Filing Company:

The State Life Insurance Company

State:VirginiaTOI/Sub-TOI:LTC Annual Rate Report/LTCINLMProduct Name:S-8000 Annual Rate ReportProject Name/Number:/

Filing at a Glance

| Company: | The State Life Insurance Company |
|---------------------|---|
| Product Name: | S-8000 Annual Rate Report |
| State: | Virginia |
| TOI: | LTC Annual Rate Report |
| Sub-TOI: | LTCINLM |
| Filing Type: | LTC Annual Rate Report |
| Date Submitted: | 09/22/2022 |
| SERFF Tr Num: | LFCR-133408525 |
| SERFF Status: | Closed-Filed |
| State Tr Num: | LFCR-133408525 |
| State Status: | Filed |
| Co Tr Num: | VA STATE LIFE LTCINLM S-8000 |
| Effective | On Approval |
| Date Requested: | |
| Author(s): | Scarlett Nazari, Anoush Chngidakyan, Dianne Bowdish |
| Reviewer(s): | Bill Dismore (primary) |
| Disposition Date: | 10/21/2022 |
| Disposition Status: | Filed |
| Effective Date: | |

Company Tracking #: VA STATE LIFE LTCINLM S-8000

State:VirginiaTOI/Sub-TOI:LTC Annual Rate Report/LTCINLMProduct Name:S-8000 Annual Rate ReportProject Name/Number:/

Filing Company: The State I

Status of Filing in Domicile:

Date Approved in Domicile:

Domicile Status Comments:

Created By: Dianne Bowdish

Filing Status Changed: 10/21/2022 State Status Changed: 10/21/2022

Corresponding Filing Tracking Number: State TOI: LTC Annual Rate Report 2022

Market Type: Individual

Individual Market Type:

: The State Life Insurance Company

General Information

Project Name: Project Number: Requested Filing Mode: Informational Explanation for Combination/Other: Submission Type: New Submission Overall Rate Impact:

Deemer Date: Submitted By: Dianne Bowdish

Filing Description: September 22, 2022

Virginia Bureau of Insurance P.O. Box 1157 Richmond, Virginia 23218-1157

Re:State Life Insurance Company (NAIC No: 69116) Policy Forms: S-8000-P-VA

To Whom It May Concern:

We are filing the Annual Rate Report for the above referenced policy form on behalf of State Life Insurance Company per 14VAC5-200-125.

Thank you for your assistance in reviewing this filing.

Sincerely,

Xiaoyan Song, FSA, MAAA, FLMI, LTCP Consulting Actuary 21600 Oxnard Street, Suite 1500 Woodland Hills, CA 91367 800-366-5463 ext. 2232 Xiaoyan.Song@LifeCareAssurance.com

Company and Contact

Filing Contact Information

Loga Crossette-Thambiah, Regulatoryloga.thambiah@lifecareassurance.comCompliance Analyst 2 - Legislation818-867-2323 [Phone]P.O. Box 4243818-867-6423 [FAX]Woodland Hills, CA 91365-4243818-867-6423 [FAX]

| SERFF Tracking #: LFCR-133408 | 25 State Tracking #: LFCR-133408525 | Company Tracking #: VA STATE LIFE LTCINLM S- 8000 |
|--------------------------------|-------------------------------------|---|
| State: Virginia | Filin | g Company: The State Life Insurance Company |
| TOI/Sub-TOI: LTC Annua | Rate Report/LTCINLM | |
| Product Name: S-8000 An | ual Rate Report | |
| Project Name/Number: / | | |
| Filing Company Information | n | |
| (This filing was made by a thi | d party - LCA01) | |
| The State Life Insurance Con | pany CoCode: 69116 | State of Domicile: Indiana |
| Long Term Care Administrativ | e Group Code: 619 | Company Type: |
| Office | Group Name: | State ID Number: |
| P.O. Box 4243 | FEIN Number: 35-068 | 4263 |
| Woodland Hills, CA 91365-4 | 43 | |
| (818) 867-2450 ext. [Phone] | | |

| SERFF Tracking #: | LFCR-133408525 | State Tracking #: LFCI | R-133408525 | Company Tracking #: | VA STATE LIFE LTCINLM S- 8000 |
|-------------------|----------------|------------------------|-----------------|---------------------|----------------------------------|
| State: | Virginia | | Filing Company: | The State Life In | nsurance Company |
| TOI/Sub-TOI: | LTC Annual Rai | te Report/LTCINLM | | | |
| Product Name: | S-8000 Annual | Rate Report | | | |
| Project Name/Numb | per: / | | | | |

Filing Fees

State Fees

| Fee Required? | No |
|------------------|----|
| Retaliatory? | No |
| Fee Explanation: | |

| SERFF Tracking #: | LFCR-133408525 | State Tracking #: | LFCR-133408525 | Company Tracking #: | VA STATE LIFE LTCINLM S-8000 |
|----------------------|------------------|-------------------|-----------------|---------------------|------------------------------|
| State: | Virginia | | Filing Company: | The State Life Inst | urance Company |
| TOI/Sub-TOI: | LTC Annual Rate | Report/LTCINLM | | | |
| Product Name: | S-8000 Annual Ra | ate Report | | | |
| Project Name/Number: | / | | | | |

Correspondence Summary

Dispositions

| Status | Created By | Created On | Date Submitted |
|--------|--------------|------------|----------------|
| Filed | Bill Dismore | 10/21/2022 | 10/21/2022 |

| SERFF Tracking #: | LFCR-133408525 | State Tracking #: | LFCR-133408525 | Company Tracking #: | VA STATE LIFE LTCINLM S-8000 |
|----------------------|------------------|-------------------|-----------------|---------------------|------------------------------|
| State: | Virginia | | Filing Company: | The State Life Inst | urance Company |
| TOI/Sub-TOI: | LTC Annual Rate | Report/LTCINLM | | | |
| Product Name: | S-8000 Annual Ra | ate Report | | | |
| Project Name/Number: | / | | | | |

Disposition

| Disposition Date: 10/21/2022 | | |
|------------------------------|--|--|
| Effective Date: | | |
| Status: Filed | | |
| Comment: | | |

Overall % Overall % Written Premium **Number of Policy** Written Maximum % Minimum % Company Indicated Rate Change for **Holders Affected Premium for** Change Change this Program: Change: this Program: for this Program: (where req'd): (where req'd): Name: Impact: The State Life Insurance 0.000% 0.000% \$0 20 \$48,102 0.000% 0.000% Company

| Schedule | Schedule Item | Schedule Item Status | Public Access |
|---------------------|--------------------------------|-------------------------|---------------|
| Rate | LTCINLM | Filed | Yes |
| Supporting Document | Actuarial Memorandum | Received & Acknowledged | Yes |
| Supporting Document | Product Checklist | | Yes |
| Supporting Document | LTC Annual Report Instructions | | Yes |
| Supporting Document | TPA Authorization Letter | Received & Acknowledged | Yes |

| SERFF Tracking #: | LFCR-133408525 | State Tracking #: | LFCR-133408525 | Company Tracking #: | VA STATE LIFE LTCINLM S-8000 | |
|----------------------|------------------|-------------------|----------------|-------------------------|------------------------------|--|
| | | | | | | |
| State: | Virginia | | Filing Compa | ny: The State Life Insu | urance Company | |
| TOI/Sub-TOI: | LTC Annual Rate | Report/LTCINLM | | | | |
| Product Name: | S-8000 Annual Ra | ate Report | | | | |
| Project Name/Number: | / | | | | | |

Rate Information

Rate data applies to filing.

| Filing Method: | SERFF |
|---|----------------|
| Rate Change Type: | Neutral |
| Overall Percentage of Last Rate Revision: | 35.000% |
| Effective Date of Last Rate Revision: | 09/04/2021 |
| Filing Method of Last Filing: | SERFF |
| SERFF Tracking Number of Last Filing: | LFCR-132958292 |

Company Rate Information

| Company | Overall % Indicated | Overall % Rate | Written Premium Change for | Number of Policy Holders Affected | Written Premium for | Maximum % Change | Minimum % Change |
|-------------------------------------|------------------------|-------------------|-------------------------------|--------------------------------------|------------------------|---------------------|---------------------|
| Name: | Change: | Impact: | this Program: | for this Program: | this Program: | (where req'd): | (where req'd): |
| The State Life Insurance Company | 0.000% | 0.000% | \$0 | 20 | \$48,102 | 0.000% | 0.000% |

| SERFF Tracking #: | LFCR-133408525 | State Tracking #: | LFCR-133408525 | Company Tracking #: | VA STATE LIFE LTCINLM S-8000 |
|----------------------|------------------|-------------------|-----------------|---------------------|------------------------------|
| | | | | | |
| State: | Virginia | | Filing Company: | The State Life Insu | irance Company |
| TOI/Sub-TOI: | LTC Annual Rate | Report/LTCINLM | | | |
| Product Name: | S-8000 Annual Ra | ate Report | | | |
| Project Name/Number: | / | | | | |

Rate/Rule Schedule

| ltem No. | Schedule Item Status | Document Name | Affected Form Numbers (Separated with commas) | Rate Action | Rate Action Information | Attachments | |
|-------------|----------------------------|---------------|--|-------------|---|--------------|--|
| 1 | | LTCINLM | S-8000-P-VA, S-8000-R1-VA, S-8000-R12-VA, S-8000-R2- VA, S-8000-R3, S-8000-R4, S- 8000-R5-VA, S-8000-R10-VA, S-8000-R11-VA, S-8000-R13- VA, S-8000-R14-VA | | Previous State Filing Number: LFCR-132958292 Rate Action Other Explanation: Annual Rate Certification filing | LTCINLM.pdf, | |

Annual Rate Report for Long-Term Care Insurance Policies Issued On or After October 1, 2003 that are No Longer Marketed <u>14 VAC 5-200-125 A 1 a. (2)</u>

<u>14 VAC 5-200-125 A 1 a. (2)</u> Reporting Period 1/1/2021 – 12/31/2021

| Company Name | The State Life Insurance Company |
|------------------------------|--|
| Company NAIC Number | 69116 |
| Form Number(s) | S-8000-P-VA, S-8000-R1-VA, S-8000-R2-VA, S-8000-R3, S-8000-R4, S-8000- R5-VA, S-8000-R10-VA, S-8000-R11-VA, S-8000-R12-VA, S-8000-R13-VA, S- 8000-R14-VA |
| Issue Date(s) | 2/26/2004 – 10/17/2005 |
| SERFF Filing Number | LFCR-133408525 |
| Prior SERFF Filing Number(s) | LFCR-132958292 |

I, Xiaoyan Song, am a member of the American Academy of Actuaries. I meet the Academy's qualification standards for rendering this opinion and am familiar with the requirements for filing and reviewing long-term care insurance premiums.

In my opinion, the premium rate schedules are not sufficient to cover anticipated costs under best estimate assumptions and the premium rate schedules may not be reasonably expected to be sustainable over the life of the policies with no future premium increases anticipated. Based on my review of recent experience of the policies involved, in my opinion, a rate action is necessary at this time as a result of this analysis.

The following is the specific plan of corrective action submitted by the Company for approval by the commissioner:

- a) VA approved a single rate increase of 35% on October 26, 2020 (SERFF tracking number: LCFR-131973730) for this block of business.
- b) The company will continue to monitor the experience of these policy forms at least annually.
- c) The company will periodically review its determination of whether to request corrective action.
- d) In the future, if the company decides to request corrective action, such request would be made in accordance with Virginia laws and regulations.

