First Time Test Taker Performance by School - June 1, 2021 - May 31, 2022

Notes: For each exam, we only included the data for schools that had at least 20 candidates as reported by the post exam survey. All Data was included for Public Adjusters due to low numbers of exams taken.

School	Result	Candidate Count	Pass/Fail Rate		
VA Life & Annuities and Health - 11-01					
Did not complete an exam study course		115			
	Pass	63	54.8%		
	Fail	52	45.2%		
A.D. Banker & Company		135			
	Pass	97	71.9%		
A : D C	Fail	38	28.1%		
Americas Professor		104	0/		
	Pass	81	77.9%		
CAPE Education	Fail	23	22.1%		
CAPE Education	D	40	= 2. = 0/		
	Pass Fail	29	72.5%		
ExamFX	raii	11 677	27.5%		
Examirx	Pass	468	69.1%		
	Fail	209	30.9%		
Financial Academy	Tan	35	30.970		
1 manoral reducing	Pass	30	85.7%		
	Fail	5	14.3%		
Kaplan Professional Education		293	- 1.0		
	Pass	260	88.7%		
	Fail	33	11.3%		
PreLicense.com, A Service of WebCE		20			
	Pass	9	45.0%		
	Fail	11	55.0%		
Securities Training Corporation		39			
	Pass	38	97.4%		
	Fail	1	2.6%		
XCEL Testing Solutions		1175			
	Pass	772	65.7%		
	Fail	403	34.3%		
Other		127	0/		
	Pass	92	72.4%		
VA Dropout	Fail ty & Casualty	35	27.6%		
-	ty & Casualty				
Did not complete an exam study course		106	0/		
	Pass	61	57.5%		
A.D. Banker & Company	Fail	45	42.5%		
A.D. Danker & Company	Daga	237	70.5%		
	Pass Fail	167	70.5% 29.5%		
Americas Professor	rall	70 163	<u> </u>		
THICH COS I TUICSSUI		100			

	Pass	110	67.5%
	Fail	53	32.5%
CAPE Education		65	
	Pass	32	49.2%
	Fail	33	50.8%
ExamFX		540	
	Pass	358	66.3%
	Fail	182	33.7%
Financial Academy		37	
	Pass	30	81.1%
	Fail	7	18.9%
Independent Insurance Agents of Virginia		21	
	Pass	13	61.9%
	Fail	8	38.1%
Kaplan Professional Education		257	
	Pass	195	75.9%
TARK M. J. G. L. J.	Fail	62	24.1%
XCEL Testing Solutions		20	
	Pass	10	50.0%
	Fail	10	50.0%
Other		121	
	Pass	92	76.0%
Wa :	Fail Title - 11-04	29	24.0%
	11116 - 11-04		
Did not complete an exam study course	n.	29	0 ~ 00/
	Pass	24	82.8%
CAPE Education	Fail	<u> </u>	17.2%
CAPE Education		51	
	D		=4.=0/
	Pass	38	74.5%
Virginia I and Title Association	Pass Fail	13	74.5% 25.5%
Virginia Land Title Association	Fail	13 174	25.5%
Virginia Land Title Association	Fail Pass	13 174 133	25.5% 76.4%
	Fail	13 174 133 41	25.5%
Virginia Land Title Association Other	Fail Pass Fail	13 174 133 41 18	25.5% 76.4% 23.6%
	Pass Fail Pass	13 174 133 41 18	25.5% 76.4% 23.6% 77.8%
Other	Pass Fail Pass Fail	13 174 133 41 18 14 4	25.5% 76.4% 23.6%
Other VA Life &	Pass Fail Pass	13 174 133 41 18 14 4	25.5% 76.4% 23.6% 77.8%
Other	Pass Fail Pass Fail Annuities - 11-	13 174 133 41 18 14 4 05	25.5% 76.4% 23.6% 77.8% 22.2%
Other VA Life &	Pass Fail Pass Fail Annuities - 11-	13 174 133 41 18 14 4 05	25.5% 76.4% 23.6% 77.8% 22.2%
Other VA Life & Did not complete an exam study course	Pass Fail Pass Fail Annuities - 11-	13 174 133 41 18 14 4 05 99 53 46	25.5% 76.4% 23.6% 77.8% 22.2%
Other VA Life &	Pass Fail Pass Fail Annuities - 11- Pass Fail	13 174 133 41 18 14 4 05 99 53 46 130	25.5% 76.4% 23.6% 77.8% 22.2% 53.5% 46.5%
Other VA Life & Did not complete an exam study course	Pass Fail Pass Fail Annuities - 11- Pass Fail Pass Fail	13 174 133 41 18 14 4 05 99 53 46 130	25.5% 76.4% 23.6% 77.8% 22.2% 53.5% 46.5%
Other VA Life & Did not complete an exam study course A.D. Banker & Company	Pass Fail Pass Fail Annuities - 11- Pass Fail	13 174 133 41 18 14 4 05 99 53 46 130 97 33	25.5% 76.4% 23.6% 77.8% 22.2% 53.5% 46.5%
Other VA Life & Did not complete an exam study course	Pass Fail Pass Fail Annuities - 11- Pass Fail Pass Fail	13 174 133 41 18 14 4 05 99 53 46 130 97 33 24	25.5% 76.4% 23.6% 77.8% 22.2% 53.5% 46.5% 74.6% 25.4%
Other VA Life & Did not complete an exam study course A.D. Banker & Company	Pass Fail Pass Fail Annuities - 11- Pass Fail Pass Fail Pass Fail	13 174 133 41 18 14 4 05 99 53 46 130 97 33 24 20	25.5% 76.4% 23.6% 77.8% 22.2% 53.5% 46.5% 74.6% 25.4%
Other VA Life & Did not complete an exam study course A.D. Banker & Company Americas Professor	Pass Fail Pass Fail Annuities - 11- Pass Fail Pass Fail	13 174 133 41 18 14 4 05 99 53 46 130 97 33 24 20 4	25.5% 76.4% 23.6% 77.8% 22.2% 53.5% 46.5% 74.6% 25.4%
Other VA Life & Did not complete an exam study course A.D. Banker & Company	Pass Fail Pass Fail Annuities - 11- Pass Fail Pass Fail Pass Fail	13 174 133 41 18 14 4 05 99 53 46 130 97 33 24 20	25.5% 76.4% 23.6% 77.8% 22.2% 53.5% 46.5% 74.6% 25.4%

