NOTICE: This checklist must be completed in its entirety and included with each submitted form. Failure to provide a completed checklist will result in a delay of the review of the submission and may result in rejection of the filing.

This document is intended to assist carriers in preparing form filings for approval by the Bureau of Insurance. It provides guidance based on current Virginia laws and regulations. It should be noted, however, that this checklist should not be used exclusive of other important resources, including, but not limited to, any and all other applicable state insurance laws and associated rules and regulations. It is the responsibility of the carriers to verify that submitted forms comply with all relevant statutory and regulatory requirements. Note that some regulatory references in the comments column are paraphrased. Please review the applicable citation for the full text of the requirement.

You can find out more about related laws, rules and orders from the <u>Administration of Insurance Regulation</u> section of our site.

The Forms and Rates Section of the Life and Health Division will review submissions based on the requirements noted in this checklist. Please contact this Section at (804) 371-9532 if you have questions or need additional information about these requirements.

| Company Name:          |
|------------------------|
| Third Party Filer:     |
| SERFF Tracking Number: |
| Form Number(s):        |
|                        |
|                        |
|                        |

This checklist is to be used for long-term care benefits provided by a rider attached to a life insurance or annuity policy with an accelerated death benefit.

| REVIEW REQUIREMENTS         | REFERENCES          | COMMENTS   | PG# |
|-----------------------------|---------------------|--|-----|
| General Filing Requirements |                     |  |     |
| Source of Filing            | 14 VAC 5-101-40     | Filings shall be submitted in SERFF or submitted in writing to the Commission. If filed by a third-party, filing authorization must be included.   |     |
| Filing Description          | 14 VAC 5-101-50 C 1 | Filing description must include the type of insurance form, including a description of the form and the market for which the form is intended; intentions to concentrate on a specialized market should be noted.  |     |
|                             | 14 VAC 5-101-50 C 2 | Filing description must include the form number of each form that is being filed.  |     |
|                             | 14 VAC 5-101-50 C 3 | Filing description must state whether submitted form is new, or if replacing, revising, or modifying a previously approved form, the exact changes that are intended.  |     |
|                             | 14 VAC 5-101-50 C 4 | Filing description must identify any change in benefits and indicate whether the change affects premium rates for the form.  |     |
|                             | 14 VAC 5-101-50 C 5 | Filing description must state if approval of a form submitted has been withdrawn by another regulatory body and the reasons for such a withdrawal.   |     |
|                             | 14 VAC 5-101-50 F   | Any form filed that is to be used with a previously approved form, including an application, shall identify the form number, approval date, and SERFF or state tracking number in the new filing.  |     |
|                             | 14 VAC 5-101-50 G   | Any amendment, endorsement, or rider that intends to revise a previously approved form shall be accompanied by the previously approved form filed as supporting documentation.   |     |
| HELP TIP:                   |                     | If a form filing is submitted as new in Virginia, but was previously disapproved, withdrawn, or rejected in Virginia, please provide details such as the SERFF or State tracking information, form number, and the date that the form filing was disapproved, withdrawn, or rejected if available. |     |
| Forms                       |                     |  |     |
| .Form Number                | 14 VAC 5-101-60 1   | Form Number must appear in the lower left-hand corner of the first page of the form. It shall consist of numbers, letters, or a combination of both. The form number shall distinguish the form from all other forms used by the company.  |     |
| .Company Name and Address   | 14 VAC 5-101-60 2   | The full licensed name of the company, including the address of the home off shall appear in prominent print at the top of the cover page of any polapplication, or enrollment form. The full licensed name of the company sappear in prominent print on all other forms.                          |     |