In forming my opinion, I have used actuarial assumptions and actuarial methods and such tests of the actuarial calculations as I considered necessary. The details of my review are included in the attached actuarial memorandum that provides the historical experience and the expected future and lifetime loss ratios based on the current best-estimate assumptions; and a detailed description and actuarial support for each assumption used in the projections.

Xiaoyan Song, FSA, MAAA, FLMI, LTCP Post Office Box 4243 Woodland Hills, California 91365-4243 (818)867-2232 9/23/2022

LTCINLM

| SERFF Tracking #: | LFCR-133408525 | State Tracking #: | LFCR-133408525 | Company Tracking #: | VA STATE LIFE LTCINLM S-8000 | |
|----------------------|------------------|-------------------|-----------------|---------------------|------------------------------|--|
| | | | | | | |
| State: | Virginia | | Filing Company: | The State Life Inst | ırance Company | |
| TOI/Sub-TOI: | LTC Annual Rate | Report/LTCINLM | | | | |
| Product Name: | S-8000 Annual Ra | ate Report | | | | |
| Project Name/Number: | / | | | | | |

Supporting Document Schedules

| Satisfied - Item: | Actuarial Memorandum |
|-------------------|---|
| Comments: | |
| Attachment(s): | S-8000 VA ARC Actuarial Memo 2021.pdf |
| Item Status: | Received & Acknowledged |
| Status Date: | 10/21/2022 |
| Bypassed - Item: | Product Checklist |
| Bypass Reason: | N/A |
| Attachment(s): | |
| Item Status: | |
| Status Date: | |
| Satisfied - Item: | LTC Annual Report Instructions |
| Comments: | See report submitted in Rate/Rule Schedule |
| Attachment(s): | |
| Item Status: | |
| Status Date: | |
| Satisfied - Item: | TPA Authorization Letter |
| Comments: | |
| Attachment(s): | State Life Authorization Letter 2.15.22.pdf |
| Item Status: | Received & Acknowledged |
| Status Date: | 10/21/2022 |

Home Office: Indianapolis, Indiana Company NAIC No. 69116 Administrative Office: Post Office Box 4243 Woodland Hills, California 91365-4243

Actuarial Memorandum

September 2022

| LONG TERM CARE INSURANCE POLICY: | FORM S-8000-P-VA |
|---|--------------------|
| FULL SHORTENED BENEFIT PERIOD NONFORFEITURE RIDER: | FORM S-8000-R1-VA |
| LIMITED SHORTENED BENEFIT PERIOD NONFORFEITURE RIDER: | FORM S-8000-R12-VA |
| SHORTENED BENEFIT PERIOD NONFORFEITURE RIDER: | FORM S-8000-R2-VA |
| COMPOUND BENEFIT INCREASE RIDER: | FORM S-8000-R3 |
| SIMPLE BENEFIT INCREASE RIDER: | FORM S-8000-R4 |
| FACILITY CARE & HOME & COMMUNITY BASED CARE | |
| INDEMNITY BENEFIT RIDER: | FORM S-8000-R5-VA |
| WEEKLY HOME & COMMUNITY BASED CARE BENEFIT RIDER: | FORM S-8000-R10-VA |
| INFORMAL CAREGIVER INDEMNITY BENEFIT RIDER: | FORM S-8000-R11-VA |
| FACILITY CARE ONLY INDEMNITY BENEFIT RIDER: | FORM S-8000-R13-VA |
| HOME & COMMUNITY BASED CARE WAIVER OF PREMIUM | |
| BENEFIT RIDER: | FORM S-8000-R14-VA |
| | |

These form and riders were issued in Virginia from 2004 through 2005. The above form and riders are no longer being marketed.

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Actuarial Memorandum

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1. Purpose of Filing

This actuarial memorandum has been prepared for the purpose of demonstrating that the rates meet the requirements in the statutes of Virginia. It may not be suitable for other purposes.

2. Premiums

Premiums are unisex, level, lifetime or limited pay. Premiums vary by issue age, initial daily benefit, benefit period, elimination period, risk class, individual vs. joint coverage, and the riders selected. Please see Exhibit A for rates.

3. Description of Benefits

BASE POLICY BENEFITS PER (\$10.00) UNIT OF COVERAGE

- a. Facility Care Benefit (FC) Actual expenses incurred up to \$10.00 per day for FC (qualified long term care services, including skilled, intermediate and custodial care) while confined in a qualified Nursing Facility or Assisted Living Facility and maintenance or personal care performed in an Assisted Living Facility. Benefits paid are deducted from the Benefit Amount.
- b. Home and Community Based Care (HCBC) This optional benefit must be selected by the insured to be covered under the policy. Actual expenses incurred up to \$10.00 per day. Coverage is provided for Home Health Care (services performed through a home health care agency or independent home health caregiver, including care by a professional nurse, therapist, dietician or home health aide, and homemaker services) Adult Day Care, Hospice Care and Caregiver Training. The Caregiver Training benefit payable is a maximum lifetime benefit equal to three times the daily benefit selected. Benefits paid are deducted from the Benefit Amount.
- c. Facility Bed Reservation Benefit Actual FC expenses incurred up to \$10.00 per day to reserve a bed in a Nursing Facility or Assisted Living Facility during a temporary absence from the facility. Benefit is payable up to 30 days per calendar year. Benefits paid are deducted from the Benefit Amount.

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Actuarial Memorandum

September 2022

- d. Respite Care Actual expenses incurred up to \$10.00 per day for FC or HCBC (if covered) payable as short term care to relieve primary caregiver. Benefit is payable up to 30 days per calendar year. Benefits paid are deducted from the Benefit Amount.
- e. Alternative Plan of Care Benefit Provides for qualified long term care services not specifically shown as being available under the policy, if agreed upon by the insured, licensed health care practitioner and the company, which may include equipment purchases or rentals; permanent or temporary modifications to the insured's residence (such as ramps or rails) or care services not normally covered under the HCBC. The Alternative Plan of Care is not available for providing HCBC on policies providing FC benefits only.
- f. Personal Care Advisor, accessible through toll-free telephone number, is available to insured to provide assistance with any questions about their coverage. The cost of these services is not deducted from the Benefit Amount.
- g. Care Coordination, at the insured's option a toll-free number is accessible to arrange with the company for contact to be made by a care coordinator. If the insured wishes, a RN will be available to assist with assessment and coordination of appropriate care and services. The cost of these services is not deducted from the Benefit Amount.
- h. Waiver of Premium is provided after confinement in a Nursing Facility or an Assisted Living Facility for a period of 90 days. Premiums already paid, but not earned will be refunded on a pro-rata basis.

OPTIONAL BENEFIT RIDERS

a. Full Shortened Benefit Period Nonforfeiture Rider (Full NF) - This rider provides a nonforfeiture benefit without a claims offset in the event of policy lapse. If the policy lapses due to nonpayment of premiums, coverage will continue and benefits will be payable at the daily benefits in effect on the date of lapse. No further benefit increases will occur under any Benefit Increase Rider, if attached to the policy. The new Benefit Amount becomes equal to the total of premiums paid for the policy and all riders. Any benefits paid after lapse will be deducted from this new Benefit Amount. Any of the new Benefit Amount that is not paid as benefits after lapse will be paid to the beneficiary upon the insured's death (last of the deaths in the case of joint coverage). If the policy lapses due to death of the insured (last of the deaths in the case of joint coverage) and has not previously lapsed for nonpayment of premium, the total of premiums paid, with no deduction for benefits paid, will be paid to the beneficiary.

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Actuarial Memorandum

September 2022

- b. Limited Shortened Benefit Period Nonforfeiture Rider (LTD NF) This rider provides a nonforfeiture benefit with a claim offset in the event of policy lapse. If the policy lapses due to nonpayment of premiums, coverage will continue and benefits will be payable at the daily benefits in effect on the date of lapse. No further benefit increases will occur under any Inflation Protection Rider, if attached to the policy. The new Benefit Amount becomes equal to the total of premiums paid for the policy and all riders. Any benefits paid after lapse will be deducted from this new Benefit Amount. Any of the new Benefit Amount that is not paid as benefits after lapse will be paid to the beneficiary upon the insured's death (last of the deaths in the case of joint coverage). If the policy lapses due to death of the insured (last of the deaths in the case of joint coverage) and has not previously lapsed for nonpayment of premium, the total of premiums paid, reduced by the total of benefits received, will be paid to the beneficiary.
- c. Shortened Benefit Period Nonforfeiture Rider (SBP) This rider provides the nonforfeiture credit as adopted by the NAIC. If the policy has been in force for at least three years and lapses due to nonpayment of premiums, coverage will continue and benefits will be payable based on the daily benefits in effect on the date of lapse. No further benefit increases will occur under any Inflation Protection Rider, if attached to the policy. The new Benefit Amount becomes equal to the greater of: (a) the total of premiums paid for the policy and riders; or (b) 30 times the daily benefit in effect on the date of lapse. Any benefits paid after lapse will be deducted from this new Benefit Amount.
- d. Compound Benefit Increase Rider (CBI) This rider increases the daily benefits and the remaining Benefit Amount by 5%, compounded annually. Increases are made regardless of claims status.
- e. Simple Inflation Protection Rider (SBI) This rider increases the daily benefits and the Benefit Amount annually by 5% of the dollar amounts originally issued. The remaining Benefit Amount will be increased by the same proportion as the increase in daily benefits. Increases are made regardless of claims status.
- f. Facility Care & HCBC Indemnity Benefit Rider (FCHCIB) This rider provides that all benefits covered under the policy will be payable on an indemnity basis at the full daily benefit selected, regardless of actual expenses incurred. This rider is not available if either the WHCBC Rider or ICIB Rider is purchased.

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- g. Weekly Home & Community Based Care Benefit Rider (WHCBC) This rider provides that all Home and Community Based Care benefits covered under the policy will be payable on a weekly basis rather than a daily basis (Sunday through Saturday) up to seven (7) times the daily benefit. This rider is not available if the FCHCIB is purchased.
- h. Informal Caregiver Indemnity Benefit Rider (ICIB) This rider provides that all benefits covered under the policy will be payable on an indemnity basis at the full daily benefit selected, regardless of actual expenses incurred. In addition, benefits for HCBC will be payable regardless of the service provider, which may include any non-professional, family members or friends of the insured. This rider is available only to insureds in the Preferred risk class and is not available if the Indemnity Benefit riders, WHCBC Rider or limited Pay options are selected.
- i. Facility Care Only Indemnity Benefit Rider (FCIB) This rider provides that all benefits payable for Facility Care under the policy will be payable on an indemnity basis at the full daily benefit selected, regardless of actual expenses incurred. This rider is not available if the ICIB Rider is purchased.
- j. Home & Community Based Care Waiver of Premium Benefit Rider (HCBCWP) This rider waives premiums after 90 HCBC service days.

4. Marketing Method

This policy form was marketed by individual agents who primarily sell on an individual basis.

5. Underwriting Description

This policy form was fully underwritten with the use of various underwriting tools in addition to the application, which may have included medical records, an attending physician's statement, telephone interview and/or face-to-face assessment.

