



Licensed Life Writers in Virginia in 2021

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
1	0869	66168	MINNESOTA LIFE INSURANCE COMPANY	\$385,305,738	7.88%	7.88%
2	0860	67091	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY THE	\$345,937,309	7.07%	14.95%
3	0435	65935	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	\$337,372,457	6.90%	21.84%
4	0241	65978	METROPOLITAN LIFE INSURANCE COMPANY	\$250,124,446	5.11%	26.95%
5	0826	66915	NEW YORK LIFE INSURANCE COMPANY	\$237,720,974	4.86%	31.81%
6	0020	65676	LINCOLN NATIONAL LIFE INSURANCE COMPANY THE	\$205,284,036	4.20%	36.01%
7	0176	69108	STATE FARM LIFE INSURANCE COMPANY	\$136,553,686	2.79%	38.80%
8	0468	86231	TRANSAMERICA LIFE INSURANCE COMPANY	\$134,628,609	2.75%	41.55%
9	0304	79227	PRUCO LIFE INSURANCE COMPANY	\$119,277,452	2.44%	43.99%
10	0904	65838	JOHN HANCOCK LIFE INSURANCE COMPANY (U.S.A.)	\$100,489,198	2.05%	46.04%
11	0304	68241	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	\$97,766,437	2.00%	48.04%
12	0012	60488	AMERICAN GENERAL LIFE INSURANCE COMPANY	\$95,756,219	1.96%	50.00%
13	0261	69868	UNITED OF OMAHA LIFE INSURANCE COMPANY	\$88,080,940	1.80%	51.80%
14	0200	69663	USAA LIFE INSURANCE COMPANY	\$86,492,538	1.77%	53.57%
15	0429	64246	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA THE	\$82,592,385	1.69%	55.25%
16	0634	65528	LIFE INSURANCE COMPANY OF THE SOUTHWEST	\$81,240,099	1.66%	56.91%
17	0091	70815	HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY	\$78,327,698	1.60%	58.51%
18	0709	67466	PACIFIC LIFE INSURANCE COMPANY	\$70,854,889	1.45%	59.96%
19	0140	92657	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY	\$69,200,168	1.41%	61.38%
20	0826	91596	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATION	\$68,954,411	1.41%	62.79%
21	0431	66044	MIDLAND NATIONAL LIFE INSURANCE COMPANY	\$65,749,183	1.34%	64.13%

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22	4750	65919	PRIMERICA LIFE INSURANCE COMPANY	\$56,237,205	1.15%	65.28%
23	0458	68136	PROTECTIVE LIFE INSURANCE COMPANY	\$53,226,383	1.09%	66.37%
24	4932	87726	BRIGHTHOUSE LIFE INSURANCE COMPANY	\$47,049,936	0.96%	67.33%
25	4011	65536	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	\$46,737,377	0.96%	68.28%
26	0140	66869	NATIONWIDE LIFE INSURANCE COMPANY	\$46,311,538	0.95%	69.23%
27	0212	90557	ZURICH AMERICAN LIFE INSURANCE COMPANY	\$45,179,983	0.92%	70.15%
28	0826	65498	LIFE INSURANCE COMPANY OF NORTH AMERICA	\$45,097,996	0.92%	71.08%
29	0000	68896	SOUTHERN FARM BUREAU LIFE INSURANCE COMPANY	\$44,166,449	0.90%	71.98%
30	4965	62944	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY	\$39,414,721	0.81%	72.78%
31	4832	67105	RELIASTAR LIFE INSURANCE COMPANY	\$36,919,626	0.75%	73.54%
32	0290	91472	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	\$36,043,569	0.74%	74.28%
33	0872	94250	BANNER LIFE INSURANCE COMPANY	\$34,824,651	0.71%	74.99%
34	0565	62235	UNUM LIFE INSURANCE COMPANY OF AMERICA	\$33,655,296	0.69%	75.68%
35	0004	65005	RIVERSOURCE LIFE INSURANCE COMPANY	\$32,988,388	0.67%	76.35%
36	1348	69019	STANDARD INSURANCE COMPANY	\$32,959,208	0.67%	77.02%
37	0306	62626	CMFG LIFE INSURANCE COMPANY	\$32,858,819	0.67%	77.69%
38	0869	93742	SECURIAN LIFE INSURANCE COMPANY	\$32,264,042	0.66%	78.35%
39	0850	67644	PENN MUTUAL LIFE INSURANCE COMPANY THE	\$32,129,026	0.66%	79.01%
40	0000	64505	HOMESTEADERS LIFE COMPANY	\$30,348,333	0.62%	79.63%
