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COMMONWEALTH OF VIRGINIA
STATE CORPORATION COMMISSION
CASE NO. PUR-2023-00066

COMMONWEALTH OF VIRGINIA, EX REL.
STATE CORPORATION COMMISSION

In Re: Virginia Electric
and Power Company's 2023
Integrated Resource Plan
filing pursuant to Virginia
Code Section 56-597 et seq.

2023 SEP 27 A 10:28

SCOTT D. GREGG
BOARD HEARING EXAMINER

TRANSCRIPT OF PROCEEDINGS BEFORE
THE HONORABLE A. ANN BERKEBILE,
SENIOR HEARING EXAMINER
Day 3
Wednesday, September 20, 2023
10:00 a.m. to 5:54 p.m.

Job No: 498236
Pages: 343 - 673
Reported By: Scott D. Gregg, RPR

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A P P E A R A N C E S

Honorable A. Ann Berkebile, Senior Hearing
Examiner

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Arlen K. Bolstad, Esquire,
Kiva Bland Pierce, Esquire,

and

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and

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and

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4 William C. Cleveland, Esquire,

5 and

6 Rachel James, Esquire,

7 Counsel to Appalachian Voices

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9 Christian F. Tucker, Esquire,

10 Counsel to the Virginia

11 Committee for Fair Utility

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24 Coalition ("DCC")

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A P P E A R A N C E S C O N T I N U E D

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United

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Transcript of Evidentiary Hearing - Day 3
Conducted on September 20, 2023

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22	42	630	630
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P R O C E E D I N G S

THE HEARING EXAMINER: Good morning,
everyone.

I realize I have not put my phone on
silent, which I will do.

I think we are starting with -- we are
starting with Sierra Club, correct?

MS. JAFFE: Yes.

MS. CRABTREE: Your Honor, we just have
one minor housekeeping matter.

THE HEARING EXAMINER: Sure.

MS. CRABTREE: Yesterday, I believe you
admitted Exhibit 9 which was the Company's
response to Staff Set 4-109, and I believe we
neglected to actually distribute that --

THE HEARING EXAMINER: Oh, okay.

MS. CRABTREE: -- exhibit around. I don't
know if Your Honor got copies, but I'm going to
hand the parties copies of that exhibit.

THE HEARING EXAMINER: I do not.

MS. CRABTREE: That was the matter,
Your Honor.

THE HEARING EXAMINER: All right. Turning
to Ms. Jaffe.

MS. JAFFE: Yes. Thank you. Sierra Club

1 calls Devi Glick.

2 DEVI GLICK, called as a witness, having
3 been first duly sworn, was examined and testified
4 as follows:

5 DIRECT EXAMINATION

6 BY MS. JAFFE:

7 Q Can you please state your name for the
8 record.

9 A Devi Glick.

10 Q And who is your employer and your work
11 address?

12 A Synapse Energy Economics,
13 485 Massachusetts Ave., Cambridge, Massachusetts.

14 Q And what is your position there?

15 A I'm a senior principal.

16 Q And did you prepare the written testimony
17 that was filed in this case by the Sierra Club on
18 August 8th, 2023, in both public and a
19 confidential extraordinarily sensitive version?

20 A Yes, I did.

21 Q And does that testimony consist of a cover
22 page, a one-page summary, 47 pages of question and
23 answers, and ten exhibits?

24 A Yes.

25 Q And did you also prepare the revised

1 written testimony that was filed in this case by
2 the Sierra Club on September 5th, 2023, in both a
3 public and a confidential extraordinarily
4 sensitive version?

5 A Yes.

6 Q And can you please explain those
7 revisions?

8 A Yes. In answering a discovery response --
9 discovery request from the Company, I found that
10 we had accidentally applied both the ITC and the
11 PTC to the third tranche of offshore wind that the
12 model selected, so my errata corrects that by
13 removing the PTC and just applying the ITC.

14 Q Great. Thank you.

15 And did you have any additional changes or
16 revisions to that revised direct testimony?

17 A No, I do not.

18 Q And does the written testimony as revised
19 substantially reflect the answers you'd give if I
20 were to ask you the same questions today?

21 A Yes, it does.

22 Q And do you adopt the testimony, as
23 revised, as your direct testimony in this case?

24 A Yes, I do.

25 MS. JAFFE: Sierra Club would ask that

1 Ms. Glick's prefiled testimony in both public and
2 a confidential extraordinarily sensitive version,
3 as revised on September 5th, be marked and
4 admitted to the record, subject to
5 cross-examination.

6 THE HEARING EXAMINER: Okay. Just for
7 clarity, the -- there is just one version? I have
8 to go back and look here. She doesn't have three
9 versions of her testimony?

10 MS. JAFFE: Correct. It's just two, a
11 public version and the other version is a
12 confidential and an extraordinarily sensitive
13 version.

14 THE HEARING EXAMINER: All right. I'm
15 going to admit her testimony as corrected as
16 Exhibit 23 and 23C slash ES.

17 MS. PIERCE: Your Honor, I believe it
18 might be Exhibit 24. That's what I have in my
19 notes.

20 THE HEARING EXAMINER: Let me make sure.

21 MS. PIERCE: I have Dr. Roumpani being
22 Exhibit 23 and 23ES.

23 THE HEARING EXAMINER: It is. It's
24 written on the other side of my page.

25 So it is 24 and 24C/ES -- excuse me --

1 24C/ES, subject to cross-examination.

2 Thank you, Ms. Pierce.

3 (Exhibit No. 24 was marked and admitted
4 into evidence.)

5 (Confidential/Extraordinarily Sensitive
6 Exhibit No. 24C/ES was marked and admitted into
7 evidence.)

8 MS. JAFFE: Thank you.

9 BY MS. JAFFE:

10 Q Ms. Glick, have you had an opportunity to
11 review the Company's rebuttal testimony in this
12 case?

13 A Yes, I have.

14 Q And are there any witnesses whose rebuttal
15 testimony you'd like to address?

16 A Yes, I would like to respond to Company
17 witnesses Compton, Bradshaw, and Flowers.

18 Q So on page 7 of Company Witness Compton's
19 response to Staff Witness Boehnlein's assertion
20 regarding determinations the Commission could make
21 for generating units that the Company's own NPV
22 analysis shows are uneconomic, stating that he
23 strongly disagrees, do you have a response to
24 that? *

25 A Yeah, so I agree with Staff Witness

1 Boehnlein on this point. As I discuss on page 22
2 of my direct testimony, the Company presents
3 analysis that shows that VCHEC has a negative cash
4 flow over the next ten years, yet the Company
5 continues to rely on the plant as part of its
6 portfolio through the entire study period.

7 In addition to the plant being uneconomic
8 and costly to ratepayers, there are substantial
9 risks to ratepayers of continuing to rely on this
10 uneconomic fossil plant, especially at increasing
11 utilization levels that the Company forecasts in
12 its IRP. Ratepayers could be stuck paying the
13 above-market prices for the plant's output and
14 could face costs associated with the regulatory
15 risks of maintaining a coal plant given the
16 federal and state policies aimed at reducing
17 greenhouse gas emissions. So the Commission
18 should consider the Company's own analysis,
19 especially when there is a pattern of multiple NPV
20 analyses showing that a plant is making -- is
21 uneconomic when making cost recovery decisions.

22 Witness Compton says that a resource
23 retirement decision should not be based on a
24 single data point, but this is not a single data
25 point. The Company's 2020 IRP had NPV analysis

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1 which showed negative NPV for VCHEC and the
2 negative NPV showed up through all of the
3 Company's NPV sensitivities published in this 2023
4 IRP.

5 Q And on page 14, Company Witness Compton
6 discusses the uncertainty inherent further out in
7 the Company's 2023 plan and states that while the
8 Company has presented information for the entire
9 25-year study period, the next 15-year planning
10 period and especially the next five-year
11 Short-Term Action Plan is the most important.

12 How do you respond?

13 A So I agree with Witness Compton that the
14 next five years and 15 years are more certain and,
15 therefore, more important to focus on in planning
16 than the full 25-year study period. But the
17 statement by Witness Compton is kind of misaligned
18 with his continued focus on the NPVs of the
19 Company's fossil fleets over the next 25 years.
20 On pages 23 and 32 of his rebuttal testimony, he
21 asserts multiple times that all of Dominion's
22 fossil generators are NPV-positive from a customer
23 perspective throughout the study period before
24 ultimately admitting that the Company's analysis
25 did find a negative ten-year NPV for VCHEC and

1 Rosemary. So I'm concerned that he's selectively
2 using the 25-year study period to defend the
3 Company's continued reliance on VCHEC, in
4 particular a plant that the Company's own analysis
5 shows is uneconomic over the next decade, while
6 otherwise focusing the analysis on 10 to 15 years.

7 Q And on page 15 Company Witness Compton
8 responds to criticisms that the Company did not
9 include a least-cost VCEA-compliant plan as
10 directed by the Commission, claiming that the
11 Commission didn't direct them to do this.

12 How do you respond?

13 A So I'm not a lawyer, I'm not going to
14 comment on what's legally required, but I see no
15 indication that the Company challenges the fact
16 that it is required under law to comply with the
17 VCEA. So from a resource planning perspective,
18 I'm confused why the Company would focus half of
19 its modeling runs and intensive modeling resources
20 on model runs that just fundamentally don't comply
21 with Virginia law. I don't really see the value
22 of doing that many model runs that don't comply
23 with Virginia law.

24 Q And on page 25, Witness Compton criticizes
25 Witness Roumpani for calling into question the

1 reliability of thermal resources during events
2 such as Winter Storm Elliott, and Witness Compton
3 goes on to claim that renewables didn't contribute
4 much during the event.

5 How do you respond?

6 A So I think it's reasonable for Witness
7 Roumpani to call into question the reliability of
8 thermal resources during extreme weather events
9 given the large number of thermal resources that
10 were unavailable during Winter Storm Elliott due
11 to fuel supply limitations and equipment failure.
12 And while it might be true that renewables
13 contributed minimally to Dominion's peak during
14 the storm, that's because Dominion doesn't have a
15 very high level of renewables on its system
16 currently and doesn't have a lot of batteries.
17 Company-owned renewables and PPAs make up less
18 than 9 percent, so when you have so few it's not a
19 surprise that, therefore, they contributed
20 minimally during this event.

21 The point here is that reliability is not
22 just about the megawatt performance but
23 performance relative to what the projected and
24 expected outcome of a resource was during the
25 winter storm.

1 What Witness Compton fails to note is that
2 thermal resources across PJM performed quite
3 poorly during Elliott, raising questions about why
4 he used the event to justify the development of
5 thermal resources.

