## VIRGINIA LICENSE TYPES

AS EFFECTIVE 9/1/02
TITLE 38.2, CHAPTER 18, CODE OF VIRGINIA

| CONVERSION TABLE |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CURRENT LICENSE | CODE | NEW LICENSE EFFECTIVE 9/1/02 |  | CODE | EXAM REQUIRED FOR RESIDENTS? | C.E. REQUIRED? |
| Life \& Health | 001 | Life \& Annuities <br> Health | Those holding the current L\&H license will automatically receive both new licenses. | $007$ $008$ | YES <br> Separate Life \& Annuities Exam and Separate Health Exam OR Combination Exam | YES <br> 16 hours every 2 years, whether holding either or both licenses |
| Property \& Casualty | 030 | Property and Casualty (includes Personal Lines and Commercial Lines) |  | 030 | YES | YES <br> 16 hours every 2 years |
| NONE | - | Personal Lines |  | 032 | YES | 16 hours every 2 years |
| Title | 033 | Title |  | 033 | YES | YES 16 hours every 2 years |
| L\&H Consultant | 059 | L\&H Consultant |  | 059 | YES, <br> unless applicant already holds Life \& Annuities AND Health licenses | YES, <br> but if consultant complies with C.E. for Life \& Annuities and Health license, no additional requirement. |
| P\&C Consultant | 058 | P\&C Consultant |  | 058 | YES, unless applicant already holds a P\&C license | YES, <br> but if consultant complies with C.E. for $\mathrm{P} \& \mathrm{C}$ license, no additional requirement. |

$\left.\begin{array}{|c|c|c|c|c|c|}\hline \text { CURRENT LICENSE } & \text { CODE } & \text { NEW LICENSE EFFECTIVE 9/1/02 } & \text { CODE } & \begin{array}{c}\text { EXAM } \\ \text { REQUIRED FOR } \\ \text { RESIDENTS? }\end{array} & \begin{array}{c}\text { C.E. } \\ \text { REQUIRED? }\end{array} \\ \hline \text { Variable Contracts } & 009 & \begin{array}{c}\text { Variable Contracts } \\ \text { (agent must as a prerequisite hold a Life \& } \\ \text { Annuities license) }\end{array} & 009 & \begin{array}{c}\text { NO, } \\ \text { YES, } \\ \text { but loss of Life \& } \\ \text { Annuities } \\ \text { faicense } \\ \text { fo } \\ \text { for } \\ \text { comply with C.E. } \\ \text { will terminate this }\end{array} \\ \text { license as well. }\end{array}\right]$

| CURRENT LICENSE | CODE | NEW LICENSE EFFECTIVE 9/1/02 | CODE | EXAM REQUIRED FOR RESIDENTS? | C.E. REQUIRED? |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Limited Burial | 010 |  |  |  |  |
| Prepaid Legal | 041 |  |  |  |  |
| Prepaid Dental | 045 |  | 080 | NO | NO |
| Prepaid Optometric | 046 | (Anyone holding 1 or more of the licenses listed will be converted to this new license) |  |  |  |
| Mutual Assessment L\&H | 012 |  |  |  |  |
| Travel Accident | 014 |  |  |  |  |
| Automobile Club | 070 |  |  |  |  |
| Ocean Marine | 034 |  |  |  |  |
| Travel Baggage | 036 |  |  |  |  |
| Mutual Assessment P\&C | 035 | (Anyone holding 1 or more of the licenses listed will be converted to this new license) |  |  |  |
| Pet Accident, Sickness, and Hospitalization | 025 |  |  |  |  |
|  |  |  |  |  |  |


| CURRENT LICENSE | CODE | NEW LICENSE EFFECTIVE 9/1/02 | CODE | EXAM REQUIRED FOR RESIDENTS? | C.E. REQUIRED? |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 15 |  |  |  |  |
| Credit Property/Involuntary Unemployment | 39 | Limited Lines Credit | 015 | NO | NO |
| Mortgage Accident \& Sickness/Mortgage Redemption | 16 | (Anyone holding 1 or more of the licenses listed will be converted to this new license) |  |  |  |
| Mortgage Guaranty | 37 |  |  |  |  |
|  |  |  |  |  |  |
| Motor Vehicle Rental Contract | 024 | Motor Vehicle Rental Contract | 024 | NO | NO |
|  |  |  |  |  |  |
| Managing General Agent | 061 | Managing General Agent | 061 | NO | NO |
| Reinsurance Intermediary Broker | 062 | Reinsurance Intermediary Broker | 062 | NO | NO |
| Reinsurance Intermediary Manager | 063 | Reinsurance Intermediary Manager | 063 | NO | NO |
| Viatical Settlement Broker | 064 | Viatical Settlement Broker | 064 | NO | NO |
| Surplus Lines Broker | 065 | Surplus Lines Broker <br> (For Virginia RESIDENTS, Property \& Casualty License is a prerequisite) | 065 | NO | NO <br> (Failure of a Virginia RESIDENT to maintain P\&C license will terminate SLB license) |

## TABLE OF VIRGINIA LICENSE TYPES

## AS EFFECTIVE 9/1/02

## TITLE 38.2, CHAPTER 18, CODE OF VIRGINIA

The following describe the license types that will be issued once the amended law takes effect, and provides the lines of authority and product lines that agents holding each license will be authorized to sell, solicit, or negotiate.