41	0761	90611	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERICA	\$27,560,655	0.56%	80.19%
42	0332	71161	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	\$25,957,445	0.53%	80.72%
43	0332	61271	PRINCIPAL LIFE INSURANCE COMPANY	\$25,625,727	0.52%	81.25%
44	4925	65595	LINCOLN BENEFIT LIFE COMPANY	\$25,077,258	0.51%	81.76%
45	0213	70769	ERIE FAMILY LIFE INSURANCE COMPANY	\$22,027,374	0.45%	82.21%

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46	0943	61301	AMERITAS LIFE INSURANCE CORP.	\$21,239,563	0.43%	82.65%
47	0000	65927	LINCOLN HERITAGE LIFE INSURANCE COMPANY	\$20,673,307	0.42%	83.07%
48	0431	66974	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH INSURANCE	\$19,911,204	0.41%	83.48%
49	0671	61069	ANTHEM LIFE INSURANCE COMPANY	\$19,372,828	0.40%	83.87%
50	4965	78077	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY OF AMERICA	\$19,172,365	0.39%	84.26%
51	0290	60577	AMERICAN INCOME LIFE INSURANCE COMPANY	\$19,003,485	0.39%	84.65%
52	0290	65331	LIBERTY NATIONAL LIFE INSURANCE COMPANY	\$18,976,131	0.39%	85.04%
53	4853	71854	AAA LIFE INSURANCE COMPANY	\$18,731,556	0.38%	85.42%
54	0918	65056	JACKSON NATIONAL LIFE INSURANCE COMPANY	\$18,609,369	0.38%	85.80%
55	0836	65242	LAFAYETTE LIFE INSURANCE COMPANY THE	\$18,524,088	0.38%	86.18%
56	0549	80802	SUN LIFE ASSURANCE COMPANY OF CANADA	\$18,291,040	0.37%	86.55%
57	4926	71153	TALCOTT RESOLUTION LIFE AND ANNUITY INSURANCE COMPANY	\$17,997,765	0.37%	86.92%
58	0836	70939	GERBER LIFE INSURANCE COMPANY	\$17,766,056	0.36%	87.29%
59	0619	69116	STATE LIFE INSURANCE COMPANY THE	\$17,306,845	0.35%	87.64%
60	0769	68322	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	\$17,177,203	0.35%	87.99%
61	0634	66680	NATIONAL LIFE INSURANCE COMPANY	\$15,052,247	0.31%	88.30%
62	4890	97241	EVERLY LIFE INSURANCE COMPANY	\$14,522,985	0.30%	88.60%
63	0233	61263	BANKERS LIFE AND CASUALTY COMPANY	\$13,931,095	0.28%	88.88%
64	4855	68608	SYMETRA LIFE INSURANCE COMPANY	\$13,113,963	0.27%	89.15%
65	5014	60186	EVERLAKE LIFE INSURANCE COMPANY	\$12,380,548	0.25%	89.40%
66	1211	66583	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	\$12,224,343	0.25%	89.65%
67	0704	67172	OHIO NATIONAL LIFE INSURANCE COMPANY THE	\$12,009,237	0.25%	89.90%
68	0306	67989	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	\$11,803,919	0.24%	90.14%
69	3098	68381	RELIANCE STANDARD LIFE INSURANCE COMPANY	\$11,621,049	0.24%	90.37%

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70	4992	68713	SECURITY LIFE OF DENVER INSURANCE COMPANY	\$11,607,178	0.24%	90.61%
71	0000	77879	5 STAR LIFE INSURANCE COMPANY	\$11,578,304	0.24%	90.85%
72	0619	60895	AMERICAN UNITED LIFE INSURANCE COMPANY	\$11,348,708	0.23%	91.08%
73	0233	62065	COLONIAL PENN LIFE INSURANCE COMPANY	\$11,315,691	0.23%	91.31%
74	0000	62200	ACCORDIA LIFE AND ANNUITY COMPANY	\$10,857,293	0.22%	91.53%
75	5014	70866	EVERLAKE ASSURANCE COMPANY	\$10,591,731	0.22%	91.75%
76	0565	68195	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	\$9,911,883	0.20%	91.95%
77	4011	70025	GENWORTH LIFE INSURANCE COMPANY	\$9,808,341	0.20%	92.15%
78	0670	63274	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	\$9,776,635	0.20%	92.35%
79	0212	63177	FARMERS NEW WORLD LIFE INSURANCE COMPANY	\$9,516,078	0.19%	92.55%
80	0704	89206	OHIO NATIONAL LIFE ASSURANCE CORPORATION/CINCINNATI	\$9,506,892	0.19%	92.74%
81	0215	69930	UNITED INSURANCE COMPANY OF AMERICA	\$9,498,014	0.19%	92.94%