6 Large quantities of coal and gas
7 generators were offline and unavailable. Across
8 PJM's 70 percent of forced outages were at gas
9 plants and the remainder, the majority were at
10 coal plants. These units either malfunctioned in
11 the cold weather or were unable to access gas
12 supply.

13 More than adequate generation should have
14 been available to meet peak load during the Winter
15 Storm Elliott, which approximately matched PJM's
16 50/50 winter peak forecast. However, nearly
17 47,000 megawatts of forced outages almost entirely
18 at gas, coal, and oil plants stressed the system.
19 By contrast, wind overperformed relative to what
20 was projected. So it's not just about how many
21 megawatts of solar were on the system; it's what
22 was expected and how did the plants perform
23 relative to what is expected.

24 Q On pages 31 to 32 Company Witness Compton
25 responds to both you and Witness Roumpani's

1 criticism of the Company's retirement analysis and
2 its assumptions around bonus tax credits.

3 What is your response?

4 A On the Company's retirement analysis,
5 Witness Compton admits the Company found VCHEC to
6 have a negative NPV over the next ten years but
7 still went on to defend the Company's choice of
8 continuing to rely on the plant based on projected
9 load growth and reliability needs. Regardless of
10 load growth, if a plant has a negative NPV, the
11 Company should retire it and replace it with
12 lower-cost resources. And, in fact, all of my --
13 in all of my modeling, the model opted to
14 economically retire VCHEC prior to 2030 and
15 replace it with alternative resources.

16 On the issue of bonus tax credits, I
17 understand these bonus adders are very
18 site-specific and that Virginia, as a whole,
19 doesn't have a huge quantity of energy
20 communities, but Dominion does know that the
21 Chesterfield site would qualify as an energy
22 community, and the Company is planning to bring
23 new resources online at the Chesterfield site. So
24 if the Company knows that site qualifies and is
25 planning to bring new resources on there and solar

1 and storage qualify for that bonus tax credit, I
2 don't understand why they are not considering
3 solar and storage and narrowing their focus to
4 just CTs when solar and storage would qualify for
5 that site-specific tax credit.

6 Q On pages 37 to 38, Witness Compton
7 responds to your recommendation that the Company
8 update its modeling to reflect the proposed
9 Section 111 rule or the Greenhouse Gas Rule.

10 How do you respond?

11 A So I understand that the Company cannot
12 update its IRP every time a new regulation is
13 proposed, but the Section 111 rules, like the
14 Inflation Reduction Act that came before it, are
15 not just incremental regulations. They are unique
16 and market-transformational. Their impacts are
17 expected to be wide-reaching and to drive major
18 changes across the power sector.

19 Therefore, it's understandable that
20 Dominion did not include the rule in its initial
21 IRP based on timing, but the impact is significant
22 enough to warrant Dominion updating its IRP with a
23 sensitivity to evaluate its impact. Waiting to
24 model Section 111 rules until a future IRP or
25 until it's finalized is not going to make it less

1 likely that Dominion will be required to comply,
2 but it will make it harder for the Company to
3 comply and reduce optionality. The longer that
4 Dominion waits to understand what compliance with
5 the proposed rule looks like, the less options it
6 has. It removes optionality by waiting, which
7 will make it ultimately harder and more expensive,
8 and those costs will be passed on to ratepayers.

9 Q On page 44 Witness Compton responds to
10 Witness Roumpani's recommendation that if the
11 Company is going to include redispatch or
12 ancillary costs driven by renewable builds in its
13 model, then the value that energy storage can
14 bring should also be counted for in the modeling,
15 stating these values are uncertain and, therefore,
16 hard to quantify.

17 What is your response?

18 A So I understand these values are uncertain
19 and hard to qualify.

20 But renewable integration costs are also
21 uncertain and hard to qualify, and Dominion is
22 taking the time to study and quantify those. So
23 I'm concerned that the Company is unevenly
24 focusing its analysis on quantifying and
25 incorporating into its analysis the costs imposed

1 by renewables without also spending time
2 evaluating the benefits and the value that is
3 proposed -- that is supplied by battery storage
4 and other renewables. This will just inherently
5 skew the results against renewables, when you only
6 have the costs and not the additional integration
7 value they provide.

8 Q Switching now to the rebuttal testimony of
9 Company Witness Bradshaw, on page 11 he responds
10 to your criticisms that the Company has just begun
11 to plan for data center load growth despite having
12 years to plan for the build-out of data centers,
13 stating that the Company has, in fact, been
14 gathering data and refining its forecasts for over
15 ten years.

16 How do you respond?

17 A So gathering data is not the same as
18 starting to plan for something from a
19 resource-planning perspective. And ten years is a
20 long time to gather data without incorporating
21 that into your planning process and decisions.

22 I'll repeat a point that I made earlier.
23 Delaying precludes optionality, and delaying
24 consideration of data center load now has limited
25 Dominion's options to meet the near-term demand.

1 I'm not saying that proactive planning would have
2 eliminated all the challenges, but proactive
3 planning increases options, and it lowers cost.
4 This includes identifying and beginning to
5 implement no-regrets resource-planning decisions.

6 Q And then turning now to Company Witness
7 Flowers' rebuttal, on pages 3 to 5 he responds to
8 your criticism of the Company's build limits,
9 explaining the factors that the Company considered
10 when establishing build limits for its modeling.

11 What is your response?

12 A So, unfortunately, Witness Flowers'
13 response still does not provide concrete
14 justification for the resource build limits that
15 the Company selected. I understand that there are
16 logical and rational limits to the quantity of
17 resources a utility can bring online at one time,
18 but placing an unjustified and low limit in the
19 model will limit the usefulness of the results.
20 The annual limits also depend on PJM and on
21 Dominion's interconnection processes, internal
22 company capacity to procure and build projects,
23 and solar storage and wind industry supply chains.
24 But these factors are not fixed over time, and the
25 Company should consider ways it could increase the

1 amount of new clean resources it could bring
2 online in the future given how cost-effective the
3 Synapse modeling shows these resources will be for
4 ratepayers.

5 The Company has reduced its annual build
6 limits allowed in the model from 1,200 megawatts a
7 year, and that was what it used in 2022, down to
8 now 900 megawatts a year, and that limit stays in
9 place until 2039 in the IRP. The Company
10 rationalizes this limit for solar, this reduction
11 in its limit, by pointing to limits on the number
12 of projects permitted and under development as
13 well as transmission interconnection reforms.

14 But PJM's interconnection reforms are
15 scheduled to be implemented by 2025, and
16 additional projects can be permitted long before
17 2039. The Company provides no explanation for why
18 it expects the current conditions to persist for
19 15 years until 2039.

20 Further, the quantity of new resources the
21 Company can acquire each year, it's not completely
22 fixed. PJM and the Company's interconnection
23 process, internal company capacity to procure and
24 build resources, those things can be changed. The
25 Company has the ability to influence those

1 factors, to build internal capability rather than
2 treating the constraints as fixed. The Company
3 should consider ways to build out its capabilities
4 instead of considering those limits fixed.

5 Q And on pages 7 to 8, Witness Flowers
6 responds to your critiques of the Company's
7 resource options, specifically its lack of
8 consideration of long-duration energy storage,
9 stating that the Company only included resource
10 options that are commercially available and
11 economically feasible at the time of developing
12 the 2023 plan.

13 How do you respond?

14 A So I'm concerned Dominion is being a
15 little inconsistent in its treatment and
16 consideration of new technologies. So Flowers
17 defends the Company's decision not to include
18 long-duration battery storage, stating it has not
19 been deployed at scale yet. But the Company did
20 include small modular nuclear reactors and allowed
21 the model to select these SMRs as resource
22 options.

23 I would argue that SMRs are no more
24 commercially available than long-duration storage,
25 and long-duration storage is being piloted across

1 the country. There are two projects in Minnesota,
2 one in Colorado, one in New York, one in Georgia,
3 and, as of Monday, one right here in Virginia that
4 Dominion is piloting.

5 Q And on page 10 Witness Flowers responds to
6 your claims that there's plenty of land available
7 in Virginia for solar to meet the energy needs of
8 the Company and data centers by stating: Solar
9 alone cannot meet the energy needs of the
10 Company's customers.

11 Did you ever claim in your direct
12 testimony that solar alone can meet the energy
13 needs of the Company in the data centers?

14 A No, absolutely not. I made no claims in
15 my testimony that solar alone can meet Dominion
16 and Virginia's needs. In stating that solar alone
17 cannot meet the Company's needs, Dominion, once
18 again, is conducting a straw man and pushing back
19 against a statement I did not make.

20 My analysis considers solar PV as part of
21 a resource portfolio. And, in fact, I modeled
22 more offshore wind and battery storage resources
23 than the Company did.

24 I understand that there are limitations
25 and simplifications included in the Nature

1 Conservancy model I relied on, but the fact
2 remains that there is land available in Virginia
3 far in excess of the land required to deploy the
4 quantity of solar PV built in the Synapse model.
5 Dominion can deploy a substantial amount of PV
6 before it comes up against any land challenges.

7 So focusing on the issues, the challenges
8 that could occur in the future as deployment
9 occurs only serves to distract and hurt ratepayers
10 in terms of the actions they are taking today.

11 Q And lastly, on page 13 Witness Flowers
12 pushes back on Appalachian Voices Witness Abbott's
13 recommendations regarding future resource
14 approvals, stating that the Company doesn't
15 believe that an IRP proceeding should decide what
16 is required to be provided in a future CPCN
17 proceeding.

18 Do you have a response?

19 A Yes. So I will echo some of the things I
20 heard Witness Abbott say yesterday. This is the
21 Commission's opportunity to give guidance on what
22 should be included in the CPCN. And while I
23 understand an IRP is not an approval docket, the
24 analysis included in the IRP underlies a utility's
25 decision to apply for a CPCN. If there are

1 shortcomings in the analysis included in an IRP
2 and that IRP is being used to support a company's
3 application for a CPCN, that should be at issue in
4 the IRP proceeding.

5 This is the Commission's opportunity to
6 tell Dominion it expects an all-source RFP that
7 includes all resource types, battery storage, PV,
8 not just CTs. So based on Dominion's modeling,
9 I'm concerned that Dominion has locked into its
10 modeling the CTs it's planning to build, locked
11 them in prior to when the model economically built
12 them. It was not very transparent in its IRP that
13 it had done this. It admitted in discovery, but
14 it wasn't up front about this modeling assumption.