## PERSONAL LINES LICENSE - (Resident or Nonresident) - LICENSE TYPE CODE: 032

This license WILL require an examination FOR RESIDENT APPLICANTS, and WILL be subject to continuing education requirements (16 hours per biennium).

License will entitle licensee to sell, solicit and negotiate the following classes of insurance and products, but only for transactions involving insurance primarily for personal, family, or household, rather than professional or business needs:

| Fire | Miscellaneous Property | Water Damage |
| :--- | :--- | :--- |
| Burglary \& Theft | Glass | Animal |
| Personal Injury Liability | Property Damage Liability | Motor Vehicle |
| Aircraft | Marine (Inland and Ocean) | Home Protection |
| Homeowners | Farmowners | Mutual Assessment P\&C |
| Credit Involuntary Unemployment | Credit Property | Mortgage Guaranty |
| Travel Baggage | Automobile Club | Legal Services |
| Pet Accident, Sickness, \& Hospitalization |  |  |

This license WILL require an examination FOR RESIDENT APPLICANTS, and WILL be subject to continuing education requirements ( 16 hours per biennium). However, once an agent holds this license, there is no further need for a Personal Lines License, so C.E. requirements are not duplicative.

License will entitle licensee to sell, solicit and negotiate both personal lines and commercial lines in all of the following classes of insurance:

| Fire | Miscellaneous Property | Water Damage |
| :--- | :--- | :--- |
| Burglary \& Theft | Glass | Animal |
| Personal Injury Liability | Property Damage Liability | Motor Vehicle |
| Aircraft | Marine (Inland and Ocean) | Home Protection |
| Homeowners | Farmowners | Mutual Assessment P\&C |
| Credit Involuntary Unemployment | Credit Property | Mortgage Guaranty |
| Travel Baggage | Automobile Club | Legal Services |
| Boiler \& Machinery | Commercial Multi-peril | Credit |
| Fidelity | Surety |  |
| Pet Accident, Sickness, \& Hospitalization |  |  |

## LIFE AND ANNUITIES LICENSE - (Resident or Nonresident) - LICENSE TYPE CODE: 007

This license WILL require an examination FOR RESIDENT APPLICANTS, and WILL be subject to continuing education requirements (16 hours per biennium). However, an agent holding both this license and a Health License will be required to complete a TOTAL of 16 hours.

License will entitle licensee to sell, solicit and negotiate the following classes of insurance:

| Life Insurance (except Variable) | Industrial Life Insurance |
| :--- | :--- |
| Modified Guaranteed Life Insurance | Annuities (except Variable) |
| Modified Guaranteed Annuities | Burial Insurance (in any permitted amount) |
| Mutual Assessment Life (all products) | Credit Life Insurance |
| Prepaid Legal Plans | Mortgage Redemption Insurance |

## VARIABLE CONTRACT LICENSE - (Resident or Nonresident) - LICENSE TYPE CODE: 009

This license requires that the licensee at all times have a Resident or Nonresident Life and Annuities license in effect. Series 6 or Series 7 NASD examination required FOR RESIDENT APPLICANTS. No discrete C.E. requirement, except that loss of Life and Annuities license due to C.E. noncompliance will also result in termination of Variable Contract license.

License will entitle licensee to sell, solicit and negotiate the following classes of insurance:

| Variable Life | Variable Annuities |
| :--- | :--- |

## HEALTH LICENSE - (Resident or Nonresident) - LICENSE TYPE CODE: 008

This license WILL require an examination FOR RESIDENT APPLICANTS, and WILL be subject to continuing education requirements (16 hours per biennium). However, an agent holding both a Health License AND a Life \& Annuities License will be required to complete a TOTAL of 16 hours.