6. Renewability

These policies are guaranteed renewable for life.

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Actuarial Memorandum

September 2022

7. Applicability

This filing is applicable to all in force policies issued in Virginia on the above referenced form.

8. Actuarial Assumptions

a. Interest

The maximum valuation interest rate for contract reserves, 4.5%, has been used for accumulating historical experience and for discounting projected future experience.

b. Lapse

The current best estimate ultimate lapse rate is assumed to be 0.75%, formulated by analyzing the trend in lapse rates of later durations. Exhibit B shows the comparison of actual lapses and expected lapses based on best estimate assumptions by duration.

Mortality

The current best estimate mortality assumptions are based on experience from the reinsurer's entire similarly underwritten and administered block of LTC policies. The attained age mortality is assumed to be 85% of the 1994 Group Annuity Mortality Table for ages 85 and younger and graded to 100% of the 1994 Group Annuity Mortality Table at age 90 and older, with duration selection factors, varied by single vs. joint, shown in Exhibit C1. No mortality improvement is assumed in the projection.

Exhibit C2 shows the comparison of actual deaths and expected deaths based on best estimate assumptions for the combined reinsurer's block of LTC policies.

c. Morbidity

The current best estimate morbidity assumptions are also based on the reinsurer's combined experience. Studies are performed for incidence, continuance, utilization, and recovery from claim data. Incidence rates by gender, marital status, and attained age have been developed.

Continuance termination rates are derived from reinsurer data that has been credibility blended with the

Home Office: Indianapolis, Indiana Company NAIC No. 69116 Administrative Office: Post Office Box 4243 Woodland Hills, California 91365-4243

Actuarial Memorandum

September 2022

latest industry data. Utilization factors are then applied to the claim costs, which are as follows: 78% for COLA reimbursement policies and 92% for non-COLA reimbursement policies. No underwriting selection durational factors or morbidity improvement is assumed in the projection.

Policy design features have been taken into consideration. Benefit provisions, elimination periods, benefit periods, number of units, benefit growth, etc. have been accounted for either in the development of claim costs or projection model formulas.

Exhibit D1 shows the best estimate incidence rates by gender and marital status. Exhibit D2 shows the best estimate claim continuance rates. Exhibit D3 shows the best estimate claim recovery rates.

Exhibits D4 and D5 contain the analysis of actual to expected incidence and termination, with expected based on best estimate assumptions, for the combined reinsurer's block of LTC policies.

d. Expenses

Expenses have not been explicitly projected. It is assumed that the originally filed expenses assumptions remain appropriate.

The above discussed current best estimate assumptions are based on the experience of the company, reinsurer and industry experience, and judgement. The best estimate assumptions reflect an estimate of the most likely outcome and do not reflect an explicit margin for conservatism.

9. Issue Age Range

The issue ages are from 40 to 84 on an age nearest birthday basis, except for endorsed groups where the issue age range is 18 to 84.

10. Claim Liability and Reserves

Claim reserves as of December 31, 2021 have been discounted to the incurral date of each respective claim and included in historical incurred claims. Incurred but not reported reserve balances as of December 31, 2021 have been allocated to a calendar year of incurral and included in historic incurred claims. Paid claims have been allocated to a calendar year of incurral and included in historical incurred claims. Claim reserves are calculated for active and

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Actuarial Memorandum

September 2022

pending claimants as present value of benefit payments discounted by interest and terminations. The IBNR is based on lag factors which are applied to the claim reserves and survivor payments based on the difference between the incurral date and the valuation date.

11. Trend Assumptions

As this is not medical insurance, we have not included any explicit medical cost trends in the projections.

12. Past and Future Policy Experience

Earned premiums and incurred claims for projection years 2022 through 2061 are developed from a projection model representing actual contracts in force as of December 31, 2021. The assumptions described above for morbidity, voluntary lapse and mortality are used to project life years, earned premiums, and incurred claims.

Nationwide and Virginia historical experience and projections are shown in the following exhibits:

| Nationwide Experience and Projection: | Exhibit E1 |
|---------------------------------------|------------|
| Virginia Experience and Projection: | Exhibit E2 |

13. Loss Ratio Requirement Compliance Demonstration

Historical experience and projected experience using current best estimates are shown in Exhibits E1 and E2, which demonstrate that the accumulated lifetime loss ratio exceeds the minimum loss ratio requirement.

14. Distribution of Business as of December 31, 2021

The distributions of policies and premiums as of December 31, 2021 are shown in the following exhibits:

| Nationwide distribution: | Exhibit F1 |
|--------------------------|------------|
| Virginia distribution: | Exhibit F2 |

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Actuarial Memorandum

September 2022

15. Rate Increase History

A flat rate increase of 35.0% was approved on October 26, 2020 and became effective on September 4, 2021. The SERFF tracking number is LFCR-131973730.

16. Credibility of Experience Data

According to Florida's insurance regulation (FAC Rule 69O-149.0025) regarding credible data, for policy forms with low expected claims frequency, a total of 1,000 claims shall be assigned 100 percent credibility; 200 claims shall be assigned 0 percent credibility. If 100 percent credibility is not achieved by using the most recent five-year period, the data from the most recent five-year period only shall be used. Long Term Care insurance falls into this category of policy forms with low expected claim frequency.

Since this block of business is 100% reinsured, the experience from the reinsurer's similarly underwritten and administered long term care products is pooled together to set the best estimate assumptions.

The reinsurer's data contains over 9,800 claims incurred between 2017 and 2021. Therefore, we believe the reinsurer's experience data used to set the best estimate assumption is fully credible on an aggregate basis. However, it may not be 100 percent credible at each individual attained age. The industry experience, SOA LTC Intercompany Experience Study 2000-2011 Report, has been blended with reinsurer's data where credibility is low for some attained ages.

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Actuarial Memorandum

September 2022

17. Actuarial Certification

I, Xiaoyan Song, am a member of the American Academy of Actuaries. I meet the Academy's qualification standards for rendering this opinion and am familiar with the requirements for filing and reviewing long-term care insurance premiums.

In my opinion, the premium rate schedules are not sufficient to cover anticipated costs under best estimate assumptions and the premium rate schedules may not be reasonably expected to be sustainable over the life of the policies with no future premium increases anticipated. Based on my review of recent experience of the policies involved, in my opinion, a rate action is necessary at this time as a result of this analysis.

In forming my opinion, I have used actuarial assumptions and actuarial methods and such tests of the actuarial calculations as I considered necessary. Attached is an actuarial memorandum that provides the historical experience and the expected future and lifetime loss ratios based on the current best estimate assumptions; and a detailed description and actuarial support for each assumption used in the projections.

Xiaoyan Song, FSA, MAAA, FLMI, LTCP Consulting Actuary

Exhibit A Rates and Factors Individual / Select Risk / Lifetime Benefit Period / 90 Day Elimination Period

