State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

# Filing at a Glance

Company: State Farm Mutual Automobile Insurance Company

Product Name: Long Term Care Insurance

State: Virginia

TOI: LTC03I Individual Long Term Care

Sub-TOI: LTC03I.001 Qualified

Filing Type: Rate

Date Submitted: 09/29/2021

SERFF Tr Num: STLH-132868490
SERFF Status: Closed-Approved
State Tr Num: STLH-132868490

State Status: Approved

Co Tr Num: 2021 VA LTC 97058 SERIES (POST-RATE STABILITY)

Effective On Approval

Date Requested:

Author(s): Barb Baxter, David Diffor, Tanya Bennett, Grant Wilken, Anika Hasija, Sabrina Weislak,

Rebecca Murrow, Conner O'Neil

Reviewer(s): Bobby Toone (primary)

Disposition Date: 01/11/2024
Disposition Status: Approved

Effective Date:

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

**Product Name:** Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

## **General Information**

Project Name: 2021 VA LTCI 97058 Series (Post-Rate

Stability)

Project Number: Date Approved in Domicile: 09/18/2017

Requested Filing Mode: Review & Approval Domicile Status Comments: Illinois has approved four rounds

of maximum 40% increases each and a fifth round with a maximum 4.1% phased increase; implementing on 4/1/18,

4/1/19, 4/1/20, 4/1/21, and 4/1/22.

Status of Filing in Domicile: Authorized

Explanation for Combination/Other: Market Type: Individual Submission Type: New Submission Individual Market Type:

Overall Rate Impact: 80.2% Filing Status Changed: 01/11/2024

State Status Changed: 01/11/2024

Deemer Date: 02/10/2024 Created By: Anika Hasija

Submitted By: Anika Hasija Corresponding Filing Tracking Number:

State TOI: LTC03I Individual Long Term Care

Filing Description: Dear Sir or Madam,

On behalf of State Farm Mutual Automobile Insurance Company of Bloomington, IL, I submit the following rate revision filing.

We are filing new rate tables for Policy Form 97058 VA and Rider Forms 99572 VA, and 99573. This filing represents an average increase of 80.2% to be implemented over a 5 year period. Rate increases will range from 0% to 23.4% each year. These new rates will apply on the policyholder's next renewal. These rates will be implemented approximately 135 days after approval.

Most policyholders will be given the option to reduce coverage in an effort to reduce the impact of the proposed increase. Only policyholders who have coverage that is greater than the minimum issue requirements will have this option. Options available include:

- Reduce the daily benefit amount
- Decrease the benefit period
- Increase the elimination period
- Remove the inflation protection benefit or change from compound inflation protection to simple inflation protection where available
- Remove the Nonforfeiture rider

Sincerely,

Grant Wilken, FSA, MAAA Actuarial Analyst III State Farm Life/Health Actuarial 309-766-0314

# **Company and Contact**

### **Filing Contact Information**

Anika Hasija, Actuarial Analyst Trainee anika.hasija.vaaw

anika.hasija.vaawfc@statefarm.com

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

**Product Name:** Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

1 State Farm Plaza 309-766-6345 [Phone]

Bloomington, IL 61710-0001

**Filing Company Information** 

State Farm Mutual Automobile CoCode: 25178 State of Domicile: Illinois

Insurance Company Group Code: 176 Company Type:
One State Farm Plaza Group Name: State ID Number:

Bloomington, IL 61710 FEIN Number: 37-0533100

(309) 766-5188 ext. [Phone]

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

# **Filing Fees**

## **State Fees**

Fee Required? No Retaliatory? No

Fee Explanation:

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

**Product Name:** Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

# **Correspondence Summary**

**Dispositions** 

Status	Created By	Created On	Date Submitted
Approved	Bobby Toone	01/11/2024	01/11/2024
Approved	Bobby Toone	11/30/2023	11/30/2023
Approved	Bobby Toone	11/30/2023	11/30/2023

## **Objection Letters and Response Letters**

**Objection Letters** 

**Response Letters** 

Status	Created By	Created On	Date Submitted	Responded By	Created On	Date Submitted
Info has been requested from company	Bobby Toone	01/08/2024	01/08/2024	Grant Wilken	01/11/2024	01/11/2024
Info has been requested from company	Bobby Toone	11/27/2023	11/27/2023	Grant Wilken	11/28/2023	11/28/2023
Info has been requested from company	Bobby Toone	10/25/2023	10/25/2023	Grant Wilken	11/15/2023	11/21/2023
Info has been requested from company	Bobby Toone	05/09/2023	05/09/2023	Sabrina Weislak	05/09/2023	05/09/2023
Info has been requested from company	Bobby Toone	11/30/2022	11/30/2022	Grant Wilken	12/09/2022	12/12/2022
Info has been requested from company	Bobby Toone	11/17/2022	11/17/2022	Sabrina Weislak	11/18/2022	11/18/2022
Info has been requested from company	Bobby Toone	09/27/2022	09/27/2022	Grant Wilken	10/17/2022	10/17/2022
Info has been requested from company	Bobby Toone	04/20/2022	04/20/2022	Rebecca Murrow	05/09/2022	05/20/2022
Info has been requested from company	Bobby Toone	03/03/2022	03/03/2022	Rebecca Murrow	03/07/2022	03/14/2022

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

## **Objection Letters and Response Letters**

Objection Letters Response Letters

Status	Created By	Created On	Date Submitted	Responded By	Created On	Date Submitted
Info has been requested from company	Bobby Toone	02/28/2022	02/28/2022	Rebecca Murrow	03/08/2022	03/14/2022
Info has been requested from company	Bobby Toone	12/21/2021	12/21/2021	Grant Wilken	01/13/2022	01/19/2022
Info has been requested from company	Bobby Toone	11/04/2021	11/04/2021	Rebecca Murrow	11/16/2021	12/03/2021

**Amendments** 

Schedule	Schedule Item Name	Created By	Created On	Date Submitted
Supporting	97058 VA Policyholder Letter	Conner O'Neil	12/08/2023	12/08/2023
Document				

**Filing Notes** 

Subject	Note Type	Created By	Created On	Date Submitted
RRS	Reviewer Note	Bobby Toone	01/25/2022	
Actuary Opinion and Final Report	Reviewer Note	Bobby Toone	01/25/2022	

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCl 97058 Series (Post-Rate Stability)/

# **Disposition**

Disposition Date: 01/11/2024

Effective Date: Status: Approved

Comment: In approving this filing, the Company is reminded that pursuant to 14VAC5-200-153 D, it is required to provide updated experience reports for the next 3 years comparing the actual results to the results that the company projected in justifying the rate increase. We would expect the first of the three experience report filings to be made no later than 15-18 months after implementation, capturing a full 12 months of experience following the rate implementation, and including updated data through the most recent year end.

	Overall %	Overall %	Written Premium	Number of Policy	Written	Maximum %	Minimum %
Company	Indicated	Rate	Change for	<b>Holders Affected</b>	Premium for	Change	Change
Name:	Change:	Impact:	this Program:	for this Program:	this Program:	(where req'd):	(where req'd):
State Farm Mutual Automobile Insurance Company	172.100%	80.200%	\$275,368	206	\$343,555	185.700%	0.000%

Schedule	Schedule Item	Schedule Item Status	<b>Public Access</b>
Rate (revised)	Rate Tables	Approved	Yes
Rate (revised)	Rate Tables	Approved	Yes
Rate (revised)	Rate Tables	Approved	Yes
Rate	Rate Tables	Withdrawn	No
Rate	Rate Tables	Withdrawn	No
Rate	Rate Tables	Withdrawn	No
Supporting Document	Certification of Compliance/Readability	Received & Acknowledged	Yes
Supporting Document	Product Checklist	Received & Acknowledged	Yes
Supporting Document (revised)	L&H Actuarial Memorandum	Received & Acknowledged	Yes
Supporting Document	L&H Actuarial Memorandum	Withdrawn	No
Supporting Document (revised)	Long Term Care Insurance Rate Request Summary	Received & Acknowledged	Yes
Supporting Document	Long Term Care Insurance Rate Request Summary	Withdrawn	No
Supporting Document (revised)	Rate Table Comparison	Received & Acknowledged	Yes
Supporting Document	Rate Table Comparison	Withdrawn	No
Supporting Document (revised)	Actual and Projected Experience	Received & Acknowledged	Yes

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Schedule	Schedule Item	Schedule Item Status	<b>Public Access</b>
Supporting Document	Actual and Projected Experience	Withdrawn	No
Supporting Document	Actual to Expected Experience	Received & Acknowledged	Yes
Supporting Document	Rate Increase Status by State	Received & Acknowledged	Yes
Supporting Document	Distribution of Business	Received & Acknowledged	Yes
Supporting Document (revised)	97058 VA Policyholder Letter	Received & Acknowledged	Yes
Supporting Document	97058 VA Policyholder Letter	Withdrawn	No
Supporting Document	97058 VA Policyholder Letter	Withdrawn	No
Supporting Document	97058 VA Policyholder Letter	Withdrawn	No
Supporting Document	Allocation of Rate Increase	Received & Acknowledged	Yes
Supporting Document	Current Rate Tables	Received & Acknowledged	Yes
Supporting Document	Objection Response 11-04-2021	Received & Acknowledged	Yes
Supporting Document	Objection Response 12-21-2021	Received & Acknowledged	Yes
Supporting Document	Objection Response 03-03-2022	Received & Acknowledged	Yes
Supporting Document	Objection Response 11-30-2022	Received & Acknowledged	Yes

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

**Product Name:** Long Term Care Insurance

Project Name/Number: 2021 VA LTCl 97058 Series (Post-Rate Stability)/

# **Disposition**

Disposition Date: 11/30/2023

Effective Date: Status: Approved

Comment: In approving this filing, the Company is reminded that pursuant to 14VAC5-200-153 D, it is required to provide updated experience reports for the next 3 years comparing the actual results to the results that the company projected in justifying the rate increase. We would expect the first of the three experience report filings to be made no later than 15-18 months after implementation, capturing a full 12 months of experience following the rate implementation, and including updated data through the most recent year end.

	Overall %	Overall %	Written Premium	Number of Policy	Written	Maximum %	Minimum %
Company	Indicated	Rate	Change for	<b>Holders Affected</b>	Premium for	Change	Change
Name:	Change:	Impact:	this Program:	for this Program:	this Program:	(where req'd):	(where req'd):
State Farm Mutual Automobile Insurance Company	172.100%	80.200%	\$275,368	206	\$343,555	185.700%	0.000%

Schedule	Schedule Item	Schedule Item Status	<b>Public Access</b>
Rate (revised)	Rate Tables	Approved	Yes
Rate (revised)	Rate Tables	Approved	Yes
Rate (revised)	Rate Tables	Approved	Yes
Rate	Rate Tables	Withdrawn	No
Rate	Rate Tables	Withdrawn	No
Rate	Rate Tables	Withdrawn	No
Supporting Document	Certification of Compliance/Readability	Received & Acknowledged	Yes
Supporting Document	Product Checklist	Received & Acknowledged	Yes
Supporting Document (revised)	L&H Actuarial Memorandum	Received & Acknowledged	Yes
Supporting Document	L&H Actuarial Memorandum	Withdrawn	No
Supporting Document (revised)	Long Term Care Insurance Rate Request Summary	Received & Acknowledged	Yes
Supporting Document	Long Term Care Insurance Rate Request Summary	Withdrawn	No
Supporting Document (revised)	Rate Table Comparison	Received & Acknowledged	Yes
Supporting Document	Rate Table Comparison	Withdrawn	No
Supporting Document (revised)	Actual and Projected Experience	Received & Acknowledged	Yes

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Schedule	Schedule Item	Schedule Item Status	<b>Public Access</b>
Supporting Document	Actual and Projected Experience	Withdrawn	No
Supporting Document	Actual to Expected Experience	Received & Acknowledged	Yes
Supporting Document	Rate Increase Status by State	Received & Acknowledged	Yes
Supporting Document	Distribution of Business	Received & Acknowledged	Yes
Supporting Document (revised)	97058 VA Policyholder Letter	Received & Acknowledged	Yes
Supporting Document	97058 VA Policyholder Letter	Withdrawn	No
Supporting Document	97058 VA Policyholder Letter	Withdrawn	No
Supporting Document	97058 VA Policyholder Letter	Withdrawn	No
Supporting Document	Allocation of Rate Increase	Received & Acknowledged	Yes
Supporting Document	Current Rate Tables	Received & Acknowledged	Yes
Supporting Document	Objection Response 11-04-2021	Received & Acknowledged	Yes
Supporting Document	Objection Response 12-21-2021	Received & Acknowledged	Yes
Supporting Document	Objection Response 03-03-2022	Received & Acknowledged	Yes
Supporting Document	Objection Response 11-30-2022	Received & Acknowledged	Yes

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

# **Disposition**

Disposition Date: 11/30/2023

Effective Date: Status: Approved

Comment:

	Overall %	Overall %	Written Premium	Number of Policy	Written	Maximum %	Minimum %
Company	Indicated	Rate	Change for	<b>Holders Affected</b>	Premium for	Change	Change
Name:	Change:	Impact:	this Program:	for this Program:	this Program:	(where req'd):	(where req'd):
State Farm Mutual Automobile Insurance Company	172.100%	80.200%	\$275,368	206	\$343,555	185.700%	0.000%

Schedule	Schedule Item	Schedule Item Status	Public Access
Rate (revised)	Rate Tables	Approved	Yes
Rate (revised)	Rate Tables	Approved	Yes
Rate (revised)	Rate Tables	Approved	Yes
Rate	Rate Tables	Withdrawn	No
Rate	Rate Tables	Withdrawn	No
Rate	Rate Tables	Withdrawn	No
Supporting Document	Certification of Compliance/Readability	Received & Acknowledged	Yes
Supporting Document	Product Checklist	Received & Acknowledged	Yes
Supporting Document (revised)	L&H Actuarial Memorandum	Received & Acknowledged	Yes
Supporting Document	L&H Actuarial Memorandum	Withdrawn	No
Supporting Document (revised)	Long Term Care Insurance Rate Request Summary	Received & Acknowledged	Yes
Supporting Document	Long Term Care Insurance Rate Request Summary	Withdrawn	No
Supporting Document (revised)	Rate Table Comparison	Received & Acknowledged	Yes
Supporting Document	Rate Table Comparison	Withdrawn	No
Supporting Document (revised)	Actual and Projected Experience	Received & Acknowledged	Yes
Supporting Document	Actual and Projected Experience	Withdrawn	No
Supporting Document	Actual to Expected Experience	Received & Acknowledged	Yes
Supporting Document	Rate Increase Status by State	Received & Acknowledged	Yes

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Schedule	Schedule Item	Schedule Item Status	<b>Public Access</b>
Supporting Document	Distribution of Business	Received & Acknowledged	Yes
Supporting Document (revised)	97058 VA Policyholder Letter	Received & Acknowledged	Yes
Supporting Document	97058 VA Policyholder Letter	Withdrawn	No
Supporting Document	97058 VA Policyholder Letter	Withdrawn	No
Supporting Document	97058 VA Policyholder Letter	Withdrawn	No
Supporting Document	Allocation of Rate Increase	Received & Acknowledged	Yes
Supporting Document	Current Rate Tables	Received & Acknowledged	Yes
Supporting Document	Objection Response 11-04-2021	Received & Acknowledged	Yes
Supporting Document	Objection Response 12-21-2021	Received & Acknowledged	Yes
Supporting Document	Objection Response 03-03-2022	Received & Acknowledged	Yes
Supporting Document	Objection Response 11-30-2022	Received & Acknowledged	Yes

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

# **Objection Letter**

Objection Letter Status Info has been requested from company

Objection Letter Date 01/08/2024
Submitted Date 01/08/2024
Respond By Date 01/15/2024

Dear Anika Hasija,

#### Introduction:

The Bureau has the following concerns and/or needs additional information to continue its review.

Please note, any revisions, modifications, or changes of any type to this filing must be clearly identified and explained in detail. For clarity, multiple changes should be summarized in a cover letter, etc.

## Objection 1

- 97058 VA Policyholder Letter (Supporting Document)

Comments: Please revise form EZEXVA to show the revised implementation of 5 years.

#### Conclusion:

We shall be glad to continue our review of this submission upon receipt of the requested information or resolution of the issues described above. Upon subsequent review, other concerns may require attention.

A response to this request for information is expected within 30 days. After 30 days, the filing will be DISAPPROVED and CLOSED unless an extension is requested. An initial extension of up to 30-days will be granted upon request made before the Respond by Date.

Once a submission has been closed, a new SERFF submission will be required. To expedite the review, the new submission should reference the SERFF tracking number of the prior submission and verify that all outstanding issues have been addressed. Should you wish to discuss any of the objections or provide additional information related to any of the objections, this should be done prior to making a new SERFF submission.

Please let me know if you need additional clarification.

Thank you for your courtesy and consideration in this matter.

Sincerely,

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

# **Objection Letter**

Objection Letter Status Info has been requested from company

Objection Letter Date 11/27/2023 Submitted Date 11/27/2023 Respond By Date 11/28/2023

Dear Anika Hasija,

#### Introduction:

The Bureau has the following concerns and/or needs additional information to continue its review.

Please note, any revisions, modifications, or changes of any type to this filing must be clearly identified and explained in detail. For clarity, multiple changes should be summarized in a cover letter, etc.

## Objection 1

- L&H Actuarial Memorandum (Supporting Document)

Comments: In section XVIII of the Actuarial Memorandum, the second paragraph states the increases will range from 0% to 185.7%. However, the chart included in that same section shows the increases ranging from 0% to 23.4%. Please reconcile this difference and revise if necessary.

### Conclusion:

We shall be glad to continue our review of this submission upon receipt of the requested information or resolution of the issues described above. Upon subsequent review, other concerns may require attention.

A response to this request for information is expected within 30 days. After 30 days, the filing will be DISAPPROVED and CLOSED unless an extension is requested. An initial extension of up to 30-days will be granted upon request made before the Respond by Date.

Once a submission has been closed, a new SERFF submission will be required. To expedite the review, the new submission should reference the SERFF tracking number of the prior submission and verify that all outstanding issues have been addressed. Should you wish to discuss any of the objections or provide additional information related to any of the objections, this should be done prior to making a new SERFF submission.

Please let me know if you need additional clarification.

Thank you for your courtesy and consideration in this matter.

Sincerely, Bobby Toone

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

## **Objection Letter**

Objection Letter Status Info has been requested from company

Objection Letter Date 10/25/2023 Submitted Date 10/25/2023 Respond By Date 11/24/2023

Dear Anika Hasija,

#### Introduction:

The Bureau has the following concerns and/or needs additional information to continue its review.

Please note, any revisions, modifications, or changes of any type to this filing must be clearly identified and explained in detail. For clarity, multiple changes should be summarized in a cover letter, etc.

### Objection 1

- Rate Tables, [97058 VA] (Rate)
- Rate Tables, [99572 VA] (Rate)
- Rate Tables, [99573] (Rate)
- Certification of Compliance/Readability (Supporting Document)
- Product Checklist (Supporting Document)
- L&H Actuarial Memorandum (Supporting Document)
- Long Term Care Insurance Rate Request Summary (Supporting Document)
- Rate Table Comparison (Supporting Document)
- Actual and Projected Experience (Supporting Document)
- Actual to Expected Experience (Supporting Document)
- Rate Increase Status by State (Supporting Document)
- Distribution of Business (Supporting Document)
- 97058 VA Policyholder Letter (Supporting Document)
- Allocation of Rate Increase (Supporting Document)
- Current Rate Tables (Supporting Document)
- Objection Response 11-04-2021 (Supporting Document)
- Objection Response 12-21-2021 (Supporting Document)
- Objection Response 03-03-2022 (Supporting Document)
- Objection Response 11-30-2022 (Supporting Document)

Comments: The Bureau has nearly completed its review of this filing. Due to the size of the increase and the average age of the policyholders, the Bureau is willing to approve the entire rate increase, if the company will consider spreading the increase out over 5 years, with no adjustment for the time value of money.

If this recommendation is acceptable, please revise the filing to match the new increase request.

### Conclusion:

We shall be glad to continue our review of this submission upon receipt of the requested information or resolution of the issues described above. Upon subsequent review, other concerns may require attention.

A response to this request for information is expected within 30 days. After 30 days, the filing will be DISAPPROVED and CLOSED unless an extension is requested. An initial extension of up to 30-days will be granted upon request made before the Respond by Date.

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

**Product Name:** Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

Once a submission has been closed, a new SERFF submission will be required. To expedite the review, the new submission should reference the SERFF tracking number of the prior submission and verify that all outstanding issues have been addressed. Should you wish to discuss any of the objections or provide additional information related to any of the objections, this should be done prior to making a new SERFF submission.

Please let me know if you need additional clarification.

Thank you for your courtesy and consideration in this matter.

Sincerely, Bobby Toone

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

# **Objection Letter**

Objection Letter Status Info has been requested from company

Objection Letter Date 05/09/2023 Submitted Date 05/09/2023 Respond By Date 06/08/2023

Dear Anika Hasija,

#### Introduction:

The Bureau has the following concerns and/or needs additional information to continue its review.

Please note, any revisions, modifications, or changes of any type to this filing must be clearly identified and explained in detail. For clarity, multiple changes should be summarized in a cover letter, etc.

## Objection 1

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please provide the maximum increase the company would need in order to state that there would be no more increases, unless there was significant deterioration of experience.

#### Conclusion:

We shall be glad to continue our review of this submission upon receipt of the requested information or resolution of the issues described above. Upon subsequent review, other concerns may require attention.

A response to this request for information is expected within 30 days. After 30 days, the filing will be DISAPPROVED and CLOSED unless an extension is requested. An initial extension of up to 30-days will be granted upon request made before the Respond by Date.

Once a submission has been closed, a new SERFF submission will be required. To expedite the review, the new submission should reference the SERFF tracking number of the prior submission and verify that all outstanding issues have been addressed. Should you wish to discuss any of the objections or provide additional information related to any of the objections, this should be done prior to making a new SERFF submission.

Please let me know if you need additional clarification.

Thank you for your courtesy and consideration in this matter.

Sincerely,

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

# **Objection Letter**

Objection Letter Status Info has been requested from company

Objection Letter Date 11/30/2022
Submitted Date 11/30/2022
Respond By Date 12/30/2022

Dear Anika Hasija,

#### Introduction:

The Bureau has the following concerns and/or needs additional information to continue its review.

Please note, any revisions, modifications, or changes of any type to this filing must be clearly identified and explained in detail. For clarity, multiple changes should be summarized in a cover letter, etc.

### Objection 1

- L&H Actuarial Memorandum (Supporting Document)

Comments: As the current data is almost 2 years old, please provide updated data for the following factors:

- a. Number of policyholders
- b. Virginia and Nationwide average annual premium
- c. Total cumulative rate increases, both in Virginia and Nationwide, for all forms with and without the current requested rate increase
- d. Current average policyholder age in Virginia and Nationwide

#### Conclusion:

We shall be glad to continue our review of this submission upon receipt of the requested information or resolution of the issues described above. Upon subsequent review, other concerns may require attention.

A response to this request for information is expected within 30 days. After 30 days, the filing will be DISAPPROVED and CLOSED unless an extension is requested. An initial extension of up to 30-days will be granted upon request made before the Respond By Date.

Once a submission has been closed, a new SERFF submission will be required. To expedite the review, the new submission should reference the SERFF tracking number of the prior submission and verify that all outstanding issues have been addressed. Should you wish to discuss any of the objections or provide additional information related to any of the objections, this should be done prior to making a new SERFF submission.

Please let me know if you need additional clarification.

Thank you for your courtesy and consideration in this matter.

Sincerely, Bobby Toone

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

# **Objection Letter**

Objection Letter Status Info has been requested from company

Objection Letter Date 11/17/2022
Submitted Date 11/17/2022
Respond By Date 12/17/2022

Dear Anika Hasija,

#### Introduction:

The Bureau has the following concerns and/or needs additional information to continue its review.

Please note, any revisions, modifications, or changes of any type to this filing must be clearly identified and explained in detail. For clarity, multiple changes should be summarized in a cover letter, etc.

## Objection 1

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please provide the number of policyholders nationwide.

#### Conclusion:

We shall be glad to continue our review of this submission upon receipt of the requested information or resolution of the issues described above. Upon subsequent review, other concerns may require attention.

A response to this request for information is expected within 30 days. After 30 days, the filing will be DISAPPROVED and CLOSED unless an extension is requested. An initial extension of up to 30-days will be granted upon request made before the Respond By Date.

Once a submission has been closed, a new SERFF submission will be required. To expedite the review, the new submission should reference the SERFF tracking number of the prior submission and verify that all outstanding issues have been addressed. Should you wish to discuss any of the objections or provide additional information related to any of the objections, this should be done prior to making a new SERFF submission.

Please let me know if you need additional clarification.

Thank you for your courtesy and consideration in this matter.

Sincerely, Bobby Toone

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

**Product Name:** Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

# **Objection Letter**

Objection Letter Status Info has been requested from company

Objection Letter Date 09/27/2022
Submitted Date 09/27/2022
Respond By Date 10/27/2022

Dear Anika Hasija, Introduction:

## Objection 1

Comments: Please specify if the company has had an NAIC or Compact rate review on these policy forms in the last 12 months. If so, please send us a copy of the review or provide SERFF access.

### Conclusion:

Sincerely,

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

# **Objection Letter**

Objection Letter Status Info has been requested from company

Objection Letter Date 04/20/2022
Submitted Date 04/20/2022
Respond By Date 05/20/2022

Dear Anika Hasija,

#### Introduction:

The Bureau has the following concerns and/or needs additional information to continue its review.

Please note, any revisions, modifications, or changes of any type to this filing must be clearly identified and explained in detail. For clarity, multiple changes should be summarized in a cover letter, etc.

### Objection 1

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please explain why the company waited as long as they did before any rate increases were requested.

#### Conclusion:

We shall be glad to continue our review of this submission upon receipt of the requested information or resolution of the issues described above. Upon subsequent review, other concerns may require attention.

A response to this request for information is expected within 30 days. After 30 days, the filing will be DISAPPROVED and CLOSED unless an extension is requested. An initial extension of up to 30-days will be granted upon request made before the Respond By Date.

Once a submission has been closed, a new SERFF submission will be required. To expedite the review, the new submission should reference the SERFF tracking number of the prior submission and verify that all outstanding issues have been addressed. Should you wish to discuss any of the objections or provide additional information related to any of the objections, this should be done prior to making a new SERFF submission.

Please let me know if you need additional clarification.

Thank you for your courtesy and consideration in this matter.

Sincerely,

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

**Product Name:** Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

# **Objection Letter**

Objection Letter Status Info has been requested from company

Objection Letter Date 03/03/2022
Submitted Date 03/03/2022
Respond By Date 04/02/2022

Dear Anika Hasija,

#### Introduction:

The Bureau has the following concerns and/or needs additional information to continue its review.

Please note, any revisions, modifications, or changes of any type to this filing must be clearly identified and explained in detail. For clarity, multiple changes should be summarized in a cover letter, etc.

### Objection 1

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please provide a detailed exhibit showing how the requested increase will be applied.

### Objection 2

- L&H Actuarial Memorandum (Supporting Document)

Comments: The Actuarial Memorandum states that the Average Age at issue was 53. What is the current average age of your policyholders?

#### Conclusion:

We shall be glad to continue our review of this submission upon receipt of the requested information or resolution of the issues described above. Upon subsequent review, other concerns may require attention.

A response to this request for information is expected within 30 days. After 30 days, the filing will be DISAPPROVED and CLOSED unless an extension is requested. An initial extension of up to 30-days will be granted upon request made before the Respond By Date.

Once a submission has been closed, a new SERFF submission will be required. To expedite the review, the new submission should reference the SERFF tracking number of the prior submission and verify that all outstanding issues have been addressed. Should you wish to discuss any of the objections or provide additional information related to any of the objections, this should be done prior to making a new SERFF submission.

Please let me know if you need additional clarification.

Thank you for your courtesy and consideration in this matter.

Sincerely,

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

# **Objection Letter**

Objection Letter Status Info has been requested from company

Objection Letter Date 02/28/2022
Submitted Date 02/28/2022
Respond By Date 03/30/2022

Dear Anika Hasija,

#### Introduction:

The Bureau has the following concerns and/or needs additional information to continue its review.

Please note, any revisions, modifications, or changes of any type to this filing must be clearly identified and explained in detail. For clarity, multiple changes should be summarized in a cover letter, etc.

### Objection 1

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please explain why, with experience trending as it is, only 2 rate increase requests have been submitted for this block of business in the almost 20 years since the block has been around.

#### Conclusion:

We shall be glad to continue our review of this submission upon receipt of the requested information or resolution of the issues described above. Upon subsequent review, other concerns may require attention.

A response to this request for information is expected within 30 days. After 30 days, the filing will be DISAPPROVED and CLOSED unless an extension is requested. An initial extension of up to 30-days will be granted upon request made before the Respond By Date.

Once a submission has been closed, a new SERFF submission will be required. To expedite the review, the new submission should reference the SERFF tracking number of the prior submission and verify that all outstanding issues have been addressed. Should you wish to discuss any of the objections or provide additional information related to any of the objections, this should be done prior to making a new SERFF submission.

Please let me know if you need additional clarification.

Thank you for your courtesy and consideration in this matter.

Sincerely,

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

## **Objection Letter**

Objection Letter Status Info has been requested from company

Objection Letter Date 12/21/2021 Submitted Date 12/21/2021 Respond By Date 01/20/2022

Dear Anika Hasija,

#### Introduction:

The Bureau has the following concerns and/or needs additional information to continue its review.

Please note, any revisions, modifications, or changes of any type to this filing must be clearly identified and explained in detail. For clarity, multiple changes should be summarized in a cover letter, etc.

### Objection 1

- L&H Actuarial Memorandum (Supporting Document)

Comments: 1. To assist the Bureau in its review, for each of the six subsets of the business corresponding to the combinations of (limited/lifetime benefit periods) and (none/simple/compound inflation protection), please provide (in Excel format) the following projections on a nationwide basis:

- a. current assumptions and current rates
- b. current assumptions with the proposed rate increase
- c. current assumptions with premiums restated as if the proposed rate schedule had been in effect from inception
- d. a projection which shows what would have happened if all original assumptions had played out from inception exactly as originally anticipated, both in the past and future, for the actual cohort of policies issued.

Projections a-e can be separate tabs or combined into separate columns on the same exhibit.

2. For each of the six subsets of the business used in the projections above, please provide the active life reserves balance as of the projection date on a nationwide basis.

### Objection 2

- L&H Actuarial Memorandum (Supporting Document)

Comments: 1) Please provide calculations of the Prospective PV and If-Knew Makeup allowed increases for each of the six subsets of business, along with supporting projections.

2) Please provide the 58/85 Tests for each subset and include all projections required to validate those tests.

### Objection 3

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please provide in Excel format the 97058 Series In-Force Rate Increase Filing Status exhibit showing the rate increase history and status of existing rate increase requests in each state, including the cumulative approved rate increase percentage and the in force annualized premium for each state.

### Objection 4

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please provide details of the original assumptions used for this policy form.

### Objection 5

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please provide the overall A/E ratios for mortality and lapse versus current assumptions.

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

**Product Name:** Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

#### Conclusion:

We shall be glad to continue our review of this submission upon receipt of the requested information or resolution of the issues described above. Upon subsequent review, other concerns may require attention.

A response to this request for information is expected within 30 days. After 30 days, the filing will be DISAPPROVED and CLOSED unless an extension is requested. An initial extension of up to 30-days will be granted upon request made before the Respond By Date.

Once a submission has been closed, a new SERFF submission will be required. To expedite the review, the new submission should reference the SERFF tracking number of the prior submission and verify that all outstanding issues have been addressed. Should you wish to discuss any of the objections or provide additional information related to any of the objections, this should be done prior to making a new SERFF submission.

Please let me know if you need additional clarification.

Thank you for your courtesy and consideration in this matter.

Sincerely,

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

# **Objection Letter**

Objection Letter Status Info has been requested from company

Objection Letter Date 11/04/2021 Submitted Date 11/04/2021 Respond By Date 12/03/2021

Dear Anika Hasija,

### Introduction:

The Bureau has completed a preliminary review of this filing and have the following concerns and/or requests. A more detailed and thorough review will be performed once these concerns are addressed.

Please note, any revisions, modifications, or changes of any type to this filing must be clearly identified and explained in detail. For clarity, multiple changes should be summarized in a cover letter, etc.

## Objection 1

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please provide enough detail or documentation so that any projections can be recreated by providing a copy of all projections in Excel with working formulas.

### Objection 2

- L&H Actuarial Memorandum (Supporting Document)

Comments: Provide a separate calculation of the Lifetime Loss Ratio so that the historical premium component is restated to what it would be if the proposed premium rate had been charged since the forms introduction.

#### **Objection 3**

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please provide a loss ratio projection (both historical and projected) which reflects all the original pricing assumptions for interest, mortality, morbidity, persistency and premium scale, but uses the actual distribution of policies issued rather than the originally assumed mix of business.

### Objection 4

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please outline the steps that the company has taken since the last rate increase to minimize future rate increases on this block of business.

### **Objection 5**

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please advise if the experience exhibits include information for paid-up policies. If not, please provide updated exhibits.

### Conclusion:

We shall be glad to continue our review of this submission upon receipt of the requested information or resolution of the issues described above. Upon subsequent review, other concerns may require attention.

A response to this request for information is expected within 30 days. After 30 days, the filing will be DISAPPROVED and CLOSED unless an extension is requested. An initial extension of up to 30-days will be granted upon request made before the Respond By Date.

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

Once a submission has been closed, a new SERFF submission will be required. To expedite the review, the new submission should reference the SERFF tracking number of the prior submission and verify that all outstanding issues have been addressed. Should you wish to discuss any of the objections or provide additional information related to any of the objections, this should be done prior to making a new SERFF submission.

Please let me know if you need additional clarification.

Thank you for your courtesy and consideration in this matter.

Sincerely,

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

## **Response Letter**

Response Letter Status Submitted to State

Response Letter Date 01/11/2024 Submitted Date 01/11/2024

Dear Bobby Toone,

Introduction:

### Response 1

#### Comments:

The EZEXVA John Doe sample letter has been revised to show a 5 year rate increase.

### Related Objection 1

Applies To:

- 97058 VA Policyholder Letter (Supporting Document)

Comments: Please revise form EZEXVA to show the revised implementation of 5 years.

## Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

Supporting Document Schedule Item Changes		
Satisfied - Item:	97058 VA Policyholder Letter	
Comments:		
Attachment(s):	Notification of Use of Form EZEXVA from STLH-132717148.pdf EZEXVA Statement of Variability.pdf EZEXVA John Doe Format.pdf	
Previous Version		
Satisfied - Item:	97058 VA Policyholder Letter	
Comments:		
Attachment(s):	Notification of Use of Form EZEXVA from STLH-132717148.pdf EZEXVA John Doe Format.pdf EZEXVA Statement of Variability.pdf	
Previous Version		
Satisfied - Item:	97058 VA Policyholder Letter	
Comments:		
Attachment(s):	Notification of Use of Form EZEXVA from STLH-132777390.pdf	
Previous Version		
Satisfied - Item:	97058 VA Policyholder Letter	
Comments:		
Attachment(s):	Notification of Use of Form EZEXVA from STLH-132717148.pdf EZEXVA.pdf EZEXVA Statement of Variability.pdf	

## Conclusion:

Sincerely,

Grant Wilken

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

**Product Name:** Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

## Response Letter

Response Letter Status Submitted to State

Response Letter Date 11/28/2023 Submitted Date 11/28/2023

Dear Bobby Toone,

Introduction:

## Response 1

#### Comments:

The range of 0% to 185.7% is a cumulative rate increase range over the entire 5 year rate increase. The range of 0% to 23.4% in the chart is for each individual year of the rate increase. The increase ranging from 0% to 23.4% each year over the 5 year rate increase results in the cumulative rate increase range of 0% to 185.7%.

### Related Objection 1

Applies To:

- L&H Actuarial Memorandum (Supporting Document)

Comments: In section XVIII of the Actuarial Memorandum, the second paragraph states the increases will range from 0% to 185.7%. However, the chart included in that same section shows the increases ranging from 0% to 23.4%. Please reconcile this difference and revise if necessary.

### Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

No Supporting Documents changed.

## Conclusion:

Sincerely.

Grant Wilken

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

## **Response Letter**

Response Letter Status Submitted to State

Response Letter Date 11/15/2023 Submitted Date 11/21/2023

Dear Bobby Toone,

Introduction:

### Response 1

#### Comments:

The filing and impacted documents have been updated to reflect spreading the rate increase over 5 years. Updates to the policyholder letter (EZEXVA form) are also necessary. Please see the note within the 97058 VA Policyholder Letter section of the Supporting Documentation tab for further information.

### Related Objection 1

Applies To:

- Rate Tables, [97058 VA] (Rate)
- Certification of Compliance/Readability (Supporting Document)
- Product Checklist (Supporting Document)
- L&H Actuarial Memorandum (Supporting Document)
- Long Term Care Insurance Rate Request Summary (Supporting Document)
- Rate Table Comparison (Supporting Document)
- Actual and Projected Experience (Supporting Document)
- Actual to Expected Experience (Supporting Document)
- Rate Increase Status by State (Supporting Document)
- Distribution of Business (Supporting Document)
- 97058 VA Policyholder Letter (Supporting Document)
- Allocation of Rate Increase (Supporting Document)
- Current Rate Tables (Supporting Document)
- Rate Tables, [99572 VA] (Rate)
- Rate Tables, [99573] (Rate)
- Objection Response 11-04-2021 (Supporting Document)
- Objection Response 12-21-2021 (Supporting Document)
- Objection Response 03-03-2022 (Supporting Document)
- Objection Response 11-30-2022 (Supporting Document)

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

Comments: The Bureau has nearly completed its review of this filing. Due to the size of the increase and the average age of the policyholders, the Bureau is willing to approve the entire rate increase, if the company will consider spreading the increase out over 5 years, with no adjustment for the time value of money.

If this recommendation is acceptable, please revise the filing to match the new increase request.

## Changed Items:

No Form Schedule items changed.

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Rate/Rule Schedule Item Changes						
Item No.	Document Name	Affected Form Numbers (Separated with commas)	Rate Action	Rate Action Information	Attachments	Date Submitted
1	Rate Tables	97058 VA	Revised	Previous State Filing Number: STLH-130740474 Percent Rate Change Request: 9.1		11/21/2023 By: Grant Wilken
Previous Version						ı
1	Rate Tables	97058 VA	Revised	Previous State Filing Number: STLH-130740474 Percent Rate Change Request: 7.6	Proposed Rate Tables 97058 VA - P90 (Year 1).pdf, Proposed Rate Tables 97058 VA - P90 (Year 2).pdf, Proposed Rate Tables 97058 VA - P92 (Year 3).pdf,	By: Anika Hasija
2	Rate Tables	99572 VA	Revised	Previous State Filing Number: STLH-130740474 Percent Rate Change Request: 62.8	Proposed Rate Table 99572 VA - P90 (Year 1).pdf, Proposed Rate Table 99572 VA - P91 (Year 2).pdf, Proposed Rate Table 99572 VA - P92 (Year 3).pdf, Proposed Rate Table 99572 VA - Q07 (Year 4).pdf, Proposed Rate Table 99572 VA - Q08 (Year 5).pdf,	11/21/2023 By: Grant Wilken
Previous Version			<u> </u>			·
2	Rate Tables	99572 VA	Revised	Previous State Filing Number: STLH-130740474 Percent Rate Change Request:	Proposed Rate Tables 99572 VA - P90 (Year 1).pdf, Proposed Rate Tables 99572 VA - P97 (Year 2).pdf, Proposed	By: Anika Hasija

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Rate/Rule Schedule Item Changes						
				64.4	Rate Tables 99572 VA - P92 (Year 3).pdf,	
3	Rate Tables	99573	Revised	Previous State Filing Number: STLH-130740474 Percent Rate Change Request: 138.5	Proposed Rate Table 99573 - P90 (Year 1).pdf, Proposed Rate Table 99573 - P91 (Year 2).pdf, Proposed Rate Table 99573 - P92 (Year 3).pdf, Proposed Rate Table 99573 - Q07 (Year 4).pdf, Proposed Rate Table 99573 - Q08 (Year 5).pdf,	11/21/2023 By: Grant Wilken
Previous Version						
3	Rate Tables	99573	Revised	Previous State Filing Number: STLH-130740474 Percent Rate Change Request: 138.1	Proposed Rate Tables 99573 - P90 (Year 1).pdf, Proposed Rate Tables 99573 - P91 (Year 2).pdf, Proposed Rate Tables 99573 - P92 (Year 3).pdf,	By: Anika Hasija

Supporting Document Schedule Item Changes		
Satisfied - Item:	L&H Actuarial Memorandum	
Comments:		
Attachment(s):	Virginia - Actuarial Memorandum and Certification (Post-Rate Stability).pdf	
Previous Version		
Satisfied - Item:	L&H Actuarial Memorandum	
Comments:		
Attachment(s):	Virginia - Actuarial Memorandum and Certification (Post-Rate Stability).pdf	

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Supporting Document Schedule Item Changes			
Satisfied - Item:	L&H Actuarial Memorandum		
Comments:			
Attachment(s):	Virginia - Actuarial Memorandum and Certification (Post-Rate Stability).pdf		
Previous Version			
Satisfied - Item:	L&H Actuarial Memorandum		
Comments:			
Attachment(s):	Virginia - Actuarial Memorandum and Certification (Post-Rate Stability).pdf		

Satisfied - Item:	Long Term Care Insurance Rate Request Summary
Comments:	
Attachment(s):	VA 97058 Narrative.pdf Demonstration of Options.pdf Long Term Care Insurance Rate Request Summary.pdf
Previous Version	
Satisfied - Item:	Long Term Care Insurance Rate Request Summary
Comments:	
Attachment(s):	Long Term Care Insurance Rate Request Summary.pdf VA 97058 Narrative.pdf Demonstration of Options.pdf

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

Long Term Care Insurance Rate Request Summary.pdf VA 97058 Narrative.pdf Demonstration of Options.pdf

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

**Comments:** 

Attachment(s):

<b>Supporting Document Sci</b>	chedule Item Changes
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Virginia - Actuarial Memorandum and Certification (Post-Rate Stability).pdf
Previous Version	
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Virginia - Actuarial Memorandum and Certification (Post-Rate Stability).pdf
Satisfied - Item:	Long Term Care Insurance Rate Request Summary
Comments:	
Attachment(s):	VA 97058 Narrative.pdf Demonstration of Options.pdf Long Term Care Insurance Rate Request Summary.pdf
Previous Version	
Satisfied - Item:	Long Term Care Insurance Rate Request Summary

Satisfied - Item:	Rate Table Comparison
Comments:	
Attachment(s):	Rate Table Comparison - Year 1.pdf Rate Table Comparison - Year 2.pdf Rate Table Comparison - Year 3.pdf Rate Table Comparison - Year 4.pdf Rate Table Comparison - Year 5.pdf
Previous Version	
Satisfied - Item:	Rate Table Comparison
Comments:	
Attachment(s):	Rate Table Comparison - Year 1.pdf Rate Table Comparison - Year 2.pdf Rate Table Comparison - Year 3.pdf

 SERFF Tracking #:
 STLH-132868490
 State Tracking #:
 STLH-132868490
 Company Tracking #:
 2021 VA LTC 97058 SERIES (POST-RATE STAB...

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

Supporting Document So	chedule Item Changes
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Virginia - Actuarial Memorandum and Certification (Post-Rate Stability).pdf
Previous Version	, ,,,,
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Virginia - Actuarial Memorandum and Certification (Post-Rate Stability).pdf
Satisfied - Item:	Long Term Care Insurance Rate Request Summary
Comments:	
Attachment(s):	VA 97058 Narrative.pdf Demonstration of Options.pdf Long Term Care Insurance Rate Request Summary.pdf
Previous Version	
Satisfied - Item:	Long Term Care Insurance Rate Request Summary
Comments:	
Attachment(s):	Long Term Care Insurance Rate Request Summary.pdf VA 97058 Narrative.pdf Demonstration of Options.pdf
Satisfied - Item:	Rate Table Comparison
Comments:	
Attachment(s):	Rate Table Comparison - Year 1.pdf Rate Table Comparison - Year 2.pdf Rate Table Comparison - Year 3.pdf Rate Table Comparison - Year 4.pdf Rate Table Comparison - Year 5.pdf
Previous Version	
Satisfied - Item:	Rate Table Comparison
Comments:	
Attachment(s):	Rate Table Comparison - Year 1.pdf Rate Table Comparison - Year 2.pdf Rate Table Comparison - Year 3.pdf
Satisfied - Item:	Actual and Projected Experience

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

Comments:	
Attachment(s):	Actual & Projected - Post-Rate Stability Only.xlsx Actual & Projected Experience - VA - Post-Rate Stability.pdf Actual & Projected Nationwide Experience - VA - Post-Rate Stability.pdf
Previous Version	
Satisfied - Item:	Actual and Projected Experience
Comments:	
Attachment(s):	Actual & Projected - Post-Rate Stability Only.xlsx Actual & Projected Nationwide Experience – VA – Post-Rate Stability.pdf Actual & Projected Experience – VA – Post-Rate Stability.pdf

 SERFF Tracking #:
 STLH-132868490
 State Tracking #:
 STLH-132868490
 Company Tracking #:
 2021 VA LTC 97058 SERIES (POST-RATE STAB...

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

Supporting Document So	chedule Item Changes
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Virginia - Actuarial Memorandum and Certification (Post-Rate Stability).pdf
Previous Version	, ,,,,
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Virginia - Actuarial Memorandum and Certification (Post-Rate Stability).pdf
Satisfied - Item:	Long Term Care Insurance Rate Request Summary
Comments:	
Attachment(s):	VA 97058 Narrative.pdf Demonstration of Options.pdf Long Term Care Insurance Rate Request Summary.pdf
Previous Version	
Satisfied - Item:	Long Term Care Insurance Rate Request Summary
Comments:	
Attachment(s):	Long Term Care Insurance Rate Request Summary.pdf VA 97058 Narrative.pdf Demonstration of Options.pdf
Satisfied - Item:	Rate Table Comparison
Comments:	
Attachment(s):	Rate Table Comparison - Year 1.pdf Rate Table Comparison - Year 2.pdf Rate Table Comparison - Year 3.pdf Rate Table Comparison - Year 4.pdf Rate Table Comparison - Year 5.pdf
Previous Version	
Satisfied - Item:	Rate Table Comparison
Comments:	
Attachment(s):	Rate Table Comparison - Year 1.pdf Rate Table Comparison - Year 2.pdf Rate Table Comparison - Year 3.pdf
Satisfied - Item:	Actual and Projected Experience

 SERFF Tracking #:
 STLH-132868490
 State Tracking #:
 STLH-132868490
 Company Tracking #:
 2021 VA LTC 97058 SERIES (POST-RATE STAB...

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

Notification of Use of Form EZEXVA from STLH-132717148.pdf

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

EZEXVA.pdf

EZEXVA Statement of Variability.pdf

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCl 97058 Series (Post-Rate Stability)/

Project Name/Number: 2	02 FVA LTCI 97036 Series (Post-Rate Stability)/
Comments:	
Attachment(s):	Actual & Projected - Post-Rate Stability Only.xlsx Actual & Projected Experience - VA - Post-Rate Stability.pdf Actual & Projected Nationwide Experience - VA - Post-Rate Stability.pdf
Previous Version	
Satisfied - Item:	Actual and Projected Experience
Comments:	
Attachment(s):	Actual & Projected - Post-Rate Stability Only.xlsx Actual & Projected Nationwide Experience – VA – Post-Rate Stability.pdf Actual & Projected Experience – VA – Post-Rate Stability.pdf
Satisfied - Item:	97058 VA Policyholder Letter
Comments:	
Attachment(s):	Notification of Use of Form EZEXVA from STLH-132777390.pdf
Previous Version	
Satisfied - Item:	97058 VA Policyholder Letter
Comments:	

#### Conclusion:

Attachment(s):

Sincerely, Grant Wilken

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

# Response Letter

Response Letter Status Submitted to State

Response Letter Date 05/09/2023 Submitted Date 05/09/2023

Dear Bobby Toone,

Introduction:

### Response 1

#### Comments:

If the proposed increase of a maximum 185.7% is approved in full, State Farm would not request further increases on these policies unless there was significant deterioration of experience.

#### Related Objection 1

Applies To:

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please provide the maximum increase the company would need in order to state that there would be no more increases, unless there was significant deterioration of experience.

#### Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

No Supporting Documents changed.

#### Conclusion:

Sincerely,

Sabrina Weislak

STAB...

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

# **Response Letter**

Response Letter Status Submitted to State

Response Letter Date 12/09/2022 Submitted Date 12/12/2022

Dear Bobby Toone,

Introduction:

#### Response 1

#### Comments:

Data for letters a, b, and d below is as of September 30, 2022 and only includes post-rate stabilization policies.

- a. The number of policies in Virginia is 206. The number of policies nationwide is 19,086
- b. The average annual premium in Virginia is \$1,468. The average annual premium nationwide is \$1,907.
- c. An updated version of the "97058 Series In-Force Rate Increase Filing Status" has been provided in the Objection Response 11-30-2022 section of the Supporting Documentation tab. This workbook provides the cumulative approved rate increases in each state for this form on the right side of the workbook along with the cumulative rate increase in Virginia if the current requested rate increase was approved.
- d. The average age in Virginia is 71. The average age nationwide is 70.

# Related Objection 1

Applies To:

- L&H Actuarial Memorandum (Supporting Document)

Comments: As the current data is almost 2 years old, please provide updated data for the following factors:

- a. Number of policyholders
- b. Virginia and Nationwide average annual premium
- c. Total cumulative rate increases, both in Virginia and Nationwide, for all forms with and without the current requested rate increase
- d. Current average policyholder age in Virginia and Nationwide

# Changed Items:

No Form Schedule items changed.

 SERFF Tracking #:
 STLH-132868490
 State Tracking #:
 STLH-132868490
 Company Tracking #:
 2021 VA LTC 97058 SERIES (POST-RATE STAB...

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

Supporting Document Schedule Item Changes	
Satisfied - Item:	Objection Response 11-30-2022
Comments:	
Attachment(s):	97058 Series In-Force Rate Increase Filing Status.xlsm

#### Conclusion:

We appreciate your continued review of this filing. Please let us know if there is anything else we can do to assist you in your review.

Sincerely,

Grant Wilken

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

# Response Letter

Response Letter Status Submitted to State

Response Letter Date 11/18/2022 Submitted Date 11/18/2022

Dear Bobby Toone,

Introduction:

### Response 1

#### Comments:

As of December 31, 2020, there were 19,797 post-stabilization policies in force on the 97058 form nationwide. As of September 30, 2022, there were 19,086 post-stabilization policies in force on the 97058 form nationwide.

#### Related Objection 1

Applies To:

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please provide the number of policyholders nationwide.

#### Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

No Supporting Documents changed.

# Conclusion:

Please let us know if there is any additional information that we can provide to assist you in your review of this filing. Thank you for your continued time in reviewing this filing.

Sincerely,

Sabrina Weislak

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

# **Response Letter**

Response Letter Status Submitted to State

Response Letter Date 10/17/2022 Submitted Date 10/17/2022

Dear Bobby Toone,

Introduction:

# Response 1

#### Comments:

State Farm has not had an NAIC or Compact rate review on these policy forms within the last 12 months.

#### Related Objection 1

Comments: Please specify if the company has had an NAIC or Compact rate review on these policy forms in the last 12 months. If so, please send us a copy of the review or provide SERFF access.

### Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

No Supporting Documents changed.

#### Conclusion:

Sincerely,

Grant Wilken

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

# **Response Letter**

Response Letter Status Submitted to State

Response Letter Date 05/09/2022 Submitted Date 05/20/2022

Dear Bobby Toone,

Introduction:

### Response 1

#### Comments:

In late 2011, State Farm recognized that future premiums and reserves were no longer sufficient to cover future liabilities and established a premium deficiency reserve. Developing experience showed that the original assumptions were not being realized. Updated assumptions included higher than expected claim costs and lower than expected mortality, ultimate lapse rates, and investment returns. The establishment of the premium deficiency reserve in 2011 prompted State Farm to begin taking Long-Term Care rate increases starting in 2012.

Since 2012, State Farm has been taking Long-Term Care rate increases on inforce business for policy forms 97045, 97058, and 97059 where there is a rate need.

#### Related Objection 1

Applies To:

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please explain why the company waited as long as they did before any rate increases were requested.

#### Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

No Supporting Documents changed.

#### Conclusion:

Sincerely,

Rebecca Murrow

STAB...

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCl 97058 Series (Post-Rate Stability)/

# **Response Letter**

Response Letter Status Submitted to State

Response Letter Date 03/07/2022 Submitted Date 03/14/2022

Dear Bobby Toone,

Introduction:

#### Response 1

#### Comments:

Please see the exhibit entitled 'VA 97058 Policyholder Listing - Post-Rate.xlsx' under the Objection Response 03-03-2022 section of supporting documentation.

#### Related Objection 1

Applies To:

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please provide a detailed exhibit showing how the requested increase will be applied.

### Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Supporting Document Schedule Item Changes	
Satisfied - Item:	Objection Response 03-03-2022
Comments:	
Attachment(s):	VA 97058 Policyholder Listing - Post-Rate.xlsx

# Response 2

#### Comments:

The current average attained age of policyholders on post-rate stabilization form 97058 in Virginia is 71.

Please see the exhibit entitled 'VA 97058 Policyholder Listing - Post-Rate.xlsx' under the Objection Response 03-03-2022 section of supporting documentation for a breakdown of policyholders with attained age.

### Related Objection 2

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

### Applies To:

- L&H Actuarial Memorandum (Supporting Document)

Comments: The Actuarial Memorandum states that the Average Age at issue was 53. What is the current average age of your policyholders?

### Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Supporting Document Schedule Item Changes	
Satisfied - Item:	Objection Response 03-03-2022
Comments:	
Attachment(s):	VA 97058 Policyholder Listing - Post-Rate.xlsx

#### Conclusion:

Sincerely,

Rebecca Murrow

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

# **Response Letter**

Response Letter Status Submitted to State

Response Letter Date 03/08/2022 Submitted Date 03/14/2022

Dear Bobby Toone,

Introduction:

### Response 1

#### Comments:

State Farm began taking rate increases in 2012 with a maximum annual increase of 40%. Rate increases were requested on the 97045 and 97058 forms in Virginia in 2013. On this form (97058 form), the rate increase filing was disapproved because we were asked to file for the entire increase that would allow us to certify that no further rate increases would be necessary.

It took a substantial amount of time to develop our ultimate rate need, taking into account emerging experience. Therefore, we waited a few years to file for the ultimate increase on this form and the 97059 form.

On June 15, 2017, State Farm filed for a five-year ultimate rate increase in Virginia on form 97058, which would have allowed us to certify that no further rate increases were anticipated. We were then asked to no longer file for the ultimate increase, but rather file for a smaller increase and see how experience continues to emerge. The revised one-year rate increase was approved on October 16, 2019 and later implemented starting March 1, 2020.

Due to State Farms rate need, we are requesting a three-year rate increase to reach ultimate rates in Virginia on form 97058. If the proposed rate increase is approved and future experience emerges as expected, we do not anticipate seeking further rate increases on this form.

#### Related Objection 1

Applies To:

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please explain why, with experience trending as it is, only 2 rate increase requests have been submitted for this block of business in the almost 20 years since the block has been around.

#### Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

No Supporting Documents changed.

#### Conclusion:

Sincerely,

Rebecca Murrow

STAB...

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

# **Response Letter**

Response Letter Status Submitted to State

Response Letter Date 01/13/2022 Submitted Date 01/19/2022

Dear Bobby Toone,

Introduction:

#### Response 1

#### Comments:

The requested projections are in "Projections - Post-Rate Stability" in "Objection Response 12-21-2021" on the Supporting Documentation tab. The active life reserve figures are in the file "Active Life Reserves Balance - Post-Rate Stability".

#### Related Objection 1

Applies To:

- L&H Actuarial Memorandum (Supporting Document)

Comments: 1. To assist the Bureau in its review, for each of the six subsets of the business corresponding to the combinations of (limited/lifetime benefit periods) and (none/simple/compound inflation protection), please provide (in Excel format) the following projections on a nationwide basis:

- a. current assumptions and current rates
- b. current assumptions with the proposed rate increase
- c. current assumptions with premiums restated as if the proposed rate schedule had been in effect from inception
- d. a projection which shows what would have happened if all original assumptions had played out from inception exactly as originally anticipated, both in the past and future, for the actual cohort of policies issued.

Projections a-e can be separate tabs or combined into separate columns on the same exhibit.

2. For each of the six subsets of the business used in the projections above, please provide the active life reserves balance as of the projection date on a nationwide basis.

# Changed Items:

No Form Schedule items changed.

STAB...

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

Supporting Document Schedule Item Changes	
Satisfied - Item:	Objection Response 12-21-2021
Comments:	
Attachment(s):	97058 Series In-Force Rate Increase Filing Status.xlsm Active Life Reserves Balance - Post-Rate Stability.pdf 58-85 Test - Post-Rate Stability.pdf Blended-If-Knew Increase - Post-Rate Stability.xlsx Prospective PV Rate Increase - Post-Rate Stability.xlsx Mortality & Lapse A-E.xlsx Projections - Post-Rate Stability.xlsx Original Assumptions 97058VA.pdf

### Response 2

#### Comments:

The Prospective PV calculations are in the file "Prospective PV Rate Increase - Post-Rate Stability". The If-Knew Makeup calculations are in the file "Blended-If-knew Increase - Post-Rate Stability". The 58/85 tests for each subset are located in "58-85 Test - Post-Rate Stability". The projections for all of these calculations are in "Projections - Post-Rate Stability". As a note, the Prospective PV and If-Knew Makeup calculations use the column "Incurred Claims - w/o Shock Lps" since these methodologies do not include shock lapses from the proposed rate increases.

#### Related Objection 2

Applies To:

- L&H Actuarial Memorandum (Supporting Document)

Comments: 1) Please provide calculations of the Prospective PV and If-Knew Makeup allowed increases for each of the six subsets of business, along with supporting projections.

2) Please provide the 58/85 Tests for each subset and include all projections required to validate those tests.

### Changed Items:

No Form Schedule items changed.

STAB...

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCl 97058 Series (Post-Rate Stability)/

Supporting Document Schedule Item Changes	
Satisfied - Item:	Objection Response 12-21-2021
Comments:	
Attachment(s):	97058 Series In-Force Rate Increase Filing Status.xlsm Active Life Reserves Balance - Post-Rate Stability.pdf 58-85 Test - Post-Rate Stability.pdf Blended-If-Knew Increase - Post-Rate Stability.xlsx Prospective PV Rate Increase - Post-Rate Stability.xlsx Mortality & Lapse A-E.xlsx Projections - Post-Rate Stability.xlsx Original Assumptions 97058VA.pdf

### Response 3

#### Comments:

The requested document is entitled "97058 Series In-Force Rate Increase Filing Status".

### Related Objection 3

Applies To:

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please provide in Excel format the 97058 Series In-Force Rate Increase Filing Status exhibit showing the rate increase history and status of existing rate increase requests in each state, including the cumulative approved rate increase percentage and the in force annualized premium for each state.

### Changed Items:

No Form Schedule items changed.

 SERFF Tracking #:
 STLH-132868490
 State Tracking #:
 STLH-132868490
 Company Tracking #:
 2021 VA LTC 97058 SERIES (POST-RATE STAB...

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

Supporting Document Schedule Item Changes	
Satisfied - Item:	Objection Response 12-21-2021
Comments:	
Attachment(s):	97058 Series In-Force Rate Increase Filing Status.xlsm Active Life Reserves Balance - Post-Rate Stability.pdf 58-85 Test - Post-Rate Stability.pdf Blended-If-Knew Increase - Post-Rate Stability.xlsx Prospective PV Rate Increase - Post-Rate Stability.xlsx Mortality & Lapse A-E.xlsx Projections - Post-Rate Stability.xlsx Original Assumptions 97058VA.pdf

### Response 4

#### Comments:

The original assumptions for this policy form are located in "Original Assumptions 97058VA".

### Related Objection 4

Applies To:

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please provide details of the original assumptions used for this policy form.

# Changed Items:

No Form Schedule items changed.

Supporting Document Schedule Item Changes	
Satisfied - Item:	Objection Response 12-21-2021
Comments:	
Attachment(s):	97058 Series In-Force Rate Increase Filing Status.xlsm Active Life Reserves Balance - Post-Rate Stability.pdf 58-85 Test - Post-Rate Stability.pdf Blended-If-Knew Increase - Post-Rate Stability.xlsx Prospective PV Rate Increase - Post-Rate Stability.xlsx Mortality & Lapse A-E.xlsx Projections - Post-Rate Stability.xlsx Original Assumptions 97058VA.pdf

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCl 97058 Series (Post-Rate Stability)/

#### Response 5

#### Comments:

The requested A/E ratios are in the document "Mortality & Lapse A-E".

#### Related Objection 5

Applies To:

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please provide the overall A/E ratios for mortality and lapse versus current assumptions.

#### Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Supporting Document Schedule Item Changes	
Satisfied - Item:	Objection Response 12-21-2021
Comments:	
Attachment(s):	97058 Series In-Force Rate Increase Filing Status.xlsm Active Life Reserves Balance - Post-Rate Stability.pdf 58-85 Test - Post-Rate Stability.pdf Blended-If-Knew Increase - Post-Rate Stability.xlsx Prospective PV Rate Increase - Post-Rate Stability.xlsx Mortality & Lapse A-E.xlsx Projections - Post-Rate Stability.xlsx Original Assumptions 97058VA.pdf

#### Conclusion:

Please let us know if there is any additional information that we can provide to assist you in your review of this filing. Thank you for your continued time in reviewing this filing.

Sincerely,

Grant Wilken

STAB...

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCl 97058 Series (Post-Rate Stability)/

# **Response Letter**

Response Letter Status Submitted to State

Response Letter Date 11/16/2021 Submitted Date 12/03/2021

Dear Bobby Toone,

Introduction:

#### Response 1

#### Comments:

Please refer to the objection response letter provided under supporting documentation.

#### Related Objection 1

Applies To:

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please provide enough detail or documentation so that any projections can be recreated by providing a copy of all projections in Excel with working formulas.

# Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Supporting Document Schedule Item Changes						
Satisfied - Item:	jection Response 11-04-2021					
Comments:						
Attachment(s):	Actual & Projected - Post-Rate Stability Only - IC with Paid-Up.xlsx Actual & Projected - Post-Rate Stability Only - On-Rate Level.xlsx Actual & Projected - Post-Rate Stability Only - Original Assumptions from Issue.xlsx Objection Response Post-Rate 11-04-2021.pdf					

# Response 2

#### Comments:

Please refer to the objection response letter provided under supporting documentation.

### Related Objection 2

Applies To:

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

- L&H Actuarial Memorandum (Supporting Document)

Comments: Provide a separate calculation of the Lifetime Loss Ratio so that the historical premium component is restated to what it would be if the proposed premium rate had been charged since the forms introduction.

#### Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Supporting Document Schedule Item Changes						
Satisfied - Item:	Objection Response 11-04-2021					
Comments:						
Attachment(s):	Actual & Projected - Post-Rate Stability Only - IC with Paid-Up.xlsx Actual & Projected - Post-Rate Stability Only - On-Rate Level.xlsx Actual & Projected - Post-Rate Stability Only - Original Assumptions from Issue.xlsx Objection Response Post-Rate 11-04-2021.pdf					

#### Response 3

#### Comments:

Please refer to the objection response letter provided under supporting documentation.

### Related Objection 3

Applies To:

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please provide a loss ratio projection (both historical and projected) which reflects all the original pricing assumptions for interest, mortality, morbidity, persistency and premium scale, but uses the actual distribution of policies issued rather than the originally assumed mix of business.

# Changed Items:

No Form Schedule items changed.

STAB...

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

**Product Name:** Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

Supporting Document Schedule Item Changes						
Satisfied - Item:	Objection Response 11-04-2021					
Comments:						
Attachment(s):	Actual & Projected - Post-Rate Stability Only - IC with Paid-Up.xlsx Actual & Projected - Post-Rate Stability Only - On-Rate Level.xlsx Actual & Projected - Post-Rate Stability Only - Original Assumptions from Issue.xlsx Objection Response Post-Rate 11-04-2021.pdf					

### Response 4

#### Comments:

Please refer to the objection response letter provided under supporting documentation.

#### Related Objection 4

Applies To:

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please outline the steps that the company has taken since the last rate increase to minimize future rate increases on this block of business.

# Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Supporting Document Schedule Item Changes						
Satisfied - Item:	Objection Response 11-04-2021					
Comments:						
Attachment(s):	Actual & Projected - Post-Rate Stability Only - IC with Paid-Up.xlsx Actual & Projected - Post-Rate Stability Only - On-Rate Level.xlsx Actual & Projected - Post-Rate Stability Only - Original Assumptions from Issue.xlsx Objection Response Post-Rate 11-04-2021.pdf					

# Response 5

#### Comments:

Please refer to the objection response letter provided under supporting documentation.

### Related Objection 5

Applies To:

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

- L&H Actuarial Memorandum (Supporting Document)

Comments: Please advise if the experience exhibits include information for paid-up policies. If not, please provide updated exhibits.

#### Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Supporting Document Schedule Item Changes						
Satisfied - Item:	fied - Item: Objection Response 11-04-2021					
Comments:						
Attachment(s):	Actual & Projected - Post-Rate Stability Only - IC with Paid-Up.xlsx Actual & Projected - Post-Rate Stability Only - On-Rate Level.xlsx Actual & Projected - Post-Rate Stability Only - Original Assumptions from Issue.xlsx Objection Response Post-Rate 11-04-2021.pdf					

### Conclusion:

Sincerely,

Rebecca Murrow

 SERFF Tracking #:
 STLH-132868490
 State Tracking #:
 STLH-132868490
 Company Tracking #:
 2021 VA LTC 97058 SERIES (POST-RATE STAB...

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCl 97058 Series (Post-Rate Stability)/

# **Amendment Letter**

Submitted Date: 12/08/2023

Comments:

Per the 12/6/2023 objection in 2021 VA LTC 97058 SERIES (PRE-RATE STABILITY) filing STLH-132777390, we are submitting revised documents in the Supporting Documentation in regards to the Policyholder Notification Letters.

Changed Items:

No Form Schedule Items Changed.

No Rate Schedule Items Changed.

Supporting Document Schedule Item Changes						
Satisfied - Item:	97058 VA Policyholder Letter					
Comments:						
Attachment(s):	fication of Use of Form EZEXVA from STLH-132717148.pdf XVA John Doe Format.pdf XVA Statement of Variability.pdf					
Previous Version						
Satisfied - Item:	97058 VA Policyholder Letter					
Comments:						
Attachment(s):	Notification of Use of Form EZEXVA from STLH-132777390.pdf					
Previous Version						
Satisfied - Item:	97058 VA Policyholder Letter					
Comments:						
Attachment(s):	Notification of Use of Form EZEXVA from STLH-132717148.pdf EZEXVA.pdf EZEXVA Statement of Variability.pdf					

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

**Product Name:** Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

# **Reviewer Note**

Created By:

Bobby Toone on 01/25/2022 04:44 PM

Last Edited By:

**Bobby Toone** 

**Submitted On:** 

11/30/2023 09:22 AM

Subject:

**RRS** 

**Comments:** 

Rate Review Summary

# Long Term Care Insurance Rate Request Summary Part 1 – To Be Completed By Company

Company Name and NAIC Number:	State Farm Mutual Automobile Insurance Company: 25178-176		
	STLH-132868490		

**Revised Rates** 

Average Annual Premium Per Member: 3076

Average Requested Percentage Rate Change Per Member: 80.5%

Range of Requested Rate Changes: 0-185.7%

Number of Virginia Policyholders Affected: 218

Form Number	Product Name	Issue Dates	Prior Rate Increases – Date and Percentage Approved	Outlook for Future Rate Increases
97058 VA	State Farm Tax Qualified Long Term Care Insurance Policy Form	10/1/2003 - 08/1/2004	10/16/2019 - 33.5%	If the proposed rate increase is approved and future experience emerges as expected, we do not anticipate seeking further rate increases.
99572 VA	Simple Automatic Increase Benefit Rider Form	10/1/2003 - 08/1/2004	10/16/2019 - 33.5%	If the proposed rate increase is approved and future experience emerges as expected, we do not anticipate seeking further rate increases.
99573	Compound Automatic Increase Benefit Rider Form	10/1/2003 - 08/1/2004	10/16/2019 - 33.5%	If the proposed rate increase is approved and future experience emerges as expected, we do not anticipate seeking further rate increases.

Attach a narrative to summarize the key information used to develop the rates including the main drivers for the revised rates.

This document is prepared by the carrier to help explain the requested rate change and is only a summary of the company's request. It is not intended to describe or include all factors or information considered in the review process. For more detailed information, please refer to the complete filing at <a href="https://www.scc.virginia.gov/boi/SERFFInquiry/default.aspx">https://www.scc.virginia.gov/boi/SERFFInquiry/default.aspx</a>. (Rev. 06/19)



#### Filing Summary Narrative for SERFF Filing # STLH-132868490

State Farm Insurance has filed for an average rate increase of 80.5% with the Virginia Bureau of Insurance. New rates will be implemented over 3 years and will range from 0% to 41.9% for each of the three years. The actual increase will vary by issue age, benefit period, elimination period, and inflation option.

The need for this rate increase is being driven by lower lapses and mortality combined with policyholders' total claims being projected to be greater than expected. In other words, more policyholders are maintaining their policies for longer than originally anticipated and updated data shows these policyholders will be claiming benefits more often and for longer than original assumptions would have projected. Although this is a testament to the value of this coverage, it also has put unanticipated financial pressure on this block of business leading to the need for a premium rate increase.

Please note that due to the historically low interest rate environment, the company is currently experiencing lower than anticipated investment returns on premiums received. However, these investment losses are not being passed along to the policyholder, but are instead being fully absorbed by State Farm.

Most policyholders will be given the option to reduce coverage in an effort to mitigate the impact of the proposed increase. Only policyholders who have coverage greater than the minimum issue requirements will be able to exercise several options to reduce coverage, which include the following:

- Reducing the daily benefit amount
- Decreasing the benefit period
- Increasing the elimination period
- Remove the inflation protection benefit or change from compound inflation protection to simple inflation protection where available
- Remove the Nonforfeiture rider

While the company recognizes that a rate increase is unwelcome, we feel it is necessary in order to fulfill our contractual obligations so that a policyholder's benefits are available when they need them most.

If the proposed rate increase is approved and future experience emerges as expected, we do not anticipate seeking further rate increases.

#### Part 2 - Long Term Care Insurance Rate Request Summary

### Completed by the Bureau of Insurance (Bureau) of the Virginia State Corporation Commission

Company Name and NAIC Number: State Farm Mutual Automobile Insurance Company

NAIC # 25178

SERFF Tracking Number: STLH-132868490

Disposition: Approved

Approval Date: 11/30/2023

Current Average Annual Premium Per Member: \$1,704

**Rate Changes:** 

Average Percentage Rate Change Per Member: 80.5%

Minimum Requested Percentage Rate Change Per Member: 0.0%

Maximum Requested Percentage Rate Change Per Member: 185.70%

Number of Virginia Policy Holders Affected: 218

### Summary of the Bureau's review of the rate request:

The Company requested a 80.5% rate increase on this block of individual long-term care insurance policy forms, implemented over 3 years. However, after discussion with the Bureau, the increase maintained, but implemented over 5 years without using the time value of money.

The Bureau and its consulting actuary reviewed the documentation and determined that this rate increase complies with the regulatory and actuarial requirements for a rate increase as set forth in 14VAC5-200-153 of the Virginia Administrative Code. The review indicated that the anticipated lifetime loss ratio after the increase will be 110.9%, which exceeds the minimum required loss ratio of 60%.

The Company has advised that they do not intend to request future rates increases on this block unless the actual experience is worse than projected.

The primary reasons for the rate increase are that policyholders are living longer and keeping their policies in force longer, which has resulted in more claims being filed than the Company anticipated when the policy was originally priced. The Company determined that a premium increase is necessary to reflect that future claims are expected to be significantly higher on these policies than originally expected or priced and to ensure that sufficient funds are available to pay claims.

The Company is offering all policyholders options to reduce the premium increase by reducing their coverage. These reductions could be in the form of lower daily benefits, a shorter benefit

period, a longer elimination period, the termination of riders or any combination of these reductions, or a paid-up policy. Specific options are included in the letter sent to all policyholders notifying them of the rate increase and can be discussed with the Company by calling its customer service department.

The filing can be reviewed on the Bureau's webpage under the Rate/Policy Form Search at: https://scc.virginia.gov/boi/SERFFInquiry/LtcFilings.aspx

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

**Product Name:** Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

# **Reviewer Note**

Created By:

Bobby Toone on 01/25/2022 09:54 AM

Last Edited By:

**Bobby Toone** 

**Submitted On:** 

11/30/2023 09:23 AM

Subject:

Actuary Opinion and Final Report

**Comments:** 

Rec'd final report - 1/25/2022 Recommends approval JOHN T. CONDO, FSA, MAAA, PHD DAVID E. NEVE, FSA, MAAA, CERA CANDE OLSEN, FSA, MAAA, CLU SHAWN D. PARKS, FSA, MAAA

SHAWN D. PARKS, FSA, MAAA
4080 McGinnis Ferry Rd • Suite 901 • Alpharetta, GA 30005
(803) 994-9895 • SHAWN.PARKS@ARCGA.COM

NAZNEE RIAS, FSA, MAAA, CERA NICOLE L. RUSSO, ASA, MAAA LORNE W. SCHINBEIN, FSA, MAAA

January 25, 2022

Life and Health Division Bureau of Insurance State Corporation Commission P. O. Box 1157 Richmond, VA 23218

Subject: SERFF Tracking #STLH-132868490

At the request of the Virginia SCC Bureau of Insurance (the "Bureau"), I have reviewed the filing for the above captioned submissions from **State Farm Mutual Automobile Insurance Company** (the "Company"). These are rate increase requests for individual long-term care policy forms pursuant to the requirements of 14VAC5-200 et seq.

#### Recommendation

My review of this filing was performed according to the provisions of 14VAC5-200. Applicable Actuarial Standards of Practice were considered, including Actuarial Standard of Practice No. 18, "Long-Term Care Insurance" and Actuarial Standard of Practice No. 8, "Regulatory Filings for Rates and Financial Projections for Health Plans". After review of the Company's submission, I believe that the Company has demonstrated compliance with the laws and regulations. Based solely on those measures, I would recommend approval of the rate increase.

### **Other Extra-Regulatory Considerations**

In addition to the regulatory analysis referenced above, I have reviewed a series of extraregulatory tests that the Bureau considers for LTC rate filings. The maximum rate increase allowed under each of those tests is shown in the chart below:

Segment	Limited	Limited	Limited	Lifetime	Lifetime	Lifetime
	No Infl	Simple	Compound	No Infl	Simple	Compound
Requested Increase	0% to	0% to	0% to	0% to	0% to	0% to
	29%;	107%;	103%;	29%;	107%;	186%;
	avg 4%	avg 35%	avg 87%	avg 25%	avg 92%	avg 170%
Compliant Increase	full	full	full	full	£11	£.11
under 14VAC5-200	Tuii	Tuii	Tull	Tuii	full	full
Additional Test	Max Allowable					
PV Future Loss	full	full	full	full	full	full
Prospective PV	71%	55%	104%	85%	180%	303%
If-Knew/Makeup	51%	60%	94%	103%	126%	196%
State Equity	see discussion					



### **History and Details of Request**

The policies in this filing were issued in Virginia from 10/1/2003 through 2004 and include 218 policies with \$371k annualized premium as of 12/31/2020. One prior increase averaging 33.5% was approved in 2019. The Company is currently requesting an increase ranging from 0.0% to 185.7% averaging 80.5%. In general, increases are higher for longer benefit periods, younger issue ages, shorter elimination periods, and inflation protection. While the requested increases are the same in every state for a similarly-situated individual, because Virginia's population is slightly more heavily weighted toward inflation options, the average increase in Virginia is higher than nationwide.

Requests were sent to the Company for additional information and the Company's responses clarified issues which arose during the course of my review. The Bureau was involved in all correspondence with the Company.

### Methodology

My approach was to a) review the submitted filing materials, b) check the filing contents and assumptions for compliance with all relevant regulations, c) verify the calculations in the supplied exhibits, d) review the projections for reasonableness, and e) analyze the current increase and cumulative increase in Virginia relative to other states.

#### **Assumptions**

Assumptions are consistent with those used for asset adequacy testing.

<u>Morbidity</u> – The current morbidity assumptions for incidence, utilization and continuance are based on the Company's own experience through 9/30/20 applied to the 2017 Milliman LTCGs. The loss ratio A/E for this form based on the current assumptions is 105.2% before adjustments. Calibration was done with data from 2007 forward, resulting in a scalar adjustment of 102.8%. The original assumptions were based on the 1982-1994 National LTC Surveys and the 1985 National Nursing Home Survey.

Credibility was determined based on the formula recommended by the American Academy of Actuaries ("AAA") in a Long-term Care Credibility Monograph issued in August 2016. Under the formula recommended, 3,246 claims are needed for full LTCI data credibility. The standard is applied to cumulative historical experience to determine the credibility of the block. The Company had 2,879 claims, giving the data 94% credibility based on the standard above.

<u>Mortality</u> – The assumed mortality is based on the 2012 IAM Table with selection factors and attained age smoothing. The original mortality was based on the 1983 GAM table without selection.

<u>Voluntary Lapse</u> —The current lapse assumptions are based on Company experience through 2019 with an ultimate lapse rate of 1.06%. A shock lapse of 2.17% is included for the year following the rate increase. The ultimate lapse rate in original pricing was 2%.



 $\underline{Interest}$  – the average maximum valuation interest rate of 4.5% is used for discounting the projections.

### **Projections**

The loss ratio projections of pre-stability policies as of 12/31/2019 are summarized below.

		Original	No Increase			With Increase			150 B.
BP	Inflation	LR	Future	Fut/ALR	Lifetime	Future	Fut/ALR	Lifetime	Test
Limited	None	56%	227%	121%	95%	219%	116%	93%	PASS
Limited	Simple	68%	240%	125%	105%	187%	98%	95%	PASS
Limited	Compound	73%	295%	183%	131%	178%	110%	103%	PASS
Lifetime	None	57%	269%	164%	131%	225%	137%	122%	PASS
Lifetime	Simple	70%	346%	220%	141%	203%	129%	113%	PASS
Lifetime	Compound	77%	455%	320%	193%	202%	143%	129%	PASS

#### **PV of Future Loss Test**

Benefit					
Period	Inflation	Original	Current	Proposed	Limit
Limited	None	(16.1)	(66.4)	(64.5)	n/a
Limited	Simple	(45.0)	(101.9)	(81.3)	n/a
Limited	Compound	(74.3)	(216.1)	(143.1)	n/a
Lifetime	None	(9.8)	(44.5)	(39.3)	n/a
Lifetime	Simple	(39.3)	(120.3)	(86.0)	n/a
Lifetime	Compound	(110.8)	(416.9)	(270.4)	n/a

For this analysis, I compared the present value of expected future loss under three scenarios: 1) original assumptions; 2) current assumptions and current premiums; and 3) current assumptions and proposed premiums. No concerns were observed.

### **Prospective PV Approach**

The Company provided data related to these tests in "Prospective PV Rate Increase - Post-Rate Stability.xlsx". I did some additional calculations to produce the allowable increases as shown in the chart on page 1 of this report.

#### If-Knew/Makeup Blend Approach

The Company provided data related to these tests in "Blended-If-Knew Increase - Post-Rate Stability.xlsx". I did some additional calculations to produce the cost-sharing increases as shown in the chart on page 1 of this report.

#### **State Rate Equity**



The statistics related to rate actions in all states are presented in the table below.

BP	Inflation	VA Prior	VA After	NW Prior	NW After
ALL	ALL	33.5%	141.0%	75.2%	117.7%

Due to the range of rate increases which vary by many factors (issue age, BP, inflation, and EP), the average increase in each state will vary based on the distribution of business even if the exact rate scale is approved. This makes it difficult to draw any precise conclusions, but it is likely that, with a difference of 141% to 118%, Virginia rates would exceed the average rate increases nationwide if the full increase were approved.

#### **Reliance and Qualifications**

I am providing this letter to the Bureau as the sole intended user. The scope of the review relates only to compliance with applicable laws and regulations relating to the actuarial aspects of the filing under consideration, and the intended purpose is to communicate my findings regarding this filing. Distribution of this letter to parties other than the Bureau by me or any other party does not constitute advice by me to those parties. The reliance of parties other than the Bureau on any aspect of this work is not authorized by me and is done at their own risk.

In arriving at my opinion, I used and relied on information provided by the Company and the Bureau without independent investigation or verification. If this information is inaccurate, incomplete, or out of date, my findings and conclusions may need to be revised. While I have relied on the data provided without independent investigation or verification, I have reviewed the data for consistency and reasonableness. In the event that I found the data inconsistent or unreasonable, I have requested clarification.

I am a member of the American Academy of Actuaries and meet that body's Qualification Standards to render this opinion. I am responsible for this work and have utilized generally accepted actuarial methodologies in arriving at my opinion.

If you have any questions regarding this filing, please contact me to discuss.

Sincerely,

Shawn D. Parks, FSA, MAAA

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

**Product Name:** Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

# Post Submission Update Request Processed On 11/27/2023

Status: Allowed

Created By: Grant Wilken

Processed By: Bobby Toone

Comments:

**General Information:** 

Field Name Requested Change Prior Value

Overall Rate Impact 80.2 80.5

**Company Rate Information:** 

Company Name: State Farm Mutual Automobile Insurance Company

Field NameRequested ChangePrior ValueOverall % Indicated Change172.100%176.000%Overall % Rate Impact80.200%80.500%Written Premium Change for this Program \$275368\$299061Number of Policy Holders Affected for this 206218Program

Written Premium for this Program \$343555 \$371574

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

**Product Name:** Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

#### Filing Description:

### **Requested Value:**

Dear Sir or Madam,

On behalf of State Farm Mutual Automobile Insurance Company of Bloomington, IL, I submit the following rate revision filing.

We are filing new rate tables for Policy Form 97058 VA and Rider Forms 99572 VA, and 99573. This filing represents an average increase of 80.2% to be implemented over a 5 year period. Rate increases will range from 0% to 23.4% each year. These new rates will apply on the policyholders next renewal. These rates will be implemented approximately 135 days after approval.

Most policyholders will be given the option to reduce coverage in an effort to reduce the impact of the proposed increase. Only policyholders who have coverage that is greater than the minimum issue requirements will have this option. Options available include:

- Reduce the daily benefit amount
- Decrease the benefit period
- Increase the elimination period
- Remove the inflation protection benefit or change from compound inflation protection to simple inflation protection where available
- Remove the Nonforfeiture rider

Sincerely,

Grant Wilken, FSA, MAAA Actuarial Analyst III State Farm Life/Health Actuarial 309-766-0314

#### **Prior Value:**

Dear Sir or Madam,

On behalf of State Farm Mutual Automobile Insurance Company of Bloomington, IL, I submit the following rate revision filing.

We are filing new rate tables for Policy Form 97058 VA and Rider Forms 99572 VA, and 99573. This filing represents an average increase of 80.5% to be implemented over a 3 year period. Rate increases will range from 0% to 41.9% each year. These new rates will apply on the policyholders next renewal. These rates will be implemented approximately 135 days after approval.

Most policyholders will be given the option to reduce coverage in an effort to reduce the impact of the proposed increase. Only policyholders who have coverage that is greater than the minimum issue requirements will have this option. Options available include:

- Reduce the daily benefit amount
- Decrease the benefit period
- Increase the elimination period
- Remove the inflation protection benefit or change from compound inflation protection to simple inflation protection where available
- Remove the Nonforfeiture rider

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

Sincerely,

Anika Hasija Actuarial Analyst I State Farm Life/Health Actuarial 309-763-0002 SERFF Tracking #: STLH-132868490 State Tracking #: STLH-132868490 Company Tracking #: 2021 VA LTC 97058 SERIES (POST-RATE

STAB...

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCl 97058 Series (Post-Rate Stability)/

### **Rate Information**

Rate data applies to filing.

Filing Method: SERFF

Rate Change Type: Increase

Overall Percentage of Last Rate Revision: 33.500%

Effective Date of Last Rate Revision: 03/01/2020

Filing Method of Last Filing: SERFF

SERFF Tracking Number of Last Filing: STLH-130740474

**Company Rate Information** 

Company Name:	Overall % Indicated Change:	Overall % Rate Impact:	Written Premium Change for this Program:	Number of Policy Holders Affected for this Program:	Written Premium for this Program:	Maximum % Change (where reg'd):	Minimum % Change (where req'd):
State Farm Mutual Automobile Insurance Company	172.100%	80.200%	\$275,368	206	\$343,555	185.700%	0.000%

 SERFF Tracking #:
 STLH-132868490
 State Tracking #:
 STLH-132868490
 Company Tracking #:
 2021 VA LTC 97058 SERIES (POST-RATE STAB...