15 And they have -- this is a known site.
16 It's Chesterfield. So it's a site they know they
17 can get the bonus energy communities, but they did
18 not model or consider battery storage or solar as
19 a substitute or a supplement. And I'm just
20 concerned that this IRP analysis is going to be
21 used as a basis for supporting the CPCN when the
22 model never economically picked it and they never
23 considered alternatives to supplement or
24 substitute for it and these alternatives, we know,
25 can get additional tax credits.

1 MS. JAFFE: Thank you.

2 Ms. Glick is available for cross.

3 THE HEARING EXAMINER: Appalachian Voices?

4 MR. CLEVELAND: No questions, Your Honor.

5 THE HEARING EXAMINER: Let's see. Clean
6 Virginia?

7 MR. REISINGER: Thank you, Your Honor.

8 CROSS-EXAMINATION

9 BY MR. REISINGER:

10 Q Good morning, Ms. Glick. My name is Will
11 Reisinger. I'm representing Clean Virginia today.

12 A Good morning.

13 Q I have just a couple questions following
14 up on your surrebuttal regarding the rules under
15 Section 111 of the Clean Air Act.

16 You said that those rules are, quote,
17 "market transformational."

18 Is that correct?

19 A That's correct.

20 Q Okay. And should that rulemaking have
21 been a surprise for Dominion?

22 A So I think some level of carbon regulation
23 has been known, so I mean that's why carbon prices
24 are regularly modeled in IRPs. It serves as a
25 proxy for any manner of future rules that will

1 increase the cost of operating a power plant. And
2 given the Biden administration and the EPA's clear
3 intentions to continue to limit emissions and
4 reduce emissions from power plants, I would argue
5 it should not have been a surprise that some type
6 of limiting rule would come out. The exact
7 details, I understand, are very hard to predict,
8 but there was some manner of regulation I think is
9 not hard to predict.

10 Q Okay. And following up on the point you
11 just made, do you know whether or not President
12 Biden on the campaign trail said that his
13 administration would use the Clean Air Act to
14 regulate carbon from an existing facilities?

15 A I can't remember specifically. I would
16 imagine he probably did, but I don't remember the
17 details.

18 Q Okay. And do you know whether the Obama
19 administration attempted to use Section 111 of the
20 Clean Air Act to regulate carbon emissions from
21 existing facilities?

22 A I know he did. I did some pretty
23 extensive analysis on that, yeah.

24 Q Okay. And, Ms. Glick, you also criticized
25 the Company for not modeling long-duration battery .

1 storage as an alternative to the CTs; is that
2 correct?

3 A So long-duration battery storage is an
4 alternative to any sort of kind of long-capacity
5 resource, so a CT, continued reliance on a coal
6 plant, it's a resource that can just provide a
7 long level of base load generation.

8 Q Okay. And that technology is continuing
9 to develop today, correct?

10 A That's correct.

11 Q Okay. But you said the Company did
12 consider small modular nuclear reactors, correct?

13 A That's correct.

14 Q And is that technology in commercial use
15 today?

16 A It's not, not in commercial use today, not
17 economically.

18 Q Okay. So the Company did consider SMRs --
19 did the Company also consider or also assume that
20 the CTs would be able to eventually run on
21 100 percent green hydrogen?

22 A So they would have to in order to model
23 them under the -- as compliant under the VCEA.
24 The only way that a gas resource comes carbon-free
25 is if you model it as being assumed to convert to

1 operate on hydrogen.

2 Q And --

3 A Or retire, and then it becomes a stranded
4 asset.

5 Q And to your knowledge is 100 percent green
6 hydrogen a technology that is in commercial use
7 today?

8 A Not economically. I mean, it's very
9 expensive right now to produce hydrogen from
10 renewables. There are many use cases for
11 hydrogen, but when you're producing hydrogen from
12 renewables, you could also produce electricity
13 from renewables, and there are losses. So it's
14 not in use commercially. It's not economically
15 commercially in use today.

16 Q So when developing its planned, the
17 Company assumed that technologies like SMRs would
18 be commercially viable, and the Company also
19 assumed that technology like green hydrogen would
20 be commercially viable in the planning period?

21 A Yeah, that's my understanding.

22 Q Yeah.

23 MR. REISINGER: That's all I have.

24 Thank you.

25 THE WITNESS: Thank you.

1 THE HEARING EXAMINER: Thank you.
2 All right.
3 Does the Committee have any questions.
4 MR. TUCKER: No questions.
5 THE HEARING EXAMINER: How about DCC?
6 MR. MURPHEY: No questions, Your Honor.
7 THE HEARING EXAMINER: Advanced Energy?
8 MR. KHAIRA: No questions, Your Honor.
9 THE HEARING EXAMINER: Consumer Counsel?
10 MR. FARMER: No questions, Your Honor.
11 THE HEARING EXAMINER: Commission Staff?
12 MR. CHAMBLISS: Yes, I do. Thank you,
13 Your Honor.

14 CROSS-EXAMINATION

15 BY MR. CHAMBLISS:

16 Q Ms. Glick, I'm Bill Chambliss, the general
17 counsel, and I just have a couple of questions
18 about your testimony regarding the EPA's
19 promulgation of rules under Section 111 earlier
20 this year.

21 A Sure.

22 Q If I recall testimony from yesterday,
23 those rules were issued sometime around mid-April
24 of this year?

25 A I believe they were proposed in May.

1 Q May, okay.

2 And that was shortly before or shortly
3 after the Company filed its -- made its filing?

4 A Yeah, it would not have been in time for
5 the Company to have included them in the initial
6 IRP it published.

7 Q All right. And these rules are not yet
8 filed, are they?

9 A No. They are proposed. They are not
10 finalized.

11 Q And we're sitting here in September of
12 2023. Will those rules be finalized by September
13 of 2024?

14 A So I think right now it's expected they
15 will be finalized by next summer. Obviously,
16 there's a lot in them, and there are a lot of
17 comments, but I believe it's currently projected
18 they will be finalized by next summer.

19 Q And Mr. Reisinger just asked you about
20 previous efforts to utilize Section 111(a) to
21 regulate carbon emissions from power plants by the
22 Obama administration.

23 A That's correct.

24 Q And you said you had done some extensive
25 work in that -- on that particular set of rules?

1 A That's correct.

2 Q All right. Do you agree with me that that
3 effort founded -- foundered at the United States
4 Supreme Court?

5 A I believe there was. I'm not a lawyer,
6 so, I mean, I know broadly it went to the Supreme
7 Court.

8 Q Clean Power Plan never came to fruition,
9 did it?

10 A Correct.

11 MR. CHAMBLISS: Okay. That's all I have.

12 THE HEARING EXAMINER: Company?

13 MS. CRABTREE: Yes, Your Honor.

14 CROSS-EXAMINATION

15 BY MS. CRABTREE:

16 Q Good morning, Ms. Glick.

17 A Good morning.

18 Q Lisa Crabtree with Dominion Energy.

19 This first area I wanted to ask you about
20 this morning was with respect to your testimony
21 regarding the shift that you observed in
22 retirements as relative between the Company's 2020
23 IRP and then the 2023 IRP.

24 So in your testimony on page 9 you have a
25 chart purporting to show the unit retirement

1 totals from the 2020 IRP Plan B as well as the
2 2023 IRP, correct?

3 A That's correct.

4 Q And for the unit retirements in 2020, you
5 testify that the Company had shown 3,184 megawatts
6 of retirements by 2035, correct?

7 A Yes.

8 Q And that same number for the 2023 IRP, you
9 represent, is 1,804 megawatts, correct?

10 A That's correct.

11 Q Within the table, if we were to add up the
12 units shown here, it does not sum to 3,184.

13 Why is that?

14 A Oh, yeah, I see you're right. I'm not
15 sure. I'd have to look back. I'm not sure if
16 there was another unit that I accidentally
17 included in there. That looks like, yeah, that's
18 probably about 20-something-hundred.

19 Q Yeah. I'm trying to do the math here, and
20 I got 2,561 megawatts, as represented here.

21 Would you accept --

22 A Yeah.

23 Q -- subject to check that that math is
24 correct?

25 A Yeah, correct.

1 Q And while it's your testimony, you kind of
2 just stated there may have been a unit that was
3 not included here.

4 Would you accept that in 2021 the Company
5 retired its Possum Point 5 heavy oil unit?

6 A Yeah, I believe so. I think VCHEC is not
7 included here. That might be the --

8 Q Is it your testimony the Company showed a
9 retirement date for VCHEC in its 2020 IRP?

10 A I don't remember what the retirement date
11 was for 2020. Probably not.

12 Q And so that -- VCHEC was not shown as
13 retiring in either the 2020 or 2023 IRP?

14 A No, my understanding.

15 Q So in the 2020 IRP, the Company did show
16 the retirement of its Possum Point 5 oil unit
17 which was 623 megawatts in 2021?

18 A So this -- yeah, this table starts in
19 2023, so, I mean, I'm not showing -- this IRP
20 couldn't possibly show us something from 2021, so
21 it's --

22 Q But you have nonetheless counted a 2021
23 retirement in your total?

24 A So I'm not sure what the extra number is.
25 If that works out to that exact amount, then sure.

1 Q Are you aware the Company did, in fact,
2 retire its Possum Point 5 oil unit in 2021?

3 A Yeah, yep.

4 Q So should it be -- would it be fair to
5 include those megawatts here in what's shown for
6 2023?

7 A Yeah, that makes sense.

8 Q So either we need to reduce your 2020
9 total by 623 megawatts or add those same
10 623 megawatts to the 2023 column?

11 A Sure, yeah.

12 The main differences you can see are, you
13 know, Clover, Rosemary. The math, obviously,
14 you're correct, is wrong, but the main difference
15 is that Clover and Rosemary and those gas plants
16 previously had retirement dates and they don't
17 now. So that's what I was trying to draw the most
18 attention to.

19 Q Sure.

20 But fair to say the difference should
21 actually be this 2,561 to the 1,804?

22 A Yeah, the difference, the delta should be
23 really just adding up like the 439 for Clover and
24 the 165, 51, if you add up those lines, that's the
25 delta that you're seeing. So that's probably

1 about I think maybe 700-something.

2 Q Okay. And within that 700, we have the
3 Alta Vista, Hopewell, and Southampton plants,
4 correct?

5 A Correct.

6 Q And those are three 51-megawatt biomass
7 units that the Company has in its generation
8 fleet, correct?

9 A Correct.

10 Q And are you aware in Virginia the biomass
11 units are considered renewable?

12 A Yes, I understand in Virginia they are.

13 Q And so those -- every megawatt-hour
14 generated from those plants creates a REC,
15 correct?

16 A Yes. If it's renewable, then yeah.

17 Q And those RECs are eligible to be used for
18 the Company's renewable portfolio standard
19 performance obligations?