| Issue | Facility Care | Comprehensive | Comp | Simple | Full | Limited | SBP | One Pay | One Pay | 10 Pay | 20 Pay | Limit | ed Pay |
|-------|---------------|---------------|---------|---------|---------|---------|---------|---------|---------|--------|--------|-------|--------|
| Age | \$10 DB | \$10 DB | Ben Inc | Ben Inc | Nonforf | Nonforf | Nonforf | Factor | w/Nonf | Factor | Factor | CBI | SBI |
| 40 | 45.36 | 56.70 | 3.000 | 2.180 | 1.472 | 1.360 | 1.243 | 24.75 | 36.43 | 2.750 | 1.620 | 3.500 | 2.552 |
| 41 | 46.65 | 58.32 | 2.950 | 2.160 | 1.486 | 1.370 | 1.249 | 24.30 | 36.11 | 2.720 | 1.610 | 3.450 | 2.479 |
| 42 | 47.95 | 59.94 | 2.900 | 2.140 | 1.500 | 1.380 | 1.254 | 23.85 | 35.78 | 2.690 | 1.600 | 3.400 | 2.407 |
| 43 | 49.24 | 61.56 | 2.850 | 2.120 | 1.515 | 1.390 | 1.260 | 23.40 | 35.45 | 2.660 | 1.590 | 3.350 | 2.334 |
| 44 | 50.54 | 63.18 | 2.800 | 2.100 | 1.529 | 1.400 | 1.265 | 22.95 | 35.09 | 2.630 | 1.580 | 3.300 | 2.262 |
| 45 | 51.84 | 64.80 | 2.750 | 2.080 | 1.543 | 1.410 | 1.271 | 22.50 | 34.72 | 2.600 | 1.570 | 3.250 | 2.270 |
| 46 | 53.13 | 66.42 | 2.700 | 2.060 | 1.558 | 1.420 | 1.276 | 22.05 | 34.35 | 2.560 | 1.560 | 3.200 | 2.233 |
| 47 | 54.43 | 68.04 | 2.650 | 2.040 | 1.572 | 1.430 | 1.282 | 21.60 | 33.96 | 2.520 | 1.550 | 3.150 | 2.197 |
| 48 | 55.72 | 69.66 | 2.600 | 2.020 | 1.586 | 1.440 | 1.287 | 21.15 | 33.54 | 2.480 | 1.540 | 3.100 | 2.161 |
| 49 | 57.02 | 71.28 | 2.550 | 2.000 | 1.601 | 1.450 | 1.293 | 20.70 | 33.14 | 2.440 | 1.530 | 3.050 | 2.125 |
| 50 | 58.32 | 72.90 | 2.500 | 1.980 | 1.615 | 1.460 | 1.298 | 20.25 | 32.70 | 2.400 | 1.520 | 3.000 | 2.089 |
| 51 | 62.20 | 77.76 | 2.450 | 1.960 | 1.629 | 1.470 | 1.304 | 19.89 | 32.40 | 2.360 | 1.510 | 2.950 | 2.052 |
| 52 | 66.09 | 82.62 | 2.400 | 1.940 | 1.643 | 1.480 | 1.309 | 19.53 | 32.09 | 2.320 | 1.500 | 2.900 | 2.016 |
| 53 | 69.98 | 87.48 | 2.350 | 1.920 | 1.658 | 1.490 | 1.315 | 19.17 | 31.78 | 2.280 | 1.490 | 2.850 | 1.980 |
| 54 | 73.87 | 92.34 | 2.300 | 1.900 | 1.672 | 1.500 | 1.320 | 18.81 | 31.45 | 2.240 | 1.480 | 2.800 | 1.943 |
| 55 | 77.76 | 97.20 | 2.250 | 1.880 | 1.686 | 1.520 | 1.326 | 18.45 | 31.11 | 2.200 | 1.470 | 2.750 | 1.907 |
| 56 | 82.94 | 103.68 | 2.200 | 1.860 | 1.701 | 1.540 | 1.331 | 18.09 | 30.77 | 2.150 | 1.460 | 2.700 | 1.871 |
| 57 | 88.12 | 110.16 | 2.150 | 1.840 | 1.715 | 1.560 | 1.337 | 17.73 | 30.41 | 2.100 | 1.450 | 2.650 | 1.834 |
| 58 | 93.31 | 116.64 | 2.100 | 1.820 | 1.729 | 1.580 | 1.342 | 17.37 | 30.03 | 2.050 | 1.440 | 2.600 | 1.798 |
| 59 | 98.49 | 123.12 | 2.050 | 1.800 | 1.744 | 1.600 | 1.348 | 17.01 | 29.67 | 2.000 | 1.430 | 2.550 | 1.762 |
| 60 | 103.68 | 129.60 | 2.000 | 1.780 | 1.758 | 1.620 | 1.353 | 16.65 | 29.27 | 1.950 | 1.420 | 2.500 | 1.725 |
| 61 | 116.64 | 145.80 | 1.960 | 1.760 | 1.772 | 1.640 | 1.359 | 16.29 | 28.87 | 1.910 | 1.410 | 2.400 | 1.737 |
| 62 | 129.60 | 162.00 | 1.920 | 1.740 | 1.786 | 1.660 | 1.364 | 15.93 | 28.45 | 1.870 | 1.400 | 2.300 | 1.751 |
| 63 | 142.56 | 178.20 | 1.880 | 1.720 | 1.801 | 1.680 | 1.370 | 15.57 | 28.04 | 1.830 | 1.390 | 2.200 | 1.765 |
| 64 | 155.52 | 194.40 | 1.840 | 1.700 | 1.815 | 1.700 | 1.375 | 15.21 | 27.61 | 1.790 | 1.380 | 2.100 | 1.781 |
| 65 | 168.48 | 210.60 | 1.800 | 1.680 | 1.844 | 1.710 | 1.386 | 14.85 | 27.38 | 1.750 | 1.370 | 2.000 | 1.798 |
| 66 | 190.51 | 238.14 | 1.770 | 1.650 | 1.872 | 1.720 | 1.397 | 14.49 | 27.13 | 1.710 | 1.360 | 1.960 | 1.769 |
| 67 | 212.54 | 265.68 | 1.740 | 1.620 | 1.901 | 1.730 | 1.408 | 14.13 | 26.86 | 1.670 | 1.350 | 1.920 | 1.739 |
| 68 | 234.57 | 293.22 | 1.710 | 1.590 | 1.929 | 1.740 | 1.419 | 13.77 | 26.56 | 1.630 | 1.340 | 1.880 | 1.710 |
| 69 | 256.60 | 320.76 | 1.680 | 1.560 | 1.958 | 1.750 | 1.430 | 13.41 | 26.26 | 1.590 | 1.330 | 1.840 | 1.680 |
| 70 | 278.64 | 348.30 | 1.650 | 1.530 | 1.987 | 1.760 | 1.441 | 13.05 | 25.93 | 1.550 | 1.320 | 1.800 | 1.651 |
| 71 | 307.15 | 383.94 | 1.620 | 1.500 | 2.015 | 1.770 | 1.452 | 12.87 | 25.93 | 1.510 | 1.310 | 1.770 | 1.622 |
| 72 | 335.66 | 419.58 | 1.590 | 1.470 | 2.044 | 1.780 | 1.463 | 12.69 | 25.94 | 1.470 | 1.300 | 1.740 | 1.593 |
| 73 | 364.17 | 455.22 | 1.560 | 1.440 | 2.072 | 1.790 | 1.474 | 12.51 | 25.92 | 1.430 | 1.290 | 1.710 | 1.564 |
| 74 | 392.68 | 490.86 | 1.530 | 1.410 | 2.101 | 1.800 | 1.485 | 12.33 | 25.92 | 1.390 | 1.280 | 1.680 | 1.535 |
| 75 | 421.20 | 526.50 | 1.500 | 1.380 | 2.115 | 1.810 | 1.405 | 12.55 | 25.70 | 1.350 | 1.270 | 1.650 | 1.512 |
| 76 | 486.00 | 607.50 | 1.480 | 1.360 | 2.130 | 1.820 | 1.496 | 11.97 | 25.50 | 1.330 | 1.260 | 1.620 | 1.500 |
| 70 | 550.80 | 688.50 | 1.460 | 1.340 | 2.130 | 1.820 | 1.502 | 11.79 | 25.28 | 1.310 | 1.250 | 1.590 | 1.488 |
| 78 | 615.60 | 769.50 | 1.440 | 1.320 | 2.144 | 1.840 | 1.502 | 11.61 | 25.05 | 1.290 | 1.240 | 1.560 | 1.436 |
| 79 | 680.40 | 850.50 | 1.440 | 1.300 | 2.173 | 1.850 | 1.513 | 11.43 | 24.84 | 1.270 | 1.230 | 1.530 | 1.464 |
| 80 | 745.20 | 931.50 | 1.420 | 1.280 | 2.175 | 1.860 | 1.518 | 11.45 | 24.60 | 1.250 | 1.220 | 1.500 | 1.464 |
| 81 | 810.00 | 1012.50 | 1.380 | 1.260 | 2.201 | 1.870 | 1.524 | 11.25 | 24.37 | 1.230 | 1.210 | 1.470 | 1.432 |
| 82 | 874.80 | 1093.50 | 1.360 | 1.240 | 2.201 | 1.880 | 1.524 | 10.89 | 24.12 | 1.210 | 1.200 | 1.440 | 1.380 |
| 83 | 939.60 | 1174.50 | 1.340 | 1.220 | 2.215 | 1.890 | 1.535 | 10.39 | 23.88 | 1.190 | 1.170 | 1.410 | 1.340 |
| 83 | 1004.40 | 1255.50 | 1.340 | 1.220 | 2.230 | 1.900 | 1.540 | 10.53 | 23.63 | 1.170 | 1.150 | 1.380 | 1.340 |

Factors:

| Elimination Period : | | Benefit Period : | | Risk Classes : | | | |
|----------------------|--|-------------------------------------|------------------------|---------------------------------|--------------|--|--|
| 0 Day | 1.40 | Lifetime | 1.00 | Preferred | 0.75 | | |
| 30 Day | 1.20 | 5 Year | 0.88 | Select | 1.00 | | |
| 90 Day | 1.00 | 3 Year | 0.65 | Standard | 1.25 | | |
| 180 Day | 0.90 | | | Substandard | 1.50 | | |
| | | | | | | | |
| Facility Care and | HCBC Indemnity Ber | nefit Rider (S-8000-R5) | | 1.18 | | | |
| Facility Care On | ly Indemnity Benefit R | ider (S-8000-R13) | | 1.05 | | | |
| Informal Caregiv | ver Indemnity Benefit F | Rider (S-8000-R11) | | 2.00 | | | |
| Weekly HCBC I | Benefit Rider (S-8000- | R10) | | 1.10 | 1.10 | | |
| HCBC Waiver of | of Premium Rider (S-80 | 000-R14) | | 1.12 | | | |
| | | | | | | | |
| Joint Coverage | Premiums for joint ratio | te combinations are calculated as 1 | 140% of the base polic | y premium of the older insured, | | | |
| multiplied by the | e following factors: | | | | | | |
| 2 Preferred - 0.7 | 750 | 2 Select - 1.000 | | 2 Standard - 1.250 | | | |
| 1 Preferred / 1 S | elect - 0.875 | 1 Select / 1 Standard - | 1.125 | 1 Standard / 1 Substar | dard - 1.375 | | |
| 1 Preferred / 1 S | tandard - 1.000 | 1 Select / 1 Substanda | rd - 1.250 | 2 Substandard - 1.500 | | | |
| 1 D f 1 / 1 f. | ustandard - 1.125 | | | | | | |

Modal Premium Factors: PAC/EFT - 0.085; Quarterly - 0.27 Semi-annual - 0.52

State Life Insurance Company of America Combined Reinsurer Experience Exhibit B Lapse Rates

| Duration* | Exposure** | Lapses | Actual Lapse Rates | Best Estimate Lapse Rates | A/E |
|-----------|------------|--------|--------------------|---------------------------|------|
| 12 | 136,874 | 874 | 0.64% | 0.75% | 0.85 |
| 13 | 129,480 | 759 | 0.59% | 0.75% | 0.78 |
| 14 | 122,016 | 613 | 0.50% | 0.75% | 0.67 |
| 15 | 113,920 | 542 | 0.48% | 0.75% | 0.63 |
| 16 | 105,589 | 473 | 0.45% | 0.75% | 0.60 |
| 17 | 92,286 | 369 | 0.40% | 0.75% | 0.53 |
| 18 | 76,366 | 384 | 0.50% | 0.75% | 0.67 |
| 19 | 59,492 | 299 | 0.50% | 0.75% | 0.67 |
| 20 | 43,486 | 218 | 0.50% | 0.75% | 0.67 |
| 21 | 33,014 | 170 | 0.51% | 0.75% | 0.69 |
| 22 | 25,772 | 123 | 0.48% | 0.75% | 0.64 |
| 23 | 17,433 | 112 | 0.64% | 0.75% | 0.86 |
| 24 | 10,971 | 69 | 0.63% | 0.75% | 0.84 |
| 25 | 6,248 | 41 | 0.66% | 0.75% | 0.87 |
| 26 | 3,099 | 17 | 0.55% | 0.75% | 0.73 |
| 27 | 1,355 | 10 | 0.74% | 0.75% | 0.98 |
| 28 | 523 | 1 | 0.19% | 0.75% | 0.26 |
| 29 | 261 | 1 | 0.38% | 0.75% | 0.51 |
| 30 | 92 | 1 | 1.09% | 0.75% | 1.45 |
| 31 | 28 | 0 | 0.00% | 0.75% | 0.00 |
| Average | 978,306 | 5,076 | 0.52% | 0.75% | 0.69 |

* All S-6000 policies are duration 12+.

** Lifetime pay policies only

The State Life Insurance Company Combined Reinsurer Experience

Exhibit C1: Mortality Selection Factors

| Policy | Sele | ction |
|----------|--------|-------|
| Duration | | tors |
| | Single | Joint |
| 1 | 0.164 | 0.112 |
| 2 | 0.325 | 0.184 |
| 3 | 0.379 | 0.267 |
| 4 | 0.450 | 0.288 |
| 5 | 0.451 | 0.326 |
| 6 | 0.465 | 0.370 |
| 7 | 0.492 | 0.370 |
| 8 | 0.494 | 0.405 |
| 9 | 0.582 | 0.405 |
| 10 | 0.587 | 0.405 |
| 11 | 0.615 | 0.436 |
| 12 | 0.635 | 0.475 |
| 13 | 0.660 | 0.479 |
| 14 | 0.684 | 0.495 |
| 15 | 0.758 | 0.495 |
| 16 | 0.758 | 0.521 |
| 17 | 0.814 | 0.556 |
| 18 | 0.877 | 0.594 |
| 19 | 0.897 | 0.650 |
| 20 | 0.863 | 0.665 |
| 21 | 0.942 | 0.665 |
| 22 | 0.953 | 0.727 |
| 23 | 0.984 | 0.730 |
| 24 | 1.000 | 0.752 |
| 25 | 1.000 | 0.848 |
| 26 | 1.000 | 0.850 |
| 27 | 1.000 | 1.000 |
| 28 | 1.000 | 1.000 |
| 29 | 1.000 | 1.000 |
| 30 | 1.000 | 1.000 |