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

### Rate/Rule Schedule

Item No.	Schedule Item Status	Document Name	Affected Form Numbers (Separated with commas)	Rate Action	Rate Action Information	Attachments
1		Rate Tables	97058 VA	Revised	Previous State Filing Number: STLH-130740474 Percent Rate Change Request: 9.1	Proposed Rate Table 97058 VA - P90 (Year 1).pdf, Proposed Rate Table 97058 VA - P91 (Year 2).pdf, Proposed Rate Table 97058 VA - P92 (Year 3).pdf, Proposed Rate Table 97058 VA - Q07 (Year 4).pdf, Proposed Rate Table 97058 VA - Q08 (Year 5).pdf,
2		Rate Tables	99572 VA	Revised	Previous State Filing Number: STLH-130740474 Percent Rate Change Request: 62.8	Proposed Rate Table 99572 VA - P90 (Year 1).pdf, Proposed Rate Table 99572 VA - P91 (Year 2).pdf, Proposed Rate Table 99572 VA - P92 (Year 3).pdf, Proposed Rate Table 99572 VA - Q07 (Year 4).pdf, Proposed Rate Table 99572 VA - Q08 (Year 5).pdf,
3		Rate Tables	99573	Revised	Previous State Filing Number: STLH-130740474 Percent Rate Change Request: 138.5	Proposed Rate Table 99573 - P90 (Year 1).pdf, Proposed Rate Table 99573 - P91 (Year 2).pdf, Proposed Rate Table 99573 - P92 (Year 3).pdf, Proposed Rate Table 99573 - Q07 (Year 4).pdf, Proposed Rate Table 99573 - Q08 (Year 5).pdf,

### Proposed Rates - Year 1 Increase Long Term Care Insurance Policy Form 97058VA Series Standard Rate Per \$1 of Daily Benefit

### 30 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	1.33	1.68	2.33	4.31	4.45
30-34	1.60	2.05	2.88	5.39	5.54
35-39	1.93	2.49	3.56	6.75	6.91
40	2.06	2.69	3.85	7.35	7.52
41	2.15	2.80	4.03	7.70	7.86
42	2.24	2.93	4.22	8.07	8.22
43	2.34	3.07	4.43	8.45	8.60
44	2.45	3.22	4.66	8.86	9.02
45	2.56	3.38	4.91	9.33	9.49
46	2.69	3.56	5.17	9.83	9.98
47	2.83	3.76	5.46	10.37	10.54
48	2.97	3.96	5.77	10.93	11.13
49	3.13	4.18	6.11	11.56	11.75
50	3.30	4.41	6.46	12.22	12.43
51	3.47	4.65	6.83	12.88	13.09
52	3.64	4.89	7.19	13.57	13.81
53	3.83	5.16	7.60	14.33	14.56
54	4.04	5.45	8.05	15.17	15.43
55	4.28	5.80	8.58	16.15	16.45
56	4.56	6.20	9.19	17.29	17.61
57	4.87	6.63	9.85	18.53	18.88
58	5.21	7.10	10.58	19.90	20.29
59	5.58	7.62	11.39	21.41	21.82
60	5.98	8.19	12.26	23.06	23.50
61	6.35	8.73	13.10	24.69	25.15
62	6.70	9.23	13.90	26.27	26.79
63	7.11	9.82	14.82	28.09	28.64
64	7.66	10.61	16.04	30.39	30.97
65	8.42	11.68	17.71	33.43	34.07
66	9.42	13.07	19.86	35.89	37.87
67	10.61	14.72	22.36	38.50	42.20
68	11.96	16.58	25.20	41.31	45.88
69	13.42	18.63	28.36	44.26	49.15
70	14.96	20.81	31.78	47.26	52.47
71	16.48	23.01	35.24	49.66	55.27
72	18.00	25.22	38.35	51.76	57.46
73	19.68	27.69	40.18	54.21	60.20
74	21.67	30.62	43.05	58.10	64.50
75	24.12	34.22	47.55	64.17	71.25
76	27.22	38.81	55.29	74.61	82.83
77	30.87	44.23	63.04	85.06	94.42
78	34.79	50.02	70.80	95.51	106.03
78 79	38.65	55.79	78.65	106.07	117.77
80		61.07	86.43	116.79	129.66
81	42.18 45.80		94.74	130.57	144.94
82	45.80 49.42	66.58 72.09	103.04	144.34	160.24
83 84	53.04	77.61	111.36	158.12	175.51
04	56.67	83.13	119.66	171.90	190.79
	EXB01P90	EXC01P90	EXD01P90	EXE01P90	EXA01P90

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

### Proposed Rates - Year 1 Increase Long Term Care Insurance Policy Form 97058VA Series Standard Rate Per \$1 of Daily Benefit

### 90 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	1.25	1.54	2.16	3.99	4.13
30-34	1.49	1.88	2.65	4.97	5.11
35-39	1.77	2.29	3.26	6.21	6.34
40	1.88	2.46	3.52	6.74	6.87
41	1.96	2.56	3.68	7.05	7.21
42	2.04	2.68	3.85	7.38	7.52
43	2.13	2.80	4.04	7.72	7.86
44	2.23	2.94	4.25	8.11	8.24
45	2.34	3.09	4.48	8.51	8.65
46	2.45	3.24	4.72	8.97	9.12
47	2.57	3.42	4.98	9.45	9.60
48	2.71	3.60	5.26	9.97	10.14
49	2.85	3.80	5.56	10.53	10.71
50	3.00	4.01	5.88	11.13	11.32
51	3.15	4.22	6.20	11.74	11.93
52	3.30	4.44	6.54	12.35	12.56
53	3.47	4.68	6.90	13.03	13.25
54	3.66	4.95	7.31	13.78	14.03
55	3.88	5.26	7.79	14.68	14.94
56	4.14	5.62	8.34	15.71	15.99
57	4.41	6.01	8.94	16.83	17.14
58	4.72	6.43	9.60	18.05	18.40
59	5.05	6.90	10.32	19.40	19.78
60	5.40	7.40	11.10	20.89	21.29
61	5.74	7.89	11.86	22.34	22.77
62	6.05	8.34	12.58	23.75	24.22
63	6.42	8.86	13.40	25.38	25.88
64	6.91	9.57	14.50	26.95	27.95
65	7.59	10.53	15.98	28.62	30.68
66	8.49	11.78	17.89	30.57	33.94
67	9.56	13.26	20.14	32.73	36.34
68	10.77	14.93	22.67	35.08	38.95
69	12.07	16.75	25.46	37.47	41.71
70	13.44	18.69	28.48	40.05	44.59
71	14.78	20.62	31.36	42.32	46.99
72	16.12	22.56	32.84	44.29	49.19
73	17.59	24.72	34.55	46.62	51.76
74	19.32	27.25	37.54	50.65	56.22
75	21.44	30.35	41.93	56.58	62.82
76	24.12	34.27	48.43	65.33	72.54
77	27.28	38.88	54.92	74.09	82.26
78	30.65	43.83	61.42	82.84	91.98
79	33.97	48.71	68.04	91.79	101.92
80	36.99	53.15	74.52	100.59	111.69
81	40.04	57.72	81.26	111.61	123.90
82	43.10	62.29	87.99	122.63	136.12
83	46.15	66.84	94.74	133.64	148.35
84	49.21	71.41	101.48	144.67	160.57
	EXH01P90	EXIO1P90	EXJ01P90	EXK01P90	EXG01P90

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

#### State Farm Mutual Automobile Insurance Company Bloomington, Illinois Proposed Rates - Year 1 Increase

### Long Term Care Insurance Policy Form 97058VA Series Standard Rate Per \$1 of Daily Benefit

### 180 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	1.14	1.41	1.94	3.59	3.73
30-34	1.34	1.69	2.36	4.44	4.58
35-39	1.57	2.03	2.88	5.49	5.61
40	1.67	2.16	3.10	5.96	6.08
41	1.74	2.26	3.24	6.23	6.36
42	1.81	2.36	3.40	6.52	6.64
43	1.88	2.47	3.55	6.81	6.95
44	1.97	2.58	3.73	7.13	7.26
45	2.06	2.71	3.92	7.50	7.61
46	2.16	2.86	4.14	7.90	8.02
47	2.27	3.00	4.37	8.30	8.45
48	2.38	3.16	4.61	8.76	8.91
49	2.50	3.33	4.87	9.24	9.40
50	2.63	3.52	5.15	9.76	9.92
51	2.76	3.70	5.42	10.29	10.46
52	2.90	3.89	5.72	10.83	11.01
53	3.04	4.10	6.04	11.40	11.61
54	3.20	4.33	6.38	12.08	12.28
55	3.39	4.59	6.80	12.83	13.08
56	3.61	4.89	7.27	13.73	13.98
57	3.85	5.23	7.79	14.70	14.96
58	4.11	5.60	8.36	15.76	16.05
59	4.39	6.00	8.98	16.92	17.24
60	4.70	6.44	9.65	18.18	18.53
61	4.98	6.85	10.30	19.44	19.79
62	5.25	7.25	10.92	20.64	21.06
63	5.56	7.70	11.63	21.73	22.47
64	5.98	8.30	12.56	22.97	24.24
65	6.57	9.11	13.84	24.39	26.56
66	7.35	10.20	15.48	26.03	28.90
67	8.28	11.49	17.41	27.87	30.94
68	9.33	12.93	19.58	29.87	33.16
69	10.46	14.49	21.96	31.87	35.49
70	11.62	16.13	24.50	34.04	37.91
71	12.75	17.75	26.65	35.95	39.93
72	13.88	19.37	27.89	37.64	41.80
73	15.10	21.16	29.34	39.60	43.96
73 74	16.53	23.24	31.78	42.88	47.61
7 <del>4</del> 75	18.27	25.78	35.33	47.67	52.93
75 76	20.48	28.97	40.48	54.62	60.64
70 77					68.36
77 78	23.06	32.72	45.64	61.57	
	25.82	36.72	50.80	68.51	76.06
79 80	28.53	40.65	56.14 61.22	75.69	84.04
80	30.98	44.21	61.22	82.52	91.61
81	33.40	47.78	66.37	90.83	100.81
82	35.83	51.35	71.51	99.14	110.02
83	38.26	54.92	76.66	107.44	119.23
84	40.69	58.47	81.80	115.75	128.43
	EXN01P90	EXO01P90	EXP01P90	EXQ01P90	EXM01P90

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

### Proposed Rates - Year 1 Increase Long Term Care Insurance Policy Form 97058VA Series Preferred Rate Per \$1 of Daily Benefit

### 30 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	1.20	1.51	2.10	3.88	4.01
30-34	1.44	1.85	2.59	4.85	4.99
35-39	1.74	2.24	3.20	6.08	6.22
40	1.85	2.42	3.47	6.62	6.77
41	1.94	2.52	3.63	6.93	7.07
42	2.02	2.64	3.80	7.26	7.40
43	2.11	2.76	3.99	7.61	7.74
44	2.21	2.90	4.19	7.97	8.12
45	2.30	3.04	4.42	8.40	8.54
46	2.42	3.20	4.65	8.85	8.98
47	2.55	3.38	4.91	9.33	9.49
48	2.67	3.56	5.19	9.84	10.02
49	2.82	3.76	5.50	10.40	10.58
50	2.97	3.97	5.81	11.00	11.19
51	3.12	4.19	6.15	11.59	11.78
52	3.28	4.40	6.47	12.21	12.43
53	3.45	4.64	6.84	12.90	13.10
54	3.64	4.91	7.25	13.65	13.89
55	3.85	5.22	7.72	14.54	14.81
56	4.10	5.58	8.27	15.56	15.85
57	4.38	5.97	8.87	16.68	16.99
58		6.39	9.52		18.26
	4.69			17.91	
59	5.02	6.86	10.25	19.27	19.64
60	5.38	7.37	11.03	20.75	21.15
61	5.72	7.86	11.79	22.22	22.64
62	6.03	8.31	12.51	23.64	24.11
63	6.40	8.84	13.34	25.28	25.78
64	6.89	9.55	14.44	27.35	27.87
65	7.58	10.51	15.94	30.09	30.66
66	8.48	11.76	17.87	32.30	34.08
67	9.55	13.25	20.12	34.65	37.98
68	10.76	14.92	22.68	37.18	41.29
69	12.08	16.77	25.52	39.83	44.24
70	13.46	18.73	28.60	42.53	47.22
71	14.83	20.71	31.72	44.69	49.74
72	16.20	22.70	34.52	46.58	51.71
73	17.71	24.92	36.16	48.79	54.18
74	19.50	27.56	38.75	52.29	58.05
75	21.71	30.80	42.80	57.75	64.13
76	24.50	34.93	49.76	67.15	74.55
77	27.78	39.81	56.74	76.55	84.98
78	31.31	45.02	63.72	85.96	95.43
79	34.79	50.21	70.79	95.46	105.99
80	37.96	54.96	77.79	105.11	116.69
81	41.22	59.92	85.27	117.51	130.45
82	44.48	64.88	92.74	129.91	144.22
83	47.74	69.85	100.22	142.31	157.96
84	51.00	74.82	107.69	154.71	171.71
0-1	31.00	74.02	107.03	154.71	1,1.,1
	EXB02P90	EXC02P90	EXD02P90	EXE02P90	EXA02P90

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

### Proposed Rates - Year 1 Increase Long Term Care Insurance Policy Form 97058VA Series Preferred Rate Per \$1 of Daily Benefit

### 90 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	1.13	1.39	1.94	3.59	3.72
30-34	1.34	1.69	2.39	4.47	4.60
35-39	1.59	2.06	2.93	5.59	5.71
40	1.69	2.21	3.17	6.07	6.18
41	1.76	2.30	3.31	6.35	6.49
42	1.84	2.41	3.47	6.64	6.77
43	1.92	2.52	3.64	6.95	7.07
44	2.01	2.65	3.83	7.30	7.42
45	2.11	2.78	4.03	7.66	7.79
46	2.21	2.92	4.25	8.07	8.21
47	2.31	3.08	4.48	8.51	8.64
48	2.44	3.24	4.73	8.97	9.13
49	2.57	3.42	5.00	9.48	9.64
50	2.70	3.61	5.29	10.02	10.19
51	2.84	3.80	5.58	10.57	10.74
52	2.97	4.00	5.89	11.12	11.30
53	3.12	4.21	6.21	11.73	11.93
54	3.29	4.46	6.58	12.40	12.63
55	3.49	4.73	7.01	13.21	13.45
56	3.73	5.06	7.51	14.14	14.39
57	3.97	5.41	8.05	15.15	15.43
58	4.25	5.79	8.64	16.25	16.56
59	4.55	6.21	9.29	17.46	17.80
60	4.86	6.66	9.99	18.80	19.16
61	5.17	7.10	10.67	20.11	20.49
62	5.45	7.51	11.32	21.38	21.80
63	5.78	7.97	12.06	22.84	23.29
64	6.22	8.61	13.05	24.26	25.16
65	6.83	9.48	14.38	25.76	27.61
66	7.64	10.60	16.10	27.51	30.55
67	8.60	11.93	18.13	29.46	32.71
68	9.69	13.44	20.40	31.57	35.06
69	10.86	15.08	22.91	33.72	37.54
70	12.10	16.82	25.63	36.05	40.13
71	13.30	18.56	28.22	38.09	42.29
72	14.51	20.30	29.56	39.86	44.27
73	15.83	22.25	31.10	41.96	46.58
74	17.39	24.53	33.79	45.59	50.60
75	19.30	27.32	37.74	50.92	56.54
76	21.71	30.84	43.59	58.80	65.29
77	24.55	34.99	49.43	66.68	74.03
78	27.59	39.45	55.28	74.56	82.78
79	30.57	43.84	61.24	82.61	91.73
80	33.29	47.84	67.07	90.53	100.52
81	36.04	51.95	73.13	100.45	111.51
82	38.79	56.06	79.19	110.37	122.51
83	41.54	60.16	85.27	120.28	133.52
84	44.29	64.27	91.33	130.20	144.51
	EXH02P90	EXI02P90	EXJ02P90	EXK02P90	EXG02P90

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

#### State Farm Mutual Automobile Insurance Company Bloomington, Illinois Proposed Rates - Year 1 Increase

### Long Term Care Insurance Policy Form 97058VA Series Preferred Rate Per \$1 of Daily Benefit

### 180 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	1.03	1.27	1.75	3.23	3.36
30-34	1.21	1.52	2.12	4.00	4.12
35-39	1.41	1.83	2.59	4.94	5.05
40	1.50	1.94	2.79	5.36	5.47
41	1.57	2.03	2.92	5.61	5.72
42	1.63	2.12	3.06	5.87	5.98
43	1.69	2.22	3.20	6.13	6.26
44	1.77	2.32	3.36	6.42	6.53
45	1.85	2.44	3.53	6.75	6.85
46	1.94	2.57	3.73	7.11	7.22
47	2.04	2.70	3.93	7.47	7.61
48	2.14	2.84	4.15	7.88	8.02
49	2.25	3.00	4.38	8.32	8.46
50	2.37	3.17	4.64	8.78	8.93
51	2.48	3.33	4.88	9.26	9.41
52	2.61	3.50	5.15	9.75	9.91
53	2.74	3.69	5.44	10.26	10.45
54	2.88	3.90	5.74	10.87	11.05
55	3.05	4.13	6.12	11.55	11.77
56	3.25	4.40	6.54	12.36	12.58
57	3.47	4.71	7.01	13.23	13.46
58	3.70	5.04	7.52	14.18	14.45
59	3.95	5.40	8.08	15.23	15.52
60	4.23	5.80	8.69	16.36	16.68
61	4.48	6.17	9.27	17.50	17.81
62	4.73	6.53	9.83	18.58	18.95
63	5.00	6.93	10.47	19.56	20.22
64	5.38	7.47	11.30	20.67	21.82
65	5.91	8.20	12.46	21.95	23.90
66	6.62	9.18	13.93	23.43	26.01
67	7.45	10.34	15.67	25.08	27.85
68	8.40	11.64	17.62	26.88	29.84
69	9.41	13.04	19.76	28.68	31.94
70	10.46	14.52	22.05	30.64	34.12
71	11.48	15.98	23.99	32.36	35.94
72	12.49	17.43	25.10	33.88	37.62
73	13.59	19.04	26.41	35.64	39.56
74	14.88	20.92	28.60	38.59	42.85
75	16.44	23.20	31.80	42.90	47.64
76	18.43	26.07	36.43	49.16	54.58
77	20.75	29.45	41.08	55.41	61.52
78	23.24	33.05	45.72	61.66	68.45
79	25.68	36.59	50.53	68.12	75.64
80	27.88	39.79	55.10	74.27	82.45
81	30.06	43.00	59.73	81.75	90.73
82	32.25	46.22	64.36	81.75 89.23	99.02
83	34.43	49.43	68.99	96.70	107.31
84	36.62	52.62	73.62	104.18	115.59
04	30.02	32.02	/3.02	104.18	113.39
	EXN02P90	EXO02P90	EXP02P90	EXQ02P90	EXM02P90

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

### Proposed Rates - Year 2 Increase Long Term Care Insurance Policy Form 97058VA Series Standard Rate Per \$1 of Daily Benefit

### 30 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	1.33	1.68	2.33	4.49	4.64
30-34	1.60	2.05	2.88	5.62	5.77
35-39	1.93	2.49	3.56	7.03	7.20
40	2.06	2.69	3.85	7.66	7.84
41	2.15	2.80	4.03	8.02	8.19
42	2.24	2.93	4.22	8.41	8.56
43	2.34	3.07	4.43	8.80	8.96
44	2.45	3.22	4.66	9.23	9.40
45	2.56	3.38	4.91	9.72	9.89
46	2.69	3.56	5.17	10.24	10.40
47	2.83	3.76	5.46	10.80	10.98
48	2.97	3.96	5.77	11.39	11.60
49	3.13	4.18	6.11	12.04	12.24
50	3.30	4.41	6.46	12.73	12.95
51	3.47	4.65	6.83	13.42	13.64
52	3.64	4.89	7.19	14.14	14.39
53	3.83	5.16	7.60	14.93	15.17
54	4.04	5.45	8.05	15.81	16.08
55	4.28	5.80	8.58	16.83	17.14
56	4.56	6.20	9.19	18.01	18.35
57	4.87	6.63	9.85	19.31	19.67
58	5.21	7.10	10.58	20.73	21.14
59	5.58	7.62	11.39	22.31	22.73
60	5.98	8.19	12.26	24.03	24.48
61	6.35	8.73	13.10	25.72	26.20
62	6.70	9.23	13.90	27.37	27.91
63	7.11	9.82	14.82	29.27	29.84
64	7.66	10.61	16.04	31.65	32.27
65	8.42	11.68	17.71	33.65	35.50
66	9.42	13.07	19.86	35.89	39.46
67		14.72	22.36	38.50	42.83
68	10.61	16.58	25.20		42.83 45.88
	11.96			41.31	
69	13.42	18.63	28.36	44.26	49.15
70	14.96	20.81	31.78	47.26	52.47
71	16.48	23.01	35.24	49.66	55.27
72	18.00	25.22	38.35	51.76	57.46
73	19.68	27.69	40.18	54.21	60.20
74	21.67	30.62	43.05	58.10	64.50
75	24.12	34.22	47.55	64.17	71.25
76	27.22	38.81	55.29	74.61	82.83
77	30.87	44.23	63.04	85.06	94.42
78	34.79	50.02	70.80	95.51	106.03
79	38.65	55.79	78.65	106.07	117.77
80	42.18	61.07	86.43	116.79	129.66
81	45.80	66.58	94.74	130.57	144.94
82	49.42	72.09	103.04	144.34	160.24
83	53.04	77.61	111.36	158.12	175.51
84	56.67	83.13	119.66	171.90	190.79
	EXB01P91	EXC01P91	EXD01P91	EXE01P91	EXA01P91

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

### Proposed Rates - Year 2 Increase Long Term Care Insurance Policy Form 97058VA Series Standard Rate Per \$1 of Daily Benefit

### 90 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	1.25	1.54	2.16	4.16	4.30
30-34	1.49	1.88	2.65	5.18	5.32
35-39	1.77	2.29	3.26	6.47	6.61
40	1.88	2.46	3.52	7.02	7.16
41	1.96	2.56	3.68	7.35	7.51
42	2.04	2.68	3.85	7.69	7.84
43	2.13	2.80	4.04	8.04	8.19
44	2.23	2.94	4.25	8.45	8.59
45	2.34	3.09	4.48	8.87	9.01
46	2.45	3.24	4.72	9.35	9.50
47	2.57	3.42	4.98	9.85	10.00
48	2.71	3.60	5.26	10.39	10.56
49	2.85	3.80	5.56	10.97	11.16
50	3.00	4.01	5.88	11.60	11.79
51	3.15	4.22	6.20	12.23	12.43
52	3.30	4.44	6.54	12.87	13.09
53	3.47	4.68	6.90	13.58	13.81
54	3.66	4.95	7.31	14.36	14.62
55	3.88	5.26	7.79	15.30	15.57
56	4.14	5.62	8.34	16.37	16.66
57	4.41	6.01	8.94	17.54	17.86
58	4.72	6.43	9.60	18.81	19.17
59	5.05	6.90	10.32	20.21	20.61
60	5.40	7.40	11.10	21.77	22.18
61	5.74	7.89	11.86	23.16	23.72
62	6.05	8.34	12.58	24.31	25.24
63	6.42	8.86	13.40	25.57	26.96
64	6.91	9.57	14.50	26.95	29.12
65	7.59	10.53	15.98	28.62	31.83
66	8.49	11.78	17.89	30.57	33.94
67	9.56	13.26	20.14	32.73	36.34
68	10.77	14.93	22.67	35.08	38.95
69	12.07	16.75	25.46	37.47	41.71
70	13.44	18.69	28.48	40.05	44.59
71	14.78	20.62	31.36	42.32	46.99
72	16.12	22.56	32.84	44.29	49.19
73	17.59	24.72	34.55	46.62	51.76
74	19.32	27.25	37.54	50.65	56.22
75	21.44	30.35	41.93	56.58	62.82
76	24.12	34.27	48.43	65.33	72.54
77	27.28	38.88	54.92	74.09	82.26
78	30.65	43.83	61.42	82.84	91.98
79	33.97	48.71	68.04	91.79	101.92
80	36.99	53.15	74.52	100.59	111.69
81	40.04	57.72	81.26	111.61	123.90
82	43.10	62.29	87.99	122.63	136.12
83	46.15	66.84	94.74	133.64	148.35
84	49.21	71.41	101.48	144.67	160.57
		. = •		,	
	EXH01P91	EXIO1P91	EXJ01P91	EXK01P91	EXG01P91

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

#### Proposed Rates - Year 2 Increase Long Term Care Insurance Policy Form 97058VA Series Standard Rate Per \$1 of Daily Benefit

### 180 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	1.14	1.41	1.94	3.74	3.89
30-34	1.34	1.69	2.36	4.63	4.77
35-39	1.57	2.03	2.88	5.72	5.85
40	1.67	2.16	3.10	6.21	6.33
41	1.74	2.26	3.24	6.49	6.63
42	1.81	2.36	3.40	6.79	6.92
43	1.88	2.47	3.55	7.10	7.24
44	1.97	2.58	3.73	7.43	7.56
45	2.06	2.71	3.92	7.81	7.93
46	2.16	2.86	4.14	8.23	8.36
47	2.27	3.00	4.37	8.65	8.80
48	2.38	3.16	4.61	9.13	9.28
49	2.50	3.33	4.87	9.63	9.79
50	2.63	3.52	5.15	10.17	10.34
51	2.76	3.70	5.42	10.72	10.90
52	2.90	3.89	5.72	11.28	11.47
53	3.04	4.10	6.04	11.88	12.10
54	3.20	4.33	6.38	12.59	12.79
55	3.39	4.59	6.80	13.37	13.63
56	3.61	4.89	7.27	14.31	14.57
57	3.85	5.23	7.79	15.32	15.59
58	4.11	5.60	8.36	16.42	16.72
59	4.39	6.00	8.98	17.63	17.96
60	4.70	6.44	9.65	18.82	19.31
61	4.98	6.85	10.30	19.75	20.62
62	5.25	7.25	10.92	20.73	21.94
63	5.56	7.70	11.63	21.73	23.41
64	5.98	8.30	12.56	22.97	25.26
65	6.57	9.11	13.84	24.39	27.13
66	7.35	10.20	15.48	26.03	28.90
67	8.28	11.49	17.41	27.87	30.94
68	9.33	12.93	19.58	29.87	33.16
69	10.46	14.49	21.96	31.87	35.49
70	11.62	16.13	24.50	34.04	37.91
71	12.75	17.75	26.65	35.95	39.93
72	13.88	19.37	27.89	37.64	41.80
73	15.10	21.16	29.34	39.60	43.96
74	16.53	23.24	31.78	42.88	47.61
75	18.27	25.78	35.33	47.67	52.93
76	20.48	28.97	40.48	54.62	60.64
77	23.06	32.72	45.64	61.57	68.36
78	25.82	36.72	50.80	68.51	76.06
79	28.53	40.65	56.14	75.69	84.04
80	30.98	44.21	61.22	82.52	91.61
81	33.40	47.78	66.37	90.83	100.81
82	35.83	51.35	71.51	99.14	110.02
83	38.26	54.92	76.66	107.44	119.23
84	40.69	58.47	81.80	115.75	128.43
	EXN01P91	EXO01P91	EXP01P91	EXQ01P91	EXM01P91

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

### Proposed Rates - Year 2 Increase Long Term Care Insurance Policy Form 97058VA Series Preferred Rate Per \$1 of Daily Benefit

### 30 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period	<b>Benefit Period</b>	Benefit Period	Benefit Period	Benefit Period
18-29	1.20	1.51	2.10	4.04	4.18
30-34	1.44	1.85	2.59	5.06	5.19
35-39	1.74	2.24	3.20	6.33	6.48
40	1.85	2.42	3.47	6.89	7.06
41	1.94	2.52	3.63	7.22	7.37
42	2.02	2.64	3.80	7.57	7.70
43	2.11	2.76	3.99	7.92	8.06
44	2.21	2.90	4.19	8.31	8.46
45	2.30	3.04	4.42	8.75	8.90
46	2.42	3.20	4.65	9.22	9.36
47	2.55	3.38	4.91	9.72	9.88
48	2.67	3.56	5.19	10.25	10.44
49	2.82	3.76	5.50	10.84	11.02
50	2.97	3.97	5.81	11.46	11.66
51	3.12	4.19	6.15	12.08	12.28
52	3.28	4.40	6.47	12.73	12.95
53	3.45	4.64	6.84	13.44	13.65
54	3.64	4.91	7.25	14.23	14.47
55	3.85	5.22	7.72	15.15	15.43
56	4.10	5.58	8.27	16.21	16.52
57	4.38	5.97	8.87	17.38	17.70
58	4.69	6.39	9.52	18.66	19.03
59	5.02	6.86	10.25	20.08	20.46
60	5.38	7.37	11.03	21.63	22.03
61	5.72	7.86	11.79	23.15	23.58
62	6.03	8.31	12.51	24.63	25.12
63	6.40	8.84	13.34	26.34	26.86
64	6.89	9.55	14.44	28.49	29.04
65	7.58	10.51	15.94	30.29	31.95
66	8.48	11.76	17.87	32.30	35.51
67	9.55	13.25	20.12	34.65	38.55
68	10.76	14.92	22.68	37.18	41.29
69	12.08	16.77	25.52	39.83	44.24
70	13.46	18.73	28.60	42.53	47.22
71	14.83	20.71	31.72	44.69	49.74
72	16.20	22.70	34.52	46.58	51.71
73	17.71	24.92	36.16	48.79	54.18
74	19.50	27.56	38.75	52.29	58.05
75	21.71	30.80	42.80	57.75	64.13
76	24.50	34.93	49.76	67.15	74.55
77	27.78	39.81	56.74	76.55	84.98
78	31.31	45.02	63.72	85.96	95.43
79	34.79	50.21	70.79	95.46	105.99
80	37.96	54.96	77.79	105.11	116.69
81	41.22	59.92	85.27	117.51	130.45
82	44.48	64.88	92.74	129.91	144.22
83	47.74	69.85	100.22	142.31	157.96
84	51.00	74.82	107.69	154.71	171.71
٥.	52.00	,	207.03	25 2	
	EXB02P91	EXC02P91	EXD02P91	EXE02P91	EXA02P91

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

### Proposed Rates - Year 2 Increase Long Term Care Insurance Policy Form 97058VA Series Preferred Rate Per \$1 of Daily Benefit

### 90 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	1.13	1.39	1.94	3.74	3.87
30-34	1.34	1.69	2.39	4.66	4.79
35-39	1.59	2.06	2.93	5.82	5.95
40	1.69	2.21	3.17	6.32	6.44
41	1.76	2.30	3.31	6.62	6.76
42	1.84	2.41	3.47	6.92	7.06
43	1.92	2.52	3.64	7.24	7.37
44	2.01	2.65	3.83	7.61	7.73
45	2.11	2.78	4.03	7.98	8.11
46	2.21	2.92	4.25	8.42	8.55
47	2.31	3.08	4.48	8.87	9.00
48	2.44	3.24	4.73	9.35	9.50
49	2.57	3.42	5.00	9.87	10.04
50	2.70	3.61	5.29	10.44	10.61
51	2.84	3.80	5.58	11.01	11.19
52	2.97	4.00	5.89	11.58	11.78
53	3.12	4.21	6.21	12.22	12.43
54	3.29	4.46	6.58	12.92	13.16
55	3.49	4.73	7.01	13.77	14.01
56	3.73	5.06	7.51	14.73	14.99
57	3.97	5.41	8.05	15.79	16.07
58	4.25	5.79	8.64	16.93	17.25
59	4.55	6.21	9.29	18.19	18.55
60	4.86	6.66	9.99	19.59	19.96
61	5.17	7.10	10.67	20.84	21.35
62	5.45	7.51	11.32	21.88	22.72
63	5.78	7.97	12.06	23.01	24.26
64	6.22	8.61	13.05	24.26	26.21
65	6.83	9.48	14.38	25.76	28.65
66	7.64	10.60	16.10	27.51	30.55
67	8.60	11.93	18.13	29.46	32.71
68	9.69	13.44	20.40	31.57	35.06
69	10.86	15.08	22.91	33.72	37.54
70	12.10	16.82	25.63	36.05	40.13
71	13.30	18.56	28.22	38.09	42.29
72	14.51	20.30	29.56	39.86	44.27
73	15.83	22.25	31.10	41.96	46.58
74	17.39	24.53	33.79	45.59	50.60
75	19.30	27.32	37.74	50.92	56.54
76	21.71	30.84	43.59	58.80	65.29
77	24.55	34.99	49.43	66.68	74.03
78	27.59	39.45	55.28	74.56	82.78
79	30.57	43.84	61.24	82.61	91.73
80	33.29	47.84	67.07	90.53	100.52
81	36.04	51.95	73.13	100.45	111.51
82	38.79	56.06	79.19	110.37	122.51
83	41.54	60.16	85.27	120.28	133.52
84	44.29	64.27	91.33	130.20	144.51
	EXH02P91	EXI02P91	EXJ02P91	EXK02P91	EXG02P91

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

#### State Farm Mutual Automobile Insurance Company Bloomington, Illinois Proposed Rates - Year 2 Increase

### Long Term Care Insurance Policy Form 97058VA Series Preferred Rate Per \$1 of Daily Benefit

### 180 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period	Benefit Period	Benefit Period	Benefit Period	Benefit Period
18-29	1.03	1.27	1.75	3.37	3.50
30-34	1.21	1.52	2.12	4.17	4.29
35-39	1.41	1.83	2.59	5.15	5.27
40	1.50	1.94	2.79	5.59	5.70
41	1.57	2.03	2.92	5.84	5.97
42	1.63	2.12	3.06	6.11	6.23
43	1.69	2.22	3.20	6.39	6.52
44	1.77	2.32	3.36	6.69	6.80
45	1.85	2.44	3.53	7.03	7.14
46	1.94	2.57	3.73	7.41	7.52
47	2.04	2.70	3.93	7.79	7.92
48	2.14	2.84	4.15	8.22	8.35
49	2.25	3.00	4.38	8.67	8.81
50	2.37	3.17	4.64	9.15	9.31
51	2.48	3.33	4.88	9.65	9.81
52	2.61	3.50	5.15	10.15	10.32
53	2.74	3.69	5.44	10.69	10.89
54	2.88	3.90	5.74	11.33	11.51
55	3.05	4.13	6.12	12.03	12.27
56	3.25	4.40	6.54	12.88	13.11
57	3.47	4.71	7.01	13.79	14.03
58	3.70	5.04	7.52	14.78	15.05
59	3.95	5.40	8.08	15.87	16.16
60	4.23	5.80	8.69	16.94	17.38
61	4.48	6.17	9.27	17.78	18.56
62	4.73	6.53	9.83	18.66	19.75
63	5.00	6.93	10.47	19.56	21.07
64	5.38	7.47	11.30	20.67	22.73
65	5.91	8.20	12.46	21.95	24.42
66	6.62	9.18	13.93	23.43	26.01
67	7.45	10.34	15.67	25.08	27.85
68	8.40	11.64	17.62	26.88	29.84
69	9.41	13.04	19.76	28.68	31.94
70	10.46	14.52	22.05	30.64	34.12
71	11.48	15.98	23.99	32.36	35.94
72	12.49	17.43	25.10	33.88	37.62
73	13.59	19.04	26.41	35.64	39.56
74	14.88	20.92	28.60	38.59	42.85
75	16.44	23.20	31.80	42.90	47.64
76	18.43	26.07	36.43	49.16	54.58
77	20.75	29.45	41.08	55.41	61.52
78	23.24	33.05	45.72	61.66	68.45
78 79	25.68	36.59	50.53	68.12	75.64
80	27.88	39.79	55.10	74.27	82.45
81	30.06	43.00	59.73	81.75	90.73
82	32.25	46.22	64.36	89.23	99.02
83		49.43		96.70	
83 84	34.43 36.62	49.43 52.62	68.99	96.70 104.18	107.31 115.59
04	30.02	32.02	73.62	104.18	113.39
	EXN02P91	EXO02P91	EXP02P91	EXQ02P91	EXM02P91

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

### Proposed Rates - Year 3 Increase Long Term Care Insurance Policy Form 97058VA Series Standard Rate Per \$1 of Daily Benefit

### 30 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	1.33	1.68	2.33	4.49	4.64
30-34	1.60	2.05	2.88	5.62	5.77
35-39	1.93	2.49	3.56	7.03	7.20
40	2.06	2.69	3.85	7.66	7.84
41	2.15	2.80	4.03	8.02	8.19
42	2.24	2.93	4.22	8.41	8.56
43	2.34	3.07	4.43	8.80	8.96
44	2.45	3.22	4.66	9.23	9.40
45	2.56	3.38	4.91	9.72	9.89
46	2.69	3.56	5.17	10.24	10.40
47	2.83	3.76	5.46	10.80	10.98
48	2.97	3.96	5.77	11.39	11.60
49	3.13	4.18	6.11	12.04	12.24
50	3.30	4.41	6.46	12.73	12.95
51	3.47	4.65	6.83	13.42	13.64
52	3.64	4.89	7.19	14.14	14.39
53	3.83	5.16	7.60	14.93	15.17
54	4.04	5.45	8.05	15.81	16.08
55	4.28	5.80	8.58	16.83	17.14
56	4.56	6.20	9.19	18.01	18.35
57	4.87	6.63	9.85	19.31	19.67
58	5.21	7.10	10.58	20.73	21.14
59	5.58	7.62	11.39	22.31	22.73
60	5.98	8.19	12.26	24.03	24.48
61	6.35	8.73	13.10	25.72	26.20
62	6.70	9.23	13.90	27.37	27.91
63	7.11	9.82	14.82	29.27	29.84
64	7.66	10.61	16.04	31.65	32.27
65	8.42	11.68	17.71	33.65	35.50
66	9.42	13.07	19.86	35.89	39.46
67	10.61	14.72	22.36	38.50	42.83
68	11.96	16.58	25.20	41.31	45.88
69	13.42	18.63	28.36	44.26	49.15
70	14.96	20.81	31.78	47.26	52.47
71	16.48	23.01	35.24	49.66	55.27
72	18.00	25.22	38.35	51.76	57.46
73	19.68	27.69	40.18	54.21	60.20
74	21.67	30.62	43.05	58.10	64.50
75	24.12	34.22	47.55	64.17	71.25
76	27.22	38.81	55.29	74.61	82.83
77	30.87	44.23	63.04	85.06	94.42
78	34.79	50.02	70.80	95.51	106.03
79	38.65	55.79	78.65	106.07	117.77
80	42.18	61.07	86.43	116.79	129.66
81	45.80	66.58	94.74	130.57	144.94
82	49.42	72.09	103.04	144.34	160.24
83	53.04	77.61	111.36	158.12	175.51
84	56.67	83.13	119.66	171.90	190.79
	EXB01P92	EXC01P92	EXD01P92	EXE01P92	EXA01P92

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

### Proposed Rates - Year 3 Increase Long Term Care Insurance Policy Form 97058VA Series Standard Rate Per \$1 of Daily Benefit

### 90 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	1.25	1.54	2.16	4.16	4.30
30-34	1.49	1.88	2.65	5.18	5.32
35-39	1.77	2.29	3.26	6.47	6.61
40	1.88	2.46	3.52	7.02	7.16
41	1.96	2.56	3.68	7.35	7.51
42	2.04	2.68	3.85	7.69	7.84
43	2.13	2.80	4.04	8.04	8.19
44	2.23	2.94	4.25	8.45	8.59
45	2.34	3.09	4.48	8.87	9.01
46	2.45	3.24	4.72	9.35	9.50
47	2.57	3.42	4.98	9.85	10.00
48	2.71	3.60	5.26	10.39	10.56
49	2.85	3.80	5.56	10.97	11.16
50	3.00	4.01	5.88	11.60	11.79
51	3.15	4.22	6.20	12.23	12.43
52	3.30	4.44	6.54	12.87	13.09
53	3.47	4.68	6.90	13.58	13.81
54	3.66	4.95	7.31	14.36	14.62
55	3.88	5.26	7.79	15.30	15.57
56	4.14	5.62	8.34	16.37	16.66
57	4.41	6.01	8.94	17.54	17.86
58	4.72	6.43	9.60	18.81	19.17
59	5.05	6.90	10.32	20.21	20.61
60	5.40	7.40	11.10	21.77	22.18
61	5.74	7.89	11.86	23.16	23.72
62	6.05	8.34	12.58	24.31	25.24
63	6.42	8.86	13.40	25.57	26.96
64	6.91	9.57	14.50	26.95	29.12
65	7.59	10.53	15.98	28.62	31.83
66	8.49	11.78	17.89	30.57	33.94
67	9.56	13.26	20.14	32.73	36.34
68	10.77	14.93	22.67	35.08	38.95
69	12.07	16.75	25.46	37.47	41.71
70	13.44	18.69	28.48	40.05	44.59
71	14.78	20.62	31.36	42.32	46.99
72	16.12	22.56	32.84	44.29	49.19
73	17.59	24.72	34.55	46.62	51.76
74	19.32	27.25	37.54	50.65	56.22
75	21.44	30.35	41.93	56.58	62.82
76	24.12	34.27	48.43	65.33	72.54
77	27.28	38.88	54.92	74.09	82.26
78	30.65	43.83	61.42	82.84	91.98
79	33.97	48.71	68.04	91.79	101.92
80	36.99	53.15	74.52	100.59	111.69
81	40.04	57.72	81.26	111.61	123.90
82	43.10	62.29	87.99	122.63	136.12
83	46.15	66.84	94.74	133.64	148.35
84	49.21	71.41	101.48	144.67	160.57
	EXH01P92	EXIO1P92	EXJ01P92	EXK01P92	EXG01P92

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

#### Proposed Rates - Year 3 Increase Long Term Care Insurance Policy Form 97058VA Series Standard Rate Per \$1 of Daily Benefit

### 180 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	1.14	1.41	1.94	3.74	3.89
30-34	1.34	1.69	2.36	4.63	4.77
35-39	1.57	2.03	2.88	5.72	5.85
40	1.67	2.16	3.10	6.21	6.33
41	1.74	2.26	3.24	6.49	6.63
42	1.81	2.36	3.40	6.79	6.92
43	1.88	2.47	3.55	7.10	7.24
44	1.97	2.58	3.73	7.43	7.56
45	2.06	2.71	3.92	7.81	7.93
46	2.16	2.86	4.14	8.23	8.36
47	2.27	3.00	4.37	8.65	8.80
48	2.38	3.16	4.61	9.13	9.28
49	2.50	3.33	4.87	9.63	9.79
50	2.63	3.52	5.15	10.17	10.34
51	2.76	3.70	5.42	10.72	10.90
52	2.90	3.89	5.72	11.28	11.47
53	3.04	4.10	6.04	11.88	12.10
54	3.20	4.33	6.38	12.59	12.79
55	3.39	4.59	6.80	13.37	13.63
56	3.61	4.89	7.27	14.31	14.57
57	3.85	5.23	7.79	15.32	15.59
58	4.11	5.60	8.36	16.42	16.72
59	4.39	6.00	8.98	17.63	17.96
60	4.70	6.44	9.65	18.82	19.31
61	4.98	6.85	10.30	19.75	20.62
62	5.25	7.25	10.92	20.73	21.94
63	5.56	7.70	11.63	21.73	23.41
64	5.98	8.30	12.56	22.97	25.26
65	6.57	9.11	13.84	24.39	27.13
66	7.35	10.20	15.48	26.03	28.90
67	8.28	11.49	17.41	27.87	30.94
68	9.33	12.93	19.58	29.87	33.16
69	10.46	14.49	21.96	31.87	35.49
70	11.62	16.13	24.50	34.04	37.91
71	12.75	17.75	26.65	35.95	39.93
72	13.88	19.37	27.89	37.64	41.80
73	15.10	21.16	29.34	39.60	43.96
74	16.53	23.24	31.78	42.88	47.61
75	18.27	25.78	35.33	47.67	52.93
76	20.48	28.97	40.48	54.62	60.64
77	23.06	32.72	45.64	61.57	68.36
78	25.82	36.72	50.80	68.51	76.06
79	28.53	40.65	56.14	75.69	84.04
80	30.98	44.21	61.22	82.52	91.61
81	33.40	47.78	66.37	90.83	100.81
82	35.83	51.35	71.51	99.14	110.02
83	38.26	54.92	76.66	107.44	119.23
84	40.69	58.47	81.80	115.75	128.43
	EXN01P92	EXO01P92	EXP01P92	EXQ01P92	EXM01P92

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

### Proposed Rates - Year 3 Increase Long Term Care Insurance Policy Form 97058VA Series Preferred Rate Per \$1 of Daily Benefit

### 30 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	1.20	1.51	2.10	4.04	4.18
30-34	1.44	1.85	2.59	5.06	5.19
35-39	1.74	2.24	3.20	6.33	6.48
40	1.85	2.42	3.47	6.89	7.06
41	1.94	2.52	3.63	7.22	7.37
42	2.02	2.64	3.80	7.57	7.70
43	2.11	2.76	3.99	7.92	8.06
44	2.21	2.90	4.19	8.31	8.46
45	2.30	3.04	4.42	8.75	8.90
46	2.42	3.20	4.65	9.22	9.36
47	2.55	3.38	4.91	9.72	9.88
48	2.67	3.56	5.19	10.25	10.44
49	2.82	3.76	5.50	10.84	11.02
50	2.97	3.97	5.81	11.46	11.66
51	3.12	4.19	6.15	12.08	12.28
52	3.28	4.40	6.47	12.73	12.95
53	3.45	4.64	6.84	13.44	13.65
54	3.64	4.91	7.25	14.23	14.47
55	3.85	5.22	7.72	15.15	15.43
56	4.10	5.58	8.27	16.21	16.52
57	4.38	5.97	8.87	17.38	17.70
58	4.69	6.39	9.52	18.66	19.03
59	5.02	6.86	10.25	20.08	20.46
60	5.38	7.37	11.03	21.63	22.03
61	5.72	7.86	11.79	23.15	23.58
62	6.03	8.31	12.51	24.63	25.12
63	6.40	8.84	13.34	26.34	26.86
64	6.89	9.55	14.44	28.49	29.04
65	7.58	10.51	15.94	30.29	31.95
66	8.48	11.76	17.87	32.30	35.51
67	9.55	13.25	20.12	34.65	38.55
68	10.76	14.92	22.68	37.18	41.29
69	12.08	16.77	25.52	39.83	44.24
70	13.46	18.73	28.60	42.53	47.22
71	14.83	20.71	31.72	44.69	49.74
72	16.20	22.70	34.52	46.58	51.71
73	17.71	24.92	36.16	48.79	54.18
73 74	19.50	27.56	38.75	52.29	58.05
7 <del>4</del> 75	21.71	30.80	42.80	57.75	64.13
75 76	24.50	34.93	49.76	67.15	74.55
76 77					
	27.78	39.81	56.74	76.55	84.98
78	31.31	45.02	63.72	85.96	95.43
79	34.79	50.21	70.79	95.46	105.99
80	37.96	54.96	77.79	105.11	116.69
81	41.22	59.92	85.27	117.51	130.45
82	44.48	64.88	92.74	129.91	144.22
83	47.74	69.85	100.22	142.31	157.96
84	51.00	74.82	107.69	154.71	171.71
	EXB02P92	EXC02P92	EXD02P92	EXE02P92	EXA02P92

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

### Proposed Rates - Year 3 Increase Long Term Care Insurance Policy Form 97058VA Series Preferred Rate Per \$1 of Daily Benefit

### 90 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	1.13	1.39	1.94	3.74	3.87
30-34	1.34	1.69	2.39	4.66	4.79
35-39	1.59	2.06	2.93	5.82	5.95
40	1.69	2.21	3.17	6.32	6.44
41	1.76	2.30	3.31	6.62	6.76
42	1.84	2.41	3.47	6.92	7.06
43	1.92	2.52	3.64	7.24	7.37
44	2.01	2.65	3.83	7.61	7.73
45	2.11	2.78	4.03	7.98	8.11
46	2.21	2.92	4.25	8.42	8.55
47	2.31	3.08	4.48	8.87	9.00
48	2.44	3.24	4.73	9.35	9.50
49	2.57	3.42	5.00	9.87	10.04
50	2.70	3.61	5.29	10.44	10.61
51	2.84	3.80	5.58	11.01	11.19
52	2.97	4.00	5.89	11.58	11.78
53	3.12	4.21	6.21	12.22	12.43
54	3.29	4.46	6.58	12.92	13.16
55	3.49	4.73	7.01	13.77	14.01
56	3.73	5.06	7.51	14.73	14.99
57	3.97	5.41	8.05	15.79	16.07
58	4.25	5.79	8.64	16.93	17.25
59	4.55	6.21	9.29	18.19	18.55
60	4.86	6.66	9.99	19.59	19.96
61	5.17	7.10	10.67	20.84	21.35
62	5.45	7.51	11.32	21.88	22.72
63	5.78	7.97	12.06	23.01	24.26
64	6.22	8.61	13.05	24.26	26.21
65	6.83	9.48	14.38	25.76	28.65
66	7.64	10.60	16.10	27.51	30.55
67	8.60	11.93	18.13	29.46	32.71
68	9.69	13.44	20.40	31.57	35.06
69	10.86	15.08	22.91	33.72	37.54
70	12.10	16.82	25.63	36.05	40.13
71	13.30	18.56	28.22	38.09	42.29
72	14.51	20.30	29.56	39.86	44.27
73	15.83	22.25	31.10	41.96	46.58
74	17.39	24.53	33.79	45.59	50.60
75	19.30	27.32	37.74	50.92	56.54
76	21.71	30.84	43.59	58.80	65.29
77	24.55	34.99	49.43	66.68	74.03
78	27.59	39.45	55.28	74.56	82.78
79	30.57	43.84	61.24	82.61	91.73
80	33.29	47.84	67.07	90.53	100.52
81	36.04	51.95	73.13	100.45	111.51
82	38.79	56.06	79.19	110.37	122.51
83	41.54	60.16	85.27	120.28	133.52
84	44.29	64.27	91.33	130.20	144.51
	EXH02P92	EXI02P92	EXJ02P92	EXK02P92	EXG02P92

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

#### State Farm Mutual Automobile Insurance Company Bloomington, Illinois Proposed Rates - Year 3 Increase

### Long Term Care Insurance Policy Form 97058VA Series Preferred Rate Per \$1 of Daily Benefit

### 180 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	1.03	1.27	1.75	3.37	3.50
30-34	1.21	1.52	2.12	4.17	4.29
35-39	1.41	1.83	2.59	5.15	5.27
40	1.50	1.94	2.79	5.59	5.70
41	1.57	2.03	2.92	5.84	5.97
42	1.63	2.12	3.06	6.11	6.23
43	1.69	2.22	3.20	6.39	6.52
44	1.77	2.32	3.36	6.69	6.80
45	1.85	2.44	3.53	7.03	7.14
46	1.94	2.57	3.73	7.41	7.52
47	2.04	2.70	3.93	7.79	7.92
48	2.14	2.84	4.15	8.22	8.35
49	2.25	3.00	4.38	8.67	8.81
50	2.37	3.17	4.64	9.15	9.31
51	2.48	3.33	4.88	9.65	9.81
52	2.61	3.50	5.15	10.15	10.32
53	2.74	3.69	5.44	10.69	10.89
54	2.88	3.90	5.74	11.33	11.51
55	3.05	4.13	6.12	12.03	12.27
56	3.25	4.40	6.54	12.88	13.11
57	3.47	4.71	7.01	13.79	14.03
58	3.70	5.04	7.52	14.78	15.05
59	3.95	5.40	8.08	15.87	16.16
60	4.23	5.80	8.69	16.94	17.38
61	4.48	6.17	9.27	17.78	18.56
62	4.73	6.53	9.83	18.66	19.75
63	5.00	6.93	10.47	19.56	21.07
64	5.38	7.47	11.30	20.67	22.73
65	5.91	8.20	12.46	21.95	24.42
66	6.62	9.18	13.93	23.43	26.01
67	7.45	10.34	15.67	25.08	27.85
68	8.40	11.64	17.62	26.88	29.84
69	9.41	13.04	19.76	28.68	31.94
70	10.46	14.52	22.05	30.64	34.12
71	11.48	15.98	23.99	32.36	35.94
72	12.49	17.43	25.10	33.88	37.62
73	13.59	19.04	26.41	35.64	39.56
74	14.88	20.92	28.60	38.59	42.85
75	16.44	23.20	31.80	42.90	47.64
76	18.43	26.07	36.43	49.16	54.58
77	20.75	29.45	41.08	55.41	61.52
78	23.24	33.05	45.72	61.66	68.45
79	25.68	36.59	50.53	68.12	75.64
80	27.88	39.79	55.10	74.27	82.45
81	30.06	43.00	59.73	81.75	90.73
82	32.25	46.22	64.36	89.23	99.02
83	34.43	49.43	68.99	96.70	107.31
84	36.62	52.62	73.62	104.18	115.59
	EXN02P92	EXO02P92	EXP02P92	EXQ02P92	EXM02P92

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

### Proposed Rates - Year 4 Increase Long Term Care Insurance Policy Form 97058VA Series Standard Rate Per \$1 of Daily Benefit

### 30 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	1.33	1.68	2.33	4.49	4.64
30-34	1.60	2.05	2.88	5.62	5.77
35-39	1.93	2.49	3.56	7.03	7.20
40	2.06	2.69	3.85	7.66	7.84
41	2.15	2.80	4.03	8.02	8.19
42	2.24	2.93	4.22	8.41	8.56
43	2.34	3.07	4.43	8.80	8.96
44	2.45	3.22	4.66	9.23	9.40
45	2.56	3.38	4.91	9.72	9.89
46	2.69	3.56	5.17	10.24	10.40
47	2.83	3.76	5.46	10.80	10.98
48	2.97	3.96	5.77	11.39	11.60
49	3.13	4.18	6.11	12.04	12.24
50	3.30	4.41	6.46	12.73	12.95
51	3.47	4.65	6.83	13.42	13.64
52	3.64	4.89	7.19	14.14	14.39
53	3.83	5.16	7.60	14.93	15.17
54	4.04	5.45	8.05	15.81	16.08
55	4.28	5.80	8.58	16.83	17.14
56	4.56	6.20	9.19	18.01	18.35
57	4.87	6.63	9.85	19.31	19.67
58	5.21	7.10	10.58	20.73	21.14
59	5.58	7.62	11.39	22.31	22.73
60	5.98	8.19	12.26	24.03	24.48
61	6.35	8.73	13.10	25.72	26.20
62	6.70	9.23	13.90	27.37	27.91
63	7.11	9.82	14.82	29.27	29.84
64	7.66	10.61	16.04	31.65	32.27
65	8.42	11.68	17.71	33.65	35.50
66	9.42	13.07	19.86	35.89	39.46
67	10.61	14.72	22.36	38.50	42.83
68	11.96	16.58	25.20	41.31	45.88
69	13.42	18.63	28.36	44.26	49.15
70	14.96	20.81	31.78	47.26	52.47
71	16.48	23.01	35.24	49.66	55.27
72	18.00	25.22	38.35	51.76	57.46
73	19.68	27.69	40.18	54.21	60.20
74	21.67	30.62	43.05	58.10	64.50
75	24.12	34.22	47.55	64.17	71.25
76	27.22	38.81	55.29	74.61	82.83
77	30.87	44.23	63.04	85.06	94.42
78	34.79	50.02	70.80	95.51	106.03
79	38.65	55.79	78.65	106.07	117.77
80	42.18	61.07	86.43	116.79	129.66
81	45.80	66.58	94.74	130.57	144.94
82	49.42	72.09	103.04	144.34	160.24
83	53.04	72.09 77.61	111.36	158.12	175.51
84					
84	56.67	83.13	119.66	171.90	190.79
	EXB01Q07	EXC01Q07	EXD01Q07	EXE01Q07	EXA01Q07

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

### Proposed Rates - Year 4 Increase Long Term Care Insurance Policy Form 97058VA Series Standard Rate Per \$1 of Daily Benefit

### 90 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	1.25	1.54	2.16	4.16	4.30
30-34	1.49	1.88	2.65	5.18	5.32
35-39	1.77	2.29	3.26	6.47	6.61
40	1.88	2.46	3.52	7.02	7.16
41	1.96	2.56	3.68	7.35	7.51
42	2.04	2.68	3.85	7.69	7.84
43	2.13	2.80	4.04	8.04	8.19
44	2.23	2.94	4.25	8.45	8.59
45	2.34	3.09	4.48	8.87	9.01
46	2.45	3.24	4.72	9.35	9.50
47	2.57	3.42	4.98	9.85	10.00
48	2.71	3.60	5.26	10.39	10.56
49	2.85	3.80	5.56	10.97	11.16
50	3.00	4.01	5.88	11.60	11.79
51	3.15	4.22	6.20	12.23	12.43
52	3.30	4.44	6.54	12.87	13.09
53	3.47	4.68	6.90	13.58	13.81
54	3.66	4.95	7.31	14.36	14.62
55	3.88	5.26	7.79	15.30	15.57
56	4.14	5.62	8.34	16.37	16.66
57	4.41	6.01	8.94	17.54	17.86
58	4.72	6.43	9.60	18.81	19.17
59	5.05	6.90	10.32	20.21	20.61
60	5.40	7.40	11.10	21.77	22.18
61	5.74	7.89	11.86	23.16	23.72
62	6.05	8.34	12.58	24.31	25.24
63	6.42	8.86	13.40	25.57	26.96
64	6.91	9.57	14.50	26.95	29.12
65	7.59	10.53	15.98	28.62	31.83
66	8.49	11.78	17.89	30.57	33.94
67	9.56	13.26	20.14	32.73	36.34
68	10.77	14.93	22.67	35.08	38.95
69	12.07	16.75	25.46	37.47	41.71
70	13.44	18.69	28.48	40.05	44.59
71	14.78	20.62	31.36	42.32	46.99
72	16.12	22.56	32.84	44.29	49.19
73	17.59	24.72	34.55	46.62	51.76
74	19.32	27.25	37.54	50.65	56.22
75	21.44	30.35	41.93	56.58	62.82
76	24.12	34.27	48.43	65.33	72.54
77	27.28	38.88	54.92	74.09	82.26
78	30.65	43.83	61.42	82.84	91.98
79	33.97	48.71	68.04	91.79	101.92
80	36.99	53.15	74.52	100.59	111.69
81	40.04	57.72	81.26	111.61	123.90
82	43.10	62.29	87.99	122.63	136.12
83	46.15	66.84	94.74	133.64	148.35
84	49.21	71.41	101.48	144.67	160.57
			-	-	-
	EXH01Q07	EXI01Q07	EXJ01Q07	EXK01Q07	EXG01Q07

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

#### Proposed Rates - Year 4 Increase Long Term Care Insurance Policy Form 97058VA Series Standard Rate Per \$1 of Daily Benefit

### 180 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	1.14	1.41	1.94	3.74	3.89
30-34	1.34	1.69	2.36	4.63	4.77
35-39	1.57	2.03	2.88	5.72	5.85
40	1.67	2.16	3.10	6.21	6.33
41	1.74	2.26	3.24	6.49	6.63
42	1.81	2.36	3.40	6.79	6.92
43	1.88	2.47	3.55	7.10	7.24
44	1.97	2.58	3.73	7.43	7.56
45	2.06	2.71	3.92	7.81	7.93
46	2.16	2.86	4.14	8.23	8.36
47	2.27	3.00	4.37	8.65	8.80
48	2.38	3.16	4.61	9.13	9.28
49	2.50	3.33	4.87	9.63	9.79
50	2.63	3.52	5.15	10.17	10.34
51	2.76	3.70	5.42	10.72	10.90
52	2.90	3.89	5.72	11.28	11.47
53	3.04	4.10	6.04	11.88	12.10
54	3.20	4.33	6.38	12.59	12.79
55	3.39	4.59	6.80	13.37	13.63
56	3.61	4.89	7.27	14.31	14.57
57	3.85	5.23	7.79	15.32	15.59
58	4.11	5.60	8.36	16.42	16.72
59	4.39	6.00	8.98	17.63	17.96
60	4.70	6.44	9.65	18.82	19.31
61	4.98	6.85	10.30	19.75	20.62
62	5.25	7.25	10.92	20.73	21.94
63	5.56	7.70	11.63	21.73	23.41
64	5.98	8.30	12.56	22.97	25.26
65	6.57	9.11	13.84	24.39	27.13
66	7.35	10.20	15.48	26.03	28.90
67	8.28	11.49	17.41	27.87	30.94
68	9.33	12.93	19.58	29.87	33.16
69	10.46	14.49	21.96	31.87	35.49
70	11.62	16.13	24.50	34.04	37.91
71	12.75	17.75	26.65	35.95	39.93
72	13.88	19.37	27.89	37.64	41.80
73	15.10	21.16	29.34	39.60	43.96
74	16.53	23.24	31.78	42.88	47.61
75	18.27	25.78	35.33	47.67	52.93
76	20.48	28.97	40.48	54.62	60.64
77	23.06	32.72	45.64	61.57	68.36
78	25.82	36.72	50.80	68.51	76.06
79	28.53	40.65	56.14	75.69	84.04
80	30.98	44.21	61.22	82.52	91.61
81	33.40	47.78	66.37	90.83	100.81
82	35.83	51.35	71.51	99.14	110.02
83	38.26	54.92	76.66	107.44	110.02
84	40.69	58.47	81.80	115.75	128.43
04	40.03	30.47	01.00	113./3	120.43
	EXN01Q07	EXO01Q07	EXP01Q07	EXQ01Q07	EXM01Q07

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

### Proposed Rates - Year 4 Increase Long Term Care Insurance Policy Form 97058VA Series Preferred Rate Per \$1 of Daily Benefit

### 30 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	1.20	1.51	2.10	4.04	4.18
30-34	1.44	1.85	2.59	5.06	5.19
35-39	1.74	2.24	3.20	6.33	6.48
40	1.85	2.42	3.47	6.89	7.06
41	1.94	2.52	3.63	7.22	7.37
42	2.02	2.64	3.80	7.57	7.70
43	2.11	2.76	3.99	7.92	8.06
44	2.21	2.90	4.19	8.31	8.46
45	2.30	3.04	4.42	8.75	8.90
46	2.42	3.20	4.65	9.22	9.36
47	2.55	3.38	4.91	9.72	9.88
48	2.67	3.56	5.19	10.25	10.44
49	2.82	3.76	5.50	10.84	11.02
50	2.97	3.97	5.81	11.46	11.66
51	3.12	4.19	6.15	12.08	12.28
52	3.28	4.40	6.47	12.73	12.95
53	3.45	4.64	6.84	13.44	13.65
54	3.64	4.91	7.25	14.23	14.47
55	3.85	5.22	7.72	15.15	15.43
56	4.10	5.58	8.27	16.21	16.52
57	4.38	5.97	8.87	17.38	17.70
58	4.69	6.39	9.52	18.66	19.03
59	5.02	6.86	10.25	20.08	20.46
60	5.38	7.37	11.03	21.63	22.03
61	5.72	7.86	11.79	23.15	23.58
62	6.03	8.31	12.51	24.63	25.12
63	6.40	8.84	13.34	26.34	26.86
64	6.89	9.55	14.44	28.49	29.04
65	7.58	10.51	15.94	30.29	31.95
66	8.48	11.76	17.87	32.30	35.51
67	9.55	13.25	20.12	34.65	38.55
68	10.76	14.92	22.68	37.18	41.29
69	12.08	16.77	25.52	39.83	44.24
70	13.46	18.73	28.60	42.53	47.22
71	14.83	20.71	31.72	44.69	49.74
72	16.20	22.70	34.52	46.58	51.71
73	17.71	24.92	36.16	48.79	54.18
74	19.50	27.56	38.75	52.29	58.05
75	21.71	30.80	42.80	57.75	64.13
76	24.50	34.93	49.76	67.15	74.55
77	27.78	39.81	56.74	76.55	84.98
78	31.31	45.02	63.72	85.96	95.43
79	34.79	50.21	70.79	95.46	105.99
80	37.96	54.96	77.79	105.11	116.69
81	41.22	59.92	85.27	117.51	130.45
82	44.48	64.88	92.74	129.91	144.22
83	47.74	69.85	100.22	142.31	157.96
84	51.00	74.82	107.69	154.71	171.71
	EXB02Q07	EXC02Q07	EXD02Q07	EXE02Q07	EXA02Q07

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

### Proposed Rates - Year 4 Increase Long Term Care Insurance Policy Form 97058VA Series Preferred Rate Per \$1 of Daily Benefit

### 90 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	1.13	1.39	1.94	3.74	3.87
30-34	1.34	1.69	2.39	4.66	4.79
35-39	1.59	2.06	2.93	5.82	5.95
40	1.69	2.21	3.17	6.32	6.44
41	1.76	2.30	3.31	6.62	6.76
42	1.84	2.41	3.47	6.92	7.06
43	1.92	2.52	3.64	7.24	7.37
44	2.01	2.65	3.83	7.61	7.73
45	2.11	2.78	4.03	7.98	8.11
46	2.21	2.92	4.25	8.42	8.55
47	2.31	3.08	4.48	8.87	9.00
48	2.44	3.24	4.73	9.35	9.50
49	2.57	3.42	5.00	9.87	10.04
50	2.70	3.61	5.29	10.44	10.61
51	2.84	3.80	5.58	11.01	11.19
52	2.97	4.00	5.89	11.58	11.78
53	3.12	4.21	6.21	12.22	12.43
54	3.29	4.46	6.58	12.92	13.16
55	3.49	4.73	7.01	13.77	14.01
56	3.73	5.06	7.51	14.73	14.99
57	3.97	5.41	8.05	15.79	16.07
58	4.25	5.79	8.64	16.93	17.25
59	4.55	6.21	9.29	18.19	18.55
60	4.86	6.66	9.99	19.59	19.96
61	5.17	7.10	10.67	20.84	21.35
62	5.45	7.51	11.32	21.88	22.72
63	5.78	7.97	12.06	23.01	24.26
64	6.22	8.61	13.05	24.26	26.21
65	6.83	9.48	14.38	25.76	28.65
66	7.64	10.60	16.10	27.51	30.55
67	8.60	11.93	18.13	29.46	32.71
68	9.69	13.44	20.40	31.57	35.06
69	10.86	15.08	22.91	33.72	37.54
70	12.10	16.82	25.63	36.05	40.13
71	13.30	18.56	28.22	38.09	42.29
72	14.51	20.30	29.56	39.86	44.27
73	15.83	22.25	31.10	41.96	46.58
74	17.39	24.53	33.79	45.59	50.60
75	19.30	27.32	37.74	50.92	56.54
76	21.71	30.84	43.59	58.80	65.29
77	24.55	34.99	49.43	66.68	74.03
78	27.59	39.45	55.28	74.56	82.78
79	30.57	43.84	61.24	82.61	91.73
80	33.29	47.84	67.07	90.53	100.52
81	36.04	51.95	73.13	100.45	111.51
82	38.79	56.06	79.19	110.37	122.51
83	41.54	60.16	85.27	120.28	133.52
84	44.29	64.27	91.33	130.20	144.51
	EXH02Q07	EXI02Q07	EXJ02Q07	EXK02Q07	EXG02Q07

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

#### Proposed Rates - Year 4 Increase Long Term Care Insurance Policy Form 97058VA Series Preferred Rate Per \$1 of Daily Benefit

### 180 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	1.03	1.27	1.75	3.37	3.50
30-34	1.21	1.52	2.12	4.17	4.29
35-39	1.41	1.83	2.59	5.15	5.27
40	1.50	1.94	2.79	5.59	5.70
41	1.57	2.03	2.92	5.84	5.97
42	1.63	2.12	3.06	6.11	6.23
43	1.69	2.22	3.20	6.39	6.52
44	1.77	2.32	3.36	6.69	6.80
45	1.85	2.44	3.53	7.03	7.14
46	1.94	2.57	3.73	7.41	7.52
47	2.04	2.70	3.93	7.79	7.92
48	2.14	2.84	4.15	8.22	8.35
49	2.25	3.00	4.38	8.67	8.81
50	2.37	3.17	4.64	9.15	9.31
51	2.48	3.33	4.88	9.65	9.81
52	2.61	3.50	5.15	10.15	10.32
53	2.74	3.69	5.44	10.69	10.89
54	2.88	3.90	5.74	11.33	11.51
55	3.05	4.13	6.12	12.03	12.27
56	3.25	4.40	6.54	12.88	13.11
57	3.47	4.71	7.01	13.79	14.03
58	3.70	5.04	7.52	14.78	15.05
59	3.95	5.40	8.08	15.87	16.16
60	4.23	5.80	8.69	16.94	17.38
61	4.48	6.17	9.27	17.78	18.56
62	4.73	6.53	9.83	18.66	19.75
63	5.00	6.93	10.47	19.56	21.07
64	5.38	7.47	11.30	20.67	22.73
65	5.91	8.20	12.46	21.95	24.42
66	6.62	9.18	13.93	23.43	26.01
67	7.45	10.34	15.67	25.08	27.85
68	8.40	11.64	17.62	26.88	29.84
69	9.41	13.04	19.76	28.68	31.94
70	10.46	14.52	22.05	30.64	34.12
71	11.48	15.98	23.99	32.36	35.94
72	12.49	17.43	25.10	33.88	37.62
73	13.59	19.04	26.41	35.64	39.56
74	14.88	20.92	28.60	38.59	42.85
75	16.44	23.20	31.80	42.90	47.64
76	18.43	26.07	36.43	49.16	54.58
77	20.75	29.45	41.08	55.41	61.52
78	23.24	33.05	45.72	61.66	68.45
79	25.68	36.59	50.53	68.12	75.64
80	27.88	39.79	55.10	74.27	82.45
81	30.06	43.00	59.73	81.75	90.73
82	32.25	46.22	64.36	81.75 89.23	99.02
83	34.43	49.43	68.99	96.70	107.31
84					
04	36.62	52.62	73.62	104.18	115.59
	EXN02Q07	EXO02Q07	EXP02Q07	EXQ02Q07	EXM02Q07

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

### Proposed Rates - Year 5 Increase Long Term Care Insurance Policy Form 97058VA Series Standard Rate Per \$1 of Daily Benefit

### 30 Day Elimination Period

Issue Age	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	1.33	1.68	2.33	4.49	4.64
30-34		2.05		5.62	5.77
35-39	1.60 1.93	2.49	2.88 3.56	7.03	7.20
40	2.06	2.69	3.85	7.66	7.84
41	2.15	2.80	4.03	8.02	8.19
42	2.24	2.93	4.22	8.41	8.56
43	2.34	3.07	4.43	8.80	8.96
44	2.45	3.22	4.66	9.23	9.40
45	2.56	3.38	4.91	9.72	9.89
46	2.69	3.56	5.17	10.24	10.40
47	2.83	3.76	5.46	10.80	10.98
48	2.97	3.96	5.77	11.39	11.60
49	3.13	4.18	6.11	12.04	12.24
50	3.30	4.41	6.46	12.73	12.95
51	3.47	4.65	6.83	13.42	13.64
52	3.64	4.89	7.19	14.14	14.39
53	3.83	5.16	7.60	14.93	15.17
54	4.04	5.45	8.05	15.81	16.08
55	4.28	5.80	8.58	16.83	17.14
56	4.56	6.20	9.19	18.01	18.35
57	4.87	6.63	9.85	19.31	19.67
58	5.21	7.10	10.58	20.73	21.14
59	5.58	7.62	11.39	22.31	22.73
60	5.98	8.19	12.26	24.03	24.48
61	6.35	8.73	13.10	25.72	26.20
62	6.70	9.23	13.90	27.37	27.91
63	7.11	9.82	14.82	29.27	29.84
64	7.66	10.61	16.04	31.65	32.27
65	8.42	11.68	17.71	33.65	35.50
66	9.42	13.07	19.86	35.89	39.46
67	10.61	14.72	22.36	38.50	42.83
68	11.96	16.58	25.20	41.31	45.88
69	13.42	18.63	28.36	44.26	49.15
70	14.96	20.81	31.78	47.26	52.47
71	16.48	23.01	35.24	49.66	55.27
72	18.00	25.22	38.35	51.76	57.46
73	19.68	27.69	40.18	54.21	60.20
74	21.67	30.62	43.05	58.10	64.50
75	24.12	34.22	47.55	64.17	71.25
76	27.22	38.81	55.29	74.61	82.83
77	30.87	44.23	63.04	85.06	94.42
78	34.79	50.02	70.80	95.51	106.03
79	38.65	55.79	78.65	106.07	117.77
80	42.18	61.07	86.43	116.79	129.66
81	45.80	66.58	94.74	130.57	144.94
82	49.42	72.09	103.04	144.34	160.24
83	53.04	77.61	111.36	158.12	175.51
84	56.67	83.13	119.66	171.90	190.79
	EXB01Q08	EXC01Q08	EXD01Q08	EXE01Q08	EXA01Q08

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

### Proposed Rates - Year 5 Increase Long Term Care Insurance Policy Form 97058VA Series Standard Rate Per \$1 of Daily Benefit

### 90 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	1.25	1.54	2.16	4.16	4.30
30-34	1.49	1.88	2.65	5.18	5.32
35-39	1.77	2.29	3.26	6.47	6.61
40	1.88	2.46	3.52	7.02	7.16
41	1.96	2.56	3.68	7.35	7.51
42	2.04	2.68	3.85	7.69	7.84
43	2.13	2.80	4.04	8.04	8.19
44	2.23	2.94	4.25	8.45	8.59
45	2.34	3.09	4.48	8.87	9.01
46	2.45	3.24	4.72	9.35	9.50
47	2.57	3.42	4.98	9.85	10.00
48	2.71	3.60	5.26	10.39	10.56
49	2.85	3.80	5.56	10.97	11.16
50	3.00	4.01	5.88	11.60	11.79
51	3.15	4.22	6.20	12.23	12.43
52	3.30	4.44	6.54	12.87	13.09
53	3.47	4.68	6.90	13.58	13.81
54	3.66	4.95	7.31	14.36	14.62
55	3.88	5.26	7.79	15.30	15.57
56	4.14	5.62	8.34	16.37	16.66
57	4.41	6.01	8.94	17.54	17.86
58	4.72	6.43	9.60	18.81	19.17
59	5.05	6.90	10.32	20.21	20.61
60	5.40	7.40	11.10	21.77	22.18
61	5.74	7.89	11.86	23.16	23.72
62	6.05	8.34	12.58	24.31	25.24
63	6.42	8.86	13.40	25.57	26.96
64	6.91	9.57	14.50	26.95	29.12
65	7.59	10.53	15.98	28.62	31.83
66	8.49	11.78	17.89	30.57	33.94
67	9.56	13.26	20.14	32.73	36.34
68	10.77	14.93	22.67	35.08	38.95
69	12.07	16.75	25.46	37.47	41.71
70	13.44	18.69	28.48	40.05	44.59
71	14.78	20.62	31.36	42.32	46.99
72	16.12	22.56	32.84	44.29	49.19
73	17.59	24.72	34.55	46.62	51.76
74	19.32	27.25	37.54	50.65	56.22
75	21.44	30.35	41.93	56.58	62.82
76	24.12	34.27	48.43	65.33	72.54
77	27.28	38.88	54.92	74.09	82.26
78	30.65	43.83	61.42	82.84	91.98
79	33.97	48.71	68.04	91.79	101.92
80	36.99	53.15	74.52	100.59	111.69
81	40.04	57.72	81.26	111.61	123.90
82	43.10	62.29	87.99	122.63	136.12
83	46.15	66.84	94.74	133.64	148.35
84	49.21	71.41	101.48	144.67	160.57
0-1	73.21	, 1, 71	101.40	144.07	100.57
	EXH01Q08	EXI01Q08	EXJ01Q08	EXK01Q08	EXG01Q08

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

#### Proposed Rates - Year 5 Increase Long Term Care Insurance Policy Form 97058VA Series Standard Rate Per \$1 of Daily Benefit

### 180 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	1.14	1.41	1.94	3.74	3.89
30-34	1.34	1.69	2.36	4.63	4.77
35-39	1.57	2.03	2.88	5.72	5.85
40	1.67	2.16	3.10	6.21	6.33
41	1.74	2.26	3.24	6.49	6.63
42	1.81	2.36	3.40	6.79	6.92
43	1.88	2.47	3.55	7.10	7.24
44	1.97	2.58	3.73	7.43	7.56
45	2.06	2.71	3.92	7.81	7.93
46	2.16	2.86	4.14	8.23	8.36
47	2.27	3.00	4.37	8.65	8.80
48	2.38	3.16	4.61	9.13	9.28
49	2.50	3.33	4.87	9.63	9.79
50	2.63	3.52	5.15	10.17	10.34
51	2.76	3.70	5.42	10.72	10.90
52	2.90	3.89	5.72	11.28	11.47
53	3.04	4.10	6.04	11.88	12.10
54	3.20	4.33	6.38	12.59	12.79
55	3.39	4.59	6.80	13.37	13.63
56	3.61	4.89	7.27	14.31	14.57
57	3.85	5.23	7.79	15.32	15.59
58	4.11	5.60	8.36	16.42	16.72
59	4.39	6.00	8.98	17.63	17.96
60	4.70	6.44	9.65	18.82	19.31
61	4.98	6.85	10.30	19.75	20.62
62	5.25	7.25	10.92	20.73	21.94
63	5.56	7.70	11.63	21.73	23.41
64	5.98	8.30	12.56	22.97	25.26
65	6.57	9.11	13.84	24.39	27.13
66	7.35	10.20	15.48	26.03	28.90
67	8.28	11.49	17.41	27.87	30.94
68	9.33	12.93	19.58	29.87	33.16
69	10.46	14.49	21.96	31.87	35.49
70	11.62	16.13	24.50	34.04	37.91
71	12.75	17.75	26.65	35.95	39.93
72	13.88	19.37	27.89	37.64	41.80
73	15.10	21.16	29.34	39.60	43.96
74	16.53	23.24	31.78	42.88	47.61
75	18.27	25.78	35.33	47.67	52.93
76	20.48	28.97	40.48	54.62	60.64
77	23.06	32.72	45.64	61.57	68.36
78	25.82	36.72	50.80	68.51	76.06
79	28.53	40.65	56.14	75.69	84.04
80	30.98	44.21	61.22	82.52	91.61
81	33.40	47.78	66.37	90.83	100.81
82	35.83	51.35	71.51	99.14	110.02
83	38.26	54.92	76.66	107.44	119.23
84	40.69	58.47	81.80	115.75	128.43
	EXN01Q08	EXO01Q08	EXP01Q08	EXQ01Q08	EXM01Q08

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

### Proposed Rates - Year 5 Increase Long Term Care Insurance Policy Form 97058VA Series Preferred Rate Per \$1 of Daily Benefit

### 30 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	1.20	1.51	2.10	4.04	4.18
30-34	1.44	1.85	2.59	5.06	5.19
35-39	1.74	2.24	3.20	6.33	6.48
40	1.85	2.42	3.47	6.89	7.06
41	1.94	2.52	3.63	7.22	7.37
42	2.02	2.64	3.80	7.57	7.70
43	2.11	2.76	3.99	7.92	8.06
44	2.21	2.90	4.19	8.31	8.46
45	2.30	3.04	4.42	8.75	8.90
46	2.42	3.20	4.65	9.22	9.36
47	2.55	3.38	4.91	9.72	9.88
48	2.67	3.56	5.19	10.25	10.44
49	2.82	3.76	5.50	10.84	11.02
50	2.97	3.97	5.81	11.46	11.66
51	3.12	4.19	6.15	12.08	12.28
52	3.28	4.40	6.47	12.73	12.95
53	3.45	4.64	6.84	13.44	13.65
54	3.64	4.91	7.25	14.23	14.47
55	3.85	5.22	7.72	15.15	15.43
56	4.10	5.58	8.27	16.21	16.52
57	4.38	5.97	8.87	17.38	17.70
58	4.69	6.39	9.52	18.66	19.03
59	5.02	6.86	10.25	20.08	20.46
60	5.38	7.37	11.03	21.63	22.03
61	5.72	7.86	11.79	23.15	23.58
62	6.03	8.31	12.51	24.63	25.12
63	6.40	8.84	13.34	26.34	26.86
64	6.89	9.55	14.44	28.49	29.04
65	7.58	10.51	15.94	30.29	31.95
66	8.48	11.76	17.87	32.30	35.51
67	9.55	13.25	20.12	34.65	38.55
68	10.76	14.92	22.68	37.18	41.29
69	12.08	16.77	25.52	39.83	44.24
70	13.46	18.73	28.60	42.53	47.22
71	14.83	20.71	31.72	44.69	49.74
72	16.20	22.70	34.52	46.58	51.71
73	17.71	24.92	36.16	48.79	54.18
74	19.50	27.56	38.75	52.29	58.05
75	21.71	30.80	42.80	57.75	64.13
76	24.50	34.93	49.76	67.15	74.55
77	27.78	39.81	56.74	76.55	84.98
78	31.31	45.02	63.72	85.96	95.43
79	34.79	50.21	70.79	95.46	105.99
80	37.96	54.96	77.79	105.11	116.69
81	41.22	59.92	85.27	117.51	130.45
82	44.48	64.88	92.74	129.91	144.22
83	47.74	69.85	100.22	142.31	157.96
84	51.00	74.82	107.69	154.71	171.71
	EXB02Q08	EXC02Q08	EXD02Q08	EXE02Q08	EXA02Q08

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

### Proposed Rates - Year 5 Increase Long Term Care Insurance Policy Form 97058VA Series Preferred Rate Per \$1 of Daily Benefit

### 90 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	1.13	1.39	1.94	3.74	3.87
30-34	1.34	1.69	2.39	4.66	4.79
35-39	1.59	2.06	2.93	5.82	5.95
40	1.69	2.21	3.17	6.32	6.44
41	1.76	2.30	3.31	6.62	6.76
42	1.84	2.41	3.47	6.92	7.06
43	1.92	2.52	3.64	7.24	7.37
44	2.01	2.65	3.83	7.61	7.73
45	2.11	2.78	4.03	7.98	8.11
46	2.21	2.92	4.25	8.42	8.55
47	2.31	3.08	4.48	8.87	9.00
48	2.44	3.24	4.73	9.35	9.50
49	2.57	3.42	5.00	9.87	10.04
50	2.70	3.61	5.29	10.44	10.61
51	2.84	3.80	5.58	11.01	11.19
52	2.97	4.00	5.89	11.58	11.78
53	3.12	4.21	6.21	12.22	12.43
54	3.29	4.46	6.58	12.92	13.16
55	3.49	4.73	7.01	13.77	14.01
56	3.73	5.06	7.51	14.73	14.99
57	3.97	5.41	8.05	15.79	16.07
58	4.25	5.79	8.64	16.93	17.25
59	4.55	6.21	9.29	18.19	18.55
60	4.86	6.66	9.99	19.59	19.96
61	5.17	7.10	10.67	20.84	21.35
62	5.45	7.51	11.32	21.88	22.72
63	5.78	7.97	12.06	23.01	24.26
64	6.22	8.61	13.05	24.26	26.21
65	6.83	9.48	14.38	25.76	28.65
66	7.64	10.60	16.10	27.51	30.55
67	8.60	11.93	18.13	29.46	32.71
68	9.69	13.44	20.40	31.57	35.06
69	10.86	15.08	22.91	33.72	37.54
70	12.10	16.82	25.63	36.05	40.13
71	13.30	18.56	28.22	38.09	42.29
72	14.51	20.30	29.56	39.86	44.27
73	15.83	22.25	31.10	41.96	46.58
74	17.39	24.53	33.79	45.59	50.60
75	19.30	27.32	37.74	50.92	56.54
76	21.71	30.84	43.59	58.80	65.29
77	24.55	34.99	49.43	66.68	74.03
78	27.59	39.45	55.28	74.56	82.78
79	30.57	43.84	61.24	82.61	91.73
80	33.29	47.84	67.07	90.53	100.52
81	36.04	51.95	73.13	100.45	111.51
82	38.79	56.06	79.19	110.37	122.51
83	41.54	60.16	85.27	120.28	133.52
84	44.29	64.27	91.33	130.20	144.51
- •					
	EXH02Q08	EXI02Q08	EXJ02Q08	EXK02Q08	EXG02Q08

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

#### State Farm Mutual Automobile Insurance Company Bloomington, Illinois Proposed Rates - Year 5 Increase

### Long Term Care Insurance Policy Form 97058VA Series Preferred Rate Per \$1 of Daily Benefit

### 180 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	1.03	1.27	1.75	3.37	3.50
30-34	1.21	1.52	2.12	4.17	4.29
35-39	1.41	1.83	2.59	5.15	5.27
40	1.50	1.94	2.79	5.59	5.70
41	1.57	2.03	2.92	5.84	5.97
42	1.63	2.12	3.06	6.11	6.23
43	1.69	2.22	3.20	6.39	6.52
44	1.77	2.32	3.36	6.69	6.80
45	1.85	2.44	3.53	7.03	7.14
46	1.94	2.57	3.73	7.41	7.52
47	2.04	2.70	3.93	7.79	7.92
48	2.14	2.84	4.15	8.22	8.35
49	2.25	3.00	4.38	8.67	8.81
50	2.37	3.17	4.64	9.15	9.31
51	2.48	3.33	4.88	9.65	9.81
52	2.61	3.50	5.15	10.15	10.32
53	2.74	3.69	5.44	10.69	10.89
54	2.88	3.90	5.74	11.33	11.51
55	3.05	4.13	6.12	12.03	12.27
56	3.25	4.40	6.54	12.88	13.11
57	3.47	4.71	7.01	13.79	14.03
58	3.70	5.04	7.52	14.78	15.05
59	3.95	5.40	8.08	15.87	16.16
60	4.23	5.80	8.69	16.94	17.38
61	4.48	6.17	9.27	17.78	18.56
62	4.73	6.53	9.83	18.66	19.75
63	5.00	6.93	10.47	19.56	21.07
64	5.38	7.47	11.30	20.67	22.73
65	5.91	8.20	12.46	21.95	24.42
66	6.62	9.18	13.93	23.43	26.01
67	7.45	10.34	15.67	25.08	27.85
68	8.40	11.64	17.62	26.88	29.84
69	9.41	13.04	19.76	28.68	31.94
70	10.46	14.52	22.05	30.64	34.12
71	11.48	15.98	23.99	32.36	35.94
72	12.49	17.43	25.10	33.88	37.62
73	13.59	19.04	26.41	35.64	39.56
74	14.88	20.92	28.60	38.59	42.85
75	16.44	23.20	31.80	42.90	47.64
76	18.43	26.07	36.43	49.16	54.58
77	20.75	29.45	41.08	55.41	61.52
78	23.24	33.05	45.72	61.66	68.45
79	25.68	36.59	50.53	68.12	75.64
80	27.88	39.79	55.10	74.27	82.45
81	30.06	43.00	59.73	81.75	90.73
82	32.25	46.22	64.36	89.23	99.02
83	34.43	49.43	68.99	96.70	107.31
84	36.62	52.62	73.62	104.18	115.59
	EXN02Q08	EXO02Q08	EXP02Q08	EXQ02Q08	EXM02Q08

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

### Proposed Rates - Year 1 Increase

### Base + Simple Automatic Increase Benefit Rider Form 99572VA Series Standard Rate Per \$1 of Daily Benefit

### 30 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	3.47	5.17	6.52	8.60	8.90
30-34	4.09	6.13	7.76	10.02	10.32
35-39	4.83	7.27	9.26	11.74	12.02
40	5.14	7.81	9.93	12.43	12.71
41	5.35	8.11	10.35	12.97	13.27
42	5.56	8.45	10.80	13.60	13.91
43	5.78	8.80	11.27	14.29	14.60
44	6.03	9.22	11.78	14.99	15.33
45	6.29	9.62	12.35	15.76	16.08
46	6.58	10.10	12.97	16.51	16.84
47	6.92	10.61	13.65	17.28	17.63
48	7.24	11.14	14.35	18.09	18.47
49	7.60	11.69	15.12	18.99	19.35
50	7.97	12.28	15.86	19.94	20.35
51	8.30	12.84	16.62	20.98	21.37
52	8.64	13.36	17.33	22.04	22.47
53	9.00	13.94	18.10	23.20	23.66
54	9.42	14.61	19.00	24.49	24.98
55	9.91	15.40	20.08	25.96	26.51
56	10.50	16.36	21.34	27.63	28.20
57	11.16	17.39	22.73	29.42	30.02
58	11.89	18.54	24.29	31.39	32.03
59	12.68	19.82	25.99	33.53	34.22
60	13.54	21.18	27.80	35.90	36.63
61			29.62		
	14.35	22.51		38.23	38.99
62	15.16	23.81	31.36	40.51	41.34
63	16.07	25.29	33.34	43.12	43.98
64	17.22	27.15	35.84	46.35	47.26
65	18.70	29.51	39.03	50.57	51.56
66	20.54	32.43	42.93	55.79	56.85
67	22.65	35.80	47.37	61.80	62.93
68	25.03	39.41	52.40	68.54	69.76
69	27.65	41.41	56.24	75.91	77.27
70	30.48	43.41	58.86	79.44	85.39
71	33.33	45.15	61.01	82.34	91.42
72	35.01	46.51	62.63	84.75	94.09
73	36.87	48.18	64.57	87.15	97.01
74	38.98	50.62	67.56	91.17	101.53
75	41.75	54.18	71.50	96.48	107.13
76	45.34	59.54	78.51	105.96	117.63
77	48.94	64.92	85.53	115.40	128.12
78	52.56	70.30	92.50	124.80	138.54
79	56.16	75.77	100.68	135.82	150.80
80	60.76	82.18	109.62	147.97	164.27
81	65.69	89.16	119.62	162.52	180.40
82	70.63	96.15	129.60	177.07	196.55
83	75.55	103.13	139.60	191.62	212.68
84	80.50	110.12	149.58	206.18	228.80
	XSB01P90	XSC01P90	XSD01P90	XSE01P90	XSA01P90
	Vapotrao	VOCOTLAO	V2D01L20	VOLUTEAU	VOMUTEAU

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

### Proposed Rates - Year 1 Increase

### Base + Simple Automatic Increase Benefit Rider Form 99572VA Series Standard Rate Per \$1 of Daily Benefit

### 90 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	3.21	4.72	5.97	7.98	8.22
30-34	3.77	5.62	7.13	9.26	9.51
35-39	4.42	6.70	8.54	10.80	11.07
40	4.70	7.18	9.14	11.44	11.71
41	4.90	7.44	9.51	11.93	12.23
42	5.08	7.77	9.92	12.51	12.78
43	5.29	8.09	10.37	13.14	13.43
44	5.53	8.45	10.83	13.81	14.09
45	5.77	8.84	11.37	14.50	14.78
46	6.03	9.27	11.92	15.17	15.50
47	6.33	9.74	12.54	15.88	16.20
48	6.64	10.21	13.18	16.62	16.98
49	6.96	10.72	13.86	17.44	17.81
50	7.29	11.26	14.56	18.32	18.71
51	7.60	11.74	15.24	19.26	19.66
52	7.90	12.24	15.89	20.23	20.64
53	8.22	12.76	16.58	21.29	21.73
54	8.60	13.36	17.40	22.46	22.93
55	9.06	14.10			
			18.39	23.83	24.31
56	9.60	14.96	19.53	25.32	25.86
57	10.19	15.91	20.82	26.96	27.52
58	10.85	16.95	22.21	28.75	29.36
59	11.56	18.11	23.75	30.68	31.34
60	12.32	19.33	25.40	32.82	33.50
61	13.08	20.53	27.04	34.95	35.66
62	13.80	21.72	28.64	37.02	37.79
63	14.64	23.05	30.44	39.39	40.18
64	15.67	24.72	32.66	42.29	43.14
65	17.00	26.87	35.55	46.05	46.95
66	18.66	29.51	39.06	50.71	51.67
67	20.58	32.39	43.07	56.06	57.10
68	22.72	34.08	45.97	62.03	63.16
69	25.06	35.81	48.29	65.16	69.78
70	27.55	37.45	50.51	68.16	75.68
71	28.77	38.71	52.30	70.57	78.35
72	29.91	39.82	53.58	72.29	80.50
73	31.15	41.04	55.16	74.43	82.87
74	32.85	42.95	57.71	77.86	86.44
75	34.88	45.77	61.15	82.51	91.60
76	38.08	50.47	67.52	91.10	101.15
77	41.31	55.14	73.71	99.45	110.43
78	44.51	59.83	80.76	108.96	120.97
78 79	47.74	64.91	88.03	118.76	131.86
80	51.51	70.18	95.52	128.79	143.00
81	55.49	75.81	103.65	140.48	155.94
82	59.48	81.44	111.78	152.15	168.87
83	63.46	87.08	119.93	163.82	181.82
84	67.45	92.71	128.06	175.50	194.77
	XSH01P90	XSI01P90	XSJ01P90	XSK01P90	XSG01P90

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

### State Farm Mutual Automobile Insurance Company

### Bloomington, Illinois

#### Proposed Rates - Year 1 Increase

Base + Simple Automatic Increase Benefit Rider Form 99572VA Series Standard Rate Per \$1 of Daily Benefit

### 180 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	2.87	4.25	5.36	7.10	7.39
30-34	3.36	5.03	6.36	8.24	8.51
35-39	3.92	5.95	7.56	9.60	9.85
40	4.19	6.34	8.11	10.18	10.41
41	4.35	6.62	8.45	10.62	10.87
42	4.52	6.89	8.81	11.13	11.37
43	4.69	7.18	9.19	11.66	11.92
44	4.90	7.48	9.60	12.25	12.51
45	5.11	7.82	10.06	12.86	13.12
46	5.35	8.21	10.55	13.48	13.73
47	5.60	8.60	11.11	14.08	14.38
48	5.87	9.05	11.67	14.73	15.07
49	6.15	9.48	12.28	15.45	15.77
50	6.44	9.95	12.88	16.24	16.57
51	6.71	10.37	13.46	17.07	17.44
52	6.97	10.80	14.04	17.93	18.30
53	7.25	11.27	14.67	18.84	19.25
54	7.57	11.80	15.36	19.90	20.31
55	7.97	12.41	16.23	21.08	21.52
56	8.44	13.16	17.23	22.41	22.85
57	8.96	13.99	18.32	23.83	24.31
58	9.53	14.91	19.57	25.38	25.91
59	10.15	15.90	20.90	27.07	27.64
60	10.13	16.99	22.34	28.92	29.53
61	11.45	18.02	23.75	30.76	31.39
62			25.15		
	12.10	19.08		32.60	33.27
63	12.81	20.23	26.73	34.65	35.37
64	13.71	21.68	28.67	37.19	37.92
65	14.87	23.51	31.13	40.43	41.20
66	16.31	25.80	34.19	44.40	45.25
67	17.98	27.97	37.58	48.99	49.89
68	19.85	29.41	39.55	53.37	55.10
69	21.88	30.89	41.52	56.04	60.71
70	23.77	32.32	43.42	58.60	65.07
71	24.62	33.39	44.97	60.68	67.36
72	25.35	34.36	46.09	62.20	69.26
73	26.11	35.42	47.49	64.08	71.34
74	27.32	37.04	49.63	66.96	74.34
75	28.91	39.12	52.45	70.76	78.57
76	31.46	42.77	57.44	77.50	86.05
77	34.35	46.30	62.10	83.78	93.02
78	37.21	50.36	67.73	91.35	101.43
79	40.09	54.60	73.59	99.26	110.19
80	43.12	58.81	79.50	107.12	118.91
81	46.26	63.23	85.76	115.95	128.67
82	49.41	67.65	92.02	124.79	138.46
83	52.56	72.07	98.28	133.61	148.25
84	55.71	76.47	104.54	142.45	158.02
	XSN01P90	XSO01P90	XSP01P90	XSQ01P90	XSM01P90

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

### Proposed Rates - Year 1 Increase

## Base + Simple Automatic Increase Benefit Rider Form 99572VA Series Preferred Rate Per \$1 of Daily Benefit

### 30 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	3.12	4.65	5.87	7.74	8.01
30-34	3.68	5.52	6.98	9.02	9.29
35-39	4.35	6.54	8.33	10.57	10.82
40	4.63	7.03	8.94	11.19	11.44
41	4.82	7.30	9.32	11.67	11.94
42	5.00	7.61	9.72	12.24	12.52
43	5.20	7.92	10.14	12.86	13.14
44	5.43	8.30	10.60	13.49	13.80
45	5.66	8.66	11.12	14.18	14.47
46	5.92	9.09	11.67	14.86	15.16
47	6.23	9.55	12.29	15.55	15.87
48	6.52	10.03	12.92	16.28	16.62
49	6.84	10.52	13.61	17.09	17.42
50	7.17	11.05	14.27	17.95	18.32
51	7.47	11.56	14.96	18.88	19.23
52	7.78	12.02	15.60	19.84	20.22
53	8.10	12.55	16.29	20.88	21.29
54	8.48	13.15	17.10	22.04	22.48
55	8.92	13.86	18.07	23.36	23.86
56	9.45	14.72	19.21	24.87	25.38
57	10.04	15.65	20.46	26.48	27.02
58	10.70	16.69	21.86	28.25	28.83
59	11.41	17.84	23.39	30.18	30.80
60	12.19	19.06	25.02	32.31	32.97
61	12.92	20.26	26.66	34.41	35.09
62	13.64	21.43	28.22	36.46	37.21
63	14.46	22.76	30.01	38.81	39.58
64	15.50	24.44	32.26	41.72	42.53
65	16.83	26.56	35.13	45.51	46.40
66	18.49	29.19	38.64	50.21	51.17
67	20.39	32.22	42.63	55.62	56.64
68	22.53	35.47	47.16	61.69	62.78
69	24.89	37.27	50.62	68.32	69.54
70	27.43	39.07	52.97	71.50	76.85
71	30.00	40.64	54.91	74.11	82.28
72	31.51	41.86	56.37	76.28	84.68
73	33.18	43.36	58.11	78.44	87.31
74	35.08	45.56	60.80	82.05	91.38
75	37.58	48.76	64.35	86.83	96.42
76	40.81	53.59	70.66	95.36	105.87
77	44.05	58.43	76.98	103.86	115.31
78	47.30	63.27	83.25	112.32	124.69
79	50.54	68.19	90.61	122.24	135.72
80	54.68	73.96	98.66	133.17	147.84
81	59.12	80.24	107.66	146.27	162.36
82	63.57	86.54	116.64	159.36	176.90
83	68.00	92.82	125.64	172.46	191.41
84	72.45	99.11	134.62	185.56	205.92
	XSB02P90	XSC02P90	XSD02P90	XSE02P90	XSA02P90

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 1 Increase

# Base + Simple Automatic Increase Benefit Rider Form 99572VA Series Preferred Rate Per \$1 of Daily Benefit

# 90 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	2.89	4.25	5.37	7.18	7.40
30-34	3.39	5.06	6.42	8.33	8.56
35-39	3.98	6.03	7.69	9.72	9.96
40	4.23	6.46	8.23	10.30	10.54
41	4.41	6.70	8.56	10.74	11.01
42	4.57	6.99	8.93	11.26	11.50
43	4.76	7.28	9.33	11.83	12.09
44	4.98	7.61	9.75	12.43	12.68
45	5.19	7.96	10.23	13.05	13.30
46	5.43	8.34	10.73	13.65	13.95
47	5.70	8.77	11.29	14.29	14.58
48	5.98	9.19	11.86	14.96	15.28
49	6.26	9.65	12.47	15.70	16.03
50	6.56	10.13	13.10	16.49	16.84
51	6.84	10.57	13.72	17.33	17.69
52	7.11	11.02	14.30	18.21	18.58
53	7.40	11.48	14.92	19.16	19.56
54	7.74	12.02	15.66	20.21	20.64
55	8.15	12.69	16.55	21.45	21.88
56	8.64	13.46	17.58	22.79	23.27
57	9.17	14.32	18.74	24.26	24.77
58	9.77	15.26	19.99	25.88	26.42
59	10.40	16.30	21.38	27.61	28.21
60	11.09	17.40	22.86	29.54	30.15
61	11.77	18.48	24.34	31.46	32.09
62	12.42	19.55	25.78	33.32	34.01
63	13.18	20.75	27.40	35.45	36.16
64	14.10	22.25	29.39	38.06	38.83
65	15.30	24.18	32.00	41.45	42.26
66	16.79	26.56	35.15	45.64	46.50
67	18.52	29.15	38.76	50.45	51.39
68	20.45	30.67	41.37	55.83	56.84
69	22.55	32.23	43.46	58.64	62.80
70	24.80	33.71	45.46	61.34	68.11
71	25.89	34.84	47.07	63.51	70.52
72	26.92	35.84	48.22	65.06	72.45
73	28.04	36.94	49.64	66.99	74.58
73 74	29.57	38.66	51.94	70.07	77.80
7 <del>4</del> 75	31.39	41.19	55.04	74.26	82.44
75 76	34.27	45.42	60.77	81.99	91.04
70 77	37.18	49.63	66.34	89.51	99.39
78 79	40.06	53.85	72.68	98.06	108.87
	42.97	58.42	79.23	106.88	118.67
80	46.36	63.16	85.97	115.91	128.70
81	49.94	68.23	93.29	126.43	140.35
82	53.53	73.30	100.60	136.94	151.98
83	57.11	78.37	107.94	147.44	163.64
84	60.71	83.44	115.25	157.95	175.29
	XSH02P90	XSI02P90	XSJ02P90	XSK02P90	XSG02P90

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Bloomington, Illinois

#### Proposed Rates - Year 1 Increase

# Base + Simple Automatic Increase Benefit Rider Form 99572VA Series Preferred Rate Per \$1 of Daily Benefit

# 180 Day Elimination Period

	2.4	2.4	F.V.	40.7	
Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	2.58	3.83	4.82	6.39	6.65
30-34	3.02	4.53	5.72	7.42	7.66
35-39	3.53	5.36	6.80	8.64	8.87
40	3.77	5.71	7.30	9.16	9.37
41	3.92	5.96	7.61	9.56	9.78
42	4.07	6.20	7.93	10.02	10.23
43	4.22	6.46	8.27	10.49	10.73
44	4.41	6.73	8.64	11.03	11.26
45	4.60	7.04	9.05	11.57	11.81
46	4.82	7.39	9.50	12.13	12.36
47	5.04	7.74	10.00	12.67	12.94
48	5.28	8.15	10.50	13.26	13.56
49	5.54	8.53	11.05	13.91	14.19
50	5.80	8.96	11.59	14.62	14.91
51	6.04	9.33	12.11	15.36	15.70
52	6.27	9.72	12.64	16.14	16.47
53	6.53	10.14	13.20	16.96	17.33
54	6.81	10.62	13.82	17.91	18.28
55	7.17	11.17	14.61	18.97	19.37
56	7.60	11.84	15.51	20.17	20.57
57	8.06	12.59	16.49	21.45	21.88
58	8.58	13.42	17.61	22.84	23.32
59	9.14	14.31	18.81	24.36	24.88
60	9.74	15.29	20.11	26.03	26.58
61	10.31	16.22	21.38	27.68	28.25
62	10.89	17.17	22.64	29.34	29.94
63	11.53	18.21	24.06	31.19	31.83
64	12.34	19.51	25.80	33.47	34.13
65	13.38	21.16	28.02	36.39	37.08
66	14.68	23.22	30.77	39.96	40.73
67	16.18	25.17	33.82	44.09	44.90
68	17.87	26.47	35.60	48.03	49.59
69	19.69	27.80	37.37	50.44	54.64
70	21.39	29.09	39.08	52.74	58.56
70	22.16	30.05	40.47	54.61	60.62
72	22.82	30.92	41.48		62.33
73				55.98	
73 74	23.50	31.88	42.74	57.67	64.21
	24.59	33.34	44.67	60.26	66.91
75 76	26.02	35.21	47.21	63.68	70.71
76	28.31	38.49	51.70	69.75	77.45
77	30.92	41.67	55.89	75.40	83.72
78	33.49	45.32	60.96	82.22	91.29
79	36.08	49.14	66.23	89.33	99.17
80	38.81	52.93	71.55	96.41	107.02
81	41.63	56.91	77.18	104.36	115.80
82	44.47	60.89	82.82	112.31	124.61
83	47.30	64.86	88.45	120.25	133.43
84	50.14	68.82	94.09	128.21	142.22
	XSN02P90	XSO02P90	XSP02P90	XSQ02P90	XSM02P90

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 2 Increase

# Base + Simple Automatic Increase Benefit Rider Form 99572VA Series Standard Rate Per \$1 of Daily Benefit

# 30 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	3.47	5.17	7.55	10.61	10.98
30-34	4.09	6.13	8.98	12.36	12.73
35-39	4.83	7.27	10.72	14.49	14.83
40	5.14	7.81	11.50	15.34	15.68
41	5.35	8.11	11.98	16.00	16.38
42	5.56	8.45	12.50	16.78	17.16
43	5.78	8.80	13.05	17.63	18.02
44	6.03	9.22	13.64	18.50	18.92
45	6.29	9.62	14.30	19.45	19.84
46	6.58	10.10	15.02	20.37	20.78
47	6.92	10.61	15.80	21.32	21.76
48	7.24	11.14	16.61	22.32	22.79
49	7.60	11.69	17.50	23.43	23.88
50	7.97	12.28	18.36	24.61	25.11
51	8.30	12.84	19.24	25.89	26.37
52	8.64	13.36	20.06	27.20	27.73
53	9.00	13.94	20.95	28.63	29.20
54	9.42	14.61	22.00	30.22	30.83
55	9.91	15.40	23.25	32.03	32.71
56	10.50	16.36	24.70	34.10	34.80
57	11.16	17.39	26.31	36.30	37.04
58	11.89	18.54	28.12	38.74	39.53
59	12.68	19.82	30.09	41.38	42.23
60	13.54	21.18	32.18	44.30	45.20
61	14.35	22.51	34.29	47.18	48.11
62	15.16	23.81	36.30	49.99	51.01
63	16.07	25.29	38.60	53.21	54.27
64	17.22	27.15	41.49	57.20	58.32
65	18.70	29.51	45.18	62.37	63.63
66	20.54	32.43	48.41	65.34	70.15
67	22.65	35.80	50.92	68.72	76.31
68	25.03	39.41	53.61	72.36	80.34
69	27.65	41.41	56.24	75.91	84.42
70	30.48	43.41	58.86	79.44	88.37
71	33.33	45.15	61.01	82.34	91.42
72	35.01	46.51	62.63	84.75	94.09
73	36.87	48.18	64.57	87.15	97.01
74	38.98	50.62	67.56	91.17	101.53
75	41.75	54.18	71.50	96.48	107.13
76	45.34	59.54	78.51	105.96	117.63
77	48.94	64.92	85.53	115.40	128.12
78	52.56	70.30	92.50	124.80	138.54
79	56.16	75.77	100.68	135.82	150.80
80	60.76	82.18	109.62	147.97	164.27
81	65.69	89.16	119.62	162.52	180.40
82	70.63	96.15	129.60	177.07	196.55
83	75.55	103.13	139.60	191.62	212.68
84	80.50	110.12	149.58	206.18	228.80
	XSB01P91	XSC01P91	XSD01P91	XSE01P91	XSA01P91

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 2 Increase

# Base + Simple Automatic Increase Benefit Rider Form 99572VA Series Standard Rate Per \$1 of Daily Benefit

# 90 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	3.21	4.72	6.91	9.85	10.14
30-34	3.77	5.62	8.25	11.43	11.74
35-39	4.42	6.70	9.89	13.33	13.66
40	4.70	7.18	10.58	14.12	14.45
41	4.90	7.44	11.01	14.72	15.09
42	5.08	7.77	11.48	15.44	15.77
43	5.29	8.09	12.01	16.21	16.57
44	5.53	8.45	12.54	17.04	17.39
45	5.77	8.84	13.16	17.89	18.24
46	6.03	9.27	13.80	18.72	19.13
47	6.33	9.74	14.52	19.60	19.99
48	6.64	10.21	15.26	20.51	20.95
49	6.96	10.72	16.05	21.52	21.98
50	7.29	11.26	16.86	22.61	23.09
51	7.60	11.74	17.64	23.77	24.26
52	7.90	12.24	18.40	24.96	25.47
53	8.22	12.76	19.19	26.27	26.81
54	8.60	13.36	20.14	27.72	28.30
55	9.06	14.10	21.29	29.41	30.00
56	9.60	14.96	22.61	31.24	31.91
57	10.19	15.91	24.10	33.27	33.96
58	10.85	16.95	25.71	35.48	36.23
59	11.56	18.11	27.49	37.86	38.67
60	12.32	19.33	29.40	40.50	41.34
61	13.08	20.53	31.30	43.13	44.00
62	13.80	21.72	33.16	45.68	46.63
63	14.64	23.05	35.24	48.61	49.58
64	15.67	24.72	37.81	51.55	53.23
65	17.00	26.87	39.76	53.65	57.94
66	18.66	29.51	41.62	56.17	62.36
67	20.58	32.39	43.76	59.07	65.59
68	22.72	34.08	45.97	62.03	69.00
69	25.06	35.81	48.29	65.16	72.50
70	27.55	37.45	50.51	68.16	75.68
71	28.77	38.71	52.30	70.57	78.35
72	29.91	39.82	53.58	72.29	80.50
73	31.15	41.04	55.16	74.43	82.87
74	32.85	42.95	57.71	77.86	86.44
75	34.88	45.77	61.15	82.51	91.60
76	38.08	50.47	67.52	91.10	101.15
77	41.31	55.14	73.71	99.45	110.43
78	44.51	59.83	80.76	108.96	120.97
79	47.74	64.91	88.03	118.76	131.86
80	51.51	70.18	95.52	128.79	143.00
81	55.49	75.81	103.65	140.48	155.94
82	59.48	81.44	111.78	152.15	168.87
83	63.46	87.08	119.93	163.82	181.82
84	67.45	92.71	128.06	175.50	194.77
	XSH01P91	XSI01P91	XSJ01P91	XSK01P91	XSG01P91

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Bloomington, Illinois

#### Proposed Rates - Year 2 Increase

Base + Simple Automatic Increase Benefit Rider Form 99572VA Series Standard Rate Per \$1 of Daily Benefit

# 180 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	2.87	4.25	6.21	8.76	9.12
30-34	3.36	5.03	7.36	10.17	10.50
35-39	3.92	5.95	8.75	11.85	12.15
40	4.19	6.34	9.39	12.56	12.85
41	4.35	6.62	9.78	13.11	13.41
42	4.52	6.89	10.20	13.73	14.03
43	4.69	7.18	10.64	14.39	14.71
44	4.90	7.48	11.11	15.12	15.44
45	5.11	7.82	11.65	15.87	16.19
46	5.35	8.21	12.21	16.63	16.94
47	5.60	8.60	12.86	17.37	17.74
48	5.87	9.05	13.51	18.18	18.60
49	6.15	9.48	14.22	19.07	19.46
50	6.44	9.95	14.91	20.04	20.45
51	6.71	10.37	15.58	21.06	21.52
52	6.97	10.80	16.25	22.13	22.58
53	7.25	11.27	16.98	23.25	23.75
54	7.57	11.80	17.78	24.56	25.06
55	7.97	12.41	18.79	26.01	26.56
56	8.44	13.16	19.95	27.65	28.20
57	8.96	13.99	21.21	29.41	30.00
58	9.53	14.91	22.66	31.32	31.97
59	10.15	15.90	24.20	33.40	34.11
60	10.82	16.99	25.86	35.69	36.44
61	11.45	18.02	27.49	37.96	38.74
62	12.10	19.08	29.12	40.23	41.06
63	12.81	20.23	30.94	42.76	43.65
64	13.71	21.68	32.89	44.39	46.79
65	14.87	23.51	34.24	46.20	50.84
66	16.31	25.80	35.82	48.35	53.68
67	17.98	27.97	37.58	50.82	56.42
68	19.85	29.41	39.55	53.37	59.36
69	21.88	30.89	41.52	56.04	62.33
70	23.77	32.32	43.42	58.60	65.07
71	24.62	33.39	44.97	60.68	67.36
72	25.35	34.36	46.09	62.20	69.26
73	26.11	35.42	47.49	64.08	71.34
74	27.32	37.04	49.63	66.96	74.34
75	28.91	39.12	52.45	70.76	78.57
76	31.46	42.77	57.44	77.50	86.05
77	34.35	46.30	62.10	83.78	93.02
78	37.21	50.36	67.73	91.35	101.43
79	40.09	54.60	73.59	99.26	110.19
80	43.12	58.81	79.50	107.12	118.91
81	46.26	63.23	85.76	115.95	128.67
82	49.41	67.65	92.02	124.79	138.46
83	52.56	72.07	98.28	133.61	148.25
84	55.71	76.47	104.54	142.45	158.02
	XSN01P91	XSO01P91	XSP01P91	XSQ01P91	XSM01P91

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 2 Increase

# Base + Simple Automatic Increase Benefit Rider Form 99572VA Series Preferred Rate Per \$1 of Daily Benefit

# 30 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	3.12	4.65	6.80	9.55	9.88
30-34	3.68	5.52	8.08	11.12	11.46
35-39	4.35	6.54	9.65	13.04	13.35
40	4.63	7.03	10.35	13.81	14.11
41	4.82	7.30	10.78	14.40	14.74
42	5.00	7.61	11.25	15.10	15.44
43	5.20	7.92	11.75	15.87	16.22
44	5.43	8.30	12.28	16.65	17.03
45	5.66	8.66	12.87	17.51	17.86
46	5.92	9.09	13.52	18.33	18.70
47	6.23	9.55	14.22	19.19	19.58
48	6.52	10.03	14.95	20.09	20.51
49	6.84	10.52	15.75	21.09	21.49
50	7.17	11.05	16.52	22.15	22.60
51	7.47	11.56	17.32	23.30	23.73
52	7.78	12.02	18.05	24.48	24.96
53	8.10	12.55	18.86	25.77	26.28
54	8.48	13.15	19.80	27.20	27.75
55	8.92	13.86	20.93	28.83	29.44
56	9.45	14.72	22.23	30.69	31.32
57	10.04	15.65	23.68	32.67	33.34
58	10.70	16.69	25.31	34.87	35.58
59	11.41	17.84	27.08	37.24	38.01
60	12.19	19.06	28.96	39.87	40.68
61	12.92	20.26	30.86	42.46	43.30
62	13.64	21.43	32.67	44.99	45.91
63	14.46	22.76	34.74	47.89	48.84
64	15.50	24.44	37.34	51.48	52.49
65	16.83	26.56	40.66	56.13	57.27
66	18.49	29.19	43.57	58.81	63.14
67	20.39	32.22	45.83	61.85	68.68
68	22.53	35.47	48.25	65.12	72.31
69	24.89	37.27	50.62	68.32	75.98
70	27.43	39.07	52.97	71.50	79.53
71	30.00	40.64	54.91	74.11	82.28
72	31.51	41.86	56.37	76.28	84.68
73	33.18	43.36	58.11	78.44	87.31
74	35.08	45.56	60.80	82.05	91.38
75	37.58	48.76	64.35	86.83	96.42
76	40.81	53.59	70.66	95.36	105.87
77	44.05	58.43	76.98	103.86	115.31
78	47.30	63.27	83.25	112.32	124.69
79	50.54	68.19	90.61	122.24	135.72
80	54.68	73.96	98.66	133.17	147.84
81	59.12	80.24	107.66	146.27	162.36
82	63.57	86.54	116.64	159.36	176.90
83	68.00	92.82	125.64	172.46	191.41
84	72.45	99.11	134.62	185.56	205.92
	XSB02P91	XSC02P91	XSD02P91	XSE02P91	XSA02P91

