

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Filing at a Glance

Company: Medico Insurance Company
 Product Name: LT692, LT694
 State: Virginia
 TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care
 Sub-TOI: LTC05I.001 Qualified
 Filing Type: Rate
 Date Submitted: 02/28/2022
 SERFF Tr Num: TRIP-133170782
 SERFF Status: Closed-Approved
 State Tr Num: TRIP-133170782
 State Status: Approved
 Co Tr Num: 2021 LTC RATE INCREASE - MEDICO

 Effective: On Approval
 Date Requested:
 Author(s): Beverly Toomey, Dave Krydinski
 Reviewer(s): Bobby Toone (primary)
 Disposition Date: 06/21/2023
 Disposition Status: Approved
 Effective Date:

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

General Information

Project Name:	Status of Filing in Domicile:
Project Number:	Date Approved in Domicile:
Requested Filing Mode: Review & Approval	Domicile Status Comments:
Explanation for Combination/Other:	Market Type: Individual
Submission Type: New Submission	Individual Market Type:
Overall Rate Impact: 52.4%	Filing Status Changed: 06/21/2023
	State Status Changed: 06/21/2023
Deemer Date: 07/19/2023	Created By: Beverly Toomey
Submitted By: Beverly Toomey	Corresponding Filing Tracking Number:
	State TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care

Filing Description:

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC051 Individual Long Term Care - Nursing Home and Home Health Care/LTC051.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

RE: Long Term Care Insurance
Individual Policy Form Series: LT692, LT694

The Company is filing revised premium rates for your consideration and approval on the above captioned LTC policy forms on file with your department. This request is being filed nationwide. The rate increase is necessary because projected future morbidity and terminations have changed from what was anticipated when the most recent nationwide rate adjustment was requested starting in 2017.

This request was filed with and has been reviewed by the Multistate Actuarial LTCI Rate Review Team (MSA Team) prior to submission in individual states. The MSA has recommended the requested nationwide rate increase as well as additional increases in states where less than the full amount of historical increase requests have been granted. The MSA shared their advisory report with states in November 2021.

The Company is requesting an increase to the current premium rates that varies by issue age and benefit period, averaging 52.4% nationwide based on the current inforce. The increase will be larger for policies at younger issue ages and for policies with a lifetime (unlimited) benefit period.

Additionally, the Company is requesting supplementary "catch-up" increases in states where less than the full requested nationwide rate level has been implemented from prior historical rate requests. These requests will be intended to bring the prevailing rates in all states up to an equivalent rate level.

On the Rate/Rule Schedule of this SERFF filing, we have included materials supporting the requested increase including:
-Actuarial Memorandum
-Attachments to accompany the Actuarial Memorandum
-Authorizations from the companies to submit this filing on their behalf

The Company Rate Information and Overall Rate Information provided on the Rate/Rule Schedule tab of the filing illustrates the inforce policy counts and inforce annual premium as of 12/31/2020 along with the average increase request in your state including any catch-up increase if applicable. Further details of the proposed increase, including the catch-up increase amounts by state, are included within the attached exhibits.

Policyholders will be provided opportunities to mitigate the effects of the increase, including options to reduce benefits and lower premium. We will also provide a contingent non-forfeiture benefit to all policyholders regardless of whether or not their policy covers this benefit upon lapse.

Company and Contact

Filing Contact Information

Beverly Toomey, Actuarial Analyst
2800 South River Road
Suite 405
Des Plaines, IL 60018

BToomey@TriPlusServices.com
224-217-9038 [Phone]

SERFF Tracking #: TRIP-133170782

State Tracking #: TRIP-133170782

Company Tracking #: 2021 LTC RATE INCREASE -
MEDICO

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Filing Company Information

(This filing was made by a third party - davieslifeandhealthinc)

Medico Insurance Company

CoCode: 31119

State of Domicile: Nebraska

P.O. Box 10386

Group Code:

Company Type: Insurance

Des Moines, IA 50306

Group Name:

State ID Number:

(000) 000-0000 ext. [Phone]

FEIN Number: 47-0122200

State: Virginia

Filing Company: Medico Insurance Company

TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified

Product Name: LT692, LT694

Project Name/Number: /

Filing Fees

State Fees

Fee Required? No

Retaliatory? No

Fee Explanation:

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Correspondence Summary

Dispositions

Status	Created By	Created On	Date Submitted
Approved	Bobby Toone	06/21/2023	06/21/2023

Objection Letters and Response Letters

Objection Letters

Status	Created By	Created On	Date Submitted
Info has been requested from company	Bobby Toone	06/20/2023	06/20/2023
Info has been requested from company	Bobby Toone	06/16/2023	06/16/2023
Info has been requested from company	Bobby Toone	06/16/2023	06/16/2023
Info has been requested from company	Bobby Toone	06/14/2023	06/14/2023
Info has been requested from company	Bobby Toone	05/30/2023	05/30/2023
Info has been requested from company	Bobby Toone	03/28/2023	03/28/2023
Info has been requested from company	Bobby Toone	03/21/2023	03/21/2023
Info has been requested from company	Bobby Toone	01/13/2023	01/13/2023
Info has been requested from company	Bobby Toone	01/04/2023	01/04/2023
Info has been requested from company	Bobby Toone	12/20/2022	12/20/2022

Response Letters

Responded By	Created On	Date Submitted
Beverly Toomey	06/20/2023	06/20/2023
Beverly Toomey	06/19/2023	06/19/2023
Beverly Toomey	06/19/2023	06/19/2023
Beverly Toomey	06/15/2023	06/15/2023
Beverly Toomey	06/09/2023	06/09/2023
Beverly Toomey	03/31/2023	03/31/2023
Beverly Toomey	03/27/2023	03/27/2023
Beverly Toomey	01/16/2023	01/16/2023
Beverly Toomey	01/04/2023	01/04/2023
Dave Krydinski	12/20/2022	12/20/2022

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Objection Letters and Response Letters

Objection Letters

Status	Created By	Created On	Date Submitted
Info has been requested from company	Bobby Toone	12/20/2022	12/20/2022
Info has been requested from company	Bobby Toone	11/16/2022	11/16/2022
Info has been requested from company	Bobby Toone	10/05/2022	10/05/2022
Info has been requested from company	Bobby Toone	09/27/2022	09/27/2022
Info has been requested from company	Bobby Toone	09/27/2022	09/27/2022
Info has been requested from company	Bobby Toone	08/16/2022	08/16/2022
Info has been requested from company	Bobby Toone	07/01/2022	07/01/2022
Info has been requested from company	Bobby Toone	06/15/2022	06/15/2022
Info has been requested from company	Bobby Toone	05/12/2022	05/12/2022
Info has been requested from company	Bobby Toone	03/28/2022	03/28/2022
Info has been requested from company	Bobby Toone	03/02/2022	03/02/2022

Response Letters

Responded By	Created On	Date Submitted
Dave Krydyski	12/20/2022	12/20/2022
Beverly Toomey	11/17/2022	11/17/2022
Beverly Toomey	10/05/2022	10/05/2022
Beverly Toomey	09/28/2022	09/28/2022
Beverly Toomey	09/28/2022	09/28/2022
Beverly Toomey	09/01/2022	09/01/2022
Dave Krydyski	07/29/2022	07/29/2022
Beverly Toomey	06/15/2022	06/16/2022
Dave Krydyski	06/10/2022	06/10/2022
Beverly Toomey	04/27/2022	04/27/2022
Beverly Toomey	03/02/2022	03/02/2022

Filing Notes

Subject	Note Type	Created By	Created On	Date Submitted
Post Submission Update	Note To Reviewer	Beverly Toomey	06/15/2023	06/15/2023

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Filing Notes

Subject	Note Type	Created By	Created On	Date Submitted
Actuary Opinion & Final Report	Reviewer Note	Bobby Toone	10/19/2022	
RRS	Reviewer Note	Bobby Toone	10/05/2022	

State: Virginia Filing Company: Medico Insurance Company
 TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
 Product Name: LT692, LT694
 Project Name/Number: /

Disposition

Disposition Date: 06/21/2023

Effective Date:

Status: Approved

Comment:

Company Name:	Overall % Indicated Change:	Overall % Rate Impact:	Written Premium Change for this Program:	Number of Policy Holders Affected for this Program:	Written Premium for this Program:	Maximum % Change (where req'd):	Minimum % Change (where req'd):
Medico Insurance Company	52.400%	52.400%	\$60,238	27	\$114,971	83.200%	23.100%

Schedule	Schedule Item	Schedule Item Status	Public Access
Rate (revised)	VA 2021 Rates - MP-LT692	Approved	Yes
Rate (revised)	VA 2021 Rates - MP-LT694/ML-LT694	Approved	Yes
Rate	VA 2021 Rates - MP-LT692	Withdrawn	No
Rate	VA 2021 Rates - MP-LT692	Withdrawn	No
Rate	VA 2021 Rates - MP-LT694/ML-LT694	Withdrawn	No
Rate	VA 2021 Rates - MP-LT694/ML-LT694	Withdrawn	No
Supporting Document	Certification of Compliance/Readability	Received & Acknowledged	Yes
Supporting Document	Product Checklist	Received & Acknowledged	Yes
Supporting Document (revised)	L&H Actuarial Memorandum	Received & Acknowledged	Yes
Supporting Document	L&H Actuarial Memorandum	Withdrawn	No
Supporting Document	L&H Actuarial Memorandum	Withdrawn	No
Supporting Document (revised)	Long Term Care Insurance Rate Request Summary	Received & Acknowledged	Yes
Supporting Document	Long Term Care Insurance Rate Request Summary	Withdrawn	No
Supporting Document	Long Term Care Insurance Rate Request Summary	Withdrawn	No
Supporting Document	Long Term Care Insurance Rate Request Summary	Withdrawn	No
Supporting Document	Long Term Care Insurance Rate Request Summary	Withdrawn	No
Supporting Document	Experience Exhibits 2021 and Attachment	Received & Acknowledged	Yes
Supporting Document (revised)	Third Party Authorization Letter	Received & Acknowledged	Yes
Supporting Document	Third Party Authorization Letter	Withdrawn	No

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Schedule	Schedule Item	Schedule Item Status	Public Access
Supporting Document (revised)	Objection Response 03-02-2022	Received & Acknowledged	Yes
Supporting Document	Objection Response 03-02-2022	Withdrawn	No
Supporting Document	Objection Response 04-27-2022	Received & Acknowledged	Yes
Supporting Document	L&H Actuarial Memorandum	Withdrawn	No
Supporting Document (revised)	Objection Response 06-10-2022	Received & Acknowledged	Yes
Supporting Document	Objection Response 06-10-2022	Withdrawn	No
Supporting Document	Objection Response 7-29-2022	Received & Acknowledged	Yes
Supporting Document	Objection Response 9-01-2022	Received & Acknowledged	Yes
Supporting Document	Objection Response 9-28-2022 - 9-27-2022 Objection 1	Received & Acknowledged	Yes
Supporting Document	Objection Response 9-28-2022 - 9-27-2022 Objection 2	Received & Acknowledged	Yes
Supporting Document	Objection Response 11-17-2022	Received & Acknowledged	Yes
Supporting Document	Objection Response 01-16-2023	Received & Acknowledged	Yes
Supporting Document	Objection Response 03-27-2023	Received & Acknowledged	Yes
Supporting Document	Objection Response 03-31-2023	Received & Acknowledged	Yes
Supporting Document	Objection Response 06-09-2023	Received & Acknowledged	Yes
Supporting Document	Objection Response 06-15-2023	Received & Acknowledged	Yes
Supporting Document	Objection Response 06-19-2023	Received & Acknowledged	Yes
Supporting Document	Objection Response 06-20-2023	Received & Acknowledged	Yes

State: Virginia **Filing Company:** Medico Insurance Company
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Product Name: LT692, LT694
Project Name/Number: /

Objection Letter

Objection Letter Status	Info has been requested from company
Objection Letter Date	06/20/2023
Submitted Date	06/20/2023
Respond By Date	06/21/2023

Dear Beverly Toomey,

Introduction:

The Bureau has the following concerns and/or needs additional information to continue its review.

Please note, any revisions, modifications, or changes of any type to this filing must be clearly identified and explained in detail. For clarity, multiple changes should be summarized in a cover letter, etc.

Objection 1

- Experience Exhibits 2021 and Attachment (Supporting Document)

Comments: Please revise the exhibits listed below to reflect the revised rate increase:

1. Nationwide Exhibits 2021.pdf
2. VA Experience.pdf
3. Attachment L - Avg Prem Before and After Increase.pdf

Conclusion:

We shall be glad to continue our review of this submission upon receipt of the requested information or resolution of the issues described above. Upon subsequent review, other concerns may require attention.

A response to this request for information is expected within 30 days. After 30 days, the filing will be DISAPPROVED and CLOSED unless an extension is requested. An initial extension of up to 30-days will be granted upon request made before the Respond by Date.

Once a submission has been closed, a new SERFF submission will be required. To expedite the review, the new submission should reference the SERFF tracking number of the prior submission and verify that all outstanding issues have been addressed. Should you wish to discuss any of the objections or provide additional information related to any of the objections, this should be done prior to making a new SERFF submission.

Please let me know if you need additional clarification.

Thank you for your courtesy and consideration in this matter.

Sincerely,
Bobby Toone

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Objection Letter

Objection Letter Status	Info has been requested from company
Objection Letter Date	06/16/2023
Submitted Date	06/16/2023
Respond By Date	06/23/2023

Dear Beverly Toomey,

Introduction:

The Bureau has the following concerns and/or needs additional information to continue its review.

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Objection 1

- Objection Response 03-02-2022 (Supporting Document)

Comments: Please revise the following forms to include the new Davies Life & Health logo:

Sample Rate Increase Letter - Medico Form RI-17-VA-BAO - Updated 12-21-17.pdf

Sample Rate Increase Letter - Medico Form RI-17-VA-CBUL - Updated 12-21-17.pdf

Sample Rate Increase Letter - Medico Form RI-17-VA-FAQ - Updated 7-23-20.pdf

Conclusion:

We shall be glad to continue our review of this submission upon receipt of the requested information or resolution of the issues described above. Upon subsequent review, other concerns may require attention.

A response to this request for information is expected within 30 days. After 30 days, the filing will be DISAPPROVED and CLOSED unless an extension is requested. An initial extension of up to 30-days will be granted upon request made before the Respond by Date.

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Please let me know if you need additional clarification.

Thank you for your courtesy and consideration in this matter.

Sincerely,
Bobby Toone

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Objection Letter

Objection Letter Status	Info has been requested from company
Objection Letter Date	06/16/2023
Submitted Date	06/16/2023
Respond By Date	06/23/2023

Dear Beverly Toomey,

Introduction:

The Bureau has the following concerns and/or needs additional information to continue its review.

Please note, any revisions, modifications, or changes of any type to this filing must be clearly identified and explained in detail. For clarity, multiple changes should be summarized in a cover letter, etc.

Objection 1

- Third Party Authorization Letter (Supporting Document)

Comments: As Davies Life and Health is now the third-party administrator for these filings, please provide a new authorization letter showing the change.

Conclusion:

We shall be glad to continue our review of this submission upon receipt of the requested information or resolution of the issues described above. Upon subsequent review, other concerns may require attention.

A response to this request for information is expected within 30 days. After 30 days, the filing will be DISAPPROVED and CLOSED unless an extension is requested. An initial extension of up to 30-days will be granted upon request made before the Respond by Date.

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Please let me know if you need additional clarification.

Thank you for your courtesy and consideration in this matter.

Sincerely,
Bobby Toone

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Objection Letter

Objection Letter Status	Info has been requested from company
Objection Letter Date	06/14/2023
Submitted Date	06/14/2023
Respond By Date	06/21/2023

Dear Beverly Toomey,

Introduction:

The Bureau has the following concerns and/or needs additional information to continue its review.

Please note, any revisions, modifications, or changes of any type to this filing must be clearly identified and explained in detail. For clarity, multiple changes should be summarized in a cover letter, etc.

Objection 1

- VA 2021 Rates - MP-LT692, [MP-LT692, UR295, UR295C, UR592] (Rate)
- VA 2021 Rates - MP-LT694/ML-LT694, [MP-LT694, ML-LT694, UR268, UR273, UR-AB-287] (Rate)

Comments: 1. Per our conversation on 6/14/2023, please revise the rates so that both companies are requesting an increase of 52.4%.

2. Please revise the Company Rate Information section of the Rate/Rule Schedule to reflect the revised requested rate increase.
3. Please revise the Actuarial Memorandum, the Long-Term Care Insurance Rate Request Summary, and all other exhibits to reflect the revised rate request.

Objection 2

- Objection Response 03-02-2022 (Supporting Document)

Comments: 1. Please attach revised "John/Jane Doe" versions of each form to reflect the revisions made.

2. Please attach a revised copy of the Statement of Variability to reflect any changes to the forms.

Conclusion:

We shall be glad to continue our review of this submission upon receipt of the requested information or resolution of the issues described above. Upon subsequent review, other concerns may require attention.

A response to this request for information is expected within 30 days. After 30 days, the filing will be DISAPPROVED and CLOSED unless an extension is requested. An initial extension of up to 30-days will be granted upon request made before the Respond by Date.

Once a submission has been closed, a new SERFF submission will be required. To expedite the review, the new submission should reference the SERFF tracking number of the prior submission and verify that all outstanding issues have been addressed. Should you wish to discuss any of the objections or provide additional information related to any of the objections, this should be done prior to making a new SERFF submission.

Please let me know if you need additional clarification.

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Thank you for your courtesy and consideration in this matter.

Sincerely,
Bobby Toone

State: Virginia
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Filing Company: Medico Insurance Company

Objection Letter

Objection Letter Status	Info has been requested from company
Objection Letter Date	05/30/2023
Submitted Date	05/30/2023
Respond By Date	06/29/2023

Dear Beverly Toomey,

Introduction:

The Bureau has the following concerns and/or needs additional information to continue its review.

Please note, any revisions, modifications, or changes of any type to this filing must be clearly identified and explained in detail. For clarity, multiple changes should be summarized in a cover letter, etc.

Objection 1

Comments: 1. Thank you for your responses on this filing. The Bureau has revised its original recommendation and will approve an average increase of 52.4% spread out over 3 years, without adjusting for the time value of money. If this is acceptable to the company, please submit revised rate sheets showing the increase over 3 years; a revised Actuarial Memorandum including all exhibits; and a revised LTC Rate Request Summary.

2. In order to allow for the multi-year implementation, the policyholder notifications will need to be revised to show variability that allows for this type of increase. As the letter in TRIP-131145218 has previously been approved, the simplest way will be to re-open that filing and revise the existing letter. The revision will need to show the total increase as well as a breakdown of each separate increase amount and when it will be implemented. When you are ready to make the revisions, reach out to the Bureau and we will re-open the filing.

Conclusion:

We shall be glad to continue our review of this submission upon receipt of the requested information or resolution of the issues described above. Upon subsequent review, other concerns may require attention.

A response to this request for information is expected within 30 days. After 30 days, the filing will be DISAPPROVED and CLOSED unless an extension is requested. An initial extension of up to 30-days will be granted upon request made before the Respond by Date.

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Please let me know if you need additional clarification.

Thank you for your courtesy and consideration in this matter.

Sincerely,
Bobby Toone

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Project Name/Number: /

Objection Letter

Objection Letter Status	Info has been requested from company
Objection Letter Date	03/28/2023
Submitted Date	03/28/2023
Respond By Date	04/27/2023

Dear Beverly Toomey,

Introduction:

The Bureau has the following concerns and/or needs additional information to continue its review.

Please note, any revisions, modifications, or changes of any type to this filing must be clearly identified and explained in detail. For clarity, multiple changes should be summarized in a cover letter, etc.

Objection 1

- Objection Response 03-02-2022 (Supporting Document)

Comments: My apologies for not getting this to you earlier. Please replace the Sample Rate Increase Forms with versions completed in "John Doe" fashion, with no variability in the forms. The forms should appear exactly as they would when sent to a policyholder.

Conclusion:

We shall be glad to continue our review of this submission upon receipt of the requested information or resolution of the issues described above. Upon subsequent review, other concerns may require attention.

A response to this request for information is expected within 30 days. After 30 days, the filing will be DISAPPROVED and CLOSED unless an extension is requested. An initial extension of up to 30-days will be granted upon request made before the Respond by Date.

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Bobby Toone

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Objection Letter

Objection Letter Status	Info has been requested from company
Objection Letter Date	03/21/2023
Submitted Date	03/21/2023
Respond By Date	04/20/2023

Dear Beverly Toomey,

Introduction:

The Bureau has the following concerns and/or needs additional information to continue its review.

Please note, any revisions, modifications, or changes of any type to this filing must be clearly identified and explained in detail. For clarity, multiple changes should be summarized in a cover letter, etc.

Objection 1

- VA 2021 Rates - MP-LT692, [MP-LT692, UR295, UR295C, UR592] (Rate)
- VA 2021 Rates - MP-LT694/ML-LT694, [MP-LT694, ML-LT694, UR268, UR273, UR-AB-287] (Rate)

Comments: Based on regulatory and non-regulatory considerations, we are recommending a 31.5% average increase for this block of policies.

If you accept this recommendation, please respond by revising the Rate/Rule Schedule, the Actuarial Memorandum, the LTC Rate Request Summary, and all exhibits to coincide with the revised request.

If you wish to discuss, please contact me at Bobby.Toone@scc.virginia.gov, and we can arrange a time to meet.

Conclusion:

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Conclusion:

We shall be glad to continue our review of this submission upon receipt of the requested information or resolution of the issues described above. Upon subsequent review, other concerns may require attention.

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Sincerely,
Bobby Toone

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Objection Letter

Objection Letter Status	Info has been requested from company
Objection Letter Date	01/13/2023
Submitted Date	01/13/2023
Respond By Date	02/12/2023

Dear Beverly Toomey,

Introduction:

The Bureau has the following concerns and/or needs additional information to continue its review.

Please note, any revisions, modifications, or changes of any type to this filing must be clearly identified and explained in detail. For clarity, multiple changes should be summarized in a cover letter, etc.

Objection 1

- L&H Actuarial Memorandum (Supporting Document)

Comments: Thank you for allowing us to speak with you today. We will continue to look at the MSA review of both blocks of business and present our findings to the Commissioner. In the meantime, as we discussed in the meeting, please provide a breakdown of how the increase will be implemented, based on benefit level and age.

Conclusion:

We shall be glad to continue our review of this submission upon receipt of the requested information or resolution of the issues described above. Upon subsequent review, other concerns may require attention.

A response to this request for information is expected within 30 days. After 30 days, the filing will be DISAPPROVED and CLOSED unless an extension is requested. An initial extension of up to 30-days will be granted upon request made before the Respond By Date.

Once a submission has been closed, a new SERFF submission will be required. To expedite the review, the new submission should reference the SERFF tracking number of the prior submission and verify that all outstanding issues have been addressed. Should you wish to discuss any of the objections or provide additional information related to any of the objections, this should be done prior to making a new SERFF submission.

Please let me know if you need additional clarification.

Thank you for your courtesy and consideration in this matter.

Sincerely,
Bobby Toone

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Objection Letter

Objection Letter Status	Info has been requested from company
Objection Letter Date	01/04/2023
Submitted Date	01/04/2023
Respond By Date	02/03/2023

Dear Beverly Toomey,

Introduction:

The Bureau has the following concerns and/or needs additional information to continue its review.

Please note, any revisions, modifications, or changes of any type to this filing must be clearly identified and explained in detail. For clarity, multiple changes should be summarized in a cover letter, etc.

Objection 1

- VA 2021 Rates - MP-LT692, [MP-LT692, UR295, UR295C, UR592] (Rate)
- VA 2021 Rates - MP-LT694/ML-LT694, [MP-LT694, ML-LT694, UR268, UR273, UR-AB-287] (Rate)

Comments: Due to an issue with our reporting system, we would appreciate it if, in this current filing and subsequent filings, you would please revise the Company Rate Information section of the Rate/Rule Schedule to include only the data pertinent to this company alone. All the data in the Actuarial Memorandum and any exhibits can remain blended. We just need this section to reflect Medico only.

Conclusion:

We shall be glad to continue our review of this submission upon receipt of the requested information or resolution of the issues described above. Upon subsequent review, other concerns may require attention.

A response to this request for information is expected within 30 days. After 30 days, the filing will be DISAPPROVED and CLOSED unless an extension is requested. An initial extension of up to 30-days will be granted upon request made before the Respond By Date.

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Please let me know if you need additional clarification.

Thank you for your courtesy and consideration in this matter.

Sincerely,
Bobby Toone

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Objection Letter

Objection Letter Status	Info has been requested from company
Objection Letter Date	12/20/2022
Submitted Date	12/20/2022
Respond By Date	01/19/2023

Dear Beverly Toomey,

Introduction:

The Bureau has the following concerns and/or needs additional information to continue its review.

Please note, any revisions, modifications, or changes of any type to this filing must be clearly identified and explained in detail. For clarity, multiple changes should be summarized in a cover letter, etc.

Objection 1

- Experience Exhibits 2021 and Attachment (Supporting Document)

Comments: Thank you for the prompt response. We are looking for the total number of Medico policies nationwide, not just Virginia.

Conclusion:

We shall be glad to continue our review of this submission upon receipt of the requested information or resolution of the issues described above. Upon subsequent review, other concerns may require attention.

A response to this request for information is expected within 30 days. After 30 days, the filing will be DISAPPROVED and CLOSED unless an extension is requested. An initial extension of up to 30-days will be granted upon request made before the Respond By Date.

Once a submission has been closed, a new SERFF submission will be required. To expedite the review, the new submission should reference the SERFF tracking number of the prior submission and verify that all outstanding issues have been addressed. Should you wish to discuss any of the objections or provide additional information related to any of the objections, this should be done prior to making a new SERFF submission.

Please let me know if you need additional clarification.

Thank you for your courtesy and consideration in this matter.

Sincerely,
Bobby Toone

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Objection Letter

Objection Letter Status	Info has been requested from company
Objection Letter Date	12/20/2022
Submitted Date	12/20/2022
Respond By Date	01/19/2023

Dear Beverly Toomey,

Introduction:

The Bureau has the following concerns and/or needs additional information to continue its review.

Please note, any revisions, modifications, or changes of any type to this filing must be clearly identified and explained in detail. For clarity, multiple changes should be summarized in a cover letter, etc.

Objection 1

- Experience Exhibits 2021 and Attachment (Supporting Document)

Comments: Please provide the nationwide number of inforce policies for Medico only.

Conclusion:

We shall be glad to continue our review of this submission upon receipt of the requested information or resolution of the issues described above. Upon subsequent review, other concerns may require attention.

A response to this request for information is expected within 30 days. After 30 days, the filing will be DISAPPROVED and CLOSED unless an extension is requested. An initial extension of up to 30-days will be granted upon request made before the Respond By Date.

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Please let me know if you need additional clarification.

Thank you for your courtesy and consideration in this matter.

Sincerely,
Bobby Toone

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Objection Letter

Objection Letter Status	Info has been requested from company
Objection Letter Date	11/16/2022
Submitted Date	11/16/2022
Respond By Date	12/16/2022

Dear Beverly Toomey,

Introduction:

The Bureau has the following concerns and/or needs additional information to continue its review.

Please note, any revisions, modifications, or changes of any type to this filing must be clearly identified and explained in detail. For clarity, multiple changes should be summarized in a cover letter, etc.

Objection 1

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please provide an exhibit showing how the increase will be spread among policyholders.

Provide the average age of policyholders both at issue, and currently.

Conclusion:

We shall be glad to continue our review of this submission upon receipt of the requested information or resolution of the issues described above. Upon subsequent review, other concerns may require attention.

A response to this request for information is expected within 30 days. After 30 days, the filing will be DISAPPROVED and CLOSED unless an extension is requested. An initial extension of up to 30-days will be granted upon request made before the Respond By Date.

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Please let me know if you need additional clarification.

Thank you for your courtesy and consideration in this matter.

Sincerely,
Bobby Toone

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Objection Letter

Objection Letter Status	Info has been requested from company
Objection Letter Date	10/05/2022
Submitted Date	10/05/2022
Respond By Date	11/04/2022

Dear Beverly Toomey,

Introduction:

The Bureau has the following concerns and/or needs additional information to continue its review.

Please note, any revisions, modifications, or changes of any type to this filing must be clearly identified and explained in detail. For clarity, multiple changes should be summarized in a cover letter, etc.

Objection 1

- Long Term Care Insurance Rate Request Summary (Supporting Document)

Comments: Please attach to this form, in plain language a person with little to no insurance experience can understand, a narrative outlining the main drivers for the requested rate revision.

Conclusion:

We shall be glad to continue our review of this submission upon receipt of the requested information or resolution of the issues described above. Upon subsequent review, other concerns may require attention.

A response to this request for information is expected within 30 days. After 30 days, the filing will be DISAPPROVED and CLOSED unless an extension is requested. An initial extension of up to 30-days will be granted upon request made before the Respond By Date.

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Please let me know if you need additional clarification.

Thank you for your courtesy and consideration in this matter.

Sincerely,
Bobby Toone

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Objection Letter

Objection Letter Status	Info has been requested from company
Objection Letter Date	09/27/2022
Submitted Date	09/27/2022
Respond By Date	10/27/2022

Dear Beverly Toomey,

Introduction:

The Bureau has the following concerns and/or needs additional information to continue its review.

Please note, any revisions, modifications, or changes of any type to this filing must be clearly identified and explained in detail. For clarity, multiple changes should be summarized in a cover letter, etc.

Objection 1

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please provide the average rate increase requested and number of Virginia policy holders impacted in the Long-Term Care Rate Request Summary Part 1 for Medico Insurance Company only.

Conclusion:

We shall be glad to continue our review of this submission upon receipt of the requested information or resolution of the issues described above. Upon subsequent review, other concerns may require attention.

A response to this request for information is expected within 30 days. After 30 days, the filing will be DISAPPROVED and CLOSED unless an extension is requested. An initial extension of up to 30-days will be granted upon request made before the Respond By Date.

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Please let me know if you need additional clarification.

Thank you for your courtesy and consideration in this matter.

Sincerely,
Bobby Toone

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Objection Letter

Objection Letter Status	Info has been requested from company
Objection Letter Date	09/27/2022
Submitted Date	09/27/2022
Respond By Date	10/27/2022

Dear Beverly Toomey,

Introduction:

The Bureau has the following concerns and/or needs additional information to continue its review.

Please note, any revisions, modifications, or changes of any type to this filing must be clearly identified and explained in detail. For clarity, multiple changes should be summarized in a cover letter, etc.

Objection 1

Comments: Please specify if the company has had an NAIC or Compact rate review on these policy forms in the last 12 months. If so, please send us a copy of the review or provide SERFF access.

Conclusion:

We shall be glad to continue our review of this submission upon receipt of the requested information or resolution of the issues described above. Upon subsequent review, other concerns may require attention.

A response to this request for information is expected within 30 days. After 30 days, the filing will be DISAPPROVED and CLOSED unless an extension is requested. An initial extension of up to 30-days will be granted upon request made before the Respond By Date.

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Please let me know if you need additional clarification.

Thank you for your courtesy and consideration in this matter.

Sincerely,
Bobby Toone

State: Virginia
TOI/Sub-TOI: LTC051 Individual Long Term Care - Nursing Home and Home Health Care/LTC051.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Filing Company: Medico Insurance Company

Objection Letter

Objection Letter Status	Info has been requested from company
Objection Letter Date	08/16/2022
Submitted Date	08/16/2022
Respond By Date	09/15/2022

Dear Beverly Toomey,

Introduction:

The Bureau has the following concerns and/or needs additional information to continue its review.

Please note, any revisions, modifications, or changes of any type to this filing must be clearly identified and explained in detail. For clarity, multiple changes should be summarized in a cover letter, etc.

Objection 1

- Objection Response 04-27-2022 (Supporting Document)

Comments: 1. Please revise attachment G such that the prospective premium test is calculated based on the formula for Prospective PV approach outlined by the NAIC1 and limited to active, premium-paying policyholders nationwide for policy forms LT692 and LT694 only, and also for all policy forms. Please confirm whether the any catch-up provisions have been included for the prospective premium test such that the requested 15% catch up rate increase in Virginia.

2. Please provide cumulative approved (prior to the proposed rate increase and similar to attachment Q Historical rate level summary) and newly requested rate increase estimates nationwide and in Virginia, broken down for policyholders with non-lifetime and lifetime benefit period types. Please state the catch-up increase amounts in Virginia and nationwide if all newly requested rate increases were approved.

Objection 2

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please confirm that combined experience for Ability Insurance Company and Medico Insurance Company related to policy forms LT692 and LT694 will be utilized for future rate increase requests.

Conclusion:

We shall be glad to continue our review of this submission upon receipt of the requested information or resolution of the issues described above. Upon subsequent review, other concerns may require attention.

A response to this request for information is expected within 30 days. After 30 days, the filing will be DISAPPROVED and CLOSED unless an extension is requested. An initial extension of up to 30-days will be granted upon request made before the Respond By Date.

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Please let me know if you need additional clarification.

Thank you for your courtesy and consideration in this matter.

State: Virginia

Filing Company: Medico Insurance Company

TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified

Product Name: LT692, LT694

Project Name/Number: /

Sincerely,
Bobby Toone

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Objection Letter

Objection Letter Status	Info has been requested from company
Objection Letter Date	07/01/2022
Submitted Date	07/01/2022
Respond By Date	07/31/2022

Dear Beverly Toomey,

Introduction:

The Bureau has the following concerns and/or needs additional information to continue its review.

Please note, any revisions, modifications, or changes of any type to this filing must be clearly identified and explained in detail. For clarity, multiple changes should be summarized in a cover letter, etc.

Objection 1

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please provide supporting documentation for the 60‐80 test based on nationwide experience both for all forms included in the rate filing nationwide and separately for only those policy forms subject to this rate filing in Virginia (e.g., LT692 and LT694). Please ensure to treat waiver of premium benefits as a reduction to premium rather than a claims expense in the experience projections. In addition, nationwide premiums should be restated to reflect the requested and approved rate levels in Virginia.

Objection 2

- Experience Exhibits 2021 and Attachment (Supporting Document)

Comments: 1. Regarding attachment D we would like to request the following:

a. Please revise the nationwide earned premium and loss ratios for historical experience to reflect the Virginia specific approved rate levels.

b. Please provide two sets of attachment D: revised for all forms included nationwide and a second version only for policy forms subject to this rate filing in Virginia (e.g., LT692 and LT694) on nationwide basis.

2. Regarding attachment H we would like to request the following:

a. Please revise the nationwide earned premium and loss ratios for historical experience to reflect the Virginia specific approved rate levels.

b. Please revise the nationwide earned premium and loss ratios for future periods to reflect the Virginia specific requested rate increase (74.2%).

c. Please provide two sets of attachment H: revised for all forms included nationwide and a second version only for policy forms subject to this rate filing in Virginia (e.g., LT692 and LT694) on nationwide basis.

3. Regarding attachment O we would like to request the following:

a. Please revise the calculation of the present value in row 78 where the formula utilizes

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

the interest rate 4.5% in cell E12.

b. Please provide two sets of attachment O: revised for all forms included nationwide and a second version only for policy forms subject to this rate filing in Virginia (e.g., LT692 and LT694) on nationwide basis.

c. Please provide the lifetime loss ratio since inception where historical experience is restated to reflect the Virginia specific approved rate levels as calculated in revised attachment D, and future experience reflects proposed Virginia rate levels.

Conclusion:

We shall be glad to continue our review of this submission upon receipt of the requested information or resolution of the issues described above. Upon subsequent review, other concerns may require attention.

A response to this request for information is expected within 30 days. After 30 days, the filing will be DISAPPROVED and CLOSED unless an extension is requested. An initial extension of up to 30-days will be granted upon request made before the Respond By Date.

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Please let me know if you need additional clarification.

Thank you for your courtesy and consideration in this matter.

Sincerely,
Bobby Toone

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Objection Letter

Objection Letter Status	Info has been requested from company
Objection Letter Date	06/15/2022
Submitted Date	06/15/2022
Respond By Date	06/16/2022

Dear Beverly Toomey,

Introduction:

The Bureau has the following concerns and/or needs additional information to continue its review.

Please note, any revisions, modifications, or changes of any type to this filing must be clearly identified and explained in detail. For clarity, multiple changes should be summarized in a cover letter, etc.

Objection 1

- Objection Response 06-10-2022 (Supporting Document)

Comments: The Excel attachments in this response will not open when using Microsoft Edge, although the attachments in the previous response (4/27/2022) worked fine. Please re-attach so that we are able to use Microsoft Edge as Internet Explorer is no longer supported.

Conclusion:

We shall be glad to continue our review of this submission upon receipt of the requested information or resolution of the issues described above. Upon subsequent review, other concerns may require attention.

A response to this request for information is expected within 30 days. After 30 days, the filing will be DISAPPROVED and CLOSED unless an extension is requested. An initial extension of up to 30-days will be granted upon request made before the Respond By Date.

Once a submission has been closed, a new SERFF submission will be required. To expedite the review, the new submission should reference the SERFF tracking number of the prior submission and verify that all outstanding issues have been addressed. Should you wish to discuss any of the objections or provide additional information related to any of the objections, this should be done prior to making a new SERFF submission.

Please let me know if you need additional clarification.

Thank you for your courtesy and consideration in this matter.

Sincerely,
Bobby Toone

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Objection Letter

Objection Letter Status	Info has been requested from company
Objection Letter Date	05/12/2022
Submitted Date	05/12/2022
Respond By Date	06/11/2022

Dear Beverly Toomey,

Introduction:

The Bureau has the following concerns and/or needs additional information to continue its review.

Please note, any revisions, modifications, or changes of any type to this filing must be clearly identified and explained in detail. For clarity, multiple changes should be summarized in a cover letter, etc.

Objection 1

- L&H Actuarial Memorandum (Supporting Document)

Comments: Has any assumption that adverse selection will result due to the implementation of the rate increase been considered? Similarly, please state whether the experience projections reflect the impact of policyholders reducing benefit levels to reduce or eliminate the impact of the requested premium increase. If so, please justify the assumption reflected in the experience projections. Please include quantitative support where applicable.

Objection 2

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please justify the shock lapse assumption reflected in the actuarial memorandum. Please include quantitative support.

Objection 3

- Experience Exhibits 2021 and Attachment (Supporting Document)

Comments: Regarding the lapse rates shown in Attachment J:

a. Please confirm that the data in Attachment J is based on nationwide experience for only the policy forms that are the subject of this filing in Virginia (e.g., LT692 and LT694). If not, please provide Attachment J with experience for only these policy forms.

b. Please explain if shock lapses associated with previously implemented rate increases have been removed from the historical experience.

Objection 4

- L&H Actuarial Memorandum (Supporting Document)

Comments: An increase in deaths (due to COVID-19) and an increase in voluntary lapses (due to the current economic environment) would be expected to result in fewer insured lives, which would be expected to reduce claim liabilities going forward. Please provide any emerging experience pertaining to the actual number of deaths and voluntary lapses in 2020 and 2021 relative to the expected assumptions associated with this filing.

Objection 5

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please confirm that all present and accumulated values used to determine rate increases use the maximum valuation interest rate for contract reserves as specified in §38.2-1371 of the Code of Virginia.

Objection 6

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please provide quantitative support for lowering the morbidity improvement from 1.0% to 0.75%.

Objection 7

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please explain what A/E factors are assumed for durations 37+ in the experience projections policy forms LT692 and LT694.

Objection 8

- Experience Exhibits 2021 and Attachment (Supporting Document)

- Objection Response 04-27-2022 (Supporting Document)

Comments: Please provide nationwide and Virginia specific experience projections as shown in attachments D, E, G, H, N, S, R and T but only for policy forms subject to this rate filing in Virginia (e.g. LT692 and LT694). Please ensure to treat waiver of premium benefits as a reduction to premium instead of a claims expense in the experience projections.

Objection 9

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please provide the nationwide policy reserves for policy forms subject to this rate filing in Virginia (e.g. LT692 and LT694), as of December 31, 2020, calculated at the interest rate used to discount and accumulate cash flows in the experience projections.

Conclusion:

We shall be glad to continue our review of this submission upon receipt of the requested information or resolution of the issues described above. Upon subsequent review, other concerns may require attention.

A response to this request for information is expected within 30 days. After 30 days, the filing will be DISAPPROVED and CLOSED unless an extension is requested. An initial extension of up to 30-days will be granted upon request made before the Respond By Date.

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Please let me know if you need additional clarification.

Thank you for your courtesy and consideration in this matter.

Sincerely,

Bobby Toone

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Objection Letter

Objection Letter Status	Info has been requested from company
Objection Letter Date	03/28/2022
Submitted Date	03/28/2022
Respond By Date	04/27/2022

Dear Beverly Toomey,

Introduction:

The Bureau has the following concerns and/or needs additional information to continue its review.

Please note, any revisions, modifications, or changes of any type to this filing must be clearly identified and explained in detail. For clarity, multiple changes should be summarized in a cover letter, etc.

Objection 1

- L&H Actuarial Memorandum (Supporting Document)

Comments: Without including any specific policyholder information, please provide an exhibit that shows a breakdown of how the increase will be applied.

Objection 2

- L&H Actuarial Memorandum (Supporting Document)

Comments: 1) Please provide exhibits, in Excel with working formulas, showing the allowable increase using both the Prospective Present Value (Texas) Approach and the Blended If-Knew/Make-up (Minnesota) Approach.

2) Please provide Excel versions of all other exhibits, with working formulas.

Objection 3

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please advise if the actuarial assumptions associated with the rate increase request are consistent with the assumptions utilized in the most recent asset adequacy testing. If not, please provide full details on any changes to the original assumptions and explain the reason for the change.

Objection 4

- L&H Actuarial Memorandum (Supporting Document)

Comments: Provide a separate calculation of the Lifetime Loss Ratio so that the historical premium component is restated to what it would be if the proposed premium rate had been charged since the forms introduction.

Objection 5

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please provide a list as to which states the company has requested rate increases on this block of business and the status of all rate requests, both approved and pending. In addition, provide the nationwide cumulative average of all approved rate increases as of the most recent date.

Objection 6

- L&H Actuarial Memorandum (Supporting Document)

Comments: 1) Please state the lifetime loss ratio anticipated in the original filing.

2) Please provide a loss ratio projection (both historical and projected) which reflects all the original pricing assumptions for interest, mortality, morbidity, persistency and premium scale, but uses the actual distribution of policies issued rather than the originally

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

assumed mix of business.

Objection 7

- L&H Actuarial Memorandum (Supporting Document)

Comments: Were any margins for moderately adverse conditions included in the most recent approved rate filing. Provide an explanation if no margin for moderately adverse conditions were included.

Objection 8

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please advise if the experience exhibits include information for paid-up policies. If not, please provide updated exhibits.

Conclusion:

We shall be glad to continue our review of this submission upon receipt of the requested information or resolution of the issues described above. Upon subsequent review, other concerns may require attention.

A response to this request for information is expected within 30 days. After 30 days, the filing will be DISAPPROVED and CLOSED unless an extension is requested. An initial extension of up to 30-days will be granted upon request made before the Respond By Date.

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Please let me know if you need additional clarification.

Thank you for your courtesy and consideration in this matter.

Sincerely,
Bobby Toone

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Objection Letter

Objection Letter Status	Info has been requested from company
Objection Letter Date	03/02/2022
Submitted Date	03/02/2022
Respond By Date	04/01/2022

Dear Beverly Toomey,

Introduction:

The Bureau has completed a preliminary review of this filing and have the following concerns and/or requests. A more detailed and thorough review will be performed once these concerns are addressed.

Please note, any revisions, modifications, or changes of any type to this filing must be clearly identified and explained in detail. For clarity, multiple changes should be summarized in a cover letter, etc.

Objection 1

Comments: Virginia Regulation 14VAC5-200-75 D requires that an insurer shall provide notice of an upcoming rate increase to all policyholders/certificateholder's at least 75 days prior to the implementation of the increase.

1. Please submit a letter in compliance with the above regulation, along with any accompanying forms to the Forms Schedule for review;
2. If a letter has previously been approved, submit those documents to Supporting Documentation along with the SERFF tracking number showing when these documents were submitted and approved.

Objection 2

- L&H Actuarial Memorandum (Supporting Document)

Comments: The Actuarial memorandum states these policies were sold between 1991 and 2004. Please state how many policies were sold on or after October 1, 2003. Any policies sold after this date are considered post-stability policies and fall under regulation 14VAC5-200-153.

Conclusion:

We shall be glad to continue our review of this submission upon receipt of the requested information or resolution of the issues described above. Upon subsequent review, other concerns may require attention.

A response to this request for information is expected within 30 days. After 30 days, the filing will be DISAPPROVED and CLOSED unless an extension is requested. An initial extension of up to 30-days will be granted upon request made before the Respond By Date.

Once a submission has been closed, a new SERFF submission will be required. To expedite the review, the new submission should reference the SERFF tracking number of the prior submission and verify that all outstanding issues have been addressed. Should you wish to discuss any of the objections or provide additional information related to any of the objections, this should be done prior to making a new SERFF submission.

Please let me know if you need additional clarification.

Thank you for your courtesy and consideration in this matter.

Sincerely,
Bobby Toone

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Response Letter

Response Letter Status	Submitted to State
Response Letter Date	06/20/2023
Submitted Date	06/20/2023

Dear Bobby Toone,

Introduction:

Response 1

Comments:

Please see our response on the Supporting Documentation Tab.

Related Objection 1

Applies To:

- Experience Exhibits 2021 and Attachment (Supporting Document)

Comments: Please revise the exhibits listed below to reflect the revised rate increase:

1. Nationwide Exhibits 2021.pdf
2. VA Experience.pdf
3. Attachment L - Avg Prem Before and After Increase.pdf

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

SERFF Tracking #:

TRIP-133170782

State Tracking #:

TRIP-133170782

Company Tracking #:

2021 LTC RATE INCREASE - MEDICO

State:

Virginia

Filing Company:

Medico Insurance Company

TOI/Sub-TOI:

LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified

Product Name:

LT692, LT694

Project Name/Number:

/

Supporting Document Schedule Item Changes

Satisfied - Item:	Objection Response 06-20-2023
Comments:	
Attachment(s):	<p>Response to VA objection Ability_Medico 20230620_20230620.pdf</p> <p>Attachment A-VA revised.pdf</p> <p>Attachment A-VA revised.xlsx</p> <p>Attachment F-VA revised - Nationwide Projected Experience starting 1-1-21.pdf</p> <p>Attachment F-VA revised - Nationwide Projected Experience starting 1-1-21.xlsx</p> <p>Attachment F-VA revised VA Rate Level - Nationwide Projected Experience starting 1-1-21.pdf</p> <p>Attachment F-VA revised VA Rate Level - Nationwide Projected Experience starting 1-1-21.xlsx</p> <p>Attachment H-VA revised - Nationwide Experience and Projection by BP.pdf</p> <p>Attachment H-VA revised - Nationwide Experience and Projection by BP.xlsx</p> <p>Attachment L-VA revised - Avg Prem Before and After Increase.pdf</p> <p>Attachment L-VA revised - Avg Prem Before and After Increase.xlsx</p>

Conclusion:

Sincerely,

Beverly Toomey

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Response Letter

Response Letter Status Submitted to State
Response Letter Date 06/19/2023
Submitted Date 06/19/2023

Dear Bobby Toone,

Introduction:

Response 1

Comments:

Please see our 6-19-2023 response.

Related Objection 1

Applies To:

- Objection Response 03-02-2022 (Supporting Document)

Comments: Please revise the following forms to include the new Davies Life & Health logo:

Sample Rate Increase Letter - Medico Form RI-17-VA-BAO - Updated 12-21-17.pdf

Sample Rate Increase Letter - Medico Form RI-17-VA-CBUL - Updated 12-21-17.pdf

Sample Rate Increase Letter - Medico Form RI-17-VA-FAQ - Updated 7-23-20.pdf

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

No Supporting Documents changed.

Conclusion:

Sincerely,
Beverly Toomey

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Response Letter

Response Letter Status Submitted to State
 Response Letter Date 06/19/2023
 Submitted Date 06/19/2023

Dear Bobby Toone,

Introduction:

Response 1

Comments:

Please see our response on the Supporting Documentation Tab.

Related Objection 1

Applies To:

- Third Party Authorization Letter (Supporting Document)

Comments: As Davies Life and Health is now the third-party administrator for these filings, please provide a new authorization letter showing the change.

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Supporting Document Schedule Item Changes

Satisfied - Item:	Third Party Authorization Letter
Comments:	
Attachment(s):	Medico Authorization Letter December 2022.pdf
<i>Previous Version</i>	
Satisfied - Item:	<i>Third Party Authorization Letter</i>
Comments:	
Attachment(s):	<i>Medico Authorization November 2021.pdf</i>

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Supporting Document Schedule Item Changes

Satisfied - Item:	Third Party Authorization Letter
Comments:	
Attachment(s):	Medico Authorization Letter December 2022.pdf
<i>Previous Version</i>	
Satisfied - Item:	<i>Third Party Authorization Letter</i>
Comments:	
Attachment(s):	<i>Medico Authorization November 2021.pdf</i>

Satisfied - Item:	Objection Response 06-19-2023
Comments:	
Attachment(s):	Response to VA objection Ability_Medico 20230616_20230619.pdf Sample Rate Increase Letter - Medico Form RI-17-VA-BAO - Updated 6-14-23 - John Doe Version.pdf Sample Rate Increase Letter - Medico Form RI-17-VA-CBUL - Updated 6-14-23 - John Doe Version.pdf Sample Rate Increase Letter - Medico Form RI-17-VA-FAQ - Updated 6-14-2023 - John Doe Version.pdf

Conclusion:

Sincerely,
Beverly Toomey

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Response Letter

Response Letter Status	Submitted to State
Response Letter Date	06/15/2023
Submitted Date	06/15/2023

Dear Bobby Toone,

Introduction:

Response 1

Comments:

Please see our response on the Rate/Rule Schedule Tab.

Related Objection 1

Applies To:

- VA 2021 Rates - MP-LT692, [MP-LT692, UR295, UR295C, UR592] (Rate)
- VA 2021 Rates - MP-LT694/ML-LT694, [MP-LT694, ML-LT694, UR268, UR273, UR-AB-287] (Rate)

Comments: 1. Per our conversation on 6/14/2023, please revise the rates so that both companies are requesting an increase of 52.4%.

2. Please revise the Company Rate Information section of the Rate/Rule Schedule to reflect the revised requested rate increase.

3. Please revise the Actuarial Memorandum, the Long-Term Care Insurance Rate Request Summary, and all other exhibits to reflect the revised rate request.

Changed Items:

No Form Schedule items changed.

SERFF Tracking #:

TRIP-133170782

State Tracking #:

TRIP-133170782

Company Tracking #:

2021 LTC RATE INCREASE - MEDICO

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Rate/Rule Schedule Item Changes						
Item No.	Document Name	Affected Form Numbers (Separated with commas)	Rate Action	Rate Action Information	Attachments	Date Submitted
1	VA 2021 Rates - MP-LT692	MP-LT692, UR295, UR295C, UR592	Revised	Previous State Filing Number: TRIP-131145218 Percent Rate Change Request: 52.4	Rate Sheets 2021 - 692 - Medico - step 1.pdf, Rate Sheets 2021 - 692 - Medico - step 2.pdf, Rate Sheets 2021 - 692 - Medico - step 3.pdf,	06/15/2023 By: Beverly Toomey
<i>Previous Version</i>						
1	VA 2021 Rates - MP-LT692	MP-LT692, UR295, UR295C, UR592	Revised	Previous State Filing Number: TRIP-131145218 Percent Rate Change Request: 52.3	Rate Sheets 2021 - 692 - Medico - step 1.pdf, Rate Sheets 2021 - 692 - Medico - step 2.pdf, Rate Sheets 2021 - 692 - Medico - step 3.pdf,	06/09/2023 By: Beverly Toomey
<i>Previous Version</i>						
1	VA 2021 Rates - MP-LT692	MP-LT692, UR295, UR295C, UR592	Revised	Previous State Filing Number: TRIP-131145218 Percent Rate Change Request: 78.4	Rate Sheets 2021 - 692 - Medico.pdf,	02/28/2022 By: Beverly Toomey
2	VA 2021 Rates - MP-LT694/ML-LT694	MP-LT694, ML-LT694, UR268, UR273, UR-AB-287	Revised	Previous State Filing Number: TRIP-131145218 Percent Rate Change Request: 52.4	Rate Sheets 2021 - 694 - Medico - step 1.pdf, Rate Sheets 2021 - 694 - Medico - step 2.pdf, Rate Sheets 2021 - 694 - Medico - step 3.pdf,	06/15/2023 By: Beverly Toomey
<i>Previous Version</i>						
2	VA 2021 Rates - MP-LT694/ML-LT694	MP-LT694, ML-LT694, UR268, UR273, UR-AB-287	Revised	Previous State Filing Number: TRIP-131145218 Percent Rate Change Request: 52.3	Rate Sheets 2021 - 694 - Medico - step 1.pdf, Rate Sheets 2021 - 694 - Medico - step 2.pdf, Rate Sheets 2021 - 694 - Medico - step 3.pdf,	06/09/2023 By: Beverly Toomey

State: Virginia Filing Company: Medico Insurance Company
 TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
 Product Name: LT692, LT694
 Project Name/Number: /

Rate/Rule Schedule Item Changes						
Previous Version						
2	VA 2021 Rates - MP-LT694/ML-LT694	MP-LT694, ML-LT694, UR268, UR273, UR-AB-287	Revised	Previous State Filing Number: TRIP-131145218 Percent Rate Change Request: 78.4	Rate Sheets 2021 - 694 - Medico.pdf,	02/28/2022 By: Beverly Toomey

Supporting Document Schedule Item Changes	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia - Updated 6-14-2023.pdf
Previous Version	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia - Updated 6-9-2023.pdf
Previous Version	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia - Updated 4-27-2022.pdf
Previous Version	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia.pdf

State: Virginia Filing Company: Medico Insurance Company
 TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
 Product Name: LT692, LT694
 Project Name/Number: /

Supporting Document Schedule Item Changes

Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia - Updated 6-14-2023.pdf
<i>Previous Version</i>	
Satisfied - Item:	<i>L&H Actuarial Memorandum</i>
Comments:	
Attachment(s):	<i>Rate Increase 2022 Memo - Virginia - Updated 6-9-2023.pdf</i>
<i>Previous Version</i>	
Satisfied - Item:	<i>L&H Actuarial Memorandum</i>
Comments:	
Attachment(s):	<i>Rate Increase 2022 Memo - Virginia - Updated 4-27-2022.pdf</i>
<i>Previous Version</i>	
Satisfied - Item:	<i>L&H Actuarial Memorandum</i>
Comments:	
Attachment(s):	<i>Rate Increase 2022 Memo - Virginia.pdf</i>

Satisfied - Item:	Long Term Care Insurance Rate Request Summary
Comments:	
Attachment(s):	LTC Rate Request Increase Summary Revised - Medico.pdf
<i>Previous Version</i>	
Satisfied - Item:	<i>Long Term Care Insurance Rate Request Summary</i>
Comments:	
Attachment(s):	<i>LTC Rate Request Increase Summary Revised - Medico.pdf</i>
<i>Previous Version</i>	
Satisfied - Item:	<i>Long Term Care Insurance Rate Request Summary</i>
Comments:	
Attachment(s):	<i>LTC Rate Request Increase Summary Revised - Medico.pdf</i>
<i>Previous Version</i>	
Satisfied - Item:	<i>Long Term Care Insurance Rate Request Summary</i>
Comments:	
Attachment(s):	<i>LTC Rate Request Increase Summary - Medico Only.pdf</i>
<i>Previous Version</i>	

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Satisfied - Item:	<i>Long Term Care Insurance Rate Request Summary</i>
Comments:	
Attachment(s):	<i>LTC Rate Request Increase Summary - Medico.pdf</i>

State: Virginia Filing Company: Medico Insurance Company
 TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
 Product Name: LT692, LT694
 Project Name/Number: /

Supporting Document Schedule Item Changes

Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia - Updated 6-14-2023.pdf
<i>Previous Version</i>	
Satisfied - Item:	<i>L&H Actuarial Memorandum</i>
Comments:	
Attachment(s):	<i>Rate Increase 2022 Memo - Virginia - Updated 6-9-2023.pdf</i>
<i>Previous Version</i>	
Satisfied - Item:	<i>L&H Actuarial Memorandum</i>
Comments:	
Attachment(s):	<i>Rate Increase 2022 Memo - Virginia - Updated 4-27-2022.pdf</i>
<i>Previous Version</i>	
Satisfied - Item:	<i>L&H Actuarial Memorandum</i>
Comments:	
Attachment(s):	<i>Rate Increase 2022 Memo - Virginia.pdf</i>

Satisfied - Item:	Long Term Care Insurance Rate Request Summary
Comments:	
Attachment(s):	LTC Rate Request Increase Summary Revised - Medico.pdf
<i>Previous Version</i>	
Satisfied - Item:	<i>Long Term Care Insurance Rate Request Summary</i>
Comments:	
Attachment(s):	<i>LTC Rate Request Increase Summary Revised - Medico.pdf</i>
<i>Previous Version</i>	
Satisfied - Item:	<i>Long Term Care Insurance Rate Request Summary</i>
Comments:	
Attachment(s):	<i>LTC Rate Request Increase Summary Revised - Medico.pdf</i>
<i>Previous Version</i>	
Satisfied - Item:	<i>Long Term Care Insurance Rate Request Summary</i>
Comments:	
Attachment(s):	<i>LTC Rate Request Increase Summary - Medico Only.pdf</i>
<i>Previous Version</i>	

State: Virginia Filing Company: Medico Insurance Company
 TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
 Product Name: LT692, LT694
 Project Name/Number: /

Satisfied - Item:	Long Term Care Insurance Rate Request Summary
Comments:	
Attachment(s):	LTC Rate Request Increase Summary - Medico.pdf

Satisfied - Item:	Objection Response 06-15-2023
Comments:	
Attachment(s):	Response to VA objection Ability_Medico 20230614_20230615.pdf Attachment A-VA.pdf Attachment A-VA.xlsx Sample Rate Increase Letter - Medico Form RI-17-VA - Updated 6-14-23 - John Doe Version.pdf Statement of Variability - Medico Form RI-17-VA - Updated 6-14-2023.pdf

Response 2

Comments:

Please see our response on the Rate/Rule Schedule Tab.

Related Objection 2

Applies To:

- Objection Response 03-02-2022 (Supporting Document)

Comments: 1. Please attach revised "John/Jane Doe" versions of each form to reflect the revisions made.

2. Please attach a revised copy of the Statement of Variability to reflect any changes to the forms.

Changed Items:

No Form Schedule items changed.

SERFF Tracking #:

TRIP-133170782

State Tracking #:

TRIP-133170782

Company Tracking #:

2021 LTC RATE INCREASE - MEDICO

State: Virginia

Filing Company:

Medico Insurance Company

TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified

Product Name: LT692, LT694

Project Name/Number: /

Rate/Rule Schedule Item Changes

Item No.	Document Name	Affected Form Numbers (Separated with commas)	Rate Action	Rate Action Information	Attachments	Date Submitted
1	VA 2021 Rates - MP-LT692	MP-LT692, UR295, UR295C, UR592	Revised	Previous State Filing Number: TRIP-131145218 Percent Rate Change Request: 52.4	Rate Sheets 2021 - 692 - Medico - step 1.pdf, Rate Sheets 2021 - 692 - Medico - step 2.pdf, Rate Sheets 2021 - 692 - Medico - step 3.pdf,	06/15/2023 By: Beverly Toomey
<i>Previous Version</i>						
1	VA 2021 Rates - MP-LT692	MP-LT692, UR295, UR295C, UR592	Revised	Previous State Filing Number: TRIP-131145218 Percent Rate Change Request: 52.3	Rate Sheets 2021 - 692 - Medico - step 1.pdf, Rate Sheets 2021 - 692 - Medico - step 2.pdf, Rate Sheets 2021 - 692 - Medico - step 3.pdf,	06/09/2023 By: Beverly Toomey
<i>Previous Version</i>						
1	VA 2021 Rates - MP-LT692	MP-LT692, UR295, UR295C, UR592	Revised	Previous State Filing Number: TRIP-131145218 Percent Rate Change Request: 78.4	Rate Sheets 2021 - 692 - Medico.pdf,	02/28/2022 By: Beverly Toomey
2	VA 2021 Rates - MP-LT694/ML-LT694	MP-LT694, ML-LT694, UR268, UR273, UR-AB-287	Revised	Previous State Filing Number: TRIP-131145218 Percent Rate Change Request: 52.4	Rate Sheets 2021 - 694 - Medico - step 1.pdf, Rate Sheets 2021 - 694 - Medico - step 2.pdf, Rate Sheets 2021 - 694 - Medico - step 3.pdf,	06/15/2023 By: Beverly Toomey
<i>Previous Version</i>						
2	VA 2021 Rates - MP-LT694/ML-LT694	MP-LT694, ML-LT694, UR268, UR273, UR-AB-287	Revised	Previous State Filing Number: TRIP-131145218 Percent Rate Change Request: 52.3	Rate Sheets 2021 - 694 - Medico - step 1.pdf, Rate Sheets 2021 - 694 - Medico - step 2.pdf, Rate Sheets 2021 - 694 - Medico - step 3.pdf,	06/09/2023 By: Beverly Toomey

State: Virginia Filing Company: Medico Insurance Company
 TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
 Product Name: LT692, LT694
 Project Name/Number: /

Rate/Rule Schedule Item Changes						
Previous Version						
2	VA 2021 Rates - MP-LT694/ML-LT694	MP-LT694, ML-LT694, UR268, UR273, UR-AB-287	Revised	Previous State Filing Number: TRIP-131145218 Percent Rate Change Request: 78.4	Rate Sheets 2021 - 694 - Medico.pdf,	02/28/2022 By: Beverly Toomey

Supporting Document Schedule Item Changes	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia - Updated 6-14-2023.pdf
Previous Version	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia - Updated 6-9-2023.pdf
Previous Version	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia - Updated 4-27-2022.pdf
Previous Version	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia.pdf

State: Virginia Filing Company: Medico Insurance Company
 TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
 Product Name: LT692, LT694
 Project Name/Number: /

Supporting Document Schedule Item Changes	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia - Updated 6-14-2023.pdf
<i>Previous Version</i>	
Satisfied - Item:	<i>L&H Actuarial Memorandum</i>
Comments:	
Attachment(s):	<i>Rate Increase 2022 Memo - Virginia - Updated 6-9-2023.pdf</i>
<i>Previous Version</i>	
Satisfied - Item:	<i>L&H Actuarial Memorandum</i>
Comments:	
Attachment(s):	<i>Rate Increase 2022 Memo - Virginia - Updated 4-27-2022.pdf</i>
<i>Previous Version</i>	
Satisfied - Item:	<i>L&H Actuarial Memorandum</i>
Comments:	
Attachment(s):	<i>Rate Increase 2022 Memo - Virginia.pdf</i>

Satisfied - Item:	Long Term Care Insurance Rate Request Summary
Comments:	
Attachment(s):	LTC Rate Request Increase Summary Revised - Medico.pdf
<i>Previous Version</i>	
Satisfied - Item:	<i>Long Term Care Insurance Rate Request Summary</i>
Comments:	
Attachment(s):	<i>LTC Rate Request Increase Summary Revised - Medico.pdf</i>
<i>Previous Version</i>	
Satisfied - Item:	<i>Long Term Care Insurance Rate Request Summary</i>
Comments:	
Attachment(s):	<i>LTC Rate Request Increase Summary Revised - Medico.pdf</i>
<i>Previous Version</i>	
Satisfied - Item:	<i>Long Term Care Insurance Rate Request Summary</i>
Comments:	
Attachment(s):	<i>LTC Rate Request Increase Summary - Medico Only.pdf</i>
<i>Previous Version</i>	

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Satisfied - Item:	<i>Long Term Care Insurance Rate Request Summary</i>
Comments:	
Attachment(s):	<i>LTC Rate Request Increase Summary - Medico.pdf</i>

State: Virginia Filing Company: Medico Insurance Company
 TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
 Product Name: LT692, LT694
 Project Name/Number: /

Supporting Document Schedule Item Changes

Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia - Updated 6-14-2023.pdf
<i>Previous Version</i>	
Satisfied - Item:	<i>L&H Actuarial Memorandum</i>
Comments:	
Attachment(s):	<i>Rate Increase 2022 Memo - Virginia - Updated 6-9-2023.pdf</i>
<i>Previous Version</i>	
Satisfied - Item:	<i>L&H Actuarial Memorandum</i>
Comments:	
Attachment(s):	<i>Rate Increase 2022 Memo - Virginia - Updated 4-27-2022.pdf</i>
<i>Previous Version</i>	
Satisfied - Item:	<i>L&H Actuarial Memorandum</i>
Comments:	
Attachment(s):	<i>Rate Increase 2022 Memo - Virginia.pdf</i>

Satisfied - Item:	Long Term Care Insurance Rate Request Summary
Comments:	
Attachment(s):	LTC Rate Request Increase Summary Revised - Medico.pdf
<i>Previous Version</i>	
Satisfied - Item:	<i>Long Term Care Insurance Rate Request Summary</i>
Comments:	
Attachment(s):	<i>LTC Rate Request Increase Summary Revised - Medico.pdf</i>
<i>Previous Version</i>	
Satisfied - Item:	<i>Long Term Care Insurance Rate Request Summary</i>
Comments:	
Attachment(s):	<i>LTC Rate Request Increase Summary Revised - Medico.pdf</i>
<i>Previous Version</i>	
Satisfied - Item:	<i>Long Term Care Insurance Rate Request Summary</i>
Comments:	
Attachment(s):	<i>LTC Rate Request Increase Summary - Medico Only.pdf</i>
<i>Previous Version</i>	

SERFF Tracking #:

TRIP-133170782

State Tracking #:

TRIP-133170782

Company Tracking #:

2021 LTC RATE INCREASE - MEDICO

State:

Virginia

Filing Company:

Medico Insurance Company

TOI/Sub-TOI:

LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified

Product Name:

LT692, LT694

Project Name/Number:

/

Satisfied - Item:	<i>Long Term Care Insurance Rate Request Summary</i>
Comments:	
Attachment(s):	<i>LTC Rate Request Increase Summary - Medico.pdf</i>

Satisfied - Item:	Objection Response 06-15-2023
Comments:	
Attachment(s):	Response to VA objection Ability_Medico 20230614_20230615.pdf Attachment A-VA.pdf Attachment A-VA.xlsx Sample Rate Increase Letter - Medico Form RI-17-VA - Updated 6-14-23 - John Doe Version.pdf Statement of Variability - Medico Form RI-17-VA - Updated 6-14-2023.pdf

Conclusion:

Sincerely,

Beverly Toomey

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Response Letter

Response Letter Status	Submitted to State
Response Letter Date	06/09/2023
Submitted Date	06/09/2023

Dear Bobby Toone,

Introduction:

Response 1

Comments:

Please see our response on the Supporting Documentation Tab. Revised Rate Sheets are attached on the Rate/Rule Schedule Tab. A Post Submission updated is being submitted with the revised Company Rate Information on the Rate/Rule Schedule Tab.

Related Objection 1

Comments: 1. Thank you for your responses on this filing. The Bureau has revised its original recommendation and will approve an average increase of 52.4% spread out over 3 years, without adjusting for the time value of money. If this is acceptable to the company, please submit revised rate sheets showing the increase over 3 years; a revised Actuarial Memorandum including all exhibits; and a revised LTC Rate Request Summary.

2. In order to allow for the multi-year implementation, the policyholder notifications will need to be revised to show variability that allows for this type of increase. As the letter in TRIP-131145218 has previously been approved, the simplest way will be to re-open that filing and revise the existing letter. The revision will need to show the total increase as well as a breakdown of each separate increase amount and when it will be implemented. When you are ready to make the revisions, reach out to the Bureau and we will re-open the filing.

Changed Items:

No Form Schedule items changed.