The State Life Insurance Company Combined Reinsurer Experience

Exhibit C2: Mortality A to E Analysis

| Attained | Sing | gle Lives Death Co | ounts | Joint | t Lives Death Cou | nts** | | Fotal Death Count | s |
|----------|--------|--------------------|-------|--------|-------------------|-------|--------|-------------------|------|
| Age | Actual | Expected* | A/E | Actual | Expected* | A/E | Actual | Expected* | A/E |
| <40 | 1 | 1 | 78% | 1 | 2 | 50% | 2 | 3 | 61% |
| 40-44 | 2 | 4 | 56% | 14 | 8 | 169% | 16 | 12 | 135% |
| 45-49 | 27 | 14 | 192% | 56 | 34 | 166% | 83 | 48 | 174% |
| 50-54 | 71 | 56 | 127% | 166 | 133 | 125% | 237 | 189 | 125% |
| 55-59 | 197 | 197 | 100% | 550 | 475 | 116% | 747 | 672 | 111% |
| 60-64 | 493 | 596 | 83% | 1,307 | 1,401 | 93% | 1,800 | 1,997 | 90% |
| 65-69 | 984 | 1,310 | 75% | 2,241 | 2,929 | 77% | 3,225 | 4,239 | 76% |
| 70-74 | 1,697 | 1,981 | 86% | 3,637 | 4,208 | 86% | 5,334 | 6,189 | 86% |
| 75-79 | 2,342 | 2,545 | 92% | 4,778 | 4,884 | 98% | 7,120 | 7,430 | 96% |
| 80-84 | 2,972 | 2,772 | 107% | 5,050 | 4,576 | 110% | 8,022 | 7,347 | 109% |
| 85-89 | 2,648 | 2,367 | 112% | 3,800 | 2,965 | 128% | 6,448 | 5,332 | 121% |
| 90+ | 2,111 | 1,735 | 122% | 1,574 | 1,232 | 128% | 3,685 | 2,967 | 124% |
| Total | 13,545 | 13,578 | 100% | 23,174 | 22,847 | 101% | 36,719 | 36,425 | 101% |

* Expected - 85% of 94 GAM and graded to 100% from ages 85 to 90 with selection

** Joint lives - joint policy at issue

Exhibit D1: Incidence Rates Per 100

| | | N . E | | Best Estimate | | |
|-----------------|-------------|---------------------|---------------------|----------------|--|-------------------------|
| Attained | | Nursing Facility Ca | are Incidence Rates | | Incidence Rate Fa Home and Community Based Care and | actors |
| Attained Age | Single Male | Single Female | Married Male | Married Female | Assisted Living Facility | Assisted Living Facilit |
| 40 | 0.0019 | 0.0016 | 0.0005 | 0.0004 | 1.550 | 0.300 |
| 40 | 0.0022 | 0.0020 | 0.0006 | 0.0005 | 1.550 | 0.300 |
| 42 | 0.0022 | 0.0023 | 0.0007 | 0.0006 | 1.550 | 0.300 |
| 43 | 0.0030 | 0.0025 | 0.0008 | 0.0007 | 1.550 | 0.300 |
| 44 | 0.0035 | 0.0032 | 0.0010 | 0.0008 | 1.550 | 0.300 |
| 45 | 0.0041 | 0.0032 | 0.0010 | 0.0010 | 1.550 | 0.300 |
| 45 | 0.0041 | 0.0038 | 0.0012 | 0.0010 | 1.550 | 0.300 |
| 40 | 0.0049 | 0.0040 | 0.0015 | 0.0012 | 1.550 | 0.300 |
| 48 | 0.0067 | 0.0054 | 0.0018 | 0.0013 | 1.550 | 0.300 |
| 48 | 0.0078 | 0.0004 | 0.0022 | 0.0018 | 1.550 | 0.300 |
| 49 50 | 0.0078 | 0.0078 | 0.0028 | 0.0022 | 1.550 | 0.300 0.300 |
| | | | | | | |
| 51 | 0.0108 | 0.0106 | 0.0038 | 0.0033 | 1.550 | 0.300 |
| 52 | 0.0127 | 0.0126 | 0.0046 | 0.0040 | 1.550 | 0.300 |
| 53 | 0.0149 | 0.0149 | 0.0055 | 0.0049 | 1.550 | 0.300 |
| 54 | 0.0175 | 0.0177 | 0.0067 | 0.0060 | 1.550 | 0.300 |
| 55 | 0.0205 | 0.0209 | 0.0081 | 0.0073 | 1.550 | 0.300 |
| 56 | 0.0242 | 0.0248 | 0.0098 | 0.0089 | 1.550 | 0.300 |
| 57 | 0.0284 | 0.0295 | 0.0118 | 0.0109 | 1.550 | 0.300 |
| 58 | 0.0350 | 0.0367 | 0.0149 | 0.0139 | 1.436 | 0.290 |
| 59 | 0.0434 | 0.0459 | 0.0191 | 0.0179 | 1.311 | 0.290 |
| 60 | 0.0536 | 0.0571 | 0.0242 | 0.0230 | 1.206 | 0.280 |
| 61 | 0.0659 | 0.0709 | 0.0305 | 0.0293 | 1.111 | 0.270 |
| 62 | 0.0800 | 0.0869 | 0.0381 | 0.0370 | 1.045 | 0.270 |
| 63 | 0.0963 | 0.1056 | 0.0472 | 0.0462 | 0.969 | 0.260 |
| 64 | 0.1175 | 0.1299 | 0.0591 | 0.0585 | 0.872 | 0.260 |
| 65 | 0.1420 | 0.1585 | 0.0735 | 0.0734 | 0.795 | 0.250 |
| 66 | 0.1709 | 0.1925 | 0.0909 | 0.0918 | 0.728 | 0.240 |
| 67 | 0.2048 | 0.2328 | 0.1119 | 0.1142 | 0.671 | 0.240 |
| 68 | 0.2444 | 0.2805 | 0.1373 | 0.1415 | 0.613 | 0.230 |
| 69 | 0.2921 | 0.3382 | 0.1687 | 0.1756 | 0.555 | 0.230 |
| 70 | 0.3470 | 0.4055 | 0.2060 | 0.2166 | 0.507 | 0.220 |
| 71 | 0.4095 | 0.4829 | 0.2498 | 0.2654 | 0.470 | 0.220 |
| 72 | 0.4770 | 0.5676 | 0.2991 | 0.3209 | 0.452 | 0.210 |
| 73 | 0.5639 | 0.6772 | 0.3634 | 0.3939 | 0.425 | 0.210 |
| 74 | 0.6673 | 0.8087 | 0.4420 | 0.4840 | 0.397 | 0.200 |
| 75 | 0.7898 | 0.9660 | 0.5378 | 0.5948 | 0.369 | 0.200 |
| 76 | 0.9351 | 1.1543 | 0.6544 | 0.7312 | 0.341 | 0.200 |
| 70 | 1.0991 | 1.3691 | 0.7906 | 0.8924 | 0.323 | 0.190 |
| 78 | 1.2979 | | 0.9596 | 1.0941 | | |
| 78 79 | 1.5210 | 1.6316 1.9296 | 1.1559 | 1.3313 | 0.305 0.297 | 0.190 0.180 |
| | | | | 1.6326 | 0.297 | |
| 80 | 1.7964 | 2.2999 | 1.4032 | | | 0.180 |
| 81 | 2.1219 | 2.7416 | 1.7036 | 2.0023 | 0.261 | 0.170 |
| 82 | 2.4868 | 3.2425 | 2.0521 | 2.4364 | 0.253 | 0.170 |
| 83 | 3.0274 | 3.8076 | 2.5346 | 3.0617 | 0.235 | 0.170 |
| 84 | 3.6098 | 4.4743 | 3.1067 | 3.7562 | 0.227 | 0.160 |
| 85 | 4.2295 | 5.2334 | 3.7583 | 4.5046 | 0.219 | 0.160 |
| 86 | 4.8509 | 6.0344 | 4.4499 | 5.2545 | 0.212 | 0.150 |
| 87 | 5.4415 | 6.8274 | 5.1405 | 5.9491 | 0.204 | 0.150 |
| 88 | 5.9183 | 7.4955 | 5.7361 | 6.4666 | 0.196 | 0.150 |
| 89 | 6.2426 | 7.9732 | 6.1773 | 6.7203 | 0.188 | 0.140 |
| 90 | 6.6986 | 8.7403 | 6.7504 | 7.2671 | 0.180 | 0.140 |
| 91 | 7.0706 | 9.3960 | 7.2376 | 7.7222 | 0.182 | 0.140 |
| 92 | 7.5715 | 10.2220 | 7.8561 | 8.3178 | 0.174 | 0.130 |
| 93 | 8.0792 | 10.2921 | 8.4831 | 8.9216 | 0.166 | 0.130 |
| 94 | 8.5131 | 10.2657 | 8.4613 | 8.8987 | 0.169 | 0.130 |
| 95 | 8.4986 | 10.2482 | 8.4469 | 8.8835 | 0.171 | 0.130 |
| 96 | 8.5570 | 10.3187 | 8.5050 | 8.9446 | 0.163 | 0.120 |
| 97 | 8.5350 | 10.2921 | 8.4831 | 8.9216 | 0.166 | 0.120 |
| 98 | 8.5204 | 10.2745 | 8.4686 | 8.9063 | 0.168 | 0.120 |
| 99 | 8.4986 | 10.2482 | 8.4469 | 8.8835 | 0.171 | 0.110 |
| 100 | 8.4768 | 10.2220 | 8.4253 | 8.8608 | 0.174 | 0.110 |
| 101 | 8.4624 | 10.2046 | 8.4109 | 8.8457 | 0.176 | 0.110 |
| 102 | 8.4409 | 10.1786 | 8.3895 | 8.8232 | 0.179 | 0.110 |
| 102 | 8.4266 | 10.1614 | 8.3753 | 8.8082 | 0.181 | 0.100 |
| 103 | 8.4052 | 10.1356 | 8.3541 | 8.7859 | 0.181 | 0.100 |
| 104 | 8.3840 | 10.1330 | 8.3330 | 8.7637 | 0.184 | 0.100 |
| 105 | 8.3699 | 10.1100 | 8.3330 | 8.7490 | 0.187 | 0.100 |
| | | | | | | |
| 107 | 8.3488 | 10.0676 | 8.2980 | 8.7270 | 0.192 | 0.100 |
| 108 | 8.3279 | 10.0423 | 8.2772 | 8.7051 | 0.195 | 0.100 |
| 109 | 8.3140 | 10.0256 | 8.2634 | 8.6905 | 0.197 | 0.100 |
| 110 | 8.2932 | 10.0005 | 8.2427 | 8.6688 | 0.200 | 0.100 |