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 2 Increase

# Base + Simple Automatic Increase Benefit Rider Form 99572VA Series Preferred Rate Per \$1 of Daily Benefit

# 90 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period	Benefit Period	Benefit Period	Benefit Period	Benefit Period
18-29	2.89	4.25	6.22	8.87	9.13
30-34	3.39	5.06	7.43	10.29	10.57
35-39	3.98	6.03	8.90	12.00	12.29
40	4.23	6.46	9.52	12.71	13.01
41	4.41	6.70	9.91	13.25	13.58
42	4.57	6.99	10.33	13.90	14.19
43	4.76	7.28	10.81	14.59	14.91
44	4.98	7.61	11.29	15.34	15.65
45	5.19	7.96	11.84	16.10	16.42
46	5.43	8.34	12.42	16.85	17.22
47	5.70	8.77	13.07	17.64	17.99
48	5.98	9.19	13.73	18.46	18.86
49	6.26	9.65	14.45	19.37	19.78
50	6.56	10.13	15.17	20.35	20.78
51	6.84	10.57	15.88	21.39	21.83
52	7.11	11.02	16.56	22.46	22.92
53	7.40	11.48	17.27	23.64	24.13
54	7.74	12.02	18.13	24.95	25.47
55	8.15	12.69	19.16	26.47	27.00
56	8.64	13.46	20.35	28.12	28.72
57	9.17	14.32	21.69	29.94	30.56
58	9.77	15.26	23.14	31.93	32.61
59	10.40	16.30	24.74	34.07	34.80
60	11.09	17.40	26.46	36.45	37.21
61	11.77	18.48	28.17	38.82	39.60
62	12.42	19.55	29.84	41.11	41.97
63	13.18	20.75	31.72	43.75	44.62
64	14.10	22.25	34.03	46.40	47.91
65	15.30	24.18	35.78	48.29	52.15
66	16.79	26.56	37.46	50.55	56.12
67	18.52	29.15	39.38	53.16	59.03
68	20.45	30.67	41.37	55.83	62.10
69	22.55	32.23	43.46	58.64	65.25
70	24.80	33.71	45.46	61.34	68.11
71	25.89	34.84	47.07	63.51	70.52
72	26.92	35.84	48.22	65.06	72.45
73	28.04	36.94	49.64	66.99	74.58
74	29.57	38.66	51.94	70.07	77.80
75	31.39	41.19	55.04	74.26	82.44
76	34.27	45.42	60.77	81.99	91.04
77	37.18	49.63	66.34	89.51	99.39
78	40.06	53.85	72.68	98.06	108.87
78 79	42.97	58.42	79.23	106.88	118.67
80	46.36	63.16	85.97	115.91	128.70
81		68.23	93.29	126.43	140.35
82	49.94 53.53	73.30	100.60	136.94	151.98
83					
83 84	57.11 60.71	78.37 83.44	107.94 115.25	147.44 157.95	163.64 175.29
04	00.71	03.44	113.23	137.93	1/3.29
	XSH02P91	XSI02P91	XSJ02P91	XSK02P91	XSG02P91

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Bloomington, Illinois

#### Proposed Rates - Year 2 Increase

# Base + Simple Automatic Increase Benefit Rider Form 99572VA Series Preferred Rate Per \$1 of Daily Benefit

# 180 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	2.58	3.83	5.59	7.88	8.21
30-34	3.02	4.53	6.62	9.15	9.45
35-39	3.53	5.36	7.88	10.67	10.94
40	3.77	5.71	8.45	11.30	11.57
41	3.92	5.96	8.80	11.80	12.07
42	4.07	6.20	9.18	12.36	12.63
43	4.22	6.46	9.58	12.95	13.24
44	4.41	6.73	10.00	13.61	13.90
45	4.60	7.04	10.49	14.28	14.57
46	4.82	7.39	10.99	14.97	15.25
47	5.04	7.74	11.57	15.63	15.97
48	5.28	8.15	12.16	16.36	16.74
49	5.54	8.53	12.80	17.16	17.51
50	5.80	8.96	13.42	18.04	18.41
51	6.04	9.33	14.02	18.95	19.37
51 6.04 52 6.27		9.72	14.63	19.92	20.32
		10.14	15.28	20.93	21.38
		10.62	16.00	22.10	22.55
		11.17	16.91	23.41	23.90
		11.84	17.96	24.89	25.38
57	8.06	12.59	19.09	26.47	27.00
58	8.58	13.42	20.39	28.19	28.77
59	9.14	14.31	21.78	30.06	30.70
60	9.74	15.29	23.27	32.12	32.80
61	10.31	16.22	24.74	34.16	34.87
62	10.89	17.17	26.21	36.21	36.95
63	11.53	18.21	27.85	38.48	39.29
64	12.34	19.51	29.60	39.95	42.11
65	13.38	21.16	30.82	41.58	45.76
66	14.68	23.22	32.24	43.52	48.31
67	16.18	25.17	33.82	45.74	50.78
68	17.87	26.47	35.60	48.03	53.42
69	19.69	27.80	37.37	50.44	56.10
70	21.39	29.09	39.08	52.74	58.56
71	22.16	30.05	40.47	54.61	60.62
72	22.82	30.92	41.48	55.98	62.33
73	23.50	31.88	42.74	57.67	64.21
74	24.59	33.34	44.67	60.26	66.91
75	26.02	35.21	47.21	63.68	70.71
76	28.31	38.49	51.70	69.75	77.45
77	30.92	41.67	55.89	75.40	83.72
78	33.49	45.32	60.96	82.22	91.29
78 79	36.08	49.14	66.23	89.33	99.17
80	38.81	52.93	71.55	96.41	107.02
81	41.63	56.91	77.18	104.36	115.80
82	44.47	60.89	82.82	112.31	124.61
83	47.30	64.86	88.45	120.25	133.43
84	50.14	68.82	94.09	128.21	142.22
	XSN02P91	XSO02P91	XSP02P91	XSQ02P91	XSM02P91

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 3 Increase

# Base + Simple Automatic Increase Benefit Rider Form 99572VA Series Standard Rate Per \$1 of Daily Benefit

# 30 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	3.47	5.17	7.55	13.09	13.55
30-34	4.09	6.13	8.98	15.25	15.71
35-39	4.83	7.27	10.72	17.88	18.30
40	5.14	7.81	11.50	18.93	19.35
41	5.35	8.11	11.98	19.74	20.21
42	5.56	8.45	12.50	20.71	21.18
43	5.78	8.80	13.05	21.76	22.24
44	6.03	9.22	13.64	22.83	23.35
45	6.29	9.62	14.30	24.00	24.48
46	6.58	10.10	15.02	25.14	25.64
47	6.92	10.61	15.80	26.31	26.85
48	7.24	11.14	16.61	27.54	28.12
49	7.60	11.69	17.50	28.91	29.47
50	7.97	12.28	18.36	30.37	30.99
51	8.30	12.84	19.24	31.95	32.54
52	8.64	13.36	20.06		34.22
				33.56	
53	9.00	13.94	20.95	35.33	36.03
54	9.42	14.61	22.00	37.29	38.04
55	9.91	15.40	23.25	39.53	40.36
56	10.50	16.36	24.70	42.08	42.94
57	11.16	17.39	26.31	44.79	45.71
58	11.89	18.54	28.12	47.81	48.78
59	12.68	19.82	30.09	51.06	52.11
60	13.54	21.18	32.18	52.94	55.78
61	14.35	22.51	34.29	54.49	59.37
62	15.16	23.81	36.30	56.13	62.32
63	16.07	25.29	38.60	57.94	64.33
64	17.22	27.15	41.49	60.05	66.66
65	18.70	29.51	45.18	62.37	69.40
66	20.54	32.43	48.41	65.34	72.67
67	22.65	35.80	50.92	68.72	76.31
68	25.03	39.41	53.61	72.36	80.34
69	27.65	41.41	56.24	75.91	84.42
70	30.48	43.41	58.86	79.44	88.37
71	33.33	45.15	61.01	82.34	91.42
72	35.01	46.51	62.63	84.75	94.09
73	36.87	48.18	64.57	87.15	97.01
74	38.98	50.62	67.56	91.17	101.53
75	41.75	54.18	71.50	96.48	107.13
76	45.34	59.54	78.51	105.96	117.63
77	48.94	64.92	85.53	115.40	128.12
78	52.56	70.30	92.50	124.80	138.54
79	56.16	75.77	100.68	135.82	150.80
80	60.76	82.18	109.62	147.97	164.27
81	65.69	89.16	119.62	162.52	180.40
82	70.63	96.15	129.60	177.07	196.55
83	75.55	103.13	139.60	191.62	212.68
84	80.50	110.12	149.58	206.18	228.80
	XSB01P92	XSC01P92	XSD01P92	XSE01P92	XSA01P92

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 3 Increase

# Base + Simple Automatic Increase Benefit Rider Form 99572VA Series Standard Rate Per \$1 of Daily Benefit

# 90 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	3.21	4.72	6.91	12.15	12.51
30-34	3.77	5.62	8.25	14.10	14.49
35-39	4.42	6.70	9.89	16.45	16.86
40	4.70	7.18	10.58	17.42	17.83
41	4.90	7.44	11.01	18.16	18.62
42	5.08	7.77	11.48	19.05	19.46
43	5.29	8.09	12.01	20.00	20.45
44	5.53	8.45	12.54	21.03	21.46
45	5.77	8.84	13.16	22.08	22.51
46	6.03	9.27	13.80	23.10	23.61
47	6.33	9.74	14.52	24.19	24.67
48	6.64	10.21	15.26	25.31	25.85
49	6.96	10.72	16.05	26.56	27.12
50	7.29	11.26	16.86	27.90	28.49
51	7.60	11.74	17.64	29.33	29.94
52	7.90	12.24	18.40	30.80	31.43
53	8.22	12.76	19.19	32.42	33.08
54	8.60	13.36	20.14	34.21	34.92
55	9.06	14.10	21.29	36.29	37.02
56	9.60	14.96	22.61	38.55	39.38
57	10.19	15.91	24.10	41.06	41.91
58	10.85	16.95	25.71	43.34	44.71
59	11.56	18.11	27.49	44.37	47.72
60	12.32	19.33	29.40	45.59	50.62
61	13.08	20.53	31.30	46.92	52.08
62	13.80	21.72	33.16	48.32	53.65
63	14.64	23.05	35.24	49.86	55.36
64	15.67	24.72	37.81	51.55	57.35
65	17.00	26.87	39.76	53.65	59.67
66	18.66	29.51	41.62	56.17	62.36
67	20.58	32.39	43.76	59.07	65.59
68	22.72	34.08	45.97	62.03	69.00
69	25.06	35.81	48.29	65.16	72.50
70	27.55	37.45	50.51	68.16	75.68
71	28.77	38.71	52.30	70.57	78.35
72	29.91	39.82	53.58	72.29	80.50
73	31.15	41.04	55.16	74.43	82.87
74	32.85	42.95	57.71	77.86	86.44
75	34.88	45.77	61.15	82.51	91.60
76	38.08	50.47	67.52	91.10	101.15
77	41.31	55.14	73.71	99.45	110.43
78	44.51	59.83	80.76	108.96	120.97
79	47.74	64.91	88.03	118.76	131.86
80	51.51	70.18	95.52	128.79	143.00
81	55.49	75.81	103.65	140.48	155.94
82	59.48	81.44	111.78	152.15	168.87
83	63.46	87.08	119.93	163.82	181.82
84	67.45	92.71	128.06	175.50	194.77
	XSH01P92	XSI01P92	XSJ01P92	XSK01P92	XSG01P92

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Bloomington, Illinois

#### Proposed Rates - Year 3 Increase

Base + Simple Automatic Increase Benefit Rider Form 99572VA Series Standard Rate Per \$1 of Daily Benefit

# 180 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	2.87	4.25	6.21	10.81	11.25
30-34	3.36	5.03	7.36	12.55	12.96
35-39	3.92	5.95	8.75	14.62	14.99
40	4.19	6.34	9.39	15.50	15.86
41	4.35	6.62	9.78	16.18	16.55
42	4.52	6.89	10.20	16.94	17.31
43	4.69	7.18	10.64	17.76	18.15
44	4.90	7.48	11.11	18.66	19.05
45	5.11	7.82	11.65	19.58	19.98
46	5.35	8.21	12.21	20.52	20.90
47	5.60	8.60	12.86	21.43	21.89
48	5.87	9.05	13.51	22.43	22.95
49	6.15	9.48	14.22	23.53	24.01
50	6.44	9.95	14.91	24.73	25.24
51	6.71	10.37	15.58	25.99	26.56
52	6.97	10.80	16.25	27.31	27.86
53	7.25	11.27	16.98	28.69	29.31
54	7.57	11.80	17.78	30.31	30.92
55	7.97	12.41	18.79	32.10	32.78
56	8.44	13.16	19.95	34.12	34.80
57	8.96	13.99	21.21	36.29	37.02
58	9.53	14.91	22.66	37.35	39.45
59	10.15	15.90	24.20	38.24	42.09
60	10.82	16.99	25.86	39.28	43.61
61	11.45	18.02	27.49	40.41	44.88
62	12.10	19.08	29.12	41.62	46.20
63	12.81	20.23	30.94	42.93	47.67
64	13.71	21.68	32.89	44.39	49.38
65	14.87	23.51	34.24	46.20	51.38
66	16.31	25.80	35.82	48.35	53.68
67	17.98	27.97	37.58	50.82	56.42
68	19.85	29.41	39.55	53.37	59.36
69	21.88	30.89	41.52	56.04	62.33
70	23.77	32.32	43.42	58.60	65.07
71	24.62	33.39	44.97	60.68	67.36
72	25.35	34.36	46.09	62.20	69.26
73	26.11	35.42	47.49	64.08	71.34
74	27.32	37.04	49.63	66.96	74.34
75	28.91	39.12	52.45	70.76	78.57
76	31.46	42.77	57.44	77.50	86.05
77	34.35	46.30	62.10	83.78	93.02
78	37.21	50.36	67.73	91.35	101.43
79	40.09	54.60	73.59	99.26	110.19
80	43.12	58.81	79.50	107.12	118.91
81	46.26	63.23	85.76	115.95	128.67
82	49.41	67.65	92.02	124.79	138.46
83	52.56	72.07	98.28	133.61	148.25
84	55.71	76.47	104.54	142.45	158.02
	XSN01P92	XSO01P92	XSP01P92	XSQ01P92	XSM01P92

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 3 Increase

# Base + Simple Automatic Increase Benefit Rider Form 99572VA Series Preferred Rate Per \$1 of Daily Benefit

# 30 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	3.12	4.65	6.80	11.78	12.20
30-34	3.68	5.52	8.08	13.73	14.14
35-39	4.35	6.54	9.65	16.09	16.47
40	4.63	7.03	10.35	17.04	17.42
41	4.82	7.30	10.78	17.77	18.19
42	5.00	7.61	11.25	18.64	19.06
43	5.20	7.92	11.75	19.58	20.02
44	5.43	8.30	12.28	20.55	21.02
45	5.66	8.66	12.87	21.60	22.03
46	5.92	9.09	13.52	22.63	23.08
47	6.23	9.55	14.22	23.68	24.17
48	6.52	10.03	14.95	24.79	25.31
49	6.84	10.52	15.75	26.02	26.52
50	7.17	11.05	16.52	27.33	27.89
51	7.47	11.56	17.32	28.76	29.29
52	7.78	12.02	18.05	30.20	30.80
53	8.10	12.55	18.86	31.80	32.43
54	8.48	13.15	19.80	33.56	34.24
55	8.92	13.86	20.93	35.58	36.32
56	9.45	14.72	22.23	37.87	38.65
57	10.04	15.65	23.68	40.31	41.14
58	10.70	16.69	25.31	43.03	43.90
59	11.41	17.84	27.08	45.95	46.90
60	12.19	19.06	28.96	47.65	50.20
61	12.92	20.26	30.86	49.04	53.43
62	13.64	21.43	32.67	50.52	56.09
63	14.46	22.76	34.74	52.15	57.90
64	15.50	24.44	37.34	54.05	59.99
65	16.83	26.56	40.66	56.13	62.46
66	18.49	29.19	43.57	58.81	65.40
67	20.39	32.22	45.83	61.85	68.68
68	22.53	35.47	48.25	65.12	72.31
69	24.89	37.27	50.62	68.32	75.98
70	27.43	39.07	52.97	71.50	79.53
71	30.00	40.64	54.91	74.11	82.28
72	31.51	41.86	56.37	76.28	84.68
73	33.18	43.36	58.11	78.44	87.31
74	35.08	45.56	60.80	82.05	91.38
75	37.58	48.76	64.35	86.83	96.42
76	40.81	53.59	70.66	95.36	105.87
77	44.05	58.43	76.98	103.86	115.31
78	47.30	63.27	83.25	112.32	124.69
79	50.54	68.19	90.61	122.24	135.72
80	54.68	73.96	98.66	133.17	147.84
81	59.12	80.24	107.66	146.27	162.36
82	63.57	86.54	116.64	159.36	176.90
83	68.00	92.82	125.64	172.46	191.41
84	72.45	99.11	134.62	185.56	205.92
	XSB02P92	XSC02P92	XSD02P92	XSE02P92	XSA02P92

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 3 Increase

# Base + Simple Automatic Increase Benefit Rider Form 99572VA Series Preferred Rate Per \$1 of Daily Benefit

# 90 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	2.89	4.25	6.22	10.94	11.26
30-34	3.39	5.06	7.43	12.69	13.04
35-39	3.98	6.03	8.90	14.81	15.17
40	4.23	6.46	9.52	15.68	16.05
41	4.41	6.70	9.91	16.34	16.76
42	4.57	6.99	10.33	17.15	17.51
43	4.76	7.28	10.81	18.00	18.41
44	4.98	7.61	11.29	18.93	19.31
45	5.19	7.96	11.84	19.87	20.26
46	5.43	8.34	12.42	20.79	21.25
47	5.70	8.77	13.07	21.77	22.20
48	5.98	9.19	13.73	22.78	23.27
49	6.26	9.65	14.45	23.90	24.41
50	6.56	10.13	15.17	25.11	25.64
51	6.84	10.57	15.88	26.40	26.95
52	7.11	11.02	16.56	27.72	28.29
53	7.40	11.48	17.27	29.18	29.77
54	7.74	12.02	18.13	30.79	31.43
55	8.15	12.69	19.16	32.66	33.32
56	8.64	13.46	20.35	34.70	35.44
57	9.17	14.32	21.69	36.95	37.72
58	9.77	15.26	23.14	39.01	40.24
59	10.40	16.30	24.74	39.93	42.95
60	11.09	17.40	26.46	41.03	45.56
61	11.77	18.48	28.17	42.23	46.87
62	12.42	19.55	29.84	43.49	48.29
63	13.18	20.75	31.72	44.87	49.82
64	14.10	22.25	34.03	46.40	51.62
65	15.30	24.18	35.78	48.29	53.70
66	16.79	26.56	37.46	50.55	56.12
67	18.52	29.15	39.38	53.16	59.03
68	20.45	30.67	41.37	55.83	62.10
69	22.55	32.23	43.46	58.64	65.25
70	24.80	33.71	45.46	61.34	68.11
71	25.89	34.84	47.07	63.51	70.52
72	26.92	35.84	48.22	65.06	72.45
73	28.04	36.94	49.64	66.99	74.58
74	29.57	38.66	51.94	70.07	77.80
75	31.39	41.19	55.04	74.26	82.44
76	34.27	45.42	60.77	81.99	91.04
77	37.18	49.63	66.34	89.51	99.39
78	40.06	53.85	72.68	98.06	108.87
79	42.97	58.42	79.23	106.88	118.67
80	46.36	63.16	85.97	115.91	128.70
81	49.94	68.23	93.29	126.43	140.35
82	53.53	73.30	100.60	136.94	151.98
83	57.11	78.37	107.94	147.44	163.64
84	60.71	83.44	115.25	157.95	175.29
04	00.71	03.44	113.23	137.33	173.23
	XSH02P92	XSI02P92	XSJ02P92	XSK02P92	XSG02P92

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Bloomington, Illinois

#### Proposed Rates - Year 3 Increase

Base + Simple Automatic Increase Benefit Rider Form 99572VA Series
Preferred Rate Per \$1 of Daily Benefit

# 180 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	2.58	3.83	5.59	9.73	10.13
30-34	3.02	4.53	6.62	11.30	11.66
35-39	3.53	5.36	7.88	13.16	13.49
40	3.77	5.71	8.45	13.95	14.27
41	3.92	5.96	8.80	14.56	14.90
42	4.07	6.20	9.18	15.25	15.58
43	4.22	6.46	9.58	15.98	16.34
44	4.41	6.73	10.00	16.79	17.15
45	4.60	7.04	10.49	17.62	17.98
46	4.82	7.39	10.99	18.47	18.81
47	5.04	7.74	11.57	19.29	19.70
48	5.28	8.15	12.16	20.19	20.66
49	5.54	8.53	12.80	21.18	21.61
50	5.80	8.96	13.42	22.26	22.72
51	6.04	9.33	14.02	23.39	23.90
52	6.27	9.72	14.63	24.58	25.07
53	6.53	10.14	15.28	25.82	26.38
54	6.81	10.62	16.00	27.28	27.83
55	7.17	11.17	16.91	28.89	29.50
56	7.60	11.84	17.96	30.71	31.32
57	8.06	12.59	19.09	32.66	33.32
58	8.58	13.42	20.39	33.62	35.51
59	9.14	14.31	21.78	34.42	37.88
60	9.74	15.29	23.27	35.35	39.25
61	10.31	16.22	24.74	36.37	40.39
62	10.89	17.17	26.21	37.46	41.58
63	11.53	18.21	27.85	38.64	42.90
64	12.34	19.51	29.60	39.95	44.44
65	13.38	21.16	30.82	41.58	46.24
66 67	14.68	23.22	32.24	43.52	48.31
67 68	16.18	25.17	33.82	45.74	50.78
	17.87	26.47	35.60	48.03	53.42
69	19.69	27.80	37.37	50.44	56.10
70	21.39	29.09	39.08	52.74	58.56
71	22.16	30.05	40.47	54.61	60.62
72	22.82	30.92	41.48	55.98	62.33
73	23.50	31.88	42.74	57.67	64.21
74	24.59	33.34	44.67	60.26	66.91
75	26.02	35.21	47.21	63.68	70.71
76	28.31	38.49	51.70	69.75	77.45
77	30.92	41.67	55.89	75.40	83.72
78	33.49	45.32	60.96	82.22	91.29
79	36.08	49.14	66.23	89.33	99.17
80	38.81	52.93	71.55	96.41	107.02
81	41.63	56.91	77.18	104.36	115.80
82	44.47	60.89	82.82	112.31	124.61
83	47.30	64.86	88.45	120.25	133.43
84	50.14	68.82	94.09	128.21	142.22
	XSN02P92	XSO02P92	XSP02P92	XSQ02P92	XSM02P92

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 4 Increase

# Base + Simple Automatic Increase Benefit Rider Form 99572VA Series Standard Rate Per \$1 of Daily Benefit

# 30 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	3.47	5.17	7.55	14.43	14.94
30-34	4.09	6.13	8.98	16.81	17.32
35-39	4.83	7.27	10.72	19.71	20.17
40	5.14	7.81	11.50	20.87	21.33
41	5.35	8.11	11.98	21.76	22.28
42	5.56	8.45	12.50	22.83	23.35
43	5.78	8.80	13.05	23.99	24.52
44	6.03	9.22	13.64	25.17	25.74
45	6.29	9.62	14.30	26.46	26.99
46	6.58	10.10	15.02	27.71	28.26
47	6.92	10.61	15.80	29.00	29.60
48	7.24	11.14	16.61	30.36	31.00
49	7.60	11.69	17.50	31.87	32.49
50	7.97	12.28	18.36	33.48	34.16
51	8.30	12.84	19.24	35.22	35.87
52	8.64	13.36	20.06	37.00	37.72
53	9.00	13.94	20.95	38.95	39.72
54	9.42	14.61	22.00	41.11	41.93
55	9.91	15.40	23.25	43.58	44.49
56	10.50	16.36	24.70	46.39	47.34
57	11.16	17.39	26.31	49.27	50.39
58	11.89	18.54	28.12	50.37	53.77
59	12.68	19.82	30.09	51.60	57.29
60	13.54	21.18	32.18	52.94	58.90
61	14.35	22.51	34.29	54.49	60.61
62	15.16	23.81	36.30	56.13	62.32
63	16.07	25.29	38.60	57.94	64.33
64	17.22	27.15	41.49	60.05	66.66
65	18.70	29.51	45.18	62.37	69.40
66	20.54	32.43	48.41	65.34	72.67
67	22.65	35.80	50.92	68.72	76.31
68	25.03	39.41	53.61	72.36	80.34
69	27.65	41.41	56.24	75.91	84.42
70	30.48	43.41	58.86	79.44	88.37
71	33.33	45.15	61.01	82.34	91.42
72	35.01	46.51	62.63	84.75	94.09
73	36.87	48.18	64.57	87.15	97.01
74	38.98	50.62	67.56	91.17	101.53
75	41.75	54.18	71.50	96.48	107.13
76	45.34	59.54	78.51	105.96	117.63
77	48.94	64.92	85.53	115.40	128.12
78	52.56	70.30	92.50	124.80	138.54
79	56.16	75.77	100.68	135.82	150.80
80	60.76	82.18	109.62	147.97	164.27
81	65.69	89.16	119.62	162.52	180.40
82	70.63	96.15	129.60	177.07	196.55
83	75.55	103.13	139.60	191.62	212.68
84	80.50	110.12	149.58	206.18	228.80
5-7	55.56	110.12	143.30	200.10	220.00
	XSB01Q07	XSC01Q07	XSD01Q07	XSE01Q07	XSA01Q07

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 4 Increase

# Base + Simple Automatic Increase Benefit Rider Form 99572VA Series Standard Rate Per \$1 of Daily Benefit

# 90 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	3.21	4.72	6.91	13.39	13.79
30-34	3.77	5.62	8.25	15.54	15.97
35-39	4.42	6.70	9.89	18.13	18.59
40	4.70	7.18	10.58	19.20	19.66
41	4.90	7.44	11.01	20.02	20.53
42	5.08	7.77	11.48	21.00	21.45
43	5.29	8.09	12.01	22.05	22.54
44	5.53	8.45	12.54	23.18	23.66
45	5.77	8.84	13.16	24.34	24.81
46	6.03	9.27	13.80	25.46	26.03
47	6.33	9.74	14.52	26.67	27.20
48	6.64	10.21	15.26	27.90	28.50
49	6.96	10.72	16.05	29.28	29.90
50	7.29	11.26	16.86	30.76	31.41
51	7.60	11.74	17.64	32.33	33.00
52	7.90	12.24	18.40	33.95	34.65
53	8.22	12.76	19.19	35.74	36.47
54	8.60	13.36	20.14	37.71	38.49
55	9.06	14.10	21.29	40.00	40.81
56	9.60	14.96	22.61	41.54	43.41
57	10.19	15.91	24.10	42.47	46.20
58	10.85	16.95	25.71	43.34	48.20
59	11.56	18.11	27.49	44.37	49.35
60	12.32	19.33	29.40	45.59	50.62
61	13.08	20.53	31.30	46.92	52.08
62	13.80	21.72	33.16	48.32	53.65
63	14.64	23.05	35.24	49.86	55.36
64	15.67	24.72	37.81	51.55	57.35
65	17.00	26.87	39.76	53.65	59.67
66	18.66	29.51	41.62	56.17	62.36
67	20.58	32.39	43.76	59.07	65.59
68	22.72	34.08	45.97	62.03	69.00
69	25.06	35.81	48.29	65.16	72.50
70	27.55	37.45	50.51	68.16	75.68
71	28.77	38.71	52.30	70.57	78.35
72	29.91	39.82	53.58	72.29	80.50
73	31.15	41.04	55.16	74.43	82.87
74	32.85	42.95	57.71	77.86	86.44
75	34.88	45.77	61.15	82.51	91.60
76	38.08	50.47	67.52	91.10	101.15
77	41.31	55.14	73.71	99.45	110.43
78	44.51	59.83	80.76	108.96	120.97
79	47.74	64.91	88.03	118.76	131.86
80	51.51	70.18	95.52	128.79	143.00
81	55.49	75.81	103.65	140.48	155.94
82	59.48	81.44	111.78	152.15	168.87
83	63.46	87.08	119.93	163.82	181.82
84	67.45	92.71	128.06	175.50	194.77
	XSH01Q07	XSI01Q07	XSJ01Q07	XSK01Q07	XSG01Q07

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Bloomington, Illinois

#### Proposed Rates - Year 4 Increase

Base + Simple Automatic Increase Benefit Rider Form 99572VA Series Standard Rate Per \$1 of Daily Benefit

# 180 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	2.87	4.25	6.21	11.92	12.40
30-34	3.36	5.03	7.36	13.83	14.29
35-39	3.92	5.95	8.75	16.12	16.52
40	4.19	6.34	9.39	17.09	17.48
41	4.35	6.62	9.78	17.84	18.24
42	4.52	6.89	10.20	18.67	19.08
43	4.69	7.18	10.64	19.58	20.01
44	4.90	7.48	11.11	20.57	21.00
45	5.11	7.82	11.65	21.58	22.03
46	5.35	8.21	12.21	22.62	23.04
47	5.60	8.60	12.86	23.62	24.13
48	5.87	9.05	13.51	24.73	25.30
49	6.15	9.48	14.22	25.94	26.47
50	6.44	9.95	14.91	27.26	27.82
51	6.71	10.37	15.58	28.65	29.28
52	6.97	10.80	16.25	30.11	30.71
53 54	7.25 7.57	11.27 11.80	16.98 17.78	31.63	32.31 34.09
5 <del>4</del> 55			18.79	33.41	
	7.97	12.41		35.03	36.14
56 57	8.44	13.16	19.95	35.84	38.36
57	8.96	13.99	21.21	36.62	40.66
58	9.53	14.91	22.66	37.35	41.55
59	10.15	15.90	24.20	38.24	42.54
60	10.82	16.99	25.86	39.28	43.61
61	11.45	18.02	27.49	40.41	44.88
62	12.10	19.08	29.12	41.62	46.20
63	12.81	20.23	30.94	42.93	47.67
64	13.71	21.68	32.89	44.39	49.38
65	14.87	23.51	34.24	46.20	51.38
66	16.31	25.80	35.82	48.35	53.68
67	17.98	27.97	37.58	50.82	56.42
68	19.85	29.41	39.55	53.37	59.36
69	21.88	30.89	41.52	56.04	62.33
70	23.77	32.32	43.42	58.60	65.07
71	24.62	33.39	44.97	60.68	67.36
72	25.35	34.36	46.09	62.20	69.26
73	26.11	35.42	47.49	64.08	71.34
74	27.32	37.04	49.63	66.96	74.34
75	28.91	39.12	52.45	70.76	78.57
76	31.46	42.77	57.44	77.50	86.05
77	34.35	46.30	62.10	83.78	93.02
78	37.21	50.36	67.73	91.35	101.43
79	40.09	54.60	73.59	99.26	110.19
80	43.12	58.81	79.50	107.12	118.91
81	46.26	63.23	85.76	115.95	128.67
82	49.41	67.65	92.02	124.79	138.46
83	52.56	72.07	98.28	133.61	148.25
84	55.71	76.47	104.54	142.45	158.02
	XSN01Q07	XSO01Q07	XSP01Q07	XSQ01Q07	XSM01Q07

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 4 Increase

# Base + Simple Automatic Increase Benefit Rider Form 99572VA Series Preferred Rate Per \$1 of Daily Benefit

# 30 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	3.12	4.65	6.80	12.99	13.45
30-34	3.68	5.52	8.08	15.13	15.59
35-39	4.35	6.54	9.65	17.74	18.15
40	4.63	7.03	10.35	18.78	19.20
41	4.82	7.30	10.78	19.58	20.05
42	5.00	7.61	11.25	20.55	21.02
43	5.20	7.92	11.75	21.59	22.07
44	5.43	8.30	12.28	22.65	23.17
45	5.66	8.66	12.87	23.81	24.29
46	5.92	9.09	13.52	24.94	25.43
47	6.23	9.55	14.22	26.10	26.64
48	6.52	10.03	14.95	27.32	27.90
49	6.84	10.52	15.75	28.68	29.24
50	7.17	11.05	16.52	30.13	30.74
51	7.47	11.56	17.32	31.70	32.28
52	7.78	12.02	18.05	33.30	33.95
53	8.10	12.55	18.86	35.06	35.75
54	8.48	13.15	19.80	37.00	37.74
55	8.92	13.86	20.93	39.22	40.04
56	9.45	14.72	22.23	41.75	42.61
57	10.04	15.65	23.68	44.34	45.35
58	10.70	16.69	25.31	45.33	48.39
59	11.41	17.84	27.08	46.44	51.56
60	12.19	19.06	28.96	47.65	53.01
61	12.19	20.26	30.86	49.04	54.55
62	13.64	21.43	32.67	50.52	56.09
63		22.76	34.74	52.15	57.90
64	14.46 15.50	24.44	34.74 37.34		59.99
				54.05	
65	16.83	26.56	40.66	56.13	62.46
66	18.49	29.19	43.57	58.81	65.40
67	20.39	32.22	45.83	61.85	68.68
68	22.53	35.47	48.25	65.12	72.31
69	24.89	37.27	50.62	68.32	75.98
70	27.43	39.07	52.97	71.50	79.53
71	30.00	40.64	54.91	74.11	82.28
72	31.51	41.86	56.37	76.28	84.68
73	33.18	43.36	58.11	78.44	87.31
74	35.08	45.56	60.80	82.05	91.38
75	37.58	48.76	64.35	86.83	96.42
76	40.81	53.59	70.66	95.36	105.87
77	44.05	58.43	76.98	103.86	115.31
78	47.30	63.27	83.25	112.32	124.69
79	50.54	68.19	90.61	122.24	135.72
80	54.68	73.96	98.66	133.17	147.84
81	59.12	80.24	107.66	146.27	162.36
82	63.57	86.54	116.64	159.36	176.90
83	68.00	92.82	125.64	172.46	191.41
84	72.45	99.11	134.62	185.56	205.92
	XSB02Q07	XSC02Q07	XSD02Q07	XSE02Q07	XSA02Q07

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 4 Increase

# Base + Simple Automatic Increase Benefit Rider Form 99572VA Series Preferred Rate Per \$1 of Daily Benefit

# 90 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	2.89	4.25	6.22	12.05	12.41
30-34	3.39	5.06	7.43	13.99	14.37
35-39	3.98	6.03	8.90	16.32	16.73
40	4.23	6.46	9.52	17.28	17.69
41	4.41	6.70	9.91	18.02	18.48
42	4.57	6.99	10.33	18.90	19.31
43	4.76	7.28	10.81	19.85	20.29
44	4.98	7.61	11.29	20.86	21.29
45	5.19	7.96	11.84	21.91	22.33
46	5.43	8.34	12.42	22.91	23.43
47	5.70	8.77	13.07	24.00	24.48
48	5.98	9.19	13.73	25.11	25.65
49	6.26	9.65	14.45	26.35	26.91
50	6.56	10.13	15.17	27.68	28.27
51	6.84	10.57	15.88	29.10	29.70
52	7.11	11.02	16.56	30.56	31.19
53	7.40	11.48	17.27	32.17	32.82
54	7.74	12.02	18.13	33.94	34.64
55	8.15	12.69	19.16	36.00	36.73
56	8.64	13.46	20.35	37.39	39.07
57	9.17	14.32	21.69	38.22	41.58
58	9.77	15.26	23.14	39.01	43.38
59	10.40	16.30	24.74	39.93	44.42
60	11.09	17.40	26.46	41.03	45.56
61	11.77	18.48	28.17	42.23	46.87
62	12.42	19.55	29.84	43.49	48.29
63	13.18	20.75	31.72	44.87	49.82
64	14.10	22.25	34.03	46.40	51.62
65	15.30	24.18	35.78	48.29	53.70
66	16.79	26.56	37.46	50.55	56.12
67	18.52	29.15	39.38	53.16	59.03
68	20.45	30.67	41.37	55.83	62.10
69	22.55	32.23	43.46	58.64	65.25
70	24.80	33.71	45.46	61.34	68.11
71	25.89	34.84	47.07	63.51	70.52
72	26.92	35.84	48.22	65.06	72.45
73	28.04	36.94	49.64	66.99	74.58
74	29.57	38.66	51.94	70.07	77.80
75	31.39	41.19	55.04	74.26	82.44
76	34.27	45.42	60.77	81.99	91.04
77	37.18	49.63	66.34	89.51	99.39
78	40.06	53.85	72.68	98.06	108.87
79	42.97	58.42	79.23	106.88	118.67
80	46.36	63.16	85.97	115.91	128.70
81	49.94	68.23	93.29	126.43	140.35
82	53.53	73.30	100.60	136.94	151.98
83	57.11	78.37	107.94	147.44	163.64
84	60.71	83.44	115.25	157.95	175.29
	XSH02Q07	XSI02Q07	XSJ02Q07	XSK02Q07	XSG02Q07

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Bloomington, Illinois

#### Proposed Rates - Year 4 Increase

Base + Simple Automatic Increase Benefit Rider Form 99572VA Series
Preferred Rate Per \$1 of Daily Benefit

# 180 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	2.58	3.83	5.59	10.73	11.16
30-34	3.02	4.53	6.62	12.45	12.86
35-39	3.53	5.36	7.88	14.51	14.87
40	3.77	5.71	8.45	15.38	15.73
41	3.92	5.96	8.80	16.06	16.42
42	4.07	6.20	9.18	16.80	17.17
43	4.22	6.46	9.58	17.62	18.01
44	4.41	6.73	10.00	18.51	18.90
45	4.60	7.04	10.49	19.42	19.83
46	4.82	7.39	10.99	20.36	20.74
47	5.04	7.74	11.57	21.26	21.72
48	5.28	8.15	12.16	22.26	22.77
49	5.54	8.53	12.80	23.35	23.82
50	5.80	8.96	13.42	24.53	25.04
51	6.04	9.33	14.02	25.79	26.35
52	6.27	9.72	14.63	27.10	27.64
53	6.53	10.14	15.28	28.47	29.08
54	6.81	10.62	16.00	30.07	30.68
55	7.17	11.17	16.91	31.53	32.53
56	7.60	11.84	17.96	32.26	34.52
57	8.06	12.59	19.09	32.96	36.59
58	8.58	13.42	20.39	33.62	37.40
59	9.14	14.31	21.78	34.42	38.29
60	9.74	15.29	23.27	35.35	39.25
61	10.31	16.22	24.74	36.37	40.39
62	10.89	17.17	26.21	37.46	41.58
63	11.53	18.21	27.85	38.64	42.90
64	12.34	19.51	29.60	39.95	44.44
65	13.38	21.16	30.82	41.58	46.24
66	14.68	23.22	32.24	43.52	48.31
67	16.18	25.17	33.82	45.74	50.78
68	17.87	26.47	35.60	48.03	53.42
69	19.69	27.80	37.37	50.44	56.10
70	21.39	29.09	39.08	52.74	58.56
71	22.16	30.05	40.47	54.61	60.62
72	22.82	30.92	41.48	55.98	62.33
73	23.50	31.88	42.74	57.67	64.21
74	24.59	33.34	44.67	60.26	66.91
75	26.02	35.21	47.21	63.68	70.71
76	28.31	38.49	51.70	69.75	77.45
77	30.92	41.67	55.89	75.40	83.72
78	33.49	45.32	60.96	82.22	91.29
79	36.08	49.14	66.23	89.33	99.17
80	38.81	52.93	71.55	96.41	107.02
81	41.63	56.91	77.18	104.36	115.80
82	44.47	60.89	82.82	112.31	124.61
83	47.30	64.86	88.45	120.25	133.43
84	50.14	68.82	94.09	128.21	142.22
	XSN02Q07	XSO02Q07	XSP02Q07	XSQ02Q07	XSM02Q07

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 5 Increase

# Base + Simple Automatic Increase Benefit Rider Form 99572VA Series Standard Rate Per \$1 of Daily Benefit

# 30 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	3.47	5.17	7.55	14.43	14.94
30-34	4.09	6.13	8.98	16.81	17.32
35-39	4.83	7.27	10.72	19.71	20.17
40	5.14	7.81	11.50	20.87	21.33
41	5.35	8.11	11.98	21.76	22.28
42	5.56	8.45	12.50	22.83	23.35
43	5.78	8.80	13.05	23.99	24.52
44	6.03	9.22	13.64	25.17	25.74
45	6.29	9.62	14.30	26.46	26.99
46	6.58	10.10	15.02	27.71	28.26
47	6.92	10.61	15.80	29.00	29.60
48	7.24	11.14	16.61	30.36	31.00
49	7.60	11.69	17.50	31.87	32.49
50	7.97	12.28	18.36	33.48	34.16
51	8.30	12.84	19.24	35.22	35.87
52	8.64	13.36	20.06	37.00	37.72
53	9.00	13.94	20.95	38.95	39.72
54	9.42	14.61	22.00	41.11	41.93
55	9.91	15.40	23.25	43.58	44.49
56	10.50	16.36	24.70	46.39	47.34
57	11.16	17.39	26.31	49.27	50.39
58	11.89	18.54	28.12	50.37	53.77
59	12.68	19.82	30.09	51.60	57.29
60	13.54	21.18	32.18	52.94	58.90
61	14.35	22.51	34.29	54.49	60.61
62	15.16	23.81	36.30	56.13	62.32
63	16.07	25.29	38.60	57.94	64.33
64	17.22	27.15	41.49	60.05	66.66
65	18.70	29.51	45.18	62.37	69.40
66	20.54	32.43	48.41	65.34	72.67
67	22.65	35.80	50.92	68.72	76.31
68	25.03	39.41	53.61	72.36	80.34
69	27.65	41.41	56.24	75.91	84.42
70	30.48	43.41	58.86	79.44	88.37
71	33.33	45.15	61.01	82.34	91.42
72	35.01	46.51	62.63	84.75	94.09
73	36.87	48.18	64.57	87.15	97.01
74	38.98	50.62	67.56	91.17	101.53
75	41.75	54.18	71.50	96.48	107.13
76	45.34	59.54	78.51	105.96	117.63
77	48.94	64.92	85.53	115.40	128.12
78	52.56	70.30	92.50	124.80	138.54
79	56.16	75.77	100.68	135.82	150.80
80	60.76	82.18	109.62	147.97	164.27
81	65.69	89.16	119.62	162.52	180.40
82	70.63	96.15	129.60	177.07	196.55
83	75.55	103.13	139.60	191.62	212.68
84	80.50	110.12	149.58	206.18	228.80
	XSB01Q08	XSC01Q08	XSD01Q08	XSE01Q08	XSA01Q08

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 5 Increase

# Base + Simple Automatic Increase Benefit Rider Form 99572VA Series Standard Rate Per \$1 of Daily Benefit

# 90 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period	Benefit Period	Benefit Period 6.91	Benefit Period	Benefit Period
18-29	3.21	4.72		13.39	13.79
30-34	3.77	5.62	8.25	15.54	15.97
35-39	4.42	6.70	9.89	18.13	18.59
40	4.70	7.18	10.58	19.20	19.66
41	4.90	7.44	11.01	20.02	20.53
42	5.08	7.77	11.48	21.00	21.45
43	5.29	8.09	12.01	22.05	22.54
44	5.53	8.45	12.54	23.18	23.66
45	5.77	8.84	13.16	24.34	24.81
46	6.03	9.27	13.80	25.46	26.03
47	6.33	9.74	14.52	26.67	27.20
48	6.64	10.21	15.26	27.90	28.50
49	6.96	10.72	16.05	29.28	29.90
50	7.29	11.26	16.86	30.76	31.41
51	7.60	11.74	17.64	32.33	33.00
52	7.90	12.24	18.40	33.95	34.65
53	8.22	12.76	19.19	35.74	36.47
54	8.60	13.36	20.14	37.71	38.49
55	9.06	14.10	21.29	40.00	40.81
56	9.60	14.96	22.61	41.54	43.41
57	10.19	15.91	24.10	42.47	46.20
58	10.85	16.95	25.71	43.34	48.20
59	11.56	18.11	27.49	44.37	49.35
60	12.32	19.33	29.40	45.59	50.62
61	13.08	20.53	31.30	46.92	52.08
62	13.80	21.72	33.16	48.32	53.65
63	14.64	23.05	35.24	49.86	55.36
64	15.67	24.72	37.81	51.55	57.35
65	17.00	26.87	39.76	53.65	59.67
66	18.66	29.51	41.62	56.17	62.36
67	20.58	32.39	43.76	59.07	65.59
68	22.72	34.08	45.97	62.03	69.00
69	25.06	35.81	48.29	65.16	72.50
70	27.55	37.45	50.51	68.16	75.68
71	28.77	38.71	52.30	70.57	78.35
72	29.91	39.82	53.58	72.29	80.50
73	31.15	41.04	55.16	74.43	82.87
73 74	32.85	42.95	57.71	77.86	86.44
7 <del>4</del> 75	34.88	45.77	61.15	82.51	91.60
75 76	38.08	50.47	67.52	91.10	101.15
70 77			73.71		
	41.31	55.14		99.45	110.43
78	44.51	59.83	80.76	108.96	120.97
79	47.74	64.91	88.03	118.76	131.86
80	51.51	70.18	95.52	128.79	143.00
81	55.49	75.81	103.65	140.48	155.94
82	59.48	81.44	111.78	152.15	168.87
83	63.46	87.08	119.93	163.82	181.82
84	67.45	92.71	128.06	175.50	194.77
	XSH01Q08	XSI01Q08	XSJ01Q08	XSK01Q08	XSG01Q08

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Bloomington, Illinois

#### Proposed Rates - Year 5 Increase

Base + Simple Automatic Increase Benefit Rider Form 99572VA Series Standard Rate Per \$1 of Daily Benefit

# 180 Day Elimination Period

Issue Age	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	2.87	4.25	6.21	11.92	12.40
30-34	3.36	5.03	7.36	13.83	14.29
35-39	3.92	5.95	8.75	16.12	16.52
40	4.19	6.34	9.39	17.09	17.48
41	4.35	6.62	9.78	17.84	18.24
42	4.52	6.89	10.20	18.67	19.08
43	4.69	7.18	10.64	19.58	20.01
44	4.90	7.48	11.11	20.57	21.00
45	5.11	7.82	11.65	21.58	22.03
46	5.35	8.21	12.21	22.62	23.04
47	5.60	8.60	12.86	23.62	24.13
48	5.87	9.05	13.51	24.73	25.30
49	6.15	9.48	14.22	25.94	26.47
50	6.44	9.95	14.91	27.26	27.82
51	6.71	10.37	15.58	28.65	29.28
52	6.97	10.80	16.25	30.11	30.71
53	7.25	11.27	16.98	31.63	32.31
54	7.57	11.80	17.78	33.41	34.09
55	7.97	12.41	18.79	35.03	36.14
56	8.44	13.16	19.95	35.84	38.36
57	8.96	13.99	21.21	36.62	40.66
58	9.53	14.91	22.66	37.35	41.55
59	10.15	15.90	24.20	38.24	42.54
60	10.82	16.99	25.86	39.28	43.61
61	11.45	18.02	27.49	40.41	44.88
62	12.10	19.08	29.12	41.62	46.20
63	12.81	20.23	30.94	42.93	47.67
64	13.71	21.68	32.89	44.39	49.38
65	14.87	23.51	34.24	46.20	51.38
66	16.31	25.80	35.82	48.35	53.68
67	17.98	27.97	37.58	50.82	56.42
68	19.85	29.41	39.55	53.37	59.36
69	21.88	30.89	41.52	56.04	62.33
70	23.77	32.32	43.42	58.60	65.07
71	24.62	33.39	44.97	60.68	67.36
72	25.35	34.36	46.09	62.20	69.26
73	26.11	35.42	47.49	64.08	71.34
73 74	27.32	37.04	49.63	66.96	74.34
7 <del>5</del>	28.91	39.12	52.45	70.76	78.57
76	31.46	42.77	57.44	77.50	86.05
70 77	34.35	46.30	62.10	83.78	93.02
77 78	37.21	50.36	67.73		101.43
78 79				91.35	
80	40.09 43.12	54.60	73.59 79.50	99.26 107.12	110.19 118.91
		58.81			
81	46.26	63.23	85.76	115.95	128.67
82	49.41	67.65	92.02	124.79	138.46
83	52.56	72.07	98.28	133.61	148.25
84	55.71	76.47	104.54	142.45	158.02
	XSN01Q08	XSO01Q08	XSP01Q08	XSQ01Q08	XSM01Q08

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 5 Increase

# Base + Simple Automatic Increase Benefit Rider Form 99572VA Series Preferred Rate Per \$1 of Daily Benefit

# 30 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	3.12	4.65	6.80	12.99	13.45
30-34	3.68	5.52	8.08	15.13	15.59
35-39	4.35	6.54	9.65	17.74	18.15
40	4.63	7.03	10.35	18.78	19.20
41	4.82	7.30	10.78	19.58	20.05
42	5.00	7.61	11.25	20.55	21.02
43	5.20	7.92	11.75	21.59	22.07
44	5.43	8.30	12.28	22.65	23.17
45	5.66	8.66	12.87	23.81	24.29
46	5.92	9.09	13.52	24.94	25.43
47	6.23	9.55	14.22	26.10	26.64
48	6.52	10.03	14.95	27.32	27.90
49	6.84	10.52	15.75	28.68	29.24
50	7.17	11.05	16.52	30.13	30.74
51	7.47	11.56	17.32	31.70	32.28
52	7.78	12.02	18.05	33.30	33.95
53	8.10	12.55	18.86	35.06	35.75
54	8.48	13.15	19.80	37.00	37.74
55	8.92	13.86	20.93	39.22	40.04
56	9.45	14.72	22.23	41.75	42.61
57	10.04	15.65	23.68	44.34	45.35
58	10.70	16.69	25.31	45.33	48.39
59	11.41	17.84	27.08	46.44	51.56
60	12.19	19.06	28.96	47.65	53.01
61	12.13	20.26	30.86	49.04	54.55
62	13.64	21.43	32.67	50.52	56.09
63	14.46	22.76	34.74	52.15	57.90
64	15.50	24.44	37.34	54.05	59.99
65	16.83	26.56	40.66	56.13	62.46
66	18.49	29.19	43.57	58.81	65.40
67	20.39	32.22	45.83	61.85	68.68
68	22.53	35.47	48.25	65.12	72.31
69	24.89	37.27	50.62	68.32	75.98
70	27.43	39.07	52.97	71.50	79.53
71	30.00	40.64	54.91	74.11	82.28
72	31.51	41.86	56.37	76.28	84.68
73	33.18	43.36	58.11	78.44	87.31
74	35.08	45.56	60.80	82.05	91.38
75	37.58	48.76	64.35	86.83	96.42
76	40.81	53.59	70.66	95.36	105.87
77	44.05	58.43	76.98	103.86	115.31
78	47.30	63.27	83.25	112.32	124.69
79	50.54	68.19	90.61	122.24	135.72
80	54.68	73.96	98.66	133.17	147.84
81	59.12	80.24	107.66	146.27	162.36
82	63.57	86.54	116.64	159.36	176.90
83	68.00	92.82	125.64	172.46	176.90
84	72.45	99.11	134.62	185.56	205.92
04	72.43	33.11	134.02	105.50	203.32
	XSB02Q08	XSC02Q08	XSD02Q08	XSE02Q08	XSA02Q08

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 5 Increase

# Base + Simple Automatic Increase Benefit Rider Form 99572VA Series Preferred Rate Per \$1 of Daily Benefit

# 90 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	2.89	4.25	6.22	12.05	12.41
30-34	3.39	5.06	7.43	13.99	14.37
35-39	3.98	6.03	8.90	16.32	16.73
40	4.23	6.46	9.52	17.28	17.69
41	4.41	6.70	9.91	18.02	18.48
42	4.57	6.99	10.33	18.90	19.31
43	4.76	7.28	10.81	19.85	20.29
44	4.98	7.61	11.29	20.86	21.29
45	5.19	7.96	11.84	21.91	22.33
46	5.43	8.34	12.42	22.91	23.43
47	5.70	8.77	13.07	24.00	24.48
48	5.98	9.19	13.73	25.11	25.65
49	6.26	9.65	14.45	26.35	26.91
50	6.56	10.13	15.17	27.68	28.27
51	6.84	10.57	15.88	29.10	29.70
52	7.11	11.02	16.56	30.56	31.19
53	7.40	11.48	17.27	32.17	32.82
54	7.74	12.02	18.13	33.94	34.64
55	8.15	12.69	19.16	36.00	36.73
56	8.64	13.46	20.35	37.39	39.07
57	9.17	14.32	21.69	38.22	41.58
58	9.77	15.26	23.14	39.01	43.38
59	10.40	16.30	24.74	39.93	44.42
60	11.09	17.40	26.46	41.03	45.56
61	11.77	18.48	28.17	42.23	46.87
62			29.84	43.49	
	12.42	19.55			48.29
63	13.18	20.75	31.72	44.87	49.82
64	14.10	22.25	34.03	46.40	51.62
65	15.30	24.18	35.78	48.29	53.70
66	16.79	26.56	37.46	50.55	56.12
67	18.52	29.15	39.38	53.16	59.03
68	20.45	30.67	41.37	55.83	62.10
69	22.55	32.23	43.46	58.64	65.25
70	24.80	33.71	45.46	61.34	68.11
71	25.89	34.84	47.07	63.51	70.52
72	26.92	35.84	48.22	65.06	72.45
73	28.04	36.94	49.64	66.99	74.58
74	29.57	38.66	51.94	70.07	77.80
75	31.39	41.19	55.04	74.26	82.44
76	34.27	45.42	60.77	81.99	91.04
77	37.18	49.63	66.34	89.51	99.39
78	40.06	53.85	72.68	98.06	108.87
79	42.97	58.42	79.23	106.88	118.67
80	46.36	63.16	85.97	115.91	128.70
81	49.94	68.23	93.29	126.43	140.35
82	53.53	73.30	100.60	136.94	151.98
83	57.11	78.37	107.94	147.44	163.64
84	60.71	83.44	115.25	157.95	175.29
	XSH02Q08	XSI02Q08	XSJ02Q08	XSK02Q08	XSG02Q08

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Bloomington, Illinois

#### Proposed Rates - Year 5 Increase

Base + Simple Automatic Increase Benefit Rider Form 99572VA Series
Preferred Rate Per \$1 of Daily Benefit

# 180 Day Elimination Period

Issue Age	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	2.58	3.83	5.59	10.73	11.16
30-34	3.02	4.53	6.62	12.45	12.86
35-39	3.53	5.36	7.88	14.51	14.87
40	3.77				
		5.71	8.45	15.38	15.73
41	3.92	5.96	8.80	16.06	16.42
42	4.07	6.20	9.18	16.80	17.17
43	4.22	6.46	9.58	17.62	18.01
44	4.41	6.73	10.00	18.51	18.90
45	4.60	7.04	10.49	19.42	19.83
46	4.82	7.39	10.99	20.36	20.74
47	5.04	7.74	11.57	21.26	21.72
48	5.28	8.15	12.16	22.26	22.77
49	5.54	8.53	12.80	23.35	23.82
50	5.80	8.96	13.42	24.53	25.04
51	6.04	9.33	14.02	25.79	26.35
52	6.27	9.72	14.63	27.10	27.64
53	6.53	10.14	15.28	28.47	29.08
54	6.81	10.62	16.00	30.07	30.68
55	7.17	11.17	16.91	31.53	32.53
56	7.60	11.84	17.96	32.26	34.52
57	8.06	12.59	19.09	32.96	36.59
58	8.58	13.42	20.39	33.62	37.40
59	9.14	14.31	21.78	34.42	38.29
60	9.74	15.29	23.27	35.35	39.25
61	10.31	16.22	24.74	36.37	40.39
62	10.89	17.17	26.21	37.46	41.58
63	11.53	18.21	27.85	38.64	42.90
64	12.34	19.51	29.60	39.95	44.44
65	13.38	21.16	30.82	41.58	46.24
66	14.68	23.22	32.24	43.52	48.31
67	16.18	25.17	33.82	45.74	50.78
68	17.87	26.47	35.60	48.03	53.42
69	19.69	27.80	37.37	50.44	56.10
70	21.39	29.09	39.08	52.74	58.56
70 71	22.16	30.05	40.47		
71 72				54.61	60.62
	22.82	30.92	41.48	55.98	62.33
73	23.50	31.88	42.74	57.67	64.21
74	24.59	33.34	44.67	60.26	66.91
75 76	26.02	35.21	47.21	63.68	70.71
76	28.31	38.49	51.70	69.75	77.45
77	30.92	41.67	55.89	75.40	83.72
78	33.49	45.32	60.96	82.22	91.29
79	36.08	49.14	66.23	89.33	99.17
80	38.81	52.93	71.55	96.41	107.02
81	41.63	56.91	77.18	104.36	115.80
82	44.47	60.89	82.82	112.31	124.61
83	47.30	64.86	88.45	120.25	133.43
84	50.14	68.82	94.09	128.21	142.22
	XSN02Q08	XSO02Q08	XSP02Q08	XSQ02Q08	XSM02Q08

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 1 Increase

# Base + Compound Automatic Increase Benefit Rider Form 99573 Series Standard Rate Per \$1 of Daily Benefit

# 30 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	7.64	9.76	12.60	17.33	17.83
30-34	8.50	10.88	14.04	18.71	19.21
35-39	9.50	12.17	15.73	20.37	20.87
40	9.92	12.73	16.46	21.00	21.50
41	10.19	13.08	16.92	21.41	21.89
42	10.46	13.44	17.37	21.82	22.30
43	10.76	13.83	17.88	22.27	22.75
44	11.09	14.27	18.44	22.79	23.29
45	11.41	14.70	19.04	23.42	23.91
46	11.80	15.20	19.68	24.15	24.66
47	12.23	15.77	20.39	24.98	25.49
48	12.65	16.33	21.15	25.88	26.42
49	13.09	16.92	21.90	26.83	27.38
50	13.55	17.49	22.64	27.81	28.38
51	13.96	18.02	23.36	28.80	29.37
52	14.33	18.52	24.00	29.79	30.37
53	14.73	19.04	24.70	30.83	31.44
54	15.20	19.66	25.52	32.05	32.69
55	15.77	20.44	26.53	33.50	34.17
56	16.50	21.37	27.78	35.21	35.92
57	17.31	22.42	29.16	37.09	37.85
58	18.21	23.59	30.71	39.18	39.98
59	19.18	24.89	32.40	41.46	42.31
60	20.21	26.26	34.22	43.97	44.84
61	21.21	27.59	35.98	46.47	47.39
62					49.94
	22.19	28.86	37.67	48.97	
63	23.27	30.33	39.64	51.75	52.79
64	24.66	32.17	42.05	55.16	56.25
65	26.47	34.56	45.23	59.48	60.63
66	28.73	37.54	49.14	64.69	65.91
67	31.36	40.98	53.59	70.61	71.91
68	34.31	44.83	58.64	77.22	78.61
69	37.56	49.10	64.30	84.52	86.00
70	39.76	53.74	70.56	92.46	94.06
71	41.10	55.88	76.03	100.73	102.43
72	42.50	56.84	77.06	104.00	111.12
73	44.08	57.95	78.21	105.52	117.16
74	45.73	59.67	80.10	108.40	120.35
75	48.39	62.65	82.92	111.91	117.01
76	51.91	67.39	88.39	119.27	129.43
77	55.40	72.15	93.86	126.65	140.63
78	58.93	76.93	98.83	133.37	148.05
79	62.45	81.80	105.41	142.21	157.91
80	67.33	88.41	114.36	154.32	171.33
81	72.53	95.55	124.27	168.75	187.32
82	77.73	102.70	134.18	183.17	203.32
83	82.92	109.85	144.09	197.60	219.31
84	88.13	117.00	154.00	212.04	235.30
	XCB01P90	XCC01P90	XCD01P90	XCE01P90	XCA01P90

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 1 Increase

# Base + Compound Automatic Increase Benefit Rider Form 99573 Series Standard Rate Per \$1 of Daily Benefit

# 90 Day Elimination Period

				40.4	
Issue	2 Year Benefit Period	3 Year	5 Year	10 Year	Lifetime
<u>Age</u> 18-29	7.00	Benefit Period 8.91	Benefit Period 11.61	Benefit Period 15.98	Benefit Period 16.45
30-34 35-39	7.79 8.69	9.97 11.18	12.92 14.46	17.24	17.71 19.21
			15.12	18.74	
40	9.07	11.67		19.31	19.77
41	9.32	11.99	15.54	19.68	20.14
42	9.55	12.34	15.97	20.05	20.51
43	9.83	12.69	16.42	20.47	20.92
44	10.12	13.08	16.93	20.95	21.41
45	10.45	13.49	17.49	21.52	21.98
46	10.80	13.94	18.07	22.19	22.67
47	11.16	14.44	18.73	22.94	23.41
48	11.57	14.96	19.40	23.75	24.26
49	11.97	15.47	20.09	24.62	25.14
50	12.39	16.02	20.78	25.53	26.07
51	12.75	16.49	21.42	26.43	26.96
52	13.08	16.94	22.01	27.31	27.86
53	13.44	17.44	22.63	28.28	28.85
54	13.87	17.98	23.37	29.38	29.97
55	14.39	18.70	24.29	30.71	31.32
56	15.07	19.53	25.43	32.26	32.92
57	15.77	20.51	26.69	33.98	34.68
58	16.60	21.55	28.11	35.86	36.61
59	17.46	22.72	29.63	37.93	38.71
60	18.40	23.94	31.26	40.20	41.02
61	19.31	25.15	32.86	42.46	43.31
62	20.18	26.33	34.42	44.73	45.62
63	21.18	27.64	36.16	47.26	48.20
64	22.42	29.30	38.35	50.31	51.31
65	24.05	31.45	41.20	54.16	55.20
66	26.09	34.13	44.70	58.78	59.87
67	28.47	37.23	48.72	64.02	65.20
68	31.13	40.70	53.25	69.87	71.14
69	33.67	44.52	58.29	76.29	77.64
70	34.69	47.27	63.82	83.23	84.66
71	35.60	48.14	65.26	88.07	91.98
72	36.42	48.76	66.04	89.12	98.95
73	37.25	49.33	66.74	90.31	100.24
74	38.67	50.69	68.51	92.45	102.94
75	40.39	52.81	71.00	95.82	103.89
76	43.29	56.68	76.05	102.60	113.93
77	46.24	60.58	81.08	109.40	121.47
78	49.15	64.47	86.12	116.19	129.01
79	52.12	68.50	91.71	123.75	137.40
80	56.03	73.80	99.15	133.69	148.43
81	60.14	79.42	107.15	145.18	161.15
82	64.26	85.05	115.17	156.67	173.88
83	68.38	90.66	123.18	168.15	186.62
84	72.50	96.29	131.19	179.64	199.36
	XCH01P90	XCI01P90	XCJ01P90	XCK01P90	XCG01P90

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Bloomington, Illinois

#### Proposed Rates - Year 1 Increase

Base + Compound Automatic Increase Benefit Rider Form 99573 Series Standard Rate Per \$1 of Daily Benefit

# 180 Day Elimination Period

					_
Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	6.21	7.93	10.29	14.20	14.65
30-34	6.90	8.85	11.48	15.33	15.76
35-39	7.68	9.88	12.82	16.66	17.05
40	8.02	10.33	13.39	17.15	17.55
41	8.22	10.61	13.75	17.46	17.88
42	8.45	10.90	14.15	17.79	18.19
43	8.68	11.22	14.55	18.15	18.57
44	8.95	11.56	14.99	18.57	18.97
45	9.23	11.92	15.46	19.08	19.47
46	9.51	12.32	15.99	19.66	20.08
47	9.86	12.75	16.57	20.31	20.74
48	10.19	13.20	17.15	21.04	21.50
49	10.55	13.66	17.78	21.80	22.25
50	10.90	14.13	18.39	22.59	23.05
51	11.22	14.55	18.92	23.40	23.85
52	11.53	14.94	19.45	24.17	24.63
53	11.83	15.36	19.99	25.00	25.52
54	12.19	15.84	20.63	25.96	26.51
55	12.65	16.45	21.43	27.12	27.68
56	13.22	17.19	22.41	28.49	29.06
57	13.86	18.02	23.51	29.99	30.59
58	14.56	18.95	24.75	31.63	32.29
59	15.30	19.95	26.07	33.44	34.12
60	16.14	21.04	27.48	35.40	36.12
61	16.89	22.08	28.86	37.37	38.11
62	17.66	23.10	30.22	39.34	40.15
63	18.52	24.24	31.74	41.55	42.38
64	19.60	25.67	33.61	44.19	45.05
65	21.00	27.52	36.07	47.47	48.37
66	22.79	29.85	39.12	51.43	52.40
67	24.84	32.57	42.60	55.94	56.96
68	27.16	35.58	46.51	60.91	62.02
69	29.17	38.86	50.83	66.34	67.51
70	29.93	40.80	55.12	72.16	73.41
71	30.51	41.57	56.11	75.74	79.51
72					
73	30.93 31.29	42.14	56.82 57.45	76.70 77.73	85.15 86.30
		42.64			
74	32.16	43.77	58.91	79.50	88.52
75 76	33.30	45.26	60.90	82.18	88.41
76	35.51	48.05	64.74	87.35	96.84
77	37.70	50.86	68.59	92.56	102.77
78	39.93	53.67	72.47	97.77	108.55
79	41.85	56.75	76.66	103.42	114.81
80	44.87	60.92	82.53	111.19	123.41
81	47.96	65.26	88.68	119.85	132.99
82	51.07	69.58	94.83	128.52	142.58
83	54.17	73.92	100.98	137.17	152.17
84	57.29	78.25	107.12	145.83	161.76
	XCN01P90	XCO01P90	XCP01P90	XCQ01P90	XCM01P90

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 1 Increase

# Base + Compound Automatic Increase Benefit Rider Form 99573 Series Preferred Rate Per \$1 of Daily Benefit

# 30 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	6.88	8.78	11.34	15.60	16.05
30-34	7.65	9.79	12.64	16.84	17.29
35-39	8.55	10.95	14.16	18.33	18.78
40	8.93	11.46	14.81	18.90	19.35
41	9.17	11.77	15.23	19.27	19.70
42	9.41	12.10	15.63	19.64	20.07
43	9.68	12.45	16.09	20.04	20.48
44	9.98	12.84	16.60	20.51	20.96
45	10.27	13.23	17.14	21.08	21.52
46	10.62	13.68	17.71	21.74	22.19
47	11.01	14.19	18.35	22.48	22.94
48	11.39	14.70	19.04	23.29	23.78
49	11.78	15.23	19.71	24.15	24.64
50	12.20	15.74	20.38	25.03	25.54
51	12.56	16.22	21.02	25.92	26.43
52	12.90	16.67	21.60	26.81	27.33
53	13.26	17.14	22.23	27.75	28.30
54	13.68	17.69	22.97	28.85	29.42
55	14.19	18.40	23.88	30.15	30.75
56	14.85	19.23	25.00	31.69	32.33
57	15.58	20.18	26.24	33.38	34.07
58	16.39	21.23	27.64	35.26	35.98
59	17.26	22.40	29.16	37.31	38.08
60	18.19	23.63	30.80	39.57	40.36
61	19.09	24.83	32.38	41.82	42.65
62	19.97	25.97	33.90	44.07	44.95
63	20.94	27.30	35.68	46.58	47.51
64	22.19	28.95	37.85	49.64	50.63
65	23.82	31.10	40.71	53.53	54.57
66	25.86	33.79	44.23	58.22	59.32
67	28.22	36.88	48.23	63.55	64.72
68	30.88	40.35	52.78	69.50	70.75
69	33.80	44.19	57.87	76.07	77.40
70	35.78	48.37	63.50	83.21	84.65
71	36.99	50.29	68.43	90.66	92.19
72	38.25	51.16	69.35	93.60	100.01
73	39.67	52.16	70.39	94.97	105.44
74	41.16	53.70	72.09	97.56	108.32
75	43.55	56.39	74.63	100.72	105.31
76	46.72	60.65	79.55	107.34	116.49
77	49.86	64.94	84.47	113.99	126.57
78	53.04	69.24	88.95	120.03	133.25
79	56.21	73.62	94.87	127.99	142.12
80	60.60	79.57	102.92	138.89	154.20
81	65.28	86.00	111.84	151.88	168.59
82	69.96	92.43	120.76	164.85	182.99
83	74.63	98.87	129.68	177.84	197.38
84	79.32	105.30	138.60	190.84	211.77
	XCB02P90	XCC02P90	XCD02P90	XCE02P90	XCA02P90

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 1 Increase

# Base + Compound Automatic Increase Benefit Rider Form 99573 Series

Preferred Rate Per \$1 of Daily Benefit

# 90 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	6.30	8.02	10.45	14.38	14.81
30-34	7.01	8.97	11.63	15.52	15.94
35-39	7.82	10.06	13.01	16.87	17.29
40	8.16	10.50	13.61	17.38	17.79
41	8.39	10.79	13.99	17.71	18.13
42	8.60	11.11	14.37	18.05	18.46
43	8.85	11.42	14.78	18.42	18.83
44	9.11	11.77	15.24	18.86	19.27
45	9.41	12.14	15.74	19.37	19.78
46	9.72	12.55	16.26	19.97	20.40
47	10.04	13.00	16.86	20.65	21.07
48	10.41	13.46	17.46	21.38	21.83
49	10.77	13.92	18.08	22.16	22.63
50	11.15	14.42	18.70	22.98	23.46
51	11.48	14.84	19.28	23.79	24.26
52	11.77	15.25	19.81	24.58	25.07
53	12.10	15.70	20.37	25.45	25.97
54	12.48	16.18	21.03	26.44	26.97
55	12.46	16.83	21.86	27.64	28.19
56	13.56	17.58	22.89	29.03	29.63
57	14.19	18.46	24.02	30.58	31.21
58	14.94	19.40	25.30	32.27	32.95
59	15.71	20.45	26.67	34.14	34.84
60	16.56	21.55	28.13	36.18	36.92
61	17.38	22.64	29.57	38.21	38.98
62	18.16	23.70	30.98	40.26	41.06
63	19.06	24.88	32.54	42.53	43.38
64	20.18	26.37	34.52	45.28	46.18
65	21.65	28.31	37.08	48.74	49.68
66	23.48	30.72	40.23	52.90	53.88
67	25.62	33.51	43.85	57.62	58.68
68	28.02	36.63	47.93	62.88	64.03
69	30.30	40.07	52.46	68.66	69.88
70	31.22	42.54	57.44	74.91	76.19
71	32.04	43.33	58.73	79.26	82.78
72	32.78	43.88	59.44	80.21	89.06
73	33.53	44.40	60.07	81.28	90.22
74	34.80	45.62	61.66	83.21	92.65
75	36.35	47.53	63.90	86.24	93.50
76	38.96	51.01	68.45	92.34	102.54
77	41.62	54.52	72.97	98.46	109.32
78	44.24	58.02	77.51	104.57	116.11
79	46.91	61.65	82.54	111.38	123.66
80		66.42	89.24	120.32	133.59
	50.43				
81	54.13	71.48	96.44	130.66	145.04
82	57.83	76.55	103.65	141.00	156.49
83	61.54	81.59	110.86	151.34	167.96
84	65.25	86.66	118.07	161.68	179.42
	XCH02P90	XCI02P90	XCJ02P90	XCK02P90	XCG02P90

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Bloomington, Illinois

#### Proposed Rates - Year 1 Increase

Base + Compound Automatic Increase Benefit Rider Form 99573 Series Preferred Rate Per \$1 of Daily Benefit

# 180 Day Elimination Period

Issue	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
<u>Age</u>					
18-29	5.59	7.14	9.26	12.78	13.19
30-34	6.21	7.97	10.33	13.80	14.18
35-39	6.91	8.89	11.54	14.99	15.35
40	7.22	9.30	12.05	15.44	15.80
41	7.40	9.55	12.38	15.71	16.09
42	7.61	9.81	12.74	16.01	16.37
43	7.81	10.10	13.10	16.34	16.71
44	8.06	10.40	13.49	16.71	17.07
45	8.31	10.73	13.91	17.17	17.52
46	8.56	11.09	14.39	17.69	18.07
47	8.87	11.48	14.91	18.28	18.67
48	9.17	11.88	15.44	18.94	19.35
49	9.50	12.29	16.00	19.62	20.03
50	9.81	12.72	16.55	20.33	20.75
51	10.10	13.10	17.03	21.06	21.47
52	10.38	13.45	17.51	21.75	22.17
53	10.65	13.82	17.99	22.50	22.97
54	10.97	14.26	18.57	23.36	23.86
55	11.39	14.81	19.29	24.41	24.91
56	11.90	15.47	20.17	25.64	26.15
57	12.47	16.22	21.16	26.99	27.53
58	13.10	17.06	22.28	28.47	29.06
59	13.77	17.96	23.46	30.10	30.71
			24.73		
60	14.53	18.94		31.86	32.51
61	15.20	19.87	25.97	33.63	34.30
62	15.89	20.79	27.20	35.41	36.14
63	16.67	21.82	28.57	37.40	38.14
64	17.64	23.10	30.25	39.77	40.55
65	18.90	24.77	32.46	42.72	43.53
66	20.51	26.87	35.21	46.29	47.16
67	22.36	29.31	38.34	50.35	51.26
68	24.44	32.02	41.86	54.82	55.82
69	26.25	34.97	45.75	59.71	60.76
70	26.94	36.72	49.61	64.94	66.07
71	27.46	37.41	50.50	68.17	71.56
72	27.84	37.93	51.14	69.03	76.64
73	28.16	38.38	51.71	69.96	77.67
74	28.94	39.39	53.02	71.55	79.67
75	29.97	40.73	54.81	73.96	79.57
76	31.96	43.25	58.27	78.62	87.16
77	33.93	45.77	61.73	83.30	92.49
78	35.94	48.30	65.22	87.99	97.70
79	37.67	51.08	68.99	93.08	103.33
80	40.38	54.83	74.28	100.07	111.07
81	43.16	58.73	79.81	107.87	119.69
82	45.96	62.62	85.35	115.67	128.32
83	48.75	66.53	90.88	123.45	136.95
84	51.56	70.43	96.41	131.25	145.58
J 1	32.30	, 5.45	55.71	202.20	1.5.50
	XCN02P90	XCO02P90	XCP02P90	XCQ02P90	XCM02P90

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 2 Increase

# Base + Compound Automatic Increase Benefit Rider Form 99573 Series Standard Rate Per \$1 of Daily Benefit

# 30 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	9.43	12.04	15.55	21.39	22.00
30-34	10.49	13.43	17.33	23.09	23.71
35-39	11.72	15.02	19.41	25.14	25.75
40	12.24	15.71	20.31	25.91	26.53
41	12.57	16.14	20.88	26.42	27.01
42	12.91	16.58	21.43	26.93	27.52
43	13.28	17.07	22.06	27.48	28.07
44	13.69	17.61	22.75	28.12	28.74
45	14.08	18.14	23.50	28.90	29.50
46	14.56	18.76	24.29	29.80	30.43
47	15.09	19.46	25.16	30.83	31.45
48	15.61	20.15	26.10	31.94	32.60
49	16.15	20.88	27.02	33.11	33.79
50	16.72	21.58	27.94	34.32	35.02
51	17.23	22.24	28.83	35.54	36.24
52	17.68	22.85	29.62	36.76	37.48
53	18.18	23.50	30.48	38.04	38.80
54	18.76	24.26	31.49	39.55	40.34
55	19.46	25.22	32.74	41.34	42.17
56	20.36	26.37	34.28	43.45	44.33
57	21.36	27.67	35.98	45.77	46.71
58	22.47	29.11	37.90	48.35	49.34
59	23.67	30.71	39.98	51.16	52.21
60	24.94	32.40	42.23	54.26	55.33
61	26.17	34.05	44.40	57.34	58.48
62	27.38	35.61	46.48	60.43	61.63
63	28.72	37.43	48.92	63.86	65.14
64	30.43	39.70	51.89	68.07	69.41
65	32.66	42.65	55.81	73.40	74.82
66	35.43	46.32	60.64	79.83	81.33
67	36.31	50.15	66.13	87.13	88.74
68	37.34	51.67	70.67	95.29	97.00
69	38.53	53.25	72.79	98.24	106.12
70	39.76	54.78	74.74	100.87	112.00
71	41.10	55.88	76.03	102.80	114.12
72	42.50	56.84	77.06	104.00	115.67
73	44.08	57.95	78.21	105.52	117.16
74	45.73	59.67	80.10	108.40	120.35
75	48.39	62.65	82.92	111.91	117.01
76	51.91	67.39	88.39	119.27	129.43
77	55.40	72.15	93.86	126.65	140.63
78	58.93	76.93	98.83	133.37	148.05
79	62.45	81.80	105.41	142.21	157.91
80	67.33	88.41	114.36	154.32	171.33
81	72.53	95.55	124.27	168.75	187.32
82	77.73	102.70	134.18	183.17	203.32
83	82.92	109.85	144.09	197.60	219.31
84	88.13	117.00	154.00	212.04	235.30
	XCB01P91	XCC01P91	XCD01P91	XCE01P91	XCA01P91

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 2 Increase

# Base + Compound Automatic Increase Benefit Rider Form 99573 Series Standard Rate Per \$1 of Daily Benefit

# 90 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	8.64	10.99	14.33	19.72	20.30
30-34	9.61	12.30	15.94	21.27	21.85
35-39	10.72	13.80	17.84	23.13	23.71
40	11.19	14.40	18.66	23.83	24.40
41	11.50	14.80	19.18	24.29	24.85
42	11.78	15.23	19.71	24.74	25.31
43	12.13	15.66	20.26	25.26	25.82
44	12.49	16.14	20.89	25.85	26.42
45	12.90	16.65	21.58	26.56	27.12
46	13.33	17.20	22.30	27.38	27.97
47	13.77	17.82	23.11	28.31	28.89
48	14.28	18.46	23.94	29.31	29.94
49	14.77	19.09	24.79	30.38	31.02
50	15.29	19.77	25.64	31.50	32.17
51	15.73	20.35	26.43	32.61	33.27
52	16.14	20.90	27.16	33.70	34.38
53	16.58	21.52	27.93	34.90	35.60
54	17.12	22.19	28.84	36.25	36.98
55	17.76	23.08	29.97	37.90	38.65
56	18.60	24.10	31.38	39.81	40.62
57	19.46	25.31	32.94	41.93	42.80
58	20.48	26.59	34.69	44.25	45.18
59	21.55	28.04	36.56	46.81	47.77
60	22.71	29.54	38.57	49.61	50.62
61	23.83	31.04	40.55	52.40	53.44
62	24.90	32.49	42.47	55.20	56.30
63	26.14	34.11	44.62	58.32	59.48
64	27.67	36.16	47.32	62.08	63.32
65	29.68	38.81	50.84	66.83	68.12
66	30.98	42.12	55.16	72.53	73.88
67	31.80	43.46	58.98	79.00	80.46
68	32.75	44.80	60.79	82.05	87.79
69	33.67	46.13	62.60	84.49	93.80
70	34.69	47.27	64.24	86.71	96.27
71	35.60	48.14	65.26	88.07	97.98
72	36.42	48.76	66.04	89.12	98.95
73	37.25	49.33	66.74	90.31	100.24
74	38.67	50.69	68.51	92.45	102.94
75	40.39	52.81	71.00	95.82	103.89
76	43.29	56.68	76.05	102.60	113.93
77	46.24	60.58	81.08	109.40	121.47
78	49.15	64.47	86.12	116.19	129.01
79	52.12	68.50	91.71	123.75	137.40
80	56.03	73.80	99.15	133.69	148.43
81	60.14	79.42	107.15	145.18	161.15
82	64.26	85.05	115.17	156.67	173.88
83	68.38	90.66	123.18	168.15	186.62
84	72.50	96.29	131.19	179.64	199.36
5-7	, 2.30	50.25	131.13	1,5.04	155.50
	XCH01P91	XCI01P91	XCJ01P91	XCK01P91	XCG01P91

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Bloomington, Illinois

#### Proposed Rates - Year 2 Increase

# Base + Compound Automatic Increase Benefit Rider Form 99573 Series Standard Rate Per \$1 of Daily Benefit

# 180 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	7.66	9.79	12.70	17.52	18.08
30-34	8.51	10.92	14.17	18.92	19.45
35-39	9.48	12.19	15.82	20.56	21.04
40	9.90	12.75	16.52	21.16	21.66
41	10.14	13.09	16.97	21.55	22.06
42	10.43	13.45	17.46	21.95	22.45
43	10.71	13.85	17.95	22.40	22.92
44	11.04	14.27	18.50	22.92	23.41
45	11.39	14.71	19.08	23.54	24.03
46	11.74	15.20	19.73	24.26	24.78
47	12.17	15.73	20.45	25.06	25.59
48	12.57	16.29	21.16	25.96	26.53
49	13.02	16.86	21.94	26.90	27.46
50	13.45	17.44	22.69	27.88	28.44
51	13.85	17.95	23.35	28.88	29.43
52	14.23	18.44	24.00	29.83	30.39
53	14.60	18.95	24.67	30.85	31.49
54	15.04	19.55	25.46	32.03	32.71
55	15.61	20.30	26.44	33.47	34.16
56	16.31	21.21	27.65	35.16	35.86
57	17.10	22.24	29.01	37.01	37.75
58	17.10	23.38	30.54	39.03	39.85
59	18.88	24.62	32.17	41.26	42.10
60	19.92	25.96	33.91	43.68	44.57
61	20.84	27.25	35.61	46.11	47.03
62	21.79	28.51	37.29	48.55	49.55
63	22.85	29.91	39.17	51.27	52.30
64	24.19	31.68	41.47	54.53	55.59
65	25.91	33.96	44.51	58.58	59.69
66	26.79	36.50	48.27	63.46	64.66
67	27.55	37.53	50.74	68.49	70.29
68	28.37	38.67	52.29	70.57	76.53
69	29.17	39.81	53.85	72.66	80.68
70	29.93	40.80	55.12	72.56 74.54	82.75
70 71	30.51	41.57	56.11	75.74	84.24
71 72					
	30.93	42.14	56.82	76.70	85.15
73	31.29	42.64	57.45	77.73	86.30
74	32.16	43.77	58.91	79.50	88.52
75 76	33.30	45.26	60.90	82.18	88.41
76	35.51	48.05	64.74	87.35	96.84
77	37.70	50.86	68.59	92.56	102.77
78	39.93	53.67	72.47	97.77	108.55
79	41.85	56.75	76.66	103.42	114.81
80	44.87	60.92	82.53	111.19	123.41
81	47.96	65.26	88.68	119.85	132.99
82	51.07	69.58	94.83	128.52	142.58
83	54.17	73.92	100.98	137.17	152.17
84	57.29	78.25	107.12	145.83	161.76
	XCN01P91	XCO01P91	XCP01P91	XCQ01P91	XCM01P91

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 2 Increase

# Base + Compound Automatic Increase Benefit Rider Form 99573 Series Preferred Rate Per \$1 of Daily Benefit

# 30 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	8.49	10.84	14.00	19.25	19.80
30-34	9.44	12.09	15.60	20.78	21.34
35-39	10.55	13.52	17.47	22.63	23.18
40	11.02	14.14	18.28	23.32	23.88
41	11.31	14.53	18.79	23.78	24.31
42	11.62	14.92	19.29	24.24	24.77
43	11.95	15.36	19.85	24.73	25.26
44	12.32	15.85	20.48	25.31	25.87
45	12.67	16.33	21.15	26.01	26.55
46	13.10	16.88	21.86	26.82	27.39
47	13.58	17.51	22.64	27.75	28.31
48	14.05	18.14	23.49	28.75	29.34
49	14.54	18.79	24.32	29.80	30.41
50	15.05	19.42	25.15	30.89	31.52
51	15.51	20.02	25.95	31.99	32.62
52	15.91	20.57	26.66	33.08	33.73
53	16.36	21.15	27.43	34.24	34.92
54	16.88	21.83	28.34	35.60	36.31
55	17.51	22.70	29.47	37.21	37.95
56	18.32	23.73	30.85	39.11	39.90
57	19.22	24.90	32.38	41.19	42.04
58	20.22	26.20	34.11	43.52	44.41
59	21.30	27.64	35.98	46.04	46.99
60	22.45	29.16	38.01	48.83	49.80
61	23.55	30.65	39.96	51.61	52.63
62	24.64	32.05	41.83	54.39	55.47
63	25.85	33.69	44.03	57.47	58.63
64	27.39	35.73	46.70	61.26	62.47
65	29.39	38.39	50.23	66.06	67.34
66	31.89	41.69	54.58	71.85	73.20
67	32.68	45.14	59.52	78.42	79.87
68	33.61	46.50	63.60	85.76	87.30
69	34.68	47.93	65.51	88.42	95.51
70	35.78	49.30	67.27	90.78	100.80
71	36.99	50.29	68.43	92.52	102.71
72	38.25	51.16	69.35	93.60	104.10
73	39.67	52.16	70.39	94.97	105.44
74	41.16	53.70	72.09	97.56	108.32
75	43.55	56.39	74.63	100.72	105.31
76	46.72	60.65	79.55	107.34	116.49
77	49.86	64.94	84.47	113.99	126.57
78	53.04	69.24	88.95	120.03	133.25
79	56.21	73.62	94.87	127.99	142.12
80	60.60	79.57	102.92	138.89	154.20
81	65.28	86.00	111.84	151.88	168.59
82	69.96	92.43	120.76	164.85	182.99
83	74.63	98.87	129.68	177.84	197.38
84	79.32	105.30	138.60	190.84	211.77
	XCB02P91	XCC02P91	XCD02P91	XCE02P91	XCA02P91

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 2 Increase

## Base + Compound Automatic Increase Benefit Rider Form 99573 Series Preferred Rate Per \$1 of Daily Benefit

## 90 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	7.78	9.89	12.90	17.75	18.27
30-34	8.65	11.07	14.35	19.14	19.67
35-39	9.65	12.42	16.06	20.82	21.34
40	10.07	12.96	16.79	21.45	21.96
41	10.35	13.32	17.26	21.86	22.37
42	10.60	13.71	17.74	22.27	22.78
43	10.92	14.09	18.23	22.73	23.24
44	11.24	14.53	18.80	23.27	23.78
45	11.61	14.99	19.42	23.90	24.41
46	12.00	15.48	20.07	24.64	25.17
47	12.39	16.04	20.80	25.48	26.00
48	12.85	16.61	21.55	26.38	26.95
49	13.29	17.18	22.31	27.34	27.92
50	13.76	17.79	23.08	28.35	28.95
51	14.16	18.32	23.79	29.35	29.94
52	14.53	18.81	24.44	30.33	30.94
53	14.92	19.37	25.14	31.41	32.04
54	15.41	19.97	25.96	32.63	33.28
55	15.98	20.77	26.97	34.11	34.79
56	16.74	21.69	28.24	35.83	36.56
57	17.51	22.78	29.65	37.74	38.52
58	18.43	23.93	31.22	39.83	40.66
59	19.40	25.24	32.90	42.13	42.99
60	20.44	26.59	34.71	44.65	45.56
61	21.45	27.94	36.50	47.16	48.10
62	22.41	29.24	38.22	49.68	50.67
63	23.53	30.70	40.16	52.49	53.53
64	24.90	32.54	42.59	55.87	56.99
65	26.71	34.93	45.76	60.15	61.31
66	27.88	37.91	49.64	65.28	66.49
67	28.62	39.11	53.08	71.10	72.41
68	29.48	40.32	54.71	73.85	79.01
69	30.30	41.52	56.34	76.04	84.42
70	31.22	42.54	57.82	78.04	86.64
71	32.04	43.33	58.73	79.26	88.18
72	32.78	43.88	59.44	80.21	89.06
73	33.53	44.40	60.07	81.28	90.22
74	34.80	45.62	61.66	83.21	92.65
75	36.35	47.53	63.90	86.24	93.50
76	38.96	51.01	68.45	92.34	102.54
77	41.62	54.52	72.97	98.46	109.32
78	44.24	58.02	77.51	104.57	116.11
79	46.91	61.65	82.54	111.38	123.66
80	50.43	66.42	89.24	120.32	133.59
81	54.13	71.48	96.44	130.66	145.04
82	57.83	76.55	103.65	141.00	156.49
83	61.54	81.59	110.86	151.34	167.96
84	65.25	86.66	118.07	161.68	179.42
	XCH02P91	XCI02P91	XCJ02P91	XCK02P91	XCG02P91

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# State Farm Mutual Automobile Insurance Company

## Bloomington, Illinois

#### Proposed Rates - Year 2 Increase

## Base + Compound Automatic Increase Benefit Rider Form 99573 Series Preferred Rate Per \$1 of Daily Benefit

## 180 Day Elimination Period

Issue Age	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	6.89	8.81	11.43	15.77	16.27
30-34	7.66	9.83	12.75	17.03	17.51
35-39	8.53	10.97	14.24	18.50	18.94
40	8.91	11.48	14.87	19.04	19.49
41	9.13	11.78	15.27	19.40	19.85
42	9.39	12.11	15.71	19.76	20.21
43	9.64	12.11	16.16	20.16	20.63
44	9.94	12.84	16.65	20.16	21.07
45		13.24		21.19	
45 46	10.25		17.17 17.76		21.63 22.30
	10.57	13.68		21.83	
47	10.95	14.16	18.41	22.55	23.03
48	11.31	14.66	19.04	23.36	23.88
49	11.72	15.17	19.75	24.21	24.71
50	12.11	15.70	20.42	25.09	25.60
51	12.47	16.16	21.02	25.99	26.49
52	12.81	16.60	21.60	26.85	27.35
53	13.14	17.06	22.20	27.77	28.34
54	13.54	17.60	22.91	28.83	29.44
55	14.05	18.27	23.80	30.12	30.74
56	14.68	19.09	24.89	31.64	32.27
57	15.39	20.02	26.11	33.31	33.98
58	16.17	21.04	27.49	35.13	35.87
59	16.99	22.16	28.95	37.13	37.89
60	17.93	23.36	30.52	39.31	40.11
61	18.76	24.53	32.05	41.50	42.33
62	19.61	25.66	33.56	43.70	44.60
63	20.57	26.92	35.25	46.14	47.07
64	21.77	28.51	37.32	49.08	50.03
65	23.32	30.56	40.06	52.72	53.72
66	24.11	32.85	43.44	57.11	58.19
67	24.80	33.78	45.67	61.64	63.26
68	25.53	34.80	47.06	63.51	68.88
69	26.25	35.83	48.47	65.39	72.61
70	26.94	36.72	49.61	67.09	74.48
71	27.46	37.41	50.50	68.17	75.82
72	27.84	37.93	51.14	69.03	76.64
73	28.16	38.38	51.71	69.96	77.67
74	28.94	39.39	53.02	71.55	79.67
75	29.97	40.73	54.81	73.96	79.57
76	31.96	43.25	58.27	78.62	87.16
77	33.93	45.77	61.73	83.30	92.49
78	35.94	48.30	65.22	87.99	97.70
79	37.67	51.08	68.99	93.08	103.33
80	40.38	54.83	74.28	100.07	111.07
81	43.16	58.73	79.81	107.87	119.69
82	45.96	62.62	85.35	115.67	128.32
83	48.75	66.53	90.88	123.45	136.95
84	51.56	70.43	96.41	131.25	145.58
04	31.30	70.43	30.41	131.23	143.30
	XCN02P91	XCO02P91	XCP02P91	XCQ02P91	XCM02P91

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 3 Increase

## Base + Compound Automatic Increase Benefit Rider Form 99573 Series Standard Rate Per \$1 of Daily Benefit

## 30 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	9.95	14.12	19.19	26.40	27.15
30-34	11.07	15.75	21.39	28.49	29.26
35-39	12.37	17.61	23.95	31.02	31.78
40	12.92	18.42	25.06	31.97	32.74
41	13.27	18.93	25.77	32.60	33.33
42	13.63	19.44	26.44	33.23	33.96
43	14.02	20.02	27.22	33.91	34.64
44	14.45	20.65	28.07	34.70	35.47
45	14.86	21.27	29.00	35.66	36.40
46	15.37	22.00	29.97	36.77	37.55
47	15.93	22.82	31.05	38.04	38.81
48	16.48	23.63	32.21	39.41	40.23
49	17.04	24.49	33.34	40.86	41.70
50	17.65	25.31	34.48	42.35	43.21
51	18.18	26.08	35.58	43.86	44.72
52	18.66	26.80	36.55	45.36	46.25
53	19.19	27.56	37.61	46.94	47.88
54	19.80	28.45	38.86	48.80	49.78
55	20.54	29.58	40.40	51.01	52.04
56	21.49	30.92	42.30	53.62	54.70
57	22.54	32.45	44.40	56.48	57.64
58	23.72	34.14	46.77	59.66	60.89
59	24.98	36.01	49.34	63.13	64.43
60	26.32	38.00	52.11	66.96	68.28
61	27.62	39.93	54.79	70.76	72.16
62	28.90	41.76	57.36	74.57	76.05
63	30.31	43.89	60.37	78.80	80.38
64	32.12	46.56	64.03	84.00	85.65
65	34.47	47.74	65.23	88.04	92.33
66	35.43	48.84	66.74	90.08	100.02
67	36.31	50.15	68.67	92.69	102.90
68	37.34	51.67	70.67	95.29	106.10
69	38.53	53.25	72.79	98.24	109.29
70	39.76	54.78	74.74	100.87	112.00
71	41.10	55.88	76.03	102.80	114.12
72	42.50	56.84	77.06	104.00	115.67
73	44.08	57.95	78.21	105.52	117.16
74	45.73	59.67	80.10	108.40	120.35
75	48.39	62.65	82.92	111.91	117.01
76	51.91	67.39	88.39	119.27	129.43
77	55.40	72.15	93.86	126.65	140.63
78	58.93	76.93	98.83	133.37	148.05
79	62.45	81.80	105.41	142.21	157.91
80	67.33	88.41	114.36	154.32	171.33
81	72.53	95.55	124.27	168.75	187.32
82	77.73	102.70	134.18	183.17	203.32
83	82.92	109.85	144.09	197.60	219.31
84	88.13	117.00	154.00	212.04	235.30
	XCB01P92	XCC01P92	XCD01P92	XCE01P92	XCA01P92

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 3 Increase

## Base + Compound Automatic Increase Benefit Rider Form 99573 Series Standard Rate Per \$1 of Daily Benefit

## 90 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	9.12	12.89	17.68	24.33	25.05
30-34	10.14	14.42	19.67	26.25	26.96
35-39	11.31	16.18	22.01	28.54	29.26
40	11.81	16.89	23.03	29.41	30.11
41	12.14	17.36	23.67	29.97	30.66
42	12.43	17.86	24.32	30.53	31.23
43	12.80	18.36	25.00	31.17	31.86
44	13.18	18.93	25.78	31.90	32.60
45	13.61	19.53	26.63	32.78	33.47
46	14.07	20.17	27.52	33.79	34.51
47	14.53	20.90	28.52	34.93	35.65
48	15.07	21.65	29.54	36.17	36.95
49	15.59	22.39	30.59	37.49	38.28
50	16.14	23.18	31.64	38.87	39.70
51	16.60	23.86	32.61	40.24	41.06
52	17.03	24.51	33.52	41.59	42.42
53	17.50	25.24	34.47	43.07	43.93
54	18.07	26.02	35.59	44.73	45.63
55	18.74	27.07	36.98		
				46.77	47.69
56	19.63	28.26	38.72	49.13	50.13
57	20.54	29.68	40.65	51.74	52.82
58	21.61	31.18	42.81	54.60	55.75
59	22.74	32.88	45.12	57.76	58.95
60	23.97	34.64	47.60	61.22	62.47
61	25.15	36.40	50.04	64.66	65.94
62	26.28	38.10	52.41	68.12	69.47
63	27.59	40.00	54.68	71.97	73.40
64	29.20	40.69	55.29	74.63	78.14
65	30.36	41.37	56.17	75.83	84.06
66	30.98	42.32	57.45	77.55	86.11
67	31.80	43.46	58.98	79.77	88.55
68	32.75	44.80	60.79	82.05	91.27
69	33.67	46.13	62.60	84.49	93.80
70	34.69	47.27	64.24	86.71	96.27
71	35.60	48.14	65.26	88.07	97.98
72	36.42	48.76	66.04	89.12	98.95
73	37.25	49.33	66.74	90.31	100.24
74	38.67	50.69	68.51	92.45	102.94
75	40.39	52.81	71.00	95.82	103.89
76	43.29	56.68	76.05	102.60	113.93
77	46.24	60.58	81.08	109.40	121.47
78	49.15	64.47	86.12	116.19	129.01
78 79				123.75	
80	52.12 56.03	68.50 73.80	91.71 99.15	133.69	137.40 148.43
81	60.14	79.42	107.15	145.18	161.15
82	64.26	85.05	115.17	156.67	173.88
83	68.38	90.66	123.18	168.15	186.62
84	72.50	96.29	131.19	179.64	199.36
	XCH01P92	XCI01P92	XCJ01P92	XCK01P92	XCG01P92

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# State Farm Mutual Automobile Insurance Company

## Bloomington, Illinois

#### Proposed Rates - Year 3 Increase

Base + Compound Automatic Increase Benefit Rider Form 99573 Series Standard Rate Per \$1 of Daily Benefit

## 180 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	8.08	11.48	15.67	21.62	22.31
30-34	8.98	12.81	17.49	23.35	24.00
35-39	10.01	14.30	19.52	25.37	25.96
40	10.45	14.95	20.39	26.11	26.73
41	10.70	15.35	20.94	26.59	27.22
42	11.01	15.77	21.55	27.09	27.70
43	11.30	16.24	22.15	27.64	28.28
44	11.65	16.73	22.83	28.28	28.89
45	12.02	17.25	23.54	29.05	29.65
46	12.39	17.82	24.35	29.94	30.58
47	12.84	18.45	25.24	30.92	31.58
48	13.27	19.10	26.11	32.03	32.74
49	13.74	19.77	27.07	33.19	33.89
50	14.20	20.45	28.00	34.40	35.09
51	14.62	21.05	28.81	35.64	36.32
52	15.02	21.62	29.62	36.81	37.50
53	15.41	22.22	30.44	38.07	38.86
54	15.87	22.93	31.42	39.53	40.36
55	16.48	23.81	32.63	41.30	42.15
56	17.21	24.87	34.12	43.39	44.25
57	18.05	26.08	35.80	45.67	46.58
58	18.97	27.42	37.69	48.16	49.17
59	19.93	28.87	39.70	50.91	51.95
60	21.02	30.44	41.84	53.90	55.00
61	21.99	31.96	43.94	56.90	58.04
62	23.00	33.43	46.02	59.91	61.14
63	24.12	34.76	47.06	63.27	64.54
64	25.53	35.17	47.58	64.23	68.60
65	26.22	35.74	48.35	65.26	72.46
66	26.79	36.50	49.45	66.74	74.10
67	27.55	37.53	50.74	68.49	76.19
68	28.37	38.67	52.29	70.57	78.52
69	29.17	39.81	53.85	72.66	80.68
70	29.93	40.80	55.12	74.54	82.75
71	30.51	41.57	56.11	75.74	84.24
72	30.93	42.14	56.82	76.70	85.15
73	31.29	42.64	57.45	77.73	86.30
74	32.16	43.77	58.91	79.50	88.52
75	33.30	45.26	60.90	82.18	88.41
76	35.51	48.05	64.74	87.35	96.84
77	37.70	50.86	68.59	92.56	102.77
78	39.93	53.67	72.47	97.77	108.55
79	41.85	56.75	76.66	103.42	114.81
80	44.87	60.92	82.53	111.19	123.41
81	47.96	65.26	88.68	119.85	132.99
82	51.07	69.58	94.83	128.52	142.58
83	54.17	73.92	100.98	137.17	152.17
84	57.29	78.25	107.12	145.83	161.76
04	31.23	70.23	107.12	143.03	101.70
	XCN01P92	XCO01P92	XCP01P92	XCQ01P92	XCM01P92