82	4824	61115	ATLANTIC COAST LIFE INSURANCE COMPANY	\$9,472,086	0.19%	93.13%
83	0408	60739	AMERICAN NATIONAL INSURANCE COMPANY	\$9,289,828	0.19%	93.32%
84	0449	61999	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE COMPANY	\$9,223,735	0.19%	93.51%
85	0901	62308	CONNECTICUT GENERAL LIFE INSURANCE COMPANY	\$8,397,703	0.17%	93.68%
86	0458	70335	WEST COAST LIFE INSURANCE COMPANY	\$8,392,022	0.17%	93.85%
87	0850	93262	PENN INSURANCE AND ANNUITY COMPANY, THE	\$8,244,335	0.17%	94.02%
88	1216	60142	TIAA-CREF LIFE INSURANCE COMPANY	\$8,204,068	0.17%	94.19%
89	0241	97136	METROPOLITAN TOWER LIFE INSURANCE COMPANY	\$7,035,519	0.14%	94.33%
90	0367	72125	PHYSICIANS LIFE INSURANCE COMPANY	\$6,935,488	0.14%	94.47%
91	0565	62049	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	\$6,890,087	0.14%	94.61%
92	0535	76023	COLUMBIAN LIFE INSURANCE COMPANY	\$6,878,018	0.14%	94.75%
93	0370	60380	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF COLUMBUS	\$6,803,808	0.14%	94.89%

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94	0707	79413	UNITEDHEALTHCARE INSURANCE COMPANY	\$6,406,337	0.13%	95.02%
95	0000	91642	FORETHOUGHT LIFE INSURANCE COMPANY	\$6,322,852	0.13%	95.15%
96	0244	76236	CINCINNATI LIFE INSURANCE COMPANY, THE	\$6,315,532	0.13%	95.28%
97	1216	69345	TEACHERS INSURANCE AND ANNUITY ASSOCIATION OF AMERICA, INC. (USED IN VA BY: TEACHERS INSURANCE AND A	\$6,294,355	0.13%	95.41%
98	4553	70435	SAVINGS BANK MUTUAL LIFE INSURANCE COMPANY OF MASSACHUSETTS, THE	\$5,627,173	0.12%	95.53%
99	0007	63258	FEDERATED LIFE INSURANCE COMPANY	\$5,557,614	0.11%	95.64%
100	0435	93432	C. M. LIFE INSURANCE COMPANY	\$5,226,698	0.11%	95.75%
101	5021	60518	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	\$5,205,873	0.11%	95.85%
102	0626	62146	COMBINED INSURANCE COMPANY OF AMERICA	\$5,085,061	0.10%	95.96%
103	4736	67814	NASSAU LIFE INSURANCE COMPANY	\$4,913,337	0.10%	96.06%
104	0153	67628	PEKIN LIFE INSURANCE COMPANY	\$4,868,621	0.10%	96.16%
105	0671	80314	UNICARE LIFE & HEALTH INSURANCE COMPANY	\$4,808,672	0.10%	96.26%
106	0300	64513	HORACE MANN LIFE INSURANCE COMPANY	\$4,776,496	0.10%	96.35%
107	0000	63290	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIFE INSURANCE COMPANY	\$4,768,322	0.10%	96.45%
108	0525	66427	MUTUAL TRUST LIFE INSURANCE COMPANY, A PAN-AMERICAN LIFE INSURANCE GROUP STOCK COMPANY	\$4,742,532	0.10%	96.55%
109	4712	63967	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE COMPANY	\$4,686,699	0.10%	96.64%
110	0315	68594	AMERICAN-AMICABLE LIFE INSURANCE COMPANY OF TEXAS	\$4,504,772	0.09%	96.74%
111	0836	99937	COLUMBUS LIFE INSURANCE COMPANY	\$4,243,216	0.09%	96.82%
112	0581	61476	BOSTON MUTUAL LIFE INSURANCE COMPANY	\$4,242,250	0.09%	96.91%
113	4925	69973	UNITED LIFE INSURANCE COMPANY	\$4,137,903	0.08%	96.99%
114	4947	68845	SHENANDOAH LIFE INSURANCE COMPANY	\$4,069,838	0.08%	97.08%
115	0008	60534	AMERICAN HERITAGE LIFE INSURANCE COMPANY	\$4,018,367	0.08%	97.16%

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116	0458	66370	MONY LIFE INSURANCE COMPANY	\$3,899,699	0.08%	97.24%
117	4213	69396	TEXAS LIFE INSURANCE COMPANY	\$3,893,987	0.08%	97.32%
118	0181	73504	LUMICO LIFE INSURANCE COMPANY	\$3,576,802	0.07%	97.39%
119	0000	68772	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEW YORK	\$3,545,985	0.07%	97.46%
120	0276	61425	TRUSTMARK INSURANCE COMPANY	\$3,375,714	0.07%	97.53%
121	0233	70319	WASHINGTON NATIONAL INSURANCE COMPANY	\$3,358,162	0.07%	97.60%