SERFF Tracking #:

TRIP-133170782

State Tracking #:

TRIP-133170782

Company Tracking #:

2021 LTC RATE INCREASE - MEDICO

State: Virginia

Filing Company: Medico Insurance Company

TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified

Product Name: LT692, LT694

Project Name/Number: /

Rate/Rule Schedule Item Changes

Item No.	Document Name	Affected Form Numbers (Separated with commas)	Rate Action	Rate Action Information	Attachments	Date Submitted
1	VA 2021 Rates - MP-LT692	MP-LT692, UR295, UR295C, UR592	Revised	Previous State Filing Number: TRIP-131145218 Percent Rate Change Request: 52.3	Rate Sheets 2021 - 692 - Medico - step 1.pdf, Rate Sheets 2021 - 692 - Medico - step 2.pdf, Rate Sheets 2021 - 692 - Medico - step 3.pdf,	06/09/2023 By: Beverly Toomey
<i>Previous Version</i>						
1	VA 2021 Rates - MP-LT692	MP-LT692, UR295, UR295C, UR592	Revised	Previous State Filing Number: TRIP-131145218 Percent Rate Change Request: 78.4	Rate Sheets 2021 - 692 - Medico.pdf,	02/28/2022 By: Beverly Toomey
2	VA 2021 Rates - MP-LT694/ML-LT694	MP-LT694, ML-LT694, UR268, UR273, UR-AB-287	Revised	Previous State Filing Number: TRIP-131145218 Percent Rate Change Request: 52.3	Rate Sheets 2021 - 694 - Medico - step 1.pdf, Rate Sheets 2021 - 694 - Medico - step 2.pdf, Rate Sheets 2021 - 694 - Medico - step 3.pdf,	06/09/2023 By: Beverly Toomey
<i>Previous Version</i>						
2	VA 2021 Rates - MP-LT694/ML-LT694	MP-LT694, ML-LT694, UR268, UR273, UR-AB-287	Revised	Previous State Filing Number: TRIP-131145218 Percent Rate Change Request: 78.4	Rate Sheets 2021 - 694 - Medico.pdf,	02/28/2022 By: Beverly Toomey

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Supporting Document Schedule Item Changes	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia - Updated 6-9-2023.pdf
<i>Previous Version</i>	
Satisfied - Item:	<i>L&H Actuarial Memorandum</i>
Comments:	
Attachment(s):	<i>Rate Increase 2022 Memo - Virginia - Updated 4-27-2022.pdf</i>
<i>Previous Version</i>	
Satisfied - Item:	<i>L&H Actuarial Memorandum</i>
Comments:	
Attachment(s):	<i>Rate Increase 2022 Memo - Virginia.pdf</i>

State: Virginia Filing Company: Medico Insurance Company
 TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
 Product Name: LT692, LT694
 Project Name/Number: /

Supporting Document Schedule Item Changes	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia - Updated 6-9-2023.pdf
<i>Previous Version</i>	
Satisfied - Item:	<i>L&H Actuarial Memorandum</i>
Comments:	
Attachment(s):	<i>Rate Increase 2022 Memo - Virginia - Updated 4-27-2022.pdf</i>
<i>Previous Version</i>	
Satisfied - Item:	<i>L&H Actuarial Memorandum</i>
Comments:	
Attachment(s):	<i>Rate Increase 2022 Memo - Virginia.pdf</i>

Satisfied - Item:	Long Term Care Insurance Rate Request Summary
Comments:	
Attachment(s):	LTC Rate Request Increase Summary Revised - Medico.pdf
<i>Previous Version</i>	
Satisfied - Item:	<i>Long Term Care Insurance Rate Request Summary</i>
Comments:	
Attachment(s):	<i>LTC Rate Request Increase Summary Revised - Medico.pdf</i>
<i>Previous Version</i>	
Satisfied - Item:	<i>Long Term Care Insurance Rate Request Summary</i>
Comments:	
Attachment(s):	<i>LTC Rate Request Increase Summary - Medico Only.pdf</i>
<i>Previous Version</i>	
Satisfied - Item:	<i>Long Term Care Insurance Rate Request Summary</i>
Comments:	
Attachment(s):	<i>LTC Rate Request Increase Summary - Medico.pdf</i>

SERFF Tracking #:

TRIP-133170782

State Tracking #:

TRIP-133170782

Company Tracking #:

2021 LTC RATE INCREASE - MEDICO

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Supporting Document Schedule Item Changes

Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia - Updated 6-9-2023.pdf
<i>Previous Version</i>	
Satisfied - Item:	<i>L&H Actuarial Memorandum</i>
Comments:	
Attachment(s):	<i>Rate Increase 2022 Memo - Virginia - Updated 4-27-2022.pdf</i>
<i>Previous Version</i>	
Satisfied - Item:	<i>L&H Actuarial Memorandum</i>
Comments:	
Attachment(s):	<i>Rate Increase 2022 Memo - Virginia.pdf</i>

Satisfied - Item:	Long Term Care Insurance Rate Request Summary
Comments:	
Attachment(s):	LTC Rate Request Increase Summary Revised - Medico.pdf
<i>Previous Version</i>	
Satisfied - Item:	<i>Long Term Care Insurance Rate Request Summary</i>
Comments:	
Attachment(s):	<i>LTC Rate Request Increase Summary Revised - Medico.pdf</i>
<i>Previous Version</i>	
Satisfied - Item:	<i>Long Term Care Insurance Rate Request Summary</i>
Comments:	
Attachment(s):	<i>LTC Rate Request Increase Summary - Medico Only.pdf</i>
<i>Previous Version</i>	
Satisfied - Item:	<i>Long Term Care Insurance Rate Request Summary</i>
Comments:	
Attachment(s):	<i>LTC Rate Request Increase Summary - Medico.pdf</i>

Satisfied - Item:	Objection Response 06-09-2023
Comments:	
Attachment(s):	Response to VA objection Ability_Medico 20230530_20230609.pdf

SERFF Tracking #:

TRIP-133170782

State Tracking #:

TRIP-133170782

Company Tracking #:

2021 LTC RATE INCREASE - MEDICO

State:

Virginia

Filing Company:

Medico Insurance Company

TOI/Sub-TOI:

LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified

Product Name:

LT692, LT694

Project Name/Number:

/

Attachment A-VA.pdf
Attachment A-VA.xlsx

Conclusion:

Sincerely,

Beverly Toomey

SERFF Tracking #:

TRIP-133170782

State Tracking #:

TRIP-133170782

Company Tracking #:

2021 LTC RATE INCREASE - MEDICO

State: Virginia
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Filing Company: Medico Insurance Company

Response Letter

Response Letter Status	Submitted to State
Response Letter Date	03/31/2023
Submitted Date	03/31/2023

Dear Bobby Toone,

Introduction:

Response 1

Comments:

Please see our response and the Revised Sample Rate Increase Letter on the Supporting Documentation Tab.

Related Objection 1

Applies To:

- Objection Response 03-02-2022 (Supporting Document)

Comments: My apologies for not getting this to you earlier. Please replace the Sample Rate Increase Forms with versions completed in "John Doe" fashion, with no variability in the forms. The forms should appear exactly as they would when sent to a policyholder.

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

SERFF Tracking #:

TRIP-133170782

State Tracking #:

TRIP-133170782

Company Tracking #:

2021 LTC RATE INCREASE - MEDICO

State: Virginia
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Filing Company: Medico Insurance Company

Supporting Document Schedule Item Changes

Satisfied - Item:	Objection Response 03-02-2022
Comments:	
Attachment(s):	<p>Response to VA objection Ability_Medico 20220302_20220302.pdf Sample Rate Increase Letter - Medico Form RI-17-VA-BAO - Updated 12-21-17.pdf Sample Rate Increase Letter - Medico Form RI-17-VA-CBUL - Updated 12-21-17.pdf Sample Rate Increase Letter - Medico Form RI-17-VA-FAQ - Updated 7-23-20.pdf Statement of Variability - Medico Form RI-17-VA.pdf Sample Rate Increase Letter - Medico Form RI-17-VA - John Doe Version.pdf Statement of Variability - Medico Form RI-17-VA-FAQ.pdf</p>
<i>Previous Version</i>	
Satisfied - Item:	<i>Objection Response 03-02-2022</i>
Comments:	
Attachment(s):	<p><i>Response to VA objection Ability_Medico 20220302_20220302.pdf Sample Rate Increase Letter - Medico Form RI-17-VA - Updated 9-3-20.pdf Sample Rate Increase Letter - Medico Form RI-17-VA-BAO - Updated 12-21-17.pdf Sample Rate Increase Letter - Medico Form RI-17-VA-CBUL - Updated 12-21-17.pdf Sample Rate Increase Letter - Medico Form RI-17-VA-FAQ - Updated 7-23-20.pdf Statement of Variability - Medico Form RI-17-VA.pdf Statement of Variability - Medico Form RI-17-VA-FAQ.pdf</i></p>

SERFF Tracking #:

TRIP-133170782

State Tracking #:

TRIP-133170782

Company Tracking #:

2021 LTC RATE INCREASE - MEDICO

State: Virginia
 TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
 Product Name: LT692, LT694
 Project Name/Number: /

Filing Company: Medico Insurance Company

Supporting Document Schedule Item Changes

Satisfied - Item: Objection Response 03-02-2022

Comments:

Attachment(s):
 Response to VA objection Ability_Medico 20220302_20220302.pdf
 Sample Rate Increase Letter - Medico Form RI-17-VA-BAO - Updated 12-21-17.pdf
 Sample Rate Increase Letter - Medico Form RI-17-VA-CBUL - Updated 12-21-17.pdf
 Sample Rate Increase Letter - Medico Form RI-17-VA-FAQ - Updated 7-23-20.pdf
 Statement of Variability - Medico Form RI-17-VA.pdf
 Sample Rate Increase Letter - Medico Form RI-17-VA - John Doe Version.pdf
 Statement of Variability - Medico Form RI-17-VA-FAQ.pdf

Previous Version

Satisfied - Item: *Objection Response 03-02-2022*

Comments:

Attachment(s):
Response to VA objection Ability_Medico 20220302_20220302.pdf
Sample Rate Increase Letter - Medico Form RI-17-VA - Updated 9-3-20.pdf
Sample Rate Increase Letter - Medico Form RI-17-VA-BAO - Updated 12-21-17.pdf
Sample Rate Increase Letter - Medico Form RI-17-VA-CBUL - Updated 12-21-17.pdf
Sample Rate Increase Letter - Medico Form RI-17-VA-FAQ - Updated 7-23-20.pdf
Statement of Variability - Medico Form RI-17-VA.pdf
Statement of Variability - Medico Form RI-17-VA-FAQ.pdf

Satisfied - Item: Objection Response 03-31-2023

Comments:

Attachment(s): Response to VA objection Ability_Medico 20230328_20230331.pdf

Conclusion:

Sincerely,
Beverly Toomey

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Response Letter

Response Letter Status Submitted to State
 Response Letter Date 03/27/2023
 Submitted Date 03/27/2023

Dear Bobby Toone,

Introduction:

Response 1

Comments:

Please see our response on the Supporting Documentation Tab.

Related Objection 1

Applies To:

- VA 2021 Rates - MP-LT692, [MP-LT692, UR295, UR295C, UR592] (Rate)
- VA 2021 Rates - MP-LT694/ML-LT694, [MP-LT694, ML-LT694, UR268, UR273, UR-AB-287] (Rate)

Comments: Based on regulatory and non-regulatory considerations, we are recommending a 31.5% average increase for this block of policies.

If you accept this recommendation, please respond by revising the Rate/Rule Schedule, the Actuarial Memorandum, the LTC Rate Request Summary, and all exhibits to coincide with the revised request.

If you wish to discuss, please contact me at Bobby.Toone@scc.virginia.gov, and we can arrange a time to meet.

Conclusion:

We shal

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Supporting Document Schedule Item Changes	
Satisfied - Item:	Objection Response 03-27-2023
Comments:	
Attachment(s):	Response to VA objection Ability_Medico 20230321_20230327.pdf

SERFF Tracking #:

TRIP-133170782

State Tracking #:

TRIP-133170782

Company Tracking #:

2021 LTC RATE INCREASE - MEDICO

State:

Virginia

Filing Company:

Medico Insurance Company

TOI/Sub-TOI:

LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified

Product Name:

LT692, LT694

Project Name/Number:

/

Conclusion:

Sincerely,

Beverly Toomey

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Response Letter

Response Letter Status Submitted to State
 Response Letter Date 01/16/2023
 Submitted Date 01/16/2023

Dear Bobby Toone,

Introduction:

Response 1

Comments:

Please see our response on the Supporting Documentation Tab.

Related Objection 1

Applies To:

- L&H Actuarial Memorandum (Supporting Document)

Comments: Thank you for allowing us to speak with you today. We will continue to look at the MSA review of both blocks of business and present our findings to the Commissioner. In the meantime, as we discussed in the meeting, please provide a breakdown of how the increase will be implemented, based on benefit level and age.

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Supporting Document Schedule Item Changes

Satisfied - Item:	Objection Response 01-16-2023
Comments:	
Attachment(s):	Response to VA objection Ability_Medico 20230113_20230113.pdf Attachment A - Proposed 2021 Nationwide Rate Increase.pdf Attachment B - Catch-up Rate Increases by State.pdf Calculation of Average Increases - Virginia and Nationwide.xlsx

Conclusion:

Sincerely,
 Beverly Toomey

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Response Letter

Response Letter Status Submitted to State
Response Letter Date 01/04/2023
Submitted Date 01/04/2023

Dear Bobby Toone,

Introduction:

Response 1

Comments:

As requested, we have revised the Company Rate Information section on the Rate/Rule Schedule Tab to reflect Medico data only. We have submitted a Post-Submission update to reflect the change. Thanks.

Related Objection 1

Applies To:

- VA 2021 Rates - MP-LT692, [MP-LT692, UR295, UR295C, UR592] (Rate)
- VA 2021 Rates - MP-LT694/ML-LT694, [MP-LT694, ML-LT694, UR268, UR273, UR-AB-287] (Rate)

Comments: Due to an issue with our reporting system, we would appreciate it if, in this current filing and subsequent filings, you would please revise the Company Rate Information section of the Rate/Rule Schedule to include only the data pertinent to this company alone. All the data in the Actuarial Memorandum and any exhibits can remain blended. We just need this section to reflect Medico only.

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

No Supporting Documents changed.

Conclusion:

Sincerely,
Beverly Toomey

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Response Letter

Response Letter Status Submitted to State
Response Letter Date 12/20/2022
Submitted Date 12/20/2022

Dear Bobby Toone,

Introduction:

Response 1

Comments:

I apologize for the confusion. The total nationwide inforce premium paying policy count affected by this filing by company as of 12/31/2020 is as follows:

Ability insurance Company - 16,297

Medico Insurance Company - 663

Thank you.

Related Objection 1

Applies To:

- Experience Exhibits 2021 and Attachment (Supporting Document)

Comments: Thank you for the prompt response. We are looking for the total number of Medico policies nationwide, not just Virginia.

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

No Supporting Documents changed.

Conclusion:

Sincerely,
Dave Krydynski

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Response Letter

Response Letter Status Submitted to State
Response Letter Date 12/20/2022
Submitted Date 12/20/2022

Dear Bobby Toone,

Introduction:

Response 1

Comments:

This same information was requested in the 9/27/2022 objection. As is shown in the revised Long-Term Care Rate Request Summary Part 1 posted in response to that objection, there are 27 premium paying policyholders inforce in Virginia as of 12/31/2020 for Medico Insurance Company only.

Related Objection 1

Applies To:

- Experience Exhibits 2021 and Attachment (Supporting Document)

Comments: Please provide the nationwide number of inforce policies for Medico only.

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

No Supporting Documents changed.

Conclusion:

Sincerely,

Dave Krydyski

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Response Letter

Response Letter Status	Submitted to State
Response Letter Date	11/17/2022
Submitted Date	11/17/2022

Dear Bobby Toone,

Introduction:

Response 1

Comments:

Please see our response on the Supporting Documentation Tab.

Related Objection 1

Applies To:

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please provide an exhibit showing how the increase will be spread among policyholders.

Provide the average age of policyholders both at issue, and currently.

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Supporting Document Schedule Item Changes

Satisfied - Item:	Objection Response 11-17-2022
Comments:	
Attachment(s):	Response to VA objection Ability_Medico 20221116_20221117.pdf Attachment A-VA - Proposed 2021 Virginia Rate Increase.pdf

Conclusion:

Sincerely,
Beverly Toomey

State: Virginia Filing Company: Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Response Letter

Response Letter Status Submitted to State
Response Letter Date 10/05/2022
Submitted Date 10/05/2022

Dear Bobby Toone,

Introduction:

Response 1

Comments:

Please see the attached revised LTC Rate Request Summary.

Related Objection 1

Applies To:

- Long Term Care Insurance Rate Request Summary (Supporting Document)

Comments: Please attach to this form, in plain language a person with little to no insurance experience can understand, a narrative outlining the main drivers for the requested rate revision.

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

SERFF Tracking #:

TRIP-133170782

State Tracking #:

TRIP-133170782

Company Tracking #:

2021 LTC RATE INCREASE - MEDICO

State:

Virginia

Filing Company:

Medico Insurance Company

TOI/Sub-TOI:

LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified

Product Name:

LT692, LT694

Project Name/Number:

/

Supporting Document Schedule Item Changes

Satisfied - Item:	Long Term Care Insurance Rate Request Summary
Comments:	
Attachment(s):	LTC Rate Request Increase Summary Revised - Medico.pdf
<i>Previous Version</i>	
Satisfied - Item:	<i>Long Term Care Insurance Rate Request Summary</i>
Comments:	
Attachment(s):	<i>LTC Rate Request Increase Summary - Medico Only.pdf</i>
<i>Previous Version</i>	
Satisfied - Item:	<i>Long Term Care Insurance Rate Request Summary</i>
Comments:	
Attachment(s):	<i>LTC Rate Request Increase Summary - Medico.pdf</i>

Conclusion:

Sincerely,
Beverly Toomey

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Response Letter

Response Letter Status Submitted to State
 Response Letter Date 09/28/2022
 Submitted Date 09/28/2022

Dear Bobby Toone,

Introduction:

Response 1

Comments:

Please see our response on the Supporting Documentation Tab.

Related Objection 1

Applies To:

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please provide the average rate increase requested and number of Virginia policy holders impacted in the Long-Term Care Rate Request Summary Part 1 for Medico Insurance Company only.

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Supporting Document Schedule Item Changes

Satisfied - Item:	Long Term Care Insurance Rate Request Summary
Comments:	
Attachment(s):	LTC Rate Request Increase Summary - Medico Only.pdf
<i>Previous Version</i>	
Satisfied - Item:	Long Term Care Insurance Rate Request Summary
Comments:	
Attachment(s):	LTC Rate Request Increase Summary - Medico.pdf

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Supporting Document Schedule Item Changes	
Satisfied - Item:	Long Term Care Insurance Rate Request Summary
Comments:	
Attachment(s):	LTC Rate Request Increase Summary - Medico Only.pdf
<i>Previous Version</i>	
Satisfied - Item:	<i>Long Term Care Insurance Rate Request Summary</i>
Comments:	
Attachment(s):	<i>LTC Rate Request Increase Summary - Medico.pdf</i>
Satisfied - Item:	Objection Response 9-28-2022 - 9-27-2022 Objection 2
Comments:	
Attachment(s):	Response to VA objection Ability_Medico 20220927_20220928-2.pdf

Conclusion:

Sincerely,
Beverly Toomey

SERFF Tracking #:

TRIP-133170782

State Tracking #:

TRIP-133170782

Company Tracking #:

2021 LTC RATE INCREASE - MEDICO

State: Virginia
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Filing Company: Medico Insurance Company

Response Letter

Response Letter Status Submitted to State
 Response Letter Date 09/28/2022
 Submitted Date 09/28/2022

Dear Bobby Toone,

Introduction:

Response 1

Comments:

Objection Response 9-28-2022 - 9-27-2022 Objection 1

Related Objection 1

Comments: Please specify if the company has had an NAIC or Compact rate review on these policy forms in the last 12 months. If so, please send us a copy of the review or provide SERFF access.

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Supporting Document Schedule Item Changes	
Satisfied - Item:	Objection Response 9-28-2022 - 9-27-2022 Objection 1
Comments:	
Attachment(s):	Response to VA objection Ability_Medico 20220927_20220928-1.pdf Multi-State LTC Advisory Report - Ability - FINAL - 111921 - POTENTIALLY PUBLIC.pdf

Conclusion:

Sincerely,
Beverly Toomey

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Response Letter

Response Letter Status Submitted to State
 Response Letter Date 09/01/2022
 Submitted Date 09/01/2022

Dear Bobby Toone,

Introduction:

Response 1

Comments:

Please see our response on the Supporting Documentation Tab.

Related Objection 1

Applies To:

- Objection Response 04-27-2022 (Supporting Document)

Comments: 1. Please revise attachment G such that the prospective premium test is calculated based on the formula for Prospective PV approach outlined by the NAIC1 and limited to active, premium-paying policyholders nationwide for policy forms LT692 and LT694 only, and also for all policy forms. Please confirm whether the any catch-up provisions have been included for the prospective premium test such that the requested 15% catch up rate increase in Virginia.

2. Please provide cumulative approved (prior to the proposed rate increase and similar to attachment Q Historical rate level summary) and newly requested rate increase estimates nationwide and in Virginia, broken down for policyholders with non-lifetime and lifetime benefit period types. Please state the catch-up increase amounts in Virginia and nationwide if all newly requested rate increases were approved.

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Supporting Document Schedule Item Changes

Satisfied - Item:	Objection Response 9-01-2022
Comments:	
Attachment(s):	Response to VA objection Ability_Medico 20220816_20220901.pdf Attachment G-2022 - Projected Experience PPV Method Demonstration.xlsx Attachment Q-BP - Historical Rate Level Summary by BP.xlsx

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Response 2

Comments:

Please see our response on the Supporting Documentation Tab.

Related Objection 2

Applies To:

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please confirm that combined experience for Ability Insurance Company and Medico Insurance Company related to policy forms LT692 and LT694 will be utilized for future rate increase requests.

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Supporting Document Schedule Item Changes	
Satisfied - Item:	Objection Response 9-01-2022
Comments:	
Attachment(s):	Response to VA objection Ability_Medico 20220816_20220901.pdf Attachment G-2022 - Projected Experience PPV Method Demonstration.xlsx Attachment Q-BP - Historical Rate Level Summary by BP.xlsx

Conclusion:

Sincerely,
Beverly Toomey

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Response Letter

Response Letter Status	Submitted to State
Response Letter Date	07/29/2022
Submitted Date	07/29/2022

Dear Bobby Toone,

Introduction:

Response 1

Comments:

Please see our response on the Supporting Documentation Tab.

Related Objection 1

Applies To:

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please provide supporting documentation for the 60‐80 test based on nationwide experience both for all forms included in the rate filing nationwide and separately for only those policy forms subject to this rate filing in Virginia (e.g., LT692 and LT694). Please ensure to treat waiver of premium benefits as a reduction to premium rather than a claims expense in the experience projections. In addition, nationwide premiums should be restated to reflect the requested and approved rate levels in Virginia.

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

SERFF Tracking #:

TRIP-133170782

State Tracking #:

TRIP-133170782

Company Tracking #:

2021 LTC RATE INCREASE - MEDICO

State:

Virginia

Filing Company:

Medico Insurance Company

TOI/Sub-TOI:

LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified

Product Name:

LT692, LT694

Project Name/Number:

/

Supporting Document Schedule Item Changes

Satisfied - Item:	Objection Response 7-29-2022
Comments:	
Attachment(s):	<p>Response to VA objection Ability_Medico 20220701_20220729.pdf</p> <p>Attachment D-VA Rate Level - 692 694 - Nationwide Experience Thru 12-31-20.xlsx</p> <p>Attachment D-VA Rate Level - Nationwide Experience Thru 12-31-20.xlsx</p> <p>Attachment F-VA Rate Level - 692 694 - Nationwide Projected Experience starting 1-1-21.xlsx</p> <p>Attachment F-VA Rate Level - Nationwide Projected Experience starting 1-1-21.xlsx</p> <p>Attachment O - 692 694 - Nationwide Projected Experience starting 1-1-21 - Proposed Rate Level.xlsx</p> <p>Attachment O - Nationwide Projected Experience starting 1-1-21 - Proposed Rate Level.xlsx</p> <p>Attachment U - Calculation of 60-80 Test 692-694.xlsx</p> <p>Attachment U - Calculation of 60-80 Test All Forms.xlsx</p>

Response 2

Comments:

Please see our response on the Supporting Documentation Tab.

Related Objection 2

Applies To:

- Experience Exhibits 2021 and Attachment (Supporting Document)

State:	Virginia	Filing Company:	Medico Insurance Company
TOI/Sub-TOI:	LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified		
Product Name:	LT692, LT694		
Project Name/Number:	/		

Comments: 1. Regarding attachment D we would like to request the following:

a. Please revise the nationwide earned premium and loss ratios for historical experience to reflect the Virginia specific approved rate levels.

b. Please provide two sets of attachment D: revised for all forms included nationwide and a second version only for policy forms subject to this rate filing in Virginia (e.g., LT692 and LT694) on nationwide basis.

2. Regarding attachment H we would like to request the following:

a. Please revise the nationwide earned premium and loss ratios for historical experience to reflect the Virginia specific approved rate levels.

b. Please revise the nationwide earned premium and loss ratios for future periods to reflect the Virginia specific requested rate increase (74.2%).

c. Please provide two sets of attachment H: revised for all forms included nationwide and a second version only for policy forms subject to this rate filing in Virginia (e.g., LT692 and LT694) on nationwide basis.

3. Regarding attachment O we would like to request the following:

a. Please revise the calculation of the present value in row 78 where the formula utilizes the interest rate 4.5% in cell E12.

b. Please provide two sets of attachment O: revised for all forms included nationwide and a second version only for policy forms subject to this rate filing in Virginia (e.g., LT692 and LT694) on nationwide basis.

c. Please provide the lifetime loss ratio since inception where historical experience is restated to reflect the Virginia specific approved rate levels as calculated in revised attachment D, and future experience reflects proposed Virginia rate levels.

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

SERFF Tracking #:

TRIP-133170782

State Tracking #:

TRIP-133170782

Company Tracking #:

2021 LTC RATE INCREASE - MEDICO

State:

Virginia

Filing Company:

Medico Insurance Company

TOI/Sub-TOI:

LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified

Product Name:

LT692, LT694

Project Name/Number:

/

Supporting Document Schedule Item Changes

Satisfied - Item:	Objection Response 7-29-2022
Comments:	
Attachment(s):	<p>Response to VA objection Ability_Medico 20220701_20220729.pdf</p> <p>Attachment D-VA Rate Level - 692 694 - Nationwide Experience Thru 12-31-20.xlsx</p> <p>Attachment D-VA Rate Level - Nationwide Experience Thru 12-31-20.xlsx</p> <p>Attachment F-VA Rate Level - 692 694 - Nationwide Projected Experience starting 1-1-21.xlsx</p> <p>Attachment F-VA Rate Level - Nationwide Projected Experience starting 1-1-21.xlsx</p> <p>Attachment O - 692 694 - Nationwide Projected Experience starting 1-1-21 - Proposed Rate Level.xlsx</p> <p>Attachment O - Nationwide Projected Experience starting 1-1-21 - Proposed Rate Level.xlsx</p> <p>Attachment U - Calculation of 60-80 Test 692-694.xlsx</p> <p>Attachment U - Calculation of 60-80 Test All Forms.xlsx</p>

Conclusion:

Sincerely,

Dave Krydynski

SERFF Tracking #:

TRIP-133170782

State Tracking #:

TRIP-133170782

Company Tracking #:

2021 LTC RATE INCREASE - MEDICO

State: Virginia
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Filing Company: Medico Insurance Company

Response Letter

Response Letter Status	Submitted to State
Response Letter Date	06/15/2022
Submitted Date	06/16/2022

Dear Bobby Toone,

Introduction:

Response 1

Comments:

As requested, I have reattached the Excel files. I apologize for any inconvenience. Thank you.

Related Objection 1

Applies To:

- Objection Response 06-10-2022 (Supporting Document)

Comments: The Excel attachments in this response will not open when using Microsoft Edge, although the attachments in the previous response (4/27/2022) worked fine. Please re-attach so that we are able to use Microsoft Edge as Internet Explorer is no longer supported.

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Supporting Document Schedule Item Changes

Satisfied - Item:	Objection Response 06-10-2022
Comments:	
Attachment(s):	<p> Response to VA objection Ability_Medico 20220512_20220610.pdf Attachment D - 692 694 - Nationwide Experience Thru 12-31-20.xlsx Attachment E-VA - 692 694 - Virginia Experience by Issue Year Thru 12-31-20.xlsx Attachment G-VA - 692 694 - Projected Experience PPV Method Demonstration.xlsx Attachment H - 692 694 - Nationwide Experience and Projection by BP.xlsx Attachment H-VA - 692 694 - Virginia Experience and Projection by BP.xlsx Attachment J - 692 694 - Lapse Study 2017-2019 - Forms 692-694.xlsx Attachment J - 692 694 - Lapse Study 2020-2021 - Forms 692-694.xlsx Attachment D-VA - 692 694 - Virginia Experience Thru 12-31-20.xlsx Attachment E - 692 694 - Nationwide Experience by Issue Year Thru 12-31-20.xlsx Attachment G - 692 694 - Projected Experience PPV Method Demonstration.xlsx Attachment T-VA - 692 694 - Nationwide Experience and Projection by Payment Status.xlsx Attachment N - 692 694 - Nationwide Experience Thru 12-31-20 - Proposed Rate Level.xlsx Attachment N-VA - 692 694 - Nationwide Experience Thru 12-31-20 - Proposed Rate Level.xlsx Attachment R - 692 694 - Estimated Original Pricing Assumption Projection.xlsx Attachment R-VA - 692 694 - Estimated Original Pricing Assumption Projection.xlsx Attachment S - 692 694 - Projected Experience Blended If-Knew Make-up Approach.xlsx Attachment S-VA - 692 694 - Projected Experience Blended If-Knew Make-up Approach.xlsx Attachment T - 692 694 - Nationwide Experience and Projection by Payment Status.xlsx </p>
<i>Previous Version</i>	
Satisfied - Item:	<i>Objection Response 06-10-2022</i>
Comments:	
Attachment(s):	<p> <i>Response to VA objection Ability_Medico 20220512_20220610.pdf</i> <i>Attachment D - 692, 694 - Nationwide Experience Thru 12-31-20.xlsx</i> <i>Attachment J - 692, 694 - Lapse Study 2017-2019 - Forms 692-694.xlsx</i> <i>Attachment D-VA - 692, 694 - Virginia Experience Thru 12-31-20.xlsx</i> <i>Attachment E - 692, 694 - Nationwide Experience by Issue Year Thru 12-31-20.xlsx</i> <i>Attachment E-VA - 692, 694 - Virginia Experience by Issue Year Thru 12-31-20.xlsx</i> <i>Attachment H-VA - 692, 694 - Virginia Experience and Projection by BP.xlsx</i> <i>Attachment G - 692, 694 - Projected Experience PPV Method Demonstration.xlsx</i> <i>Attachment G-VA - 692, 694 - Projected Experience PPV Method Demonstration.xlsx</i> <i>Attachment H - 692, 694 - Nationwide Experience and Projection by BP.xlsx</i> <i>Attachment J - 692, 694 - Lapse Study 2020-2021 - Forms 692-694.xlsx</i> <i>Attachment N - 692, 694 - Nationwide Experience Thru 12-31-20 - Proposed Rate Level.xlsx</i> <i>Attachment N-VA - 692, 694 - Nationwide Experience Thru 12-31-20 - Proposed Rate Level.xlsx</i> <i>Attachment S-VA - 692, 694 - Projected Experience Blended If-Knew Make-up Approach.xlsx</i> <i>Attachment R - 692, 694 - Estimated Original Pricing Assumption Projection.xlsx</i> <i>Attachment R-VA - 692, 694 - Estimated Original Pricing Assumption Projection.xlsx</i> <i>Attachment S - 692, 694 - Projected Experience Blended If-Knew Make-up Approach.xlsx</i> <i>Attachment T-VA - 692, 694 - Nationwide Experience and Projection by Payment Status.xlsx</i> <i>Attachment T - 692, 694 - Nationwide Experience and Projection by Payment Status.xlsx</i> </p>

SERFF Tracking #:

TRIP-133170782

State Tracking #:

TRIP-133170782

Company Tracking #:

2021 LTC RATE INCREASE - MEDICO

State:

Virginia

Filing Company:

Medico Insurance Company

TOI/Sub-TOI:

LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified

Product Name:

LT692, LT694

Project Name/Number:

/

Conclusion:

Sincerely,

Beverly Toomey

SERFF Tracking #:

TRIP-133170782

State Tracking #:

TRIP-133170782

Company Tracking #:

2021 LTC RATE INCREASE - MEDICO

State: Virginia
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Filing Company: Medico Insurance Company

Response Letter

Response Letter Status	Submitted to State
Response Letter Date	06/10/2022
Submitted Date	06/10/2022

Dear Bobby Toone,

Introduction:

Response 1

Comments:

Please see our response on the Supporting Documentation Tab.

Related Objection 1

Applies To:

- L&H Actuarial Memorandum (Supporting Document)

Comments: Has any assumption that adverse selection will result due to the implementation of the rate increase been considered? Similarly, please state whether the experience projections reflect the impact of policyholders reducing benefit levels to reduce or eliminate the impact of the requested premium increase. If so, please justify the assumption reflected in the experience projections. Please include quantitative support where applicable.

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Supporting Document Schedule Item Changes

Satisfied - Item:	Objection Response 06-10-2022
Comments:	
Attachment(s):	Response to VA objection Ability_Medico 20220512_20220610.pdf Attachment D - 692, 694 - Nationwide Experience Thru 12-31-20.xlsx Attachment J - 692, 694 - Lapse Study 2017-2019 - Forms 692-694.xlsx Attachment D-VA - 692, 694 - Virginia Experience Thru 12-31-20.xlsx Attachment E - 692, 694 - Nationwide Experience by Issue Year Thru 12-31-20.xlsx Attachment E-VA - 692, 694 - Virginia Experience by Issue Year Thru 12-31-20.xlsx Attachment H-VA - 692, 694 - Virginia Experience and Projection by BP.xlsx Attachment G - 692, 694 - Projected Experience PPV Method Demonstration.xlsx Attachment G-VA - 692, 694 - Projected Experience PPV Method Demonstration.xlsx Attachment H - 692, 694 - Nationwide Experience and Projection by BP.xlsx Attachment J - 692, 694 - Lapse Study 2020-2021 - Forms 692-694.xlsx Attachment N - 692, 694 - Nationwide Experience Thru 12-31-20 - Proposed Rate Level.xlsx Attachment N-VA - 692, 694 - Nationwide Experience Thru 12-31-20 - Proposed Rate Level.xlsx Attachment S-VA - 692, 694 - Projected Experience Blended If-Knew Make-up Approach.xlsx Attachment R - 692, 694 - Estimated Original Pricing Assumption Projection.xlsx Attachment R-VA - 692, 694 - Estimated Original Pricing Assumption Projection.xlsx Attachment S - 692, 694 - Projected Experience Blended If-Knew Make-up Approach.xlsx Attachment T-VA - 692, 694 - Nationwide Experience and Projection by Payment Status.xlsx Attachment T - 692, 694 - Nationwide Experience and Projection by Payment Status.xlsx

Response 2

Comments:

Please see our response on the Supporting Documentation Tab.

Related Objection 2

Applies To:

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please justify the shock lapse assumption reflected in the actuarial memorandum. Please include quantitative support.

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

No Supporting Documents changed.

Response 3

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Comments:

Please see our response on the Supporting Documentation Tab.

Related Objection 3

Applies To:

- Experience Exhibits 2021 and Attachment (Supporting Document)

Comments: Regarding the lapse rates shown in Attachment J:

a. Please confirm that the data in Attachment J is based on nationwide experience for only the policy forms that are the subject of this filing in Virginia (e.g., LT692 and LT694).
If not,

please provide Attachment J with experience for only these policy forms.

b. Please explain if shock lapses associated with previously implemented rate increases have been removed from the historical experience.

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

No Supporting Documents changed.

Response 4**Comments:**

Please see our response on the Supporting Documentation Tab.

Related Objection 4

Applies To:

- L&H Actuarial Memorandum (Supporting Document)

Comments: An increase in deaths (due to COVID-19) and an increase in voluntary lapses (due to the current economic environment) would be expected to result in fewer insured lives, which would be expected to reduce claim liabilities going forward. Please provide any emerging experience pertaining to the actual number of deaths and voluntary lapses in 2020 and 2021 relative to the expected assumptions associated with this filing.

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

No Supporting Documents changed.

Response 5

Comments:

Please see our response on the Supporting Documentation Tab.

Related Objection 5

Applies To:

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please confirm that all present and accumulated values used to determine rate increases use the maximum valuation interest rate for contract reserves as specified in §38.2-1371 of the Code of Virginia.

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

No Supporting Documents changed.

Response 6

Comments:

Please see our response on the Supporting Documentation Tab.

Related Objection 6

Applies To:

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please provide quantitative support for lowering the morbidity improvement from 1.0% to 0.75%.

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

No Supporting Documents changed.

Response 7

Comments:

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Please see our response on the Supporting Documentation Tab.

Related Objection 7

Applies To:

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please explain what A/E factors are assumed for durations 37+ in the experience projections policy forms LT692 and LT694.

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

No Supporting Documents changed.

Response 8

Comments:

Please see our response on the Supporting Documentation Tab.

Related Objection 8

Applies To:

- Experience Exhibits 2021 and Attachment (Supporting Document)

- Objection Response 04-27-2022 (Supporting Document)

Comments: Please provide nationwide and Virginia specific experience projections as shown in attachments D, E, G, H, N, S, R and T but only for policy forms subject to this rate filing in Virginia (e.g. LT692 and LT694). Please ensure to treat waiver of premium benefits as a reduction to premium instead of a claims expense in the experience projections.

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

No Supporting Documents changed.

Response 9

Comments:

Please see our response on the Supporting Documentation Tab.

SERFF Tracking #:

TRIP-133170782

State Tracking #:

TRIP-133170782

Company Tracking #:

2021 LTC RATE INCREASE - MEDICO

State:

Virginia

Filing Company:

Medico Insurance Company

TOI/Sub-TOI:

LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified

Product Name:

LT692, LT694

Project Name/Number:

/

Related Objection 9

Applies To:

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please provide the nationwide policy reserves for policy forms subject to this rate filing in Virginia (e.g. LT692 and LT694), as of December 31, 2020, calculated at the interest rate used to discount and accumulate cash flows in the experience projections.

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

No Supporting Documents changed.

Conclusion:

Sincerely,

Dave Krydynski

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Response Letter

Response Letter Status Submitted to State
 Response Letter Date 04/27/2022
 Submitted Date 04/27/2022

Dear Bobby Toone,

Introduction:

Response 1

Comments:

Please see our response on the Supporting Documentation Tab.

Related Objection 1

Applies To:

- L&H Actuarial Memorandum (Supporting Document)

Comments: Without including any specific policyholder information, please provide an exhibit that shows a breakdown of how the increase will be applied.

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Supporting Document Schedule Item Changes

Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia - Updated 4-27-2022.pdf
<i>Previous Version</i>	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia.pdf

State: Virginia Filing Company: Medico Insurance Company
 TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
 Product Name: LT692, LT694
 Project Name/Number: /

Supporting Document Schedule Item Changes	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia - Updated 4-27-2022.pdf
<i>Previous Version</i>	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia.pdf

Satisfied - Item:	Objection Response 04-27-2022
Comments:	
Attachment(s):	Response to VA objection Ability_Medico 20220328_20220427.pdf Attachment A - Proposed 2021 Nationwide Rate Increase.xlsx Attachment B - Catch-up Rate Increases by State.xlsx Attachment C - Inforce Policies and Premium as of 12-31-2021.xlsx Attachment D - Nationwide Experience Thru 12-31-20.xlsx Attachment E - Nationwide Experience by Issue Year Thru 12-31-20.xlsx Attachment F - Nationwide Projected Experience starting 1-1-21.xlsx Attachment G - Projected Experience PPV Method Demonstration.xlsx Attachment H - Nationwide Experience and Projection by BP.xlsx Attachment I - Claim Cost Study and AE Factors.xlsx Attachment J - Lapse Study 2017-2019.xlsx Attachment K - Rate Comparison.xlsx Attachment L - Avg Prem Before and After Increase.xlsx Attachment M - Virginia Experience.xlsx Attachment N - Nationwide Experience Thru 12-31-20 - Proposed Rate Level.xlsx Attachment R - Estimated Original Pricing Assumption Projection.xlsx Attachment O - Nationwide Projected Experience starting 1-1-21 - Proposed Rate Level.xlsx Attachment P - Status of Filings by State 4-27-2022.xlsx Attachment Q - Historical Rate Level Summary.xlsx Attachment S - Projected Experience Blended If-Knew Make-up Approach.xlsx Attachment T - Nationwide Experience and Projection by Payment Status.xlsx

Response 2

Comments:

Please see our response on the Supporting Documentation Tab.

Related Objection 2

Applies To:

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

- L&H Actuarial Memorandum (Supporting Document)

Comments: 1) Please provide exhibits, in Excel with working formulas, showing the allowable increase using both the Prospective Present Value (Texas) Approach and the Blended If-Knew/Make-up (Minnesota) Approach.

2) Please provide Excel versions of all other exhibits, with working formulas.

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Supporting Document Schedule Item Changes	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia - Updated 4-27-2022.pdf
<i>Previous Version</i>	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia.pdf

State: Virginia Filing Company: Medico Insurance Company
 TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
 Product Name: LT692, LT694
 Project Name/Number: /

Supporting Document Schedule Item Changes	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia - Updated 4-27-2022.pdf
<i>Previous Version</i>	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia.pdf

Satisfied - Item:	Objection Response 04-27-2022
Comments:	
Attachment(s):	Response to VA objection Ability_Medico 20220328_20220427.pdf Attachment A - Proposed 2021 Nationwide Rate Increase.xlsx Attachment B - Catch-up Rate Increases by State.xlsx Attachment C - Inforce Policies and Premium as of 12-31-2021.xlsx Attachment D - Nationwide Experience Thru 12-31-20.xlsx Attachment E - Nationwide Experience by Issue Year Thru 12-31-20.xlsx Attachment F - Nationwide Projected Experience starting 1-1-21.xlsx Attachment G - Projected Experience PPV Method Demonstration.xlsx Attachment H - Nationwide Experience and Projection by BP.xlsx Attachment I - Claim Cost Study and AE Factors.xlsx Attachment J - Lapse Study 2017-2019.xlsx Attachment K - Rate Comparison.xlsx Attachment L - Avg Prem Before and After Increase.xlsx Attachment M - Virginia Experience.xlsx Attachment N - Nationwide Experience Thru 12-31-20 - Proposed Rate Level.xlsx Attachment R - Estimated Original Pricing Assumption Projection.xlsx Attachment O - Nationwide Projected Experience starting 1-1-21 - Proposed Rate Level.xlsx Attachment P - Status of Filings by State 4-27-2022.xlsx Attachment Q - Historical Rate Level Summary.xlsx Attachment S - Projected Experience Blended If-Knew Make-up Approach.xlsx Attachment T - Nationwide Experience and Projection by Payment Status.xlsx

Response 3

Comments:

Please see our response on the Supporting Documentation Tab.

Related Objection 3

Applies To:

SERFF Tracking #:

TRIP-133170782

State Tracking #:

TRIP-133170782

Company Tracking #:

2021 LTC RATE INCREASE - MEDICO

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please advise if the actuarial assumptions associated with the rate increase request are consistent with the assumptions utilized in the most recent asset adequacy testing. If not, please provide full details on any changes to the original assumptions and explain the reason for the change.

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Supporting Document Schedule Item Changes	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia - Updated 4-27-2022.pdf
<i>Previous Version</i>	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia.pdf

State: Virginia Filing Company: Medico Insurance Company
 TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
 Product Name: LT692, LT694
 Project Name/Number: /

Supporting Document Schedule Item Changes	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia - Updated 4-27-2022.pdf
<i>Previous Version</i>	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia.pdf

Satisfied - Item:	Objection Response 04-27-2022
Comments:	
Attachment(s):	Response to VA objection Ability_Medico 20220328_20220427.pdf Attachment A - Proposed 2021 Nationwide Rate Increase.xlsx Attachment B - Catch-up Rate Increases by State.xlsx Attachment C - Inforce Policies and Premium as of 12-31-2021.xlsx Attachment D - Nationwide Experience Thru 12-31-20.xlsx Attachment E - Nationwide Experience by Issue Year Thru 12-31-20.xlsx Attachment F - Nationwide Projected Experience starting 1-1-21.xlsx Attachment G - Projected Experience PPV Method Demonstration.xlsx Attachment H - Nationwide Experience and Projection by BP.xlsx Attachment I - Claim Cost Study and AE Factors.xlsx Attachment J - Lapse Study 2017-2019.xlsx Attachment K - Rate Comparison.xlsx Attachment L - Avg Prem Before and After Increase.xlsx Attachment M - Virginia Experience.xlsx Attachment N - Nationwide Experience Thru 12-31-20 - Proposed Rate Level.xlsx Attachment R - Estimated Original Pricing Assumption Projection.xlsx Attachment O - Nationwide Projected Experience starting 1-1-21 - Proposed Rate Level.xlsx Attachment P - Status of Filings by State 4-27-2022.xlsx Attachment Q - Historical Rate Level Summary.xlsx Attachment S - Projected Experience Blended If-Knew Make-up Approach.xlsx Attachment T - Nationwide Experience and Projection by Payment Status.xlsx

Response 4

Comments:

Please see our response on the Supporting Documentation Tab.

Related Objection 4

Applies To:

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

- L&H Actuarial Memorandum (Supporting Document)

Comments: Provide a separate calculation of the Lifetime Loss Ratio so that the historical premium component is restated to what it would be if the proposed premium rate had been charged since the forms introduction.

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Supporting Document Schedule Item Changes	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia - Updated 4-27-2022.pdf
<i>Previous Version</i>	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia.pdf

State: Virginia Filing Company: Medico Insurance Company
 TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
 Product Name: LT692, LT694
 Project Name/Number: /

Supporting Document Schedule Item Changes	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia - Updated 4-27-2022.pdf
<i>Previous Version</i>	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia.pdf

Satisfied - Item:	Objection Response 04-27-2022
Comments:	
Attachment(s):	Response to VA objection Ability_Medico 20220328_20220427.pdf Attachment A - Proposed 2021 Nationwide Rate Increase.xlsx Attachment B - Catch-up Rate Increases by State.xlsx Attachment C - Inforce Policies and Premium as of 12-31-2021.xlsx Attachment D - Nationwide Experience Thru 12-31-20.xlsx Attachment E - Nationwide Experience by Issue Year Thru 12-31-20.xlsx Attachment F - Nationwide Projected Experience starting 1-1-21.xlsx Attachment G - Projected Experience PPV Method Demonstration.xlsx Attachment H - Nationwide Experience and Projection by BP.xlsx Attachment I - Claim Cost Study and AE Factors.xlsx Attachment J - Lapse Study 2017-2019.xlsx Attachment K - Rate Comparison.xlsx Attachment L - Avg Prem Before and After Increase.xlsx Attachment M - Virginia Experience.xlsx Attachment N - Nationwide Experience Thru 12-31-20 - Proposed Rate Level.xlsx Attachment R - Estimated Original Pricing Assumption Projection.xlsx Attachment O - Nationwide Projected Experience starting 1-1-21 - Proposed Rate Level.xlsx Attachment P - Status of Filings by State 4-27-2022.xlsx Attachment Q - Historical Rate Level Summary.xlsx Attachment S - Projected Experience Blended If-Knew Make-up Approach.xlsx Attachment T - Nationwide Experience and Projection by Payment Status.xlsx

Response 5

Comments:

Please see our response on the Supporting Documentation Tab.

Related Objection 5

Applies To:

SERFF Tracking #:

TRIP-133170782

State Tracking #:

TRIP-133170782

Company Tracking #:

2021 LTC RATE INCREASE - MEDICO

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please provide a list as to which states the company has requested rate increases on this block of business and the status of all rate requests, both approved and pending. In addition, provide the nationwide cumulative average of all approved rate increases as of the most recent date.

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Supporting Document Schedule Item Changes	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia - Updated 4-27-2022.pdf
<i>Previous Version</i>	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia.pdf

State: Virginia Filing Company: Medico Insurance Company
 TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
 Product Name: LT692, LT694
 Project Name/Number: /

Supporting Document Schedule Item Changes	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia - Updated 4-27-2022.pdf
<i>Previous Version</i>	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia.pdf

Satisfied - Item:	Objection Response 04-27-2022
Comments:	
Attachment(s):	Response to VA objection Ability_Medico 20220328_20220427.pdf Attachment A - Proposed 2021 Nationwide Rate Increase.xlsx Attachment B - Catch-up Rate Increases by State.xlsx Attachment C - Inforce Policies and Premium as of 12-31-2021.xlsx Attachment D - Nationwide Experience Thru 12-31-20.xlsx Attachment E - Nationwide Experience by Issue Year Thru 12-31-20.xlsx Attachment F - Nationwide Projected Experience starting 1-1-21.xlsx Attachment G - Projected Experience PPV Method Demonstration.xlsx Attachment H - Nationwide Experience and Projection by BP.xlsx Attachment I - Claim Cost Study and AE Factors.xlsx Attachment J - Lapse Study 2017-2019.xlsx Attachment K - Rate Comparison.xlsx Attachment L - Avg Prem Before and After Increase.xlsx Attachment M - Virginia Experience.xlsx Attachment N - Nationwide Experience Thru 12-31-20 - Proposed Rate Level.xlsx Attachment R - Estimated Original Pricing Assumption Projection.xlsx Attachment O - Nationwide Projected Experience starting 1-1-21 - Proposed Rate Level.xlsx Attachment P - Status of Filings by State 4-27-2022.xlsx Attachment Q - Historical Rate Level Summary.xlsx Attachment S - Projected Experience Blended If-Knew Make-up Approach.xlsx Attachment T - Nationwide Experience and Projection by Payment Status.xlsx

Response 6

Comments:

Please see our response on the Supporting Documentation Tab.

Related Objection 6

Applies To:

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

- L&H Actuarial Memorandum (Supporting Document)
 Comments: 1) Please state the lifetime loss ratio anticipated in the original filing.

2) Please provide a loss ratio projection (both historical and projected) which reflects all the original pricing assumptions for interest, mortality, morbidity, persistency and premium scale, but uses the actual distribution of policies issued rather than the originally assumed mix of business.

Changed Items:

No Form Schedule items changed.
 No Rate/Rule Schedule items changed.

Supporting Document Schedule Item Changes	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia - Updated 4-27-2022.pdf
<i>Previous Version</i>	
Satisfied - Item:	<i>L&H Actuarial Memorandum</i>
Comments:	
Attachment(s):	<i>Rate Increase 2022 Memo - Virginia.pdf</i>

State: Virginia Filing Company: Medico Insurance Company
 TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
 Product Name: LT692, LT694
 Project Name/Number: /

Supporting Document Schedule Item Changes	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia - Updated 4-27-2022.pdf
<i>Previous Version</i>	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia.pdf

Satisfied - Item:	Objection Response 04-27-2022
Comments:	
Attachment(s):	Response to VA objection Ability_Medico 20220328_20220427.pdf Attachment A - Proposed 2021 Nationwide Rate Increase.xlsx Attachment B - Catch-up Rate Increases by State.xlsx Attachment C - Inforce Policies and Premium as of 12-31-2021.xlsx Attachment D - Nationwide Experience Thru 12-31-20.xlsx Attachment E - Nationwide Experience by Issue Year Thru 12-31-20.xlsx Attachment F - Nationwide Projected Experience starting 1-1-21.xlsx Attachment G - Projected Experience PPV Method Demonstration.xlsx Attachment H - Nationwide Experience and Projection by BP.xlsx Attachment I - Claim Cost Study and AE Factors.xlsx Attachment J - Lapse Study 2017-2019.xlsx Attachment K - Rate Comparison.xlsx Attachment L - Avg Prem Before and After Increase.xlsx Attachment M - Virginia Experience.xlsx Attachment N - Nationwide Experience Thru 12-31-20 - Proposed Rate Level.xlsx Attachment R - Estimated Original Pricing Assumption Projection.xlsx Attachment O - Nationwide Projected Experience starting 1-1-21 - Proposed Rate Level.xlsx Attachment P - Status of Filings by State 4-27-2022.xlsx Attachment Q - Historical Rate Level Summary.xlsx Attachment S - Projected Experience Blended If-Knew Make-up Approach.xlsx Attachment T - Nationwide Experience and Projection by Payment Status.xlsx

Response 7

Comments:

Please see our response on the Supporting Documentation Tab.

Related Objection 7

Applies To:

SERFF Tracking #:

TRIP-133170782

State Tracking #:

TRIP-133170782

Company Tracking #:

2021 LTC RATE INCREASE - MEDICO

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

- L&H Actuarial Memorandum (Supporting Document)

Comments: Were any margins for moderately adverse conditions included in the most recent approved rate filing. Provide an explanation if no margin for moderately adverse conditions were included.

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Supporting Document Schedule Item Changes	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia - Updated 4-27-2022.pdf
<i>Previous Version</i>	
Satisfied - Item:	<i>L&H Actuarial Memorandum</i>
Comments:	
Attachment(s):	<i>Rate Increase 2022 Memo - Virginia.pdf</i>

State: Virginia Filing Company: Medico Insurance Company
 TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
 Product Name: LT692, LT694
 Project Name/Number: /

Supporting Document Schedule Item Changes	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia - Updated 4-27-2022.pdf
<i>Previous Version</i>	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia.pdf

Satisfied - Item:	Objection Response 04-27-2022
Comments:	
Attachment(s):	Response to VA objection Ability_Medico 20220328_20220427.pdf Attachment A - Proposed 2021 Nationwide Rate Increase.xlsx Attachment B - Catch-up Rate Increases by State.xlsx Attachment C - Inforce Policies and Premium as of 12-31-2021.xlsx Attachment D - Nationwide Experience Thru 12-31-20.xlsx Attachment E - Nationwide Experience by Issue Year Thru 12-31-20.xlsx Attachment F - Nationwide Projected Experience starting 1-1-21.xlsx Attachment G - Projected Experience PPV Method Demonstration.xlsx Attachment H - Nationwide Experience and Projection by BP.xlsx Attachment I - Claim Cost Study and AE Factors.xlsx Attachment J - Lapse Study 2017-2019.xlsx Attachment K - Rate Comparison.xlsx Attachment L - Avg Prem Before and After Increase.xlsx Attachment M - Virginia Experience.xlsx Attachment N - Nationwide Experience Thru 12-31-20 - Proposed Rate Level.xlsx Attachment R - Estimated Original Pricing Assumption Projection.xlsx Attachment O - Nationwide Projected Experience starting 1-1-21 - Proposed Rate Level.xlsx Attachment P - Status of Filings by State 4-27-2022.xlsx Attachment Q - Historical Rate Level Summary.xlsx Attachment S - Projected Experience Blended If-Knew Make-up Approach.xlsx Attachment T - Nationwide Experience and Projection by Payment Status.xlsx

Response 8

Comments:

Please see our response on the Supporting Documentation Tab.

Related Objection 8

Applies To:

SERFF Tracking #:

TRIP-133170782

State Tracking #:

TRIP-133170782

Company Tracking #:

2021 LTC RATE INCREASE - MEDICO

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please advise if the experience exhibits include information for paid-up policies. If not, please provide updated exhibits.

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Supporting Document Schedule Item Changes	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia - Updated 4-27-2022.pdf
<i>Previous Version</i>	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia.pdf

SERFF Tracking #:

TRIP-133170782

State Tracking #:

TRIP-133170782

Company Tracking #:

2021 LTC RATE INCREASE - MEDICO

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Supporting Document Schedule Item Changes

Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia - Updated 4-27-2022.pdf
<i>Previous Version</i>	
Satisfied - Item:	<i>L&H Actuarial Memorandum</i>
Comments:	
Attachment(s):	<i>Rate Increase 2022 Memo - Virginia.pdf</i>

Satisfied - Item:	Objection Response 04-27-2022
Comments:	
Attachment(s):	Response to VA objection Ability_Medico 20220328_20220427.pdf Attachment A - Proposed 2021 Nationwide Rate Increase.xlsx Attachment B - Catch-up Rate Increases by State.xlsx Attachment C - Inforce Policies and Premium as of 12-31-2021.xlsx Attachment D - Nationwide Experience Thru 12-31-20.xlsx Attachment E - Nationwide Experience by Issue Year Thru 12-31-20.xlsx Attachment F - Nationwide Projected Experience starting 1-1-21.xlsx Attachment G - Projected Experience PPV Method Demonstration.xlsx Attachment H - Nationwide Experience and Projection by BP.xlsx Attachment I - Claim Cost Study and AE Factors.xlsx Attachment J - Lapse Study 2017-2019.xlsx Attachment K - Rate Comparison.xlsx Attachment L - Avg Prem Before and After Increase.xlsx Attachment M - Virginia Experience.xlsx Attachment N - Nationwide Experience Thru 12-31-20 - Proposed Rate Level.xlsx Attachment R - Estimated Original Pricing Assumption Projection.xlsx Attachment O - Nationwide Projected Experience starting 1-1-21 - Proposed Rate Level.xlsx Attachment P - Status of Filings by State 4-27-2022.xlsx Attachment Q - Historical Rate Level Summary.xlsx Attachment S - Projected Experience Blended If-Knew Make-up Approach.xlsx Attachment T - Nationwide Experience and Projection by Payment Status.xlsx

Conclusion:

Sincerely,
Beverly Toomey

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Response Letter

Response Letter Status Submitted to State
 Response Letter Date 03/02/2022
 Submitted Date 03/02/2022

Dear Bobby Toone,

Introduction:

Response 1

Comments:

Please see our response on the Supporting Documentation Tab.

Related Objection 1

Comments: Virginia Regulation 14VAC5-200-75 D requires that an insurer shall provide notice of an upcoming rate increase to all policyholders/certificateholder's at least 75 days prior to the implementation of the increase.

1. Please submit a letter in compliance with the above regulation, along with any accompanying forms to the Forms Schedule for review;
2. If a letter has previously been approved, submit those documents to Supporting Documentation along with the SERFF tracking number showing when these documents were submitted and approved.

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Supporting Document Schedule Item Changes	
Satisfied - Item:	Objection Response 03-02-2022
Comments:	
Attachment(s):	Response to VA objection Ability_Medico 20220302_20220302.pdf Sample Rate Increase Letter - Medico Form RI-17-VA - Updated 9-3-20.pdf Sample Rate Increase Letter - Medico Form RI-17-VA-BAO - Updated 12-21-17.pdf Sample Rate Increase Letter - Medico Form RI-17-VA-CBUL - Updated 12-21-17.pdf Sample Rate Increase Letter - Medico Form RI-17-VA-FAQ - Updated 7-23-20.pdf Statement of Variability - Medico Form RI-17-VA.pdf Statement of Variability - Medico Form RI-17-VA-FAQ.pdf

SERFF Tracking #:

TRIP-133170782

State Tracking #:

TRIP-133170782

Company Tracking #:

2021 LTC RATE INCREASE - MEDICO

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Response 2

Comments:

Please see our response on the Supporting Documentation Tab.

Related Objection 2

Applies To:

- L&H Actuarial Memorandum (Supporting Document)

Comments: The Actuarial memorandum states these policies were sold between 1991 and 2004. Please state how many policies were sold on or after October 1, 2003. Any policies sold after this date are considered post-stability policies and fall under regulation 14VAC5-200-153.

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Supporting Document Schedule Item Changes	
Satisfied - Item:	Objection Response 03-02-2022
Comments:	
Attachment(s):	Response to VA objection Ability_Medico 20220302_20220302.pdf Sample Rate Increase Letter - Medico Form RI-17-VA - Updated 9-3-20.pdf Sample Rate Increase Letter - Medico Form RI-17-VA-BAO - Updated 12-21-17.pdf Sample Rate Increase Letter - Medico Form RI-17-VA-CBUL - Updated 12-21-17.pdf Sample Rate Increase Letter - Medico Form RI-17-VA-FAQ - Updated 7-23-20.pdf Statement of Variability - Medico Form RI-17-VA.pdf Statement of Variability - Medico Form RI-17-VA-FAQ.pdf

Conclusion:

Sincerely,
Beverly Toomey

State: Virginia

Filing Company: Medico Insurance Company

TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified

Product Name: LT692, LT694

Project Name/Number: /

Note To Reviewer

Created By:

Beverly Toomey on 06/15/2023 05:09 PM

Last Edited By:

Bobby Toone

Submitted On:

06/16/2023 08:25 AM

Subject:

Post Submission Update

Comments:

There is a Post Submission currently pending on this filing so I was unable to update the information on the Rate/Rule Schedule Tab. Please disallow the Post Submission update so that I can submit the revised information. Thank you.

State: Virginia

Filing Company: Medico Insurance Company

TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified

Product Name: LT692, LT694

Project Name/Number: /

Reviewer Note

Created By:

Bobby Toone on 10/19/2022 08:14 AM

Last Edited By:

Bobby Toone

Submitted On:

06/20/2023 10:24 AM

Subject:

Actuary Opinion & Final Report

Comments:

Rec'd final report from OW - 10/14/2022

Recommends approval

Mr. Booby Toone
Senior Insurance Market Examiner
Life and Health Rates Division
State Corporation Commission, Bureau of Insurance
Richmond, VA 23218

October 14, 2022

Medico Insurance Company
State Tracking Number: TRIP-133170782

Dear Mr. Toone:

At your request, we have reviewed the above captioned long-term care rate filing submitted by Medico Insurance Company (the Company or Medico). The purpose of this letter is to provide you with our analysis and opinion with respect to the rate increase requested by the Company. This letter is not intended for any other purposes.

OPINION

Based on the information provided, we believe this filing satisfies the loss ratio requirements of 14VAC5-200-150.

OTHER REGULATORY CONSIDERATIONS

In addition to evaluating this filing for compliance with 14VAC5-200-150, we compared the requested rate increase to the maximum rate increase under various approaches, as requested by the Bureau. The maximum average rate increase allowed under each approach is summarized in the table below:

Proposed Increase Under 14VAC5-200-150	80.2%	
Other Rate Increase Tests	Experience based on policy forms 692 & 694 only	Experience based on all forms
Present Value of Future Loss	110.8%	138.9%
Prospective Present Value (Without Catch-Up Request)	46.4%	56.4%
If-Knew/Makeup	31.5%	31.1%
State Equity	N/A	47.3%

BACKGROUND

The Company is requesting an average rate increase of 52.4% nationwide and an 80.2% increase in Virginia, including a 15% catch-up increase for a closed block of individual long-term care policies (i.e., LT692, LT694, and rider forms UR268C and UR287) providing comprehensive long-term care benefits to insureds. The requested rate increase would generally be larger for policies at younger issue ages and

for policies with a lifetime benefit period, ranging from 43.8% to 118.5% in Virginia. These policies were originally issued between 1991 and 2004 in Virginia with no policies sold on or after 10/1/2003. As of 12/31/2021, there were 27 active policies that would be impacted by the proposed rate increase.

According to the Actuarial Memorandum, a series of rate increases have been previously approved in Virginia which are summarized below.

Date	Policy Form 692 Medico/Ability	Policy Form 694 Medico/Ability
5/7/2002	20% / NA	20% / 0%
9/2/2004	20% / NA	20% / 20%
7/10/2006	20% / NA	20% / 0%
4/21/2011	31.8%	31.8%
9/30/2014	40.5% – 81.6%	40.5% - 81.6%
9/11/2020	0% - 50%	0% - 50%

Per the actuarial memorandum, rate increases for policies originally issued by Medico Insurance Company (Medico) are shown on the left side and rate increases for policies originally issued by Ability Insurance Company are shown on the right. The “NA” is shown for forms in which there are no in-force policies for that form and company in your state.

The 2010 rate increase ranged from 10.0% to 40.0% depending on the issue age. The overall average rate increase was 31.8%. The 2014 rate increase was comprised of three annual increases of 12% on non-lifetime benefit period plans and three annual increases of 22% on lifetime benefit period plans. The increase averaged 70.4% on Medico policies in Virginia and 70.6% on Ability policies in Virginia. The 2020 rate increase ranged from 0% up to a maximum of 50% depending on issue age and inflation protection option. The overall average rate increase was 24.0%. The cumulative average approved rate increase prior to this filing is 370% in Virginia and 308.2% nationwide combined for Medico and Ability. In states where less than the full requested average increases, the Company plans to request “catch-up” increase amounts in addition to the 52.4% average nationwide request as outlined within this memorandum.

METHODOLOGY

We reviewed the filing materials for compliance with all relevant regulations, verified the calculations in the exhibits provided by the Company, and assessed the reasonability of the assumptions underlying this rate increase request.

The experience of Virginia policyholders was not credible. The Company provided nationwide experience of policy forms 692 and 694 only and also nationwide experience for related policy forms to support the requested rate increase.

Assumptions

Morbidity Assumptions

Morbidity costs were projected based on claim costs from the 2009 Milliman Long Term Care guidelines. The average adjustment for actual experience includes a 1.36 factor applied to the 2021 projected claims costs for all in-force policies, along with a morbidity improvement assumption of 0.75% per year beginning in 2020 to account for advancements in healthcare which has been reduced from 1.00% morbidity improvement from the previously approved rate filing.

The Company provided actual-to-expected claims comparisons by policy duration. Based on those comparisons, the morbidity assumptions do not appear to be unreasonable.

Mortality Assumptions

In projecting the in-force policies into the future, the 1994 GAM mortality table was utilized along with annual voluntary termination rates varying by benefit period of 0.9% for policies with a non-lifetime benefit period and 0.3% for policies with a lifetime benefit period. Mortality improvement of 0.5% per year starting in 2017 for 20 years was assumed. This is consistent with the previously approved rate filing.

Voluntary Lapse Assumptions

Updated voluntary lapse rates of 0.9% for non-lifetime members and 0.3% for lifetime members were based on an experience study from 2017 to 2019 excluding policies subject to rate increases. Additional shock lapse assumptions are projected for the first four years after the announcement of the overall rate increase. The shock lapse rate is expected to range from 0.3% and 0.6% between 2022 and 2025.

The Company provided actual-to-expected inforce comparisons by attained age. Based on those comparisons, the voluntary lapse rate assumptions do not appear to be unreasonable.

Loss Ratio Testing

Compliance with VA Statute

We have reviewed the filing for compliance with 14VAC5-200-150.

According to 14VAC5-200-150, the Company must demonstrate the sum of the accumulated value of past incurred claims without active life reserves plus the present value of future projected incurred claims without active life reserves is at least the sum of the following for policies issued prior to October 1, 2003:

1. The accumulated value of the initial earned premium times sixty percent (60%), or the lifetime loss ratio used in the original pricing, whichever is greater;
2. Eighty percent (80%) of the accumulated value of prior premium rate schedule increases on an earned basis;

3. The present value of future projected initial earned premiums times sixty percent (60%), or the lifetime loss ratio used in the original pricing, whichever is greater; and
4. Eighty percent (80%) of the present value of future projected premiums not in specified above in subsection 3 on an earned basis.

The original pricing lifetime loss ratio of 63.4% was used in place of 60% when performing the calculations outlined above. We performed the calculations based on nationwide experience for policy forms 692 and 694 subject to the rate increases in Virginia only and based on experience for all policy forms combined for Medico and Ability companies. The Company was not able to provide the calculation details where the waiver of premium was removed from incurred claims, however based on Company's estimate the impact would be less than one percent on lifetime loss ratio and the results of the 60/80 test would not be impacted. Based on the information provided by the Company, 14VAC5-200-150 is satisfied for policies issued prior to October 1, 2003 in Virginia that are subject to this rate filing review.

Loss Ratio Projections

Forms	Original L/R	Future L/R without Increase*	Lifetime L/R without Increase	Future L/R with Increase*	Lifetime L/R with Increase	From Inception
All Forms	63.4%	114.9%	92.8%	74.2%	87.0%	18.5%
692 & 694 Only	63.4%	108.1%	87.9%	70.5%	83.1%	17.0%

*After deducting active life reserves

We performed the calculations above based on nationwide experience for policy forms 692 and 694 subject to the rate increases in Virginia only and based on experience for all policy forms combined for Medico and Ability companies. The original lifetime loss ratio adjusted to reflect the actual mix of business sold is 63.4%. For the experience of policy forms 692 and 694 subject to this rate filing, the Company projects the lifetime loss ratio to be 87.9% and 83.1%, without and with the proposed rate increase, respectively. Including all forms, the Company projects the lifetime loss ratio to be 92.8% and 87.0%, without and with the proposed rate increase, respectively. For policy forms 692 and 694, the future loss ratio when considering active life reserves, discounted at the average maximum statutory valuation rate, would be 108.1% and 70.5%, without and with the proposed increase, respectively. For all policy forms, the future loss ratio when considering active life reserves, discounted at the average maximum statutory valuation rate, would be 114.9% and 74.2%, without and with the proposed increase, respectively.

When assuming the proposed rates would have been implemented since inception, the lifetime loss ratio would be 17.0% for policy forms 692 and 694 or 18.5% for all policy forms. Please note that all loss ratio projections were not adjusted to reflect the waiver of premium being removed from incurred claims as noted previously. However, all nationwide projections for the loss ratio projections have been restated to Virginia premium levels, include the requested 80.2% rate increase in Virginia including a 15% catch-up increase, along shock lapse assumption and phase in implementation of the rate increase starting in 2021 through 2030.

Present Value of Future Loss Test

Forms	Original	Current	Proposed	Allowed Rate Increase
All Forms	-\$103.8M	-\$546.8M	-\$319.4M	138.9%
692 & 694 Only	-\$41.9M	-\$184.4M	-\$90.6M	110.8%

We performed the calculations based on nationwide experience for policy forms 692 and 694 subject to the rate increases in Virginia only and based on experience for all policy forms combined for Medico and Ability companies. The Company provided sufficient detail for us to determine that the maximum allowable rate increase based on the present value of future loss test is 138.9% when considering all policy forms in the projections or 110.8% only for policy forms 692 and 694 subject to this rate filing in Virginia. In coming to this amount, we used information from Attachments F and R provided with the Company's Actuarial Memorandum and the responses to the second round of objections. The evaluation of future losses using the current assumptions without the proposed rate increase ("Current") and future losses using the current assumptions with the proposed rate increase ("Proposed") was performed assuming the average maximum statutory interest rate of 4.5%. The evaluation of future losses using the original pricing assumptions was performed assuming the original pricing interest rate of 4.5%. The requested rate increase of 80.2% is below the allowable rate increase under both version of the future loss ratio tests.

Prospective Present Value Test (Texas Approach)

We performed the calculations based on nationwide experience for policy forms 692 and 694 subject to the rate increases in Virginia only and based on experience for all policy forms combined for Medico and Ability companies. Based on information provided by the Company, the maximum allowable rate increase under the prospective present value approach is 46.4% when considering experience for policy forms 692 and 694 and only for active premium paying policyholders. The maximum allowable rate increase under the prospective present value approach is 56.4% when considering experience for all policy forms and only for active premium paying policyholders. In both versions of the test, the anticipated catch-up increases were not included. Based on the results of the prospective premium test when considering only policy forms 692 and 694 subject to this rate filing increase and excluding the 15% catch up increase, the requested rate increase of 56.7% in Virginia would have to be reduced to 46.4%.

If-Knew/Makeup Blend Test (Minnesota Approach)

Based on the information provided by the Company, we estimate that the allowable increase based on the if-knew/makeup blend test is 31.5% utilizing the experience for policy forms 692 and 694 and 31.1% utilizing experience for all policy forms combined for Medico and Ability companies.

State Rate Equity Test

Benefit Type	VA Current Cumulative Increase	VA Proposed Cumulative Increase	NW Current Cumulative Increase	NW Proposed Cumulative Increase	Allowed Rate Increase
Total	370.2%	738.9%	308.2%	592.5%	47.3%

As noted previously, the cumulative average rate increase approved in Virginia is 370.2%. If the proposed rate increase is approved, the cumulative average rate increase in Virginia would be 738.9% on a combined basis for Medico and Ability companies. Nationwide, cumulative average rate increases of 308.2% have been approved, and if all pending rate increases are approved, the nationwide cumulative average rate increase would be 592.5%. In order to ensure the cumulative average rate increase approved in Virginia does not exceed the nationwide average rate increase, assuming all pending rate increases were approved, the proposed rate increase would need to be reduced from 80.2% to 47.3%. Please note that the Company stated that the average nationwide rate increases appear to be lower than the nationwide average only due to differences in the mix of business distribution in Virginia compared to nationwide. The Company reported that the outstanding catch-up amount requested in Virginia of 15% is higher than the average catch-up amount requested nationwide of 11%.

RELIANCE

In arriving at our opinion, we used and relied on information provided by the Company without independent investigation or verification. If this information is inaccurate, incomplete, or out of date, our findings and conclusions may need to be revised. While we have relied on the data provided by the Company without independent investigation or verification, we have reviewed the data for consistency and reasonableness. Where we found the data inconsistent or unreasonable, we have requested clarification.

We have utilized generally accepted actuarial methodology in reaching this opinion. I am a member of the American Academy of Actuaries and meet all of its requirements to render this opinion.

If you have any questions regarding this filing, please feel free to contact me. I can be reached at 414 223 7960.