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 3 Increase

# Base + Compound Automatic Increase Benefit Rider Form 99573 Series Preferred Rate Per \$1 of Daily Benefit

## 30 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	8.96	12.71	17.27	23.76	24.44
30-34	9.96	14.18	19.25	25.64	26.33
35-39	11.13	15.85	21.56	27.92	28.60
40	11.63	16.58	22.55	28.77	29.47
41	11.94	17.04	23.19	29.34	30.00
42	12.27	17.50	23.80	29.91	30.56
43	12.62	18.02	24.50	30.52	31.18
44	13.01	18.59	25.26	31.23	31.92
45	13.37	19.14	26.10	32.09	32.76
46	13.83	19.80	26.97	33.09	33.80
47	14.34	20.54	27.95	34.24	34.93
48	14.83	21.27	28.99	35.47	36.21
49	15.34	22.04	30.01	36.77	37.53
50	15.89	22.78	31.03	38.12	38.89
51	16.36	23.47	32.02	39.47	40.25
52	16.79	24.12	32.90	40.82	41.63
53	17.27	24.80	33.85	42.25	43.09
54	17.82	25.61	34.97	43.92	44.80
55	18.49	26.62	36.36	45.91	46.84
56	19.34	27.83	38.07	48.26	49.23
57	20.29	29.21	39.96	50.83	51.88
58	21.35	30.73	42.09	53.69	54.80
59	22.48	32.41	44.41	56.82	57.99
60	23.69	34.20	46.90	60.26	61.45
61	24.86	35.94	49.31	63.68	64.94
62	26.01	37.58	51.62	67.11	68.45
63	27.28	39.50	54.33	70.92	72.34
64	28.91	41.90	57.63	75.60	77.09
65	31.02	42.97	58.71	79.24	83.10
66	31.89	43.96	60.07	81.07	90.02
67	32.68	45.14	61.80	83.42	92.61
68	33.61	46.50	63.60	85.76	
					95.49
69	34.68	47.93	65.51	88.42	98.36
70	35.78	49.30	67.27	90.78	100.80
71	36.99	50.29	68.43	92.52	102.71
72	38.25	51.16	69.35	93.60	104.10
73	39.67	52.16	70.39	94.97	105.44
74	41.16	53.70	72.09	97.56	108.32
75	43.55	56.39	74.63	100.72	105.31
76	46.72	60.65	79.55	107.34	116.49
77	49.86	64.94	84.47	113.99	126.57
78	53.04	69.24	88.95	120.03	133.25
79	56.21	73.62	94.87	127.99	142.12
80	60.60	79.57	102.92	138.89	154.20
81	65.28	86.00	111.84	151.88	168.59
82	69.96	92.43	120.76	164.85	182.99
83	74.63	98.87	129.68	177.84	197.38
84	79.32	105.30	138.60	190.84	211.77
	XCB02P92	XCC02P92	XCD02P92	XCE02P92	XCA02P92

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 3 Increase

# Base + Compound Automatic Increase Benefit Rider Form 99573 Series Preferred Rate Per \$1 of Daily Benefit

## 90 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	8.21	11.60	15.91	21.90	22.55
30-34	9.13	12.98	17.70	23.63	24.26
35-39	10.18	14.56	19.81	25.69	26.33
40	10.63	15.20	20.73	26.47	27.10
41	10.93	15.62	21.30	26.97	27.59
42	11.19	16.07	21.89	27.48	28.11
43	11.52	16.52	22.50	28.05	28.67
44	11.86	17.04	23.20	28.71	29.34
45	12.25	17.58	23.97	29.50	30.12
46	12.66	18.15	24.77	30.41	31.06
47	13.08	18.81	25.67	31.44	32.09
48	13.56	19.49	26.59	32.55	33.26
49	14.03	20.15	27.53	33.74	34.45
50	14.53	20.86	28.48	34.98	35.73
51	14.94	21.47	29.35	36.22	36.95
52	15.33	22.06	30.17	37.43	38.18
53	15.75	22.72	31.02	38.76	39.54
54	16.26	23.42	32.03	40.26	41.07
55	16.87	24.36	33.28	42.09	42.92
56	17.67	25.43	34.85	44.22	45.12
57	18.49	26.71	36.59	46.57	47.54
58	19.45	28.06	38.53	49.14	50.18
59	20.47	29.59	40.61	51.98	53.06
60	21.57	31.18	42.84	55.10	56.22
61	22.64	32.76	45.04	58.19	59.35
62	23.65	34.29	47.17	61.31	62.52
63	24.83	36.00	49.21	64.77	66.06
64	26.28	36.62	49.76	67.17	70.33
65	27.32	37.23	50.55	68.25	75.65
66	27.88	38.09	51.71	69.80	77.50
67	28.62	39.11	53.08	71.79	79.70
68	29.48	40.32	54.71	73.85	82.14
69	30.30	41.52	56.34	76.04	84.42
70	31.22	42.54	57.82	78.04	86.64
71	32.04	43.33	58.73	79.26	88.18
72	32.78	43.88	59.44	80.21	89.06
73	33.53	44.40	60.07	81.28	90.22
74	34.80	45.62	61.66	83.21	92.65
75	36.35	47.53	63.90	86.24	93.50
76	38.96	51.01	68.45	92.34	102.54
77	41.62	54.52	72.97	98.46	109.32
78	44.24	58.02	77.51	104.57	116.11
78 79	46.91	61.65	82.54	111.38	123.66
80	50.43	66.42	89.24	120.32	133.59
81	54.13	71.48	96.44	130.66	145.04
82	54.13 57.83	76.55	103.65	141.00	156.49
83	61.54	81.59	110.86	151.34	167.96
84	65.25	86.66	118.07	161.68	179.42
04	03.23	00.00	110.07	101.00	1/3.42
	XCH02P92	XCI02P92	XCJ02P92	XCK02P92	XCG02P92

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# State Farm Mutual Automobile Insurance Company

## Bloomington, Illinois

#### Proposed Rates - Year 3 Increase

Base + Compound Automatic Increase Benefit Rider Form 99573 Series Preferred Rate Per \$1 of Daily Benefit

## 180 Day Elimination Period

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Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	7.27	10.33	14.10	19.46	20.08
30-34	8.08	11.53	15.74	21.02	21.60
35-39	9.01	12.87	17.57	22.83	23.36
40	9.41	13.46	18.35	23.50	24.06
41	9.63	13.82	18.85	23.93	24.50
42	9.91	14.19	19.40	24.38	24.93
43	10.17	14.62	19.94	24.88	25.45
44	10.49	15.06	20.55	25.45	26.00
45	10.82	15.53	21.19	26.15	26.69
46	11.15	16.04	21.92	26.95	27.52
47	11.56	16.61	22.72	27.83	28.42
48	11.94	17.19	23.50	28.83	29.47
49	12.37	17.79	24.36	29.87	30.50
50	12.78	18.41	25.20	30.96	31.58
51	13.16	18.95	25.93	32.08	32.69
52	13.52	19.46	26.66	33.13	33.75
53	13.87	20.00	27.40	34.26	34.97
54	14.28	20.64	28.28	35.58	36.32
55	14.83	21.43	29.37	37.17	37.94
56	15.49	22.38	30.71	39.05	39.83
57	16.25	23.47	32.22	41.10	41.92
58	17.07	24.68	33.92	43.34	44.25
59	17.94	25.98	35.73	45.82	46.76
60	18.92	27.40	37.66	48.51	49.50
61	19.79	28.76	39.55	51.21	52.24
62	20.70	30.09	41.42	53.92	55.03
63	21.71	31.28	42.35	56.94	58.09
64	22.98	31.65	42.82	57.81	61.74
65	23.60	32.17	43.52	58.73	65.21
66	24.11	32.85	44.51	60.07	66.69
67	24.80	33.78	45.67	61.64	68.57
68	25.53	34.80	47.06	63.51	70.67
69		35.83			
70	26.25		48.47	65.39	72.61
70 71	26.94	36.72	49.61	67.09	74.48 75.82
	27.46	37.41	50.50	68.17	
72	27.84	37.93	51.14	69.03	76.64
73	28.16	38.38	51.71	69.96	77.67
74	28.94	39.39	53.02	71.55	79.67
75	29.97	40.73	54.81	73.96	79.57
76	31.96	43.25	58.27	78.62	87.16
77	33.93	45.77	61.73	83.30	92.49
78	35.94	48.30	65.22	87.99	97.70
79	37.67	51.08	68.99	93.08	103.33
80	40.38	54.83	74.28	100.07	111.07
81	43.16	58.73	79.81	107.87	119.69
82	45.96	62.62	85.35	115.67	128.32
83	48.75	66.53	90.88	123.45	136.95
84	51.56	70.43	96.41	131.25	145.58
	XCN02P92	XCO02P92	XCP02P92	XCQ02P92	XCM02P92

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 4 Increase

## Base + Compound Automatic Increase Benefit Rider Form 99573 Series Standard Rate Per \$1 of Daily Benefit

## 30 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	9.95	14.12	20.79	28.60	33.50
30-34	11.07	15.75	23.17	30.86	36.11
35-39	12.37	17.61	25.95	33.61	39.22
40	12.92	18.42	27.15	34.63	40.40
41	13.27	18.93	27.92	35.32	41.13
42	13.63	19.44	28.64	36.00	41.91
43	14.02	20.02	29.49	36.74	42.75
44	14.45	20.65	30.41	37.59	43.77
45	14.86	21.27	31.42	38.63	44.92
46	15.37	22.00	32.47	39.84	46.34
47	15.93	22.82	33.64	41.21	47.89
48	16.48	23.63	34.89	42.70	49.64
49	17.04	24.49	36.12	44.27	51.46
50	17.65	25.31	37.35	45.88	53.32
51	18.18	26.08	38.55	47.52	55.18
52	18.66	26.80	39.60	49.14	57.07
53	19.19	27.56	40.75	50.85	59.08
54	19.80	28.45	42.10	52.87	61.43
55	20.54	29.58	43.77	55.26	64.22
56	21.49	30.92	45.83	58.09	67.50
57	22.54	32.45	48.10	61.19	71.13
58	23.72	34.14	50.67	64.63	75.14
59	24.98	36.01	53.45	68.39	79.51
60	26.32	38.00	56.45	72.54	84.26
61	27.62	39.93	59.36	76.66	89.05
62	28.90	41.76	62.14	80.79	93.85
63	30.31	43.89	63.56	85.37	95.27
64	32.12	46.56	64.30	86.78	96.35
65	34.47	47.74	65.23	88.04	97.94
66	35.43	48.84	66.74	90.08	100.02
67	36.31	50.15	68.67	92.69	102.90
68	37.34	51.67	70.67	95.29	106.10
69	38.53	53.25	72.79	98.24	109.29
70	39.76	54.78	74.74	100.87	112.00
71	41.10	55.88	76.03	102.80	114.12
72	42.50	56.84	77.06	104.00	115.67
73	44.08	57.95	78.21	105.52	117.16
74	45.73	59.67	80.10	108.40	120.35
75	48.39	62.65	82.92	111.91	117.01
76	51.91	67.39	88.39	119.27	129.43
77	55.40	72.15	93.86	126.65	140.63
78	58.93	76.93	98.83	133.37	148.05
79	62.45	81.80	105.41	142.21	157.91
80	67.33	88.41	114.36	154.32	171.33
81	72.53	95.55	124.27	168.75	187.32
82	77.73	102.70	134.18	183.17	203.32
83	77.73 82.92	102.70	134.18	197.60	219.31
83 84					
ō4	88.13	117.00	154.00	212.04	235.30
	XCB01Q07	XCC01Q07	XCD01Q07	XCE01Q07	XCA01Q07

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 4 Increase

## Base + Compound Automatic Increase Benefit Rider Form 99573 Series Standard Rate Per \$1 of Daily Benefit

## 90 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	9.12	12.89	19.15	26.36	30.91
30-34	10.14	14.42	21.31	28.44	33.27
35-39	11.31	16.18	23.84	30.92	36.11
40	11.81	16.89	24.95	31.86	37.16
41	12.14	17.36	25.64	32.47	37.83
42	12.43	17.86	26.35	33.07	38.54
43	12.80	18.36	27.08	33.77	39.32
44	13.18	18.93	27.93	34.56	40.23
45	13.61	19.53	28.85	35.51	41.30
46	14.07	20.17	29.81	36.61	42.59
47	14.53	20.90	30.90	37.84	43.99
48	15.07	21.65	32.00	39.19	45.60
49	15.59	22.39	33.14	40.62	47.24
50	16.14	23.18	34.28	42.11	48.99
51	16.60	23.86	35.33	43.59	50.67
52	17.03	24.51	36.31	45.06	52.35
53	17.50	25.24	37.34	46.66	54.21
54	18.07	26.02	38.56	48.46	56.31
55	18.74	27.07	40.06	50.67	58.85
56	19.63	28.26	41.95	53.23	61.86
57	20.54	29.68	44.04	56.05	65.18
58	21.61	31.18	46.38	59.15	68.80
59	22.74	32.88	48.88	62.57	72.74
60	23.97	34.64	51.57	66.32	77.09
61	25.15	36.40	54.14	70.05	81.12
62	26.28	38.10	54.39	73.39	81.49
63	27.59	40.00	54.68	73.93	82.09
64	29.20	40.69	55.29	74.63	83.00
65	30.36	41.37	56.17	75.83	84.33
66	30.98	42.32	57.45	77.55	86.11
67	31.80	43.46	58.98	79.77	88.55
68	32.75	44.80	60.79	82.05	91.27
69	33.67	46.13	62.60	84.49	93.80
70	34.69	47.27	64.24	86.71	96.27
71	35.60	48.14	65.26	88.07	97.98
72	36.42	48.76	66.04	89.12	98.95
73	37.25	49.33	66.74	90.31	100.24
74	38.67	50.69	68.51	92.45	102.94
75	40.39	52.81	71.00	95.82	103.89
76	43.29	56.68	76.05	102.60	113.93
77	46.24	60.58	81.08	109.40	121.47
78	49.15	64.47	86.12	116.19	129.01
79	52.12	68.50	91.71	123.75	137.40
80	56.03	73.80	99.15	133.69	148.43
81	60.14	79.42	107.15	145.18	161.15
82	64.26	85.05	115.17	156.67	173.88
83	68.38	90.66	123.18	168.15	186.62
84	72.50	96.29	131.19	179.64	199.36
	XCH01Q07	XCI01Q07	XCJ01Q07	XCK01Q07	XCG01Q07

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# State Farm Mutual Automobile Insurance Company

## Bloomington, Illinois

#### Proposed Rates - Year 4 Increase

## Base + Compound Automatic Increase Benefit Rider Form 99573 Series Standard Rate Per \$1 of Daily Benefit

## 180 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	8.08	11.48	16.98	23.42	27.53
30-34	8.98	12.81	18.95	25.30	29.62
35-39	10.01	14.30	21.15	27.48	32.03
40	10.45	14.95	22.09	28.29	32.98
41	10.70	15.35	22.69	28.81	33.59
42	11.01	15.77	23.35	29.35	34.18
43	11.30	16.24	24.00	29.94	34.90
44	11.65		24.73	30.64	
45	12.02	16.73 17.25	25.50	31.47	35.65 36.59
46		17.82			
	12.39		26.38	32.44	37.74
47	12.84	18.45	27.34	33.50	38.97
48	13.27	19.10	28.29	34.70	40.40
49	13.74	19.77	29.33	35.96	41.82
50	14.20	20.45	30.33	37.27	43.30
51	14.62	21.05	31.21	38.61	44.82
52	15.02	21.62	32.09	39.88	46.28
53	15.41	22.22	32.98	41.24	47.95
54	15.87	22.93	34.04	42.83	49.80
55	16.48	23.81	35.35	44.74	52.01
56	17.21	24.87	36.96	47.01	54.60
57	18.05	26.08	38.78	49.48	57.48
58	18.97	27.42	40.83	52.17	60.68
59	19.93	28.87	43.01	55.15	64.11
60	21.02	30.44	45.33	58.39	67.87
61	21.99	31.96	46.63	61.64	69.86
62	23.00	33.43	46.82	63.20	70.17
63	24.12	34.76	47.06	63.65	70.68
64	25.53	35.17	47.58	64.23	71.45
65	26.22	35.74	48.35	65.26	72.46
66	26.79	36.50	49.45	66.74	74.10
67	27.55	37.53	50.74	68.49	76.19
68	28.37	38.67	52.29	70.57	78.52
69	29.17	39.81	53.85	72.66	80.68
70	29.93	40.80	55.12	74.54	82.75
71	30.51	41.57	56.11	75.74	84.24
72	30.93	42.14	56.82	76.70	85.15
73	31.29	42.64	57.45	77.73	86.30
74	32.16	43.77	58.91	79.50	88.52
75	33.30	45.26	60.90	82.18	88.41
76	35.51	48.05	64.74	87.35	96.84
77	37.70	50.86	68.59	92.56	102.77
78	39.93	53.67	72.47	97.77	108.55
79	41.85	56.75	76.66	103.42	114.81
80	44.87	60.92	82.53	111.19	123.41
81	47.96	65.26	88.68	119.85	132.99
82	51.07	69.58	94.83	128.52	142.58
83	54.17	73.92	100.98	137.17	152.17
84	57.29	78.25	107.12	145.83	161.76
	XCN01Q07	XCO01Q07	XCP01Q07	XCQ01Q07	XCM01Q07

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 4 Increase

## Base + Compound Automatic Increase Benefit Rider Form 99573 Series Preferred Rate Per \$1 of Daily Benefit

## 30 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	8.96	12.71	18.71	25.74	30.15
30-34	9.96	14.18	20.85	27.77	32.50
35-39	11.13	15.85	23.36	30.25	35.30
40	11.63	16.58	24.44	31.17	36.36
41	11.94	17.04	25.13	31.79	37.02
42	12.27	17.50	25.78	32.40	37.72
43	12.62	18.02	26.54	33.07	38.48
44	13.01	18.59	27.37	33.83	39.39
45	13.37	19.14	28.28	34.77	40.43
46	13.83	19.80	29.22	35.86	41.71
47	14.34	20.54	30.28	37.09	43.10
48	14.83	21.27	31.40	38.43	44.68
49	15.34	22.04	32.51	39.84	46.31
50	15.89	22.78	33.62	41.29	47.99
51	16.36	23.47	34.70	42.77	49.66
52	16.79	24.12	35.64	44.23	51.36
53	17.27	24.80	36.68	45.77	53.17
54	17.82	25.61	37.89	47.58	55.29
55	18.49	26.62	39.39	49.73	57.80
56	19.34	27.83	41.25	52.28	60.75
57	20.29	29.21	43.29	55.07	64.02
58	21.35	30.73	45.60	58.17	67.63
59	22.48	32.41	48.11	61.55	71.56
60		34.20	50.81	65.29	75.83
	23.69				
61	24.86	35.94	53.42	68.99	80.15
62	26.01	37.58	55.93	72.71	84.47
63	27.28	39.50	57.20	76.83	85.74
64	28.91	41.90	57.87	78.10	86.72
65	31.02	42.97	58.71	79.24	88.15
66	31.89	43.96	60.07	81.07	90.02
67	32.68	45.14	61.80	83.42	92.61
68	33.61	46.50	63.60	85.76	95.49
69	34.68	47.93	65.51	88.42	98.36
70	35.78	49.30	67.27	90.78	100.80
71	36.99	50.29	68.43	92.52	102.71
72	38.25	51.16	69.35	93.60	104.10
73	39.67	52.16	70.39	94.97	105.44
74	41.16	53.70	72.09	97.56	108.32
75	43.55	56.39	74.63	100.72	105.31
76	46.72	60.65	79.55	107.34	116.49
77	49.86	64.94	84.47	113.99	126.57
78	53.04	69.24	88.95	120.03	133.25
79	56.21	73.62	94.87	127.99	142.12
80	60.60	79.57	102.92	138.89	154.20
81	65.28	86.00	111.84	151.88	168.59
82	69.96	92.43	120.76	164.85	182.99
83	74.63	98.87	129.68	177.84	197.38
84	79.32	105.30	138.60	190.84	211.77
	XCB02Q07	XCC02Q07	XCD02Q07	XCE02Q07	XCA02Q07

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 4 Increase

## Base + Compound Automatic Increase Benefit Rider Form 99573 Series Preferred Rate Per \$1 of Daily Benefit

## 90 Day Elimination Period

Issue	2 Voor	3 Year	5 Year	10 Year	Lifetime
Issue Age	2 Year Benefit Period	Benefit Period	Benefit Period	Benefit Period	Benefit Period
18-29	8.21	11.60	17.24	23.72	27.82
30-34	9.13	12.98	19.18	25.60	29.94
35-39	10.18	14.56	21.46	27.83	32.50
40	10.63	15.20	22.46	28.67	33.44
41	10.93	15.62	23.08	29.22	34.05
42	11.19	16.07	23.72	29.76	34.69
43		16.52	24.37	30.39	35.39
43 44	11.52 11.86	17.04		31.10	
			25.14		36.21
45 46	12.25	17.58	25.97	31.96	37.17
	12.66	18.15	26.83	32.95	38.33
47	13.08	18.81	27.81	34.06	39.59
48	13.56	19.49	28.80	35.27	41.04
49	14.03	20.15	29.83	36.56	42.52
50	14.53	20.86	30.85	37.90	44.09
51	14.94	21.47	31.80	39.23	45.60
52	15.33	22.06	32.68	40.55	47.12
53	15.75	22.72	33.61	41.99	48.79
54	16.26	23.42	34.70	43.61	50.68
55	16.87	24.36	36.05	45.60	52.97
56	17.67	25.43	37.76	47.91	55.67
57	18.49	26.71	39.64	50.45	58.66
58	19.45	28.06	41.74	53.24	61.92
59	20.47	29.59	43.99	56.31	65.47
60	21.57	31.18	46.41	59.69	69.38
61	22.64	32.76	48.73	63.05	73.01
62	23.65	34.29	48.95	66.05	73.34
63	24.83	36.00	49.21	66.54	73.88
64	26.28	36.62	49.76	67.17	74.70
65	27.32	37.23	50.55	68.25	75.90
66	27.88	38.09	51.71	69.80	77.50
67	28.62	39.11	53.08	71.79	79.70
68	29.48	40.32	54.71	73.85	82.14
69	30.30	41.52	56.34	76.04	84.42
70	31.22	42.54	57.82	78.04	86.64
71	32.04	43.33	58.73	79.26	88.18
72	32.78	43.88	59.44	80.21	89.06
73	33.53	44.40	60.07	81.28	90.22
74	34.80	45.62	61.66	83.21	92.65
75	36.35	47.53	63.90	86.24	93.50
76	38.96	51.01	68.45	92.34	102.54
77	41.62	54.52	72.97	98.46	109.32
78	44.24	58.02	77.51	104.57	116.11
79	46.91	61.65	82.54	111.38	123.66
80	50.43	66.42	89.24	120.32	133.59
81	54.13	71.48	96.44	130.66	145.04
82	57.83	76.55	103.65	141.00	156.49
83	61.54	81.59	110.86	151.34	167.96
84	65.25	86.66	118.07	161.68	179.42
	XCH02Q07	XCI02Q07	XCJ02Q07	XCK02Q07	XCG02Q07

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# State Farm Mutual Automobile Insurance Company

## Bloomington, Illinois

#### Proposed Rates - Year 4 Increase

Base + Compound Automatic Increase Benefit Rider Form 99573 Series
Preferred Rate Per \$1 of Daily Benefit

## 180 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	7.27	10.33	15.28	21.08	24.78
30-34	8.08	11.53	17.06	22.77	26.66
35-39	9.01	12.87	19.04	24.73	28.83
40	9.41	13.46	19.88	25.46	29.68
41	9.63	13.82	20.42	25.93	30.23
42	9.91	14.19	21.02	26.42	30.76
43	10.17	14.62	21.60	26.95	31.41
44	10.49	15.06	22.26	27.58	32.09
45	10.82	15.53	22.95	28.32	32.93
46	11.15	16.04	23.74	29.20	33.97
47	11.56	16.61	24.61	30.15	35.07
48	11.94	17.19	25.46	31.23	36.36
49	12.37	17.79	26.40	32.36	37.64
50	12.78	18.41	27.30	33.54	38.97
51	13.16	18.95	28.09	34.75	40.34
52	13.52	19.46	28.88	35.89	41.65
53					
	13.87	20.00	29.68	37.12	43.16
54	14.28	20.64	30.64	38.55	44.82
55	14.83	21.43	31.82	40.27	46.81
56	15.49	22.38	33.26	42.31	49.14
57	16.25	23.47	34.90	44.53	51.73
58	17.07	24.68	36.75	46.95	54.61
59	17.94	25.98	38.71	49.64	57.70
60	18.92	27.40	40.80	52.55	61.08
61	19.79	28.76	41.97	55.48	62.87
62	20.70	30.09	42.14	56.88	63.15
63	21.71	31.28	42.35	57.29	63.61
64	22.98	31.65	42.82	57.81	64.31
65	23.60	32.17	43.52	58.73	65.21
66	24.11	32.85	44.51	60.07	66.69
67	24.80	33.78	45.67	61.64	68.57
68	25.53	34.80	47.06	63.51	70.67
69	26.25	35.83	48.47	65.39	72.61
70	26.94	36.72	49.61	67.09	74.48
71	27.46	37.41	50.50	68.17	75.82
72	27.84	37.93	51.14	69.03	76.64
73	28.16	38.38	51.71	69.96	77.67
74	28.94	39.39	53.02	71.55	79.67
75	29.97	40.73	54.81	73.96	79.57
76	31.96	43.25	58.27	78.62	87.16
77	33.93	45.77	61.73	83.30	92.49
78	35.94	48.30	65.22	87.99	97.70
78 79	37.67	51.08	68.99	93.08	103.33
80	40.38	54.83	74.28	100.07	111.07
81			74.28 79.81		
81 82	43.16	58.73		107.87	119.69
	45.96	62.62	85.35	115.67	128.32
83	48.75	66.53	90.88	123.45	136.95
84	51.56	70.43	96.41	131.25	145.58
	XCN02Q07	XCO02Q07	XCP02Q07	XCQ02Q07	XCM02Q07

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 5 Increase

#### Base + Compound Automatic Increase Benefit Rider Form 99573 Series Standard Rate Per \$1 of Daily Benefit

## 30 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period	Benefit Period	Benefit Period	Benefit Period	Benefit Period
18-29	9.95	14.12	20.79	28.60	41.28
30-34	11.07	15.75	23.17	30.86	44.49
35-39	12.37	17.61	25.95	33.61	48.33
40	12.92	18.42	27.15	34.63	49.78
41	13.27	18.93	27.92	35.32	50.68
42	13.63	19.44	28.64	36.00	51.64
43	14.02	20.02	29.49	36.74	52.68
44	14.45	20.65	30.41	37.59	53.93
45	14.86	21.27	31.42	38.63	55.35
46	15.37	22.00	32.47	39.84	57.10
47	15.93	22.82	33.64	41.21	59.01
48	16.48	23.63	34.89	42.70	61.17
49	17.04	24.49	36.12	44.27	63.41
50	17.65	25.31	37.35	45.88	65.70
51	18.18	26.08	38.55	47.52	67.99
52	18.66	26.80	39.60	49.14	70.32
53	19.19	27.56	40.75	50.85	72.80
54	19.80	28.45	42.10	52.87	75.69
55	20.54	29.58	43.77	55.26	79.13
56	21.49	30.92	45.83	58.09	83.17
57	22.54	32.45	48.10	61.19	87.64
58	23.72	34.14	50.67	64.63	92.59
59	24.98	36.01	53.45	68.39	93.84
60	26.32	38.00	56.45	72.54	93.95
61	27.62	39.93	59.36	76.66	94.26
62	28.90	41.76	62.14	80.79	94.73
63	30.31	43.89	63.56	85.37	95.27
64	32.12	46.56	64.30	86.78	96.35
65	34.47	47.74	65.23	88.04	97.94
66	35.43	48.84	66.74	90.08	100.02
67	36.31	50.15	68.67	92.69	102.90
68	37.34	51.67	70.67	95.29	106.10
69	38.53	53.25	72.79	98.24	109.29
70	39.76	54.78	74.74	100.87	112.00
71	41.10	55.88	76.03	102.80	114.12
72	42.50	56.84	77.06	104.00	115.67
73	44.08	57.95	78.21	105.52	117.16
74	45.73	59.67	80.10	108.40	120.35
75	48.39	62.65	82.92	111.91	117.01
76	51.91	67.39	88.39	119.27	129.43
77	55.40	72.15	93.86	126.65	140.63
78	58.93	76.93	98.83	133.37	148.05
78 79	62.45	81.80	105.41	142.21	157.91
80				154.32	
	67.33	88.41	114.36		171.33
81 82	72.53	95.55	124.27 134.18	168.75 183.17	187.32 203.32
82 83	77.73	102.70			
	82.92	109.85	144.09	197.60	219.31
84	88.13	117.00	154.00	212.04	235.30
	XCB01Q08	XCC01Q08	XCD01Q08	XCE01Q08	XCA01Q08

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 5 Increase

## Base + Compound Automatic Increase Benefit Rider Form 99573 Series Standard Rate Per \$1 of Daily Benefit

## 90 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	9.12	12.89	19.15	26.36	38.09
30-34	10.14	14.42	21.31	28.44	40.99
35-39	11.31	16.18	23.84	30.92	44.49
40	11.81	16.89	24.95	31.86	45.79
41	12.14	17.36	25.64	32.47	46.61
42	12.43	17.86	26.35	33.07	47.49
43	12.80	18.36	27.08	33.77	48.45
44	13.18	18.93	27.93	34.56	49.57
45	13.61	19.53	28.85	35.51	50.89
46	14.07	20.17	29.81	36.61	52.48
47	14.53	20.90	30.90	37.84	54.20
48	15.07	21.65	32.00	39.19	56.19
49	15.59	22.39	33.14	40.62	58.21
50	16.14	23.18	34.28	42.11	60.36
51	16.60	23.86	35.33	43.59	62.43
52	17.03	24.51	36.31	45.06	64.50
53	17.50	25.24	37.34	46.66	66.80
54	18.07	26.02	38.56	48.46	69.38
55	18.74	27.07	40.06	50.67	72.51
56	19.63	28.26	41.95	53.23	76.22
57	20.54	29.68	44.04	56.05	80.31
58	21.61	31.18	46.38	59.15	81.19
59	22.74	32.88	48.88	62.57	80.97
60	23.97		51.57	66.32	
		34.64			81.03
61	25.15	36.40	54.14	70.05	81.12
62	26.28	38.10	54.39	73.39	81.49
63	27.59	40.00	54.68	73.93	82.09
64	29.20	40.69	55.29	74.63	83.00
65	30.36	41.37	56.17	75.83	84.33
66	30.98	42.32	57.45	77.55	86.11
67	31.80	43.46	58.98	79.77	88.55
68	32.75	44.80	60.79	82.05	91.27
69	33.67	46.13	62.60	84.49	93.80
70	34.69	47.27	64.24	86.71	96.27
71	35.60	48.14	65.26	88.07	97.98
72	36.42	48.76	66.04	89.12	98.95
73	37.25	49.33	66.74	90.31	100.24
74	38.67	50.69	68.51	92.45	102.94
75	40.39	52.81	71.00	95.82	103.89
76	43.29	56.68	76.05	102.60	113.93
77	46.24	60.58	81.08	109.40	121.47
78	49.15	64.47	86.12	116.19	129.01
79	52.12	68.50	91.71	123.75	137.40
80	56.03	73.80	99.15	133.69	148.43
81	60.14	79.42	107.15	145.18	161.15
82	64.26	85.05	115.17	156.67	173.88
83	68.38	90.66	123.18	168.15	186.62
84	72.50	96.29	131.19	179.64	199.36
	XCH01Q08	XCI01Q08	XCJ01Q08	XCK01Q08	XCG01Q08

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# State Farm Mutual Automobile Insurance Company

## Bloomington, Illinois

#### Proposed Rates - Year 5 Increase

Base + Compound Automatic Increase Benefit Rider Form 99573 Series Standard Rate Per \$1 of Daily Benefit

## 180 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	8.08	11.48	16.98	23.42	33.92
30-34	8.98	12.81	18.95	25.30	36.50
35-39	10.01	14.30	21.15	27.48	39.47
40	10.45	14.95	22.09	28.29	40.64
41	10.70	15.35	22.69	28.81	41.39
42	11.01	15.77	23.35	29.35	42.12
43	11.30	16.24	24.00	29.94	43.00
44	11.65	16.73	24.73	30.64	43.93
45	12.02	17.25	25.50	31.47	45.09
46	12.39	17.82	26.38	32.44	46.50
47	12.84	18.45	27.34	33.50	48.02
48	13.27	19.10	28.29	34.70	49.78
49	13.74	19.77	29.33	35.96	51.53
50	14.20	20.45	30.33	37.27	53.35
51	14.62	21.05	31.21	38.61	55.23
52	15.02	21.62	32.09	39.88	57.02
53	15.41	22.22	32.98	41.24	59.08
54	15.87	22.93	34.04	42.83	61.36
55	16.48	23.81	35.35	44.74	64.09
56	17.21	24.87	36.96	47.01	67.28
57	18.05	26.08	38.78	49.48	70.33
58	18.97	27.42	40.83	52.17	69.97
59	19.93	28.87	43.01	55.15	69.75
60	21.02	30.44	45.33	58.39	69.78
61	21.99	31.96	46.63	61.64	69.86
62	23.00	33.43	46.82	63.20	70.17
63	24.12	34.76	47.06	63.65	70.68
64	25.53	35.17	47.58	64.23	71.45
65	26.22	35.74	48.35	65.26	72.46
66	26.79	36.50	49.45	66.74	74.10
67	27.55	37.53	50.74	68.49	76.19
68	28.37	38.67	52.29	70.57	78.52
69	29.17	39.81	53.85	72.66	80.68
70	29.93	40.80	55.12	74.54	82.75
71	30.51	41.57	56.11	75.74	84.24
72	30.93	42.14	56.82	76.70	85.15
73	31.29	42.64	57.45	77.73	86.30
74	32.16	43.77	58.91	79.50	88.52
75	33.30	45.26	60.90	82.18	88.41
76	35.51	48.05	64.74	87.35	96.84
77	37.70	50.86	68.59	92.56	102.77
78	39.93	53.67	72.47	97.77	108.55
79	41.85	56.75	76.66	103.42	114.81
80	44.87	60.92	82.53	111.19	123.41
81	47.96	65.26	88.68	119.85	132.99
82	51.07	69.58	94.83	128.52	142.58
83	54.17	73.92	100.98	137.17	152.17
84	57.29	78.25	107.12	145.83	161.76
J 1	323	. 5.25	2012	2.5.55	202.70
	XCN01Q08	XCO01Q08	XCP01Q08	XCQ01Q08	XCM01Q08

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 5 Increase

# Base + Compound Automatic Increase Benefit Rider Form 99573 Series Preferred Rate Per \$1 of Daily Benefit

## 30 Day Elimination Period

Issue	2 Year Benefit Period	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>		Benefit Period	Benefit Period	Benefit Period	Benefit Period
18-29	8.96	12.71	18.71	25.74	37.15
30-34	9.96	14.18	20.85	27.77	40.04
35-39	11.13	15.85	23.36	30.25	43.50
40	11.63	16.58	24.44	31.17	44.80
41	11.94	17.04	25.13	31.79	45.61
42	12.27	17.50	25.78	32.40	46.48
43	12.62	18.02	26.54	33.07	47.41
44	13.01	18.59	27.37	33.83	48.54
45	13.37	19.14	28.28	34.77	49.82
46	13.83	19.80	29.22	35.86	51.39
47	14.34	20.54	30.28	37.09	53.11
48	14.83	21.27	31.40	38.43	55.05
49	15.34	22.04	32.51	39.84	57.07
50	15.89	22.78	33.62	41.29	59.13
51	16.36	23.47	34.70	42.77	61.19
52	16.79	24.12	35.64	44.23	63.29
53	17.27	24.80	36.68	45.77	65.52
54	17.82	25.61	37.89	47.58	68.12
55	18.49	26.62	39.39	49.73	71.22
56	19.34	27.83	41.25	52.28	74.85
57	20.29	29.21	43.29	55.07	78.88
58	21.35	30.73	45.60	58.17	83.33
59	22.48	32.41	48.11		84.46
				61.55	
60	23.69	34.20	50.81	65.29	84.56
61	24.86	35.94	53.42	68.99	84.83
62	26.01	37.58	55.93	72.71	85.26
63	27.28	39.50	57.20	76.83	85.74
64	28.91	41.90	57.87	78.10	86.72
65	31.02	42.97	58.71	79.24	88.15
66	31.89	43.96	60.07	81.07	90.02
67	32.68	45.14	61.80	83.42	92.61
68	33.61	46.50	63.60	85.76	95.49
69	34.68	47.93	65.51	88.42	98.36
70	35.78	49.30	67.27	90.78	100.80
71	36.99	50.29	68.43	92.52	102.71
72	38.25	51.16	69.35	93.60	104.10
73	39.67	52.16	70.39	94.97	105.44
74	41.16	53.70	72.09	97.56	108.32
75	43.55	56.39	74.63	100.72	105.31
76	46.72	60.65	79.55	107.34	116.49
77	49.86	64.94	84.47	113.99	126.57
78	53.04	69.24	88.95	120.03	133.25
79	56.21	73.62	94.87	127.99	142.12
80	60.60	79.57	102.92	138.89	154.20
81	65.28	86.00	111.84	151.88	168.59
82	69.96	92.43	120.76	164.85	182.99
83	74.63	98.87	129.68	177.84	197.38
84	79.32	105.30	138.60	190.84	211.77
	XCB02Q08	XCC02Q08	XCD02Q08	XCE02Q08	XCA02Q08

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# Proposed Rates - Year 5 Increase

# Base + Compound Automatic Increase Benefit Rider Form 99573 Series Preferred Rate Per \$1 of Daily Benefit

## 90 Day Elimination Period

Syste						
18-29         8.21         11.60         17.24         23.72         34.28           30-34         9.13         12.98         19.18         25.60         36.89           35-39         10.18         14.56         21.46         27.83         40.04           40         10.63         15.20         22.46         28.67         41.21           41         10.93         15.62         23.08         29.22         41.95           42         11.19         16.07         23.72         29.76         42.74           43         11.52         16.52         24.37         30.39         43.61           44         11.86         17.04         25.14         31.10         44.61           45         12.25         17.58         25.97         31.96         45.80           46         12.66         18.15         26.83         32.95         47.23           47         13.08         18.81         27.81         34.66         48.78           48         13.56         19.49         28.80         35.27         50.57           49         14.03         20.15         29.83         36.56         52.39           50	Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
30-34         9.13         12.98         19.18         25.60         36.89           35-39         10.18         14.56         21.46         27.83         40.04           40         10.63         15.20         22.46         28.67         41.21           41         10.93         15.62         23.08         29.22         41.95           42         11.19         16.07         23.72         29.76         42.74           43         11.52         16.52         24.37         30.39         43.61           44         11.86         17.04         25.14         31.10         44.61           45         12.25         17.58         25.97         31.96         45.80           46         12.66         18.15         26.83         32.95         47.23           47         13.08         18.81         27.81         34.06         48.78           48         13.56         19.49         28.80         35.27         50.57           49         14.03         20.15         29.83         36.56         52.39           50         14.53         20.86         30.85         37.90         54.32           51						
35-39	18-29		11.60	17.24	23.72	34.28
40 10.63 15.20 22.46 28.67 41.21 41 10.93 15.62 23.08 29.22 41.95 42.91 11.99 15.07 23.72 29.76 42.74 43 11.52 16.52 24.37 30.39 43.61 44.61 45.25 16.52 24.37 30.39 43.61 44.61 45.25 17.58 25.97 31.96 45.80 45.80 46 12.66 18.15 26.83 32.95 47.23 47 13.08 18.81 27.81 34.06 48.78 48 13.56 19.49 28.80 35.27 50.57 49 14.03 20.15 29.83 36.56 52.39 50 14.53 20.86 30.85 37.90 54.32 51 14.94 21.47 31.80 39.23 56.19 52 15.33 22.06 32.68 40.55 58.05 53 15.75 22.72 33.61 41.99 60.12 54 16.26 23.42 34.70 43.61 62.44 55.60 55.26 56 17.67 25.43 37.76 47.91 68.60 55.26 56 17.67 25.43 37.76 47.91 68.60 55.26 56 17.67 29.59 43.99 56.31 72.87 50.95 60.21 57.95 43.99 56.31 72.87 50.95 60.21 57.95 60.25 60.	30-34	9.13	12.98	19.18	25.60	36.89
41         10.93         15.62         23.08         29.22         41.95           42         11.19         16.07         23.72         29.76         42.74           43         11.52         16.52         24.37         30.39         43.61           44         11.86         17.04         25.14         31.10         44.61           45         12.25         17.58         25.97         31.96         45.80           46         12.66         18.15         26.83         32.95         47.23           47         13.08         18.81         27.81         34.06         48.78           48         13.56         19.49         28.80         35.27         50.57           49         14.03         20.15         29.83         36.56         52.39           50         14.53         20.86         30.85         37.90         54.32           51         14.94         21.47         31.80         39.23         56.19           52         15.33         22.06         32.68         40.55         58.05           53         15.75         22.72         33.61         41.99         60.12           54         1	35-39	10.18	14.56	21.46	27.83	40.04
42         11.19         16.07         23.72         29.76         42.74           43         11.52         16.52         24.37         30.39         43.61           44         11.86         17.04         25.14         31.10         44.61           45         12.25         17.58         25.97         31.96         45.80           46         12.66         18.15         26.83         32.95         47.23           47         13.08         18.81         27.81         34.06         48.78           48         13.56         19.49         28.80         35.27         50.57           49         14.03         20.15         29.83         36.56         52.39           50         14.53         20.86         30.85         37.90         54.32           51         14.94         21.47         31.80         39.23         56.19           52         15.33         22.06         32.68         40.55         58.05           53         15.75         22.72         33.61         41.99         60.12           54         16.26         23.42         34.70         43.61         62.44           55         1	40	10.63	15.20	22.46	28.67	41.21
43         11.52         16.52         24.37         30.39         43.61           44         11.86         17.04         25.14         31.10         44.61           45         12.25         17.58         25.97         31.96         45.80           46         12.66         18.15         26.83         32.95         47.23           47         13.08         18.81         27.81         34.06         48.78           48         13.56         19.49         28.80         35.27         50.57           49         14.03         20.15         29.83         36.56         52.39           50         14.53         20.86         30.85         37.90         54.32           51         14.94         21.47         31.80         39.23         56.19           52         15.33         22.06         32.68         40.55         58.05           53         15.75         22.72         33.61         41.99         60.12           54         16.26         23.42         34.70         43.61         62.44           55         16.87         24.36         36.05         45.60         65.26           56         1	41	10.93	15.62	23.08	29.22	41.95
44         11.86         17.04         25.14         31.10         44.61           45         12.25         17.58         25.97         31.96         45.80           46         12.66         18.15         26.83         32.95         47.23           47         13.08         18.81         27.81         34.06         48.78           48         13.56         19.49         28.80         35.27         50.57           49         14.03         20.15         29.83         36.56         52.39           50         14.53         20.86         30.85         37.90         54.32           51         14.94         21.47         31.80         39.23         56.19           52         15.33         22.06         32.68         40.55         58.05           53         15.75         22.72         33.61         41.99         60.12           54         16.26         23.42         34.70         43.61         62.24           55         16.87         24.36         36.05         45.60         65.26           56         17.67         25.43         37.76         47.91         68.60           57         1	42	11.19	16.07	23.72	29.76	42.74
45 12.25 17.58 25.97 31.96 45.80 46 12.66 18.15 26.83 32.95 47.23 47 13.08 18.81 27.81 34.06 48.78 48 13.56 19.49 28.80 35.27 50.57 49 14.03 20.15 29.83 36.56 52.39 50 14.53 20.86 30.85 37.90 54.32 51 14.94 21.47 31.80 39.23 56.19 52 15.33 22.06 32.68 40.55 58.05 53 15.75 22.72 33.61 41.99 60.12 54 16.26 23.42 34.70 43.61 62.44 55 16.87 24.36 36.05 45.60 65.26 56 17.67 25.43 37.76 47.91 68.60 57 18.49 26.71 39.64 50.45 72.28 58 19.45 28.06 41.74 53.24 73.07 59 20.47 29.59 43.99 56.31 72.87 60 21.57 31.18 46.41 59.69 72.93 61 22.64 32.76 48.73 63.05 73.01 62 23.65 34.29 48.95 66.05 73.34 63 24.83 36.00 49.21 66.54 73.88 64 26.28 36.62 49.76 67.17 74.70 65 27.32 37.23 50.55 68.25 75.90 66 27.88 38.09 51.71 69.80 77.50 67 28.62 39.11 53.08 71.79 79.70 68 29.48 40.32 54.71 73.85 82.14 69 30.30 41.52 56.34 76.04 84.42 70 31.22 42.54 57.82 78.04 86.64 71 32.04 43.33 58.70 79.26 88.18 72 32.78 43.88 59.44 80.21 89.06 73 33.53 44.40 60.07 81.28 90.22 74 34.80 45.62 61.66 83.21 92.65 75 36.35 47.53 63.90 86.24 93.50 76 38.96 51.01 68.45 92.34 102.54 77 41.62 54.52 72.97 98.46 109.32 78 44.24 58.02 77.51 104.57 116.11 79 46.91 61.65 82.54 111.38 123.66 80 50.43 66.42 89.24 120.32 133.59 81 54.13 71.48 96.44 130.66 145.04 82 57.83 76.55 103.65 141.00 156.49 83 61.54 81.59 110.86 151.34 167.96 84 65.25 86.66 118.07 161.68 179.42	43	11.52	16.52	24.37	30.39	43.61
46         12.66         18.15         26.83         32.95         47.23           47         13.08         18.81         27.81         34.06         48.78           48         13.56         19.49         28.80         35.27         50.57           49         14.03         20.15         29.83         36.56         52.39           50         14.53         20.86         30.85         37.90         54.32           51         14.94         21.47         31.80         39.23         56.19           52         15.33         22.06         32.68         40.55         58.05           53         15.75         22.72         33.61         41.99         60.12           54         16.26         23.42         34.70         43.61         62.44           55         16.87         24.36         36.05         45.60         65.26           56         17.67         25.43         37.76         47.91         68.60           57         18.49         26.71         39.64         50.45         72.28           58         19.45         28.06         41.74         53.24         73.07           59         2	44	11.86	17.04	25.14	31.10	44.61
47       13.08       18.81       27.81       34.06       48.78         48       13.56       19.49       28.80       35.27       50.57         49       14.03       20.15       29.83       36.56       52.39         50       14.53       20.86       30.85       37.90       54.32         51       14.94       21.47       31.80       39.23       56.19         52       15.33       22.06       32.68       40.55       58.05         53       15.75       22.72       33.61       41.99       60.12         54       16.26       23.42       34.70       43.61       62.44         55       16.87       24.36       36.05       45.60       65.26         56       17.67       25.43       37.76       47.91       68.60         57       18.49       26.71       39.64       50.45       72.28         58       19.45       28.06       41.74       53.24       73.07         59       20.47       29.59       43.99       56.31       72.87         60       21.57       31.18       46.41       59.69       72.93         61       22.64 <td>45</td> <td>12.25</td> <td>17.58</td> <td>25.97</td> <td>31.96</td> <td>45.80</td>	45	12.25	17.58	25.97	31.96	45.80
48         13.56         19.49         28.80         35.27         50.57           49         14.03         20.15         29.83         36.56         52.39           50         14.53         20.86         30.85         37.90         54.32           51         14.94         21.47         31.80         39.23         56.19           52         15.33         22.06         32.68         40.55         58.05           53         15.75         22.72         33.61         41.99         60.12           54         16.26         23.42         34.70         43.61         62.44           55         16.87         24.36         36.05         45.60         65.26           56         17.67         25.43         37.76         47.91         68.60           57         18.49         26.71         39.64         50.45         72.28           58         19.45         28.06         41.74         53.24         73.07           59         20.47         29.59         43.99         56.31         72.87           60         21.57         31.18         46.41         59.69         72.93           61         2	46	12.66	18.15	26.83	32.95	47.23
49         14.03         20.15         29.83         36.56         52.39           50         14.53         20.86         30.85         37.90         54.32           51         14.94         21.47         31.80         39.23         56.19           52         15.33         22.06         32.68         40.55         58.05           53         15.75         22.72         33.61         41.99         60.12           54         16.26         23.42         34.70         43.61         62.44           55         16.87         24.36         36.05         45.60         65.26           56         17.67         25.43         37.76         47.91         68.60           57         18.49         26.71         39.64         50.45         72.28           58         19.45         28.06         41.74         53.24         73.07           59         20.47         29.59         43.99         56.31         72.87           60         21.57         31.18         46.41         59.69         72.93           61         22.64         32.76         48.73         63.05         73.01           62         2	47	13.08	18.81	27.81	34.06	48.78
50         14.53         20.86         30.85         37.90         54.32           51         14.94         21.47         31.80         39.23         56.19           52         15.33         22.06         32.68         40.55         58.05           53         15.75         22.72         33.61         41.99         60.12           54         16.26         23.42         34.70         43.61         62.44           55         16.87         24.36         36.05         45.60         65.26           56         17.67         25.43         37.76         47.91         68.60           57         18.49         26.71         39.64         50.45         72.28           58         19.45         28.06         41.74         53.24         73.07           59         20.47         29.59         43.99         56.31         72.87           60         21.57         31.18         46.41         59.69         72.93           61         22.64         32.76         48.73         63.05         73.01           62         23.65         34.29         48.95         66.05         73.34           63         2	48	13.56	19.49	28.80	35.27	50.57
51         14.94         21.47         31.80         39.23         56.19           52         15.33         22.06         32.68         40.55         58.05           53         15.75         22.72         33.61         41.99         60.12           54         16.26         23.42         34.70         43.61         62.44           55         16.87         24.36         36.05         45.60         65.26           56         17.67         25.43         37.76         47.91         68.60           57         18.49         26.71         39.64         50.45         72.28           58         19.45         28.06         41.74         53.24         73.07           59         20.47         29.59         43.99         56.31         72.87           60         21.57         31.18         46.41         59.69         72.93           61         22.64         32.76         48.73         63.05         73.01           62         23.65         34.29         48.95         66.05         73.34           63         24.83         36.00         49.21         66.54         73.88           64         2	49	14.03	20.15	29.83	36.56	52.39
52         15.33         22.06         32.68         40.55         58.05           53         15.75         22.72         33.61         41.99         60.12           54         16.26         23.42         34.70         43.61         62.44           55         16.87         24.36         36.05         45.60         65.26           56         17.67         25.43         37.76         47.91         68.60           57         18.49         26.71         39.64         50.45         72.28           58         19.45         28.06         41.74         53.24         73.07           59         20.47         29.59         43.99         56.31         72.87           60         21.57         31.18         46.41         59.69         72.93           61         22.64         32.76         48.73         63.05         73.01           62         23.65         34.29         48.95         66.05         73.34           63         24.83         36.00         49.21         66.54         73.88           64         26.28         36.62         49.76         67.17         74.70           65         2	50	14.53	20.86	30.85	37.90	54.32
53         15.75         22.72         33.61         41.99         60.12           54         16.26         23.42         34.70         43.61         62.44           55         16.87         24.36         36.05         45.60         65.26           56         17.67         25.43         37.76         47.91         68.60           57         18.49         26.71         39.64         50.45         72.28           58         19.45         28.06         41.74         53.24         73.07           59         20.47         29.59         43.99         56.31         72.87           60         21.57         31.18         46.41         59.69         72.93           61         22.64         32.76         48.73         63.05         73.01           62         23.65         34.29         48.95         66.05         73.34           63         24.83         36.00         49.21         66.54         73.88           64         26.28         36.62         49.76         67.17         74.70           65         27.32         37.23         50.55         68.25         75.90           66         2	51	14.94	21.47	31.80	39.23	56.19
54         16.26         23.42         34.70         43.61         62.44           55         16.87         24.36         36.05         45.60         65.26           56         17.67         25.43         37.76         47.91         68.60           57         18.49         26.71         39.64         50.45         72.28           58         19.45         28.06         41.74         53.24         73.07           59         20.47         29.59         43.99         56.31         72.87           60         21.57         31.18         46.41         59.69         72.93           61         22.64         32.76         48.73         63.05         73.01           62         23.65         34.29         48.95         66.05         73.34           63         24.83         36.00         49.21         66.54         73.88           64         26.28         36.62         49.76         67.17         74.70           65         27.32         37.23         50.55         68.25         75.90           66         27.88         38.09         51.71         69.80         77.50           67         2	52	15.33	22.06	32.68	40.55	58.05
54         16.26         23.42         34.70         43.61         62.44           55         16.87         24.36         36.05         45.60         65.26           56         17.67         25.43         37.76         47.91         68.60           57         18.49         26.71         39.64         50.45         72.28           58         19.45         28.06         41.74         53.24         73.07           59         20.47         29.59         43.99         56.31         72.87           60         21.57         31.18         46.41         59.69         72.93           61         22.64         32.76         48.73         63.05         73.01           62         23.65         34.29         48.95         66.05         73.34           63         24.83         36.00         49.21         66.54         73.88           64         26.28         36.62         49.76         67.17         74.70           65         27.32         37.23         50.55         68.25         75.90           66         27.88         38.09         51.71         69.80         77.50           67         2	53	15.75	22.72	33.61	41.99	60.12
55         16.87         24.36         36.05         45.60         65.26           56         17.67         25.43         37.76         47.91         68.60           57         18.49         26.71         39.64         50.45         72.28           58         19.45         28.06         41.74         53.24         73.07           59         20.47         29.59         43.99         56.31         72.87           60         21.57         31.18         46.41         59.69         72.93           61         22.64         32.76         48.73         63.05         73.01           62         23.65         34.29         48.95         66.05         73.34           63         24.83         36.00         49.21         66.54         73.88           64         26.28         36.62         49.76         67.17         74.70           65         27.32         37.23         50.55         68.25         75.90           67         28.62         39.11         53.08         71.79         79.70           68         29.48         40.32         54.71         73.85         82.14           69         3	54					
56         17.67         25.43         37.76         47.91         68.60           57         18.49         26.71         39.64         50.45         72.28           58         19.45         28.06         41.74         53.24         73.07           59         20.47         29.59         43.99         56.31         72.87           60         21.57         31.18         46.41         59.69         72.93           61         22.64         32.76         48.73         63.05         73.01           62         23.65         34.29         48.95         66.05         73.34           63         24.83         36.00         49.21         66.54         73.88           64         26.28         36.62         49.76         67.17         74.70           65         27.32         37.23         50.55         68.25         75.90           66         27.88         38.09         51.71         69.80         77.50           67         28.62         39.11         53.08         71.79         79.70           68         29.48         40.32         54.71         73.85         82.14           69         3	55	16.87	24.36	36.05	45.60	65.26
57         18.49         26.71         39.64         50.45         72.28           58         19.45         28.06         41.74         53.24         73.07           59         20.47         29.59         43.99         56.31         72.87           60         21.57         31.18         46.41         59.69         72.93           61         22.64         32.76         48.73         63.05         73.01           62         23.65         34.29         48.95         66.05         73.34           63         24.83         36.00         49.21         66.54         73.88           64         26.28         36.62         49.76         67.17         74.70           65         27.32         37.23         50.55         68.25         75.90           66         27.88         38.09         51.71         69.80         77.50           67         28.62         39.11         53.08         71.79         79.70           68         29.48         40.32         54.71         73.85         82.14           69         30.30         41.52         56.34         76.04         84.42           70         3	56	17.67	25.43	37.76		68.60
58         19.45         28.06         41.74         53.24         73.07           59         20.47         29.59         43.99         56.31         72.87           60         21.57         31.18         46.41         59.69         72.93           61         22.64         32.76         48.73         63.05         73.01           62         23.65         34.29         48.95         66.05         73.34           63         24.83         36.00         49.21         66.54         73.88           64         26.28         36.62         49.76         67.17         74.70           65         27.32         37.23         50.55         68.25         75.90           66         27.88         38.09         51.71         69.80         77.50           67         28.62         39.11         53.08         71.79         79.70           68         29.48         40.32         54.71         73.85         82.14           69         30.30         41.52         56.34         76.04         84.42           70         31.22         42.54         57.82         78.04         86.64           71         3	57					
59         20.47         29.59         43.99         56.31         72.87           60         21.57         31.18         46.41         59.69         72.93           61         22.64         32.76         48.73         63.05         73.01           62         23.65         34.29         48.95         66.05         73.34           63         24.83         36.00         49.21         66.54         73.88           64         26.28         36.62         49.76         67.17         74.70           65         27.32         37.23         50.55         68.25         75.90           66         27.88         38.09         51.71         69.80         77.50           67         28.62         39.11         53.08         71.79         79.70           68         29.48         40.32         54.71         73.85         82.14           69         30.30         41.52         56.34         76.04         84.42           70         31.22         42.54         57.82         78.04         86.64           71         32.04         43.33         58.73         79.26         88.18           72         3	58					
60         21.57         31.18         46.41         59.69         72.93           61         22.64         32.76         48.73         63.05         73.01           62         23.65         34.29         48.95         66.05         73.34           63         24.83         36.00         49.21         66.54         73.88           64         26.28         36.62         49.76         67.17         74.70           65         27.32         37.23         50.55         68.25         75.90           66         27.88         38.09         51.71         69.80         77.50           67         28.62         39.11         53.08         71.79         79.70           68         29.48         40.32         54.71         73.85         82.14           69         30.30         41.52         56.34         76.04         84.42           70         31.22         42.54         57.82         78.04         86.64           71         32.04         43.33         58.73         79.26         88.18           72         32.78         43.88         59.44         80.21         89.06           73         3	59	20.47	29.59	43.99		72.87
62       23.65       34.29       48.95       66.05       73.34         63       24.83       36.00       49.21       66.54       73.88         64       26.28       36.62       49.76       67.17       74.70         65       27.32       37.23       50.55       68.25       75.90         66       27.88       38.09       51.71       69.80       77.50         67       28.62       39.11       53.08       71.79       79.70         68       29.48       40.32       54.71       73.85       82.14         69       30.30       41.52       56.34       76.04       84.42         70       31.22       42.54       57.82       78.04       86.64         71       32.04       43.33       58.73       79.26       88.18         72       32.78       43.88       59.44       80.21       89.06         73       33.53       44.40       60.07       81.28       90.22         74       34.80       45.62       61.66       83.21       92.65         75       36.35       47.53       63.90       86.24       93.50         76       38.96 <td>60</td> <td>21.57</td> <td>31.18</td> <td>46.41</td> <td>59.69</td> <td>72.93</td>	60	21.57	31.18	46.41	59.69	72.93
63         24.83         36.00         49.21         66.54         73.88           64         26.28         36.62         49.76         67.17         74.70           65         27.32         37.23         50.55         68.25         75.90           66         27.88         38.09         51.71         69.80         77.50           67         28.62         39.11         53.08         71.79         79.70           68         29.48         40.32         54.71         73.85         82.14           69         30.30         41.52         56.34         76.04         84.42           70         31.22         42.54         57.82         78.04         86.64           71         32.04         43.33         58.73         79.26         88.18           72         32.78         43.88         59.44         80.21         89.06           73         33.53         44.40         60.07         81.28         90.22           74         34.80         45.62         61.66         83.21         92.65           75         36.35         47.53         63.90         86.24         93.50           76         3	61	22.64	32.76	48.73	63.05	73.01
64         26.28         36.62         49.76         67.17         74.70           65         27.32         37.23         50.55         68.25         75.90           66         27.88         38.09         51.71         69.80         77.50           67         28.62         39.11         53.08         71.79         79.70           68         29.48         40.32         54.71         73.85         82.14           69         30.30         41.52         56.34         76.04         84.42           70         31.22         42.54         57.82         78.04         86.64           71         32.04         43.33         58.73         79.26         88.18           72         32.78         43.88         59.44         80.21         89.06           73         33.53         44.40         60.07         81.28         90.22           74         34.80         45.62         61.66         83.21         92.65           75         36.35         47.53         63.90         86.24         93.50           76         38.96         51.01         68.45         92.34         102.54           77	62	23.65	34.29	48.95	66.05	73.34
65         27.32         37.23         50.55         68.25         75.90           66         27.88         38.09         51.71         69.80         77.50           67         28.62         39.11         53.08         71.79         79.70           68         29.48         40.32         54.71         73.85         82.14           69         30.30         41.52         56.34         76.04         84.42           70         31.22         42.54         57.82         78.04         86.64           71         32.04         43.33         58.73         79.26         88.18           72         32.78         43.88         59.44         80.21         89.06           73         33.53         44.40         60.07         81.28         90.22           74         34.80         45.62         61.66         83.21         92.65           75         36.35         47.53         63.90         86.24         93.50           76         38.96         51.01         68.45         92.34         102.54           77         41.62         54.52         72.97         98.46         109.32           78 <td< td=""><td>63</td><td>24.83</td><td>36.00</td><td>49.21</td><td>66.54</td><td>73.88</td></td<>	63	24.83	36.00	49.21	66.54	73.88
66         27.88         38.09         51.71         69.80         77.50           67         28.62         39.11         53.08         71.79         79.70           68         29.48         40.32         54.71         73.85         82.14           69         30.30         41.52         56.34         76.04         84.42           70         31.22         42.54         57.82         78.04         86.64           71         32.04         43.33         58.73         79.26         88.18           72         32.78         43.88         59.44         80.21         89.06           73         33.53         44.40         60.07         81.28         90.22           74         34.80         45.62         61.66         83.21         92.65           75         36.35         47.53         63.90         86.24         93.50           76         38.96         51.01         68.45         92.34         102.54           77         41.62         54.52         72.97         98.46         109.32           78         44.24         58.02         77.51         104.57         116.11           79         <	64	26.28	36.62	49.76	67.17	74.70
67         28.62         39.11         53.08         71.79         79.70           68         29.48         40.32         54.71         73.85         82.14           69         30.30         41.52         56.34         76.04         84.42           70         31.22         42.54         57.82         78.04         86.64           71         32.04         43.33         58.73         79.26         88.18           72         32.78         43.88         59.44         80.21         89.06           73         33.53         44.40         60.07         81.28         90.22           74         34.80         45.62         61.66         83.21         92.65           75         36.35         47.53         63.90         86.24         93.50           76         38.96         51.01         68.45         92.34         102.54           77         41.62         54.52         72.97         98.46         109.32           78         44.24         58.02         77.51         104.57         116.11           79         46.91         61.65         82.54         111.38         123.66           80	65	27.32	37.23	50.55	68.25	75.90
68         29.48         40.32         54.71         73.85         82.14           69         30.30         41.52         56.34         76.04         84.42           70         31.22         42.54         57.82         78.04         86.64           71         32.04         43.33         58.73         79.26         88.18           72         32.78         43.88         59.44         80.21         89.06           73         33.53         44.40         60.07         81.28         90.22           74         34.80         45.62         61.66         83.21         92.65           75         36.35         47.53         63.90         86.24         93.50           76         38.96         51.01         68.45         92.34         102.54           77         41.62         54.52         72.97         98.46         109.32           78         44.24         58.02         77.51         104.57         116.11           79         46.91         61.65         82.54         111.38         123.66           80         50.43         66.42         89.24         120.32         133.59           81	66	27.88	38.09	51.71	69.80	77.50
69         30.30         41.52         56.34         76.04         84.42           70         31.22         42.54         57.82         78.04         86.64           71         32.04         43.33         58.73         79.26         88.18           72         32.78         43.88         59.44         80.21         89.06           73         33.53         44.40         60.07         81.28         90.22           74         34.80         45.62         61.66         83.21         92.65           75         36.35         47.53         63.90         86.24         93.50           76         38.96         51.01         68.45         92.34         102.54           77         41.62         54.52         72.97         98.46         109.32           78         44.24         58.02         77.51         104.57         116.11           79         46.91         61.65         82.54         111.38         123.66           80         50.43         66.42         89.24         120.32         133.59           81         54.13         71.48         96.44         130.66         145.04           82	67	28.62	39.11	53.08	71.79	79.70
70         31.22         42.54         57.82         78.04         86.64           71         32.04         43.33         58.73         79.26         88.18           72         32.78         43.88         59.44         80.21         89.06           73         33.53         44.40         60.07         81.28         90.22           74         34.80         45.62         61.66         83.21         92.65           75         36.35         47.53         63.90         86.24         93.50           76         38.96         51.01         68.45         92.34         102.54           77         41.62         54.52         72.97         98.46         109.32           78         44.24         58.02         77.51         104.57         116.11           79         46.91         61.65         82.54         111.38         123.66           80         50.43         66.42         89.24         120.32         133.59           81         54.13         71.48         96.44         130.66         145.04           82         57.83         76.55         103.65         141.00         156.49           83	68	29.48	40.32	54.71	73.85	82.14
71         32.04         43.33         58.73         79.26         88.18           72         32.78         43.88         59.44         80.21         89.06           73         33.53         44.40         60.07         81.28         90.22           74         34.80         45.62         61.66         83.21         92.65           75         36.35         47.53         63.90         86.24         93.50           76         38.96         51.01         68.45         92.34         102.54           77         41.62         54.52         72.97         98.46         109.32           78         44.24         58.02         77.51         104.57         116.11           79         46.91         61.65         82.54         111.38         123.66           80         50.43         66.42         89.24         120.32         133.59           81         54.13         71.48         96.44         130.66         145.04           82         57.83         76.55         103.65         141.00         156.49           83         61.54         81.59         110.86         151.34         167.96           84 <td>69</td> <td>30.30</td> <td>41.52</td> <td>56.34</td> <td>76.04</td> <td>84.42</td>	69	30.30	41.52	56.34	76.04	84.42
72         32.78         43.88         59.44         80.21         89.06           73         33.53         44.40         60.07         81.28         90.22           74         34.80         45.62         61.66         83.21         92.65           75         36.35         47.53         63.90         86.24         93.50           76         38.96         51.01         68.45         92.34         102.54           77         41.62         54.52         72.97         98.46         109.32           78         44.24         58.02         77.51         104.57         116.11           79         46.91         61.65         82.54         111.38         123.66           80         50.43         66.42         89.24         120.32         133.59           81         54.13         71.48         96.44         130.66         145.04           82         57.83         76.55         103.65         141.00         156.49           83         61.54         81.59         110.86         151.34         167.96           84         65.25         86.66         118.07         161.68         179.42	70	31.22	42.54	57.82	78.04	86.64
73       33.53       44.40       60.07       81.28       90.22         74       34.80       45.62       61.66       83.21       92.65         75       36.35       47.53       63.90       86.24       93.50         76       38.96       51.01       68.45       92.34       102.54         77       41.62       54.52       72.97       98.46       109.32         78       44.24       58.02       77.51       104.57       116.11         79       46.91       61.65       82.54       111.38       123.66         80       50.43       66.42       89.24       120.32       133.59         81       54.13       71.48       96.44       130.66       145.04         82       57.83       76.55       103.65       141.00       156.49         83       61.54       81.59       110.86       151.34       167.96         84       65.25       86.66       118.07       161.68       179.42	71	32.04	43.33	58.73	79.26	88.18
74       34.80       45.62       61.66       83.21       92.65         75       36.35       47.53       63.90       86.24       93.50         76       38.96       51.01       68.45       92.34       102.54         77       41.62       54.52       72.97       98.46       109.32         78       44.24       58.02       77.51       104.57       116.11         79       46.91       61.65       82.54       111.38       123.66         80       50.43       66.42       89.24       120.32       133.59         81       54.13       71.48       96.44       130.66       145.04         82       57.83       76.55       103.65       141.00       156.49         83       61.54       81.59       110.86       151.34       167.96         84       65.25       86.66       118.07       161.68       179.42	72	32.78	43.88	59.44	80.21	89.06
75         36.35         47.53         63.90         86.24         93.50           76         38.96         51.01         68.45         92.34         102.54           77         41.62         54.52         72.97         98.46         109.32           78         44.24         58.02         77.51         104.57         116.11           79         46.91         61.65         82.54         111.38         123.66           80         50.43         66.42         89.24         120.32         133.59           81         54.13         71.48         96.44         130.66         145.04           82         57.83         76.55         103.65         141.00         156.49           83         61.54         81.59         110.86         151.34         167.96           84         65.25         86.66         118.07         161.68         179.42	73	33.53	44.40	60.07	81.28	90.22
76         38.96         51.01         68.45         92.34         102.54           77         41.62         54.52         72.97         98.46         109.32           78         44.24         58.02         77.51         104.57         116.11           79         46.91         61.65         82.54         111.38         123.66           80         50.43         66.42         89.24         120.32         133.59           81         54.13         71.48         96.44         130.66         145.04           82         57.83         76.55         103.65         141.00         156.49           83         61.54         81.59         110.86         151.34         167.96           84         65.25         86.66         118.07         161.68         179.42	74	34.80	45.62	61.66	83.21	92.65
77     41.62     54.52     72.97     98.46     109.32       78     44.24     58.02     77.51     104.57     116.11       79     46.91     61.65     82.54     111.38     123.66       80     50.43     66.42     89.24     120.32     133.59       81     54.13     71.48     96.44     130.66     145.04       82     57.83     76.55     103.65     141.00     156.49       83     61.54     81.59     110.86     151.34     167.96       84     65.25     86.66     118.07     161.68     179.42	75	36.35	47.53	63.90	86.24	93.50
78     44.24     58.02     77.51     104.57     116.11       79     46.91     61.65     82.54     111.38     123.66       80     50.43     66.42     89.24     120.32     133.59       81     54.13     71.48     96.44     130.66     145.04       82     57.83     76.55     103.65     141.00     156.49       83     61.54     81.59     110.86     151.34     167.96       84     65.25     86.66     118.07     161.68     179.42	76	38.96	51.01	68.45	92.34	102.54
79     46.91     61.65     82.54     111.38     123.66       80     50.43     66.42     89.24     120.32     133.59       81     54.13     71.48     96.44     130.66     145.04       82     57.83     76.55     103.65     141.00     156.49       83     61.54     81.59     110.86     151.34     167.96       84     65.25     86.66     118.07     161.68     179.42	77	41.62	54.52	72.97	98.46	109.32
80     50.43     66.42     89.24     120.32     133.59       81     54.13     71.48     96.44     130.66     145.04       82     57.83     76.55     103.65     141.00     156.49       83     61.54     81.59     110.86     151.34     167.96       84     65.25     86.66     118.07     161.68     179.42	78	44.24	58.02	77.51	104.57	116.11
81     54.13     71.48     96.44     130.66     145.04       82     57.83     76.55     103.65     141.00     156.49       83     61.54     81.59     110.86     151.34     167.96       84     65.25     86.66     118.07     161.68     179.42	79	46.91	61.65	82.54	111.38	123.66
82     57.83     76.55     103.65     141.00     156.49       83     61.54     81.59     110.86     151.34     167.96       84     65.25     86.66     118.07     161.68     179.42	80	50.43	66.42	89.24	120.32	133.59
83     61.54     81.59     110.86     151.34     167.96       84     65.25     86.66     118.07     161.68     179.42	81	54.13	71.48	96.44	130.66	145.04
84 65.25 86.66 118.07 161.68 179.42	82	57.83	76.55	103.65	141.00	156.49
	83	61.54	81.59	110.86	151.34	167.96
XCH02Q08 XCI02Q08 XCJ02Q08 XCK02Q08 XCG02Q08	84		86.66	118.07	161.68	
XCH02Q08 XCI02Q08 XCJ02Q08 XCK02Q08 XCG02Q08						
		XCH02Q08	XCI02Q08	XCJ02Q08	XCK02Q08	XCG02Q08

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

# State Farm Mutual Automobile Insurance Company

## Bloomington, Illinois

#### Proposed Rates - Year 5 Increase

Base + Compound Automatic Increase Benefit Rider Form 99573 Series Preferred Rate Per \$1 of Daily Benefit

## 180 Day Elimination Period

				40.4	
Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	7.27	10.33	15.28	21.08	30.53
30-34	8.08	11.53	17.06	22.77	32.85
35-39	9.01	12.87	19.04	24.73	35.52
40	9.41	13.46	19.88	25.46	36.58
41	9.63	13.82	20.42	25.93	37.25
42	9.91	14.19	21.02	26.42	37.91
43	10.17	14.62	21.60	26.95	38.70
44	10.49	15.06	22.26	27.58	39.54
45	10.82	15.53	22.95	28.32	40.58
46	11.15	16.04	23.74	29.20	41.85
47	11.56	16.61	24.61	30.15	43.22
48	11.94	17.19	25.46	31.23	44.80
49	12.37	17.79	26.40	32.36	46.38
50	12.78	18.41	27.30	33.54	48.02
51	13.16	18.95	28.09	34.75	49.71
52	13.52	19.46	28.88	35.89	51.32
53	13.87	20.00	29.68	37.12	53.17
54	14.28	20.64	30.64	38.55	55.22
55	14.83	21.43	31.82	40.27	57.68
56	15.49	22.38	33.26	42.31	60.55
57	16.25	23.47	34.90	44.53	63.30
58	17.07	24.68	36.75	46.95	62.97
59	17.94	25.98	38.71	49.64	62.78
60	18.92	27.40	40.80	52.55	62.80
61	19.79	28.76	41.97	55.48	62.87
62	20.70	30.09	42.14	56.88	63.15
63	21.71	31.28	42.35	57.29	63.61
64	22.98	31.65	42.82	57.81	64.31
65	23.60	32.17	43.52	58.73	65.21
66	24.11	32.85	44.51	60.07	66.69
67	24.80	33.78	45.67	61.64	68.57
68	25.53	34.80	47.06	63.51	70.67
69	26.25	35.83	48.47	65.39	72.61
70	26.94	36.72	49.61	67.09	74.48
71	27.46	37.41	50.50	68.17	75.82
72	27.84	37.93	51.14	69.03	76.64
73	28.16	38.38	51.71	69.96	77.67
74	28.94	39.39	53.02	71.55	79.67
75	29.97	40.73	54.81	73.96	79.57
76	31.96	43.25	58.27	78.62	87.16
77	33.93	45.77	61.73	83.30	92.49
78	35.94	48.30	65.22	87.99	97.70
79	37.67	51.08	68.99	93.08	103.33
80	40.38	54.83	74.28	100.07	111.07
81	43.16	58.73	79.81	107.87	119.69
82	45.96	62.62	85.35	115.67	128.32
83	48.75	66.53	90.88		136.95
				123.45	
84	51.56	70.43	96.41	131.25	145.58
	XCN02Q08	XCO02Q08	XCP02Q08	XCQ02Q08	XCM02Q08

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

# **Supporting Document Schedules**

Bypassed - Item:	Certification of Compliance/Readability
Bypass Reason:	This is not a form filing.
Attachment(s):	
Item Status:	Received & Acknowledged
Status Date:	11/30/2023
Satisfied - Item:	Product Checklist
Comments:	
Attachment(s):	Long Term Care Rate Revision Checklist.pdf
Item Status:	Received & Acknowledged
Status Date:	11/30/2023
Satisfied - Item:	L&H Actuarial Memorandum
Comments:	
Attachment(s):	Virginia - Actuarial Memorandum and Certification (Post-Rate Stability).pdf
Item Status:	Received & Acknowledged
Status Date:	11/30/2023
Satisfied - Item:	Long Term Care Insurance Rate Request Summary
Comments:	
Attachment(s):	VA 97058 Narrative.pdf Demonstration of Options.pdf Long Term Care Insurance Rate Request Summary.pdf
Item Status:	Received & Acknowledged
Status Date:	11/30/2023
Satisfied - Item:	Rate Table Comparison
Comments:	
Attachment(s):	Rate Table Comparison - Year 1.pdf Rate Table Comparison - Year 2.pdf Rate Table Comparison - Year 3.pdf Rate Table Comparison - Year 4.pdf Rate Table Comparison - Year 5.pdf
Item Status:	Received & Acknowledged
Status Date:	11/30/2023

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

Project Name/Number: 20	22 I VA LTCI 97036 Series (Post-Rate Stability)/
Satisfied - Item:	Actual and Projected Experience
Comments:	
Attachment(s):	Actual & Projected - Post-Rate Stability Only.xlsx Actual & Projected Experience - VA - Post-Rate Stability.pdf Actual & Projected Nationwide Experience - VA - Post-Rate Stability.pdf
Item Status:	Received & Acknowledged
Status Date:	11/30/2023
Satisfied - Item:	Actual to Expected Experience
Comments:	
Attachment(s):	Nationwide Actual to Expected - VA - Post-Rate Stability.pdf Actual to Expected - VA - Post-Rate Stability.pdf
Item Status:	Received & Acknowledged
Status Date:	11/30/2023
Satisfied - Item:	Rate Increase Status by State
Comments:	
Attachment(s):	97058 Inforce Rate Increase History.pdf
Item Status:	Received & Acknowledged
Status Date:	11/30/2023
Satisfied - Item:	Distribution of Business
Comments:	
Attachment(s):	Distribution of Business - 2020 - VA - Post-Rate Stability.pdf
Item Status:	Received & Acknowledged
Status Date:	11/30/2023
Satisfied - Item:	97058 VA Policyholder Letter
Comments:	
Attachment(s):	Notification of Use of Form EZEXVA from STLH-132717148.pdf EZEXVA Statement of Variability.pdf EZEXVA John Doe Format.pdf
Item Status:	Received & Acknowledged
Status Date:	01/11/2024
Satisfied - Item:	Allocation of Rate Increase
Comments:	
Attachment(s):	Allocation of Rate Increase.pdf

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

r roject Name/Number. 20	2 I VA LTOI 97000 Series (I Ost-Nate Stability)/
Item Status:	Received & Acknowledged
Status Date:	11/30/2023
Satisfied - Item:	Current Rate Tables
Comments:	
Attachment(s):	Current Rate Table - N10.pdf
Item Status:	Received & Acknowledged
Status Date:	11/30/2023
Satisfied - Item:	Objection Response 11-04-2021
Comments:	
Attachment(s):	Actual & Projected - Post-Rate Stability Only - IC with Paid-Up.xlsx Actual & Projected - Post-Rate Stability Only - On-Rate Level.xlsx Actual & Projected - Post-Rate Stability Only - Original Assumptions from Issue.xlsx Objection Response Post-Rate 11-04-2021.pdf
Item Status:	Received & Acknowledged
Status Date:	11/30/2023
Satisfied - Item:	Objection Response 12-21-2021
Comments:	
Attachment(s):	97058 Series In-Force Rate Increase Filing Status.xlsm Active Life Reserves Balance - Post-Rate Stability.pdf 58-85 Test - Post-Rate Stability.pdf Blended-If-Knew Increase - Post-Rate Stability.xlsx Prospective PV Rate Increase - Post-Rate Stability.xlsx Mortality & Lapse A-E.xlsx Projections - Post-Rate Stability.xlsx Original Assumptions 97058VA.pdf
Item Status:	Received & Acknowledged
Status Date:	11/30/2023
Satisfied - Item:	Objection Response 03-03-2022
Comments:	
Attachment(s):	VA 97058 Policyholder Listing - Post-Rate.xlsx
Item Status:	Received & Acknowledged
Status Date:	11/30/2023
Satisfied - Item:	Objection Response 11-30-2022
Comments:	

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: 2021 VA LTCI 97058 Series (Post-Rate Stability)/

Attachment(s):	97058 Series In-Force Rate Increase Filing Status.xlsm
Item Status:	Received & Acknowledged

**Status Date:** 11/30/2023

SERFF Tracking #: STLH-132868490 State Tracking #: STLH-132868490 Company Tracking #: 2021 VA LTC 97058 SERIES (POST-RATE STAB...

State: Virginia Filing Company: State Farm Mutual Automobile Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

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Attachment Actual & Projected - Post-Rate Stability Only.xlsx is not a PDF document and cannot be reproduced here.

Attachment Actual & Projected - Post-Rate Stability Only - IC with Paid-Up.xlsx is not a PDF document and cannot be reproduced here.

Attachment Actual & Projected - Post-Rate Stability Only - On-Rate Level.xlsx is not a PDF document and cannot be reproduced here.

Attachment Actual & Projected - Post-Rate Stability Only - Original Assumptions from Issue.xlsx is not a PDF document and cannot be reproduced here.

Attachment 97058 Series In-Force Rate Increase Filing Status.xlsm is not a PDF document and cannot be reproduced here.

Attachment Blended-If-Knew Increase - Post-Rate Stability.xlsx is not a PDF document and cannot be reproduced here.

Attachment Prospective PV Rate Increase - Post-Rate Stability.xlsx is not a PDF document and cannot be reproduced here.

Attachment Mortality & Lapse A-E.xlsx is not a PDF document and cannot be reproduced here.

Attachment Projections - Post-Rate Stability.xlsx is not a PDF document and cannot be reproduced here.

Attachment VA 97058 Policyholder Listing - Post-Rate.xlsx is not a PDF document and cannot be reproduced here.

Attachment 97058 Series In-Force Rate Increase Filing Status.xlsm is not a PDF document and cannot be reproduced here.

NOTE: This document is intended to assist carriers in preparing LTCI rate increase filings for review and approval by the Bureau of Insurance. It provides guidance based on current Virginia laws and regulations. It should be noted, however, that this checklist should not be used exclusive of other important resources, including, but not limited to, any and all other applicable state insurance laws and associated rules and regulations. Note that some regulatory references in the Comments column are approximate. It is the responsibility of the carriers to verify that their products comply with all relevant statutory and regulatory requirements.

REVIEW REQUIREMENTS	REFERENCES	COMMENTS	FILER'S NOTES
Source of Filing	14 VAC 5-101-40	Filings shall be submitted in SERFF. Third-party filing authorization must be included.	SERFF filing STLH-132868490; Policyholder letter submitted in SERFF filing STLH-132717148
	14VAC5-101-50 C 1	Filing description must include the type of insurance form, including a description of the form and the market for which the form is intended; and intentions to concentrate on a specialized market should be noted.	Not a form filing
	14VAC5-101-50 C 2	Filing description must include the form number of each form that is being filed.	Not a form filing
General Information Filing Description	14VAC5-101-50 C 3	Filing description must state whether submitted form is new, or if replacing, revising, or modifying a previously approved form, the exact changes that are intended.	Rate revision filing
	14VAC5-101-50 C 4	Filing description must identify any change in benefits and indicate whether the change affects premium rates for the form.	Not a form filing
	14VAC5-101-50 C 5	Filing description must state if approval of a form submitted has been withdrawn by another regulatory body and the reasons for such a withdrawal.	Not a form filing

REVIEW REQUIREMENTS	REFERENCES	COMMENTS	FILER'S NOTES
	14VAC5-101-50 F	Any form filed that is to be used with a previously approved form, including an application, shall identify the form number, approval date, and SERFF or state tracking number in the new filing.	Not a form filing
	14VAC5-101-50 G	Any amendment, endorsement, or rider that intends to revise a previously approved form shall be accompanied by the previously approved form filed as supporting documentation.	Not a form filing
Form Number	14VAC5-101-60 1	Form Number must appear in the lower left-hand corner of the first page of the form. It shall consist of numbers, letters, or a combination of both. The form number shall distinguish the form from all other forms used by the company.	Not a form filing
Company Name and Address	14VAC5-101-60 2	Full and proper name (including "Inc.") must appear prominently on first page or cover sheet of all forms. Home office address must be included on first page of any policy, application, or enrollment form.	Not a form filing
Marketing Name or Logo	14VAC5-101-60 3	A marketing name or logo also may be used on the form, provided that the marketing name or logo does not mislead as to the identity of the company.	Not a form filing
	14VAC5-101-60 4	The cover page of a policy also shall include the address of an office that will administer the policy if different from the home office, a company telephone number, and company website address.	Not a form filing
Final Form	14VAC5-101-60 5	Form must be submitted in "final form" and in "John Doe fashion" to indicate its intended use.	Not a form filing
Electronic Version	14VAC5-101-60 6	Each form that is to be used in an electronic version shall be filed in a format that matches the electronic version exactly.	Not a form filing
Readability	14VAC5-101-70 A	Each form submitted for review or approval shall be written in simplified language, logically and clearly arranged, and printed in a legible format.	Not a form filing

REVIEW REQUIREMENTS	REFERENCES	COMMENTS	FILER'S NOTES
	14VAC5-101-70 C	Defined words and terms shall be placed in a separate definition section that is clearly identified, unless only used in one section.	Not a form filing
Type Size	14VAC5-101-70 E	Any form submitted for review or approval shall be printed in at least 10-point type size.	Not a form filing
	14VAC5-101-70 F	Any policy shall achieve a minimum Flesch reading ease score of 50 or an equivalent score using another comparable test, unless otherwise specified by statute, or an exception requested pursuant to 14 VAC 5-101-70 G.	Not a form filing
Variability	14VAC5-101-80	A. Use of variable bracketed information shall be limited. All variable information shall be clear, easily understood and fully explain each use of the variable language.  B. Administrative information, such as officer names, titles and signatures, contact information, or company logo may be presented as variable bracketed text.  C. Different types of benefits may be variable only for inclusion or exclusion within the form. The use of brackets within brackets is not permitted, except when variability is necessary to identify a period of time or other numeric value.  D. Each instance of variable text shall appear in brackets on a form and shall be separately and completely explained in detail in a Statement of Variability document. Each explanation of variability shall appear in the same order that it appears on the form.  E. Requests for revisions to a Statement of Variability contained in a previously approved filing shall be accomplished by notification in the original filing.	Not a form filing

REVIEW REQUIREMENTS	REFERENCE	COMMENTS	FILER'S NOTES
Filing a Rate Revision	14 VAC 5-130-70 A	(i) New rate sheet;	<b>✓</b>
		(ii) All information required by SERFF.	✓
	14 VAC 5-130-70 B	Actuarial Memorandum	
	14VAC5-130-70 B 1	A description of the type of policy, including benefits, renewability, issue age limits, and if applicable, whether the policy includes grandfathered, non-grandfathered plans, or both.	Actuarial Memorandum Sections II - IV
	14VAC5-130-70 B 2	The scope and reason for the premium or rate revision.	Actuarial Memorandum Section I
	14VAC5-130-70 B 3	A comparison of the revised premiums with the current premium scale, including all percentage rate changes and any rating factor changes.	Rate table comparisons within the Supporting Documentation
	14VAC5-130-70 B 4	A statement of whether the revision applies only to new business, only to in-force business, or to both.	Actuarial Memorandum Section III
	14VAC5-130-70 B 5	The estimated average annual premium per policy and per member, before and after the proposed rate revision. If different changes by rating classification are requested, the filing also must include:  (i) Range of changes; and  (ii) Average overall change, including a detailed explanation of how the change was determined.	Actuarial Memorandum Section XI
	14VAC5-130-70 B 6	<ul> <li>The following is applicable to all coverage with the exception of coverage issued in the small group market:</li> <li>(i) Projections for future experience, and Virginia and national historical experience of earned premiums, paid claims, incurred claims and loss from inception through most recent quarter. Virginia and national experience should be shown separately. Missing experience should be estimated with all estimation assumptions and methodologies provided in detail;</li> <li>(ii) A statement of the basis for determining the rate revision (Virginia, national, or blended); and</li> </ul>	Actuarial Memorandum Section XIII

REVIEW REQUIREMENTS	REFERENCE	COMMENTS	FILER'S NOTES
		(iii) If blended, provide the credibility factor assigned to the national experience.	
	14VAC5-130-70 B 7	Details and dates of all past rate revisions, including annual rate revisions members will experience resulting from this filing. If a company only revises rates annually, the rate revision must be identical to the current submission. If a company has had more frequent rate revisions, the annual revision must reflect the compounding impact of all revisions for the past 12 months.	Actuarial Memorandum Sections X and XVIII
	14VAC5-130-70 B 8	A description of how revised rates were determined, including the general description and source of each assumption of Form 130-A. For claims, provide historical and projected claims by major service category for both cost and utilization on Form 130-B.	Actuarial Memorandum Sections VI - IX
	14VAC5-130-70 B 9	If the rate revision applies to new business, provide the anticipated loss ratio and a description of how it was calculated.	N/A
	14VAC5-130-70 B 10	If the rate revision applies to in-force business provide:  (a) The anticipated loss ratio and a description of how it was calculated; and  (b) The estimated cumulative loss ratio, historical and anticipated, and a description of how it was calculated.	Actuarial Memorandum Section XIII
	14VAC5-130-70 B 11	The loss ratio that was originally anticipated for the policy.	Actuarial Memorandum Section XV
	14VAC5-130-70 B 12	If 9, 10a, or 10b is less than 11, supporting documentation for the use of such premiums or rates.	N/A
	14VAC5-130-70 B 13	The current number of Virginia and national members to which the revision applies for the most recent month for which such data is available, and either premiums in force, premiums earned, or premiums collected for such	Actuarial Memorandum Section III and Rate-Rule Schedule tab

REVIEW REQUIREMENTS	REFERENCE	COMMENTS	FILER'S NOTES
		members in the year immediately prior to the filing of the rate revision.	
	14VAC5-130-70 B 14	Certification by a qualified actuary that, to the best of the actuary's knowledge and judgment, the rate filing is in compliance with applicable laws and regulations of this Commonwealth and the premiums are reasonable in relation to the benefits provided.	Actuarial Memorandum Section XX
Policyholder Letter Review	14VAC5-200-75 A	Other than policies for which no applicable premium rate or rate schedule increases can be made, insurers shall provide all of the information listed in this subsection to the applicant at the time of application or enrollment, unless the method of application does not allow for delivery at that time. In such a case, an insurer shall provide all the information listed in this section to the applicant no later than at the time of delivery of the policy or certificate.	
	14VAC5-200-75 A 1	A statement that the policy may be subject to rate increases in the future;	If future experience emerges as expected, we do not anticipate any further rate increases.
	14VAC5-200-75 A 2	An explanation of potential future premium rate revisions, and the policyholder's or certificateholder's option in the event of a premium rate revision;	<b>✓</b>
	14VAC5-200-75 A 3	The premium rate or rate schedules applicable to the applicant that will be in effect until a request is made for an increase;	<b>✓</b>
	14VAC5-200-75 A 4	A general explanation for applying premium rate or rate schedule adjustments that shall include:  a. A description of when premium rate or rate schedule adjustments will be effective (e.g., next anniversary date, next billing date, etc.); and  b. The right to a revised premium rate or rate schedule as provided in subdivision 2 of this subsection if the premium rate or rate schedule is changed;	<b>~</b>

REVIEW REQUIREMENTS	REFERENCE	COMMENTS	FILER'S NOTES
	14VAC5-200-75 D	An insurer shall provide notice of an upcoming premium rate schedule increase to all policyholders or certificate holders, if applicable, at least 75 days prior to the implementation of the premium rate schedule increase by the insurer. Such notice shall be filed with the commission at the time the premium rate increase is filed. The notice shall include at least the following information:	<b>✓</b>
	14VAC5-200-75 D 1	All applicable information identified in subsection A of this section when the rate increase is implemented;	<b>✓</b>
Policyholder Options	14VAC5-200-75 D 2	A clear explanation of options available to the policyholder as alternatives to paying the increased premium amount, including:  a. An offer to reduce policy benefits provided by the current coverage consistent with the requirements of 14VAC5-200-183;  b. A disclosure stating that all options available to the policyholder may not be of equal value;  c. In the case of a partnership policy, a disclosure that some benefit reduction options may result in a loss in partnership status that may reduce policyholder protections; and  d. Contact information that will allow the policyholder to contact the insurer for additional options available;	✓
	14VAC5-200-75 D 3	A clear identification of the driving factors of the premium rate increase; and	<b>&gt;</b>
	14VAC5-200-75 D 4	A statement substantially similar to the following: The rate increase request was reviewed by the commission and was found to be compliant with applicable Virginia laws and regulations addressing long-term care insurance. All premium rate filings are available	<b>✓</b>

REVIEW REQUIREMENTS	REFERENCE	COMMENTS	FILER'S NOTES
REQUIREMENTS		for public inspection and may be accessed online through	
		the Virginia Bureau of Insurance's webpage at www.scc.virginia.gov/BOI.	
Pre-Rate Stability	14VAC5-200-150 A	This section applies to any premium rate increase filed with the commission on or after September 1, 2015, for any long-term care insurance policy issued in this Commonwealth before October 1, 2003.	No policies applicable to this rate filing are issued before 10/1/2003.
Reasonableness of Benefits	14VAC5-200-150 B	Benefits under individual long-term care insurance policies shall be deemed reasonable in relation to premiums provided the expected loss ratio is the greater of 60% or the lifetime loss ratio used in the original pricing applied to the current rate schedule plus:  (i) 80% applied to any premium rate increase for individual policy forms or,  (ii) 75% applied to any premium rate increase on group policy forms.	No policies applicable to this rate filing are issued before 10/1/2003.
		In evaluating the expected loss ratio, due consideration shall be given to all relevant factors, including:	No policies applicable to this rate filing are issued before 10/1/2003.
	14VAC5-200-150 B 1	Statistical credibility of incurred claims experience and earned premiums.	
	14VAC5-200-150 B 2	The period for which rates are computed to provide coverage.	
	14VAC5-200-150 B 3	Experienced and projected trends;	
	14VAC5-200-150 B 4	Concentration of experience within early policy duration;	
	14VAC5-200-150 B 5	Expected claim fluctuation;	
	14VAC5-200-150 B 6	Experience refunds, adjustments or dividends.	
	14VAC5-200-150 B 7	Renewability features;	
	14VAC5-200-150 B 8	All appropriate expense factors;	
	14VAC5-200-150 B 9	Interest;	
	14VAC5-200-150 B 10	U ,	
	14VAC5-200-150 B 11	Policy reserves;	

REVIEW REQUIREMENTS	REFERENCE	COMMENTS	FILER'S NOTES
	14VAC5-200-150 B 12	Mix of business by risk classification; and	
	14VAC5-200-150 B 13	Product features such a long elimination periods, high deductibles and high maximum limits.	
		Demonstrations of loss ratios shall be made in compliance with the Rules Governing the Filing of Rates for Individual and Certain Group Accident and Sickness Insurance Policy Forms, Chapter 130 (14 VAC 5-130) of this title. All present and accumulated values used to determine rate increases, including the lifetime loss ratio used in the original pricing, shall use the maximum valuation interest rate for contract reserves as specified in § 38.2-1371 of the Code of Virginia.	
	14VAC5-200-150 C	Any insurer may request a series of scheduled rate increases that are actuarially equivalent to a single amount requested over the lifetime of the policy. The entire series mat be approved at one time as part of the current rate increase filing.	No policies applicable to this rate filing are issued before 10/1/2003.
	14VAC5-200-150 D	As a condition of approval of a rate increase for a block of business for which the contingent benefit upon lapse is not otherwise required, a contingent benefit upon lapse provision will be required in accordance with 14VAC5-200-185 D. If the rate increase is approved in a series of scheduled rate increases and the sum of all scheduled rate increases will trigger the offering of a contingent benefit upon lapse, the insurer shall be required to include contingent benefit upon lapse at the time of each scheduled increase.	No policies applicable to this rate filing are issued before 10/1/2003.
	14VAC5-200-150 E	All submissions shall include information required by 14VAC5-200-75.	No policies applicable to this rate filing are issued before 10/1/2003.
Long-Term Care Insurance Funded by Life Insurance	14VAC5-200-150 F	A life insurance policy that funds long-term care benefits entirely by accelerating the death benefit is considered to provide reasonable benefits in relation to	Not funded by life insurance

REVIEW	REFERENCE	COMMENTS	FILER'S NOTES
REQUIREMENTS			
		premiums paid, if the policy complies with all the following	
		provisions:	
	14VAC5-200-150 F 1	The interest credited internally to determine cash value	Not funded by life insurance
		accumulations, including long term care, if any, are guaranteed not to be less than the minimum guaranteed	
		interest rate for cash value accumulations without long-	
		term care set forth in the policy;	
	14VAC5-200-150 F 2	The portion of the policy that provides life insurance	Not funded by life insurance
		benefits meets the nonforfeiture requirements of Chapter	,
		32 (§ 38.2-3200 et seq.) of Title 38.2 of the Code of	
	44)/405 200 450 5 2	Virginia;	
	14VAC5-200-150 F 3	If an application for a long-term care insurance contract or certificate is approved, the issuer shall deliver the	Not funded by life insurance
		contract or certificate of insurance to the applicant no later	
		than 30 days after the date of approval;	
	14VAC5-200-150 F 4	At the time of policy delivery, a policy summary shall be	Not funded by life insurance
		delivered for an individual life insurance policy that	,
		provides long-term care benefits within the policy or by	
		rider. In the case of direct response solicitations, the insurer shall deliver the policy summary upon the	
		applicant's request, but regardless of request shall make	
		delivery no later than at the time of policy delivery. In	
		addition to complying with all applicable requirements, the	
		summary shall also include:	
		a. An explanation of how the long-term care benefit	
		interacts with other components of the policy, including deductions from death benefits;	
		b. An illustration of the amount of benefits, the length of	
		benefit, and the guaranteed lifetime benefits, if any, for	
		each covered person;	
		c. Any exclusions, reductions and limitations on	
		benefits of long-term care;	

REVIEW REQUIREMENTS	REFERENCE	COMMENTS	FILER'S NOTES
TEQUITE IN EITH		d. A statement that any long-term care inflation	
		protection option required by 14VAC5- 200-100 is not available under this policy;	
		e. If applicable to the policy type, the summary shall also include:	
		(1) A disclosure of the effects of exercising other rights	
		under the policy; (2) A disclosure of guarantees related to long-term	
		care costs of insurance charges; and (3) Current and projected maximum lifetime benefits;	
		and	
		f. The provisions of the policy summary listed above may be incorporated into a basic illustration or into the life	
	40/405 000 450 5 5	insurance policy summary;	
	14VAC5-200-150 F 5	Any time a long-term care benefit, funded through a life insurance vehicle by the acceleration of the death benefit,	Not funded by life insurance
		is in benefit payment status, a monthly report shall be provided to the policyholder. The report shall include:	
		a. Any long-term care benefits paid out during the	
		month; b. An explanation of any changes in the policy (e.g.,	
		death benefits or cash values) due to long-term care	
		benefits being paid out; and  c. The amount of long-term care benefits existing or	
		remaining;	
	14VAC5-200-150 F 6	Any policy illustration that meets the applicable requirements of 14VAC5-41; and	Not funded by life insurance
	14VAC5-200-150 F 7	An actuarial memorandum is filed with the Bureau of Insurance that includes:	Not funded by life insurance
		a. A description of the basis on which the long-term	
		care rates were determined; b. A description of the basis for the reserves;	

REVIEW REQUIREMENTS	REFERENCE	COMMENTS	FILER'S NOTES
TEQUITE INC.		c. A summary of the type of policy, benefits, renewability, general marketing method, and limits on ages of issuance;  d. A description and a table of each actuarial	
		assumption used. For expenses, an insurer must include percentage of premium dollars per policy and dollars per unit of benefits, if any;	
		e. A description and a table of the anticipated policy reserves and additional reserves to be held in each future year for active lives;	
		f. The estimated average annual premium per policy and the average issue age;	
		g. A statement as to whether underwriting is performed at the time of application. The statement shall indicate whether underwriting is used and, if used, the statement shall include a description of the type or types of underwriting used, such as medical underwriting or functional assessment underwriting. Concerning a group policy, the statement shall indicate whether the enrollee or any dependent will be underwritten and when underwriting occurs; and	
		h. A description of the effect of the long-term care policy provision on the required premiums, nonforfeiture values and reserves on the underlying life insurance policy, both for active lives and those in long-term care claim status.	
Post-Stability Policies	14VAC5-200-153 A	This section applies to any premium rate increase filed with the commission on or after September 1, 2015, for any long-term care insurance policy issued in this Commonwealth on or after October 1, 2003, but prior to September 1, 2015.	<b>✓</b>
	14VAC5-200-153 B	An insurer shall request the commission's approval of a pending premium rate schedule increase, including an	<b>✓</b>

REVIEW REQUIREMENTS	REFERENCE	COMMENTS	FILER'S NOTES
		exceptional increase, prior to the notice to the	
		policyholders and shall include:	
	14VAC5-200-153 B 1	Information required by 14VAC5-200-75;	✓
	14VAC5-200-153 B 2	Certification by a qualified actuary that:	Actuarial Memorandum Section XX
		a. If the requested premium rate schedule increase is	
		implemented and the underlying assumptions, which	
		reflect moderately adverse conditions, are realized, no	
		further premium rate schedule increases are anticipated;	
		and	
		b. The premium rate filing is in compliance with the	
		provisions of this section;	
	14VAC5-200-153 B 3	An actuarial memorandum justifying the rate schedule	
		change request that includes:	
		a. Lifetime projections of earned premiums and	A atuanial Managanan duna
		incurred claims based on the filed premium rate schedule	Actuarial Memorandum Section XIII
		increase and the method and assumptions used in	Section Am
		determining the projected values, including reflection of	
		any assumptions that deviate from those	
		used for pricing other forms currently available for sale;	
		(1) Annual values for the five years preceding and the	
		three years following the valuation date shall be provided	
		separately;	
		(2) The projections shall include the development of	
		the lifetime loss ratio, unless the rate increase is an	
		exceptional increase;	
		(3) The projections shall demonstrate compliance with	
		subsection C of this section; and	
		(4) For exceptional increases,	
		(a) The projected experience should be limited to the	
		increases in claims expenses attributable to the approved	
		reasons for the exceptional increase; and	

REVIEW REQUIREMENTS	REFERENCE	COMMENTS	FILER'S NOTES
		(b) In the event the commission determines as provided in the definition of exceptional increase in 14VAC5-200-40 that offsets may exist, the insurer shall use appropriate net projected experience;	
		b. Disclosure of how reserves have been incorporated in this rate increase whenever the rate increase will trigger contingent benefit upon lapse;	Actuarial Memorandum Section XVI
		c. Disclosure of the analysis performed to determine why a rate adjustment is necessary, which pricing assumptions were not realized and why, and what other actions taken by the company have been relied on by the actuary;	Actuarial Memorandum Section XV and XVII
		d. A statement that policy design, underwriting, and claims adjudication practices have been taken into consideration;	Actuarial Memorandum Section XX
		e. If it is necessary to maintain consistent premium rates for new policies and policies receiving a rate increase, the insurer will need to file composite rates reflecting projections of new policies; and	This is a closed block of business.
		f. A demonstration that actual and projected costs exceed costs anticipated at the time of initial pricing under moderately adverse experience and that the composite margin is projected to be exhausted;	Actuarial Memorandum Section XIV
	14VAC5-200-153 B 4	A statement that renewal premium rate schedules are not greater than new business premium rate schedules except for differences attributable to benefits, unless sufficient justification is provided to the commission; and	Actuarial Memorandum Section XVIII
	14VAC5-200-153 B 5	Sufficient information for review and approval of the premium rate schedule increase by the commission.	<b>✓</b>
Series Rate Increases		An insurer may request a series of scheduled rate increases that are actuarially equivalent to a single amount requested over the lifetime of the policy. The	

REVIEW REQUIREMENTS	REFERENCE	COMMENTS	FILER'S NOTES
TEQUITE INC.		entire series may be approved at one time as part of the current rate increase filing. The insurer shall be required to include contingent benefit upon lapse at the time of each scheduled increase.	
		The insurer may request a premium rate schedule increase less than what is required under this section and the commission may approve such premium rate schedule increase, without submission of the certification in subdivision 2 a of this subsection, if the actuarial memorandum discloses the premium rate schedule increase necessary to make such certification required, the premium rate schedule increase filing satisfies all other requirements of this section, and is, in the opinion of the commission, in the best interest of policyholders.	
	14VAC5-200-153 C	All premium rate schedule increases shall be determined in accordance with the following requirements:	<b>✓</b>
Exceptional Increases	14VAC5-200-153 C 1	Exceptional increases shall provide that 70% of the present value of projected additional premiums from the exceptional increase will be returned to policyholders in benefits;	Not an exceptional increase filing.
	14VAC5-200-153 C 2	Premium rate schedule increases shall be calculated such that the sum of the accumulated value of incurred claims, without the inclusion of active life reserves, and the present value of future projected incurred claims, without the inclusion of active life reserves, will not be less than the sum of the following:	<b>✓</b>
		a. The accumulated value of the initial earned premium times 58%;	
		<ul> <li>b. 85% of the accumulated value of prior premium rate schedule increases on an earned basis;</li> <li>c. The present value of future projected initial earned</li> </ul>	
		premiums times 58%; and	

REVIEW REQUIREMENTS	REFERENCE	COMMENTS	FILER'S NOTES
TE GOINE IN LIVE		d. 85% of the present value of future projected premiums not in subdivision 2 c of this subsection on an earned basis;	
	14VAC5-200-153 C 3	In the event that a policy form has both exceptional and other increases, the values in subdivisions 2 b and d of this subsection will also include 70% for exceptional rate increase amounts; and	Not an exceptional increase filing.
	14VAC5-200-153 C 4	All present and accumulated values used to determine rate increases shall use the maximum valuation interest rate for contract reserves as specified in § 38.2-1371 of the Code of Virginia. The actuary shall disclose as part of the actuarial memorandum the use of any appropriate averages.	<b>V</b>
	14VAC5-200-153 D	For each rate increase that is implemented, the insurer shall file for approval by the commission updated projections, as defined in subdivision B 3 a of this section, annually for the next three years and include a comparison of actual results to projected values. The commission may extend the period to greater than three years if actual results are not consistent with projected values from prior projections. For group insurance policies that meet the conditions in subsection K of this section, the projections required by subdivision B 3 a of this section shall be provided to the policyholder in lieu of filing with the commission.	<b>✓</b>
	14VAC5-200-153 E	If any increased premium rate in the revised premium rate schedule is greater than 200% of the comparable rate in the initial premium schedule, the premiums exceeding 200% shall be clearly identified and lifetime projections, as defined in subdivision B 3 a of this section, shall be filed for approval by the commission every five years following the end of the required period in subsection D of	Cells where revised premium rate schedule is greater than 200% of original rates have been highlighted in yelow in Rate-Rule Schedule tab

REVIEW REQUIREMENTS	REFERENCE	COMMENTS	FILER'S NOTES
		this section. For group insurance policies that meet the conditions in subsection K of this section, the projections required by this subsection shall be provided to the policyholder in lieu of filing with the commission.	
Premium Rate Increases for Policies Issued After September 1, 2015.	14VAC5-200-154 A	An insurer shall request the commission's approval of a pending premium rate schedule increase, including an exceptional increase, prior to the notice to the policyholders and shall include:	No policies applicable to this rate filing are issued on or after 9/1/2015
	14VAC5-200-154 A 1	Information required by 14VAC5-200-75;	No policies applicable to this rate filing are issued on or after 9/1/2015
	14VAC5-200-154 A 2	Certification by a qualified actuary that:	No policies applicable to this rate filing are issued on or after 9/1/2015
		a. If the requested premium rate schedule increase is implemented and the underlying assumptions, which reflect moderately adverse conditions, are realized, no further premium rate schedule increases are anticipated; and	
		b. The premium rate filing is in compliance with the provisions of this section;	
	14VAC5-200-154 A 3	An actuarial memorandum justifying the rate schedule change request that includes:	No policies applicable to this rate filing are issued on or after 9/1/2015
		a. Lifetime projections of earned premiums and incurred claims based on the filed premium rate schedule increase and the method and assumptions used in determining the projected values, including reflection of any assumptions that deviate from those used for pricing other forms currently available for sale;	
		(1) Annual values for the five years preceding and the three years following the valuation date shall be provided separately;	
		(2) The projections shall include the development of the lifetime loss ratio, unless the rate increase is an exceptional increase;	

REVIEW REQUIREMENTS	REFERENCE	COMMENTS	FILER'S NOTES
		(3) The projections shall demonstrate compliance with	
		subsection B of this section; and (4) For exceptional increases:	
		(a) The projected experience should be limited to the increases in claims expenses attributable to the approved reasons for the exceptional increase; and	
		(b) In the event the commission determines as provided in the definition of exceptional increase in 14VAC5-200-40 that offsets may exist, the insurer shall use appropriate net projected experience;	
		b. Disclosure of how reserves have been incorporated in this rate increase whenever the rate increase will trigger contingent benefit upon lapse;	
		c. Disclosure of the analysis performed to determine why a rate adjustment is necessary, which pricing assumptions were not realized and why, and what other actions taken by the company have been relied on by the actuary;	
		d. A statement that policy design, underwriting, and claims adjudication practices have been taken into consideration;	
		e. In the event that it is necessary to maintain consistent premium rates for new policies and policies receiving a rate increase, the insurer will need to file composite rates reflecting projections of new policies; and	
		f. A demonstration that actual and projected costs exceed costs anticipated at the time of initial pricing under moderately adverse experience and that the composite margin is projected to be exhausted;	
	14VAC5-200-154 A 4	A statement that renewal premium rate schedules are not greater than new business premium rate schedules	No policies applicable to this rate filing are issued on or after 9/1/2015

REVIEW REQUIREMENTS	REFERENCE	COMMENTS	FILER'S NOTES
		except for differences attributable to benefits, unless sufficient justification is provided to the commission; and	
	14VAC5-200-154 A 5	Sufficient information for review and approval of the premium rate schedule increase by the commission.	No policies applicable to this rate filing are issued on or after 9/1/2015
	14VAC5-200-154 B	All premium rate schedule increases shall be determined in accordance with the following requirements:	No policies applicable to this rate filing are issued on or after 9/1/2015.
Exceptional Increases	14VAC5-200-154 B 1	Exceptional increases shall provide that 70% of the present value of projected additional premiums from the exceptional increase will be returned to policyholders in benefits;	No policies applicable to this rate filing are issued on or after 9/1/2015.
	14VAC5-200-154 B 2	Premium rate schedule increases shall be calculated such that the sum of the lesser of (i) the accumulated value of actual incurred claims, without the inclusion of active life reserves, or (ii) the accumulated value of historic expected claims without the inclusion of active life reserves, plus the present value of the future expected incurred claims, projected without the inclusion of actual life reserves, will not be less than the sum of the following:	No policies applicable to this rate filing are issued on or after 9/1/2015.
		a. The accumulated value of the initial earned premium times the greater of (i) 58% and (ii) the lifetime loss ratio consistent with the original filing including margins for moderately adverse experience;	
		b. 85% of the accumulated value of prior premium rate schedule increases on an earned basis;	
		c. The present value of future projected initial earned premiums times the greater of (i) 58% and (ii) the lifetime loss ratio consistent with the original filing including margins for moderately adverse experience; and	

REVIEW REQUIREMENTS	REFERENCE	COMMENTS	FILER'S NOTES
		d. 85% of the present value of future projected premiums not in subdivision 2 c of this subsection on an earned basis;	
	14VAC5-200-154 B 3	Expected claims shall be calculated based on the original filing assumptions assumed until new assumptions are filed as part of a rate increase. New assumptions shall be used for all periods beyond each requested effective date of a rate increase. Expected claims are calculated for each calendar year based on the in-force policies at the beginning of the calendar year. Expected claims shall include margins for moderately adverse experience; either amounts included in the claims that were used to determine the lifetime loss ratio consistent with the original filing or as modified in any rate increase filing;	No policies applicable to this rate filing are issued on or after 9/1/2015.
	14VAC5-200-154 B 4	In the event that a policy form has both exceptional and other increases, the values in subdivisions 2 b and d of this subsection will also include 70% for exceptional rate increase amounts; and	No policies applicable to this rate filing are issued on or after 9/1/2015.
	14VAC5-200-154 B 5	All present and accumulated values used to determine rate increases, including the lifetime loss ratio consistent with the original filing reflecting margins for moderately adverse experience, shall use the maximum valuation interest rate for contract reserves as specified in § 38.2-1371 of the Code of Virginia. The actuary shall disclose as part of the actuarial memorandum the use of any appropriate averages.	No policies applicable to this rate filing are issued on or after 9/1/2015.
	14VAC5-200-154 C	For each rate increase that is implemented, the insurer shall file for approval by the commission updated projections, as defined in subdivision A 3 a of this section, annually for the next three years and include a comparison of actual results to projected values. The	No policies applicable to this rate filing are issued on or after 9/1/2015.

