

First Time Test Taker Performance by School: June 1, 2022 - May 31, 2023

Note: For each exam, we only included data for schools that had at least 20 candidates as reported by the post exam survey. All data was included for Public Adjusters due to low number of exams taken.

VA HEALTH INSURANCE - 1106

School	Pass Total	Pass %	Fail Total	Fail %	Total
XCEL Testing Solutions	425	69	189	31	614
ExamFX	190	77	57	23	247
Kaplan Professional Education	41	80	10	20	51
Did not complete an exam study course.	14	56	11	44	25
A.D. Banker & Company	19	95	1	5	20

VA LIFE AND ANNUITIES INSURANCE - 1105

School	Pass Total	Pass %	Fail Total	Fail %	Total
XCEL Testing Solutions	546	63	322	37	868
Primerica Life Insurance Company	313	59	216	41	529
ExamFX	327	69	149	31	476
A.D. Banker & Company	108	74	37	26	145
Did not complete an exam study course.	61	50	60	50	121
Kaplan Professional Education	40	89	5	11	45

VA LIFE, ANNUITIES AND HEALTH INSURANCE - 1101

School	Pass Total	Pass %	Fail Total	Fail %	Total
XCEL Testing Solutions	1037	66	544	34	1581
ExamFX	449	71	183	29	632
Kaplan Professional Education	249	85	44	15	293
A.D. Banker & Company	105	71	43	29	148
Did not complete an exam study course.	48	40	73	60	121
Americas Professor	96	82	21	18	117
Securities Training Corporation	42	91	4	9	46
PreLicense.com, A Service of WebCE	24	71	10	29	34
CAPE Education	17	53	15	47	32
Financial Academy	20	77	6	23	26
Independent Insurance Agents of Virginia	7	33	14	67	21

VA PERSONAL LINES INSURANCE - 1107

School	Pass Total	Pass %	Fail Total	Fail %	Total
ExamFX	183	49	187	51	370
Did not complete an exam study course.	277	93	20	7	297
A.D. Banker & Company	139	62	85	38	224
Teleperformance USA	23	40	35	60	58
Insurance Training Services	38	84	7	16	45

VA PROPERTY AND CASUALTY INSURANCE - 1103

School	Pass Total	Pass %	Fail Total	Fail %	Total
ExamFX	327	60	217	40	544
A.D. Banker & Company	172	66	89	34	261
Kaplan Professional Education	164	73	62	27	226
Did not complete an exam study course.	105	68	50	32	155
Americas Professor	90	60	61	40	151
XCEL Testing Solutions	32	57	24	43	56
CAPE Education	25	45	30	55	55
Independent Insurance Agents of Virginia	22	63	13	37	35
Financial Academy	19	70	8	30	27
Insurance Training Services	10	53	9	47	19

VA TITLE INSURANCE - 1104

School	Pass Total	Pass %	Fail Total	Fail %	Total
Virginia Land Title Association	99	69	44	31	143
CAPE Education	33	89	4	11	37
Did not complete an exam study course.	12	75	4	25	16

VA PUBLIC ADJUSTER - 1108

School	Pass Total	Pass %	Fail Total	Fail %	Total
Did not complete an exam study course.	11	44	14	56	25
Insurance Training Services	1	100	0	0	1
Kaplan Professional Education	1	100	0	0	1
Other	4	44	5	56	9