20 A Sure.

21 Q And so are you criticizing the delay in
22 retirement of these three renewable plants?

23 A I don't talk about those at all in my
24 testimony. I don't take a position on those. My
25 focus is more on Clover specifically and Rosemary.

1 Q So the main difference between the Company
2 and yourself is really Clover and Rosemary?

3 A Yeah. I mean, Clover is the one I focus
4 on.

5 Q The two plants?

6 A Yeah.

7 Q Part of the modeling that you undertook in
8 preparation for your testimony here -- or I should
9 say you also undertook modeling as part of your
10 testimony for this case?

11 A Yeah, that's correct.

12 Q And on page 21 you have -- sticking with
13 the retirements -- a chart that shows the coal
14 plant retirement dates by scenario, and you've
15 included what Dominion showed in its Plan B, as
16 well as what your optimized model showed, and then
17 the 111(d) compliant plan, correct?

18 A Correct.

19 Q And you note that in Dominion's Plan B,
20 none of the five coal units are shown as retiring?

21 A That's correct.

22 Q And when you optimized the Company's plan
23 using some of your own updated assumptions, the
24 only unit it retired was VCHEC, correct?

25 A Yeah, so that's correct. When you run an

1 optimization, the model is going to make a
2 least-cost decision. And a point that I made in
3 my testimony is that you have a model optimization
4 is not a substitute for human critical thinking.
5 So a model is not going to tell you if a different
6 decision is \$1 cheaper. And \$1 is not a
7 significant amount. It's not actually -- it
8 doesn't mean anything.

9 So the reason that we did additional
10 scenarios is that when we programmed in early
11 retirements of these other coal units, we found
12 there was a very small difference in the cost and,
13 in fact, savings. And when you just -- if you're
14 just going to use -- a model is a tool. It's not
15 a substitute for resource planning. Just, you
16 know, planners asking the important questions of:
17 What does this look like if I have other -- if I
18 make other assumptions?

19 Q Nevertheless, Ms. Glick, from using
20 least-cost optimized modeling, you also found that
21 the Clover units and the Mt. Storm units should
22 not retire?

23 A No, I would not say that.

24 Q But your model did not do so?

25 A The model economically optimized the .

1 retirement based on the information it had, not
2 considering 111(d), not considering a lot of other
3 costs, not considering renewable costs potentially
4 being lower; so that is what the model
5 economically optimized solution was as a starting
6 point. That is not what I believe is the
7 economically optimal solution.

8 Q It's what your model thought was the
9 economically optimal solution?

10 A Based on Dominion's starting assumptions,
11 which I do not agree are all accurate and
12 appropriate.

13 Q With respect to the assumptions used in
14 the model, though, the Synapse optimized model
15 uses a lot of your assumptions, correct?

16 A No, that is not correct. So we used all
17 of Dominion's renewable cost assumptions, all of
18 Dominion's operational cost assumptions. The
19 111(d) compliance scenario, you used 111
20 compliance assumptions and the sensitivities, the
21 ATB, Annual Technology Baseline, sensitivity that
22 used updated renewable costs.

23 But as I discuss in my testimony, and I do
24 have a table that outlines some of the different
25 sources we used, our goal was to preserve as many

1 of Dominion's assumptions as possible. One of the
2 main differences is we didn't allow the model to
3 build any new gas units. But other than that, we
4 did not make significant changes to Dominion's
5 baseline assumptions.

6 Q One of the significant changes you did
7 make was with respect to the build limits,
8 correct?

9 A Correct.

10 Q And we'll get to that in a moment, but
11 just trying to get an answer here, and it's stated
12 in your testimony on page 21, at line 7 and 8, the
13 model, and this is the Synapse optimized scenario,
14 also did not choose to endogenously retire the
15 Clover or Mt. Storm coal plants prior to 2040; is
16 that correct?

17 A That's correct.

18 Q And your table shows blanks here, but it
19 would also be fair to write "none," just like you
20 did for the Dominion plan, right?

21 A Correct, yeah.

22 Q I had one other chart that I wanted to ask
23 you about on page 19 -- I'm sorry -- 21. Sorry
24 again. Let's see. It's on page 20. Apologies.
25 And it's the extraordinarily sensitive, so I'm not

1 going to put it up on the screen.

2 A Page 20?

3 THE HEARING EXAMINER: That can't be
4 right.

5 BY MS. CRABTREE:

6 Q This is in the revised version of your
7 testimony. I don't know if that --

8 A What's the title on the table?

9 Q This is -- here, I can block it. I am
10 looking at the --

11 A Oh, okay.

12 Q -- Extraordinarily Sensitive Figure 1,
13 Comparisons of Dominion and NREL ATB Solar and
14 Storage Capital Costs.

15 A Yeah. I have that on 19.

16 THE HEARING EXAMINER: That's page 19.

17 THE WITNESS: Yeah.

18 BY MS. CRABTREE:

19 Q I'm not sure why, but I have it on 20.

20 Are you there?

21 A Yes.

22 Q Okay. And the Company asked a discovery
23 request to you that I'm going to hand out.

24 MS. CRABTREE: And this packet,
25 Your Honor, has three discovery responses in it

1 that I plan to ask about, that I've included them
2 all in the same exhibit.

3 THE HEARING EXAMINER: Okay.

4 THE WITNESS: Thank you.

5 BY MS. CRABTREE:

6 Q And just so you can get there, I'm going
7 to ask about the second page, which is your
8 response to the Company's Request Number 52.

9 THE HEARING EXAMINER: Are you going to be
10 asking for this whole thing?

11 MS. CRABTREE: Yes. Could I please have
12 this marked, Your Honor?

13 THE HEARING EXAMINER: And if you want to
14 go ahead and -- yeah. And are you going to be
15 doing -- well, just for clarity of the record,
16 I'll put a little more detail into it. I was
17 going to do a more general description of it.

18 These are all responses -- Sierra Club
19 responses to Dominion's --

20 MS. CRABTREE: They are all the fifth set,
21 Your Honor.

22 THE HEARING EXAMINER: All fifth set,
23 Questions 47, 52, and 55. And I'm going to mark
24 this collectively as Exhibit 25.

25 (Exhibit No. 25 was marked for

1 identification.)

2 MS. CRABTREE: Thank you.

3 BY MS. CRABTREE:

4 Q All right. So looking at the response to
5 Request Number 52, you were asked about the
6 extraordinarily sensitive figure that compares the
7 Dominion and NREL ATB solar and storage capital
8 costs, correct?

9 A Yes, that's correct.

10 Q And you were asked whether the Dominion
11 capital costs were, in fact -- when you brought
12 them back to an NPV basis, brought back to 2020 as
13 opposed to 2022?

14 A That's correct.

15 Q And you confirmed that the formula should
16 convert to 2022 dollars?

17 A Yep.

18 Q But that it does, in fact, convert to
19 2020, correct?

20 A Yep.

21 Q And so the chart shown in what seems to be
22 everybody else's page 19 of the table, that is --
23 has an error in it?

24 A Yeah. We provided a corrected one.

25 Q Have you filed that corrected table in the

1 record?

2 A We provided it in discovery. So, I mean,
3 I'm not a lawyer, so I don't know what happened.

4 Q So you're not aware of whether the correct
5 version of table -- of Figure 1 -- apologies -- is
6 in the record?

7 A You'll have to ask my lawyers. Sorry. I
8 don't know that.

9 Q Thank you.

10 You mentioned a minute ago, but I did want
11 to ask you about the build limits that you used
12 for your modeling. So on page 37 of your
13 testimony at lines 10 -- starting on line 10, you
14 note: While it is reasonable for Dominion to
15 place some limits on the quantity of batteries and
16 solar PV it can add in each year, the limits
17 Dominion has placed on the model, especially
18 beyond 2030, are simply too low and not justified.

19 Do you see that?

20 A Yes.

21 Q And that echoes some of what you talked
22 about in your surrebuttal as well, correct?

23 A Yes. I understand that in reality there
24 might be limits, but the Company spent three of
25 its scenarios modeling scenarios that are not

1 VCEA-compliant and didn't spend any scenarios
2 asking important questions, like what happens if
3 you can build more solar or retire coal sooner? I
4 find that concerning.

5 Q And so -- and this gets at what I was
6 trying to ask you about earlier as well. In your
7 Synapse optimized model, you increased the build
8 limits for solar PV and battery storage. And I'm
9 on page 16 of your testimony.

10 A Yeah, that's correct.

11 Q And you also ran a sensitivity where you
12 lowered the capital costs?

13 A Yeah. That's the NREL ATB sensitivity.
14 So that's not in the -- the Synapse optimized
15 numbers we were looking at. That's not in that.
16 That's a separate sensitivity.

17 Q That just includes, among the other items
18 you mentioned, which I'm forgetting now, it does
19 include the increased build limits?

20 A Yeah. Increasing a build limit just gives
21 the model the additional ability to make an
22 economic decision. We're not programming in more
23 solar. We're literally saying to the model: Tell
24 us, if you would pick more solar, if you put out
25 an RFP and more solar came in, is it an economic

1 decision to build more?

2 And the model said, yes, it is economic to
3 build more.

4 Q And you noted the Company used, at least
5 until 2039, a build limit of 900 megawatts for its
6 solar PV, correct?

7 A I believe that's what Flowers said in
8 rebuttal.

9 Q And so when you relaxed the build limits
10 for the Synapse optimized model, what limit did
11 you choose?

12 A I forget if I mentioned it in here. I
13 have to look and see. I don't remember off the
14 top of my head what number we used, if we allowed
15 it to do unconstrained, just to see how much it
16 would build.

17 Q Okay. I did not see anywhere in your
18 testimony or discovery responses where you
19 provided a build limit. I am going to put on
20 the --

21 A It would have been in discovery. So in
22 the encompassed modeling files we provided, I know
23 those are like really wonky to look through, but
24 build limits are embedded in those. You would see
25 if there is one.

1 Q I'm putting on the screen Table 7, which
2 is the annual cumulative capacity additions by
3 resource type?

4 A Yeah.

5 Q And if I look at your Synapse modeling
6 using -- and this is the Synapse 111(d)-compliant
7 scenarios using Dominion's costs, I see at least
8 in 2030 the model added 2,400 megawatts and then
9 almost 2,400 megawatts in 2031.

10 Would it be a fair guess that that was the
11 limit you used, if any?

12 A I don't know if -- I think that might have
13 been just how much it wanted to build. I don't
14 remember if we had a limit. But the point of the
15 modeling was not to say that, oh, we think it's
16 absolutely feasible; a hundred percent they can do
17 that. It's to answer the question: If there
18 isn't a limit, if the Company can issue an RFP and
19 say how much can we possibly get, then up to that
20 amount would be economic to be brought online.