122	0707	62324	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	\$3,256,947	0.07%	97.67%
123	0000	64580	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	\$3,014,973	0.06%	97.73%
124	4213	62413	WILCAC LIFE INSURANCE COMPANY	\$2,869,293	0.06%	97.79%
125	4736	93548	PHL VARIABLE INSURANCE COMPANY	\$2,839,459	0.06%	97.85%
126	0020	67652	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	\$2,750,652	0.06%	97.90%
127	0330	60410	AMERICAN FIDELITY ASSURANCE COMPANY	\$2,738,742	0.06%	97.96%
128	4941	66850	NATIONAL WESTERN LIFE INSURANCE COMPANY	\$2,605,855	0.05%	98.01%
129	4862	71439	ASSURITY LIFE INSURANCE COMPANY	\$2,580,199	0.05%	98.06%
130	0315	67873	PIONEER AMERICAN INSURANCE COMPANY	\$2,554,427	0.05%	98.12%
131	0542	69922	UNITED HOME LIFE INSURANCE COMPANY	\$2,484,154	0.05%	98.17%
132	0280	61190	AUTO-OWNERS LIFE INSURANCE COMPANY	\$2,402,894	0.05%	98.22%
133	4926	88072	TALCOTT RESOLUTION LIFE INSURANCE COMPANY	\$2,383,672	0.05%	98.26%
134	4955	78662	SENIOR LIFE INSURANCE COMPANY	\$2,374,817	0.05%	98.31%
135	0315	67148	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CAROLINA	\$2,327,124	0.05%	98.36%
136	3436	68543	LIBERTY BANKERS LIFE INSURANCE COMPANY	\$2,185,175	0.04%	98.41%
137	0028	72222	AMICA LIFE INSURANCE COMPANY	\$2,156,143	0.04%	98.45%
138	5016	64904	INVESTORS HERITAGE LIFE INSURANCE COMPANY	\$2,080,053	0.04%	98.49%
139	4932	91626	NEW ENGLAND LIFE INSURANCE COMPANY	\$2,025,044	0.04%	98.53%

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140	4832	86509	VOYA RETIREMENT INSURANCE AND ANNUITY COMPANY	\$1,983,297	0.04%	98.57%
141	0588	65129	KANSAS CITY LIFE INSURANCE COMPANY	\$1,975,361	0.04%	98.61%
142	0000	61212	BALTIMORE LIFE INSURANCE COMPANY THE	\$1,777,373	0.04%	98.65%
143	4890	68675	SECURITY BENEFIT LIFE INSURANCE COMPANY	\$1,776,368	0.04%	98.69%
144	0917	71129	DEARBORN LIFE INSURANCE COMPANY	\$1,696,439	0.03%	98.72%
145	0435	70416	MML BAY STATE LIFE INSURANCE COMPANY	\$1,645,794	0.03%	98.76%
146	0370	71730	CONTINENTAL AMERICAN INSURANCE COMPANY	\$1,623,241	0.03%	98.79%
147	0588	67199	OLD AMERICAN INSURANCE COMPANY	\$1,530,419	0.03%	98.82%
148	0781	69744	UNION LABOR LIFE INSURANCE COMPANY THE	\$1,514,609	0.03%	98.85%
149	4734	61492	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	\$1,501,124	0.03%	98.88%
150	0449	90212	GREAT SOUTHERN LIFE INSURANCE COMPANY	\$1,362,478	0.03%	98.91%
151	4903	84530	U.S. FINANCIAL LIFE INSURANCE COMPANY	\$1,246,179	0.03%	98.93%
152	0344	61875	CHURCH LIFE INSURANCE CORPORATION	\$1,235,777	0.03%	98.96%
153	0836	92622	WESTERN-SOUTHERN LIFE ASSURANCE COMPANY	\$1,235,003	0.03%	98.99%
154	0012	70106	UNITED STATES LIFE INSURANCE COMPANY IN THE CITY OF NEW YORK THE	\$1,216,829	0.02%	99.01%
155	4947	60183	S.USA LIFE INSURANCE COMPANY, INC.	\$1,207,710	0.02%	99.04%
156	3527	71480	GREAT WESTERN INSURANCE COMPANY	\$1,168,157	0.02%	99.06%
157	4750	61409	NATIONAL BENEFIT LIFE INSURANCE COMPANY	\$1,067,070	0.02%	99.08%
158	0001	60054	AETNA LIFE INSURANCE COMPANY	\$1,052,515	0.02%	99.10%
159	0435	63312	MASSMUTUAL ASCEND LIFE INSURANCE COMPANY	\$1,044,075	0.02%	99.12%
160	0429	78778	GUARDIAN INSURANCE & ANNUITY COMPANY, INC., THE	\$1,031,322	0.02%	99.14%
161	4832	61360	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	\$1,027,472	0.02%	99.17%
162	4736	93734	NASSAU LIFE AND ANNUITY COMPANY	\$990,472	0.02%	99.19%
163	0001	12321	AMERICAN CONTINENTAL INSURANCE COMPANY	\$986,032	0.02%	99.21%