REVIEW REQUIREMENTS	REFERENCE	COMMENTS	FILER'S NOTES
		commission may extend the period to greater than three years if actual results are not consistent with projected values from prior projections. For group insurance policies that meet the conditions in subsection J of this section, the projections required by subdivision A 3 a of this section shall be provided to the policyholder in lieu of filing with the commission.	
	14VAC5-200-154 D	If any increased premium rate in the revised premium rate schedule is greater than 200% of the comparable rate in the initial premium schedule, the premiums exceeding 200% shall be clearly identified and lifetime projections, as defined in subdivision A 3 a of this section, shall be filed for approval by the commission every five years following the end of the required period in subsection C of this section. For group insurance policies that meet the conditions in subsection J of this section, the projections required by this subsection shall be provided to the policyholder in lieu of filing with the commission.	No policies applicable to this rate filing are issued on or after 9/1/2015.

# Access to Administrative Letters, Administrative Orders, Regulations and Laws is available at: http://www.scc.virginia.gov/boi/laws.aspx

The Rates Section of the Life and Health Division reviews long-term care insurance rate revisions . Please contact the assigned rates examiner or this section directly at (804) 371-9348 if you have questions or need additional information about this line of insurance.

The Flesch reading ease score of the filed policy form is N/A.

I represent that a review of the enclosed form has been conducted, and I certify that, to the best of my knowledge and belief, each form submitted is consistent and complies with the requirements of Title 38.2 of the Code of Virginia and the applicable rules and regulations. I understand that a failure to comply with these requirements will result in a disapproval of the filing.

I hereby certify that I have reviewed the attached revision to the long-term care insurance rate filing and determined that it is in compliance with the Revision to Long-Term Care Insurance (LTCI) Rates checklist.

Signed:	
Name (please print): David Diffor	Title: Actuarial Director I
Company Name: State Farm Mutual Automobile Insurance Comp	any
Date: 9/29/2021 Phone No: (309) _766-2475	
E-Mail Address: david.diffor.cy3o@statefarm.com	

# STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY BLOOMINGTON, ILLINOIS 61710 ACTUARIAL MEMORANDUM – RATE INCREASE

### STATE FARM TAX QUALIFIED LONG-TERM CARE INSURANCE POLICY FORM 97058 VA SIMPLE AUTOMATIC INCREASE BENEFIT RIDER FORM 99572 VA COMPOUND AUTOMATIC INCREASE BENEFIT RIDER FORM 99573

#### I. PURPOSE

The purpose of this memorandum is to demonstrate that the lifetime loss ratio of this product after the proposed rate increase meets the minimum loss ratio requirements in Virginia. This memorandum is not suitable for other purposes.

### II. GENERAL INFORMATION

- A. Type of Policy: These are Individual Tax Qualified Long-Term Care Insurance Policies.
- B. Renewability: Guaranteed Renewable
- C. Marketing Method: Sold through a captive agency force but are no longer marketed
- D. Issue Ages: ages 18 through 84
- E. Average Issue Age of inforce policies: 53

### III. APPLICABILITY

This filing is applicable to all post-stabilization in-force policies and associated riders issued in Virginia on the above referenced forms. The 97058 VA form was marketed in Virginia between October 1, 2003 and August 1, 2004. These forms are no longer marketed in any state. As of December 31, 2022, there were 206 post-stabilization policies in Virginia and 18,993 post-stabilization policies nationwide.

### IV. DESCRIPTION OF POLICY DESIGN AND COVERAGE

- A. Forms 97058 VA: This form provides comprehensive Long-Term Care Insurance coverage. After meeting an elimination period, benefits are paid on an expenses incurred basis. Covered expenses include: Home and Adult Day Care, Long-Term Care Facility, Alternate Care Facility, Caregiver Training, Bed Reservation, Respite Care, and Medical Help System. Benefits may also be payable for other services, devices or types of care if they are part of an alternate plan of care which is agreed to by the insured, the insured's doctor, and State Farm. Premiums are waived while receiving care after the specified waiting period.
- B. Optional Simple Automatic Increase Benefit Rider Forms 99572 VA: provides inflation protection by giving a 5% simple automatic benefit increase for each policy year.
- C. Optional Compound Automatic Increase Benefit Rider Form 99573: provides compound automatic benefit increases of 5% for each policy year.

### V. REASON FOR RATE INCREASE

A rate increase is necessary due to significantly higher anticipated and lifetime loss ratios than expected. The higher loss ratios are primarily a result of lower voluntary lapse rates, lower mortality, and higher expected future claims costs.

The table below compares the present value of future incurred losses using original morbidity assumptions and our current assumptions as outlined below in Section VI. No claim cost margins are included in the table. The incurred losses assume no shock lapse from the proposed increase. Current lapse and mortality assumptions are used in the projections for both original and current morbidity assumptions.

PV Future Incurred Losses	PV Future Incurred Losses	Ratio of Current to
Original Claim Costs	Current Claim Costs	Original
840,477,908	1,300,918,806	1.55

### VI. MORBIDITY ASSUMPTIONS

Claim costs were developed using 2017 Milliman Inc. internal claim cost guidelines. These guidelines are a cooperative effort of Milliman Health actuaries and represent a combination of their experience, research, and judgment. These claim costs were developed based on the benefits provided under these forms.

The table below demonstrates our actual to expected loss ratio experience by year based on the actual distribution of business with claims experience developed through September 30, 2020. State Farm experience shows an overall actual to expected ratio of 105.2%. Experience from 2007 and later is used to be consistent with the morbidity assumption for Asset Adequacy Testing. Experience from 2007-2019 provided a cumulative actual to expected ratio of 102.9%. As a result, 102.8% of the Milliman claim costs was chosen as the ultimate claim cost level.

Using the formula on page 20 of the American Academy of Actuaries Long-Term Care Credibility Monograph that takes into account claim variability, we calculated that we would need 3,135 claims to be fully credible. Since 2007, we have had 2,879 claims on this block of business. Taking the square root of 2,879/3,135 results in an assignment of 95.8%% credibility to State Farm experience. This is then applied to the past 13 years A to E of 102.9%. We assign the remaining 4.2% credibility to 100% of the 2017 Milliman claim costs. Combining the two results in our assumption of 102.8% of the 2017 Milliman claim costs.

The expected basis for the table below is the 2017 Milliman claims costs using actual termination information.

Year	Actual Loss Ratio	Expected Loss Ratio Based on 2017 Milliman Claim Costs	Actual to Expected Ratio
2001	0.0%	2.8%	0.0%
2002	0.7%	3.0%	23.9%
2003	6.5%	3.7%	176.8%
2004	6.2%	5.2%	119.7%
2005	12.8%	7.0%	182.6%
2006	13.6%	9.0%	151.4%
2007	12.8%	11.1%	115.3%
2008	13.2%	13.5%	97.5%
2009	19.5%	16.6%	117.7%
2010	18.6%	20.1%	92.2%
2011	19.5%	24.0%	81.4%
2012	32.4%	27.7%	116.9%
2013	30.7%	32.1%	95.4%
2014	48.3%	38.1%	126.8%
2015	43.3%	44.9%	96.3%
2016	59.0%	52.9%	111.5%
2017	58.3%	61.9%	94.1%
2018	75.1%	72.4%	103.7%
2019	87.2%	84.7%	102.9%
Total	32.7%	31.0%	105.2%

No future morbidity improvement was assumed in these claim costs.

#### VII. MORTALITY ASSUMPTION

Sex distinct mortality is now assumed to follow the 2012 IAM Static table with the smoothed Actual to Expected factors and Selection Factors shown below. Attained age groupings were selected to achieve 500 actual deaths. Actual and expected deaths include data from all policy forms for credibility purposes. When developing actual to expected ratios by attained age, experience in durations ten and later was used to eliminate the impact of selection. The table below showcases these developed actual to expected ratios considering experience in durations ten and later. Mortality rates between ages are smoothed using linear interpolation (these cells are highlighted in the table below).

Attained Age	Actual Deaths	Expected Deaths Based on 2012 IAM	Actual to Expected Based on 2012 IAM	Actual to Expected using Smoothed Assumptions
0 - 65	714	1192	60%	60%
66 – 70	929	1434	65%	65%
71 – 72	601	772	78%	78%
73 – 74	769	898	86%	86%
75 – 76	887	1024	87%	87%
77 – 78	994	1076	92%	92%
79 – 80	1083	1121	97%	97%
81 – 82	1163	1099	94%	100%
83 – 84	1027	1002	102%	102%
85 - 86	938	866	108%	108%
87 – 88	789	711	111%	111%
89 +	1335	1214	110%	110%

To reflect selection, selection factors were developed to be applied to attained age actual to expected ratios in the first nine durations. The duration 1 selection factor was calculated to achieve a final actual to expected for attained age groups 0-65 and 66-70 that is approximately equal to the overall duration 1 actual to expected across all ages (28%). The selection factor in duration 2 was calculated to maintain a duration 2 over duration 1 ratio equal to that experienced across all age groups. The remaining selection factors were achieved by grading to 100% by duration 10.

Duration	Selection Factors
1	44%
2	77%
3	80%
4	83%
5	85%
6	88%
7	91%
8	94%
9	97%
10+	100%

No future mortality improvement was assumed in the projections.

#### VIII. VOLUNTARY LAPSE RATE ASSUMPTIONS

Voluntary lapse rates are based on our nationwide long-term care lapse experience. All policy forms are included for credibility purposes except for form 97045. The following chart shows our actual lapse rate by duration through December 31, 2019. Lapse rates were smoothed using linear interpolation (these cells are highlighted in the table below). These lapse rates using smoothed assumptions by duration are used in the projection. Durational groupings were selected to achieve 500 actual lapses (these cells are highlighted in the table below). The lapse rate assumed for projections of lifetime loss ratio in policy years 15+ is 1.06%.

Duration	Actual Exposures	Number of Lapses	Actual Lapse Rate Using Smoothed Assumptions
1	128,618	15,041	11.69%
2	112,722	5,932	5.26%
3	104,385	3,384	3.24%
4	97,114	2,501	2.58%
5	91,744	1,826	1.99%
6	87,769	1,585	1.81%
7	81,617	1,228	1.50%
8	75,121	914	1.22%
9	68,377	702	1.03%
10	61,238	602	0.98%
11	50,448	434	0.99%
12	38,333	316	0.99%
13	32,068	325	0.99%
14	28,736	276	0.99%
15+	61,408	652	1.06%

Smoothed Rate Grouped Rate

### IX. SHOCK LAPSE ASSUMPTION

A shock lapse assumption of 2.17% after this proposed rate increase is included in our projections. Assumed lapse rates (see Section VIII) less than 2.17% are increased to 2.17% for the year following each year of this rate increase. This assumption is based on lapse experience after rate increases implemented to date on policy form 97058 series policies.

Below is a chart showing the number of policyholders who have received a rate increase and the number who have lapsed after an increase on the 97058 policy series as of December 31, 2019.

Number of Policyholders	Number of Policyholders	
Receiving Rate Increase	Lapsing After Rate Increase	Lapse Rate
102,166	2,214	2.17%

### X. HISTORY OF RATE ADJUSTMENTS

On October 16, 2019, a 33.5% average rate increase was approved for in-force policyholders (STLH-130740474). This increase was implemented beginning March 1, 2020.

### XI. AVERAGE ANNUAL PREMIUM

The average annual premium for this form and associated riders prior to this proposed rate increase is:

Virginia \$1,668 Nationwide \$2,008

The average annual premium for this form and associated riders after the rate increase is:

Virginia \$3,004 Nationwide \$3,666

The nationwide average annual premium figures were calculated assuming that the rate increases in Virginia are implemented nationwide.

### XII. MINIMUM LIFETIME LOSS RATIO

Policies issued after October 1, 2003 had no initial minimum loss ratio, but have a minimum loss ratio based on 58% of the original premium and 85% of any rate increase premium.

#### XIII. PAST, ANTICIPATED AND LIFETIME LOSS RATIO

Past and projected nationwide and Virginia experience are shown in the exhibits entitled Actual & Projected Nationwide Experience – VA – Post-Rate Stability and Actual & Projected Experience – VA – Post-Rate Stability. Projected premiums are shown both with and without the proposed rate increase. Future incurred claims reflect a 10% moderately adverse claim cost margin. See section XIX and section XXX for further explanation.

Nationwide data is used to justify the proposed rates. The nationwide projection exhibit contains three columns of premiums. The first one titled "Earned Premium Original Rates" reflects the original premium with no rate increases. The second column, "Earned Premium Current Rates", applies this state's specific pattern of prior increases to the nationwide original premium. This is done to avoid subsidization amongst states due to the allowance/disallowance of needed rate increases. The final premium column, "Earned Premium With Proposed Increase", reflects the proposed increase applied nationwide. A summary of the resulting loss ratios is shown below.

The lifetime loss ratio is calculated as the sum of the accumulated value of past incurred claims and the present value of anticipated incurred claims divided by the sum of the accumulated value of past earned premium and the present value of the anticipated earned premium. The present values and accumulated values are calculated at 4.5%.

The cumulative loss ratio is calculated for each calendar year as the sum of the incurred claims divided by the sum of the earned premiums up to that calendar year. In this cumulative loss ratio calculation, earned premium current rates are used until 2020 and projected earned premiums with the proposed increase are used for years 2020 and later.

The following table shows the present and accumulated values of nationwide premiums and claims at the maximum valuation rate of 4.5%. Historical experience is included through December 31, 2019, with claims developed through June 30, 2021.

	Earned Premium	Earned Premium with		Loss Ratio	Loss Ratio with
	Current Rates	Proposed Increase	Claims	Current Rates	Proposed Rates
Past	719,237,793	719,237,793	190,687,241	26.5%	26.5%
Anticipated	428,869,616	628,613,982	1,381,071,284	322.0%	219.7%
Lifetime	1,148,107,409	1,347,851,774	1,571,758,524	136.9%	116.6%

### XIV. ORIGINAL PRICING MODERATELY ADVERSE

The following separate occurrences are shown as examples of what was considered to be moderately adverse experience in the original pricing assumptions. Any combination of assumptions that results in a similar decrease in profitability would also be considered moderately adverse.

- 20% drop in mortality rate
- 50% drop in voluntary lapse rate assumptions in every duration
- 10% increase in morbidity (claim costs)
- 100 basis point drop in investment income

#### Mortality

Actual deaths are approximately 52% less than the originally anticipated deaths. Therefore, mortality experience is outside the originally prescribed moderately adverse definition and a rate increase is justified.

#### Voluntary Lapse Rate

Although Section VIII shows lapse rates higher than originally projected, lapses have been significantly below expectations in later durations. Although lapse rates are not 50% lower in all durations, we are currently projecting a 1.06% ultimate lapse rate, which is 47% lower than our originally estimated 2% ultimate lapse rate. The lower voluntary lapse rate has had a significant impact on our future lifetime loss ratios and has contributed to our need for a rate increase.

#### Morbidity (Claim Costs)

On a lifetime basis, updated claim costs are 42% higher than our original claim costs. Therefore, morbidity is outside the originally prescribed moderately adverse definition and a rate increase is justified.

### XV. MAXIMUM ALLOWABLE RATE INCREASE

14 VAC 5-200-153 Methodology

The maximum allowable rate increase was calculated so that the sum of:

- (a) The accumulated value of actual past incurred claims
- (b) The present value of projected incurred claims including margins for moderately adverse experience.

Is equal to the sum of:

- (c) The accumulated value of past original premium and the present value of future projected original premium times 58%
- (d) The accumulated value of any prior rate increase premium and the present value of future projected rate increase premium times 85%.

This methodology results in an indicated average rate increase of 240.5% and a lifetime loss ratio of 72.1%.

This increase is based on nationwide data and assumes the 33.5% average increase that was implemented on March 1, 2020 was applied nationwide. 240.5% is the indicated rate increase in addition to the 33.5% that has already been implemented.

Post-Rate Stability Methodology

The maximum allowable rate increase was calculated so that the sum of:

- (e) The lesser of:
  - (i) The accumulated value of actual past incurred claims; and
  - (ii) The accumulated value of expected past claims including margins for moderately adverse experience (\$140,044,239)

(f) The present value of projected incurred claims including margins for moderately adverse experience.

Is equal to the sum of:

- (g) The accumulated value of past original premium and the present value of future projected original premium times the greater of:
  - (i) 58%; and
  - (ii) The lifetime loss ratio consistent with the original filing including margins for moderately adverse experience.
- (h) The accumulated value of any prior rate increase premium and the present value of future projected rate increase premium times 85%.

Expected past claims are less than actual past incurred claims; therefore, expected past claims are used in the calculation to demonstrate that past losses are not being recouped.

The lifetime loss ratio consistent with the original filing including margins for moderately adverse experience is 77.1%.

This methodology results in an indicated average rate increase of 172.1% and a lifetime loss ratio of 83.3%.

This increase is based on nationwide data and assumes the 33.5% average increase that was implemented on March 1, 2020 was applied nationwide. 172.1% is the indicated rate increase in addition to the 33.5% that has already been implemented.

Since the post-rate stability method is more restrictive, it will be used to justify the proposed rate increase.

### XVI. CONTINGENT BENEFIT UPON LAPSE

All policyholders receiving a rate increase will be offered the contingent non-forfeiture benefit. Active Life Reserves are not included in historical or projected incurred claims for active policies or policies that trigger the contingent benefit upon lapse.

State Farm has developed and has in effect Claims handling and administration procedures that are designed to help ensure that claimants objectively meet the policy definition of "chronically ill", and therefore are eligible for benefits once their elimination period has been satisfied. In addition, those procedures require that claimed care-related expenses are reasonable and are eligible for payment. Furthermore, procedures are Providing Insurance and Financial Services Home Office, Bloomington, IL in place to monitor LTC claimants so that claim payments cease if they exhaust their maximum policy benefits, or recover to the extent that they are no longer eligible for benefits. State Farm Claims procedures are intended to ensure that the Company pays only what is owed, no more and no less, per the terms of the Insured's contract.

Finally, State Farm has established a Special Claim Services Team (SCS) to prevent, detect, and deter potential fraud and therefore prevent payment of non-meritorious claims. The Special Claim Services team (SCS) responsibilities include the identification, investigation, and resolution of fraudulent claims, training of Health personnel, and acting as a liaison with the National Health Care Anti-Fraud Association and law enforcement agencies.

### XVII. IMPACT OF ASSUMPTION CHANGES

The exhibit entitled "Allocation of Rate Increase" provides projections showing the impact of assumption changes. The incurred claims projections assume no rate increase, so they are not affected by a shock lapse assumption.

	Original Pricing Assumptions	Proposed Pricing Assumptions	% of Rate Need
Mortality	The mortality assumption used in initial pricing was the 83GAM table with no selection factors.	2012 IAM with ultimate attained age factor of 110%. No future mortality improvement was assumed in the projections	18.7%
Lapse	The ultimate lapse rate assumed in original pricing was 2%.	Lapse rates were updated to an ultimate lapse rate of 1.06%.	13.1%
Morbidity	Sex distinct claim costs were developed from 1982, 1984, 1989, and 1994 National Term Care surveys and the 1985 National Nursing Home Survey. Adjustments were applied to account for underwriting and State Farm's distribution system.	102.8% of 2017 Milliman claim costs	68.3%

### XVIII. SUMMARY OF PROPOSED RATE INCREASE

We are proposing an average rate increase of 82.6% based on the nationwide distribution of business. This results in an average increase of 80.2% in Virginia reflecting differences between the Virginia and nationwide distribution of business.

The proposed increase will vary by benefit period and inflation protection and will range from 0% to 185.7%. This proposed increase is reduced in cases where the maximum proposed increase would cause the new rates to be higher than the corresponding rate on our most recently marketed non-gender distinct long-term care insurance product.

The proposed increase over five years is shown below.

	Virginia - Average	Virginia - Cumulative	Range
Increase 1	19.2%	19.2%	0-23.4%
Increase 2	15.7%	38.0%	0-23.4%
Increase 3	14.1%	57.3%	0-23.4%
Increase 4	8.2%	70.3%	0-23.4%
Increase 5	5.8%	80.2%	0-23.4%

Although a rate increase larger than 80.2% can be justified at this time, State Farm is not currently seeking a higher increase. If the proposed rate increase is approved and future experience emerges as expected, we do not anticipate seeking further rate increases.

Most policyholders will be given the option to reduce coverage in an effort to reduce the rate impact of the proposed increase. Only policyholders who have coverage that is greater than issue requirements will have this option. Options available include:

- Reduce the daily benefit amount
- Decrease the benefit period
- Increase the elimination period
- Remove the inflation protection benefit or change from compound inflation protection to simple inflation protection where available
- Remove the Nonforfeiture rider

A comparison of rates before and after the proposed change is included in the supporting documentation.

### XIX. MODERATELY ADVERSE ASSUMPTIONS

A 10% margin on claim costs is included in this filing to reflect moderately adverse experience.

Moderately adverse experience as used in the Actuarial Certification is defined as any combination of changes in morbidity, mortality, and voluntary lapse rates that results in an increase in the nationwide projected lifetime loss ratio. An increase in lifetime loss ratio would reflect a breach of the 10% margin that has been included.

### XX. ACTUARIAL CERTIFICATION

I certify that to the best of my knowledge and judgment this rate filing is in compliance with the applicable laws and rules of this Commonwealth and the premiums are reasonable in relation to the benefits provided. This rate filing complies with all applicable Actuarial Standards of Practice including Actuarial Standard of Practice No. 8, "Regulatory Filings for Health Plan Entities" and Actuarial Standard of Practice No. 18, "Long-Term Care".

If the requested premium rate schedule increase is implemented and the underlying assumptions, which reflect moderately adverse conditions, are realized, no further premium rate schedule increases are anticipated.

In accordance with 14VAC5-200-153 B 4, I certify that the renewal premium rate schedules are not greater than new business premium rate schedules except for differences attributable to benefits. I certify that policy design, underwriting, and claims adjudication practices have been taken into consideration.

Sabrina Weislak, FSA, MAAA Date



#### Filing Summary Narrative for SERFF Filing # STLH-132868490

State Farm Insurance has filed for an average rate increase of 80.2% with the Virginia Bureau of Insurance. New rates will be implemented over 5 years and will range from 0% to 23.4% for each of the five years. The actual increase will vary by issue age, benefit period, elimination period, and inflation option.

The need for this rate increase is being driven by lower lapses and mortality combined with policyholders' total claims being projected to be greater than expected. In other words, more policyholders are maintaining their policies for longer than originally anticipated and updated data shows these policyholders will be claiming benefits more often and for longer than original assumptions would have projected. Although this is a testament to the value of this coverage, it also has put unanticipated financial pressure on this block of business leading to the need for a premium rate increase.

Most policyholders will be given the option to reduce coverage in an effort to mitigate the impact of the proposed increase. Only policyholders who have coverage greater than the minimum issue requirements will be able to exercise several options to reduce coverage, which include the following:

- Reducing the daily benefit amount
- Decreasing the benefit period
- Increasing the elimination period
- Remove the inflation protection benefit or change from compound inflation protection to simple inflation protection where available
- Remove the Nonforfeiture rider

While the company recognizes that a rate increase is unwelcome, we feel it is necessary in order to fulfill our contractual obligations so that a policyholder's benefits are available when they need them most.

If the proposed rate increase is approved and future experience emerges as expected, we do not anticipate seeking further rate increases.



Most policyholders will be given the option to reduce coverage in an effort to mitigate the impact of the proposed increase. Only policyholders who have coverage greater than the minimum issue requirements will be able to exercise several options to reduce coverage, which include the following:

- Reducing the daily benefit amount
- Decreasing the benefit period
- Increasing the elimination period
- Removing an optional rider

Below are three examples of how policyholders may remove optional riders, with details on daily benefit level and calculations of future benefit increases:

### Example 1 Policyholder Changes Compound Inflation to Simple Inflation

Assume Issue Age 40, 2 year benefit period, 30 day elimination period, standard rates.

Policyholder purchases a \$100 daily benefit, 5% compound inflation policy.

10 years later their benefit has increased to \$162.89 /day and they decide to change the compound inflation rider to the simple inflation rider.

They get to keep their \$162.89/day benefit, which will inflate at the simple rate of 5% of the original premium but the new premium is calculated as if they had purchased a \$100 daily benefit with simple inflation.

Under the proposed rate table P90 their new premium would be 100 \* 5.14 = \$514.

#### Example 2 Policyholder Drops Compound Inflation

Assume Issue Age 40, 2 year benefit period, 30 day elimination period, standard rates.

Policyholder purchases a \$100 daily benefit, 5% compound inflation policy.

10 years later their benefit has increased to \$162.89 /day and they decide to drop the inflation rider.

They get to keep their \$162.89/day benefit, but the new premium is calculated as if they had purchased a \$100 daily benefit with no inflation.

Under the proposed rate table P90 their new premium would be 100 \* 2.06 = \$206.

### Example 3 Policyholder Keeps Compound Inflation and Reduces the Daily Benefit Amount

Assume Issue Age 40, 2 year benefit period, 30 day elimination period, standard rates.

Policyholder purchases a \$125 daily benefit, 5% compound inflation policy.

10 years later their benefit has increased to \$203.61 /day and they decide to drop their daily benefit amount to \$100.

They will drop their daily benefit amount \$25 so the new daily benefit amount is \$178.61. The daily benefit will compound 5% a year from the new amount. The new premium is calculated as if they had purchased a \$100 daily benefit with compound inflation.

Under the proposed rate table P90 their new premium would be 100 \* 9.92 = \$992.

### Long Term Care Insurance Rate Request Summary Part 1 – To Be Completed By Company

Company Name and NAIC Number:	State Farm Mutual Automobile Insurance Company: 25178-176
<b>,</b>	

SERFF Tracking Number: STLH-132868490

**Revised Rates** 

Average Annual Premium Per Member: 3004

Average Requested Percentage Rate Change Per Member: 80.2%

Range of Requested Rate Changes: 0-185.7%

Number of Virginia Policyholders Affected: 206

Form Number	Product Name	Issue Dates	Prior Rate Increases – Date and Percentage Approved	Outlook for Future Rate Increases
97058 VA	State Farm Tax Qualified Long Term Care Insurance Policy Form	10/1/2003 - 08/1/2004	10/16/2019 - 33.5%	If the proposed rate increase is approved and future experience emerges as expected, we do not anticipate seeking further rate increases.
99572 VA	Simple Automatic Increase Benefit Rider Form	10/1/2003 - 08/1/2004	10/16/2019 - 33.5%	If the proposed rate increase is approved and future experience emerges as expected, we do not anticipate seeking further rate increases.
99573	Compound Automatic Increase Benefit Rider Form	10/1/2003 - 08/1/2004	10/16/2019 - 33.5%	If the proposed rate increase is approved and future experience emerges as expected, we do not anticipate seeking further rate increases.

Attach a narrative to summarize the key information used to develop the rates including the main drivers for the revised rates.

This document is prepared by the carrier to help explain the requested rate change and is only a summary of the company's request. It is not intended to describe or include all factors or information considered in the review process. For more detailed information, please refer to the complete filing at <a href="https://www.scc.virginia.gov/boi/SERFFInquiry/default.aspx">https://www.scc.virginia.gov/boi/SERFFInquiry/default.aspx</a>. (Rev. 06/19)

### State Farm Mutual Automobile Insurance Company Bloomington, Illinois Proposed Percentage Increase on Current Rates Long Term Care Insurance Policy Form 97058VA Series

### 30 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	0%	0%	0%	24%	23%
30-34	0%	0%	0%	23%	23%
35-39	0%	0%	0%	23%	23%
40	0%	0%	0%	23%	24%
41	0%	0%	0%	23%	23%
42	0%	0%	0%	23%	23%
43	0%	0%	0%	23%	23%
44	0%	0%	0%	23%	23%
45	0%	0%	0%	23%	23%
46	0%	0%	0%	23%	23%
47	0%	0%	0%	24%	23%
48	0%	0%	0%	23%	23%
49	0%	0%	0%	23%	23%
50	0%	0%	0%	23%	23%
51	0%	0%	0%	23%	23%
52	0%	0%	0%	23%	23%
53	0%	0%	0%	23%	23%
54	0%	0%	0%	23%	23%
55	0%	0%	0%	23%	23%
56	0%	0%	0%	23%	23%
57	0%	0%	0%	23%	23%
58	0%	0%	0%	23%	23%
59	0%	0%	0%	23%	23%
60	0%	0%	0%	23%	23%
61	0%	0%	0%	23%	23%
62	0%	0%	0%	23%	23%
63	0%	0%	0%	23%	23%
64	0%	0%	0%	23%	23%
65	0%	0%	0%	23%	23%
66	0%	0%	0%	19%	23%
67	0%	0%	0%	15%	23%
68	0%	0%	0%	10%	20%
69	0%	0%	0%	6%	15%
70	0%	0%	0%	1%	10%
71	0%	0%	0%	0%	4%
72	0%	0%	0%	0%	0%
73	0%	0%	0%	0%	0%
74	0%	0%	0%	0%	0%
75	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%

### State Farm Mutual Automobile Insurance Company Bloomington, Illinois Proposed Percentage Increase on Current Rates Long Term Care Insurance Policy Form 97058VA Series

### 90 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	0%	0%	0%	24%	23%
30-34	0%	0%	0%	23%	23%
35-39	0%	0%	0%	24%	23%
40	0%	0%	0%	23%	23%
41	0%	0%	0%	24%	24%
42	0%	0%	0%	23%	24%
43	0%	0%	0%	23%	23%
44	0%	0%	0%	23%	23%
45	0%	0%	0%	23%	23%
46	0%	0%	0%	23%	23%
47	0%	0%	0%	23%	23%
48	0%	0%	0%	23%	23%
49	0%	0%	0%	23%	23%
50	0%	0%	0%	23%	23%
51	0%	0%	0%	23%	23%
52	0%	0%	0%	23%	23%
53	0%	0%	0%	23%	23%
54	0%	0%	0%	23%	23%
55	0%	0%	0%	23%	23%
56	0%	0%	0%	23%	23%
57	0%	0%	0%	23%	23%
58	0%	0%	0%	23%	23%
59	0%	0%	0%	23%	23%
60	0%	0%	0%	23%	23%
61	0%	0%	0%	23%	23%
62	0%	0%	0%	23%	23%
63	0%	0%	0%	23%	23%
64	0%	0%	0%	21%	23%
65	0%	0%	0%	17%	23%
66	0%	0%	0%	13%	23%
67	0%	0%	0%	9%	18%
68	0%	0%	0%	4%	14%
69	0%	0%	0%	0%	9%
70	0%	0%	0%	0%	5%
71	0%	0%	0%	0%	0%
72	0%	0%	0%	0%	0%
73	0%	0%	0%	0%	0%
74	0%	0%	0%	0%	0%
75	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%

### State Farm Mutual Automobile Insurance Company Bloomington, Illinois Proposed Percentage Increase on Current Rates Long Term Care Insurance Policy Form 97058VA Series

### 180 Day Elimination Period

leeue	2 Voor	2 Voor	F Voor	10 Voor	Lifatima
Issue	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
<u>Age</u> 18-29	0%	0%	0%	23%	24%
	0%	0%	0%		24%
30-34	0% 0%	0% 0%	0% 0%	23% 23%	
35-39					23%
40	0%	0%	0%	23%	23%
41	0%	0%	0%	23%	24%
42	0%	0%	0%	24%	23%
43	0%	0%	0%	23%	23%
44	0%	0%	0%	23%	24%
45	0%	0%	0%	23%	23%
46	0%	0%	0%	23%	23%
47	0%	0%	0%	23%	23%
48	0%	0%	0%	23%	23%
49	0%	0%	0%	23%	23%
50	0%	0%	0%	23%	23%
51	0%	0%	0%	23%	23%
52	0%	0%	0%	23%	23%
53	0%	0%	0%	23%	23%
54	0%	0%	0%	23%	23%
55	0%	0%	0%	23%	23%
56	0%	0%	0%	23%	23%
57	0%	0%	0%	23%	23%
58	0%	0%	0%	23%	23%
59	0%	0%	0%	23%	23%
60	0%	0%	0%	23%	23%
61	0%	0%	0%	23%	23%
62	0%	0%	0%	23%	23%
63	0%	0%	0%	22%	23%
64	0%	0%	0%	19%	23%
65	0%	0%	0%	15%	23%
66	0%	0%	0%	11%	21%
67	0%	0%	0%	7%	17%
68	0%	0%	0%	3%	12%
69	0%	0%	0%	0%	8%
70	0%	0%	0%	0%	4%
71	0%	0%	0%	0%	0%
72	0%	0%	0%	0%	0%
73	0%	0%	0%	0%	0%
74	0%	0%	0%	0%	0%
75	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%

### Proposed Percentage Increase on Current Rates Base + Simple Automatic Increase Benefit Rider Form 99572VA Series

### 30 Day Elimination Period

	2.4	2.4	5.V	40.4	
Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u> 18-29	Benefit Period 0%	Benefit Period 21%	Benefit Period 24%	Benefit Period 23%	Benefit Period 23%
	0%				
30-34		21%	23%	23%	23%
35-39	0%	21%	24%	23%	23%
40	0%	22%	23%	23%	23%
41	0%	21%	23%	23%	23%
42	0%	21%	23%	23%	23%
43	0%	21%	23%	23%	23%
44	0%	22%	23%	23%	23%
45	0%	22%	23%	23%	23%
46	0%	21%	23%	23%	23%
47	0%	21%	23%	23%	23%
48	0%	22%	23%	23%	23%
49	0%	21%	23%	23%	23%
50	0%	22%	23%	23%	23%
51	0%	22%	23%	23%	23%
52	0%	22%	23%	23%	23%
53	0%	21%	23%	23%	23%
54	0%	21%	23%	23%	23%
55	0%	22%	23%	23%	23%
56	0%	22%	23%	23%	23%
57	0%	21%	23%	23%	23%
58	0%	21%	23%	23%	23%
59	0%	21%	23%	23%	23%
60	0%	21%	23%	23%	23%
61	0%	21%	23%	23%	23%
62	0%	21%	23%	23%	23%
63	0%	21%	23%	23%	23%
64	0%	21%	23%	23%	23%
65	0%	21%	23%	23%	23%
66	0%	21%	23%	23%	23%
67	0%	21%	23%	23%	23%
68	0%	21%	23%	23%	23%
69	0%	15%	20%	23%	23%
70	0%	9%	13%	17%	23%
71	0%	3%	6%	10%	20%
72	0%	0%	0%	4%	13%
73	0%	0%	0%	0%	7%
74	0%	0%	0%	0%	2%
75	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%
-					

### Proposed Percentage Increase on Current Rates Base + Simple Automatic Increase Benefit Rider Form 99572VA Series

### 90 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	0%	21%	23%	23%	23%
30-34	0%	21%	23%	24%	23%
35-39	0%	21%	23%	23%	23%
40	0%	22%	23%	23%	23%
41	0%	21%	23%	23%	23%
42	0%	21%	23%	23%	23%
43	0%	22%	24%	23%	23%
44	0%	21%	23%	23%	23%
45	0%	21%	24%	23%	23%
46	0%	22%	23%	23%	23%
47	0%	21%	23%	23%	23%
48	0%	21%	23%	23%	23%
49	0%	21%	23%	23%	23%
50	0%	22%	23%	23%	23%
51	0%	21%	23%	23%	23%
52	0%	21%	23%	23%	23%
53	0%	21%	23%	23%	23%
54	0%	22%	23%	23%	23%
55	0%	21%	23%	23%	23%
56	0%	21%	23%	23%	23%
57	0%	22%	23%	23%	23%
58	0%	21%	23%	23%	23%
59	0%	22%	23%	23%	23%
60	0%	21%	23%	23%	23%
61	0%	21%	23%	23%	23%
62	0%	21%	23%	23%	23%
63	0%	21%	23%	23%	23%
64	0%	21%	23%	23%	23%
65	0%	21%	23%	23%	23%
66	0%	21%	23%	23%	23%
67	0%	21%	23%	23%	23%
68	0%	15%	19%	23%	23%
69	0%	10%	13%	17%	23%
70	0%	4%	7%	11%	21%
71	0%	0%	1%	5%	15%
72	0%	0%	0%	0%	8%
73	0%	0%	0%	0%	2%
74	0%	0%	0%	0%	0%
75	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%

## State Farm Mutual Automobile Insurance Company Bloomington, Illinois Proposed Percentage Increase on Current Rates

### Proposed Percentage Increase on Current Rates Base + Simple Automatic Increase Benefit Rider Form 99572VA Series

### 180 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	0%	21%	24%	24%	23%
30-34	0%	22%	24%	23%	23%
35-39	0%	21%	23%	23%	23%
40	0%	22%	23%	23%	23%
41	0%	22%	23%	23%	23%
42	0%	22%	23%	23%	24%
43	0%	22%	23%	23%	23%
44	0%	21%	23%	23%	23%
45	0%	21%	23%	23%	23%
46	0%	21%	23%	23%	23%
47	0%	22%	23%	23%	23%
48	0%	22%	23%	23%	23%
49	0%	21%	23%	23%	23%
50	0%	22%	23%	23%	23%
51	0%	21%	23%	23%	23%
52	0%	22%	23%	23%	23%
53	0%	21%	23%	23%	23%
53 54	0%	21%	23%	23%	23%
54 55	0%	21%	23%	23%	23%
55 56	0%	21%	23%	23%	23%
57	0%		23%	23%	
57 58	0%	21% 21%	23%	23%	23%
					23%
59	0%	22%	23%	23%	23%
60	0%	21%	23%	23%	23%
61	0%	21%	23%	23%	23%
62	0%	22%	23%	23%	23%
63	0%	21%	23%	23%	23%
64	0%	22%	23%	23%	23%
65	0%	21%	23%	23%	23%
66	0%	21%	23%	23%	23%
67	0%	19%	23%	23%	23%
68	0%	14%	17%	22%	23%
69	0%	8%	12%	16%	23%
70	0%	3%	6%	10%	20%
71	0%	0%	0%	5%	14%
72	0%	0%	0%	0%	8%
73	0%	0%	0%	0%	2%
74	0%	0%	0%	0%	0%
75	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%

### Proposed Percentage Increase on Current Rates Base + Compound Automatic Increase Benefit Rider Form 99573 Series

### 30 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	23%	23%	23%	23%	23%
30-34	23%	23%	23%	23%	23%
35-39	23%	23%	23%	23%	23%
40	23%	23%	23%	23%	23%
41	23%	23%	23%	23%	23%
42	23%	23%	23%	23%	23%
43	23%	23%	23%	23%	23%
44	23%	23%	23%	23%	23%
45	23%	23%	23%	23%	23%
46	23%	23%	23%	23%	23%
47	23%	23%	23%	23%	23%
48	23%	23%	23%	23%	23%
49	23%	23%	23%	23%	23%
50	23%	23%	23%	23%	23%
51	23%	23%	23%	23%	23%
52	23%	23%	23%	23%	23%
53	23%	23%	23%	23%	23%
54	23%	23%	23%	23%	23%
55	23%	23%	23%	23%	23%
56	23%	23%	23%	23%	23%
57	23%	23%	23%	23%	23%
58	23%	23%	23%	23%	23%
59	23%	23%	23%	23%	23%
60	23%	23%	23%	23%	23%
61	23%	23%	23%	23%	23%
62	23%	23%	23%	23%	23%
63	23%	23%	23%	23%	23%
64	23%	23%	23%	23%	23%
65	23%	23%	23%	23%	23%
66	23%	23%	23%	23%	23%
67	23%	23%	23%	23%	23%
68	23%	23%	23%	23%	23%
69	23%	23%	23%	23%	23%
70	20%	23%	23%	23%	23%
70 71	14%	18%	22%	23%	23%
72	8%	10%	13%	17%	23%
72	4%	3%	5%	10%	20%
73 74	0%	0%	0%	3%	13%
74 75	0%	0%	0%	0%	0%
75 76	0%	0%	0%	0%	0%
70 77	0%	0%	0%	0%	0%
78 70	0%	0%	0%	0%	0%
79 80	0%	0%	0% 0%	0%	0%
80	0%	0%		0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%

### Proposed Percentage Increase on Current Rates Base + Compound Automatic Increase Benefit Rider Form 99573 Series

### 90 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period 24%	Benefit Period 23%	Benefit Period 23%	Benefit Period 23%	Benefit Period 23%
18-29 30-34	24%	23%	23%	23%	23%
35-39	23%	23%	23%	23%	23%
35-39 40	23%	23%	23%	23%	23%
40	23%	23%	23%	23%	23%
42	23%	23%	23%	23%	23%
43	23%	23%	23%	23%	23%
44	23%	23%	23%	23%	23%
45	23%	23%	23%	23%	23%
46	23%	23%	23%	23%	23%
47	24%	23%	23%	23%	23%
48	23%	23%	23%	23%	23%
49	23%	23%	23%	23%	23%
50	23%	23%	23%	23%	23%
51	23%	23%	23%	23%	23%
52	23%	23%	23%	23%	23%
53	23%	23%	23%	23%	23%
54	23%	23%	23%	23%	23%
55	23%	23%	23%	23%	23%
56	23%	23%	23%	23%	23%
57	23%	23%	23%	23%	23%
58	23%	23%	23%	23%	23%
59	23%	23%	23%	23%	23%
60	23%	23%	23%	23%	23%
61	23%	23%	23%	23%	23%
62	23%	23%	23%	23%	23%
63	23%	23%	23%	23%	23%
64	23%	23%	23%	23%	23%
65	23%	23%	23%	23%	23%
66	23%	23%	23%	23%	23%
67	23%	23%	23%	23%	23%
68	23%	23%	23%	23%	23%
69	22%	23%	23%	23%	23%
70	15%	20%	23%	23%	23%
71	9%	12%	16%	20%	23%
72	3%	5%	8%	12%	23%
73	0%	0%	0%	5%	15%
74	0%	0%	0%	0%	8%
75	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%

### Proposed Percentage Increase on Current Rates Base + Compound Automatic Increase Benefit Rider Form 99573 Series

### 180 Day Elimination Period

	2.4	2.4	5.V	40.4	
Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	24%	23%	23%	23%	23%
30-34	23%	23%	23%	23%	23%
35-39	24%	23%	23%	23%	23%
40	23%	23%	23%	23%	23%
41	23%	23%	23%	23%	23%
42	23%	23%	23%	23%	23%
43	24%	23%	23%	23%	23%
44	23%	23%	23%	23%	23%
45	23%	23%	23%	23%	23%
46	23%	23%	23%	23%	23%
47	23%	23%	23%	23%	23%
48	23%	23%	23%	23%	23%
49	23%	23%	23%	23%	23%
50	23%	23%	23%	23%	23%
51	23%	23%	23%	23%	23%
52	23%	23%	23%	23%	23%
53	23%	23%	23%	23%	23%
54	23%	23%	23%	23%	23%
55	23%	23%	23%	23%	23%
56	23%	23%	23%	23%	23%
57	23%	23%	23%	23%	23%
58	23%	23%	23%	23%	23%
59	23%	23%	23%	23%	23%
60	23%	23%	23%	23%	23%
61	23%	23%	23%	23%	23%
62	23%	23%	23%	23%	23%
63	23%	23%	23%	23%	23%
64	23%	23%	23%	23%	23%
65	23%	23%	23%	23%	23%
66	23%	23%	23%	23%	23%
67	23%	23%	23%	23%	23%
68	23%	23%	23%	23%	23%
69	21%	23%	23%	23%	23%
70	14%	19%	23%	23%	23%
71	7%	11%	15%	20%	23%
72	1%	4%	7%	12%	22%
73	0%	0%	0%	5%	15%
74	0%	0%	0%	0%	9%
75	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%
04	070	0/0	070	070	070

### Proposed Rates (Year 2 Increase) to Proposed Rates (Year 1 Increase) Long Term Care Insurance Policy Form 97058VA Series

### 30 Day Elimination Period

Issue <u>Age</u>	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	0%	0%	0%	4%	4%
30-34	0%	0%	0%	4%	4%
35-39	0%	0%	0%	4%	4%
40	0%	0%	0%	4%	4%
41	0%	0%	0%	4%	4%
42	0%	0%	0%	4%	4%
43	0%	0%	0%	4%	4%
44	0%	0%	0%	4%	4%
45	0%	0%	0%	4%	4%
46	0%	0%	0%	4%	4%
47	0%	0%	0%	4%	4%
48	0%	0%	0%	4%	4%
49	0%	0%	0%	4%	4%
50	0%	0%	0%	4%	4%
51	0%	0%	0%	4%	4%
52	0%	0%	0%	4%	4%
53	0%	0%	0%	4%	4%
54	0%	0%	0%	4%	4%
55	0%	0%	0%	4%	4%
56	0%	0%	0%	4%	4%
57	0%	0%	0%	4%	4%
58	0%	0%	0%	4%	4%
59	0%	0%	0%	4%	4%
60	0%	0%	0%	4%	4%
61	0%	0%	0%	4%	4%
62	0%	0%	0%	4%	4%
63	0%	0%	0%	4%	4%
64	0%	0%	0%	4%	4%
65	0%	0%	0%	1%	4%
66	0%	0%	0%	0%	4%
67	0%	0%	0%	0%	2%
68	0%	0%	0%	0%	0%
69	0%		0%	0%	0%
70	0%	0% 0%	0%	0%	0%
70 71	0%	0%	0%	0%	0%
71 72	0%	0%	0%	0%	0%
72 73				0%	
73 74	0%	0%	0% 0%		0%
	0%	0%		0%	0%
75 76	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%

### Proposed Rates (Year 2 Increase) to Proposed Rates (Year 1 Increase) Long Term Care Insurance Policy Form 97058VA Series

### 90 Day Elimination Period

Issue <u>Age</u>	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	0%	0%	0%	4%	4%
30-34	0%	0%	0%	4%	4%
35-39	0%	0%	0%	4%	4%
40	0%	0%	0%	4%	4%
41	0%	0%	0%	4%	4%
42	0%	0%	0%	4%	4%
43	0%	0%	0%	4%	4%
44	0%	0%	0%	4%	4%
45	0%	0%	0%	4%	4%
46	0%	0%	0%	4%	4%
47	0%	0%	0%	4%	4%
48	0%	0%	0%	4%	4%
49	0%	0%	0%	4%	4%
50	0%	0%	0%	4%	4%
51	0%	0%	0%	4%	4%
52	0%	0%	0%	4%	4%
53	0%	0%	0%	4%	4%
54	0%	0%	0%	4%	4%
55	0%	0%	0%	4%	4%
56	0%	0%	0%	4%	4%
57	0%	0%	0%	4%	4%
58	0%	0%	0%	4%	4%
59	0%	0%	0%	4%	4%
60	0%	0%	0%	4%	4%
61	0%	0%	0%	4%	4%
62	0%	0%	0%	2%	4%
63	0%	0%	0%	1%	4%
64	0%	0%	0%	0%	4%
65	0%	0%	0%	0%	4%
66	0%	0%	0%	0%	0%
67	0%	0%	0%	0%	0%
68	0%	0%	0%	0%	0%
69	0%	0%	0%	0%	0%
70	0%	0%	0%	0%	0%
71	0%	0%	0%	0%	0%
72	0%	0%	0%	0%	0%
73	0%	0%	0%	0%	0%
74	0%	0%	0%	0%	0%
75	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%

# State Farm Mutual Automobile Insurance Company Bloomington, Illinois Proposed Rates (Year 2 Increase) to Proposed Rates (Year 1 Increase) Long Term Care Insurance Policy Form 97058VA Series

### 180 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	0%	0%	0%	4%	4%
30-34	0%	0%	0%	4%	4%
35-39	0%	0%	0%	4%	4%
40	0%	0%	0%	4%	4%
41	0%	0%	0%	4%	4%
42	0%	0%	0%	4%	4%
43	0%	0%	0%	4%	4%
44	0%	0%	0%	4%	4%
45	0%	0%	0%	4%	4%
46	0%	0%	0%	4%	4%
47	0%	0%	0%	4%	4%
48	0%	0%	0%	4%	4%
49	0%	0%	0%	4%	4%
50	0%	0%	0%	4%	4%
51	0%	0%	0%	4%	4%
52	0%	0%	0%	4%	4%
53	0%	0%	0%	4%	4%
54	0%	0%	0%	4%	4%
55	0%	0%	0%	4%	4%
56	0%	0%	0%	4%	4%
57	0%	0%	0%	4%	4%
58	0%	0%	0%	4%	4%
59	0%	0%	0%	4%	4%
60	0%	0%	0%	4%	4%
61	0%	0%	0%	2%	4%
62	0%	0%	0%	0%	4%
63	0%	0%	0%	0%	4%
64	0%	0%	0%	0%	4%
65	0%	0%	0%	0%	2%
66	0%	0%	0%	0%	0%
67	0%	0%	0%	0%	0%
68	0%	0%	0%	0%	0%
69	0%	0%	0%	0%	0%
70	0%	0%	0%	0%	0%
71	0%	0%	0%	0%	0%
72	0%	0%	0%	0%	0%
73	0%	0%	0%	0%	0%
74	0%	0%	0%	0%	0%
75	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%

Proposed Rates (Year 2 Increase) to Proposed Rates (Year 1 Increase) Base + Simple Automatic Increase Benefit Rider Form 99572VA Series

### 30 Day Elimination Period

Issue <u>Age</u>	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	0%	0%	16%	23%	23%
30-34	0%	0%	16%	23%	23%
35-39	0%	0%	16%	23%	23%
40	0%	0%	16%	23%	23%
41	0%	0%	16%	23%	23%
42	0%	0%	16%	23%	23%
43	0%	0%	16%	23%	23%
44	0%	0%	16%	23%	23%
45	0%	0%	16%	23%	23%
46	0%	0%	16%	23%	23%
47	0%	0%	16%	23%	23%
48	0%	0%	16%	23%	23%
49	0%	0%	16%	23%	23%
50	0%	0%	16%	23%	23%
51	0%	0%	16%	23%	23%
52	0%	0%	16%	23%	23%
53	0%	0%	16%	23%	23%
54	0%	0%	16%	23%	23%
55	0%	0%	16%	23%	23%
56	0%	0%	16%	23%	23%
57	0%	0%	16%	23%	23%
58	0%	0%	16%	23%	23%
59	0%	0%	16%	23%	23%
60	0%	0%	16%	23%	23%
61	0%	0%	16%	23%	23%
62	0%	0%	16%	23%	23%
63	0%	0%	16%	23%	23%
64	0%	0%	16%	23%	23%
65	0%	0%	16%	23%	23%
66	0%	0%	13%	17%	23%
67	0%	0%	8%	11%	21%
68	0%	0%	2%	6%	15%
69	0%	0%	0%	0%	9%
70	0%	0%	0%	0%	4%
71	0%	0%	0%	0%	0%
72	0%	0%	0%	0%	0%
73	0%	0%	0%	0%	0%
74	0%	0%	0%	0%	0%
75	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%

Proposed Rates (Year 2 Increase) to Proposed Rates (Year 1 Increase) Base + Simple Automatic Increase Benefit Rider Form 99572VA Series

### 90 Day Elimination Period

Issue Age	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	0%	0%	16%	23%	23%
30-34	0%	0%	16%	23%	23%
35-39	0%	0%	16%	23%	23%
40	0%	0%	16%	23%	23%
41	0%	0%	16%	23%	23%
42	0%	0%	16%	23%	23%
43	0%	0%	16%	23%	23%
44	0%	0%	16%	23%	23%
45	0%	0%	16%	23%	23%
46	0%	0%	16%	23%	23%
47	0%	0%	16%	23%	23%
48	0%	0%	16%	23%	23%
49	0%	0%	16%	23%	23%
50	0%	0%	16%	23%	23%
51	0%	0%	16%	23%	23%
52	0%	0%	16%	23%	23%
53	0%	0%	16%	23%	23%
54	0%	0%	16%	23%	23%
55	0%	0%	16%	23%	23%
56	0%	0%	16%	23%	23%
57	0%	0%	16%	23%	23%
58	0%	0%	16%	23%	23%
59	0%	0%	16%	23%	23%
60	0%	0%	16%	23%	23%
61	0%	0%	16%	23%	23%
62	0%	0%	16%	23%	23%
63	0%	0%	16%	23%	23%
64	0%	0%	16%	22%	23%
65	0%	0%	12%	17%	23%
66	0%	0%	7%	11%	21%
67	0%	0%	2%	5%	15%
68	0%	0%	0%	0%	9%
69	0%	0%	0%	0%	4%
70	0%	0%	0%	0%	0%
70	0%	0%	0%	0%	0%
72	0%	0%	0%	0%	0%
73	0%	0%	0%	0%	0%
73 74	0%	0%	0%	0%	0%
75	0%	0%	0%	0%	0%
75 76	0%	0%	0%	0%	0%
70 77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
78 79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82 83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%
04	U%	U%	U%	U%	U%

Proposed Rates (Year 2 Increase) to Proposed Rates (Year 1 Increase)
Base + Simple Automatic Increase Benefit Rider Form 99572VA Series

### 180 Day Elimination Period

Issue 2 Year 3 Year 5 Year 10 Year Age Benefit Period Benefit Period Benefit Period Benefit Period	
18-29 0% 0% 16% 23%	23%
30-34 0% 0% 16% 23%	23%
35-39 0% 0% 16% 23%	23%
40 0% 0% 16% 23%	23%
41 0% 0% 16% 23%	23%
42 0% 0% 16% 23%	23%
43 0% 0% 16% 23%	23%
44 0% 0% 16% 23%	23%
45 0% 0% 16% 23%	23%
46 0% 0% 16% 23%	23%
47 0% 0% 16% 23%	23%
48 0% 0% 16% 23%	23%
49 0% 0% 16% 23%	23%
50 0% 0% 16% 23%	23%
51 0% 0% 16% 23%	23%
52 0% 0% 16% 23%	23%
53 0% 0% 16% 23%	23%
54 0% 0% 16% 23%	23%
55 0% 0% 16% 23%	23%
56 0% 0% 16% 23%	23%
57 0% 0% 16% 23%	23%
58 0% 0% 16% 23%	23%
59 0% 0% 16% 23%	23%
60 0% 0% 16% 23%	23%
61 0% 0% 16% 23%	23%
62 0% 0% 16% 23%	23%
63 0% 0% 16% 23%	23%
64 0% 0% 15% 19%	23%
65 0% 0% 10% 14%	23%
66 0% 0% 5% 9%	19%
67 0% 0% 0% 4%	13%
68 0% 0% 0% 0%	8%
69 0% 0% 0% 0%	3%
70 0% 0% 0% 0%	0%
71 0% 0% 0% 0%	0%
72 0% 0% 0% 0%	0%
73 0% 0% 0% 0%	0%
74 0% 0% 0% 0%	0%
75 0% 0% 0% 0%	0%
76 0% 0% 0% 0%	0%
77 0% 0% 0% 0%	0%
78 0% 0% 0% 0%	0%
79 0% 0% 0% 0%	0%
80 0% 0% 0%	0%
81 0% 0% 0% 0%	0%
82 0% 0% 0% 0%	0%
83 0% 0% 0% 0%	0%
84 0% 0% 0%	0%

Proposed Rates (Year 2 Increase) to Proposed Rates (Year 1 Increase)
Base + Compound Automatic Increase Benefit Rider Form 99573 Series

### 30 Day Elimination Period

Issue	2 Year	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
<u>Age</u> 18-29	Benefit Period 23%	23%	23%	23%	23%
30-34	23%	23%	23%	23%	23%
35-39	23%	23%	23%	23%	23%
40	23%	23%	23%	23%	23%
41	23%	23%	23%	23%	23%
42	23%	23%	23%	23%	23%
43	23%	23%	23%	23%	23%
44	23%	23%	23%	23%	23%
45	23%	23%	23%	23%	23%
46	23%	23%	23%	23%	23%
47	23%	23%	23%	23%	23%
48	23%	23%	23%	23%	23%
49	23%	23%	23%	23%	23%
50 51	23% 23%	23% 23%	23% 23%	23% 23%	23% 23%
51 52				23%	
52 53	23%	23%	23%		23%
53 54	23%	23%	23%	23%	23%
54 55	23% 23%	23% 23%	23% 23%	23% 23%	23% 23%
56	23%	23%	23%	23%	23%
50 57					
57 58	23%	23% 23%	23%	23% 23%	23%
	23%		23%		23%
59	23%	23%	23%	23%	23%
60 61	23% 23%	23% 23%	23% 23%	23% 23%	23% 23%
62	23%	23%	23%	23%	23%
63	23%	23%	23%	23%	23%
64 65	23%	23%	23%	23%	23%
65	23%	23%	23%	23%	23%
66	23%	23%	23%	23%	23%
67	16%	22%	23%	23%	23%
68	9%	15%	21%	23%	23%
69	3%	9%	13%	16%	23%
70 71	0% 0%	2% 0%	6% 0%	9% 2%	19%
					11%
72	0%	0%	0%	0%	4%
73 74	0% 0%	0%	0%	0% 0%	0%
		0%	0%		0%
75 76	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%

Proposed Rates (Year 2 Increase) to Proposed Rates (Year 1 Increase)
Base + Compound Automatic Increase Benefit Rider Form 99573 Series

### 90 Day Elimination Period

Issue Age	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	23%	23%	23%	23%	23%
30-34	23%	23%	23%	23%	23%
35-39	23%	23%	23%	23%	23%
40	23%	23%	23%	23%	23%
41	23%	23%	23%	23%	23%
42	23%	23%	23%	23%	23%
43	23%	23%	23%	23%	23%
44	23%	23%	23%	23%	23%
45	23%	23%	23%	23%	23%
46	23%	23%	23%	23%	23%
47	23%	23%	23%	23%	23%
48	23%	23%	23%	23%	23%
49	23%	23%	23%	23%	23%
50	23%	23%	23%	23%	23%
51	23%	23%	23%	23%	23%
52	23%	23%	23%	23%	23%
53	23%	23%	23%	23%	23%
54	23%	23%	23%	23%	23%
55	23%	23%	23%	23%	23%
56	23%	23%	23%	23%	23%
57	23%	23%	23%	23%	23%
58	23%	23%	23%	23%	23%
59	23%	23%	23%	23%	23%
60	23%	23%	23%	23%	23%
61	23%	23%	23%	23%	23%
62	23%	23%	23%	23%	23%
63	23%	23%	23%	23%	23%
64	23%	23%	23%	23%	23%
65	23%	23%	23%	23%	23%
66	19%	23%	23%	23%	23%
67	12%	17%	21%	23%	23%
68	5%	10%	14%	17%	23%
69	0%	4%	7%	11%	21%
70	0%	0%	1%	4%	14%
70 71	0%	0%	0%	0%	7%
71 72	0%	0%	0%	0%	0%
72	0%	0%	0%	0%	0%
73 74	0%	0%	0%	0%	0%
74 75	0%	0%	0%	0%	0%
75 76	0%	0%	0%	0%	0%
76 77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79 80	0%	0%	0%	0%	0%
	0%	0%	0%	0%	0%
81 82	0%	0%	0%	0%	0%
82 83	0%	0%	0%	0% 0%	0%
	0%	0%	0%		0%
84	0%	0%	0%	0%	0%

Proposed Rates (Year 2 Increase) to Proposed Rates (Year 1 Increase)
Base + Compound Automatic Increase Benefit Rider Form 99573 Series

### 180 Day Elimination Period

Issue <u>Age</u>	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	23%	24%	23%	23%	23%
30-34	23%	23%	23%	23%	23%
35-39	23%	23%	23%	23%	23%
40	23%	23%	23%	23%	23%
41	23%	23%	23%	23%	23%
42	23%	23%	23%	23%	23%
43	23%	23%	23%	23%	23%
44	23%	23%	23%	23%	23%
45	23%	23%	23%	23%	23%
46	23%	23%	23%	23%	23%
47	23%	23%	23%	23%	23%
48	23%	23%	23%	23%	23%
49	23%	23%	23%	23%	23%
50	23%	23%	23%	23%	23%
51	23%	23%	23%	23%	23%
52	23%	23%	23%	23%	23%
53	23%	23%	23%	23%	23%
54	23%	23%	23%	23%	23%
55	23%	23%	23%	23%	23%
56	23%	23%	23%	23%	23%
57	23%	23%	23%	23%	23%
58	23%	23%	23%	23%	23%
59	23%	23%	23%	23%	23%
60	23%	23%	23%	23%	23%
61	23%	23%	23%	23%	23%
62	23%	23%	23%	23%	23%
63	23%	23%	23%	23%	23%
64	23%	23%	23%	23%	23%
65	23%	23%	23%	23%	23%
66	18%	22%	23%	23%	23%
67	11%	15%	19%	22%	23%
68	5%	9%	12%	16%	23%
69	0%	2%	6%	10%	20%
70	0%	0%	0%	3%	13%
71	0%	0%	0%	0%	6%
72	0%	0%	0%	0%	0%
73	0%	0%	0%	0%	0%
74	0%	0%	0%	0%	0%
75	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%

# Proposed Rates (Year 3 Increase) to Proposed Rates (Year 2 Increase) Long Term Care Insurance Policy Form 97058VA Series

### 30 Day Elimination Period

Issue <u>Age</u>	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	0%	0%	0%	0%	0%
30-34	0%	0%	0%	0%	0%
35-39	0%	0%	0%	0%	0%
40	0%	0%	0%	0%	0%
41	0%	0%	0%	0%	0%
42	0%	0%	0%	0%	0%
43	0%	0%	0%	0%	0%
44	0%	0%	0%	0%	0%
45	0%	0%	0%	0%	0%
46	0%	0%	0%	0%	0%
47	0%	0%	0%	0%	0%
48	0%	0%	0%	0%	0%
49	0%	0%	0%	0%	0%
50	0%	0%	0%	0%	0%
51	0%	0%	0%	0%	0%
52	0%	0%	0%	0%	0%
53	0%	0%	0%	0%	0%
54	0%	0%	0%	0%	0%
55	0%	0%	0%	0%	0%
56	0%	0%	0%	0%	0%
57	0%	0%	0%	0%	0%
58	0%	0%	0%	0%	0%
59	0%	0%	0%	0%	0%
60	0%	0%	0%	0%	0%
61	0%	0%	0%	0%	0%
62	0%	0%	0%	0%	0%
63	0%	0%	0%	0%	0%
64	0%	0%	0%	0%	0%
65	0%	0%	0%	0%	0%
66	0%	0%	0%	0%	0%
67	0%	0%	0%	0%	0%
68	0%	0%	0%	0%	0%
69	0%	0%	0%	0%	0%
70	0%	0%	0%	0%	0%
71	0%	0%	0%	0%	0%
72	0%	0%	0%	0%	0%
73	0%	0%	0%	0%	0%
74	0%	0%	0%	0%	0%
75	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%

# Proposed Rates (Year 3 Increase) to Proposed Rates (Year 2 Increase) Long Term Care Insurance Policy Form 97058VA Series

### 90 Day Elimination Period

Issue Age	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	0%	0%	0%	0%	0%
30-34	0%	0%	0%	0%	0%
35-39	0%	0%	0%	0%	0%
40	0%	0%	0%	0%	0%
41	0%	0%	0%	0%	0%
42	0%	0%	0%	0%	0%
43	0%	0%	0%	0%	0%
44	0%	0%	0%	0%	0%
45	0%	0%	0%	0%	0%
46	0%	0%	0%	0%	0%
47	0%	0%	0%	0%	0%
48	0%	0%	0%	0%	0%
49	0%	0%	0%	0%	0%
50	0%	0%	0%	0%	0%
51	0%	0%	0%	0%	0%
52	0%	0%	0%	0%	0%
53	0%	0%	0%	0%	0%
54	0%	0%	0%	0%	0%
55	0%	0%	0%	0%	0%
56	0%	0%	0%	0%	0%
57	0%	0%	0%	0%	0%
58	0%	0%	0%	0%	0%
59	0%	0%	0%	0%	0%
60	0%	0%	0%	0%	0%
61	0%	0%	0%	0%	0%
62	0%	0%	0%	0%	0%
63	0%	0%	0%	0%	0%
64	0%	0%	0%	0%	0%
65	0%	0%	0%	0%	0%
66	0%	0%	0%	0%	0%
67	0%	0%	0%	0%	0%
68	0%	0%	0%	0%	0%
69	0%	0%	0%	0%	0%
70	0%	0%	0%	0%	0%
71	0%	0%	0%	0%	0%
72	0%	0%	0%	0%	0%
73	0%	0%	0%	0%	0%
74	0%	0%	0%	0%	0%
75	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%

# State Farm Mutual Automobile Insurance Company Bloomington, Illinois Proposed Rates (Year 3 Increase) to Proposed Rates (Year 2 Increase) Long Term Care Insurance Policy Form 97058VA Series

### 180 Day Elimination Period

Issue	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
<u>Age</u> 18-29	0%	0%	0%	0%	0%
	0%	0%	0%	0%	0%
30-34					
35-39	0%	0%	0%	0%	0%
40	0%	0%	0%	0%	0%
41	0%	0%	0%	0%	0%
42	0%	0%	0%	0%	0%
43	0%	0%	0%	0%	0%
44	0%	0%	0%	0%	0%
45	0%	0%	0%	0%	0%
46	0%	0%	0%	0%	0%
47	0%	0%	0%	0%	0%
48	0%	0%	0%	0%	0%
49	0%	0%	0%	0%	0%
50	0%	0%	0%	0%	0%
51	0%	0%	0%	0%	0%
52	0%	0%	0%	0%	0%
53	0%	0%	0%	0%	0%
54	0%	0%	0%	0%	0%
55	0%	0%	0%	0%	0%
56	0%	0%	0%	0%	0%
57	0%	0%	0%	0%	0%
58	0%	0%	0%	0%	0%
59	0%	0%	0%	0%	0%
60	0%	0%	0%	0%	0%
61	0%	0%	0%	0%	0%
62	0%	0%	0%	0%	0%
63	0%	0%	0%	0%	0%
64	0%	0%	0%	0%	0%
65	0%	0%	0%	0%	0%
66	0%	0%	0%	0%	0%
67	0%	0%	0%	0%	0%
68	0%	0%	0%	0%	0%
69	0%	0%	0%	0%	0%
70	0%	0%	0%	0%	0%
71	0%	0%	0%	0%	0%
72	0%	0%	0%	0%	0%
73	0%	0%	0%	0%	0%
74	0%	0%	0%	0%	0%
75	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%

Proposed Rates (Year 3 Increase) to Proposed Rates (Year 2 Increase) Base + Simple Automatic Increase Benefit Rider Form 99572VA Series

### 30 Day Elimination Period

18-29	Issue Age	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
30-34         0%         0%         0%         23%         23%           35-39         0%         0%         0%         23%         23%           40         0%         0%         0%         23%         23%           41         0%         0%         0%         0%         23%         23%           42         0%         0%         0%         0%         23%         23%           43         0%         0%         0%         0%         23%         23%           44         0%         0%         0%         0%         23%         23%           45         0%         0%         0%         0%         23%         23%           46         0%         0%         0%         0%         23%         23%           47         0%         0%         0%         23%         23%           48         0%         0%         0%         23%         23%           49         0%         0%         0%         23%         23%           50         0%         0%         0%         23%         23%           51         0%         0%         0% </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>						
35-39         0%         0%         0%         23%         23%           40         0%         0%         0%         03%         23%         23%           41         0%         0%         0%         0%         23%         23%           42         0%         0%         0%         03%         23%         23%           43         0%         0%         0%         0%         23%         23%           44         0%         0%         0%         0%         23%         23%           45         0%         0%         0%         23%         23%           46         0%         0%         0%         0%         23%         23%           47         0%         0%         0%         0%         23%         23%           48         0%         0%         0%         0%         23%         23%           49         0%         0%         0%         23%         23%           50         0%         0%         0%         23%         23%           51         0%         0%         0%         23%         23%           52         0% <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>						
40 0% 0% 0% 0% 23% 23% 23% 41 0% 0% 0% 0% 0% 23% 23% 23% 42 42 0% 0% 0% 0% 0% 23% 23% 23% 43 0% 0% 0% 0% 0% 23% 23% 23% 44 0% 0% 0% 0% 0% 23% 23% 23% 45 0% 0% 0% 0% 0% 23% 23% 23% 46 0% 0% 0% 0% 23% 23% 23% 46 0% 0% 0% 0% 23% 23% 23% 48 0% 0% 0% 0% 0% 23% 23% 23% 48 0% 0% 0% 0% 0% 23% 23% 23% 49 0% 0% 0% 0% 0% 23% 23% 23% 50 0% 0% 0% 0% 0% 23% 23% 23% 51 0% 0% 0% 0% 23% 23% 23% 52 0% 0% 0% 0% 0% 23% 23% 23% 55 0% 0% 0% 0% 23% 23% 23% 55 0% 0% 0% 0% 23% 23% 23% 55 0% 0% 0% 0% 23% 23% 23% 55 0% 0% 0% 0% 23% 23% 23% 55 0% 0% 0% 0% 23% 23% 23% 55 0% 0% 0% 0% 23% 23% 23% 55 0% 0% 0% 0% 23% 23% 23% 55 0% 0% 0% 0% 23% 23% 23% 56 0% 0% 0% 0% 23% 23% 23% 56 0% 0% 0% 0% 23% 23% 23% 56 0% 0% 0% 0% 23% 23% 23% 56 0% 0% 0% 0% 23% 23% 23% 56 0% 0% 0% 0% 0% 23% 23% 23% 56 0% 0% 0% 0% 0% 23% 23% 23% 56 0% 0% 0% 0% 0% 23% 23% 23% 57 0% 0% 0% 0% 0% 23% 23% 23% 59 0% 0% 0% 0% 0% 23% 23% 23% 59 0% 0% 0% 0% 0% 23% 23% 23% 59 0% 0% 0% 0% 0% 23% 23% 23% 59 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0%						
41         0%         0%         0%         23%         23%           42         0%         0%         0%         0%         23%         23%           43         0%         0%         0%         0%         23%         23%           44         0%         0%         0%         0%         23%         23%           45         0%         0%         0%         0%         23%         23%           46         0%         0%         0%         0%         23%         23%           47         0%         0%         0%         0%         23%         23%           48         0%         0%         0%         0%         23%         23%           49         0%         0%         0%         23%         23%         23%           50         0%         0%         0%         23%         23%         23%           51         0%         0%         0%         23%         23%         23%           52         0%         0%         0%         23%         23%         23%           52         0%         0%         0%         23%         23% <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>						
42         0%         0%         0%         23%         23%           43         0%         0%         0%         0%         23%         23%           44         0%         0%         0%         0%         23%         23%           45         0%         0%         0%         0%         23%         23%           46         0%         0%         0%         0%         23%         23%           47         0%         0%         0%         0%         23%         23%           48         0%         0%         0%         0%         23%         23%           49         0%         0%         0%         23%         23%           50         0%         0%         0%         23%         23%           51         0%         0%         0%         23%         23%           52         0%         0%         0%         23%         23%           52         0%         0%         0%         23%         23%           53         0%         0%         0%         23%         23%           54         0%         0%         0%						
43         0%         0%         0%         23%         23%           44         0%         0%         0%         0%         23%         23%           45         0%         0%         0%         0%         23%         23%           46         0%         0%         0%         0%         23%         23%           47         0%         0%         0%         0%         23%         23%           48         0%         0%         0%         0%         23%         23%           49         0%         0%         0%         23%         23%           50         0%         0%         0%         23%         23%           51         0%         0%         0%         23%         23%           51         0%         0%         0%         23%         23%           52         0%         0%         0%         23%         23%           52         0%         0%         0%         23%         23%           53         0%         0%         0%         23%         23%           54         0%         0%         0%         23%						
44         0%         0%         0%         23%         23%           45         0%         0%         0%         23%         23%           46         0%         0%         0%         0%         23%         23%           47         0%         0%         0%         0%         23%         23%           48         0%         0%         0%         0%         23%         23%           49         0%         0%         0%         0%         23%         23%           50         0%         0%         0%         23%         23%           51         0%         0%         0%         0%         23%         23%           51         0%         0%         0%         23%         23%         23%           52         0%         0%         0%         23%         23%         23%         53         23%         23%         23%         23%         23%         53         0%         0%         0%         23%         23%         23%         53         0%         0%         0%         23%         23%         23%         23%         23%         23%         23%	43					
45         0%         0%         0%         23%         23%           46         0%         0%         0%         23%         23%           47         0%         0%         0%         0%         23%         23%           48         0%         0%         0%         0%         23%         23%           49         0%         0%         0%         0%         23%         23%           50         0%         0%         0%         23%         23%           51         0%         0%         0%         23%         23%           51         0%         0%         0%         23%         23%           52         0%         0%         0%         23%         23%           53         0%         0%         0%         23%         23%           54         0%         0%         0%         23%         23%           55         0%         0%         0%         23%         23%           55         0%         0%         0%         23%         23%           57         0%         0%         0%         23%         23%						
46         0%         0%         0%         23%         23%           47         0%         0%         0%         23%         23%           48         0%         0%         0%         0%         23%         23%           49         0%         0%         0%         23%         23%           50         0%         0%         0%         23%         23%           51         0%         0%         0%         23%         23%           51         0%         0%         0%         23%         23%           52         0%         0%         0%         23%         23%           53         0%         0%         0%         23%         23%           54         0%         0%         0%         23%         23%           55         0%         0%         0%         23%         23%           55         0%         0%         0%         23%         23%           56         0%         0%         0%         23%         23%           57         0%         0%         0%         23%         23%           58         0%						
48         0%         0%         0%         23%         23%           49         0%         0%         0%         23%         23%           50         0%         0%         0%         23%         23%           51         0%         0%         0%         0%         23%         23%           51         0%         0%         0%         23%         23%         23%           52         0%         0%         0%         23%         23%         23%           53         0%         0%         0%         23%         23%         23%           54         0%         0%         0%         23%         23%         23%           55         0%         0%         0%         23%         23%         23%           56         0%         0%         0%         23%         23%         23%           57         0%         0%         0%         23%         23%         23%           57         0%         0%         0%         23%         23%         23%         23%         23%         23%         23%         23%         23%         23%         23%						
48         0%         0%         0%         23%         23%           49         0%         0%         0%         23%         23%           50         0%         0%         0%         23%         23%           51         0%         0%         0%         0%         23%         23%           51         0%         0%         0%         23%         23%         23%           52         0%         0%         0%         23%         23%         23%           53         0%         0%         0%         23%         23%         23%           54         0%         0%         0%         23%         23%         23%         23%         55         0%         0%         0%         23%         23%         23%         23%         55         0%         0%         0%         23%         23%         23%         55         0%         0%         0%         23%         23%         23%         55         0%         0%         0%         23%         23%         23%         23%         55         0%         0%         0%         23%         23%         23%         23%         23%	47	0%	0%	0%	23%	23%
50         0%         0%         0%         23%         23%           51         0%         0%         0%         23%         23%           52         0%         0%         0%         0%         23%         23%           53         0%         0%         0%         0%         23%         23%           54         0%         0%         0%         0%         23%         23%           55         0%         0%         0%         0%         23%         23%           56         0%         0%         0%         0%         23%         23%           56         0%         0%         0%         0%         23%         23%           57         0%         0%         0%         23%         23%         23%           58         0%         0%         0%         23%         23%         23%           59         0%         0%         0%         20%         23%         23%           60         0%         0%         0%         20%         23%         23%           61         0%         0%         0%         16%         20%         23% </td <td>48</td> <td>0%</td> <td>0%</td> <td>0%</td> <td>23%</td> <td></td>	48	0%	0%	0%	23%	
51         0%         0%         0%         23%         23%           52         0%         0%         0%         23%         23%           53         0%         0%         0%         0%         23%         23%           54         0%         0%         0%         0%         23%         23%           55         0%         0%         0%         23%         23%         23%           56         0%         0%         0%         23%         23%         23%           57         0%         0%         0%         23%         23%         23%         53%         53%         53%         23%         23%         23%         53%         53%         23%         23%         23%         23%         23%         23%         23%         23%         23%         23%         23%         23%         23%         23%         23%         60         0%         0%         0%         20%         23%         23%         23%         61         0%         0%         0%         20%         23%         23%         23%         61         0%         0%         0%         20%         23%         23% <t< td=""><td>49</td><td>0%</td><td>0%</td><td>0%</td><td>23%</td><td>23%</td></t<>	49	0%	0%	0%	23%	23%
52         0%         0%         0%         23%         23%           53         0%         0%         0%         0%         23%         23%           54         0%         0%         0%         0%         23%         23%           55         0%         0%         0%         0%         23%         23%           56         0%         0%         0%         0%         23%         23%           57         0%         0%         0%         023%         23%           58         0%         0%         0%         23%         23%           59         0%         0%         0%         23%         23%           60         0%         0%         0%         20%         23%         23%           60         0%         0%         0%         20%         23%         23%           61         0%         0%         0%         0%         20%         23%         23%           62         0%         0%         0%         0%         12%         22%           63         0%         0%         0%         0%         9%         19%         19% <td>50</td> <td>0%</td> <td>0%</td> <td>0%</td> <td>23%</td> <td>23%</td>	50	0%	0%	0%	23%	23%
53         0%         0%         0%         23%         23%           54         0%         0%         0%         0%         23%         23%           55         0%         0%         0%         0%         23%         23%           56         0%         0%         0%         0%         23%         23%           57         0%         0%         0%         0%         23%         23%           58         0%         0%         0%         0%         23%         23%           59         0%         0%         0%         23%         23%           60         0%         0%         0%         20%         23%           61         0%         0%         0%         20%         23%           62         0%         0%         0%         16%         23%           62         0%         0%         0%         12%         22%           63         0%         0%         0%         9%         19%           64         0%         0%         0%         0%         9%         19%           65         0%         0%         0%	51	0%	0%	0%	23%	23%
54         0%         0%         0%         23%         23%           55         0%         0%         0%         0%         23%         23%           56         0%         0%         0%         0%         23%         23%           57         0%         0%         0%         0%         23%         23%           58         0%         0%         0%         0%         23%         23%           59         0%         0%         0%         23%         23%           60         0%         0%         0%         20%         23%           61         0%         0%         0%         20%         23%           62         0%         0%         0%         12%         22%           63         0%         0%         0%         9%         19%           64         0%         0%         0%         9%         19%           64         0%         0%         0%         0%         9%         14%           65         0%         0%         0%         0%         0%         0%         0%           67         0%         0%	52	0%	0%	0%	23%	23%
55         0%         0%         0%         23%         23%           56         0%         0%         0%         23%         23%           57         0%         0%         0%         0%         23%         23%           58         0%         0%         0%         0%         23%         23%           59         0%         0%         0%         20%         23%           60         0%         0%         0%         20%         23%           61         0%         0%         0%         20%         23%           61         0%         0%         0%         16%         23%           62         0%         0%         0%         12%         22%           63         0%         0%         0%         12%         22%           63         0%         0%         0%         9%         19%           64         0%         0%         0%         9%         19%           64         0%         0%         0%         0%         9%         19%           65         0%         0%         0%         0%         0%         0%	53	0%	0%	0%	23%	23%
55         0%         0%         0%         23%         23%           56         0%         0%         0%         23%         23%           57         0%         0%         0%         0%         23%         23%           58         0%         0%         0%         0%         23%         23%           59         0%         0%         0%         20%         23%           60         0%         0%         0%         20%         23%           61         0%         0%         0%         20%         23%           61         0%         0%         0%         16%         23%           62         0%         0%         0%         12%         22%           63         0%         0%         0%         12%         22%           63         0%         0%         0%         9%         19%           64         0%         0%         0%         9%         19%           64         0%         0%         0%         0%         9%         19%           65         0%         0%         0%         0%         0%         0%	54	0%	0%	0%	23%	
57         0%         0%         0%         23%         23%           58         0%         0%         0%         0%         23%         23%           59         0%         0%         0%         0%         23%         23%           60         0%         0%         0%         20%         23%           61         0%         0%         0%         16%         23%           62         0%         0%         0%         0%         12%         22%           63         0%         0%         0%         9%         19%         19%           64         0%         0%         0%         9%         19%         19%           64         0%         0%         0%         9%         19%         19%           65         0%         0%         0%         0%         9%         19%           66         0%         0%         0%         0%         0%         0%         0%           67         0%         0%         0%         0%         0%         0%         0%         0%         0%         0%         0%         0%         0%         0%						
58         0%         0%         0%         23%         23%           59         0%         0%         0%         0%         23%         23%           60         0%         0%         0%         20%         23%           61         0%         0%         0%         16%         23%           61         0%         0%         0%         16%         23%           62         0%         0%         0%         12%         22%           63         0%         0%         0%         9%         19%           64         0%         0%         0%         9%         19%           65         0%         0%         0%         0%         9%         19%           66         0%         0%         0%         0%         0%         9%         0%           67         0%         0%         0%         0%         0%         0%         0%           68         0%         0%         0%         0%         0%         0%         0%         0%         0%         0%         0%         0%         0%         0%         0%         0%         0% <td< td=""><td>56</td><td>0%</td><td>0%</td><td>0%</td><td>23%</td><td>23%</td></td<>	56	0%	0%	0%	23%	23%
59         0%         0%         0%         23%         23%           60         0%         0%         0%         20%         23%           61         0%         0%         0%         16%         23%           62         0%         0%         0%         0%         12%         22%           63         0%         0%         0%         9%         19%           64         0%         0%         0%         5%         14%           65         0%         0%         0%         0%         9%           66         0%         0%         0%         0%         9%           67         0%         0%         0%         0%         0%         0%           67         0%         0%         0%         0%         0%         0%         0%           68         0%         0%         0%         0%         0%         0%         0%           69         0%         0%         0%         0%         0%         0%         0%           70         0%         0%         0%         0%         0%         0%         0%           71 <td>57</td> <td>0%</td> <td>0%</td> <td>0%</td> <td>23%</td> <td>23%</td>	57	0%	0%	0%	23%	23%
60         0%         0%         0%         20%         23%           61         0%         0%         0%         16%         23%           62         0%         0%         0%         0%         12%         22%           63         0%         0%         0%         0%         9%         19%           64         0%         0%         0%         0%         9%         14%           65         0%         0%         0%         0%         9%         4%           66         0%         0%         0%         0%         0%         4%           67         0%         0%         0%         0%         0%         0%           68         0%         0%         0%         0%         0%         0%         0%           68         0% </td <td>58</td> <td>0%</td> <td>0%</td> <td>0%</td> <td>23%</td> <td>23%</td>	58	0%	0%	0%	23%	23%
61         0%         0%         0%         16%         23%           62         0%         0%         0%         12%         22%           63         0%         0%         0%         9%         19%           64         0%         0%         0%         5%         14%           65         0%         0%         0%         0%         9%           66         0%         0%         0%         0%         4%           67         0%         0%         0%         0%         0%           68         0%         0%         0%         0%         0%           69         0%         0%         0%         0%         0%           70         0%         0%         0%         0%         0%           71         0%         0%         0%         0%         0%           72         0%         0%         0%         0%         0%           73         0%         0%         0%         0%         0%           74         0%         0%         0%         0%         0%           75         0%         0%         0%	59	0%	0%	0%	23%	23%
62         0%         0%         0%         12%         22%           63         0%         0%         0%         9%         19%           64         0%         0%         0%         5%         14%           65         0%         0%         0%         0%         9%           66         0%         0%         0%         0%         0%           67         0%         0%         0%         0%         0%           68         0%         0%         0%         0%         0%           69         0%         0%         0%         0%         0%           70         0%         0%         0%         0%         0%           71         0%         0%         0%         0%         0%         0%           71         0%         0%         0%         0%         0%         0%         0%           72         0%         0%         0%         0%         0%         0%         0%           73         0%         0%         0%         0%         0%         0%         0%           74         0%         0%         0%	60	0%	0%	0%	20%	23%
63         0%         0%         0%         9%         19%           64         0%         0%         0%         5%         14%           65         0%         0%         0%         0%         9%           66         0%         0%         0%         0%         0%         9%           67         0%         0%         0%         0%         0%         0%           68         0%         0%         0%         0%         0%         0%           69         0%         0%         0%         0%         0%         0%           70         0%         0%         0%         0%         0%         0%           71         0%         0%         0%         0%         0%         0%         0%           72         0%	61	0%	0%	0%	16%	23%
64         0%         0%         0%         5%         14%           65         0%         0%         0%         0%         9%           66         0%         0%         0%         0%         4%           67         0%         0%         0%         0%         0%           68         0%         0%         0%         0%         0%           69         0%         0%         0%         0%         0%           70         0%         0%         0%         0%         0%           71         0%         0%         0%         0%         0%           72         0%         0%         0%         0%         0%           73         0%         0%         0%         0%         0%           74         0%         0%         0%         0%         0%           75         0%         0%         0%         0%         0%           76         0%         0%         0%         0%         0%           77         0%         0%         0%         0%         0%           78         0%         0%         0%	62	0%	0%	0%	12%	22%
65         0%         0%         0%         9%           66         0%         0%         0%         0%         4%           67         0%         0%         0%         0%         0%           68         0%         0%         0%         0%         0%           69         0%         0%         0%         0%         0%           70         0%         0%         0%         0%         0%           71         0%         0%         0%         0%         0%           72         0%         0%         0%         0%         0%           73         0%         0%         0%         0%         0%           74         0%         0%         0%         0%         0%           75         0%         0%         0%         0%         0%         0%           76         0%         0%         0%         0%         0%         0%           77         0%         0%         0%         0%         0%         0%           78         0%         0%         0%         0%         0%         0%           80         <	63	0%	0%	0%	9%	19%
66         0%         0%         0%         0%         4%           67         0%         0%         0%         0%         0%           68         0%         0%         0%         0%         0%           69         0%         0%         0%         0%         0%           70         0%         0%         0%         0%         0%           71         0%         0%         0%         0%         0%           72         0%         0%         0%         0%         0%           73         0%         0%         0%         0%         0%           74         0%         0%         0%         0%         0%           75         0%         0%         0%         0%         0%           76         0%         0%         0%         0%         0%           77         0%         0%         0%         0%         0%           78         0%         0%         0%         0%         0%           79         0%         0%         0%         0%         0%           80         0%         0%         0%         <	64	0%	0%	0%	5%	14%
67         0%<	65	0%	0%	0%	0%	9%
68         0%         0%         0%         0%         0%           69         0%         0%         0%         0%         0%           70         0%         0%         0%         0%         0%           71         0%         0%         0%         0%         0%           72         0%         0%         0%         0%         0%           73         0%         0%         0%         0%         0%           74         0%         0%         0%         0%         0%           75         0%         0%         0%         0%         0%           76         0%         0%         0%         0%         0%           77         0%         0%         0%         0%         0%           78         0%         0%         0%         0%         0%           79         0%         0%         0%         0%         0%           80         0%         0%         0%         0%         0%           81         0%         0%         0%         0%         0%           82         0%         0%         0%         <	66	0%	0%	0%	0%	4%
69         0%         0%         0%         0%         0%           70         0%         0%         0%         0%         0%           71         0%         0%         0%         0%         0%           72         0%         0%         0%         0%         0%           73         0%         0%         0%         0%         0%           74         0%         0%         0%         0%         0%           75         0%         0%         0%         0%         0%           76         0%         0%         0%         0%         0%           77         0%         0%         0%         0%         0%           78         0%         0%         0%         0%         0%           79         0%         0%         0%         0%         0%           80         0%         0%         0%         0%         0%           81         0%         0%         0%         0%         0%           82         0%         0%         0%         0%         0%	67	0%	0%	0%	0%	0%
70         0%         0%         0%         0%         0%           71         0%         0%         0%         0%         0%           72         0%         0%         0%         0%         0%           73         0%         0%         0%         0%         0%           74         0%         0%         0%         0%         0%           75         0%         0%         0%         0%         0%           76         0%         0%         0%         0%         0%           77         0%         0%         0%         0%         0%           78         0%         0%         0%         0%         0%           79         0%         0%         0%         0%         0%           80         0%         0%         0%         0%         0%           81         0%         0%         0%         0%         0%           82         0%         0%         0%         0%         0%	68	0%	0%	0%	0%	0%
71         0%         0%         0%         0%         0%           72         0%         0%         0%         0%         0%           73         0%         0%         0%         0%         0%           74         0%         0%         0%         0%         0%           75         0%         0%         0%         0%         0%           76         0%         0%         0%         0%         0%           77         0%         0%         0%         0%         0%           78         0%         0%         0%         0%         0%           79         0%         0%         0%         0%         0%           80         0%         0%         0%         0%         0%           81         0%         0%         0%         0%         0%           82         0%         0%         0%         0%         0%         0%	69	0%	0%	0%	0%	0%
72         0%         0%         0%         0%         0%           73         0%         0%         0%         0%         0%           74         0%         0%         0%         0%         0%           75         0%         0%         0%         0%         0%         0%           76         0%         0%         0%         0%         0%         0%           77         0%         0%         0%         0%         0%         0%           78         0%         0%         0%         0%         0%         0%           79         0%         0%         0%         0%         0%         0%           80         0%         0%         0%         0%         0%         0%           81         0%         0%         0%         0%         0%         0%           82         0%         0%         0%         0%         0%         0%	70	0%	0%	0%	0%	0%
73         0%         0%         0%         0%         0%           74         0%         0%         0%         0%         0%           75         0%         0%         0%         0%         0%           76         0%         0%         0%         0%         0%           77         0%         0%         0%         0%         0%           78         0%         0%         0%         0%         0%           79         0%         0%         0%         0%         0%           80         0%         0%         0%         0%         0%           81         0%         0%         0%         0%         0%           82         0%         0%         0%         0%         0%	71	0%	0%	0%	0%	0%
74         0%         0%         0%         0%           75         0%         0%         0%         0%           76         0%         0%         0%         0%           77         0%         0%         0%         0%         0%           78         0%         0%         0%         0%         0%         0%           79         0%         0%         0%         0%         0%         0%           80         0%         0%         0%         0%         0%         0%           81         0%         0%         0%         0%         0%         0%           82         0%         0%         0%         0%         0%         0%	72	0%	0%	0%	0%	0%
75         0%         0%         0%         0%           76         0%         0%         0%         0%           77         0%         0%         0%         0%           78         0%         0%         0%         0%         0%           79         0%         0%         0%         0%         0%         0%           80         0%         0%         0%         0%         0%         0%           81         0%         0%         0%         0%         0%         0%           82         0%         0%         0%         0%         0%         0%	73	0%	0%	0%	0%	0%
76         0%         0%         0%         0%           77         0%         0%         0%         0%         0%           78         0%         0%         0%         0%         0%         0%           79         0%         0%         0%         0%         0%         0%         0%           80         0%         0%         0%         0%         0%         0%         0%           81         0%         0%         0%         0%         0%         0%         0%           82         0%         0%         0%         0%         0%         0%         0%	74	0%	0%	0%	0%	0%
77         0%         0%         0%         0%           78         0%         0%         0%         0%           79         0%         0%         0%         0%           80         0%         0%         0%         0%           81         0%         0%         0%         0%           82         0%         0%         0%         0%	75	0%	0%	0%	0%	0%
78         0%         0%         0%         0%           79         0%         0%         0%         0%           80         0%         0%         0%         0%           81         0%         0%         0%         0%         0%           82         0%         0%         0%         0%         0%	76	0%	0%	0%	0%	0%
79         0%         0%         0%         0%           80         0%         0%         0%         0%           81         0%         0%         0%         0%         0%           82         0%         0%         0%         0%         0%	77	0%	0%	0%	0%	0%
80     0%     0%     0%     0%       81     0%     0%     0%     0%     0%       82     0%     0%     0%     0%     0%						
81         0%         0%         0%         0%         0%           82         0%         0%         0%         0%         0%						
82 0% 0% 0% 0%		0%	0%	0%	0%	0%
00 00/ 00/ 00/ 00/						
	83	0%	0%	0%	0%	0%
84 0% 0% 0% 0%	84	0%	0%	0%	0%	0%