21 Q Okay. So you are not trying to testify
22 that Dominion would be able to construct 2,400
23 megawatts or more of solar PV in any given year?

24 A No. I mean, but if Dominion limits it to
25 900 and they can actually build 1,200, they are

1 never going to know they could build 1,200 and
2 that 1,200 was economic. You'll never get an
3 answer to a question you don't ask.

4 Like, the amount of data center load
5 growth we're dealing with is absolutely
6 phenomenal. Like, I understand some of these
7 solar numbers look really big. But, like,
8 everything we're dealing with is massive and kind
9 of, like, novel. So you have to think big in
10 order to address this. And if you continue to
11 operate under the BAU assumption that, like,
12 relying on the fossil plants and not changing
13 things is going to solve and address the data
14 center load growth, you're not going to get there
15 in a cost-effective way for ratepayers.

16 Q You, I think, mentioned just as part of
17 your surrebuttal the fact that Dominion is part of
18 PJM, correct?

19 A Correct. Yes.

20 Q And are you aware that PJM covers 13
21 states as well as Washington, DC?

22 A Yeah, that sounds right.

23 Q Are you aware that in 2022 all of PJM
24 connected and brought online 677 megawatts of
25 renewable?

1 A I would accept that, subject to check,
2 yeah. I don't have the numbers in front of me.

3 Q So that is every independent developer,
4 every utility within those 13 states accomplished
5 677 megawatts in one year?

6 A There are major interconnection queue
7 backlogs that are currently underway that were --
8 existed in 2022. The PJM or FERC just issued
9 recently interconnection reform. So I totally
10 understand that there are backlogs; there would
11 have been backlogs in 2022. But there's every
12 indication that the -- a large part, the
13 interconnection reforms that are coming through
14 that are doing cluster studies, they're basically
15 paving the way to remove some of that backlog and
16 make it much more feasible to deploy a much larger
17 quantities of renewables moving forward.

18 Q And your model is showing one utility
19 bringing at least 2,400 megawatts on in one year?

20 A Yeah. But I mean, as I say in my
21 testimony, does that mean that I think they should
22 plot 2,400 in one year? No. I mean, a model
23 result is not a substitute for good resource
24 planning for critical thinking. It might make
25 sense to deploy that in a phased manner instead.

1 That result basically just tells you that it is
2 economic; if you can get there, that is the most
3 economic option. Therefore, that should be what
4 you are shooting for; that should be what you are
5 trying for. If you limit your model to 900 a
6 year, you're never going to see that is an option,
7 that that is a least-cost pathway.

8 Q And with respect to thinking big, I think
9 you said, and trying to get there, your testimony
10 on page 38 at line 6 notes that Dominion should
11 issue RFPs and begin to procure solar PV to meet
12 the growing data center load, correct?

13 A So, yeah, Dominion is issuing -- I
14 understand Dominion is going to be building new
15 CTs that the model doesn't show it needs. So if
16 they are going to be building new CTs at a site
17 that qualifies for solar and battery storage
18 energy community, you should definitely be
19 considering other resources that qualify for tax
20 credits and can come in at lower cost.

21 Q Are you aware that Dominion has both a
22 rolling RFP for renewable resources as well as an
23 annual issuance that it conducts for open source
24 renewables every year?

25 A I'm not familiar with the exact

1 procurement methods they use. I would accept
2 that.

3 Q And, in fact, it is directed to do so by
4 the Virginia Clean Economy Act?

5 A Yeah, that makes sense.

6 Q So is there something you are recommending
7 the Commission does with respect to RFPs beyond
8 the actions it's already taking?

9 A So if the Commission indicates that it
10 wants to see more renewables, I think that can
11 drive more renewable development. If there is a
12 rolling RFP, that's great. But if there's not,
13 like, actual tangible action to say we have an
14 intention to build more, if the IRP result show,
15 oh, we don't think we need renewables, in my mind
16 it doesn't send a strong signal to developers to
17 come in and submit bids for renewables. If the
18 IRP shows, oh, yeah, renewables are part of our
19 resource plan, I think that is a much stronger
20 signal to the market that, oh, we're looking for
21 this.

22 So I mean, it's great that there's a
23 rolling RFP, but I think this document, this IRP,
24 is a strong communicator to the developer
25 community on what resources the Company is

1 planning around and needs.

2 Q And so the Company would then be
3 communicating that it wants and needs at least
4 900 megawatts of solar PV every year?

5 A That it wants and needs to see how much
6 can the solar community provide, what are the
7 costs. I'm not saying that if, you know, bids
8 come in and they are absolutely ridiculous, that
9 the Company should build that. I'm saying signal
10 to the solar developers, to the battery storage
11 developers too -- I'm not just talking about
12 solar -- that the Company sees this as part of its
13 least-cost plan going forward.

14 Q Are you aware the Company has brought
15 three tranches of, subject to check, at least
16 500 megawatts of solar and storage each year since
17 the passage of the Virginia Clean Economy Act?

18 A I'd accept that.

19 Q It would be expected to bring its next
20 tranche later this year?

21 A I'd accept that, yeah.

22 Q Those are the Company's, what we term, the
23 clean energy filings as well as the RPS
24 development plans.

25 Have you reviewed those?

1 A I have not. The clean energy, no, I have
2 not. It's a great start. I'm glad to hear the
3 Company is doing that. I think what the data
4 center load growth we're facing, it's just
5 everything needs to happen quicker. You just need
6 more.

7 Q With respect to the ability to not only
8 build more energy but purchase both energy and
9 capacity, the Company asked you -- and this is
10 included in what's been marked as Exhibit 25 in
11 Question 47, whether any of the scenarios you
12 modeled assume capacity purchases above the
13 current capacity purchase import limit of 2,700
14 megawatts.

15 Do you see that?

16 A Yep.

17 Q And you state in this response: They were
18 assumed to need the same increased transmission
19 import capability as Dominion identified in
20 Plan B, but they were allowed to import 5,200
21 megawatts of capacity.

22 Do you see that?

23 A Correct.

24 Q And so in your testimony online -- page 17
25 hopefully -- and I can put it on the screen. The

1 one that has the paragraph that's kind of
2 floating.

3 A Hold on.

4 Q Maybe it was the revised version -- I
5 printed the red-line, so it may have just bumped
6 the table to the next page.

7 A Yeah, that's on six -- I think 16 for me.
8 Yes, I'm there, though. I see that, yep.

9 Q Okay. It states in your testimony: We
10 did not increase the import limits during the
11 study period as Dominion did; instead, we tested
12 high renewable build limits.

13 Do you see that?

14 A Yes.

15 Q So when you state in your testimony, "We
16 did not increase the import limits during the
17 study period," you mean you had -- does that mean
18 that you had a static import limit for all of the
19 years of your study period?

20 A Yeah, I believe so.

21 Q But you did actually increase the import
22 limits above what Dominion studied?

23 A Yeah, I guess we did. The model didn't
24 actually select it; so it ended up not being a
25 binding limit constraint at all.

1 Q And when you increased that limit, when
2 you doubled it to 5,200 megawatts, this discovery
3 response -- I'm sorry. That's not double.

4 This is your response saying
5 essentially -- or is it fair, this is stating you
6 did not add any additional cost for increasing
7 this import limit.

8 Is that right?

9 A Yeah, we would have if the model it --
10 because this was -- the transmission costs, the
11 Company did outside the model -- is my
12 understanding. So if we had needed to adjust the
13 transmission costs relative to the Company's
14 baseline, we would have done so. But because the
15 model didn't actually choose to import more
16 than -- it didn't actually need this increase in
17 the import limit, we didn't have to incorporate
18 any incremental costs. If it had, we definitely
19 would have.

20 Q Okay. Earlier we talked about how you
21 studied lower cost -- lower capital costs in
22 Dominion for your renewable build-out in one of
23 your sensitivities, correct?

24 A Yes, that's correct.

25 Q Looking at the last discovery response in

1 this packet which was Request Number 55 -- and
2 please feel free to take your time to look it
3 over. But I think essentially part of this was
4 asking to describe how some of those costs worked
5 within your model. Is that fair?

6 A Yes.

7 Q And at a very high level -- please feel
8 free to add -- you used the NREL ATB capital costs
9 and then applied a Virginia multiplier to those
10 costs. Is that fair?

11 A Yeah, so the EPA, the NREL ATB costs tend
12 to be a little bit more general, and then the EPA
13 publishes these regional, you know, adjusters so
14 that you can then take the NREL data and say, how
15 does it change from the kind of average if you're
16 in Virginia?

17 Q And that Virginia multiplier, if you will,
18 the attempt to make it more Virginia-specific, you
19 were asked in Subpart C to this request whether
20 the Virginia-specific multiplier that's supposed
21 to account for labor, material, and construction
22 additions had been updated since the 2016-2017
23 period when the EPA data was developed.

24 Do you see that?

25 A Yes.

1 Q And -- you were asked to confirm that it
2 had not been updated. Is that fair?

3 A Yes, correct.

4 Q And you confirmed --

5 A That's a long question. Hold on. I'm
6 sorry.

7 Q Sure. Yeah, please take your time.

8 A Yes, correct.

9 Q And you confirm that that multiplier had
10 not been updated since the 2016-2017 period,
11 right?

12 A That's my understanding, yes. So, I mean,
13 it's not perfect. It's better than not applying
14 anything, so that's why we used it.

15 Q The last area I wanted to ask you about
16 was with respect to the 111(d) rules, which your
17 testimony goes into significant detail about,
18 correct?

19 A Yeah, that's correct.

20 Q And Mr. Chambliss was asking you about
21 those as well. And I just wanted to maybe clarify
22 some of the dates that we're talking about.

23 I think both in your testimony and
24 Mr. Johns' opening statement, it's noted that it
25 would have been impossible for Dominion to model

1 those rules when it filed its IRP on May 1, 2023?

2 A Yeah, that's correct, yep.

3 Q And I think the proposed rules were
4 actually published May 11th, 2023. Would you
5 accept that?

6 A I think that -- yeah, that sounds right.

7 Q And are you aware that comments on those
8 proposed rules were due essentially at the end of
9 August?

10 A Yes.

11 Q And that's August 2023?

12 A Yes.

13 Q So a short while ago?

14 A Yeah.

15 Q And I think you told Mr. Chambliss you
16 expected the final rules to come out sometime in
17 the summer of 2024?

18 A I think that's what I read. I mean, I
19 don't remember where I read that, but I think
20 that's what I've seen.

21 Q And once the rules -- the final rules are
22 published, as opposed to these proposed rules,
23 anyone that submitted a comment will have 60 days
24 to challenge those rules; is that right?