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164	0588	71218	GRANGE LIFE INSURANCE COMPANY	\$972,922	0.02%	99.23%
165	0315	91693	IA AMERICAN LIFE INSURANCE COMPANY	\$958,137	0.02%	99.25%
166	0707	61832	CHESAPEAKE LIFE INSURANCE COMPANY, THE	\$953,873	0.02%	99.26%
167	0574	76112	OXFORD LIFE INSURANCE COMPANY	\$898,843	0.02%	99.28%
168	0000	60445	SAGICOR LIFE INSURANCE COMPANY	\$889,971	0.02%	99.30%
169	0408	63657	GARDEN STATE LIFE INSURANCE COMPANY	\$885,401	0.02%	99.32%
170	0315	67946	PIONEER SECURITY LIFE INSURANCE COMPANY	\$868,088	0.02%	99.34%
171	4734	61689	ATHENE ANNUITY AND LIFE COMPANY	\$858,897	0.02%	99.35%
172	0000	69310	SURETY LIFE INSURANCE COMPANY	\$857,386	0.02%	99.37%
173	4213	60704	WILTON REASSURANCE LIFE COMPANY OF NEW YORK	\$856,976	0.02%	99.39%
174	3891	84824	COMMONWEALTH ANNUITY AND LIFE INSURANCE COMPANY	\$833,713	0.02%	99.41%
175	0000	67180	OHIO STATE LIFE INSURANCE COMPANY THE	\$782,027	0.02%	99.42%
176	0549	80926	SUN LIFE AND HEALTH INSURANCE COMPANY (U.S.)	\$749,172	0.02%	99.44%
177	0451	71870	FIDELITY SECURITY LIFE INSURANCE COMPANY	\$748,853	0.02%	99.45%
178	0306	70408	UNION SECURITY INSURANCE COMPANY	\$737,098	0.02%	99.47%
179	0707	62286	GOLDEN RULE INSURANCE COMPANY	\$725,799	0.01%	99.48%
180	0687	64211	GUARANTEE TRUST LIFE INSURANCE COMPANY	\$721,266	0.01%	99.50%
181	0836	70483	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY THE	\$708,287	0.01%	99.51%
182	4947	60176	SBLI USA LIFE INSURANCE COMPANY, INC.	\$696,904	0.01%	99.53%
183	0468	70688	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	\$686,958	0.01%	99.54%
184	4718	97691	LIFE OF THE SOUTH INSURANCE COMPANY	\$666,678	0.01%	99.55%
185	4752	70742	FAMILY BENEFIT LIFE INSURANCE COMPANY	\$661,865	0.01%	99.57%
186	0769	80659	CANADA LIFE ASSURANCE COMPANY THE	\$577,391	0.01%	99.58%
187	1117	63053	FAMILY LIFE INSURANCE COMPANY	\$561,437	0.01%	99.59%

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188	0872	66230	WILLIAM PENN LIFE INSURANCE COMPANY OF NEW YORK	\$561,380	0.01%	99.60%
189	0661	77828	COMPANION LIFE INSURANCE COMPANY	\$539,442	0.01%	99.61%
190	0535	62103	COLUMBIAN MUTUAL LIFE INSURANCE COMPANY	\$507,071	0.01%	99.62%
191	0291	66311	ENCOVA LIFE INSURANCE COMPANY	\$502,769	0.01%	99.63%
192	0008	97705	DIRECT GENERAL LIFE INSURANCE COMPANY	\$502,522	0.01%	99.64%
193	4794	79065	DELAWARE LIFE INSURANCE COMPANY	\$500,726	0.01%	99.66%
194	0473	60399	AMERICAN FAMILY LIFE INSURANCE COMPANY	\$479,322	0.01%	99.66%
195	1117	61883	MANHATTANLIFE INSURANCE AND ANNUITY COMPANY	\$468,442	0.01%	99.67%
196	0826	81353	NYLIFE INSURANCE COMPANY OF ARIZONA	\$451,521	0.01%	99.68%
197	0050	62553	COUNTRY LIFE INSURANCE COMPANY	\$436,715	0.01%	99.69%
198	0111	60542	AMERICAN HOME LIFE INSURANCE COMPANY, THE	\$433,774	0.01%	99.70%
199	0000	69140	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMPANY	\$404,406	0.01%	99.71%
200	0850	68632	VANTIS LIFE INSURANCE COMPANY	\$394,215	0.01%	99.72%
201	0020	62057	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	\$389,083	0.01%	99.73%
202	0000	93777	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	\$389,028	0.01%	99.73%
203	4965	62880	EQUITABLE FINANCIAL LIFE AND ANNUITY COMPANY	\$386,504	0.01%	99.74%
204	0290	92916	UNITED AMERICAN INSURANCE COMPANY	\$376,326	0.01%	99.75%
205	0449	63487	INVESTORS LIFE INSURANCE COMPANY OF NORTH AMERICA	\$374,692	0.01%	99.76%