Exhibit D2 Claim Continuance*

Male

| | | | | Incuri | al Age | | | |
|-------------|--------|--------|--------|--------|--------|--------|--------|--------|
| Claim Month | <60 | 60-64 | 65-69 | 70-74 | 75-79 | 80-84 | 85-89 | 90+ |
| 0 | 1.0000 | 1.0000 | 1.0000 | 1.0000 | 1.0000 | 1.0000 | 1.0000 | 1.0000 |
| 3 | 0.5162 | 0.4944 | 0.5965 | 0.6231 | 0.6707 | 0.7231 | 0.7412 | 0.7536 |
| 6 | 0.3916 | 0.3769 | 0.4834 | 0.5260 | 0.5755 | 0.6300 | 0.6492 | 0.6548 |
| 9 | 0.3420 | 0.3270 | 0.4308 | 0.4703 | 0.5176 | 0.5691 | 0.5803 | 0.5712 |
| 12 | 0.3099 | 0.2928 | 0.3947 | 0.4300 | 0.4755 | 0.5206 | 0.5220 | 0.5090 |
| 24 | 0.2352 | 0.2337 | 0.3038 | 0.3247 | 0.3499 | 0.3707 | 0.3555 | 0.3171 |
| 36 | 0.1997 | 0.1967 | 0.2397 | 0.2469 | 0.2561 | 0.2568 | 0.2320 | 0.1793 |
| 48 | 0.1682 | 0.1699 | 0.1957 | 0.1821 | 0.1803 | 0.1737 | 0.1398 | 0.0957 |
| 60 | 0.1534 | 0.1465 | 0.1541 | 0.1362 | 0.1259 | 0.1106 | 0.0796 | 0.0472 |
| 72 | 0.1252 | 0.1226 | 0.1242 | 0.1013 | 0.0869 | 0.0703 | 0.0502 | 0.0317 |
| 84 | 0.1011 | 0.1116 | 0.0942 | 0.0713 | 0.0599 | 0.0466 | 0.0294 | 0.0072 |
| 96 | 0.0977 | 0.0988 | 0.0754 | 0.0532 | 0.0402 | 0.0315 | 0.0205 | 0.0071 |
| 108 | 0.0941 | 0.0847 | 0.0680 | 0.0448 | 0.0262 | 0.0233 | 0.0078 | 0.0071 |
| 120 | 0.0935 | 0.0780 | 0.0538 | 0.0304 | 0.0194 | 0.0161 | 0.0023 | 0.0064 |
| 132 | 0.0803 | 0.0703 | 0.0439 | 0.0206 | 0.0105 | 0.0090 | 0.0023 | 0.0045 |
| 144 | 0.0652 | 0.0490 | 0.0310 | 0.0117 | 0.0071 | 0.0037 | 0.0019 | 0.0032 |
| 156 | 0.0648 | 0.0393 | 0.0219 | 0.0067 | 0.0046 | 0.0017 | 0.0010 | 0.0021 |
| 168 | 0.0647 | 0.0392 | 0.0209 | 0.0060 | 0.0010 | 0.0012 | 0.0005 | 0.0014 |
| 180 | 0.0646 | 0.0392 | 0.0097 | 0.0041 | 0.0006 | 0.0008 | 0.0004 | 0.0009 |
| 300 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 |

Female

| | | | | Incuri | al Age | | | |
|-------------|--------|--------|--------|--------|--------|--------|--------|--------|
| Claim Month | <60 | 60-64 | 65-69 | 70-74 | 75-79 | 80-84 | 85-89 | 90+ |
| 0 | 1.0000 | 1.0000 | 1.0000 | 1.0000 | 1.0000 | 1.0000 | 1.0000 | 1.0000 |
| 3 | 0.5898 | 0.4877 | 0.5762 | 0.6692 | 0.7085 | 0.7635 | 0.8051 | 0.7932 |
| 6 | 0.4339 | 0.3657 | 0.4675 | 0.5766 | 0.6282 | 0.6930 | 0.7343 | 0.7181 |
| 9 | 0.3726 | 0.3200 | 0.4196 | 0.5290 | 0.5849 | 0.6472 | 0.6892 | 0.6647 |
| 12 | 0.3284 | 0.2891 | 0.3898 | 0.4975 | 0.5527 | 0.6116 | 0.6501 | 0.6172 |
| 24 | 0.2550 | 0.2243 | 0.3106 | 0.4078 | 0.4592 | 0.5008 | 0.5159 | 0.4586 |
| 36 | 0.2104 | 0.1862 | 0.2625 | 0.3372 | 0.3774 | 0.3975 | 0.3855 | 0.2958 |
| 48 | 0.1819 | 0.1572 | 0.2211 | 0.2761 | 0.3018 | 0.3069 | 0.2784 | 0.2004 |
| 60 | 0.1669 | 0.1295 | 0.1835 | 0.2236 | 0.2344 | 0.2271 | 0.1891 | 0.1203 |
| 72 | 0.1481 | 0.1160 | 0.1565 | 0.1828 | 0.1850 | 0.1669 | 0.1306 | 0.0779 |
| 84 | 0.1314 | 0.0964 | 0.1330 | 0.1476 | 0.1454 | 0.1254 | 0.0896 | 0.0454 |
| 96 | 0.1232 | 0.0894 | 0.1092 | 0.1181 | 0.1120 | 0.0915 | 0.0603 | 0.0243 |
| 108 | 0.1149 | 0.0805 | 0.0892 | 0.0938 | 0.0811 | 0.0680 | 0.0459 | 0.0167 |
| 120 | 0.1034 | 0.0677 | 0.0667 | 0.0726 | 0.0583 | 0.0496 | 0.0306 | 0.0077 |
| 132 | 0.0963 | 0.0550 | 0.0585 | 0.0587 | 0.0460 | 0.0342 | 0.0239 | 0.0043 |
| 144 | 0.0914 | 0.0448 | 0.0449 | 0.0509 | 0.0318 | 0.0229 | 0.0109 | 0.0005 |
| 156 | 0.0847 | 0.0171 | 0.0404 | 0.0335 | 0.0191 | 0.0138 | 0.0006 | 0.0003 |
| 168 | 0.0742 | 0.0127 | 0.0322 | 0.0206 | 0.0133 | 0.0115 | 0.0006 | 0.0002 |
| 180 | 0.0583 | 0.0127 | 0.0207 | 0.0097 | 0.0115 | 0.0079 | 0.0006 | 0.0002 |
| 300 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 |

* Claim continuance reflects total terminations from both death and recovery.

| Attained | Recovery |
|----------|----------|
| Age | Rates* |
| 40 | 36.76% |
| 45 | 29.22% |
| 50 | 23.23% |
| 55 | 18.47% |
| 60 | 14.68% |
| 65 | 11.67% |
| 70 | 9.28% |
| 75 | 7.38% |
| 80 | 5.86% |
| 85 | 4.66% |
| 90 | 3.71% |
| 95 | 2.95% |
| 100 | 2.34% |
| 105 | 1.86% |
| 110 | 1.48% |
| 115 | 1.18% |
| 120+ | 0.00% |

Exhibit D3 Claim Recovery

* Claim recovery is based on Lifetime Benefit Period policies. Claim recovery rates are developed using a linear regression method.

The State Life Insurance Company Combined Reinsurer Experience

Exhibit D4: Incidence A to E Analysis

| | | Singl | e Male | | Single Female | | | |
|----------|----------|-------|-------------|------|---------------|-------|-------------|------|
| Attained | - | Claim | Expected | | - | Claim | Expected | . (5 |
| Age | Exposure | Count | Claim Count | A/E | Exposure | Count | Claim Count | A/E |
| 40-44 | 1,373 | 0 | 0 | 0% | 1,700 | 0 | 0 | 0% |
| 45-49 | 4,192 | 6 | 1 | 743% | 6,477 | 9 | 1 | 748% |
| 50-54 | 9,858 | 7 | 4 | 167% | 18,707 | 24 | 8 | 298% |
| 55-59 | 21,305 | 36 | 20 | 179% | 45,893 | 71 | 46 | 156% |
| 60-64 | 35,804 | 77 | 74 | 104% | 85,058 | 218 | 194 | 113% |
| 65-69 | 46,764 | 192 | 200 | 96% | 116,663 | 584 | 571 | 102% |
| 70-74 | 45,076 | 407 | 385 | 106% | 117,133 | 1,233 | 1,198 | 103% |
| 75-79 | 31,647 | 594 | 559 | 106% | 87,505 | 2,011 | 1,937 | 104% |
| 80-84 | 17,359 | 689 | 655 | 105% | 52,140 | 2,573 | 2,521 | 102% |
| 85-89 | 6,686 | 498 | 501 | 99% | 22,845 | 2,094 | 2,160 | 97% |
| 90+ | 1,752 | 206 | 186 | 111% | 7,020 | 1,003 | 966 | 104% |
| Total | 221,815 | 2,712 | 2,585 | 105% | 561,141 | 9,820 | 9,602 | 102% |

| | | Marrie | ed Male | | Married Female | | | |
|-----------------|-----------|----------------|-------------------------|------|----------------|----------------|-------------------------|-------|
| Attained Age | Exposure | Claim Count | Expected Claim Count | A/E | Exposure | Claim Count | Expected Claim Count | A/E |
| 40-44 | 4,401 | 1 | 0 | 919% | 7,848 | 6 | 0 | 3895% |
| 45-49 | 14,952 | 5 | 1 | 536% | 23,905 | 18 | 1 | 1446% |
| 50-54 | 39,623 | 24 | 6 | 382% | 58,441 | 49 | 8 | 604% |
| 55-59 | 94,706 | 87 | 38 | 228% | 125,352 | 127 | 46 | 274% |
| 60-64 | 175,639 | 249 | 177 | 141% | 206,425 | 311 | 201 | 155% |
| 65-69 | 235,068 | 559 | 554 | 101% | 240,263 | 600 | 575 | 104% |
| 70-74 | 219,787 | 1,151 | 1,182 | 97% | 200,665 | 1,157 | 1,153 | 100% |
| 75-79 | 144,383 | 1,960 | 1,829 | 107% | 122,637 | 1,828 | 1,750 | 104% |
| 80-84 | 69,695 | 2,188 | 2,133 | 103% | 56,809 | 2,139 | 2,062 | 104% |
| 85-89 | 21,718 | 1,500 | 1,499 | 100% | 17,578 | 1,369 | 1,410 | 97% |
| 90+ | 3,509 | 432 | 373 | 116% | 3,176 | 403 | 361 | 111% |
| Total | 1,023,481 | 8,156 | 7,792 | 105% | 1,063,099 | 8,007 | 7,568 | 106% |

The State Life Insurance Company Combined Reinsurer Experience

| Duration | Claim Exposure | Actual | Expected | A/E |
|-------------|----------------|--------|----------|------|
| 1st quarter | 2,116 | 552 | 617 | 89% |
| 2nd quarter | 5,215 | 806 | 653 | 123% |
| 3rd quarter | 4,439 | 397 | 381 | 104% |
| 4th quarter | 3,939 | 306 | 284 | 108% |
| 2 | 13,877 | 3,288 | 3,157 | 104% |
| 3 | 9,583 | 2,310 | 2,343 | 99% |
| 4 | 6,542 | 2,058 | 1,805 | 114% |
| 5 | 3,993 | 1,068 | 1,103 | 97% |
| 6 | 2,605 | 632 | 679 | 93% |
| 7 | 1,742 | 405 | 466 | 87% |
| 8 | 1,179 | 274 | 294 | 93% |
| 9 | 792 | 179 | 183 | 98% |
| 10 | 540 | 125 | 146 | 86% |
| 11 | 365 | 87 | 91 | 96% |
| 12 | 245 | 65 | 81 | 80% |
| 13 | 153 | 26 | 53 | 49% |
| 14 | 101 | 54 | 25 | 218% |
| 15 | 68 | 34 | 21 | 163% |
| 16 | 48 | 22 | 8 | 265% |
| 17 | 34 | 16 | 6 | 251% |
| 18 | 22 | 11 | 3 | 384% |
| 19 | 13 | 6 | 2 | 303% |
| 20 | 9 | 4 | 1 | 322% |
| 21 | 6 | 3 | 1 | 424% |
| 22 | 3 | 2 | 0 | 502% |
| 23 | 2 | 2 | 0 | 504% |
| 24 | 1 | 1 | 0 | 253% |
| 25 | 1 | 1 | 0 | 253% |
| Average | 57,634 | 12,734 | 12,405 | 103% |

