## DIVISION OF SECURITIES AND RETAIL FRANCHISING

The Division of Securities and Retail Franchising of the State Corporation Commission is charged with the administration of the following laws:

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Virginia Securities Act (known as the "Blue Sky" Law), Virginia Code Sections 13.1-501 through 13.1-527.3. Virginia Trademark and Service Mark Act, Virginia Code Sections 59.1-92.1 through 59.1-92.21. Virginia Retail Franchising Act, Virginia Code Sections 13.1-557 through 13.1-574.

## Summary of 2022 Activities

UNDER THE VIRGINIA SECURITIES ACT:

16	securities registrations approved		
286,612	broker-dealer agent registrations and renewals approved		
39,465	broker-dealer agent registrations and renewals denied, withdrawn, or terminated		
12	securities registrations denied, withdrawn, or terminated		
1,915	investment company notice filings originals and renewals accepted		
359	investment company notice filings originals and renewals denied, withdrawn, or terminated		
357	exemptions from registration approved		
5	exemptions from registration denied, withdrawn, or terminated		
7425	exemption notice filings for federal-covered securities accepted		
1	exemption notice filings for federal-covered securities denied, withdrawn, or terminated		
1,943	broker-dealer registrations and renewals approved		
99	broker-dealer registrations and renewals denied, withdrawn, or terminated		
24	investment advisor eras approved		
127	investment advisor other amendments approved		
45	investment advisor other amendments denied, withdrawn, or terminated		
18,093	investment advisor registrations, renewals, and amendments approved		
2,790	investment advisor registrations, renewals, and amendments denied, withdrawn, or terminated		
90	investment advisor audits completed		
541	audit violation deficiencies resolved		
15,196	investment advisor representative registrations and renewals approved		
263	investment advisor representative registrations and renewals denied, withdrawn, or terminated		
88	agent of issuer registrations and renewals approved		
10	agent of issuer registrations and renewals denied, withdrawn, or terminated		
02	investigations completed		

93 investigations completed

## UNDER THE VIRGINIA TRADEMARK AND SERVICE MARK ACT:

- 679 trademarks and/or service marks approved, renewed, or assigned
- 435 trademarks and/or service marks denied, abandoned, expired, or withdrawn

#### UNDER THE VIRGINIA RETAIL FRANCHISING ACT:

- 2,153 franchise registrations, renewals, or post-effective amendments approved
- 377 franchise registrations, renewals, or post-effective amendments denied, withdrawn, non-renewed, or terminated
- 16 investigations completed

## ORDERS, JUDGMENTS AND SETTLEMENTS:

- 8 orders granting exemptions and/or official interpretations
- 0 orders filing and/or canceling surety bonds
- 7 orders for subpoena of records by banks, corporations, and individuals
- 0 orders of show cause
- 14 judgments of compromise and settlement
- 13 final orders and/or judgments
- 0 temporary injunctions
- 6 special supervision

#### ANNUAL REPORT OF THE STATE CORPORATION COMMISSION

### TELEPHONE CALLS, E-MAILS AND COMPLAINTS:

- 283 calls/e-mails regarding pending investigations
- enforcement general inquiry calls/e-mails 36
- 578 calls/e-mails regarding pending enforcements
- 262 calls/e-mails regarding pending registrations
- 3,721 registration general inquiry calls/e-mails
- calls/e-mails regarding pending audits audit general inquiry calls/e-mails 534
- 3
- 397 examination general inquiry calls/e-mails
- calls/e-mails regarding pending examinations complaints resulting in investigations 112
- 84 33
- complaints referred
- 57 complaints with no authority to investigate
- 1 complaints with no violation of Securities or Franchise Acts

# COMPARISON OF FEES COLLECTED BY THE DIVISION OF SECURITIES AND RETAIL FRANCHISING FOR THE YEARS ENDING DECEMBER 31, 2021 AND DECEMBER 31, 2022

Fee Type	<u>2021</u>	<u>2022</u>	Increase or (Decrease)
Securities Act	\$15,768,844.64	\$16,659,227.57	\$890,382.93
Retail Franchising Act	617,359.15	637,050.00	19,690.85
Trademarks-Service Marks	25,800.00	27,000.00	1,200.00
Penalties	162,425.71	161,017.46	(1,408.25)
Cost of Investigations	20,111.00	12,200.00	(7,911.00)
Total	\$16,594,540.50	\$17,496,495.03	\$901,954.53