Sincerely,



Peter Kaczmarek, FSA, MAAA
Senior Manager

Copy: Bob Grissom, Bureau of Insurance
Tammy Tomczyk, Oliver Wyman Actuarial Consulting, Inc.

State: Virginia

Filing Company: Medico Insurance Company

TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified

Product Name: LT692, LT694

Project Name/Number: /

Reviewer Note

Created By:

Bobby Toone on 10/05/2022 09:30 AM

Last Edited By:

Bobby Toone

Submitted On:

06/20/2023 10:22 AM

Subject:

RRS

Comments:

RRS1

RRS2

**Long Term Care Insurance Rate Request Summary
Part 1 – To Be Completed By Company**

Company Name and NAIC Number:

SERFF Tracking Number:

Revised Rates

Average Annual Premium Per Member:

Average Requested Percentage Rate Change Per Member:

Range of Requested Rate Changes:

Number of Virginia Policyholders Affected:

Form Number	Product Name	Issue Dates	Prior Rate Increases – Date and Percentage Approved	Outlook for Future Rate Increases
LT692	Long Term Care Policy	1991-2004	5/7/02 20% / n/a 9/2/04 20% / n/a 7/10/06 20% / n/a 4/21/11 31.8% 9/30/14 40.5%-81.6% 9/11/20 0-50%	
LT694	Long Term Care Policy	1991-2004	5/7/02 20% / 0% 9/2/04 20% / 20% 7/10/06 20% / 0% 4/21/11 31.8% 9/30/14 40.5%-81.6% 9/11/20 0-50%	

Attach a narrative to summarize the key information used to develop the rates including the main drivers for the revised rates.

This document is prepared by the carrier to help explain the requested rate change and is only a summary of the company’s request. It is not intended to describe or include all factors or information considered in the review process. For more detailed information, please refer to the complete filing at <https://www.scc.virginia.gov/boi/SERFFInquiry/default.aspx>.

Premium rates on your policy are being raised as a result of current and future long-term care claims covered by the policy being higher than previously anticipated. Higher than anticipated claims are caused by a combination of higher incidence (more claims) and duration (claims lasting longer) than previously expected. Policies terminations have also been lower than expected which increases expected future claims under the policies. Premium rates must be adjusted to ensure current and future claims are adequately funded.

Part 2 - Long Term Care Insurance Rate Request Summary

Completed by the Bureau of Insurance (Bureau) of the Virginia State Corporation Commission

Company Name and NAIC Number: Medico Insurance Company– NAIC # 31119

SERFF Tracking Number: TRIP-133170782

Disposition: Approved

Approval Date: 6/20/2023

Current Average Annual Premium Per Member: \$3,374

Rate Changes:

Average Percentage Rate Change Per Member: 52.4%

Minimum Requested Percentage Rate Change Per Member: 23.1%

Maximum Requested Percentage Rate Change Per Member: 83.2%

Number of Virginia Policy Holders Affected: 27

Summary of the Bureau's review of the rate request:

The Company requested a 80.20% rate increase on this block of individual long-term care insurance policy forms. However, after discussion with the Bureau, the increase was reduced to 52.40%.

The Bureau and its consulting actuary reviewed the documentation and determined that this rate increase complies with the regulatory and actuarial requirements for a rate increase as set forth in 14VAC5-200-150 of the Virginia Administrative Code. The review indicated that the anticipated lifetime loss ratio after the increase will be 92.6% which exceeds the minimum required loss ratio of 60%.

While the Company has advised that they are likely to file for additional rate increases in the future, these will first need to be filed for review and approval with the Bureau.

The primary reasons for the rate increase are that policyholders are living longer and keeping their policies in force longer, which has resulted in more claims being filed than the Company anticipated when the policy was originally priced. The Company determined that a premium increase is necessary to reflect that future claims are expected to be significantly higher on these policies than originally expected or priced and to ensure that sufficient funds are available to pay claims.

The Company is offering all policyholders options to reduce the premium increase by reducing their coverage. These reductions could be in the form of lower daily benefits, a shorter benefit period, a longer elimination period, the termination of riders or any combination of these reductions, or a paid-up policy. Specific options are included in the letter sent to all

policyholders notifying them of the rate increase and can be discussed with the Company by calling its customer service department.

The filing can be reviewed on the Bureau's webpage under the Rate/Policy Form Search at: <https://scc.virginia.gov/boi/SERFFInquiry/LtcFilings.aspx>

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Post Submission Update Request Processed On 01/04/2023

Status: Allowed
Created By: Beverly Toomey
Processed By: Bobby Toone
Comments:

General Information:

Field Name	Requested Change	Prior Value
Overall Rate Impact	80.2	78.4

Company Rate Information:

Company Name: Medico Insurance Company

Field Name	Requested Change	Prior Value
Overall % Indicated Change	80.200%	78.400%
Overall % Rate Impact	80.200%	78.400%
Written Premium Change for this Program	\$92204	\$306868
Number of Policy Holders Affected for this Program	27	116
Written Premium for this Program	\$114971	\$391434
Minimum %Change (where required)	43.800%	32.300%

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Post Submission Update Request Processed On 06/16/2023

Status: Disallowed
Created By: Beverly Toomey
Processed By: Bobby Toone
Comments:

General Information:

Field Name	Requested Change	Prior Value
Overall Rate Impact	53.9	80.2

Company Rate Information:

Company Name:Medico Insurance Company

Field Name	Requested Change	Prior Value
Overall % Indicated Change	53.900%	80.200%
Overall % Rate Impact	53.900%	80.200%
Written Premium Change for this Program	\$61987	\$92204
Maximum %Change (where required)	85.600%	118.500%
Minimum %Change (where required)	23.800%	43.800%

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Post Submission Update Request Processed On 06/16/2023

Status: Allowed
Created By: Beverly Toomey
Processed By: Bobby Toone
Comments:

General Information:

Field Name	Requested Change	Prior Value
Overall Rate Impact	52.4	80.2

Company Rate Information:

Company Name:Medico Insurance Company

Field Name	Requested Change	Prior Value
Overall % Indicated Change	52.400%	80.200%
Overall % Rate Impact	52.400%	80.200%
Written Premium Change for this Program	\$60238	\$92204
Maximum %Change (where required)	83.200%	118.500%
Minimum %Change (where required)	23.100%	43.800%

SERFF Tracking #:

TRIP-133170782

State Tracking #:

TRIP-133170782

Company Tracking #:

2021 LTC RATE INCREASE - MEDICO

State: Virginia
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Filing Company: Medico Insurance Company

Rate Information

Rate data applies to filing.

Filing Method: SERFF
Rate Change Type: Increase
Overall Percentage of Last Rate Revision: 27.000%
Effective Date of Last Rate Revision: 12/12/2020
Filing Method of Last Filing: SERFF
SERFF Tracking Number of Last Filing: TRIP-131145218

Company Rate Information

Company Name:	Overall % Indicated Change:	Overall % Rate Impact:	Written Premium Change for this Program:	Number of Policy Holders Affected for this Program:	Written Premium for this Program:	Maximum % Change (where req'd):	Minimum % Change (where req'd):
Medico Insurance Company	52.400%	52.400%	\$60,238	27	\$114,971	83.200%	23.100%

SERFF Tracking #:

TRIP-133170782

State Tracking #:

TRIP-133170782

Company Tracking #:

2021 LTC RATE INCREASE - MEDICO

State: Virginia
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Filing Company: Medico Insurance Company

Rate/Rule Schedule

Item No.	Schedule Item Status	Document Name	Affected Form Numbers (Separated with commas)	Rate Action	Rate Action Information	Attachments
1		VA 2021 Rates - MP-LT692	MP-LT692, UR295, UR295C, UR592	Revised	Previous State Filing Number: TRIP-131145218 Percent Rate Change Request: 52.4	Rate Sheets 2021 - 692 - Medico - step 1.pdf, Rate Sheets 2021 - 692 - Medico - step 2.pdf, Rate Sheets 2021 - 692 - Medico - step 3.pdf,
2		VA 2021 Rates - MP-LT694/ML-LT694	MP-LT694, ML-LT694, UR268, UR273, UR-AB-287	Revised	Previous State Filing Number: TRIP-131145218 Percent Rate Change Request: 52.4	Rate Sheets 2021 - 694 - Medico - step 1.pdf, Rate Sheets 2021 - 694 - Medico - step 2.pdf, Rate Sheets 2021 - 694 - Medico - step 3.pdf,

Medico Insurance Company (formerly Mutual Protective Ins. Co.)
UR592

HOME HEALTH CARE RIDER

Base Policy Form 692

Premium per \$10 Units Purchased

Rate Schedule for the State of VA

All Issue Years

Table with 20 columns: Issue Age, BP EP, 1 Year 0 Days, 1 Year 20 Days, 1 Year 90 Days, 2 Years 0 Days, 2 Years 20 Days, 2 Years 90 Days, 3 Years 0 Days, 3 Years 20 Days, 3 Years 90 Days, 5 Years 0 Days, 5 Years 20 Days, 5 Years 90 Days, 10 Years 0 Days, 10 Years 20 Days, 10 Years 90 Days, Lifetime 0 Days, Lifetime 20 Days, Lifetime 90 Days. Rows 18-84.

Multiply by 0.85 if both spouses are issued coverage simultaneously.

MODAL FACTORS

- Semi-Annual = 0.52
Quarterly = 0.27
Quarterly (Bank Draft) = 0.25
Monthly (Bank Draft) = 1/12th

CLASS FACTORS

- Super Preferred = 0.8125
Preferred = 1.00
Standard = 1.25

AREA FACTORS: Area 1=0.75, Area 2=1.00, Area 3=1.25

RETURN OF PREMIUM RIDER

Base Policy Form 694

Rider Rates per \$1 of Annual Premiums

Rate Schedule for the State of VA

Issue Age	Factor
18 - 29	1.495
30 - 39	1.495
40 - 49	1.495
50 - 59	1.495
60 - 64	1.495
65	1.242
66	1.242
67	1.242
68	1.242
69	1.242
70	1.242
71	1.242
72	1.242
73	1.242
74	1.242
75	0.805
76	0.805
77	0.805
78	0.805
79	0.805
80	0.805
81	0.805
82	0.805
83	0.805
84	0.805
85	0.805
86	0.805
87	0.805
88	0.805
89	0.805

RATE DESCRIPTION

Annual Premium Rates Per Individual

As a factor of policy and other rider premium

The original premium rate per unit at time of issue for this benefit was calculated using the above factor and rounded to the nearest dollar. All subsequent approved rate changes were applied to that original rounded premium rate per unit. Thus, the actual premium rate for this rider may vary slightly from the premium rate that would be calculated using the above factors.

RETURN OF PREMIUM RIDER

Base Policy Form 694

Rider Rates per \$1 of Annual Premiums

Rate Schedule for the State of VA

Issue Age	Factor
18 - 29	1.495
30 - 39	1.495
40 - 49	1.495
50 - 59	1.495
60 - 64	1.495
65	1.242
66	1.242
67	1.242
68	1.242
69	1.242
70	1.242
71	1.242
72	1.242
73	1.242
74	1.242
75	0.805
76	0.805
77	0.805
78	0.805
79	0.805
80	0.805
81	0.805
82	0.805
83	0.805
84	0.805
85	0.805
86	0.805
87	0.805
88	0.805
89	0.805

RATE DESCRIPTION

Annual Premium Rates Per Individual

As a factor of policy and other rider premium

The original premium rate per unit at time of issue for this benefit was calculated using the above factor and rounded to the nearest dollar. All subsequent approved rate changes were applied to that original rounded premium rate per unit. Thus, the actual premium rate for this rider may vary slightly from the premium rate that would be calculated using the above factors.

RETURN OF PREMIUM RIDER

Base Policy Form 694

Rider Rates per \$1 of Annual Premiums

Rate Schedule for the State of VA

Issue Age	Factor
18 - 29	1.495
30 - 39	1.495
40 - 49	1.495
50 - 59	1.495
60 - 64	1.495
65	1.242
66	1.242
67	1.242
68	1.242
69	1.242
70	1.242
71	1.242
72	1.242
73	1.242
74	1.242
75	0.805
76	0.805
77	0.805
78	0.805
79	0.805
80	0.805
81	0.805
82	0.805
83	0.805
84	0.805
85	0.805
86	0.805
87	0.805
88	0.805
89	0.805

RATE DESCRIPTION

Annual Premium Rates Per Individual

As a factor of policy and other rider premium

The original premium rate per unit at time of issue for this benefit was calculated using the above factor and rounded to the nearest dollar. All subsequent approved rate changes were applied to that original rounded premium rate per unit. Thus, the actual premium rate for this rider may vary slightly from the premium rate that would be calculated using the above factors.

SERFF Tracking #:

TRIP-133170782

State Tracking #:

TRIP-133170782

Company Tracking #:

2021 LTC RATE INCREASE - MEDICO

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Supporting Document Schedules

Bypassed - Item:	Certification of Compliance/Readability
Bypass Reason:	Not applicable this is not a form filing; it is a rate increase filing.
Attachment(s):	
Item Status:	Received & Acknowledged
Status Date:	06/21/2023

Satisfied - Item:	Product Checklist
Comments:	
Attachment(s):	Long-Term-Care-Rate-Revision-Checklist - Medico.pdf
Item Status:	Received & Acknowledged
Status Date:	06/21/2023

Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Rate Increase 2022 Memo - Virginia - Updated 6-14-2023.pdf
Item Status:	Received & Acknowledged
Status Date:	06/21/2023

Satisfied - Item:	Long Term Care Insurance Rate Request Summary
Comments:	
Attachment(s):	LTC Rate Request Increase Summary Revised - Medico.pdf
Item Status:	Received & Acknowledged
Status Date:	06/21/2023

Satisfied - Item:	Experience Exhibits 2021 and Attachment
Comments:	
Attachment(s):	Nationwide Exhibits 2021.pdf VA Experience.pdf Attachment L - Avg Prem Before and After Increase.pdf
Item Status:	Received & Acknowledged
Status Date:	06/21/2023

Satisfied - Item:	Third Party Authorization Letter
Comments:	
Attachment(s):	Medico Authorization Letter December 2022.pdf

State: Virginia Filing Company: Medico Insurance Company
 TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
 Product Name: LT692, LT694
 Project Name/Number: /

Item Status:	Received & Acknowledged
Status Date:	06/21/2023

Satisfied - Item: Objection Response 03-02-2022

Comments:

Attachment(s):
 Response to VA objection Ability_Medico 20220302_20220302.pdf
 Sample Rate Increase Letter - Medico Form RI-17-VA-BAO - Updated 12-21-17.pdf
 Sample Rate Increase Letter - Medico Form RI-17-VA-CBUL - Updated 12-21-17.pdf
 Sample Rate Increase Letter - Medico Form RI-17-VA-FAQ - Updated 7-23-20.pdf
 Statement of Variability - Medico Form RI-17-VA.pdf
 Sample Rate Increase Letter - Medico Form RI-17-VA - John Doe Version.pdf
 Statement of Variability - Medico Form RI-17-VA-FAQ.pdf

Item Status: Received & Acknowledged

Status Date: 06/21/2023

Satisfied - Item: Objection Response 04-27-2022

Comments:

Attachment(s):
 Response to VA objection Ability_Medico 20220328_20220427.pdf
 Attachment A - Proposed 2021 Nationwide Rate Increase.xlsx
 Attachment B - Catch-up Rate Increases by State.xlsx
 Attachment C - Inforce Policies and Premium as of 12-31-2021.xlsx
 Attachment D - Nationwide Experience Thru 12-31-20.xlsx
 Attachment E - Nationwide Experience by Issue Year Thru 12-31-20.xlsx
 Attachment F - Nationwide Projected Experience starting 1-1-21.xlsx
 Attachment G - Projected Experience PPV Method Demonstration.xlsx
 Attachment H - Nationwide Experience and Projection by BP.xlsx
 Attachment I - Claim Cost Study and AE Factors.xlsx
 Attachment J - Lapse Study 2017-2019.xlsx
 Attachment K - Rate Comparison.xlsx
 Attachment L - Avg Prem Before and After Increase.xlsx
 Attachment M - Virginia Experience.xlsx
 Attachment N - Nationwide Experience Thru 12-31-20 - Proposed Rate Level.xlsx
 Attachment R - Estimated Original Pricing Assumption Projection.xlsx
 Attachment O - Nationwide Projected Experience starting 1-1-21 - Proposed Rate Level.xlsx
 Attachment P - Status of Filings by State 4-27-2022.xlsx
 Attachment Q - Historical Rate Level Summary.xlsx
 Attachment S - Projected Experience Blended If-Knew Make-up Approach.xlsx
 Attachment T - Nationwide Experience and Projection by Payment Status.xlsx

Item Status: Received & Acknowledged

Status Date: 06/21/2023

Satisfied - Item: Objection Response 06-10-2022

Comments:

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Attachment(s):	Response to VA objection Ability_Medico 20220512_20220610.pdf Attachment D - 692 694 - Nationwide Experience Thru 12-31-20.xlsx Attachment E-VA - 692 694 - Virginia Experience by Issue Year Thru 12-31-20.xlsx Attachment G-VA - 692 694 - Projected Experience PPV Method Demonstration.xlsx Attachment H - 692 694 - Nationwide Experience and Projection by BP.xlsx Attachment H-VA - 692 694 - Virginia Experience and Projection by BP.xlsx Attachment J - 692 694 - Lapse Study 2017-2019 - Forms 692-694.xlsx Attachment J - 692 694 - Lapse Study 2020-2021 - Forms 692-694.xlsx Attachment D-VA - 692 694 - Virginia Experience Thru 12-31-20.xlsx Attachment E - 692 694 - Nationwide Experience by Issue Year Thru 12-31-20.xlsx Attachment G - 692 694 - Projected Experience PPV Method Demonstration.xlsx Attachment T-VA - 692 694 - Nationwide Experience and Projection by Payment Status.xlsx Attachment N - 692 694 - Nationwide Experience Thru 12-31-20 - Proposed Rate Level.xlsx Attachment N-VA - 692 694 - Nationwide Experience Thru 12-31-20 - Proposed Rate Level.xlsx Attachment R - 692 694 - Estimated Original Pricing Assumption Projection.xlsx Attachment R-VA - 692 694 - Estimated Original Pricing Assumption Projection.xlsx Attachment S - 692 694 - Projected Experience Blended If-Knew Make-up Approach.xlsx Attachment S-VA - 692 694 - Projected Experience Blended If-Knew Make-up Approach.xlsx Attachment T - 692 694 - Nationwide Experience and Projection by Payment Status.xlsx
Item Status:	Received & Acknowledged
Status Date:	06/21/2023
Satisfied - Item:	Objection Response 7-29-2022
Comments:	
Attachment(s):	Response to VA objection Ability_Medico 20220701_20220729.pdf Attachment D-VA Rate Level - 692 694 - Nationwide Experience Thru 12-31-20.xlsx Attachment D-VA Rate Level - Nationwide Experience Thru 12-31-20.xlsx Attachment F-VA Rate Level - 692 694 - Nationwide Projected Experience starting 1-1-21.xlsx Attachment F-VA Rate Level - Nationwide Projected Experience starting 1-1-21.xlsx Attachment O - 692 694 - Nationwide Projected Experience starting 1-1-21 - Proposed Rate Level.xlsx Attachment O - Nationwide Projected Experience starting 1-1-21 - Proposed Rate Level.xlsx Attachment U - Calculation of 60-80 Test 692-694.xlsx Attachment U - Calculation of 60-80 Test All Forms.xlsx
Item Status:	Received & Acknowledged
Status Date:	06/21/2023
Satisfied - Item:	Objection Response 9-01-2022
Comments:	
Attachment(s):	Response to VA objection Ability_Medico 20220816_20220901.pdf Attachment G-2022 - Projected Experience PPV Method Demonstration.xlsx Attachment Q-BP - Historical Rate Level Summary by BP.xlsx
Item Status:	Received & Acknowledged
Status Date:	06/21/2023

SERFF Tracking #:

TRIP-133170782

State Tracking #:

TRIP-133170782

Company Tracking #:

2021 LTC RATE INCREASE - MEDICO

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Satisfied - Item:	Objection Response 9-28-2022 - 9-27-2022 Objection 1
Comments:	
Attachment(s):	Response to VA objection Ability_Medico 20220927_20220928-1.pdf Multi-State LTC Advisory Report - Ability - FINAL - 111921 - POTENTIALLY PUBLIC.pdf
Item Status:	Received & Acknowledged
Status Date:	06/21/2023
Satisfied - Item:	Objection Response 9-28-2022 - 9-27-2022 Objection 2
Comments:	
Attachment(s):	Response to VA objection Ability_Medico 20220927_20220928-2.pdf
Item Status:	Received & Acknowledged
Status Date:	06/21/2023
Satisfied - Item:	Objection Response 11-17-2022
Comments:	
Attachment(s):	Response to VA objection Ability_Medico 20221116_20221117.pdf Attachment A-VA - Proposed 2021 Virginia Rate Increase.pdf
Item Status:	Received & Acknowledged
Status Date:	06/21/2023
Satisfied - Item:	Objection Response 01-16-2023
Comments:	
Attachment(s):	Response to VA objection Ability_Medico 20230113_20230113.pdf Attachment A - Proposed 2021 Nationwide Rate Increase.pdf Attachment B - Catch-up Rate Increases by State.pdf Calculation of Average Increases - Virginia and Nationwide.xlsx
Item Status:	Received & Acknowledged
Status Date:	06/21/2023
Satisfied - Item:	Objection Response 03-27-2023
Comments:	
Attachment(s):	Response to VA objection Ability_Medico 20230321_20230327.pdf
Item Status:	Received & Acknowledged
Status Date:	06/21/2023
Satisfied - Item:	Objection Response 03-31-2023
Comments:	
Attachment(s):	Response to VA objection Ability_Medico 20230328_20230331.pdf

SERFF Tracking #:

TRIP-133170782

State Tracking #:

TRIP-133170782

Company Tracking #:

2021 LTC RATE INCREASE - MEDICO

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Item Status:	Received & Acknowledged
Status Date:	06/21/2023
Satisfied - Item:	Objection Response 06-09-2023
Comments:	
Attachment(s):	Response to VA objection Ability_Medico 20230530_20230609.pdf Attachment A-VA.pdf Attachment A-VA.xlsx
Item Status:	Received & Acknowledged
Status Date:	06/21/2023
Satisfied - Item:	Objection Response 06-15-2023
Comments:	
Attachment(s):	Response to VA objection Ability_Medico 20230614_20230615.pdf Attachment A-VA.pdf Attachment A-VA.xlsx Sample Rate Increase Letter - Medico Form RI-17-VA - Updated 6-14-23 - John Doe Version.pdf Statement of Variability - Medico Form RI-17-VA - Updated 6-14-2023.pdf
Item Status:	Received & Acknowledged
Status Date:	06/21/2023
Satisfied - Item:	Objection Response 06-19-2023
Comments:	
Attachment(s):	Response to VA objection Ability_Medico 20230616_20230619.pdf Sample Rate Increase Letter - Medico Form RI-17-VA-BAO - Updated 6-14-23 - John Doe Version.pdf Sample Rate Increase Letter - Medico Form RI-17-VA-CBUL - Updated 6-14-23 - John Doe Version.pdf Sample Rate Increase Letter - Medico Form RI-17-VA-FAQ - Updated 6-14-2023 - John Doe Version.pdf
Item Status:	Received & Acknowledged
Status Date:	06/21/2023
Satisfied - Item:	Objection Response 06-20-2023
Comments:	

SERFF Tracking #:

TRIP-133170782

State Tracking #:

TRIP-133170782

Company Tracking #:

2021 LTC RATE INCREASE - MEDICO

State:

Virginia

Filing Company:

Medico Insurance Company

TOI/Sub-TOI:

LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified

Product Name:

LT692, LT694

Project Name/Number:

/

Attachment(s):	Response to VA objection Ability_Medico 20230620_20230620.pdf Attachment A-VA revised.pdf Attachment A-VA revised.xlsx Attachment F-VA revised - Nationwide Projected Experience starting 1-1-21.pdf Attachment F-VA revised - Nationwide Projected Experience starting 1-1-21.xlsx Attachment F-VA revised VA Rate Level - Nationwide Projected Experience starting 1-1-21.pdf Attachment F-VA revised VA Rate Level - Nationwide Projected Experience starting 1-1-21.xlsx Attachment H-VA revised - Nationwide Experience and Projection by BP.pdf Attachment H-VA revised - Nationwide Experience and Projection by BP.xlsx Attachment L-VA revised - Avg Prem Before and After Increase.pdf Attachment L-VA revised - Avg Prem Before and After Increase.xlsx
Item Status:	Received & Acknowledged
Status Date:	06/21/2023

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Attachment Attachment A - Proposed 2021 Nationwide Rate Increase.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment B - Catch-up Rate Increases by State.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment C - Inforce Policies and Premium as of 12-31-2021.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment D - Nationwide Experience Thru 12-31-20.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment E - Nationwide Experience by Issue Year Thru 12-31-20.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment F - Nationwide Projected Experience starting 1-1-21.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment G - Projected Experience PPV Method Demonstration.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment H - Nationwide Experience and Projection by BP.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment I - Claim Cost Study and AE Factors.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment J - Lapse Study 2017-2019.xlsx is not a PDF document and cannot be reproduced here.

State:	Virginia	Filing Company:	Medico Insurance Company
TOI/Sub-TOI:	LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified		
Product Name:	LT692, LT694		
Project Name/Number:	/		

Attachment Attachment K - Rate Comparison.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment L - Avg Prem Before and After Increase.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment M - Virginia Experience.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment N - Nationwide Experience Thru 12-31-20 - Proposed Rate Level.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment R - Estimated Original Pricing Assumption Projection.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment O - Nationwide Projected Experience starting 1-1-21 - Proposed Rate Level.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment P - Status of Filings by State 4-27-2022.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment Q - Historical Rate Level Summary.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment S - Projected Experience Blended If-Knew Make-up Approach.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment T - Nationwide Experience and Projection by Payment Status.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment D - 692 694 - Nationwide Experience Thru 12-31-20.xlsx is not a PDF document and cannot be reproduced here.

State: Virginia **Filing Company:** Medico Insurance Company
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Attachment Attachment E-VA - 692 694 - Virginia Experience by Issue Year Thru 12-31-20.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment G-VA - 692 694 - Projected Experience PPV Method Demonstration.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment H - 692 694 - Nationwide Experience and Projection by BP.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment H-VA - 692 694 - Virginia Experience and Projection by BP.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment J - 692 694 - Lapse Study 2017-2019 - Forms 692-694.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment J - 692 694 - Lapse Study 2020-2021 - Forms 692-694.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment D-VA - 692 694 - Virginia Experience Thru 12-31-20.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment E - 692 694 - Nationwide Experience by Issue Year Thru 12-31-20.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment G - 692 694 - Projected Experience PPV Method Demonstration.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment T-VA - 692 694 - Nationwide Experience and Projection by Payment Status.xlsx is not a PDF document and cannot be reproduced here.

State: Virginia
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Filing Company: Medico Insurance Company

Attachment Attachment N - 692 694 - Nationwide Experience Thru 12-31-20 - Proposed Rate Level.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment N-VA - 692 694 - Nationwide Experience Thru 12-31-20 - Proposed Rate Level.xlsx is not a PDF document and cannot be reproduced here.

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Attachment Attachment R-VA - 692 694 - Estimated Original Pricing Assumption Projection.xlsx is not a PDF document and cannot be reproduced here.

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Attachment Attachment T - 692 694 - Nationwide Experience and Projection by Payment Status.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment D-VA Rate Level - 692 694 - Nationwide Experience Thru 12-31-20.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment D-VA Rate Level - Nationwide Experience Thru 12-31-20.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment F-VA Rate Level - 692 694 - Nationwide Projected Experience starting 1-1-21.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment F-VA Rate Level - Nationwide Projected Experience starting 1-1-21.xlsx is not a PDF document and cannot be reproduced here.

State: Virginia
TOI/Sub-TOI: LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified
Product Name: LT692, LT694
Project Name/Number: /

Filing Company: Medico Insurance Company

Attachment Attachment O - 692 694 - Nationwide Projected Experience starting 1-1-21 - Proposed Rate Level.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment O - Nationwide Projected Experience starting 1-1-21 - Proposed Rate Level.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment U - Calculation of 60-80 Test 692-694.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment U - Calculation of 60-80 Test All Forms.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment G-2022 - Projected Experience PPV Method Demonstration.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment Q-BP - Historical Rate Level Summary by BP.xlsx is not a PDF document and cannot be reproduced here.

Attachment Calculation of Average Increases - Virginia and Nationwide.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment A-VA.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment A-VA.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment A-VA revised.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment F-VA revised - Nationwide Projected Experience starting 1-1-21.xlsx is not a PDF document and cannot be reproduced here.

Attachment Attachment F-VA revised VA Rate Level - Nationwide Projected Experience starting 1-1-21.xlsx is not a PDF document and cannot be reproduced here.

SERFF Tracking #:

TRIP-133170782

State Tracking #:

TRIP-133170782

Company Tracking #:

2021 LTC RATE INCREASE - MEDICO

State:

Virginia

Filing Company:

Medico Insurance Company

TOI/Sub-TOI:

LTC05I Individual Long Term Care - Nursing Home and Home Health Care/LTC05I.001 Qualified

Product Name:

LT692, LT694

Project Name/Number:

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Attachment Attachment L-VA revised - Avg Prem Before and After Increase.xlsx is not a PDF document and cannot be reproduced here.

Review Requirements Checklist
 FOR REVISION TO LONG-TERM CARE INSURANCE (LTCI) RATES

NOTE: This document is intended to assist carriers in preparing LTCI rate increase filings for review and approval by the Bureau of Insurance. It provides guidance based on current Virginia laws and regulations. It should be noted, however, that this checklist should not be used exclusive of other important resources, including, but not limited to, any and all other applicable state insurance laws and associated rules and regulations. Note that some regulatory references in the Comments column are approximate. It is the responsibility of the carriers to verify that their products comply with all relevant statutory and regulatory requirements.

REVIEW REQUIREMENTS	REFERENCES	COMMENTS	FILER'S NOTES
Source of Filing	14 VAC 5-101-40	Filings shall be submitted in SERFF. Third-party filing authorization must be included.	Submitted via SERFF. Third-party authorization letter is included.
	14VAC5-101-50 C 1	Filing description must include the type of insurance form, including a description of the form and the market for which the form is intended; and intentions to concentrate on a specialized market should be noted.	Actuarial Memorandum Section 3.
	14VAC5-101-50 C 2	Filing description must include the form number of each form that is being filed.	Actuarial Memorandum Section 3.
General Information Filing Description	14VAC5-101-50 C 3	Filing description must state whether submitted form is new, or if replacing, revising, or modifying a previously approved form, the exact changes that are intended.	Actuarial Memorandum Section 2
	14VAC5-101-50 C 4	Filing description must identify any change in benefits and indicate whether the change affects premium rates for the form.	Not Applicable; no change in benefits.
	14VAC5-101-50 C 5	Filing description must state if approval of a form submitted has been withdrawn by another regulatory body and the reasons for such a withdrawal.	Not Applicable

Review Requirements Checklist
FOR REVISION TO LONG-TERM CARE INSURANCE (LTCI) RATES

REVIEW REQUIREMENTS	REFERENCES	COMMENTS	FILER'S NOTES
	14VAC5-101-50 F	Any form filed that is to be used with a previously approved form, including an application, shall identify the form number, approval date, and SERFF or state tracking number in the new filing.	Not Applicable; this is a rate increase filing.
	14VAC5-101-50 G	Any amendment, endorsement, or rider that intends to revise a previously approved form shall be accompanied by the previously approved form filed as supporting documentation.	Not Applicable
Form Number	14VAC5-101-60 1	Form Number must appear in the lower left-hand corner of the first page of the form. It shall consist of numbers, letters, or a combination of both. The form number shall distinguish the form from all other forms used by the company.	Not Applicable
Company Name and Address	14VAC5-101-60 2	Full and proper name (including "Inc.") must appear prominently on first page or cover sheet of all forms. Home office address must be included on first page of any policy, application, or enrollment form.	Not Applicable
Marketing Name or Logo	14VAC5-101-60 3	A marketing name or logo also may be used on the form, provided that the marketing name or logo does not mislead as to the identity of the company.	Not Applicable
	14VAC5-101-60 4	The cover page of a policy also shall include the address of an office that will administer the policy if different from the home office, a company telephone number, and company website address.	Not Applicable
Final Form	14VAC5-101-60 5	Form must be submitted in "final form" and in "John Doe fashion" to indicate its intended use.	Not Applicable
Electronic Version	14VAC5-101-60 6	Each form that is to be used in an electronic version shall be filed in a format that matches the electronic version exactly.	Not Applicable
Readability	14VAC5-101-70 A	Each form submitted for review or approval shall be written in simplified language, logically and clearly arranged, and printed in a legible format.	Not Applicable

Review Requirements Checklist
FOR REVISION TO LONG-TERM CARE INSURANCE (LTCI) RATES

REVIEW REQUIREMENTS	REFERENCES	COMMENTS	FILER'S NOTES
	14VAC5-101-70 C	Defined words and terms shall be placed in a separate definition section that is clearly identified, unless only used in one section.	Not Applicable
Type Size	14VAC5-101-70 E	Any form submitted for review or approval shall be printed in at least 10-point type size.	Not Applicable
	14VAC5-101-70 F	Any policy shall achieve a minimum Flesch reading ease score of 50 or an equivalent score using another comparable test, unless otherwise specified by statute, or an exception requested pursuant to 14 VAC 5-101-70 G.	Not Applicable
Variability	14VAC5-101-80	<p>A. Use of variable bracketed information shall be limited. All variable information shall be clear, easily understood and fully explain each use of the variable language.</p> <p>B. Administrative information, such as officer names, titles and signatures, contact information, or company logo may be presented as variable bracketed text.</p> <p>C. Different types of benefits may be variable only for inclusion or exclusion within the form. The use of brackets within brackets is not permitted, except when variability is necessary to identify a period of time or other numeric value.</p> <p>D. Each instance of variable text shall appear in brackets on a form and shall be separately and completely explained in detail in a Statement of Variability document. Each explanation of variability shall appear in the same order that it appears on the form.</p> <p>E. Requests for revisions to a Statement of Variability contained in a previously approved filing shall be accomplished by notification in the original filing.</p>	Not Applicable

Review Requirements Checklist
FOR REVISION TO LONG-TERM CARE INSURANCE (LTCI) RATES

REVIEW REQUIREMENTS	REFERENCE	COMMENTS	FILER'S NOTES
Filing a Rate Revision	14 VAC 5-130-70 A	(i) New rate sheet;	Rate/Rule Schedule Tab
		(ii) All information required by SERFF.	Supporting Documentation Tab
	14 VAC 5-130-70 B	Actuarial Memorandum	Supporting Documentation Tab
	14VAC5-130-70 B 1	A description of the type of policy, including benefits, renewability, issue age limits, and if applicable, whether the policy includes grandfathered, non-grandfathered plans, or both.	Actuarial Memorandum Section 3
	14VAC5-130-70 B 2	The scope and reason for the premium or rate revision.	Actuarial Memorandum Section 2
	14VAC5-130-70 B 3	A comparison of the revised premiums with the current premium scale, including all percentage rate changes and any rating factor changes.	Attachment L
	14VAC5-130-70 B 4	A statement of whether the revision applies only to new business, only to in-force business, or to both.	Company is not issuing new business.
	14VAC5-130-70 B 5	The estimated average annual premium per policy and per member, before and after the proposed rate revision. If different changes by rating classification are requested, the filing also must include: (i) Range of changes; and (ii) Average overall change, including a detailed explanation of how the change was determined.	Attachment L
	14VAC5-130-70 B 6	<i>The following is applicable to all coverage with the exception of coverage issued in the small group market:</i> (i) Projections for future experience, and Virginia and national historical experience of earned premiums, paid claims, incurred claims and loss from inception through most recent quarter. Virginia and national experience should be shown separately. Missing experience should be estimated with all estimation assumptions and methodologies provided in detail; (ii) A statement of the basis for determining the rate revision (Virginia, national, or blended); and	(i) Nationwide Exhibits 2021 file VA Experience file (ii) Actuarial Memorandum Section 4 (iii) N/A

Review Requirements Checklist
FOR REVISION TO LONG-TERM CARE INSURANCE (LTCI) RATES

REVIEW REQUIREMENTS	REFERENCE	COMMENTS	FILER'S NOTES
		(iii) If blended, provide the credibility factor assigned to the national experience.	(iii) Not Applicable
	14VAC5-130-70 B 7	Details and dates of all past rate revisions, including annual rate revisions members will experience resulting from this filing. If a company only revises rates annually, the rate revision must be identical to the current submission. If a company has had more frequent rate revisions, the annual revision must reflect the compounding impact of all revisions for the past 12 months.	Actuarial Memorandum Section 6
	14VAC5-130-70 B 8	A description of how revised rates were determined, including the general description and source of each assumption of Form 130-A. For claims, provide historical and projected claims by major service category for both cost and utilization on Form 130-B.	Actuarial Memorandum Sections 4,7,8,9 and 10 Form 130-B is N/A
	14VAC5-130-70 B 9	If the rate revision applies to new business, provide the anticipated loss ratio and a description of how it was calculated.	Not Applicable
	14VAC5-130-70 B 10	If the rate revision applies to in-force business provide: (a) The anticipated loss ratio and a description of how it was calculated; and (b) The estimated cumulative loss ratio, historical and anticipated, and a description of how it was calculated.	Actuarial Memorandum (a) Section 10 (b) Sections 8,9 and 10
	14VAC5-130-70 B 11	The loss ratio that was originally anticipated for the policy.	Actuarial Memorandum Section 10
	14VAC5-130-70 B 12	If 9, 10a, or 10b is less than 11, supporting documentation for the use of such premiums or rates.	Not Applicable
	14VAC5-130-70 B 13	The current number of Virginia and national members to which the revision applies for the most recent month for which such data is available, and either premiums in force, premiums earned, or premiums collected for such	Attachment C

Review Requirements Checklist
FOR REVISION TO LONG-TERM CARE INSURANCE (LTCI) RATES

REVIEW REQUIREMENTS	REFERENCE	COMMENTS	FILER'S NOTES
		members in the year immediately prior to the filing of the rate revision.	
	14VAC5-130-70 B 14	Certification by a qualified actuary that, to the best of the actuary's knowledge and judgment, the rate filing is in compliance with applicable laws and regulations of this Commonwealth and the premiums are reasonable in relation to the benefits provided.	Actuarial Memorandum - Page 8
Policyholder Letter Review	14VAC5-200-75 A	Other than policies for which no applicable premium rate or rate schedule increases can be made, insurers shall provide all of the information listed in this subsection to the applicant at the time of application or enrollment, unless the method of application does not allow for delivery at that time. In such a case, an insurer shall provide all the information listed in this section to the applicant no later than at the time of delivery of the policy or certificate.	Not Applicable; this is a Rate Increase Filing
	14VAC5-200-75 A 1	A statement that the policy may be subject to rate increases in the future;	Not Applicable
	14VAC5-200-75 A 2	An explanation of potential future premium rate revisions, and the policyholder's or certificateholder's option in the event of a premium rate revision;	Not Applicable
	14VAC5-200-75 A 3	The premium rate or rate schedules applicable to the applicant that will be in effect until a request is made for an increase;	Not Applicable
	14VAC5-200-75 A 4	A general explanation for applying premium rate or rate schedule adjustments that shall include: a. A description of when premium rate or rate schedule adjustments will be effective (e.g., next anniversary date, next billing date, etc.); and b. The right to a revised premium rate or rate schedule as provided in subdivision 2 of this subsection if the premium rate or rate schedule is changed;	Not Applicable

Review Requirements Checklist
FOR REVISION TO LONG-TERM CARE INSURANCE (LTCI) RATES

REVIEW REQUIREMENTS	REFERENCE	COMMENTS	FILER'S NOTES
	14VAC5-200-75 D	An insurer shall provide notice of an upcoming premium rate schedule increase to all policyholders or certificate holders, if applicable, at least 75 days prior to the implementation of the premium rate schedule increase by the insurer. Such notice shall be filed with the commission at the time the premium rate increase is filed. The notice shall include at least the following information:	Not Applicable
	14VAC5-200-75 D 1	All applicable information identified in subsection A of this section when the rate increase is implemented;	Not Applicable
Policyholder Options	14VAC5-200-75 D 2	A clear explanation of options available to the policyholder as alternatives to paying the increased premium amount, including: a. An offer to reduce policy benefits provided by the current coverage consistent with the requirements of 14VAC5-200-183; b. A disclosure stating that all options available to the policyholder may not be of equal value; c. In the case of a partnership policy, a disclosure that some benefit reduction options may result in a loss in partnership status that may reduce policyholder protections; and d. Contact information that will allow the policyholder to contact the insurer for additional options available;	Previously approved SERFF Filing #TRIP-131145218
	14VAC5-200-75 D 3	A clear identification of the driving factors of the premium rate increase; and	Previously approved SERFF Filing #TRIP-131145218
	14VAC5-200-75 D 4	A statement substantially similar to the following: The rate increase request was reviewed by the commission and was found to be compliant with applicable Virginia laws and regulations addressing long-term care insurance. All premium rate filings are available	Previously approved SERFF Filing #TRIP-131145218

Review Requirements Checklist
FOR REVISION TO LONG-TERM CARE INSURANCE (LTCI) RATES

REVIEW REQUIREMENTS	REFERENCE	COMMENTS	FILER'S NOTES
		for public inspection and may be accessed online through the Virginia Bureau of Insurance's webpage at www.scc.virginia.gov/BOI .	
Pre-Rate Stability	14VAC5-200-150 A	This section applies to any premium rate increase filed with the commission on or after September 1, 2015, for any long-term care insurance policy issued in this Commonwealth before October 1, 2003.	Acknowledged
Reasonableness of Benefits	14VAC5-200-150 B	Benefits under individual long-term care insurance policies shall be deemed reasonable in relation to premiums provided the expected loss ratio is the greater of 60% or the lifetime loss ratio used in the original pricing applied to the current rate schedule plus: (i) 80% applied to any premium rate increase for individual policy forms or, (ii) 75% applied to any premium rate increase on group policy forms.	Actuarial Memorandum Sections 4,7,8,9 and 10
		In evaluating the expected loss ratio, due consideration shall be given to all relevant factors, including:	Actuarial Memorandum Sections 4,7,8,9 and 10
	14VAC5-200-150 B 1	Statistical credibility of incurred claims experience and earned premiums.	Actuarial Memorandum Sections 4,7,8,9 and 10
	14VAC5-200-150 B 2	The period for which rates are computed to provide coverage.	Actuarial Memorandum Sections 4,7,8,9 and 10
	14VAC5-200-150 B 3	Experienced and projected trends;	Actuarial Memorandum Sections 4,7,8,9 and 10
	14VAC5-200-150 B 4	Concentration of experience within early policy duration;	Actuarial Memorandum Sections 4,7,8,9 and 10
	14VAC5-200-150 B 5	Expected claim fluctuation;	Actuarial Memorandum Sections 4,7,8,9 and 10
	14VAC5-200-150 B 6	Experience refunds, adjustments or dividends.	Actuarial Memorandum Sections 4,7,8,9 and 10
	14VAC5-200-150 B 7	Renewability features;	Actuarial Memorandum Sections 4,7,8,9 and 10
	14VAC5-200-150 B 8	All appropriate expense factors;	Actuarial Memorandum Sections 4,7,8,9 and 10
	14VAC5-200-150 B 9	Interest;	Actuarial Memorandum Sections 4,7,8,9 and 10
	14VAC5-200-150 B 10	Experimental nature of the coverage;	Actuarial Memorandum Sections 4,7,8,9 and 10
	14VAC5-200-150 B 11	Policy reserves;	Actuarial Memorandum Sections 4,7,8,9 and 10

Revision to Long-Term Care Insurance (LTCI) Rates Checklist
Virginia 1st Edition July 2001
Updated: October 2020

Review Requirements Checklist
FOR REVISION TO LONG-TERM CARE INSURANCE (LTCI) RATES

REVIEW REQUIREMENTS	REFERENCE	COMMENTS	FILER'S NOTES
	14VAC5-200-150 B 12	Mix of business by risk classification; and	Actuarial Memorandum Sections 4,7,8,9 and 10
	14VAC5-200-150 B 13	Product features such a long elimination periods, high deductibles and high maximum limits.	Actuarial Memorandum Sections 4,7,8,9 and 10
		Demonstrations of loss ratios shall be made in compliance with the Rules Governing the Filing of Rates for Individual and Certain Group Accident and Sickness Insurance Policy Forms, Chapter 130 (14 VAC 5-130) of this title. All present and accumulated values used to determine rate increases, including the lifetime loss ratio used in the original pricing, shall use the maximum valuation interest rate for contract reserves as specified in § 38.2-1371 of the Code of Virginia.	Actuarial Memorandum Sections 4,7,8,9 and 10
	14VAC5-200-150 C	Any insurer may request a series of scheduled rate increases that are actuarially equivalent to a single amount requested over the lifetime of the policy. The entire series mat be approved at one time as part of the current rate increase filing.	Not Applicable
	14VAC5-200-150 D	As a condition of approval of a rate increase for a block of business for which the contingent benefit upon lapse is not otherwise required, a contingent benefit upon lapse provision will be required in accordance with 14VAC5-200-185 D. If the rate increase is approved in a series of scheduled rate increases and the sum of all scheduled rate increases will trigger the offering of a contingent benefit upon lapse, the insurer shall be required to include contingent benefit upon lapse at the time of each scheduled increase.	Actuarial Memorandum Page 3
	14VAC5-200-150 E	All submissions shall include information required by 14VAC5-200-75.	Acknowledged
Long-Term Care Insurance Funded by Life Insurance	14VAC5-200-150 F	A life insurance policy that funds long-term care benefits entirely by accelerating the death benefit is considered to provide reasonable benefits in relation to	Not Applicable

Review Requirements Checklist
FOR REVISION TO LONG-TERM CARE INSURANCE (LTCI) RATES

REVIEW REQUIREMENTS	REFERENCE	COMMENTS	FILER'S NOTES
		premiums paid, if the policy complies with all the following provisions:	
	14VAC5-200-150 F 1	The interest credited internally to determine cash value accumulations, including long term care, if any, are guaranteed not to be less than the minimum guaranteed interest rate for cash value accumulations without long-term care set forth in the policy;	Not Applicable
	14VAC5-200-150 F 2	The portion of the policy that provides life insurance benefits meets the nonforfeiture requirements of Chapter 32 (§ 38.2-3200 et seq.) of Title 38.2 of the Code of Virginia;	Not Applicable
	14VAC5-200-150 F 3	If an application for a long-term care insurance contract or certificate is approved, the issuer shall deliver the contract or certificate of insurance to the applicant no later than 30 days after the date of approval;	Not Applicable
	14VAC5-200-150 F 4	At the time of policy delivery, a policy summary shall be delivered for an individual life insurance policy that provides long-term care benefits within the policy or by rider. In the case of direct response solicitations, the insurer shall deliver the policy summary upon the applicant's request, but regardless of request shall make delivery no later than at the time of policy delivery. In addition to complying with all applicable requirements, the summary shall also include:	Not Applicable
		a. An explanation of how the long-term care benefit interacts with other components of the policy, including deductions from death benefits;	Not Applicable
		b. An illustration of the amount of benefits, the length of benefit, and the guaranteed lifetime benefits, if any, for each covered person;	Not Applicable
		c. Any exclusions, reductions and limitations on benefits of long-term care;	Not Applicable

Revision to Long-Term Care Insurance (LTCI) Rates Checklist
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Review Requirements Checklist
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REVIEW REQUIREMENTS	REFERENCE	COMMENTS	FILER'S NOTES
		d. A statement that any long-term care inflation protection option required by 14VAC5- 200-100 is not available under this policy;	Not Applicable
		e. If applicable to the policy type, the summary shall also include: (1) A disclosure of the effects of exercising other rights under the policy; (2) A disclosure of guarantees related to long-term care costs of insurance charges; and (3) Current and projected maximum lifetime benefits; and	Not Applicable
		f. The provisions of the policy summary listed above may be incorporated into a basic illustration or into the life insurance policy summary;	Not Applicable
	14VAC5-200-150 F 5	Any time a long-term care benefit, funded through a life insurance vehicle by the acceleration of the death benefit, is in benefit payment status, a monthly report shall be provided to the policyholder. The report shall include:	Not Applicable
		a. Any long-term care benefits paid out during the month;	Not Applicable
		b. An explanation of any changes in the policy (e.g., death benefits or cash values) due to long-term care benefits being paid out; and	Not Applicable
		c. The amount of long-term care benefits existing or remaining;	Not Applicable
	14VAC5-200-150 F 6	Any policy illustration that meets the applicable requirements of 14VAC5-41; and	Not Applicable
	14VAC5-200-150 F 7	An actuarial memorandum is filed with the Bureau of Insurance that includes:	Not Applicable
		a. A description of the basis on which the long-term care rates were determined;	Not Applicable
		b. A description of the basis for the reserves;	Not Applicable

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REVIEW REQUIREMENTS	REFERENCE	COMMENTS	FILER'S NOTES
		c. A summary of the type of policy, benefits, renewability, general marketing method, and limits on ages of issuance;	Not Applicable
		d. A description and a table of each actuarial assumption used. For expenses, an insurer must include percentage of premium dollars per policy and dollars per unit of benefits, if any;	Not Applicable
		e. A description and a table of the anticipated policy reserves and additional reserves to be held in each future year for active lives;	Not Applicable
		f. The estimated average annual premium per policy and the average issue age;	Not Applicable
		g. A statement as to whether underwriting is performed at the time of application. The statement shall indicate whether underwriting is used and, if used, the statement shall include a description of the type or types of underwriting used, such as medical underwriting or functional assessment underwriting. Concerning a group policy, the statement shall indicate whether the enrollee or any dependent will be underwritten and when underwriting occurs; and	Not Applicable
		h. A description of the effect of the long-term care policy provision on the required premiums, nonforfeiture values and reserves on the underlying life insurance policy, both for active lives and those in long-term care claim status.	Not Applicable
Post-Stability Policies	14VAC5-200-153 A	This section applies to any premium rate increase filed with the commission on or after September 1, 2015, for any long-term care insurance policy issued in this Commonwealth on or after October 1, 2003, but prior to September 1, 2015.	Acknowledged
	14VAC5-200-153 B	An insurer shall request the commission's approval of a pending premium rate schedule increase, including an	Acknowledged

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REVIEW REQUIREMENTS	REFERENCE	COMMENTS	FILER'S NOTES
		exceptional increase, prior to the notice to the policyholders and shall include:	
	14VAC5-200-153 B 1	Information required by 14VAC5-200-75;	Notification letter previously approved in SERFF Filing ##TRIP-131145218
	14VAC5-200-153 B 2	Certification by a qualified actuary that:	
		a. If the requested premium rate schedule increase is implemented and the underlying assumptions, which reflect moderately adverse conditions, are realized, no further premium rate schedule increases are anticipated; and	Not Applicable
		b. The premium rate filing is in compliance with the provisions of this section;	Not Applicable
	14VAC5-200-153 B 3	An actuarial memorandum justifying the rate schedule change request that includes:	Supporting DocumentationTab
		a. Lifetime projections of earned premiums and incurred claims based on the filed premium rate schedule increase and the method and assumptions used in determining the projected values, including reflection of any assumptions that deviate from those used for pricing other forms currently available for sale;	Nationwide Exhibits 2021 file
		(1) Annual values for the five years preceding and the three years following the valuation date shall be provided separately;	Nationwide Exhibits 2021 file
		(2) The projections shall include the development of the lifetime loss ratio, unless the rate increase is an exceptional increase;	Nationwide Exhibits 2021 file, AM Section 7
		(3) The projections shall demonstrate compliance with subsection C of this section; and	Nationwide Exhibits 2021 file, AM Section 7
		(4) For exceptional increases,	Not Applicable
		(a) The projected experience should be limited to the increases in claims expenses attributable to the approved reasons for the exceptional increase; and	Not Applicable

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REVIEW REQUIREMENTS	REFERENCE	COMMENTS	FILER'S NOTES
		(b) In the event the commission determines as provided in the definition of exceptional increase in 14VAC5-200-40 that offsets may exist, the insurer shall use appropriate net projected experience;	Not Applicable
		b. Disclosure of how reserves have been incorporated in this rate increase whenever the rate increase will trigger contingent benefit upon lapse;	Not Applicable
		c. Disclosure of the analysis performed to determine why a rate adjustment is necessary, which pricing assumptions were not realized and why, and what other actions taken by the company have been relied on by the actuary;	Actuarial Memorandum Section Section 7
		d. A statement that policy design, underwriting, and claims adjudication practices have been taken into consideration;	Actuarial Memorandum Section Section 7
		e. If it is necessary to maintain consistent premium rates for new policies and policies receiving a rate increase, the insurer will need to file composite rates reflecting projections of new policies; and	N/A; Company not issuing new business
		f. A demonstration that actual and projected costs exceed costs anticipated at the time of initial pricing under moderately adverse experience and that the composite margin is projected to be exhausted;	Actuarial Memorandum Section Section 7
	14VAC5-200-153 B 4	A statement that renewal premium rate schedules are not greater than new business premium rate schedules except for differences attributable to benefits, unless sufficient justification is provided to the commission; and	Company not issuing new business.
	14VAC5-200-153 B 5	Sufficient information for review and approval of the premium rate schedule increase by the commission.	Supporting Documentation Tab
Series Rate Increases		An insurer may request a series of scheduled rate increases that are actuarially equivalent to a single amount requested over the lifetime of the policy. The	Not Applicable

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REVIEW REQUIREMENTS	REFERENCE	COMMENTS	FILER'S NOTES
		entire series may be approved at one time as part of the current rate increase filing. The insurer shall be required to include contingent benefit upon lapse at the time of each scheduled increase.	
		The insurer may request a premium rate schedule increase less than what is required under this section and the commission may approve such premium rate schedule increase, without submission of the certification in subdivision 2 a of this subsection, if the actuarial memorandum discloses the premium rate schedule increase necessary to make such certification required, the premium rate schedule increase filing satisfies all other requirements of this section, and is, in the opinion of the commission, in the best interest of policyholders.	Not Applicable
	14VAC5-200-153 C	All premium rate schedule increases shall be determined in accordance with the following requirements:	Acknowledged
Exceptional Increases	14VAC5-200-153 C 1	Exceptional increases shall provide that 70% of the present value of projected additional premiums from the exceptional increase will be returned to policyholders in benefits;	Not Applicable
	14VAC5-200-153 C 2	Premium rate schedule increases shall be calculated such that the sum of the accumulated value of incurred claims, without the inclusion of active life reserves, and the present value of future projected incurred claims, without the inclusion of active life reserves, will not be less than the sum of the following:	Not Applicable
		a. The accumulated value of the initial earned premium times 58%;	Not Applicable
		b. 85% of the accumulated value of prior premium rate schedule increases on an earned basis;	Not Applicable
		c. The present value of future projected initial earned premiums times 58%; and	Not Applicable

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REVIEW REQUIREMENTS	REFERENCE	COMMENTS	FILER'S NOTES
		d. 85% of the present value of future projected premiums not in subdivision 2 c of this subsection on an earned basis;	Not Applicable
	14VAC5-200-153 C 3	In the event that a policy form has both exceptional and other increases, the values in subdivisions 2 b and d of this subsection will also include 70% for exceptional rate increase amounts; and	Not Applicable
	14VAC5-200-153 C 4	All present and accumulated values used to determine rate increases shall use the maximum valuation interest rate for contract reserves as specified in § 38.2-1371 of the Code of Virginia. The actuary shall disclose as part of the actuarial memorandum the use of any appropriate averages.	Not Applicable
	14VAC5-200-153 D	For each rate increase that is implemented, the insurer shall file for approval by the commission updated projections, as defined in subdivision B 3 a of this section, annually for the next three years and include a comparison of actual results to projected values. The commission may extend the period to greater than three years if actual results are not consistent with projected values from prior projections. For group insurance policies that meet the conditions in subsection K of this section, the projections required by subdivision B 3 a of this section shall be provided to the policyholder in lieu of filing with the commission.	Acknowledged
	14VAC5-200-153 E	If any increased premium rate in the revised premium rate schedule is greater than 200% of the comparable rate in the initial premium schedule, the premiums exceeding 200% shall be clearly identified and lifetime projections, as defined in subdivision B 3 a of this section, shall be filed for approval by the commission every five years following the end of the required period in subsection D of	Not Applicable

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REVIEW REQUIREMENTS	REFERENCE	COMMENTS	FILER'S NOTES
		this section. For group insurance policies that meet the conditions in subsection K of this section, the projections required by this subsection shall be provided to the policyholder in lieu of filing with the commission.	
Premium Rate Increases for Policies Issued After September 1, 2015.	14VAC5-200-154 A	An insurer shall request the commission's approval of a pending premium rate schedule increase, including an exceptional increase, prior to the notice to the policyholders and shall include:	Not Applicable
	14VAC5-200-154 A 1	Information required by 14VAC5-200-75;	Not Applicable
	14VAC5-200-154 A 2	Certification by a qualified actuary that:	
		a. If the requested premium rate schedule increase is implemented and the underlying assumptions, which reflect moderately adverse conditions, are realized, no further premium rate schedule increases are anticipated; and	Not Applicable
		b. The premium rate filing is in compliance with the provisions of this section;	Not Applicable
	14VAC5-200-154 A 3	An actuarial memorandum justifying the rate schedule change request that includes:	Not Applicable
		a. Lifetime projections of earned premiums and incurred claims based on the filed premium rate schedule increase and the method and assumptions used in determining the projected values, including reflection of any assumptions that deviate from those used for pricing other forms currently available for sale;	Not Applicable
		(1) Annual values for the five years preceding and the three years following the valuation date shall be provided separately;	Not Applicable
		(2) The projections shall include the development of the lifetime loss ratio, unless the rate increase is an exceptional increase;	Not Applicable

Review Requirements Checklist
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REVIEW REQUIREMENTS	REFERENCE	COMMENTS	FILER'S NOTES
		(3) The projections shall demonstrate compliance with subsection B of this section; and	Not Applicable
		(4) For exceptional increases:	Not Applicable
		(a) The projected experience should be limited to the increases in claims expenses attributable to the approved reasons for the exceptional increase; and	Not Applicable
		(b) In the event the commission determines as provided in the definition of exceptional increase in 14VAC5-200-40 that offsets may exist, the insurer shall use appropriate net projected experience;	Not Applicable
		b. Disclosure of how reserves have been incorporated in this rate increase whenever the rate increase will trigger contingent benefit upon lapse;	Not Applicable
		c. Disclosure of the analysis performed to determine why a rate adjustment is necessary, which pricing assumptions were not realized and why, and what other actions taken by the company have been relied on by the actuary;	Not Applicable
		d. A statement that policy design, underwriting, and claims adjudication practices have been taken into consideration;	Not Applicable
		e. In the event that it is necessary to maintain consistent premium rates for new policies and policies receiving a rate increase, the insurer will need to file composite rates reflecting projections of new policies; and	Not Applicable
		f. A demonstration that actual and projected costs exceed costs anticipated at the time of initial pricing under moderately adverse experience and that the composite margin is projected to be exhausted;	Not Applicable
	14VAC5-200-154 A 4	A statement that renewal premium rate schedules are not greater than new business premium rate schedules	Not Applicable

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REVIEW REQUIREMENTS	REFERENCE	COMMENTS	FILER'S NOTES
		except for differences attributable to benefits, unless sufficient justification is provided to the commission; and	Not Applicable
	14VAC5-200-154 A 5	Sufficient information for review and approval of the premium rate schedule increase by the commission.	Not Applicable
	14VAC5-200-154 B	All premium rate schedule increases shall be determined in accordance with the following requirements:	Not Applicable
Exceptional Increases	14VAC5-200-154 B 1	Exceptional increases shall provide that 70% of the present value of projected additional premiums from the exceptional increase will be returned to policyholders in benefits;	Not Applicable
	14VAC5-200-154 B 2	Premium rate schedule increases shall be calculated such that the sum of the lesser of (i) the accumulated value of actual incurred claims, without the inclusion of active life reserves, or (ii) the accumulated value of historic expected claims without the inclusion of active life reserves, plus the present value of the future expected incurred claims, projected without the inclusion of actual life reserves, will not be less than the sum of the following:	Not Applicable
		a. The accumulated value of the initial earned premium times the greater of (i) 58% and (ii) the lifetime loss ratio consistent with the original filing including margins for moderately adverse experience;	Not Applicable
		b. 85% of the accumulated value of prior premium rate schedule increases on an earned basis;	Not Applicable
		c. The present value of future projected initial earned premiums times the greater of (i) 58% and (ii) the lifetime loss ratio consistent with the original filing including margins for moderately adverse experience; and	Not Applicable

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REVIEW REQUIREMENTS	REFERENCE	COMMENTS	FILER'S NOTES
		d. 85% of the present value of future projected premiums not in subdivision 2 c of this subsection on an earned basis;	Not Applicable
	14VAC5-200-154 B 3	Expected claims shall be calculated based on the original filing assumptions assumed until new assumptions are filed as part of a rate increase. New assumptions shall be used for all periods beyond each requested effective date of a rate increase. Expected claims are calculated for each calendar year based on the in-force policies at the beginning of the calendar year. Expected claims shall include margins for moderately adverse experience; either amounts included in the claims that were used to determine the lifetime loss ratio consistent with the original filing or as modified in any rate increase filing;	Not Applicable
	14VAC5-200-154 B 4	In the event that a policy form has both exceptional and other increases, the values in subdivisions 2 b and d of this subsection will also include 70% for exceptional rate increase amounts; and	Not Applicable
	14VAC5-200-154 B 5	All present and accumulated values used to determine rate increases, including the lifetime loss ratio consistent with the original filing reflecting margins for moderately adverse experience, shall use the maximum valuation interest rate for contract reserves as specified in § 38.2-1371 of the Code of Virginia. The actuary shall disclose as part of the actuarial memorandum the use of any appropriate averages.	Not Applicable
	14VAC5-200-154 C	For each rate increase that is implemented, the insurer shall file for approval by the commission updated projections, as defined in subdivision A 3 a of this section, annually for the next three years and include a comparison of actual results to projected values. The	Not Applicable

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REVIEW REQUIREMENTS	REFERENCE	COMMENTS	FILER'S NOTES
		<p>commission may extend the period to greater than three years if actual results are not consistent with projected values from prior projections. For group insurance policies that meet the conditions in subsection J of this section, the projections required by subdivision A 3 a of this section shall be provided to the policyholder in lieu of filing with the commission.</p>	
	14VAC5-200-154 D	<p>If any increased premium rate in the revised premium rate schedule is greater than 200% of the comparable rate in the initial premium schedule, the premiums exceeding 200% shall be clearly identified and lifetime projections, as defined in subdivision A 3 a of this section, shall be filed for approval by the commission every five years following the end of the required period in subsection C of this section. For group insurance policies that meet the conditions in subsection J of this section, the projections required by this subsection shall be provided to the policyholder in lieu of filing with the commission.</p>	Not Applicable

Review Requirements Checklist
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Access to Administrative Letters, Administrative Orders, Regulations and Laws is available at:
<http://www.scc.virginia.gov/boi/laws.aspx>

The Rates Section of the Life and Health Division reviews long-term care insurance rate revisions . Please contact the assigned rates examiner or this section directly at (804) 371-9348 if you have questions or need additional information about this line of insurance.

The Flesch reading ease score of the filed policy form is _____.

I represent that a review of the enclosed form has been conducted, and I certify that, to the best of my knowledge and belief, each form submitted is consistent and complies with the requirements of Title 38.2 of the Code of Virginia and the applicable rules and regulations. I understand that a failure to comply with these requirements will result in a disapproval of the filing.

I hereby certify that I have reviewed the attached revision to the long-term care insurance rate filing and determined that it is in compliance with the Revision to Long-Term Care Insurance (LTCI) Rates checklist.

Signed: Todd Moltumyr 
Digitally signed by Todd Moltumyr
DN: cn=Todd Moltumyr, o=ou, email=tmoltumyr@triplusservices.com, c=US
Date: 2022.02.28 13:30:02 -06'00'

Name (please print): Todd Moltumyr

Title: Vice President

Company Name: TriPlus Services

Date: 2/28/2022 Phone No: () (224) 217-9037

E-Mail Address: tmoltumyr@triplusservices.com

Medico™ Insurance Company (formerly Mutual Protective Ins Co)
Ability Insurance Company (formerly Medico™ Life Insurance Company)
Omaha, Nebraska
Actuarial Memorandum - Individual A&H Rate Filing
Virginia Long Term Care Policy Forms and Riders
Virginia

1. Purpose of Filing

The purpose of this filing is to demonstrate that the anticipated lifetime loss ratio of these forms meets the minimum state requirements in light of the included rate increase request. It is not intended for any other purpose.

2. Scope of Filing

This filing applies to the Virginia Long Term Care Policy Forms and Riders as shown in the 'Benefits' section. The forms were marketed by independent agents from 1991-2004. The Company ceased all sales of LTC in 2005. This rate revision applies only to inforce business. The Company is requesting an increase to the current premium rates that varies by issue age and benefit period, averaging 52.4% nationwide and 55.1% in Virginia based on the current inforce. The increase will generally be larger for policies at younger issue ages and for policies with a lifetime (unlimited) benefit period.

Additionally, the Company is requesting supplementary "catch-up" increases in states where less than the full requested nationwide rate level has been implemented from prior historical rate requests. These requests will be intended to bring the prevailing rates in all states up to an equivalent rate level. In Virginia, there is an additional 15% catch-up increase indicated.

The increases described above will be combined where applicable and implemented at the same time.

An exhibit detailing the nationwide increase request by issue age, benefit period and policy form is included as Attachment A. The increase will vary on select policy forms where necessary to preserve the differing banded age rating in the original pricing structures and maintain reasonable rate relationships between issue ages within each form. A separate exhibit summarizing the supplementary "catch-up" increases by state has been included as Attachment B. A series of tables showing the distribution of inforce business by form and state (excluding policies in paid up status) as of 12/31/2020 is included as Attachment C.

This request was filed with and has been reviewed by the Multistate Actuarial LTCI Rate Review Team (MSA Team) prior to submission in individual states. The MSA has recommended the requested nationwide rate increase as well as additional increases in states where less than the full amount of historical increase requests have been granted. The MSA shared their advisory report with states in November 2021.

Revised Rate Increase Request as of 6-14-2023

After further discussions with the Bureau we have revised the rate increase request in Virginia. The companies are now requesting an increase that ranges from 15% - 83.2% and averages 50.9% (52.4% for Ability policies and 50.4% for Medico policies). This proposed increase would be implemented over three years with a maximum increase of 24% in any one year. The proposed annual rate increase percentages are shown in Attachment A-VA.

3. Benefits

These policies and corresponding riders cover Long Term Care expenses and have been grouped for rating purposes.

Policy Form LT692: Developed in 1992, Form LT692 provides benefits for Nursing Home Care and Adult Day Care. The policy also has provisions for Waiver of Premium and Survivorship (if both husband and wife have LT692 policies). Additional benefits include bed reservation, alternate plan of care, deferred purchase of inflation coverage, and extended period of reinstatement due to a lapse related to cognitive impairment suffered at time of lapse. Benefits are subject to an elimination period of 0, 20, 90, or 180 days and benefit period of 2, 3, 5, 10, or unlimited years in days. The policy pays a daily benefit for Nursing Home Care and Adult Day Care up to 33% of the policy daily benefit.

Policy Form LT694 and Rider Forms UR268C, UR287: Developed in 1996, Form LT694 provides benefits for Nursing Home Care, Alternative Care, Assisted Living Care, and Adult Day Care. The policy also has provisions for Waiver of Premium. Additional benefits include care giver training, bed reservation, extended period of reinstatement due to a lapse related to cognitive impairment suffered at time of lapse, and

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restoration of benefits. Benefits are subject to an elimination period of 0 or 90 days and benefit period of 2, 3, 4, 5, or unlimited years in days. The policy pays a daily benefit for Nursing Home Care, Alternative Care, Assisted Living up to 50% of the policy daily benefit (80% if care coordinator used), and Adult Day Care up to 50% of the policy daily benefit and lifetime maximum. UR268C increases the policy daily benefit by 5% of the previous year's daily benefit. UR287 removes the non-duplication of Medicare benefits.

4. Rate Increase Request, Reasons for and Expected Effect on Premiums

This filing applies to the Virginia Long Term Care Policy Forms and Riders as shown in the 'Benefits' section. The forms were marketed by independent agents from 1991-2004. The Company ceased all sales of LTC in 2005. This rate revision applies only to inforce business. The Company is requesting an increase to the current premium rates that varies by issue age and benefit period, averaging 52.4% nationwide and 55.1% in Virginia based on the current inforce. The increase will generally be larger for policies at younger issue ages and for policies with a lifetime (unlimited) benefit period.

Additionally, the Company is requesting supplementary "catch-up" increases in states where less than the full requested nationwide rate level has been implemented from prior historical rate requests. These requests will be intended to bring the prevailing rates in all states up to an equivalent rate level. In Virginia, there is an additional 15% catch-up increase indicated.

The increases described above will be combined where applicable and implemented at the same time.

An exhibit detailing the nationwide increase request by issue age, benefit period and policy form is included as Attachment A. The increase will vary on select policy forms where necessary to preserve the differing banded age rating in the original pricing structures and maintain reasonable rate relationships between issue ages within each form. A separate exhibit summarizing the supplementary "catch-up" increases by state has been included as Attachment B. A series of tables showing the distribution of inforce business by form and state (excluding policies in paid up status) as of 12/31/2020 is included as Attachment C.

The Company will notify Virginia-issued policyholders at least 75 days in advance before implementing a rate increase so it is expected that this rate revision will be implemented approximately 85 days following the approval of this increase.

This rate increase is necessary because projected future morbidity and terminations have changed from what was anticipated when the most recent nationwide rate adjustment was requested starting in 2017. There are several reasons for this change in projected future experience:

- The actual 2017-2020 morbidity experience is considerably poorer than projected experience from the 2017 rate increase filing.
- Actual versus expected claim experience was analyzed for each block of business and morbidity adjustment factors varying by form and policy duration were developed for use in projecting future claim costs. The results of this morbidity study and the development of these factors is presented in Attachment I. The average adjustment applied to the 2021 projected claim costs across all inforce policies based on these factors and inforce policies as of 12/31/2020 is 1.36; the average based on the factors that were used in the previous 2017 filing would be 1.30.
- Projected morbidity improvement has been changed from 1.0% per year for 20 years starting in 2017 in the previous filing to 0.75% per year for 17 years starting in 2020 in the current filing.
- The actual 2017-2020 termination experience shows a lower implied voluntary lapse rate than projected experience from the 2017 rate increase filing. A lower voluntary lapse rate is assumed for lifetime policies than for non-lifetime policies in the projected experience.

