

**Virginia Insurance - Health Examination
First Time Test Taker Performance by School
May 1 - October 31, 2018**

School Name: No Pre-licensing School Education (7777)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
26	17	65%	9	35%

School Name: Prelicensing Education School not listed (8888)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
52	38	73%	14	27%

School Name: Kaplan Financial (2026)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
31	19	61%	12	39%

School Name: American Academy for Insurance Training (VA) (2077)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
96	76	79%	20	21%

School Name: Exam FX (2080)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
49	32	65%	17	35%

School Name: XCEL Testing Solutions (2084)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
460	366	80%	94	20%

**Virginia Insurance - Life and Annuities & Health Examination
First Time Test Taker Performance by School
May 1 - October 31, 2018**

School Name: No Pre-licensing School Education (7777)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
94	69	73%	25	27%

School Name: Prelicensing Education School not listed (8888)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
40	30	75%	10	25%

School Name: CAPE Education (2008)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
38	22	58%	16	42%

School Name: Financial Academy (2012)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
42	31	74%	11	26%

School Name: Kaplan Financial (2026)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
110	98	89%	12	11%

School Name: A.D. Banker & Company (2002)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
105	81	77%	24	23%

School Name: Primerica Life Insurance Company (2050)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
29	10	34%	19	66%

School Name: America's Professor (2072)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
71	55	77%	16	23%

School Name: Securities Training Corporation (2076)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
37	36	97%	1	3%

School Name: Exam FX (2080)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
538	349	65%	189	35%

School Name: XCEL Testing Solutions (2084)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
434	319	74%	115	26%

**Virginia Insurance - Life and Annuities Examination
First Time Test Taker Performance by School
May 1 - October 31, 2018**

School Name: No Pre-licensing School Education (7777)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
46	32	70%	14	30%

School Name: Prelicensing Education School not listed (8888)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
26	18	69%	8	31%

School Name: Kaplan Financial (2026)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
26	19	73%	7	27%

School Name: A.D. Banker & Company (2002)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
49	39	80%	10	20%

School Name: Primerica Life Insurance Company (2050)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
613	318	52%	295	48%

School Name: American Academy for Insurance Training (VA) (2077)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
37	29	78%	8	22%

School Name: Exam FX (2080)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
123	80	65%	43	35%

School Name: XCEL Testing Solutions (2084)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
176	139	79%	37	21%

Virginia Insurance - Personal Lines Examination
First Time Test Taker Performance by School
May 1 - October 31, 2018

School Name: No Pre-licensing School Education (7777)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
130	126	97%	4	3%

School Name: Prelicensing Education School not listed (8888)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
182	181	99%	1	1%

**Virginia Insurance - Property & Casualty Examination
First Time Test Taker Performance by School
May 1 - October 31, 2018**

School Name: No Pre-licensing School Education (7777)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
134	101	75%	33	25%

School Name: CAPE Education (2008)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
60	41	68%	19	32%

School Name: Financial Academy (2012)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
44	32	73%	12	27%

School Name: Independent Insurance Agents of Virginia (2017)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
42	34	81%	8	19%

School Name: Kaplan Financial (2026)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
75	63	84%	12	16%

School Name: A.D. Banker & Company (2002)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
149	89	60%	60	40%

School Name: America's Professor (2072)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
106	74	70%	32	30%

School Name: Exam FX (2080)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
260	196	75%	64	25%

School Name: Teleperformance USA (2081)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
358	176	49%	182	51%

Virginia Insurance - Title Examination
First Time Test Taker Performance by School
May 1 - October 31, 2018

School Name: Virginia Land Title Assoc (2039)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
47	40	85%	7	15%