206	5026	65080	JOHN ALDEN LIFE INSURANCE COMPANY	\$368,987	0.01%	99.76%
207	0981	93696	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	\$353,437	0.01%	99.77%
208	4734	80942	VENERABLE INSURANCE AND ANNUITY COMPANY	\$347,413	0.01%	99.78%
209	0000	63819	UNITY FINANCIAL LIFE INSURANCE COMPANY	\$335,248	0.01%	99.79%
210	4877	69566	TRANS WORLD ASSURANCE COMPANY	\$311,460	0.01%	99.79%
211	0408	63126	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF NEW YORK	\$289,405	0.01%	99.80%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
212	0140	64017	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	\$286,387	0.01%	99.80%
213	0454	69485	SECURITY NATIONAL LIFE INSURANCE COMPANY	\$273,923	0.01%	99.81%
214	0050	62537	COTTON STATES LIFE INSURANCE COMPANY	\$270,171	0.01%	99.81%
215	0008	82538	NATIONAL HEALTH INSURANCE COMPANY	\$264,753	0.01%	99.82%
216	0215	68462	RESERVE NATIONAL INSURANCE COMPANY	\$260,939	0.01%	99.83%
217	0000	62928	EMC NATIONAL LIFE COMPANY	\$258,899	0.01%	99.83%
218	0408	86355	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	\$253,658	0.01%	99.84%
219	4011	72990	GENWORTH LIFE INSURANCE COMPANY OF NEW YORK	\$245,951	0.01%	99.84%
220	0000	62510	EQUITRUST LIFE INSURANCE COMPANY	\$239,779	0.00%	99.85%
221	0000	69132	STATE MUTUAL INSURANCE COMPANY	\$238,742	0.00%	99.85%
222	0435	67083	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	\$235,449	0.00%	99.86%
223	0525	93459	PAN-AMERICAN ASSURANCE COMPANY	\$233,953	0.00%	99.86%
224	0587	61239	BANKERS FIDELITY LIFE INSURANCE COMPANY	\$233,498	0.00%	99.87%
225	3527	60836	AMERICAN REPUBLIC INSURANCE COMPANY	\$230,837	0.00%	99.87%
226	0000	71404	CONTINENTAL GENERAL INSURANCE COMPANY	\$230,805	0.00%	99.87%
227	0169	68810	SENTRY LIFE INSURANCE COMPANY	\$225,997	0.00%	99.88%
228	0000	88668	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	\$223,797	0.00%	99.88%
229	4877	60429	AMERICAN FIDELITY LIFE INSURANCE COMPANY	\$219,219	0.00%	99.89%
230	0901	65722	LOYAL AMERICAN LIFE INSURANCE COMPANY	\$216,426	0.00%	99.89%
231	4888	62952	SILAC INSURANCE COMPANY	\$213,269	0.00%	99.90%
232	4736	68284	NASSAU LIFE INSURANCE COMPANY OF KANSAS	\$208,586	0.00%	99.90%
233	0300	65781	MADISON NATIONAL LIFE INSURANCE COMPANY, INC.	\$201,717	0.00%	99.91%
234	0350	62596	UNION FIDELITY LIFE INSURANCE COMPANY	\$198,471	0.00%	99.91%
235	4639	61182	AURORA NATIONAL LIFE ASSURANCE COMPANY	\$184,593	0.00%	99.91%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
236	0000	61921	CITIZENS SECURITY LIFE INSURANCE COMPANY	\$181,684	0.00%	99.92%
237	0150	67261	OLD REPUBLIC LIFE INSURANCE COMPANY	\$180,892	0.00%	99.92%
238	0449	87645	UNITED FIDELITY LIFE INSURANCE COMPANY	\$176,967	0.00%	99.92%
239	2858	99724	LIFESHIELD NATIONAL INSURANCE CO.	\$156,670	0.00%	99.93%
240	4734	68039	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF NEW YORK	\$156,653	0.00%	99.93%
241	0565	67598	PAUL REVERE LIFE INSURANCE COMPANY THE	\$148,294	0.00%	99.93%
242	0477	61700	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY OF AMERICA	\$144,984	0.00%	99.94%
243	0000	69272	IBEXIS LIFE & ANNUITY INSURANCE COMPANY	\$139,514	0.00%	99.94%
244	0615	61395	BENEFICIAL LIFE INSURANCE COMPANY	\$129,963	0.00%	99.94%
245	0565	68985	STARMOUNT LIFE INSURANCE COMPANY	\$124,548	0.00%	99.94%
246	0000	99538	SWBC LIFE INSURANCE COMPANY	\$118,616	0.00%	99.95%
247	0619	67911	PIONEER MUTUAL LIFE INSURANCE COMPANY	\$118,496	0.00%	99.95%