	Fail	150	0.4.00/
Kaplan Professional Education	raii	150 65	34.9%
Rapian i Tolessional Education	Pass		00.00/
	Fass Fail	59 6	90.8% 9.2%
PreLicense.com, A Service of WebCE	ran	11	9.270
Trelicense.com, A Service of WebcE	Pass	6	54.5%
	Fail		
Primerica Life Insurance Company	ran	<u>5</u> 498	45.5%
Timerica Life insurance company	Pass	278	55.8%
	Fail	220	55.6% 44.2%
XCEL Testing Solutions	ran	735	44.270
TODA TOSTING SOLUTIONS	Pass	499	67.9%
	Fail	236	32.1%
Other	Tun	89	J 2. 170
	Pass	55	61.8%
	Fail	34	38.2%
VA I	Health - 11-06	34	J0.270
Did not complete an exam study course		39	
Did not complete an exam study course	Pass	25	64.1%
	Fail	25 14	35.9%
ExamFX	Tan	439	33.970
ZAMINI A	Pass	310	70.6%
	Fail	129	29.4%
Financial Academy	Tan	23	29.470
	Pass	9	39.1%
	Fail	14	60.9%
Kaplan Professional Education	1 411	46	00.970
	Pass	38	82.6%
	Fail	8	17.4%
XCEL Testing Solutions		464	-, , , , ,
	Pass	362	78.0%
	Fail	102	22.0%
Other		44	
	Pass	29	65.9%
	Fail	15	34.1%
VA Pers	onal Lines - 11-	07	
Did not complete an exam study course		411	
-	Pass	370	90.0%
	Fail	41	10.0%
A.D. Banker & Company		286	
	Pass	139	48.6%
	Fail	147	51.4%
ExamFX		141	
	Pass	78	55.3%
	Fail	63	44.7%
Insurance Training Services		47	
	Pass	43	91.5%
	Fail	4	8.5%

Teleperformance USA		46			
	Pass	17	37.0% 63.0%		
	Fail	29	63.0%		
Other		170			
	Pass	151	88.8%		
	Fail	19	11.2%		
VA Public Adjuster - 11-08					
Did not complete an exam study course		8			
	Pass	3	37.5% 62.5%		
	Fail	5	62.5%		
Other		9			
	Pass	4	44.4% 55.6%		
	Fail	5	55.6%		