The larger requested increase on policies with younger issue ages and lifetime benefits is due to the greater impact of the assumption changes on these rates. Attachment K shows a comparison of the current and proposed rates for the largest policy forms in this block in Nebraska, the Company's state of domicile, to the average unisex new business rates for companies currently issuing stand-alone long term care. The proposed increase will bring the rates on policies issued at younger issue ages and the differential between

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lifetime and non-lifetime inforce policies closer to the levels and relationships of currently sold policies in the industry.

The “catch-up” increases indicated in Attachment B are intended to bring the aggregate rate level in all states up to the prevailing indicated nationwide requested rate level. The catch-up increases are being requested in addition to the nationwide increase presented in this current filing. While many of the historical increases have varied by policy form, benefit structure or issue age, the company intends to request a level percentage increase in states where a catch-up increase is indicated in order to minimize the complexity of the resulting compounded increases.

Please note that the Company is not attempting to recoup past losses for the poor 2017-2020 experience. This rate increase is solely intended to get experience back in line with what was projected in our 2017 rate increase filing for years 2021 and forward. An exhibit comparing the projection from our 2017 filing with our current projection of future business along with a demonstration that the requested increase satisfies the prospective premium method is attached (Attachment G).

The Company intends to offer reduced benefit options to policyholders that can help mitigate the cost of the increase for those who cannot afford the full requested amount. Most policyholders will receive pre-programmed downgrade offers in the rate increase notification letter that would allow them to reduce their premium rate by choosing to increase their elimination period or decrease their benefit period. Policyholders will also be informed that they may call in to our customer service line to discuss other downgrade options as well if they would like to lower their premium rate.

The Company will again be providing a contingent non-forfeiture benefit to all policyholders regardless of whether or not their policy covers this benefit. This non-forfeiture benefit would be in the form of a shortened benefit maximum amount/period equal to the amount of premium the policyholder paid in over the lifetime of the policy should the policyholder lapse coverage within 120 days following the effective date of the rate increase. This benefit will not be reduced by prior claims, although the maximum non-forfeiture benefit will be limited to the remaining maximum benefit amount under the policy.

The Company recognizes this is a large increase to request at one time. We believe it is in the policyholder’s best interest to know up front how much of an increase is necessary as it allows them to make an informed decision regarding keeping their current level of coverage inforce, downgrading their policy to lower their premium or choosing the non-forfeiture option. While the Company may be willing to spread larger increases over multiple years, any delay in this filing via staged partial implementation schedules or because of reductions in the proposed rates, would likely magnify the cumulative total rate increase percentage needed over time for this group of policies.

5. Rate Justification Standard - Minimum Loss Ratio

This filing demonstrates that both the projected future loss ratio and the anticipated lifetime loss ratio are higher than the minimum loss ratio required for long term care policy forms.

6. Rate Increase History

The following table shows a summary of the rate increases that have previously been requested on the affected policy forms:

<u>Initial Filing Year</u>	<u>Forms 585, 691-698</u>	<u>Form 597</u>	<u>Form 201 - 203</u>
2001	20%		
2003	20%-25%, by State		
2005			10%-15%, by State
2006	20%		
2010	10%-40%, varying by Issue Age		
2013	40% on Non-Lifetime, 80% on Lifetime		

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2017	0-90%, varying by Issue Age and Inflation		
Cumulative Historical	166% - 762% Average 384%	54% - 379% Average 352%	69% - 427% Average 192%

Approvals of the requested increases as shown in the table above, including the amount and timing of approved increases, have varied from state to state. Shown below are the approval dates and the percentage of past rate increases in your state:

Date	692	694
5/7/02	20% / n/a	20% / 0%
9/2/04	20% / n/a	20% / 20%
7/10/06	20% / n/a	20% / 0%
4/21/11	31.8%	31.8%
9/30/14	40.5%-81.6%	40.5%-81.6%
9/11/20	0-50%	0-50%

* Rate increases for policies originally issued by Medico Insurance Company are shown on the left side and rate increases for policies originally issued by Ability Insurance Company are shown on the right. The "n/a" is shown for forms in which there are no inforce policies for that form and company in your state.

The 2010 rate increase ranged from 10.0%-40.0% depending on the issue age. The overall average rate increase was 31.8%.

The 2014 rate increase was three annual increases of 12% on non-lifetime benefit period plans and three annual increases of 22% on lifetime benefit period plans. The increase averaged 70.362% on Medico policies in Virginia and 70.584% on Ability policies in Virginia.

The 2020 rate increase ranged from 0% up to a maximum of 50% depending on issue age and inflation protection option. The overall average rate increase was 24.0%.

In states where less than the full requested average increases, the Company plans to request "catch-up" increase amounts in addition to the 52.4% average nationwide request as outlined within this memorandum.

7. Projection Assumptions

The following assumptions were used in order to generate the present value of future premium and claims and their loss ratio.

- a. Assumptions that are unchanged from the 2017 rate filing:

Interest – The predominant valuation interest rate of 4.50% has been assumed for accumulating past experience and discounting projected future experience.

Mortality Improvement – Mortality improvement of 0.5% per year starting in 2017 for 20 years was assumed in the projection to account for the expectation that individuals will become healthier and mortality will improve due to advances in health care.

Claim Cost Guidelines – Morbidity costs were projected based on claim costs from the 2009 Milliman Long Term Care guidelines. Adjustments for actual experience have been updated and are addressed below.

Experience Data Credibility - The requested rate revision is based on nationwide experience since that gives us the maximum credibility.

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Salvage – Future benefits on policies with a 5% simple or compound inflating benefit were assumed to increase by 4% per year, implying a degree of benefit salvage on inflation plans. Please note that this is an update from the MSA filing which showed this assumption as 3.75% per year. The future projection using 2021 assumptions has been updated to reflect this change. In addition, an error correction to the projection using 2017 assumptions was also made. The result of this change and correction is that the updated projections justify a slightly higher rate increase (by approximately 2% points) than what was shown in the MSA filing. The rate increase request has not changed from what was shown in the MSA filing and all other aspects of this filing are identical to the MSA filing.

b. Assumptions that have been revised since the 2017 rate filing:

Terminations – In projecting the inforce policies into the future, the 1994 GAM mortality table was utilized along with annual voluntary termination rates varying by benefit period of:

- o 0.9% for policies with a non-lifetime benefit period
- o 0.3% for policies with a lifetime benefit period

Attachment J presents a termination rate A/E study including experience split by lifetime and non-lifetime policies from 2017-2019. The exhibit shows that the actual lapse rate combined with the mortality assumption is very close to the voluntary lapse assumptions in this filing (actual non-lifetime benefit period lapse rate is 0.948% vs. the 0.9% assumption and actual lifetime benefit period lapse rate is 0.145% vs. the 0.3% assumption).

Shock Lapse – Additional terminations are assumed in the first four projection years (2021-2024) after the rate increase. These additional lapses shown in the table below are applied to all lives and are attributable to expected benefit reductions and contingent nonforfeiture elections in response to both ongoing and projected rate increase activity, the largest portion of which would be expected to occur in these early projection years. No anti-selection is assumed in conjunction with the shock lapse assumption.

Projection Year:	2021	2022	2023	2024	2025	2026+
Add'l Expected Lapses:	0.00%	0.60%	0.70%	0.50%	0.30%	0.00%

A/E Adjustments – Actual versus expected claim experience was analyzed for each block of business and morbidity adjustment factors varying by form and policy duration were developed for use in projecting future claim costs. The results of this morbidity study and the development of these factors is presented in Attachment I. The average adjustment applied to the 2021 projected claim costs across all inforce policies based on these factors and inforce policies as of 12/31/2020 is 1.36.

Morbidity Improvement – Morbidity improvement of 0.75% per year starting in 2020 for 17 years was assumed in the projection to account for the expectation that individuals will become healthier due to advances in health care.

Premium Rate Increase – An anticipated portion of the catch-up rate increases that are to be requested in states where less than the full amount of previous increases have been implemented is included in the baseline “without requested increase” earned premium projections included with this filing. The nationwide average 52.4% increase is expected to be implemented starting in late 2021 and phased in over the next eight years to account for differences in anticipated approval dates across states.

In addition to the typical yearly review of assumptions on the block, an additional assumption review (focused on morbidity assumptions) was performed in 2020 in coordination with the State of Nebraska and

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their external consultant LTCG. The assumptions are consistent with those used in the 2020 year-end Asset Adequacy testing (other than the interest rate, which was kept consistent with prior rate increase filings).

The following table summarizes each of the key assumptions from this filing along with what the assumption was in the 2017 rate filing.

		2021	2017
Lapse	Voluntary Lapses	0.9% for Non-Lifetime, 0.3% for Lifetime with additional shock lapse assumption in early projection years	Level 0.85%
Mortality	Mortality	94 GAM	94 GAM
	Mortality Improvement	0.5% Improvement (Starts 2017 Caps 20 Dur)	0.5% Improvement (Starts 2017 Caps 20 Dur)
Morbidity	Claim Cost Guidelines	2009 Milliman LTC Guidelines	2009 Milliman LTC Guidelines
	A/E's	1.36 average factor in 2021	1.30 average factor in 2021
	Inflation Adjustment for Salvage	80% salvage factor 2016+ (equivalent of 4.00% inflation factor)	80% salvage factor 2016+ (equivalent of 4.00% inflation factor)
	Morbidity Improvement	0.75% Improvement with adjustments (Starts 2020 Caps 17 Dur)	1% Improvement (Starts 2017 Caps 20 Dur)
Interest	Discount Rate	Predominant valuation rate of 4.50%	Predominant valuation rate of 4.50%

8. Past Experience

Attachment D shows the past experience for the business. The experience is through December 31, 2020 and is based on nationwide experience. The return of premium riders were excluded from the experience. The accumulated value of past earned premium is \$2,936,659,382 and the accumulated value of past incurred claims is \$2,231,095,408. This results in a loss ratio of 76.0%. We have also included Attachment E which presents the nationwide experience by issue year and experience year.

9. Projected Future Experience

The future experience has been generated for 50 years using the business in force as of September 30, 2020 and is presented in Attachment F. Adjustments have been made to the experience by applying the termination rates and rate increase assumptions as shown in the Projection Assumptions section. The Earned Premiums in the Projected Experience (No Increase) section include an anticipated portion of the catch-up rate increases to be requested shown in Attachment B. The nationwide increase averaging 52.4%

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requested within this filing is then applied to that premium stream using the phase-in percentages shown above resulting in the Revised Earned Premium in the Projected Experience W/ Rate Increase section.

The present value of future earned premium after the requested increase is \$503,298,279 and the present value of future incurred claims is \$954,992,158. This results in a loss ratio of 189.7%.

This filing is intended to return the future experience of this block to the level projected in 2017. Attachment G demonstrates a calculation of the indicated increase based on the Prospective Present Value method:

$$\text{Indicated Increase \%} = (\Delta\text{PV of future incurred claims} - \Delta\text{PV of future earned premiums}) / (0.802 * \text{PV of future earned premiums at implementation schedule})$$

Note that the .802 factor in the denominator of the equation is derived based on the percentage of the block that is made up of pre-rate stability policies. 96.8% of the future earned premium is on pre-rate stability policies, and thus the weighted averaged future loss ratio factor in the formula is calculated as:

$$(.968 * 80\%) + (.032 * 85\%) = 80.2\%$$

Projection Years 2021+	2017 Filing Assumptions	Current Projection Assumptions	Difference
PV Future EP	\$365,422,179	\$378,073,840	\$12,651,661
PV Future Claims	\$813,249,219	\$971,576,369	\$158,327,150
PV of 1% of Rate Increase Premium		\$2,545,228	

$$\text{Indicated Increase \%} = (\$158,327,150 - \$12,651,661) / (0.802 * \$2,545,228 * 100) = 71.4\%$$

The requested increase averaging 52.4% is less than this maximum indicated rate increase under the Prospective Present Value of 71.4%.

10. Anticipated Lifetime Loss Ratio

The anticipated lifetime loss ratio is defined as the sum of the present value of past and projected incurred claims divided by the sum the present value of past and future earned premium. These values, including the requested rate increase as shown in Attachment F, are summarized below:

Experience Period	Earned Premium	Incurred Claims	Loss Ratio
Past Years	2,936,659,382	2,231,095,408	76.0%
Projected Future	503,298,279	954,992,158	189.7%
Anticipated Lifetime	3,439,957,661	3,186,087,566	92.6%

The projected future loss ratio and the anticipated lifetime loss ratio are both greater than the required minimum loss ratio of 60%. This demonstrates that the premium and claims experience meets the minimum loss ratio requirements.

The following table provides a comparison of actual and projected nationwide experience to that expected under the previous 2017 filing assumptions with respect to lapse, mortality, morbidity, and improvement. Historical experience through year end 2020 was used in each scenario along with projected future experience using 2017 assumptions except for those noted in each respective row. Indicated Increases in each row are calculated using the PPV method discussed above.

Projection Scenario	Lifetime Loss Ratio	ΔPV Future Premium - ΔPV Future Claims From Previous Scenario	Indicated Increase (PPV Method)
2017 Filing w/ Requested Increase	85.1%		

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Experience thru 2020, Projection starting 1/1/2021 using 2017 Filing Assumptions	92.2%		
Current Morbidity	93.5%	-\$43	22.0%
Current Morbidity, Improvement	96.0%	-\$81	41.0%
Current Morbidity, Improvement, Lapse	96.6%	-\$21	10.4%
Current Morbidity, Improvement, Lapse, Mortality (All Current Projection)	96.6%	\$0	0.0%
Current Projection compared to 2017	96.6%	-\$146	71.4%
Current Projection with Requested 52.4% Average Increase	92.6%		

We are also providing Attachment H showing separate experience and projections for lifetime policies and non-lifetime policies. The projections for these two separate groups of policies are provided both prior to and after the proposed increase, and also demonstrate that the experience for each subset meets the minimum loss ratio requirements.

11. Actuarial Certification

I am a consulting actuary with TriPlus Services, Inc. and retained by Ability Insurance Company to render an opinion with regard to long-term care insurance rates. I am a member of the American Academy of Actuaries. I meet the Academy's qualification standards to render this actuarial opinion and am familiar with the requirements for filing long-term care insurance premiums and rate increases.

This memorandum has been prepared in conformity with all applicable Actuarial Standards of Practice, including Actuarial Standards of Practice No. 8, "Regulatory Filings for Health Benefits, Accident and Health Insurance, and Entities Providing Health Benefits" and 18, "Long-Term Care Insurance."

I hereby certify that, to the best of my knowledge and judgment, this rate submission is in compliance with the applicable laws and regulations of this jurisdiction and the rules of the department of insurance.

In my opinion, the rates have been calculated in a manner that complies with accepted actuarial practices, are uniformly applied to all policies within each issue age rate class, are not excessive or unfairly discriminatory, and bear reasonable relationship to the benefits based on the loss ratio standards of this jurisdiction.

In forming my opinion, I have used actuarial assumptions and actuarial methods and such tests of the actuarial calculations as I considered necessary. Based on these assumptions, or statutory requirements where necessary, the premium rate filing is in compliance with the loss ratio standards of this jurisdiction.



Todd Moltumyr, ASA, MAAA
 Vice President

**Long Term Care Insurance Rate Request Summary
Part 1 – To Be Completed By Company**

Company Name and NAIC Number:

SERFF Tracking Number:

Revised Rates

Average Annual Premium Per Member:

Average Requested Percentage Rate Change Per Member:

Range of Requested Rate Changes:

Number of Virginia Policyholders Affected:

Form Number	Product Name	Issue Dates	Prior Rate Increases – Date and Percentage Approved	Outlook for Future Rate Increases
LT692	Long Term Care Policy	1991-2004	5/7/02 20% / n/a 9/2/04 20% / n/a 7/10/06 20% / n/a 4/21/11 31.8% 9/30/14 40.5%-81.6% 9/11/20 0-50%	
LT694	Long Term Care Policy	1991-2004	5/7/02 20% / 0% 9/2/04 20% / 20% 7/10/06 20% / 0% 4/21/11 31.8% 9/30/14 40.5%-81.6% 9/11/20 0-50%	

Attach a narrative to summarize the key information used to develop the rates including the main drivers for the revised rates.

This document is prepared by the carrier to help explain the requested rate change and is only a summary of the company's request. It is not intended to describe or include all factors or information considered in the review process. For more detailed information, please refer to the complete filing at <https://www.scc.virginia.gov/boi/SERFFInquiry/default.aspx>.

Premium rates on your policy are being raised as a result of current and future long-term care claims covered by the policy being higher than previously anticipated. Higher than anticipated claims are caused by a combination of higher incidence (more claims) and duration (claims lasting longer) than previously expected. Policies terminations have also been lower than expected which increases expected future claims under the policies. Premium rates must be adjusted to ensure current and future claims are adequately funded.

Attachment A
Ability Insurance Company and Medico Insurance Company
Proposed 2021 Nationwide LTC Rate Increase Percentages by Policy Form, Issue Age and Benefit Period
All Forms in Current Filing

Issue Age	Policy Forms 201-203		Policy Form 585		Policy Form 597		Policy Forms 691-698	
	Lifetime	Non-Lifetime	Lifetime	Non-Lifetime	Lifetime	Non-Lifetime	Lifetime	Non-Lifetime
18-39	100%	50%	100%	50%	50%	40%	100%	50%
40-49	90%	45%	90%	40%	50%	40%	90%	45%
50	80%	40%	80%	15%	45%	35%	80%	40%
51	80%	40%	80%	20%	45%	35%	80%	40%
52	80%	40%	80%	25%	45%	35%	80%	40%
53	80%	40%	80%	30%	45%	35%	80%	40%
54	80%	40%	80%	35%	45%	35%	80%	40%
55	77%	40%	80%	40%	45%	35%	80%	40%
56	74%	40%	80%	45%	45%	35%	80%	40%
57	71%	40%	80%	50%	45%	35%	80%	40%
58	68%	40%	80%	55%	45%	35%	80%	40%
59	65%	40%	80%	60%	45%	35%	80%	40%
60	62%	38%	65%	30%	42%	32%	65%	38%
61	59%	38%	65%	34%	42%	32%	65%	38%
62	56%	38%	65%	38%	42%	32%	65%	38%
63	53%	38%	65%	42%	42%	32%	65%	38%
64	50%	38%	65%	48%	42%	32%	65%	38%
65	48%	36%	50%	44%	41%	31%	50%	36%
66	47%	36%	47%	36%	41%	31%	47%	36%
67	46%	34%	44%	34%	40%	31%	44%	34%
68	45%	32%	41%	32%	39%	30%	41%	32%
69	45%	31%	38%	29%	38%	29%	38%	29%
70	43%	27%	35%	27%	37%	28%	35%	27%
71	41%	25%	32%	25%	36%	27%	32%	25%
72	39%	22%	29%	22%	35%	26%	29%	22%
73	37%	20%	26%	20%	34%	25%	26%	20%
74	35%	18%	23%	18%	33%	24%	23%	18%
75	33%	15%	20%	15%	32%	23%	20%	15%
76	31%	13%	17%	13%	31%	22%	17%	13%
77	29%	11%	14%	11%	30%	21%	14%	11%
78	27%	8%	11%	8%	29%	20%	11%	8%
79	25%	6%	10%	6%	28%	19%	10%	6%
80	20%	4%	8%	4%	27%	18%	8%	4%
81	15%	2%	6%	2%	26%	17%	6%	2%
82	10%	0%	0%	0%	25%	16%	0%	0%
83	5%	0%	0%	0%	24%	15%	0%	0%
84	0%	0%	0%	0%	23%	14%	0%	0%
85	0%	0%	0%	0%	22%	13%	0%	0%
86	0%	0%	0%	0%	21%	12%	0%	0%
87	0%	0%	0%	0%	20%	11%	0%	0%
88	0%	0%	0%	0%	19%	10%	0%	0%
89	0%	0%	0%	0%	18%	9%	0%	0%

Attachment B
Ability Insurance Company and Medico Insurance Company
Proposed "Catch-up" Increases by State
Level Increase to be Requested
In Addition to Proposed 2021 Nationwide Rate Increase
All Forms in Current Filing

Inforce as of 12/31/2020

<u>State</u>	<u>Policy Count</u>	<u>Inforce Premium</u>	<u>"Catch-up" Increase</u>
AL	55	\$ 159,586	5%
AR	118	538,135	5%
AZ	433	1,386,551	40%
CA	370	852,902	100%
CO	222	804,034	70%
FL	684	2,237,257	15%
GA	68	238,254	30%
HI	70	238,091	100%
IA	2,612	10,608,931	0%
ID	605	1,351,057	15%
IL	332	1,246,558	0%
IN	38	83,727	120%
KS	612	2,120,208	5%
KY	164	539,840	0%
LA	15	26,483	0%
ME	9	19,795	0%
MI	123	352,841	0%
MN	966	3,068,467	40%
MO	596	2,089,925	0%
MS	68	159,642	20%
MT	1,358	4,101,335	20%
NC	138	542,625	20%
ND	332	1,325,713	0%
NE	2,024	8,121,817	0%
NM	140	488,924	60%
NV	50	161,294	20%
OH	157	596,317	5%
OK	101	452,061	10%
OR	1,301	2,747,350	10%
PA	44	103,469	65%
SC	20	58,606	0%
SD	974	3,609,059	0%
TN	288	922,861	0%
TX	349	1,380,679	0%
UT	11	33,957	0%
VA	116	391,434	15%
WA	930	2,682,942	15%
WI*	241	502,805	0%
WV	1	2,563	0%
WY	224	809,178	0%

* We continue to pursue catch-up increases in WI on policies issued between 8/1/1996-12/31/2001 that are limited to 10% every two years.

Attachment C
Ability Insurance Company and Medico Insurance Company
Inforce Policies and/or Premium as of 12/31/2020
All Forms in Current Filing

Inforce Policies, Premium, and Average Proposed Increase by Issue State

Issue State	Inforce Policies	Inforce Premium	Catch-up Increase	Average 2021 NW Increase
AL	55	\$159,586	5%	54%
AR	118	\$538,135	5%	57%
AZ	433	\$1,386,551	40%	48%
CA	370	\$852,902	100%	59%
CO	222	\$804,034	70%	51%
FL	684	\$2,237,257	15%	50%
GA	68	\$238,254	30%	52%
HI	70	\$238,091	100%	51%
IA	2,612	\$10,608,931	0%	55%
ID	605	\$1,351,057	15%	49%
IL	332	\$1,246,558	0%	51%
IN	38	\$83,727	120%	42%
KS	612	\$2,120,208	5%	48%
KY	164	\$539,840	0%	46%
LA	15	\$26,483	0%	0%
ME	9	\$19,795	0%	0%
MI	123	\$352,841	0%	38%
MN	966	\$3,068,467	40%	56%
MO	596	\$2,089,925	0%	49%
MS	68	\$159,642	20%	52%
MT	1,358	\$4,101,335	20%	52%
NC	138	\$542,625	20%	50%
ND	332	\$1,325,713	0%	60%
NE	2,024	\$8,121,817	0%	54%
NM	140	\$488,924	60%	56%
NV	50	\$161,294	20%	55%
OH	157	\$596,317	5%	46%
OK	101	\$452,061	10%	49%
OR	1,301	\$2,747,350	10%	51%
PA	44	\$103,469	65%	46%
SC	20	\$58,606	0%	48%
SD	974	\$3,609,059	0%	55%
TN	288	\$922,861	0%	49%
TX	349	\$1,380,679	0%	51%
UT	11	\$33,957	0%	0%
VA	116	\$391,434	15%	55%
WA	930	\$2,682,942	15%	48%
WI	241	\$502,805	0%	48%
WV	1	\$2,563	0%	0%
WY	224	\$809,178	0%	57%
Total	16,959	\$57,157,276	11%	52%

Attachment C
Ability Insurance Company and Medico Insurance Company
Inforce Policies and/or Premium as of 12/31/2020
All Forms in Current Filing
Inforce Policies by Policy Form Group, Benefit Period, and Issue State

<u>Issue State</u>	<u>Policy Forms 691-698</u>		<u>Policy Form 585</u>		<u>Policy Form 597</u>		<u>Policy Forms 201-203</u>	
	<u>Lifetime</u>	<u>Non-Lifetime</u>	<u>Lifetime</u>	<u>Non-Lifetime</u>	<u>Lifetime</u>	<u>Non-Lifetime</u>	<u>Lifetime</u>	<u>Non-Lifetime</u>
AL	35	20	0	0	0	0	0	0
AR	56	60	0	0	0	0	1	1
AZ	130	241	0	0	6	1	12	43
CA	201	112	0	0	0	0	38	19
CO	88	114	0	0	0	1	10	9
FL	245	228	0	0	0	0	80	131
GA	31	14	0	0	2	0	9	12
HI	31	38	0	0	0	0	0	1
IA	1,367	928	0	0	0	0	179	138
ID	263	256	0	0	0	0	41	45
IL	127	161	0	0	0	0	30	14
IN	14	22	0	0	0	0	2	0
KS	314	213	0	0	0	0	38	47
KY	44	105	0	0	0	0	4	11
LA	10	5	0	0	0	0	0	0
ME	5	3	0	0	0	0	0	1
MI	7	107	0	1	0	0	0	8
MN	531	435	0	0	0	0	0	0
MO	119	262	0	0	0	1	95	119
MS	42	23	0	0	0	0	1	2
MT	713	477	0	0	1	0	126	41
NC	43	72	0	0	0	0	2	21
ND	220	82	0	0	1	0	20	9
NE	904	919	0	0	0	4	94	103
NM	75	44	0	0	0	0	8	13
NV	20	26	0	0	0	0	2	2
OH	38	84	0	0	2	3	9	21
OK	52	38	0	0	0	0	7	4
OR	538	690	0	0	0	0	30	43
PA	8	29	0	0	0	0	1	6
SC	9	2	0	0	0	0	3	6
SD	507	370	0	0	3	0	64	30
TN	112	122	0	0	2	1	27	24
TX	116	116	0	0	0	0	69	48
UT	4	7	0	0	0	0	0	0
VA	56	60	0	0	0	0	0	0
WA	331	490	0	0	0	0	42	67
WI	75	109	7	26	0	0	4	20
WV	1	0	0	0	0	0	0	0
WY	120	64	0	0	0	0	24	16
Total	7,602	7,148	7	27	17	11	1,072	1,075

Attachment C
Ability Insurance Company and Medico Insurance Company
Inforce Policies and/or Premium as of 12/31/2020
All Forms in Current Filing
Inforce Policies by Policy Form Group, Benefit Period, and Issue Age

Issue Age	Policy Forms 691-698		Policy Form 585		Policy Form 597		Policy Forms 201-203	
	Lifetime	Non-Lifetime	Lifetime	Non-Lifetime	Lifetime	Non-Lifetime	Lifetime	Non-Lifetime
18-39	475	88	0	0	0	0	6	3
40-49	1,062	469	1	1	0	0	53	23
50	56	44	0	0	0	0	10	8
51	105	88	0	0	0	0	16	7
52	155	81	1	0	0	0	21	9
53	135	111	0	0	0	0	22	8
54	178	129	0	0	0	0	34	14
55	192	165	0	0	0	0	34	28
56	260	215	0	0	0	0	37	21
57	306	224	0	1	0	0	34	21
58	325	325	0	1	0	1	62	45
59	680	515	0	2	0	0	58	52
60	227	226	0	2	0	0	50	25
61	317	290	0	2	0	1	58	51
62	353	394	1	1	1	0	52	63
63	353	452	2	2	0	0	52	63
64	810	1,110	2	1	0	0	105	130
65	331	367	0	3	0	1	63	71
66	280	344	0	3	0	0	57	55
67	233	308	0	3	1	0	47	65
68	201	246	0	2	1	1	33	45
69	158	233	0	0	1	0	37	62
70	104	197	0	2	1	2	36	38
71	79	157	0	0	1	0	29	36
72	48	101	0	0	3	2	19	27
73	53	84	0	1	2	1	13	22
74	41	72	0	0	2	1	7	30
75	23	47	0	0	0	0	10	19
76	21	26	0	0	0	0	5	11
77	17	13	0	0	1	0	4	8
78	10	11	0	0	0	0	2	9
79	6	6	0	0	2	1	1	3
80	5	6	0	0	1	0	3	2
81	2	2	0	0	0	0	1	0
82	0	2	0	0	0	0	1	0
83	1	0	0	0	0	0	0	0
84	0	0	0	0	0	0	0	0
85	0	0	0	0	0	0	0	1
86	0	0	0	0	0	0	0	0
87	0	0	0	0	0	0	0	0
88	0	0	0	0	0	0	0	0
89	0	0	0	0	0	0	0	0
Total	7,602	7,148	7	27	17	11	1,072	1,075



Attachment D - Nationwide Experience

For Reporting Year: 2020
As of Reporting Month: December
Company(s): Ability Insurance, Medico Insurance

Base Policy Type(s): All Forms Included in this Filing - 201, 202, 203, 585, 597, 691, 692, 693, 694, 695, 696, 697, 698

ROP: Excluded

Provisions: All Provisions

Benefit Period: All years

Claim Reserves

EXPER YEAR	ISSUE YEAR	Earned Premium	Statement Incurred Claims	Loss Ratio	Runout Incurred Claims	Loss Ratio	Written Premium	Change in Unearned	Paid Claims	Change in Claim Res	Paid Claims Allocated to Incurred Year	Claim Reserves					Statement Claims Act/Exp Ratio	Runout Claims Act/Exp Ratio
												Pending	IBNR	Change in ActLRes	LR Expected Claims	Expected Loss Ratio		
1991	Total	11,571	16,925	146.3%	2,244	19.4%	28,061	16,490	0	16,925	2,244	0	0	0	1,984	17.1%	853.1%	113.1%
1992	Total	681,344	60,768	8.9%	5,323	0.8%	1,502,915	821,571	4,197	56,571	5,323	0	0	0	119,526	17.5%	50.8%	4.5%
1993	Total	2,560,510	509,205	19.9%	871,846	34.0%	3,159,633	599,123	73,518	435,687	871,846	0	0	472,418	513,740	20.1%	99.1%	169.7%
1994	Total	4,125,165	663,863	16.1%	729,380	17.7%	4,555,442	430,277	235,042	428,821	729,380	0	0	1,333,768	1,020,858	24.7%	65.0%	71.4%
1995	Total	6,065,473	1,507,542	24.9%	2,161,525	35.6%	6,714,294	648,821	522,545	984,997	2,161,525	0	0	2,296,513	1,684,780	27.8%	89.5%	128.3%
1996	Total	8,579,736	3,006,761	35.0%	2,794,251	32.6%	9,955,525	1,375,789	1,265,742	1,741,019	2,794,251	0	0	3,615,154	2,623,369	30.6%	114.6%	106.5%
1997	Total	15,287,786	5,178,777	33.9%	5,546,798	36.3%	17,903,880	2,616,094	1,960,692	3,218,085	5,546,798	0	0	6,209,616	4,894,364	32.0%	105.8%	113.3%
1998	Total	25,569,297	6,137,020	24.0%	7,612,198	29.8%	28,477,341	2,908,044	2,942,369	3,194,651	7,612,198	0	0	7,636,876	6,325,332	24.7%	97.0%	120.3%
1999	Total	35,597,095	7,587,512	21.3%	9,513,973	26.7%	37,865,607	2,268,512	4,739,437	2,848,075	9,513,973	0	0	20,755,144	10,418,964	29.3%	72.8%	91.3%
2000	Total	47,899,966	14,729,607	30.8%	17,762,096	37.1%	51,041,303	3,141,337	7,045,548	7,684,059	17,762,096	0	0	22,369,811	15,210,940	31.8%	96.8%	116.8%
2001	Total	66,533,153	21,998,630	33.1%	30,308,753	45.6%	71,849,025	5,315,872	11,784,091	10,214,539	30,112,103	196,650	0	30,836,801	17,497,057	26.3%	125.7%	173.2%
2002	Total	88,930,666	29,655,948	33.3%	35,883,457	40.3%	90,687,243	1,756,577	17,718,353	11,937,595	35,883,457	0	0	41,811,865	26,205,320	29.5%	113.2%	136.9%
2003	Total	93,433,567	56,313,769	60.3%	46,805,291	50.1%	93,696,116	262,549	24,410,584	31,903,185	46,776,232	29,059	0	22,061,978	29,413,066	31.5%	191.5%	159.1%
2004	Total	94,832,268	38,783,742	40.9%	52,727,126	55.6%	94,084,719	(747,549)	30,831,819	7,951,923	52,103,472	623,654	0	44,281,534	29,811,372	31.4%	130.1%	176.9%
2005	Total	90,432,091	50,032,786	55.3%	60,671,532	67.1%	89,069,742	(1,362,349)	36,679,056	13,353,730	60,286,760	384,772	0	41,450,535	28,789,415	31.8%	173.8%	210.7%
2006	Total	87,924,458	59,357,002	67.5%	61,181,640	69.6%	87,686,795	(237,663)	40,961,369	18,395,633	60,766,973	414,667	0	38,549,286	33,458,611	38.1%	177.4%	182.9%
2007	Total	90,322,672	66,495,544	73.6%	65,008,920	72.0%	90,443,314	120,642	49,156,453	17,339,091	64,546,601	462,319	0	37,283,893	35,490,157	39.3%	187.4%	183.2%
2008	Total	87,359,902	69,958,200	80.1%	71,922,172	82.3%	85,582,490	(1,777,412)	56,315,050	13,643,150	71,526,246	395,926	0	36,493,888	38,890,486	44.5%	179.9%	184.9%
2009	Total	85,587,178	75,000,313	87.6%	80,261,378	93.8%	84,581,633	(1,005,545)	58,022,775	16,977,538	78,382,755	1,878,623	0	32,986,463	40,564,078	47.4%	184.9%	197.9%
2010	Total	77,774,587	87,625,139	112.7%	105,992,206	136.3%	77,074,405	(700,182)	66,175,615	21,449,525	103,067,580	2,924,626	0	27,569,736	46,334,145	59.6%	189.1%	228.8%
2011	Total	77,913,099	97,819,362	125.5%	109,138,781	140.1%	78,022,398	109,299	73,623,537	24,195,824	104,092,364	5,046,417	0	23,970,931	48,092,599	61.7%	203.4%	226.9%
2012	Total	75,005,478	107,447,987	143.3%	105,332,699	140.4%	74,036,005	(969,473)	84,996,455	22,451,532	99,964,315	5,368,384	0	23,175,817	50,206,421	66.9%	214.0%	209.8%
2013	Total	71,490,490	103,346,196	144.6%	112,291,227	157.1%	70,893,545	(596,945)	92,765,963	10,580,233	102,649,067	9,642,160	0	14,909,511	51,904,837	72.6%	199.1%	216.3%
2014	Total	72,355,796	107,585,740	148.7%	111,117,176	153.6%	72,873,445	517,649	97,053,347	10,532,393	98,373,191	12,743,985	0	4,748,530	52,745,957	72.9%	204.0%	210.7%
2015	Total	71,856,531	111,544,138	155.2%	101,019,668	140.6%	71,618,337	(238,194)	103,062,286	8,481,852	87,009,990	14,009,678	0	5,578,226	53,243,166	74.1%	209.5%	189.7%
2016	Total	69,310,095	109,941,815	158.6%	92,852,096	134.0%	68,286,975	(1,023,120)	103,838,057	6,103,759	73,708,832	19,143,264	0	6,286,179	54,129,812	78.1%	203.1%	171.5%
2017	Total	65,471,075	108,527,307	165.8%	91,077,229	139.1%	64,542,776	(928,299)	103,791,612	4,735,695	66,536,123	24,541,106	0	(798,619)	55,096,825	84.2%	197.0%	165.3%
2018	Total	62,566,841	102,785,949	164.3%	90,724,363	145.0%	61,968,148	(598,693)	103,355,206	(569,256)	51,828,265	37,921,163	974,935	(4,206,189)	55,412,254	88.6%	185.5%	163.7%
2019	Total	59,318,248	104,928,422	176.9%	86,209,335	145.3%	58,656,681	(661,567)	103,816,598	1,111,825	32,913,264	49,786,415	3,509,655	(1,548,127)	56,167,127	94.7%	186.8%	153.5%
2020	Total	55,312,009	86,839,535	157.0%	77,404,986	139.9%	54,141,057	(1,170,952)	98,207,248	(11,367,713)	7,344,067	45,941,895	24,119,023	(6,567,536)	56,843,020	102.8%	152.8%	136.2%
Grand	Total	1,690,108,148	1,635,385,506	96.8%	1,634,929,670	96.7%	1,700,998,850	10,890,702	1,375,354,563	260,030,942	1,374,871,292	231,454,763	28,603,614	483,564,003	903,109,583	53.4%	181.1%	181.0%
PV Grand Total		2,936,659,382	2,231,095,408	76.0%	2,231,095,408	76.0%	2,977,959,096		1,971,037,031						1,398,468,053	47.6%	159.5%	159.5%



Attachment E - Nationwide Experience by Issue Year

For Reporting Year: 2020
As of Reporting Month: December
Company(s): Ability Insurance, Medico Insurance

Base Policy Type(s): All Forms Included in this Filing - 201, 202, 203, 585, 597, 691, 692, 693, 694, 695, 696, 697, 698

ROP: Excluded

Provisions: All Provisions

Benefit Period: All years

Claim Reserves

EXPER YEAR	ISSUE YEAR	Earned Premium	Statement Incurred Claims	Loss Ratio	Runout Incurred Claims	Loss Ratio	Written Premium	Change in Unearned	Paid Claims	Change in Claim Res	Paid Claims Allocated to Incurred Year	Pending	IBNR	Change in ActLfRes	LR Expected Claims	Expected Loss Ratio	Statement Claims Act/Exp Ratio	Runout Claims Act/Exp Ratio
1991	1991	11,571	16,925	146.3%	2,244	19.4%	28,061	16,490	0	16,925	2,244	0	0	0	1,984	17.1%	853.1%	113.1%
	Total	11,571	16,925	146.3%	2,244	19.4%	28,061	16,490	0	16,925	2,244	0	0	0	1,984	17.1%	853.1%	113.1%
1992	1991	73,656	(8,127)	-11.0%	1,953	2.7%	87,961	14,305	4,197	(12,324)	1,953	0	0	0	15,070	20.5%	-53.9%	13.0%
	1992	607,688	68,895	11.3%	3,370	0.6%	1,414,954	807,266	0	68,895	3,370	0	0	0	104,456	17.2%	66.0%	3.2%
	Total	681,344	60,768	8.9%	5,323	0.8%	1,502,915	821,571	4,197	56,571	5,323	0	0	0	119,526	17.5%	50.8%	4.5%
1993	1988	17	2	11.8%	0	0.0%	17	0	0	2	0	0	0	0	0	0.0%	0.0%	0.0%
	1991	53,106	2,582	4.9%	0	0.0%	43,738	(9,368)	0	2,582	0	0	0	20,309	13,784	26.0%	18.7%	0.0%
	1992	1,606,603	461,393	28.7%	617,206	38.4%	1,491,422	(115,181)	72,318	389,075	617,206	0	0	447,034	320,306	19.9%	144.0%	192.7%
	1993	900,784	45,228	5.0%	254,640	28.3%	1,624,456	723,672	1,200	44,028	254,640	0	0	5,075	179,650	19.9%	25.2%	141.7%
	Total	2,560,510	509,205	19.9%	871,846	34.0%	3,159,633	599,123	73,518	435,687	871,846	0	0	472,418	513,740	20.1%	99.1%	169.7%
1994	1988	217	26	12.0%	0	0.0%	247	30	0	26	0	0	0	2,852	469	216.1%	5.5%	0.0%
	1991	39,046	(1,734)	-4.4%	0	0.0%	33,604	(5,442)	0	(1,734)	0	0	0	19,709	13,575	34.8%	-12.8%	0.0%
	1992	1,318,732	303,221	23.0%	514,728	39.0%	1,205,839	(112,893)	205,516	97,705	514,728	0	0	741,562	365,132	27.7%	83.0%	141.0%
	1993	1,764,133	324,434	18.4%	214,652	12.2%	1,673,248	(90,885)	29,526	294,908	214,652	0	0	557,561	409,200	23.2%	79.3%	52.5%
	1994	1,003,037	37,916	3.8%	0	0.0%	1,642,504	639,467	0	37,916	0	0	0	12,084	232,482	23.2%	16.3%	0.0%
	Total	4,125,165	663,863	16.1%	729,380	17.7%	4,555,442	430,277	235,042	428,821	729,380	0	0	1,333,768	1,020,858	24.7%	65.0%	71.4%
1995	1988	373	978	262.2%	950	254.7%	343	(30)	950	28	950	0	0	(2,852)	546	146.4%	179.1%	174.0%
	1991	27,629	(943)	-3.4%	0	0.0%	23,849	(3,780)	0	(943)	0	0	0	10,213	12,887	46.6%	-7.3%	0.0%
	1992	1,145,904	704,904	61.5%	843,364	73.6%	1,093,045	(52,859)	316,615	388,289	843,364	0	0	604,042	407,661	35.6%	172.9%	206.9%
	1993	1,570,404	483,965	30.8%	612,982	39.0%	1,508,211	(62,193)	167,453	316,512	612,982	0	0	985,915	467,556	29.8%	103.5%	131.1%
	1994	1,866,775	161,713	8.7%	436,811	23.4%	1,814,208	(52,567)	11,560	150,153	436,811	0	0	658,960	476,317	25.5%	34.0%	91.7%
	1995	1,454,388	156,925	10.8%	267,418	18.4%	2,274,638	820,250	25,967	130,958	267,418	0	0	40,235	319,813	22.0%	49.1%	83.6%
	Total	6,065,473	1,507,542	24.9%	2,161,525	35.6%	6,714,294	648,821	522,545	984,997	2,161,525	0	0	2,296,513	1,684,780	27.8%	89.5%	128.3%
1996	1988	0	(56)	0.0%	0	0.0%	0	0	0	(56)	0	0	0	0	0	0.0%	0.0%	0.0%
	1991	25,964	71	0.3%	105	0.4%	25,847	(117)	105	(34)	105	0	0	15,380	13,754	53.0%	0.5%	0.8%
	1992	1,057,895	392,612	37.1%	381,534	36.1%	1,007,311	(50,584)	440,757	(48,145)	381,534	0	0	538,412	449,538	42.5%	87.3%	84.9%
	1993	1,438,059	898,286	62.5%	800,649	55.7%	1,383,076	(54,983)	531,084	367,202	800,649	0	0	881,098	525,215	36.5%	171.0%	152.4%
	1994	1,676,161	561,133	33.5%	118,193	7.1%	1,629,899	(46,262)	133,452	427,681	118,193	0	0	1,166,545	529,474	31.6%	106.0%	22.3%



Attachment E - Nationwide Experience by Issue Year

For Reporting Year: 2020
As of Reporting Month: December
Company(s): Ability Insurance, Medico Insurance

Base Policy Type(s): All Forms Included in this Filing - 201, 202, 203, 585, 597, 691, 692, 693, 694, 695, 696, 697, 698
ROP: Excluded
Provisions: All Provisions
Benefit Period: All years

1996	1995	2,600,496	897,133	34.5%	1,182,687	45.5%	2,526,106	(74,390)	156,558	740,575	1,182,687	0	0	1,001,621	661,325	25.4%	135.7%	178.8%
	1996	1,781,161	257,582	14.5%	311,083	17.5%	3,383,286	1,602,125	3,786	253,796	311,083	0	0	12,098	444,063	24.9%	58.0%	70.1%
	Total	8,579,736	3,006,761	35.0%	2,794,251	32.6%	9,955,525	1,375,789	1,265,742	1,741,019	2,794,251	0	0	3,615,154	2,623,369	30.6%	114.6%	106.5%
1997	1991	23,731	192	0.8%	0	0.0%	20,612	(3,119)	0	192	0	0	0	14,049	14,317	60.3%	1.3%	0.0%
	1992	958,863	765,417	79.8%	454,687	47.4%	913,469	(45,394)	517,461	247,956	454,687	0	0	518,837	469,414	49.0%	163.1%	96.9%
	1993	1,308,183	902,921	69.0%	1,147,790	87.7%	1,259,401	(48,782)	500,929	401,992	1,147,790	0	0	719,570	565,396	43.2%	159.7%	203.0%
	1994	1,564,096	598,804	38.3%	774,061	49.5%	1,528,771	(35,325)	277,988	320,816	774,061	0	0	1,072,787	597,272	38.2%	100.3%	129.6%
	1995	2,390,490	1,202,578	50.3%	1,708,658	71.5%	2,347,171	(43,319)	460,650	741,928	1,708,658	0	0	1,808,582	752,320	31.5%	159.8%	227.1%
	1996	4,328,432	963,002	22.2%	1,171,924	27.1%	4,118,320	(210,112)	195,201	767,801	1,171,924	0	0	1,764,998	1,171,225	27.1%	82.2%	100.1%
	1997	4,713,991	745,863	15.8%	289,677	6.1%	7,716,136	3,002,145	8,463	737,400	289,677	0	0	310,793	1,324,420	28.1%	56.3%	21.9%
	Total	15,287,786	5,178,777	33.9%	5,546,798	36.3%	17,903,880	2,616,094	1,960,692	3,218,085	5,546,798	0	0	6,209,616	4,894,364	32.0%	105.8%	113.3%
1998	1991	20,443	(468)	-2.3%	0	0.0%	20,284	(159)	0	(468)	0	0	0	4,805	14,197	69.4%	-3.3%	0.0%
	1992	888,663	571,153	64.3%	687,558	77.4%	842,599	(46,064)	482,020	89,133	687,558	0	0	434,206	501,713	56.5%	113.8%	137.0%
	1993	1,224,356	1,002,947	81.9%	1,243,684	101.6%	1,187,180	(37,176)	681,765	321,182	1,243,684	0	0	656,203	573,179	46.8%	175.0%	217.0%
	1994	1,489,431	478,571	32.1%	473,478	31.8%	1,451,603	(37,828)	382,144	96,427	473,478	0	0	734,280	584,437	39.2%	81.9%	81.0%
	1995	2,249,203	1,036,841	46.1%	1,167,180	51.9%	2,183,447	(65,756)	681,498	355,343	1,167,180	0	0	1,116,855	698,995	31.1%	148.3%	167.0%
	1996	3,694,100	1,307,706	35.4%	1,002,515	27.1%	3,504,291	(189,809)	439,997	867,709	1,002,515	0	0	2,015,386	993,538	26.9%	131.6%	100.9%
	1997	9,474,415	1,116,930	11.8%	2,278,567	24.0%	9,168,660	(305,755)	248,570	868,360	2,278,567	0	0	2,632,391	1,897,471	20.0%	58.9%	120.1%
	Total	6,528,686	623,340	9.5%	759,215	11.6%	10,119,277	3,590,591	26,375	596,965	759,215	0	0	42,750	1,061,802	16.3%	58.7%	71.5%
1998	Total	25,569,297	6,137,020	24.0%	7,612,198	29.8%	28,477,341	2,908,044	2,942,369	3,194,651	7,612,198	0	0	7,636,876	6,325,332	24.7%	97.0%	120.3%
	1987	4,309	1,161	26.9%	0	0.0%	6,899	2,590	0	1,161	0	0	0	18,801	4,564	105.9%	25.4%	0.0%
	1988	244,040	1,161,502	475.9%	0	0.0%	399,331	155,291	366,894	794,608	0	0	0	2,403,291	435,487	178.4%	266.7%	0.0%
	1989	217,157	615,410	283.4%	0	0.0%	359,350	142,193	168,707	446,703	0	0	0	2,186,205	340,231	156.7%	180.9%	0.0%
	1990	124,956	260,521	208.5%	0	0.0%	202,767	77,811	44,992	215,529	0	0	0	963,178	170,224	136.2%	153.0%	0.0%
	1991	144,272	556,607	385.8%	0	0.0%	199,897	55,625	187,125	369,482	0	0	0	733,418	138,526	96.0%	401.8%	0.0%
	1992	893,704	505,882	56.6%	1,060,765	118.7%	889,655	(4,049)	612,396	(106,514)	1,060,765	0	0	781,490	581,561	65.1%	87.0%	182.4%
	1993	1,178,691	723,373	61.4%	476,545	40.4%	1,168,365	(10,326)	861,837	(138,464)	476,545	0	0	697,645	650,913	55.2%	111.1%	73.2%
	1994	1,437,651	657,292	45.7%	985,850	68.6%	1,432,440	(5,211)	545,762	111,530	985,850	0	0	958,877	672,585	46.8%	97.7%	146.6%
	1995	1,689,624	(620,486)	-36.7%	1,290,126	76.4%	1,444,641	(244,983)	305,622	(926,108)	1,290,126	0	0	(122,295)	523,270	31.0%	-118.6%	246.6%
	1996	3,269,800	128,401	3.9%	1,139,637	34.9%	3,085,289	(184,511)	510,371	(381,970)	1,139,637	0	0	2,305,279	1,114,952	34.1%	11.5%	102.2%
	1997	8,431,922	2,087,635	24.8%	2,221,836	26.4%	8,250,087	(181,835)	729,531	1,358,104	2,221,836	0	0	5,786,120	2,406,213	28.5%	86.8%	92.3%
1998	12,197,717	1,107,181	9.1%	1,713,378	14.0%	11,931,160	(266,557)	344,604	762,577	1,713,378	0	0	3,969,278	2,498,842	20.5%	44.3%	68.6%	



Attachment E - Nationwide Experience by Issue Year

For Reporting Year: 2020
As of Reporting Month: December
Company(s): Ability Insurance, Medico Insurance

Base Policy Type(s): All Forms Included in this Filing - 201, 202, 203, 585, 597, 691, 692, 693, 694, 695, 696, 697, 698
ROP: Excluded
Provisions: All Provisions
Benefit Period: All years

1999	1999	5,763,252	403,033	7.0%	625,835	10.9%	8,495,726	2,732,474	61,596	341,437	625,835	0	0	73,857	881,596	15.3%	45.7%	71.0%
	Total	35,597,095	7,587,512	21.3%	9,513,973	26.7%	37,865,607	2,268,512	4,739,437	2,848,075	9,513,973	0	0	20,755,144	10,418,964	29.3%	72.8%	91.3%
2000	1987	4,451	(1,161)	-26.1%	0	0.0%	1,861	(2,590)	0	(1,161)	0	0	0	(18,801)	0	0.0%	0.0%	0.0%
	1988	338,442	(604,757)	-178.7%	0	0.0%	183,151	(155,291)	189,851	(794,608)	0	0	0	(2,403,291)	0	0.0%	0.0%	0.0%
	1989	305,708	(363,507)	-118.9%	0	0.0%	163,515	(142,193)	83,125	(446,632)	0	0	0	(2,186,205)	475	0.2%	-76527.8%	0.0%
	1990	189,140	(181,707)	-96.1%	0	0.0%	111,329	(77,811)	33,822	(215,529)	0	0	0	(963,178)	0	0.0%	0.0%	0.0%
	1991	170,189	(284,828)	-167.4%	0	0.0%	113,434	(56,755)	85,039	(369,867)	0	0	0	(708,575)	17,647	10.4%	-1614.0%	0.0%
	1992	848,803	1,375,425	162.0%	1,212,990	142.9%	791,441	(57,362)	873,909	501,516	1,212,990	0	0	25,702	589,530	69.5%	233.3%	205.8%
	1993	1,127,716	1,184,265	105.0%	1,385,962	122.9%	1,082,456	(45,260)	857,368	326,897	1,385,962	0	0	553,462	712,554	63.2%	166.2%	194.5%
	1994	1,380,328	918,488	66.5%	803,044	58.2%	1,326,972	(53,356)	624,317	294,171	803,044	0	0	645,529	746,725	54.1%	123.0%	107.5%
	1995	1,491,611	2,522,836	169.1%	1,552,968	104.1%	1,657,963	166,352	815,009	1,707,827	1,552,968	0	0	4,661,476	1,279,597	85.8%	197.2%	121.4%
	1996	3,032,487	2,407,542	79.4%	2,747,956	90.6%	3,026,492	(5,995)	1,068,959	1,338,583	2,747,956	0	0	3,881,397	1,520,523	50.1%	158.3%	180.7%
	1997	8,002,443	1,650,074	20.6%	2,877,071	36.0%	7,647,354	(355,089)	1,213,626	436,448	2,877,071	0	0	5,807,901	2,965,504	37.1%	55.6%	97.0%
	1998	11,124,277	3,251,809	29.2%	2,684,452	24.1%	10,742,190	(382,087)	760,280	2,491,529	2,684,452	0	0	7,357,735	3,426,364	30.8%	94.9%	78.3%
	1999	11,473,293	2,060,978	18.0%	3,374,549	29.4%	11,618,712	145,419	402,590	1,658,388	3,374,549	0	0	4,706,625	2,564,719	22.4%	80.4%	131.6%
	Total	8,411,078	794,150	9.4%	1,123,104	13.4%	12,574,433	4,163,355	37,653	756,497	1,123,104	0	0	1,010,034	1,387,302	16.5%	57.2%	81.0%
Total	47,899,966	14,729,607	30.8%	17,762,096	37.1%	51,041,303	3,141,337	7,045,548	7,684,059	17,762,096	0	0	22,369,811	15,210,940	31.8%	96.8%	116.8%	
2001	1988	0	0	0.0%	0	0.0%	0	0	0	0	0	0	0	0	0	0.0%	0.0%	0.0%
	1989	0	(71)	0.0%	0	0.0%	0	0	0	(71)	0	0	0	0	0	0.0%	0.0%	0.0%
	1990	0	0	0.0%	0	0.0%	0	0	0	0	0	0	0	0	0	0.0%	0.0%	0.0%
	1991	20,616	38,038	184.5%	146,869	712.4%	21,008	392	4,375	33,663	146,869	0	0	15,069	18,397	89.2%	206.8%	798.3%
	1992	730,609	763,890	104.6%	892,718	122.2%	722,750	(7,859)	887,739	(123,849)	892,718	0	0	301,201	631,953	86.5%	120.9%	141.3%
	1993	1,055,822	1,250,709	118.5%	1,045,213	99.0%	1,075,288	19,466	986,660	264,049	1,045,213	0	0	571,499	814,502	77.1%	153.6%	128.3%
	1994	1,287,501	1,246,060	96.8%	1,882,484	146.2%	1,297,213	9,712	784,374	461,686	1,882,484	0	0	713,277	842,382	65.4%	147.9%	223.5%
	1995	1,923,150	1,577,873	82.0%	2,334,909	121.4%	1,930,446	7,296	1,287,183	290,690	2,334,909	0	0	790,938	647,633	33.7%	243.6%	360.5%
	1996	3,007,582	2,836,962	94.3%	2,755,468	91.6%	2,967,788	(39,794)	1,867,790	969,172	2,755,468	0	0	1,797,379	1,143,959	38.0%	248.0%	240.9%
	1997	7,185,103	3,066,221	42.7%	4,219,483	58.7%	7,115,484	(69,619)	2,099,387	966,834	4,219,483	0	0	4,775,098	2,925,921	40.7%	104.8%	144.2%
	1998	10,244,861	3,275,452	32.0%	5,469,883	53.4%	10,116,554	(128,307)	1,815,881	1,459,571	5,469,883	0	0	6,567,669	3,707,848	36.2%	88.3%	147.5%
	1999	11,116,976	4,113,655	37.0%	3,830,057	34.5%	11,018,526	(98,450)	1,358,029	2,755,626	3,633,407	196,650	0	7,236,126	2,818,204	25.4%	146.0%	135.9%
	2000	17,685,409	2,655,243	15.0%	4,819,223	27.2%	17,750,734	65,325	602,551	2,052,692	4,819,223	0	0	6,501,187	2,868,880	16.2%	92.6%	168.0%
	2001	12,275,524	1,174,598	9.6%	2,912,445	23.7%	17,833,234	5,557,710	90,122	1,084,476	2,912,445	0	0	1,567,358	1,077,378	8.8%	109.0%	270.3%
Total	66,533,153	21,998,630	33.1%	30,308,753	45.6%	71,849,025	5,315,872	11,784,091	10,214,539	30,112,103	196,650	0	30,836,801	17,497,057	26.3%	125.7%	173.2%	



Attachment E - Nationwide Experience by Issue Year

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ROP: Excluded

Provisions: All Provisions

Benefit Period: All years

2002	1988	0	0	0.0%	0	0.0%	0	0	0	0	0	0	0	0	0.0%	0.0%	0.0%	
	1989	0	0	0.0%	0	0.0%	0	0	0	0	0	0	0	0	0.0%	0.0%	0.0%	
	1990	0	0	0.0%	0	0.0%	0	0	0	0	0	0	0	0	0.0%	0.0%	0.0%	
	1991	22,794	12,522	54.9%	0	0.0%	23,378	584	16,832	(4,310)	0	0	0	9,269	22,996	100.9%	54.5%	0.0%
	1992	744,361	1,085,165	145.8%	850,501	114.3%	747,676	3,315	898,273	186,892	850,501	0	0	201,292	664,979	89.3%	163.2%	127.9%
	1993	1,112,513	1,257,884	113.1%	2,524,738	226.9%	1,103,909	(8,604)	1,101,362	156,522	2,524,738	0	0	517,485	894,413	80.4%	140.6%	282.3%
	1994	1,347,249	1,659,526	123.2%	1,639,515	121.7%	1,352,358	5,109	1,113,297	546,229	1,639,515	0	0	692,594	928,897	68.9%	178.7%	176.5%
	1995	2,050,310	1,549,782	75.6%	1,973,589	96.3%	2,065,786	15,476	1,501,059	48,723	1,973,589	0	0	1,144,546	1,483,770	72.4%	104.4%	133.0%
	1996	3,009,021	2,271,781	75.5%	2,615,890	86.9%	2,994,192	(14,829)	2,106,984	164,797	2,615,890	0	0	2,186,053	1,730,790	57.5%	131.3%	151.1%
	1997	7,287,793	3,572,680	49.0%	3,599,632	49.4%	7,272,985	(14,808)	2,812,450	760,230	3,599,632	0	0	4,528,769	3,385,921	46.5%	105.5%	106.3%
	1998	10,504,105	4,747,198	45.2%	5,728,719	54.5%	10,448,477	(55,628)	3,247,637	1,499,561	5,728,719	0	0	6,282,478	4,215,256	40.1%	112.6%	135.9%
	1999	11,220,770	2,684,942	23.9%	4,652,900	41.5%	11,100,786	(119,984)	2,161,507	523,435	4,652,900	0	0	7,221,642	3,647,148	32.5%	73.6%	127.6%
	2000	17,649,106	5,787,475	32.8%	5,824,251	33.0%	17,473,619	(175,487)	1,722,865	4,064,610	5,824,251	0	0	11,603,662	3,974,311	22.5%	145.6%	146.5%
	2001	25,201,118	4,196,679	16.7%	6,008,871	23.8%	25,101,246	(99,872)	1,021,331	3,175,348	6,008,871	0	0	8,487,931	4,241,959	16.8%	98.9%	141.7%
	2002	8,781,526	830,314	9.5%	464,850	5.3%	11,002,831	2,221,305	14,756	815,558	464,850	0	0	(1,063,856)	1,014,880	11.6%	81.8%	45.8%
	Total	88,930,666	29,655,948	33.3%	35,883,457	40.3%	90,687,243	1,756,577	17,718,353	11,937,595	35,883,457	0	0	41,811,865	26,205,320	29.5%	113.2%	136.9%
	1988	0	0	0.0%	0	0.0%	0	0	0	0	0	0	0	0	0.0%	0.0%	0.0%	
	1989	0	0	0.0%	0	0.0%	0	0	0	0	0	0	0	0	0.0%	0.0%	0.0%	
	1990	0	0	0.0%	0	0.0%	0	0	0	0	0	0	0	0	0.0%	0.0%	0.0%	
	1991	23,316	11,366	48.7%	4,700	20.2%	25,386	2,070	14,480	(3,114)	4,700	0	0	11,060	24,407	104.7%	46.6%	19.3%
	1992	779,401	1,098,677	141.0%	1,030,220	132.2%	798,359	18,958	797,321	301,356	1,030,220	0	0	156,707	687,925	88.3%	159.7%	149.8%
	1993	1,149,983	2,359,830	205.2%	2,063,606	179.4%	1,133,767	(16,216)	1,381,881	977,949	2,063,606	0	0	(613,245)	972,762	84.6%	242.6%	212.1%
	1994	1,390,880	1,627,482	117.0%	1,961,622	141.0%	1,410,968	20,088	1,160,287	467,195	1,961,622	0	0	(742,197)	1,027,716	73.9%	158.4%	190.9%
	1995	2,173,392	3,650,745	168.0%	2,097,877	96.5%	2,209,312	35,920	1,891,309	1,759,436	2,097,877	0	0	(546,998)	1,644,689	75.7%	222.0%	127.6%
	1996	3,095,052	3,268,013	105.6%	2,752,004	88.9%	3,128,229	33,177	2,254,661	1,013,352	2,752,004	0	0	(545,299)	1,875,680	60.6%	174.2%	146.7%
	1997	7,496,450	7,318,389	97.6%	6,310,532	84.2%	7,605,016	108,566	3,583,099	3,735,290	6,310,532	0	0	101,501	3,606,074	48.1%	202.9%	175.0%
	1998	10,752,643	9,091,907	84.6%	6,992,635	65.0%	10,840,060	87,417	4,408,939	4,682,968	6,992,635	0	0	660,207	4,486,310	41.7%	202.7%	155.9%
	1999	11,455,705	8,207,001	71.6%	5,914,316	51.6%	11,581,212	125,507	3,026,201	5,180,800	5,914,316	0	0	2,423,617	3,890,633	34.0%	210.9%	152.0%
	2000	17,479,960	8,177,395	46.8%	7,277,961	41.6%	17,475,045	(4,915)	3,081,881	5,095,514	7,248,902	29,059	0	5,256,179	4,460,767	25.5%	183.3%	163.2%
	2001	24,569,578	9,573,700	39.0%	7,903,577	32.2%	24,237,822	(331,756)	2,437,710	7,135,990	7,903,577	0	0	10,960,266	4,880,225	19.9%	196.2%	162.0%
	2002	12,193,122	1,821,243	14.9%	2,462,358	20.2%	11,924,593	(268,529)	349,800	1,471,443	2,462,358	0	0	5,313,872	1,753,883	14.4%	103.8%	140.4%
2003	874,085	108,021	12.4%	33,882	3.9%	1,326,347	452,262	23,015	85,006	33,882	0	0	(373,692)	101,995	11.7%	105.9%	33.2%	



Attachment E - Nationwide Experience by Issue Year

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2003	Total	93,433,567	56,313,769	60.3%	46,805,291	50.1%	93,696,116	262,549	24,410,584	31,903,185	46,776,232	29,059	0	22,061,978	29,413,066	31.5%	191.5%	159.1%
	1991	25,850	68,018	263.1%	168,391	651.4%	26,306	456	9,504	58,514	168,391	0	0	14,009	28,522	110.3%	238.5%	590.4%
	1992	793,375	1,011,993	127.6%	1,426,673	179.8%	759,758	(33,617)	821,780	190,213	1,426,673	0	0	261,718	728,397	91.8%	138.9%	195.9%
	1993	1,177,150	1,586,021	134.7%	1,320,058	112.1%	1,097,160	(79,990)	1,678,689	(92,668)	1,320,058	0	0	201,758	1,001,051	85.0%	158.4%	131.9%
	1994	1,418,500	1,792,068	126.3%	869,854	61.3%	1,335,289	(83,211)	1,410,595	381,473	869,854	0	0	339,890	1,082,937	76.3%	165.5%	80.3%
	1995	2,231,357	2,653,348	118.9%	3,715,436	166.5%	2,181,917	(49,440)	2,291,044	362,304	3,715,436	0	0	577,601	1,730,935	77.6%	153.3%	214.6%
	1996	3,145,622	2,807,856	89.3%	2,323,807	73.9%	3,098,021	(47,601)	2,395,293	412,563	2,323,807	0	0	1,518,122	1,865,535	59.3%	150.5%	124.6%
	1997	7,666,185	5,248,522	68.5%	5,834,605	76.1%	7,534,734	(131,451)	4,121,850	1,126,672	5,834,605	0	0	3,562,434	3,430,800	44.8%	153.0%	170.1%
	1998	10,973,063	6,001,735	54.7%	6,578,615	60.0%	10,814,898	(158,165)	4,865,320	1,136,415	6,545,322	33,293	0	4,754,716	4,257,645	38.8%	141.0%	154.5%
	1999	11,618,078	4,077,564	35.1%	5,951,040	51.2%	11,508,347	(109,731)	3,870,377	207,187	5,951,040	0	0	5,287,666	3,767,620	32.4%	108.2%	158.0%
	2000	17,565,606	6,393,948	36.4%	8,133,590	46.3%	17,382,331	(183,275)	4,682,718	1,711,230	8,133,590	0	0	8,380,824	4,444,875	25.3%	143.8%	183.0%
	2001	24,232,520	4,751,554	19.6%	12,181,056	50.3%	24,175,551	(56,969)	3,816,906	934,648	11,590,695	590,361	0	11,789,157	5,049,595	20.8%	94.1%	241.2%
	2002	11,578,658	2,282,099	19.7%	4,119,805	35.6%	11,487,043	(91,615)	846,253	1,435,846	4,119,805	0	0	7,170,624	2,167,474	18.7%	105.3%	190.1%
	2003	1,616,435	94,775	5.9%	104,194	6.4%	1,521,306	(95,129)	21,490	73,285	104,194	0	0	767,357	188,910	11.7%	50.2%	55.2%
	2004	789,869	14,241	1.8%	0	0.0%	1,162,058	372,189	0	14,241	0	0	0	(344,342)	67,076	8.5%	21.2%	0.0%
2004	Total	94,832,268	38,783,742	40.9%	52,727,126	55.6%	94,084,719	(747,549)	30,831,819	7,951,923	52,103,472	623,654	0	44,281,534	29,811,372	31.4%	130.1%	176.9%
	1991	26,525	286,518	1080.2%	75,437	284.4%	25,656	(869)	110,398	176,120	75,437	0	0	14,456	29,918	112.8%	957.7%	252.1%
	1992	717,109	1,052,844	146.8%	627,729	87.5%	688,973	(28,136)	884,731	168,113	627,729	0	0	94,338	702,804	98.0%	149.8%	89.3%
	1993	995,979	1,374,705	138.0%	2,356,671	236.6%	1,020,399	24,420	1,495,536	(120,831)	2,356,671	0	0	73,576	986,844	99.1%	139.3%	238.8%
	1994	1,227,481	1,518,585	123.7%	1,596,737	130.1%	1,242,104	14,623	1,297,623	220,962	1,596,737	0	0	215,562	1,087,900	88.6%	139.6%	146.8%
	1995	2,053,608	3,370,972	164.1%	4,261,067	207.5%	1,979,010	(74,598)	2,481,885	889,087	4,261,067	0	0	314,665	1,757,752	85.6%	191.8%	242.4%
	1996	2,980,071	3,587,523	120.4%	3,976,027	133.4%	2,902,900	(77,171)	2,786,524	800,999	3,935,664	40,363	0	1,356,770	1,854,858	62.2%	193.4%	214.4%
	1997	7,270,426	5,478,505	75.4%	5,815,842	80.0%	7,135,066	(135,360)	4,450,816	1,027,689	5,815,842	0	0	3,042,979	3,172,323	43.6%	172.7%	183.3%
	1998	10,406,294	6,687,479	64.3%	9,319,576	89.6%	10,212,074	(194,220)	5,501,815	1,185,664	9,139,194	180,382	0	3,877,245	3,902,096	37.5%	171.4%	238.8%
	1999	11,085,298	6,418,344	57.9%	4,758,968	42.9%	10,902,844	(182,454)	4,711,109	1,707,235	4,758,968	0	0	4,604,813	3,507,631	31.6%	183.0%	135.7%
	2000	16,779,734	7,635,240	45.5%	9,720,654	57.9%	16,536,713	(243,021)	5,696,624	1,938,616	9,670,944	49,710	0	8,208,089	4,323,102	25.8%	176.6%	224.9%
	2001	23,113,265	9,729,996	42.1%	13,756,994	59.5%	22,836,567	(276,698)	5,602,274	4,127,722	13,756,994	0	0	11,531,766	4,972,340	21.5%	195.7%	276.7%
	2002	11,042,600	2,713,630	24.6%	4,151,777	37.6%	10,953,369	(89,231)	1,616,080	1,097,550	4,037,460	114,317	0	6,372,200	2,185,655	19.8%	124.2%	190.0%
	2003	1,426,764	159,820	11.2%	251,657	17.6%	1,405,914	(20,850)	43,077	116,743	251,657	0	0	1,013,501	223,899	15.7%	71.4%	112.4%
	2004	1,300,874	18,597	1.4%	2,397	0.2%	1,222,015	(78,859)	564	18,033	2,397	0	0	728,622	82,268	6.3%	22.6%	2.9%
	2005	6,063	28	0.5%	0	0.0%	6,138	75	0	28	0	0	0	1,953	25	0.4%	112.0%	0.0%
2005	Total	90,432,091	50,032,786	55.3%	60,671,532	67.1%	89,069,742	(1,362,349)	36,679,056	13,353,730	60,286,760	384,772	0	41,450,535	28,789,415	31.8%	173.8%	210.7%



Attachment E - Nationwide Experience by Issue Year

For Reporting Year: 2020
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Company(s): Ability Insurance, Medico Insurance