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| REVIEW REQUIREMENTS    | REFERENCES        | COMMENTS  | PG# |
|------------------------|-------------------|---|-----|
| Marketing Name or Logo | 14 VAC 5-101-60 3 | A marketing name or logo also may be used on the form, provided that the marketing name or logo does not mislead as to the identity of the filing company.  |     |
|                        | 14 VAC 5-101-60 4 | The cover page of a policy also shall include the address of an office that will administer the policy, if different from the home office, a company telephone number, and company website address.   |     |
| .Final Form – John Doe | 14 VAC 5-101-60 5 | Form must be submitted in "final form" and in "John Doe fashion" to indicate it intended use.   |     |
| Electronic Version     | 14 VAC 5-101-60 6 | Each form that is to be used in an electronic version shall be filed in a format that matches the electronic version exactly.   |     |
| Readability            | 14 VAC 5-101-70 A | Each form submitted for review or approval shall be written in simplified language, logically and clearly arranged, printed in a legible format and understandable to a person of average intelligence without special insurance knowledge or training. |     |
|                        | 14 VAC 5-101-70 B | A policy of more than three pages shall include a table of contents listing the principal sections and provisions and the pages on which they are found.  |     |
|                        | 14 VAC 5-101-70 C | Defined words and terms shall be placed in a separate definition section that is clearly identified, unless only used in one section.   |     |
|                        | 14 VAC 5-101-70 D | A policy shall be divided into logically arranged sections with an appropriately named caption or heading for ease in locating desired content. Captions and headings shall be clearly set apart from the general text.                                 |     |
| .Type size             | 14 VAC 5-101-70 E | Any form submitted for review or approval shall be printed in at least 10-point type size.  |     |
|                        | 14 VAC 5-101-70 F | Any policy shall achieve a minimum Flesch reading ease score of 50 or an equivalent score using another comparable test, unless otherwise specified by statute, or an exception requested pursuant to 14 VAC 5-101-70 G.                                |     |
| Variability            | 14 VAC 5-101-80   |   |     |

| REVIEW REQUIREMENTS                      | REFERENCES       | COMMENTS   | PG# |
|--|------------------|--|-----|
| Certificate of Compliance                | 14 VAC 5-101-110 | Each form filing shall contain a Certificate of Compliance signed by an officer of the company certifying the Flesch reading ease score of at least 50; that a review of the form has been conducted and is consistent and complies with the requirements of Title 38.2 and applicable rules and regulations; and a statement that failure to comply with these requirements will result in disapproval of the filing.   |     |
| Contents of Policies                     | § 38.2-305 A     | Each policy/contract shall specify the: (1) The names of parties to the contract, (2) The subject of the insurance, (3) The risk insured against, (4) The time the insurance takes effect, and the period during which the insurance is to continue, (5) A statement of premium, (6) Conditions pertaining to the insurance.   |     |
| Important Notice                         | § 38.2-305 B     | Each new or renewal policy/contract/certificate/evidence of coverage shall be accompanied by an important notice as stated in the statute.   |     |
| Arbitration                              | § 38.2-312       | Contract may not deprive courts of Virginia jurisdiction in actions against insurer.  Arbitration may not be binding.  |     |
| Fraud Notice                             | § 38.2-316 D 1   | Title 38.2 of the Code of Virginia does not define "Insurance Fraud". Any fraud notice that includes the term "insurance fraud" is not in compliance with this section of the Code. In Virginia, a fraud notice relating to life insurance, annuities, accident and sickness, health maintenance organizations, health services plans, credit accident and sickness and credit life insurance should not include references to imprisonment or fines. Variations in a notice warning of consequences of making fraudulent statements will be considered. |     |
| Handicapped Child Coverage               | § 38.2-3409      | Upon termination due to age, coverage will be continued for: (1) Persons incapable of self-sustaining employment by reason of intellectual disability or physical handicap; and (2) Chiefly dependent on the insured for support and maintenance.  Additional premium may be charged based upon class of risks.  |     |
| DMAS Payor of Last Resort                | § 38.2-3500 A 7  | Policy must contain statement regarding the status of the Department of Medical Assistance Services as the payor of last resort.   |     |
| Definition of Eligible Family<br>Members | § 38.2-3500 C    | The definition establishes that eligible dependent children may not be required to live in the household as the policyowner.   |     |