Proposed Rates (Year 3 Increase) to Proposed Rates (Year 2 Increase) Base + Simple Automatic Increase Benefit Rider Form 99572VA Series

### 90 Day Elimination Period

Issue Age	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	0%	0%	0%	23%	23%
30-34	0%	0%	0%	23%	23%
35-39	0%	0%	0%	23%	23%
40	0%	0%	0%	23%	23%
41	0%	0%	0%	23%	23%
42	0%	0%	0%	23%	23%
43	0%	0%	0%	23%	23%
44	0%	0%	0%	23%	23%
45	0%	0%	0%	23%	23%
46	0%	0%	0%	23%	23%
47	0%	0%	0%	23%	23%
48	0%	0%	0%	23%	23%
49	0%	0%	0%	23%	23%
50	0%	0%	0%	23%	23%
51	0%	0%	0%	23%	23%
52	0%	0%	0%	23%	23%
53	0%	0%	0%	23%	23%
54	0%	0%	0%	23%	23%
55	0%	0%	0%	23%	23%
56	0%	0%	0%	23%	23%
57	0%	0%	0%	23%	23%
58	0%	0%	0%	22%	23%
59	0%	0%	0%	17%	23%
60	0%	0%	0%	13%	22%
61	0%	0%	0%	9%	18%
62	0%	0%	0%	6%	15%
63	0%	0%	0%	3%	12%
64	0%	0%	0%	0%	8%
65	0%	0%	0%	0%	3%
66	0%	0%	0%	0%	0%
67	0%	0%	0%	0%	0%
68	0%	0%	0%	0%	0%
69	0%	0%	0%	0%	0%
70	0%	0%	0%	0%	0%
71	0%	0%	0%	0%	0%
72	0%	0%	0%	0%	0%
73	0%	0%	0%	0%	0%
74	0%	0%	0%	0%	0%
75	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%

Proposed Rates (Year 3 Increase) to Proposed Rates (Year 2 Increase) Base + Simple Automatic Increase Benefit Rider Form 99572VA Series

### 180 Day Elimination Period

Issue <u>Age</u>	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	0%	0%	0%	23%	23%
30-34	0%	0%	0%	23%	23%
35-39	0%	0%	0%	23%	23%
40	0%	0%	0%	23%	23%
41	0%	0%	0%	23%	23%
42	0%	0%	0%	23%	23%
43	0%	0%	0%	23%	23%
44	0%	0%	0%	23%	23%
45	0%	0%	0%	23%	23%
46	0%	0%	0%	23%	23%
47	0%	0%	0%	23%	23%
48	0%	0%	0%	23%	23%
49	0%	0%	0%	23%	23%
50	0%	0%	0%	23%	23%
51	0%	0%	0%	23%	23%
52	0%	0%	0%	23%	23%
53	0%	0%	0%	23%	23%
54	0%	0%	0%	23%	23%
55	0%	0%	0%	23%	23%
56	0%	0%	0%	23%	23%
57	0%	0%	0%	23%	23%
58	0%	0%	0%	19%	23%
59	0%	0%	0%	15%	23%
60	0%	0%	0%	10%	20%
61	0%	0%	0%	7%	16%
62	0%	0%	0%	4%	13%
63	0%	0%	0%	0%	9%
64	0%	0%	0%	0%	6%
65	0%	0%	0%	0%	1%
66	0%	0%	0%	0%	0%
67	0%	0%	0%	0%	0%
68	0%	0%	0%	0%	0%
69	0%	0%	0%	0%	0%
70	0%	0%	0%	0%	0%
71	0%	0%	0%	0%	0%
72	0%	0%	0%	0%	0%
73	0%	0%	0%	0%	0%
74	0%	0%	0%	0%	0%
75	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%

Proposed Rates (Year 3 Increase) to Proposed Rates (Year 2 Increase)
Base + Compound Automatic Increase Benefit Rider Form 99573 Series

### 30 Day Elimination Period

Issue Age	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	6%	17%	23%	23%	23%
30-34	6%	17%	23%	23%	23%
35-39	6%	17%	23%	23%	23%
40	6%	17%	23%	23%	23%
41	6%	17%	23%	23%	23%
42	6%	17%	23%	23%	23%
43	6%	17%	23%	23%	23%
44	6%	17%	23%	23%	23%
45	6%	17%	23%	23%	23%
46	6%	17%	23%	23%	23%
47	6%	17%	23%	23%	23%
48	6%	17%	23%	23%	23%
49	6%	17%	23%	23%	23%
50	6%	17%	23%	23%	23%
51	6%	17%	23%	23%	23%
52	6%	17%	23%	23%	23%
53	6%	17%	23%	23%	23%
53 54	6%	17%	23%	23%	23%
55	6%	17%	23%	23%	23%
56	6%	17%	23%	23%	23%
57	6%	17%	23%	23%	23%
58	6%	17%	23%	23%	23%
59	6%	17%	23%	23%	23%
60	6%	17%	23%	23%	23%
61	6%	17%	23%	23%	23%
62	6%	17%	23%	23%	23%
63	6%	17%	23%	23%	23%
64	6%	17%	23%	23%	23%
65	6%	12%	23% 17%	20%	23%
66	0%	5%	10%	13%	23%
67	0%	5% 0%	10% 4%	13% 6%	16%
	0%	0%	4% 0%	0%	9%
68 69	0%	0%	0%	0%	3%
70			0%	0%	
70 71	0% 0%	0% 0%	0%	0%	0% 0%
72 72	0%	0%	0%	0% 0%	0%
73 74	0% 0%	0%	0% 0%	0%	0%
		0%			0%
75 76	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78 70	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%

Proposed Rates (Year 3 Increase) to Proposed Rates (Year 2 Increase)
Base + Compound Automatic Increase Benefit Rider Form 99573 Series

### 90 Day Elimination Period

Issue Age	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	6%	17%	23%	23%	23%
30-34	6%	17%	23%	23%	23%
35-39	6%	17%	23%	23%	23%
40	6%	17%	23%	23%	23%
41	6%	17%	23%	23%	23%
42	6%	17%	23%	23%	23%
43	6%	17%	23%	23%	23%
44	6%	17%	23%	23%	23%
45	6%	17%	23%	23%	23%
46	6%	17%	23%	23%	23%
47	6%	17%	23%	23%	23%
48	6%	17%	23%	23%	23%
49	6%	17%	23%	23%	23%
50	6%	17%	23%	23%	23%
51	6%	17%	23%	23%	23%
52	6%	17%	23%	23%	23%
53	6%	17%	23%	23%	23%
54	6%	17%	23%	23%	23%
55	6%	17%	23%	23%	23%
56	6%	17%	23%	23%	23%
57	6%	17%	23%	23%	23%
58	6%	17%	23%	23%	23%
59	6%	17%	23%	23%	23%
60	6%	17%	23%	23%	23%
61	6%	17%	23%	23%	23%
62	6%	17%	23%	23%	23%
63	6%	17%	23%	23%	23%
64	6%	13%	23% 17%	20%	23%
65	2%	13% 7%	11%	14%	23%
66	0%	1%	4%	7%	17%
67	0%	0%	4% 0%	1%	10%
68	0%	0%	0%	0%	10% 4%
69	0%	0%	0%	0%	
70	0%		0%		0% 0%
70 71	0%	0% 0%	0%	0% 0%	0%
72 72	0%	0%	0%	0%	0%
73 74	0% 0%	0% 0%	0% 0%	0% 0%	0%
					0%
75 76	0%	0%	0%	0%	0%
76 77	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%

Proposed Rates (Year 3 Increase) to Proposed Rates (Year 2 Increase)
Base + Compound Automatic Increase Benefit Rider Form 99573 Series

### 180 Day Elimination Period

Issue <u>Age</u>	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	6%	17%	23%	23%	23%
30-34	6%	17%	23%	23%	23%
35-39	6%	17%	23%	23%	23%
40	6%	17%	23%	23%	23%
41	6%	17%	23%	23%	23%
42	6%	17%	23%	23%	23%
43	6%	17%	23%	23%	23%
44	6%	17%	23%	23%	23%
45	6%	17%	23%	23%	23%
46	6%	17%	23%	23%	23%
47	6%	17%	23%	23%	23%
48	6%	17%	23%	23%	23%
49	6%	17%	23%	23%	23%
50	6%	17%	23%	23%	23%
51	6%	17%	23%	23%	23%
52	6%	17%	23%	23%	23%
53	6%	17%	23%	23%	23%
54	6%	17%	23%	23%	23%
55	6%	17%	23%	23%	23%
56	6%	17%	23%	23%	23%
57	6%	17%	23%	23%	23%
58	6%	17%	23%	23%	23%
59	6%	17%	23%	23%	23%
60	6%	17%	23%	23%	23%
61	6%	17%	23%	23%	23%
62	6%	17%	23%	23%	23%
63	6%	16%	20%	23%	23%
64	6%	11%	15%	18%	23%
65	1%	5%	9%	11%	21%
66	0%	0%	2%	5%	15%
67	0%	0%	0%	0%	8%
68	0%	0%	0%	0%	3%
69	0%	0%	0%	0%	0%
70	0%	0%	0%	0%	0%
71	0%	0%	0%	0%	0%
72	0%	0%	0%	0%	0%
73	0%	0%	0%	0%	0%
74	0%	0%	0%	0%	0%
75	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%

# Proposed Rates (Year 4 Increase) to Proposed Rates (Year 3 Increase) Long Term Care Insurance Policy Form 97058VA Series

### 30 Day Elimination Period

Issue Age	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	0%	0%	0%	0%	0%
30-34	0%	0%	0%	0%	0%
35-39	0%	0%	0%	0%	0%
40	0%	0%	0%	0%	0%
41	0%	0%	0%	0%	0%
42	0%	0%	0%	0%	0%
43	0%	0%	0%	0%	0%
44	0%	0%	0%	0%	0%
45	0%	0%	0%	0%	0%
46	0%	0%	0%	0%	0%
47	0%	0%	0%	0%	0%
48	0%	0%	0%	0%	0%
49	0%	0%	0%	0%	0%
50	0%	0%	0%	0%	0%
51	0%	0%	0%	0%	0%
52	0%	0%	0%	0%	0%
53	0%	0%	0%	0%	0%
54	0%	0%	0%	0%	0%
55	0%	0%	0%	0%	0%
56	0%	0%	0%	0%	0%
57	0%	0%	0%	0%	0%
58	0%	0%	0%	0%	0%
59	0%	0%	0%	0%	0%
60	0%	0%	0%	0%	0%
61	0%	0%	0%	0%	0%
62	0%	0%	0%	0%	0%
63	0%	0%	0%	0%	0%
64	0%	0%	0%	0%	0%
65	0%	0%	0%	0%	0%
66	0%	0%	0%	0%	0%
67	0%	0%	0%	0%	0%
68	0%	0%	0%	0%	0%
69	0%	0%	0%	0%	0%
70	0%	0%	0%	0%	0%
71	0%	0%	0%	0%	0%
72	0%	0%	0%	0%	0%
73	0%	0%	0%	0%	0%
74	0%	0%	0%	0%	0%
75	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%

# Proposed Rates (Year 4 Increase) to Proposed Rates (Year 3 Increase) Long Term Care Insurance Policy Form 97058VA Series

### 90 Day Elimination Period

Issue <u>Age</u>	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	0%	0%	0%	0%	0%
30-34	0%	0%	0%	0%	0%
35-39	0%	0%	0%	0%	0%
40	0%	0%	0%	0%	0%
41	0%	0%	0%	0%	0%
42	0%	0%	0%	0%	0%
43	0%	0%	0%	0%	0%
44	0%	0%	0%	0%	0%
45	0%	0%	0%	0%	0%
46	0%	0%	0%	0%	0%
47	0%	0%	0%	0%	0%
48	0%	0%	0%	0%	0%
49	0%	0%	0%	0%	0%
50	0%	0%	0%	0%	0%
51	0%	0%	0%	0%	0%
52	0%	0%	0%	0%	0%
53	0%	0%	0%	0%	0%
54	0%	0%	0%	0%	0%
55	0%	0%	0%	0%	0%
56	0%	0%	0%	0%	0%
57	0%	0%	0%	0%	0%
58	0%	0%	0%	0%	0%
59	0%	0%	0%	0%	0%
60	0%	0%	0%	0%	0%
61	0%	0%	0%	0%	0%
62	0%	0%	0%	0%	0%
63	0%	0%	0%	0%	0%
64	0%	0%	0%	0%	0%
65	0%	0%	0%	0%	0%
66	0%	0%	0%	0%	0%
67	0%	0%	0%	0%	0%
68	0%	0%	0%	0%	0%
69	0%	0%	0%	0%	0%
70	0%	0%	0%	0%	0%
71	0%	0%	0%	0%	0%
72	0%	0%	0%	0%	0%
73	0%	0%	0%	0%	0%
74	0%	0%	0%	0%	0%
75	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%

# State Farm Mutual Automobile Insurance Company Bloomington, Illinois Proposed Rates (Year 4 Increase) to Proposed Rates (Year 3 Increase) Long Term Care Insurance Policy Form 97058VA Series

### 180 Day Elimination Period

Issue	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
<u>Age</u> 18-29	0%	0%	0%	0%	0%
	0%	0%	0%	0%	0%
30-34					
35-39	0%	0%	0%	0%	0%
40	0%	0%	0%	0%	0%
41	0%	0%	0%	0%	0%
42	0%	0%	0%	0%	0%
43	0%	0%	0%	0%	0%
44	0%	0%	0%	0%	0%
45	0%	0%	0%	0%	0%
46	0%	0%	0%	0%	0%
47	0%	0%	0%	0%	0%
48	0%	0%	0%	0%	0%
49	0%	0%	0%	0%	0%
50	0%	0%	0%	0%	0%
51	0%	0%	0%	0%	0%
52	0%	0%	0%	0%	0%
53	0%	0%	0%	0%	0%
54	0%	0%	0%	0%	0%
55	0%	0%	0%	0%	0%
56	0%	0%	0%	0%	0%
57	0%	0%	0%	0%	0%
58	0%	0%	0%	0%	0%
59	0%	0%	0%	0%	0%
60	0%	0%	0%	0%	0%
61	0%	0%	0%	0%	0%
62	0%	0%	0%	0%	0%
63	0%	0%	0%	0%	0%
64	0%	0%	0%	0%	0%
65	0%	0%	0%	0%	0%
66	0%	0%	0%	0%	0%
67	0%	0%	0%	0%	0%
68	0%	0%	0%	0%	0%
69	0%	0%	0%	0%	0%
70	0%	0%	0%	0%	0%
71	0%	0%	0%	0%	0%
72	0%	0%	0%	0%	0%
73	0%	0%	0%	0%	0%
74	0%	0%	0%	0%	0%
75	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%

Proposed Rates (Year 4 Increase) to Proposed Rates (Year 3 Increase) Base + Simple Automatic Increase Benefit Rider Form 99572VA Series

### 30 Day Elimination Period

Issue <u>Age</u>	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	0%	0%	0%	10%	10%
30-34	0%	0%	0%	10%	10%
35-39	0%	0%	0%	10%	10%
40	0%	0%	0%	10%	10%
41	0%	0%	0%	10%	10%
42	0%	0%	0%	10%	10%
43	0%	0%	0%	10%	10%
44	0%	0%	0%	10%	10%
45	0%	0%	0%	10%	10%
46	0%	0%	0%	10%	10%
47	0%	0%	0%	10%	10%
48	0%	0%	0%	10%	10%
49	0%	0%	0%	10%	10%
50	0%	0%	0%	10%	10%
51	0%	0%	0%	10%	10%
52	0%	0%	0%	10%	10%
53	0%	0%	0%	10%	10%
54	0%	0%	0%	10%	10%
55	0%	0%	0%	10%	10%
56	0%	0%	0%	10%	10%
57	0%	0%	0%	10%	10%
58	0%	0%	0%	5%	10%
59	0%	0%	0%	1%	10%
60	0%	0%	0%	0%	6%
61	0%	0%	0%	0%	2%
62	0%	0%	0%	0%	0%
63	0%	0%	0%	0%	0%
64	0%	0%	0%	0%	0%
65	0%	0%	0%	0%	0%
66	0%	0%	0%	0%	0%
67	0%	0%	0%	0%	0%
68	0%	0%	0%	0%	0%
69	0%	0%	0%	0%	0%
70	0%	0%	0%	0%	0%
71	0%	0%	0%	0%	0%
72	0%	0%	0%	0%	0%
73	0%	0%	0%	0%	0%
74	0%	0%	0%	0%	0%
75	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%

Proposed Rates (Year 4 Increase) to Proposed Rates (Year 3 Increase) Base + Simple Automatic Increase Benefit Rider Form 99572VA Series

### 90 Day Elimination Period

18-29         0%         0%         0%         10%         10%           30-34         0%         0%         0%         10%         10%           35-39         0%         0%         0%         10%         10%           40         0%         0%         0%         10%         10%           41         0%         0%         0%         0%         10%         10%           42         0%         0%         0%         10%         10%         10%           43         0%         0%         0%         10%         10%         10%           43         0%         0%         0%         0%         10%         10%           44         0%         0%         0%         0%         10%         10%           45         0%         0%         0%         10%         10%         10%           46         0%         0%         0%         10%         10%         10%         40%         40%         0%         0%         10%         10%         10%         10%         10%         10%         10%         10%         10%         10%         10%         10%         10%<	Issue Age	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
30-34         0%         0%         0%         10%         10%           35-39         0%         0%         0%         10%         10%           40         0%         0%         0%         10%         10%           41         0%         0%         0%         10%         10%           42         0%         0%         0%         10%         10%           43         0%         0%         0%         10%         10%           44         0%         0%         0%         10%         10%           45         0%         0%         0%         10%         10%           46         0%         0%         0%         10%         10%           47         0%         0%         0%         10%         10%           48         0%         0%         0%         10%         10%           49         0%         0%         0%         10%         10%           50         0%         0%         0%         10%         10%           51         0%         0%         0%         10%         10%           52         0%         0%<						
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61         0%<	59	0%	0%	0%	0%	3%
62         0%         0%         0%         0%         0%           63         0%         0%         0%         0%         0%           64         0%         0%         0%         0%         0%           65         0%         0%         0%         0%         0%           66         0%         0%         0%         0%         0%           67         0%         0%         0%         0%         0%           68         0%         0%         0%         0%         0%           69         0%         0%         0%         0%         0%           70         0%         0%         0%         0%         0%           71         0%         0%         0%         0%         0%           72         0%         0%         0%         0%         0%           73         0%         0%         0%         0%         0%           74         0%         0%         0%         0%         0%           75         0%         0%         0%         0%         0%           76         0%         0%         0%         <	60	0%	0%	0%	0%	0%
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67         0%         0%         0%         0%         0%           68         0%         0%         0%         0%         0%           69         0%         0%         0%         0%         0%           70         0%         0%         0%         0%         0%           71         0%         0%         0%         0%         0%           72         0%         0%         0%         0%         0%           73         0%         0%         0%         0%         0%           74         0%         0%         0%         0%         0%           75         0%         0%         0%         0%         0%           76         0%         0%         0%         0%         0%           77         0%         0%         0%         0%         0%           78         0%         0%         0%         0%         0%           79         0%         0%         0%         0%         0%           80         0%         0%         0%         0%         0%           81         0%         0%         0%         <	65	0%	0%	0%	0%	0%
68         0%         0%         0%         0%         0%           69         0%         0%         0%         0%         0%           70         0%         0%         0%         0%         0%           71         0%         0%         0%         0%         0%           72         0%         0%         0%         0%         0%           73         0%         0%         0%         0%         0%           74         0%         0%         0%         0%         0%           75         0%         0%         0%         0%         0%           76         0%         0%         0%         0%         0%           77         0%         0%         0%         0%         0%           78         0%         0%         0%         0%         0%           79         0%         0%         0%         0%         0%           80         0%         0%         0%         0%         0%           80         0%         0%         0%         0%         0%           81         0%         0%         0%         <	66	0%	0%	0%	0%	0%
69         0%         0%         0%         0%         0%           70         0%         0%         0%         0%         0%           71         0%         0%         0%         0%         0%           72         0%         0%         0%         0%         0%           73         0%         0%         0%         0%         0%           74         0%         0%         0%         0%         0%           75         0%         0%         0%         0%         0%           76         0%         0%         0%         0%         0%           77         0%         0%         0%         0%         0%           78         0%         0%         0%         0%         0%           79         0%         0%         0%         0%         0%           80         0%         0%         0%         0%         0%           80         0%         0%         0%         0%         0%           81         0%         0%         0%         0%         0%           82         0%         0%         0%         <	67	0%	0%	0%	0%	0%
70         0%         0%         0%         0%           71         0%         0%         0%         0%           72         0%         0%         0%         0%           73         0%         0%         0%         0%           74         0%         0%         0%         0%           75         0%         0%         0%         0%           76         0%         0%         0%         0%           77         0%         0%         0%         0%           78         0%         0%         0%         0%           80         0%         0%         0%         0%           80         0%         0%         0%         0%           81         0%         0%         0%         0%           82         0%         0%         0%         0%         0%           83         0%         0%         0%         0%         0%	68	0%	0%	0%	0%	0%
71         0%         0%         0%         0%         0%           72         0%         0%         0%         0%         0%           73         0%         0%         0%         0%         0%           74         0%         0%         0%         0%         0%           75         0%         0%         0%         0%         0%           76         0%         0%         0%         0%         0%           77         0%         0%         0%         0%         0%           78         0%         0%         0%         0%         0%           79         0%         0%         0%         0%         0%           80         0%         0%         0%         0%         0%           80         0%         0%         0%         0%         0%           81         0%         0%         0%         0%         0%           82         0%         0%         0%         0%         0%           83         0%         0%         0%         0%         0%	69	0%	0%	0%	0%	0%
72         0%         0%         0%         0%         0%           73         0%         0%         0%         0%         0%           74         0%         0%         0%         0%         0%           75         0%         0%         0%         0%         0%           76         0%         0%         0%         0%         0%           77         0%         0%         0%         0%         0%           78         0%         0%         0%         0%         0%           79         0%         0%         0%         0%         0%           80         0%         0%         0%         0%         0%           81         0%         0%         0%         0%         0%           82         0%         0%         0%         0%         0%           83         0%         0%         0%         0%         0%	70	0%	0%	0%	0%	0%
73         0%         0%         0%         0%         0%           74         0%         0%         0%         0%         0%           75         0%         0%         0%         0%         0%           76         0%         0%         0%         0%         0%           77         0%         0%         0%         0%         0%           78         0%         0%         0%         0%         0%           79         0%         0%         0%         0%         0%           80         0%         0%         0%         0%         0%           81         0%         0%         0%         0%         0%           82         0%         0%         0%         0%         0%           83         0%         0%         0%         0%         0%	71	0%	0%	0%	0%	0%
74         0%         0%         0%         0%         0%           75         0%         0%         0%         0%         0%           76         0%         0%         0%         0%         0%           77         0%         0%         0%         0%         0%           78         0%         0%         0%         0%         0%           79         0%         0%         0%         0%         0%           80         0%         0%         0%         0%         0%           81         0%         0%         0%         0%         0%           82         0%         0%         0%         0%         0%           83         0%         0%         0%         0%         0%	72	0%	0%	0%	0%	0%
75         0%         0%         0%         0%           76         0%         0%         0%         0%           77         0%         0%         0%         0%           78         0%         0%         0%         0%           79         0%         0%         0%         0%           80         0%         0%         0%         0%           81         0%         0%         0%         0%           82         0%         0%         0%         0%         0%           83         0%         0%         0%         0%         0%	73	0%	0%	0%	0%	0%
76         0%         0%         0%         0%           77         0%         0%         0%         0%         0%           78         0%         0%         0%         0%         0%         0%           79         0%         0%         0%         0%         0%         0%         0%           80         0%         0%         0%         0%         0%         0%         0%           81         0%         0%         0%         0%         0%         0%         0%           82         0%         0%         0%         0%         0%         0%         0%           83         0%         0%         0%         0%         0%         0%         0%	74	0%	0%	0%	0%	0%
77         0%         0%         0%         0%           78         0%         0%         0%         0%           79         0%         0%         0%         0%           80         0%         0%         0%         0%           81         0%         0%         0%         0%         0%           82         0%         0%         0%         0%         0%           83         0%         0%         0%         0%         0%	75	0%	0%	0%	0%	0%
78         0%         0%         0%         0%           79         0%         0%         0%         0%           80         0%         0%         0%         0%           81         0%         0%         0%         0%         0%           82         0%         0%         0%         0%         0%           83         0%         0%         0%         0%         0%	76	0%	0%	0%	0%	0%
79         0%         0%         0%         0%           80         0%         0%         0%         0%           81         0%         0%         0%         0%           82         0%         0%         0%         0%         0%           83         0%         0%         0%         0%         0%	77	0%	0%	0%	0%	0%
80     0%     0%     0%     0%       81     0%     0%     0%     0%       82     0%     0%     0%     0%     0%       83     0%     0%     0%     0%     0%						
81     0%     0%     0%     0%       82     0%     0%     0%     0%     0%       83     0%     0%     0%     0%     0%						
82     0%     0%     0%     0%       83     0%     0%     0%     0%     0%		0%	0%		0%	0%
83 0% 0% 0% 0%						
			0%		0%	
0.4 00/ 00/ 00/ 00/ 00/						
84 0% 0% 0% 0%	84	0%	0%	0%	0%	0%

Proposed Rates (Year 4 Increase) to Proposed Rates (Year 3 Increase) Base + Simple Automatic Increase Benefit Rider Form 99572VA Series

### 180 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	0%	0%	0%	10%	10%
30-34	0%	0%	0%	10%	10%
35-39	0%	0%	0%	10%	10%
40	0%	0%	0%	10%	10%
41	0%	0%	0%	10%	10%
42	0%	0%	0%	10%	10%
43	0%	0%	0%	10%	10%
44	0%	0%	0%	10%	10%
45	0%	0%	0%	10%	10%
46	0%	0%	0%	10%	10%
47	0%	0%	0%	10%	10%
48	0%	0%	0%	10%	10%
49	0%	0%	0%	10%	10%
50	0%	0%	0%	10%	10%
51	0%	0%	0%	10%	10%
52	0%	0%	0%	10%	10%
53	0%	0%	0%	10%	10%
54	0%	0%	0%	10%	10%
55	0%	0%	0%	9%	10%
56	0%	0%	0%	5%	10%
57	0%	0%	0%	1%	10%
58	0%	0%	0%	0%	5%
59	0%	0%	0%	0%	1%
60	0%	0%	0%	0%	0%
61	0%	0%	0%	0%	0%
62	0%	0%	0%	0%	0%
63	0%	0%	0%	0%	0%
64	0%	0%	0%	0%	0%
65	0%	0%	0%	0%	0%
66	0%	0%	0%	0%	0%
67	0%	0%	0%	0%	0%
68	0%	0%	0%	0%	0%
69	0%	0%	0%	0%	0%
70	0%	0%	0%	0%	0%
71	0%	0%	0%	0%	0%
72	0%	0%	0%	0%	0%
73	0%	0%	0%	0%	0%
74	0%	0%	0%	0%	0%
75	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%
0-	0/0	0/0	0/0	0/0	0/0

Proposed Rates (Year 4 Increase) to Proposed Rates (Year 3 Increase)
Base + Compound Automatic Increase Benefit Rider Form 99573 Series

### 30 Day Elimination Period

Issue Age	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	0%	0%	8%	8%	23%
30-34	0%	0%	8%	8%	23%
35-39	0%	0%	8%	8%	23%
40	0%	0%	8%	8%	23%
41	0%	0%	8%	8%	23%
42	0%	0%	8%	8%	23%
43	0%	0%	8%	8%	23%
44	0%	0%	8%	8%	23%
45	0%	0%	8%	8%	23%
46	0%	0%	8%	8%	23%
47	0%	0%	8%	8%	23%
48	0%	0%	8%	8%	23%
49	0%	0%	8%	8%	23%
50	0%	0%	8%	8%	23%
51	0%	0%	8%	8%	23%
52	0%	0%	8%	8%	23%
53	0%	0%	8%	8%	23%
54	0%	0%	8%	8%	23%
55	0%	0%	8%	8%	23%
56	0%	0%	8%	8%	23%
57	0%	0%	8%	8%	23%
58	0%	0%	8%	8%	23%
59	0%	0%	8%	8%	23%
60	0%	0%	8%	8%	23%
61	0%	0%	8%	8%	23%
62	0%	0%	8%	8%	23%
63	0%	0%	5%	8%	19%
64	0%	0%	0%	3%	13%
65	0%	0%	0%	0%	6%
66	0%	0%	0%	0%	0%
67	0%	0%	0%	0%	0%
68	0%	0%	0%	0%	0%
69	0%	0%	0%	0%	0%
70	0%	0%	0%	0%	0%
71	0%	0%	0%	0%	0%
72	0%	0%	0%	0%	0%
73	0%	0%	0%	0%	0%
74	0%	0%	0%	0%	0%
75	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%

Proposed Rates (Year 4 Increase) to Proposed Rates (Year 3 Increase)
Base + Compound Automatic Increase Benefit Rider Form 99573 Series

### 90 Day Elimination Period

Issue Age	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	0%	0%	8%	8%	23%
30-34	0%	0%	8%	8%	23%
35-39	0%	0%	8%	8%	23%
40	0%	0%	8%	8%	23%
41	0%	0%	8%	8%	23%
42	0%	0%	8%	8%	23%
43	0%	0%	8%	8%	23%
44	0%	0%	8%	8%	23%
45	0%	0%	8%	8%	23%
46	0%	0%	8%	8%	23%
47	0%	0%	8%	8%	23%
48	0%	0%	8%	8%	23%
49	0%	0%	8%	8%	23%
50	0%	0%	8%	8%	23%
51	0%	0%	8%	8%	23%
52	0%	0%	8%	8%	23%
53	0%	0%	8%	8%	23%
54	0%	0%	8%	8%	23%
55	0%	0%	8%	8%	23%
56	0%	0%	8%	8%	23%
57	0%	0%	8%	8%	23%
58	0%	0%	8%	8%	23%
59	0%	0%	8%	8%	23%
60	0%	0%	8%	8%	23%
61	0%	0%	8%	8%	23%
62	0%	0%	4%	8%	17%
63	0%	0%	0%	3%	12%
64	0%	0%	0%	0%	6%
65	0%	0%	0%	0%	0%
66	0%	0%	0%	0%	0%
67	0%	0%	0%	0%	0%
68	0%	0%	0%	0%	0%
69	0%	0%	0%	0%	0%
70	0%	0%	0%	0%	0%
71	0%	0%	0%	0%	0%
72	0%	0%	0%	0%	0%
73	0%	0%	0%	0%	0%
74	0%	0%	0%	0%	0%
75	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%

Proposed Rates (Year 4 Increase) to Proposed Rates (Year 3 Increase)
Base + Compound Automatic Increase Benefit Rider Form 99573 Series

### 180 Day Elimination Period

Issue Age	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	0%	0%	8%	8%	23%
30-34	0%	0%	8%	8%	23%
35-39	0%	0%	8%	8%	23%
40	0%	0%	8%	8%	23%
41	0%	0%	8%	8%	23%
42	0%	0%	8%	8%	23%
43	0%	0%	8%	8%	23%
44	0%	0%	8%	8%	23%
45	0%	0%	8%	8%	23%
46	0%	0%	8%	8%	23%
47	0%	0%	8%	8%	23%
48	0%	0%	8%	8%	23%
49	0%	0%	8%	8%	23%
50	0%	0%	8%	8%	23%
51	0%	0%	8%	8%	23%
52	0%	0%	8%	8%	23%
53	0%	0%	8%	8%	23%
54	0%	0%	8%	8%	23%
55	0%	0%	8%	8%	23%
56	0%	0%	8%	8%	23%
57	0%	0%	8%	8%	23%
58	0%	0%	8%	8%	23%
59	0%	0%	8%	8%	23%
60	0%	0%	8%	8%	23%
61	0%	0%	6%	8%	20%
62	0%	0%	2%	6%	15%
63	0%	0%	0%	1%	10%
64	0%	0%	0%	0%	4%
65	0%	0%	0%	0%	0%
66	0%	0%	0%	0%	0%
67	0%	0%	0%	0%	0%
68	0%	0%	0%	0%	0%
69	0%	0%	0%	0%	0%
70	0%	0%	0%	0%	0%
71	0%	0%	0%	0%	0%
72	0%	0%	0%	0%	0%
73	0%	0%	0%	0%	0%
74	0%	0%	0%	0%	0%
75	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%

# Proposed Rates (Year 5 Increase) to Proposed Rates (Year 4 Increase) Long Term Care Insurance Policy Form 97058VA Series

### 30 Day Elimination Period

Issue <u>Age</u>	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	0%	0%	0%	0%	0%
30-34	0%	0%	0%	0%	0%
35-39	0%	0%	0%	0%	0%
40	0%	0%	0%	0%	0%
41	0%	0%	0%	0%	0%
42	0%	0%	0%	0%	0%
43	0%	0%	0%	0%	0%
44	0%	0%	0%	0%	0%
45	0%	0%	0%	0%	0%
46	0%	0%	0%	0%	0%
47	0%	0%	0%	0%	0%
48	0%	0%	0%	0%	0%
49	0%	0%	0%	0%	0%
50	0%	0%	0%	0%	0%
51	0%	0%	0%	0%	0%
52	0%	0%	0%	0%	0%
53	0%	0%	0%	0%	0%
54	0%	0%	0%	0%	0%
55	0%	0%	0%	0%	0%
56	0%	0%	0%	0%	0%
57	0%	0%	0%	0%	0%
58	0%	0%	0%	0%	0%
59	0%	0%	0%	0%	0%
60	0%	0%	0%	0%	0%
61	0%	0%	0%	0%	0%
62	0%	0%	0%	0%	0%
63	0%	0%	0%	0%	0%
64	0%	0%	0%	0%	0%
65	0%	0%	0%	0%	0%
66	0%	0%	0%	0%	0%
67	0%	0%	0%	0%	0%
68	0%	0%	0%	0%	0%
69	0%	0%	0%	0%	0%
70	0%	0%	0%	0%	0%
71	0%	0%	0%	0%	0%
72	0%	0%	0%	0%	0%
73	0%	0%	0%	0%	0%
74	0%	0%	0%	0%	0%
75	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%

# Proposed Rates (Year 5 Increase) to Proposed Rates (Year 4 Increase) Long Term Care Insurance Policy Form 97058VA Series

### 90 Day Elimination Period

Issue Age	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	0%	0%	0%	0%	0%
30-34	0%	0%	0%	0%	0%
35-39	0%	0%	0%	0%	0%
40	0%	0%	0%	0%	0%
41	0%	0%	0%	0%	0%
42	0%	0%	0%	0%	0%
43	0%	0%	0%	0%	0%
44	0%	0%	0%	0%	0%
45	0%	0%	0%	0%	0%
46	0%	0%	0%	0%	0%
47	0%	0%	0%	0%	0%
48	0%	0%	0%	0%	0%
49	0%	0%	0%	0%	0%
50	0%	0%	0%	0%	0%
51	0%	0%	0%	0%	0%
52	0%	0%	0%	0%	0%
53	0%	0%	0%	0%	0%
54	0%	0%	0%	0%	0%
55	0%	0%	0%	0%	0%
56	0%	0%	0%	0%	0%
57	0%	0%	0%	0%	0%
58	0%	0%	0%	0%	0%
59	0%	0%	0%	0%	0%
60	0%	0%	0%	0%	0%
61	0%	0%	0%	0%	0%
62	0%	0%	0%	0%	0%
63	0%	0%	0%	0%	0%
64	0%	0%	0%	0%	0%
65	0%	0%	0%	0%	0%
66	0%	0%	0%	0%	0%
67	0%	0%	0%	0%	0%
68	0%	0%	0%	0%	0%
69	0%	0%	0%	0%	0%
70	0%	0%	0%	0%	0%
71	0%	0%	0%	0%	0%
72	0%	0%	0%	0%	0%
73	0%	0%	0%	0%	0%
74	0%	0%	0%	0%	0%
75	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%

# State Farm Mutual Automobile Insurance Company Bloomington, Illinois Proposed Rates (Year 5 Increase) to Proposed Rates (Year 4 Increase) Long Term Care Insurance Policy Form 97058VA Series

### 180 Day Elimination Period

Issue	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
<u>Age</u> 18-29	0%	0%	0%	0%	0%
	0%	0%	0%	0%	0%
30-34					
35-39	0%	0%	0%	0%	0%
40	0%	0%	0%	0%	0%
41	0%	0%	0%	0%	0%
42	0%	0%	0%	0%	0%
43	0%	0%	0%	0%	0%
44	0%	0%	0%	0%	0%
45	0%	0%	0%	0%	0%
46	0%	0%	0%	0%	0%
47	0%	0%	0%	0%	0%
48	0%	0%	0%	0%	0%
49	0%	0%	0%	0%	0%
50	0%	0%	0%	0%	0%
51	0%	0%	0%	0%	0%
52	0%	0%	0%	0%	0%
53	0%	0%	0%	0%	0%
54	0%	0%	0%	0%	0%
55	0%	0%	0%	0%	0%
56	0%	0%	0%	0%	0%
57	0%	0%	0%	0%	0%
58	0%	0%	0%	0%	0%
59	0%	0%	0%	0%	0%
60	0%	0%	0%	0%	0%
61	0%	0%	0%	0%	0%
62	0%	0%	0%	0%	0%
63	0%	0%	0%	0%	0%
64	0%	0%	0%	0%	0%
65	0%	0%	0%	0%	0%
66	0%	0%	0%	0%	0%
67	0%	0%	0%	0%	0%
68	0%	0%	0%	0%	0%
69	0%	0%	0%	0%	0%
70	0%	0%	0%	0%	0%
71	0%	0%	0%	0%	0%
72	0%	0%	0%	0%	0%
73	0%	0%	0%	0%	0%
74	0%	0%	0%	0%	0%
75	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%

Proposed Rates (Year 5 Increase) to Proposed Rates (Year 4 Increase) Base + Simple Automatic Increase Benefit Rider Form 99572VA Series

### 30 Day Elimination Period

Issue <u>Age</u>	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	0%	0%	0%	0%	0%
30-34	0%	0%	0%	0%	0%
35-39	0%	0%	0%	0%	0%
40	0%	0%	0%	0%	0%
41	0%	0%	0%	0%	0%
42	0%	0%	0%	0%	0%
43	0%	0%	0%	0%	0%
44	0%	0%	0%	0%	0%
45	0%	0%	0%	0%	0%
46	0%	0%	0%	0%	0%
47	0%	0%	0%	0%	0%
48	0%	0%	0%	0%	0%
49	0%	0%	0%	0%	0%
50	0%	0%	0%	0%	0%
51	0%	0%	0%	0%	0%
52	0%	0%	0%	0%	0%
53	0%	0%	0%	0%	0%
54	0%	0%	0%	0%	0%
55	0%	0%	0%	0%	0%
56	0%	0%	0%	0%	0%
57	0%	0%	0%	0%	0%
58	0%	0%	0%	0%	0%
59	0%	0%	0%	0%	0%
60	0%	0%	0%	0%	0%
61	0%	0%	0%	0%	0%
62	0%	0%	0%	0%	0%
63	0%	0%	0%	0%	0%
64	0%	0%	0%	0%	0%
65	0%	0%	0%	0%	0%
66	0%	0%	0%	0%	0%
67	0%	0%	0%	0%	0%
68	0%	0%	0%	0%	0%
69	0%	0%	0%	0%	0%
70	0%	0%	0%	0%	0%
71	0%	0%	0%	0%	0%
72	0%	0%	0%	0%	0%
73	0%	0%	0%	0%	0%
74	0%	0%	0%	0%	0%
75	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%

Proposed Rates (Year 5 Increase) to Proposed Rates (Year 4 Increase) Base + Simple Automatic Increase Benefit Rider Form 99572VA Series

### 90 Day Elimination Period

Issue Age	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	0%	0%	0%	0%	0%
30-34	0%	0%	0%	0%	0%
35-39	0%	0%	0%	0%	0%
40	0%	0%	0%	0%	0%
41	0%	0%	0%	0%	0%
42	0%	0%	0%	0%	0%
43	0%	0%	0%	0%	0%
44	0%	0%	0%	0%	0%
45	0%	0%	0%	0%	0%
46	0%	0%	0%	0%	0%
47	0%	0%	0%	0%	0%
48	0%	0%	0%	0%	0%
49	0%	0%	0%	0%	0%
50	0%	0%	0%	0%	0%
51	0%	0%	0%	0%	0%
52	0%	0%	0%	0%	0%
53	0%	0%	0%	0%	0%
54	0%	0%	0%	0%	0%
55	0%	0%	0%	0%	0%
56	0%	0%	0%	0%	0%
57	0%	0%	0%	0%	0%
58	0%	0%	0%	0%	0%
59	0%	0%	0%	0%	0%
60	0%	0%	0%	0%	0%
61	0%	0%	0%	0%	0%
62	0%	0%	0%	0%	0%
63	0%	0%	0%	0%	0%
64	0%	0%	0%	0%	0%
65	0%	0%	0%	0%	0%
66	0%	0%	0%	0%	0%
67	0%	0%	0%	0%	0%
68	0%	0%	0%	0%	0%
69	0%	0%	0%	0%	0%
70	0%	0%	0%	0%	0%
71	0%	0%	0%	0%	0%
72	0%	0%	0%	0%	0%
73	0%	0%	0%	0%	0%
74	0%	0%	0%	0%	0%
75	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%

Proposed Rates (Year 5 Increase) to Proposed Rates (Year 4 Increase) Base + Simple Automatic Increase Benefit Rider Form 99572VA Series

### 180 Day Elimination Period

Issue <u>Age</u>	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	0%	0%	0%	0%	0%
30-34	0%	0%	0%	0%	0%
35-39	0%	0%	0%	0%	0%
40	0%	0%	0%	0%	0%
41	0%	0%	0%	0%	0%
42	0%	0%	0%	0%	0%
43	0%	0%	0%	0%	0%
44	0%	0%	0%	0%	0%
45	0%	0%	0%	0%	0%
46	0%	0%	0%	0%	0%
47	0%	0%	0%	0%	0%
48	0%	0%	0%	0%	0%
49	0%	0%	0%	0%	0%
50	0%	0%	0%	0%	0%
51	0%	0%	0%	0%	0%
52	0%	0%	0%	0%	0%
53	0%	0%	0%	0%	0%
54	0%	0%	0%	0%	0%
55	0%	0%	0%	0%	0%
56	0%	0%	0%	0%	0%
57	0%	0%	0%	0%	0%
58	0%	0%	0%	0%	0%
59	0%	0%	0%	0%	0%
60	0%	0%	0%	0%	0%
61	0%	0%	0%	0%	0%
62	0%	0%	0%	0%	0%
63	0%	0%	0%	0%	0%
64	0%	0%	0%	0%	0%
65	0%	0%	0%	0%	0%
66	0%	0%	0%	0%	0%
67	0%	0%	0%	0%	0%
68	0%	0%	0%	0%	0%
69	0%	0%	0%	0%	0%
70	0%	0%	0%	0%	0%
71	0%	0%	0%	0%	0%
72	0%	0%	0%	0%	0%
73	0%	0%	0%	0%	0%
74	0%	0%	0%	0%	0%
75	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
77 78	0%	0%	0%	0%	0%
78 79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%
ō <del>4</del>	υ%	υ%	υ%	υ%	U%

Proposed Rates (Year 5 Increase) to Proposed Rates (Year 4 Increase)
Base + Compound Automatic Increase Benefit Rider Form 99573 Series

### 30 Day Elimination Period

18-29         0%         0%         0%         0%         23%           30-34         0%         0%         0%         0%         23%           35-39         0%         0%         0%         0%         23%           40         0%         0%         0%         0%         23%           41         0%         0%         0%         0%         23%           42         0%         0%         0%         0%         23%           43         0%         0%         0%         0%         23%           43         0%         0%         0%         0%         23%           44         0%         0%         0%         0%         23%           45         0%         0%         0%         0%         23%           45         0%         0%         0%         0%         23%           46         0%         0%         0%         0%         23%           47         0%         0%         0%         0%         23%           48         0%         0%         0%         0%         23%           50         0%         0%	Issue Age	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
30-34         0%         0%         0%         0%         23%           35-39         0%         0%         0%         0%         23%           40         0%         0%         0%         0%         23%           41         0%         0%         0%         0%         23%           42         0%         0%         0%         0%         23%           43         0%         0%         0%         0%         23%           44         0%         0%         0%         0%         23%           45         0%         0%         0%         0%         23%           46         0%         0%         0%         0%         23%           46         0%         0%         0%         0%         23%           48         0%         0%         0%         0%         23%           49         0%         0%         0%         0%         23%           50         0%         0%         0%         0%         23%           51         0%         0%         0%         0%         23%           52         0%         0%         <						
35-39         0%         0%         0%         0%         23%           40         0%         0%         0%         0%         23%           41         0%         0%         0%         0%         23%           42         0%         0%         0%         0%         23%           43         0%         0%         0%         0%         23%           44         0%         0%         0%         0%         23%           45         0%         0%         0%         0%         23%           46         0%         0%         0%         0%         23%           47         0%         0%         0%         0%         23%           48         0%         0%         0%         0%         23%           49         0%         0%         0%         0%         23%           50         0%         0%         0%         0%         23%           51         0%         0%         0%         0%         23%           52         0%         0%         0%         0%         23%           53         0%         0%						
40         0%         0%         0%         23%           41         0%         0%         0%         0%         23%           42         0%         0%         0%         0%         23%           43         0%         0%         0%         0%         23%           44         0%         0%         0%         0%         23%           45         0%         0%         0%         0%         23%           46         0%         0%         0%         0%         23%           47         0%         0%         0%         0%         23%           48         0%         0%         0%         0%         23%           49         0%         0%         0%         0%         23%           49         0%         0%         0%         0%         23%           50         0%         0%         0%         0%         23%           51         0%         0%         0%         0%         23%           51         0%         0%         0%         0%         23%           52         0%         0%         0%         0%<						
41         0%         0%         0%         0%         23%           42         0%         0%         0%         0%         23%           43         0%         0%         0%         0%         23%           44         0%         0%         0%         0%         23%           45         0%         0%         0%         0%         23%           46         0%         0%         0%         0%         23%           47         0%         0%         0%         0%         23%           48         0%         0%         0%         0%         23%           48         0%         0%         0%         0%         23%           49         0%         0%         0%         0%         23%           50         0%         0%         0%         0%         23%           51         0%         0%         0%         0%         23%           51         0%         0%         0%         0%         23%           52         0%         0%         0%         0%         23%           53         0%         0%         0%<						
42         0%         0%         0%         0%         23%           43         0%         0%         0%         0%         23%           44         0%         0%         0%         0%         23%           45         0%         0%         0%         0%         23%           46         0%         0%         0%         0%         23%           47         0%         0%         0%         0%         23%           48         0%         0%         0%         0%         23%           49         0%         0%         0%         0%         23%           50         0%         0%         0%         0%         23%           51         0%         0%         0%         0%         23%           51         0%         0%         0%         0%         23%           52         0%         0%         0%         0%         23%           53         0%         0%         0%         0%         23%           54         0%         0%         0%         0%         23%           55         0%         0%         0%<						
43         0%         0%         0%         0%         23%           44         0%         0%         0%         0%         23%           45         0%         0%         0%         0%         23%           46         0%         0%         0%         0%         23%           47         0%         0%         0%         0%         23%           48         0%         0%         0%         0%         23%           49         0%         0%         0%         0%         23%           49         0%         0%         0%         0%         23%           50         0%         0%         0%         0%         23%           51         0%         0%         0%         0%         23%           51         0%         0%         0%         0%         23%           52         0%         0%         0%         0%         23%           53         0%         0%         0%         0%         23%           54         0%         0%         0%         0%         23%           55         0%         0%         0%<						
44         0%         0%         0%         0%         23%           45         0%         0%         0%         0%         23%           46         0%         0%         0%         0%         23%           47         0%         0%         0%         0%         23%           48         0%         0%         0%         0%         23%           49         0%         0%         0%         0%         23%           50         0%         0%         0%         0%         23%           50         0%         0%         0%         0%         23%           51         0%         0%         0%         0%         23%           51         0%         0%         0%         0%         23%           52         0%         0%         0%         0%         23%           53         0%         0%         0%         0%         23%           54         0%         0%         0%         0%         23%           55         0%         0%         0%         0%         23%           56         0%         0%         0%<	43					
45         0%         0%         0%         0%         23%           46         0%         0%         0%         0%         23%           47         0%         0%         0%         0%         23%           48         0%         0%         0%         0%         23%           49         0%         0%         0%         0%         23%           50         0%         0%         0%         0%         23%           50         0%         0%         0%         0%         23%           51         0%         0%         0%         0%         23%           52         0%         0%         0%         0%         23%           53         0%         0%         0%         0%         23%           54         0%         0%         0%         0%         23%           54         0%         0%         0%         0%         23%           55         0%         0%         0%         0%         23%           56         0%         0%         0%         0%         23%           57         0%         0%         0%<						
46         0%         0%         0%         0%         23%           47         0%         0%         0%         0%         23%           48         0%         0%         0%         0%         23%           49         0%         0%         0%         0%         23%           50         0%         0%         0%         0%         23%           51         0%         0%         0%         0%         23%           52         0%         0%         0%         0%         23%           53         0%         0%         0%         0%         23%           54         0%         0%         0%         0%         23%           54         0%         0%         0%         0%         23%           55         0%         0%         0%         0%         23%           56         0%         0%         0%         0%         23%           57         0%         0%         0%         0%         23%           58         0%         0%         0%         0%         23%           59         0%         0%         0%<						
47         0%         0%         0%         0%         23%           48         0%         0%         0%         0%         23%           49         0%         0%         0%         0%         23%           50         0%         0%         0%         0%         23%           51         0%         0%         0%         0%         23%           51         0%         0%         0%         0%         23%           52         0%         0%         0%         0%         23%           53         0%         0%         0%         0%         23%           54         0%         0%         0%         0%         23%           55         0%         0%         0%         0%         23%           56         0%         0%         0%         0%         23%           57         0%         0%         0%         0%         23%           59         0%         0%         0%         0%         23%           59         0%         0%         0%         0%         23%           59         0%         0%         0%<						
48         0%         0%         0%         0%         23%           49         0%         0%         0%         0%         23%           50         0%         0%         0%         0%         23%           51         0%         0%         0%         0%         23%           52         0%         0%         0%         0%         23%           53         0%         0%         0%         0%         23%           54         0%         0%         0%         0%         23%           55         0%         0%         0%         0%         23%           56         0%         0%         0%         0%         23%           56         0%         0%         0%         0%         23%           57         0%         0%         0%         0%         23%           58         0%         0%         0%         0%         23%           59         0%         0%         0%         0%         12%           60         0%         0%         0%         0%         12%           61         0%         0%         0%<	47	0%	0%	0%	0%	
49         0%         0%         0%         0%         23%           50         0%         0%         0%         0%         23%           51         0%         0%         0%         0%         23%           52         0%         0%         0%         0%         23%           53         0%         0%         0%         0%         23%           54         0%         0%         0%         0%         23%           55         0%         0%         0%         0%         23%           56         0%         0%         0%         0%         23%           57         0%         0%         0%         0%         23%           58         0%         0%         0%         0%         23%           59         0%         0%         0%         0%         23%           59         0%         0%         0%         0%         23%           59         0%         0%         0%         0%         12%           61         0%         0%         0%         0%         0%         12%           61         0%         0%<	48	0%	0%	0%	0%	
50         0%         0%         0%         0%         23%           51         0%         0%         0%         0%         23%           52         0%         0%         0%         0%         23%           53         0%         0%         0%         0%         23%           54         0%         0%         0%         0%         23%           55         0%         0%         0%         0%         23%           56         0%         0%         0%         0%         23%           56         0%         0%         0%         0%         23%           57         0%         0%         0%         0%         23%           58         0%         0%         0%         0%         23%           59         0%         0%         0%         0%         23%           59         0%         0%         0%         0%         18%           60         0%         0%         0%         0%         12%           61         0%         0%         0%         0%         0%         0%         6%           62         0% </td <td>49</td> <td></td> <td></td> <td></td> <td>0%</td> <td></td>	49				0%	
51         0%         0%         0%         0%         23%           52         0%         0%         0%         0%         23%           53         0%         0%         0%         0%         23%           54         0%         0%         0%         0%         23%           55         0%         0%         0%         0%         23%           56         0%         0%         0%         0%         23%           57         0%         0%         0%         0%         23%           58         0%         0%         0%         0%         23%           59         0%         0%         0%         0%         23%           59         0%         0%         0%         0%         12%           60         0%         0%         0%         0%         12%           61         0%         0%         0%         0%         12%           61         0%         0%         0%         0%         0%           62         0%         0%         0%         0%         0%           63         0%         0%         0% <td>50</td> <td></td> <td></td> <td></td> <td>0%</td> <td></td>	50				0%	
52         0%         0%         0%         0%         23%           53         0%         0%         0%         0%         23%           54         0%         0%         0%         0%         23%           55         0%         0%         0%         0%         23%           56         0%         0%         0%         0%         23%           57         0%         0%         0%         0%         23%           58         0%         0%         0%         0%         23%           59         0%         0%         0%         0%         23%           60         0%         0%         0%         0%         23%           60         0%         0%         0%         0%         23%           60         0%         0%         0%         0%         23%           61         0%         0%         0%         0%         0%         12%           61         0%         0%         0%         0%         0%         0%         12%           62         0%         0%         0%         0%         0%         0%         0%<						
54         0%         0%         0%         0%         23%           55         0%         0%         0%         0%         23%           56         0%         0%         0%         0%         23%           57         0%         0%         0%         0%         23%           58         0%         0%         0%         0%         23%           59         0%         0%         0%         0%         18%           60         0%         0%         0%         0%         12%           61         0%         0%         0%         0%         12%           61         0%         0%         0%         0%         0%         12%           62         0%         0%         0%         0%         0%         0%         1%           63         0%         0%         0%         0%         0%         0%         0%           64         0%         0%         0%         0%         0%         0%         0%           65         0%         0%         0%         0%         0%         0%         0%         0%         0%         0% <td>52</td> <td>0%</td> <td>0%</td> <td>0%</td> <td>0%</td> <td></td>	52	0%	0%	0%	0%	
54         0%         0%         0%         0%         23%           55         0%         0%         0%         0%         23%           56         0%         0%         0%         0%         23%           57         0%         0%         0%         0%         23%           58         0%         0%         0%         0%         23%           59         0%         0%         0%         0%         18%           60         0%         0%         0%         0%         12%           61         0%         0%         0%         0%         12%           61         0%         0%         0%         0%         0%         12%           62         0%         0%         0%         0%         0%         1%         1%           63         0%         0%         0%         0%         0%         0%         0%           64         0%         0%         0%         0%         0%         0%         0%           65         0%         0%         0%         0%         0%         0%         0%         0%         0%         0% <td>53</td> <td>0%</td> <td>0%</td> <td>0%</td> <td>0%</td> <td>23%</td>	53	0%	0%	0%	0%	23%
55         0%         0%         0%         0%         23%           56         0%         0%         0%         0%         23%           57         0%         0%         0%         0%         23%           58         0%         0%         0%         0%         23%           59         0%         0%         0%         0%         18%           60         0%         0%         0%         0%         12%           61         0%         0%         0%         0%         6%           62         0%         0%         0%         0%         0%           63         0%         0%         0%         0%         0%           64         0%         0%         0%         0%         0%           64         0%         0%         0%         0%         0%           65         0%         0%         0%         0%         0%           66         0%         0%         0%         0%         0%           67         0%         0%         0%         0%         0%           68         0%         0%         0%	54	0%	0%	0%	0%	
57         0%         0%         0%         0%         23%           58         0%         0%         0%         0%         23%           59         0%         0%         0%         0%         18%           60         0%         0%         0%         0%         12%           61         0%         0%         0%         0%         6%           62         0%         0%         0%         0%         0%           63         0%         0%         0%         0%         0%           64         0%         0%         0%         0%         0%           65         0%         0%         0%         0%         0%           66         0%         0%         0%         0%         0%           67         0%         0%         0%         0%         0%           68         0%         0%         0%         0%         0%           69         0%         0%         0%         0%         0%           70         0%         0%         0%         0%         0%           71         0%         0%         0%						
58         0%         0%         0%         0%         23%           59         0%         0%         0%         0%         18%           60         0%         0%         0%         0%         12%           61         0%         0%         0%         0%         6%           62         0%         0%         0%         0%         0%           63         0%         0%         0%         0%         0%           64         0%         0%         0%         0%         0%           65         0%         0%         0%         0%         0%           66         0%         0%         0%         0%         0%           67         0%         0%         0%         0%         0%           68         0%         0%         0%         0%         0%           69         0%         0%         0%         0%         0%           70         0%         0%         0%         0%         0%           71         0%         0%         0%         0%         0%           72         0%         0%         0%	56	0%	0%	0%	0%	23%
59         0%         0%         0%         0%         18%           60         0%         0%         0%         0%         12%           61         0%         0%         0%         0%         6%           62         0%         0%         0%         0%         1%           63         0%         0%         0%         0%         0%           64         0%         0%         0%         0%         0%           65         0%         0%         0%         0%         0%           66         0%         0%         0%         0%         0%           67         0%         0%         0%         0%         0%           68         0%         0%         0%         0%         0%           69         0%         0%         0%         0%         0%           70         0%         0%         0%         0%         0%           71         0%         0%         0%         0%         0%           72         0%         0%         0%         0%         0%           73         0%         0%         0%	57	0%	0%	0%	0%	23%
60         0%         0%         0%         0%         12%           61         0%         0%         0%         0%         6%           62         0%         0%         0%         0%         1%           63         0%         0%         0%         0%         0%           64         0%         0%         0%         0%         0%           65         0%         0%         0%         0%         0%           66         0%         0%         0%         0%         0%           67         0%         0%         0%         0%         0%           68         0%         0%         0%         0%         0%           69         0%         0%         0%         0%         0%           70         0%         0%         0%         0%         0%           71         0%         0%         0%         0%         0%           72         0%         0%         0%         0%         0%           73         0%         0%         0%         0%         0%           74         0%         0%         0%	58	0%	0%	0%	0%	23%
61         0%         0%         0%         6%           62         0%         0%         0%         0%         1%           63         0%         0%         0%         0%         0%           64         0%         0%         0%         0%         0%           65         0%         0%         0%         0%         0%           66         0%         0%         0%         0%         0%           67         0%         0%         0%         0%         0%           68         0%         0%         0%         0%         0%           69         0%         0%         0%         0%         0%           70         0%         0%         0%         0%         0%           71         0%         0%         0%         0%         0%           72         0%         0%         0%         0%         0%           73         0%         0%         0%         0%         0%           74         0%         0%         0%         0%         0%           75         0%         0%         0%         0%         <	59	0%	0%	0%	0%	18%
62         0%         0%         0%         0%         1%           63         0%         0%         0%         0%         0%           64         0%         0%         0%         0%         0%           65         0%         0%         0%         0%         0%           66         0%         0%         0%         0%         0%           67         0%         0%         0%         0%         0%           68         0%         0%         0%         0%         0%           69         0%         0%         0%         0%         0%           70         0%         0%         0%         0%         0%           71         0%         0%         0%         0%         0%           72         0%         0%         0%         0%         0%           73         0%         0%         0%         0%         0%           74         0%         0%         0%         0%         0%           75         0%         0%         0%         0%         0%           76         0%         0%         0%         <	60	0%	0%	0%	0%	12%
63         0%<	61	0%	0%	0%	0%	6%
64         0%         0%         0%         0%         0%           65         0%         0%         0%         0%         0%           66         0%         0%         0%         0%         0%           67         0%         0%         0%         0%         0%           68         0%         0%         0%         0%         0%           69         0%         0%         0%         0%         0%           70         0%         0%         0%         0%         0%           71         0%         0%         0%         0%         0%           72         0%         0%         0%         0%         0%           73         0%         0%         0%         0%         0%           74         0%         0%         0%         0%         0%           75         0%         0%         0%         0%         0%           76         0%         0%         0%         0%         0%           77         0%         0%         0%         0%         0%           78         0%         0%         0%         <	62	0%	0%	0%	0%	1%
65         0%<	63	0%	0%	0%	0%	0%
66         0%         0%         0%         0%         0%           67         0%         0%         0%         0%         0%           68         0%         0%         0%         0%         0%           69         0%         0%         0%         0%         0%           70         0%         0%         0%         0%         0%           71         0%         0%         0%         0%         0%           72         0%         0%         0%         0%         0%           73         0%         0%         0%         0%         0%           74         0%         0%         0%         0%         0%           75         0%         0%         0%         0%         0%           76         0%         0%         0%         0%         0%           77         0%         0%         0%         0%         0%           78         0%         0%         0%         0%         0%	64	0%	0%	0%	0%	0%
67         0%<	65	0%	0%	0%	0%	0%
68         0%<	66	0%	0%	0%	0%	0%
69         0%         0%         0%         0%         0%           70         0%         0%         0%         0%         0%           71         0%         0%         0%         0%         0%           72         0%         0%         0%         0%         0%           73         0%         0%         0%         0%         0%           74         0%         0%         0%         0%         0%           75         0%         0%         0%         0%         0%           76         0%         0%         0%         0%         0%           77         0%         0%         0%         0%         0%           78         0%         0%         0%         0%         0%	67	0%	0%	0%	0%	0%
70         0%         0%         0%         0%           71         0%         0%         0%         0%           72         0%         0%         0%         0%           73         0%         0%         0%         0%           74         0%         0%         0%         0%           75         0%         0%         0%         0%           76         0%         0%         0%         0%           77         0%         0%         0%         0%         0%           78         0%         0%         0%         0%         0%	68	0%	0%	0%	0%	0%
71         0%         0%         0%         0%         0%           72         0%         0%         0%         0%         0%           73         0%         0%         0%         0%         0%           74         0%         0%         0%         0%         0%           75         0%         0%         0%         0%         0%           76         0%         0%         0%         0%         0%           77         0%         0%         0%         0%         0%           78         0%         0%         0%         0%         0%	69	0%	0%	0%	0%	0%
72         0%         0%         0%         0%           73         0%         0%         0%         0%           74         0%         0%         0%         0%           75         0%         0%         0%         0%         0%           76         0%         0%         0%         0%         0%           77         0%         0%         0%         0%         0%           78         0%         0%         0%         0%         0%	70	0%	0%	0%	0%	0%
73         0%         0%         0%         0%         0%           74         0%         0%         0%         0%         0%           75         0%         0%         0%         0%         0%           76         0%         0%         0%         0%         0%           77         0%         0%         0%         0%         0%           78         0%         0%         0%         0%         0%	71	0%	0%	0%	0%	0%
74         0%         0%         0%         0%         0%           75         0%         0%         0%         0%         0%           76         0%         0%         0%         0%         0%           77         0%         0%         0%         0%         0%           78         0%         0%         0%         0%         0%	72	0%	0%	0%	0%	0%
75         0%         0%         0%         0%           76         0%         0%         0%         0%           77         0%         0%         0%         0%         0%           78         0%         0%         0%         0%         0%	73	0%	0%	0%	0%	0%
76         0%         0%         0%         0%           77         0%         0%         0%         0%         0%           78         0%         0%         0%         0%         0%         0%	74	0%	0%	0%	0%	0%
77 0% 0% 0% 0% 0% 0% 78 0% 0% 0% 0% 0% 0% 0%	75	0%	0%	0%	0%	0%
78 0% 0% 0% 0%	76	0%	0%	0%	0%	0%
	77	0%	0%	0%	0%	0%
79 0% 0% 0% 0% 0%						
	79	0%	0%	0%	0%	0%
80 0% 0% 0% 0%		0%	0%		0%	0%
81 0% 0% 0% 0%						
82 0% 0% 0% 0%			0%		0%	
83 0% 0% 0% 0%						
84 0% 0% 0% 0%	84	0%	0%	0%	0%	0%

Proposed Rates (Year 5 Increase) to Proposed Rates (Year 4 Increase)
Base + Compound Automatic Increase Benefit Rider Form 99573 Series

### 90 Day Elimination Period

Issue Age	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	0%	0%	0%	0%	23%
30-34	0%	0%	0%	0%	23%
35-39	0%	0%	0%	0%	23%
40	0%	0%	0%	0%	23%
41	0%	0%	0%	0%	23%
42	0%	0%	0%	0%	23%
43	0%	0%	0%	0%	23%
44	0%	0%	0%	0%	23%
45	0%	0%	0%	0%	23%
46	0%	0%	0%	0%	23%
47	0%	0%	0%	0%	23%
48	0%	0%	0%	0%	23%
49	0%	0%	0%	0%	23%
50	0%	0%	0%	0%	23%
51	0%	0%	0%	0%	23%
52	0%	0%	0%	0%	23%
53	0%	0%	0%	0%	23%
54	0%	0%	0%	0%	23%
55	0%	0%	0%	0%	23%
56	0%	0%	0%	0%	23%
57	0%	0%	0%	0%	23%
58	0%	0%	0%	0%	18%
59	0%	0%	0%	0%	11%
60	0%	0%	0%	0%	5%
61	0%	0%	0%	0%	0%
62	0%	0%	0%	0%	0%
63	0%	0%	0%	0%	0%
64	0%	0%	0%	0%	0%
65	0%	0%	0%	0%	0%
66	0%	0%	0%	0%	0%
67	0%	0%	0%	0%	0%
68	0%	0%	0%	0%	0%
69	0%	0%	0%	0%	0%
70	0%	0%	0%	0%	0%
71	0%	0%	0%	0%	0%
72	0%	0%	0%	0%	0%
73	0%	0%	0%	0%	0%
74	0%	0%	0%	0%	0%
75	0%	0%	0%	0%	0%
76	0%	0%	0%	0%	0%
77	0%	0%	0%	0%	0%
78	0%	0%	0%	0%	0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%

Proposed Rates (Year 5 Increase) to Proposed Rates (Year 4 Increase)
Base + Compound Automatic Increase Benefit Rider Form 99573 Series

### 180 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	0%	0%	0%	0%	23%
30-34	0%	0%	0%	0%	23%
35-39	0%	0%	0%	0%	23%
40	0%	0%	0%	0%	23%
41	0%	0%	0%	0%	23%
42	0%	0%	0%	0%	23%
43	0%	0%	0%	0%	23%
44	0%	0%	0%	0%	23%
45	0%	0%	0%	0%	23%
46	0%	0%	0%	0%	23%
47	0%	0%	0%	0%	23%
48	0%	0%	0%	0%	23%
49	0%	0%	0%	0%	23%
50	0%	0%	0%	0%	23%
51	0%	0%	0%	0%	23%
52	0%	0%	0%	0%	23%
53	0%	0%	0%	0%	23%
54	0%	0%	0%	0%	23%
55	0%	0%	0%	0%	23%
56	0%	0%	0%	0%	23%
57	0%	0%	0%	0%	22%
58	0%	0%	0%	0%	15%
59	0%	0%	0%	0%	9%
60	0%	0%	0%	0%	3%
61	0%	0%	0%	0%	0%
62	0%	0%	0%	0%	0%
63	0%	0%	0%	0%	0%
64	0%	0%	0%	0%	0%
65	0%	0%	0%	0%	0%
66	0%	0%	0%	0%	0%
67	0%	0%	0%	0%	0%
68	0%	0%	0%	0%	0%
69	0%	0%	0%	0%	0%
70	0%	0%	0%	0%	0%
71	0%	0%	0%	0%	0%
72	0%	0%	0%	0%	0%
72 73	0%	0%	0%	0%	0%
73 74	0%	0%	0%	0%	0%
74 75	0%	0%	0%	0%	0%
75 76	0%	0%	0%	0%	0%
76 77	0%	0%	0%	0%	0%
77 78				0%	
	0%	0%	0%		0%
79	0%	0%	0%	0%	0%
80	0%	0%	0%	0%	0%
81	0%	0%	0%	0%	0%
82	0%	0%	0%	0%	0%
83	0%	0%	0%	0%	0%
84	0%	0%	0%	0%	0%

			Actual a	nd Projected Virgin	ia Experience - Post-	Rate Stability Only				
	Earned Premium	Earned Premium		Incurred	Actual Claims	Claims	Loss Ratio	Loss Ratio		Cumulative Loss Ra
Year	Original Rates	Current Rates		Claims	Paid	Reserves	Original Rates	Current Rates		Current Rates
2001	0	0		0	0	0	0.0%	0.0%		-
2002	0	0		0	0	0	0.0%	0.0%		- 0.00/
2003	16,871	16,871		0	0	0 0	0.0%	0.0%		0.0%
2004 2005	346,528 412,275	346,528 412,275		0	0	0	0.0% 0.0%	0.0%		0.0% 0.0%
2006	388,471	388,471		0	0	0	0.0%	0.0%		0.0%
2007	382,190	382,190		0	0	0	0.0%	0.0%		0.0%
2008	373,508	373,508		0	0	0	0.0%	0.0%		0.0%
2009	369,554	369,554		0	0	0	0.0%	0.0%		0.0%
2010	363,274	363,274		0	0	0	0.0%	0.0%		0.0%
2011	359,452	359,452		0	0	0	0.0%	0.0%		0.0%
2012	354,617	354,617		0	0	0	0.0%	0.0%		0.0%
2013	347,912	347,912		328,107	328,107	0	94.3%	94.3%		8.8%
2014	341,596	341,596		316,435	316,435	0	92.6%	92.6%		15.9%
2015	339,207	339,207		135,650	135,650	0	40.0%	40.0%		17.7%
2016	331,221	331,221		0	0	0	0.0%	0.0%		16.5%
2017	311,610	311,610		0	0	0	0.0%	0.0%		15.5%
2018	299,854	299,854		185,039	119,655	65,384	61.7%	61.7%		18.1%
2019	290,400	290,400		0	0	0	0.0%	0.0%		17.1%
Total	5,628,539	5,628,539		965,232	899,848	65,384	17.1%	17.1%		
					Projection					
			Earned		1 rojection		Loss Ratio		Loss Ratio	Loss Ratio
Projection	Earned Premium	Earned Premium	Premium With	Incurred			Original	Loss Ratio	With Proposed	With Proposed
Year	Original Rates	Current Rates	Proposed Increase	Claims			Rates	Current Rates	Increase	Increase
2020	281,342	334,496	334,496	308,415			109.6%	92.2%	92.2%	21.4%
2021	273,723	366,582	366,582	353,688			129.2%	96.5%	96.5%	25.7%
2022	265,735	356,358	356,358	406,974			153.2%	114.2%	114.2%	30.4%
2023	257,374	345,396	345,396	465,325			180.8%	134.7%	134.7%	35.5%
2024	248,633	333,916	358,281	528,270			212.5%	158.2%	147.4%	41.0%
2025 2026	239,470 229,918	321,859 309,261	404,050 449,147	593,008 661,126			247.6% 287.5%	184.2% 213.8%	146.8% 147.2%	46.5% 51.9%
2027 2028	219,966 209,648	296,108 282,441	482,734 494,545	732,286 805,972			332.9% 384.4%	247.3% 285.4%	151.7% 163.0%	57.5% 63.1%
2029	199,013	268,322	485,150	882,468			443.4%	328.9%	181.9%	69.1%
2030	188,131	253,844	460,997	960,003			510.3%	378.2%	208.2%	75.4%
2030	177,059	253,844						432.4%	237.0%	75.4% 82.0%
			436,249	1,033,883			583.9%			
2032 2033	165,857	224,125 209,078	410,938	1,104,006			665.6%	492.6% 559.1%	268.7%	89.0% 96.2%
2034	154,614 143,396	194,040	385,243 359,303	1,168,999 1,230,588			756.1% 858.2%	634.2%	303.4% 342.5%	103.8%
2035	132,306	179,148	333,346					717.3%	385.5%	111.5%
				1,285,118			971.3%			
2036	121,417	164,505	307,546	1,327,738			1093.5%	807.1%	431.7%	119.5%
2037	110,821	150,233	282,138	1,357,396			1224.9%	903.5%	481.1%	127.5%
2038	100,593	136,441	257,332	1,380,697			1372.6%	1011.9%	536.5%	135.7%
2039	90,762	123,167	233,238	1,395,284			1537.3%	1132.8%	598.2%	143.8%
2040	81,412	110,532	210,098	1,394,483			1712.9%	1261.6%	663.7%	152.0%
2041	72,587	98,593	188,047	1,376,284			1896.0%	1395.9%	731.9%	160.0%
2042	64,344	87,433	167,279	1,337,421			2078.5%	1529.7%	799.5%	167.8%
2043	56,692	77,062	147,839	1,288,297			2272.4%	1671.8%	871.4%	175.3%
2044	49,626	67,480	129,763	1,231,054			2480.7%	1824.3%	948.7%	182.5%
2045	43,184	58,738	113,167	1,165,210			2698.2%	1983.7%	1029.6%	189.3%
2046	37,356	50,824	98,068	1,090,209			2918.4%	2145.1%	1111.7%	195.6%
2047	32,146	43,746	84,501	1,005,353			3127.5%	2298.2%	1189.8%	201.5%
2048	27,518	37,456	72,396	921,503			3348.7%	2460.2%	1272.9%	206.9%
2049	23,434	31,906	61,681	844,704			3604.6%	2647.5%	1369.5%	211.9%
2050	19,871	27,063	52,303	772,428			3887.2%	2854.2%	1476.8%	216.4%
2051	16,793	22,878	44,183	703,470			4189.1%	3074.9%	1592.2%	220.6%
2052	14,150	19,284	37,191	638,812			4514.6%	3312.7%	1717.7%	224.4%
2053 2054	11,888 9,955	16,206 13,576	31,192 26,063	579,841 527,256			4877.5% 5296.4%	3577.9% 3883.7%	1858.9% 2023.0%	227.9% 231.1%
2054	8,309	13,576	21,692	478,112			5754.1%	3883.7% 4218.4%	2023.0%	231.1%
2056	6,914	9,434	17,992	478,112			6275.9%	4218.4% 4599.5%	2411.7%	234.0%
2056	5,734	9,434 7,825	17,992	390,966			6818.4%	4599.5% 4996.4%	2630.1%	239.1%
2057	4,736	7,825 6,464	14,865 12,230	390,966 349,488			6818.4% 7379.4%	4996.4% 5406.7%	2630.1% 2857.6%	239.1% 241.3%
2059	3,891	5,311	12,230	311,719			8011.3%	5869.3%	3115.0%	241.3%
2060	3,178	4,339	8,144	275,023			8011.3% 8654.0%	6338.4%	3377.0%	243.2% 245.0%
2061	2,579	3,522	6,588	240,453			9323.5%	6827.2%	3649.9%	246.5%
2062	2,075	3,522 2,834	5,286	240,453			9323.5%	7281.3%	3903.7%	246.5%
2062	1,655	2,834	4,206	173,670			10493.7%	7281.3% 7684.5%	4129.1%	247.8%
2064	1,305	1,782	3,310	144,941			11106.6%	8133.6%	4378.9%	249.9%
2064	1,018	1,782	3,310 2,578	119,081			11106.6%	8133.6% 8560.8%	4619.1%	249.9% 250.6%
2066	784	1,391	2,578 1,979	95,802			12219.6%	8953.5%	4840.9%	250.6%
2067	593	810	1,495	75,670			12760.5%	9342.0%	5061.5%	251.2%
2067	440	601	1,107	75,670 58,449			13283.9%	9725.3%	5279.9%	251.7% 252.1%
2069	319	436	800	58,449 44,042			13283.9%	10101.4%	5505.3%	252.1% 252.4%
Total	4,414,264	5,910,596	9,119,119	36,255,256			821.3%	613.4%	397.6%	232.470
		·			·					· · · · · · · · · · · · · · · · · · ·
	Earned Premium	Earned Premium	Earned Premium With	Incurred			Loss Ratio Original	Loss Ratio	Loss Ratio With Proposed	
	Original Rates	Current Rates	Proposed Increase	Claims			Rates	Current Rates	Increase	
t Experience	5,628,539	5,628,539	5,628,539	965,232			17.1%	17.1%	17.1%	
cipated Experience	4,414,264	5,910,596	9,119,119	36,255,256			821.3%	613.4%	397.6%	
time Experience	10,042,803	11,539,135	14,747,658	37,220,488			370.6%	322.6%	252.4%	
t Experience@4.5%	8,489,387	8,489,387	8,489,387	1,229,702			14.5%	14.5%	14.5%	
icipated Experience@4.5%	2,992,362	3,986,751	5,732,893	16,452,078			549.8%	412.7%	287.0%	
time Experience@4.5%	11,481,748	12,476,137	14,222,280	17,681,780			154.0%	141.7%	124.3%	

				Actual												
	Earned Premium	Earned Premium	Incurred	Claims	Claims	Loss Ratio	Loss Ratio	Cumulative Loss Ratio								
Year	Original Rates	Current Rates	Claims	Paid	Reserves	Original Rates	Current Rates	Current Rates								
2001	3,396	3,396	0	0	0	0.0%	0.0%	0.0%								
2002	1,280,796	1,280,796	0	0	0	0.0%	0.0%	0.0%								
2003	10,734,148	10,734,148	1,249,392	1,249,392	0	11.6%	11.6%	10.4%								
2004	19,444,872	19,444,872	1,181,178	1,147,711	33,467	6.1%	6.1%	7.7%								
2005	22,859,831	22,859,831	2,013,446	1,753,986	259,460	8.8%	8.8%	8.2%								
2006	24,829,066	24,829,066	2,634,905	2,634,905	0	10.6%	10.6%	8.9%								
2007	26,250,532	26,250,532	3,477,958	3,269,637	208,321	13.2%	13.2%	10.0%								
2008	27,816,422	27,816,422	4,441,408	3,482,535	958,873	16.0%	16.0%	11.3%								
2009	28,975,008	28,975,008	6,419,292	5,837,750	581,543	22.2%	22.2%	13.2%								
2010	29,951,854	29,951,854	4,002,590	4,002,590	0	13.4%	13.4%	13.2%								
2011	31,712,255	31,712,255	4,835,478	4,366,082	469,396	15.2%	15.2%	13.5%								
2012	34,767,852	34,767,852	11,044,044	8,600,428	2,443,616	31.8%	31.8%	16.0%								
2013	36,274,008	36,274,008	11,405,445	9,172,144	2,233,300	31.4%	31.4%	17.9%								
2014	35,288,514	35,288,514	13,897,146	11,323,140	2,574,006	39.4%	39.4%	20.2%								
2015	34,347,470	34,347,470	10,983,793	9,235,689	1,748,105	32.0%	32.0%	21.3%								
2016	33,386,133	33,386,133	16,674,273	11,040,944	5,633,329	49.9%	49.9%	23.7%								
2017	32,170,328	32,170,328	14,786,402	9,732,158	5,054,243	46.0%	46.0%	25.4%								
2018	31,279,774	31,279,774	19,861,767	9,578,297	10,283,469	63.5%	63.5%	27.9%								
2019	30,202,654	30,202,654	17,135,331	6,399,274	10,736,057	56.7%	56.7%	29.7%								
Total	491,574,912	491,574,912	146.043.847	102.826.661	43.217.186	29.7%	29.7%									

Projection	Earned Premium Original Rates 29,111,244 28,297,748 27,460,435 26,596,034 25,703,630 24,784,077 23,838,605 22,868,533 21,877,023 20,867,097 19,841,911 18,805,238 17,761,296 16,714,028 15,668,941 14,631,104 13,606,675 12,601,304 11,620,063	Earned Premium Current Rates 35,200,244 37,952,185 36,873,134 35,746,158 34,579,511 33,373,984 32,130,863 30,851,643 29,540,421 28,201,136 26,837,983 25,455,048 24,061,072 22,658,475 21,255,863 18,860,285 18,480,344 17,123,908	Earned Premium With Proposed increase 35,200,244 37,952,185 36,873,134 35,746,158 37,238,104 42,169,540 46,679,552 50,042,331 51,705,216 51,394,101 49,204,625 46,936,184 44,620,855 42,265,833 39,882,908 37,483,224	Incurred Claims 25,263,464 28,528,480 32,276,546 36,360,933 40,716,712 45,133,550 49,830,552 54,832,850 60,089,524 65,640,192 71,437,369 77,248,097 82,969,524 88,525,931 93,852,199	Loss Ratio Original Rates 86.8% 100.8% 117.5% 136.7% 158.4% 182.1% 209.0% 239.8% 274.7% 314.6% 360.0% 410.8%	Loss Ratio Current Rates 71.8% 75.2% 87.5% 101.7% 135.2% 155.1% 177.7% 203.4% 232.8% 266.2% 303.5% 344.8%	Loss Ratio With Proposed Increase 71.8% 75.2% 87.5% 101.7% 109.3% 107.0% 106.8% 116.2% 127.7% 145.2% 164.6%	Cumulative Loss Ratic With Proposed Increase 32.5% 35.4% 38.6% 42.1% 45.8% 49.4% 52.9% 56.4% 60.0% 63.8% 67.9% 72.4%
Year 2020 2021 2021 2022 2024 2025 2026 2027 2028 2029 2030 2031 2031 2032 2034 2035 2036 2037 2038 2038 2039 2040 2041	Original Rates 29,111,244 28,297,748 27,460,435 26,596,034 25,703,630 24,784,077 23,838,605 22,868,533 21,877,023 20,867,097 19,841,911 18,805,238 17,761,296 16,714,028 15,668,941 14,631,104 13,606,675 12,601,304 11,620,063	Current Rates 35,200,244 37,952,185 36,873,134 35,746,158 34,579,512 33,373,984 32,130,863 30,851,643 29,540,421 28,201,136 26,837,983 25,456,048 24,061,072 22,658,475 21,255,863 19,860,285 18,840,344	Proposed Increase 35,200,244 37,952,185 36,873,134 35,746,158 37,238,104 42,169,540 46,679,552 50,042,331 51,705,216 51,394,101 49,204,625 46,936,184 44,620,855 42,265,833 39,882,908	Claims 25,263,464 28,528,480 32,276,546 36,360,933 40,716,712 45,133,550 49,830,552 54,832,850 60,089,524 65,640,192 71,437,369 77,248,097 82,969,524 88,525,931	Rates 86.8% 100.8% 117.5% 136.7% 158.4% 182.1% 209.0% 239.8% 274.7% 314.6% 360.0% 410.8% 467.1%	Current Rates 71.8% 75.2% 87.5% 101.7% 117.7% 135.2% 155.1% 177.7% 203.4% 232.8% 266.2% 303.5%	71.8% 75.2% 87.5% 101.7% 109.3% 107.0% 106.6% 109.6% 116.2% 127.7% 145.2% 164.6%	Proposed Increase 32.5% 35.4% 38.6% 42.1% 45.8% 49.4% 52.9% 56.4% 60.0% 63.8% 67.9% 72.4%
2020 2021 2022 2023 2024 2025 2026 2027 2028 2029 2030 2031 2032 2033 2034 2035 2036 2037 2038 2037 2038 2039 2039 2030 2031	29,111,244 28,297,748 27,460,435 26,596,034 25,703,630 24,784,077 23,838,605 22,868,533 21,877,023 20,867,097 19,841,911 18,805,238 17,761,296 16,714,028 15,668,941 14,631,104 11,620,063 10,668,108	35,200,244 37,952,185 36,873,134 35,746,158 34,579,512 33,373,984 32,130,863 30,851,643 29,540,421 28,201,136 26,837,983 25,456,048 24,061,072 22,2658,475 21,255,863 19,860,285 18,860,344	35,200,244 37,952,185 36,673,134 35,746,158 37,238,104 42,169,540 46,679,552 50,042,331 51,705,216 51,394,625 46,936,184 44,620,855 42,265,833 39,882,908	25,263,464 28,528,480 32,276,546 36,360,933 40,716,712 45,133,550 49,830,552 54,832,850 60,089,524 65,640,192 71,437,369 77,248,097 22,969,524 88,525,931	86.8% 100.8% 117.5% 136.7% 158.4% 182.1% 209.0% 239.8% 274.7% 314.6% 360.0% 410.8% 467.1%	71.8% 75.2% 87.5% 101.7% 117.7% 135.2% 155.1% 177.7% 203.4% 232.8% 266.2% 303.5%	71.8% 75.2% 87.5% 101.7% 109.3% 107.0% 106.8% 109.6% 116.2% 127.7% 145.2% 164.6%	32.5% 35.4% 38.6% 42.1% 45.8% 49.4% 52.9% 56.4% 60.0% 63.8% 67.9% 72.4%
2021 2022 2023 2024 2025 2026 2027 2028 2029 2030 2031 2032 2031 2032 2033 2034 2035 2036 2037 2038 2039 2040 2041	28,297,748 27,460,435 26,596,034 25,703,630 24,784,077 23,838,605 22,868,533 21,877,023 20,867,097 19,841,911 18,805,238 17,761,296 16,714,028 15,668,941 14,631,104 13,606,675 12,601,304 11,620,063 10,668,108	37,952,185 36,873,134 35,746,158 34,579,512 33,373,984 32,130,863 30,853,643 29,540,421 28,201,136 26,837,983 25,455,048 24,063,072 22,2658,475 21,255,863 19,860,285 18,840,344	37,952,185 36,873,134 35,746,158 37,238,104 42,169,540 46,679,552 50,042,331 51,705,216 51,394,101 49,204,625 46,936,184 44,620,855 42,265,833 39,882,908	28,528,480 32,276,546 36,360,993 40,716,712 45,133,550 49,830,552 54,832,850 60,089,524 65,640,192 71,437,369 77,248,097 82,969,524 88,525,931	100.8% 117.5% 136.7% 158.4% 182.1% 209.0% 239.8% 274.7% 314.6% 360.0% 410.8% 467.1%	75.2% 87.5% 101.7% 117.7% 135.2% 155.1% 177.7% 203.4% 232.8% 266.2% 303.5%	75.2% 87.5% 101.7% 109.3% 107.0% 106.8% 116.2% 127.7% 145.2% 164.6%	35.4% 38.6% 42.1% 45.8% 49.4% 52.9% 56.4% 60.0% 63.8% 67.9% 72.4%
2022 2023 2024 2025 2026 2027 2028 2029 2030 2031 2032 2033 2034 2035 2036 2037 2038 2038 2039 2038 2039 2040	27,460,435 26,596,034 25,703,630 24,784,077 23,838,605 22,868,533 21,877,023 20,867,097 19,841,911 18,805,238 17,761,296 16,714,028 15,668,941 14,631,104 13,606,675 12,601,304 11,620,063 10,668,108	36,873,134 35,746,158 34,579,512 33,373,984 32,130,863 30,851,643 29,540,421 28,201,136 26,837,983 25,456,048 24,061,072 22,2658,475 21,255,863 19,860,285 18,480,344	36,873.134 35,746,158 37,238,104 42,169,540 46,679,552 50,042,331 51,705,216 51,394,101 49,204,625 46,936,184 44,620,855 42,265,833 39,882,908	32,276,546 36,360,933 40,716,712 45,133,550 49,830,552 54,832,850 60,089,524 65,640,192 71,437,369 77,248,097 82,969,524 88,525,931	117.5% 136.7% 158.4% 182.1% 209.0% 239.8% 274.7% 314.6% 360.0% 410.8% 467.1%	87.5% 101.7% 117.7% 135.2% 155.1% 177.7% 203.4% 232.8% 266.2% 303.5%	87.5% 101.7% 109.3% 107.0% 106.8% 109.6% 116.2% 127.7% 145.2% 164.6%	38.6% 42.1% 45.8% 49.4% 52.9% 56.4% 60.0% 63.8% 67.9% 72.4%
2023 2024 2025 2026 2027 2028 2029 2030 2031 2032 2033 2034 2035 2036 2037 2038 2039 2040 2040	26,596,034 25,703,630 24,784,077 23,838,605 22,868,533 21,877,023 20,867,097 19,841,911 18,805,238 17,761,296 16,714,028 15,668,941 14,631,104 13,606,675 12,601,304 11,620,063 10,668,108	35,746,158 34,579,512 33,373,984 32,130,863 30,851,643 29,540,421 28,201,136 26,837,983 25,456,048 24,061,072 22,2658,475 21,255,863 19,860,285 18,840,344	35,746,158 37,238,104 42,169,540 46,679,552 50,042,331 51,705,216 51,394,101 49,204,625 46,936,184 44,620,855 42,265,833 39,882,908	36,360,933 40,716,712 45,133,550 49,830,552 54,832,850 60,089,524 65,640,192 71,437,369 77,248,097 82,969,524 88,525,931	136.7% 158.4% 182.1% 209.0% 239.8% 274.7% 314.6% 360.0% 410.8% 467.1%	101.7% 117.7% 135.2% 155.1% 177.7% 203.4% 232.8% 266.2% 303.5%	101.7% 109.3% 107.0% 106.8% 109.6% 116.2% 127.7% 145.2% 164.6%	42.1% 45.8% 49.4% 52.9% 56.4% 60.0% 63.8% 67.9% 72.4%
2024 2025 2026 2027 2028 2029 2030 2031 2032 2033 2034 2035 2036 2037 2038 2039 2040 2040	25,703,630 24,784,077 23,838,605 22,868,533 21,877,023 20,867,097 19,841,911 18,805,238 17,761,296 16,714,028 15,668,941 14,631,104 13,606,675 12,601,304 11,620,063 10,668,108	34,579,512 33,373,984 32,130,863 30,851,643 29,540,421 28,201,136 26,837,983 25,456,048 24,061,072 22,558,475 21,255,863 19,860,285 18,480,344	37,238,104 42,169,540 46,679,552 50,042,331 51,705,216 51,394,101 49,204,625 46,936,184 44,620,855 42,265,833 39,882,908	40,716,712 45,133,550 49,830,552 54,832,850 60,089,524 65,640,192 71,437,369 77,248,097 82,969,524 88,525,931	158.4% 182.1% 209.0% 239.8% 274.7% 314.6% 360.0% 410.8% 467.1%	117.7% 135.2% 155.1% 177.7% 203.4% 232.8% 266.2% 303.5%	109.3% 107.0% 106.8% 109.6% 116.2% 127.7% 145.2% 164.6%	45.8% 49.4% 52.9% 56.4% 60.0% 63.8% 67.9% 72.4%
2025 2026 2027 2028 2029 2030 2031 2032 2033 2034 2035 2036 2037 2038 2039 2040 2041	24,784,077 23,838,605 22,868,533 21,877,023 20,867,097 19,841,911 18,805,238 17,761,296 16,714,028 15,668,941 14,631,104 13,606,675 12,601,304 11,620,063 10,668,108	33,373,984 32,130,863 30,851,643 29,540,421 28,201,136 26,3837,983 25,456,048 24,061,072 22,2658,475 21,255,863 19,860,285 18,840,344	42,169,540 46,679,552 50,042,331 51,705,216 51,394,101 49,204,625 46,936,184 44,620,855 42,265,833 39,882,908	45,133,550 49,830,552 54,832,850 60,089,524 65,640,192 71,437,369 77,248,097 82,969,524 88,525,931	182.1% 209.0% 239.8% 274.7% 314.6% 360.0% 410.8% 467.1%	135.2% 155.1% 177.7% 203.4% 232.8% 266.2% 303.5%	107.0% 106.8% 109.6% 116.2% 127.7% 145.2% 164.6%	49.4% 52.9% 56.4% 60.0% 63.8% 67.9% 72.4%
2026 2027 2028 2029 2030 2031 2032 2033 2034 2035 2036 2037 2038 2039 2040 2041	23,838,605 22,868,533 21,877,023 20,867,097 19,841,911 18,805,238 17,761,296 16,714,028 15,668,941 14,631,104 13,606,675 12,601,304 11,620,063 10,668,108	32,130,863 30,851,643 29,540,421 28,201,136 26,837,983 25,456,048 24,061,072 22,658,475 21,255,863 19,860,285 18,480,344	46,679,552 50,042,331 51,705,216 51,394,101 49,204,625 46,936,184 44,620,855 42,265,833 39,882,908	49,830,552 54,832,850 60,089,524 65,640,192 71,437,369 77,248,097 82,969,524 88,525,931	209.0% 239.8% 274.7% 314.6% 360.0% 410.8% 467.1%	155.1% 177.7% 203.4% 232.8% 266.2% 303.5%	106.8% 109.6% 116.2% 127.7% 145.2% 164.6%	52.9% 56.4% 60.0% 63.8% 67.9% 72.4%
2027 2028 2029 2030 2031 2032 2033 2034 2035 2036 2037 2038 2039 2040 2041	22,868,533 21,877,023 20,867,097 19,841,911 18,805,238 17,761,296 16,714,028 15,668,941 14,631,104 13,606,675 12,601,304 11,620,063 10,668,108	30,851,643 29,540,421 28,201,136 26,837,983 25,456,048 24,061,072 22,658,475 21,255,863 19,860,285 18,480,344	50,042,331 51,705,216 51,394,101 49,204,625 46,936,184 44,620,855 42,265,833 39,882,908	54,832,850 60,089,524 65,640,192 71,437,369 77,248,097 82,969,524 88,525,931	239.8% 274.7% 314.6% 360.0% 410.8% 467.1%	177.7% 203.4% 232.8% 266.2% 303.5%	109.6% 116.2% 127.7% 145.2% 164.6%	56.4% 60.0% 63.8% 67.9% 72.4%
2028 2029 2030 2031 2031 2033 2034 2035 2036 2037 2038 2039 2040 2041	21,877,023 20,867,097 19,841,911 18,805,238 17,761,296 16,714,028 15,668,941 14,631,104 13,606,675 12,601,304 11,620,063 10,668,108	29,540,421 28,201,136 26,837,983 25,456,048 24,061,072 22,658,475 21,255,863 19,860,285 18,480,344	51,705,216 51,394,101 49,204,625 46,936,184 44,620,855 42,265,833 39,882,908	60,089,524 65,640,192 71,437,369 77,248,097 82,969,524 88,525,931	274.7% 314.6% 360.0% 410.8% 467.1%	203.4% 232.8% 266.2% 303.5%	116.2% 127.7% 145.2% 164.6%	60.0% 63.8% 67.9% 72.4%
2029 2030 2031 2032 2033 2034 2035 2036 2037 2038 2039 2040	20,867,097 19,841,911 18,805,238 17,761,296 16,714,028 15,668,941 14,631,104 13,606,675 12,601,304 11,620,003 10,668,108	28,201,136 26,837,983 25,456,048 24,061,072 22,658,475 21,255,863 19,860,285 18,480,344	51,394,101 49,204,625 46,936,184 44,620,855 42,265,833 39,882,908	65,640,192 71,437,369 77,248,097 82,969,524 88,525,931	314.6% 360.0% 410.8% 467.1%	232.8% 266.2% 303.5%	127.7% 145.2% 164.6%	63.8% 67.9% 72.4%
2030 2031 2032 2033 2034 2035 2036 2037 2038 2039 2040 2041	19,841,911 18,805,238 17,761,296 16,714,028 15,668,941 14,631,104 13,606,675 12,601,304 11,620,063 10,668,108	26,837,983 25,456,048 24,061,072 22,658,475 21,255,863 19,860,285 18,480,344	49,204,625 46,936,184 44,620,855 42,265,833 39,882,908	71,437,369 77,248,097 82,969,524 88,525,931	360.0% 410.8% 467.1%	266.2% 303.5%	145.2% 164.6%	67.9% 72.4%
2031 2032 2033 2034 2035 2036 2037 2038 2039 2040 2041	19,841,911 18,805,238 17,761,296 16,714,028 15,668,941 14,631,104 13,606,675 12,601,304 11,620,063 10,668,108	25,456,048 24,061,072 22,658,475 21,255,863 19,860,285 18,480,344	49,204,625 46,936,184 44,620,855 42,265,833 39,882,908	71,437,369 77,248,097 82,969,524 88,525,931	410.8% 467.1%	303.5%	164.6%	72.4%
2032 2033 2034 2035 2036 2037 2038 2039 2040	17,761,296 16,714,028 15,668,941 14,631,104 13,606,675 12,601,304 11,620,063 10,668,108	24,061,072 22,658,475 21,255,863 19,860,285 18,480,344	44,620,855 42,265,833 39,882,908	82,969,524 88,525,931	467.1%			
2033 2034 2035 2036 2037 2038 2039 2040 2041	17,761,296 16,714,028 15,668,941 14,631,104 13,606,675 12,601,304 11,620,063 10,668,108	24,061,072 22,658,475 21,255,863 19,860,285 18,480,344	44,620,855 42,265,833 39,882,908	88,525,931		344.8%	405.007	
2033 2034 2035 2036 2037 2038 2039 2040 2041	16,714,028 15,668,941 14,631,104 13,606,675 12,601,304 11,620,063 10,668,108	22,658,475 21,255,863 19,860,285 18,480,344	42,265,833 39,882,908	88,525,931			185.9%	77.2%
2034 2035 2036 2037 2038 2039 2040	15,668,941 14,631,104 13,606,675 12,601,304 11,620,063 10,668,108	21,255,863 19,860,285 18,480,344	39,882,908		529.7%	390.7%	209.5%	82.3%
2035 2036 2037 2038 2039 2040 2041	14,631,104 13,606,675 12,601,304 11,620,063 10,668,108	19,860,285 18,480,344			599.0%	441.5%	235.3%	87.6%
2036 2037 2038 2039 2040 2041	13,606,675 12,601,304 11,620,063 10,668,108	18,480,344		98,802,470	675.3%	497.5%	263.6%	93.3%
2037 2038 2039 2040 2041	12,601,304 11,620,063 10,668,108		35,081,523	103,154,027	758.1%	558.2%	294.0%	99.1%
2038 2039 2040 2041	11,620,063 10,668,108		32,691,989	106,874,799	848.1%	624.1%	326.9%	105.0%
2039 2040 2041	10,668,108	15,798,129	30,328,576	109,923,179	946.0%	695.8%	362.4%	111.2%
2040 2041		14,510,269	28.006.078	112.202.231	1051.8%	773.3%	400.6%	117.4%
2041	9,750,570	13,267,551	25,739,705	113,623,484	1165.3%	856.4%	441.4%	123.7%
	8,872,414	12,076,961	23,544,459	114,068,434	1285.7%	944.5%	484.5%	130.0%
	8,037,222	10,943,580	21,432,603	113,590,882	1413.3%	1038.0%	530.0%	136.2%
2042	7,247,828	9,871,491	19,415,105	112,312,810	1549.6%	1137.7%	578.5%	142.4%
2043	6,506,308	8,863,717	17,500,980	110,227,335	1694.2%	1243.6%	629.8%	148.4%
2045	5,814,656	7,923,140	15,698,823	107,431,266	1847.6%	1355.9%	684.3%	154.3%
2045	5,173,616	7,050,932	14,014,056	107,431,266	2009.9%	1474.7%	742.0%	160.0%
2046								
· ·	4,583,116	6,247,116	12,449,867	99,960,649	2181.1%	1600.1%	802.9%	165.5%
2048	4,042,225	5,510,534	11,006,937	95,569,119	2364.3%	1734.3%	868.3%	170.8%
2049	3,549,719	4,839,606	9,684,801	90,811,464	2558.3%	1876.4%	937.7%	175.9%
2050	3,103,956	4,232,175	8,481,421	85,797,599	2764.1%	2027.3%	1011.6%	180.6%
2051	2,702,838	3,685,446	7,393,204	80,608,733	2982.4%	2187.2%	1090.3%	185.1%
2052	2,343,641	3,195,750	6,414,628	75,290,627	3212.5%	2356.0%	1173.7%	189.4%
2053	2,023,498	2,759,220	5,539,475	69,861,503	3452.5%	2531.9%	1261.2%	193.3%
2054	1,739,672	2,372,147	4,761,397	64,408,201	3702.3%	2715.2%	1352.7%	197.0%
2055	1,489,395	2,030,784	4,073,753	59,022,978	3962.9%	2906.4%	1448.9%	200.4%
2056	1,269,718	1,731,130	3,469,129	53,783,063	4235.8%	3106.8%	1550.3%	203.5%
2057	1,077,649	1,469,117	2,939,902	48,724,540	4521.4%	3316.6%	1657.4%	206.3%
2058	910,385	1,240,936	2,478,783	43,827,040	4814.1%	3531.8%	1768.1%	208.8%
2059	765,432	1,043,188	2,079,144	39,113,698	5110.0%	3749.4%	1881.2%	211.1%
2060	640,461	872,700	1,734,699	34,640,207	5408.6%	3969.3%	1996.9%	213.2%
2061	533,233	726,425	1,439,358	30,448,796	5710.2%	4191.6%	2115.4%	215.0%
2062	441,597	601,430	1,187,287	26,556,649	6013.8%	4415.6%	2236.8%	216.5%
2063	363,670	495,149	973,351	22,997,511	6323.7%	4644.6%	2362.7%	217.9%
2064	297,720	405,213	792,775	19,742,214	6631.1%	4872.1%	2490.3%	219.1%
2065	242,211	329,533	641,305	16,805,494	6938.4%	5099.8%	2620.5%	220.1%
2066	195,691	266,123	514,891	14,177,532	7244.9%	5327.4%	2753.5%	220.9%
2067	156,896	213,259	410,008	11,836,687	7544.3%	5550.4%	2886.9%	221.7%
2068	124,768	169,497	323,687	9,775,165	7834.7%	5767.2%	3019.9%	222.3%
2069	98,322	133,490	253,122	7,986,567	8122.9%	5982.9%	3155.2%	222.7%
Total	487,421,521	655,058,996	1,037,891,015	3,260,645,458	669.0%	497.8%	314.2%	
			Earned		Loss Ratio		Loss Ratio	
	Earned Premium	Earned Premium	Premium With	Incurred	Original	Loss Ratio	With Proposed	
	Original Rates	Current Rates	Proposed Increase	Claims	Rates	Current Rates	Increase	
st Experience	491,574,912	491,574,912	491,574,912	146,043,847	29.7%	29.7%	29.7%	
ticipated Experience	487,421,521	655,058,996	1,037,891,015	3,260,645,458	669.0%	497.8%	314.2%	
etime Experience	978,996,433	1,146,633,908	1,529,465,927	3,406,689,305	348.0%	297.1%	222.7%	

\*Current modeling limitations create a disconnect between past premiums and anticipated premiums at current rates. The past premiums are estimates of what nationwide premiums would have been under past Virginia average rate increases calculated using only the Virginia distribution of business, while anticipated premiums use the nationwide distribution of business in the calculations.