Base Policy Type(s): All Forms Included in this Filing - 201, 202, 203, 585, 597, 691, 692, 693, 694, 695, 696, 697, 698
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2006	1991	25,223	27,663	109.7%	3,245	12.9%	24,801	(422)	108,532	(80,869)	3,245	0	0	(12,298)	34,121	135.3%	81.1%	9.5%
	1992	676,189	881,389	130.3%	863,067	127.6%	673,711	(2,478)	938,679	(57,290)	863,067	0	0	51,560	780,941	115.5%	112.9%	110.5%
	1993	994,805	1,634,472	164.3%	1,382,568	139.0%	986,775	(8,030)	1,502,495	131,977	1,382,568	0	0	166,652	1,079,741	108.5%	151.4%	128.0%
	1994	1,195,286	2,004,812	167.7%	1,674,142	140.1%	1,173,777	(21,509)	1,462,874	541,938	1,674,142	0	0	117,908	1,216,115	101.7%	164.9%	137.7%
	1995	1,915,865	3,888,646	203.0%	2,010,046	104.9%	1,926,579	10,714	2,744,412	1,144,234	2,010,046	0	0	67,869	1,964,285	102.5%	198.0%	102.3%
	1996	2,796,337	2,613,099	93.4%	3,642,992	130.3%	2,701,021	(95,316)	2,811,392	(198,293)	3,391,104	251,888	0	321,459	2,111,481	75.5%	123.8%	172.5%
	1997	7,080,872	6,919,926	97.7%	5,723,650	80.8%	7,063,833	(17,039)	4,956,997	1,962,929	5,723,650	0	0	3,007,878	3,578,798	50.5%	193.4%	159.9%
	1998	9,965,307	8,254,423	82.8%	8,809,007	88.4%	9,923,429	(41,878)	5,907,015	2,347,408	8,732,056	76,951	0	3,575,360	4,295,068	43.1%	192.2%	205.1%
	1999	10,748,580	6,649,379	61.9%	8,618,012	80.2%	10,747,651	(929)	5,053,580	1,595,799	8,532,184	85,828	0	4,789,016	3,959,262	36.8%	167.9%	217.7%
	2000	16,440,341	9,767,846	59.4%	10,824,042	65.8%	16,419,510	(20,831)	6,267,427	3,500,419	10,824,042	0	0	8,038,789	5,110,267	31.1%	191.1%	211.8%
	2001	22,511,450	12,325,433	54.8%	13,629,230	60.5%	22,452,849	(58,601)	6,970,865	5,354,568	13,629,230	0	0	10,967,928	5,968,109	26.5%	206.5%	228.4%
	2002	11,005,042	3,924,736	35.7%	3,633,995	33.0%	11,059,224	54,182	2,085,092	1,839,644	3,633,995	0	0	5,930,356	2,922,538	26.6%	134.3%	124.3%
	2003	1,363,776	319,643	23.4%	118,874	8.7%	1,352,720	(11,056)	128,122	191,521	118,874	0	0	660,893	272,223	20.0%	117.4%	43.7%
	2004	1,200,517	145,465	12.1%	248,772	20.7%	1,176,122	(24,395)	23,887	121,578	248,772	0	0	863,310	165,368	13.8%	88.0%	150.4%
	2005	4,868	70	1.4%	0	0.0%	4,793	(75)	0	70	0	0	0	2,606	294	6.0%	23.8%	0.0%
		Total	87,924,458	59,357,002	67.5%	61,181,640	69.6%	87,686,795	(237,663)	40,961,369	18,395,633	60,766,973	414,667	0	38,549,286	33,458,611	38.1%	177.4%
2007	1991	24,513	29,349	119.7%	68,433	279.2%	25,874	1,361	80,383	(51,034)	68,433	0	0	(9,287)	36,013	146.9%	81.5%	190.0%
	1992	673,033	1,263,765	187.8%	1,082,600	160.9%	652,965	(20,068)	1,041,398	222,367	1,082,600	0	0	68,250	808,717	120.2%	156.3%	133.9%
	1993	996,331	1,888,729	189.6%	1,760,565	176.7%	975,029	(21,302)	1,456,378	432,351	1,760,565	0	0	(43,201)	1,095,876	110.0%	172.3%	160.7%
	1994	1,180,539	1,434,466	121.5%	901,560	76.4%	1,182,839	2,300	1,582,629	(148,163)	901,560	0	0	(12,323)	1,230,044	104.2%	116.6%	73.3%
	1995	1,951,390	2,761,647	141.5%	2,603,247	133.4%	1,949,601	(1,789)	3,021,775	(260,128)	2,540,488	62,759	0	137,850	1,987,798	101.9%	138.9%	131.0%
	1996	2,700,707	2,981,318	110.4%	2,744,203	101.6%	2,709,634	8,927	2,684,127	297,191	2,744,203	0	0	848,729	2,180,988	80.8%	136.7%	125.8%
	1997	7,193,075	7,505,024	104.3%	6,703,571	93.2%	7,217,343	24,268	5,783,189	1,721,835	6,582,727	120,844	0	2,876,139	3,713,063	51.6%	202.1%	180.5%
	1998	10,285,749	8,287,764	80.6%	7,287,435	70.8%	10,322,415	36,666	6,652,438	1,635,326	7,231,764	55,671	0	3,946,173	4,398,407	42.8%	188.4%	165.7%
	1999	11,167,011	7,753,866	69.4%	7,409,066	66.3%	11,140,476	(26,535)	6,220,214	1,533,652	7,409,066	0	0	4,176,502	4,117,386	36.9%	188.3%	179.9%
	2000	17,263,489	11,243,803	65.1%	11,280,895	65.3%	17,361,971	98,482	7,935,954	3,307,849	11,219,124	61,771	0	7,520,191	5,469,320	31.7%	205.6%	206.3%
	2001	23,446,384	15,151,714	64.6%	14,472,842	61.7%	23,538,125	91,741	9,375,420	5,776,294	14,377,366	95,476	0	10,497,202	6,504,629	27.7%	232.9%	222.5%
	2002	10,960,693	5,972,455	54.5%	8,341,178	76.1%	10,910,569	(50,124)	3,073,626	2,898,829	8,275,380	65,798	0	5,787,958	3,403,960	31.1%	175.5%	245.0%
	2003	1,313,656	143,932	11.0%	338,246	25.7%	1,286,262	(27,394)	148,555	(4,623)	338,246	0	0	737,483	332,761	25.3%	43.3%	101.6%
	2004	1,162,036	77,670	6.7%	15,078	1.3%	1,166,145	4,109	100,367	(22,697)	15,078	0	0	749,165	210,772	18.1%	36.9%	7.2%
	2005	4,066	42	1.0%	0	0.0%	4,066	0	0	42	0	0	0	3,062	423	10.4%	9.9%	0.0%
		Total	90,322,672	66,495,544	73.6%	65,008,920	72.0%	90,443,314	120,642	49,156,453	17,339,091	64,546,601	462,319	0	37,283,893	35,490,157	39.3%	187.4%



Attachment E - Nationwide Experience by Issue Year

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2008	1991	21,419	86,576	404.2%	72,325	337.7%	19,394	(2,025)	55,345	31,231	72,325	0	0	(17,329)	29,573	138.1%	292.8%	244.6%
	1992	627,837	1,351,368	215.2%	783,971	124.9%	606,124	(21,713)	1,204,405	146,963	783,971	0	0	73,073	831,398	132.4%	162.5%	94.3%
	1993	937,190	2,105,232	224.6%	1,676,206	178.9%	901,816	(35,374)	1,826,301	278,931	1,676,206	0	0	(16,696)	1,122,537	119.8%	187.5%	149.3%
	1994	1,123,483	1,332,206	118.6%	1,171,346	104.3%	1,085,546	(37,937)	1,548,503	(216,297)	1,171,346	0	0	108,020	1,283,894	114.3%	103.8%	91.2%
	1995	1,851,375	2,828,789	152.8%	3,559,908	192.3%	1,782,171	(69,204)	2,986,048	(157,259)	3,559,908	0	0	(117,382)	2,157,785	116.6%	131.1%	165.0%
	1996	2,617,575	3,420,447	130.7%	4,473,980	170.9%	2,526,126	(91,449)	2,720,775	699,672	4,473,980	0	0	647,509	2,312,874	88.4%	147.9%	193.4%
	1997	6,972,863	6,609,891	94.8%	6,923,275	99.3%	6,828,268	(144,595)	6,406,196	203,695	6,923,275	0	0	2,676,934	3,985,273	57.2%	165.9%	173.7%
	1998	9,738,312	6,371,468	65.4%	7,314,448	75.1%	9,482,611	(255,701)	7,104,330	(732,862)	7,289,089	25,359	0	3,475,471	4,727,333	48.5%	134.8%	154.7%
	1999	10,766,038	6,915,971	64.2%	9,152,345	85.0%	10,592,923	(173,115)	6,479,999	435,972	9,152,345	0	0	4,319,884	4,484,732	41.7%	154.2%	204.1%
	2000	16,778,775	14,303,556	85.2%	13,531,365	80.6%	16,439,980	(338,795)	9,611,710	4,691,846	13,227,220	304,145	0	7,538,545	6,113,397	36.4%	234.0%	221.3%
	2001	22,898,361	17,977,142	78.5%	16,011,356	69.9%	22,461,265	(437,096)	11,760,167	6,216,975	15,944,934	66,422	0	10,909,359	7,349,378	32.1%	244.6%	217.9%
	2002	10,613,000	5,649,125	53.2%	6,308,494	59.4%	10,454,668	(158,332)	4,270,301	1,378,824	6,308,494	0	0	5,452,621	3,835,110	36.1%	147.3%	164.5%
	2003	1,256,036	675,590	53.8%	511,026	40.7%	1,242,041	(13,995)	287,521	388,069	511,026	0	0	716,733	387,495	30.9%	174.3%	131.9%
	2004	1,154,127	330,797	28.7%	432,126	37.4%	1,156,046	1,919	53,449	277,348	432,126	0	0	723,933	269,151	23.3%	122.9%	160.6%
	2005	3,511	42	1.2%	0	0.0%	3,511	0	0	42	0	0	0	3,213	556	15.8%	7.6%	0.0%
	Total	87,359,902	69,958,200	80.1%	71,922,172	82.3%	85,582,490	(1,777,412)	56,315,050	13,643,150	71,526,246	395,926	0	36,493,888	38,890,486	44.5%	179.9%	184.9%
2009	1991	23,307	47,272	202.8%	2,300	9.9%	20,159	(3,148)	54,813	(7,541)	2,300	0	0	(5,203)	27,691	118.8%	170.7%	8.3%
	1992	567,039	1,331,089	234.7%	1,351,243	238.3%	530,120	(36,919)	1,087,149	243,940	1,351,243	0	0	(327,658)	800,533	141.2%	166.3%	168.8%
	1993	830,622	2,481,906	298.8%	1,996,593	240.4%	806,124	(24,498)	1,803,947	677,959	1,949,778	46,815	0	(149,025)	1,061,285	127.8%	233.9%	188.1%
	1994	1,023,764	1,513,539	147.8%	2,958,385	289.0%	982,785	(40,979)	1,305,996	207,543	2,648,494	309,891	0	18,456	1,279,410	125.0%	118.3%	231.2%
	1995	1,631,683	3,076,350	188.5%	3,168,945	194.2%	1,578,054	(53,629)	2,840,760	235,590	3,168,945	0	0	(97,639)	2,062,669	126.4%	149.1%	153.6%
	1996	2,505,619	2,467,509	98.5%	5,002,329	199.6%	2,428,982	(76,637)	2,593,212	(125,703)	5,002,329	0	0	685,383	2,340,577	93.4%	105.4%	213.7%
	1997	6,598,531	7,361,074	111.6%	6,282,928	95.2%	6,456,086	(142,445)	6,030,635	1,330,439	6,119,284	163,644	0	1,884,658	4,038,777	61.2%	182.3%	155.6%
	1998	9,344,160	10,236,780	109.6%	8,809,367	94.3%	9,292,739	(51,421)	7,188,597	3,048,183	8,750,760	58,607	0	2,917,789	4,913,680	52.6%	208.3%	179.3%
	1999	10,297,658	7,509,087	72.9%	5,235,582	50.8%	10,150,945	(146,713)	6,573,422	935,665	5,235,582	0	0	3,719,872	4,677,156	45.4%	160.5%	111.9%
	2000	16,774,681	11,572,225	69.0%	12,833,081	76.5%	16,600,612	(174,069)	10,041,525	1,530,700	12,735,540	97,541	0	7,504,196	6,595,304	39.3%	175.5%	194.6%
	2001	22,762,357	19,874,895	87.3%	21,936,954	96.4%	22,602,489	(159,868)	13,385,444	6,489,451	20,734,829	1,202,125	0	10,341,838	7,953,178	34.9%	249.9%	275.8%
	2002	10,862,501	6,645,292	61.2%	8,860,965	81.6%	10,792,615	(69,886)	4,532,009	2,113,283	8,860,965	0	0	5,225,164	4,048,781	37.3%	164.1%	218.9%
	2003	1,224,276	440,693	36.0%	1,201,204	98.1%	1,217,265	(7,011)	424,091	16,602	1,201,204	0	0	655,736	448,878	36.7%	98.2%	267.6%
	2004	1,137,525	442,551	38.9%	621,502	54.6%	1,119,203	(18,322)	161,175	281,376	621,502	0	0	609,473	315,447	27.7%	140.3%	197.0%
	2005	3,455	51	1.5%	0	0.0%	3,455	0	0	51	0	0	0	3,423	712	20.6%	7.2%	0.0%
	Total	85,587,178	75,000,313	87.6%	80,261,378	93.8%	84,581,633	(1,005,545)	58,022,775	16,977,538	78,382,755	1,878,623	0	32,986,463	40,564,078	47.4%	184.9%	197.9%



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2010	1991	18,097	(44,748)	-247.3%	0	0.0%	17,761	(335)	63,969	(108,717)	0	0	0	(26,912)	31,277	172.8%	-143.1%	0.0%
	1992	503,691	231,882	46.0%	810,412	160.9%	498,471	(5,220)	1,051,302	(819,420)	810,412	0	0	(150,445)	870,631	172.9%	26.6%	93.1%
	1993	707,113	1,278,170	180.8%	1,299,909	183.8%	687,017	(20,096)	1,712,346	(434,176)	1,299,909	0	0	(278,836)	1,025,849	145.1%	124.6%	126.7%
	1994	892,675	2,577,477	288.7%	1,799,403	201.6%	880,492	(12,182)	1,811,049	766,428	1,799,403	0	0	(150,809)	1,217,695	136.4%	211.7%	147.8%
	1995	1,437,289	4,620,603	321.5%	5,510,355	383.4%	1,408,052	(29,237)	3,113,915	1,506,688	5,510,355	0	0	(228,304)	2,056,629	143.1%	224.7%	267.9%
	1996	2,260,124	5,340,422	236.3%	4,898,441	216.7%	2,217,398	(42,726)	3,243,782	2,096,640	4,898,441	0	0	266,711	2,664,345	117.9%	200.4%	183.9%
	1997	5,844,192	7,172,089	122.7%	7,864,593	134.6%	5,772,931	(71,260)	6,050,648	1,121,441	7,773,948	90,645	0	1,714,988	4,473,757	76.6%	160.3%	175.8%
	1998	8,591,207	12,326,937	143.5%	14,661,429	170.7%	8,532,410	(58,796)	8,339,941	3,986,995	14,504,536	156,893	0	2,046,247	5,511,266	64.2%	223.7%	266.0%
	1999	9,323,969	9,842,561	105.6%	10,103,577	108.4%	9,232,051	(91,918)	7,017,246	2,825,315	9,993,307	110,270	0	2,852,846	5,319,208	57.0%	185.0%	189.9%
	2000	14,617,965	13,637,891	93.3%	19,046,093	130.3%	14,319,130	(298,835)	10,713,954	2,923,937	18,115,600	930,493	0	6,648,195	7,683,181	52.6%	177.5%	247.9%
	2001	20,947,407	16,791,316	80.2%	23,925,979	114.2%	20,830,516	(116,890)	15,072,233	1,719,083	22,983,553	942,426	0	8,257,203	9,494,884	45.3%	176.8%	252.0%
	2002	10,447,716	12,128,773	116.1%	13,387,313	128.1%	10,484,840	37,125	7,147,455	4,981,318	13,150,845	236,468	0	5,371,648	5,108,039	48.9%	237.4%	262.1%
	2003	1,087,901	1,008,105	92.7%	1,748,104	160.7%	1,089,891	1,991	481,201	526,903	1,354,697	393,407	0	541,890	482,252	44.3%	209.0%	362.5%
	2004	1,092,341	713,648	65.3%	936,597	85.7%	1,100,055	7,714	356,574	357,075	872,573	64,024	0	701,644	394,903	36.2%	180.7%	237.2%
	2005	2,902	15	0.5%	0	0.0%	3,387	485	0	15	0	0	0	3,670	230	7.9%	6.3%	0.0%
		Total	77,774,587	87,625,139	112.7%	105,992,206	136.3%	77,074,405	(700,182)	66,175,615	21,449,525	103,067,580	2,924,626	0	27,569,736	46,334,145	59.6%	189.1%
2011	1991	15,425	118,584	768.8%	34,782	225.5%	17,266	1,841	38,747	79,838	34,782	0	0	1,400	27,091	175.6%	437.7%	128.4%
	1992	493,521	1,417,587	287.2%	1,971,233	399.4%	494,720	1,199	1,019,264	398,323	1,971,233	0	0	(168,963)	904,857	183.3%	156.7%	217.9%
	1993	671,380	1,796,078	267.5%	1,905,648	283.8%	677,482	6,102	1,747,097	48,981	1,826,610	79,038	0	(255,221)	987,991	147.2%	181.8%	192.9%
	1994	856,786	1,224,508	142.9%	4,405,465	514.2%	851,751	(5,035)	1,720,742	(496,234)	4,063,993	341,472	0	(315,592)	1,190,163	138.9%	102.9%	370.2%
	1995	1,410,430	4,110,211	291.4%	5,933,347	420.7%	1,406,226	(4,204)	3,680,014	430,197	5,607,713	325,634	0	(481,983)	2,024,874	143.6%	203.0%	293.0%
	1996	2,298,639	3,948,051	171.8%	4,317,199	187.8%	2,320,297	21,658	3,491,122	456,929	4,074,394	242,805	0	83,567	2,691,129	117.1%	146.7%	160.4%
	1997	5,741,072	6,712,101	116.9%	7,096,463	123.6%	5,726,241	(14,831)	6,110,691	601,410	7,051,383	45,080	0	971,140	4,569,994	79.6%	146.9%	155.3%
	1998	8,629,865	8,796,542	101.9%	9,144,270	106.0%	8,648,181	18,317	9,291,590	(495,048)	8,656,822	487,448	0	1,920,582	5,651,735	65.5%	155.6%	161.8%
	1999	9,433,623	10,966,624	116.3%	13,553,760	143.7%	9,492,216	58,593	7,824,227	3,142,398	12,911,483	642,277	0	2,879,095	5,470,923	58.0%	200.5%	247.7%
	2000	14,488,479	18,363,718	126.7%	21,002,239	145.0%	14,587,349	98,870	12,215,779	6,147,939	19,796,052	1,206,187	0	5,073,137	8,104,721	55.9%	226.6%	259.1%
	2001	20,531,998	25,998,196	126.6%	24,293,131	118.3%	20,359,860	(172,138)	16,856,744	9,141,452	23,272,577	1,020,554	0	8,785,239	10,081,846	49.1%	257.9%	241.0%
	2002	11,025,404	11,943,979	108.3%	12,944,613	117.4%	11,082,855	57,451	8,562,608	3,381,371	12,504,176	440,437	0	4,304,283	5,437,070	49.3%	219.7%	238.1%
	2003	1,132,056	1,322,142	116.8%	995,036	87.9%	1,151,820	19,765	556,861	765,281	959,195	35,841	0	524,474	511,999	45.2%	258.2%	194.3%
	2004	1,181,099	1,101,015	93.2%	1,541,595	130.5%	1,203,038	21,938	508,051	592,964	1,361,951	179,644	0	645,856	437,902	37.1%	251.4%	352.0%
	2005	3,323	23	0.7%	0	0.0%	3,097	(226)	0	23	0	0	0	3,917	302	9.1%	7.5%	0.0%
		Total	77,913,099	97,819,362	125.5%	109,138,781	140.1%	78,022,398	109,299	73,623,537	24,195,824	104,092,364	5,046,417	0	23,970,931	48,092,599	61.7%	203.4%



Attachment E - Nationwide Experience by Issue Year

For Reporting Year: 2020
As of Reporting Month: December
Company(s): Ability Insurance, Medico Insurance

Base Policy Type(s): All Forms Included in this Filing - 201, 202, 203, 585, 597, 691, 692, 693, 694, 695, 696, 697, 698
ROP: Excluded
Provisions: All Provisions
Benefit Period: All years

2012	1991	13,307	(122,379)	-919.7%	0	0.0%	11,010	(2,297)	20,071	(142,450)	0	0	0	(51,388)	23,691	178.0%	-516.6%	0.0%
	1992	469,013	1,441,394	307.3%	1,790,010	381.7%	445,413	(23,600)	1,186,472	254,922	1,741,452	48,558	0	(164,994)	914,059	194.9%	157.7%	195.8%
	1993	648,840	1,645,094	253.5%	1,454,138	224.1%	631,960	(16,881)	1,748,522	(103,428)	1,454,138	0	0	(217,405)	1,004,798	154.9%	163.7%	144.7%
	1994	787,642	2,044,707	259.6%	1,167,526	148.2%	763,770	(23,872)	1,798,350	246,357	1,167,526	0	0	(129,297)	1,178,695	149.6%	173.5%	99.1%
	1995	1,307,506	4,518,167	345.6%	3,422,297	261.7%	1,255,437	(52,069)	3,794,464	723,703	3,328,367	93,930	0	(344,313)	1,962,473	150.1%	230.2%	174.4%
	1996	2,163,038	4,808,158	222.3%	3,161,621	146.2%	2,094,549	(68,489)	4,180,602	627,556	3,133,635	27,986	0	217,449	2,766,930	127.9%	173.8%	114.3%
	1997	5,527,394	7,285,711	131.8%	8,655,629	156.6%	5,382,524	(144,870)	6,978,541	307,171	8,556,602	99,027	0	1,338,760	4,706,568	85.1%	154.8%	183.9%
	1998	8,338,136	13,475,443	161.6%	14,303,899	171.5%	8,212,369	(125,767)	9,824,243	3,651,201	13,172,423	1,131,476	0	1,955,444	5,856,931	70.2%	230.1%	244.2%
	1999	9,214,326	11,308,109	122.7%	11,330,288	123.0%	9,157,033	(57,293)	9,275,703	2,032,406	10,697,735	632,553	0	2,699,128	5,751,164	62.4%	196.6%	197.0%
	2000	14,230,651	20,521,958	144.2%	19,332,881	135.9%	14,104,439	(126,211)	14,729,146	5,792,811	18,341,214	991,667	0	5,060,048	8,548,572	60.1%	240.1%	226.2%
	2001	19,405,083	23,992,538	123.6%	24,811,816	127.9%	19,187,513	(217,570)	20,106,811	3,885,727	23,293,511	1,518,305	0	6,938,668	10,694,375	55.1%	224.3%	232.0%
	2002	10,534,196	13,775,835	130.8%	14,642,900	139.0%	10,429,396	(104,801)	9,742,954	4,032,882	13,818,018	824,882	0	4,693,203	5,765,228	54.7%	238.9%	254.0%
	2003	1,150,807	1,616,158	140.4%	807,405	70.2%	1,148,085	(2,722)	969,542	646,615	807,405	0	0	503,936	555,130	48.2%	291.1%	145.4%
	2004	1,211,874	1,137,057	93.8%	452,289	37.3%	1,208,791	(3,083)	641,035	496,021	452,289	0	0	672,384	477,440	39.4%	238.2%	94.7%
	2005	3,665	37	1.0%	0	0.0%	3,716	51	0	37	0	0	0	4,194	367	10.0%	10.1%	0.0%
		Total	75,005,478	107,447,987	143.3%	105,332,699	140.4%	74,036,005	(969,473)	84,996,455	22,451,532	99,964,315	5,368,384	0	23,175,817	50,206,421	66.9%	214.0%
2013	1991	5,657	(3,874)	-68.5%	669	11.8%	281	(5,375)	669	(4,542)	669	0	0	(18,828)	9,227	163.1%	-42.0%	7.2%
	1992	414,087	1,634,477	394.7%	325,348	78.6%	400,530	(13,557)	1,366,613	267,864	325,348	0	0	(381,376)	862,255	208.2%	189.6%	37.7%
	1993	564,977	1,498,276	265.2%	1,248,269	220.9%	562,126	(2,851)	1,716,126	(217,850)	1,248,269	0	0	(333,130)	979,894	173.4%	152.9%	127.4%
	1994	728,378	2,193,376	301.1%	2,420,340	332.3%	701,455	(26,923)	2,039,752	153,624	2,137,908	282,432	0	(137,824)	1,198,031	164.5%	183.1%	202.0%
	1995	1,169,883	3,764,086	321.7%	3,501,102	299.3%	1,156,434	(13,449)	4,290,189	(526,103)	3,466,985	34,117	0	(596,956)	1,940,348	165.9%	194.0%	180.4%
	1996	1,979,292	2,384,949	120.5%	2,826,254	142.8%	1,953,504	(25,788)	3,837,822	(1,452,873)	2,635,103	191,151	0	(129,995)	2,769,831	139.9%	86.1%	102.0%
	1997	5,140,683	8,454,924	164.5%	11,308,687	220.0%	5,079,700	(60,983)	6,913,945	1,540,979	10,453,856	854,831	0	653,611	4,842,943	94.2%	174.6%	233.5%
	1998	7,835,021	12,517,525	159.8%	13,907,494	177.5%	7,780,408	(54,613)	10,988,738	1,528,786	11,955,550	1,951,944	0	717,811	6,036,088	77.0%	207.4%	230.4%
	1999	8,912,341	10,172,942	114.1%	11,930,706	133.9%	8,844,811	(67,531)	9,714,693	458,249	11,101,403	829,303	0	1,942,934	6,021,087	67.6%	169.0%	198.1%
	2000	13,709,991	18,936,339	138.1%	22,065,207	160.9%	13,600,467	(109,524)	16,705,148	2,231,191	19,743,570	2,321,637	0	3,593,325	8,954,586	65.3%	211.5%	246.4%
	2001	18,499,286	24,842,135	134.3%	26,772,842	144.7%	18,340,830	(158,456)	21,737,302	3,104,833	24,308,743	2,464,099	0	5,520,078	11,123,180	60.1%	223.3%	240.7%
	2002	10,196,440	16,487,808	161.7%	14,857,914	145.7%	10,147,838	(48,603)	11,720,584	4,767,224	14,166,676	691,238	0	3,143,015	6,058,500	59.4%	272.1%	245.2%
	2003	1,131,528	254,315	22.5%	635,565	56.2%	1,121,744	(9,783)	1,075,567	(821,252)	614,157	21,408	0	360,917	590,293	52.2%	43.1%	107.7%
	2004	1,195,715	208,890	17.5%	490,831	41.0%	1,192,041	(3,674)	658,815	(449,925)	490,831	0	0	571,525	518,145	43.3%	40.3%	94.7%
	2005	7,211	28	0.4%	0	0.0%	11,377	4,165	0	28	0	0	0	4,403	428	5.9%	6.5%	0.0%
		Total	71,490,490	103,346,196	144.6%	112,291,227	157.1%	70,893,545	(596,945)	92,765,963	10,580,233	102,649,067	9,642,160	0	14,909,511	51,904,837	72.6%	199.1%



Attachment E - Nationwide Experience by Issue Year

For Reporting Year: 2020
As of Reporting Month: December
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2014	1991	4,998	43,993	880.2%	54,750	1095.4%	6,089	1,091	11,750	32,243	54,750	0	0	218	7,779	155.6%	565.5%	703.8%
	1992	398,313	1,682,236	422.3%	1,962,227	492.6%	413,761	15,448	1,373,143	309,092	1,901,496	60,731	0	(217,968)	818,828	205.6%	205.4%	239.6%
	1993	549,818	2,224,830	404.6%	1,281,038	233.0%	545,581	(4,237)	1,619,874	604,956	1,281,038	0	0	(352,897)	969,264	176.3%	229.5%	132.2%
	1994	667,293	1,261,975	189.1%	2,496,817	374.2%	648,372	(18,922)	1,841,897	(579,922)	2,260,245	236,572	0	(360,344)	1,159,032	173.7%	108.9%	215.4%
	1995	1,114,018	2,958,090	265.5%	3,636,582	326.4%	1,123,148	9,130	3,997,754	(1,039,664)	3,478,192	158,390	0	(734,748)	1,861,236	167.1%	158.9%	195.4%
	1996	1,881,510	4,073,649	216.5%	3,704,894	196.9%	1,872,031	(9,478)	3,893,377	180,272	3,398,041	306,853	0	36,286	2,819,541	149.9%	144.5%	131.4%
	1997	5,172,207	9,840,058	190.2%	9,818,862	189.8%	5,191,655	19,448	7,963,663	1,876,395	8,649,520	1,169,342	0	303,509	5,002,106	96.7%	196.7%	196.3%
	1998	8,034,657	11,470,727	142.8%	11,690,090	145.5%	8,040,071	5,413	11,023,320	447,407	10,350,734	1,339,356	0	(58,688)	6,099,505	75.9%	188.1%	191.7%
	1999	9,107,825	13,592,393	149.2%	15,909,588	174.7%	9,234,881	127,056	10,319,585	3,272,808	13,504,261	2,405,327	0	1,106,156	6,209,058	68.2%	218.9%	256.2%
	2000	13,961,677	21,469,754	153.8%	20,228,720	144.9%	14,081,044	119,368	18,170,297	3,299,457	17,720,768	2,507,952	0	1,617,436	9,175,482	65.7%	234.0%	220.5%
	2001	18,638,937	22,841,233	122.5%	25,149,983	134.9%	18,790,288	151,351	22,399,174	442,059	22,261,430	2,888,553	0	1,808,753	11,352,965	60.9%	201.2%	221.5%
	2002	10,454,469	14,824,155	141.8%	13,792,217	131.9%	10,541,745	87,276	12,993,843	1,830,312	12,121,308	1,670,909	0	934,807	6,122,023	58.6%	242.1%	225.3%
	2003	1,145,418	1,020,316	89.1%	1,036,880	90.5%	1,141,332	(4,086)	851,155	169,160	1,036,880	0	0	238,255	601,557	52.5%	169.6%	172.4%
	2004	1,220,592	282,303	23.1%	354,529	29.0%	1,236,250	15,658	594,515	(312,212)	354,529	0	0	422,801	547,080	44.8%	51.6%	64.8%
	2005	4,064	30	0.7%	0	0.0%	7,196	3,132	0	30	0	0	0	4,954	501	12.3%	6.0%	0.0%
	Total	72,355,796	107,585,740	148.7%	111,117,176	153.6%	72,873,445	517,649	97,053,347	10,532,393	98,373,191	12,743,985	0	4,748,530	52,745,957	72.9%	204.0%	210.7%
2015	1991	6,142	7,834	127.6%	0	0.0%	6,932	790	18,250	(10,416)	0	0	0	250	8,810	143.4%	88.9%	0.0%
	1992	372,179	1,417,278	380.8%	770,480	207.0%	353,361	(18,818)	1,654,399	(237,122)	770,480	0	0	(469,646)	795,174	213.7%	178.2%	96.9%
	1993	467,783	967,125	206.7%	1,573,924	336.5%	456,339	(11,444)	1,645,399	(678,274)	1,379,333	194,591	0	(549,586)	885,391	189.3%	109.2%	177.8%
	1994	592,236	2,447,070	413.2%	2,949,018	497.9%	596,625	4,389	1,826,804	620,267	2,461,514	487,504	0	(323,417)	1,087,586	183.6%	225.0%	271.2%
	1995	1,074,228	5,241,615	487.9%	4,107,092	382.3%	1,054,068	(20,161)	4,356,267	885,348	3,795,664	311,428	0	(525,531)	1,799,077	167.5%	291.4%	228.3%
	1996	1,833,608	5,375,771	293.2%	4,059,189	221.4%	1,827,397	(6,211)	4,296,005	1,079,766	3,589,880	469,309	0	(341,391)	2,842,615	155.0%	189.1%	142.8%
	1997	5,199,822	11,017,770	211.9%	10,087,315	194.0%	5,169,300	(30,522)	8,884,707	2,133,063	8,392,158	1,695,157	0	168,493	5,111,031	98.3%	215.6%	197.4%
	1998	7,829,397	10,853,123	138.6%	10,550,132	134.8%	7,784,584	(44,813)	11,386,249	(533,126)	9,171,612	1,378,520	0	185,327	6,120,061	78.2%	177.3%	172.4%
	1999	9,103,765	12,489,421	137.2%	11,607,005	127.5%	9,082,016	(21,750)	10,963,482	1,525,939	10,073,770	1,533,235	0	706,895	6,369,952	70.0%	196.1%	182.2%
	2000	13,890,440	21,296,056	153.3%	16,271,371	117.1%	13,824,071	(66,369)	19,502,230	1,793,826	13,877,186	2,394,185	0	1,591,563	9,330,344	67.2%	228.2%	174.4%
	2001	18,524,390	27,836,162	150.3%	26,046,865	140.6%	18,475,746	(48,645)	23,603,202	4,232,960	21,613,413	4,433,452	0	2,456,366	11,505,812	62.1%	241.9%	226.4%
	2002	10,585,097	10,785,580	101.9%	11,195,821	105.8%	10,607,003	21,906	13,382,035	(2,596,456)	10,260,977	934,844	0	1,978,901	6,181,807	58.4%	174.5%	181.1%
	2003	1,135,306	1,172,762	103.3%	1,400,047	123.3%	1,130,467	(4,839)	882,935	289,828	1,237,327	162,720	0	299,270	620,327	54.6%	189.1%	225.7%
	2004	1,234,961	636,544	51.5%	401,408	32.5%	1,243,232	8,272	660,321	(23,777)	386,675	14,733	0	395,642	584,599	47.3%	108.9%	68.7%
	2005	7,176	27	0.4%	0	0.0%	7,196	20	0	27	0	0	0	5,091	583	8.1%	4.6%	0.0%
	Total	71,856,531	111,544,138	155.2%	101,019,668	140.6%	71,618,337	(238,194)	103,062,286	8,481,852	87,009,990	14,009,678	0	5,578,226	53,243,166	74.1%	209.5%	189.7%



Attachment E - Nationwide Experience by Issue Year

For Reporting Year: 2020
As of Reporting Month: December
Company(s): Ability Insurance, Medico Insurance

Base Policy Type(s): All Forms Included in this Filing - 201, 202, 203, 585, 597, 691, 692, 693, 694, 695, 696, 697, 698
ROP: Excluded
Provisions: All Provisions
Benefit Period: All years

2016	1991	4,200	74,813	1781.4%	34,145	813.1%	4,807	607	31,862	42,951	34,145	0	0	58	9,959	237.1%	751.2%	342.9%
	1992	327,777	325,203	99.2%	999,329	304.9%	311,913	(15,863)	1,119,611	(794,408)	675,625	323,704	0	(331,992)	717,573	218.9%	45.3%	139.3%
	1993	448,209	823,649	183.8%	1,118,156	249.5%	420,692	(27,516)	1,603,605	(779,956)	992,689	125,467	0	(276,209)	840,479	187.5%	98.0%	133.0%
	1994	540,309	3,289,983	608.9%	793,045	146.8%	521,245	(19,064)	2,313,458	976,526	723,783	69,262	0	(469,335)	1,061,976	196.5%	309.8%	74.7%
	1995	997,181	3,609,161	361.9%	1,953,911	195.9%	971,826	(25,355)	4,050,328	(441,167)	1,820,956	132,955	0	(673,194)	1,719,365	172.4%	209.9%	113.6%
	1996	1,750,781	3,318,789	189.6%	3,121,619	178.3%	1,691,721	(59,061)	4,106,500	(787,711)	2,494,787	626,832	0	(504,611)	2,864,467	163.6%	115.9%	109.0%
	1997	4,979,044	10,482,738	210.5%	9,342,146	187.6%	4,860,117	(118,927)	9,087,027	1,395,711	7,621,442	1,720,704	0	(222,084)	5,187,696	104.2%	202.1%	180.1%
	1998	7,518,371	11,396,812	151.6%	11,128,308	148.0%	7,373,875	(144,497)	11,045,875	350,937	9,442,828	1,685,480	0	454,608	6,227,523	82.8%	183.0%	178.7%
	1999	8,728,192	14,245,008	163.2%	11,664,910	133.6%	8,604,090	(124,102)	12,010,440	2,234,568	8,994,682	2,670,228	0	688,538	6,560,773	75.2%	217.1%	177.8%
	2000	13,366,590	18,134,194	135.7%	16,098,095	120.4%	13,266,006	(100,584)	18,649,416	(515,222)	12,489,023	3,609,072	0	1,112,345	9,542,227	71.4%	190.0%	168.7%
	2001	18,007,950	30,178,004	167.6%	24,883,695	138.2%	17,737,308	(270,642)	25,272,449	4,905,554	18,845,181	6,038,514	0	3,658,613	11,832,502	65.7%	255.0%	210.3%
	2002	10,286,124	12,197,380	118.6%	10,148,165	98.7%	10,192,476	(93,648)	12,928,530	(731,150)	8,415,906	1,732,259	0	1,848,023	6,292,212	61.2%	193.8%	161.3%
	2003	1,105,588	1,347,303	121.9%	1,438,747	130.1%	1,096,174	(9,414)	1,072,371	274,932	1,029,960	408,787	0	384,469	649,182	58.7%	207.5%	221.6%
	2004	1,242,564	518,699	41.7%	127,824	10.3%	1,227,530	(15,034)	546,583	(27,884)	127,824	0	0	611,504	623,191	50.2%	83.2%	20.5%
	2005	7,216	79	1.1%	0	0.0%	7,196	(20)	0	79	0	0	0	5,446	687	9.5%	11.4%	0.0%
		Total	69,310,095	109,941,815	158.6%	92,852,096	134.0%	68,286,975	(1,023,120)	103,838,057	6,103,759	73,708,832	19,143,264	0	6,286,179	54,129,812	78.1%	203.1%
2017	1991	8,819	(37,055)	-420.2%	0	0.0%	4,242	(4,578)	27,033	(64,088)	0	0	0	(9,983)	8,874	100.6%	-417.5%	0.0%
	1992	299,459	794,567	265.3%	837,120	279.5%	278,785	(20,674)	959,245	(164,679)	788,596	48,524	0	(384,957)	709,697	237.0%	112.0%	118.0%
	1993	402,337	1,018,674	253.2%	581,974	144.6%	380,055	(22,282)	1,476,629	(457,955)	556,615	25,359	0	(306,976)	769,979	191.4%	132.3%	75.6%
	1994	479,353	1,870,593	390.2%	2,036,340	424.8%	451,139	(28,214)	2,071,485	(200,892)	1,592,994	443,346	0	(418,730)	993,373	207.2%	188.3%	205.0%
	1995	872,984	2,879,864	329.9%	2,025,758	232.0%	830,002	(42,982)	3,680,665	(800,801)	1,604,790	420,968	0	(585,317)	1,596,465	182.9%	180.4%	126.9%
	1996	1,642,301	3,679,183	224.0%	2,516,339	153.2%	1,634,488	(7,813)	3,711,026	(31,843)	1,893,609	622,730	0	(606,319)	2,891,628	176.1%	127.2%	87.0%
	1997	4,624,150	9,983,065	215.9%	9,429,571	203.9%	4,510,999	(113,151)	9,658,802	324,264	7,131,555	2,298,016	0	(719,593)	5,244,711	113.4%	190.3%	179.8%
	1998	7,073,737	13,576,798	191.9%	10,218,099	144.5%	6,990,498	(83,240)	11,274,990	2,301,808	7,002,144	3,215,955	0	(724,947)	6,346,888	89.7%	213.9%	161.0%
	1999	8,348,812	14,912,225	178.6%	13,296,791	159.3%	8,247,044	(101,768)	12,204,448	2,707,776	9,358,377	3,938,414	0	(218,893)	6,752,135	80.9%	220.9%	196.9%
	2000	12,493,742	19,930,088	159.5%	16,736,934	134.0%	12,358,486	(135,255)	18,438,252	1,491,836	12,258,619	4,478,315	0	365,592	9,752,293	78.1%	204.4%	171.6%
	2001	17,170,794	23,661,507	137.8%	19,117,504	111.3%	16,938,314	(232,479)	25,932,932	(2,271,424)	13,806,861	5,310,643	0	1,185,084	12,175,068	70.9%	194.3%	157.0%
	2002	9,775,378	14,015,742	143.4%	12,609,930	129.0%	9,640,816	(134,562)	12,682,433	1,333,309	9,318,273	3,291,657	0	949,674	6,503,342	66.5%	215.5%	193.9%
	2003	1,051,745	1,277,586	121.5%	605,874	57.6%	1,052,878	1,132	1,133,843	143,742	430,359	175,515	0	183,146	678,483	64.5%	188.3%	89.3%
	2004	1,220,268	964,430	79.0%	1,064,996	87.3%	1,225,030	4,762	539,830	424,601	793,332	271,664	0	487,779	673,068	55.2%	143.3%	158.2%
	2005	7,196	41	0.6%	0	0.0%	0	(7,196)	0	41	0	0	0	5,822	819	11.4%	5.0%	0.0%
		Total	65,471,075	108,527,307	165.8%	91,077,229	139.1%	64,542,776	(928,299)	103,791,612	4,735,695	66,536,123	24,541,106	0	(798,619)	55,096,825	84.2%	197.0%



Attachment E - Nationwide Experience by Issue Year

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2018	1991	2,265	(1,648)	-72.8%	15,136	668.3%	2,700	435	0	(1,648)	15,136	0	0	(9,500)	3,867	170.7%	-42.6%	391.4%
	1992	266,065	522,842	196.5%	542,025	203.7%	263,641	(2,424)	841,538	(318,696)	399,003	134,133	8,889	(291,185)	639,169	240.2%	81.8%	84.8%
	1993	340,752	1,253,111	367.7%	1,445,720	424.3%	321,136	(19,616)	1,163,621	89,490	1,007,590	427,570	10,560	(321,596)	685,602	201.2%	182.8%	210.9%
	1994	429,903	2,178,071	506.6%	737,385	171.5%	413,768	(16,135)	2,161,895	16,176	401,456	321,467	14,462	(295,920)	951,932	221.4%	228.8%	77.5%
	1995	799,119	2,359,634	295.3%	2,666,682	333.7%	784,152	(14,967)	3,190,638	(831,003)	1,641,172	1,004,813	20,696	(746,166)	1,467,981	183.7%	160.7%	181.7%
	1996	1,592,295	4,376,640	274.9%	5,010,451	314.7%	1,553,696	(38,599)	3,789,731	586,909	2,940,989	2,018,725	50,737	(485,678)	2,882,023	181.0%	151.9%	173.9%
	1997	4,405,233	9,681,954	219.8%	6,220,739	141.2%	4,311,468	(93,766)	9,851,123	(169,169)	3,780,796	2,349,806	90,137	(770,998)	5,260,866	119.4%	184.0%	118.2%
	1998	6,727,742	10,419,538	154.9%	9,118,586	135.5%	6,655,989	(71,753)	11,340,384	(920,846)	5,158,699	3,847,472	112,415	(879,345)	6,361,125	94.6%	163.8%	143.3%
	1999	7,981,183	13,372,259	167.5%	11,486,179	143.9%	7,872,596	(108,588)	13,245,191	127,068	7,170,743	4,195,478	119,958	(102,220)	6,908,029	86.6%	193.6%	166.3%
	2000	11,978,559	15,948,359	133.1%	16,339,604	136.4%	11,846,248	(132,311)	18,130,548	(2,182,189)	8,464,174	7,697,389	178,041	(1,219,877)	9,846,093	82.2%	162.0%	166.0%
	2001	16,379,740	25,861,997	157.9%	21,021,011	128.3%	16,326,854	(52,886)	24,782,200	1,079,798	11,903,405	8,893,098	224,508	(277,654)	12,364,391	75.5%	209.2%	170.0%
	2002	9,368,418	15,599,670	166.5%	13,829,843	147.6%	9,340,154	(28,265)	13,225,232	2,374,438	7,497,912	6,215,591	116,340	575,514	6,604,561	70.5%	236.2%	209.4%
	2003	1,040,738	713,311	68.5%	1,076,968	103.5%	1,017,413	(23,325)	970,874	(257,563)	742,036	320,982	13,950	192,261	705,755	67.8%	101.1%	152.6%
	2004	1,242,799	500,122	40.2%	1,214,011	97.7%	1,233,888	(8,911)	662,232	(162,110)	705,154	494,639	14,218	419,221	729,874	58.7%	68.5%	166.3%
	2005	12,030	89	0.7%	24	0.2%	24,446	12,416	0	89	0	0	24	6,953	985	8.2%	9.0%	2.4%
	Total	62,566,841	102,785,949	164.3%	90,724,363	145.0%	61,968,148	(598,693)	103,355,206	(569,256)	51,828,265	37,921,163	974,935	(4,206,189)	55,412,254	88.6%	185.5%	163.7%
2019	1991	1,489	13,303	893.5%	0	0.0%	(981)	(2,470)	15,136	(1,833)	0	0	0	(10,312)	2,490	167.3%	534.2%	0.0%
	1992	244,740	682,787	279.0%	156,316	63.9%	223,289	(21,452)	913,829	(231,043)	124,316	0	32,001	(146,454)	620,862	253.7%	110.0%	25.2%
	1993	320,942	1,468,227	457.5%	795,387	247.8%	307,634	(13,308)	1,256,629	211,597	327,739	429,633	38,015	(106,913)	687,477	214.2%	213.6%	115.7%
	1994	392,879	996,323	253.6%	967,169	246.2%	385,989	(6,891)	1,978,406	(982,082)	444,639	470,469	52,061	(466,049)	890,460	226.6%	111.9%	108.6%
	1995	631,677	2,283,235	361.5%	1,738,916	275.3%	607,543	(24,134)	3,112,945	(829,710)	846,789	817,623	74,504	(633,555)	1,366,103	216.3%	167.1%	127.3%
	1996	1,479,606	4,601,325	311.0%	3,709,069	250.7%	1,442,111	(37,495)	4,114,073	487,253	1,453,925	2,072,498	182,646	(526,456)	2,888,075	195.2%	159.3%	128.4%
	1997	4,199,234	9,292,829	221.3%	7,802,611	185.8%	4,148,294	(50,940)	9,132,668	160,161	3,067,743	4,410,385	324,483	(453,427)	5,313,454	126.5%	174.9%	146.8%
	1998	6,399,763	11,803,104	184.4%	10,684,600	167.0%	6,293,849	(105,915)	11,738,144	64,960	4,149,933	6,129,985	404,682	(240,296)	6,479,495	101.2%	182.2%	164.9%
	1999	7,602,604	14,769,335	194.3%	11,391,349	149.8%	7,550,193	(52,411)	13,331,189	1,438,147	4,372,007	6,587,507	431,836	(719,557)	7,045,673	92.7%	209.6%	161.7%
	2000	11,263,822	19,913,981	176.8%	15,803,433	140.3%	11,208,584	(55,238)	18,039,584	1,874,396	5,631,193	9,531,311	640,929	268,043	9,992,079	88.7%	199.3%	158.2%
	2001	15,650,457	25,491,305	162.9%	21,474,498	137.2%	15,447,843	(202,615)	24,801,469	689,836	7,901,314	12,764,981	808,204	897,473	12,634,682	80.7%	201.8%	170.0%
	2002	8,897,680	10,475,927	117.7%	9,158,705	102.9%	8,796,381	(101,300)	13,455,845	(2,979,918)	3,758,808	4,981,088	418,809	(43,289)	6,737,728	75.7%	155.5%	135.9%
	2003	1,018,809	1,191,477	116.9%	732,306	71.9%	1,032,817	14,007	1,005,383	186,093	313,094	368,994	50,219	256,842	743,200	72.9%	160.3%	98.5%
	2004	1,202,355	1,945,201	161.8%	1,794,889	149.3%	1,200,915	(1,440)	921,296	1,023,905	521,765	1,221,941	51,182	369,078	764,177	63.6%	254.5%	234.9%
	2005	12,189	63	0.5%	87	0.7%	12,223	33	0	63	0	0	87	6,745	1,173	9.6%	5.4%	7.4%
	Total	59,318,248	104,928,422	176.9%	86,209,335	145.3%	58,656,681	(661,567)	103,816,598	1,111,825	32,913,264	49,786,415	3,509,655	(1,548,127)	56,167,127	94.7%	186.8%	153.5%



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	1992	209,707	75,953	36.2%	294,641	140.5%	186,460	(23,247)	657,369	(581,416)	17,793	56,934	219,914	(292,930)	580,962	277.0%	13.1%	50.7%
	1993	280,614	628,443	224.0%	1,051,637	374.8%	252,090	(28,525)	1,177,248	(548,805)	133,292	657,099	261,246	(392,342)	662,721	236.2%	94.8%	158.7%
	1994	353,261	1,194,288	338.1%	816,162	231.0%	340,224	(13,036)	1,866,893	(672,605)	74,707	383,682	357,773	(235,432)	858,009	242.9%	139.2%	95.1%
	1995	558,864	1,448,040	259.1%	1,477,505	264.4%	514,629	(44,235)	2,428,334	(980,294)	85,392	880,108	512,005	(569,325)	1,252,346	224.1%	115.6%	118.0%
	1996	1,349,300	3,041,908	225.4%	2,812,324	208.4%	1,336,450	(12,850)	3,724,616	(682,708)	170,658	1,386,489	1,255,177	(381,592)	2,909,860	215.7%	104.5%	96.6%
	1997	3,886,294	6,852,103	176.3%	8,408,633	216.4%	3,748,888	(137,407)	8,776,809	(1,924,706)	606,647	5,572,077	2,229,909	(1,766,639)	5,300,827	136.4%	129.3%	158.6%
	1998	6,025,176	13,537,934	224.7%	11,019,678	182.9%	5,887,931	(137,245)	11,592,347	1,945,587	1,001,660	7,236,965	2,781,053	(1,346,166)	6,564,824	109.0%	206.2%	167.9%
	1999	7,080,378	9,659,207	136.4%	10,013,248	141.4%	6,857,654	(222,724)	12,713,467	(3,054,260)	1,059,116	5,986,473	2,967,659	(1,020,258)	7,040,296	99.4%	137.2%	142.2%
	2000	10,516,228	16,768,191	159.5%	13,993,429	133.1%	10,368,178	(148,050)	17,747,462	(979,271)	1,376,608	8,212,239	4,404,582	(1,012,305)	10,275,111	97.7%	163.2%	136.2%
	2001	14,499,368	20,690,894	142.7%	15,781,058	108.8%	14,267,083	(232,285)	23,873,242	(3,182,348)	1,710,631	8,516,299	5,554,128	52,299	12,968,007	89.4%	159.6%	121.7%
	2002	8,286,440	10,308,104	124.4%	9,977,380	120.4%	8,141,196	(145,244)	11,527,249	(1,219,146)	954,850	6,144,393	2,878,137	20,455	6,818,555	82.3%	151.2%	146.3%
	2003	1,022,561	1,216,769	119.0%	999,890	97.8%	1,011,213	(11,348)	1,111,698	105,071	101,653	553,125	345,112	204,496	791,314	77.4%	153.8%	126.4%
	2004	1,231,561	1,417,482	115.1%	758,806	61.6%	1,216,839	(14,723)	1,010,515	406,967	51,060	356,012	351,734	164,994	818,788	66.5%	173.1%	92.7%
	2005	12,256	219	1.8%	595	4.9%	12,223	(33)	0	219	0	0	595	7,209	1,400	11.4%	15.7%	42.5%
2020	Total	55,312,009	86,839,535	157.0%	77,404,986	139.9%	54,141,057	(1,170,952)	98,207,248	(11,367,713)	7,344,067	45,941,895	24,119,023	(6,567,536)	56,843,020	102.8%	152.8%	136.2%
Grand	Total	1,690,108,148	1,635,385,506	96.8%	1,634,929,670	96.7%	1,700,998,850	10,890,702	1,375,354,563	260,030,942	1,374,871,292	231,454,763	28,603,614	483,564,003	903,109,583	53.4%	181.1%	181.0%

Attachment F
Ability/Medico Insurance Companies
Experience Starting January 1, 2021 Forward
Nationwide Experience - All Forms Receiving a Rate Increase
Incurred Claims Without Changes in Active Life Reserves

Projection Assumptions

Projection Starting Date: 1/1/2021
Rate Increase Beginning Implementation Date: 3/1/2022
Cumulative Nationwide Rate Increase: 52.40%
Lapse/Mortality: 0.3%-0.9% Voluntary Lapse + 1994 GAM Mortality
Interest Rate: 4.50%
Shock Lapse: See Below
Claim Antiselection: 0.00%

Experience Year	Projected Experience (No Increase*)			Projected Experience W/ Rate Increase			
	Earned Premium	Incurred Claims	Loss Ratio	Revised Earned Premium	Incurred Claims	Loss Ratio	Lifetime Cumulative Loss Ratio
2021	54,295,175	83,813,005	154.4%	54,295,175	83,813,005	154.4%	98.5%
2022	51,362,886	83,640,421	162.8%	58,588,676	83,138,578	141.9%	99.9%
2023	47,732,256	82,990,040	173.9%	60,970,982	81,914,655	134.4%	101.1%
2024	43,297,791	81,788,707	188.9%	58,715,488	80,325,244	136.8%	102.2%
2025	38,937,175	80,058,909	205.6%	55,822,222	78,390,519	140.4%	103.2%
2026	34,821,497	77,830,844	223.5%	50,876,604	76,208,886	149.8%	104.4%
2027	31,005,991	75,212,338	242.6%	45,569,904	73,644,949	161.6%	105.7%
2028	27,448,733	72,258,808	263.3%	40,622,581	70,752,968	174.2%	107.0%
2029	24,171,438	69,004,466	285.5%	35,926,579	67,566,445	188.1%	108.3%
2030	21,184,896	65,458,842	309.0%	31,612,961	64,094,710	202.7%	109.7%
2031	18,480,459	61,665,024	333.7%	27,577,291	60,379,954	218.9%	111.1%
2032	16,049,407	57,801,554	360.1%	23,949,576	56,596,997	236.3%	112.4%
2033	13,876,358	53,994,465	389.1%	20,706,865	52,869,246	255.3%	113.7%
2034	11,949,106	50,286,314	420.8%	17,830,940	49,238,371	276.1%	115.0%
2035	10,252,226	46,702,674	455.5%	15,298,787	45,729,412	298.9%	116.2%
2036	8,763,853	43,252,614	493.5%	13,077,777	42,351,250	323.8%	117.4%
2037	7,466,886	40,060,079	536.5%	11,142,391	39,225,246	352.0%	118.5%
2038	6,336,389	37,122,779	585.9%	9,455,417	36,349,158	384.4%	119.6%
2039	5,359,800	34,373,709	641.3%	7,998,111	33,657,377	420.8%	120.6%
2040	4,516,759	31,776,239	703.5%	6,740,091	31,114,037	461.6%	121.6%
2041	3,794,968	29,285,718	771.7%	5,663,005	28,675,418	506.4%	122.6%
2042	3,180,806	26,956,173	847.5%	4,746,528	26,394,419	556.1%	123.4%
2043	2,659,210	24,784,532	932.0%	3,968,181	24,268,034	611.6%	124.3%
2044	2,217,025	22,763,894	1026.8%	3,308,335	22,289,505	673.7%	125.0%
2045	1,844,597	20,872,445	1131.5%	2,752,583	20,437,473	742.5%	125.8%
2046	1,532,037	19,106,730	1247.1%	2,286,167	18,708,555	818.3%	126.4%
2047	1,270,154	17,525,336	1379.8%	1,895,375	17,160,116	905.4%	127.0%
2048	1,051,335	16,114,427	1532.8%	1,568,845	15,778,610	1005.7%	127.6%
2049	868,594	14,849,202	1709.6%	1,296,151	14,539,752	1121.8%	128.2%
2050	716,467	13,708,796	1913.4%	1,069,141	13,423,111	1255.5%	128.7%
2051	590,706	12,659,193	2143.1%	881,475	12,395,381	1406.2%	129.2%
2052	486,548	11,702,468	2405.2%	726,046	11,458,594	1578.2%	129.6%
2053	400,398	10,830,900	2705.0%	597,490	10,605,189	1775.0%	130.0%
2054	329,222	10,034,192	3047.8%	491,279	9,825,084	1999.9%	130.4%
2055	270,474	9,278,224	3430.4%	403,613	9,084,870	2250.9%	130.8%
2056	222,023	8,552,921	3852.3%	331,312	8,374,682	2527.7%	131.1%
2057	182,090	7,876,540	4325.6%	271,721	7,712,397	2838.3%	131.4%
2058	149,196	7,260,047	4866.1%	222,636	7,108,751	3193.0%	131.7%
2059	122,113	6,666,091	5459.0%	182,221	6,527,172	3582.0%	132.0%
2060	99,819	6,099,385	6110.5%	148,954	5,972,277	4009.5%	132.2%
2061	81,471	5,558,625	6822.9%	121,574	5,442,786	4476.9%	132.4%
2062	66,372	5,061,044	7625.3%	99,043	4,955,575	5003.5%	132.6%
2063	53,952	4,600,439	8526.8%	80,510	4,504,568	5595.0%	132.8%
2064	43,746	4,159,345	9507.9%	65,280	4,072,667	6238.8%	133.0%
2065	35,369	3,750,368	10603.6%	52,779	3,672,212	6957.8%	133.1%
2066	28,504	3,367,903	11815.7%	42,534	3,297,717	7753.1%	133.3%
2067	22,889	3,017,324	13182.3%	34,156	2,954,445	8649.8%	133.4%
2068	18,310	2,683,106	14654.0%	27,322	2,627,191	9615.5%	133.5%
2069	14,585	2,365,432	16218.1%	21,765	2,316,137	10641.8%	133.6%
2070	11,565	2,067,556	17877.4%	17,258	2,024,469	11730.6%	133.7%
2021 - 2070	499,673,626	1,562,650,188	312.7%	680,151,696	1,533,968,164	225.5%	
Inception - 12/31/2020	1,690,108,148	1,634,929,670	96.7%	1,690,108,148	1,634,929,670	96.7%	
Inception - 2070	2,189,781,774	3,197,579,858	146.0%	2,370,259,844	3,168,897,834	133.7%	
PV 2021 - 2070	378,073,841	971,576,369	257.0%	503,298,279	954,992,158	189.7%	
PV Inception - 12/31/20	2,936,659,382	2,231,095,408	76.0%	2,936,659,382	2,231,095,408	76.0%	
PV Inception - 2070	3,314,733,223	3,202,671,777	96.6%	3,439,957,661	3,186,087,566	92.6%	

* The Earned Premiums in the Projected Experience (No Increase) section are based on a serialim projection of the inforce policies as of 9/30/2020 using the assumptions outlined in the actuarial memorandum including an anticipated portion of the catch-up rate increases to be requested shown in Attachment B. The nationwide increase averaging 52.4% requested within this filing is then applied to that premium stream using the phase-in percentages shown above resulting in the Revised Earned Premium in the Projected Experience W/ Rate Increase section.

Attachment G
Ability/Medico Insurance Companies
Nationwide Experience - All Forms Receiving a Rate Increase - Incurred Claims are WITHOUT Changes in Active Life Reserves
Demonstration that the Requested Rate Increase Passes the Prospective Present Value (PPV) Approach

Experience Year	Actual Data		2017 Assumptions		2021 Assumptions		PPV Approach	
	Earned Premium	Runout Incurred Claims	Earned Premium	Incurred Claims	No Rate Increase		Implementation Percentage	Present Value of 1% Rate Incr Prem
		Discounted to Incurred Year			Earned Premium	Incurred Claims		
2017	65,471,075	83,605,191						
2018	62,566,841	84,342,883						
2019	59,318,248	82,252,810						
2020	55,312,009	76,557,874						
2021			54,185,972	76,323,455	54,295,175	83,813,005	0%	0
2022			51,076,196	74,773,566	51,362,886	83,640,421	28%	144,646
2023			47,269,254	73,462,752	47,732,256	82,990,040	56%	267,923
2024			42,675,019	71,793,307	43,297,791	81,788,707	73%	314,646
2025			38,171,416	69,704,216	38,937,175	80,058,909	89%	344,907
2026			33,931,785	68,524,850	34,821,497	77,830,844	94%	327,059
2027			30,012,022	65,990,547	31,005,991	75,212,338	96%	296,446
2028			26,373,185	62,628,135	27,448,733	72,258,808	98%	267,909
2029			23,036,903	59,026,014	24,171,438	69,004,466	99%	238,927
2030			20,013,194	55,216,108	21,184,896	65,458,842	100%	211,849
2031			17,292,457	51,256,756	18,480,459	61,665,024	100%	184,805
2032			14,864,347	47,313,158	16,049,407	57,801,554	100%	160,494
2033			12,711,487	43,492,639	13,876,358	53,994,465	100%	138,764
2034			10,819,203	39,837,187	11,949,106	50,286,314	100%	119,491
2035			9,169,493	36,369,983	10,252,226	46,702,674	100%	102,522
2036			7,737,973	33,098,323	8,763,853	43,252,614	100%	87,639
2037			6,505,173	30,226,023	7,466,886	40,060,079	100%	74,669
2038			5,447,452	27,709,399	6,336,389	37,122,779	100%	63,364
2039			4,549,015	25,391,476	5,359,800	34,373,709	100%	53,598
2040			3,785,952	23,237,263	4,516,759	31,776,239	100%	45,168
2041			3,142,734	21,206,898	3,794,968	29,285,718	100%	37,950
2042			2,603,584	19,335,382	3,180,806	26,956,173	100%	31,808
2043			2,152,218	17,614,124	2,659,210	24,784,532	100%	26,592
2044			1,774,762	16,032,544	2,217,025	22,763,894	100%	22,170
2045			1,461,017	14,572,126	1,844,597	20,872,445	100%	18,446
2046			1,201,032	13,227,329	1,532,037	19,106,730	100%	15,320
2047			985,843	12,034,962	1,270,154	17,525,336	100%	12,702
2048			808,147	10,981,074	1,051,335	16,114,427	100%	10,513
2049			661,408	10,043,937	868,594	14,849,202	100%	8,686
2050			540,572	9,205,867	716,467	13,708,796	100%	7,165
2051			441,756	8,441,264	590,706	12,659,193	100%	5,907
2052			360,744	7,749,464	486,548	11,702,468	100%	4,865
2053			294,392	7,122,931	400,398	10,830,900	100%	4,004
2054			240,087	6,553,756	329,222	10,034,192	100%	3,292
2055			195,665	6,017,908	270,474	9,278,224	100%	2,705
2056			159,344	5,508,779	222,023	8,552,921	100%	2,220
2057			129,656	5,038,295	182,090	7,876,540	100%	1,821
2058			105,395	4,611,693	149,196	7,260,047	100%	1,492
2059			85,573	4,203,680	122,113	6,666,091	100%	1,221
2060			69,378	3,817,598	99,819	6,099,385	100%	998
2061			56,149	3,452,468	81,471	5,558,625	100%	815
2062			45,345	3,119,044	66,372	5,061,044	100%	664
2063			36,527	2,812,397	53,952	4,600,439	100%	540
2064			29,340	2,521,773	43,746	4,159,345	100%	437
2065			23,490	2,254,896	35,369	3,750,368	100%	354
2066			18,740	2,007,963	28,504	3,367,903	100%	285
2067			14,892	1,783,216	22,889	3,017,324	100%	229
2068			11,784	1,571,212	18,310	2,683,106	100%	183
2069			9,283	1,371,800	14,585	2,365,432	100%	146
2070			7,275	1,186,584	11,565	2,067,556	100%	116
PV 2021+			365,422,179	813,249,219	378,073,841	971,576,369		2,545,228

Maximum Indicated Rate Increase under PPV Approach:	71.4%
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Attachment H
Ability/Medico Insurance Companies
Nationwide Experience - All Forms Receiving a Rate Increase
Experience Projections for Policies with and without Lifetime Benefit Periods
Prior to Proposed Rate Increase

Non-Lifetime			
EXPER YEAR	Earned Premium	Incurred Claims	Loss Ratio
1988	-	-	0.0%
1989	-	-	0.0%
1990	-	-	0.0%
1991	8,255	2,244	27.2%
1992	439,714	2,863	0.7%
1993	1,602,518	556,728	34.7%
1994	2,499,611	385,229	15.4%
1995	3,582,681	713,964	19.9%
1996	5,003,522	1,877,774	37.5%
1997	8,704,663	2,667,244	30.6%
1998	13,352,830	4,391,318	32.9%
1999	18,117,812	5,271,121	29.1%
2000	22,347,891	9,423,333	42.2%
2001	27,431,797	12,667,431	46.2%
2002	35,209,351	15,484,965	44.0%
2003	36,478,146	19,583,178	53.7%
2004	36,463,930	19,039,604	52.2%
2005	34,480,288	23,963,081	69.5%
2006	32,699,526	22,708,673	69.4%
2007	32,600,937	23,132,742	71.0%
2008	30,913,487	22,007,825	71.2%
2009	29,578,752	26,409,817	89.3%
2010	26,359,477	34,147,928	129.5%
2011	25,562,374	31,297,685	122.4%
2012	25,518,055	33,006,358	129.3%
2013	24,008,114	30,380,443	126.5%
2014	24,708,255	29,246,314	118.4%
2015	26,893,770	29,035,404	108.0%
2016	26,859,203	24,018,923	89.4%
2017	25,664,642	28,273,627	110.2%
2018	24,665,119	29,417,770	119.3%
2019	23,494,976	27,824,716	118.4%
2020	21,962,687	33,083,064	150.6%
PV Past @ 4.5%	1,149,239,764	861,798,449	75.0%
2021	21,088,066	33,754,918	160.1%
2022	19,804,004	33,275,154	168.0%
2023	18,160,109	32,615,172	179.6%
2024	16,215,254	31,751,531	195.8%
2025	14,336,305	30,683,858	214.0%
2026	12,603,271	29,428,251	233.5%
2027	11,014,193	28,039,244	254.6%
2028	9,566,364	26,540,463	277.4%
2029	8,257,717	24,943,987	302.1%
2030	7,086,346	23,258,997	328.2%
2031	6,045,823	21,494,854	355.5%
2032	5,128,417	19,721,722	384.6%
2033	4,324,214	17,987,993	416.0%
2034	3,625,404	16,316,205	450.1%
2035	3,024,440	14,719,299	486.7%
2036	2,510,136	13,196,274	525.7%
2037	2,072,907	11,801,304	569.3%
2038	1,700,599	10,532,936	619.4%
2039	1,388,484	9,367,260	674.6%
2040	1,128,067	8,304,947	736.2%
2041	912,068	7,329,998	803.7%
2042	734,120	6,456,159	879.4%
2043	588,457	5,672,532	964.0%
2044	469,934	4,964,995	1056.5%
2045	374,020	4,331,772	1158.2%
2046	296,781	3,762,471	1267.8%
2047	234,847	3,262,383	1389.2%
2048	185,381	2,825,148	1524.0%
2049	146,018	2,440,508	1671.4%
2050	114,797	2,104,183	1833.0%
2051	90,101	1,812,046	2011.1%
2052	70,610	1,561,399	2211.3%
2053	55,256	1,343,581	2431.6%
2054	43,181	1,155,227	2675.3%
2055	33,700	993,214	2947.2%
2056	26,266	851,959	3243.6%
2057	20,446	731,341	3577.0%
2058	15,896	624,696	3930.0%
2059	12,342	529,958	4293.8%
2060	9,569	447,377	4675.5%
2061	7,403	375,901	5077.4%
2062	5,714	315,114	5515.2%
2063	4,395	262,337	5969.2%
2064	3,367	214,780	6379.7%
2065	2,566	173,352	6756.7%
2066	1,943	139,181	7163.8%
2067	1,460	111,272	7619.3%
2068	1,089	88,485	8127.5%
2069	804	69,778	8675.5%
2070	588	54,349	9237.3%
PV Future @ 4.5%	135,187,224	336,727,341	249.1%
PV Lifetime	1,284,426,988	1,198,525,790	93.3%

Lifetime			
EXPER YEAR	Earned Premium	Incurred Claims	Loss Ratio
1988	-	-	0.0%
1989	-	-	0.0%
1990	-	-	0.0%
1991	3,316	-	0.0%
1992	241,630	2,460	1.0%
1993	957,992	315,119	32.9%
1994	1,625,554	344,151	21.2%
1995	2,482,792	1,447,561	58.3%
1996	3,576,214	916,477	25.6%
1997	6,583,123	2,879,554	43.7%
1998	12,216,467	3,220,879	26.4%
1999	17,479,283	4,242,852	24.3%
2000	25,552,075	8,338,763	32.6%
2001	39,101,356	17,641,321	45.1%
2002	53,721,315	20,398,492	38.0%
2003	56,955,421	27,222,112	47.8%
2004	58,368,338	33,687,522	57.7%
2005	55,951,803	36,708,451	65.6%
2006	55,224,932	38,472,968	69.7%
2007	57,721,735	41,876,177	72.5%
2008	56,446,415	49,914,347	88.4%
2009	56,008,426	53,851,561	96.1%
2010	51,415,110	71,844,279	139.7%
2011	52,350,725	77,841,096	148.7%
2012	49,487,424	72,326,341	146.2%
2013	47,482,376	81,910,785	172.5%
2014	47,647,541	81,870,862	171.8%
2015	44,962,761	71,984,264	160.1%
2016	42,450,892	68,833,173	162.1%
2017	39,806,433	62,803,602	157.8%
2018	37,901,722	61,306,593	161.8%
2019	35,823,271	58,384,619	163.0%
2020	33,349,322	44,321,922	132.9%
PV Past @ 4.5%	1,787,419,618	1,369,296,959	76.6%
2021	33,207,109	50,058,087	150.7%
2022	31,558,881	50,365,267	159.6%
2023	29,572,146	50,374,868	170.3%
2024	27,082,537	50,037,175	184.8%
2025	24,600,870	49,375,052	200.7%
2026	22,218,227	48,402,593	217.9%
2027	19,991,798	47,173,094	236.0%
2028	17,882,369	45,718,345	255.7%
2029	15,913,721	44,060,479	276.9%
2030	14,098,550	42,199,844	299.3%
2031	12,434,636	40,170,170	323.1%
2032	10,920,990	38,079,832	348.7%
2033	9,552,144	36,006,473	376.9%
2034	8,323,702	33,970,109	408.1%
2035	7,227,786	31,983,375	442.5%
2036	6,253,717	30,056,340	480.6%
2037	5,393,979	28,258,775	523.9%
2038	4,635,790	26,589,843	573.6%
2039	3,971,316	25,006,448	629.7%
2040	3,388,692	23,471,293	692.6%
2041	2,882,900	21,955,720	761.6%
2042	2,446,686	20,500,014	837.9%
2043	2,070,753	19,112,000	922.9%
2044	1,747,091	17,798,899	1018.8%
2045	1,470,577	16,540,674	1124.8%
2046	1,235,256	15,344,260	1242.2%
2047	1,035,307	14,262,952	1377.7%
2048	865,954	13,289,279	1534.6%
2049	722,575	12,408,694	1717.3%
2050	601,670	11,604,613	1928.7%
2051	500,605	10,847,147	2166.8%
2052	415,938	10,141,070	2438.1%
2053	345,142	9,487,319	2748.8%
2054	286,041	8,878,965	3104.1%
2055	236,775	8,285,009	3499.1%
2056	195,757	7,700,962	3933.9%
2057	161,644	7,145,199	4420.3%
2058	133,300	6,635,351	4977.8%
2059	109,770	6,136,133	5590.0%
2060	90,250	5,652,008	6262.6%
2061	74,067	5,182,724	6997.3%
2062	60,658	4,745,930	7824.0%
2063	49,558	4,338,103	8753.7%
2064	40,379	3,944,565	9768.7%
2065	32,803	3,577,017	10904.5%
2066	26,561	3,228,721	12156.0%
2067	21,429	2,906,052	13561.4%
2068	17,221	2,594,621	15066.6%
2069	13,781	2,295,654	16658.3%
2070	10,977	2,013,206	18340.5%
PV Future @ 4.5%	242,886,617	634,849,028	261.4%
PV Lifetime	2,030,306,235	2,004,145,987	98.7%