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| REVIEW REQUIREMENTS           | REFERENCES           | COMMENTS   | PG# |
|-------------------------------|----------------------|--|-----|
| Definition of Eligible Family | § 38.2-3500 C        | The definition establishes that eligible dependent children may not be required to   |     |
| Members                       |                      | live in the household as the policyowner.  |     |
| Policy Summary                | § 38.2-5207.1        | Policy summary required. Specific information that must in the summary - life  |     |
|                               | _                    | insurance only.  |     |
| Monthly Report                | § 38.2-5207.2        | Monthly reports required. Specific information must be contained in the report – life insurance only.                                  |     |
| 30-day Free Look              | § 38.2-5208          | ille ilisulance only.  |     |
| Incontestability              | § 38.2-5209          |  |     |
| Nonforfeiture Benefit Offer   | § 38.2-5210          | Does not apply to accelerated benefits under life insurance.   |     |
| Nomental a Benefit Gilei      | 14 VAC 5-200-185     | Book not apply to decorated perionic under me modification.  |     |
| Disclosure of Tax             | 14 VAC 5-200-70 F    | Receipt of accelerated benefits for long-term care services may be taxable and a   |     |
| Consequences                  |                      | tax advisor should be consulted.   |     |
| LTC Caution Notice            | 14 VAC 5-200-80 C 2  | Required language in bold print.   |     |
| Notice to Buyer               | 14 VAC 5-200-170 A 3 | Required language.   |     |
| General Policy Provisions     |                      |  |     |
| Grace Period                  | § 38.2-3503 A 3      | The provision defines the grace period and length of the various acceptable grace periods.   |     |
| Reinstatement                 | § 38.2-3503 A 4      |  |     |
| Unintentional Lapse           | 14 VAC 5-200-65 A 3  | The policy must specify an additional 30 days for an unintentional lapse of coverage.  |     |
| Reinstatement due to          | 14 VAC 5-200-65 B    | The regulation provides for an extended reinstatement period due to cognitive  |     |
| Impairment                    |                      | impairment.  |     |
| Prohibited Provisions         |                      |  |     |
| Subrogation                   | § 38.2-3405 A        | No policy shall contain a provision regarding subrogation of any person's right to recovery for personal injuries from a third person. |     |
| Liability Insurance           | § 38.2-3405 B        | Benefits may not be reduced due to benefits payable due to benefits provided by a liability insurance contract.                        |     |
| Workers' Compensation         | § 38.2-3405 D        | The statute discusses exceptions to exclusions due to benefits payable under   |     |
|                               |                      | workers' compensation.   |     |
| Prohibited Provisions         | § 38.2-5203          | Specified provisions prohibited in a long-term care policy.  |     |
| Prior Institutionalization    | § 38.2-5205 A        | Prior institutionalization may not be a requirement to receive benefits.   |     |
| Minimum Standards for Home    | 14 VAC 5-200-90      | The minimum standards include prohibited exclusions and restrictions regarding   |     |
| Health Care                   |                      | home health care benefits.   |     |