Exhibit D5: Claim Termination A to E Analysis

Exhibit E1 Nationwide Experience Projection

| | | | | | At | 4.50% |
|------------|----------------------|------------------------|--------------------------|------------------|------------------|------------------|
| | Calendar Year | Earned Premium | Incurred Claims | Loss Ratio | Year End 2021 | Factor 1.0450 |
| | i cai | Fleimum | Cialifis | Katio | 2021 | 1.0430 |
| | 2003 | 356,914 | 0 | 0% | 18.5 | 2.2576 |
| | 2004 | 3,915,986 | 0 | 0% | 17.5 | 2.1604 |
| | 2005 2006 | 6,351,267 7,647,703 | 0 876 | 0% 0% | 16.5 15.5 | 2.0674 |
| | 2008 | 7,236,601 | 626,210 | 0% 9% | 13.5 | 1.9783 1.8932 |
| | 2008 | 7,311,917 | 206,845 | 3% | 13.5 | 1.8116 |
| | 2009 | 7,105,856 | 423,204 | 6% | 12.5 | 1.7336 |
| | 2010 | 6,987,657 | 102,167 | 1% | 11.5 | 1.6590 |
| Historical | 2011 2012 | 6,920,083 | 405,777 683,647 | 6% 10% | 10.5 9.5 | 1.5875 1.5192 |
| Experience | 2012 | 6,809,127 6,602,051 | 579,329 | 9% | 8.5 | 1.4537 |
| | 2014 | 6,037,109 | 488,637 | 8% | 7.5 | 1.3911 |
| | 2015 | 4,028,050 | 2,252,256 | 56% | 6.5 | 1.3312 |
| | 2016 | 3,531,828 | 1,196,147 | 34% | 5.5 | 1.2739 |
| | 2017 | 3,419,188 | 2,016,142 | 59% 35% | 4.5 3.5 | 1.2191 1.1666 |
| | 2018 2019 | 3,487,906 3,515,685 | 1,208,990 1,414,400 | 33% 40% | 3.3 2.5 | 1.1000 |
| | 2020 | 3,649,795 | 2,489,959 | 68% | 1.5 | 1.0683 |
| | 2021 | 3,720,672 | 4,651,987 | 125% | 0.5 | 1.0223 |
| | 2022 | 3,620,918 | 3,848,977 | 106% | -0.5 | 0.9782 |
| | 2023 | 3,411,636 | 4,349,643 | 127% | -1.5 | 0.9361 |
| | 2024 2025 | 3,184,230 2,923,650 | 6,876,582 7,577,269 | 216% 259% | -2.5 -3.5 | 0.8958 0.8572 |
| | 2025 | 2,712,959 | 8,275,404 | 305% | -4.5 | 0.8203 |
| | 2027 | 2,519,781 | 8,964,456 | 356% | -5.5 | 0.7850 |
| | 2028 | 2,329,430 | 9,630,671 | 413% | -6.5 | 0.7512 |
| | 2029 | 2,141,787 | 10,261,360 | 479% | -7.5 | 0.7188 |
| | 2030 | 1,958,133 | 10,824,663 | 553% 634% | -8.5 -9.5 | 0.6879 |
| | 2031 2032 | 1,780,577 1,609,869 | 11,284,812 11,633,428 | 634% 723% | -9.5 | 0.6583 0.6299 |
| | 2032 | 1,446,645 | 11,854,537 | 819% | -11.5 | 0.6028 |
| | 2034 | 1,291,696 | 11,940,485 | 924% | -12.5 | 0.5768 |
| | 2035 | 1,145,718 | 11,891,691 | 1038% | -13.5 | 0.5520 |
| | 2036 | 1,009,288 | 11,712,796 | 1161% | -14.5 | 0.5282 |
| | 2037 2038 | 882,801 766,591 | 11,422,719 11,026,704 | 1294% 1438% | -15.5 -16.5 | 0.5055 0.4837 |
| | 2038 | 660,785 | 10,539,153 | 1595% | -17.5 | 0.4629 |
| Projected | 2040 | 565,364 | 9,979,878 | 1765% | -18.5 | 0.4429 |
| Future | 2041 | 480,097 | 9,358,215 | 1949% | -19.5 | 0.4239 |
| Experience | 2042 | 404,630 | 8,695,954 | 2149% | -20.5 | 0.4056 |
| Ŷ | 2043 2044 | 338,465 280,988 | 8,021,130 7,353,882 | 2370% 2617% | -21.5 -22.5 | 0.3882 0.3714 |
| | 2044 | 231,551 | 6,711,669 | 2899% | -23.5 | 0.3554 |
| | 2046 | 189,401 | 6,107,603 | 3225% | -24.5 | 0.3401 |
| | 2047 | 153,774 | 5,543,210 | 3605% | -25.5 | 0.3255 |
| | 2048 | 123,952 | 5,007,981 | 4040% | -26.5 | 0.3115 |
| | 2049 2050 | 99,204 78,842 | 4,504,962 4,044,091 | 4541% 5129% | -27.5 -28.5 | 0.2981 0.2852 |
| | 2050 | 62,232 | 3,614,872 | 5809% | -28.5 | 0.2832 |
| | 2052 | 48,805 | 3,224,759 | 6607% | -30.5 | 0.2612 |
| | 2053 | 38,045 | 2,871,045 | 7547% | -31.5 | 0.2499 |
| | 2054 | 29,486 | 2,532,171 | 8588% | -32.5 | 0.2392 |
| | 2055 2056 | 22,733 | 2,220,868 | 9769% 11150% | -33.5 | 0.2289 |
| | 2056 2057 | 17,427 13,289 | 1,942,991 1,687,912 | 11150% 12701% | -34.5 -35.5 | 0.2190 0.2096 |
| | 2058 | 10,086 | 1,457,456 | 14450% | -36.5 | 0.2006 |
| | 2059 | 7,618 | 1,246,533 | 16362% | -37.5 | 0.1919 |
| | 2060 | 5,724 | 1,051,521 | 18369% | -38.5 | 0.1837 |
| | 2061 | 4,276 | 877,061 | 20512% | -39.5 | 0.1758 |
| | Past | 98,635,395 | 18,746,573 | 19% | | |
| | Future | 38,602,483 | 271,971,115 | 705% | | |
| | Lifetime | 137,237,878 | 290,717,689 | 212% | | |
| Interest | 4.50% | | | | | |
| merest | 4.50% Past w/ int | 157,435,555 | 23,054,422 | 15% | | |
| | Future w/ int | 28,230,521 | 147,302,060 | 522% | | |
| | Lifetime w/ int | 185,666,076 | 170,356,482 | 92% | | |

Exhibit E2 Virginia Experience Projection

| | | | | | At | 4.50% |
|------------|------------------------------|----------------------|------------------------|--------------------|----------------|------------------|
| | Calendar | Earned | Incurred | Loss | Year End | Factor |
| | Year | Premium | Claims | Ratio | 2021 | 1.0450 |
| | | | | | | |
| | 2003 | 0 | 0 | 0% | 18.5 | 2.2576 |
| | 2004 | 60,134 | 0 | 0% | 17.5 | 2.1604 |
| | 2005 | 127,962 | 0 | 0% | 16.5 | 2.0674 |
| | 2006 | 135,602 | 0 | 0% | 15.5 | 1.9783 |
| | 2007 | 140,390 | 0 | 0% 0% | 14.5 | 1.8932 |
| | 2008 2009 | 139,387 131,092 | 0 0 | 0% 0% | 13.5 12.5 | 1.8116 1.7336 |
| | 2009 | 142,586 | 0 | 0% | 12.5 | 1.7330 |
| | 2010 | 133,370 | 0 | 0% | 10.5 | 1.5875 |
| Historical | 2011 | 141,916 | 0 | 0% | 9.5 | 1.5192 |
| Experience | 2012 | 133,211 | ů 0 | 0% | 8.5 | 1.4537 |
| | 2014 | 121,747 | 0 | 0% | 7.5 | 1.3911 |
| | 2015 | 53,576 | 0 | 0% | 6.5 | 1.3312 |
| | 2016 | 50,855 | 0 | 0% | 5.5 | 1.2739 |
| | 2017 | 49,688 | 0 | 0% | 4.5 | 1.2191 |
| | 2018 | 48,750 | 0 | 0% | 3.5 | 1.1666 |
| | 2019 | 48,725 | 0 | 0% | 2.5 | 1.1163 |
| | 2020 | 48,930 | 0 | 0% | 1.5 | 1.0683 |
| | 2021 | 48,455 | 0 | 0% | 0.5 | 1.0223 |
| | 2022 | 44,121 | 102,438 | 232% | -0.5 | 0.9782 |
| | 2023 | 36,389 | 90,101 | 248% | -1.5 | 0.9361 |
| | 2024 | 30,516 | 77,876 | 255% | -2.5 | 0.8958 |
| | 2025 | 25,863 | 81,863 | 317% | -3.5 | 0.8572 |
| | 2026 | 22,248 | 88,503 | 398% | -4.5 | 0.8203 |
| | 2027 2028 | 19,398 17,121 | 97,117 106,957 | 501% 625% | -5.5 -6.5 | 0.7850 0.7512 |
| | 2028 | 17,121 | 116,986 | 623% 767% | -6.3 -7.5 | 0.7312 |
| | 2029 | 13,655 | 126,574 | 927% | -8.5 | 0.6879 |
| | 2030 | 12,257 | 135,601 | 1106% | -9.5 | 0.6583 |
| | 2031 | 10,992 | 143,956 | 1310% | -10.5 | 0.6299 |
| | 2032 | 9,831 | 150,060 | 1526% | -11.5 | 0.6028 |
| | 2034 | 8,757 | 154,409 | 1763% | -12.5 | 0.5768 |
| | 2035 | 7,762 | 158,892 | 2047% | -13.5 | 0.5520 |
| | 2036 | 6,841 | 162,234 | 2372% | -14.5 | 0.5282 |
| | 2037 | 5,997 | 166,386 | 2775% | -15.5 | 0.5055 |
| | 2038 | 5,226 | 171,782 | 3287% | -16.5 | 0.4837 |
| | 2039 | 4,520 | 176,135 | 3897% | -17.5 | 0.4629 |
| Projected | 2040 | 3,879 | 181,296 | 4673% | -18.5 | 0.4429 |
| Future | 2041 | 3,297 | 188,035 | 5703% | -19.5 | 0.4239 |
| Experience | 2042 | 2,775 | 194,160 | 6997% | -20.5 | 0.4056 |
| Ŷ | 2043 2044 | 2,314 | 199,535 | 8622% | -21.5 -22.5 | 0.3882 0.3714 |
| | 2044 2045 | 1,911 1,562 | 204,658 208,496 | 10709% 13344% | -22.5 | 0.3714 |
| | 2045 | 1,266 | 210,187 | 16600% | -23.5 | 0.3304 |
| | 2040 | 1,200 | 210,137 | 20698% | -24.5 | 0.3255 |
| | 2047 | 807 | 208,927 | 25902% | -26.5 | 0.3115 |
| | 2049 | 633 | 202,703 | 32021% | -27.5 | 0.2981 |
| | 2050 | 490 | 193,482 | 39446% | -28.5 | 0.2852 |
| | 2051 | 375 | 184,197 | 49117% | -29.5 | 0.2729 |
| | 2052 | 284 | 171,871 | 60556% | -30.5 | 0.2612 |
| | 2053 | 212 | 156,264 | 73553% | -31.5 | 0.2499 |
| | 2054 | 157 | 139,430 | 88734% | -32.5 | 0.2392 |
| | 2055 | 115 | 120,696 | 105206% | -33.5 | 0.2289 |
| | 2056 | 83 | 102,347 | 123938% | -34.5 | 0.2190 |
| | 2057 | 59 | 86,732 | 148207% | -35.5 | 0.2096 |
| | 2058 | 41 | 72,574 | 177993% 217855% | -36.5 | 0.2006 0.1919 |
| | 2059 2060 | 27 18 | 59,742 48,749 | 217855% 265315% | -37.5 -38.5 | 0.1919 0.1837 |
| | 2060 | 18 | 48,749 38,701 | 263313% 319382% | -38.5 -39.5 | 0.1837 |
| | | 12 | 20,701 | 21/202/0 | 57.5 | 0.1700 |
| | Past | 1,756,376 | 0 | 0% | | |
| | Future | 318,078 | 5,691,084 | 1789% | | |
| | Lifetime | 2,074,453 | 5,691,084 | 274% | | |
| | 4.500 | | | | | |
| Interest | 4.50% | 0.044.000 | ^ | 00.1 | | |
| | Past w/ int Future w/ int | 2,844,923 | 0 | 0% 1058% | | |
| | Lifetime w/ int | 243,032 3,087,955 | 2,570,981 2,570,981 | 1058% | | |
| | Encurie w/ fill | 5,001,755 | 2,570,701 | 0.5 /0 | | |