248	0707	66087	MID-WEST NATIONAL LIFE INSURANCE COMPANY OF TENNESSEE	\$114,818	0.00%	99.95%
249	0690	61751	CENTRAL STATES HEALTH & LIFE CO. OF OMAHA	\$109,702	0.00%	99.95%
250	0019	60275	AMERICAN BANKERS LIFE ASSURANCE COMPANY OF FLORIDA	\$108,213	0.00%	99.96%
251	5024	86630	FORTITUDE LIFE INSURANCE & ANNUITY COMPANY	\$100,662	0.00%	99.96%
252	0000	70130	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	\$92,348	0.00%	99.96%
253	0429	71714	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	\$85,518	0.00%	99.96%
254	0290	77968	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AMERICA	\$85,498	0.00%	99.96%
255	0709	97268	PACIFIC LIFE & ANNUITY COMPANY	\$79,963	0.00%	99.97%
256	0300	87963	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE COMPANY	\$74,615	0.00%	99.97%
257	0458	88536	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	\$72,170	0.00%	99.97%
258	0181	85561	ELIPS LIFE INSURANCE COMPANY	\$69,027	0.00%	99.97%
259	4794	83607	CLEAR SPRING LIFE AND ANNUITY COMPANY	\$66,851	0.00%	99.97%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
260	0525	67539	PAN-AMERICAN LIFE INSURANCE COMPANY	\$65,886	0.00%	99.97%
261	0449	66540	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	\$64,598	0.00%	99.97%
262	1117	65870	MANHATTAN LIFE INSURANCE COMPANY THE	\$60,452	0.00%	99.98%
263	2878	63983	UNITED HERITAGE LIFE INSURANCE COMPANY	\$60,347	0.00%	99.98%
264	0000	60216	AMALGAMATED LIFE INSURANCE COMPANY	\$53,884	0.00%	99.98%
265	0408	71773	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF TEXAS	\$52,993	0.00%	99.98%
266	5024	90247	FORTITUDE U.S. REINSURANCE COMPANY	\$51,813	0.00%	99.98%
267	0901	61727	CIGNA NATIONAL HEALTH INSURANCE COMPANY	\$51,365	0.00%	99.98%
268	0000	11121	UNIFIED LIFE INSURANCE COMPANY	\$51,202	0.00%	99.98%
269	0629	97152	PLATEAU INSURANCE COMPANY	\$48,566	0.00%	99.98%
270	0565	67601	UNUM INSURANCE COMPANY	\$45,831	0.00%	99.98%
271	0330	60801	AMERICAN PUBLIC LIFE INSURANCE COMPANY	\$45,086	0.00%	99.98%
272	0001	68500	CONTINENTAL LIFE INSURANCE COMPANY OF BRENTWOOD, TENNESSEE	\$44,761	0.00%	99.99%
273	0572	77720	LIFESECURE INSURANCE COMPANY	\$42,398	0.00%	99.99%
274	0261	72850	UNITED WORLD LIFE INSURANCE COMPANY	\$38,997	0.00%	99.99%
275	0023	80985	4 EVER LIFE INSURANCE COMPANY	\$38,912	0.00%	99.99%
276	4966	63223	FEDERAL LIFE INSURANCE COMPANY	\$34,369	0.00%	99.99%
277	0031	97764	IDEALIFE INSURANCE COMPANY	\$33,177	0.00%	99.99%
278	4844	60232	LOMBARD INTERNATIONAL LIFE ASSURANCE COMPANY	\$31,803	0.00%	99.99%
279	0050	94218	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	\$31,622	0.00%	99.99%
280	1295	80624	AMERICAN PROGRESSIVE LIFE & HEALTH INSURANCE COMPANY OF NEW YORK	\$28,829	0.00%	99.99%
281	0158	81442	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	\$28,535	0.00%	99.99%
282	0876	94358	USABLE LIFE (FOR USE IN VA: USABLE LIFE COMPANY)	\$27,757	0.00%	99.99%
283	0520	67784	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	\$23,971	0.00%	99.99%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
284	1348	64343	PACIFIC GUARDIAN LIFE INSURANCE CO., LTD.	\$22,839	0.00%	99.99%
285	0001	90328	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	\$20,003	0.00%	99.99%
286	0000	82252	LANDMARK LIFE INSURANCE COMPANY	\$18,792	0.00%	99.99%
287	0707	69647	OPTUM INSURANCE OF OHIO, INC.	\$18,649	0.00%	99.99%
288	0315	14406	INDUSTRIAL ALLIANCE INSURANCE AND FINANCIAL SERVICES, INC.	\$17,731	0.00%	100.00%