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| REVIEW REQUIREMENTS   | REFERENCES                        | COMMENTS  | PG# |
|---|-----------------------------------|---|-----|
| Replacement Prohibitions                                    | 14 VAC5-200-190                   | Preexisting conditions and waiting periods may not be used in replacement policies.   |     |
| LTC Policy Requirements                                     |                                   |   |     |
| Duration of Benefits  | § 38.2-5200                       | Coverage must be provided for a minimum of 12 months.   |     |
| Policy Definitions  | § 38.2-5200<br>14 VAC 5-200-50    | Certain terms defined.  |     |
| Refund of Premium for Cancellation or Termination of Policy | § 38.2-5202.1                     | Provides for the termination of the policy by the <b>insured</b> and for cancellation of the policy by the <b>insurer</b> , except when coverage is for the duration of life and premium is a single installment payment.           |     |
| Preexisting Conditions                                      | § 38.2-5204                       | Defines look-back period and limitation period for preexisting conditions.  |     |
| Limitations or Conditions on Eligibility for Benefits       | § 38.2-5205 B<br>14 VAC 5-200-187 | Permissible benefit triggers and requirements.  |     |
| Limitations and Exclusions                                  | 14 VAC 5-200-60 B                 |   |     |
| Extension of Benefits                                       | 14 VAC 5-200-60 C                 |   |     |
| UCR Defined   | 14 VAC 5-200-70 C                 | The term must be defined If benefits are based on usual, reasonable and customary charges.  |     |
| Preexisting Condition Limitations                           | 14 VAC 5-200-70 D                 | If policy includes limitations due to a preexisting condition, such limitations must be included labeled as "Preexisting Condition Limitations."  |     |
| LTC Personal Worksheet                                      | 14 VAC 5-200-175 C 2              | Must be in no less than 12-point type and include the information and in the format as shown in Form B.   |     |
| Right to Reduce Coverage and Lower Premiums                 | 14 VAC 5-200-183                  | The policy shall include a provision that allows the certificateholder to reduce coverage and lower the premium.  |     |
| Inflation Protection  | 14 VAC 5-200-183 A 3              | In the event the reduction in coverage involves the reduction or elimination of the inflation protection provision, the insurer shall allow the policyholder to continue the benefit amount in effect at the time of the reduction. |     |
| Disclosures   |                                   |   |     |
| Intoxicants and narcotics                                   | § 38.2-3504 11                    | Intoxicants and narcotics.  |     |
| Outline of Coverage   | 38.2-5207 1;<br>14 VAC 5-200-200  | The statute requires that an outline of coverage be provided to the insured. The statute also specifies the information that should be included in the outline.   |     |
| Applies to policies where premiums can be revised           | 14 VAC 5-200-70 A 2               | The policy shall include a clear and prominent statement in bold type and in all capital letters that the premium rates may be increased.   |     |

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| REVIEW REQUIREMENTS                              | REFERENCES                          | COMMENTS  | PG# |
|--|-------------------------------------|---|-----|
| Signed Acceptance for Riders and Amendments      | 14 VAC 5-200-70 B                   | All riders and/or endorsements that added to a policy after the date of issue that reduces, restricts, or eliminates benefits in the policy will require signed acceptance. Also, where a separate premium is charged for a rider or endorsement, the premium will be set forth in the policy, rider, or endorsement. |     |
| Disclosure of Tax<br>Consequences                | 14 VAC 5-200-70 F                   | Receipt of accelerated benefits for long-term care services may be taxable and a tax advisor should be consulted.   |     |
| Tax-qualified LTCI                               | § 38.2-5207 4;<br>14 VAC 5-200-70 H | A tax-qualified plan must be definitively identified as such and prominently disclosed.   |     |
| Non-tax qualified LTCI                           | 14 VAC 5-200-70 I                   | A non-tax-qualified plan must be identified as such.  |     |
| Notice of premium rate increase                  | 14 VAC 5-200-75 D                   | Any reference to a premium increase shall disclose that notice of premium increase shall be at least 75 days prior to implementation of premium rate schedule.  |     |
| Policies that Include Issue Ages of 65 or Higher | 14 VAC 5-170-150 E 1                | Any policy marketed to persons age 65 or older must contain a notice that discloses that the policy is not a Medicare supplement policy or certificate.   |     |
| Rates  |                                     |   |     |
| New Rates  | 14 VAC 5-130-60 A & B               | Filing and Actuarial Memorandum for new rates include the required information.   |     |
| Revised Rates                                    | 14 VAC 5-130-70 A & B               | Filing and Actuarial Memorandum for revised rates include the required information.   |     |

I hereby certify that I have reviewed the attached individual long-term care rider (Form, Rates) filing and determined that it is in compliance with the individual long-term care rider (Form, Rates) checklist.

| Signed:              |               |             |  |  |  |
|----------------------|---------------|-------------|--|--|--|
| Name (please print): |               |             |  |  |  |
| Company Name:        |               |             |  |  |  |
| Date:                | Phone No: ( ) | FAX No: ( ) |  |  |  |
| E-Mail Address:      |               |             |  |  |  |

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