

First Time Test Taker Performance by School: June 1, 2023 - May 31, 2024

Note: For each exam, we only included data for schools that had at least 20 candidates as reported by the post exam survey. More data was included for Public Adjusters and Title due to low numbers.

VA Life & Annuities and Health

School	Pass Total	Pass Percent	Fail Total	Fail Percent	Total
A.D. Banker & Company	95	71.43%	38	28.57%	133
Americas Professor	90	80.36%	22	19.64%	112
CAPE Education	9	45.00%	11	55.00%	20
ExamFX	371	71.90%	145	28.10%	516
I did not complete an exam study course.	40	47.06%	45	52.94%	85
Kaplan Professional Education	283	90.42%	30	9.58%	313
Other	326	57.39%	242	42.61%	568
XCEL Testing Solutions	1093	64.14%	611	35.86%	1704

VA Health

School	Pass Total	Pass Percent	Fail Total	Fail Percent	Total
ExamFX	98	74.81%	33	25.19%	131
I did not complete an exam study course.	21	70.00%	9	30.00%	30
Kaplan Professional Education	33	91.67%	3	8.33%	36
Other	119	62.63%	71	37.37%	190
XCEL Testing Solutions	382	73.60%	137	26.40%	519

VA Life & Annuities

School	Pass Total	Pass Percent	Fail Total	Fail Percent	Total
A.D. Banker & Company	136	81.44%	31	18.56%	167
Americas Professor	18	69.23%	8	30.77%	26
ExamFX	366	67.78%	174	32.22%	540
I did not complete an exam study course.	50	47.17%	56	52.83%	106
Insurance Training Services	9	42.86%	12	57.14%	21
Kaplan Professional Education	86	92.47%	7	7.53%	93
Other	234	53.79%	201	46.21%	435
Primerica Life Insurance Company	238	55.35%	192	44.65%	430
XCEL Testing Solutions	530	67.26%	258	32.74%	788

VA Title Insurance

School	Pass Total	Pass Percent	Fail Total	Fail Percent	Total
CAPE Education	10	66.67%	5	33.33%	15
Other	6	60.00%	4	40.00%	10
Virginia Land Title Association	46	73.02%	17	26.98%	63

VA Public Adjuster

School	Pass Total	Pass Percent	Fail Total	Fail Percent	Total
I did not complete an exam study course.	12	70.59%	5	29.41%	17
Other	5	41.66%	7	58.33%	12

VA Property & Casualty

School	Pass Total	Pass Percent	Fail Total	Fail Percent	Total
A.D. Banker & Company	136	71.20%	55	28.80%	191
Americas Professor	123	64.40%	68	35.60%	191
CAPE Education	24	50.00%	24	50.00%	48
ExamFX	319	72.17%	123	27.83%	442
I did not complete an exam study course.	57	50.00%	57	50.00%	114
Independent Insurance Agents of Virginia	14	56.00%	11	44.00%	25
Kaplan Professional Education	142	76.34%	44	23.66%	186
Other	184	53.80%	158	46.20%	342
XCEL Testing Solutions	26	57.78%	19	42.22%	45

VA Personal Lines

School	Pass Total	Pass Percent	Fail Total	Fail Percent	Total
A.D. Banker & Company	341	76.63%	104	23.37%	445
ExamFX	192	64.86%	104	35.14%	296
I did not complete an exam study course.	82	87.23%	12	12.77%	94
Other	171	66.79%	85	33.21%	256
Teleperformance USA	39	48.75%	41	51.25%	80