25 A I haven't memorized the process, but I

1 would accept that, yeah.

2 Q And Mr. Chambliss highlighted for you a
3 prior iteration of the EPA's attempt to regulate
4 greenhouse gas emissions from existing generation,
5 correct?

6 A Yeah. I mean, I understand that it could
7 never be finalized. I think it's pretty likely
8 that some level of regulation of
9 carbon-emitting -- some regulation to limit carbon
10 will be finalized. And some of these provisions,
11 I believe, kick in already. Like, as soon as the
12 rule was promulgated, if it's finalized, these
13 already kick in.

14 So if you're building, like, a new CT
15 right now, for example, you can pretend that the
16 rule's not going to be finalized. But then if it
17 is actually finalized, you just built a CT that
18 has to now comply. And from a prudent
19 perspective, if you're a utility planning around
20 this level of uncertainty, it's much better to
21 plan as though it actually happens and to
22 understand what it means if it happens.

23 Q And so that prior iteration I was asking
24 you about, that was the Clean Power Plan, correct?

25 A That's correct, yeah.

1 Q And that was also promulgated under 111(d)
2 by the EPA; is that right?

3 A Yes.

4 Q And this is actually the third go by the
5 EPA. Are you aware of the Clear Skies 111(d)s
6 that preceded the Clean Power Plan?

7 A I don't know nearly as much about that,
8 but I would accept that.

9 Q And those also were ultimately rescinded
10 or repealed. Is that fair?

11 A I would accept that, yeah.

12 MS. CRABTREE: Thank you. No further
13 questions.

14 THE HEARING EXAMINER: I'm not sure I
15 admitted Exhibit 25.

16 MS. CRABTREE: Oh, thank you, Your Honor.
17 Yes, I move its admission, please.

18 THE HEARING EXAMINER: I will -- hearing
19 no objection, it is admitted.

20 (Exhibit No. 25 was admitted into
21 evidence.)

22 THE HEARING EXAMINER: Redirect.

23 MS. JAFFE: Yes, thank you.

24 REDIRECT EXAMINATION

25 BY MS. JAFFE:

1 Q So, Ms. Glick, you were asked about
2 Table 4, the coal plant retirement dates by
3 scenario.

4 Do you remember that?

5 A Yes.

6 Q Okay. And so the Clover and Mt. Storm
7 plants, your optimization modeling chose not to
8 retire either of those plants. Why is that?

9 A That was really driven by the data center
10 load growth, I believe, the cost of building
11 alternatives. It was a very small delta, though.
12 When we programmed it in and the model -- we
13 programmed in the retirement dates and said what
14 is the cost if they retire, the delta was
15 relatively small.

16 Q So if I understand what you're saying
17 correctly, then, the model chose not to retire
18 those because of the load forecast?

19 A Yeah. I mean, that was probably one of
20 the main drivers of the model not retiring them.

21 Q Okay. Thank you.

22 MS. JAFFE: Your Honor, I don't have any
23 further questions, but I did want to address the
24 Extraordinarily Sensitive Figure 1. So that --
25 and I apologize for this, that we did not catch

1 that in our revisions that we were talking about
2 earlier. So we can file a revised version of the
3 Extraordinarily Sensitive confidential version
4 that has the updated ES 1 figure.

5 THE HEARING EXAMINER: Okay. Since we've
6 already admitted the other, can we make this a
7 separate exhibit?

8 MS. JAFFE: Yeah. I can actually just
9 make that one page in a separate exhibit if that
10 works.

11 THE HEARING EXAMINER: Yeah, that works
12 for me.

13 MS. JAFFE: Okay. That's less paperwork.

14 THE HEARING EXAMINER: I'm not hearing any
15 objection.

16 So we're going to look for a late-filed
17 exhibit, which would be 26 ES, which is the
18 corrected table that you were just referring to.

19 (Exhibit No. 26 was marked and admitted
20 into evidence.)

21 MS. JAFFE: Okay. Thank you.

22 THE HEARING EXAMINER: All right. Thank
23 you very much, Ms. Glick.

24 THE WITNESS: Thank you.

25 THE HEARING EXAMINER: You are excused.

1 MR. JOHNS: Your Honor, I've spoken with
2 Ms. Pierce, and as a result of trying to move some
3 witnesses to the most convenient time, I think we
4 might defer to Staff to call Ms. Johnson next.

5 MS. PIERCE: Your Honor, Ms. Johnson has
6 travel arrangements this afternoon. And just in
7 case the next witness would go a little long, we
8 would ask permission to have Ms. Johnson take the
9 stand now. I know Sierra Club has graciously
10 agreed to that. Hopefully, the other parties will
11 not take issue with that.

12 THE HEARING EXAMINER: That's fine. Keep
13 me on my toes. Thank you.

14 MS. PIERCE: All right. Then Staff calls
15 Bernadette Johnson to the stand.

16 BERNADETTE JOHNSON, called as a witness,
17 having been first duly sworn, was examined and
18 testified as follows:

19 DIRECT EXAMINATION

20 BY MS. PIERCE:

21 Q Please state your name and occupation.

22 A My name is Bernadette Johnson, and I'm
23 general manager of power and renewables for
24 Enverus Inc.

25 Q Did you prepare and file testimony in this

1 proceeding on August 9th, 2023, testimony
2 consisting of a one-page summary, five pages of
3 questions and answers, and attachments?

4 A Yes.

5 Q And do you have any changes to make to
6 your testimony?

7 A No, I do not.

8 Q If I asked you the same questions today,
9 would your answers be the same or substantially
10 the same?

11 A Yes, they would.

12 MS. PIERCE: Your Honor, I ask that
13 Ms. Johnson's testimony be marked as the next
14 exhibit and admitted into the record, subject to
15 cross-examination. It was a public version only.

16 THE HEARING EXAMINER: Ms. Johnson's
17 testimony is marked and admitted as Exhibit 27,
18 subject to cross.

19 (Exhibit No. 27 was marked and admitted
20 into evidence.)

21 MS. PIERCE: Thank you, Your Honor.

22 BY MS. PIERCE:

23 Q Ms. Johnson, do you have any comments
24 related to the Company's rebuttal testimony that
25 was filed in this case?

1 A Yes. I have comments related to the
2 rebuttal testimony of Company witnesses Rajan,
3 Bradshaw, and Scheller.

4 Q Starting with Company Witness Rajan, on
5 pages 5 and 6 of his rebuttal testimony, he takes
6 issue with Enverus's use of artificial neural
7 network approach for long-range forecasting.

8 Do you have a response?

9 A Yes. Enverus uses historical analysis of
10 weather-normalized load, which captures
11 residential, commercial, and industrial demand and
12 load growth. I think it's important to stress
13 that these actuals encompass all observed changes
14 in load, including from data centers, from
15 electric vehicle charging, demand-response,
16 rooftop solar impacts, et cetera.

17 For example, data centers that have
18 started up in the Company's territory are
19 reflected in the actual load we use to train our
20 models to predict future load. I would also
21 stress that we do not take issue with other
22 methodologies employed by others to predict load.

23 But at the end of the day, I believe it's
24 clear and in the record for many years now that
25 our load forecasts have proven to be more accurate

1 than those published in the IRPs by the Company.

2 Q On page 6 of his prefiled rebuttal
3 testimony on lines 12 through 13, Company Witness
4 Rajan claims that there were, quote, no
5 extraordinary factors at play, end quote, during
6 the July 28th, 2023, DOM Zone peak, implying this
7 calls into question the reliability of the Enverus
8 forecast.

9 Do you have a response?

10 A Yes. This is not accurate. There was a
11 heat wave starting July 25th, ending July 29th.
12 This included three days of high temperatures of
13 upper 90s measured at Dulles Area, Sterling, and
14 the Richmond International Airport. Between the
15 27th and 29th, temperatures were nearly eight
16 degrees above average. Average temperatures
17 during this period would have been roughly 88 --
18 87 to 88 degrees during July for both locations.

19 July 27th set a record high temperature at
20 Dulles Area, Sterling. On the record peak load
21 day of July 28th, the temperature was one degree
22 shy of the record high temperature at Dulles Area,
23 Sterling, and four degrees shy of the record at
24 Richmond International Airport.

25 In fact, I think many of those in the room

1 that live in this area can recall this weather
2 event.

3 Q Turning to Company Witness Bradshaw's
4 rebuttal testimony, beginning on page 6, he
5 implies that the data center market in Virginia is
6 greater than four times the size of the data
7 center market in ERCOT.

8 Do you have a response?

9 A Yes. Data center load is only one
10 component or factor that influences overall demand
11 growth. Our broader point here was that ERCOT is
12 well-known to be the ISO with the fastest growing
13 percentage load growth and that growth rate pales
14 in comparison to the expected growth rate
15 forecasted by the Company in this IRP.

16 According to the Dallas Fed, Texas job
17 growth outpaces the US across most sectors while
18 Virginia lags behind the US across most
19 industries.

20 Comparing year-on-year changes from 2022
21 to 2023 of the energy use sectors provided in the
22 2023 IRP, in appendices Tab 4A, commercial is the
23 only sector with substantial growth at 68 percent
24 by 2038. The residential and industrial sectors
25 are declining 22 percent and 3 percent,

1 respectively.

2 It's the combination of factors that are
3 important in determining overall load growth, not
4 just data centers in Virginia or economic growth
5 in Texas; it's really the whole picture that
6 matters.

7 Q And finally turning to Company Witness
8 Scheller's rebuttal testimony on pages five and
9 six of her prefiled testimony, she states that the
10 Enverus capacity price forecast does not appear to
11 capture the value of resource adequacy.

12 Do you agree?

13 A No.

14 The Enverus forecast is created by
15 calculating the actual heat rates from the
16 delivery years 24, 25 auction results. The actual
17 heat rates are then multiplied by the gas forward
18 market price referencing Transco Z5. This is
19 another instance where we believe actuals are more
20 indicative of likely future behavior.

21 ICF assumes rational economic behavior as
22 an underlying principle in their power market
23 forecasts, according to Witness Scheller, while
24 Enverus is focused on predicting what will
25 actually happen instead of what could happen in a

1 perfect efficient market that doesn't exist in
2 PJM.

3 Q And, Ms. Johnson, do you have any further
4 comments this morning?

5 A No.

6 MS. PIERCE: Your Honor, the witness is
7 available for cross-examination.

8 THE HEARING EXAMINER: Thank you.

9 Appalachian Voices.

10 MR. CLEVELAND: Thank you, Your Honor.

11 And before I begin, I just want to let you
12 know, I'm going to be using Exhibit 14 which we
13 marked and admitted yesterday -- sorry --
14 Exhibit 4, not 14.

