

**Virginia Insurance - Health Examination  
First Time Test Taker Performance by School  
May 1, 2017 to October 31, 2017**

<b>School Name: No Pre-licensing School Education (7777)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
38	28	74%	10	26%
<b>School Name: Prelicensing Education School not listed (8888)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
25	18	72%	7	28%
<b>School Name: PreLicense.com (2052)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
58	38	66%	20	34%
<b>School Name: American Academy for Insurance Training (VA) (2077)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
134	102	76%	32	24%
<b>School Name: Exam FX (2080)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
264	177	67%	87	33%
<b>School Name: XCEL Testing Solutions (2084)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
296	225	76%	71	24%

**Virginia Insurance - Life & Annuities, and Health Examination  
First Time Test Taker Performance by School  
May 1, 2017 to October 31, 2017**

<b>School Name: No Pre-licensing School Education (7777)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
161	104	65%	57	35%
<b>School Name: Prelicensing Education School not listed (8888)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
84	54	64%	30	36%
<b>School Name: CAPE Education (2008)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
34	26	76%	8	24%
<b>School Name: Financial Academy (2012)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
31	23	74%	8	26%
<b>School Name: Kaplan Financial (2026)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
120	100	83%	20	17%
<b>School Name: A.D. Banker &amp; Company (2002)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
115	79	69%	36	31%
<b>School Name: Primerica Life Insurance Company (2050)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
54	24	44%	30	56%
<b>School Name: Test Teachers (2070)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
26	17	65%	9	35%
<b>School Name: America's Professor (2072)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
44	37	84%	7	16%
<b>School Name: Securities Training Corporation (2076)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
25	23	92%	2	8%
<b>School Name: American Academy for Insurance Training (VA) (2077)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
27	17	63%	10	37%
<b>School Name: Exam FX (2080)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
550	380	69%	170	31%
<b>School Name: XCEL Testing Solutions (2084)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
247	193	78%	54	22%

**Virginia Insurance - Life and Annuities Examination**  
**First Time Test Taker Performance by School**  
 May 1, 2017 to October 31, 2017

<b>School Name: No Pre-licensing School Education (7777)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
100	63	63%	37	37%
<b>School Name: Prelicensing Education School not listed (8888)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
41	27	66%	14	34%
<b>School Name: A.D. Banker &amp; Company (2002)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
58	42	72%	16	28%
<b>School Name: Primerica Life Insurance Company (2050)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
715	405	57%	310	43%
<b>School Name: Test Teachers (2070)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
31	19	61%	12	39%
<b>School Name: American Academy for Insurance Training (VA) (2077)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
25	19	76%	6	24%
<b>School Name: Exam FX (2080)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
213	165	77%	48	23%
<b>School Name: XCEL Testing Solutions (2084)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
121	102	84%	19	16%

**Virginia Insurance - Personal Lines Examination**  
**First Time Test Taker Performance by School**  
 May 1, 2017 to October 31, 2017

<b>School Name: No Pre-licensing School Education (7777)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
185	181	98%	4	2%
<b>School Name: Prelicensing Education School not listed (8888)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
125	122	98%	3	2%
<b>School Name: Insurance Schools of WV (2019)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
35	26	74%	9	26%

**Virginia Insurance - Property and Casualty Examination**  
**First Time Test Taker Performance by School**  
 May 1, 2017 to October 31, 2017

<b>School Name: No Pre-licensing School Education (7777)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
134	103	77%	31	23%
<b>School Name: CAPE Education (2008)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
74	46	62%	28	38%
<b>School Name: Financial Academy (2012)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
32	19	59%	13	41%
<b>School Name: Independent Insurance Agents of Virginia (2017)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
39	30	77%	9	23%
<b>School Name: Kaplan Financial (2026)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
79	59	75%	20	25%
<b>School Name: A.D. Banker &amp; Company (2002)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
161	94	58%	67	42%
<b>School Name: America's Professor (2072)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
88	76	86%	12	14%
<b>School Name: Exam FX (2080)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
236	162	69%	74	31%
<b>School Name: Teleperformance USA (2081)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
223	142	64%	81	36%

**Virginia Insurance - Title Examination**  
**First Time Test Taker Performance by School**  
 May 1, 2017 to October 31, 2017

<b>School Name: CAPE Education (2008)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
29	14	48%	15	52%
<b>School Name: Virginia Land Title Assoc (2039)</b>				
<b>Total Graded</b>	<b>Total Passed</b>	<b>Pass Rate</b>	<b>Total Failed</b>	<b>Fail Rate</b>
63	50	79%	13	21%