Attachment H
Ability/Medico Insurance Companies
Nationwide Experience - All Forms Receiving a Rate Increase
Experience Projections for Policies with and without Lifetime Benefit Periods
After Proposed Rate Increase

Non-Lifetime			
EXPER YEAR	Earned Premium	Incurred Claims	Loss Ratio
1988	-	-	0.0%
1989	-	-	0.0%
1990	-	-	0.0%
1991	8,255	2,244	27.2%
1992	439,714	2,863	0.7%
1993	1,602,518	556,728	34.7%
1994	2,499,611	385,229	15.4%
1995	3,582,681	713,964	19.9%
1996	5,003,522	1,877,774	37.5%
1997	8,704,663	2,667,244	30.6%
1998	13,352,830	4,391,318	32.9%
1999	18,117,812	5,271,121	29.1%
2000	22,347,891	9,423,333	42.2%
2001	27,431,797	12,667,431	46.2%
2002	35,209,351	15,484,965	44.0%
2003	36,478,146	19,583,178	53.7%
2004	36,463,930	19,039,604	52.2%
2005	34,480,288	23,963,081	69.5%
2006	32,699,526	22,708,673	69.4%
2007	32,600,937	23,132,742	71.0%
2008	30,913,487	22,007,825	71.2%
2009	29,578,752	26,409,817	89.3%
2010	26,359,477	34,147,928	129.5%
2011	25,562,374	31,297,685	122.4%
2012	25,518,055	33,006,358	129.3%
2013	24,008,114	30,380,443	126.5%
2014	24,708,255	29,246,314	118.4%
2015	26,893,770	29,035,404	108.0%
2016	26,859,203	24,018,923	89.4%
2017	25,664,642	28,273,627	110.2%
2018	24,665,119	29,417,770	119.3%
2019	23,494,976	27,824,716	118.4%
2020	21,962,687	33,083,064	150.6%
PV Past @ 4.5%	1,149,239,764	861,798,449	75.0%
2021	21,088,066	33,754,918	160.1%
2022	21,614,372	33,075,503	153.0%
2023	21,426,106	32,192,544	150.2%
2024	19,952,449	31,183,395	156.3%
2025	18,420,010	30,134,825	163.6%
2026	16,423,522	28,901,685	176.0%
2027	14,416,188	27,537,532	191.0%
2028	12,586,358	26,065,569	207.1%
2029	10,899,679	24,497,659	224.8%
2030	9,381,472	22,842,819	243.5%
2031	8,003,944	21,110,242	263.7%
2032	6,789,408	19,368,837	285.3%
2033	5,724,740	17,666,130	308.6%
2034	4,799,600	16,024,256	333.9%
2035	4,003,996	14,455,924	361.0%
2036	3,323,119	12,960,150	390.0%
2037	2,744,281	11,590,141	422.3%
2038	2,251,390	10,344,468	459.5%
2039	1,838,186	9,199,650	500.5%
2040	1,493,425	8,156,344	546.2%
2041	1,207,468	7,198,841	596.2%
2042	971,887	6,340,638	652.4%
2043	779,047	5,571,032	715.1%
2044	622,136	4,876,155	783.8%
2045	495,158	4,254,262	859.2%
2046	392,902	3,695,148	940.5%
2047	310,909	3,204,009	1030.5%
2048	245,423	2,774,597	1130.5%
2049	193,311	2,396,840	1239.9%
2050	151,978	2,066,532	1359.8%
2051	119,283	1,779,623	1491.9%
2052	93,479	1,533,460	1640.4%
2053	73,152	1,319,540	1803.8%
2054	57,167	1,134,557	1984.7%
2055	44,615	975,442	2186.4%
2056	34,773	836,715	2406.2%
2057	27,068	718,255	2653.6%
2058	21,044	613,518	2915.4%
2059	16,340	520,475	3185.3%
2060	12,668	439,372	3468.4%
2061	9,801	369,175	3766.6%
2062	7,564	309,476	4091.4%
2063	5,818	257,643	4428.2%
2064	4,457	210,937	4732.7%
2065	3,397	170,250	5012.4%
2066	2,572	136,691	5314.4%
2067	1,933	109,281	5652.3%
2068	1,441	86,902	6029.3%
2069	1,065	68,530	6435.9%
2070	779	53,377	6852.6%
PV Future @ 4.5%	163,471,951	331,807,697	203.0%
PV Lifetime	1,312,711,715	1,193,606,146	90.9%

Lifetime			
EXPER YEAR	Earned Premium	Incurred Claims	Loss Ratio
1988	-	-	0.0%
1989	-	-	0.0%
1990	-	-	0.0%
1991	3,316	-	0.0%
1992	241,630	2,460	1.0%
1993	957,992	315,119	32.9%
1994	1,625,554	344,151	21.2%
1995	2,482,792	1,447,561	58.3%
1996	3,576,214	916,477	25.6%
1997	6,583,123	2,879,554	43.7%
1998	12,216,467	3,220,879	26.4%
1999	17,479,283	4,242,852	24.3%
2000	25,552,075	8,338,763	32.6%
2001	39,101,356	17,641,321	45.1%
2002	53,721,315	20,398,492	38.0%
2003	56,955,421	27,222,112	47.8%
2004	58,368,338	33,687,522	57.7%
2005	55,951,803	36,708,451	65.6%
2006	55,224,932	38,472,968	69.7%
2007	57,721,735	41,876,177	72.5%
2008	56,446,415	49,914,347	88.4%
2009	56,008,426	53,851,561	96.1%
2010	51,415,110	71,844,279	139.7%
2011	52,350,725	77,841,096	148.7%
2012	49,487,424	72,326,341	146.2%
2013	47,482,376	81,910,785	172.5%
2014	47,647,541	81,870,862	171.8%
2015	44,962,761	71,984,264	160.1%
2016	42,450,892	68,833,173	162.1%
2017	39,806,433	62,803,602	157.8%
2018	37,901,722	61,306,593	161.8%
2019	35,823,271	58,384,619	163.0%
2020	33,349,322	44,321,922	132.9%
PV Past @ 4.5%	1,787,419,618	1,369,296,959	76.6%
2021	33,207,109	50,058,087	150.7%
2022	36,979,212	50,063,075	135.4%
2023	39,592,705	49,722,110	125.6%
2024	38,871,719	49,141,850	126.4%
2025	37,750,703	48,491,573	128.5%
2026	34,834,980	47,536,515	136.5%
2027	31,554,309	46,329,016	146.8%
2028	28,447,238	44,900,297	157.8%
2029	25,438,921	43,272,096	170.1%
2030	22,638,670	41,444,754	183.1%
2031	19,966,850	39,451,397	197.6%
2032	17,536,321	37,398,461	213.3%
2033	15,338,304	35,362,201	230.5%
2034	13,365,739	33,362,274	249.6%
2035	11,605,978	31,411,090	270.6%
2036	10,041,872	29,518,535	294.0%
2037	8,661,353	27,753,135	320.4%
2038	7,443,895	26,114,065	350.8%
2039	6,376,919	24,559,003	385.1%
2040	5,441,374	23,051,316	423.6%
2041	4,629,201	21,562,862	465.8%
2042	3,928,753	20,133,203	512.5%
2043	3,325,100	18,770,025	564.5%
2044	2,805,382	17,480,419	623.1%
2045	2,361,372	16,244,708	687.9%
2046	1,983,506	15,069,701	759.8%
2047	1,662,439	14,007,742	842.6%
2048	1,390,501	13,051,491	938.6%
2049	1,160,271	12,186,663	1050.3%
2050	966,128	11,396,970	1179.7%
2051	803,844	10,653,057	1325.3%
2052	667,890	9,959,613	1491.2%
2053	554,210	9,317,560	1681.2%
2054	459,309	8,720,091	1898.5%
2055	380,199	8,136,764	2140.1%
2056	314,336	7,563,167	2406.1%
2057	259,559	7,017,348	2703.6%
2058	214,046	6,516,623	3044.5%
2059	176,263	6,026,337	3419.0%
2060	144,919	5,550,876	3830.3%
2061	118,933	5,089,988	4279.7%
2062	97,402	4,661,010	4785.3%
2063	79,577	4,260,480	5353.9%
2064	64,839	3,873,984	5974.8%
2065	52,673	3,513,012	6669.4%
2066	42,650	3,170,949	7434.9%
2067	34,409	2,854,053	8294.4%
2068	27,652	2,548,195	9215.1%
2069	22,128	2,254,577	10188.6%
2070	17,626	1,977,183	11217.4%
PV Future @ 4.5%	343,708,416	625,149,180	181.9%
PV Lifetime	2,131,128,034	1,994,446,139	93.6%

Attachment I
Ability Insurance Company and Medico Insurance Company
Claim Cost Actual to Expected Study
A/E Ratio by Duration
Actual Experience through 6/30/2020
Expected Claim Cost based on 2009 Milliman LTC Guidelines

<u>Policy Form</u>	<u>Duration</u>	<u>Exposure Amount</u>	<u>Expected Claim Cost</u>	<u>Actual Paid Claim Cost</u>	<u>Actual Reserve Amount</u>	<u>Actual IBNR</u>	<u>Actual Claim Cost</u>	<u>Claim Cost A:E</u>
201	0	7,351.69	1,618,613	556,632	-		556,632	0.34
201	1	6,683.68	2,191,013	1,386,356	-		1,386,356	0.63
201	2	6,267.40	2,578,808	2,793,448	-		2,793,448	1.08
201	3	5,957.10	2,951,499	3,254,168	60,059		3,314,226	1.12
201	4	5,669.59	3,379,919	3,514,752	-		3,514,752	1.04
201	5	5,426.94	3,850,168	4,739,215	38,996		4,778,211	1.24
201	6	5,193.88	4,335,916	7,900,810	164,993		8,065,803	1.86
201	7	4,954.15	4,757,429	6,692,626	258,616		6,951,243	1.46
201	8	4,720.02	5,040,731	7,635,614	157,851		7,793,465	1.55
201	9	4,503.37	5,232,258	7,338,824	359,418		7,698,242	1.47
201	10	4,273.03	5,399,378	8,088,268	406,174		8,494,442	1.57
201	11	4,053.68	5,490,071	7,344,842	313,646		7,658,489	1.39
201	12	3,825.20	5,412,564	7,714,544	833,599		8,548,143	1.58
201	13	3,610.20	5,431,706	5,460,810	919,007	3	6,379,819	1.17
201	14	3,395.34	5,615,178	5,121,559	2,229,395	1,764	7,352,718	1.31
201	15	3,185.82	5,766,047	4,994,203	4,147,394	163,305	9,304,903	1.61
201	16	2,662.57	5,300,525	3,362,195	3,801,881	409,616	7,573,692	1.43
201	17	1,990.62	4,331,794	1,212,404	4,143,645	972,766	6,328,815	1.46
201	18	537.41	1,366,287	32,858	759,801	842,617	1,635,276	1.20
692	0	5,733	949,907	729,901	-		729,901	0.77
692	1	5,164	1,423,893	1,738,149	-		1,738,149	1.22
692	2	4,773	1,716,621	1,805,018	-		1,805,018	1.05
692	3	4,529	1,996,120	2,254,974	-		2,254,974	1.13
692	4	4,333	2,349,171	1,931,476	-		1,931,476	0.82
692	5	4,129	2,741,704	3,194,954	-		3,194,954	1.17
692	6	3,933	3,126,211	5,006,692	-		5,006,692	1.60
692	7	3,730	3,452,047	3,300,770	-		3,300,770	0.96
692	8	3,544	3,756,913	5,038,381	22,263		5,060,644	1.35
692	9	3,361	4,061,133	3,829,005	-		3,829,005	0.94
692	10	3,142	4,268,101	5,335,501	-		5,335,501	1.25
692	11	2,975	4,583,392	4,456,977	36,445		4,493,421	0.98
692	12	2,778	4,755,251	6,119,690	-		6,119,690	1.29
692	13	2,596	4,911,080	6,693,623	146,722		6,840,345	1.39
692	14	2,424	5,081,505	5,807,765	152,756		5,960,521	1.17
692	15	2,269	5,206,393	8,143,003	381,666	-	8,524,669	1.64
692	16	2,063	5,132,687	6,347,584	186,699	-	6,534,282	1.27
692	17	1,867	5,042,012	6,355,306	286,672	15	6,641,993	1.32
692	18	1,703	5,000,055	5,127,230	363,954	430	5,491,615	1.10
692	19	1,542	4,902,934	5,490,585	754,714	9,324	6,254,623	1.28
692	20	1,367	4,691,370	4,188,171	519,188	35,574	4,742,933	1.01
692	21	1,190	4,451,234	3,951,330	1,306,131	48,531	5,305,992	1.19
692	22	1,031	4,252,842	2,867,624	1,280,596	67,122	4,215,341	0.99
692	23	866	3,956,766	2,401,451	2,260,180	171,612	4,833,243	1.22
692	24	642	3,202,217	573,900	765,665	357,898	1,697,462	0.53
692	25	356	1,896,222	578,127	906,083	325,718	1,809,929	0.95
692	26	150	819,490	124,169	677,535	230,303	1,032,007	1.26
692	27	27	112,369	165	79,368	49,638	129,170	1.15
694	0	38,659	7,724,102	5,168,166	-		5,168,166	0.67
694	1	34,005	10,369,689	10,429,237	-		10,429,237	1.01
694	2	30,698	11,759,323	11,536,336	15,907		11,552,243	0.98
694	3	28,190	12,988,582	15,561,987	204,366		15,766,353	1.21
694	4	26,215	14,541,503	18,316,381	-		18,316,381	1.26
694	5	24,627	16,357,954	18,465,139	57,560		18,522,699	1.13
694	6	23,336	18,406,338	21,487,663	-		21,487,663	1.17
694	7	22,196	20,280,959	25,518,994	358,689		25,877,683	1.28
694	8	21,057	21,634,040	24,628,015	69,586	-	24,697,602	1.14
694	9	19,977	23,080,447	25,645,388	348,156	-	25,993,544	1.13
694	10	18,783	24,150,618	26,606,929	296,872	-	26,903,801	1.11
694	11	17,770	25,171,918	33,833,959	853,435	-	34,687,394	1.38
694	12	16,753	25,756,872	36,852,213	2,369,524	-	39,221,737	1.52
694	13	15,759	26,157,253	34,046,482	3,346,166	-	37,392,648	1.43
694	14	14,760	26,205,546	33,526,307	3,875,213	-	37,401,519	1.43
694	15	13,784	26,151,801	30,114,984	3,900,386	-	34,015,369	1.30
694	16	12,867	26,240,671	27,441,158	6,663,854	2,083	34,107,095	1.30
694	17	12,024	26,774,257	26,158,197	11,808,257	56,943	38,023,397	1.42
694	18	10,893	26,446,723	20,307,556	11,097,356	1,238,978	32,643,890	1.23
694	19	8,531	22,687,271	14,285,052	11,355,336	1,634,305	27,274,693	1.20
694	20	6,156	18,064,722	8,445,598	10,198,957	1,772,077	20,416,632	1.13
694	21	3,775	12,624,220	3,983,631	9,802,446	2,045,741	15,831,819	1.25
694	22	1,749	6,558,333	1,307,641	4,384,402	1,702,226	7,394,268	1.13
694	23	415	1,561,522	109,368	980,259	656,554	1,746,181	1.12
694	24	2	12,589	-	-	1,608	1,608	0.13

695	0	7,477	842,557	943,419	-	-	943,419	1.12
695	1	6,601	1,189,029	1,087,655	-	-	1,087,655	0.91
695	2	6,036	1,385,061	1,660,995	-	-	1,660,995	1.20
695	3	5,681	1,583,126	2,198,550	-	-	2,198,550	1.39
695	4	5,416	1,803,349	2,568,571	-	-	2,568,571	1.42
695	5	5,177	2,088,026	2,070,766	-	-	2,070,766	0.99
695	6	4,985	2,455,290	3,628,610	-	-	3,628,610	1.48
695	7	4,787	2,792,935	3,196,663	-	-	3,196,663	1.14
695	8	4,598	3,112,429	3,919,939	-	-	3,919,939	1.26
695	9	4,418	3,416,918	3,763,100	173,299	-	3,936,399	1.15
695	10	4,235	3,738,273	3,361,144	-	-	3,361,144	0.90
695	11	4,072	4,081,833	4,998,198	291,843	-	5,290,040	1.30
695	12	3,918	4,470,617	4,012,309	79,543	-	4,091,852	0.92
695	13	3,756	4,758,972	5,558,310	291,887	-	5,850,198	1.23
695	14	3,626	5,108,257	8,524,475	1,372,222	-	9,896,697	1.94
695	15	3,453	5,441,458	8,048,299	1,545,125	-	9,593,425	1.76
695	16	3,293	5,750,991	6,822,998	1,468,134	115	8,291,247	1.44
695	17	3,136	6,232,127	6,352,212	2,527,886	4,802	8,884,900	1.43
695	18	2,957	6,662,906	5,632,326	3,893,468	280,708	9,806,503	1.47
695	19	2,452	6,228,129	3,289,912	2,696,276	476,008	6,462,196	1.04
695	20	1,915	5,487,308	3,010,851	2,911,105	495,527	6,417,483	1.17
695	21	1,440	4,683,377	2,030,153	3,464,129	667,145	6,161,427	1.32
695	22	959	3,479,017	1,002,864	2,201,773	790,081	3,994,719	1.15
695	23	467	1,860,174	182,884	1,052,129	821,163	2,056,177	1.11
695	24	63	269,014	-	-	227,822	227,822	0.85
698	0	21,025	6,162,054	4,553,906	-	-	4,553,906	0.74
698	1	18,888	8,423,661	8,338,567	-	-	8,338,567	0.99
698	2	16,700	9,312,655	9,298,802	-	-	9,298,802	1.00
698	3	15,198	10,322,831	11,708,063	165,315	-	11,873,379	1.15
698	4	14,380	11,861,519	14,463,696	-	-	14,463,696	1.22
698	5	13,623	13,447,864	17,387,031	83,221	-	17,470,252	1.30
698	6	12,994	15,181,890	18,400,876	-	-	18,400,876	1.21
698	7	12,411	16,718,437	20,876,459	228,830	-	21,105,289	1.26
698	8	11,798	17,700,179	22,763,465	558,984	-	23,322,449	1.32
698	9	11,191	18,286,941	30,480,636	1,381,798	-	31,862,434	1.74
698	10	10,568	18,606,577	27,135,648	1,106,263	-	28,241,911	1.52
698	11	9,997	18,793,551	29,033,301	2,362,071	-	31,395,372	1.67
698	12	9,448	18,869,146	25,600,808	2,224,143	-	27,824,951	1.47
698	13	8,903	18,374,401	24,142,275	3,960,775	-	28,103,050	1.53
698	14	8,375	18,151,631	23,142,720	5,101,922	-	28,244,642	1.56
698	15	7,867	18,144,231	21,160,810	7,684,912	21	28,845,743	1.59
698	16	7,349	18,190,614	17,412,429	10,258,859	8,370	27,679,658	1.52
698	17	6,876	18,360,511	9,758,168	9,824,896	106,313	19,689,378	1.07
698	18	5,980	17,688,736	6,702,525	14,025,705	2,687,026	23,415,256	1.32
698	19	2,925	9,803,114	1,651,801	7,226,159	2,895,274	11,773,234	1.20
698	20	659	2,477,875	228,113	1,328,474	1,139,413	2,696,000	1.09
698	21	10	30,262	-	-	8,523	8,523	0.28
All Other	0	37,578	6,820,433	6,355,024	-	-	6,355,024	0.93
All Other	1	26,182	7,512,688	9,435,881	-	-	9,435,881	1.26
All Other	2	20,640	7,859,844	12,175,923	-	-	12,175,923	1.55
All Other	3	17,127	8,089,349	10,495,573	-	-	10,495,573	1.30
All Other	4	14,812	8,630,499	10,506,493	-	-	10,506,493	1.22
All Other	5	13,023	9,228,178	11,798,478	-	-	11,798,478	1.28
All Other	6	11,534	9,771,619	11,592,566	108,281	-	11,700,848	1.20
All Other	7	10,322	10,251,537	9,494,345	23,293	-	9,517,638	0.93
All Other	8	9,254	10,382,306	12,647,381	-	-	12,647,381	1.22
All Other	9	8,308	10,417,286	12,264,739	158,693	-	12,423,432	1.19
All Other	10	7,452	10,288,191	12,714,225	-	-	12,714,225	1.24
All Other	11	6,691	10,143,225	10,333,140	-	-	10,333,140	1.02
All Other	12	6,041	10,094,073	11,445,732	217,616	-	11,663,348	1.16
All Other	13	5,445	9,943,707	10,451,338	190,167	-	10,641,505	1.07
All Other	14	4,851	9,685,897	11,001,905	157,477	164	11,159,546	1.15
All Other	15	4,317	9,403,780	9,138,863	89,806	3,905	9,232,574	0.98
All Other	16	3,851	9,114,057	10,775,185	976,418	11,699	11,763,302	1.29
All Other	17	3,371	8,522,105	9,727,579	1,784,528	10,825	11,522,931	1.35
All Other	18	2,947	8,129,114	8,866,970	719,217	66,220	9,652,407	1.19
All Other	19	2,501	7,526,246	7,503,067	1,092,473	99,048	8,694,587	1.16
All Other	20	2,036	6,835,917	6,738,228	731,423	113,432	7,583,083	1.11
All Other	21	1,612	5,984,203	5,665,686	963,044	151,761	6,780,491	1.13
All Other	22	1,281	5,257,451	5,157,686	368,762	73,273	5,599,720	1.07
All Other	23	1,046	4,629,166	3,314,329	727,625	34,484	4,076,438	0.88
All Other	24	865	4,170,948	3,194,625	733,175	94,837	4,022,637	0.96
All Other	25	687	3,614,831	1,401,223	694,071	147,921	2,243,215	0.62
All Other	26	517	3,003,680	892,731	289,626	129,726	1,312,083	0.44
All Other	27	375	2,433,460	746,152	637,764	289,594	1,673,510	0.69
All Other	28	212	1,408,291	272,259	263,580	114,442	650,281	0.46
All Other	29	130	853,459	153,284	296,008	112,239	561,531	0.66
All Other	30	58	372,205	172,326	209,194	61,087	442,607	1.19
All Other	31	16	88,506	1,469	19,465	32,889	53,823	0.61

Attachment I
Ability Insurance Company and Medico Insurance Company
Claim Cost Actual to Expected Study
A/E Ratio by Attained Age
Actual Experience through 6/30/2020
Expected Claim Cost based on 2009 Milliman LTC Guidelines

<u>Policy Form</u>	<u>Duration</u>	<u>Exposure Amount</u>	<u>Expected Claim Cost</u>	<u>Actual Paid Claim Cost</u>	<u>Actual Reserve Amount</u>	<u>Actual IBNR</u>	<u>Actual Claim Cost</u>	<u>Claim Cost A:E</u>
201	54	365.35	24,354	-	-	11	11	0.00
201	55	450.22	30,837	-	-	121	121	0.00
201	56	541.52	41,359	-	-	491	491	0.01
201	57	624.26	52,526	-	-	108	108	0.00
201	58	731.46	67,361	-	-	433	433	0.01
201	59	895.62	89,059	1,405	-	286	1,692	0.02
201	60	1,074.09	117,677	2,707	-	374	3,081	0.03
201	61	1,230.53	152,312	11,608	-	975	12,582	0.08
201	62	1,394.68	192,415	-	-	1,181	1,181	0.01
201	63	1,609.44	235,813	559,981	258,616	668	819,265	3.47
201	64	1,890.03	292,425	832,629	-	2,886	835,516	2.86
201	65	2,361.12	365,263	113,946	-	2,410	116,356	0.32
201	66	2,600.14	454,546	315,890	-	4,521	320,411	0.70
201	67	2,857.03	557,002	32,364	-	6,272	38,635	0.07
201	68	3,080.49	687,429	648,291	202,833	5,703	856,827	1.25
201	69	3,253.75	837,205	209,912	-	10,015	219,927	0.26
201	70	3,442.00	1,023,807	1,654,403	-	13,609	1,668,012	1.63
201	71	3,552.18	1,223,875	1,409,517	264,734	17,012	1,691,263	1.38
201	72	3,663.27	1,444,899	1,354,974	431,823	30,943	1,817,740	1.26
201	73	3,728	1,752,600	2,394,312	118,353	31,612	2,544,277	1.45
201	74	3,764	2,104,645	838,874	271,767	41,656	1,152,097	0.55
201	75	3,795	2,519,134	2,349,798	-	51,570	2,401,367	0.95
201	76	3,768	2,994,007	3,211,780	416,874	82,731	3,711,386	1.24
201	77	3,690	3,457,638	2,809,735	998,645	85,366	3,893,745	1.13
201	78	3,552	3,708,165	3,181,509	1,197,980	79,291	4,458,780	1.20
201	79	3,438	4,032,885	4,808,868	471,103	124,264	5,404,235	1.34
201	80	3,245	4,306,839	4,518,658	1,256,078	175,082	5,949,817	1.38
201	81	3,001	4,525,794	5,057,644	858,947	193,688	6,110,279	1.35
201	82	2,684	4,652,263	6,333,777	861,672	208,816	7,404,265	1.59
201	83	2,344	4,707,474	7,164,335	2,030,395	146,771	9,341,501	1.98
201	84	2,000	4,591,900	6,542,370	2,424,939	146,523	9,113,832	1.98
201	85	1,719	4,495,451	5,576,855	708,718	167,293	6,452,866	1.44
201	86	1,442	4,374,512	5,949,139	1,063,212	119,365	7,131,716	1.63
201	87	1,187	4,150,850	3,146,222	379,530	117,969	3,643,721	0.88
201	88	975	3,732,705	3,750,455	1,265,907	99,339	5,115,701	1.37
201	89	766	3,168,492	4,026,792	881,141	93,133	5,001,066	1.58
201	90	574	2,605,281	3,315,170	681,576	70,291	4,067,037	1.56
201	91	423	2,064,635	2,707,198	394,101	69,927	3,171,226	1.54
201	92	293	1,484,685	1,689,810	596,086	61,165	2,347,062	1.58
201	93	197	1,002,155	1,188,325	197,099	43,274	1,428,698	1.43
201	94	126	620,097	662,573	167,018	18,338	847,929	1.37
201	95	83	397,386	195,143	67,656	22,946	285,745	0.72
201	96	55	272,154	327,082	42,672	14,556	384,311	1.41
201	97	28	132,094	66,941	-	7,297	74,237	0.56
201	98	19	94,018	62,185	-	10,851	73,036	0.78
201	99	9	47,988	44,365	-	2,991	47,357	0.99
201	100	5	30,647	18,308	-	949	19,257	0.63
201	101	4	24,169	-	-	955	955	0.04
201	102	2	18,398	58,479	85,001	419	143,899	7.82
201	103	1	2,275	-	-	3,473	3,473	1.53
201	104	0	258	-	-	-	-	-

692	54	166	9,550	-	-	-	-	-
692	55	198	12,124	-	-	-	-	-
692	56	231	15,793	-	-	-	-	-
692	57	270	20,650	-	-	-	-	-
692	58	315	27,277	-	-	-	-	-
692	59	379	35,079	-	-	0	0	0.00
692	60	509	48,542	6,261	-	6	6,268	0.13
692	61	594	66,263	5,334	-	56	5,390	0.08
692	62	713	89,855	13,233	-	139	13,372	0.15
692	63	864	113,767	2,020	-	457	2,477	0.02
692	64	1,122	146,910	1,776	-	0	1,777	0.01
692	65	1,603	202,444	2,056	-	9	2,065	0.01
692	66	1,834	269,447	9,280	-	86	9,367	0.03
692	67	2,052	342,755	21,659	-	451	22,110	0.06
692	68	2,274	440,513	207,176	-	122	207,298	0.47
692	69	2,472	561,243	81,238	-	186	81,424	0.15
692	70	2,691	724,350	519,386	-	1,173	520,559	0.72
692	71	2,889	921,635	476,492	-	2,706	479,197	0.52
692	72	3,073	1,148,475	1,825,586	-	2,603	1,828,188	1.59
692	73	3,199	1,430,426	1,233,382	-	4,119	1,237,501	0.87
692	74	3,315	1,784,444	2,713,346	152,756	7,686	2,873,787	1.61
692	75	3,364	2,192,765	2,545,616	211,616	6,232	2,763,464	1.26
692	76	3,379	2,680,173	2,543,543	-	8,319	2,551,862	0.95
692	77	3,376	3,257,822	3,583,872	99,512	12,785	3,696,169	1.13
692	78	3,367	3,703,284	4,268,259	166,367	17,889	4,452,516	1.20
692	79	3,304	4,160,163	5,353,426	284,508	22,269	5,660,203	1.36
692	80	3,177	4,634,959	5,807,249	448,232	18,553	6,274,034	1.35
692	81	2,963	5,045,722	5,908,400	-	26,634	5,935,034	1.18
692	82	2,752	5,389,329	5,759,453	699,412	51,308	6,510,173	1.21
692	83	2,532	5,766,651	6,738,759	626,613	64,947	7,430,319	1.29
692	84	2,285	6,072,211	7,458,425	466,493	89,243	8,014,161	1.32
692	85	2,025	6,250,033	6,938,364	846,530	86,544	7,871,438	1.26
692	86	1,761	6,280,543	7,147,807	940,016	100,253	8,188,076	1.30
692	87	1,495	6,250,915	5,447,842	903,380	108,381	6,459,603	1.03
692	88	1,262	5,834,310	5,387,876	848,755	127,108	6,363,739	1.09
692	89	1,026	5,247,022	5,270,295	567,050	133,880	5,971,225	1.14
692	90	795	4,299,620	3,727,786	774,466	86,459	4,588,711	1.07
692	91	598	3,560,790	3,613,113	751,265	93,794	4,458,171	1.25
692	92	435	2,849,397	3,427,191	764,129	57,851	4,249,171	1.49
692	93	299	1,976,209	2,250,439	170,638	45,620	2,466,697	1.25
692	94	213	1,400,668	1,302,125	121,813	33,651	1,457,590	1.04
692	95	144	966,450	550,063	77,851	37,255	665,169	0.69
692	96	98	678,431	566,720	121,245	20,969	708,934	1.04
692	97	56	366,454	326,383	46,032	5,759	378,174	1.03
692	98	34	218,126	150,351	-	7,227	157,579	0.72
692	99	21	140,210	157,525	-	3,997	161,523	1.15
692	100	11	76,414	-	-	2,632	2,632	0.03
692	101	8	57,880	42,413	37,956	2,048	82,417	1.42
692	102	3	27,093	-	-	2,495	2,495	0.09
692	103	1	9,424	-	-	244	244	0.03
692	104	1	6,314	-	-	2,017	2,017	0.32

694	54	2,034	157,549	29,067	-	685	29,752	0.19
694	55	2,308	188,499	18,161	-	1,066	19,227	0.10
694	56	2,642	234,149	447,996	93,793	1,359	543,148	2.32
694	57	3,058	291,660	4,473	-	1,885	6,358	0.02
694	58	3,583	365,190	138,738	-	1,366	140,104	0.38
694	59	4,242	465,953	58,029	-	2,271	60,300	0.13
694	60	5,215	605,935	203,348	-	1,870	205,219	0.34
694	61	5,823	766,257	64,139	-	2,198	66,337	0.09
694	62	6,667	972,177	239,835	-	4,142	243,977	0.25
694	63	7,711	1,187,025	941,191	-	4,253	945,444	0.80
694	64	8,987	1,462,750	455,078	74,742	7,036	536,856	0.37
694	65	11,677	1,889,127	2,155,991	155,158	8,411	2,319,559	1.23
694	66	12,787	2,382,531	561,031	376,870	10,887	948,788	0.40
694	67	13,807	2,913,417	2,403,222	-	22,456	2,425,678	0.83
694	68	14,672	3,561,199	3,294,894	245,321	22,413	3,562,628	1.00
694	69	15,491	4,299,038	4,417,393	505,359	30,034	4,952,785	1.15
694	70	16,233	5,215,734	4,299,511	520,393	31,692	4,851,597	0.93
694	71	16,832	6,326,168	5,548,243	228,793	36,854	5,813,889	0.92
694	72	17,395	7,586,128	5,021,222	246,600	44,742	5,312,564	0.70
694	73	17,745	9,218,929	5,822,735	478,907	48,607	6,350,248	0.69
694	74	18,045	11,104,413	11,604,097	525,172	69,031	12,198,300	1.10
694	75	18,141	13,328,033	11,116,198	1,678,391	110,961	12,905,551	0.97
694	76	18,041	15,883,066	17,164,873	1,951,881	166,405	19,283,159	1.21
694	77	17,700	18,552,472	18,460,429	1,379,112	252,450	20,091,992	1.08
694	78	17,250	20,301,236	20,866,450	4,003,764	276,747	25,146,961	1.24
694	79	16,627	21,993,235	22,116,759	2,838,116	311,022	25,265,897	1.15
694	80	15,930	23,775,757	31,097,294	5,184,687	401,173	36,683,155	1.54
694	81	14,900	25,020,669	32,091,130	7,153,435	491,610	39,736,175	1.59
694	82	13,725	25,940,694	32,277,289	7,150,974	641,536	40,069,799	1.54
694	83	12,427	26,645,775	30,044,268	7,054,405	740,529	37,839,202	1.42
694	84	11,026	26,979,477	25,007,352	6,684,451	796,630	32,488,433	1.20
694	85	9,722	27,042,838	26,760,943	5,810,821	857,840	33,429,604	1.24
694	86	8,232	26,203,757	29,887,841	4,994,406	732,537	35,614,783	1.36
694	87	6,760	24,504,001	24,462,586	4,541,662	656,572	29,660,820	1.21
694	88	5,486	21,163,978	22,459,297	3,551,058	553,813	26,564,168	1.26
694	89	4,396	17,907,536	22,446,101	4,659,171	388,562	27,493,834	1.54
694	90	3,374	14,713,896	15,796,684	2,081,038	331,655	18,209,376	1.24
694	91	2,529	11,902,743	12,296,573	1,485,299	268,534	14,050,406	1.18
694	92	1,853	9,478,859	10,691,607	1,879,460	209,591	12,780,659	1.35
694	93	1,273	6,565,500	7,311,676	1,310,767	179,780	8,802,224	1.34
694	94	853	4,334,486	4,998,892	1,325,455	119,376	6,443,724	1.49
694	95	582	2,962,834	3,590,903	559,863	103,959	4,254,724	1.44
694	96	368	1,938,118	2,205,617	380,391	74,998	2,661,006	1.37
694	97	215	1,113,465	1,313,150	331,021	31,301	1,675,472	1.50
694	98	122	611,106	913,827	107,772	22,368	1,043,967	1.71
694	99	67	339,180	138,910	106,148	14,574	259,632	0.77
694	100	41	227,274	171,587	88,860	4,444	264,892	1.17
694	101	25	156,225	45,185	48,731	7,782	101,698	0.65
694	102	17	110,449	71,464	131,463	1,248	204,175	1.85
694	103	7	43,896	42,903	63,017	4,010	109,930	2.50
694	104	4	18,011	-	-	2,598	2,598	0.14
694	105	2	12,539	-	-	-	-	-
694	106	0	2,351	-	-	-	-	-

695	54	994	139,260	-	-	1,246	1,246	0.01
695	55	1,071	160,718	3,040	-	1,311	4,350	0.03
695	56	1,166	188,705	95,805	-	2,122	97,927	0.52
695	57	1,279	223,185	197,898	-	4,759	202,657	0.91
695	58	1,417	261,189	3,895	-	5,956	9,851	0.04
695	59	1,589	306,482	16,876	-	3,796	20,672	0.07
695	60	1,838	365,472	19,692	-	4,854	24,545	0.07
695	61	1,929	435,010	6,810	-	4,075	10,885	0.03
695	62	2,067	506,623	386,391	586,011	6,362	978,764	1.93
695	63	2,252	570,122	213,054	-	6,219	219,273	0.38
695	64	2,556	662,597	165,892	122,910	6,220	295,023	0.45
695	65	3,257	802,630	799,309	-	10,990	810,299	1.01
695	66	3,395	937,038	1,012,678	-	8,977	1,021,655	1.09
695	67	3,527	1,087,229	563,375	-	26,896	590,271	0.54
695	68	3,600	1,264,729	333,820	-	32,206	366,026	0.29
695	69	3,670	1,434,622	1,503,965	-	35,329	1,539,294	1.07
695	70	3,705	1,623,158	1,327,118	276,513	33,165	1,636,797	1.01
695	71	3,692	1,851,151	1,486,847	466,758	42,632	1,996,236	1.08
695	72	3,684	2,110,390	643,482	337,242	39,286	1,020,011	0.48
695	73	3,665	2,449,525	2,726,927	621,521	38,509	3,386,957	1.38
695	74	3,585	2,810,910	2,251,563	419,528	46,718	2,717,809	0.97
695	75	3,521	3,272,361	4,246,329	888,774	58,651	5,193,753	1.59
695	76	3,391	3,745,679	3,989,615	442,011	74,588	4,506,213	1.20
695	77	3,234	4,266,447	3,238,650	1,398,394	92,477	4,729,521	1.11
695	78	3,073	4,604,021	4,856,703	1,534,902	154,173	6,545,778	1.42
695	79	2,853	4,831,164	6,877,390	1,163,468	178,233	8,219,090	1.70
695	80	2,607	4,858,672	7,247,853	2,222,310	166,594	9,636,757	1.98
695	81	2,369	4,942,879	5,378,580	2,170,027	245,258	7,793,865	1.58
695	82	2,138	4,914,647	5,888,906	1,017,095	243,052	7,149,053	1.45
695	83	1,884	4,952,371	4,732,946	1,053,511	298,182	6,084,639	1.23
695	84	1,616	4,819,667	6,169,092	2,424,933	267,704	8,861,729	1.84
695	85	1,345	4,543,786	3,737,910	1,690,633	320,228	5,748,771	1.27
695	86	1,086	4,167,725	4,715,776	1,026,092	301,820	6,043,688	1.45
695	87	831	3,632,108	3,199,211	875,985	357,645	4,432,841	1.22
695	88	631	2,872,954	2,127,167	925,585	201,459	3,254,211	1.13
695	89	447	2,023,187	2,037,328	650,768	108,245	2,796,342	1.38
695	90	317	1,583,996	1,897,966	298,109	90,771	2,286,846	1.44
695	91	222	1,228,726	764,047	431,426	51,350	1,246,823	1.01
695	92	154	965,783	974,813	309,639	66,136	1,350,588	1.40
695	93	97	589,191	226,307	85,421	43,220	354,948	0.60
695	94	66	385,340	328,952	-	37,249	366,201	0.95
695	95	44	282,171	143,984	1,923	20,714	166,622	0.59
695	96	30	233,181	317,294	32,908	8,126	358,328	1.54
695	97	12	123,314	343,402	-	4,454	347,856	2.82
695	98	6	66,814	53,909	-	3,338	57,247	0.86
695	99	3	25,943	-	-	-	-	-
695	100	2	16,970	5,663	-	-	5,663	0.33
695	101	0	0	-	-	-	-	-

698	25	4	24	-	-	-	-	-
698	26	15	99	-	-	-	-	-
698	27	23	187	-	-	-	-	-
698	28	28	270	-	-	-	-	-
698	29	31	345	-	-	-	-	-
698	30	41	459	-	-	-	-	-
698	31	48	618	-	-	-	-	-
698	32	56	894	-	-	-	-	-
698	33	63	1,106	-	-	-	-	-
698	34	82	1,604	-	-	0	0	0.00
698	35	95	2,108	-	-	0	0	0.00
698	36	113	2,797	-	-	1	1	0.00
698	37	141	3,820	-	-	1	1	0.00
698	38	167	5,039	-	-	3	3	0.00
698	39	192	6,378	-	-	18	18	0.00
698	40	247	8,428	-	-	52	52	0.01
698	41	268	10,774	-	-	5	5	0.00
698	42	283	13,075	-	-	25	25	0.00
698	43	307	15,828	-	-	31	31	0.00
698	44	338	18,980	-	-	164	164	0.01
698	45	387	23,062	105,098	71,442	84	176,624	7.66
698	46	456	28,424	2,905	-	158	3,062	0.11
698	47	523	34,701	200	-	305	505	0.01
698	48	587	40,272	315	-	260	575	0.01
698	49	676	48,373	405,313	-	320	405,632	8.39
698	50	855	60,304	6,438	-	293	6,731	0.11
698	51	941	74,393	2,929	-	436	3,365	0.05
698	52	1,051	89,952	39,384	-	742	40,125	0.45
698	53	1,177	108,384	577	-	800	1,377	0.01
698	54	1,310	128,426	5,204	-	794	5,998	0.05
698	55	1,484	155,671	24,466	-	854	25,320	0.16
698	56	1,700	195,841	281,816	56,049	1,774	339,639	1.73
698	57	1,905	242,898	408,043	-	1,911	409,954	1.69
698	58	2,196	300,543	5,072	-	1,544	6,616	0.02
698	59	2,578	382,224	507,000	65,259	1,652	573,911	1.50
698	60	3,102	491,576	13,543	-	1,600	15,144	0.03
698	61	3,405	619,809	159,294	-	2,100	161,394	0.26
698	62	3,805	776,279	185,564	-	2,431	187,995	0.24
698	63	4,298	936,902	637,103	508,399	4,581	1,150,084	1.23
698	64	4,953	1,138,086	549,143	-	6,933	556,076	0.49
698	65	6,133	1,429,985	843,538	125,885	9,862	979,284	0.68
698	66	6,617	1,759,433	780,841	-	13,941	794,782	0.45
698	67	7,028	2,102,806	1,785,555	156,810	29,905	1,972,270	0.94
698	68	7,380	2,503,597	527,819	-	22,925	550,743	0.22
698	69	7,758	2,975,486	2,061,492	499,026	21,549	2,582,067	0.87
698	70	8,198	3,615,756	2,231,493	41,222	27,630	2,300,345	0.64
698	71	8,585	4,380,786	2,709,438	521,670	33,157	3,264,265	0.75
698	72	8,951	5,227,774	3,830,921	234,085	46,268	4,111,274	0.79
698	73	9,161	6,291,548	7,820,436	896,505	72,263	8,789,205	1.40
698	74	9,364	7,535,315	7,620,649	969,673	80,527	8,670,848	1.15
698	75	9,436	8,903,351	9,155,482	509,659	113,282	9,778,423	1.10
698	76	9,439	10,495,013	14,608,003	2,894,942	181,660	17,684,605	1.69
698	77	9,272	12,141,142	10,488,989	2,045,754	301,175	12,835,919	1.06
698	78	9,078	13,193,705	13,602,295	1,944,619	248,103	15,795,017	1.20
698	79	8,800	14,182,299	14,919,735	4,262,806	229,892	19,412,433	1.37
698	80	8,498	15,294,212	17,551,367	3,636,855	245,020	21,433,243	1.40
698	81	8,049	16,394,649	20,391,653	4,921,344	395,415	25,708,411	1.57
698	82	7,411	16,996,385	21,666,491	5,668,235	594,649	27,929,376	1.64
698	83	6,708	17,625,495	18,941,785	4,774,925	694,929	24,411,638	1.39
698	84	5,946	17,924,499	22,223,389	6,872,223	535,330	29,630,942	1.65
698	85	5,114	17,360,133	21,132,750	3,670,484	394,540	25,197,774	1.45
698	86	4,407	17,093,154	22,272,759	3,753,214	412,062	26,438,035	1.55
698	87	3,742	16,751,815	18,667,147	3,256,785	418,155	22,342,087	1.33
698	88	3,106	14,854,719	18,065,600	3,553,858	362,479	21,981,937	1.48
698	89	2,475	12,773,523	16,518,018	3,155,784	297,860	19,971,662	1.56
698	90	1,912	10,593,417	13,504,512	2,489,824	250,207	16,244,543	1.53
698	91	1,448	8,543,244	10,040,552	1,707,256	217,443	11,965,251	1.40
698	92	1,097	6,947,861	10,483,728	1,485,921	145,510	12,115,158	1.74
698	93	765	4,801,936	6,243,958	1,302,601	116,440	7,662,999	1.60
698	94	519	3,260,361	4,990,860	513,223	76,750	5,580,832	1.71
698	95	322	1,985,717	2,473,264	408,528	77,229	2,959,022	1.49
698	96	210	1,299,772	1,454,656	299,917	59,377	1,813,950	1.40
698	97	132	754,457	532,593	53,401	29,703	615,696	0.82
698	98	82	441,445	278,587	-	25,160	303,747	0.69
698	99	49	275,385	255,357	69,282	19,413	344,052	1.25
698	100	22	133,815	108,221	69,613	8,138	185,972	1.39
698	101	13	74,790	116,755	55,249	5,873	177,877	2.38
698	102	3	17,278	34,267	-	1,246	35,513	2.06
698	103	1	3,670	-	-	-	-	-

All Other	54	257	13,823	-	-	111	111	0.01
All Other	55	328	17,817	-	-	-	-	-
All Other	56	397	23,729	98,681	-	-	98,681	4.16
All Other	57	449	30,194	2,998	-	4	3,003	0.10
All Other	58	518	37,566	18,237	66,563	59	84,859	2.26
All Other	59	636	47,401	4,927	-	211	5,138	0.11
All Other	60	838	64,529	18,546	-	377	18,923	0.29
All Other	61	1,053	86,436	81,843	-	497	82,339	0.95
All Other	62	1,357	114,887	36,328	-	81	36,409	0.32
All Other	63	1,765	150,797	39,573	-	174	39,747	0.26
All Other	64	2,367	198,614	235,584	-	618	236,202	1.19
All Other	65	4,004	284,104	242,964	-	606	243,570	0.86
All Other	66	4,672	391,788	247,460	-	534	247,994	0.63
All Other	67	5,314	507,879	1,110,434	-	849	1,111,283	2.19
All Other	68	6,086	671,625	1,140,136	-	1,988	1,142,124	1.70
All Other	69	6,824	863,622	422,874	-	3,819	426,693	0.49
All Other	70	7,752	1,123,687	2,033,411	-	4,030	2,037,441	1.81
All Other	71	8,335	1,444,019	1,435,563	82,010	4,118	1,521,690	1.05
All Other	72	8,913	1,811,301	2,954,345	138,235	4,175	3,096,755	1.71
All Other	73	9,411	2,295,121	2,931,227	102,305	2,123	3,035,655	1.32
All Other	74	9,938	2,932,534	3,878,708	-	6,241	3,884,949	1.32
All Other	75	10,552	3,768,421	4,068,895	-	8,352	4,077,247	1.08
All Other	76	10,828	4,759,982	6,464,211	366,820	12,304	6,843,335	1.44
All Other	77	11,011	5,877,002	7,367,411	561,481	18,315	7,947,207	1.35
All Other	78	11,089	6,771,082	7,635,007	194,847	11,050	7,840,904	1.16
All Other	79	11,188	7,804,534	8,766,002	206,826	27,642	9,000,470	1.15
All Other	80	11,197	8,990,713	11,349,271	270,857	42,688	11,662,815	1.30
All Other	81	10,578	10,009,832	11,988,553	524,687	25,472	12,538,712	1.25
All Other	82	10,056	11,163,423	12,406,171	508,545	32,984	12,947,700	1.16
All Other	83	9,441	12,395,878	14,704,816	877,035	60,813	15,642,664	1.26
All Other	84	8,766	13,544,728	16,980,237	610,788	65,597	17,656,623	1.30
All Other	85	7,764	14,424,854	14,355,548	320,228	99,019	14,774,796	1.02
All Other	86	6,402	14,950,342	17,646,326	687,649	112,460	18,446,435	1.23
All Other	87	5,288	14,893,238	16,248,395	732,675	86,162	17,067,232	1.15
All Other	88	4,364	13,885,389	13,760,493	1,142,128	95,605	14,998,227	1.08
All Other	89	3,545	12,851,522	10,621,752	287,130	104,653	11,013,536	0.86
All Other	90	2,847	11,706,824	12,260,248	752,442	118,838	13,131,528	1.12
All Other	91	2,208	10,044,534	7,025,485	298,907	118,153	7,442,546	0.74
All Other	92	1,725	8,618,901	8,075,522	495,501	155,654	8,726,677	1.01
All Other	93	1,265	6,479,795	6,247,441	297,445	81,950	6,626,836	1.02
All Other	94	899	4,610,639	3,653,890	1,032,021	58,495	4,744,406	1.03
All Other	95	637	3,353,031	2,649,987	207,316	63,541	2,920,844	0.87
All Other	96	407	2,281,456	1,860,901	210,768	59,243	2,130,911	0.93
All Other	97	264	1,573,634	1,130,335	270,425	28,585	1,429,344	0.91
All Other	98	175	1,057,897	867,285	56,019	25,343	948,647	0.90
All Other	99	110	660,391	416,036	15,362	9,043	440,440	0.67
All Other	100	62	389,282	221,914	-	857	222,772	0.57
All Other	101	37	238,490	118,489	-	1,280	119,768	0.50
All Other	102	23	154,614	64,150	-	-	64,150	0.41
All Other	103	13	52,168	13,622	-	-	13,622	0.26
All Other	104	6	24,617	66,968	26,410	-	93,378	3.79
All Other	105	1	824	-	-	-	-	-

Attachment I
Ability Insurance Company and Medico Insurance Company
Development of Smoothed A/E factors for use in Projecting Future Claim Costs
and Calculation of Average Adjustment Factor based on Current Inforce

Experience and Smoothed Factors from 2020 Study and 2021 Filing

Actual A/E Ratios Calculated from Study (summarized by form group from last column of first page)						
Dur	201	692	694	695	698	All Other
0	0.34	0.77	0.67	1.12	0.74	0.93
1	0.63	1.22	1.01	0.91	0.99	1.26
2	1.08	1.05	0.98	1.20	1.00	1.55
3	1.12	1.13	1.21	1.39	1.15	1.30
4	1.04	0.82	1.26	1.42	1.22	1.22
5	1.24	1.17	1.13	0.99	1.30	1.28
6	1.86	1.60	1.17	1.48	1.21	1.20
7	1.46	0.96	1.28	1.14	1.26	0.93
8	1.55	1.35	1.14	1.26	1.32	1.22
9	1.47	0.94	1.13	1.15	1.74	1.19
10	1.57	1.25	1.11	0.90	1.52	1.24
11	1.39	0.98	1.38	1.30	1.67	1.02
12	1.58	1.29	1.52	0.92	1.47	1.16
13	1.17	1.39	1.43	1.23	1.53	1.07
14	1.31	1.17	1.43	1.94	1.56	1.15
15	1.61	1.64	1.30	1.76	1.59	0.98
16	1.43	1.27	1.30	1.44	1.52	1.29
17	1.46	1.32	1.42	1.43	1.07	1.35
18	1.20	1.10	1.23	1.47	1.32	1.19
19	-	1.28	1.20	1.04	1.20	1.16
20	-	1.01	1.13	1.17	1.09	1.11
21	-	1.19	1.25	1.32	0.28	1.13
22	-	0.99	1.13	1.15	-	1.07
23	-	1.22	1.12	1.11	-	0.88
24	-	0.53	0.13	0.85	-	0.96
25	-	0.95	-	-	-	0.62
26	-	1.26	-	-	-	0.44
27	-	1.15	-	-	-	0.69
28	-	-	-	-	-	0.46
29	-	-	-	-	-	0.66
30	-	-	-	-	-	1.19
31	-	-	-	-	-	0.61
32	-	-	-	-	-	-
33	-	-	-	-	-	-
34	-	-	-	-	-	-
35	-	-	-	-	-	-
36	-	-	-	-	-	-

Smoothed A/E Ratios for use in Projections (Smoothing out actual A/E's from left by duration and form)						
Dur	201	692	694	695	698	All Other
0						
1						
2	1.10					
3	1.15					
4	1.20					
5	1.30					
6	1.40		1.15	1.15	1.20	0.90
7	1.50		1.15	1.15	1.25	0.95
8	1.50		1.15	1.15	1.35	1.00
9	1.50	1.15	1.15	1.15	1.70	1.05
10	1.50	1.15	1.15	1.15	1.60	1.10
11	1.50	1.15	1.40	1.20	1.60	1.15
12	1.50	1.30	1.50	1.25	1.50	1.15
13	1.50	1.40	1.44	1.30	1.50	1.15
14	1.50	1.40	1.44	1.80	1.50	1.15
15	1.50	1.40	1.30	1.80	1.50	1.14
16	1.50	1.35	1.30	1.55	1.45	1.13
17	1.50	1.32	1.30	1.40	1.45	1.12
18	1.50	1.25	1.30	1.40	1.45	1.11
19	1.50	1.20	1.30	1.35	1.45	1.10
20	1.50	1.18	1.30	1.32	1.45	1.08
21	1.50	1.16	1.30	1.30	1.45	1.06
22	1.50	1.14	1.30	1.30	1.45	1.04
23	1.50	1.14	1.30	1.30	1.45	1.02
24	1.50	1.14	1.30	1.30	1.45	1.00
25	1.50	1.14	1.30	1.30	1.45	1.00
26	1.50	1.14	1.30	1.30	1.45	1.00
27	1.50	1.14	1.30	1.30	1.45	1.00
28	1.50	1.14	1.30	1.30	1.45	1.00
29	1.50	1.14	1.30	1.30	1.45	1.00
30	1.50	1.14	1.30	1.30	1.45	1.00
31	1.50	1.14	1.30	1.30	1.45	1.00
32	1.50	1.14	1.30	1.30	1.45	1.00
33	1.50	1.14	1.30	1.30	1.45	1.00
34	1.50	1.14	1.30	1.30	1.45	1.00
35	1.50	1.14	1.30	1.30	1.45	1.00
36	1.50	1.14	1.30	1.30	1.45	1.00

12/31/2020 Inforce Premium by Form and Duration (000's) (Calculating average A/E across all forms at start of projection)						
Dur	201 Grp	692	694	695	698	All Other
0						
1						
2						
3						
4						
5						
6						
7						
8						
9						
10						
11						
12						
13						
14						
15						
16	12					
17	1,308					4
18	1,088				16	
19	4,350		1,707	60	2,731	20
20	95	3	5,140	1,013	8,628	105
21		27	4,783	851	5,024	138
22		22	5,387	848	754	140
23		86	5,099	810		198
24		95	3,011	764		56
25		286	432	749		50
26		358				141
27		199				137
28		126				112
29		5				189
30						
31						
32						
33						
34						
35						
36						
	6,853	1,206	25,558	5,096	17,153	1,291

Starting 2021 A/E: **1.36**
(based on above weighted average 12/31/2020 inforce premium by form and duration)

Attachment I
Ability Insurance Company and Medico Insurance Company
Development of Smoothed A/E factors for use in Projecting Future Claim Costs
and Calculation of Average Adjustment Factor based on Current Inforce

Experience and Smoothed Factors from 2016 Study and 2017 Filing

Actual A/E Ratios Calculated from 2017 Study (summarized by form group from 2017 study)						
Dur	201	692	694	695	698	All Other
0	0.34	0.77	0.67	1.11	0.74	0.93
1	0.63	1.22	1.00	0.91	0.99	1.25
2	1.13	1.05	0.97	1.19	0.99	1.55
3	1.09	1.13	1.19	1.40	1.13	1.29
4	1.04	0.82	1.25	1.41	1.21	1.21
5	1.26	1.16	1.12	0.98	1.29	1.27
6	1.81	1.60	1.16	1.44	1.22	1.18
7	1.42	0.95	1.24	1.13	1.22	0.93
8	1.48	1.31	1.13	1.29	1.28	1.21
9	1.45	0.94	1.12	1.06	1.64	1.17
10	1.57	1.24	1.11	0.91	1.45	1.23
11	1.45	0.98	1.36	1.20	1.56	1.02
12	1.53	1.28	1.43	0.93	1.34	1.10
13	1.15	1.37	1.31	1.14	1.38	1.04
14	1.32	1.14	1.28	1.50	1.30	1.16
15	-	1.51	1.22	1.57	0.97	0.99
16	-	1.28	1.25	1.35	1.05	1.20
17	-	1.31	1.11	1.21	0.29	1.13
18	-	1.02	1.04	0.74	-	1.18
19	-	1.14	1.29	0.70	-	1.04
20	-	1.08	0.07	1.00	-	1.02
21	-	0.81	-	-	-	0.98
22	-	0.65	-	-	-	0.98
23	-	0.45	-	-	-	0.89
24	-	-	-	-	-	0.69
25	-	-	-	-	-	0.49
26	-	-	-	-	-	0.73
27	-	-	-	-	-	0.74
28	-	-	-	-	-	0.32
29	-	-	-	-	-	1.27
30	-	-	-	-	-	-
31	-	-	-	-	-	-
32	-	-	-	-	-	-
33	-	-	-	-	-	-
34	-	-	-	-	-	-
35	-	-	-	-	-	-
36	-	-	-	-	-	-

Smoothed A/E Ratios for use in 2017 Projections						
Dur	201	692	694	695	698	All Other
0						
1						
2	1.10					
3	1.15					
4	1.20					
5	1.30					
6	1.40		1.15	1.15	1.20	0.90
7	1.50		1.15	1.15	1.25	0.95
8	1.50		1.20	1.15	1.35	1.00
9	1.50	1.15	1.25	1.15	1.40	1.05
10	1.55	1.15	1.30	1.15	1.45	1.10
11	1.55	1.15	1.32	1.20	1.50	1.15
12	1.55	1.20	1.34	1.25	1.40	1.15
13	1.50	1.25	1.32	1.30	1.38	1.15
14	1.50	1.30	1.31	1.40	1.36	1.15
15	1.50	1.40	1.29	1.40	1.35	1.14
16	1.50	1.35	1.27	1.35	1.34	1.13
17	1.50	1.30	1.25	1.33	1.34	1.12
18	1.50	1.25	1.24	1.30	1.34	1.11
19	1.50	1.23	1.24	1.30	1.34	1.10
20	1.50	1.18	1.24	1.30	1.34	1.08
21	1.50	1.16	1.24	1.30	1.34	1.06
22	1.50	1.14	1.24	1.30	1.34	1.04
23	1.50	1.14	1.24	1.30	1.34	1.02
24	1.50	1.14	1.24	1.30	1.34	1.00
25	1.50	1.14	1.24	1.30	1.34	1.00
26	1.50	1.14	1.24	1.30	1.34	1.00
27	1.50	1.14	1.24	1.30	1.34	1.00
28	1.50	1.14	1.24	1.30	1.34	1.00
29	1.50	1.14	1.24	1.30	1.34	1.00
30	1.50	1.14	1.24	1.30	1.34	1.00
31	1.50	1.14	1.24	1.30	1.34	1.00
32	1.50	1.14	1.24	1.30	1.34	1.00
33	1.50	1.14	1.24	1.30	1.34	1.00
34	1.50	1.14	1.24	1.30	1.34	1.00
35	1.50	1.14	1.24	1.30	1.34	1.00
36	1.50	1.14	1.24	1.30	1.34	1.00

12/31/2020 Inforce Premium by Form and Duration (000's)						
Dur	201 Grp	692	694	695	698	All Other
0						
1						
2						
3						
4						
5						
6						
7						
8						
9						
10						
11						
12						
13						
14						
15						
16	12					
17	1,308					4
18	1,088				16	
19	4,350		1,707	60	2,731	20
20	95	3	5,140	1,013	8,628	105
21		27	4,783	851	5,024	138
22		22	5,387	848	754	140
23		86	5,099	810		198
24		95	3,011	764		56
25		286	432	749		50
26		358				141
27		199				137
28		126				112
29		5				189
30						
31						
32						
33						
34						
35						
36						
	6,853	1,206	25,558	5,096	17,153	1,291

Starting 2021 A/E: **1.30**
(based on above weighted average 12/31/2020 inforce premium by form and duration)

Attachment K
Ability Insurance Company and Medico Insurance Company
Premium Rate Comparison with Major Forms in this Filing Compared with New Business Rate for Companies Currently Issuing Stand-Alone Long Term Care

Current Rates - 5 Year BP, 90 Day EP, Non-Inflation, Single Insured

Proposed Rates - 5 Year BP, 90 Day EP, Non-Inflation, Single Insured

<u>Form</u>	<u>47</u>	<u>52</u>	<u>57</u>	<u>62</u>	<u>67</u>	<u>72</u>	<u>47</u>	<u>52</u>	<u>57</u>	<u>62</u>	<u>67</u>	<u>72</u>
Ability/Medico 201 (Current NE Rates) - Prior Rates	\$1,048	\$1,235	\$1,535	\$2,204	\$3,025	\$4,300	\$1,520	\$1,729	\$2,149	\$3,042	\$4,053	\$5,246
Ability/Medico 694 (Current NE Rates)	\$727	\$1,463	\$1,463	\$2,180	\$3,251	\$5,058	\$1,053	\$2,048	\$2,048	\$3,008	\$4,356	\$6,171
Ability/Medico 695 (Current NE Rates)	\$528	\$1,417	\$1,417	\$2,342	\$3,660	\$5,983	\$766	\$1,983	\$1,983	\$3,232	\$4,905	\$7,299
Ability/Medico 698 (Current NE Rates)	\$755	\$1,568	\$1,568	\$2,235	\$3,081	\$4,235	\$1,094	\$2,195	\$2,195	\$3,085	\$4,128	\$5,166
Average Unisex Rate of Six Companies Issuing New Business	\$1,110	\$1,329	\$1,665	\$2,233	\$3,156	\$4,740	\$1,110	\$1,329	\$1,665	\$2,233	\$3,156	\$4,740

Ratios of Ability/Medico Rate to Average Unisex* Rate

Ability/Medico 201 (Current NE Rates) - Prior Rates	0.94	0.93	0.92	0.99	0.96	0.91	1.37	1.30	1.29	1.36	1.28	1.11
Ability/Medico 694 (Current NE Rates)	0.65	1.10	0.88	0.98	1.03	1.07	0.95	1.54	1.23	1.35	1.38	1.30
Ability/Medico 695 (Current NE Rates)	0.48	1.07	0.85	1.05	1.16	1.26	0.69	1.49	1.19	1.45	1.55	1.54
Ability/Medico 698 (Current NE Rates)	0.68	1.18	0.94	1.00	0.98	0.89	0.99	1.65	1.32	1.38	1.31	1.09

Current Rates - 5 Year BP, 90 Day EP, 5% Comp. Inflation, Single Insured

Proposed Rates - 5 Year BP, 90 Day EP, 5% Comp. Inflation, Single Insured

<u>Form</u>	<u>47</u>	<u>52</u>	<u>57</u>	<u>62</u>	<u>67</u>	<u>72</u>	<u>47</u>	<u>52</u>	<u>57</u>	<u>62</u>	<u>67</u>	<u>72</u>
Ability/Medico 201 (Current NE Rates) - Prior Rates	\$3,426	\$3,728	\$4,393	\$5,691	\$8,097	\$10,863	\$4,968	\$5,219	\$6,150	\$7,853	\$10,850	\$13,252
Ability/Medico 694 (Current NE Rates)	\$1,973	\$4,251	\$4,251	\$6,058	\$9,004	\$12,056	\$2,861	\$5,951	\$5,951	\$8,361	\$12,065	\$14,708
Ability/Medico 695 (Current NE Rates)	\$1,533	\$4,044	\$4,044	\$6,340	\$9,829	\$13,784	\$2,223	\$5,662	\$5,662	\$8,749	\$13,171	\$16,816
Ability/Medico 698 (Current NE Rates)	\$2,305	\$4,616	\$4,616	\$6,261	\$8,500	\$10,159	\$3,342	\$6,462	\$6,462	\$8,640	\$11,390	\$12,394
Average Unisex Rate of Six Companies Issuing New Business	\$5,880	\$5,788	\$5,920	\$6,328	\$7,380	\$9,311	\$5,880	\$5,788	\$5,920	\$6,328	\$7,380	\$9,311

Ratios of Ability/Medico Rate to Average Unisex* Rate

Ability/Medico 201 (Current NE Rates) - Prior Rates	0.58	0.64	0.74	0.90	1.10	1.17	0.84	0.90	1.04	1.24	1.47	1.42
Ability/Medico 694 (Current NE Rates)	0.34	0.73	0.72	0.96	1.22	1.29	0.49	1.03	1.01	1.32	1.63	1.58
Ability/Medico 695 (Current NE Rates)	0.26	0.70	0.68	1.00	1.33	1.48	0.38	0.98	0.96	1.38	1.78	1.81
Ability/Medico 698 (Current NE Rates)	0.39	0.80	0.78	0.99	1.15	1.09	0.57	1.12	1.09	1.37	1.54	1.33

Company/Form Notes

Ability/Medico 201 (Current NE rates)	First Released: 2001, Other Discounts Available: 20% Spousal Disc.; Rates shown reflect 20% Preferred Disc.; Rates Prior to 1/3/03 are shown
Ability/Medico 694 (Current NE rates)	First Released: 1996, Pays up to 50% of DB for HC (80% if Care Coord.utilized); Other Discounts Available: 15% Spousal Disc.; Rates shown reflect 30% Pref. Disc
Ability/Medico 695 (Current NE rates)	First Released: 1995, Other Discounts Available: 15% Spousal Disc.; Rates shown reflect 20% Preferred Disc.
Ability/Medico 698 (Current NE rates)	First Released: 1999, Other Discounts Available: 15% Spousal Disc.; Rates shown reflect 30% Preferred Disc.
Average Unisex Rate of Six Companies Issuing New Business	Average Unisex Rate using a 62.4%/37.6% female/male split for six companies currently issuing new stand-alone LTC business nationwide



VA EXPERIENCE

For Reporting Year: 2020
 As of Reporting Month: December
 Company(s): Ability Insurance, Medico Insurance

Base Policy Type(s): All Forms Included in this Filing
 ROP: Excluded
 Provisions: All Provisions
 Benefit Period: All years

Claim Reserves

EXPER YEAR	ISSUE YEAR	Earned Premium	Statement Incurred Claims	Loss Ratio	Runout Incurred Claims	Loss Ratio	Written Premium	Change in Unearned	Paid Claims	Change in Claim Res	Paid Claims Allocated to Incurred Year	Pending	IBNR	Change in ActLfRes	LR Expected Claims	Expected Loss Ratio	Statement Claims Act/Exp Ratio	Runout Claims Act/Exp Ratio
1992	Total	169	10	5.9%	0	0.0%	169	0	0	10	0	0	0	0	15	8.9%	66.7%	0.0%
1993	Total	29,188	898	3.1%	0	0.0%	41,946	12,758	0	898	0	0	0	218	7,254	24.9%	12.4%	0.0%
1994	Total	40,657	1,804	4.4%	0	0.0%	41,639	982	0	1,804	0	0	0	13,911	10,982	27.0%	16.4%	0.0%
1995	Total	43,333	2,769	6.4%	0	0.0%	44,060	727	0	2,769	0	0	0	30,887	11,961	27.6%	23.2%	0.0%
1996	Total	47,071	944	2.0%	0	0.0%	55,394	8,323	0	944	0	0	0	37,094	15,019	31.9%	6.3%	0.0%
1997	Total	58,891	2,288	3.9%	0	0.0%	64,230	5,339	0	2,288	0	0	0	43,222	23,202	39.4%	9.9%	0.0%
1998	Total	99,609	58,403	58.6%	65,362	65.6%	106,408	6,799	29,132	29,271	65,362	0	0	36,743	27,235	27.3%	214.4%	240.0%
1999	Total	140,671	48,246	34.3%	51,100	36.3%	146,380	5,709	34,187	14,059	51,100	0	0	59,448	39,280	27.9%	122.8%	130.1%
2000	Total	200,663	77,265	38.5%	1,879	0.9%	213,897	13,234	39,827	37,438	1,879	0	0	104,670	59,454	29.6%	130.0%	3.2%
2001	Total	296,140	(45,425)	-15.3%	610,608	206.2%	312,012	15,872	15,195	(60,620)	610,608	0	0	143,292	84,657	28.6%	-53.7%	721.3%
2002	Total	374,682	238,101	63.5%	21,922	5.9%	381,042	6,360	63,448	174,653	21,922	0	0	259,378	115,484	30.8%	206.2%	19.0%
2003	Total	421,261	102,433	24.3%	30,350	7.2%	418,925	(2,336)	79,767	22,666	30,350	0	0	132,324	140,363	33.3%	73.0%	21.6%
2004	Total	421,778	257,848	61.1%	223,432	53.0%	420,305	(1,473)	104,890	152,958	223,432	0	0	264,504	147,248	34.9%	175.1%	151.7%
2005	Total	452,129	148,668	32.9%	14,368	3.2%	456,191	4,062	164,068	(15,400)	14,368	0	0	214,799	144,081	31.9%	103.2%	10.0%
2006	Total	456,498	367,570	80.5%	533,995	117.0%	462,387	5,889	187,246	180,324	533,995	0	0	228,054	157,348	34.5%	233.6%	339.4%
2007	Total	495,307	227,732	46.0%	70,458	14.2%	498,610	3,303	202,361	25,371	70,458	0	0	245,589	172,332	34.8%	132.1%	40.9%
2008	Total	494,575	981,852	198.5%	1,807,534	365.5%	483,853	(10,722)	369,507	612,345	1,807,534	0	0	263,036	190,478	38.5%	515.5%	948.9%
2009	Total	500,177	513,884	102.7%	196,110	39.2%	498,132	(2,045)	453,315	60,569	196,110	0	0	231,834	198,811	39.7%	258.5%	98.6%
2010	Total	452,611	797,568	176.2%	675,459	149.2%	455,326	2,716	534,853	262,715	675,459	0	0	260,945	220,515	48.7%	361.7%	306.3%
2011	Total	461,150	1,288,425	279.4%	1,277,304	277.0%	459,212	(1,937)	661,908	626,517	1,277,304	0	0	103,943	235,704	51.1%	546.6%	541.9%
2012	Total	507,761	986,976	194.4%	591,575	116.5%	520,812	13,051	852,232	134,744	591,575	0	0	128,536	249,184	49.1%	396.1%	237.4%
2013	Total	476,306	235,899	49.5%	9,243	1.9%	473,105	(3,201)	812,641	(576,742)	9,243	0	0	121,152	256,285	53.8%	92.0%	3.6%
2014	Total	430,946	417,212	96.8%	165,828	38.5%	424,841	(6,105)	584,408	(167,196)	165,828	0	0	47,798	261,593	60.7%	159.5%	63.4%
2015	Total	392,112	166,549	42.5%	505,861	129.0%	394,592	2,480	459,863	(293,314)	331,369	174,492	0	(31,413)	254,633	64.9%	65.4%	198.7%
2016	Total	403,077	17,318	4.3%	35,482	8.8%	402,658	(418)	367,663	(350,345)	35,482	0	0	16,366	263,356	65.3%	6.6%	13.5%
2017	Total	430,562	157,487	36.6%	354,232	82.3%	432,013	1,451	318,940	(161,453)	82,529	271,703	0	34,868	277,386	64.4%	56.8%	127.7%
2018	Total	397,463	234,747	59.1%	109,408	27.5%	392,717	(4,747)	287,702	(52,955)	103,878	0	5,530	7,587	291,293	73.3%	80.6%	37.6%
2019	Total	365,454	21,206	5.8%	81,335	22.3%	355,250	(10,204)	150,893	(129,686)	38,016	23,410	19,909	79,275	299,149	81.9%	7.1%	27.2%
2020	Total	350,334	265,330	75.7%	136,815	39.1%	338,584	(11,750)	168,050	97,280	0	0	136,815	(20,110)	325,969	93.0%	81.4%	42.0%
Grand	Total	9,240,575	7,574,007	82.0%	7,569,657	81.9%	9,294,689	54,115	6,942,096	631,912	6,937,799	469,605	162,254	3,057,950	4,480,273	48.5%	169.1%	169.0%

Attachment L
Ability Insurance Company and Medico Insurance Company
Average Premium Before and After Increase
All Forms in Current Filing

Issue State	Inforce Policies	Inforce Premium	Avg Premium Before Increase	Average 2021 NW Increase	Avg Premium After Increase
AL	55	\$159,586	\$2,902	61.3%	\$4,680
AR	118	\$538,135	\$4,560	64.6%	\$7,509
AZ	433	\$1,386,551	\$3,202	106.8%	\$6,622
CA	370	\$852,902	\$2,305	217.7%	\$7,324
CO	222	\$804,034	\$3,622	157.4%	\$9,322
FL	684	\$2,237,257	\$3,271	71.3%	\$5,601
GA	68	\$238,254	\$3,504	97.2%	\$6,911
HI	70	\$238,091	\$3,401	202.4%	\$10,284
IA	2,612	\$10,608,931	\$4,062	54.9%	\$6,292
ID	605	\$1,351,057	\$2,233	71.8%	\$3,836
IL	332	\$1,246,558	\$3,755	50.9%	\$5,665
IN	38	\$83,727	\$2,203	213.3%	\$6,904
KS	612	\$2,120,208	\$3,464	54.9%	\$5,368
KY	164	\$539,840	\$3,292	45.9%	\$4,801
LA	15	\$26,483	\$1,766	0.0%	\$1,766
ME	9	\$19,795	\$2,199	0.0%	\$2,199
MI	123	\$352,841	\$2,869	38.4%	\$3,971
MN	966	\$3,068,467	\$3,176	118.0%	\$6,926
MO	596	\$2,089,925	\$3,507	48.5%	\$5,207
MS	68	\$159,642	\$2,348	82.9%	\$4,294
MT	1,358	\$4,101,335	\$3,020	82.9%	\$5,524
NC	138	\$542,625	\$3,932	79.7%	\$7,064
ND	332	\$1,325,713	\$3,993	60.2%	\$6,397
NE	2,024	\$8,121,817	\$4,013	54.0%	\$6,179
NM	140	\$488,924	\$3,492	149.0%	\$8,695
NV	50	\$161,294	\$3,226	85.9%	\$5,998
OH	157	\$596,317	\$3,798	53.3%	\$5,824
OK	101	\$452,061	\$4,476	64.0%	\$7,341
OR	1,301	\$2,747,350	\$2,112	65.9%	\$3,504
PA	44	\$103,469	\$2,352	140.6%	\$5,659
SC	20	\$58,606	\$2,930	47.8%	\$4,331
SD	974	\$3,609,059	\$3,705	54.5%	\$5,726
TN	288	\$922,861	\$3,204	48.7%	\$4,766
TX	349	\$1,380,679	\$3,956	51.0%	\$5,976
UT	11	\$33,957	\$3,087	0.0%	\$3,087
VA	116	\$391,434	\$3,374	78.4%	\$6,020
WA	930	\$2,682,942	\$2,885	69.9%	\$4,901
WI	241	\$502,805	\$2,086	48.0%	\$3,087
WV	1	\$2,563	\$2,563	0.0%	\$2,563
WY	224	\$809,178	\$3,612	56.8%	\$5,663
Total	16,959	\$57,157,276	\$3,370	69.7%	\$5,719



December 12, 2022

TO: State Insurance Department

RE: Representation Authorization

Name	Action authorized on behalf of the Company
Karen Babio, Esq. AVP, Assistant General Counsel, Davies Life & Health, Inc.	Communications and Regulatory Filings and Certifications with Regulatory Agencies
Thea Gonzalez, Accounting, Davies Life & Health, Inc.	Communications and Regulatory Filings and Certifications with Regulatory Agencies
Raymond Nelson, SVP Actuary, Davies Life & Health, Inc.	Communications and Regulatory Filings and Certifications with Regulatory Agencies`
Todd Moltumyr, VP Actuary, Davies Life & Health, Inc.	Communications and Regulatory Filings and Certifications with Regulatory Agencies
Beverly Toomey, Analyst, Davies Life & Health, Inc.	Communications and Regulatory Filings and Certifications with Regulatory Agencies
David Krydyski, Director, Davies Life & Health, Inc.	Communications and Regulatory Filings and Certifications with Regulatory Agencies

The above referenced individuals, employed by Davies Life & Health, Inc. (formerly known as TriPlus Services, Inc.), are hereby authorized to represent Medico Insurance Company ((NAIC. No. 31119) and perform the above referenced actions as necessary pursuant to the Assumption and Reinsurance Agreement through the Master Transaction Agreement between Medico Insurance Company (NAIC No. 31119), Ability Insurance Company (NAIC No. 71471), formerly Medico Life Insurance Company and Davies Life & Health, Inc. (formerly known as TriPlus Services, Inc.) , dated September 28, 2007.