15 And I would also like to have another
16 document marked, if I could, please.

17 THE HEARING EXAMINER: And 4 is already
18 in.

19 MR. CLEVELAND: Yes, Your Honor.

20 THE HEARING EXAMINER: We just didn't use
21 it yet.

22 MR. CLEVELAND: Not yet.

23 THE HEARING EXAMINER: Do you want me to
24 go ahead and mark the other exhibit?

25 MR. CLEVELAND: Yes, Your Honor, if you

1 don't mind. And I'll describe it. This is
2 Dominion's response to Appalachian Voices Set
3 13-15.

4 THE HEARING EXAMINER: Okay. All right.
5 Well, that answer responds to Set 13, Question 15
6 from the Company is marked as Exhibit 38 [sic].

7 (Exhibit No. 28 was marked for
8 identification.)

9 THE HEARING EXAMINER: Any objection to
10 its admission?

11 Hearing none, it's already in.

12 (Exhibit No. 28 was admitted into
13 evidence.)

14 MR. CLEVELAND: Thank you, Your Honor.

15 CROSS-EXAMINATION

16 BY MR. CLEVELAND:

17 Q Ms. Johnson, I'm Will Cleveland on behalf
18 of Appalachian Voices. It's good to see you
19 again. Thank you for being here. I just have a
20 few short questions.

21 If I could turn, please, to page 7 --

22 MS. LINK: Your Honor, I'm sorry to
23 interrupt. I believe the next exhibit is 28.

24 THE HEARING EXAMINER: I don't know where
25 I came up with 38. Really, I have no idea. It is

1 28.

2 MS. LINK: Apologies for the interruption.

3 MR. CLEVELAND: Not at all.

4 THE HEARING EXAMINER: I appreciate it.

5 Thank you very much.

6 MR. CLEVELAND: Always better to make sure
7 the record is clear.

8 Thank you, Your Honor.

9 THE HEARING EXAMINER: We skipped ten
10 exhibits.

11 MS. LINK: If only.

12 BY MR. CLEVELAND:

13 Q Ms. Johnson, if I could turn, please, to
14 page 7 of your report.

15 A Yes.

16 Q And first off, did I hear you right, in
17 the conversation you had with your counsel, that
18 the residential customer class is projected to
19 decline by 22 percent?

20 A Correct. The residential and industrial
21 sectors are declining 22 percent and 3 percent
22 respectively.

23 Q Okay. So in this last sentence, while you
24 say, "No growth is projected for the residential
25 and industrial segments," those segments are, in

1 fact, shrinking rather than staying flat?

2 A Correct.

3 Q Okay. Now, if I could, I'd like to ask
4 you a question about this highlighted sentence
5 which says: Enverus cautions against demand sales
6 forecasts that rely too heavily on one sector of
7 demand; in this case, the commercial sector.

8 Is that correct?

9 A Correct.

10 Q Okay. I'm going to put on the overhead
11 projector Exhibit 4, which I realize you did not
12 prepare a response to.

13 Have you seen this before?

14 A I have.

15 Q Okay. So in this, Staff asked the Company
16 in Question A whether more than 80 percent of the
17 Company's data center demand is located within
18 Loudoun County, and the Company's response -- and
19 this is looking at the last sentence -- "When
20 combined with adjacent counties with significant
21 data center development, the demand is greater
22 than 80 percent of the Company's data center
23 demand."

24 Is that right?

25 A Correct.

1 Q Do you have any reason to disagree with
2 that statement?

3 A I don't.

4 Q Okay.

5 MR. CLEVELAND: And then, Your Honor, I'd
6 like to turn to Exhibit 28.

7 BY MR. CLEVELAND:

8 Q Ms. Johnson, I'm specifically looking at
9 question C, as in "cat." And this is our question
10 to Dominion where we asked whether the aggregated
11 percentage of the Company's forecasted data center
12 demand in 23 from five largest data center
13 customers and Dominion's response is 80 percent.

14 Do you see that?

15 A Yes.

16 Q So is it your understanding from this
17 discovery response that five data center customers
18 are making up 80 percent of Dominion's projected
19 data center demand growth?

20 A Yes.

21 Q Okay. So going back to your report where
22 you caution against a forecast that relies too
23 heavily on one sector, which is the commercial
24 sector, is it also accurate, Dominion's forecast
25 doesn't just rely heavily on the commercial sector

1 but relies heavily on one type of commercial
2 customer which is data centers?

3 A Yes. And I would say that the challenge
4 here is a lot of the load growth that's offsetting
5 the declines in commercial or in residential
6 industrial is coming from data centers, so that --
7 it's challenging to forecast data centers.

8 I think we take issue with the size of the
9 growth that Dominion is forecasting. We see it
10 much lower, but we do agree that data center load
11 is growing. It will continue to grow. It's the
12 reason our overall load is growing.

13 So I think it's challenging in that when
14 forecasting, you never want to look at just one
15 thing or five projects; but that's also the
16 reality, is the big data center players build the
17 most data centers, and the load is coming from
18 data centers when you look at growth.

19 So this is a bit of a conundrum for
20 everyone that's trying to forecast out that far in
21 that there's a couple of factors that are driving
22 it. It will either show up or it won't. I think
23 we're of the assumption that they will be much
24 lower than forecasted by the Company.

25 Q Thank you for that. And we also agree

1 that forecasting data center demand is a very
2 difficult process. And the point that I'm trying
3 to make is that that growth it's not just one
4 customer sector. It's one type of customer, and,
5 in fact, it's five specific customers are
6 responsible for the vast majority of this growth.
7 Is that correct?

8 A That's correct. I think a different
9 decision by any of those five and you have a
10 markedly different growth pattern.

11 MR. CLEVELAND: Thank you. No further
12 questions, Your Honor.

13 THE HEARING EXAMINER: Can I ask when you
14 say "out that far," are you talking about the
15 planning period?

16 THE WITNESS: Yes. In the near term, the
17 next -- call it two, two and a half years, there's
18 a lot more visibility. The Company speaks a lot
19 to the different financial commitments that exist,
20 the different layers of when you get closer to
21 actually spending capital and who's on the hook
22 for those; that's really a near-term dynamic.

23 It's once you get out past a few years
24 where a person planning a data center ten years
25 from now, they are not filing those commitments

1 necessarily. They don't necessarily know what
2 they are going to build ten years from now. So
3 it's really those outer years that's challenging
4 for everybody. The near term is much more -- we
5 all have a lot more information about what that
6 looks like.

7 THE HEARING EXAMINER: Thank you.

8 MR. CLEVELAND: Your Honor, may I have
9 Exhibit 28 marked? Just for the record, I
10 recognize that Ms. Johnson did not sponsor these
11 responses. I intend to get the Company's opinion
12 on these responses when Mr. Bradshaw is on the
13 stand.

14 THE HEARING EXAMINER: I think it's
15 already admitted.

16 MR. CLEVELAND: Okay. Thank you, Your
17 Honor.

18 THE HEARING EXAMINER: Thank you.

19 MR. CLEVELAND: Ms. Johnson, thank you.
20 No further questions.

21 THE HEARING EXAMINER: Thank you. All
22 right. Sierra Club.

23 MR. JOHNS: Yes.

24 CROSS-EXAMINATION

25 BY MR. JOHNS:

1 Q Hi, Ms. Johnson. Evan Johns on behalf of
2 Sierra Club. I just wanted to clarify one small
3 matter.

4 You reviewed the rebuttal testimony of
5 Company Witness Compton, right?

6 A I did.

7 Q And I want to ask you a question. This is
8 not a question where Mr. Compton is specifically
9 responding to you, but he does cite you in his
10 answer. So I'm looking here at page 38, and
11 you'll have to excuse my idiosyncratic
12 highlighting here, but do you see in this question
13 where Mr. Compton is asked about criticisms
14 regarding the Company's inclusion of a social cost
15 of carbon in its 2023 plan?

16 A Yes.

17 Q Okay. And then if I can just flip to the
18 other side, starting on line 12, do you see where
19 Mr. Compton says that Staff Witness Johnson agrees
20 with the Company's federal carbon tax assumptions
21 and then goes on to cite some remarks from your
22 report.

23 I just wanted to clarify, your remarks
24 here are about an actual carbon tax projected out
25 into the future, correct?

1 A Yes. We're talking about a national
2 federal carbon pricing program.

3 Q And so in your work with Staff, you were
4 not asked to look at the social cost of carbon to
5 the extent that's a different thing from an actual
6 carbon tax, correct?

7 A Correct. That would be outside of the
8 scope of our engagement with the Staff.

9 MR. JOHNS: All right. Thank you. No
10 further questions.

11 THE HEARING EXAMINER: All right. Clean
12 Virginia?

13 MR. REISINGER: No questions, Your Honor.

14 THE HEARING EXAMINER: How about the
15 Committee?

16 MR. TUCKER: No questions, Your Honor.

17 THE HEARING EXAMINER: How about DCC?

18 MR. MURPHEY: No questions, Your Honor.

19 THE HEARING EXAMINER: And Advanced
20 Energy?

21 MR. KHAIRA: No questions, Your Honor.

22 THE HEARING EXAMINER: Consumer Counsel?

23 MR. FARMER: No questions, Your Honor.

24 THE HEARING EXAMINER: What about
25 Dominion?

1 MS. LINK: A few, Your Honor. Thank you.

2 CROSS-EXAMINATION

3 BY MS. LINK:

4 Q Good morning, Ms. Johnson.

5 A Good morning.

6 Q Nice to see you again.

7 A You as well.

8 Q I just have a few questions for you. Not
9 surprisingly, they will be on your load forecast.

10 MS. LINK: I'd like to hand out a
11 document. I'll put it on the screen while it's
12 being handed out. And my person is not here.
13 I'll be right back.

14 BY MS LINK:

15 Q And what I've handed out, Ms. Johnson, is
16 the Staff's Response 20 and 22 to the Company's
17 first set of interrogatories to the Staff.

18 I'm sorry. It says "first set," but then
19 it says "third set."

20 So we're going to go with third set,
21 Number 20.

22 Do you have that in front of you?

23 A Yes.

24 Q Okay. And were those prepared by you?

25 A Yes.

1 MS. LINK: Your Honor, may we have this
2 exhibit marked?

3 THE HEARING EXAMINER: Sure. The Staff
4 responses to 3-20 and 3-22 of the Company is
5 marked as Exhibit 29.

6 (Exhibit No. 29 was marked for
7 identification.)