26.5% 430.7% 151.1% 26.5% 322.0% 136.9% 26.5% 219.7% 116.6%

190,687,241 1,381,071,284 1,571,758,524

Past Experience @4.5% Anticipated Experience @4.5% Lifetime Experience@4.5% 719,237,793 320,668,469 1,039,906,261 719,237,793 428,869,616 1,148,107,409 719,237,793 628,613,982 1,347,851,774

### Nationwide A to E Experience - Based on Earned Rate Increases in Virginia

Calendar	Issue	Earned	Incurred	Actual	Expected	Actual to
Year	Year	Premium	Losses	Loss Ratio	Loss Ratio	Expected
2001	2001	3,396	0	0.0%	3.6%	0.0%
	Total	3,396	0	0.0%	3.6%	0.0%
2002	2001	41,794	0	0.0%	4.0%	0.0%
	2002	1,239,003	0	0.0%	3.6%	0.0%
	Total	1,280,796	0	0.0%	3.6%	0.0%
2003	2001	39,024	0	0.0%	6.3%	0.0%
	2002	4,329,506	1,226,002	28.3%	4.4%	640.8%
	2003	6,365,617	23,390	0.4%	3.2%	11.3%
	Total	10,734,148	1,249,392	11.6%	3.7%	314.2%
	2024	25.472		2.22/	<b>=</b> 00/	
2004	2001	36,178	0	0.0%	7.9%	0.0%
	2002	4,019,089	175,919	4.4%	7.2%	61.2%
	2003	11,733,758	815,240	6.9%	4.8%	145.8%
	2004	3,655,848	190,018	5.2%	3.0%	175.1%
	Total	19,444,872	1,181,178	6.1%	4.9%	123.7%
2005	2001	35,833	0	0.0%	9.9%	0.0%
	2002	3,848,440	88,427	2.3%	9.2%	25.0%
	2003	11,115,705	1,109,623	10.0%	7.1%	141.4%
	2004	5,986,389	815,397	13.6%	4.4%	307.2%
	2005	1,873,464	0	0.0%	2.7%	0.0%
	Total	22,859,831	2,013,446	8.8%	6.4%	138.6%
2006	2001	33,817	0	0.0%	12.2%	0.0%
2000	2002	3,710,064	450,408	12.1%	11.4%	106.6%
	2003	10,754,651	1,487,274	13.8%	9.0%	152.9%
	2004	5,691,832	623,713	11.0%	6.3%	173.3%
	2005	3,400,864	73,509	2.2%	4.0%	54.7%
	2006	1,237,838	0	0.0%	2.3%	0.0%
	Total	24,829,066	2,634,905	10.6%	7.7%	138.0%
2007	2001	33,924	0	0.0%	15.2%	0.0%
	2002	3,597,692	335,824	9.3%	13.9%	67.1%
	2003	10,484,532	2,015,340	19.2%	11.3%	170.6%
	2004	5,498,278	593,225	10.8%	8.0%	134.5%
	2005	3,212,844	533,568	16.6%	5.7%	289.4%
	2006	2,352,450	0	0.0%	3.1%	0.0%
	2007	1,070,814	0	0.0%	2.4%	0.0%
	Total	26,250,532	3,477,958	13.2%	9.1%	145.8%

Actual to Expected Exhibit 1 of 5

Year         Year         Premium         Losses         Loss Ratio         Loss Ratio         Expected           2008         2001         33,267         0         0.0%         18.8%         0.0%           2002         3,515,374         199,038         5.7%         17.0%         33.4%           2004         5,531,805         287,506         5.4%         10.0%         53.9%           2005         3,098,307         1,650,324         53.3%         7.3%         733.1%           2006         2,117,892         113,048         5.3%         4.5%         119.3%           2007         2,169,163         0         0.0%         2.7%         0.0%           2008         1,270,430         0         0.0%         2.7%         0.0%           2009         2001         32,889         0         0.0%         23.0%         0.0%           2003         10,003,840         3,397,429         34.0%         17.0%         200.4%           2004         5,189,894         1,581,787         30.5%         12.3%         248.2%           2005         2,99,026         998,291         1,581,787         30.5%         12.3%         248.2%           2006	Calendar	Issue	Earned	Incurred	Actual	Expected	Actual to
2002   3,515,374   199,038   5.7%   17.0%   33.4%   2003   10,260,184   2,191,493   21.4%   13.8%   154.4%   2004   5,351,805   287,506   5.4%   10.0%   53.9%   2005   3,098,307   1,550,324   53.3%   7.3%   733.1%   2006   2,117,892   113,048   5.3%   4.5%   119.3%   2007   2,169,163   0	Year	Year	Premium	Losses	Loss Ratio	Loss Ratio	Expected
2003   10,260,184   2,191,493   21.4%   13.8%   154.4%   2004   5,351,805   287,506   5.4%   10.0%   53.9%   2005   3,98,307   1,550,324   53.3%   7.3%   7.3%   733.1%   2006   2,117,892   113,048   5.3%   4.5%   119.3%   2007   2,169,163   0   0.0%   3.3%   0.0%   2.7%   0.0%   2008   1,270,430   0   0.0%   2.7%   0.0%   2.7%   0.0%   2002   3,466,087   461,957   13.6%   20.7%   65.4%   2003   10,003,840   3,397,429   34.0%   17.0%   200.0%   2004   5,189,894   1,581,787   30.5%   12.3%   248.2%   2005   2,993,026   928,291   31.0%   9.0%   344.3%   2006   1,975,659   30,519   1.5%   5.7%   27.2%   2007   2,025,319   0   0.0%   4.8%   0.0%   2009   964,706   14,464   1.5%   2.6%   56.8%   761al   28,975,008   6,419,292   22.2%   12.3%   180.8%   2009   9,721,705   1,670,928   17.2%   20.8%   82.5%   2004   5,052,669   581,281   11.5%   15.2%   75.8%   2005   2,914,153   235,595   1.28,3107   41.3%   24.9%   165.4%   2007   1,954,532   326,295   16.7%   6.2%   271.4%   2009   1,911,918   341   0.0%   3.6%   0.0%   2008   2,324,288   0   0.0%   5.4%   0.0%   2007   1,954,532   326,295   16.7%   6.2%   271.4%   2009   1,911,918   341   0.0%   3.6%   0.5%   2009   1,911,918   341   0.0%   3.6%   0.5%   2009   3,287,957   811,686   24.7%   29.3%   84.3%   2009   2,928,333   686,901   13.9%   14.3%   29.93,888   2.0%   2004   4,928,323   686,901   13.9%   14.3%   29.3%   2005   2,850,711   316,591   11.1%   13.8%   80.3%   2007   1,880,210   30,718   16.9%   7.0%   2008   2,850,711   316,591   11.1%   13.8%   80.3%   2007   1,880,210   30,718   16.9%   7.8%   2009   1,749,665   67,092   3.8%   5.2%   74.2%   2009   1,749,665   67,092   3.8%   5.2%   74.2%   2001   2,149,697   0   0.0%   3.6%   0.0%   2001   1,461,761   0   0.0%   3.6%   0.0%   2001   1,461,761   0   0.0%   3.6%   0.0%   2001   1,461,761   0   0.0%   3.6%   0.0%   2001   1,461,761   0   0.0%   3.6%   0.0%   2001   1,461,761   0   0.0%   3.6%   0.0%   2001   1,446,761   0   0.0%   3.6%   0.0%   2001   1,446,761   0   0.0%   3.6%   0.0%   2001   1,44	2008	2001	33,267	0	0.0%	18.8%	0.0%
2004		2002	3,515,374	199,038	5.7%	17.0%	33.4%
2005   3,098,307   1,650,324   53.3%   7.3%   733.1%   2006   2,117,892   113,048   5.3%   4.5%   119.3%   2008   1,270,430   0   0.0%   3.3%   0.0%   2008   1,270,430   0   0.0%   2.7%   0.0%   70tal   27,816,422   4,441,408   16.0%   10.5%   152.0%   2009   2001   32,889   0   0.0%   23.0%   0.0%   2002   3,406,087   461,957   13.6%   20.7%   65.4%   2003   10,003,840   3,397,429   34.0%   17.0%   200.0%   2004   5,189,894   1,581,787   30.5%   12.3%   248.2%   2005   2,993,026   928,291   31.0%   9.0%   344.3%   2006   1,975,659   30,519   1.5%   5.7%   27.2%   2007   2,025,319   0   0.0%   4.8%   0.0%   2008   2,383,588   4,844   0.2%   3.7%   5.4%   2009   964,706   14,464   1.5%   2.6%   56.6%   70tal   28,975,008   6,419,292   22.2%   12.3%   180.8%   2001   32,729   0   0.0%   26.7%   0.0%   2002   3,351,596   1,383,107   41.3%   24.9%   165.4%   2003   9,721,705   1,670,928   17.2%   20.8%   82.5%   2004   5,052,669   581,281   11.5%   15.2%   75.8%   2005   2,914,153   35,359   1.2%   11.1%   10.9%   2006   1,890,434   1,020   0.1%   7.1%   0.8%   2007   1,954,532   326,295   16.7%   6.2%   271,4%   2008   2,136,898   0   0.0%   5.4%   0.0%   2009   1,911,918   341   0.0%   3.6%   0.5%   2001   985,219   4,260   0.4%   2.7%   15.9%   2004   4,928,323   3686,901   3.39%   18.8%   74.3%   2005   2,850,711   316,591   11.1%   13.8%   80.3%   2006   1,826,638   0   0.0%   3.08%   0.0%   2009   1,880,415   1,669,372   17.6%   25.0%   70.4%   2005   2,850,711   316,591   11.1%   13.8%   80.3%   2006   1,826,638   0   0.0%   3.6%   0.5%   2007   1,880,210   30,718   16.6%   7.8%   21.0%   2009   1,749,695   67,092   3.8%   5.2%   74.2%   2010   2,149,697   0   0.0%   3.6%   0.0%   2007   1,880,210   30,718   16.6%   7.8%   21.0%   2000   1,446,695   67,092   3.8%   5.2%   74.2%   2010   2,149,697   0   0.0%   3.6%   0.0%   2007   1,880,210   30,718   16.6%   7.8%   21.0%   2000   1,449,695   67,092   3.8%   5.2%   74.2%   2010   2,149,697   0   0.0%   3.6%   0.0%   2001   2,149,697   0   0.0%   3.6%   0.0%		2003	10,260,184	2,191,493	21.4%	13.8%	154.4%
2006		2004	5,351,805	287,506	5.4%	10.0%	53.9%
2007   2,169,163   0   0.0%   3.3%   0.0%   2008   1,270,430   0   0.0%   2.7%   0.0%   1,270,430   0   0.0%   2.7%   0.0%   152.0%   Total   27,816,422   4,441,408   16.0%   10.5%   152.0%   2009   2001   32,889   0   0.0%   23.0%   0.0%   2004   5,189,894   1,581,787   30.5%   12.3%   248.2%   2005   2,993,026   928,291   31.0%   9.0%   344.3%   2006   1,975,659   30,519   1.5%   5.7%   27.2%   2007   2,025,319   0   0.0%   4.8%   0.0%   2008   2,383,588   4,844   0.2%   3.7%   5.4%   2009   964,706   14,464   1.5%   2.6%   56.8%   2009   964,706   14,464   1.5%   2.6%   56.8%   2003   9,721,705   1,670,928   17.2%   20.8%   82.5%   2004   5,052,669   581,281   11.5%   15.2%   75.8%   2004   5,052,669   581,281   11.5%   15.2%   75.8%   2006   1,890,434   1,020   0.1%   7.1%   0.8%   2007   1,934,532   362,95   16.7%   6.2%   271,4%   2008   2,136,898   0   0.0%   5.4%   0.0%   2008   2,136,898   0   0.0%   5.4%   0.0%   2009   1,911,918   341   0.0%   3.6%   0.5%   2001   201   32,342   0   0.0%   5.4%   0.0%   2009   1,911,918   341   0.0%   3.6%   0.5%   2001   2002   3,287,957   811,686   24.7%   29.3%   84.3%   2005   2,850,711   316,591   11.1%   13.8%   80.3%   2006   1,826,638   0   0.0%   3.6%   0.0%   2007   1,880,210   30,718   16%   7.8%   2005   2,850,711   316,591   11.1%   13.8%   80.3%   2006   1,826,638   0   0.0%   8.9%   0.0%   2007   1,880,210   30,718   16%   7.8%   2008   2,136,638   0   0.0%   8.9%   0.0%   2009   1,820,013   3,669,01   33.9%   18.8%   74.3%   2006   1,826,638   0   0.0%   8.9%   0.0%   2007   1,880,210   30,718   16%   7.8%   2009   1,749,655   67,092   3.8%   5.2%   74.2%   2000   2,449,655   67,092   3.8%   5.2%   74.2%   2000   2,449,695   67,092   3.8%   5.2%   74.2%   2000   1,826,638   0   0.0%   8.9%   0.0%   2007   1,880,210   30,718   16%   7.8%   2009   1,749,655   67,092   3.8%   5.2%   74.2%   2000   2,449,655   67,092   3.8%   5.2%   74.2%   2000   2,449,655   67,092   3.8%   5.2%   74.2%   2000   2,449,655   67,092   3.8%   5.2%   74.2%   2000   2,449,6		2005	3,098,307	1,650,324	53.3%	7.3%	733.1%
2008		2006	2,117,892	113,048	5.3%	4.5%	119.3%
Total   27,816,422		2007	2,169,163	0	0.0%	3.3%	0.0%
2009 2001 32,889 0 0.0% 23.0% 0.0% 2002 3.406,087 461,957 13.6% 20.7% 65.4% 2003 10,003,840 3,397,429 34.0% 17.0% 200.0% 2004 5,189,894 1,581,787 30.5% 12.3% 248.2% 2005 2,993,026 928,291 31.0% 9.0% 344.3% 2006 1,975,659 30,519 1.5% 5.7% 27.2% 2007 2,025,319 0 0.0% 4.8% 0.0% 2008 2,383,588 4,844 0.2% 3.7% 5.4% 2009 964,706 14,464 1.5% 2.6% 56.8% Total 28,975,008 6,419,292 22.2% 12.3% 180.8% 2003 9,721,705 1,670,928 17.2% 20.8% 82.5% 2004 5,052,669 581,281 11.5% 15.2% 75.8% 2004 5,052,669 581,281 11.5% 15.2% 75.8% 2005 2,914,153 35,359 1.2% 11.1% 10.9% 2006 1,890,434 1,020 0.1% 7.1% 0.8% 2007 1,954,532 326,295 16.7% 6.2% 271.4% 2009 1,911,918 341 0.0% 3.6% 0.5% 2010 985,219 4,260 0.4% 2.7% 15.9% Total 29,951,854 4,002,590 13.4% 14.3% 93.4% 2005 2,887,957 811,686 24.7% 29.3% 84.3% 2005 2,887,957 811,686 24.7% 29.3% 84.3% 2005 2,880,211 316,591 11.1% 13.8% 80.3% 2006 1,826,638 0 0.0% 3.6% 0.5% 2009 3,486,495 1,669,372 17.6% 25.0% 70.4% 2006 1,826,638 0 0.0% 3.6% 0.5% 2005 2,850,711 316,591 11.1% 13.8% 80.3% 2005 2,850,711 316,591 11.1% 13.8% 80.3% 2006 1,826,638 0 0.0% 8.9% 0.0% 2009 1,749,965 67,092 3.8% 5.2% 74.2% 2000 1,749,965 67,092 3.8% 5.2% 74.2% 2000 1,749,965 67,092 3.8% 5.2% 74.2% 2001 2,149,967 0 0.0% 3.6% 0.0% 3.6% 0.0% 2011 1,461,761 0 0.0% 3.6% 0.0% 2011		2008	1,270,430	0	0.0%	2.7%	0.0%
2002   3,406,087   461,957   13.6%   20.7%   65.4%   2003   10,003,840   3,397,429   34.0%   17.0%   200.0%   2004   5,189,894   1,581,787   30.5%   12.3%   248.2%   2005   2,993,026   928,291   31.0%   9.0%   344.3%   2006   1,975,659   30,519   1.5%   5.7%   27.2%   2007   2,025,319   0   0.0%   4.8%   0.0%   2008   2,383,588   4,844   0.2%   3.7%   5.4%   2009   964,706   14,464   1.5%   2.6%   56.8%   70tal   28,975,008   6,419,292   22.2%   12.3%   180.8%   2002   3,351,596   1,383,107   41.3%   24.9%   165.4%   2003   9,721,705   1,670,928   17.2%   20.8%   82.5%   2004   5,052,669   581,281   11.5%   15.2%   75.8%   2005   2,914,153   35,359   1.2%   11.1%   10.9%   2006   1,890,434   1,020   0.1%   7.1%   0.8%   2007   1,954,532   326,295   16.7%   6.2%   271.4%   2009   1,911,918   341   0.0%   3.6%   0.5%   2010   985,219   4,260   0.4%   2.7%   15.9%   70tal   29,951,854   4,002,590   13.4%   14.3%   93.4%   2005   2,850,711   316,591   11.1%   13.8%   80.3%   2005   2,850,711   316,591   11.1%   13.8%   80.3%   2005   2,850,711   316,591   11.1%   13.8%   80.3%   2005   2,850,711   316,591   11.1%   13.8%   80.3%   2005   2,850,711   316,591   11.1%   13.8%   80.3%   2005   2,850,711   316,591   11.1%   13.8%   80.3%   2005   2,850,711   316,591   11.1%   13.8%   80.3%   2005   2,850,711   316,591   11.1%   13.8%   80.3%   2006   1,826,638   0   0.0%   8.9%   0.0%   2007   1,880,210   30,718   1.6%   7.8%   21.0%   2009   1,749,665   67.092   3.8%   5.2%   74.2%   2009   1,749,665   67.092   3.8%   5.2%   74.2%   2009   1,749,665   67.092   3.8%   5.2%   74.2%   2009   1,749,665   67.092   3.8%   5.2%   74.2%   2009   1,749,665   67.092   3.8%   5.2%   74.2%   2009   1,749,665   67.092   3.8%   5.2%   74.2%   2000   1,749,665   67.092   3.8%   5.2%   74.2%   2001   2,449,697   0   0.0%   3.6%   0.0%   2.3%   0.0%   2011   1,461,761   0   0.0%   2.3%   0.0%   2.3%   0.0%   2011   1,461,761   0   0.0%   2.3%   0.0%   2.3%   0.0%   2.3%   0.0%   2.3%   0.0%   2.3%   0.0%   2.3%   0.0%   2.3%   0.0%		Total	27,816,422	4,441,408	16.0%	10.5%	152.0%
2003	2009	2001	32,889	0	0.0%	23.0%	0.0%
2004		2002	3,406,087	461,957	13.6%	20.7%	65.4%
2005		2003	10,003,840	3,397,429	34.0%	17.0%	200.0%
2006		2004	5,189,894	1,581,787	30.5%	12.3%	248.2%
2007   2,025,319   0   0.0%   4.8%   0.0%   2008   2,383,588   4,844   0.2%   3.7%   5.4%   2009   964,706   14,464   1.5%   2.6%   56.8%   70tal   28,975,008   6,419,292   22.2%   12.3%   180.8%   2010   2001   32,729   0   0.0%   26.7%   0.0%   260.2%   165.4%   2003   9,721,705   1,670,928   17.2%   20.8%   82.5%   2004   5,052,669   581,281   11.5%   15.2%   75.8%   2005   2,914,153   35,359   1.2%   11.1%   10.9%   2006   1,890,434   1,020   0.1%   7.1%   0.8%   2007   1,954,532   326,295   16.7%   6.2%   271.4%   2008   2,136,898   0   0.0%   5.4%   0.0%   2009   1,911,918   341   0.0%   3.6%   0.5%   2010   985,219   4,260   0.4%   2.7%   15.9%   70tal   29,951,854   4,002,590   13.4%   14.3%   93.4%   2002   3,287,957   811,686   24.7%   29.3%   84.3%   2004   4,928,323   686,901   13.9%   18.8%   74.3%   2005   2,850,711   316,591   11.1%   13.8%   80.3%   2006   1,826,638   0   0.0%   8.9%   0.0%   2007   1,880,210   30,718   1.6%   7.8%   21.0%   2009   1,749,965   67,092   3.8%   5.2%   74.2%   2009   1,749,965   67,092   3.8%   5.2%   74.2%   2010   2,149,697   0   0.0%   3.6%   0.0%   2011   1,461,761   0   0.0%   2.3%   0.0%		2005	2,993,026	928,291	31.0%	9.0%	344.3%
2008		2006	1,975,659	30,519	1.5%	5.7%	27.2%
2009 964,706 14,464 1.5% 2.6% 56.8% Total 28,975,008 6,419,292 22.2% 12.3% 180.8%  2010 2001 32,729 0 0.0% 26.7% 0.0% 2002 3,351,596 1,383,107 41.3% 24.9% 165.4% 2003 9,721,705 1,670,928 17.2% 20.8% 82.5% 2004 5,052,669 581,281 11.5% 15.2% 75.8% 2005 2,914,153 35,359 1.2% 11.1% 10.9% 2006 1,890,434 1,020 0.1% 7.1% 0.8% 2007 1,954,532 326,295 16.7% 6.2% 271.4% 2008 2,136,898 0 0.0% 5.4% 0.0% 2009 1,911,918 341 0.0% 3.6% 0.5% 2010 985,219 4,260 0.4% 2.7% 15.9% 7otal 29,951,854 4,002,590 13.4% 14.3% 93.4%  2011 2001 32,342 0 0.0% 30.8% 0.0% 2003 9,486,495 1,669,372 17.6% 25.0% 70.4% 2004 4,928,323 686,901 13.9% 18.8% 74.3% 2005 2,850,711 316,591 11.1% 13.8% 80.3% 2006 1,826,638 0 0.0% 8.9% 0.0% 2007 1,880,210 30,718 1.6% 7.8% 21.0% 2009 1,749,965 67,092 3.8% 5.2% 74.2% 2009 1,749,965 67,092 3.8% 5.2% 74.2% 2009 1,749,965 67,092 3.8% 5.2% 74.2% 2010 2,149,697 0 0.0% 3.6% 0.0% 2011 1,461,761 0 0.0% 2.3% 0.0%		2007	2,025,319	0	0.0%	4.8%	0.0%
Total   28,975,008   6,419,292   22.2%   12.3%   180.8%		2008	2,383,588	4,844	0.2%	3.7%	5.4%
2010 2001 32,729 0 0.0% 26.7% 0.0% 2002 3,351,596 1,383,107 41.3% 24.9% 165.4% 2003 9,721,705 1,670,928 17.2% 20.8% 82.5% 2004 5,052,669 581,281 11.5% 15.2% 75.8% 2005 2,914,153 35,359 1.2% 11.1% 10.9% 2006 1,890,434 1,020 0.1% 7.1% 0.8% 2007 1,954,532 326,295 16.7% 6.2% 271.4% 2008 2,136,898 0 0.0% 5.4% 0.0% 2009 1,911,918 341 0.0% 3.6% 0.5% 2010 985,219 4,260 0.4% 2.7% 15.9% 7otal 29,951,854 4,002,590 13.4% 14.3% 93.4% 2011 2001 32,342 0 0.0% 30.8% 0.0% 2002 3,287,957 811,686 24.7% 29.3% 84.3% 2003 9,486,495 1,669,372 17.6% 25.0% 70.4% 2004 4,928,323 686,901 13.9% 18.8% 74.3% 2005 2,850,711 316,591 11.1% 13.8% 80.3% 2006 1,826,638 0 0.0% 8.9% 0.0% 2007 1,880,210 30,718 1.6% 7.8% 21.0% 2008 2,058,157 1,253,118 60.9% 7.0% 870.2% 2009 1,749,965 67,092 3.8% 5.2% 74.2% 2010 2,149,697 0 0.0% 3.6% 0.0% 2000 0.0% 2.3% 0.0%		2009	964,706	14,464	1.5%	2.6%	56.8%
2002 3,351,596 1,383,107 41.3% 24.9% 165.4% 2003 9,721,705 1,670,928 17.2% 20.8% 82.5% 2004 5,052,669 581,281 11.5% 15.2% 75.8% 2005 2,914,153 35,359 1.2% 11.1% 10.9% 2006 1,890,434 1,020 0.1% 7.1% 0.8% 2007 1,954,532 326,295 16.7% 6.2% 271.4% 2008 2,136,898 0 0.0% 5.4% 0.0% 2009 1,911,918 341 0.0% 3.6% 0.5% 2010 985,219 4,260 0.4% 2.7% 15.9% 70tal 29,951,854 4,002,590 13.4% 14.3% 93.4% 2001 32,342 0 0.0% 30.8% 0.0% 2003 9,486,495 1,669,372 17.6% 29.3% 84.3% 2003 9,486,495 1,669,372 17.6% 25.0% 70.4% 2004 4,928,323 686,901 13.9% 18.8% 74.3% 2005 2,850,711 316,591 11.1% 13.8% 80.3% 2006 1,826,638 0 0.0% 8.9% 0.0% 2007 1,880,210 30,718 1.6% 7.8% 21.0% 2008 2,058,157 1,253,118 60.9% 7.0% 870.2% 2009 1,749,965 67,092 3.8% 5.2% 74.2% 2009 1,749,965 67,092 3.8% 5.2% 74.2% 2010 2,149,697 0 0.0% 3.6% 0.0% 2011 1,461,761 0 0.0% 2.3% 0.0%		Total	28,975,008	6,419,292	22.2%	12.3%	180.8%
2002 3,351,596 1,383,107 41.3% 24.9% 165.4% 2003 9,721,705 1,670,928 17.2% 20.8% 82.5% 2004 5,052,669 581,281 11.5% 15.2% 75.8% 2005 2,914,153 35,359 1.2% 11.1% 10.9% 2006 1,890,434 1,020 0.1% 7.1% 0.8% 2007 1,954,532 326,295 16.7% 6.2% 271.4% 2008 2,136,898 0 0.0% 5.4% 0.0% 2009 1,911,918 341 0.0% 3.6% 0.5% 2010 985,219 4,260 0.4% 2.7% 15.9% Total 29,951,854 4,002,590 13.4% 14.3% 93.4% 2011 2001 32,342 0 0.0% 30.8% 0.0% 2003 9,486,495 1,669,372 17.6% 25.0% 70.4% 2004 4,928,323 686,901 13.9% 18.8% 74.3% 2005 2,850,711 316,591 11.1% 13.8% 80.3% 2006 1,826,638 0 0.0% 8.9% 0.0% 2007 1,880,210 30,718 1.6% 7.8% 21.0% 2008 2,058,157 1,253,118 60.9% 7.0% 870.2% 2009 1,749,965 67,092 3.8% 5.2% 74.2% 2010 2,149,697 0 0.0% 3.6% 0.0% 2011 1,461,761 0 0.0% 2.3% 0.0%	2010	2001	32,729	0	0.0%	26.7%	0.0%
2003 9,721,705 1,670,928 17.2% 20.8% 82.5% 2004 5,052,669 581,281 11.5% 15.2% 75.8% 2005 2,914,153 35,359 1.2% 11.1% 10.9% 2006 1,890,434 1,020 0.1% 7.1% 0.8% 2007 1,954,532 326,295 16.7% 6.2% 271.4% 2008 2,136,898 0 0.0% 5.4% 0.0% 2009 1,911,918 341 0.0% 3.6% 0.5% 2010 985,219 4,260 0.4% 2.7% 15.9% Total 29,951,854 4,002,590 13.4% 14.3% 93.4% 2001 29,951,854 4,002,590 13.4% 14.3% 93.4% 2003 9,486,495 1,669,372 17.6% 25.0% 70.4% 2004 4,928,323 686,901 13.9% 18.8% 74.3% 2005 2,850,711 316,591 11.1% 13.8% 80.3% 2006 1,826,638 0 0.0% 8.9% 0.0% 2007 1,880,210 30,718 1.6% 7.8% 21.0% 2008 2,058,157 1,253,118 60.9% 7.0% 870.2% 2009 1,749,965 67,092 3.8% 5.2% 74.2% 2010 2,149,697 0 0.0% 3.6% 0.0% 2011 1,461,761 0 0.0% 2.3% 0.0%						24.9%	
2005 2,914,153 35,359 1.2% 11.1% 10.9% 2006 1,890,434 1,020 0.1% 7.1% 0.8% 2007 1,954,532 326,295 16.7% 6.2% 271.4% 2008 2,136,898 0 0.0% 5.4% 0.0% 2009 1,911,918 341 0.0% 3.6% 0.5% 2010 985,219 4,260 0.4% 2.7% 15.9% Total 29,951,854 4,002,590 13.4% 14.3% 93.4% 2002 3,287,957 811,686 24.7% 29.3% 84.3% 2003 9,486,495 1,669,372 17.6% 25.0% 70.4% 2004 4,928,323 686,901 13.9% 18.8% 74.3% 2005 2,850,711 316,591 11.1% 13.8% 80.3% 2006 1,826,638 0 0.0% 8.9% 0.0% 2007 1,880,210 30,718 1.6% 7.8% 21.0% 2008 2,058,157 1,253,118 60.9% 7.0% 870.2% 2009 1,749,965 67,092 3.8% 5.2% 74.2% 2010 2,149,697 0 0.0% 3.6% 0.0% 2011 1,461,761 0 0.0% 2.3% 0.0%		2003	9,721,705	1,670,928	17.2%	20.8%	82.5%
2006 1,890,434 1,020 0.1% 7.1% 0.8% 2007 1,954,532 326,295 16.7% 6.2% 271.4% 2008 2,136,898 0 0.0% 5.4% 0.0% 2009 1,911,918 341 0.0% 3.6% 0.5% 2010 985,219 4,260 0.4% 2.7% 15.9% Total 29,951,854 4,002,590 13.4% 14.3% 93.4% 2001 32,342 0 0.0% 30.8% 0.0% 2002 3,287,957 811,686 24.7% 29.3% 84.3% 2003 9,486,495 1,669,372 17.6% 25.0% 70.4% 2004 4,928,323 686,901 13.9% 18.8% 74.3% 2005 2,850,711 316,591 11.1% 13.8% 80.3% 2006 1,826,638 0 0.0% 8.9% 0.0% 2007 1,880,210 30,718 1.6% 7.8% 21.0% 2008 2,058,157 1,253,118 60.9% 7.0% 870.2% 2009 1,749,965 67,092 3.8% 5.2% 74.2% 2010 2,149,697 0 0.0% 3.6% 0.0% 2011 1,461,761 0 0.0% 2.3% 0.0%		2004	5,052,669	581,281	11.5%	15.2%	75.8%
2007 1,954,532 326,295 16.7% 6.2% 271.4% 2008 2,136,898 0 0.0% 5.4% 0.0% 2009 1,911,918 341 0.0% 3.6% 0.5% 2010 985,219 4,260 0.4% 2.7% 15.9% Total 29,951,854 4,002,590 13.4% 14.3% 93.4% 2011 2001 32,342 0 0.0% 30.8% 0.0% 2002 3,287,957 811,686 24.7% 29.3% 84.3% 2003 9,486,495 1,669,372 17.6% 25.0% 70.4% 2004 4,928,323 686,901 13.9% 18.8% 74.3% 2005 2,850,711 316,591 11.1% 13.8% 80.3% 2006 1,826,638 0 0.0% 8.9% 0.0% 2007 1,880,210 30,718 1.6% 7.8% 21.0% 2008 2,058,157 1,253,118 60.9% 7.0% 870.2% 2009 1,749,965 67,092 3.8% 5.2% 74.2% 2010 2,149,697 0 0.0% 3.6% 0.0% 2011 1,461,761 0 0.0% 2.3% 0.0%		2005	2,914,153	35,359	1.2%	11.1%	10.9%
2008       2,136,898       0       0.0%       5.4%       0.0%         2009       1,911,918       341       0.0%       3.6%       0.5%         2010       985,219       4,260       0.4%       2.7%       15.9%         Total       29,951,854       4,002,590       13.4%       14.3%       93.4%         2011       2001       32,342       0       0.0%       30.8%       0.0%         2002       3,287,957       811,686       24.7%       29.3%       84.3%         2003       9,486,495       1,669,372       17.6%       25.0%       70.4%         2004       4,928,323       686,901       13.9%       18.8%       74.3%         2005       2,850,711       316,591       11.1%       13.8%       80.3%         2006       1,826,638       0       0.0%       8.9%       0.0%         2007       1,880,210       30,718       1.6%       7.8%       21.0%         2008       2,058,157       1,253,118       60.9%       7.0%       870.2%         2009       1,749,965       67,092       3.8%       5.2%       74.2%         2010       2,149,697       0       0.0%       3.6		2006	1,890,434	1,020	0.1%	7.1%	0.8%
2009 1,911,918 341 0.0% 3.6% 0.5% 2010 985,219 4,260 0.4% 2.7% 15.9% Total 29,951,854 4,002,590 13.4% 14.3% 93.4%  2011 2001 32,342 0 0.0% 30.8% 0.0% 2002 3,287,957 811,686 24.7% 29.3% 84.3% 2003 9,486,495 1,669,372 17.6% 25.0% 70.4% 2004 4,928,323 686,901 13.9% 18.8% 74.3% 2005 2,850,711 316,591 11.1% 13.8% 80.3% 2006 1,826,638 0 0.0% 8.9% 0.0% 2007 1,880,210 30,718 1.6% 7.8% 21.0% 2008 2,058,157 1,253,118 60.9% 7.0% 870.2% 2009 1,749,965 67,092 3.8% 5.2% 74.2% 2010 2,149,697 0 0.0% 3.6% 0.0% 2011 1,461,761 0 0.0% 2.3% 0.0%		2007	1,954,532	326,295	16.7%	6.2%	271.4%
2010 985,219 4,260 0.4% 2.7% 15.9% Total 29,951,854 4,002,590 13.4% 14.3% 93.4%  2011 2001 32,342 0 0.0% 30.8% 0.0% 2002 3,287,957 811,686 24.7% 29.3% 84.3% 2003 9,486,495 1,669,372 17.6% 25.0% 70.4% 2004 4,928,323 686,901 13.9% 18.8% 74.3% 2005 2,850,711 316,591 11.1% 13.8% 80.3% 2006 1,826,638 0 0.0% 8.9% 0.0% 2007 1,880,210 30,718 1.6% 7.8% 21.0% 2008 2,058,157 1,253,118 60.9% 7.0% 870.2% 2009 1,749,965 67,092 3.8% 5.2% 74.2% 2010 2,149,697 0 0.0% 3.6% 0.0% 2011 1,461,761 0 0.0% 2.3% 0.0%		2008	2,136,898	0	0.0%	5.4%	0.0%
Total 29,951,854 4,002,590 13.4% 14.3% 93.4%  2011 2001 32,342 0 0.0% 30.8% 0.0% 2002 3,287,957 811,686 24.7% 29.3% 84.3% 2003 9,486,495 1,669,372 17.6% 25.0% 70.4% 2004 4,928,323 686,901 13.9% 18.8% 74.3% 2005 2,850,711 316,591 11.1% 13.8% 80.3% 2006 1,826,638 0 0.0% 8.9% 0.0% 2007 1,880,210 30,718 1.6% 7.8% 21.0% 2008 2,058,157 1,253,118 60.9% 7.0% 870.2% 2009 1,749,965 67,092 3.8% 5.2% 74.2% 2010 2,149,697 0 0.0% 3.6% 0.0% 2011 1,461,761 0 0.0% 2.3% 0.0%		2009	1,911,918	341	0.0%	3.6%	0.5%
2011       2001       32,342       0       0.0%       30.8%       0.0%         2002       3,287,957       811,686       24.7%       29.3%       84.3%         2003       9,486,495       1,669,372       17.6%       25.0%       70.4%         2004       4,928,323       686,901       13.9%       18.8%       74.3%         2005       2,850,711       316,591       11.1%       13.8%       80.3%         2006       1,826,638       0       0.0%       8.9%       0.0%         2007       1,880,210       30,718       1.6%       7.8%       21.0%         2008       2,058,157       1,253,118       60.9%       7.0%       870.2%         2009       1,749,965       67,092       3.8%       5.2%       74.2%         2010       2,149,697       0       0.0%       3.6%       0.0%         2011       1,461,761       0       0.0%       2.3%       0.0%		2010	985,219	4,260	0.4%	2.7%	15.9%
2002       3,287,957       811,686       24.7%       29.3%       84.3%         2003       9,486,495       1,669,372       17.6%       25.0%       70.4%         2004       4,928,323       686,901       13.9%       18.8%       74.3%         2005       2,850,711       316,591       11.1%       13.8%       80.3%         2006       1,826,638       0       0.0%       8.9%       0.0%         2007       1,880,210       30,718       1.6%       7.8%       21.0%         2008       2,058,157       1,253,118       60.9%       7.0%       870.2%         2009       1,749,965       67,092       3.8%       5.2%       74.2%         2010       2,149,697       0       0.0%       3.6%       0.0%         2011       1,461,761       0       0.0%       2.3%       0.0%		Total	29,951,854	4,002,590	13.4%	14.3%	93.4%
2003       9,486,495       1,669,372       17.6%       25.0%       70.4%         2004       4,928,323       686,901       13.9%       18.8%       74.3%         2005       2,850,711       316,591       11.1%       13.8%       80.3%         2006       1,826,638       0       0.0%       8.9%       0.0%         2007       1,880,210       30,718       1.6%       7.8%       21.0%         2008       2,058,157       1,253,118       60.9%       7.0%       870.2%         2009       1,749,965       67,092       3.8%       5.2%       74.2%         2010       2,149,697       0       0.0%       3.6%       0.0%         2011       1,461,761       0       0.0%       2.3%       0.0%	2011	2001	32,342	0	0.0%	30.8%	0.0%
2004       4,928,323       686,901       13.9%       18.8%       74.3%         2005       2,850,711       316,591       11.1%       13.8%       80.3%         2006       1,826,638       0       0.0%       8.9%       0.0%         2007       1,880,210       30,718       1.6%       7.8%       21.0%         2008       2,058,157       1,253,118       60.9%       7.0%       870.2%         2009       1,749,965       67,092       3.8%       5.2%       74.2%         2010       2,149,697       0       0.0%       3.6%       0.0%         2011       1,461,761       0       0.0%       2.3%       0.0%		2002	3,287,957	811,686	24.7%	29.3%	84.3%
2004       4,928,323       686,901       13.9%       18.8%       74.3%         2005       2,850,711       316,591       11.1%       13.8%       80.3%         2006       1,826,638       0       0.0%       8.9%       0.0%         2007       1,880,210       30,718       1.6%       7.8%       21.0%         2008       2,058,157       1,253,118       60.9%       7.0%       870.2%         2009       1,749,965       67,092       3.8%       5.2%       74.2%         2010       2,149,697       0       0.0%       3.6%       0.0%         2011       1,461,761       0       0.0%       2.3%       0.0%		2003	9,486,495	1,669,372	17.6%	25.0%	70.4%
2006       1,826,638       0       0.0%       8.9%       0.0%         2007       1,880,210       30,718       1.6%       7.8%       21.0%         2008       2,058,157       1,253,118       60.9%       7.0%       870.2%         2009       1,749,965       67,092       3.8%       5.2%       74.2%         2010       2,149,697       0       0.0%       3.6%       0.0%         2011       1,461,761       0       0.0%       2.3%       0.0%							
2007     1,880,210     30,718     1.6%     7.8%     21.0%       2008     2,058,157     1,253,118     60.9%     7.0%     870.2%       2009     1,749,965     67,092     3.8%     5.2%     74.2%       2010     2,149,697     0     0.0%     3.6%     0.0%       2011     1,461,761     0     0.0%     2.3%     0.0%		2005	2,850,711	316,591	11.1%	13.8%	80.3%
2008     2,058,157     1,253,118     60.9%     7.0%     870.2%       2009     1,749,965     67,092     3.8%     5.2%     74.2%       2010     2,149,697     0     0.0%     3.6%     0.0%       2011     1,461,761     0     0.0%     2.3%     0.0%		2006	1,826,638	0	0.0%	8.9%	0.0%
2008     2,058,157     1,253,118     60.9%     7.0%     870.2%       2009     1,749,965     67,092     3.8%     5.2%     74.2%       2010     2,149,697     0     0.0%     3.6%     0.0%       2011     1,461,761     0     0.0%     2.3%     0.0%				30,718	1.6%	7.8%	21.0%
2009       1,749,965       67,092       3.8%       5.2%       74.2%         2010       2,149,697       0       0.0%       3.6%       0.0%         2011       1,461,761       0       0.0%       2.3%       0.0%			2,058,157			7.0%	
2010       2,149,697       0       0.0%       3.6%       0.0%         2011       1,461,761       0       0.0%       2.3%       0.0%					3.8%		
2011 1,461,761 0 0.0% 2.3% 0.0%							0.0%
			1,461,761		0.0%		0.0%
		Total	31,712,255	4,835,478	15.2%	16.1%	94.5%

Actual to Expected Exhibit 2 of 5

Calendar	Issue	Earned	Incurred	Actual	Expected	Actual to
Year	Year	Premium	Losses	Loss Ratio	Loss Ratio	Expected
2012	2001	31,136	0	0.0%	34.6%	0.0%
	2002	3,222,015	3,075,832	95.5%	34.1%	280.3%
	2003	9,324,264	2,186,310	23.4%	29.6%	79.3%
	2004	4,835,395	2,355,261	48.7%	22.7%	215.0%
	2005	2,798,256	645,593	23.1%	17.2%	134.4%
	2006	1,781,692	1,746,581	98.0%	11.3%	867.6%
	2007	1,834,668	125,542	6.8%	9.8%	70.0%
	2008	2,006,072	446,148	22.2%	8.8%	251.8%
	2009	1,697,039	0	0.0%	6.7%	0.0%
	2010	1,927,212	12,721	0.7%	5.4%	12.3%
	2011	2,750,729	450,057	16.4%	3.2%	508.7%
	2012	2,559,375	0	0.0%	2.3%	0.0%
	Total	34,767,852	11,044,044	31.8%	17.4%	182.4%
2013	2001	28,905	0	0.0%	39.0%	0.0%
	2002	3,143,626	1,385,145	44.1%	38.9%	113.4%
	2003	9,142,249	5,284,089	57.8%	34.4%	168.2%
	2004	4,754,983	2,836,143	59.6%	27.1%	220.1%
	2005	2,733,510	951,839	34.8%	20.9%	166.5%
	2006	1,741,374	3,074	0.2%	14.3%	1.2%
	2007	1,806,541	0	0.0%	12.3%	0.0%
	2008	1,967,536	496,314	25.2%	11.0%	229.5%
	2009	1,663,432	410,317	24.7%	8.5%	289.8%
	2010	1,897,739	0	0.0%	7.0%	0.0%
	2011	2,459,790	0	0.0%	4.7%	0.0%
	2012	3,687,541	38,525	1.0%	3.4%	31.1%
	2013	1,246,781	0	0.0%	2.3%	0.0%
	Total	36,274,008	11,405,445	31.4%	19.4%	161.7%
2014	2001	31,332	0	0.0%	43.8%	0.0%
	2002	3,159,264	2,909,379	92.1%	44.3%	207.9%
	2003	9,117,198	4,377,542	48.0%	39.4%	121.8%
	2004	4,671,019	3,462,673	74.1%	31.7%	233.9%
	2005	2,640,217	1,492,607	56.5%	25.2%	224.0%
	2006	1,679,362	259,631	15.5%	17.6%	87.8%
	2007	1,747,208	0	0.0%	15.4%	0.0%
	2008	1,891,081	24,464	1.3%	13.7%	9.4%
	2009	1,605,740	538,421	33.5%	10.8%	309.7%
	2010	1,830,364	21,418	1.2%	8.9%	13.2%
	2011	2,370,235	214,245	9.0%	6.0%	150.5%
	2011	3,168,730	0	0.0%	4.6%	0.0%
	2012	1,376,766	596,767	43.3%	3.6%	1211.2%
	Total	35,288,514	13,897,146	39.4%	22.8%	172.6%

Actual to Expected Exhibit 3 of 5

Year         Premium         Losses         Loss Ratio         Expected           2015         2001         34,167         53,221         155.8%         49.1%         317.2%           2002         3,129,572         2,058,473         65.8%         50.5%         130.3%           2003         9,018,688         4,708,649         52.2%         45.2%         115.5%           2005         2,567,669         1,186,365         46.2%         29.8%         155.0%           2006         1,641,904         133,126         8.1%         21.5%         37.8%           2007         1,690,941         116,601         6.9%         18.9%         36.5%           2008         1,811,843         21,080         1.2%         17.1%         6.8%           2010         1,752,037         79,273         4.5%         11.1%         40.6%           2011         2,265,700         320,364         14.1%         7.6%         185.5%           2012         3,036,594         0         0.0%         6.0%         0.0%           2013         1,250,728         18,431         1.5%         4.8%         31.0%           2014         35,000         0         0.0%	Calendar	Issue	Earned	Incurred	Actual	Expected	Actual to
2015   2001   34,167   53,221   155,8%   49.1%   317.2%   2002   3,129,572   2,058,473   65.8%   50.5%   130.3%   2003   9,018,688   4,708,649   52.2%   45.2%   115.5%   2004   4,604,126   2,288,209   49.7%   36.6%   135.6%   2005   2,567,669   1,186,365   46.2%   29.8%   155.0%   2006   1,641,904   133,126   8.1%   21.5%   37.8%   2007   1,690,941   116,601   6.9%   18.9%   36.5%   2008   1,811,843   21,080   1.2%   17.1%   6.8%   2009   1,543,501   0   0.0%   13.8%   0.0%   2010   1,752,037   79,273   4.5%   11.1%   40.6%   2011   2,265,700   320,364   14.1%   7.6%   185.5%   2012   3,036,594   0   0.0%   6.0%   0.0%   2013   1,250,728   18,431   1.5%   4.8%   31.0%   70tal   34,347,470   10,983,793   32.0%   26.8%   119.5%   2016   2002   3,010,383   2,496,862   82.9%   57.5%   144.4%   2002   3,010,383   2,496,862   82.9%   57.5%   144.4%   2004   4,470,316   1,955,688   43.7%   42.3%   103.3%   2005   2,505,776   1,092,605   43.6%   34.6%   125.9%   2006   1,593,636   548,162   34.4%   25.5%   184.8%   2007   1,667,886   710,327   42.6%   22.9%   186.1%   2009   1,535,581   494,9870   61.9%   17.5%   9.6%   806.3%   2013   1,710,073   0   0.0%   6.0%   0.0%   2013   1,710,073   0   0.0%   6.0%   0.0%   2013   1,710,073   0   0.0%   6.0%   0.0%   2013   1,710,073   0   0.0%   6.0%   0.0%   2013   1,710,073   0   0.0%   6.0%   0.0%   2013   1,710,073   0   0.0%   6.0%   0.0%   2013   1,710,073   0   0.0%   6.0%   0.0%   2013   1,710,073   0   0.0%   6.0%   0.0%   2013   1,710,073   0   0.0%   6.0%   0.0%   2013   1,710,073   0   0.0%   6.0%   0.0%   2013   1,710,073   0   0.0%   6.0%   0.0%   2013   1,710,073   0   0.0%   6.0%   0.0%   2013   1,710,073   0   0.0%   6.0%   0.0%   2013   1,710,073   0   0.0%   6.0%   0.0%   2013   1,710,073   0   0.0%   6.0%   0.0%   2013   1,710,073   0   0.0%   6.0%   0.0%   2013   1,710,073   0   0.0%   6.0%   0.0%   0.0%   2013   1,710,073   0   0.0%   6.0%   0.0%   0.0%   0.0%   0.0%   0.0%   0.0%   0.0%   0.0%   0.0%   0.0%   0.0%   0.0%   0.0%   0.0%   0.0%   0.0%   0				Losses	Loss Ratio	•	Expected
2003	2015	2001	34,167	53,221		49.1%	
2004		2002	3,129,572	2,058,473	65.8%	50.5%	130.3%
2005		2003	9,018,688	4,708,649	52.2%	45.2%	115.5%
2006		2004	4,604,126	2,288,209	49.7%	36.6%	135.6%
2007		2005	2,567,669	1,186,365	46.2%	29.8%	155.0%
2008		2006	1,641,904	133,126	8.1%	21.5%	37.8%
2009		2007	1,690,941	116,601	6.9%	18.9%	36.5%
2010		2008	1,811,843	21,080	1.2%	17.1%	6.8%
2011   2,265,700   320,364   14.1%   7.6%   185.5%   2012   3,036,594   0   0.0%   6.0%   0.0%   2013   1,250,728   18,431   1.5%   4.8%   31.0%   70tal   34,347,470   10,983,793   32.0%   26.8%   119.5%   2016   2001   35,000   0   0.0%   54.8%   0.0%   2002   3,010,383   2,496,862   82.9%   57.5%   144.4%   2003   8,803,692   6,536,800   74.3%   51.8%   143.2%   2004   4,470,316   1,955,688   43.7%   42.3%   103.3%   2005   2,505,776   1,092,605   43.6%   34.6%   125.9%   2006   1,593,636   548,162   34.4%   25.5%   134.8%   2007   1,667,886   710,327   42.6%   22.9%   186.1%   2008   1,794,697   305,534   17.0%   20.9%   81.4%   2009   1,535,581   949,870   61.9%   17.5%   352.5%   2010   1,713,129   373,957   21.8%   14.0%   156.2%   2011   2,199,171   1,704,468   77.5%   9,6%   806.3%   2012   2,886,793   0   0.0%   7.6%   0.0%   2013   1,170,073   0   0.0%   6.0%   0.0%   7.0%   2003   8,336,505   6,310,253   75.7%   59.3%   150.4%   2003   8,336,505   6,310,253   75.7%   59.3%   127.5%   2004   4,275,638   1,607,229   37.6%   48.9%   76.9%   2005   2,405,714   11,303   0.5%   40.2%   1.2%   2006   1,581,815   175,041   11.1%   29.8%   37.1%   2007   1,660,296   1,021,990   61.6%   27.1%   226.8%   2009   1,507,901   534,285   35.4%   21.6%   164.2%   2009   1,507,901   534,285   35.4%   21.6%   164.2%   2001   2,841,555   449,753   20.6%   12.1%   17.5%   2201   2,841,555   449,753   20.6%   12.1%   17.5%   2011   2,184,555   449,753   20.6%   12.1%   17.5%   29.7%   2011   2,184,555   449,753   20.6%   12.1%   17.5%   29.7%   2011   2,184,555   449,753   20.6%   12.1%   17.5%   29.7%   2011   2,184,555   449,753   20.6%   12.1%   17.5%   29.7%   2011   2,184,555   449,753   20.6%   12.1%   17.0%   2012   2,841,251   832,1466   29.3%   9.6%   304.8%   2013   1,053,431   0   0.0%   7.4%   0.0%   0		2009	1,543,501	0	0.0%	13.8%	0.0%
2012   3,036,594   0   0.0%   6.0%   0.0%   2013   1,250,728   18,431   1.5%   4.8%   31.0%   70tal   34,347,470   10,983,793   32.0%   26.8%   119.5%   2016   2001   35,000   0   0.0%   54.8%   0.0%   2002   3,010,383   2,496,862   82.9%   57.5%   144.4%   2003   8,803,692   6,536,800   74.3%   51.8%   143.2%   2004   4,470,316   1,955,688   43.7%   42.3%   103.3%   2005   2,505,776   1,092,605   43.6%   34.6%   125.9%   2006   1,593,636   548,162   34.4%   25.5%   134.8%   2007   1,667,886   710,327   42.6%   22.9%   186.1%   2009   1,535,581   949,870   61.9%   17.5%   352.5%   2010   1,713,129   373,957   21.8%   14.0%   156.2%   2011   2,199,171   1,704,468   77.5%   9.6%   806.3%   2012   2,886,793   0   0.0%   7.6%   0.0%   7.0tal   33,386,133   16,674,273   49.9%   31.2%   160.1%   2007   1,561,5491   2,765,358   98.2%   65.3%   150.4%   2003   8,336,505   6,310,253   75.7%   59.3%   127.5%   2004   4,275,638   1,607,229   37.6%   48.9%   76.9%   2005   2,405,714   11,303   0.5%   40.2%   1.2%   2006   1,581,815   175,041   11.1%   29.8%   37.1%   2007   1,660,296   1,021,990   61.6%   27.1%   226.8%   2009   1,507,901   534,285   35.4%   21.6%   164.2%   2009   1,507,901   534,285   35.4%   21.6%   164.2%   2009   1,507,901   534,285   35.4%   21.6%   164.2%   2009   1,507,901   534,285   35.4%   21.6%   164.2%   2001   2,184,555   449,753   20.6%   12.1%   170.0%   2012   2,281,251   832,146   29.3%   9.6%   304.8%   2012   2,281,251   832,146   29.3%   9.6%   304.8%   2013   1,053,431   0   0.0%   7.4%   0.0%   2013   1,053,431   0   0.0%   7.4%   0.0%   2013   1,053,431   0   0.0%   7.4%   0.0%   2013   1,053,431   0   0.0%   7.4%   0.0%   2013   1,053,431   0   0.0%   7.4%   0.0%   2013   1,053,431   0   0.0%   7.4%   0.0%   2013   1,053,431   0   0.0%   7.4%   0.0%   2013   1,053,431   0   0.0%   7.4%   0.0%   2013   1,053,431   0   0.0%   7.4%   0.0%   2013   1,053,431   0   0.0%   7.4%   0.0%   2013   1,053,431   0   0.0%   7.4%   0.0%   0.0%   0.0%   0.0%   0.0%   0.0%   0.0%   0.0%   0.0%		2010	1,752,037	79,273	4.5%	11.1%	40.6%
2013		2011	2,265,700	320,364	14.1%	7.6%	185.5%
Total 34,347,470 10,983,793 32.0% 26.8% 119.5%  2016 2001 35,000 0 0.0% 54.8% 0.0% 2002 3,010,383 2,496,862 82.9% 57.5% 144.4% 2003 8,803,692 6,536,800 74.3% 51.8% 143.2% 2004 4,470,316 1,955,688 43.7% 42.3% 103.3% 2005 2,505,776 1,092,605 43.6% 34.6% 125.9% 2006 1,593,636 548,162 34.4% 25.5% 134.8% 2007 1,667,886 710,327 42.6% 22.9% 186.1% 2008 1,794,697 305,534 17.0% 20.9% 81.4% 2009 1,535,581 949,870 61.9% 17.5% 352.5% 2010 1,713,129 373,957 21.8% 14.0% 156.2% 2011 2,199,171 1,704,468 77.5% 9.6% 806.3% 2012 2,886,793 0 0.0% 7.6% 0.0% 2013 1,170,073 0 0.0% 6.0% 0.0% Total 33,386,133 16,674,273 49.9% 31.2% 160.1% 2007 1,666,286 1,667,229 37.6% 48.9% 76.9% 2003 8,336,505 6,310,253 75.7% 59.3% 127.5% 2004 4,275,638 1,607,229 37.6% 48.9% 76.9% 2005 2,405,714 11,303 0.5% 40.2% 1.2% 2006 1,581,815 175,041 11.1% 29.8% 37.1% 2007 1,660,296 1,021,990 61.6% 27.1% 226.8% 2008 1,784,650 2,201 0.1% 25.1% 0.5% 2009 1,507,901 534,285 35.4% 21.6% 164.2% 2010 1,689,647 767,213 45.4% 17.5% 259.7% 2011 2,184,555 449,753 20.6% 12.1% 170.0% 2012 2,841,251 832,146 29.3% 9.6% 304.8% 2013 1,053,431 0 0.0% 7.4% 0.0%		2012	3,036,594	0	0.0%	6.0%	0.0%
2016		2013	1,250,728	18,431	1.5%	4.8%	31.0%
2002 3,010,383 2,496,862 82.9% 57.5% 144.4% 2003 8,803,692 6,536,800 74.3% 51.8% 143.2% 2004 4,470,316 1,955,688 43.7% 42.3% 103.3% 2005 2,505,776 1,092,605 43.6% 34.6% 125.9% 2006 1,593,636 548,162 34.4% 25.5% 134.8% 2007 1,667,886 710,327 42.6% 22.9% 186.1% 2008 1,794,697 305,534 17.0% 20.9% 81.4% 2009 1,535,581 949,870 61.9% 17.5% 352.5% 2010 1,713,129 373,957 21.8% 14.0% 156.2% 2011 2,199,171 1,704,468 77.5% 9.6% 806.3% 2012 2,886,793 0 0.0% 7.6% 0.0% 2013 1,170,073 0 0.0% 6.0% 0.0% Total 33,386,133 16,674,273 49.9% 31.2% 160.1% 2007 2,815,491 2,765,358 98.2% 65.3% 150.4% 2003 8,336,505 6,310,253 75.7% 59.3% 127.5% 2004 4,275,638 1,607,229 37.6% 48.9% 76.9% 2005 2,405,714 11,303 0.5% 40.2% 1.2% 2006 1,581,815 175,041 11.1% 29.8% 37.1% 2007 1,660,296 1,021,990 61.6% 27.1% 226.8% 2008 1,784,650 2,201 0.1% 25.1% 0.5% 2009 1,507,901 534,285 35.4% 21.6% 164.2% 2010 1,689,647 767,213 45.4% 17.5% 259.7% 2011 2,184,555 449,753 20.6% 12.1% 17.0% 2012 2,841,551 832,146 29.3% 9.6% 304.8% 2012 2,841,251 832,146 29.3% 9.6% 304.8% 2012 2,841,251 832,146 29.3% 9.6% 304.8%		Total	34,347,470	10,983,793	32.0%	26.8%	119.5%
2003 8,803,692 6,536,800 74.3% 51.8% 143.2% 2004 4,470,316 1,955,688 43.7% 42.3% 103.3% 2005 2,505,776 1,092,605 43.6% 34.6% 125.9% 2006 1,593,636 548,162 34.4% 25.5% 134.8% 2007 1,667,886 710,327 42.6% 22.9% 186.1% 2008 1,794,697 305,534 17.0% 20.9% 81.4% 2009 1,535,581 949,870 61.9% 17.5% 352.5% 2011 2,199,171 1,704,468 77.5% 9.6% 806.3% 2012 2,886,793 0 0.0% 7.6% 0.0% 2013 1,170,073 0 0.0% 6.0% 0.0% 70.1% 33,386,133 16,674,273 49.9% 31.2% 160.1% 2003 8,336,505 6,310,253 75.7% 59.3% 127.5% 2004 4,275,638 1,607,229 37.6% 48.9% 76.9% 2005 2,405,714 11,303 0.5% 40.2% 1.2% 2006 1,581,815 175,041 11.1% 29.8% 37.1% 2007 1,660,296 1,021,990 61.6% 27.1% 226.8% 2009 1,507,901 534,285 35.4% 21.6% 164.2% 2009 1,507,901 534,285 35.4% 21.6% 164.2% 2009 1,507,901 534,285 35.4% 21.6% 164.2% 2009 1,507,901 534,285 35.4% 21.6% 164.2% 2009 1,507,901 534,285 35.4% 21.6% 164.2% 2001 2,884,555 449,753 20.6% 12.1% 170.0% 2012 2,841,251 832,146 29.3% 9.6% 304.8% 2013 1,053,431 0 0.0% 7.4% 0.0%	2016	2001	35,000	0	0.0%	54.8%	0.0%
2004 4,470,316 1,955,688 43.7% 42.3% 103.3% 2005 2,505,776 1,092,605 43.6% 34.6% 125.9% 2006 1,593,636 548,162 34.4% 25.5% 134.8% 2007 1,667,886 710,327 42.6% 22.9% 186.1% 2008 1,794,697 305,534 17.0% 20.9% 81.4% 2009 1,535,581 949,870 61.9% 17.5% 352.5% 2010 1,713,129 373,957 21.8% 14.0% 156.2% 2011 2,199,171 1,704,468 77.5% 9.6% 806.3% 2012 2,886,793 0 0.0% 7.6% 0.0% 2013 1,170,073 0 0.0% 6.0% 0.0% 70.1% 33,386,133 16,674,273 49.9% 31.2% 160.1% 2002 2,815,491 2,765,358 98.2% 65.3% 150.4% 2003 8,336,505 6,310,253 75.7% 59.3% 127.5% 2004 4,275,638 1,607,229 37.6% 48.9% 76.9% 2005 2,405,714 11,303 0.5% 40.2% 1.2% 2006 1,581,815 175,041 11.1% 29.8% 37.1% 2007 1,660,296 1,021,990 61.6% 27.1% 226.8% 2008 1,784,650 2,201 0.1% 25.1% 0.5% 2009 1,507,901 534,285 35.4% 21.6% 164.2% 2009 1,507,901 534,285 35.4% 21.6% 164.2% 2010 1,689,647 767,213 45.4% 17.5% 259.7% 2011 2,184,555 449,753 20.6% 12.1% 170.0% 2012 2,841,251 832,146 29.3% 9.6% 304.8% 2013 1,053,431 0 0.0% 7.4% 0.0%		2002	3,010,383	2,496,862	82.9%	57.5%	144.4%
2005         2,505,776         1,092,605         43.6%         34.6%         125.9%           2006         1,593,636         548,162         34.4%         25.5%         134.8%           2007         1,667,886         710,327         42.6%         22.9%         186.1%           2008         1,794,697         305,534         17.0%         20.9%         81.4%           2009         1,535,581         949,870         61.9%         17.5%         352.5%           2010         1,713,129         373,957         21.8%         14.0%         156.2%           2011         2,199,171         1,704,468         77.5%         9.6%         806.3%           2012         2,886,793         0         0.0%         7.6%         0.0%           2013         1,170,073         0         0.0%         6.0%         0.0%           Total         33,386,133         16,674,273         49.9%         31.2%         160.1%           2017         2001         33,435         309,629         926.1%         60.8%         1523.8%           2002         2,815,491         2,765,358         98.2%         65.3%         150.4%           2003         8,336,505         6,310,25		2003	8,803,692	6,536,800	74.3%	51.8%	143.2%
2005       2,505,776       1,092,605       43.6%       34.6%       125.9%         2006       1,593,636       548,162       34.4%       25.5%       134.8%         2007       1,667,886       710,327       42.6%       22.9%       186.1%         2008       1,794,697       305,534       17.0%       20.9%       81.4%         2009       1,535,581       949,870       61.9%       17.5%       352.5%         2010       1,713,129       373,957       21.8%       14.0%       156.2%         2011       2,199,171       1,704,468       77.5%       9.6%       806.3%         2012       2,886,793       0       0.0%       7.6%       0.0%         2013       1,170,073       0       0.0%       6.0%       0.0%         Total       33,386,133       16,674,273       49.9%       31.2%       160.1%         2017       2001       33,435       309,629       926.1%       60.8%       1523.8%         2002       2,815,491       2,765,358       98.2%       65.3%       150.4%         2003       8,336,505       6,310,253       75.7%       59.3%       127.5%         2004       4,275,638       <		2004	4,470,316	1,955,688	43.7%	42.3%	103.3%
2006       1,593,636       548,162       34.4%       25.5%       134.8%         2007       1,667,886       710,327       42.6%       22.9%       186.1%         2008       1,794,697       305,534       17.0%       20.9%       81.4%         2009       1,535,581       949,870       61.9%       17.5%       352.5%         2010       1,713,129       373,957       21.8%       14.0%       156.2%         2011       2,199,171       1,704,468       77.5%       9.6%       806.3%         2012       2,886,793       0       0.0%       7.6%       0.0%         2013       1,170,073       0       0.0%       6.0%       0.0%         Total       33,386,133       16,674,273       49.9%       31.2%       160.1%         2017       2001       33,435       309,629       926.1%       60.8%       1523.8%         2002       2,815,491       2,765,358       98.2%       65.3%       150.4%         2003       8,336,505       6,310,253       75.7%       59.3%       127.5%         2004       4,275,638       1,607,229       37.6%       48.9%       76.9%         2005       2,405,714 <t< td=""><td></td><td>2005</td><td></td><td></td><td>43.6%</td><td>34.6%</td><td></td></t<>		2005			43.6%	34.6%	
2008       1,794,697       305,534       17.0%       20.9%       81.4%         2009       1,535,581       949,870       61.9%       17.5%       352.5%         2010       1,713,129       373,957       21.8%       14.0%       156.2%         2011       2,199,171       1,704,468       77.5%       9.6%       806.3%         2012       2,886,793       0       0.0%       7.6%       0.0%         2013       1,170,073       0       0.0%       6.0%       0.0%         Total       33,386,133       16,674,273       49.9%       31.2%       160.1%         2017       2001       33,435       309,629       926.1%       60.8%       1523.8%         2002       2,815,491       2,765,358       98.2%       65.3%       150.4%         2003       8,336,505       6,310,253       75.7%       59.3%       127.5%         2004       4,275,638       1,607,229       37.6%       48.9%       76.9%         2005       2,405,714       11,303       0.5%       40.2%       1.2%         2006       1,581,815       175,041       11.1%       29.8%       37.1%         2007       1,660,296       1,0		2006	1,593,636	548,162	34.4%	25.5%	134.8%
2009       1,535,581       949,870       61.9%       17.5%       352.5%         2010       1,713,129       373,957       21.8%       14.0%       156.2%         2011       2,199,171       1,704,468       77.5%       9.6%       806.3%         2012       2,886,793       0       0.0%       7.6%       0.0%         2013       1,170,073       0       0.0%       6.0%       0.0%         Total       33,386,133       16,674,273       49.9%       31.2%       160.1%         2017       2001       33,435       309,629       926.1%       60.8%       1523.8%         2002       2,815,491       2,765,358       98.2%       65.3%       150.4%         2003       8,336,505       6,310,253       75.7%       59.3%       127.5%         2004       4,275,638       1,607,229       37.6%       48.9%       76.9%         2005       2,405,714       11,303       0.5%       40.2%       1.2%         2006       1,581,815       175,041       11.1%       29.8%       37.1%         2007       1,660,296       1,021,990       61.6%       27.1%       226.8%         2008       1,784,650		2007	1,667,886	710,327	42.6%	22.9%	186.1%
2009       1,535,581       949,870       61.9%       17.5%       352.5%         2010       1,713,129       373,957       21.8%       14.0%       156.2%         2011       2,199,171       1,704,468       77.5%       9.6%       806.3%         2012       2,886,793       0       0.0%       7.6%       0.0%         2013       1,170,073       0       0.0%       6.0%       0.0%         Total       33,386,133       16,674,273       49.9%       31.2%       160.1%         2017       2001       33,435       309,629       926.1%       60.8%       1523.8%         2002       2,815,491       2,765,358       98.2%       65.3%       150.4%         2003       8,336,505       6,310,253       75.7%       59.3%       127.5%         2004       4,275,638       1,607,229       37.6%       48.9%       76.9%         2005       2,405,714       11,303       0.5%       40.2%       1.2%         2006       1,581,815       175,041       11.1%       29.8%       37.1%         2007       1,660,296       1,021,990       61.6%       27.1%       226.8%         2008       1,784,650		2008	1,794,697	305,534	17.0%	20.9%	81.4%
2011       2,199,171       1,704,468       77.5%       9.6%       806.3%         2012       2,886,793       0       0.0%       7.6%       0.0%         2013       1,170,073       0       0.0%       6.0%       0.0%         Total       33,386,133       16,674,273       49.9%       31.2%       160.1%         2017       2001       33,435       309,629       926.1%       60.8%       1523.8%         2002       2,815,491       2,765,358       98.2%       65.3%       150.4%         2003       8,336,505       6,310,253       75.7%       59.3%       127.5%         2004       4,275,638       1,607,229       37.6%       48.9%       76.9%         2005       2,405,714       11,303       0.5%       40.2%       1.2%         2006       1,581,815       175,041       11.1%       29.8%       37.1%         2007       1,660,296       1,021,990       61.6%       27.1%       226.8%         2008       1,784,650       2,201       0.1%       25.1%       0.5%         2010       1,689,647       767,213       45.4%       17.5%       259.7%         2011       2,184,555       449,7		2009		949,870	61.9%	17.5%	352.5%
2012       2,886,793       0       0.0%       7.6%       0.0%         2013       1,170,073       0       0.0%       6.0%       0.0%         Total       33,386,133       16,674,273       49.9%       31.2%       160.1%         2017       2001       33,435       309,629       926.1%       60.8%       1523.8%         2002       2,815,491       2,765,358       98.2%       65.3%       150.4%         2003       8,336,505       6,310,253       75.7%       59.3%       127.5%         2004       4,275,638       1,607,229       37.6%       48.9%       76.9%         2005       2,405,714       11,303       0.5%       40.2%       1.2%         2006       1,581,815       175,041       11.1%       29.8%       37.1%         2007       1,660,296       1,021,990       61.6%       27.1%       226.8%         2008       1,784,650       2,201       0.1%       25.1%       0.5%         2009       1,507,901       534,285       35.4%       21.6%       164.2%         2010       1,689,647       767,213       45.4%       17.5%       259.7%         2011       2,184,555       449,75		2010	1,713,129	373,957	21.8%	14.0%	156.2%
2013       1,170,073       0       0.0%       6.0%       0.0%         Total       33,386,133       16,674,273       49.9%       31.2%       160.1%         2017       2001       33,435       309,629       926.1%       60.8%       1523.8%         2002       2,815,491       2,765,358       98.2%       65.3%       150.4%         2003       8,336,505       6,310,253       75.7%       59.3%       127.5%         2004       4,275,638       1,607,229       37.6%       48.9%       76.9%         2005       2,405,714       11,303       0.5%       40.2%       1.2%         2006       1,581,815       175,041       11.1%       29.8%       37.1%         2007       1,660,296       1,021,990       61.6%       27.1%       226.8%         2008       1,784,650       2,201       0.1%       25.1%       0.5%         2009       1,507,901       534,285       35.4%       21.6%       164.2%         2010       1,689,647       767,213       45.4%       17.5%       259.7%         2011       2,184,555       449,753       20.6%       12.1%       170.0%         2012       2,841,251		2011	2,199,171	1,704,468	77.5%	9.6%	806.3%
Total 33,386,133 16,674,273 49.9% 31.2% 160.1%  2017 2001 33,435 309,629 926.1% 60.8% 1523.8% 2002 2,815,491 2,765,358 98.2% 65.3% 150.4% 2003 8,336,505 6,310,253 75.7% 59.3% 127.5% 2004 4,275,638 1,607,229 37.6% 48.9% 76.9% 2005 2,405,714 11,303 0.5% 40.2% 1.2% 2006 1,581,815 175,041 11.1% 29.8% 37.1% 2007 1,660,296 1,021,990 61.6% 27.1% 226.8% 2008 1,784,650 2,201 0.1% 25.1% 0.5% 2009 1,507,901 534,285 35.4% 21.6% 164.2% 2010 1,689,647 767,213 45.4% 17.5% 259.7% 2011 2,184,555 449,753 20.6% 12.1% 170.0% 2012 2,841,251 832,146 29.3% 9.6% 304.8% 2013 1,053,431 0 0.0% 7.4% 0.0%		2012	2,886,793	0	0.0%	7.6%	0.0%
2017       2001       33,435       309,629       926.1%       60.8%       1523.8%         2002       2,815,491       2,765,358       98.2%       65.3%       150.4%         2003       8,336,505       6,310,253       75.7%       59.3%       127.5%         2004       4,275,638       1,607,229       37.6%       48.9%       76.9%         2005       2,405,714       11,303       0.5%       40.2%       1.2%         2006       1,581,815       175,041       11.1%       29.8%       37.1%         2007       1,660,296       1,021,990       61.6%       27.1%       226.8%         2008       1,784,650       2,201       0.1%       25.1%       0.5%         2009       1,507,901       534,285       35.4%       21.6%       164.2%         2010       1,689,647       767,213       45.4%       17.5%       259.7%         2011       2,184,555       449,753       20.6%       12.1%       170.0%         2012       2,841,251       832,146       29.3%       9.6%       304.8%         2013       1,053,431       0       0.0%       7.4%       0.0%		2013	1,170,073	0	0.0%	6.0%	0.0%
2002       2,815,491       2,765,358       98.2%       65.3%       150.4%         2003       8,336,505       6,310,253       75.7%       59.3%       127.5%         2004       4,275,638       1,607,229       37.6%       48.9%       76.9%         2005       2,405,714       11,303       0.5%       40.2%       1.2%         2006       1,581,815       175,041       11.1%       29.8%       37.1%         2007       1,660,296       1,021,990       61.6%       27.1%       226.8%         2008       1,784,650       2,201       0.1%       25.1%       0.5%         2009       1,507,901       534,285       35.4%       21.6%       164.2%         2010       1,689,647       767,213       45.4%       17.5%       259.7%         2011       2,184,555       449,753       20.6%       12.1%       170.0%         2012       2,841,251       832,146       29.3%       9.6%       304.8%         2013       1,053,431       0       0.0%       7.4%       0.0%		Total	33,386,133	16,674,273	49.9%	31.2%	160.1%
2003       8,336,505       6,310,253       75.7%       59.3%       127.5%         2004       4,275,638       1,607,229       37.6%       48.9%       76.9%         2005       2,405,714       11,303       0.5%       40.2%       1.2%         2006       1,581,815       175,041       11.1%       29.8%       37.1%         2007       1,660,296       1,021,990       61.6%       27.1%       226.8%         2008       1,784,650       2,201       0.1%       25.1%       0.5%         2009       1,507,901       534,285       35.4%       21.6%       164.2%         2010       1,689,647       767,213       45.4%       17.5%       259.7%         2011       2,184,555       449,753       20.6%       12.1%       170.0%         2012       2,841,251       832,146       29.3%       9.6%       304.8%         2013       1,053,431       0       0.0%       7.4%       0.0%	2017	2001	33,435	309,629	926.1%	60.8%	1523.8%
2004       4,275,638       1,607,229       37.6%       48.9%       76.9%         2005       2,405,714       11,303       0.5%       40.2%       1.2%         2006       1,581,815       175,041       11.1%       29.8%       37.1%         2007       1,660,296       1,021,990       61.6%       27.1%       226.8%         2008       1,784,650       2,201       0.1%       25.1%       0.5%         2009       1,507,901       534,285       35.4%       21.6%       164.2%         2010       1,689,647       767,213       45.4%       17.5%       259.7%         2011       2,184,555       449,753       20.6%       12.1%       170.0%         2012       2,841,251       832,146       29.3%       9.6%       304.8%         2013       1,053,431       0       0.0%       7.4%       0.0%		2002	2,815,491	2,765,358	98.2%	65.3%	150.4%
2005       2,405,714       11,303       0.5%       40.2%       1.2%         2006       1,581,815       175,041       11.1%       29.8%       37.1%         2007       1,660,296       1,021,990       61.6%       27.1%       226.8%         2008       1,784,650       2,201       0.1%       25.1%       0.5%         2009       1,507,901       534,285       35.4%       21.6%       164.2%         2010       1,689,647       767,213       45.4%       17.5%       259.7%         2011       2,184,555       449,753       20.6%       12.1%       170.0%         2012       2,841,251       832,146       29.3%       9.6%       304.8%         2013       1,053,431       0       0.0%       7.4%       0.0%		2003	8,336,505	6,310,253	75.7%	59.3%	127.5%
2006       1,581,815       175,041       11.1%       29.8%       37.1%         2007       1,660,296       1,021,990       61.6%       27.1%       226.8%         2008       1,784,650       2,201       0.1%       25.1%       0.5%         2009       1,507,901       534,285       35.4%       21.6%       164.2%         2010       1,689,647       767,213       45.4%       17.5%       259.7%         2011       2,184,555       449,753       20.6%       12.1%       170.0%         2012       2,841,251       832,146       29.3%       9.6%       304.8%         2013       1,053,431       0       0.0%       7.4%       0.0%		2004	4,275,638	1,607,229	37.6%	48.9%	76.9%
2007       1,660,296       1,021,990       61.6%       27.1%       226.8%         2008       1,784,650       2,201       0.1%       25.1%       0.5%         2009       1,507,901       534,285       35.4%       21.6%       164.2%         2010       1,689,647       767,213       45.4%       17.5%       259.7%         2011       2,184,555       449,753       20.6%       12.1%       170.0%         2012       2,841,251       832,146       29.3%       9.6%       304.8%         2013       1,053,431       0       0.0%       7.4%       0.0%		2005	2,405,714	11,303	0.5%	40.2%	1.2%
2008       1,784,650       2,201       0.1%       25.1%       0.5%         2009       1,507,901       534,285       35.4%       21.6%       164.2%         2010       1,689,647       767,213       45.4%       17.5%       259.7%         2011       2,184,555       449,753       20.6%       12.1%       170.0%         2012       2,841,251       832,146       29.3%       9.6%       304.8%         2013       1,053,431       0       0.0%       7.4%       0.0%		2006	1,581,815	175,041	11.1%	29.8%	37.1%
2009     1,507,901     534,285     35.4%     21.6%     164.2%       2010     1,689,647     767,213     45.4%     17.5%     259.7%       2011     2,184,555     449,753     20.6%     12.1%     170.0%       2012     2,841,251     832,146     29.3%     9.6%     304.8%       2013     1,053,431     0     0.0%     7.4%     0.0%		2007	1,660,296	1,021,990	61.6%	27.1%	226.8%
2010     1,689,647     767,213     45.4%     17.5%     259.7%       2011     2,184,555     449,753     20.6%     12.1%     170.0%       2012     2,841,251     832,146     29.3%     9.6%     304.8%       2013     1,053,431     0     0.0%     7.4%     0.0%		2008	1,784,650	2,201	0.1%	25.1%	0.5%
2011       2,184,555       449,753       20.6%       12.1%       170.0%         2012       2,841,251       832,146       29.3%       9.6%       304.8%         2013       1,053,431       0       0.0%       7.4%       0.0%		2009	1,507,901	534,285	35.4%	21.6%	164.2%
2012       2,841,251       832,146       29.3%       9.6%       304.8%         2013       1,053,431       0       0.0%       7.4%       0.0%		2010	1,689,647	767,213	45.4%	17.5%	259.7%
2013 1,053,431 0 0.0% 7.4% 0.0%		2011	2,184,555	449,753	20.6%	12.1%	170.0%
		2012	2,841,251	832,146	29.3%	9.6%	304.8%
			1,053,431	0			
				14,786,402			126.9%

Actual to Expected Exhibit 4 of 5

Calandar	legue	Formed	Inguerod	Actual	Fynastad	A stual to
Calendar	Issue	Earned	Incurred	Actual	Expected	Actual to
Year 2018	Year	Premium	Losses 0	Loss Ratio 0.0%	Loss Ratio	Expected
2018	2001	29,953	-		67.8%	0.0%
	2002 2003	2,756,147	2,628,309	95.4%	74.4%	128.2%
	2003	8,131,963	8,099,335	99.6%	67.8%	146.9%
		4,152,130	3,403,215	82.0%	56.3%	145.6%
	2005	2,320,230	1,135,535	48.9%	46.6%	104.9%
	2006	1,534,180	1,336,654	87.1%	34.7%	250.9%
	2007	1,607,963	253,549	15.8%	31.6%	49.9%
	2008	1,717,529	1,187,162	69.1%	29.5%	234.3%
	2009	1,469,012	236,510	16.1%	26.0%	62.0%
	2010	1,636,700	904,709	55.3%	21.3%	259.1%
	2011	2,128,258	94,843	4.5%	15.2%	29.2%
	2012	2,781,493	444,734	16.0%	12.2%	131.0%
	2013	1,014,215	137,212	13.5%	9.2%	147.1%
	Total	31,279,774	19,861,767	63.5%	41.9%	151.7%
2212	2224	27.222		0.00/	75.40/	2.00/
2019	2001	27,302	0	0.0%	75.4%	0.0%
	2002	2,731,860	2,767,857	101.3%	85.1%	119.0%
	2003	7,964,940	7,056,687	88.6%	77.8%	113.9%
	2004	4,067,991	1,901,694	46.7%	64.7%	72.2%
	2005	2,278,944	1,286,202	56.4%	54.0%	104.6%
	2006	1,450,814	287,455	19.8%	40.5%	49.0%
	2007	1,522,115	448,198	29.4%	36.8%	80.1%
	2008	1,614,449	462,124	28.6%	34.2%	83.6%
	2009	1,383,802	1,081,556	78.2%	30.7%	254.5%
	2010	1,552,660	364,656	23.5%	25.6%	91.9%
	2011	2,007,582	629,599	31.4%	18.8%	167.0%
	2012	2,633,868	0	0.0%	15.4%	0.0%
	2013	966,327	849,303	87.9%	11.4%	772.4%
	Total	30,202,654	17,135,331	56.7%	48.3%	117.4%
	2004	505.404	252.072	50.00/	07.70	245.49/
All Calendar Years	2001	606,421	362,850	59.8%	27.7%	216.4%
	2002	58,273,167	25,219,582	43.3%	28.8%	150.0%
	2003	159,765,987	58,939,754	36.9%	26.7%	138.1%
	2004	77,186,634	25,169,940	32.6%	22.7%	143.6%
	2005	40,593,685	11,339,691	27.9%	19.5%	143.1%
	2006	24,405,689	4,634,311	19.0%	15.0%	126.9%
	2007	22,637,656	3,033,220	13.4%	14.4%	93.4%
	2008	22,436,929	4,202,990	18.7%	14.1%	132.9%
	2009	17,032,596	3,832,855	22.5%	12.8%	176.1%
	2010	17,134,402	2,528,207	14.8%	11.4%	129.7%
	2011	19,827,781	3,863,329	19.5%	8.7%	225.0%
	2012	23,595,644	1,315,405	5.6%	7.4%	74.9%
	2013	8,078,321	1,601,713	19.8%	6.2%	319.5%
	Total	491,574,912	146,043,847	29.7%	20.5%	144.9%

<sup>\*</sup>This policy series was sold until 2004 in most states. Exceptions include the following: TX (2005), VT (2005), NY (2006), CA (2012), IN(2012), CT (2013)

Actual to Expected Exhibit 5 of 5

### Virginia A to E Experience

Calendar	Issue	Earned	Incurred	Actual	Expected	Actual to
Year	Year	Premium	Losses	Loss Ratio	Loss Ratio	Expected
2001	2001	0	0	-	-	-
	Total	0	0	-	-	-
2002	2001	0	0	-	-	-
	2002	0	0	-	-	-
	Total	0	0	-	-	-
2003	2001	0	0	_	_	_
2000	2002	0	0	_	_	_
	2003	16,871	0	0.0%	3.6%	0.0%
	Total	16,871	0	0.0%	3.6%	0.0%
	TOLAT	10,871	U	0.0%	3.0%	0.0%
2004	2001	0	0	-	-	-
	2002	0	0	-	-	-
	2003	138,203	0	0.0%	4.2%	0.0%
	2004	208,325	0	0.0%	3.0%	0.0%
	Total	346,528	0	0.0%	3.4%	0.0%
2005	2001	0	0	_	_	-
2003	2002	0	0	-	_	_
	2003	126,742	0	0.0%	7.2%	0.0%
	2004	285,533	0	0.0%	4.7%	0.0%
	Total	412,275		0.0%	5.5%	0.0%
	TOLAT	412,273	0	0.0%	3.3%	0.0%
2006	2001	0	0	-	-	-
	2002	0	0	-	-	-
	2003	107,109	0	0.0%	9.5%	0.0%
	2004	281,362	0	0.0%	6.4%	0.0%
	Total	388,471	0	0.0%	7.4%	0.0%
2007	2001	0	0	-	_	-
2007	2002	0	0	-	-	_
	2003	111,088	0	0.0%	12.2%	0.0%
	2004	271,102	0	0.0%	8.2%	0.0%
	Total	382,190	0	0.0%	9.5%	0.0%
2000	2024	•				
2008	2001	0	0	-	-	-
	2002	0	0	-	-	-
	2003	109,327	0	0.0%	15.1%	0.0%
	2004	264,181	0	0.0%	10.4%	0.0%
	Total	373,508	0	0.0%	11.8%	0.0%
2009	2001	0	0	-	-	-
	2002	0	0	-	-	-
	2003	107,842	0	0.0%	18.4%	0.0%
	2004	261,712	0	0.0%	12.9%	0.0%
	Total	369,554	0	0.0%	14.6%	0.0%
2010	2001	0	0			
2010	2001	0	0	-	<del>-</del>	-
		107,132	0			
	2003	•	0	0.0%	22.5%	0.0%
	2004	256,142	0	0.0%	16.0%	0.0%
	Total	363,274	0	0.0%	18.0%	0.0%

Actual to Expected Exhibit 1 of 2

Calendar Year	Issue Year	Earned Premium	Incurred Losses	Actual Loss Ratio	Expected Loss Ratio	Actual to Expected
2011	2001	0	0	_	_	-
2011	2001	0	0	-	-	-
	2002	106,751	0	0.0%	27.2%	0.0%
	2003	252,701		0.0%	19.9%	0.0%
			0			
	Total	359,452	0	0.0%	22.2%	0.0%
2012	2001	0	0	-	-	-
	2002	0	0	-	-	-
	2003	106,155	0	0.0%	32.0%	0.0%
	2004	248,462	0	0.0%	24.1%	0.0%
	Total	354,617	0	0.0%	26.5%	0.0%
2013	2001	0	0	_	_	-
2020	2002	0	0	-	_	-
	2003	105,999	157,384	148.5%	37.4%	397.3%
	2003	241,913	170,723	70.6%	28.8%	245.4%
	Total	347,912	328,107	94.3%	31.4%	300.6%
	TOLAI	347,912	320,107	34.370	31.4%	300.0%
2014	2001	0	0	-	-	-
	2002	0	0	-	-	-
	2003	105,779	0	0.0%	42.7%	0.0%
	2004	235,816	316,435	134.2%	33.5%	400.7%
	Total	341,596	316,435	92.6%	36.3%	255.3%
2015	2001	0	0	-	-	_
2013	2001	0	0	-	-	-
	2002	105,779	94,785	89.6%	48.9%	183.1%
	2003	233,427	40,865	17.5%	38.7%	45.3%
	Total	339,207	135,650	40.0%	41.8%	45.5% 95.7%
2016	2001	0	0	-	-	-
	2002	0	0	-	-	-
	2003	105,649	0	0.0%	56.1%	0.0%
	2004	225,572	0	0.0%	44.6%	0.0%
	Total	331,221	0	0.0%	48.0%	0.0%
2017	2001	0	0	-	-	-
	2002	0	0	_	-	-
	2003	94,490	0	0.0%	64.3%	0.0%
	2004	217,121	0	0.0%	51.3%	0.0%
	Total	311,610	0	0.0%	55.2%	0.0%
		_				
2018	2001	0	0	-	-	-
	2002	0	0	-	-	-
	2003	87,702	170,813	194.8%	73.7%	264.3%
	2004	212,152	14,226	6.7%	58.9%	11.4%
	Total	299,854	185,039	61.7%	63.3%	97.5%
2019	2001	0	0	-	-	-
	2002	0	0	-	-	-
	2003	82,361	0	0.0%	84.8%	0.0%
	2004	208,039	0	0.0%	67.6%	0.0%
	Total	290,400	0	0.0%	72.6%	0.0%
All Calendar Years	2001	0	0	_	-	-
All Calcilual Teals	2001	0	0	-	-	-
	2002					
		1,724,979	422,983	24.5%	29.3%	83.8%
	2004 Total	3,903,560 5,628,539	542,250 965,232	13.9%	23.7% 25.4%	58.7% 67.4%
	Lotal	5 60 V 520	u65 727	17.1%	15 /10/	6/10/

Actual to Expected Exhibit 2 of 2



### 97058 Series In-Force Rate Increase Filing Status

						First Round					Second Round		
State	Years Sold	Policies in Force (as of year-end 2020)	Annualized Premiums (as of year-end 2020)	Filing Date	Disposition Date	Date Implemented	Average % Requested	Average % Implemented	Filing Date	Disposition Date	Date Implemented	Average % Requested	Average % Implemented
	2001-2004	688	1,146,801	12/10/2012	M 12	A 12	33.0%	33%*	7/14/2015	0+15	Jul-16	28.2%	15.7%
Alabama		122	287,140	12/10/2012	Mar-13	Aug-13 Jul-13			7/14/2015	Oct-15		28.2% 36.5%	15.7% 36.5%
Alaska Arizona	2001-2004 2002-2004	501	982,876	12/10/2012 3/28/2013	Dec-12		31.0% 33.0%	31% 33%	4/22/2014 5/22/2014	Apr-14 Jul-14	Sep-14	36.5%	36.5%
Arkansas	2002-2004	259	363.928		May-13	Oct-13	33.0%	5%		Jul-14 Jul-15	Dec-14	30.4%	6.1%
California		10.610	,	2/21/2013	Apr-13	Sep-13	30.0%	16.1%	5/7/2015		Dec-15	71.7%	0.1%
	2002-2012 2001-2004	10,610	23,166,551 1,732,554	5/22/2013 4/4/2013	Dec-15 Apr-13	May-16	30.0%	16.1%	10/2/2018 7/24/2015	Withdrawn	Feb-16	71.7%	20.7%
Colorado	2001-2004	82		4/4/2013	Apr-13	Sep-13	33.0%	33%		Sep-15	Lep-10	31./76	20.7%
Connecticut		82 66	179,508	1/21/2012	Mar-13	Jul-13	21.0%	21%	N/A	A 14	C 14	23.5%	23.5%
Delaware	2002-2004 2001-2004	9	147,288 28.520	1/31/2013 3/7/2013		Oct-13	9.0%	9%	4/22/2014	Apr-14 Jul-14	Sep-14	10.0%	10%
District of Columbia		-		., ,	May-13 Mar-14		30.0%	9% 18.1%	5/12/2014		Dec-14		
Florida	2001-2004	2,127	4,287,517	2/8/2013		Aug-14			4/3/2015	Jul-15	Mar-16	33.0%	15.5%
Georgia	2002-2004	1,176	2,231,112	1/31/2013	Mar-13	Aug-13	33.0%	14%	4/22/2014	Jul-14	Dec-14	37.4%	14.6% 30.1%**
Hawaii	2001-2004	364	795,593	3/18/2013	Sep-14	Mar-15	31.0%	31%	7/28/2015	Feb-18	Aug-18	30.1%	
Idaho	2002-2004	235	419,874	2/28/2013	Sep-13	Apr-14	27.0%	21%	5/12/2014	Sep-14	Apr-15	34.9%	18.7%
Illinois	2001-2004	1,789	3,258,309	11/2/2012	Withdrawn		32.0%		6/15/2017	Oct-17	Apr-18	138.6%	138.6%**
Indiana	2002-2012	1,390	2,651,311	7/29/2013	Disapproved	N/A	33.0%	240/#	3/7/2016	Disapproved	N/A	37.6%	22.40/#
Iowa	2001-2004	623	1,169,077	2/18/2013	Jul-13	Jan-14	31.0%	31%*	8/27/2015	Nov-15	Apr-16	28.3%	22.1%*
Kansas	2001-2004	716	1,291,504	2/18/2013	Disapproved	N/A	32.0%		2/26/2016	Jul-16	Dec-16	66.9%	66.9%
Kentucky	2001-2004	380	776,028	2/18/2013	May-13	Oct-13	31.0%	31%	7/7/2015	Sep-15	Feb-16	28.6%	14.3%
Louisiana	2002-2004	1,118	1,651,486	3/20/2013	Aug-13	Jan-14	23.0%	23%	4/22/2014	Disapproved		24.2%	
Maine	2001-2004	73	137,761	4/22/2013	Jun-13	Jan-14	33.0%	28%*	10/15/2015	1/6/16	Jun-16	32.6%	27.3%*
Maryland	2001-2004	337	829,467	1/31/2013	Apr-13	Sep-13	14.0%	14%	5/12/2014	Aug-14	Jan-15	14.9%	14.9%
Michigan	2001-2004	616	1,175,334	12/11/2012	Dec-12	Jul-13	31.0%	31%	4/22/2014	Apr-14	Sep-14	35.4%	35.4%
Minnesota	2001-2004	886	1,596,598	5/24/2016	Aug-16	Jan-17	36.2%	36.2%**	2/21/2020	Apr-20	Oct-20	33.3%	33.3%**
Mississippi	2001-2004	590	820,809	2/21/2013	Apr-13	Sep-13	21.0%	21%	4/22/2014	Apr-14	Sep-14	23.8%	23.8%
Missouri	2001-2004	1,153	2,625,993	2/19/2013	Jul-13	Jan-14	33.0%	33%*	8/10/2015	Aug-15	Jan-16	31.1%	31.13%
Montana	2001-2004	173	343,118	1/31/2013	Mar-13	Aug-13	32.0%	18%	4/22/2014	Jul-14	Dec-14	36.3%	12.4%
Nebraska	2001-2004	503	1,144,203	12/10/2012	Apr-13	Sep-13	34.0%	34%	5/22/2014	Jan-15	Jun-15	36.7%	36.7%
Nevada	2001-2004	323	607,996	12/10/2012	May-13	Oct-13	32.0%	10%	5/12/2014	Feb-15	Jul-15	37.8%	37.8%*
New Hampshire	2001-2004	66	105,147	2/18/2013	Mar-13	Jul-13	37.0%	37%	5/12/2014	Withdrawn		37.9%	
New Mexico	2002-2004	318	520,798	1/30/2014	May-14	Sep-14	14.0%	14%	5/25/2017	Jul-17	Dec-17	7.7%	7.7%
New York	2002-2006	436	871,977	4/23/2013	Oct-13	Jun-14	33.0%	5%	10/31/2014	Disapproved		57.1%	
North Carolina	2002-2004	695	1,456,476	3/20/2013	Jul-13	Nov-13	31.0%	31%	6/18/2014	Aug-14	Jun-15	35.6%	19.2%
North Dakota	2001-2004	132	311,825	12/17/2012	Jan-13	Jul-13	34.0%	14%	4/22/2014	May-14	Oct-14	37.3%	14.4%
Ohio	2002-2004	835	1,518,262	2/18/2013	Sep-13	Feb-14	32.0%	26%	7/7/2015	Feb-16	Jul-16	29.6%	11.2%
Oklahoma	2001-2004	737	1,271,829	2/7/2013	Apr-13	Sep-13	31.0%	21%	5/12/2014	Jul-14	Dec-14	24.0%	24%
Oregon	2001-2004	1,284	2,656,274	3/29/2013	Oct-13	Apr-14	33.0%	33%	6/20/2014	Mar-15	Aug-15	33.5%	26.1%
Pennsylvania	2001-2004	918	1,724,429	3/13/2013	Sep-13	Feb-14	32.0%	14%	6/17/2014	Oct-14	Mar-15	36.7%	14.4%
South Carolina	2001-2004	648	911,969	2/5/2013	May-13	Oct-13	32.0%	19%	4/22/2014	Aug-14	Jan-15	19.3%	19.3%
South Dakota	2002-2004	235	617,391	2/18/2013	Mar-13	Jul-13	32.0%	32%	5/12/2014	May-14	Oct-14	37.1%	37.1%
Tennessee	2001-2004	878	1,683,479	12/19/2012	Jul-13	Jan-14	33.0%	33%*	8/26/2015	Nov-15	Sep-16	28.4%	28.4%
Texas	2002-2005	3,670	6,909,210	4/24/2013	Disapproved	N/A	30.0%		6/15/2017	Jun-18	Feb-19	134.1%	134.1%**
Utah	2001-2004	147	245,113	2/18/2013	Jun-13	Nov-13	31.0%	31%	6/18/2014	Sep-14	Mar-15	36.1%	14.5%
Vermont	2002-2004	43	69,165	4/22/2013	Disapproved	N/A	36.0%		N/A				
Virginia	2002-2004	1,106	1,807,356	11/6/2013	Disapproved		34.0%		6/15/2017	Oct-19	Mar-20	34.8%	34.8%
Washington	2002-2004	901	2,346,642	3/7/2013	Apr-13	Sep-13	34.0%	34%	5/22/2014	Jul-14	Dec-14	36.4%	36.4%
West Virginia	2001-2004	168	310,327	1/31/2013	Jun-13	Jan-14	31.0%	31%*	11/9/2015	Jan-16	Jun-16	25.2%	25.19%
Wisconsin	2001-2004	333	688,584	2/18/2013	Mar-13	Aug-13	25.0%	25%	2/22/2016	Aug-16	Dec-16	21.8%	21.8%
Wyoming	2001-2004	97	238,574	12/7/2012	Mar-13	Jul-13	31.0%	31%	5/12/2014	May-14	Oct-14	36.2%	36.2%