Signed on Behalf of Medico Insurance Company by its officer:

12/20/22
Date



Signature of Officer

Eric Nemmers

Printed Name

VP General Counsel

TITLE

March 2, 2022

Bobby Toone
Virginia Bureau of Insurance

Via SERFF

RE: SERFF Tracking #TRIP-133170781 and TRIP-133170782

Dear Mr. Toone:

Thank you for reviewing this filing. This letter is in response to your letter dated March 2, 2022 regarding the above- referenced filing. The comments made in the letter are restated in italics for reference.

[Objection 1](#)

Virginia Regulation 14VAC5-200-75 D requires that an insurer shall provide notice of an upcoming rate increase to all policyholders/certificateholder's at least 75 days prior to the implementation of the increase.

- 1. Please submit a letter in compliance with the above regulation, along with any accompanying forms to the Forms Schedule for review;*
- 2. If a letter has previously been approved, submit those documents to Supporting Documentation along with the SERFF tracking number showing when these documents were submitted and approved.*

We are attaching the previously approved letter documents to Supporting Documentation. The SERFF tracking numbers for these previously approved letter documents are TRIP-131145217 (for Ability Insurance Company) and TRIP-131145218 (for Medico Insurance Company). Our intention is to use these same approved letters for this current filing.

[Objection 2](#)

The Actuarial memorandum states these policies were sold between 1991 and 2004. Please state how many policies were sold on or after October 1, 2003. Any policies sold after this date are considered post-stability policies and fall under regulation 14VAC5-200-153.

No policies in this filing were issued on or after October 1, 2003 in Virginia.

Thank you for working with us to complete this filing in Virginia. Please let me know if you have any additional questions. You can reach me directly at (224) 217-9037 or by e-mail at: tmoltumyr@triplusservices.com.

Respectfully,



Todd M. Moltumyr, ASA, MAAA
Vice President, Actuarial



TriPlus Services, Inc. • Third-Party Administrator for
Medico Insurance Company
 Policyholder Services Department
 PO Box 3735
 Omaha, NE 68103-0735

PHONE: (877) 795-8493
 FAX: (844) 855-7817
 EMAIL: customersupport@tri-plus.net

BENEFIT ADJUSTMENT OPTION RETURN FORM

Date: <<MM/DD/YYYY>>

Policyholder: <<NAME>>

Policy Number: <<XXXXXX>>

If you would like to implement one of the benefit adjustment options listed in this letter please circle the option you would like to exercise and then sign, date, and return this page using the enclosed envelope. Please return your option to us within 60 days from the date of this letter.

If you would like to investigate additional benefit adjustment offers, not mentioned below, please call our dedicated Customer Support Department, toll free at 877-795-8493.

If you do not wish to implement any of these benefit adjustment options you do not need to return this form to us.

<<

* Reduce your policy maximum from <<5 Years>> to <<4 Years>> for a new Annual premium of \$<<#####.##>>

* Reduce your policy maximum from <<5 Years>> to <<3 Years>> for a new Annual premium of \$<<#####.##>>

* Increase your Elimination Period from <<0 Days>> to 90 Days for a new Annual premium of \$<<#####.##>>

* Reduce your policy maximum from <<5 Years>> to <<4 Years>> and increase your Elimination Period from <<0 Days>> to 90 Days for a new Annual premium of \$<<#####.##>>

* Reduce your base Daily Benefit Amount from \$<<####.##>> to \$<<####.##>> for a new Annual premium of \$<<####.##>>. Since you have an active Compound Inflation rider, your new inflated Daily Benefit Amount would be \$<<####.##>> as of <<MM/DD/YYYY>> and is subject to further increases per rider terms.

>>

<<Please be aware that your policy does include additional coverage that is independent of the base policy. The adjustments and quotes noted here only reflect changes to the base policy and not the additional coverage. If you would like premium rate quotes that include adjusting the additional coverage as well, please contact us.>> **Please note that all options may not be of equal value.**

Please be aware when considering these options, that if you choose to reduce the maximum available under your policy, then any prior claims made on your policy will affect the benefits available after the reduction.

By signing and returning this page, Medico Insurance Company will change the policy's available benefits, effective <<MM/DD/YYYY>>, to the choice you selected above. You will receive an updated benefit rider once this change to the policy has been made. Please note that the above premium rates are for the current rate increase period and do not reflect any future rate increases that may occur, whether mentioned in this letter or not.

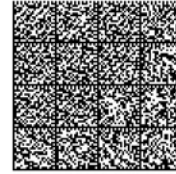
Signature _____ Date _____



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If anyone other than the policyholder signs above, we must have copies of Durable Financial Power of Attorney papers or other legal representative papers on file.





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REQUEST TO EXERCISE CONTINGENT BENEFIT UPON LAPSE

Date: <<MM/DD/YYYY>>

Policyholder: <<NAME>>

Policy Number: <<XXXXXX>>

NOTE: This benefit can be elected by either lapsing your coverage by means of not paying your premium, or by completing and returning this form to us. Either way your election for this coverage must be made within 120 days following the effective date of this rate increase. *If you do not want to exercise the Contingent Benefit Upon Lapse, then you do not need to complete this form.*

By completing and returning this form, I am electing to stop paying premiums for my long term care coverage and I am exercising the Contingent Benefit Upon Lapse option available with this rate increase.

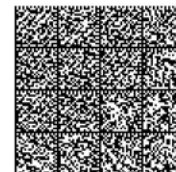
By exercising this option, I understand that:

- My new maximum benefit amount under this policy will be equal to the greater of the sum of the premiums paid into the policy from the issue date through the current paid to date or 30 times the daily nursing home benefit at the time of lapse; in no event will the paid up value exceed the remaining amount of benefits available under the policy if it remained in a premium paying status; and,
- If you currently have an open claim, or if a new claim is filed, any benefits paid for dates of service after the effective date of this new policy status will be applied to and will not exceed the policy's new maximum benefit amount.
- Once I exercise this option, I will only be able to reinstate my original maximum benefit amount if I submit a premium payment within 65 days from my premium due date; and,
- I must meet the eligibility requirements required under the Policy in order to receive benefit payments.

By signing below I agree to elect the Contingent Benefit Upon Lapse and I agree to all of the above.

Signature _____ Date _____

If anyone other than the policyholder signs above, we must have copies of Durable Financial Power of Attorney papers or other legal representative papers on file.





FREQUENTLY ASKED QUESTIONS FOR INSURED

Q. Why is my premium increasing?

A: It is necessary to increase premiums due to greater than anticipated claims payments expected over the lifetime of all policies like this one. Many of the pricing assumptions that were common in the industry when your product was originally marketed have not developed as expected. The factors that contribute to the higher anticipated claims payments include morbidity, persistency and mortality. The claims experience trends have emerged higher than originally priced and more policyholders have kept their coverage in force, resulting in more claims in the later policy durations. This premium increase will help ensure that Medico Insurance Company (the Company) is able to live up to its obligations to you as a policyholder.

Q. When will my premium increase?

A: Premium for your in force coverage will increase on the date specified in your letter. If your premium is paid through automatic bank draft, your new premium will be deducted automatically from your account on the stated date. If you pay your premium by direct bill (by check) you will receive a premium notice for the increased amount approximately 30 days before that premium due date.

Q. I thought my premium could never go up. Am I being singled out for this rate increase because of my age or health?

A: No. Your premium rates for long term care insurance will never change based on changes in your age or health. As stated in your policy, we can only change premium rates on a class basis, not an individual basis. This means that the rates have been changed on all policies like yours on a statewide class basis. Even though you may not have used your policy, we need to ensure that we can deliver on the promises of the policy should you need to make a claim in the future.

Q. Will my premium continue to increase?

A: The Company will continue to monitor emerging claims experience to ensure that it is able to deliver on the promises of your policy, primarily to pay any future claims you might incur. Please note that any future increases will be subject to review and approval by the Virginia State Corporation Commission before implementation.

Q. Have other insurance companies raised their long term care rates?

A: Yes. The deviations from expected claim and persistency assumptions that the Company has experienced have also been experienced by other long term care insurance carriers. Numerous other carriers have also implemented rate increases for long term care policies.

Q. <<What are the options to reduce my coverage?

A: Please refer to the Benefit Adjustment Option Return Form for a description of some of the options available to you. If there are no specific options listed in your letter (this would only occur if your policy has the smallest allowable benefit period and an elimination period of 90 days or higher), or you would like to investigate additional options, please contact our customer service center at 877-795-8493.



Q. I want to maintain an active premium paying policy, how do I change my coverage?

A: To change your coverage we require your request in writing. You may submit the Benefit Adjustment Option Return Form included with your notification letter, or you may contact our customer service center at 877-795-8493, pressing option 2 then 3 at the prompt, to obtain a proposed benefit adjustment form for those options not identified in your letter. >>

Q. How long do I have to make any coverage changes before the effective date of the increase?

A: You can change your coverage at any time, however in order for us to process any changes before the rate increase effective date you should submit your election to us 15 business days in advance of the effective date of the increase.

Q. I am currently receiving Long Term Care benefits. Do I have to remit the new premium?

A: The premium increase will not impact your current claim benefits. Your policy will continue to provide you with the benefits in accordance with the terms of the coverage you purchased. If your policy contains a provision that waives premium and you are currently receiving that benefit, the new premium will also be waived until such time as you are no longer eligible for waiver of premium, as stated in your policy. You will have to pay the increased premium only after you return to a premium paying status. If your policy does not have a waiver of premium provision or if you do not qualify under this provision, then the premium increase will impact you, even if you are on claim. Please note that you are allowed to modify benefit levels at any time to adjust your premium rate, not only at the time of a premium increase. Please refer to the “Options Available To You” section of the rate increase notification letter.

Q. What safety measures are in place should an insurer file for bankruptcy and not be able to meet their current claim obligations?

A: The premium increases are designed to prevent this from happening. Also, all states have what are known as Guaranty Associations. In the event that a company cannot meet its claim obligations, these Guaranty Associations will pay claims up to a certain cap, which varies by state.

For more information, please see the Virginia Life, Accident & Sickness Insurance Guaranty Association at <http://www.valifega.org>.

Q. Whom should I contact if I have additional questions about this rate increase?

A: If you have additional questions, please contact our customer service center at <<877-795-8493, pressing option 2 and then 3 at the prompt. The office hours are Monday through Friday 7:30 a.m. to 4:45 p.m. Central time.>>

Medico Insurance Company

STATEMENT OF VARIABILITY

Form:

RI-17-VA - Policyholder Rate Increase Notification Letter

September 3, 2020

The above captioned form is to be sent to Medico Insurance Company policyholders notifying them of a rate increase, to be implemented upon approval. The language that is bracketed (“<< >>”) in the attached form is intended to be illustrative and variable, and may be modified as described below.

Bracketed Item	Description
Printing date	Date the letter is printed
Name of policyholder	Name of policyholder for that particular policy
Address line 1	Street Address for that particular policyholder
Address line 2	City, State and Zip code for that particular policyholder
Policy number	Policy Number for that particular policy
Name of insured	Name of insured for that particular policy
New premium rate	New modal premium amount due after the rate increase
Effective date 1	Renewal date that the new premium rate is effective
Percentage increase	Percentage increase in the premium rate from the prior premium rate
Effective date 2	Renewal date that the new premium rate is effective
Adjust your coverage option	<p>Paragraphs describing the option to adjust coverage to lower premium and offset the increase. When policy is actively on claim, the section is changed to read as follows instead:</p> <p>“Adjust your coverage: You may have the option to adjust your level of coverage in order to make your premiums more affordable. If you would like to investigate the availability of benefit adjustment options, please call our dedicated Customer Support Department, toll free at 877-795-8493.</p> <p>Please discuss potential policy changes with your family or advisors as well as our Customer Support Department to make sure any changes to your policy will best suit your needs.”</p>
Phone Number and Prompts	Customer Service Phone number, and instructions for prompts
Enclosures	If someone is on claim or if they are already at the lowest benefit amounts then they do not receive the Benefit Adjustment Option Return Form



Davies Life & Health, Inc., Third-Party Administrator for
Medico Insurance Company
Policyholder Services Department
PO Box 7066
Allentown, PA 18105-7066

Phone (877) 795-8493 Fax (877) 855-7817

Email DLHSupport@us.davies-group.com

04/01/2023

John Doe
123 Main Street
City, VA, Zip Code

Policy No: 00001
Insured: John Doe

Dear John Doe:

We value your business and want to thank you for choosing **Medico Insurance Company** to provide your long term care coverage. We are committed to ensuring that your long term care insurance benefits are there when you need them.

The purpose of this letter is to notify you that we have determined that it is necessary to increase premiums for your coverage. This is not a premium notice. If you are on a direct, paper bill mode you will receive a notice of premium due approximately 30 days before the premium is due. Your future premium rate(s) will be as follows:

* The Annual renewal premium rate of \$2000.00 will become effective on 06/05/2023. This represents a percentage increase of 50.0%. Please note that this premium rate does not reflect any future rate increases that may occur.

Reasons for the Premium Increase

It is necessary to increase premiums due to greater-than-anticipated claims payments expected over the lifetime of all certificates like yours. Premium rates must be adjusted to ensure current and future claims are adequately funded, so that long term care benefits will be available to you when you need them. Please be assured that you have not been singled out, and this premium increase is not a reflection of any previous claims history you may have had.

Options Available To You:

We do understand that this premium increase may make it more difficult to continue your current level of coverage. Please know that we do not take this action lightly. We recognize that raising premiums may have a significant impact on you. As such, below are options that you may consider at this time:

- 1. Continue current level of coverage:** Keep your exact coverage without any changes and the new premium will take effect on 06/05/2023. If we do not hear from you, then we will assume that you have accepted the higher premium amount.
- 2. Adjust your coverage:** The policyholder has the right to a revised premium rate or rate schedule. You may consider adjusting the level of coverage in order to make premiums more affordable. We have provided you with the enclosed Benefit Adjustment Option Return Form. This form shows the available policy adjustment offer(s) as an alternative to the current plan, while still maintaining essential coverage. **Please note that all options may not be of equal value.**

If you would like to investigate additional benefit adjustment options, not mentioned in the enclosed, please call our Customer Support Department, toll free at 877-795-8493.



Davies Life & Health, Inc., Third-Party Administrator for
Medico Insurance Company
Policyholder Services Department
PO Box 7066
Allentown, PA 18105-7066

Phone (877) 795-8493 Fax (877) 855-7817

Email DLHSupport@us.davies-group.com

Please discuss policy changes with your family or advisors as well as our Customer Support Department to make sure any changes to your policy will best suit your needs.

3. Elect the Contingent Benefit Upon Lapse: If you decide that you would like to end this coverage, we will provide a Contingent Benefit Upon Lapse. The new maximum benefit amount for this Benefit will be equal to the greater of the following:

1. The sum of the premiums paid into the policy from the issue date through the current paid to date.
2. 30 times the daily nursing home benefit at the time of lapse.

To determine the number of days payable under the policy, the sum of all premiums paid is divided by the Daily Benefit at the time of lapse. Benefit Eligibility is determined by the policy terms and all benefits paid by us will not exceed the maximum benefits which would have been payable if the policy had remained in premium paying status.

This Contingent Benefit Upon Lapse acts as a form of reduced paid up coverage. It will be available should you choose to lapse the coverage at any point between now and 120 days following the date the new premium rates take effect. If you would like to elect this benefit please complete and return the enclosed Request to Exercise Contingent Benefit Upon Lapse form. This form includes more details about the Benefit. If you do not complete this form, and you lapse your policy within 120 days after the effective date of the rate increase, this benefit will be automatically applied.

Please note that the policy may be subject to future rate increases. In the event of future rate increases, similar options may be available. You can contact us at any time to discuss decreasing your coverage and premiums.

The rate increase request was reviewed by Virginia's State Corporation Commission and was found to be compliant with applicable Virginia laws and regulations addressing long-term care insurance. All premium rate filings are available for public inspection and may be accessed online through the Virginia Bureau of Insurance's webpage at <https://scc.virginia.gov/boi/SERFFInquiry/LtcFilings.asp>.

We have enclosed additional information about this increase in the attached Frequently Asked Questions document. For any other questions, please call our Policyholder Services Department at 877-795-8493 and a customer support representative will be happy to assist you.

Sincerely,

Davies Life & Health, Inc.

Third Party Administrator for Medico Insurance Company

Enclosures – Frequently Asked Questions, Request to Exercise Contingent Benefit Upon Lapse, Benefit Adjustment Option Return Form, Business Reply Envelope

Medico Insurance Company

STATEMENT OF VARIABILITY

Form:

RI-17-VA-FAQ - Policyholder Rate Increase Notification Letter FAQ Insert

July 23, 2020

The above captioned form is to be sent to Medico Insurance Company policyholders as an insert with a letter notifying them of a rate increase. The language that is bracketed (“<< >>”) in the attached form is intended to be illustrative and variable, and may be modified as described below.

Bracketed Item	Description
“What are the options to reduce my coverage?” and “I want to maintain an active premium paying policy, how do I change my coverage?” sections	Sections discussing the options to adjust coverage to lower premium and offset the increase. When policy is actively on claim, the section is changed to read as follows instead: “Q. To keep my policy without paying the higher premium, how do I change my coverage?” A: To change your coverage we require your request in writing. You may submit the Benefit Adjustment Option Return Form included with your notification letter, or you may contact our Policyholder Services Department at 877-795-8493, electing option 2, then 3, at the prompt, to obtain a proposed benefit adjustment form for those options not identified in your letter. “
Customer service contact number and office hours	The phone number, prompt instructions and office hours stated in the last FAQ have been marked variable so they can be updated in the event that the information changes during the course of implementing the increase.

April 27, 2022

Bobby Toone
Virginia Bureau of Insurance

Via SERFF

RE: SERFF Tracking #TRIP-133170781 and TRIP-133170782

Dear Mr. Toone:

Thank you for reviewing this filing. This letter is in response to your letter dated March 28, 2022 regarding the above- referenced filing. The comments made in the letter are restated in italics for reference.

Objection 1

Without including any specific policyholder information, please provide an exhibit that shows a breakdown of how the increase will be applied.

In general, the requested increase percentage for the appropriate policy form, benefit period and issue age as indicated in Attachments A and B are applied to the current base, per unit premium rates from the rate sheets that accompanied the prior approved rate filing. This results in the updated rate sheets accompanying the current filing. The rates from those updated rate sheets are then used to calculate policy premium rates for each individual policy on their next renewal date following the notification period. We have updated Section 4 of the actuarial memorandum, specifically the sentence that now reads, “The Company will notify Virginia-issued policyholders at least 75 days in advance before implementing a rate increase so it is expected that this rate revision will be implemented approximately 85 days following the approval of this increase.”

Objection 2

1) Please provide exhibits, in Excel with working formulas, showing the allowable increase using both the Prospective Present Value (Texas) Approach and the Blended If-Knew/Make-up (Minnesota) Approach.

2) Please provide Excel versions of all other exhibits, with working formulas.

The requested Excel versions of all exhibits are attached. We have enhanced Attachment G, the Texas PPV Method Demonstration to include a tab for a version including all policyholders and a second tab including only premium paying policyholders. We have also included new exhibits based on this objection letter, including Attachment S, a demonstration of the Blended If-Knew/Make-up (Minnesota) Approach.

Objection 3

Please advise if the actuarial assumptions associated with the rate increase request are consistent with the assumptions utilized in the most recent asset adequacy testing. If not, please provide full details on any changes to the original assumptions and explain the reason for the change.

This increase was originally submitted to the MSA team in April 2021. The actuarial assumptions are consistent with those used in the 2020 year-end Asset Adequacy testing (other than the interest rate, which

was kept consistent with prior rate increase filings). The only change to assumptions for year end 2021 testing was a slight adjustment to the assumed shock lapses to account for the later than originally anticipated implementation schedule.

Objection 4

Provide a separate calculation of the Lifetime Loss Ratio so that the historical premium component is restated to what it would be if the proposed premium rate had been charged since the forms' introduction.

Attachments N and O show the nationwide experience and projection restated at the proposed Virginia rate level since inception. Substantially the same increases have been requested in all states historically for the forms in question. Because many of the increases have varied by form, issue age, or benefit configuration, the average increase requested differs between states according to the inforce distribution of policies in that state at the time of the initial filings. This is not an indicator that a larger or smaller increase was requested in a given state. In states where less than the full requested average increases have been approved, the Company is requesting “catch-up” increase amounts in addition to the 52.4% average nationwide request within this filing. In Virginia, we are requesting a 15% catchup rate increase. Even though less than the full amount of historical nationwide rate increase requests have been approved in Virginia, the average cumulative rate increase in Virginia is slightly above the average nationwide cumulative rate increase, mainly due to those differences in distributions of policies in Virginia relative to the nationwide distribution.

We strongly disagree with using the increased rate level since inception methodology to determine the lifetime loss ratio. We would greatly appreciate the opportunity to discuss this methodology with the state while this new filing is being reviewed. In addition to the issues surrounding the relative differences in state rate levels under variable historical increases discussed above, following are several observations and comments that we think are relevant to this method as well as the company's filing in particular:

- The NAIC's Health Actuarial Task Force (HATF) specifically considered the issue of recouping past losses when creating the 2014 LTC Model Bulletin and changes to the NAIC Models. After lengthy discussion HATF ended up modifying language to prevent companies from recouping prior actual claims in excess of expected. Language was modified prospectively to require the use of the lesser of actual and expected past claims in demonstrating compliance with loss ratio requirements.
- An article published in the April 2017 issue of the Society of Actuaries Long Term Care Insurance Section newsletter, Long-Term Care News, further addressed the issue of recouping past losses. (A copy of the article entitled “Recouping Past LTC Losses” is enclosed with this filing.)
- The issue of recouping past losses has been more recently addressed by the NAIC's Long Term Care Pricing Subgroup; they are not considering methods that assume a rate increase premium was collected from day one. In discussions it was deemed that such a method inappropriately prevented companies from accounting for emerging assumption changes. New assumptions and projections show new future losses. It would not be possible to have collected the appropriate premium earlier because the actuary did not know those assumptions were going to change.
- We believe the method being used by the state is not appropriate because the company could not have possibly charged the current rates since inception. The pricing assumptions were

different when the products were first issued, hence the current rates would have resulted in a lifetime loss ratio that was below the 60% minimum allowed. Thus, it does not seem appropriate to calculate a lifetime loss ratio based on a premium rate that would never have been allowed by a state insurance department when the products were first issued.

- We are not trying to recoup past losses in this filing. We are copying in a portion of Section 9 of the Actuarial Memorandum below, which illustrates that we are not recouping past losses, highlighting the Texas PPV method of analysis:

This filing is intended to return the future experience of this block to the level projected in 2017. Attachment G demonstrates a calculation of the indicated increase based on the Prospective Present Value method:

$$\text{Indicated Increase \%} = (\Delta PV \text{ of future incurred claims} - \Delta PV \text{ of future earned premiums}) / (0.802 * PV \text{ of future earned premiums at implementation schedule})$$

Note that the .802 factor in the denominator of the equation is derived based on the percentage of the block that is made up of pre-rate stability policies. 96.8% of the future earned premium is on pre-rate stability policies, and thus the weighted averaged future loss ratio factor in the formula is calculated as:

$$(.968 * 80\%) + (.032 * 85\%) = 80.2\%$$

<i>Projection Years 2021+</i>	<i>2017 Filing Assumptions</i>	<i>Current Projection Assumptions</i>	<i>Difference</i>
<i>PV Future EP</i>	<i>\$365,422,179</i>	<i>\$378,073,840</i>	<i>\$12,651,661</i>
<i>PV Future Claims</i>	<i>\$813,249,219</i>	<i>\$971,576,369</i>	<i>\$158,327,150</i>
<i>PV of 1% of Rate Increase Premium</i>		<i>\$2,545,228</i>	

$$\text{Indicated Increase \%} = (\$158,327,150 - \$12,651,661) / (0.802 * \$2,545,228 * 100) = 71.4\%$$

The requested increase averaging 52.4% is less than this maximum indicated rate increase under the Prospective Present Value of 71.4%.

By only considering the future projected experience, this prospective present value method ensures that an appropriate rate level is achieved without recouping past losses. This methodology is utilized by the Multistate Actuarial LTCI Rate Review Team (MSA Team). As discussed in the Actuarial Memorandum, this request was filed with and has been reviewed by the MSA Team prior to submission in individual states. The MSA has recommended the requested nationwide rate increase as well as additional increases in states where less than the full amount of historical increase requests have been granted. The MSA shared their advisory report with states in November 2021.

Objection 5

Please provide a list as to which states the company has requested rate increases on this block of business and the status of all rate requests, both approved and pending. In addition, provide the nationwide cumulative average of all approved rate increases as of the most recent date.

The requested status report for this nationwide filing is included with this response as Attachment P. Additionally, we have included the file Attachment Q - Historical Rate Level Summary detailing the historical cumulative average increases requested and ultimately approved in each state and nationwide prior to the current filing. The history has been grouped by “round”, coinciding with the initial filing years in the table: pre-2010, 2010, 2013 and 2017. As discussed briefly above in response to Objection 4, the following are some important notes about this exhibit:

- Substantially the same increases have been requested in all states historically for the forms in question. Because many of the increases have varied by form, issue age, or benefit configuration, the average increase requested in each round as shown in Attachment Q differs between states according to the inforce distribution of policies in that state at the time of the initial filings. This is not an indicator that a larger or smaller increase was requested in a given state.
- Average approved amounts shown in the exhibit are calculated on the same basis as the average requested amounts within a given state and round and again, differences between approved amounts between states does not necessarily mean a larger or smaller increase was approved in a given state. It is more useful to compare the “average remaining” increases shown for each state to show how the average rate level in each state compares to what was requested nationwide.
- In states where more than the requested average increases were ultimately approved in a given round or cumulatively, this is usually attributable to a state approving a particular requested round increase over multiple years or requiring a phase-in implementation of the increase. In these cases the Company often requested a slightly higher ultimate rate level to compensate for the delayed implementation of the full rate level. In a small number of select instances, the structure of the increase that was ultimately approved was different from the originally requested structure and resulted in an average increase that was higher than the originally requested increase.
- In states where less than the full requested average increases have been approved, the Company is requesting “catch-up” increase amounts in addition to the 52.4% average nationwide request within this filing. In Virginia, we are requesting a 15% catchup rate increase.

Objection 6

1) Please state the lifetime loss ratio anticipated in the original filing.

2) Please provide a loss ratio projection (both historical and projected) which reflects all the original pricing assumptions for interest, mortality, morbidity, persistency and premium scale, but uses the actual distribution of policies issued rather than the originally assumed mix of business.

This is an acquired block and much of the original pricing and filing materials are not available. It is not known what the original pricing loss ratio or projected experience was for each of the forms included in this filing. Because this block was priced primarily prior to rate stabilization, it is reasonable to expect that the original pricing lifetime loss ratios would have been close to the 60% statutorily required minimum.

Attachment R shows estimated lifetime projected experience at the original rate level and original pricing assumptions but with the actual distribution of sales. We used the original lapse, mortality and claim cost tables for representative cells from each form group in the filing to project each of the individual issue year cohorts of experience on a durational basis using those original assumptions. The issue year projections were then added together to result in the calendar year loss ratio projection as shown on that first tab of the attached exhibit.

Objection 7

Were any margins for moderately adverse conditions included in the most recent approved rate filing. Provide an explanation if no margin for moderately adverse conditions were included.

No margins for moderately adverse conditions were included in the most recent approved rate filing. The forms included in this nationwide filing are primarily pre-rate stabilization forms. Fewer than 4% of the

policies included in this filing were issued under rate stability standards nationwide, and no policies were issued in Virginia under rate stability standards. Furthermore, the company did not wish to request the larger increase that would have been necessary in the prior filing if margins would have been added for moderately adverse conditions.

Objection 8

Please advise if the experience exhibits include information for paid-up policies. If not, please provide updated exhibits.

The initially provided experience projection exhibits included information for paid-up policies. We have included Attachment T with this response which shows experience for policies that remained or continue to remain in premium paying status separately from policies that ever entered a paid up status. As discussed above in the response to Objection 2, we have also enhanced Attachment G, the Texas PPV Method Demonstration to include a tab for a version including all policyholders and a second tab including only premium paying policyholders.

Thank you for working with us to complete this filing in Virginia. Please let me know if you have any additional questions. You can reach me directly at (224) 217-9037 or by e-mail at: tmoltumyr@triplusservices.com.

Respectfully,



Todd M. Moltumyr, ASA, MAAA
Vice President, Actuarial

June 10, 2022

Bobby Toone
Virginia Bureau of Insurance

Via *SERFF*

RE: SERFF Tracking #TRIP-133170781 and TRIP-133170782

Dear Mr. Toone:

Thank you for reviewing this filing. This letter is in response to your letter dated May 12, 2022 regarding the above- referenced filing. The comments made in the letter are restated in italics for reference. Furthermore, we reiterate that this rate increase request was filed with and has been reviewed by the Multistate Actuarial LTCI Rate Review Team (MSA Team) prior to submission in individual states. The MSA has recommended the requested nationwide rate increase as well as additional increases in states where less than the full amount of historical increase requests have been granted. The MSA shared their advisory report with states in November 2021.

Objection 1

Has any assumption that adverse selection will result due to the implementation of the rate increase been considered? Similarly, please state whether the experience projections reflect the impact of policyholders reducing benefit levels to reduce or eliminate the impact of the requested premium increase. If so, please justify the assumption reflected in the experience projections. Please include quantitative support where applicable.

As outlined in section 7b of the Actuarial Memorandum, additional terminations are assumed in the first four projection years (2021-2024) after the rate increase. These additional lapses shown in the table below are applied to all lives and are attributable to expected benefit reductions and contingent nonforfeiture elections in response to both ongoing and projected rate increase activity, the largest portion of which would be expected to occur in these early projection years. No anti-selection is assumed in conjunction with the shock lapse assumption. Additional support is provided in the response to Objection 2 below.

Projection Year:	2021	2022	2023	2024	2025	2026+
Add'l Expected Lapses:	0.00%	0.60%	0.70%	0.50%	0.30%	0.00%

Objection 2

Please justify the shock lapse assumption reflected in the actuarial memorandum. Please include quantitative support.

As discussed above in response to Objection 1, the shock lapses assumed in the first four projection years after the increase are attributable to expected benefit reductions and contingent nonforfeiture elections. The shock lapse assumption is based on data from the implementation of prior increases on this block where approximately 15%-17% of policies elected to reduce benefits and about 5-8% of policies elected or ultimately entered non-forfeiture status. The proposed increase applies to a portion of the total inforce on this block, and these expected benefit reductions and non-forfeiture elections result in only a partial reduction in future premiums and active life reserves.

Objection 3

Regarding the lapse rates shown in Attachment J:

a. Please confirm that the data in Attachment J is based on nationwide experience for only the policy forms that are the subject of this filing in Virginia (e.g., LT692 and LT694). If not, please provide Attachment J with experience for only these policy forms.

Since the requested increase is based on nationwide experience, all nationwide experience exhibits previously provided have been based on nationwide data on all affected policy forms, as has been done on each of the three previously filed increases in Virginia since 2010. Per your request we have attached versions of the exhibits, including Attachment J, with experience only for policies LT692 and LT694 with this response. The exhibits show that the derived voluntary lapses are slightly lower for policies LT692 and LT694 than they are for the entire block.

b. Please explain if shock lapses associated with previously implemented rate increases have been removed from the historical experience.

Because all policies receiving prior increases were provided the option to elect a contingent nonforfeiture benefit, policies that were in or entered non-forfeiture status during the study period are considered shock lapses and are excluded from the lapse study data.

Objection 4

An increase in deaths (due to COVID19) and an increase in voluntary lapses (due to the current economic environment) would be expected to result in fewer insured lives, which would be expected to reduce claim liabilities going forward. Please provide any emerging experience pertaining to the actual number of deaths and voluntary lapses in 2020 and 2021 relative to the expected assumptions associated with this filing.

We are providing an additional Attachment J that shows combined mortality/lapse experience for 2020 and 2021. The derived voluntary lapses are higher for 2020/2021 than the lapse assumption for the lifetime benefit period, and slightly lower than the lapse assumption for the non-lifetime benefit periods.

Objection 5

Please confirm that all present and accumulated values used to determine rate increases use the maximum valuation interest rate for contract reserves as specified in §38.2-1371 of the Code of Virginia.

As stated in the Actuarial Memorandum, the predominant valuation interest rate of 4.50% has been assumed for accumulating past experience and discounting projected future experience.

Objection 6

Please provide quantitative support for lowering the morbidity improvement from 1.0% to 0.75%.

As discussed in the Actuarial Memorandum, in addition to the typical yearly review of assumptions on the block, an additional assumption review (focused on morbidity assumptions) was performed during 2020-21 in coordination with the State of Nebraska and their external consultant LTCG. This extensive review, which informed the development of the assumptions used in the year-end AG51 memorandum and ultimately these rate increase filings, suggested that while the experience supports the inclusion of a morbidity improvement assumption, a reduction to 0.75% per year was appropriate.

Objection 7

Please explain what A/E factors are assumed for durations 37+ in the experience projections policy forms LT692 and LT694.

A/E factors assumed for duration 37+ are identical to those shown for duration 36 in Attachment I. All late duration A/E factors by form are held level starting in duration 24 or earlier.

Objection 8

Please provide nationwide and Virginia specific experience projections as shown in attachments D, E, G, H, N, S, R and T but only for policy forms subject to this rate filing in Virginia (e.g. LT692 and LT694). Please ensure to treat waiver of premium benefits as a reduction to premium instead of a claims expense in the experience projections.

Since the requested increase is based on nationwide experience, all nationwide experience exhibits previously provided have been based on nationwide data on all affected policy forms, as has been done on each of the three previously filed increases in Virginia since 2010. Per your request we have attached versions of all requested exhibits with experience only for policies LT692 and LT694, and for Virginia specific experience, with this response.

We are unable to provide these exhibits by treating waiver of premium as a reduction to premium, thus the provided exhibits treat waiver of premium as both earned premium and a claims expense. Please note that the projected future loss ratio would be higher if we treated waiver of premium as a reduction to premium instead of a claims expense.

Objection 9

Please provide the nationwide policy reserves for policy forms subject to this rate filing in Virginia (e.g. LT692 and LT694), as of December 31, 2020, calculated at the interest rate used to discount and accumulate cash flows in the experience projections.

Policy reserves are shown in column 'V' of Attachment D. Changes in the total reserve are shown in each calendar year, with the current total active life reserve balance shown in the Grand Total row. These reserve amounts are calculated using the actual valuation rates and we are unable to restate them at the level predominant valuation interest rate of 4.50% at this time.

Thank you for working with us to complete this filing in Virginia. Please let me know if you have any additional questions. You can reach me directly at (224) 217-9037 or by e-mail at: tmoltumyr@triplusservices.com.

Respectfully,



Todd M. Moltumyr, ASA, MAAA
Vice President, Actuarial

July 29, 2022

Bobby Toone
Virginia Bureau of Insurance

Via SERFF

RE: SERFF Tracking #TRIP-133170781 and TRIP-133170782

Dear Mr. Toone:

Thank you for reviewing this filing. This letter is in response to your letter dated July 1, 2022 regarding the above- referenced filing. The comments made in the letter are restated in italics for reference. Furthermore, we reiterate that this rate increase request was filed with and has been reviewed by the Multistate Actuarial LTCI Rate Review Team (MSA Team) prior to submission in individual states. The MSA has recommended the requested nationwide rate increase as well as additional increases in states where less than the full amount of historical increase requests have been granted. The MSA shared their advisory report with states in November 2021.

Objection 1

Please provide supporting documentation for the “60-80” test based on nationwide experience both for all forms included in the rate filing nationwide and separately for only those policy forms subject to this rate filing in Virginia (e.g., LT692 and LT694). Please ensure to treat waiver of premium benefits as a reduction to premium rather than a claims expense in the experience projections. In addition, nationwide premiums should be restated to reflect the requested and approved rate levels in Virginia.

We are unable to split waiver of premium out from the incurred claims; we estimate that waiver accounts for approximately 3-5% of incurred claim costs, and that removing it from the incurred claim totals and instead subtracting it from earned premiums would have a less than 1 percent impact on the lifetime loss ratio. The projected lifetime loss ratio of this block on a Virginia rate level basis even after the proposed increase is implemented is over 87% for all forms and over 85% for form 692 and 694 only. Therefore, it is clear that the proposed increase passes the 60/80 test in both scenarios. For completeness, we have included the files ‘Attachment U - Calculation of 60-80 Test All Forms.xlsx’ and ‘Attachment U - Calculation of 60-80 Test 692-694.xlsx’ which show the maximum allowable rate increase under 14VAC5-200-150 B based on the projected Nationwide experience. In each case, the maximum allowable increase under the test far exceeds the proposed increase.

Objection 2

1. Regarding attachment D we would like to request the following:

a. Please revise the nationwide earned premium and loss ratios for historical experience to reflect the Virginia specific approved rate levels.

b. Please provide two sets of attachment D: revised for all forms included nationwide and a second version only for policy forms subject to this rate filing in Virginia (e.g., LT692 and LT694) on nationwide basis.

Please see 'Attachment D-VA Rate Level' and 'Attachment D-VA Rate Level - 692-694' included with this response. Earned premiums and loss ratios have been adjusted to reflect the prevailing Virginia specific approved and implemented rate levels in each exhibit.

2. Regarding attachment H we would like to request the following:

a. Please revise the nationwide earned premium and loss ratios for historical experience to reflect the Virginia specific approved rate levels.

b. Please revise the nationwide earned premium and loss ratios for future periods to reflect the Virginia specific requested rate increase (74.2%).

c. Please provide two sets of attachment H: revised for all forms included nationwide and a second version only for policy forms subject to this rate filing in Virginia (e.g., LT692 and LT694) on nationwide basis.

Attachment H shows projected experience split between policies with a lifetime and non-lifetime benefit periods. We have previously provided Attachment H on an actual nationwide basis and on a Virginia specific basis. We do not currently have rate historical or projected level factors for this block split by benefit period and so we are unable to accurately adjust nationwide premiums to the Virginia rate level separately between lifetime and non-lifetime benefit periods.

Alternatively, we have provided versions of Attachment F showing projected future experience in total, consistent with the revised versions of Attachment D discussed above, with premiums restated at the Virginia rate level and illustrating the 78.4% increase proposed in Virginia (which includes both the 55.1% nationwide increase and the 15% catch-up increase in Virginia). As requested we have provided one version including all affected forms nationwide and a second version including only forms 692 and 694.

3. Regarding attachment O we would like to request the following:

a. Please revise the calculation of the present value in row 78 where the formula utilizes the interest rate 4.5% in cell E12.

b. Please provide two sets of attachment O: revised for all forms included nationwide and a second version only for policy forms subject to this rate filing in Virginia (e.g., LT692 and LT694) on nationwide basis.

c. Please provide the lifetime loss ratio since inception where historical experience is restated to reflect Virginia specific approved rate level as calculated in revised attachment D, and future experience reflects proposed Virginia rate levels.

The previously provided version of Attachment O shows the projected experience and lifetime loss ratio at the proposed Virginia rate level since inception. We have provided the revised versions of Attachment O with the present value calculations in row 78 corrected as requested in item 3a above and with historical experience restated as calculated in the revised Attachment D's as requested in 3c. We've provided two versions of the revised Attachment O, one version including all affected forms nationwide and a second version including only forms 692 and 694. These are essentially the same as Attachment F except that the increase is illustrated as implemented 100% as of the start of 2021 instead of the more realistic phased in implementation schedule with shock lapses as in Attachment F.

Thank you for working with us to complete this filing in Virginia. Please let me know if you have any additional questions. You can reach me directly at (224) 217-9037 or by e-mail at: tmoltumyr@triplusservices.com.

Respectfully,

A handwritten signature in black ink, appearing to read 'T.M. Moltumyr', with a stylized flourish at the end.

Todd M. Moltumyr, ASA, MAAA
Vice President, Actuarial

September 1, 2022

Bobby Toone
Virginia Bureau of Insurance

Via *SERFF*

RE: SERFF Tracking #TRIP-133170781 and TRIP-133170782

Dear Mr. Toone:

Thank you for reviewing this filing. This letter is in response to your letter dated August 16, 2022 regarding the above- referenced filing. The comments made in the letter are restated in italics for reference.

Objection 1

Please revise attachment G such that the prospective premium test is calculated based on the formula for Prospective PV approach outlined by the NAIC1 and limited to active, premium-paying policyholders nationwide for policy forms LT692 and LT694 only, and also for all policy forms. Please confirm whether the any catch-up provisions have been included for the prospective premium test such that the requested 15% catch up rate increase in Virginia.

We have included a new version of Attachment G as requested, showing the results of the PPV test as outlined by the NAIC, limited to active, premium-paying policyholders nationwide. There are two tabs in the exhibits, one including only forms 692 and 694, and one including all forms affected nationwide. Note that one concern we have with the NAIC defined formula and method is that it does not account for a realistic schedule for the implementation of the increase and the effect that has on the amount indicated by the method. In the previous versions of this exhibit we have provided, we made adjustments to the formula calculating the indicated increase to recognize that implementation timing. In this current version we have started the projection period with calendar year 2023 as it is unlikely at this point that any approved increase in Virginia would become effective before that time.

In these exhibits, anticipated catchup increases have been removed so that the increases calculated by the formulas at the bottom of the exhibit show the total increase indicated by the nationwide experience including any catchups, without adjusting for prior differences in approved amounts by state. In states like Virginia that have approved less than the full amount of previous increases, adjusting experience to the state rate history would result in a larger increase being indicated by the formula.

In the exhibit including all affected policy forms, the indicated increase is 56.4%, greater than the requested nationwide average 52.4% increase. The increase indicated for forms 692 and 694 only is lower, at 46.4%. However, we reiterate that this rate increase request was filed with and has been reviewed by the Multistate Actuarial LTCI Rate Review Team (MSA Team) prior to submission in individual states. The MSA, which heavily considers the PPV method as one part of their review, has recommended the requested nationwide rate increase as well as additional increases in states where less than the full amount of historical increase requests have been granted. The MSA shared their advisory report with states in November 2021. Additional review methods and concerns, including the Minnesota blended approach and considerations of company solvency, were and should be taken into account when determining an appropriate rate action

Objection 2

Please provide cumulative approved (prior to the proposed rate increase and similar to attachment Q – Historical rate level summary as previously provided in response to objection 5 dated March 28, 2022) and newly requested rate increase estimates nationwide and in Virginia, broken down for policyholders with non-lifetime and lifetime benefit period types. Please state the “catch-up” increase amounts in Virginia and nationwide if all newly requested rate increases were approved.

We have included “Attachment Q-BP - Historical Rate Level Summary by BP.xlsx” with this response, which shows the cumulative approved and newly requested increases by round for each state, now with separate tabs for policies with lifetime benefits, non-lifetime benefits, and all policies combined. Recall as discussed in the March 28 response letter that the same increases have historically been requested in all states and that the variation across states in the amounts requested in Attachment Q is due solely to differences in the distribution of inforce policies. The abbreviated table below summarizes the cumulative increases in Virginia and nationwide, both before the current round and then also including the current round to date:

Benefit Period Group	State	Cumulative Prior to Current Round			Cumulative to Date including current round		
		Average Approved in State	Average Requested NW Rate Level	Average Remaining	Average Approved in State	Average Requested NW Rate Level	Average Remaining
Lifetime Policies	VA	420%	515%	18%	420%	940%	100%
	NW	359%	391%	7%	500%	707%	35%
Non-Lifetime Policies	VA	268%	326%	16%	268%	481%	58%
	NW	230%	249%	6%	288%	371%	21%
All Policies	VA	370%	451%	17%	370%	760%	83%
	NW	308%	335%	7%	412%	565%	30%

While the average approved amounts in Virginia appear to be higher than that of nationwide, this is solely due to a difference in the mix of business distribution in Virginia compared to nationwide; **in fact, Virginia has approved a lesser portion of the requested nationwide rate level than the average.** The 17% average remaining increase highlighted in yellow (compared to only 7% nationwide) roughly coincides with the 15% catch-up increase requested in Virginia. The remaining unapproved catchup increases being requested nationwide average roughly 7% across all states, with the majority of states having approved the full amount of prior requests to date now. The MSA review team has recommended that all requested catch-up increases be approved in addition to the new 2021 requested increase in all states. We continue to request the remaining catch-up increases in all states until the full amounts are approved and an equivalent rate level is achieved in all states.

To date, just over half of the amount of the newly requested 2021 round has been approved nationwide (Average 25% increase approved, average 22% increase remaining). Again, we will continue to submit follow-up increase filings in all states that approve less than the full amount of the requested nationwide increases.

Objection 3

Please confirm that combined experience for Ability Insurance Company and Medico Insurance Company related to policy forms LT692 and LT694 will be utilized for future rate increase requests.

The experience on this block has been analyzed on a nationwide basis, which incorporates experience on all affected policy forms nationwide. Individual policy form experience and demographics are reviewed periodically to determine if all of the same forms should continue to be grouped for future rate action purposes. Experience on only forms 692 and 694 would still be presented for review in the state of Virginia to ensure that the requested increase is still justified on those forms that remain in force in Virginia, but the block will likely continue to be managed on a nationwide basis.

Thank you for working with us to complete this filing in Virginia. Please let me know if you have any additional questions. You can reach me directly at (224) 217-9037 or by e-mail at:

tmoltumyr@triplusservices.com.

Respectfully,



Todd M. Moltumyr, ASA, MAAA
Vice President, Actuarial

September 28, 2022

Bobby Toone
Virginia Bureau of Insurance

Via *SERFF*

RE: SERFF Tracking #TRIP-133170781 and TRIP-133170782

Dear Mr. Toone:

Thank you for reviewing this filing. This letter is in response to your letter dated September 27, 2022 regarding the above- referenced filing. The comments made in the letter are restated in italics for reference.

Objection 1

Please specify if the company has had an NAIC or Compact rate review on these policy forms in the last 12 months. If so, please send us a copy of the review or provide SERFF access.

As stated in the Actuarial Memorandum and each objection response, this request was filed with and has been reviewed by the NAIC Multistate Actuarial LTCI Rate Review Team (MSA Team) prior to submission in individual states. The MSA has recommended the requested nationwide rate increase as well as additional increases in states where less than the full amount of historical increase requests have been granted. We have attached a copy of the MSA report with this response per your request; it is our understanding the MSA shared their advisory report with states in November 2021.

Thank you for working with us to complete this filing in Virginia. Please let me know if you have any additional questions. You can reach me directly at (224) 217-9037 or by e-mail at: tmoltumyr@triplusservices.com.

Respectfully,



Todd M. Moltumyr, ASA, MAAA
Vice President, Actuarial



National Association of Insurance Commissioners

TO: NAIC LTCI (EX) Task Force Members

FROM: Multistate Actuarial Long-Term Care Insurance (LTCI) Rate Review Team

DATE: November 19, 2021

RE: Ability Insurance Company – Forms marketed 1991-2004 – Advisory Report

Update

After considering comments and additional information after distribution of the September 10, 2021 Initial Advisory Report, The Multistate Actuarial LTCI Rate Review Team (MSA Team) recommends a rate increase averaging 52.4%, equaling Ability's requested amount.

The reasons for the change from the initial recommendation of rate increases averaging 41% are:

1. Consideration of solvency: in rare, non-typical circumstances, adjustments could be considered within the MSA review to consider the impact of a rate increase approval on the company's solvency position.

After discussion with the company and analysis by the Team, it was determined the company is in a difficult financial situation, with under \$50 million in surplus, in comparison to the \$155 million impact of the requested rate increase and that an adjustment is appropriate. The form of adjustment is stated in item 2.

2. The analysis by the MSA Team contemplated implementation of the rate increase beginning in 2021. At this date, it is apparent that the implementation will begin in 2022. The advancement of the implementation results in Minnesota and Texas approach amounts very near the company's requested amounts.

Note that applying this concept, consideration of timing of implementation, is being discussed as a possible aspect of the MSA Framework for all cases. In this case the Team felt comfortable applying this concept as the form of solvency adjustment.

In addition, the Minnesota approach contains an additional cost-sharing component. It was determined to slightly reduce the additional company cost-sharing burden from 45% to 42%.

Executive Summary

The Multistate Actuarial LTCI Rate Review Team (MSA Team) recommends a rate increase averaging 52.4% to be approved for Ability's block.

Higher rate increases are recommended for states that did not grant full approval of prior rate increase requests. It is recommended that in states that delay implementation of the increase, the amount of the increase should be

adjusted to achieve actuarial equivalence, i.e., the same present value of future premiums as if there was no such delay. Reduced benefit options may be selected to help manage the impact of the rate increase.

Analysis by the MSA Team resulted in the recommended rate increase being consistent with that resulting from the actuarially justified Texas and Minnesota approaches, with the aforementioned implementation adjustment being applied. The recommended rate increases, even after the adjustments, are below the increases that would have resulted from the lifetime loss ratio approach.

Background

The MSA Team was formed to assist the Task Force in developing a consistent national approach for reviewing LTCI rates that results in actuarially appropriate increases being granted by the states in a timely manner, and eliminates cross-state rate subsidization.

The members are: Fred Andersen (MN), Paul Lombardo (CT), Barbara Snyder (TX), and Tomasz Serbinowski (UT). Starting in the first half of 2020, the MSA Team accepted rate increase filings as part of a pilot program.

This advisory report is related to the rate increase request filed by Ability for its business marketed between 1991 and 2004, with primary blocks being under policy forms LT691-698 and LT 201-203. The MSA Team's actuarial analysis is provided below. The intention is that states can rely on this analysis and feel comfortable accepting the advisory report recommendation when taking action on the upcoming Ability filings that will be made to the states.

As this is a state-approved product, each state will ultimately be responsible for approving, partially approving, or disapproving the rate increase. A goal of the Task Force is for as much consistency as possible to occur between states in the rate increase approvals.

Company's Request

Ability requests rate increases averaging 52.4%, with a range of 0% to 100%, depending on issue age and benefit period.

In addition, Ability is requesting higher rate increases for states that did not grant full approval of prior rate increase requests, consistent with the MSA Team's goal of attaining the same resulting rate tables in each state for a given product.

Workstream-related Review Aspects

Actuarial Review

At the direction of the LTCI Multistate Rate Review (EX) Subgroup, the MSA Team applied the Minnesota and Texas approaches to calculate the recommended, approvable rate increases. Aspects of the Minnesota approach that result in lower rate increases than those resulting from loss ratio-based approaches contained in many states' laws and rules include:

- Reduction in rate increases at later policy durations to address shrinking block issues;
- Elimination of rate increases related to inappropriate recovery of past losses;

Minnesota also has additional unique aspects: consideration of adverse investment expectations related to decline in market interest rates, adjustments to projected claim costs to ensure impact of uncertainty is adequately borne by the company, and a cost-sharing formula applied in typical circumstances.

Even though these additional aspects are outside the pure loss-ratio requirements, they fall in line with legal provisions that rates shall be fair, reasonable, and not misleading.

The Minnesota approach, including application of the typical-circumstance cost-sharing formula, results in approvable rate increases averaging 41% and varying by issue age and benefit period.

The Texas approach results in an average approvable rate increase of 41.34%.

The MSA Team's recommendation, in consideration of the Minnesota and Texas approaches, is to approve an average rate increase of 52.4%. This would be implemented by approving the company-requested rate increases by issue-age and benefit-period cell. It is recommended that any delayed implementation of the increase should be adjusted such that actuarial equivalence in comparison to timely implementation is achieved.

Higher rate increases are recommended for states where past cumulative rate increases below the prevailing current rate level have been approved. The MSA team's recommendation does not include adjustments based on different timing of past rate increase approvals.

The MSA Team reviewed support for the assumptions, experience, and projections provided by the company and performed validation steps to review the company-provided information for reasonableness. Details regarding the actuarial review are provided in Appendix 1. Also, the initial submission and subsequent correspondence between the company and MSA Team are available on SERFF. The SERFF tracking number is TRIP-132788055.

Consideration of Differences in Histories of States' Rate Increase Approvals

According to the *Historical Rate Level Summary*, Appendix D in the company filing, past rate increase approvals by state have varied and can be categorized as follows:

- 14 states have granted full or near-full approval of Ability's past requests (averaging around 315%, cumulatively),
- 18 states have granted cumulative approvals ranging from 200% to 314%,
- 6 states have granted cumulative approvals ranging from 100% to 199%,
- 2 states have granted cumulative approvals below 100%.

Note that this block has no current policyholders in 10 states.

The company's stated goal is to bring rates in all states up to an equivalent rate level. Currently, the average annual premium rates for a policyholder range from below \$2,200 in some states to over \$4,000 in other states.

The MSA Team's recommendation is based on a goal of rates per benefit unit being equal between states going forward.

A table of examples of recommended rate increases, based on past cumulative approval history is provided in Appendix 2.

Non-actuarial Considerations

Non-actuarial considerations, including, flexibility regarding phase-in of rate increases, waiting periods between rate increases should be coordinated with phase-in periods, and other issues are being discussed at the Task Force and Multistate Rate Review Subgroup.

Even with future claims potentially being reduced due to COVID-19-related behavioral impact, Ability will continue to experience substantial losses on this block.

Regarding coordination of rate and reserving reviews, the company states on page 7 of the actuarial memorandum that assumptions underlying the rate increase request (other than interest rate, which involve prescribed aspects) are consistent with assumptions underlying the reserve adequacy testing.

Reduced Benefit Options – Review for Reasonableness

Unless a rider was purchased, Ability policyholders facing a rate increase will be offered the following applicable options in lieu of a rate increase:

- 1) extending the elimination period;
- 2) decrease the benefit period.

In its August 16, 2021 response letter, it is stated that alternative options may be available, and the pre-programmed and alternative options are and have always been available, even independent of a rate increase. The response goes on to say that the premium and value of benefits relative to an adjustment premium are identical to those another policyholder with the same benefits from issue would have. There were not red flags regarding any unreasonableness of the values of the options.

Financial Impact for Company

The requested rate increase associated with recent adverse development would result in around \$155 million of reduced losses for this block, according to information contained in page 9 of the actuarial memorandum. The lifetime loss ratio would change from 96% to 91% as a result of the requested rate increase.

Mix of Business

From the company's actuarial memorandum:

Enrollees:

- Total enrollees as of date of filing: 16,959
- Inflation protection: 7,395 (inflation protection), 9,564 (no inflation)
- Benefit period: 8,698 (lifetime benefits), 8,261 (limited benefits).

Product types: Expense reimbursement and cash reimbursement

Average issue age: 60

Average attained age: 83

Annualized premium: \$57.2 million; \$3,370 average per policyholder

DRAFT

Appendix 1

Drivers of Rate Increase Request - Summary

The primary driver of the current rate increase request, summarized starting on page 3 of the company actuarial memorandum, was longer average claim length. The company assumptions were based on actual-to-expected adjustments, based in part by company experience that has become more credible in recent years. The assumptions were determined to be reasonable and in line with industry and actuarial averages. Future morbidity incidence improvement of 0.75% per year for 17 years is assumed. Although the likelihood of this improvement is uncertain, in the case of a rate increase filing, application of this improvement assumption works to lower the rate increase request.

Review of the transition between the end of the experience period (2020) and the beginning of the projection period (2021) included noting that projected 2021 earned premiums are 1.8% lower than actual 2020 earned premiums and projected 2021 incurred claims are 4.1% lower than actual 2020 incurred claims. These patterns appear reasonable, as the block is in the latter portion of its lifespan.

As proposed by the company, lower rate increases for limited-benefit period policies and higher rate increases for lifetime-benefit period policies were determined to be appropriate, based on analysis of earned premiums and incurred claims for policyholders that are still paying premiums.

Details Regarding Minnesota Approach

For an average (in terms of inflation protection, benefit period, and issue age) cell:

- Makeup cumulative rate increase: 3,685% (the increase from original rates needed going forward to get the block to the financial position contemplated at original pricing)
 - o This increase is equal to the increase that would result from a pure loss ratio approach.
- If-knew cumulative rate increase: 224% (the increase from original rates needed if the company could go back to the past and reprice the product given information it knows now)
- Proportion of original policyholders remaining in force, based on company original and updated assumptions: 19%
- Blended if-knew / makeup rate cumulative rate increase since issue: 886%
 - o $= .19 * 3,685\% + (1 - .19) * 224\%$, adjusted for rounding
- Reduced pre-cost sharing, cumulative rate increase due to the original mortality table being an outlier at the time of issue: 886%, no reduction due to benchmark grading wearing off over 20 years.
- Company cost share based on Minnesota formula (see Appendix 3): 45%
- Recommended cumulative rate increase since issue: 484%
 - o $= (1 - .45) * 8.86$, adjusted for rounding
- Past cumulative rate increases: 316%
- Actuarial recommended rate increase from current rates: 41%
 - o $= (1 + 4.84) / (1 + 3.16) - 1$, adjusted for rounding

- Actuarial recommended rate increase from current rates: 41%
- Recommended rate increase considering 2022 implementation: 50%.
- Recommended rate increase considering slightly reduced cost sharing from 45% to 42%: 53%.
 - o Minimum of: calculated approval rate of 53% and company request of 52.4%.

Note that the Minnesota approach includes reflection of declining interest rates which tends to lead to adverse investment returns compared to expectations in original pricing. This tends to lead to higher approvable rate increase when interest rates decline but would tend to lead to lower approvable rate increases when interest rates rise. The company's original pricing investment assumption averaged 6%, varying from 5% to 7% by policy form.

Also, where applicable, company morbidity assumptions are adjusted downward due to lack of credible support at extremely high ages, COVID-19 uncertainty, and general lack of complete support for aspects of morbidity assumptions, including uncertainty regarding future benefit utilization.

Details regarding Texas approach

Company's Proposed Increases

- Average Increase: 52.4%
- Maximum Increase: 100%
- Minimum Increase: 0%
- Increase varies by Benefit Period and Issue Age (See Attachment A of company filing)

PPV calculations

- Company PPV Calculation (aggregate): 51.2%
- Texas Life & Health Actuarial Office (LHAO) PPV Calculation (aggregate): 41.34%
- Adjusted PPV Calculation (aggregate): 51.7%
- In the 5/6 response, the company provided PPV calculations for the total of all benefit categories and separately for Lifetime and non-Lifetime, and further segregated by Lifetime/Inflation and non-Lifetime/Inflation.
- LHAO PPV calculations are roughly 10 percentage points lower than the company calculations. The 10-point variance is explained below.

Note on Waiver of Premium Policies

- The company was unable to provide data excluding waiver of premium policies; these policies being excluded is typically part of the Texas method.
- The company provided this explanation regarding the inclusion of waiver of premium policies from the PPV calculation:

The projections in Exhibit J are based on the best estimate assumptions included in the filing materials from the 2017 and current rate increase filing respectively, and do not contain any margin. However, the projections do include experience for policies on waiver; it is not possible to remove those policies on waiver as claims are projected using total claims costs on an all lives basis. Removing policies that are on waiver as of the start of the projection period would require an adjustment to the underlying claims costs tables to account for that change.

Ability's PPV calculation is about 10 points higher than the Texas PPV calculation (51.2% vs. 41.34%) for the following reasons:

- Ability assumes an implementation schedule that takes multiple years.
- Ability uses .85 in the formula, rather than the .80 that LHAO uses for pre-rate stabilized blocks.
- Ability does not include the cumulative increase in its formula.

Texas pre-rate stabilized PPV Formula:

$$\text{rate increase \%} = \frac{\Delta PV(\text{future incurred claims}) - \left(\frac{.6 + .8C}{1 + C} \right) \Delta PV(\text{future earned premiums})}{.8 PV_{\text{current}}(\text{future earned premiums})}$$

For purposes of the MSA report, and as a component of the calculation of the approvable rate increase, the MSA Team recommends an actuarially justified adjusted PPV calculation amount of 51.7%, assuming use of the projections including the policies on waiver. Texas Life & Health Actuarial Office (LHAO) PPV Calculation of 41.34% assumes that the increase is 100% effective in 2021. The adjustment reflects the assumption of 0% effectiveness in 2021, 50% effectiveness in 2022, and 100% effectiveness in 2023.

Coordination of Minnesota and Texas Approaches

The average rate increases of 53% from the adjusted Minnesota approach and 51.7% from the adjusted Texas approach were close to the company's requested average of 52.4%. A near 50/50 blend of the Minnesota amount and Texas amount was applied to attain the MSA recommendation of a 52.4% average rate increase.

Filing Correspondence Summary

- Template information request for multi-state rate increase filings, based on the list adopted by the NAIC Health Actuarial Task Force on March 23, 2018.
 - New premium rate schedule, percentage increase for each rating scenario such as issue age, benefit period, elimination period, etc., from the existing and original rates.
 - Rate increase history that reflects the filed increase.
 - Actuarial Memorandum justifying the new rate schedule, which includes:
 - o Lifetime loss ratio projection, with earned premiums and incurred claims discounted at the maximum valuation interest rate.
 - o Reasons for the rate increase, including which pricing assumptions were not realized & why.
 - o Statement that policy design, underwriting, and claims handling practices were considered.
 - o A demonstration that actual and projected costs exceed anticipated costs and the margin.
 - o The method and assumptions used in determining projected values should be reviewed in light of reported experience and compared to the original pricing assumptions and current assumptions.
 - o Combined morbidity experience from different forms with similar benefits, whether from inside or outside the company, where appropriate to result in more credible historical claims as the basis for future claim costs.

- Information (from NAIC Guidance Manual for Rating Aspect of the Long-Term Care Insurance Model Regulation, “Guidance Manual” Q&A): Morbidity, Lapse, Mortality, Interest
 - Comparison with asset adequacy testing reserve assumptions
 - Provide actuarial assumptions from original pricing and most recent rate increase filing, and have the original actuarial memorandum available upon request.
 - Guidance Manual Checklist items: summaries (including past rate adjustments); average premium; distribution of business, including rate increases by state; underwriting; policy design and margins; actuarial assumptions; experience data; loss ratios; rationale for increase; reserve description
 - Assert that analysis complies with Actuarial Standards of Practice, including No. 18 & No. 41.
 - Numerical exhibits should be provided in Excel spreadsheets with active formulas maintained, where possible.
- Rate Comparison Statement of renewal premiums with new business premiums, if applicable.
 - Policyholder notification letter – should be clear and accurate.
 - Provide a description of options for policyholders in lieu of or to reduce the increase.
 - If inflation protection is removed or reduced, is accumulated inflation protection vested?
 - Explain the comparison of value between the rate increase and policyholder options.
 - Are future rate increases expected if the rate increase is approved in full? If so, how is this communicated to policyholders?
 - How are partnership policies addressed?
- Supplementary information, based on a list developed by the MSA Team following review of initial pilot program filings:
- Information on benefit utilization
 - Attribution of rate increase by factor
 - Reduced benefit option history and reasonability analysis
 - Investment returns
 - Expected loss ratio
 - Shock lapse history
 - Waiver of premium handling
 - Actual-to-expected differences
 - Assumption consistency with Actuarial Guideline 51 asset adequacy testing
- Following initial review of the filing, additional information was requested by the MSA Team related to:
- Original pricing assumptions.
 - Lapse assumption by duration.
 - Premiums & incurred claims by calendar year based on original assumptions.
 - Distribution of inforce by inflation protection.
 - Loss ratios by lifetime/non-lifetime benefit period and with/without inflation protection*.
 - Description of waiver of premium handling in premium & claim projections.
 - Commentary on COVID-19 short-term and long-term LTC impact
 - Present value calculations including only premium-paying policyholders
 - Cumulative nationwide aggregate premium rate increase.
 - Confirmation on use of margins and how premium waiver is handled.

- Statement that the MSA team prefers that rate increases be filed in all states (including those with small number of policyholders) due to the goal of more uniformity across states, where appropriate, in rates.

* The company provided this statement on rate increase allocation in its 5/6/21 response:

While we acknowledge that different indicated increase amounts are calculated within each of the four subsets of policies, due to limitations in the administrative system it is currently exceedingly difficult to implement an increase on this block that varies by both the benefit period and inflation benefit. The previous 2017 increase varied by inflation option and issue age. The variation in the currently proposed increase has been limited to benefit period (as well as issue age) in order to allow for a reasonable and efficient implementation process without excessive changes to the administrative infrastructure.

DRAFT

Appendix 2

Rate Increases by State if a Reduced Benefit Option is not Selected

Ability				
Jurisdiction Example*	Past Cumulative Approved Increases	Increase to catch up	Recommended New	2021 Recommended Average (across cells) Rate Incr**
Example: state with average past approvals	315%	0%	52.4%	52.4%
Example: state with lower than average past approvals	220%	30%	52.4%	97.6%
*The recommendation for each state is based on the actual past cumulative approved increases in that state.				
**The right-hand column average across cells will be reflected in a range (higher and lower than the average) among issue age and benefit period cells.				