289	2658	92738	AMERICAN EQUITY INVESTMENT LIFE INSURANCE COMPANY	\$15,937	0.00%	100.00%
290	0098	64890	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	\$15,551	0.00%	100.00%
291	0241	62634	DELAWARE AMERICAN LIFE INSURANCE COMPANY	\$14,865	0.00%	100.00%
292	0901	88366	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	\$14,025	0.00%	100.00%
293	0000	61093	ATLANTA LIFE INSURANCE COMPANY	\$13,333	0.00%	100.00%
294	4992	66109	MIDWESTERN UNITED LIFE INSURANCE COMPANY	\$12,789	0.00%	100.00%
295	3436	66001	AMERICAN BENEFIT LIFE INSURANCE COMPANY	\$10,388	0.00%	100.00%
296	1117	85189	WESTERN UNITED LIFE ASSURANCE COMPANY	\$9,315	0.00%	100.00%
297	0549	68047	PROFESSIONAL INSURANCE COMPANY	\$9,176	0.00%	100.00%
298	1117	71706	STANDARD LIFE AND CASUALTY INSURANCE COMPANY	\$8,465	0.00%	100.00%
299	0055	84522	AUTO CLUB LIFE INSURANCE COMPANY	\$8,409	0.00%	100.00%
300	4888	89184	STERLING INVESTORS LIFE INSURANCE COMPANY	\$7,999	0.00%	100.00%
301	4925	64238	GUARANTY INCOME LIFE INSURANCE COMPANY	\$7,905	0.00%	100.00%
302	3436	61581	CAPITOL LIFE INSURANCE COMPANY	\$7,841	0.00%	100.00%
303	0000	84174	ELCO MUTUAL LIFE AND ANNUITY	\$6,376	0.00%	100.00%
304	0526	61735	CENTRAL SECURITY LIFE INSURANCE COMPANY	\$6,220	0.00%	100.00%
305	4752	60227	TRINITY LIFE INSURANCE COMPANY	\$6,191	0.00%	100.00%
306	0707	91529	UNIMERICA INSURANCE COMPANY	\$5,647	0.00%	100.00%
307	0904	93610	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPANY	\$5,316	0.00%	100.00%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
308	3098	69078	STANDARD SECURITY LIFE INSURANCE COMPANY OF NEW YORK	\$4,898	0.00%	100.00%
309	0215	68357	RELIABLE LIFE INSURANCE COMPANY THE	\$4,432	0.00%	100.00%
310	3527	31119	MEDICO INSURANCE COMPANY	\$4,223	0.00%	100.00%
311	0901	77399	STERLING LIFE INSURANCE COMPANY	\$4,146	0.00%	100.00%
312	0440	66265	MONARCH LIFE INSURANCE COMPANY	\$3,386	0.00%	100.00%
313	0000	67253	AMERICAN LIFE & SECURITY CORP.	\$3,338	0.00%	100.00%
314	0276	62863	TRUSTMARK LIFE INSURANCE COMPANY	\$3,150	0.00%	100.00%
315	0565	68209	PROVIDENT LIFE AND CASUALTY INSURANCE COMPANY	\$3,150	0.00%	100.00%
316	0306	86126	MEMBERS LIFE INSURANCE COMPANY	\$2,908	0.00%	100.00%
317	4855	90581	SYMETRA NATIONAL LIFE INSURANCE COMPANY	\$2,846	0.00%	100.00%
318	0000	71471	ABILITY INSURANCE COMPANY	\$2,826	0.00%	100.00%
319	0687	92703	UNITED NATIONAL LIFE INSURANCE COMPANY OF AMERICA	\$2,732	0.00%	100.00%
320	0031	82880	CSI LIFE INSURANCE COMPANY	\$2,718	0.00%	100.00%
321	4712	67059	GPM HEALTH AND LIFE INSURANCE COMPANY	\$2,487	0.00%	100.00%
322	1309	60099	PATRIOT LIFE INSURANCE COMPANY	\$2,462	0.00%	100.00%
323	0000	90638	BEST LIFE AND HEALTH INSURANCE COMPANY	\$2,415	0.00%	100.00%
324	0429	60003	PARK AVENUE LIFE INSURANCE COMPANY	\$1,868	0.00%	100.00%
325	4988	68446	OCEANVIEW LIFE AND ANNUITY COMPANY	\$1,310	0.00%	100.00%
326	0812	93440	HM LIFE INSURANCE COMPANY	\$657	0.00%	100.00%
327	0012	70238	VARIABLE ANNUITY LIFE INSURANCE COMPANY, THE	\$654	0.00%	100.00%
328	3098	92711	HCC LIFE INSURANCE COMPANY	\$550	0.00%	100.00%
329	0901	67369	CIGNA HEALTH AND LIFE INSURANCE COMPANY	\$456	0.00%	100.00%
330	0000	66214	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	\$400	0.00%	100.00%
331	0836	74780	INTEGRITY LIFE INSURANCE COMPANY	\$259	0.00%	100.00%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
332	0574	61859	CHRISTIAN FIDELITY LIFE INSURANCE COMPANY	\$37	0.00%	100.00%

Total: \$4,892,710,660