8 THE HEARING EXAMINER: Any objection to
9 its admission?

10 Hearing none, it's admitted.

11 (Exhibit No. 29 was admitted into
12 evidence.)

13 MS. LINK: Thank you, Your Honor.

14 BY MS. LINK:

15 Q Ms. Johnson, this question is asking you
16 to refer to your report, your testimony and
17 report, Enverus report, and specifically page 34
18 regarding your energy sales and peak load forecast
19 methodology. And I wanted to just focus on
20 Subpart A and B, where it's asking for the factual
21 information and any other documents that explain
22 in detail how Enverus accounts for data center
23 energy and load in its forecast.

24 And then also asks for factual information
25 and any other document that identify the input

1 variables in the Enverus model that help identify
2 data center loads in its historical data.

3 Do you see that?

4 A Yes.

5 Q And a series of other questions I'm not
6 going to focus on right now.

7 And then your answer is on the next page.
8 I think the response for A and B looks identical
9 to me, that Enverus uses historical analysis of
10 weather-normalized load, which captures
11 residential, commercial, and industrial growth,
12 load growth.

13 And then skipping down, since the
14 algorithm relies on historical actual load as a
15 key input to predict future load, the algorithm
16 captures historical changes in load, including
17 increased load from data centers, electrical
18 vehicle charging, and other specific drivers of
19 load change.

20 Do you see that?

21 A Yes.

22 Q And I think that's the same response to
23 all the other questions.

24 A Correct.

25 Q Okay. So I see "historical" several

1 times. And I think you said it this morning in
2 your surrebuttal, that, you know, actuals predict
3 future. The Enverus model uses historical loads
4 to predict the future. Fair enough?

5 A Correct.

6 Q Okay.

7 THE HEARING EXAMINER: But they are actual
8 historical?

9 THE WITNESS: Actual historical load,
10 what's actually happened, which does bake in all
11 the different changes the market is observing,
12 from electric vehicles, to the 80-or-so data
13 centers that have come online in the Dominion
14 footprint. All of that is baked into those
15 actuals that we've observed.

16 BY MS. LINK:

17 Q Okay. Thank you for that clarification.

18 And then not to belabor it, No. 22 is
19 asking for the factual information and the other
20 documents that describe the factors that cause the
21 energy sales to increase in successive forecasts
22 in each vintage -- forecast vintage year, and you
23 provide some charts on the next page. You say
24 changes in load forecast from year to year are
25 heavily influenced by historical load trends in

1 the actual load data.

2 A Correct.

3 Q Just to be clear. Thank you.

4 Were you here or did you listen in or
5 perhaps read a transcript about Mr. Wilson's
6 testimony from yesterday?

7 A I was here, yes.

8 Q Okay. And were you here or saw an
9 Exhibit 15 that we put into the record with
10 Mr. Wilson?

11 You understand his testimony is that the
12 Company should hire a professional forecaster to
13 do specifically the long-term forecast for data
14 centers and to do a narrative, among other things.

15 Did you recall that?

16 A Yes.

17 Q And this Exhibit 15 is his attempt at
18 explaining what a professional forecaster would do
19 to do this kind of research.

20 A Correct.

21 Q You agree with that?

22 A Yes.

23 Q Okay. Do you consider yourself a
24 professional forecaster for load forecasts?

25 A Yes.

1 Q Okay. So focusing on the Enverus model
2 that used historical data to predict the future,
3 what I've highlighted on Exhibit 15 is some of the
4 things that Mr. Wilson says a professional
5 forecaster would do in talking about the long-term
6 drivers of demand, factors that are likely to be
7 most important over the longer term, what
8 technological innovations might be on the horizon,
9 and some other things.

10 I guess my question is what did Enverus do
11 to evaluate future-looking information and
12 incorporate that into your forecast?

13 A If the question is about load
14 specifically?

15 Q Yes.

16 A We focused entirely really on actuals and
17 weather-normalized actual data to predict future
18 load. I think from our perspective all of these
19 things, technological advancements that have
20 happened, are baked into those actuals. Electric
21 vehicle charging is backed in. Data centers that
22 come online and what that load pattern looks like
23 is baked in.

24 So I think for us, our focus is using
25 historicals that have actually happened as a

1 predictor of what comes next is the most reliable.
2 I think that growth rate, no matter if you believe
3 it's because of technological advancements or what
4 have you, that growth rate is what underpins our
5 forecast of the future, that are predicting higher
6 load, just not as high as the Company.

7 Q Thank you.

8 So in terms of what -- if I'm
9 understanding what you're saying, actuals predict
10 the future, and the actuals always have to be
11 history, correct?

12 A Correct.

13 Q So is there not anything in the Enverus
14 model that is forward-looking, future-looking
15 like, say, contracts with customers?

16 A There's not. And I would say we don't
17 dispute any other methodology that might be out
18 there. And I actually agree with Mr. Wilson, that
19 having a third party that's an expert in
20 data-center-specific market dynamics would be
21 valuable.

22 I think some of the things that are
23 challenging, every market is different. Do data
24 centers, that pattern, does it change because
25 power prices change, land availability changes,

1 the local pushback against land use for data
2 centers changes that makes it more difficult to
3 build a data center? All of those things are
4 actually happening today.

5 And so an expert that is looking at all of
6 those dynamics and predicting that specific
7 component of load, I don't think there would be
8 harm in that. I think we'd agree that that would
9 be a valuable addition for the Commission and all
10 of us to consider.

11 Q Okay. Thank you for that.

12 Going to your page 16 of the Enverus
13 report, where you talk about being not as
14 confident in the data center load growth for two
15 reasons. One of them is a reliability challenge,
16 and one is the demand -- data center demand is
17 elastic, correct? These are the two reasons?

18 A Correct.

19 Q Okay. Were you able to review
20 Mr. Bradshaw's rebuttal?

21 A Yes.

22 Q Okay. So I'm putting on the screen
23 Figure 1 from Mr. Bradshaw's rebuttal.

24 Does that look familiar to you?

25 A Yes.

1 Q And that's on page 19 of his rebuttal.

2 So just to be clear for the record, where
3 Mr. Bradshaw lays out the electric service
4 agreements, construction, LOAs, and substation
5 engineering LOAs, Enverus didn't evaluate any of
6 those actual contracts, correct?

7 A No, we didn't.

8 Q So Enverus has no opinion on whether those
9 actual contracts commit the customers financially
10 to anything?

11 A We reviewed all the testimony. I think we
12 understand that the financial commitments and the
13 mechanics behind the ESAs, the CLOAs, exactly as
14 the Company described.

15 I think one of the things that's
16 interesting to me about this chart is it also
17 drives home the point that we all have a lot more
18 clarity on the next couple years, and then out
19 past then, it looks very different.

20 So if I look at the blue area, the number
21 starting in 2026 is the same all the way out
22 through 2032. If I look at the orange, it's the
23 same, which to me reads there are CLOAs in place
24 for near-term construction, like you would expect;
25 there are ESAs in place for data centers that are

1 well on the path to either being under
2 construction or imminent.

3 So that -- we have a lot more clarity, we
4 all do, on what happens in the very near term.
5 Once you get out past 2026, I think there's a lot
6 more unknown around what data centers will
7 actually happen, what plans -- although the big
8 players, plus others, have as it pertains to data
9 centers in the Dominion footprint.

10 Q Okay. So you said we have more clarity
11 based on the ESAs and the CLOAs.

12 And you understand, do you not, that the
13 IRP forecast here of 7,686 in year 2032 just kind
14 of covers the ESAs, which are 5,827 megawatts, and
15 the CLOAs, which are 2,008 megawatts?

16 A Yes.

17 Q You see that?

18 A I do. That black line continues to grow
19 even after the end of those, the new, the end of
20 the new CLAs or ESAs on that chart.

21 Q Right.

22 But if you focus on 2032, the black line
23 just covers the two components that we talked
24 about you having more clarity for.

25 A Sure.

1 Q Do you see that?

2 It just meets that just in the nick of
3 time, correct?

4 A It does.

5 Q Okay. So then on Figure 2, have you been
6 able to look at that --

7 A I have.

8 Q -- as well?

9 Okay. And so that takes us out beyond
10 2032, which is, you know, almost -- that's nine
11 years from now. And that shows where the IRP
12 forecast goes, and now it's going into the land of
13 substation LOAs, correct?

14 A Correct.

15 Q Okay. So when you say, you know, the
16 clarity is only through 2026, I mean, the clarity
17 of having actual financial commitments, if we're
18 just looking at ESAs and CLOAs, is actually
19 through 2032, correct?

20 A I would say the projects. When I look at
21 the size of those bars, the projects look like
22 they extend through the end of 2025. 2026 they
23 are all very static. They're all the same number.
24 Right?

25 So are there new ESAs that come in in

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1 2027? It doesn't look like it.

2 Are there new CLOAs that come in 2027? It
3 doesn't look like it.

4 Is there an assumption by the Company that
5 that load continues to grow? Looks like it,
6 either from these facilities or other facilities
7 that don't have ESAs or CLAs yet.

8 I think this also speaks to that line does
9 continue to go up. Now, does Dominion have
10 specific firm financial commitments for facilities
11 proposed in 2038? I think the answer is no to
12 that.

13 So that's the tricky part with long-term
14 forecasting is do any of us know what data centers
15 might get built in the late 2030s that will either
16 make this load forecast accurate or have it fall
17 short? We don't, and that's the challenge.

18 Layer that onto the significant increase
19 in the load forecast that we just saw this year,
20 that -- I think those things call into question
21 where is it coming from? Does it actually happen?
22 Do these large data center market supply demand
23 dynamics change, like they already are, and do we
24 expect that real load to show up? We don't.

25 When we forecast, we don't think that that

1 load will show up the way that the Company is
2 forecasting. We do expect growth to happen. We
3 do expect additional data centers to be built, but
4 not to the level that the Company is forecasting.

5 Q Thank you.

6 So I guess really where I want to focus is
7 not beyond 2032. I kind of want to focus on 2026
8 to 2032, where the load forecast is actually below
9 the amount of megawatts where the Company has firm
10 financial commitments from customers.

11 So what I want to understand is your
12 opinion about 2026 to 2032, where I understand
13 what you're saying is the blue bar doesn't grow at
14 this time. The orange bar hasn't grown. But the
15 load forecast doesn't meet both bars in 2026. It
16 only meets them by 2032.

17 So couldn't one say that the forecast from
18 '26 to '32 is conservative, because it's not
19 meeting the financial commitments right there, the
20 customers of a given the company?

21 A I would say I don't agree necessarily
22 without more information about what goes into this
23 chart. Right?

24 So out past 2020 -- start in 2027 when
25 there are no new CLAs or ESAs that come online,