License will entitle licensee to sell, solicit and negotiate the following classes of insurance:

| Accident and Sickness | Credit Accident and Sickness |
| :--- | :--- |
| Health Services Plans | Health Maintenance Organizations |
| Dental Services Plans | Optometric Services Plans |
| Travel Accident | Mortgage Accident \& Sickness |
| Mutual Assessment Health (all products) |  |

## LIMITED LINES CREDIT LICENSE - (Resident or Nonresident) - LICENSE TYPE CODE: 015

This license WILL NOT require an examination, and WILL NOT be subject to continuing education requirements.
License will entitle licensee to sell, solicit and negotiate the following classes of insurance:

| Credit Life | Credit Accident \& Sickness |
| :--- | :--- |
| Credit Involuntary Unemployment | Credit Property |
| Mortgage Accident \& Sickness | Mortgage Redemption |
| Mortgage Guaranty |  |

## LIMITED LINES LIFE \& HEALTH LICENSE - (Resident or Nonresident) - LICENSE TYPE CODE: 080

This license WILL NOT require an examination, and WILL NOT be subject to continuing education requirements.
License will entitle licensee to sell, solicit and negotiate the following classes of insurance:

| Prepaid Dental | Prepaid Optometric |
| :--- | :--- |
| Prepaid Legal | Limited Burial (Group Certificates <\$5,000 only) |
| Mutual Assessment Life \& Health (only those <br> products authorized under § 38.2-3919) | Travel Accident |

## LIMITED LINES PROPERTY \& CASUALTY LICENSE - (Resident or Nonresident) - LICENSE TYPE CODE: 081

This license WILL NOT require an examination, and WILL NOT be subject to continuing education requirements.
License will entitle licensee to sell, solicit and negotiate the following classes of insurance:

| Automobile Club | Home Protection |
| :--- | :--- |
| Legal Services | Mutual Assessment Property \& Casualty (only those products authorized under § 38.2- <br> $2525)$ |
| Ocean Marine | Pet Accident, Sickness \& Hospitalization |
| Travel Baggage |  |

## MOTOR VEHICLE RENTAL CONTRACT AGENT LICENSE - (Resident or Nonresident) - LICENSE TYPE CODE: 024

This license WILL NOT require an examination, and WILL NOT be subject to continuing education requirements.
License can be issued only to a person who (i) is a selling agent of a motor vehicle rental company that is in the business of providing primarily private passenger motor vehicles to the public under a rental agreement for a period of less than 6 months and (ii) whose license is restricted to selling, soliciting, and negotiating ONLY the following insurance coverages, and solely in connection with and incidental to the rental contract:

| Personal accident insurance that provides benefits in the <br> event of accidental death or injury occurring during the <br> rental period | Liability coverage sold to the renter in excess of <br> the rental company's obligations under §§ 38.2- <br> $2204,38.2-2205$, or Title 46.2 of the Code of <br> Virginia |
| :--- | :--- |
| Personal effects insurance which provides coverages for <br> the loss of or damage to the personal effects of the renter <br> and other vehicle occupants while such personal effects | Other travel-related or vehicle-related insurance <br> coverage that a motor vehicle rental company <br> offers in connection with and incidental to the <br> aren upon the rental vehicle during the rental period <br> rental of vehicles. |
| Roadside assistance and emergency sickness protection programs |  |

RESTRICTED NONRESIDENT LIFE \& ANNUITIES LICENSE - (Nonresident Only) - LICENSE TYPE CODE: 082
If a nonresident's home state authority does not include all of the lines of authority authorized under a Virginia Life \& Annuities License, this license will be issued to the nonresident applicant and will include ONLY those authorities authorized under the agent's home state license.

## RESTRICTED NONRESIDENT HEALTH LICENSE - (Nonresident Only) - LICENSE TYPE CODE: 083

If a nonresident's home state authority does not include all of the lines of authority authorized under a Virginia Health License, this license will be issued to the nonresident applicant and will include ONLY those authorities authorized under the agent's home state license.

If a nonresident's home state authority does not include all of the lines of authority authorized under a Virginia Personal Lines License, this license will be issued to the nonresident applicant and will include ONLY those authorities authorized under the agent's home state license.

## RESTRICTED NONRESIDENT PROPERTY \& CASUALTY LICENSE - (Nonresident Only) - LICENSE TYPE CODE: 085

If a nonresident's home state authority does not include all of the lines of authority authorized under a Virginia Property \& Casualty License, this license will be issued to the nonresident applicant and will include ONLY those authorities authorized under the agent's home state license.

## SURPLUS LINES BROKER LICENSE - (Resident or Nonresident) - LICENSE TYPE CODE: 065

In Virginia, holding a Property \& Casualty License is a prerequisite, and the Surplus Lines Broker license is not subject to examination or continuing education.

For Nonresidents, the license will be issued ONLY if the applicant holds equivalent Surplus Lines Broker authority in his home state.

## VIATICAL SETTLEMENT BROKER - (Resident or Nonresident) - LICENSE TYPE CODE: 064

No examination or continuing education requirements.

TITLE INSURANCE - (Resident or Nonresident) - LICENSE TYPE CODE: 033

This license WILL require an examination FOR RESIDENT APPLICANTS, and WILL be subject to continuing education requirements ( 16 hours per biennium).