Appendix 3

Potential Cost-Sharing Formula for Typical Circumstance

Cumulative rate increase since issue date is haircut by:

- No haircut for the first 15%
- 10% for the portion of cumulative rate increase between 15% and 50%
- 25% for the portion of cumulative rate increase between 50% and 100%
- 35% for the portion of cumulative rate increase between 100% and 150%
- 50% for the portion of cumulative rate increase in excess of 150%.

Example: if the Texas approach or pre-cost sharing Minnesota approach results in a cumulative 210% rate increase since issue:

- Break 210% into the following components: 15%, 35%, 50%, 50%, 60%
- Post haircut approval is 100% of 15% + 90% of 35% + 75% of 50% + 65% of 50% + 50% of 60%
- = 15% + 32% + 38% + 33% + 30%
- = 147%

Legal justification for the cost-sharing formula is that the company should have had more information about the possibility of triple-digit rate increases than the consumer had.

Adjustments to the formula may be desired when a company's solvency position is dependent on a certain level of rate increase approval. That is not the case with this company or filing.

September 28, 2022

Bobby Toone
Virginia Bureau of Insurance

Via SERFF

RE: SERFF Tracking #TRIP-133170781 and TRIP-133170782

Dear Mr. Toone:

Thank you for reviewing this filing. This letter is in response to your letter dated September 27, 2022 regarding the above- referenced filing. The comments made in the letter are restated in italics for reference.

Objection 1

Please provide the average rate increase requested and number of Virginia policy holders impacted in the Long-Term Care Rate Request Summary Part 1 for Ability Insurance Company and Medico Insurance Company separately.

We have attached a revised version of the Long-Term Care Rate Request Summary Part 1 for Ability and Medico separately as requested.

Thank you for working with us to complete this filing in Virginia. Please let me know if you have any additional questions. You can reach me directly at (224) 217-9037 or by e-mail at: tmoltumyr@triplusservices.com.

Respectfully,



Todd M. Moltumyr, ASA, MAAA
Vice President, Actuarial

November 17, 2022

Bobby Toone
Virginia Bureau of Insurance

Via *SERFF*

RE: SERFF Tracking #TRIP-133170781 and TRIP-133170782

Dear Mr. Toone:

Thank you for reviewing this filing. This letter is in response to your letter dated November 16, 2022 regarding the above- referenced filing. The comments made in the letter are restated in italics for reference.

Please provide an exhibit showing how the increase will be spread among policyholders.

Attachment A, the first page of the Nationwide Exhibits that was included in the initial filing materials, details the nationwide increase request by issue age, benefit period and policy form. From the Actuarial Memorandum:

The Company is requesting an increase to the current premium rates that varies by issue age and benefit period, averaging 52.4% nationwide and 55.1% in Virginia based on the current inforce. The increase will generally be larger for policies at younger issue ages and for policies with a lifetime (unlimited) benefit period.

Additionally, the Company is requesting supplementary “catch-up” increases in states where less than the full requested nationwide rate level has been implemented from prior historical rate requests. These requests will be intended to bring the prevailing rates in all states up to an equivalent rate level. In Virginia, there is an additional 15% catch-up increase indicated.

The increases described above will be combined where applicable and implemented at the same time.

We’ve also included a version of Attachment A with this response that shows the Virginia specific increases, consisting of both the proposed 2021 round increase and the VA-specific 15% catchup, along with counts of Virginia inforce premium paying policies by increase cell.

Provide the average age of policyholders both at issue, and currently.

The average ages requested, both for nationwide and Virginia specific, are shown in the table below.

<i>State</i>	<i>Average Issue Age, All Issued Policies</i>	<i>Average Attained Age, Current Premium Paying Policies</i>
Nationwide	66	82
Virginia	64	82

Thank you for working with us to complete this filing in Virginia. Please let me know if you have any additional questions. You can reach me directly at (224) 217-9037 or by e-mail at: tmoltumyr@triplusservices.com.

Respectfully,



Todd M. Moltumyr, ASA, MAAA
Vice President, Actuarial

Attachment A-VA
Ability Insurance Company and Medico Insurance Company
Proposed 2021 Virginia LTC Rate Increase Percentages by Policy Form, Issue Age and Benefit Period
Including Proposed 15% Catch-up Increase
All Forms in Current Filing
Inforce Premium Paying Policy Counts as of 12/31/2020

<u>Issue Age</u>	<u>Lifetime Benefit Period</u>		<u>Non-Lifetime Benefit Period</u>	
	<u>Increase</u>	<u>VA Policies</u>	<u>Increase</u>	<u>VA Policies</u>
18-39	130.0%		72.5%	
40-49	118.5%	9	66.8%	1
50	107.0%		61.0%	1
51	107.0%		61.0%	
52	107.0%	1	61.0%	1
53	107.0%	1	61.0%	1
54	107.0%	2	61.0%	1
55	107.0%	5	61.0%	2
56	107.0%	6	61.0%	4
57	107.0%	2	61.0%	3
58	107.0%	2	61.0%	2
59	107.0%	9	61.0%	9
60	89.8%	1	58.7%	3
61	89.8%	5	58.7%	1
62	89.8%		58.7%	6
63	89.8%	4	58.7%	2
64	89.8%	3	58.7%	6
65	72.5%	2	56.4%	1
66	69.1%		56.4%	2
67	65.6%		54.1%	4
68	62.2%	1	51.8%	4
69	58.7%		48.4%	1
70	55.3%	1	46.1%	1
71	51.8%		43.8%	1
72	48.4%	1	40.3%	1
73	44.9%	1	38.0%	
74	41.5%		35.7%	
75	38.0%		32.3%	2
76	34.5%		30.0%	
77	31.1%		27.7%	
78	27.7%		24.2%	
79	26.5%		21.9%	
80	24.2%		19.6%	
81	21.9%		17.3%	
82	15.0%		15.0%	
83	15.0%		15.0%	
84	15.0%		15.0%	
85	15.0%		15.0%	
86	15.0%		15.0%	
87	15.0%		15.0%	
88	15.0%		15.0%	
89	15.0%		15.0%	

January 16, 2023

Bobby Toone
Virginia Bureau of Insurance

Via *SERFF*

RE: SERFF Tracking #TRIP-133170781 and TRIP-133170782

Dear Mr. Toone:

Thank you for reviewing this filing. This letter is in response to your letter dated January 13, 2023 regarding the above- referenced filing. The comments made in the letter are restated in italics for reference.

Thank you for allowing us to speak with you today. We will continue to look at the MSA review of both blocks of business and present our findings to the Commissioner. In the meantime, as we discussed in the meeting, please provide a breakdown of how the increase will be implemented, based on benefit level and age.

We were grateful for the opportunity to discuss this filing with you as well. We understand that the Virginia Bureau of Insurance and the Commissioner are advocates of the MSA review construct and appreciate your reconsideration of the requested increase. As requested, we've included two exhibits from the filing materials with this response showing the breakdown of the increase that was recommended by the MSA and is now proposed in Virginia. Recall that the MSA has recommended the requested nationwide rate increase as well as additional increases in states where less than the full amount of historical increase requests have been granted.

Attachment A included with the initial filing materials and again with this response shows the first part of that recommended increase, varying by issue age and benefit period and averaging 52.4% nationwide and 55.1% in Virginia based on the current inforce. The increase will generally be larger for policies at younger issue ages and for policies with a lifetime (unlimited) benefit period. Note that the same increase as what was recommended by the MSA was requested in all states for this part – the average only differs in Virginia based on the difference in the distribution of inforce policies there as compared to nationwide.

Attachment B, also included with the initial filing materials and again with this response, shows the “catch-up” increases also recommended by the MSA in states where less than the full requested nationwide rate level has been implemented from prior historical rate requests. These requests will be intended to bring the prevailing rates in all states up to an equivalent rate level. In Virginia, there is an additional 15% catch-up increase indicated.

The two pieces of the increases described above would be combined and implemented at the same time. The rate sheets included with the filing include the full cumulative effect of both parts of the increase.

We have also included an Excel spreadsheet, “Calculation of Average Increases – Virginia and Nationwide.xlsx”. The first tab of this spreadsheet shows the same increases as Attachment A, varying by issue age and benefit period, while the next two tabs show the Virginia and Nationwide distribution of inforce premiums, respectively. The summary tab then demonstrates, with the formulas in cells B7 and

B8, how the average increases in Virginia and Nationwide are calculated using the same set of increases and the respective distributions. The average increases calculated on the summary tab match up to the values shown in the actuarial memorandum.

Finally, as also discussed during the call, the Company recognizes this is a large increase to request at one time. We believe it is in the policyholder's best interest to know up front how much of an increase is necessary as it allows them to make an informed decision regarding keeping their current level of coverage in force, downgrading their policy to lower their premium or choosing the non-forfeiture option. The Company is willing to spread larger increases over multiple years; however, a significant delay in implementation or a reduction in the proposed rates could result in a loss in present value of projected earned premium, and could potentially result in the need for additional increases over time for this group of policies.

Thank you for working with us to complete this filing in Virginia. Please let me know if you have any additional questions. You can reach me directly at (224) 217-9037 or by e-mail at: tmoltumyr@triplusservices.com.

Respectfully,



Todd M. Moltumyr, ASA, MAAA
Vice President, Actuarial

Attachment A
Ability Insurance Company and Medico Insurance Company
Proposed 2021 Nationwide LTC Rate Increase Percentages by Policy Form, Issue Age and Benefit Period
All Forms in Current Filing

Issue Age	Policy Forms 201-203		Policy Form 585		Policy Form 597		Policy Forms 691-698	
	Lifetime	Non-Lifetime	Lifetime	Non-Lifetime	Lifetime	Non-Lifetime	Lifetime	Non-Lifetime
18-39	100%	50%	100%	50%	50%	40%	100%	50%
40-49	90%	45%	90%	40%	50%	40%	90%	45%
50	80%	40%	80%	15%	45%	35%	80%	40%
51	80%	40%	80%	20%	45%	35%	80%	40%
52	80%	40%	80%	25%	45%	35%	80%	40%
53	80%	40%	80%	30%	45%	35%	80%	40%
54	80%	40%	80%	35%	45%	35%	80%	40%
55	77%	40%	80%	40%	45%	35%	80%	40%
56	74%	40%	80%	45%	45%	35%	80%	40%
57	71%	40%	80%	50%	45%	35%	80%	40%
58	68%	40%	80%	55%	45%	35%	80%	40%
59	65%	40%	80%	60%	45%	35%	80%	40%
60	62%	38%	65%	30%	42%	32%	65%	38%
61	59%	38%	65%	34%	42%	32%	65%	38%
62	56%	38%	65%	38%	42%	32%	65%	38%
63	53%	38%	65%	42%	42%	32%	65%	38%
64	50%	38%	65%	48%	42%	32%	65%	38%
65	48%	36%	50%	44%	41%	31%	50%	36%
66	47%	36%	47%	36%	41%	31%	47%	36%
67	46%	34%	44%	34%	40%	31%	44%	34%
68	45%	32%	41%	32%	39%	30%	41%	32%
69	45%	31%	38%	29%	38%	29%	38%	29%
70	43%	27%	35%	27%	37%	28%	35%	27%
71	41%	25%	32%	25%	36%	27%	32%	25%
72	39%	22%	29%	22%	35%	26%	29%	22%
73	37%	20%	26%	20%	34%	25%	26%	20%
74	35%	18%	23%	18%	33%	24%	23%	18%
75	33%	15%	20%	15%	32%	23%	20%	15%
76	31%	13%	17%	13%	31%	22%	17%	13%
77	29%	11%	14%	11%	30%	21%	14%	11%
78	27%	8%	11%	8%	29%	20%	11%	8%
79	25%	6%	10%	6%	28%	19%	10%	6%
80	20%	4%	8%	4%	27%	18%	8%	4%
81	15%	2%	6%	2%	26%	17%	6%	2%
82	10%	0%	0%	0%	25%	16%	0%	0%
83	5%	0%	0%	0%	24%	15%	0%	0%
84	0%	0%	0%	0%	23%	14%	0%	0%
85	0%	0%	0%	0%	22%	13%	0%	0%
86	0%	0%	0%	0%	21%	12%	0%	0%
87	0%	0%	0%	0%	20%	11%	0%	0%
88	0%	0%	0%	0%	19%	10%	0%	0%
89	0%	0%	0%	0%	18%	9%	0%	0%

Attachment B
Ability Insurance Company and Medico Insurance Company
Proposed "Catch-up" Increases by State
Level Increase to be Requested
In Addition to Proposed 2021 Nationwide Rate Increase
All Forms in Current Filing

Inforce as of 12/31/2020

<u>State</u>	<u>Policy Count</u>	<u>Inforce Premium</u>	<u>"Catch-up" Increase</u>
AL	55	\$ 159,586	5%
AR	118	538,135	5%
AZ	433	1,386,551	40%
CA	370	852,902	100%
CO	222	804,034	70%
FL	684	2,237,257	15%
GA	68	238,254	30%
HI	70	238,091	100%
IA	2,612	10,608,931	0%
ID	605	1,351,057	15%
IL	332	1,246,558	0%
IN	38	83,727	120%
KS	612	2,120,208	5%
KY	164	539,840	0%
LA	15	26,483	0%
ME	9	19,795	0%
MI	123	352,841	0%
MN	966	3,068,467	40%
MO	596	2,089,925	0%
MS	68	159,642	20%
MT	1,358	4,101,335	20%
NC	138	542,625	20%
ND	332	1,325,713	0%
NE	2,024	8,121,817	0%
NM	140	488,924	60%
NV	50	161,294	20%
OH	157	596,317	5%
OK	101	452,061	10%
OR	1,301	2,747,350	10%
PA	44	103,469	65%
SC	20	58,606	0%
SD	974	3,609,059	0%
TN	288	922,861	0%
TX	349	1,380,679	0%
UT	11	33,957	0%
VA	116	391,434	15%
WA	930	2,682,942	15%
WI*	241	502,805	0%
WV	1	2,563	0%
WY	224	809,178	0%

* We continue to pursue catch-up increases in WI on policies issued between 8/1/1996-12/31/2001 that are limited to 10% every two years.

March 27, 2023

Bobby Toone
Virginia Bureau of Insurance

Via *SERFF*

RE: SERFF Tracking #TRIP-133170781 and TRIP-133170782

Dear Mr. Toone:

Thank you for reviewing this filing. This letter is in response to your letter dated March 21, 2023 regarding the above- referenced filing. The comments made in the letter are restated in italics for reference.

Based on regulatory and non-regulatory considerations, we are recommending a 31.5% average increase for this block of policies.

If you accept this recommendation, please respond by revising the Rate/Rule Schedule, the Actuarial Memorandum, the LTC Rate Request Summary, and all exhibits to coincide with the revised request.

If you wish to discuss, please contact me at Bobby.Toone@scc.virginia.gov, and we can arrange a time to meet.

We will discuss this offer with the company but we were hoping to receive a little more clarity so we can better explain the offer to the company. Please recall that the NAIC Multistate Actuarial rate review recommended that states approve a rate increase averaging 52.4% in addition to amounts not previously approved. (Virginia was 15% behind the previous nationwide rate, so the company's original request did include this amount as well.) Could you please provide further explanation as to why Virginia is recommending an increase that is below the recommendation of the Multistate Actuarial Review Team? (Please note that the company is willing to spread out larger rate increases across multiple years.)

We would also note that the Virginia Commissioner was Chair of the NAIC's Long-Term Care (EX) Task Force that oversaw development of the Multi-State Rate Review Process and has been a champion of the process.

Please see the following key sections from the NAIC's Multistate Actuarial Long-Term Care Insurance (LTCI) Rate Review Team report in regard to the recommendation and their notes about the importance of the increase to company solvency:

Executive Summary

“The Multistate Actuarial LTCI Rate Review Team (MSA Team) recommends a rate increase averaging 52.4% to be approved for Ability's block.

Higher rate increases are recommended for states that did not grant full approval of prior rate increase requests. It is recommended that in states that delay implementation of the increase, the amount of the

increase should be adjusted to achieve actuarial equivalence, i.e., the same present value of future premiums as if there was no such delay. Reduced benefit options may be selected to help manage the impact of the rate increase.”

Consideration of Solvency

“Consideration of solvency: in rare, non-typical circumstances, adjustments could be considered within the MSA review to consider the impact of a rate increase approval on the company’s solvency position.

After discussion with the company and analysis by the Team, it was determined the company is in a difficult financial situation, with under \$50 million in surplus, in comparison to the \$155 million impact of the requested rate increase and that an adjustment is appropriate. The form of adjustment is stated in item 2.”

Thank you for working with us to complete this filing in Virginia. Please let me know if you have any additional questions. You can reach me directly at (224) 217-9037 or by e-mail at: tmoltumyr@triplusservices.com.

Respectfully,



Todd M. Moltumyr, ASA, MAAA
Vice President, Actuarial

March 31, 2023

Bobby Toone
Virginia Bureau of Insurance

Via *SERFF*

RE: SERFF Tracking #TRIP-133170781 and TRIP-133170782

Dear Mr. Toone:

Thank you for reviewing this filing. This letter is in response to your letter dated March 28, 2023 regarding the above- referenced filing. The comments made in the letter are restated in italics for reference.

My apologies for not getting this to you earlier. Please replace the Sample Rate Increase Forms with versions completed in "John Doe" fashion, with no variability in the forms. The forms should appear exactly as they would when sent to a policyholder.

The requested "John Doe" letters are attached.

Thank you for working with us to complete this filing in Virginia. Please let me know if you have any additional questions. You can reach me directly at (224) 217-9037 or by e-mail at: tmoltumyr@triplusservices.com.

Respectfully,



Todd M. Moltumyr, ASA, MAAA
Vice President, Actuarial

June 9, 2023

Bobby Toone
Virginia Bureau of Insurance
Via *SERFF*

RE: SERFF Tracking #TRIP-133170781 and TRIP-133170782

Dear Mr. Toone:

Thank you for reviewing this filing. This letter is in response to your letter dated May 30, 2023 regarding the above- referenced filing. The comments made in the letter are restated in italics for reference.

1. Thank you for your responses on this filing. The Bureau has revised its original recommendation and will approve an average increase of 52.4% spread out over 3 years, without adjusting for the time value of money. If this is acceptable to the company, please submit revised rate sheets showing the increase over 3 years; a revised Actuarial Memorandum including all exhibits; and a revised LTC Rate Request Summary.

Thank you for the revised offer, the companies will accept it. We have attached proposed rate increase percentages that reflect the revised offer. The proposed percentages range from 15%-95.3% cumulative, with a 25% maximum increase per year. The overall average across both companies is 52.3%. Please note that the average cumulative increase varies slightly by company due to the distribution of inforce policies. The average cumulative increase for Ability is 51.4% and for Medico is 53.9%. We have submitted a post submission update and have also included revised rate sheets and a revised LTC Rate Request Summary reflecting these revised increase amounts. We have also attached a new Actuarial Memorandum that discusses the revised request in a bolded paragraph at the end of section 2. The remainder of the Actuarial Memorandum is unchanged from what had been submitted previously.

2. In order to allow for the multi-year implementation, the policyholder notifications will need to be revised to show variability that allows for this type of increase. As the letters in TRIP-131145217 and TRIP-131145218 have previously been approved, the simplest way will be to re-open that filing and revise the existing letter. The revision will need to show the total increase as well as a breakdown of each separate increase amount and when it will be implemented. When you are ready to make the revisions, reach out to the Bureau and we will re-open the filing.

Thank you for reopening the above filings. We will submit revised policyholder notification letters today.

Thank you for working with us to complete this filing in Virginia. Please let me know if you have any additional questions. You can reach me directly at (224) 217-9037 or by e-mail at: tmoltumyr@triplusservices.com.

Respectfully,



Todd M. Moltumyr, ASA, MAAA
Vice President, Actuarial

Attachment A-VA
Ability Insurance Company and Medico Insurance Company
Proposed 2021 Virginia LTC Rate Increase by Policy Form, Issue Age and Benefit Period
All Forms in Current Filing

Issue Age	Year 1 Policy Forms 692, 694		Year 2 Policy Forms 692, 694		Year 3 Policy Forms 692, 694		Cumulative Increase		Inforce Premium		
	Lifetime	Non-Lifetime	Lifetime	Non-Lifetime	Lifetime	Non-Lifetime	Lifetime	Non-Lifetime	Lifetime	Non-Lifetime	Total
18-39	25.0%	25.0%	25.0%	18.0%	25.0%	0.0%	95.3%	47.5%	-	-	-
40-49	25.0%	25.0%	25.0%	14.2%	18.8%	0.0%	85.6%	42.8%	22,450	1,140	23,590
50	25.0%	25.0%	25.0%	10.4%	12.7%	0.0%	76.1%	38.0%	-	872	872
51	25.0%	25.0%	25.0%	10.4%	12.7%	0.0%	76.1%	38.0%	-	-	-
52	25.0%	25.0%	25.0%	10.4%	12.7%	0.0%	76.1%	38.0%	4,511	988	5,499
53	25.0%	25.0%	25.0%	10.4%	12.7%	0.0%	76.1%	38.0%	1,658	2,554	4,212
54	25.0%	25.0%	25.0%	10.4%	12.7%	0.0%	76.1%	38.0%	7,494	2,418	9,911
55	25.0%	25.0%	25.0%	10.4%	12.7%	0.0%	76.1%	38.0%	16,650	5,099	21,749
56	25.0%	25.0%	25.0%	10.4%	12.7%	0.0%	76.1%	38.0%	26,037	10,673	36,710
57	25.0%	25.0%	25.0%	10.4%	12.7%	0.0%	76.1%	38.0%	9,000	6,476	15,476
58	25.0%	25.0%	25.0%	10.4%	12.7%	0.0%	76.1%	38.0%	3,474	5,372	8,846
59	25.0%	25.0%	25.0%	10.4%	12.7%	0.0%	76.1%	38.0%	40,002	21,961	61,963
60	25.0%	25.0%	25.0%	8.9%	3.6%	0.0%	61.8%	36.1%	5,414	8,020	13,434
61	25.0%	25.0%	25.0%	8.9%	3.6%	0.0%	61.8%	36.1%	15,088	1,362	16,451
62	25.0%	25.0%	25.0%	8.9%	3.6%	0.0%	61.8%	36.1%	-	19,284	19,284
63	25.0%	25.0%	25.0%	8.9%	3.6%	0.0%	61.8%	36.1%	18,198	6,979	25,177
64	25.0%	25.0%	25.0%	8.9%	3.6%	0.0%	61.8%	36.1%	13,777	16,590	30,367
65	25.0%	25.0%	18.0%	7.4%	0.0%	0.0%	47.5%	34.2%	7,531	5,793	13,324
66	25.0%	25.0%	15.8%	7.4%	0.0%	0.0%	44.7%	34.2%	-	6,525	6,525
67	25.0%	25.0%	13.5%	5.9%	0.0%	0.0%	41.8%	32.3%	-	11,723	11,723
68	25.0%	25.0%	11.2%	4.3%	0.0%	0.0%	39.0%	30.4%	11,072	12,927	23,999
69	25.0%	25.0%	8.9%	2.1%	0.0%	0.0%	36.1%	27.6%	-	3,104	3,104
70	25.0%	25.0%	6.6%	0.5%	0.0%	0.0%	33.3%	25.7%	1,772	2,761	4,533
71	25.0%	23.8%	4.3%	0.0%	0.0%	0.0%	30.4%	23.8%	-	2,248	2,248
72	25.0%	20.9%	2.1%	0.0%	0.0%	0.0%	27.6%	20.9%	9,421	3,309	12,730
73	24.7%	19.0%	0.0%	0.0%	0.0%	0.0%	24.7%	19.0%	-	-	-
74	21.9%	17.1%	0.0%	0.0%	0.0%	0.0%	21.9%	17.1%	12,515	-	12,515
75	19.0%	15.0%	0.0%	0.0%	0.0%	0.0%	19.0%	15.0%	-	7,194	7,194
76	16.2%	15.0%	0.0%	0.0%	0.0%	0.0%	16.2%	15.0%	-	-	-
77	15.0%	15.0%	0.0%	0.0%	0.0%	0.0%	15.0%	15.0%	-	-	-
78	15.0%	15.0%	0.0%	0.0%	0.0%	0.0%	15.0%	15.0%	-	-	-
79	15.0%	15.0%	0.0%	0.0%	0.0%	0.0%	15.0%	15.0%	-	-	-
80	15.0%	15.0%	0.0%	0.0%	0.0%	0.0%	15.0%	15.0%	-	-	-
81	15.0%	15.0%	0.0%	0.0%	0.0%	0.0%	15.0%	15.0%	-	-	-
82	15.0%	15.0%	0.0%	0.0%	0.0%	0.0%	15.0%	15.0%	-	-	-
83	15.0%	15.0%	0.0%	0.0%	0.0%	0.0%	15.0%	15.0%	-	-	-
84	15.0%	15.0%	0.0%	0.0%	0.0%	0.0%	15.0%	15.0%	-	-	-
85	15.0%	15.0%	0.0%	0.0%	0.0%	0.0%	15.0%	15.0%	-	-	-
86	15.0%	15.0%	0.0%	0.0%	0.0%	0.0%	15.0%	15.0%	-	-	-
87	15.0%	15.0%	0.0%	0.0%	0.0%	0.0%	15.0%	15.0%	-	-	-
88	15.0%	15.0%	0.0%	0.0%	0.0%	0.0%	15.0%	15.0%	-	-	-
89	15.0%	15.0%	0.0%	0.0%	0.0%	0.0%	15.0%	15.0%	-	-	-
Total	Overall Cumulative Average Increase =						52.3%		226,064	165,371	391,434

June 15, 2023

Bobby Toone
Virginia Bureau of Insurance

Via *SERFF*

RE: SERFF Tracking #TRIP-133170781 and TRIP-133170782

Dear Mr. Toone:

Thank you for reviewing this filing. This letter is in response to your letter dated June 14, 2023 regarding the above- referenced filing. The comments made in the letter are restated in italics for reference.

Objection 1

1. Per our conversation on 6/14/2023, please revise the rates so that both companies are requesting an increase of 52.4%.

We have revised the rate increase percentages so that the average increase of each company is equal to or less than 52.4%. We would like to use the same rate increase percentages by pricing cell for both companies. We have adjusted those percentages so that the average increase does not exceed 52.4% for either company. The average cumulative increase is now equal to 52.4% for Medico and 50.4% for Ability. The average cumulative increase across both companies is 50.9%.

2. Please revise the Company Rate Information section of the Rate/Rule Schedule to reflect the revised requested rate increase.

We revised the Company Rate Information section of the Rate/Rule Schedule to reflect the revised requested rate increase.

3. Please revise the Actuarial Memorandum, the Long-Term Care Insurance Rate Request Summary, and all other exhibits to reflect the revised rate request.

We revised the Actuarial Memorandum, the Long-Term Care Insurance Rate Request Summary, and the Attachment A-VA exhibit to reflect the revised rate request.

Objection 2

1. Please attach revised "John/Jane Doe" versions of each form to reflect the revisions made.

The revised "John/Jane Doe" versions of each form are attached.

2. Please attach a revised copy of the Statement of Variability to reflect any changes to the forms.

A revised copy of the Statement of Variability is attached.

Thank you for working with us to complete this filing in Virginia. Please let me know if you have any additional questions. You can reach me directly at (224) 217-9037 or by e-mail at: tmoltumyr@triplusservices.com.

Respectfully,

A handwritten signature in black ink, appearing to read 'T.M. Moltumyr', with a stylized flourish extending to the right.

Todd M. Moltumyr, ASA, MAAA
Vice President, Actuarial



Davies Life & Health, Inc., Third-Party Administrator for
Medico Insurance Company
Policyholder Services Department
PO Box 7066
Allentown, PA 18105-7066

Phone (877) 795-8493 Fax (877) 855-7817

Email DLHSupport@us.davies-group.com

07/01/2023

John Doe
123 Main Street
City, VA, Zip Code

Policy No: 00001
Insured: John Doe

Dear John Doe:

We value your business and want to thank you for choosing **Medico Insurance Company** to provide your long term care coverage. We are committed to ensuring that your long term care insurance benefits are there when you need them.

The purpose of this letter is to notify you that we have determined that it is necessary to increase premiums for your coverage. This is not a premium notice. If you are on a direct, paper bill mode you will receive a notice of premium due approximately 30 days before the premium is due. The total increase to your premium rate is 60.1%. This increase will be implemented over 3 years. Your future premium rate(s) will be as follows:

* The Annual renewal premium rate of \$2000.00 will become effective on 09/04/2023. This represents a percentage increase of 24.0%.

* The Annual renewal premium rate of \$2480.00 will become effective on 09/04/2024. This represents a percentage increase of 24.0%.

* The Annual renewal premium rate of \$2581.68 will become effective on 09/04/2025. This represents a percentage increase of 4.1%. Please note that this premium rate does not reflect any future rate increases that may occur.

Reasons for the Premium Increase

It is necessary to increase premiums due to greater-than-anticipated claims payments expected over the lifetime of all certificates like yours. Premium rates must be adjusted to ensure current and future claims are adequately funded, so that long term care benefits will be available to you when you need them. Please be assured that you have not been singled out, and this premium increase is not a reflection of any previous claims history you may have had.

Options Available To You:

We do understand that this premium increase may make it more difficult to continue your current level of coverage. Please know that we do not take this action lightly. We recognize that raising premiums may have a significant impact on you. As such, below are options that you may consider at this time:

- 1. Continue current level of coverage:** Keep your exact coverage without any changes and the new premium will take effect on 09/04/2023. If we do not hear from you, then we will assume that you have accepted the higher premium amount.
- 2. Adjust your coverage:** The policyholder has the right to a revised premium rate or rate schedule. You may consider adjusting the level of coverage in order to make premiums more affordable. We have provided you with the enclosed Benefit Adjustment Option Return Form. This form shows the available



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Policyholder Services Department
PO Box 7066
Allentown, PA 18105-7066

Phone (877) 795-8493 Fax (877) 855-7817

Email DLHSupport@us.davies-group.com

policy adjustment offer(s) as an alternative to the current plan, while still maintaining essential coverage.
Please note that all options may not be of equal value.

If you would like to investigate additional benefit adjustment options, not mentioned in the enclosed, please call our Customer Support Department, toll free at 877-795-8493.

Please discuss policy changes with your family or advisors as well as our Customer Support Department to make sure any changes to your policy will best suit your needs.

3. Elect the Contingent Benefit Upon Lapse: If you decide that you would like to end this coverage, we will provide a Contingent Benefit Upon Lapse. The new maximum benefit amount for this Benefit will be equal to the greater of the following:

1. The sum of the premiums paid into the policy from the issue date through the current paid to date.
2. 30 times the daily nursing home benefit at the time of lapse.

To determine the number of days payable under the policy, the sum of all premiums paid is divided by the Daily Benefit at the time of lapse. Benefit Eligibility is determined by the policy terms and all benefits paid by us will not exceed the maximum benefits which would have been payable if the policy had remained in premium paying status.

This Contingent Benefit Upon Lapse acts as a form of reduced paid up coverage. It will be available should you choose to lapse the coverage at any point between now and 120 days following the date the new premium rates take effect. If you would like to elect this benefit please complete and return the enclosed Request to Exercise Contingent Benefit Upon Lapse form. This form includes more details about the Benefit. If you do not complete this form, and you lapse your policy within 120 days after the effective date of the rate increase, this benefit will be automatically applied.

Please note that the policy may be subject to future rate increases. In the event of future rate increases, similar options may be available. You can contact us at any time to discuss decreasing your coverage and premiums.

The rate increase request was reviewed by Virginia's State Corporation Commission and was found to be compliant with applicable Virginia laws and regulations addressing long-term care insurance. All premium rate filings are available for public inspection and may be accessed online through the Virginia Bureau of Insurance's webpage at <https://scc.virginia.gov/boi/SERFFInquiry/LtcFilings.asp>.

We have enclosed additional information about this increase in the Frequently Asked Questions document. For any additional questions, please call our Policyholder Services Department at 877-795-8493 and a customer support representative will be happy to assist you.

Sincerely,

Davies Life & Health, Inc.
Third Party Administrator for Medico Insurance Company
Enclosures – Frequently Asked Questions, Request to Exercise Contingent Benefit Upon Lapse, [Benefit Adjustment Option Return Form], Business Reply Envelope

Medico Insurance Company

STATEMENT OF VARIABILITY

Form:

RI-17-VA - Policyholder Rate Increase Notification Letter

June 14, 2023

The above captioned form is to be sent to Medico Insurance Company policyholders notifying them of a rate increase, to be implemented upon approval. The language that is bracketed (“<< >>”) in the attached form is intended to be illustrative and variable, and may be modified as described below.

Bracketed Item	Description
Printing date	Date the letter is printed
Name of policyholder	Name of policyholder for that particular policy
Address line 1	Street Address for that particular policyholder
Address line 2	City, State and Zip code for that particular policyholder
Policy number	Policy Number for that particular policy
Name of insured	Name of insured for that particular policy
Total Increase	The cumulative increase over the multiple years
Number of Years	The number of years for which the increase will be implemented
New premium rate	New modal premium amount due after the rate increase
Effective date 1	Renewal date that the new premium rate is effective
Percentage increase	Percentage increase in the premium rate from the prior premium rate
Effective date 2	Renewal date that the new premium rate is effective
Adjust your coverage option	Paragraphs describing the option to adjust coverage to lower premium and offset the increase. When policy is actively on claim, the section is changed to read as follows instead: “ Adjust your coverage: You may have the option to adjust your level of coverage in order to make your premiums more affordable. If you would like to investigate the availability of benefit adjustment options, please call our dedicated Customer Support Department, toll free at 877-795-8493. Please discuss potential policy changes with your family or advisors as well as our Customer Support Department to make sure any changes to your policy will best suit your needs.”
Phone Number and Prompts	Customer Service Phone number, and instructions for prompts
Enclosures	If someone is on claim or if they are already at the lowest benefit amounts then they do not receive the Benefit Adjustment Option Return Form

June 19, 2023

Bobby Toone
Virginia Bureau of Insurance

Via *SERFF*

RE: SERFF Tracking #TRIP-133170781 and TRIP-133170782

Dear Mr. Toone:

Thank you for reviewing this filing. This letter is in response to your letter dated June 16, 2023 regarding the above- referenced filing. The comments made in the letter are restated in italics for reference.

Objection 1

As Davies Life and Health is now the third-party administrator for these filings, please provide a new authorization letter showing the change.

A new authorization letter reflecting Davies Life & Health as the current third-party administrator is attached.

Second Objection Letter

Objection 1

Please revise the following forms to include the new Davies Life & Health logo:

Sample Rate Increase Letter – Ability/Medico Form RI-17-VA-BAO - Updated 12-21-17.pdf
Sample Rate Increase Letter – Ability/Medico Form RI-17-VA-CBUL - Updated 12-21-17.pdf
Sample Rate Increase Letter – Ability/Medico Form RI-17-VA-FAQ - Updated 7-23-20.pdf

The requested forms with the new Davies Life & Health logos are attached.

Thank you for working with us to complete this filing in Virginia. Please let me know if you have any additional questions. You can reach me directly at (224) 217-9037 or by e-mail at: tmoltumyr@triplusservices.com.

Respectfully,



Todd M. Moltumyr, ASA, MAAA
Vice President, Actuarial



Davies Life & Health, Inc., Third-Party Administrator for
 Medico Insurance Company
 Policyholder Services Department
 PO Box 7066
 Allentown, PA 18105-7066

Phone (877) 795-8493 Fax (877) 855-7817
 Email DLHSupport@us.davies-group.com

BENEFIT ADJUSTMENT OPTION RETURN FORM

Date: 07/01/2023

Policyholder: John Doe
 Policy Number: 00001

If you would like to implement one of the benefit adjustment options listed in this letter please circle the option you would like to exercise and then sign, date, and return this page using the enclosed envelope. Please return your option to us within 60 days from the date of this letter.

If you would like to investigate additional benefit adjustment offers, not mentioned below, please call our dedicated Customer Support Department, toll free at 877-795-8493.

If you do not wish to implement any of these benefit adjustment options you do not need to return this form to us.

- * Reduce your policy maximum from 5 Years to 4 Years for a new Annual premium of \$1800.00
- * Reduce your policy maximum from 5 Years to 3 Years for a new Annual premium of \$1600.00
- * Increase your Elimination Period from 0 Days to 90 Days for a new Annual premium of \$1900.00
- * Reduce your policy maximum from 5 Years to 4 Years and increase your Elimination Period from 0 Days to 90 Days for a new Annual premium of \$1700.00
- * Reduce your base Daily Benefit Amount from \$100.00 to \$80.00 for a new Annual premium of \$1600.00. Since you have an active Compound Inflation rider, your new inflated Daily Benefit Amount would be \$212.26 as of 09/04/2023 and is subject to further increases per rider terms.

Please be aware that your policy does include additional coverage that is independent of the base policy. The adjustments and quotes noted here only reflect changes to the base policy and not the additional coverage. If you would like premium rate quotes that include adjusting the additional coverage as well, please contact us. **Please note that all options may not be of equal value.**

Please be aware when considering these options, that if you choose to reduce the maximum available under your policy, then any prior claims made on your policy will affect the benefits available after the reduction.

By signing and returning this page, Medico Insurance Company will change the policy's available benefits, effective 09/04/2023, to the choice you selected above. You will receive an updated benefit rider once this change to the policy has been made. Please note that the above premium rates are for the current rate increase period and do not reflect any future rate increases that may occur, whether mentioned in this letter or not.

Signature _____ Date _____



**Davies Life & Health, Inc., Third-Party Administrator for
Medico Insurance Company**
Policyholder Services Department
PO Box 7066
Allentown, PA 18105-7066

Phone (877) 795-8493 **Fax** (877) 855-7817

Email
DLHSupport@us.davies-group.com

If anyone other than the policyholder signs above, we must have copies of Durable Financial Power of Attorney papers or other legal representative papers on file.



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Email DLHSupport@us.davies-group.com

REQUEST TO EXERCISE CONTINGENT BENEFIT UPON LAPSE

Date: 07/01/2023

Policyholder: John Doe
 Policy Number: 00001

NOTE: This benefit can be elected by either lapsing your coverage by means of not paying your premium, or by completing and returning this form to us. Either way your election for this coverage must be made within 120 days following the effective date of this rate increase. *If you do not want to exercise the Contingent Benefit Upon Lapse, then you do not need to complete this form.*

By completing and returning this form, I am electing to stop paying premiums for my long term care coverage and I am exercising the Contingent Benefit Upon Lapse option available with this rate increase.

By exercising this option, I understand that:

- My new maximum benefit amount under this policy will be equal to the greater of the sum of the premiums paid into the policy from the issue date through the current paid to date or 30 times the daily nursing home benefit at the time of lapse; in no event will the paid up value exceed the remaining amount of benefits available under the policy if it remained in a premium paying status; and,
- If you currently have an open claim, or if a new claim is filed, any benefits paid for dates of service after the effective date of this new policy status will be applied to and will not exceed the policy's new maximum benefit amount.
- Once I exercise this option, I will only be able to reinstate my original maximum benefit amount if I submit a premium payment within 65 days from my premium due date; and,
- I must meet the eligibility requirements required under the Policy in order to receive benefit payments.

By signing below I agree to elect the Contingent Benefit Upon Lapse and I agree to all of the above.

Signature _____ Date _____

If anyone other than the policyholder signs above, we must have copies of Durable Financial Power of Attorney papers or other legal representative papers on file.



FREQUENTLY ASKED QUESTIONS FOR INSURED

Q. Why is my premium increasing?

A: It is necessary to increase premiums due to greater than anticipated claims payments expected over the lifetime of all policies like this one. Many of the pricing assumptions that were common in the industry when your product was originally marketed have not developed as expected. The factors that contribute to the higher anticipated claims payments include morbidity, persistency and mortality. The claims experience trends have emerged higher than originally priced and more policyholders have kept their coverage in force, resulting in more claims in the later policy durations. This premium increase will help ensure that Medico Insurance Company (the Company) is able to live up to its obligations to you as a policyholder.

Q. When will my premium increase?

A: Premium for your in force coverage will increase on the date specified in your letter. If your premium is paid through automatic bank draft, your new premium will be deducted automatically from your account on the stated date. If you pay your premium by direct bill (by check) you will receive a premium notice for the increased amount approximately 30 days before that premium due date.

Q. I thought my premium could never go up. Am I being singled out for this rate increase because of my age or health?

A: No. Your premium rates for long term care insurance will never change based on changes in your age or health. As stated in your policy, we can only change premium rates on a class basis, not an individual basis. This means that the rates have been changed on all policies like yours on a statewide class basis. Even though you may not have used your policy, we need to ensure that we can deliver on the promises of the policy should you need to make a claim in the future.

Q. Will my premium continue to increase?

A: The Company will continue to monitor emerging claims experience to ensure that it is able to deliver on the promises of your policy, primarily to pay any future claims you might incur. Please note that any future increases will be subject to review and approval by the Virginia State Corporation Commission before implementation.

Q. Have other insurance companies raised their long term care rates?

A: Yes. The deviations from expected claim and persistency assumptions that the Company has experienced have also been experienced by other long term care insurance carriers. Numerous other carriers have also implemented rate increases for long term care policies.

Q. What are the options to reduce my coverage?

A: Please refer to the Benefit Adjustment Option Return Form for a description of some of the options available to you. If there are no specific options listed in your letter (this would only occur if your policy has the smallest allowable benefit period and an elimination period of 90 days or higher), or you would like to investigate additional options, please contact our customer service center at 877-795-8493.



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Phone (877) 795-8493 Fax (877) 855-7817

Email DLHSupport@us.davies-group.com

Q. I want to maintain an active premium paying policy, how do I change my coverage?

A: To change your coverage we require your request in writing. You may submit the Benefit Adjustment Option Return Form included with your notification letter, or you may contact our customer service center at 877-795-8493, pressing option 2 then 3 at the prompt, to obtain a proposed benefit adjustment form for those options not identified in your letter.

Q. How long do I have to make any coverage changes before the effective date of the increase?

A: You can change your coverage at any time, however in order for us to process any changes before the rate increase effective date you should submit your election to us 15 business days in advance of the effective date of the increase.

Q. I am currently receiving Long Term Care benefits. Do I have to remit the new premium?

A: The premium increase will not impact your current claim benefits. Your policy will continue to provide you with the benefits in accordance with the terms of the coverage you purchased. If your policy contains a provision that waives premium and you are currently receiving that benefit, the new premium will also be waived until such time as you are no longer eligible for waiver of premium, as stated in your policy. You will have to pay the increased premium only after you return to a premium paying status. If your policy does not have a waiver of premium provision or if you do not qualify under this provision, then the premium increase will impact you, even if you are on claim. Please note that you are allowed to modify benefit levels at any time to adjust your premium rate, not only at the time of a premium increase. Please refer to the "Options Available To You" section of the rate increase notification letter.

Q. What safety measures are in place should an insurer file for bankruptcy and not be able to meet their current claim obligations?

A: The premium increases are designed to prevent this from happening. Also, all states have what are known as Guaranty Associations. In the event that a company cannot meet its claim obligations, these Guaranty Associations will pay claims up to a certain cap, which varies by state.

For more information, please see the Virginia Life, Accident & Sickness Insurance Guaranty Association at <http://www.valifega.org>.

Q. Whom should I contact if I have additional questions about this rate increase?

A: If you have additional questions, please contact our customer service center at 877-795-8493, pressing option 2 and then 3 at the prompt. The office hours are Monday through Friday 7:30 a.m. to 4:45 p.m. Central time.

June 20, 2023

Bobby Toone
Virginia Bureau of Insurance

Via *SERFF*

RE: SERFF Tracking #TRIP-133170781 and TRIP-133170782

Dear Mr. Toone:

Thank you for reviewing this filing. This letter is in response to your letter dated June 20, 2023 regarding the above- referenced filing. The comments made in the letter are restated in italics for reference.

Objection 1

Please revise the exhibits listed below to reflect the revised rate increase:

- 1. Nationwide Exhibits 2021.pdf*
- 2. VA Experience.pdf*
- 3. Attachment L - Avg Prem Before and After Increase.pdf*

We have posted revised exhibits for those affected by the revised rate increase. The following notes clarify the revisions made:

- For ‘Nationwide Exhibits 2021.pdf’ we have included revised Exhibits A, F, and H to reflect the VA specific revised increase. The other exhibits in this file are unaffected by or inapplicable to the change to the increase percentage in Virginia. Furthermore, Exhibits F and H portray nationwide experience but we have incorporated the Virginia specific increase percentages into them for illustration at your request even though that revised increase will only be applied in Virginia.
- The file ‘VA Experience.pdf’ that was previously shown in this Supporting Documentation item showed historical Virginia experience only so it is not affected by a revised increase amount which will only affect future projected experience. Instead, we have also included ‘Attachment F- VA Rate Level’ showing nationwide projected experience adjusted to the Virginia rate level.
- The line for Virginia in ‘Attachment L’ has been updated to reflect the revised increase percentage in Virginia.

Thank you for working with us to complete this filing in Virginia. Please let me know if you have any additional questions. You can reach me directly at (224) 217-9037 or by e-mail at: tmoltumyr@triplusservices.com.

Respectfully,



Todd M. Moltumyr, ASA, MAAA
Vice President, Actuarial

**Attachment F-revised VA increase
Ability/Medico Insurance Companies
Experience Starting January 1, 2021 Forward
Nationwide Experience - All Forms Receiving a Rate Increase
Incurred Claims Without Changes in Active Life Reserves**

Projection Assumptions

Projection Starting Date: 1/1/2021
Rate Increase Beginning Implementation Date: 3/1/2022
Cumulative Nationwide Rate Increase: 50.90%
Lapse/Mortality: 0.3%-0.9% Voluntary Lapse + 1994 GAM Mortality
Interest Rate: 4.50%
Shock Lapse: See Below
Claim Antiselection: 0.00%

Experience Year	Projected Experience (No Increase*)			Projected Experience W/ Rate Increase			
	Earned Premium	Incurred Claims	Loss Ratio	Revised Earned Premium	Incurred Claims	Loss Ratio	Lifetime Cumulative Loss Ratio
2021	54,388,146	83,813,005	154.1%	54,388,146	83,813,005	154.1%	98.5%
2022	50,387,599	83,640,421	166.0%	57,264,613	83,138,578	145.2%	100.0%
2023	45,950,787	82,990,040	180.6%	58,313,544	81,914,655	140.5%	101.3%
2024	41,531,763	81,788,707	196.9%	55,875,986	80,325,244	143.8%	102.5%
2025	37,337,349	80,058,909	214.4%	53,042,868	78,390,519	147.8%	103.7%
2026	33,369,083	77,830,844	233.2%	48,294,198	76,208,886	157.8%	105.0%
2027	29,704,652	75,212,338	253.2%	43,240,181	73,644,949	170.3%	106.4%
2028	26,285,435	72,258,808	274.9%	38,524,152	70,752,968	183.7%	107.8%
2029	23,141,703	69,004,466	298.2%	34,060,087	67,566,445	198.4%	109.3%
2030	20,278,769	65,458,842	322.8%	29,962,960	64,094,710	213.9%	110.7%
2031	17,686,986	61,665,024	348.6%	26,133,462	60,379,954	231.0%	112.1%
2032	15,357,865	57,801,554	376.4%	22,692,062	56,596,997	249.4%	113.6%
2033	13,276,386	53,994,465	406.7%	19,616,566	52,869,246	269.5%	114.9%
2034	11,430,821	50,286,314	439.9%	16,889,645	49,238,371	291.5%	116.3%
2035	9,806,327	46,702,674	476.3%	14,489,369	45,729,412	315.6%	117.5%
2036	8,381,696	43,252,614	516.0%	12,384,401	42,351,250	342.0%	118.8%
2037	7,140,552	40,060,079	561.0%	10,550,545	39,225,246	371.8%	119.9%
2038	6,058,841	37,122,779	612.7%	8,952,260	36,349,158	406.0%	121.0%
2039	5,124,687	34,373,709	670.7%	7,571,998	33,657,377	444.5%	122.1%
2040	4,318,345	31,776,239	735.8%	6,380,584	31,114,037	487.6%	123.1%
2041	3,628,118	29,285,718	807.2%	5,360,737	28,675,418	534.9%	124.1%
2042	3,040,966	26,956,173	886.4%	4,493,189	26,394,419	587.4%	125.0%
2043	2,542,371	24,784,532	974.9%	3,756,488	24,268,034	646.0%	125.8%
2044	2,119,684	22,763,894	1073.9%	3,131,945	22,289,505	711.7%	126.6%
2045	1,763,715	20,872,445	1183.4%	2,605,983	20,437,473	784.3%	127.3%
2046	1,464,996	19,106,730	1304.2%	2,164,610	18,708,555	864.3%	128.0%
2047	1,214,711	17,525,336	1442.8%	1,794,801	17,160,116	956.1%	128.7%
2048	1,005,577	16,114,427	1602.5%	1,485,793	15,778,610	1062.0%	129.2%
2049	830,895	14,849,202	1787.1%	1,227,692	14,539,752	1184.3%	129.8%
2050	685,457	13,708,796	2000.0%	1,012,799	13,423,111	1325.3%	130.3%
2051	565,231	12,659,193	2239.6%	835,160	12,395,381	1484.2%	130.8%
2052	465,645	11,702,468	2513.2%	688,016	11,458,594	1665.5%	131.3%
2053	383,266	10,830,900	2825.9%	566,296	10,605,189	1872.7%	131.7%
2054	315,196	10,034,192	3183.5%	465,720	9,825,084	2109.7%	132.1%
2055	259,003	9,278,224	3582.3%	382,690	9,084,870	2373.9%	132.4%
2056	212,650	8,552,921	4022.1%	314,201	8,374,682	2665.4%	132.8%
2057	174,439	7,876,540	4515.4%	257,743	7,712,397	2992.3%	133.1%
2058	142,958	7,260,047	5078.4%	211,229	7,108,751	3365.4%	133.4%
2059	117,034	6,666,091	5695.9%	172,924	6,527,172	3774.6%	133.7%
2060	95,689	6,099,385	6374.1%	141,386	5,972,277	4224.1%	133.9%
2061	78,118	5,558,625	7115.7%	115,424	5,442,786	4715.5%	134.1%
2062	63,655	5,061,044	7950.7%	94,054	4,955,575	5268.9%	134.3%
2063	51,755	4,600,439	8888.9%	76,470	4,504,568	5890.6%	134.5%
2064	41,971	4,159,345	9910.0%	62,015	4,072,667	6567.2%	134.7%
2065	33,938	3,750,368	11050.6%	50,145	3,672,212	7323.1%	134.8%
2066	27,352	3,367,903	12313.1%	40,414	3,297,717	8159.8%	135.0%
2067	21,964	3,017,324	13737.5%	32,453	2,954,445	9103.7%	135.1%
2068	17,567	2,683,106	15273.2%	25,957	2,627,191	10121.4%	135.2%
2069	13,990	2,365,432	16907.5%	20,672	2,316,137	11204.5%	135.3%
2070	11,090	2,067,556	18644.1%	16,385	2,024,469	12355.3%	135.4%
2021 - 2070	482,346,796	1,562,650,188	324.0%	650,231,016	1,533,968,164	235.9%	
Inception - 12/31/2020	1,690,108,148	1,634,929,670	96.7%	1,690,108,148	1,634,929,670	96.7%	
Inception - 2070	2,172,454,944	3,197,579,858	147.2%	2,340,339,164	3,168,897,834	135.4%	
PV 2021 - 2070	365,789,223	971,576,369	265.6%	482,347,244	954,992,158	198.0%	
PV Inception - 12/31/20	2,936,659,382	2,231,095,408	76.0%	2,936,659,382	2,231,095,408	76.0%	
PV Inception - 2070	3,302,448,605	3,202,671,777	97.0%	3,419,006,625	3,186,087,566	93.2%	

* The Earned Premiums in the Projected Experience (No Increase) section are based on a serialim projection of the inforce policies as of 9/30/2020 using the assumptions outlined in the actuarial memorandum including an anticipated portion of the catch-up rate increases to be requested shown in Attachment B. The nationwide increase averaging 52.4% requested within this filing is then applied to that premium stream using the phase-in percentages shown above resulting in the Revised Earned Premium in the Projected Experience W/ Rate Increase section.

Attachment F-VA Rate Level
Ability/Medico Insurance Companies
Experience Starting January 1, 2021 Forward
Nationwide Experience, Premiums restated at VA Rate Level - All Forms Receiving a Rate If
Incurred Claims Without Changes in Active Life Reserves

Projection Assumptions

Projection Starting Date: 1/1/2021
 Rate Increase Beginning Implementation Date: 3/1/2022
 Proposed Virginia Rate Increase: 50.90%
 Lapse/Mortality: 0.3%-0.9% Voluntary Lapse + 1994 GAM Mortality
 Interest Rate: 4.50%
 Shock Lapse: See Below
 Claim Antiselection: 0.00%

Experience Year	Projected Experience (No Increase*)			Projected Experience W/ Rate Increase			
	Earned Premium	Incurred Claims	Loss Ratio	Revised Earned Premium	Incurred Claims	Loss Ratio	Lifetime Cumulative Loss Ratio
2021	64,621,340	83,813,005	129.7%	64,621,340	83,813,005	129.7%	94.2%
2022	58,766,376	83,640,421	142.3%	66,786,944	83,138,578	124.5%	95.3%
2023	53,188,444	82,990,040	156.0%	67,498,445	81,914,655	121.4%	96.2%
2024	47,979,501	81,788,707	170.5%	64,550,642	80,325,244	124.4%	97.1%
2025	43,114,401	80,058,909	185.7%	61,249,970	78,390,519	128.0%	98.0%
2026	38,528,037	77,830,844	202.0%	55,760,616	76,208,886	136.7%	99.0%
2027	34,289,379	75,212,338	219.3%	49,914,032	73,644,949	147.5%	100.1%
2028	30,340,492	72,258,808	238.2%	44,467,278	70,752,968	159.1%	101.3%
2029	26,711,776	69,004,466	258.3%	39,314,540	67,566,445	171.9%	102.5%
2030	23,407,177	65,458,842	279.7%	34,585,349	64,094,710	185.3%	103.8%
2031	20,415,560	61,665,024	302.0%	30,165,074	60,379,954	200.2%	105.0%
2032	17,727,124	57,801,554	326.1%	26,192,769	56,596,997	216.1%	106.2%
2033	15,324,536	53,994,465	352.3%	22,642,816	52,869,246	233.5%	107.4%
2034	13,194,255	50,286,314	381.1%	19,495,213	49,238,371	252.6%	108.6%
2035	11,319,150	46,702,674	412.6%	16,724,645	45,729,412	273.4%	109.8%
2036	9,674,741	43,252,614	447.1%	14,294,944	42,351,250	296.3%	110.9%
2037	8,242,126	40,060,079	486.0%	12,178,179	39,225,246	322.1%	111.9%
2038	6,993,539	37,122,779	530.8%	10,333,326	36,349,158	351.8%	112.9%
2039	5,915,273	34,373,709	581.1%	8,740,131	33,657,377	385.1%	113.9%
2040	4,984,536	31,776,239	637.5%	7,364,917	31,114,037	422.5%	114.8%
2041	4,187,828	29,285,718	699.3%	6,187,738	28,675,418	463.4%	115.7%
2042	3,510,096	26,956,173	768.0%	5,186,354	26,394,419	508.9%	116.5%
2043	2,934,582	24,784,532	844.6%	4,336,002	24,268,034	559.7%	117.3%
2044	2,446,687	22,763,894	930.4%	3,615,111	22,289,505	616.6%	118.0%
2045	2,035,804	20,872,445	1025.3%	3,008,008	20,437,473	679.4%	118.7%
2046	1,691,001	19,106,730	1129.9%	2,498,544	18,708,555	748.8%	119.3%
2047	1,402,105	17,525,336	1249.9%	2,071,685	17,160,116	828.3%	119.9%
2048	1,160,707	16,114,427	1388.3%	1,715,007	15,778,610	920.0%	120.4%
2049	959,078	14,849,202	1548.3%	1,417,088	14,539,752	1026.0%	120.9%
2050	791,202	13,708,796	1732.7%	1,169,044	13,423,111	1148.2%	121.4%
2051	652,430	12,659,193	1940.3%	964,000	12,395,381	1285.8%	121.9%
2052	537,481	11,702,468	2177.3%	794,156	11,458,594	1442.9%	122.3%
2053	442,393	10,830,900	2448.3%	653,659	10,605,189	1622.4%	122.7%
2054	363,822	10,034,192	2758.0%	537,566	9,825,084	1827.7%	123.0%
2055	298,959	9,278,224	3103.5%	441,728	9,084,870	2056.7%	123.4%
2056	245,455	8,552,921	3484.5%	362,673	8,374,682	2309.2%	123.7%
2057	201,350	7,876,540	3911.9%	297,505	7,712,397	2592.4%	124.0%
2058	165,013	7,260,047	4399.7%	243,815	7,108,751	2915.6%	124.2%
2059	135,089	6,666,091	4934.6%	199,601	6,527,172	3270.1%	124.5%
2060	110,451	6,099,385	5522.2%	163,198	5,972,277	3659.5%	124.7%
2061	90,170	5,558,625	6164.6%	133,230	5,442,786	4085.2%	124.9%
2062	73,475	5,061,044	6888.1%	108,563	4,955,575	4564.7%	125.1%
2063	59,739	4,600,439	7700.9%	88,267	4,504,568	5103.3%	125.3%
2064	48,446	4,159,345	8585.5%	71,582	4,072,667	5689.5%	125.5%
2065	39,174	3,750,368	9573.7%	57,881	3,672,212	6344.4%	125.6%
2066	31,572	3,367,903	10667.4%	46,649	3,297,717	7069.2%	125.7%
2067	25,352	3,017,324	11901.5%	37,460	2,954,445	7887.0%	125.9%
2068	20,277	2,683,106	13232.0%	29,961	2,627,191	8768.7%	126.0%
2069	16,149	2,365,432	14647.8%	23,861	2,316,137	9707.0%	126.0%
2070	12,800	2,067,556	16152.3%	18,913	2,024,469	10704.0%	126.1%
2021 - 2070	559,426,450	1,562,650,188	279.3%	753,360,016	1,533,968,164	203.6%	
Inception - 12/31/2020	1,759,155,702	1,634,929,670	92.9%	1,759,155,702	1,634,929,670	92.9%	
Inception - 2070	2,318,582,152	3,197,579,858	137.9%	2,512,515,718	3,168,897,834	126.1%	
PV 2021 - 2070	424,781,432	971,576,369	228.7%	559,456,642	954,992,158	170.7%	
PV Inception - 12/31/20	3,024,895,019	2,231,095,408	73.8%	3,024,895,019	2,231,095,408	73.8%	
PV Inception - 2070	3,449,676,451	3,202,671,777	92.8%	3,584,351,661	3,186,087,566	88.9%	

* The Earned Premiums in the Projected Experience (No Increase) section are based on a serialim projection of the inforce policies as of 9/30/2020 using the assumptions outlined in the actuarial memorandum including an anticipated portion of the catch-up rate increases to be requested shown in Attachment B. The nationwide increase averaging 52.4% requested within this filing is then applied to that premium stream using the phase-in percentages shown above resulting in the Revised Earned Premium in the Projected Experience W/ Rate Increase section.

Attachment H-VA revised increase
Ability/Medico Insurance Companies
Nationwide Experience - All Forms Receiving a Rate Increase
Experience Projections for Policies with and without Lifetime Benefit Periods
Prior to Proposed Rate Increase

Non-Lifetime			
EXPER YEAR	Earned Premium	Incurred Claims	Loss Ratio
1988	-	-	0.0%
1989	-	-	0.0%
1990	-	-	0.0%
1991	8,255	2,244	27.2%
1992	439,714	2,863	0.7%
1993	1,602,518	556,728	34.7%
1994	2,499,611	385,229	15.4%
1995	3,582,681	713,964	19.9%
1996	5,003,522	1,877,774	37.5%
1997	8,704,663	2,667,244	30.6%
1998	13,352,830	4,391,318	32.9%
1999	18,117,812	5,271,121	29.1%
2000	22,347,891	9,423,333	42.2%
2001	27,431,797	12,667,431	46.2%
2002	35,209,351	15,484,965	44.0%
2003	36,478,146	19,583,178	53.7%
2004	36,463,930	19,039,604	52.2%
2005	34,480,288	23,963,081	69.5%
2006	32,699,526	22,708,673	69.4%
2007	32,600,937	23,132,742	71.0%
2008	30,913,487	22,007,825	71.2%
2009	29,578,752	26,409,817	89.3%
2010	26,359,477	34,147,928	129.5%
2011	25,562,374	31,297,685	122.4%
2012	25,518,055	33,006,358	129.3%
2013	24,008,114	30,380,443	126.5%
2014	24,708,255	29,246,314	118.4%
2015	26,893,770	29,035,404	108.0%
2016	26,859,203	24,018,923	89.4%
2017	25,664,642	28,273,627	110.2%
2018	24,665,119	29,417,770	119.3%
2019	23,494,976	27,824,716	118.4%
2020	21,962,687	33,083,064	150.6%
PV Past @ 4.5%	1,149,239,764	861,798,449	75.0%
2021	21,088,066	33,754,918	160.1%
2022	19,804,004	33,275,154	168.0%
2023	18,160,109	32,615,172	179.6%
2024	16,215,254	31,751,531	195.8%
2025	14,336,305	30,683,858	214.0%
2026	12,603,271	29,428,251	233.5%
2027	11,014,193	28,039,244	254.6%
2028	9,566,364	26,540,463	277.4%
2029	8,257,717	24,943,987	302.1%
2030	7,086,346	23,258,997	328.2%
2031	6,045,823	21,494,854	355.5%
2032	5,128,417	19,721,722	384.6%
2033	4,324,214	17,987,993	416.0%
2034	3,625,404	16,316,205	450.1%
2035	3,024,440	14,719,299	486.7%
2036	2,510,136	13,196,274	525.7%
2037	2,072,907	11,801,304	569.3%
2038	1,700,599	10,532,936	619.4%
2039	1,388,484	9,367,260	674.6%
2040	1,128,067	8,304,947	736.2%
2041	912,068	7,329,998	803.7%
2042	734,120	6,456,159	879.4%
2043	588,457	5,672,532	964.0%
2044	469,934	4,964,995	1056.5%
2045	374,020	4,331,772	1158.2%
2046	296,781	3,762,471	1267.8%
2047	234,847	3,262,383	1389.2%
2048	185,381	2,825,148	1524.0%
2049	146,018	2,440,508	1671.4%
2050	114,797	2,104,183	1833.0%
2051	90,101	1,812,046	2011.1%
2052	70,610	1,561,399	2211.3%
2053	55,256	1,343,581	2431.6%
2054	43,181	1,155,227	2675.3%
2055	33,700	993,214	2947.2%
2056	26,266	851,959	3243.6%
2057	20,446	731,341	3577.0%
2058	15,896	624,696	3930.0%
2059	12,342	529,958	4293.8%
2060	9,569	447,377	4675.5%
2061	7,403	375,901	5077.4%
2062	5,714	315,114	5515.2%
2063	4,395	262,337	5969.2%
2064	3,367	214,780	6379.7%
2065	2,566	173,352	6756.7%
2066	1,943	139,181	7163.8%
2067	1,460	111,272	7619.3%
2068	1,089	88,485	8127.5%
2069	804	69,778	8675.5%
2070	588	54,349	9237.3%
PV Future @ 4.5%	135,187,224	336,727,341	249.1%
PV Lifetime	1,284,426,988	1,198,525,790	93.3%

Lifetime			
EXPER YEAR	Earned Premium	Incurred Claims	Loss Ratio
1988	-	-	0.0%
1989	-	-	0.0%
1990	-	-	0.0%
1991	3,316	-	0.0%
1992	241,630	2,460	1.0%
1993	957,992	315,119	32.9%
1994	1,625,554	344,151	21.2%
1995	2,482,792	1,447,561	58.3%
1996	3,576,214	916,477	25.6%
1997	6,583,123	2,879,554	43.7%
1998	12,216,467	3,220,879	26.4%
1999	17,479,283	4,242,852	24.3%
2000	25,552,075	8,338,763	32.6%
2001	39,101,356	17,641,321	45.1%
2002	53,721,315	20,398,492	38.0%
2003	56,955,421	27,222,112	47.8%
2004	58,368,338	33,687,522	57.7%
2005	55,951,803	36,708,451	65.6%
2006	55,224,932	38,472,968	69.7%
2007	57,721,735	41,876,177	72.5%
2008	56,446,415	49,914,347	88.4%
2009	56,008,426	53,851,561	96.1%
2010	51,415,110	71,844,279	139.7%
2011	52,350,725	77,841,096	148.7%
2012	49,487,424	72,326,341	146.2%
2013	47,482,376	81,910,785	172.5%
2014	47,647,541	81,870,862	171.8%
2015	44,962,761	71,984,264	160.1%
2016	42,450,892	68,833,173	162.1%
2017	39,806,433	62,803,602	157.8%
2018	37,901,722	61,306,593	161.8%
2019	35,823,271	58,384,619	163.0%
2020	33,349,322	44,321,922	132.9%
PV Past @ 4.5%	1,787,419,618	1,369,296,959	76.6%
2021	33,207,109	50,058,087	150.7%
2022	31,558,881	50,365,267	159.6%
2023	29,572,146	50,374,868	170.3%
2024	27,082,537	50,037,175	184.8%
2025	24,600,870	49,375,052	200.7%
2026	22,218,227	48,402,593	217.9%
2027	19,991,798	47,173,094	236.0%
2028	17,882,369	45,718,345	255.7%
2029	15,913,721	44,060,479	276.9%
2030	14,098,550	42,199,844	299.3%
2031	12,434,636	40,170,170	323.1%
2032	10,920,990	38,079,832	348.7%
2033	9,552,144	36,006,473	376.9%
2034	8,323,702	33,970,109	408.1%
2035	7,227,786	31,983,375	442.5%
2036	6,253,717	30,056,340	480.6%
2037	5,393,979	28,258,775	523.9%
2038	4,635,790	26,589,843	573.6%
2039	3,971,316	25,006,448	629.7%
2040	3,388,692	23,471,293	692.6%
2041	2,882,900	21,955,720	761.6%
2042	2,446,686	20,500,014	837.9%
2043	2,070,753	19,112,000	922.9%
2044	1,747,091	17,798,899	1018.8%
2045	1,470,577	16,540,674	1124.8%
2046	1,235,256	15,344,260	1242.2%
2047	1,035,307	14,262,952	1377.7%
2048	865,954	13,289,279	1534.6%
2049	722,575	12,408,694	1717.3%
2050	601,670	11,604,613	1928.7%
2051	500,605	10,847,147	2166.8%
2052	415,938	10,141,070	2438.1%
2053	345,142	9,487,319	2748.8%
2054	286,041	8,878,965	3104.1%
2055	236,775	8,285,009	3499.1%
2056	195,757	7,700,962	3933.9%
2057	161,644	7,145,199	4420.3%
2058	133,300	6,635,351	4977.8%
2059	109,770	6,136,133	5590.0%
2060	90,250	5,652,008	6262.6%
2061	74,067	5,182,724	6997.3%
2062	60,658	4,745,930	7824.0%
2063	49,558	4,338,103	8753.7%
2064	40,379	3,944,565	9768.7%
2065	32,803	3,577,017	10904.5%
2066	26,561	3,228,721	12156.0%
2067	21,429	2,906,052	13561.4%
2068	17,221	2,594,621	15066.6%
2069	13,781	2,295,654	16658.3%
2070	10,977	2,013,206	18340.5%
PV Future @ 4.5%	242,886,617	634,849,028	261.4%
PV Lifetime	2,030,306,235	2,004,145,987	98.7%

Attachment L-VA revised
Ability Insurance Company and Medico Insurance Company
Average Premium Before and After Increase
All Forms in Current Filing

Issue State	Inforce Policies	Inforce Premium	Avg Premium Before Increase	Average 2021 NW Increase	Avg Premium After Increase
AL	55	\$159,586	\$2,902	61.3%	\$4,680
AR	118	\$538,135	\$4,560	64.6%	\$7,509
AZ	433	\$1,386,551	\$3,202	106.8%	\$6,622
CA	370	\$852,902	\$2,305	217.7%	\$7,324
CO	222	\$804,034	\$3,622	157.4%	\$9,322
FL	684	\$2,237,257	\$3,271	71.3%	\$5,601
GA	68	\$238,254	\$3,504	97.2%	\$6,911
HI	70	\$238,091	\$3,401	202.4%	\$10,284
IA	2,612	\$10,608,931	\$4,062	54.9%	\$6,292
ID	605	\$1,351,057	\$2,233	71.8%	\$3,836
IL	332	\$1,246,558	\$3,755	50.9%	\$5,665
IN	38	\$83,727	\$2,203	213.3%	\$6,904
KS	612	\$2,120,208	\$3,464	54.9%	\$5,368
KY	164	\$539,840	\$3,292	45.9%	\$4,801
LA	15	\$26,483	\$1,766	0.0%	\$1,766
ME	9	\$19,795	\$2,199	0.0%	\$2,199
MI	123	\$352,841	\$2,869	38.4%	\$3,971
MN	966	\$3,068,467	\$3,176	118.0%	\$6,926
MO	596	\$2,089,925	\$3,507	48.5%	\$5,207
MS	68	\$159,642	\$2,348	82.9%	\$4,294
MT	1,358	\$4,101,335	\$3,020	82.9%	\$5,524
NC	138	\$542,625	\$3,932	79.7%	\$7,064
ND	332	\$1,325,713	\$3,993	60.2%	\$6,397
NE	2,024	\$8,121,817	\$4,013	54.0%	\$6,179
NM	140	\$488,924	\$3,492	149.0%	\$8,695
NV	50	\$161,294	\$3,226	85.9%	\$5,998
OH	157	\$596,317	\$3,798	53.3%	\$5,824
OK	101	\$452,061	\$4,476	64.0%	\$7,341
OR	1,301	\$2,747,350	\$2,112	65.9%	\$3,504
PA	44	\$103,469	\$2,352	140.6%	\$5,659
SC	20	\$58,606	\$2,930	47.8%	\$4,331
SD	974	\$3,609,059	\$3,705	54.5%	\$5,726
TN	288	\$922,861	\$3,204	48.7%	\$4,766
TX	349	\$1,380,679	\$3,956	51.0%	\$5,976
UT	11	\$33,957	\$3,087	0.0%	\$3,087
VA*	116	\$391,434	\$3,374	50.9%	\$5,092
WA	930	\$2,682,942	\$2,885	69.9%	\$4,901
WI	241	\$502,805	\$2,086	48.0%	\$3,087
WV	1	\$2,563	\$2,563	0.0%	\$2,563
WY	224	\$809,178	\$3,612	56.8%	\$5,663
Total	16,959	\$57,157,276	\$3,370	69.7%	\$5,719

* Showing revised average Virginia increase of 50.9% for Virginia only