<sup>\*</sup>Rate increase phased-in over two years

\*\*Rate increase phased-in over three or more years



### 97058 Series In-Force Rate Increase Filing Status

				Third Round					Fourth Round					Fifth Round		
State	Years Sold	Filing Date	Disposition Date	Date Implemented	Average % Requested	Average % Implemented	Filing Date	Disposition Date	Date Implemented	Average % Requested	Average % Implemented	Filing Date	Disposition Date	Date Implemented	Average % Requested	Average % Implemented
Alabama	2001-2004	2/14/2017	Apr-17	Nov-18	20.6%	20.6%	12/23/2019	Jun-21	Dec-21	12.4%	5.9%					
Alaska	2001-2004	2/5/2016	Feb-16	Jul-16	17.2%	17.2%	10/31/2017	Nov-17	May-18	8.5%	8.5%					
Arizona	2002-2004	2/17/2016	Disapproved	N/A	21.2%											
Arkansas	2002-2004	5/10/2016	Jun-16	Dec-16	29.4%	11.9%	4/19/2017	May-17	Dec-17	27.2%	11.7%	5/10/2018	Jun-18	Dec-18	23.4%	10.6%
California	2002-2012	6/22/2020	Pending		118.4%											
Colorado	2001-2004	6/6/2017	Disapproved		24.7%		7/13/2020	Pending		48.6%						
Connecticut	2003-2013															
Delaware	2002-2004	11/9/2015	Dec-15	May-16	18.5%	11.4%	10/18/2016	Dec-16	Sep-17	10.9%	10.9%	12/5/2017	Jan-18	Sep-18	10.6%	10.6%
District of Columbia	2001-2004	8/10/2015	Sep-15	Feb-16	9.1%	9.1%	10/4/2016	Oct-16	Mar-17	9.2%	9.2%	10/18/2017	Oct-17	Mar-18	9.2%	9.2%
Florida	2001-2004	5/23/2016	Oct-16	Mar-17	32.4%	12.9%	11/23/2017	Oct-18	Apr-19	21.1%	21.1%**					
Georgia	2002-2004	7/14/2015	Oct-15	Mar-16	29.8%	8%	10/4/2016	Dec-16	Sep-17	27.2%	9.5%	12/28/2017	Feb-18	Sep-18	23.5%	10.7%
Hawaii	2001-2004															
Idaho	2002-2004	8/4/2015	Jan-16	Jun-16	22.7%	9.2%	8/28/2018	Oct-20	Mar-21	19.7%	19.7%					
Illinois	2001-2004															
Indiana	2002-2012	2/14/2017	Disapproved	N/A	37.6%											
lowa	2001-2004	10/20/2017	Dec-17	May-18	24.1%	11.3%	8/22/2018	Nov-18	May-19	20.5%	10.7%	5/15/2020	Aug-20	Jan-21	12.4%	12.4%*
Kansas	2001-2004															
Kentucky	2001-2004	10/4/2016	Dec-16	Sep-17	24.5%	10.7%	12/22/2017	Feb-18	Sep-18	19.2%	19.2%	5/5/2020	Jul-20	Jan-21	8.7%	8.7%
Louisiana	2002-2004	7/22/2015	Nov-15	Apr-16	18.4%	7.4%	10/10/2016	Jun-17	Nov-17	18.5%	10.4%	3/30/2018	Disapproved		19.7%	
Maine	2001-2004	12/1/2017	Dec-17	Jul-18	9.0%	9%										
Maryland	2001-2004	9/22/2015	Nov-15	Apr-16	13.4%	13.35%	7/13/2018	Dec-18	May-19	12.8%	9.9%					
Michigan	2001-2004	2/5/2016	Feb-16	Jul-16	14.6%	14.6%	10/31/2017	Nov-17	Jun-18	5.0%	5%					
Minnesota	2001-2004															
Mississippi	2001-2004	8/4/2015	Sep-15	Feb-16	13.1%	13.11%	10/3/2016	Oct-16	Mar-17	7.6%	7.58%	9/18/2017	Mar-18	Aug-18	5.6%	5.6%
Missouri	2001-2004	8/2/2016	Aug-16	Jan-17	20.8%	20.8%*	5/21/2018	Jun-18	Jan-19	7.6%	4.7%	11/4/2019	Nov-19	May-20	2.6%	2.6%
Montana	2001-2004	7/28/2015	Disapproved		27.7%		2/21/2017	Aug-17	Jan-18	28.2%	28.2%	8/15/2018	Oct-18	Mar-19	23.2%	19.1%
Nebraska	2001-2004	12/8/2015	Mar-16	Aug-16	20.5%	20.5%	11/3/2017	Feb-18	Aug-18	10.0%	10%					
Nevada	2001-2004	2/20/2017	May-17	Dec-17	24.4%	24.4%*										
New Hampshire	2001-2004															
New Mexico	2002-2004	4/17/2018	Jun-18	Jan-19	35.2%	7.6%										
New York	2002-2006	11/16/2016	Apr-17	Sep-17	5.0%	5%	5/2/2018	Mar-19	Aug-19	5.0%	5%					
North Carolina	2002-2004	2/17/2017	Jun-17	Dec-17	20.9%	20.9%*	2/20/2020	Pending		15.6%						
North Dakota	2001-2004	7/28/2015	Aug-15	Jan-16	33.0%	12.6%	10/3/2016	Oct-16	Mar-17	31.9%	13%	10/31/2017	Nov-17	Apr-18	12.1%	12.1%
Ohio	2002-2004	1/23/2017	Feb-17	Jul-17	11.4%	11.4%	11/3/2017	Nov-17	Jul-18	10.6%	10.6%	5/26/2020	Pending		29.1%	
Oklahoma	2001-2004	7/28/2015	Jan-16	Jun-16	14.8%	6.9%	10/18/2016	Nov-16	Jun-17	5.7%	5.7%	10/30/2017	Jan-18	Jun-18	4.7%	4.7%
Oregon	2001-2004	2/17/2016	Apr-16	Sep-16	24.1%	24.1%										
Pennsylvania	2001-2004	8/14/2015	Nov-15	Apr-16	27.4%	14.7%	1/26/2017	May-17	Oct-17	21.8%	12.7%	4/17/2018	Jun-18	Nov-18	16.9%	16.9%
South Carolina	2001-2004	8/17/2015	Dec-15	Jul-16	22.4%	13.2%	2/20/2017	Mar-17	Dec-17	16.3%	9.3%	4/4/2018	Jun-18	Dec-18	13.6%	7.3%
South Dakota	2002-2004	3/2/2016	Mar-16	Aug-16	20.8%	20.8%	10/30/2017	Nov-17	Jun-18	11.0%	11%					
Tennessee	2001-2004	4/3/2017	May-17	Oct-17	17.2%	2.8%	9/5/2018	Apr-19	Sep-19	15.5%	9.1%					
Texas	2002-2005						- /- /									
Utah	2001-2004	7/3/2018	Sep-18	Feb-19	11.7%	11.7%	6/2/2021	Pending		31.4% *						
Vermont	2002-2004															
Virginia	2002-2004															
Washington	2002-2004	2/5/2016	Sep-16	Feb-17	19.9%	19.9%	8/16/2018	Feb-20	Oct-20	12.0%	12%					
West Virginia	2001-2004	9/13/2018	Withdrawn		14.4%											
Wisconsin	2001-2004	11/14/2018	Dec-18	May-19	19.1%	19.1%										
Wyoming	2001-2004	3/2/2016	Apr-16	Sep-16	14.8%	14.8%	10/25/2017	Dec-17	Jun-18	7.2%	7.2%					

\*Rate increase phased-in over two years

\*\*Rate increase phased-in over three or more years

7/20/2021



### 97058 Series In-Force Rate Increase Filing Status

				Sixth Round					Seventh Round			
State	Years Sold	Filing Date	Disposition Date	Date Implemented	Average % Requested	Average % Implemented	Filing Date	Disposition Date	Date Implemented	Average % Requested	Average % Implemented	Cumulative Increase
Alabama	2001-2004		I.					I.				96.5%
Alaska	2001-2004											127.4%
Arizona	2002-2004											81.5%
Arkansas	2002-2004	10/16/2019	Jan-20	Oct-20	18.8%	8.7%						67.4%
California	2002-2012	., .,										16.1%
Colorado	2001-2004											60.5%
Connecticut	2003-2013											0.0%
Delaware	2002-2004	9/14/2020	Oct-20	Apr-21	20.7%	20.7%**						146.5%
District of Columbia	2001-2004	8/28/2018	Disapproved		9.3%							56.0%
Florida	2001-2004											86.5%
Georgia	2002-2004	3/6/2020	Apr-20	Oct-20	31.9%	6.9%						82.8%
Hawaii	2001-2004											70.4%
Idaho	2002-2004											87.7%
Illinois	2001-2004											138.6%
Indiana	2002-2012											0.0%
lowa	2001-2004											121.5%
Kansas	2001-2004											66.9%
Kentucky	2001-2004											114.8%
Louisiana	2002-2004	5/28/2019	Sep-19	Mar-20	19.4%	15%	2/15/2021	Jun-21	Nov-21	26.5%	15%	92.9%
Maine	2001-2004											77.6%
Maryland	2001-2004											63.2%
Michigan	2001-2004											113.4%
Minnesota	2001-2004											81.6%
Mississippi	2001-2004	1/31/2020	Disapproved		1.4%							92.5%
Missouri	2001-2004	-,,										126.3%
Montana	2001-2004											102.5%
Nebraska	2001-2004											142.8%
Nevada	2001-2004											88.6%
New Hampshire	2001-2004											37.0%
New Mexico	2002-2004											32.1%
New York	2002-2006											15.8%
North Carolina	2002-2004											88.8%
North Dakota	2001-2004	8/22/2018	Sep-18	Apr-19	11.0%	11%	10/13/2020	Nov-20	May-21	36.3%	36.2%*	181.2%
Ohio	2002-2004	-,,					,,		,			72.6%
Oklahoma	2001-2004	11/13/2018	Jan-19	Jun-19	4.4%	4.4%	1/28/2021	Feb-21	Jul-21	5.7%	5.7%	95.9%
Oregon	2001-2004	11,15,2010	3011 23	Jun 15	4.470	7.770	1, 20, 2021		701 22	3.7,0	3.7,0	108.1%
Pennsylvania	2001-2004	9/29/2020	Jan-21	Jun-21	8.7%	4.6%						106.1%
South Carolina	2001-2004	2/9/2021	Apr-21	Oct-21	8.5%	5.8%						99.4%
South Dakota	2002-2004	2/3/2022	7 Apr. 2.2	00.22	0.570	3.070						142.7%
Tennessee	2001-2004											91.5%
Texas	2002-2005											134.1%
Utah	2001-2004											67.5%
Vermont	2002-2004											0.0%
Virginia	2002-2004											34.8%
Washington	2002-2004											145.4%
West Virginia	2001-2004											64.0%
Wisconsin	2001-2004											81.3%
Wyoming	2001-2004											119.6%

<sup>\*</sup>Rate increase phased-in over two years

\*\*Rate increase phased-in over three or more years

# Distribution of Business as of 12/31/2020 - Form 97058 Series

### Countrywide Virginia

Benefit Period	% of PIF	Benefit Period	% of PIF
2 Year	9%	2 Year	14%
3 Year	20%	3 Year	23%
5 Year	30%	5 Year	27%
10 Year	6%	10 Year	2%
Lifetime	36%	Lifetime	34%
Elimination Period	% of PIF	Elimination Period	<u>% of PIF</u>
30 Day	33%	30 Day	42%
90 Day	53%	90 Day	50%
180 Day	13%	180 Day	8%
Inflation Protection	% of PIF	Inflation Protection	% of PIF
None	32%	None	33%
Simple	30%	Simple	38%
Compound	37%	Compound	29%
Compound	37%	Compound	29%
<u>Gender</u>	% of PIF	<u>Gender</u>	% of PIF
Male	42%	Male	42%
Female	58%	Female	58%
Issue Age	% of DIE	Issue Age	% of PIF
Issue Age <30	<u>% of PIF</u> 0%	Issue Age <30	<u>% 01 F1F</u> 0%
30-34	3%	30-34	3%
35-39	5%	35-39	6%
40-44	8%	40-44	7%
45-49	13%	45-49	15%
50-54	22%	50-54	21%
55-59	23%	55-59	25%
60-64	17%	60-64	19%
65-69	7%	65-69	4%
70-75	2%	70-75	1%
>75	0%	>75	0%
Benefit Amount	% of PIF	Benefit Amount	% of PIF
<100	10%	<100	6%
100-149	43%	100-149	47%
150-199	29%	150-199	35%
200-250	16%	200-250	9%
>250	3%	>250	3%

### Distribution of Business as of 12/31/2020 - Form 97058 Series

#### Countrywide Virginia **Underwriting Class Underwriting Class** % of PIF % of PIF Preferred 57% Preferred 44% Standard 43% Standard 56% **Spousal Discount** % of PIF **Spousal Discount** % of PIF Yes 71% Yes 72% No 29% No 28% Non-Forfeiture Rider Non-Forfeiture Rider % of PIF % of PIF Yes 1% Yes 0%

No

100%

99%

No

The purpose of this notification is to confirm the Company's intent to use the Form EZEXVA from STLH-132717148. Once Form EZEXVA is approved under the referenced SERFF tracking number, it will also apply to policyholders impacted by this filing.

### State Farm Mutual Automobile Insurance Company State Farm Plaza (B-1) Bloomington, IL 61710-0001

11/21/2023

#### Statement of Variability

Brackets are being used on the following items to denote variable material on Policyholder letter form EZEXVA.

- The company logo and placement of the logo is subject to change.
- The company address shown on page 1 is subject to change.
- All Insured/Policyholder and policy information (Insured name & address, policy number, form number, policyholder name, payment mode, modal premium, renewal amount, new renewal amount, anniversary date, new renewal effective date, current year plus 12 months, second year renewal amount, current year plus 24 months, third year renewal amount, current year plus 36 months, fourth year renewal amount, current year plus 48 months, fifth year renewal amount) will vary to align with the in-force policy.
- All agent information (agent name, agent code, and agent phone) will vary to align with the agent servicing the in-force policy
- The date will vary to indicate the date the letter is printed
- VARIABLE 1 will print only if the policyholder is currently receiving benefits under the provisions of the Waiver of Premium benefit.

NOTE: We are required by law to notify you when the premium on your Long-Term Care Insurance policy is changing. However, because you are currently on Claim and your policy is currently eligible for the Waiver of Premium provision, no premium payment is due from you at this time.

- VARIABLE 2 will print only if the approved rate increase is a multi-year increase and will vary as follows (i.e., the TOTAL YEARS variable within the statement will be greater than one).
  - o If the letter is for the first year of a rate increase.

This increase will be taken over [TOTAL YEARS] years. This letter is for the [YEAR OF INCREASE] of the increase. Depending on policy benefits, some policyholders will not receive all [TOTAL YEARS] years of the increase. Based on your policy's current benefit selections, your policy will receive [NUMBER OF INCREASES] premium increase(s), for an overall rate increase of [TOTAL PERCENTAGE]%. Therefore, a premium increase will be applied and effective at your next policy [ANNIV OR RENEWL TEXT].

If the letter is for any year after the first year of a rate increase.

As a reminder, Long-Term Care policies like yours (Form Number [FORM NUMBER]) issued in Virginia are receiving a rate increase over [TOTAL YEARS] years. This letter is for the [YEAR OF INCREASE] year of the increase. Depending on policy benefits, some policyholders are not receiving all [TOTAL YEARS] years of the increase. Based on your policy's current benefit selections, your policy is receiving [NUMBER OF

INCREASES] premium increase(s) and the remaining rate increase is [REMAINING PERCENT]%. Therefore, a premium increase will be applied and effective at your next policy [ANNIV OR RENEWL TEXT].

- VARIABLE 3 will vary as follows, dependent upon the policy form in-force.
  - If the in-force policy is form 97045, then the new premium becomes effective on the policy anniversary date.

Your current [PAYMENT MODE] premium is [MODAL PREMIUM]. Your new [PAYMENT MODE] premium will be \$[NEW RENEWAL AMOUNT], effective on the next anniversary date of your policy, [ANNIVERSARY DATE]. Your billing notice will reflect the new premium.

o If the in-force policy is form 97058 or 97059, then the new premium becomes effective on the policy renewal date.

Your current [PAYMENT MODE] premium is [RENEWAL AMOUNT]. Your new [PAYMENT MODE] premium will be \$[NEW RENEWAL AMOUNT], effective on the next renewal date of your policy, [NEW RENEWAL EFFECTIVE DATE]. Your billing notice will reflect the new premium.

 VARIABLE 4 will print only if the policyholder will receive at least one more round of approved increases.

Your [PAYMENT MODE] premium for [CURRENT YEAR PLUS 12 MONTHS] will be \$[SECONDYEAR RENEWAL AMOUNT].

 VARIABLE 5 will print only if the policyholder will receive at least two more rounds of approved increases.

Your [PAYMENT MODE] premium for [CURRENT YEAR PLUS 24 MONTHS] will be \$[THIRDYEAR RENEWAL AMOUNT].

• VARIABLE 6 will print only if the policyholder will receive at least three more rounds of approved increases.

Your [PAYMENT MODE] premium for [CURRENT YEAR PLUS 36 MONTHS] will be \$[FOURTHYEAR RENEWAL AMOUNT].

 VARIABLE 7 will print only if the policyholder will receive at least four more rounds of approved increases.

Your [PAYMENT MODE] premium for [CURRENT YEAR PLUS 48 MONTHS] will be \$[FIFTHYEAR RENEWAL AMOUNT].

- TOTAL YEARS will vary to indicate the number of years over which the approved rate increase will be taken.
- YEAR OF INCREASE will indicate "first", "second", "third", etc. to align with the round of rate increase the letter is pertaining to.
- NUMBER OF INCREASES will indicate the number of rate increases the policy will receive with current benefit selections.
- TOTAL PERCENTAGE will indicate the overall rate increase percentage being applied to the policy over the stated number of increases/total years.
- ANNIV/RENEWL will vary as appropriate to the in-force policy. Either the word "anniversary" or "renewal" will be stated within the letter.
- REMAINING PERCENT will indicate the rate increase percentage remaining for a policy based on the round of increase for the given letter.

- PAYMENT MODE will vary to align with the in-force policy.
- MODAL PREMIUM will vary to align with the in-force policy.
- NEW RENEWAL AMOUNT will vary to align with the in-force policy.
- ANNIVERSARY DATE will vary to align with the in-force policy.
- NEW RENEWAL EFFECTIVE DATE will vary to align with the in-force policy.
- Page # of # will vary dependent upon the length of applicable variable information included within the letter.
- Current benefit selections (current daily benefit, benefit factor, elimination period, and inflation protection) will vary to align with the in-force policy.
- "Non-Forfeiture rider: Yes" will only appear if the rider is included in the in-force policy.
- VARIABLE 8 will vary as follows, dependent upon State Farm's anticipation of seeking future rate increases.
  - If State Farm anticipates seeking further rate increases.
     Long-Term Care Insurance premium rates are not guaranteed and we anticipate seeking further rate increases in the future as experience continues to emerge.
  - If State Farm does not anticipate seeking further rate increases.
     Long-Term Care Insurance premium rates are not guaranteed. If future experience emerges as expected, we do not anticipate seeking further rate increases from that which is specified in this rate increase letter.
- VARIABLE 9 will print only if the policyholder is eligible for a contingent non-forfeiture benefit offer.

Because of this premium increase, you qualify for a contingent benefit upon lapse that may be elected at any time within 120 days of the increase premium due date. This benefit would provide a paid up policy based on premiums paid to date. The paid-up benefit will equal 100% of the sum of all premiums paid to date but in no case less than 30 times the daily nursing home benefit at the time of lapse not to exceed the maximum benefits which would be payable if the policy had remained in premium paying status. Your billing notice will provide additional detail as well as the opportunity to exercise this option.

- VARIABLE 10 will vary as follows, dependent upon State Farm's anticipation of seeking future rate increases.
  - If State Farm anticipates seeking further rate increases.
    - We anticipate seeking further rate increases in the future as experience continues to emerge (subject to regulatory approval)
  - If State Farm does not anticipate seeking further rate increases.
     If future experience emerges as expected, we do not anticipate seeking further rate increases from that which is specified in your rate increase notification letter.

I certify that any change or modification to a variable item shall be administered in accordance with the requirement in the Variability of Information section, including any requirements for prior approval of a change or modification.

Jammy Fold Tammy Ford

**Assistant Secretary** 

State Farm – Life/Health Product Management



State Farm Mutual Automobile Insurance Company

State Farm Insurance – Health PO Box 2360 Bloomington, IL 61702-2360

December 8, 2023

John Doe 1234 First Road Arlington, Virginia

Re: L123456 46

Form Number: 97058 VA

#### Dear John Doe:

As a valued State Farm Mutual Automobile Insurance Company (State Farm) customer, we are proud to serve your insurance and financial service needs. With Long-Term Care Insurance (LTCI), you have coverage to help pay for care when you can no longer care for yourself. Our goal is to provide you with the coverage you need when you need it most.

Lower than expected lapse rates and lower than expected mortality mean that State Farm anticipates paying more claims than originally expected. In addition, higher than expected claim costs means that State Farm expects to pay more on those claims than originally expected. These trends have led to pricing challenges for Long-Term Care insurance providers including State Farm. While these trends reinforce the value of this product, they have led to the need for premium increases. As a result, your State Farm Long-Term Care Insurance policy premium needs to be increased to ensure that sufficient funds are available to meet the anticipated claims.

This increase will be taken over five years. This letter is for the first of the increase. Depending on policy benefits, some policyholders will not receive all five years of the increase. Based on your policy's current benefit selections, your policy will receive five premium increase(s), for an overall rate increase of 186%. Therefore, a premium increase will be applied and effective at your next policy renewal.

Your current Semi-Annual premium is \$1,115.00. Your new Semi-Annual premium will be \$1,375.00, effective on the next renewal date of your policy, October 6, 2024. Your billing notice will reflect the new premium.

Your Semi-Annual premium for October 6, 2025 will be \$1,697.50.

Your Semi-Annual premium for October 6, 2026 will be \$2,093.75.

Your Semi-Annual premium for October 6, 2027 will be \$2,585.00.

Your Semi-Annual premium for October 6, 2028 will be \$3,183.75.

John Doe L123456 46 December 8, 2023 Page 2 of 5

All premiums are calculated assuming no changes are made to the policy benefits.

We hope you continue to value the protection this policy provides and maintain this coverage. We realize this premium increase may be financially difficult for some policyholders to absorb. Please consider visiting with your State Farm agent to discuss your current benefit selections as well as options that may be available to assist with affordability and how the changes in the policy's current benefits may be used to reduce the rate increase. **Available options may not be of equal value.** These options will be available in the event of a future increase and changes in the current benefits may be made at any time to reduce the rate increase.

You have the right to a new policy schedule reflecting the new premium rate schedule. Please contact your State Farm agent to obtain a new policy schedule. Please be sure to attach it to your policy.

Your current benefit selections include:

• Current daily benefit: \$348.32

Benefit factor: Lifetime
Elimination period: 90 days
Inflation protection: Compound

Long-Term Care Insurance premium rates are not guaranteed. If future experience emerges as expected, we do not anticipate seeking further rate increases from that which is specified in this rate increase letter.

Because of this premium increase, you qualify for a contingent benefit upon lapse that may be elected at any time within 120 days of the increase premium due date. This benefit would provide a paid up policy based on premiums paid to date. The paid-up benefit will equal 100% of the sum of all premiums paid to date but in no case less than 30 times the daily nursing home benefit at the time of lapse not to exceed the maximum benefits which would be payable if the policy had remained in premium paying status. Your billing notice will provide additional detail as well as the opportunity to exercise this option.

The Question and Answer section of this letter provides additional information regarding this rate increase. If you have other questions, please contact your State Farm agent.

The rate increase request was reviewed by the Virginia State Corporation Commission and was found to be compliant with applicable Virginia laws and regulations addressing long-term care insurance. All premium rate filings are available for public inspection and may be accessed online through the Virginia Bureau of Insurance's webpage at <a href="https://scc.virginia.gov/boi/SERFFInquiry/LtcFilings.aspx">https://scc.virginia.gov/boi/SERFFInquiry/LtcFilings.aspx</a>.

John Doe L123456 46 December 8, 2023 Page 3 of 5

We appreciate your business and value you as a Long-Term Care customer.

Sincerely,

Policyholder Service
Health Insurance Division
State Farm Mutual Automobile Insurance Company
cc: Agent: Jane Doe, 1234-46
(123) 465-7890

#### **Questions and Answers**

### 1. Why does State Farm need to raise premium rates - can you explain further?

Both the cost of Long-Term Care, as well as Long-Term Care claims experience, are trending higher than anticipated. The industry, and State Farm, are not immune to these trends and therefore must adjust rates in order to appropriately manage the business and adequately fund anticipated claims.

### 2. Is there an alternative to paying higher premiums?

Several options may exist to assist with maintaining the affordability of your LTCI coverage including: (1) Reducing the daily benefit. (2) Reducing the benefit factor. (3) Increasing the elimination period. (4) Removing the inflation protection benefit or changing from compound inflation protection to simple inflation protection where available. (5) Removing or exercising the non-forfeiture benefit rider.

These are options that can be considered and should be discussed with your State Farm Agent in order to make the best decision for your individual circumstances.

#### 3. Does my Long-Term Care policy allow State Farm to raise my premiums?

Your Long-Term Care policy states that premiums are subject to change and that while we cannot change your policy benefits without your consent, we may change premium rates provided the rate change is for a defined group of policyholders and not a single individual.

#### 4. If I no longer live in the state where I purchased my policy, does the increase still apply?

Yes, the rate increase will apply to the state in which the policy was issued.

# 5. My policy is currently in claim status and I am receiving benefits. Do I have to pay the increased premium?

Premiums will be waived when an insured meets waiver of premium benefit eligibility requirements and is receiving claim benefits. Premiums at the new rate would begin if and when the insured's premium is no longer being waived.

#### 6. What happens if I still cannot afford the premium even after reviewing my options as stated above?

After careful evaluation and discussion with your State Farm Agent, you will need to determine your insurance needs based on your individual circumstances and then make a decision regarding this policy. If premium is not received by the established due date, the policy will lapse

John Doe L123456 46 December 8, 2023 Page 5 of 5

for nonpayment of premium, unless you purchased a Nonforfeiture Benefit rider. You may also be eligible for a contingent benefit upon lapse. This option will be triggered if the policy lapses within 120 days of the due date of the new increased premium. If you qualify for contingent benefit upon lapse, you'll be notified on your billing notice and in this policyholder letter.

#### 7. How can I tell if I purchased a Nonforfeiture Benefit rider and what benefit does this rider provide?

If you purchased a Nonforfeiture benefit rider, it would be listed in your policy's Schedule of Benefits. In general, the Nonforfeiture benefit rider allows you to retain a reduced amount of coverage and not have to continue paying premiums. You may also be eligible for a contingent benefit upon lapse. If you qualify for a contingent benefit upon lapse, you'll be notified on your billing notice and in this policyholder letter.

#### 8. Will State Farm raise my premium on this policy again in the future?

Your Long-Term Care policy states that premiums are subject to change and that while we cannot change your policy benefits without your consent, we may change premium rates provided the rate change is for a defined group of policyholders and not a single individual. Your Long-Term Care Insurance premium rates are guaranteed for a period of 12 months following the effective date of this rate increase. After that, premium rates could be increased again if rates are determined to be inadequate to support future claims obligations (subject to review and approval by the Virginia State Corporation Commission). If a future premium increase is enacted, all current options to maintain the affordability of LTCI coverage as listed in Question 2 will also be available to you. If future experience emerges as expected, we do not anticipate seeking further rate increases from that which is specified in your rate increase notification letter.

#### 9. When will my premium increase be effective?

The increased premium will be effective on the next renewal date of your policy.

# 10. A family member and I bought the same policy. Why is the percentage of premium increase on my policy different than theirs?

The amount of the premium increase needed varies based on several factors such as issue date, issue age, policy series, benefit period and additional riders. The basic policy purchased by you and your family member may be the same, however, the premium increase may differ if you were different ages when you purchased the policy or if you selected different policy benefits.

Ī	Actu	nd.	Auto	al	Actua	d I	Acti	ual
Year	Actu Earned Premium	Incurred Claims	Actu Earned Premium	al Incurred Claims	Earned Premium	Incurred Claims	Acti Earned Premium	ual Incurred Claims
2001	3,396		3,396		3,396		3,396	
		0		0		0		0
2002	1,280,796	0	1,280,796 10.734.148	0	1,280,796	0	1,280,796 10.734.148	0
2003	10,734,148	1,249,392		1,249,392	10,734,148	1,249,392		1,249,392
2004	19,444,872	1,181,178	19,444,872	1,181,178	19,444,872	1,181,178	19,444,872	1,181,178
2005	22,859,831	2,013,446	22,859,831	2,013,446	22,859,831	2,013,446	22,859,831	2,013,446
2006	24,829,066	2,634,905	24,829,066	2,634,905	24,829,066	2,634,905	24,829,066	2,634,905
2007	26,250,532	3,477,958	26,250,532	3,477,958	26,250,532	3,477,958	26,250,532	3,477,958
2008	27,816,422	4,441,408	27,816,422	4,441,408	27,816,422	4,441,408	27,816,422	4,441,408
2009	28,975,008	6,419,292	28,975,008	6,419,292	28,975,008	6,419,292	28,975,008	6,419,292
2010	29,951,854	4,002,590	29,951,854	4,002,590	29,951,854	4,002,590	29,951,854	4,002,590
	29,951,854		29,951,854					
2011	31,712,255	4,835,478	31,712,255	4,835,478	31,712,255	4,835,478	31,712,255	4,835,478
2012	34,767,852	11,044,044	34,767,852	11,044,044	34,767,852	11,044,044	34,767,852	11,044,044
2013	36,274,008	11,405,445	36,274,008	11,405,445	36,274,008	11,405,445	36,274,008	11,405,445
2014	35,288,514	13,897,146	35,288,514	13,897,146	35,288,514	13,897,146	35,288,514	13,897,146
2015	34,347,470	10,983,793	34,347,470	10,983,793	34,347,470	10,983,793	34,347,470	10,983,793
2016	33.386.133	16.674.273	33.386.133	16.674.273	33.386.133	16.674.273	33.386.133	16.674.273
2017	32.170.328	14.786.402	32.170.328	14.786.402	32.170.328	14,786,402	32.170.328	14,786,402
2018	31.279.774	19.861.767	31,279,774	19.861.767	31,279,774	19.861.767	31,279,774	19.861.767
2019	30,202,654	17.135.331	31,279,774	17.135.331	30,202,654	17.135.331	30,202,654	17.135.331
Total	491,574,912	146,043,847	491,574,912	146,043,847	491,574,912	146,043,847	491,574,912	146,043,847
	-							
				Pi	rojection			
Projection	Earned Premium		Earned Premium		Earned Premium		Earned Premium	
Year	Without Increase	Incurred Claims	Without Increase	Incurred Claims	Without Increase	Incurred Claims	Without Increase	Incurred Claims
	Original Assu	umptions	Updated M	ortality	Updated Mortality and		Updated Morbidity, Morta	lity, and Voluntary Lap
2020	34,883,656	20,468,440	35,176,217	20,689,850	35,223,155	20,722,419	35,200,188	25,263,464
2021	36,964,867	22,251,828	37,812,819	22,935,363	38,019,841	23,065,098	37,952,123	28,528,480
2022	35,067,029	24,090,224	36,427,142	25,319,787	36,985,211	25,708,769	36,873,090	32,276,546
2022	33,178,700	25,956,141	35,016,361	27,818,115	35,902,334	28,519,218	35,746,127	36,360,933
2024	31,315,634	27,850,291	33,592,287	30,432,120	34,779,600	31,500,887	34,579,492	40,812,248
2025	29,482,055	29,752,255	32,155,675	33,139,870	33,617,077	34,634,940	33,373,971	45,641,082
2026	27,682,368	31,635,009	30,708,039	35,910,047	32,415,135	37,891,595	32,130,854	50,812,375
2027	25,921,004	33,476,258	29,251,274	38,714,472	31,174,833	41,243,160	30,851,638	56,289,857
2028	24,202,397	35,259,684	27,788,185	41,529,088	29,899,927	44,666,261	29,540,418	62,009,004
2029	22.530.945	36.952.664	26.321.813	44,307,723	28,594,045	48.112.250	28,201,134	67,935,409
2029	22,530,945	38,952,664	26,321,813		28,594,045	48,112,250 51,525,845	28,201,134	74.013.065
				47,000,173				
2031	19,346,247	39,934,888	23,395,939	49,556,906	25,906,046	54,850,395	25,456,048	80,107,414
2032	17,840,723	41,171,084	21,945,942	51,934,143	24,533,859	58,033,538	24,061,072	86,118,054
2033	16.397.617	42.202.488	20.511.063	54.078.985	23.150.012	61.010.625	22.658.475	91,964,998
2033	15,019,784	42,202,488	19.097.475	55.933.106	21,761,600	63,708,462	21,255.863	91,964,998
	13,709,610	42,997,800	17,710,812	57,450,172	20,375,372	66,064,959	19,860,285	102,805,783
2035				57,450,172				
2036	12,468,902	43,807,332	16,357,690	58,594,519	18,999,479	68,028,211	18,480,344	107,412,537
2037	11,298,914	43,802,642	15,044,274	59,343,806	17,641,843	69,560,114	17,123,908	111,364,080
2038	10,200,414	43,524,222	13,776,398	59,682,517	16,310,294	70,629,381	15,798,129	114,614,980
2039	9,173,613	42,973,708	12,559,609	59,599,362	15,012,602	71,208,805	14,510,269	117,061,334
2040	8,218,181	42,159,705	11,398,716	59,095,057	13,755,928	71,284,901	13,267,551	118,609,700
2040	0,210,181	42,159,705	11,396,/1b	75,040,057	13,755,928 12.547.169	71,264,901	13,207,351	116,609,700
2041	7,333,238	41,103,498	10,298,108	58,191,149		70,869,296	12,076,961	119,135,168
2042	6,517,384	39,823,443	9,260,933	56,907,428	11,391,941	69,972,155	10,943,580	118,692,467
2043	5,768,813	38,344,025	8,289,840	55,275,929	10,295,420	68,619,524	9,871,491	117,408,459
2044	5,085,338	36,692,616	7,386,307	53,333,725	9,261,480	66,845,015	8,863,717	115,273,964
2045	4,464,376	34,899,300	6,551,118	51,125,795	8,293,232	64,693,810	7,923,140	112,390,505
2045	3,903,014	32,999,104	5,783,903	48,703,304	7,392,391	62,220,938	7,050,932	108,818,803
	3,303,014	34,555,104			,,552,391		6.247.456	100,010,003
2047	3,398,057	31,024,579	5,083,561	46,116,541	6,559,754	59,482,633	6,247,116	104,641,641
2048	2,946,117	29,005,398	4,448,020	43,410,630	5,794,846	56,530,724	5,510,534	100,072,583
2049	2,543,666	26,969,651	3,874,745	40,630,678	5,096,523	53,419,172	4,839,606	95,114,700
2050	2,187,083	24,943,651	3,360,610	37,819,278	4,462,772	50,200,780	4,232,175	89,883,851
2051	1,872,700	22,946,840	2,902,169	35,010,206	3,891,032	46,918,647	3,685,446	84,465,615
2051	1,872,700	22,946,840	2,902,169	32,236,746	3,891,032	45,918,647	3,685,446	84,465,615 78 908 119
2053	1,356,033	19,116,948	2,136,908	29,527,491	2,920,376	40,335,070	2,759,220	73,230,292
2054	1,146,738	17,315,891	1,822,074	26,908,755	2,514,052	37,110,946	2,372,147	67,523,360
2055	965,695	15,606,915	1,547,130	24,400,759	2,155,215	33,975,341	2,030,784	61,884,869
2056	809.805	13.997.257	1.308.110	22.017.006	1.839.770	30.950.738	1.731.130	56,396,321
2057	676.170	12.489.259	1.101.266	19.763.706	1,563,750	28.050.048	1,469,117	51.095.800
2058	562.124	11.085.214	923.012	17.646.014	1,323,239	25,285,128	1,240,936	45.962.170
		9,785,747		15,668,809	1,323,239			45,962,170
2059	465,226		770,151			22,667,779	1,043,188	
2060	383,262	8,589,439	639,658	13,833,192	934,745	20,204,653	872,700	36,328,446
2061	314,238	7,494,496	528,773	12,139,695	780,141	17,901,719	726,425	31,931,992
2062	256,377	6,484,349	434,981	10,565,023	647,940	15,729,598	601,430	27,849,200
2063	208.098	5,533,663	356.015	9,068,507	535.419	13,631,746	495,149	24.115.411
2064	168,005	4,668,154	289,830	7,694,659	440,080	11,678,403	405,213	20,700,085
2065	134,869	3,905,139	234,614	6,475,487	359,674	9,923,169	329,533	17,618,895
2066	107,617	3,237,406	188,741	5,400,433	292,137	8,355,908	266,123	14,861,850
2067	85,323	2,660,072	150,822	4,464,005	235,697	6,974,028	213,259	12,406,267
2068	67,183	2,167,441	119,679	3,659,569	188,832	5,772,793	169,497	10,243,835
2069	52,510	1,749,505	94,240	2,972,488	150,129	4,734,502	133,490	8,367,888
Total	511,189,478	1,277,963,363	603,284,817	1,724,032,184	667,679,917	2,088,641,020	655,058,748	3,393,922,636
	Earned Premium		Earned Premium		Earned Premium		Earned Premium	
	Without Increase	Incurred Claims	Without Increase	Incurred Claims	Without Increase	Incurred Claims	Without Increase	Incurred Claims
	491,574,912	146,043,847	491,574,912	146,043,847	491,574,912	146,043,847	491,574,912	146,
Past Experience	511.189.478	1.277.963.363	603.284.817	1.724.032.184	667.679.917	2.088.641.020	655.058.748	3.393.
Past Experience Anticipated Experience	1.002.764.390	1,424,007,209	1.094.859.729	1.870.076.031	1.159.254.829	2,234,684,867	1.146.633.660	3,539,
Anticipated Experience	1,002,764,390	1,424,007,209	1,094,859,729	1,870,076,031	1,159,254,829	2,234,684,867	1,146,633,660	3,539,
Anticipated Experience Lifetime Experience		190,687,241	719,237,793	190,687,241	719,237,793	190,687,241	719,237,793	190,6
Anticipated Experience Lifetime Experience Past Experience @4.5%	719,237,793		403,594,826	798,555,029	434,839,021	924,525,699	428,869,390	1,431,0
Anticipated Experience Lifetime Experience	719,237,793 355,285,955	624,952,390					1,148,107,183	1,621,6
Anticipated Experience Lifetime Experience Past Experience @4.5% nticipated Experience @4.5%	355,285,955			080 242 270				
Anticipated Experience Lifetime Experience Past Experience @4.5%		624,952,390 815,639,630	1,122,832,619	989,242,270	1,154,076,813	1,115,212,939	1,148,107,183	1,011,0
Anticipated Experience Lifetime Experience Past Experience @4.5% nticipated Experience @4.5%	355,285,955			989,242,270	1,154,076,813	1,115,212,939	1,140,107,103	2,02.2,0
Anticipated Experience Lifetime Experience Past Experience @4.5% nticipated Experience @4.5%	355,285,955	815,639,630			1,154,076,813		1,140,107,103	
Anticipated Experience Lifetime Experience Past Experience @4.5% aticipated Experience @4.5%	355,285,955	815,639,630 Loss		Loss	1,154,076,813	Loss	1,140,107,103	Loss
Anticipated Experience Lifetime Experience Past Experience @4.5% nticipated Experience @4.5%	355,285,955	815,639,630			1,154,076,813		1,140,107,103	

#### **Current Rates**

Long Term Care Insurance Policy Form 97058 VA Series Standard Rate Per \$1 of Daily Benefit

#### 30 Day Elimination Period

Issue Age	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	1.33	1.68	2.33	3.49	3.61
30-34	1.60	2.05	2.88	4.37	4.49
35-39	1.93	2.49	3.56	5.47	5.60
40	2.06	2.69	3.85	5.96	6.09
41	2.15	2.80	4.03	6.24	6.37
42	2.13	2.93	4.22	6.54	6.66
43	2.34	3.07	4.43	6.85	6.97
			4.45		
44	2.45	3.22		7.18	7.31
45 46	2.56	3.38	4.91 5.17	7.56	7.69
46	2.69	3.56		7.97	8.09
47	2.83	3.76	5.46	8.40	8.54
48	2.97	3.96	5.77	8.86	9.02
49	3.13	4.18	6.11	9.37	9.52
50	3.30	4.41	6.46	9.90	10.07
51	3.47	4.65	6.83	10.44	10.61
52	3.64	4.89	7.19	11.00	11.19
53	3.83	5.16	7.60	11.61	11.80
54	4.04	5.45	8.05	12.29	12.50
55	4.28	5.80	8.58	13.09	13.33
56	4.56	6.20	9.19	14.01	14.27
57	4.87	6.63	9.85	15.02	15.30
58	5.21	7.10	10.58	16.13	16.44
59	5.58	7.62	11.39	17.35	17.68
60	5.98	8.19	12.26	18.69	19.04
61	6.35	8.73	13.10	20.01	20.38
62	6.70	9.23	13.90	21.29	21.71
63	7.11	9.82	14.82	22.76	23.21
64	7.66	10.61	16.04	24.63	25.10
65	8.42	11.68	17.71	27.09	27.61
66	9.42	13.07	19.86	30.11	30.69
67	10.61	14.72	22.36	33.59	34.20
68	11.96	16.58	25.20	37.52	38.19
69	13.42	18.63	28.36	41.96	42.69
70	14.96	20.81	31.78	46.93	47.73
71	16.48	23.01	35.24	49.66	53.07
72	18.00	25.22	38.35	51.76	57.46
73	19.68	27.69	40.18	54.21	60.20
74	21.67	30.62	43.05	58.10	64.50
75	24.12	34.22	47.55	64.17	71.25
76	27.22	38.81	55.29	74.61	82.83
77	30.87	44.23	63.04	85.06	94.42
78	34.79	50.02	70.80	95.51	106.03
79	38.65	55.79	78.65	106.07	117.77
80	42.18	61.07	86.43	116.79	129.66
81	45.80	66.58	94.74	130.57	144.94
82	49.42	72.09	103.04	144.34	160.24
83	53.04	77.61	111.36	158.12	175.51
84	56.67	83.13	119.66	171.90	190.79

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Substandard rates are calculated as the product of the Standard Rate and the Substandard Class Factor.

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

#### Current Rates

#### Long Term Care Insurance Policy Form 97058 VA Series Standard Rate Per \$1 of Daily Benefit

#### 90 Day Elimination Period

Issue	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
<u>Age</u> 18-29	1.25	1.54	2.16	3.23	3.35
30-34	1.49	1.88	2.65	4.03	4.14
35-39	1.77	2.29	3.26	5.03	5.14
40	1.88	2.46	3.52	5.46	5.57
41	1.96	2.56	3.68	5.71	5.84
42	2.04	2.68	3.85	5.98	6.09
43	2.13	2.80	4.04	6.26	6.37
44	2.23	2.94	4.25	6.57	6.68
45	2.34	3.09	4.48	6.90	7.01
46	2.45	3.24	4.72	7.27	7.39
47	2.57	3.42	4.98	7.66	7.78
48	2.71	3.60	5.26	8.08	8.22
49	2.85	3.80	5.56	8.53	8.68
50	3.00	4.01	5.88	9.02	9.17
51	3.15	4.22	6.20	9.51	9.67
52	3.30	4.44	6.54	10.01	10.18
53	3.47	4.68	6.90	10.56	10.74
54	3.66	4.95	7.31	11.17	11.37
55	3.88	5.26	7.79	11.17	12.11
56	4.14	5.62	8.34	12.73	12.11
57	4.41	6.01	8.94	13.64	13.89
58	4.72	6.43	9.60	14.63	14.91
59	5.05	6.90	10.32	15.72	16.03
60	5.40	7.40	11.10	16.93	17.25
61	5.74	7.40	11.86	18.10	18.45
62	6.05	8.34	12.58	19.25	19.63
63	6.42	8.86	13.40	20.57	20.97
64	6.91	9.57	14.50	22.22	22.65
65	7.59	10.53	15.98	24.40	24.86
66	8.49	11.78	17.89	27.09	27.59
67	9.56	13.26	20.14	30.17	30.72
68	10.77	14.93	22.67	33.66	34.26
69	12.07	16.75	25.46	37.47	38.22
70	13.44	18.69	28.48	40.05	42.62
71	14.78	20.62	31.36	42.32	46.99
72	16.12	22.56	32.84	44.29	49.19
73	17.59	24.72	34.55	46.62	51.76
73 74	19.32	27.25	37.54	50.65	56.22
75	21.44	30.35	41.93	56.58	62.82
76	24.12	34.27	48.43	65.33	72.54
77	27.28	38.88	54.92	74.09	82.26
78	30.65	43.83	61.42	82.84	91.98
79	33.97	48.71	68.04	91.79	101.92
80	36.99	53.15	74.52	100.59	111.69
81	40.04	57.72	81.26	111.61	123.90
82	43.10	62.29	87.99	122.63	136.12
83	46.15	66.84	94.74	133.64	148.35
84	49.21	71.41	101.48	144.67	160.57
0-7	73.21	/ 1.41	101.40	177.07	100.57

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Substandard rates are calculated as the product of the Standard Rate and the Substandard Class Factor.

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

#### Long Term Care Insurance Policy Form 97058 VA Series Standard Rate Per \$1 of Daily Benefit

#### 180 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	1.14	1.41	1.94	2.91	3.02
30-34	1.34	1.69	2.36	3.60	3.71
35-39	1.57	2.03	2.88	4.45	4.55
40	1.67	2.16	3.10	4.83	4.93
41	1.74	2.26	3.24	5.05	5.15
42	1.81	2.36	3.40	5.28	5.38
43	1.88	2.47	3.55	5.52	5.63
44	1.97	2.58	3.73	5.78	5.88
45	2.06	2.71	3.92	6.08	6.17
46	2.16	2.86	4.14	6.40	6.50
47	2.27	3.00	4.37	6.73	6.85
48	2.38	3.16	4.61	7.10	7.22
49	2.50	3.33	4.87	7.49	7.62
50	2.63	3.52	5.15	7.91	8.04
51	2.76	3.70	5.42	8.34	8.48
52	2.90	3.89	5.72	8.78	8.92
53	3.04	4.10	6.04	9.24	9.41
54	3.20	4.33	6.38	9.79	9.95
55	3.39	4.59	6.80	10.40	10.60
56	3.61	4.89	7.27	11.13	11.33
57	3.85	5.23	7.79	11.91	12.12
58	4.11	5.60	8.36	12.77	13.01
59	4.39	6.00	8.98	13.71	13.97
60	4.70	6.44	9.65	14.73	15.02
61	4.98	6.85	10.30	15.75	16.04
62	5.25	7.25	10.92	16.73	17.07
63	5.56	7.70	11.63	17.86	18.21
64	5.98	8.30	12.56	19.28	19.64
65	6.57	9.11	13.84	21.13	21.52
66	7.35	10.20	15.48	23.41	23.84
67	8.28	11.49	17.41	26.04	26.50
68	9.33	12.93	19.58	28.99	29.51
69	10.46	14.49	21.96	31.87	32.84
70	11.62	16.13	24.50	34.04	36.50
71	12.75	17.75	26.65	35.95	39.93
72	13.88	19.37	27.89	37.64	41.80
73	15.10	21.16	29.34	39.60	43.96
74	16.53	23.24	31.78	42.88	47.61
75	18.27	25.78	35.33	47.67	52.93
76	20.48	28.97	40.48	54.62	60.64
77	23.06	32.72	45.64	61.57	68.36
78	25.82	36.72	50.80	68.51	76.06
79	28.53	40.65	56.14	75.69	84.04
80	30.98	44.21	61.22	82.52	91.61
81	33.40	47.78	66.37	90.83	100.81
82	35.83	51.35	71.51	99.14	110.02
83	38.26	54.92	76.66	107.44	119.23
84	40.69	58.47	81.80	115.75	128.43

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate
Substandard rates are calculated as the product of the Standard Rate and the Substandard Class Factor.

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

#### **Current Rates**

Base + Simple Automatic Increase Benefit Rider Form 99572 VA Series Standard Rate Per \$1 of Daily Benefit

#### 30 Day Elimination Period

Issue Age	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	3.47	4.26	5.28	6.97	7.21
30-34	4.09	5.05	6.29	8.12	8.36
35-39	4.83	5.99	7.50	9.51	9.74
40	5.14	6.43	8.05	10.07	10.30
41	5.35	6.68	8.39	10.51	10.75
42	5.56	6.96	8.75	11.02	11.27
43	5.78	7.25	9.13	11.58	11.83
44	6.03	7.59	9.55	12.15	12.42
45	6.29	7.92	10.01	12.77	13.03
46	6.58	8.32	10.51	13.38	13.65
47	6.92	8.74	11.06	14.00	14.29
48	7.24	9.17	11.63	14.66	14.97
49	7.60	9.63	12.25	15.39	15.68
50	7.97	10.11	12.85	16.16	16.49
51	8.30	10.57	13.47	17.00	17.32
52	8.64	11.00	14.04	17.86	18.21
53	9.00	11.48	14.67	18.80	19.17
54	9.42	12.03	15.40	19.85	20.24
55	9.91	12.68	16.27	21.04	21.48
56	10.50	13.47	17.29	22.39	22.85
57	11.16	14.32	18.42	23.84	24.33
58	11.89	15.27	19.68	25.44	25.96
59	12.68	16.32	21.06	27.17	27.73
60	13.54	17.44	22.53	29.09	29.68
61	14.35	18.54	24.00	30.98	31.60
62	15.16	19.61	25.41	32.83	33.50
63	16.07	20.83	27.02	34.94	35.64
64	17.22	22.36	29.04	37.56	38.30
65	18.70	24.30	31.63	40.98	41.78
66	20.54	26.71	34.79	45.21	46.07
67	22.65	29.48	38.39	50.08	51.00
68	25.03	32.59	42.46	55.54	56.53
69	27.65	36.04	47.01	61.53	62.62
70	30.48	39.80	52.07	68.04	69.20
71	33.33	43.75	57.41	74.73	75.99
72	35.01	46.51	62.63	81.68	83.01
73	36.87	48.18	64.57	87.15	90.71
74	38.98	50.62	67.56	91.17	99.54
75	41.75	54.18	71.50	96.48	107.13
76	45.34	59.54	78.51	105.96	117.63
77	48.94	64.92	85.53	115.40	128.12
78	52.56	70.30	92.50	124.80	138.54
79	56.16	75.77	100.68	135.82	150.80
80	60.76	82.18	109.62	147.97	164.27
81	65.69	89.16	119.62	162.52	180.40
82	70.63	96.15	129.60	177.07	196.55
83	75.55	103.13	139.60	191.62	212.68
84	80.50	110.12	149.58	206.18	228.80
-		-			

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Substandard rates are calculated as the product of the Standard Rate and the Substandard Class Factor.

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

#### **Current Rates**

Base + Simple Automatic Increase Benefit Rider Form 99572 VA Series Standard Rate Per \$1 of Daily Benefit

#### 90 Day Elimination Period

Issue Age	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	3.21	3.89	4.84	6.47	6.66
30-34	3.77	4.63	5.78	7.50	7.71
35-39	4.42	5.52	6.92	8.75	8.97
40	4.70	5.91	7.41	9.27	9.49
41	4.90	6.13	7.71	9.67	9.91
42	5.08	6.40	8.04	10.14	10.36
43	5.29	6.66	8.40	10.65	10.88
44	5.53	6.96	8.78	11.19	11.42
45	5.77	7.28	9.21	11.75	11.98
46	6.03	7.63	9.66	12.29	12.56
47	6.33	8.02	10.16	12.87	13.13
48	6.64	8.41	10.68	13.47	13.76
49	6.96	8.83	11.23	14.13	14.43
50	7.29	9.27	11.80	14.85	15.16
51	7.60	9.67	12.35	15.61	15.93
52	7.90	10.08	12.88	16.39	16.73
53	8.22	10.51	13.44	17.25	17.61
54	8.60	11.00	14.10	18.20	18.58
55	9.06	11.61	14.90	19.31	19.70
56	9.60	12.32	15.83	20.52	20.96
57	10.19	13.10	16.87	21.85	22.30
58	10.85	13.96	18.00	23.30	23.79
59	11.56	14.91	19.25	24.86	25.40
60	12.32	15.92	20.58	26.60	27.15
61	13.08	16.91	21.91	28.32	28.90
62	13.80	17.89	23.21	30.00	30.62
63	14.64	18.98	24.67	31.92	32.56
64	15.67	20.36	26.47	34.27	34.96
65	17.00	22.13	28.81	37.32	38.05
66	18.66	24.30	31.65	41.09	41.87
67	20.58	26.80	34.90	45.43	46.27
68	22.72	29.61	38.54	50.27	51.18
69	25.06	32.69	42.62	55.57	56.55
70	27.55	36.04	47.08	61.26	62.33
71	28.77	38.71	51.80	67.14	68.26
72	29.91	39.82	53.58	72.29	74.44
73	31.15	41.04	55.16	74.43	81.16
74	32.85	42.95	57.71	77.86	86.44
75	34.88	45.77	61.15	82.51	91.60
76	38.08	50.47	67.52	91.10	101.15
77	41.31	55.14	73.71	99.45	110.43
78	44.51	59.83	80.76	108.96	120.97
79	47.74	64.91	88.03	118.76	131.86
80	51.51	70.18	95.52	128.79	143.00
81	55.49	75.81	103.65	140.48	155.94
82	59.48	81.44	111.78	152.15	168.87
83	63.46	87.08	119.93	163.82	181.82
84	67.45	92.71	128.06	175.50	194.77

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Substandard rates are calculated as the product of the Standard Rate and the Substandard Class Factor.

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

#### **Current Rates**

Base + Simple Automatic Increase Benefit Rider Form 99572 VA Series Standard Rate Per \$1 of Daily Benefit

#### 180 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	2.87	3.50	4.34	5.75	5.99
30-34	3.36	4.14	5.15	6.68	6.90
35-39	3.92	4.90	6.13	7.78	7.98
40	4.19	5.22	6.57	8.25	8.44
41	4.35	5.45	6.85	8.61	8.81
42	4.52	5.67	7.14	9.02	9.21
43	4.69	5.91	7.45	9.45	9.66
44	4.90	6.16	7.78	9.93	10.14
45	5.11	6.44	8.15	10.42	10.63
46	5.35	6.76	8.55	10.92	11.13
47	5.60	7.08	9.00	11.41	11.65
48	5.87	7.45	9.46	11.94	12.21
49	6.15	7.81	9.95	12.52	12.78
50	6.44	8.19	10.44	13.16	13.43
51	6.71	8.54	10.91	13.83	14.13
52	6.97	8.89	11.38	14.53	14.83
53	7.25	9.28	11.89	15.27	15.60
54	7.57	9.72	12.45	16.13	16.46
55	7.97	10.22	13.15	17.08	17.44
56	8.44	10.84	13.96	18.16	18.52
57	8.96	11.52	14.85	19.31	19.70
58	9.53	12.28	15.86	20.57	21.00
59	10.15	13.09	16.94	21.94	22.40
60	10.13	13.99	18.10	23.44	23.93
61	11.45	14.84	19.25	24.93	25.44
62	12.10	15.71	20.38	26.42	26.96
63	12.81	16.66	21.66	28.08	28.66
64	13.71	17.85	23.23	30.14	30.73
65	14.87	19.36	25.23	32.76	33.39
		21.25	27.71		
66	16.31			35.98	36.67
67	17.98	23.45	30.52	39.70	40.43
68	19.85	25.87	33.68	43.85	44.65
69	21.88	28.55	37.16	48.34	49.20
70	23.77	31.40	40.96	53.13	54.04
71	24.62	33.39	44.83	58.06	59.01
72	25.35	34.36	46.09	62.20	64.16
73	26.11	35.42	47.49	64.08	69.72
74	27.32	37.04	49.63	66.96	74.34
75	28.91	39.12	52.45	70.76	78.57
76	31.46	42.77	57.44	77.50	86.05
77	34.35	46.30	62.10	83.78	93.02
78	37.21	50.36	67.73	91.35	101.43
79	40.09	54.60	73.59	99.26	110.19
80	43.12	58.81	79.50	107.12	118.91
81	46.26	63.23	85.76	115.95	128.67
82	49.41	67.65	92.02	124.79	138.46
83	52.56	72.07	98.28	133.61	148.25
84	55.71	76.47	104.54	142.45	158.02

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Substandard rates are calculated as the product of the Standard Rate and the Substandard Class Factor.

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

#### Base + Compound Automatic Increase Benefit Rider Form 99573 Series Standard Rate Per \$1 of Daily Benefit

#### 30 Day Elimination Period

Issue Age	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	6.19	7.91	10.21	14.04	14.45
30-34	6.89	8.82	11.38	15.16	15.57
35-39	7.70	9.86	12.75	16.51	16.91
40	8.04	10.32	13.34	17.02	17.42
41	8.26	10.60	13.71	17.35	17.74
42	8.48	10.89	14.08	17.68	18.07
43	8.72	11.21	14.49	18.05	18.44
44	8.99	11.56	14.94	18.47	18.87
45	9.25	11.91	15.43	18.98	19.38
46	9.56	12.32	15.95	19.57	19.98
47	9.91	12.78	16.52	20.24	20.66
48	10.25	13.23	17.14	20.24	21.41
49	10.61	13.71	17.75	21.74	22.19
50	10.98	14.17	18.35	22.54	23.00
51	11.31	14.17	18.93	23.34	23.80
52	11.61	15.01	19.45	24.14	24.61
53	11.94	15.43	20.02	24.14	25.48
53 54	12.32	15.43	20.02	24.98 25.97	26.49
55	12.78	16.56	21.50	27.15	27.69
56	13.37	17.32	22.51	28.53	29.11
57	14.03	18.17	23.63	30.06	30.67
58	14.03	19.12	23.63	31.75	
58 59	15.54	20.17	26.26	33.60	32.40 34.29
60	16.38	21.28	27.73	35.63	36.34
61	17.19	22.36	29.16	37.66	38.40
62	17.98	23.39	30.53	39.68	40.47
63 64	18.86	24.58	32.12	41.94	42.78
	19.98	26.07	34.08	44.70	45.58
65	21.45	28.01	36.65	48.20	49.13
66	23.28	30.42	39.82	52.42	53.41
67	25.41	33.21	43.43	57.22	58.27
68	27.80	36.33	47.52	62.58	63.70
69	30.44	39.79	52.11	68.49	69.69
70	33.26	43.55	57.18	74.93	76.22
71	36.20	47.50	62.55	81.63	83.01
72	39.26	51.63	68.22	88.59	90.05
73	42.59	56.18	74.48	96.25	97.78
74	45.73	59.67	80.10	105.00	106.64
75	48.39	62.65	82.92	111.91	117.01
76	51.91	67.39	88.39	119.27	129.43
77	55.40	72.15	93.86	126.65	140.63
78	58.93	76.93	98.83	133.37	148.05
79	62.45	81.80	105.41	142.21	157.91
80	67.33	88.41	114.36	154.32	171.33
81	72.53	95.55	124.27	168.75	187.32
82	77.73	102.70	134.18	183.17	203.32
83	82.92	109.85	144.09	197.60	219.31
84	88.13	117.00	154.00	212.04	235.30

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate Substandard rates are calculated as the product of the Standard Rate and the Substandard Class Factor.

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

#### Base + Compound Automatic Increase Benefit Rider Form 99573 Series Standard Rate Per \$1 of Daily Benefit

#### 90 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	5.67	7.22	9.41	12.95	13.33
30-34	6.31	8.08	10.47	13.97	14.35
35-39	7.04	9.06	11.72	15.19	15.57
40	7.35	9.46	12.25	15.65	16.02
41	7.55	9.72	12.59	15.95	16.32
42	7.74	10.00	12.94	16.25	16.62
43	7.97	10.28	13.31	16.59	16.95
44	8.20	10.60	13.72	16.98	17.35
45	8.47	10.93	14.17	17.44	17.81
46	8.75	11.30	14.64	17.98	18.37
47	9.04	11.70	15.18	18.59	18.97
48	9.38	12.12	15.72	19.25	19.66
49	9.70	12.54	16.28	19.95	20.37
50	10.04	12.98	16.84	20.69	21.13
51	10.33	13.36	17.36	21.42	21.85
52	10.60	13.73	17.84	22.13	22.58
53	10.89	14.13	18.34	22.92	23.38
54	11.24	14.57	18.94	23.81	24.29
55	11.66	15.15	19.68	24.89	25.38
56	12.21	15.83	20.61	26.14	26.68
57	12.78	16.62	21.63	27.54	28.10
58	13.45	17.46	22.78	29.06	29.67
59	14.15	18.41	24.01	30.74	31.37
60	14.91	19.40	25.33	32.58	33.24
61	15.65	20.38	26.63	34.41	35.10
62	16.35	21.34	27.89	36.25	36.97
63	17.16	22.40	29.30	38.30	39.06
64	18.17	23.74	31.08	40.77	41.58
65	19.49	25.49	33.39	43.89	44.73
66	21.14	27.66	36.22	47.63	48.52
67	23.07	30.17	39.48	51.88	52.84
68	25.23	32.98	43.15	56.62	57.65
69	27.57	36.08	47.24	61.82	62.92
70	30.10	39.44	51.72	67.45	68.61
71	32.70	42.92	56.45	73.32	74.54
72	35.41	46.56	61.42	79.42	80.71
73	37.25	49.33	66.74	86.09	87.46
74	38.67	50.69	68.51	92.45	95.06
75	40.39	52.81	71.00	95.82	103.89
76	43.29	56.68	76.05	102.60	113.93
77	46.24	60.58	81.08	109.40	121.47
78	49.15	64.47	86.12	116.19	129.01
78 79	52.12	68.50	91.71	123.75	137.40
80	56.03	73.80	99.15	133.69	148.43
81	60.14	79.42	107.15	145.18	161.15
82	64.26	85.05	115.17	156.67	173.88
83	68.38	90.66	123.18	168.15	186.62
84	72.50	96.29	131.19	179.64	199.36
04	72.50	30.29	131.19	1/3.04	133.50

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Substandard rates are calculated as the product of the Standard Rate and the Substandard Class Factor.

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

#### Current Rates

#### Base + Compound Automatic Increase Benefit Rider Form 99573 Series Standard Rate Per \$1 of Daily Benefit

#### 180 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	5.03	6.43	8.34	11.51	11.87
30-34	5.59	7.17	9.30	12.42	12.77
35-39	6.22	8.01	10.39	13.50	13.82
40	6.50	8.37	10.85	13.90	14.22
41	6.66	8.60	11.14	14.15	14.49
42	6.85	8.83	11.47	14.42	14.74
43	7.03	9.09	11.79	14.71	15.05
44	7.25	9.37	12.15	15.05	15.37
45	7.48	9.66	12.53	15.46	15.78
46	7.71	9.98	12.96	15.93	16.27
47	7.99	10.33	13.43	16.46	16.81
48	8.26	10.70	13.90	17.05	17.42
49	8.55	11.07	14.41	17.67	18.03
50	8.83	11.45	14.90	18.31	18.68
51	9.09	11.79	15.33	18.96	19.33
52	9.34	12.11	15.76	19.59	19.96
53	9.59	12.45	16.20	20.26	20.68
54	9.88	12.84	16.72	21.04	21.48
55	10.25	13.33	17.37	21.98	22.43
56	10.71	13.93	18.16	23.09	23.55
57	11.23	14.60	19.05	24.30	24.79
58	11.80	15.36	20.06	25.63	26.17
59	12.40	16.17	21.13	27.10	27.65
60	13.08	17.05	22.27	28.69	29.27
61	13.69	17.89	23.39	30.28	30.88
62	14.31	18.72	24.49	31.88	32.54
63	15.01	19.64	25.72	33.67	34.34
64	15.88	20.80	27.24	35.81	36.51
65	17.02	22.30	29.23	38.47	39.20
66	18.47	24.19	31.70	41.68	42.46
67	20.13	26.39	34.52	45.33	46.16
68	22.01	28.83	37.69	49.36	50.26
69	24.05	31.49	41.19	53.76	54.71
70	26.21	34.34	45.00	58.48	59.49
71	28.43	37.30	48.96	63.38	64.43
72	30.74	40.38	53.12	68.43	69.54
73	31.29	42.64	57.45	73.93	75.08
74	32.16	43.77	58.91	79.50	81.28
75	33.30	45.26	60.90	82.18	88.41
76	35.51	48.05	64.74	87.35	96.84
77	37.70	50.86	68.59	92.56	102.77
78	39.93	53.67	72.47	97.77	108.55
79	41.85	56.75	76.66	103.42	114.81
80	44.87	60.92	82.53	111.19	123.41
81	47.96	65.26	88.68	119.85	132.99
82	51.07	69.58	94.83	128.52	142.58
83	54.17	73.92	100.98	137.17	152.17
84	57.29	78.25	107.12	145.83	161.76

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate
Substandard rates are calculated as the product of the Standard Rate and the Substandard Class Factor.

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

#### Long Term Care Insurance Policy Form 97058 VA Series Preferred Rate Per \$1 of Daily Benefit

#### 30 Day Elimination Period

Issue	2 Year	3 Year			
Age	Benefit Period	Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	1.20	1.51	2.10	3.14	3.25
30-34	1.44	1.85	2.59	3.93	4.04
35-39	1.74	2.24	3.20	4.92	5.04
40	1.85	2.42	3.47	5.36	5.48
41	1.94	2.52	3.63	5.62	5.73
42	2.02	2.64	3.80	5.89	5.99
43	2.11	2.76	3.99	6.17	6.27
44	2.21	2.90	4.19	6.46	6.58
44	2.30	3.04	4.19	6.80	6.92
45 46	2.42	3.20	4.42	7.17	7.28
47	2.55	3.38	4.91	7.56	7.69
48	2.67	3.56	5.19	7.97	8.12
49	2.82	3.76	5.50	8.43	8.57
50	2.97	3.97	5.81	8.91	9.06
51	3.12	4.19	6.15	9.40	9.55
52	3.28	4.40	6.47	9.90	10.07
53	3.45	4.64	6.84	10.45	10.62
54	3.64	4.91	7.25	11.06	11.25
55	3.85	5.22	7.72	11.78	12.00
56	4.10	5.58	8.27	12.61	12.84
57	4.38	5.97	8.87	13.52	13.77
58	4.69	6.39	9.52	14.52	14.80
59	5.02	6.86	10.25	15.62	15.91
60	5.38	7.37	11.03	16.82	17.14
61	5.72	7.86	11.79	18.01	18.34
62	6.03	8.31	12.51	19.16	19.54
63	6.40	8.84	13.34	20.48	20.89
64	6.89	9.55	14.44	22.17	22.59
65	7.58	10.51	15.94	24.38	24.85
66	8.48	11.76	17.87	27.10	27.62
67	9.55	13.25	20.12	30.23	30.78
68	10.76	14.92	22.68	33.77	34.37
69	12.08	16.77	25.52	37.76	38.42
70	13.46	18.73	28.60	42.24	42.96
71	14.83	20.71	31.72	44.69	47.76
72	16.20	22.70	34.52	46.58	51.71
73	17.71	24.92	36.16	48.79	54.18
74	19.50	27.56	38.75	52.29	58.05
75	21.71	30.80	42.80	57.75	64.13
76	24.50	34.93	49.76	67.15	74.55
77	27.78	39.81	56.74	76.55	84.98
78	31.31	45.02	63.72	85.96	95.43
79	34.79	50.21	70.79	95.46	105.99
80	37.96	54.96	77.79	105.11	116.69
81	41.22	59.92	85.27	117.51	130.45
82	44.48	64.88	92.74	129.91	144.22
83	47.74	69.85	100.22	142.31	157.96
84	51.00	74.82	107.69	154.71	171.71

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Substandard rates are calculated as the product of the Standard Rate and the Substandard Class Factor.

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

#### Long Term Care Insurance Policy Form 97058 VA Series Preferred Rate Per \$1 of Daily Benefit

#### 90 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29	1.13	1.39	1.94	2.91	3.02
30-34	1.34	1.69	2.39	3.63	3.73
35-39	1.59	2.06	2.93	4.53	4.63
40	1.69	2.21	3.17	4.91	5.01
41	1.76	2.30	3.31	5.14	5.26
42	1.84	2.41	3.47	5.38	5.48
43	1.92	2.52	3.64	5.63	5.73
44	2.01	2.65	3.83	5.91	6.01
45	2.11	2.78	4.03	6.21	6.31
46	2.21	2.92	4.25	6.54	6.65
47	2.31	3.08	4.48	6.89	7.00
48	2.44	3.24	4.73	7.27	7.40
49	2.57	3.42	5.00	7.68	7.81
50	2.70	3.61	5.29	8.12	8.25
51	2.84	3.80	5.58	8.56	8.70
52	2.97	4.00	5.89	9.01	9.16
53	3.12	4.21	6.21	9.50	9.67
54	3.29	4.46	6.58	10.05	10.23
55	3.49	4.73	7.01	10.71	10.90
56	3.73	5.06	7.51	11.46	11.66
57	3.97	5.41	8.05	12.28	12.50
58	4.25	5.79	8.64	13.17	13.42
59	4.55	6.21	9.29	14.15	14.43
60	4.86	6.66	9.99	15.24	15.53
61	5.17	7.10	10.67	16.29	16.61
62	5.45	7.51	11.32	17.33	17.67
63	5.78	7.97	12.06	18.51	18.87
64	6.22	8.61	13.05	20.00	20.39
65	6.83	9.48	14.38	21.96	22.37
66	7.64	10.60	16.10	24.38	24.83
67	8.60	11.93	18.13	27.15	27.65
68	9.69	13.44	20.40	30.29	30.83
69	10.86	15.08	22.91	33.72	34.40
70	12.10	16.82	25.63	36.05	38.36
71	13.30	18.56	28.22	38.09	42.29
72	14.51	20.30	29.56	39.86	44.27
73	15.83	22.25	31.10	41.96	46.58
74	17.39	24.53	33.79	45.59	50.60
75	19.30	27.32	37.74	50.92	56.54
76	21.71	30.84	43.59	58.80	65.29
77	24.55	34.99	49.43	66.68	74.03
78	27.59	39.45	55.28	74.56	82.78
79	30.57	43.84	61.24	82.61	91.73
80	33.29	47.84	67.07	90.53	100.52
81	36.04	51.95	73.13	100.45	111.51
82	38.79	56.06	79.19	110.37	122.51
83	41.54	60.16	85.27	120.28	133.52
84	44.29	64.27	91.33	130.20	144.51
0-1	77.23	04.27	31.33	130.20	151

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Substandard rates are calculated as the product of the Standard Rate and the Substandard Class Factor.

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

#### Long Term Care Insurance Policy Form 97058 VA Series Preferred Rate Per \$1 of Daily Benefit

#### 180 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	1.03	1.27	1.75	2.62	2.72
30-34	1.21	1.52	2.12	3.24	3.34
35-39	1.41	1.83	2.59	4.01	4.10
40	1.50	1.94	2.79	4.35	4.44
41	1.57	2.03	2.92	4.55	4.64
42	1.63	2.12	3.06	4.75	4.84
43	1.69	2.22	3.20	4.97	5.07
44	1.77	2.32	3.36	5.20	5.29
45	1.85	2.44	3.53	5.47	5.55
46	1.94	2.57	3.73	5.76	5.85
47	2.04	2.70	3.93	6.06	6.17
48	2.14	2.84	4.15	6.39	6.50
49	2.25	3.00	4.38	6.74	6.86
50	2.37	3.17	4.64	7.12	7.24
51	2.48	3.33	4.88	7.51	7.63
52	2.61	3.50	5.15	7.90	8.03
53	2.74	3.69	5.44	8.32	8.47
54	2.88	3.90	5.74	8.81	8.96
55	3.05	4.13	6.12	9.36	9.54
56	3.25	4.40	6.54	10.02	10.20
57	3.47	4.71	7.01	10.72	10.91
58	3.70	5.04	7.52	11.49	11.71
59	3.95	5.40	8.08	12.34	12.57
60	4.23	5.80	8.69	13.26	13.52
61	4.48	6.17	9.27	14.18	14.44
62	4.73	6.53	9.83	15.06	15.36
63	5.00	6.93	10.47	16.07	16.39
64	5.38	7.47	11.30	17.35	17.68
65	5.91	8.20	12.46	19.02	19.37
66	6.62	9.18	13.93	21.07	21.46
67	7.45	10.34	15.67	23.44	23.85
68	8.40	11.64	17.62	26.09	26.56
69	9.41	13.04	19.76	28.68	29.56
70	10.46	14.52	22.05	30.64	32.85
71	11.48	15.98	23.99	32.36	35.94
72	12.49	17.43	25.10	33.88	37.62
73	13.59	19.04	26.41	35.64	39.56
74	14.88	20.92	28.60	38.59	42.85
75	16.44	23.20	31.80	42.90	47.64
76	18.43	26.07	36.43	49.16	54.58
77	20.75	29.45	41.08	55.41	61.52
78	23.24	33.05	45.72	61.66	68.45
79	25.68	36.59	50.53	68.12	75.64
80	27.88	39.79	55.10	74.27	82.45
81	30.06	43.00	59.73	81.75	90.73
82	32.25	46.22	64.36	89.23	99.02
83	34.43	49.43	68.99	96.70	107.31
84	36.62	52.62	73.62	104.18	115.59

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate
Substandard rates are calculated as the product of the Standard Rate and the Substandard Class Factor.

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

#### **Current Rates**

#### Base + Simple Automatic Increase Benefit Rider Form 99572 VA Series Preferred Rate Per \$1 of Daily Benefit

#### 30 Day Elimination Period

Issue Age	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	3.12	3.83	4.75	6.27	6.49
30-34	3.68	4.55	5.66	7.31	7.52
35-39	4.35	5.39	6.75	8.56	8.77
40	4.63	5.79	7.25	9.06	9.27
41	4.82	6.01	7.55	9.46	9.68
42	5.00	6.26	7.88	9.92	10.14
43	5.20	6.53	8.22	10.42	10.65
44	5.43	6.83	8.60	10.94	11.18
45	5.66	7.13	9.01	11.49	11.73
46	5.92	7.49	9.46	12.04	12.29
47	6.23	7.87	9.95	12.60	12.86
48	6.52	8.25	10.47	13.19	13.47
49	6.84	8.67	11.03	13.85	14.11
50	7.17	9.10	11.57	14.54	14.84
51	7.47	9.51	12.12	15.30	15.59
52	7.78	9.90	12.64	16.07	16.39
53	8.10	10.33	13.20	16.92	17.25
54	8.48	10.83	13.86	17.87	18.22
55	8.92	11.41	14.64	18.94	19.33
56	9.45	12.12	15.56	20.15	20.57
57	10.04	12.89	16.58	21.46	21.90
58	10.70	13.74	17.71	22.90	23.36
59	11.41	14.69	18.95	24.45	24.96
60	12.19	15.70	20.28	26.18	26.71
61	12.92	16.69	21.60	27.88	28.44
62	13.64	17.65	22.87	29.55	30.15
63	14.46	18.75	24.32	31.45	32.08
64	15.50	20.12	26.14	33.80	34.47
65	16.83	21.87	28.47	36.88	37.60
66	18.49	24.04	31.31	40.69	41.46
67	20.39	26.53	34.55	45.07	45.90
68	22.53	29.33	38.21	49.99	50.88
69	24.89	32.44	42.31	55.38	56.36
70	27.43	35.82	46.86	61.24	62.28
71	30.00	39.38	51.67	67.26	68.39
72	31.51	41.86	56.37	73.51	74.71
73	33.18	43.36	58.11	78.44	81.64
74	35.08	45.56	60.80	82.05	89.59
75	37.58	48.76	64.35	86.83	96.42
76	40.81	53.59	70.66	95.36	105.87
77	44.05	58.43	76.98	103.86	115.31
78	47.30	63.27	83.25	112.32	124.69
79	50.54	68.19	90.61	122.24	135.72
80	54.68	73.96	98.66	133.17	147.84
81	59.12	80.24	107.66	146.27	162.36
82	63.57	86.54	116.64	159.36	176.90
83	68.00	92.82	125.64	172.46	191.41
84	72.45	99.11	134.62	185.56	205.92
٥.	, 2	JJ.11	10	100.00	200.02

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Substandard rates are calculated as the product of the Standard Rate and the Substandard Class Factor.

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

#### **Current Rates**

#### Base + Simple Automatic Increase Benefit Rider Form 99572 VA Series Preferred Rate Per \$1 of Daily Benefit

#### 90 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	2.89	3.50	4.36	5.82	5.99
30-34	3.39	4.17	5.20	6.75	6.94
35-39	3.98	4.97	6.23	7.88	8.07
40	4.23	5.32	6.67	8.34	8.54
41	4.41	5.52	6.94	8.70	8.92
42	4.57	5.76	7.24	9.13	9.32
43	4.76	5.99	7.56	9.59	9.79
44	4.98	6.26	7.90	10.07	10.28
45	5.19	6.55	8.29	10.58	10.78
46	5.43	6.87	8.69	11.06	11.30
47	5.70	7.22	9.14	11.58	11.82
48	5.98				12.38
48 49		7.57	9.61	12.12	
	6.26	7.95	10.11	12.72	12.99
50	6.56	8.34	10.62	13.37	13.64
51	6.84	8.70	11.12	14.05	14.34
52	7.11	9.07	11.59	14.75	15.06
53	7.40	9.46	12.10	15.53	15.85
54	7.74	9.90	12.69	16.38	16.72
55	8.15	10.45	13.41	17.38	17.73
56	8.64	11.09	14.25	18.47	18.86
57	9.17	11.79	15.18	19.67	20.07
58	9.77	12.56	16.20	20.97	21.41
59	10.40	13.42	17.33	22.37	22.86
60	11.09	14.33	18.52	23.94	24.44
61	11.77	15.22	19.72	25.49	26.01
62	12.42	16.10	20.89	27.00	27.56
63	13.18	17.08	22.20	28.73	29.30
64	14.10	18.32	23.82	30.84	31.46
65	15.30	19.92	25.93	33.59	34.25
66	16.79	21.87	28.49	36.98	37.68
67	18.52	24.12	31.41	40.89	41.64
68	20.45	26.65	34.69	45.24	46.06
69	22.55	29.42	38.36	50.01	50.90
70	24.80	32.44	42.37	55.13	56.10
71	25.89	34.84	46.62	60.43	61.43
72	26.92	35.84	48.22	65.06	67.00
73	28.04	36.94	49.64	66.99	73.04
74	29.57	38.66	51.94	70.07	77.80
75	31.39	41.19	55.04	74.26	82.44
76	34.27	45.42	60.77	81.99	91.04
77	37.18	49.63	66.34	89.51	99.39
78	40.06	53.85	72.68	98.06	108.87
79	42.97	58.42	79.23	106.88	118.67
80	46.36	63.16	85.97	115.91	128.70
81	49.94	68.23	93.29	126.43	140.35
82	53.53	73.30	100.60	136.94	151.98
83	57.11	78.37	107.94	147.44	163.64
84	60.71	83.44	115.25	157.95	175.29

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Substandard rates are calculated as the product of the Standard Rate and the Substandard Class Factor.

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

#### Current Rates

#### Base + Simple Automatic Increase Benefit Rider Form 99572 VA Series Preferred Rate Per \$1 of Daily Benefit

#### 180 Day Elimination Period

Issue Age	2 Year Benefit Period	3 Year Benefit Period	5 Year Benefit Period	10 Year Benefit Period	Lifetime Benefit Period
18-29	2.58	3.15	3.91	5.18	5.39
30-34	3.02	3.73	4.64	6.01	6.21
35-39	3.53	4.41	5.52	7.00	7.18
40	3.77	4.70	5.91	7.43	7.60
41	3.92	4.91	6.17	7.75	7.93
42	4.07	5.10	6.43	8.12	8.29
43	4.22	5.32	6.71	8.51	8.69
44	4.41	5.54	7.00	8.94	9.13
45	4.60	5.80	7.34	9.38	9.57
46	4.82	6.08	7.70	9.83	10.02
47	5.04	6.37	8.10	10.27	10.49
48	5.28	6.71	8.51	10.75	10.99
49	5.54	7.03	8.96	11.27	11.50
50	5.80	7.37	9.40	11.84	12.09
51	6.04	7.69	9.82	12.45	12.72
52	6.27	8.00	10.24	13.08	13.35
53	6.53	8.35	10.70	13.74	14.04
54	6.81	8.75	11.21	14.52	14.81
55	7.17	9.20	11.84	15.37	15.70
56	7.60	9.76	12.56	16.34	16.67
57	8.06	10.37	13.37	17.38	17.73
58	8.58	11.05	14.27	18.51	18.90
59	9.14	11.78	15.25	19.75	20.16
60	9.74	12.59	16.29	21.10	21.54
61	10.31	13.36	17.33	22.44	22.90
62	10.89	14.14	18.34	23.78	24.26
63	11.53	14.99	19.49	25.27	25.79
64	12.34	16.07	20.91	27.13	27.66
65	13.38	17.42	22.71	29.48	30.05
66	14.68	19.13	24.94	32.38	33.00
67	16.18	21.11	27.47	35.73	36.39
68	17.87	23.28	30.31	39.47	40.19
69	19.69	25.70	33.44	43.51	44.28
70	21.39	28.26	36.86	47.82	48.64
71	22.16	30.05	40.35	52.25	53.11
72	22.82	30.92	41.48	55.98	57.74
73	23.50	31.88	42.74	57.67	62.75
74	24.59	33.34	44.67	60.26	66.91
75	26.02	35.21	47.21	63.68	70.71
76	28.31	38.49	51.70	69.75	77.45
77	30.92	41.67	55.89	75.40	83.72
78	33.49	45.32	60.96	82.22	91.29
79	36.08	49.14	66.23	89.33	99.17
80	38.81	52.93	71.55	96.41	107.02
81	41.63	56.91	77.18	104.36	115.80
82	44.47	60.89	82.82	112.31	124.61
83	47.30	64.86	88.45	120.25	133.43
84	50.14	68.82	94.09	128.21	142.22

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Substandard rates are calculated as the product of the Standard Rate and the Substandard Class Factor.

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

#### Base + Compound Automatic Increase Benefit Rider Form 99573 Series Preferred Rate Per \$1 of Daily Benefit

#### 30 Day Elimination Period

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Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
<u>Age</u>	Benefit Period				
18-29 30-34	5.57	7.12 7.94	9.19	12.64	13.01
30-34 35-39	6.20 6.93	7.94 8.87	10.24 11.48	13.64 14.86	14.01 15.22
35-39 40					
40 41	7.24	9.29	12.01 12.34	15.32	15.68
	7.43	9.54		15.62	15.97
42 43	7.63 7.85	9.80 10.09	12.67	15.91 16.25	16.26 16.60
			13.04		
44	8.09	10.40	13.45	16.62	16.98
45	8.33	10.72	13.89	17.08	17.44
46	8.60	11.09	14.36	17.61	17.98
47	8.92	11.50	14.87	18.22	18.59
48	9.23	11.91	15.43	18.87	19.27
49	9.55	12.34	15.98	19.57	19.97
50	9.88	12.75	16.52	20.29	20.70
51	10.18	13.14	17.04	21.01	21.42
52	10.45	13.51	17.51	21.73	22.15
53	10.75	13.89	18.02	22.48	22.93
54	11.09	14.34	18.61	23.37	23.84
55	11.50	14.90	19.35	24.44	24.92
56	12.03	15.59	20.26	25.68	26.20
57	12.63	16.35	21.27	27.05	27.60
58	13.28	17.21	22.40	28.58	29.16
59	13.99	18.15	23.63	30.24	30.86
60	14.74	19.15	24.96	32.07	32.71
61	15.47	20.12	26.24	33.89	34.56
62	16.18	21.05	27.48	35.71	36.42
63	16.97	22.12	28.91	37.75	38.50
64	17.98	23.46	30.67	40.23	41.02
65	19.31	25.21	32.99	43.38	44.22
66	20.95	27.38	35.84	47.18	48.07
67	22.87	29.89	39.09	51.50	52.44
68	25.02	32.70	42.77	56.32	57.33
69	27.40	35.81	46.90	61.64	62.72
70	29.93	39.20	51.46	67.44	68.60
71	32.58	42.75	56.30	73.47	74.71
72	35.33	46.47	61.40	79.73	81.05
73	38.33	50.56	67.03	86.63	88.00
74	41.16	53.70	72.09	94.50	95.98
75	43.55	56.39	74.63	100.72	105.31
76	46.72	60.65	79.55	107.34	116.49
77	49.86	64.94	84.47	113.99	126.57
78	53.04	69.24	88.95	120.03	133.25
79	56.21	73.62	94.87	127.99	142.12
80	60.60	79.57	102.92	138.89	154.20
81	65.28	86.00	111.84	151.88	168.59
82	69.96	92.43	120.76	164.85	182.99
83	74.63	98.87	129.68	177.84	197.38
84	79.32	105.30	138.60	190.84	211.77
04	13.32	103.30	130.00	130.04	211.//

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Substandard rates are calculated as the product of the Standard Rate and the Substandard Class Factor.

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

#### **Current Rates**

#### Base + Compound Automatic Increase Benefit Rider Form 99573 Series Preferred Rate Per \$1 of Daily Benefit

#### 90 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	5.10	6.50	8.47	11.66	12.00
30-34	5.68	7.27	9.42	12.57	12.92
35-39	6.34	8.15	10.55	13.67	14.01
40	6.62	8.51	11.03	14.09	14.42
41	6.80	8.75	11.33	14.36	14.69
42	6.97	9.00	11.65	14.63	14.96
43	7.17	9.25	11.98	14.93	15.26
44	7.38	9.54	12.35	15.28	15.62
45	7.62	9.84	12.75	15.70	16.03
46	7.88	10.17	13.18	16.18	16.53
47	8.14	10.53	13.66	16.73	17.07
48	8.44	10.91	14.15	17.33	17.69
49	8.73	11.29	14.65	17.96	18.33
50	9.04	11.68	15.16	18.62	19.02
51	9.30	12.02	15.62	19.28	19.67
52	9.54	12.36	16.06	19.92	20.32
53	9.80	12.72	16.51	20.63	21.04
54	10.12	13.11	17.05	21.43	21.86
55	10.49	13.64	17.71	22.40	22.84
56	10.99	14.25	18.55	23.53	24.01
57	11.50	14.96	19.47	24.79	25.29
58	12.11	15.71	20.50	26.15	26.70
59	12.74	16.57	21.61	27.67	28.23
60	13.42	17.46	22.80	29.32	29.92
61	14.09	18.34	23.97	30.97	31.59
62	14.72	19.21	25.10	32.63	33.27
63	15.44	20.16	26.37	34.47	35.15
64	16.35	21.37	27.97	36.69	37.42
65	17.54	22.94	30.05	39.50	40.26
66	19.03	24.89	32.60	42.87	43.67
67	20.76	27.15	35.53	46.69	47.56
68	22.71	29.68	38.84	50.96	51.89
69	24.81	32.47	42.52	55.64	56.63
70	27.09	35.50	46.55	60.71	61.75
71	29.43	38.63	50.81	65.99	67.09
72	31.87	41.90	55.28	71.48	72.64
73	33.53	44.40	60.07	77.48	78.71
74	34.80	45.62	61.66	83.21	85.55
75	36.35	47.53	63.90	86.24	93.50
76	38.96	51.01	68.45	92.34	102.54
77	41.62	54.52	72.97	98.46	109.32
78	44.24	58.02	77.51	104.57	116.11
79	46.91	61.65	82.54	111.38	123.66
80	50.43	66.42	89.24	120.32	133.59
81	54.13	71.48	96.44	130.66	145.04
82	57.83	76.55	103.65	141.00	156.49
83	61.54	81.59	110.86	151.34	167.96
84	65.25	86.66	118.07	161.68	179.42
04	05.25	00.00	110.07	101.00	1/3.42

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate
Substandard rates are calculated as the product of the Standard Rate and the Substandard Class Factor.

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.

#### Current Rates

#### Base + Compound Automatic Increase Benefit Rider Form 99573 Series Preferred Rate Per \$1 of Daily Benefit

#### 180 Day Elimination Period

Issue	2 Year	3 Year	5 Year	10 Year	Lifetime
Age	Benefit Period				
18-29	4.53	5.79	7.51	10.36	10.68
30-34	5.03	6.45	8.37	11.18	11.49
35-39	5.60	7.21	9.35	12.15	12.44
40	5.85	7.53	9.77	12.51	12.80
41	5.99	7.74	10.03	12.74	13.04
42	6.17	7.95	10.32	12.98	13.27
43	6.33	8.18	10.61	13.24	13.55
44	6.53	8.43	10.94	13.55	13.83
45	6.73	8.69	11.28	13.91	14.20
46	6.94	8.98	11.66	14.34	14.64
47	7.19	9.30	12.09	14.81	15.13
48	7.43	9.63	12.51	15.35	15.68
49	7.70	9.96	12.97	15.90	16.23
50	7.95	10.31	13.41	16.48	16.81
51	8.18	10.61	13.80	17.06	17.40
52	8.41	10.90	14.18	17.63	17.96
53	8.63	11.21	14.58	18.23	18.61
54	8.89	11.56	15.05	18.94	19.33
55	9.23	12.00	15.63	19.78	20.19
56	9.64	12.54	16.34	20.78	21.20
57	10.11	13.14	17.15	21.87	22.31
58	10.62	13.82	18.05	23.07	23.55
59	11.16	14.55	19.02	24.39	24.89
60	11.77	15.35	20.04	25.82	26.34
61	12.32	16.10	21.05	27.25	27.79
62	12.88	16.85	22.04	28.69	29.29
63	13.51	17.68	23.15	30.30	30.91
64	14.29	18.72	24.52	32.23	32.86
65	15.32	20.07	26.31	34.62	35.28
66	16.62	21.77	28.53	37.51	38.21
67	18.12	23.75	31.07	40.80	41.54
68	19.81	25.95	33.92	44.42	45.23
69	21.65	28.34	37.07	48.38	49.24
70	23.59	30.91	40.50	52.63	53.54
71	25.59	33.57	44.06	57.04	57.99
72	27.67	36.34	47.81	61.59	62.59
73	28.16	38.38	51.71	66.54	67.57
74	28.94	39.39	53.02	71.55	73.15
75	29.97	40.73	54.81	73.96	79.57
76	31.96	43.25	58.27	78.62	87.16
77	33.93	45.77	61.73	83.30	92.49
78	35.94	48.30	65.22	87.99	97.70
79	37.67	51.08	68.99	93.08	103.33
80	40.38	54.83	74.28	100.07	111.07
81	43.16	58.73	79.81	107.87	119.69
82	45.96	62.62	85.35	115.67	128.32
83	48.75	66.53	90.88	123.45	136.95
84	51.56	70.43	96.41	131.25	145.58

Modes Other Than Annual Semiannual Mode: 51% of Annual Quarterly Mode: 26% of Annual

Spousal Discount is 20% of resulting Standard or Preferred Rate

Substandard rates are calculated as the product of the Standard Rate and the Substandard Class Factor.

Modal rate for the Nonforfeiture Benefit/Shortened Benefit Rider Form 99574 is 22% of the resulting modal premium shown above after application of Spousal Discount.



State Farm
Corporate Headquarters
1 State Farm Plaza
Bloomington, IL 61710-0001

Dear Mr. Toone,

This letter is in response to your objection dated November 4, 2021.

#### Objection 1

Please provide enough detail or documentation so that any projections can be recreated by providing a copy of all projections in Excel with working formulas.

As per the note to filer on November 15, 2021 in SERFF filing STLH-132777390, we are disregarding this objection.

#### Objection 2

Provide a separate calculation of the Lifetime Loss Ratio so that the historical premium component is restated to what it would be if the proposed premium rate had been charged since the forms' introduction.

Please refer to the newly attached exhibit titled 'Actual & Projected - Post-Rate Stability Only - On-Rate Level'.

#### Objection 3

Please provide a loss ratio projection (both historical and projected) which reflects all the original pricing assumptions for interest, mortality, morbidity, persistency and premium scale, but uses the actual distribution of policies issued rather than the originally assumed mix of business.

Please refer to the newly attached exhibit titled 'Actual & Projected - Post-Rate Stability Only – Original Assumptions from Issue'.

#### Objection 4

Please outline the steps that the company has taken since the last rate increase to minimize future rate increases on this block of business.

State Farm has developed and has in effect Claims handling and administration procedures that are designed to help ensure that claimants objectively meet the policy definition of "chronically ill", and therefore are eligible for benefits once their elimination period has been satisfied. In addition, those procedures require that claimed care-related expenses are reasonable and are eligible for payment. Furthermore, procedures are Providing Insurance and Financial Services Home Office, Bloomington, IL in place to monitor LTC claimants so that claim payments cease if they exhaust their maximum policy

benefits, or recover to the extent that they are no longer eligible for benefits. State Farm Claims procedures are intended to ensure that the Company pays only what is owed, no more and no less, per the terms of the Insured's contract.

Finally, State Farm has established a Special Claim Services Team (SCS) to prevent, detect, and deter potential fraud and therefore prevent payment of non-meritorious claims. The Special Claim Services team (SCS) responsibilities include the identification, investigation, and resolution of fraudulent claims, training of Health personnel, and acting as a liaison with the National Health Care Anti-Fraud Association and law enforcement agencies.

### Objection 5

Please advise if the experience exhibits include information for paid-up policies. If not, please provide updated exhibits.

The prior experience exhibit included paid-up policies in historical incurred claims, but did not include paid-up policies in the projected incurred claims. We have updated the exhibit to include paid-up policies in our projected incurred claims. Paid-up policies have no impact on earned premium. Please refer to the newly attached exhibit titled 'Actual & Projected - Post-Rate Stability Only - IC with Paid-Up'.

Please let us know if there is any additional information that we can provide to assist you in your review of this filing. Thank you for your continued time in reviewing this filing.

Sincerely,

Rebecca Murrow Actuarial Analyst I

State Farm Mutual Automobile Ins. Co.

Rebecca Marin Morrow

309-763-5579

	Limited Benefit Period	Lifetime Benefit Period	Total
No Inflation Protection	55,565,523	27,769,581	83,335,104
Simple Inflation Protection	83,346,428	61,692,989	145,039,417
Compound Inflation Protection	124,096,273	158,139,874	282,236,147
Total	263,008,224	247,602,444	510,610,668



State Farm Corporate Headquarters 1 State Farm Plaza Bloomington, IL 61710-0001

- 1. No Inflation Protection, Limited Benefit Period
  - (A) PV of Initial EP: 164,162,097
  - (B) PV of Proposed Premium

Rate Increase Schedule: 8,872,403 (173,034,501 – 164,162,097)

- (C) PV of Incurred Claims: 161,658,407
  - (A) \*.58 + (B) \*.85 = 102,755,559 < (C) = 161,658,407
- 2. Simple Inflation Protection, Limited Benefit Period
  - (A) PV of Initial EP: 183,350,412
  - (B) PV of Proposed Premium

Rate Increase Schedule: 40,034,522 (223,384,934 – 183,350,412)

(C) PV of Incurred Claims: 211,871,699

$$(A) * .58 + (B) * .85 = 140,372,583 < (C) = 211,871,699$$

- 3. Compound Inflation Protection, Limited Benefit Period
  - (A) PV of Initial EP: 235,214,375
  - (B) PV of Proposed Premium

Rate Increase Schedule: 102,960,993 (338,175,368 – 235,214,375)

(C) PV of Incurred Claims: 348,397,425

$$(A) * .58 + (B) * .85 = 223,941,181 < (C) = 348,397,425$$

- 4. No Inflation Protection, Lifetime Benefit Period
  - (A) PV of Initial EP: 68,881,352
  - (B) PV of Proposed Premium

Rate Increase Schedule: 12,242,712 (81,124,064 – 68,881,352)

(C) PV of Incurred Claims: 99,304,527

$$(A) * .58 + (B) * .85 = 50,357,489 < (C) = 99,304,527$$

5. Simple Inflation Protection, Lifetime Benefit Period

(A) PV of Initial EP: 126,072,025

(B) PV of Proposed Premium

Rate Increase Schedule: 47,511,299 (173,583,323 – 126,072,025)

(C) PV of Incurred Claims: 196,788,046

$$(A) * .58 + (B) * .85 = 113,506,378 < (C) = 196,788,046$$

6. Compound Inflation Protection, Lifetime Benefit Period

(A) PV of Initial EP: 262,226,003

(B) PV of Proposed Premium

Rate Increase Schedule: 178,233,927 (440,459,930 – 262,226,003)

(C) PV of Incurred Claims: 567,789,603

(A) \* .58 + (B) \* .85 = 
$$303,589,920 <$$
 (C) =  $567,789,603$ 

### 97058VA Original Assumptions

### Morbidity

Sex distinct claim costs were developed from 1982, 1984, 1989, and 1994 National Term Care surveys and the 1985 National Nursing Home Survey. Adjustments were applied to account for underwriting and State Farm's distribution system.

### Mortality

The mortality assumption used in initial pricing was the 83GAM table with no selection factors.

### **Voluntary Lapse Rate**

See the table below for the original pricing assumptions. The ultimate lapse rate assumed in original pricing was 2%.

	Issue Age			
Duration	< 50	50-59	60-69	70+
1	4%	5%	6%	7%
2	4%	4%	5%	5%
3	4%	4%	5%	5%
4	4%	4%	4%	4%
5	3%	3%	3%	3%
6+	2%	2%	2%	2%