Exhibit F1 Nationwide Policy and Premium Distribution

| | Policies* | Premium** | % of Policies | % of Premium |
|----------------------------|--------------|----------------------|---------------|-------------------|
| Base | | | | |
| Comprehensive | 1,607 | 3,472,431 | 93% | 93% |
| Nursing Home Only | 129 | 273,230 | 7% | 7% |
| Total | 1,736 | 3,745,661 | 100% | 100% |
| COLA Options | | | | |
| No COLA | 292 | 592,409 | 17% | 16% |
| Simple COLA | 232 | 502,415 | 13% | 13% |
| Compound COLA | 1,212 | 2,650,837 | 70% | 71% |
| Total | 1,736 | 3,745,661 | 100% | 100% |
| Nonforfeiture Options | | | | |
| None | 1,638 | 3,472,156 | 94% | 93% |
| SBP | 3 | 7,962 | 0% | 0% |
| ROP & SBP | 7 | 6,027 | 0% | 0% |
| Limited ROP | 19 | 71,392 | 1% | 2% |
| Full ROP | 69 | 188,125 | 4% | 5% |
| Total | 1,736 | 3,745,661 | 100% | 100% |
| Pay Period | | | | |
| Single Pay | 19 | 0 | 1% | 0% |
| 10 Pay | 433 | 0 | 25% | 0% |
| 20 Pay | 26 | 105,677 | 1% | 3% |
| Lifetime | 1,258 | 3,639,984 | 72% | 97% |
| Total | 1,736 | 3,745,661 | 100% | 100% |
| Joint/Single Life | | | | |
| Joint | 922 | 2,185,097 | 53% | 58% |
| Single | 814 | 1,560,565 | 47% | 42% |
| Total | 1,736 | 3,745,661 | 100% | 100% |
| Billing Mode | | | | |
| Annual | 770 | 1,626,109 | 44% | 43% |
| Semi-Annual | 74 | 149,592 | 4% | 4% |
| Quarterly | 165 | 265,883 | 10% | 7% |
| Monthly | 727 | 1,704,077 | 42% | 45% |
| Total | 1,736 | 3,745,661 | 100% | 100% |
| Elimination Period | | | | |
| 0 Days | 35 | 87,763 | 2% | 2% |
| 30 Days | 136 | 313,241 | 8% | 8% |
| 60 Days | 44 | 79,136 | 3% | 2% |
| 90 Days | 1,443 | 3,092,345 | 83% | 83% |
| 180 Days | 78 | 173,177 | 4% | 5% |
| Total | 1,736 | 3,745,661 | 100% | 100% |
| Benefit Period (NH/HH) | | | | |
| Lifetime / Lifetime | 1,430 | 3,107,670 | 82% | 83% |
| 5 Year / 5 Year | 128 | 310,335 | 7% | 8% |
| 3 Year / 3 Year Total | 178 1,736 | 327,657 3,745,661 | 10% | <u>9%</u> 100% |
| | - | . / | | |
| Issue Age Cohort 16-25 | 1 | 1,349 | 0% | 0% |
| 26-35 | 13 | 5,781 | 1% | 0% |
| 36-45 | 87 | 80,802 | 5% | 2% |
| 46-55 | 581 | 893,181 | 33% | 24% |
| 56-65 | 891 | 2,142,722 | 51% | 57% |
| 66-75 | 156 | 531,553 | 9% | 14% |
| 76-85 | 7 | 90,273 | 0% | 2% |
| 86+ | 0 | 0 | 0% | 0% |
| Total | 1,736 | 3,745,661 | 100% | 100% |
| Daily Benefit Cohort | | | | |
| \$1-\$50 | 43 | 55,063 | 2% | 1% |
| \$51-\$100 | 678 | 1,348,526 | 39% | 36% |
| \$101-\$150 | 755 | 1,697,083 | 43% | 45% |
| \$151-\$200 | 198 | 456,730 | 11% | 12% |
| | 40 | 135,849 | 2% | 4% |
| \$201-\$250 | 10 | 133,849 | 2,0 | |
| \$201-\$250 \$251-\$300 | 22 | 52,410 | 1% | 1% |

* Includes policies in active premium paying, active on waiver and paid-up statuses.
** Includes premiums for policies in active premium paying and active on waiver statuses.

Exhibit F2 Virginia Policy and Premium Distribution

| | Policies* | Premium** | % of Policies | % of Premium |
|----------------------------|-----------|---------------------------------------|---------------|--------------|
| Base | | | | |
| Comprehensive | 20 | 48,102 | 100% | 100% |
| Nursing Home Only | 0 | 0 | 0% | 0% |
| Total | 20 | 48,102 | 100% | 100% |
| COLA Options | | | | |
| No COLA | 2 | 31,240 | 10% | 65% |
| Simple COLA | 1 | 2,353 | 5% | 5% |
| Compound COLA | 17 | 14,508 | 85% | 30% |
| Total | 20 | 48,102 | 100% | 100% |
| Nonforfeiture Options | | | | |
| None | 18 | 19,716 | 90% | 41% |
| SBP | 0 | 0 | 0% | 0% |
| ROP & SBP | 0 | 0 | 0% | 0% |
| Limited ROP | 0 | 0 | 0% | 0% |
| Full ROP | 2 | 28,386 | 10% | 59% |
| Total | 20 | 48,102 | 100% | 100% |
| Pay Period | | | | |
| Single Pay | 0 | 0 | 0% | 0% |
| 10 Pay | 10 | 0 | 50% | 0% |
| 20 Pay | 0 | 0 | 0% | 0% |
| Lifetime | 10 | 48,102 | 50% | 100% |
| Total | 20 | 48,102 | 100% | 100% |
| Joint/Single Life | | | | |
| Joint | 12 | 13,392 | 60% | 28% |
| Single | 8 | 34,710 | 40% | 72% |
| Total | 20 | 48,102 | 100% | 100% |
| Billing Mode | | | | |
| Annual | 8 | 3,236 | 40% | 7% |
| Semi-Annual | 2 | 5,651 | 10% | 12% |
| Quarterly | 3 | 0 | 15% | 0% |
| Monthly | 7 | 39,215 | 35% | 82% |
| Total | 20 | 48,102 | 100% | 100% |
| Elimination Period | | | | |
| 0 Days | 0 | 0 | 0% | 0% |
| | 0 | 0 | 0% | 0% |
| 30 Days | 0 | 0 | 0% | 0% |
| 60 Days | 19 | 48,102 | 95% | 100% |
| 90 Days | | · · · · · · · · · · · · · · · · · · · | | |
| 180 Days Total | 1 20 | 0 48,102 | <u> </u> | 0% 100% |
| Total | 20 | 48,102 | 100% | 100% |
| Benefit Period (NH/HH) | 15 | 10 7 16 | 0.50/ | 0.50/ |
| Lifetime / Lifetime | 17 | 40,746 | 85% | 85% |
| 5 Year / 5 Year | 3 | 7,355 | 15% | 15% |
| 3 Year / 3 Year Total | 0 20 | 0 48,102 | 0% | 0% 100% |
| Jame And Cala (| | - | | |
| Issue Age Cohort 16-25 | 0 | 0 | 0% | 0% |
| 26-35 | 0 | 0 | 0% | 0% |
| 36-45 | 5 | 0 | 25% | 0% |
| 46-55 | 6 | 4,732 | 30% | 10% |
| 56-65 | 8 | 14,984 | 40% | 31% |
| 66-75 | 0 | 0 | 0% | 0% |
| 76-85 | 1 | 28,386 | 5% | 59% |
| 86+ | 0 | 0 | 0% | 0% |
| Total | 20 | 48,102 | 100% | 100% |
| Daily Benefit Cohort | | | | |
| \$1-\$50 | 1 | 734 | 5% | 2% |
| \$51-\$100 | 7 | 7,177 | 35% | 15% |
| \$101-\$150 | 7 | 8,950 | 35% | 19% |
| | | | | 6% |
| \$151-\$200 \$201 \$250 | 4 | 2,855 | 20% | |
| \$201-\$250 | 1 | 28,386 | 5% | 59% |
| \$251-\$300 T-t-1 | 0 | 0 48,102 | 0% | 0% |
| Total | 20 | 48,102 | 100% | 100% |

* Includes policies in active premium paying, active on waiver and paid-up statuses.
** Includes premiums for policies in active premium paying and active on waiver statuses.



THE STATE LIFE INSURANCE COMPANY[®] a ONEAMERICA[®] company

P.O. Box 406 Indianapolis, IN 46206-0406

Phone 1-800-275-5101

February 15, 2022

Ms. Pam Corbally Assistant Vice President Compliance LifeCare Assurance Company 21600 Oxnard Street, Suite 1500 Woodland Hills, CA 91367

RE: STATE LIFE INSURANCE COMPANY NAIC # 69116 Group # 619 FEIN # 35-0684263

Dear Ms. Corbally,

Pursuant to an Administration and Marketing Services Agreement, as amended, between The State Life Insurance Company ("State Life") and LifeCare Assurance Company ("LifeCare"), LifeCare is authorized to perform certain functions on State Life's behalf.

This letter is to confirm that LifeCare is authorized by State Life to submit to state insurance regulators State Life's required annual reports with regard to State Life's long term care insurance standard policy form numbers 6000/6001 and 8000/9000 and their allied state variations.

This authorization remains in effect from January 1, 2022 through December 31, 2022.

Sincerely,

SIAL

Bud Graessle Vice President, Financial Performance – Individual Life & Financial Services